

Connecting and Transforming California

DRAFT 2016 BUSINESS PLAN

FEBRUARY 18, 2016









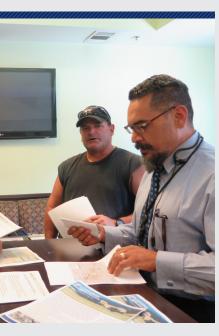














The California High-Speed Rail Authority (Authority) is responsible for planning, designing, building and operating the first high-speed rail in the nation. California high-speed rail will connect the mega-regions of the state, contribute to economic development and a cleaner environment, create jobs and preserve agricultural and protected lands. When it is completed, it will run from San Francisco to the Los Angeles basin in under three hours at speeds capable of exceeding 200 miles per hour. The system will eventually extend to Sacramento and San Diego, totaling 800 miles with up to 24 stations. In addition, we are working with regional partners to implement a statewide rail modernization plan that will invest billions of dollars in local and regional rail lines to meet the state's 21st century transportation needs

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History of High-Speed Rail in California

alifornia has evaluated the potential for high-speed rail for several decades. It first pursued the idea of a Southern California high-speed rail corridor working with Japanese partners in 1981. In the mid-1990s, planning began in earnest as it became clear that California's growing population was putting an increasing strain on its highways, airports and conventional passenger rail lines. At the federal level, as part of the High-Speed Rail Development Act of 1994, authored by then-Representative Lynn Schenk, California was identified as one of the five corridors nationally for high-speed rail planning. In that same timeframe, the California Legislature created the Intercity High-Speed Rail Commission and charged it with determining the feasibility of a system in California. In 1996, the Commission issued a report that concluded that such a project was indeed feasible.

That same year, the California High-Speed Rail Authority (Authority) was created by the Legislature and was tasked with preparing a plan and design for the construction of a system to connect the state's major metropolitan areas. In 2002, following the release of the Authority's first business plan in 2000, Senate Bill (SB) 1856 (Costa) was passed that authorized a \$9.95 billion bond measure to finance the system. Submission of that measure to the state's voters was delayed several years. In the interim, the Authority, together with its federal partner, the Federal Railroad Administration (FRA), issued a Draft Program-Level Environmental Impact Report/Environmental Impact Statement (EIR/EIS) that described the system and its potential impacts on a statewide scale. Through that process, the Authority received and reviewed more than 2,000 public and government agency comments on the draft document, which was then used to determine the preferred corridors and stations for the system.

In November 2008, the bond measure (Proposition 1A) was approved by the state's voters, making it the nation's first ever voter-approved financing mechanism for high-speed rail. In 2009, \$8 billion in federal funds was made available nationwide as part of the American Recovery and Reinvestment Act (ARRA), which was passed to help stimulate the economy, create new jobs, and foster development of new rail manufacturing enterprises. This funding demonstrated a new commitment to the development of high-speed rail in the United States as embodied in a plan issued by the U.S. Department of Transportation: "A Vision of High-Speed Rail in America."

California sought and successfully secured \$3.3 billion in ARRA funds and other funds made available through federal appropriations and grants for planning and environmental work, as well as construction of the first construction section in the Central Valley, which is underway.

In 2012, the Authority adopted its 2012 Business Plan that laid out a new framework for implementing the California high-speed rail system in concert with other state, regional and local rail investments, as part of a broader statewide rail modernization program. In that same year, the Legislature approved – and Governor Brown signed into law – Senate Bill 1029 (Budget Act of 2012) approving almost \$8 billion in federal and state funds for the construction of the first high-speed rail investment in the Central Valley and 15 bookend and connectivity projects throughout the state.

In 2014, the Authority adopted its 2014 Business Plan which built on and updated the 2012 Business Plan, implementing the requirements of Senate Bill 1029. Also in 2014, the Legislature and Governor reaffirmed their commitment to the program by providing an ongoing funding stream through the state's Greenhouse Gas Reduction Fund.

In 2015, the Governor and supporters celebrated the historic groundbreaking of the high-speed rail program at the site of the future high-speed rail station in downtown Fresno. Thus began the commencement of what will become America's first true high-speed rail system.

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Statutory Requirements for a Business Plan

This 2016 Business Plan summarizes the progress we have made over the last two years, updates information and fore-casts that were presented in our 2014 Business Plan and identifies key milestones and decisions we anticipate making over the next few years.

The Authority's governing statutes are established in the California Public Utilities Code sections 185000-185038; Section 185033, as amended by Assembly Bill (AB) 528 (Lowenthal, Chapter 237, Statutes of 2013), lays out the requirements for the Business Plan and they are as follows:

185033.¹ (a) The authority shall prepare, publish, adopt, and submit to the Legislature, not later than May 1, 2014, and every two years thereafter, a business plan. At least 60 days prior to the publication of the plan, the authority shall publish a draft business plan for public review and comment. The draft plan shall also be submitted to the Senate Committee on Transportation and Housing, the Assembly Committee on Transportation, the Senate Committee on Budget and Fiscal Review, and the Assembly Committee on Budget.

- (b) (1) The business plan shall include, but need not be limited to, all of the following elements:
- (A) A description of the type of service the authority is developing and the proposed chronology for the construction of the statewide high-speed rail system, and the estimated capital costs for each segment or combination of segments.
- (B) A forecast of the expected patronage, service levels, and operating and maintenance costs for the Phase 1 corridor as identified in paragraph (2) of subdivision (b) of Section 2704.04 of the Streets and Highways Code and by each segment or combination of segments for which a project level environmental analysis is being prepared for Phase 1. The forecast shall assume a high, medium, and low level of patronage and a realistic operating planning scenario for each level of service.
- (C) Alternative financial scenarios for different levels of service, based on the patronage forecast in subparagraph (B), and the operating break-even points for each alternative. Each scenario shall assume the terms of subparagraph (J) of paragraph (2) of subdivision (c) of Section 2704.08 of the Streets and Highways Code.
- (D) The expected schedule for completing environmental review, and initiating and completing construction for each segment or combination of segments of Phase 1.
- (E) An estimate and description of the total anticipated federal, state, local, and other funds the authority intends to access to

fund the construction and operation of the system, and the level of confidence for obtaining each type of funding.

- (F) Any written agreements with public or private entities to fund components of the high-speed rail system, including stations and terminals, and any impediments to the completion of the system.
- (G) Alternative public-private development strategies for the implementation of Phase 1.
- (H) A discussion of all reasonably foreseeable risks the project may encounter, including, but not limited to, risks associated with the project's finances, patronage, right-of-way acquisition, environmental clearances, construction, equipment, and technology, and other risks associated with the project's development. The plan shall describe the authority's strategies, processes, or other actions it intends to utilize to manage those risks.
- (2) To the extent feasible, the business plan should draw upon information and material developed according to other requirements, including, but not limited to, the preappropriation review process and the preexpenditure review process in the Safe, Reliable High-Speed Passenger Train Bond Act for the 21st Century pursuant to Section 2704.08 of the Streets and Highways Code. The authority shall hold at least one public hearing on the business plan and shall adopt the plan at a regularly scheduled meeting. When adopting the plan, the authority shall take into consideration comments from the public hearing and written comments that it receives in that regard, and any hearings that the Legislature may hold prior to adoption of the plan.

Source: Public Utilities Code Section 185033

 $http://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?lawCode=PUC\&division=19.5.\&title=\&part=\&chapter=3.\&article$

All of these requirements are addressed in this Draft 2016 Business Plan. The Appendix includes a listing of the plan sections and/or supporting technical memos that correspond to each of these requirements. These documents can be found at the following URL: www.hsr.ca.gov/About/Business_Plans/Draft_2016_Business_Plan.html

High-Speed Rail: Connecting and Transforming California



Executive Summary

uch has happened since we issued our 2014 Business Plan. There are now more than 100 miles of construction underway in the Central Valley. We have made a fundamental transition from being a planning organization to a program-delivery organization. And the Legislature and the Governor reaffirmed their commitment to the program by providing an ongoing revenue stream through the state's Cap and Trade proceeds (also referred to as Greenhouse Gas Reduction Funds). We are now positioned to deliver the program in a logical and practical way.

As we move forward, we remain focused on three fundamental objectives:

- → First, initiate high-speed rail passenger service as soon as possible. By doing so we both demonstrate its benefits and begin generating revenues which will then attract private sector participation and help fund extending the system beyond an initial line.
- Second, make strategic, concurrent investments throughout the system that will be linked together over time. By making discrete investments that connect state, regional and local rail systems, we can provide immediate mobility, environmental, economic and community
 - benefits. Together these prepare a solid foundation for high-speed rail. We will enter into partnering agreements with other transportation providers, aggregate federal, state and local funding sources and advance regional planning and coordination. This approach will yield the best and fastest results.
- → Third, position ourselves to construct additional segments as funding becomes available. This requires completing the required environmental analyses for every mile of the program and securing environmental approvals as soon as possible. These three objectives will continue to provide a framework for decision-making as we move forward.

THIS IS THE AUTHORITY'S DRAFT 2016 BUSINESS PLAN

This Draft 2016 Business Plan provides an update on the progress made, the changes that have occurred and the lessons we have learned over the past two years. It focuses on achieving the above objectives and specifically it:

- → Lays out an approach to sequencing the Phase 1 system that will ultimately connect the San Francisco Bay Area to the Los Angeles Basin via the Central Valley with high-speed passenger rail service
 - ▶ This sequencing approach is designed to maximize current federal and state dollars and use them to deliver the earliest operating high-speed rail line within anticipated funding levels and to comply with Proposition 1A, which the voters approved in 2008.

What Is Different from our 2014 Business Plan

- → Funding The funding authorized by the Governor and Legislature, by the federal government and the people of California is sufficient to deliver a highspeed rail line connecting the Silicon Valley to the Central Valley
- → Schedule We now project starting passenger service on that line in 2025 instead of on a line between Merced and the San Fernanco Valley in 2022
- → Cost Estimates Our capital cost estimates for building the Phase 1 system between San Francisco/Merced and Los Angles/Anaheim are lower than prior estimates

- It also positions the program to begin generating revenues that will allow access to private sector investment that in turn will be used to continue building out the Phase 1 system.
- → Describes our plan to deliver high-speed rail service connecting the Silicon Valley to the Central Valley, and offer high-speed rail passenger service between these two important economic regions within the next ten year
- → Provides a clear path for making concurrent investments in concert with regional partners and delivering early, tangible mobility and safety benefits in Southern California, while building a solid foundation for the critically important passenger rail corridor that links Burbank, Los Angeles and Anaheim
- → Commits to completing environmental clearance, and selecting alignments and station locations for the remaining sections in order to position the entire system to be ready for immediate construction as funds become available
- → Provides updated capital cost estimates, showing that the projected cost of the entire system has been revised downward by \$5.5 billion. This lower cost estimate comes about mainly through value engineering efforts, better operational and technical approaches to design, and the favorable bidding environment.

California's investment in high-speed rail will provide both near- and long-term transportation benefits—in addition to increasing safety, protecting the environment, creating jobs, supporting disadvantaged communities, businesses and workers, and helping California continue to prosper in an increasingly competitive global economy.

WE ARE MOVING FORWARD

Building on lessons learned. Over the past few years, we have received bids for three design-build construction contracts in the Central Valley from 13 world-class teams with significant experience delivering large, complex transportation projects including developing high-speed rail projects internationally. The proposals for the first three construction packages not only offered valuable design innovations, they contained bids that were hundreds of millions of dollars under our estimates. The international marketplace for construction has been very responsive and competitive in its bidding.

However, advancing construction on the first design-build construction package (Construction Package 1) has been challenging. Specifically, as construction got underway, acquiring the necessary right of way lagged. Further, the time associated with completing third party agreements, such as utility relocations, took longer and is now projected to cost more than originally predicted. We acted quickly to analyze and address these challenges. Based on this experience, we reorganized and enhanced our land acquisition processes, increased our estimates for the cost of third party agreements, and instituted aggressive management and mitigation strategies. Despite these challenges, we have been able to maintain project momentum as we advance through the Central Valley.

This Draft 2016 Business Plan focuses on three positive developments that impact how we are advancing the delivery of the program:

- → Progress on Environmental Clearance Over the last two years, significant progress has been made in advancing environmental clearance of the Phase 1 system. In June 2014, we achieved a Record of Decision on the Fresno to Bakersfield section. Completing the rest of the environmental clearance for the entire Phase 1 system is a high priority yielding maximum flexibility to take advantage of opportunities to develop any segment of the system as circumstances allow.
- → New funding As previously noted, with the passage of Senate Bill 862, the Legislature and Governor approved an annual appropriation of 25% of the annual Cap and Trade proceeds on a continuous basis to fund high-speed rail.

In making that continuous appropriation, the Legislature determined that these funds can be used to pay for planning and construction costs for the system and/or to repay loans made to the Authority.

→ Updated cost estimates - We have conducted a comprehensive update to our capital cost estimates, factoring in the lessons derived from our first design-build construction bids, design refinements suggested in those proposals and through other reviews, advancing more detailed engineering and design work, conducting value engineering, incorporating contractors' viewpoints and other changes. Through this process our overall Phase 1 cost estimate has been significantly reduced. For the same scope of work, these updated estimates reflect an 8% reduction in costs, down to \$62.1 billion in year of expenditure dollars (YOE\$), when compared to the \$67.6 billion (YOE\$) estimate presented in our 2014 Business Plan.¹

As a result, we now propose to reinvest some of these savings to enhance service levels in the vital Los Angeles to Anaheim segment. An additional \$2.1 billion investment in that corridor will provide not just blended service, but allow for one additional track and, in some segments, two additional tracks in the existing corridor. This would not only fulfill the commitment to provide one-seat ride service all the way to Anaheim, it would significantly enhance the capacity, speed and reliability of this high demand rail service. Moreover, it will greatly benefit public safety by removing some of the most dangerous at-grade crossings in the state. After incorporating this additional investment, which represents a change in scope since our 2014 Business Plan, our cost estimate has still been reduced from \$67.6 to \$64.2 billion (YOE\$) which is our revised Phase 1 system capital cost estimate presented in this Draft 2016 Business Plan.

Moving forward to deliver: Based on the above developments as well as updated ridership and revenue and other forecasts, we evaluated how to most efficiently achieve our three objectives and fulfill our mission of delivering the system.

With the goal of getting a high-speed passenger rail line into operations as quickly as possible, we evaluated how best to sequence the program. We analyzed how and where we could deliver a line that would meet all of the Proposition 1A requirements (e.g., designed and built to a standard that achieves travel speed and travel time criteria and generates sufficient revenues to cover operating costs) with the federal and state funds that have been committed and are allocated for the program to date.

Based on that analysis, we determined that the line that we can fund and build within projected sources, and initiate revenue producing operations on quickly, is a line connecting the Silicon Valley (San Jose) to the Central Valley (at the existing Construction Package 4 southern construction terminus north of Bakersfield). The Silicon Valley to Central Valley line, from Diridon Station in San Jose to a station north of Bakersfield, which includes an interim facility that functions as a temporary station, meets Proposition 1A requirements including non-subsidized operations. It can be built with available funding from Proposition 1A bonds, federal funds and the continued anticipated Cap and Trade proceeds.

This Draft 2016 Business Plan describes how we plan to build the Silicon Valley to Central Valley line by 2024 and begin offering passenger service on it by 2025. We also determined that this is the best way to begin sequencing of the larger Phase 1 system. By building a line connecting northern California to the Central Valley—commencing service and starting to generate revenue—we will be in a position to attract private investment and unlock additional capital to help move the rest of the system forward.

However, we believe the first operating line should extend further -- from San Francisco to Bakersfield – and offer a one-seat ride between these two destinations. This extended line would significantly enhance ridership and revenues and therefore attract higher value private sector concession bids based on future discounted cash flows. Our goal is to

construct that longer line. This will require the completion of the Caltrain modernization program/electrification project. It will also require approximately \$2.9 billion of additional funding to extend the line to Bakersfield and for initial improvements in the San Jose to San Francisco corridor to allow operation of high-speed rail trains in the Caltrain corridor. Given the opportunity to leverage more ridership, revenue and private sector participation, we will seek federal funds to help complete the full San Francisco to Bakersfield line. If those additional funds are not forthcoming, we can and will still construct the Silicon Valley to Central Valley line described above.

The implications of the Silicon Valley to Central Valley connection are tremendous. Today it takes about three hours to drive from Fresno to the Bay Area; flights are available but often at exorbitant prices. With this new connection, a trip from Fresno to San Jose will take about an hour on high-speed rail which is a game changer both for the people and the economy of the Central Valley and for Silicon Valley as well. New job markets will be opened up for people living in the Central Valley and creating a high-speed connection to the Central Valley would help address the affordable housing crisis in the Bay Area. New linkages will be created between higher education institutions in the Central Valley and high-tech and other cutting edge industries in the Silicon Valley. And some high-tech companies might choose to locate certain corporate functions in the Central Valley where commercial real estate is less expensive, generating new job opportunities in this region.

We will also advance the program in Southern California with specific focus on early Phase 1 investments in the Burbank-Los Angeles-Anaheim corridor. By making strategic investments with our partners, and leveraging our mutual resources, we will provide early benefits to transit riders and local communities and lay a solid foundation for high-speed rail (see Section 4 for details). To this end, we have identified a number of potential funding sources (see Section 6) that, in working with our partners, would pay for a range of specific improvements between Burbank and Anaheim.

This corridor is of regional and statewide significance and is critical to supporting the economy of Southern California. It is a shared corridor – in addition to moving people, it is a vital freight and goods movement corridor. We propose to invest, together with our partners, up to \$4 billion on a range of improvements in the corridor and we are poised to move forward this year. Our early investments will focus on one of the highest priority grade separations in the state, at Rosecrans Avenue/Marquardt Avenue, the Southern California Regional Interconnection Project (SCRIP), and improvements at Los Angeles Union Station. These and other investments identified in this Draft 2016 Business Plan will increase capacity and improve safety in this highly-congested travel corridor. They are also critical to improving air quality and reducing greenhouse gas emissions in the region and will be an investment in disadvantaged communities. Immediate benefits will accrue to freight and passenger rail operations. Every project will be used for high-speed rail once service starts on the Burbank to Anaheim corridor.

A REALISTIC, REASONABLE AND ACHIEVABLE APPROACH

In previous business plans, we have noted the importance of being able to adapt to changing circumstances as we move forward to complete the system. This approach does that. It reflects and is consistent with how high-speed rail systems are implemented around the world and how regional rail systems are developed over time - starting with an initial line and adding to it as funds become available. Throughout the world, an initial investment of public dollars in the basic infrastructure is a predicate to private sector investment. This approach will enable us to have high-speed rail service running in California within the next 10 years and to further refine how we sequence additional lines to complete the system.

This Draft 2016 Business Plan lays out the business model for how the Silicon Valley to Central Valley line will be delivered and operated. It presents a snapshot of the cost estimates and the funding available in addition to the strategies we plan to implement to fully fund that line. It also provides an estimate of the ridership and revenue forecasts associated with passenger operations. The funding and financing section describes how the revenues generated by this first line will position us to engage the private sector in a meaningful way to deliver additional elements of the system.

This Draft 2016 Business Plan further describes our business model for delivery and operation of the entire Phase 1 system including updated Phase 1 forecasts and cost estimates. It also includes a summary of the risks that the program faces along with our strategies for managing and mitigating these risks.

We invite and welcome the public's comments on our Draft 2016 Business Plan as we develop the final document for consideration and adoption by our Board of Directors. The Final 2016 Business Plan will then be submitted to the California Legislature on or before May 1, 2016.

Introduction

he California High-Speed Rail Authority is connecting and transforming California by delivering an integrated statewide rail modernization program with high-speed rail at its core combined with a set of concurrent strategic investments in urban, commuter and intercity rail systems that together will significantly improve mobility and connectivity throughout the state.

A TRANSFORMATIVE INVESTMENT IN CALIFORNIA'S FUTURE

- → Connecting for the first time- all of California's major economic and population centers
- → Enhancing California's competitiveness in the global economy
- → Shaping and revitalizing our cities and communities
- → Creating new jobs and training opportunities and encouraging workforce development
- → Assisting disadvantaged workers and supporting small businesses
- → Protecting our environment, reducing greenhouse gas emissions and creating a more sustainable future even as the state grows to 50 million people
- → Meeting the state's 21st century mobility needs
- → Setting the stage for the rest of the country in high-speed rail development and operations

DRAMATICALLY CHANGING HOW PEOPLE TRAVEL THROUGHOUT THE STATE

- → More relaxing and more productive trips between San Francisco and Los Angeles in less than three hours
- → Train stations that are conveniently located in or near city centers for easy connections arrive in town, hop on a bus or a local light rail line, hail a taxi or a ridesharing service, rent a bike or walk to your final destination
- → Better access to more destinations without having to drive –fast, easy connections between high-speed and regional/urban transit systems at existing hubs like Transbay Transit Center or the 4th and King Station in San Francisco and Union Station in Los Angeles and the ARTIC Station in Anaheim as well as new high-speed rail stations in cities like Fresno and Palmdale
- → Safe, predictable trips arrive on time with no delays or cancelled trips due to congestion, fog or bad weather make reliable connections and keep your appointments
- → Less stress from driving long distances in heavy traffic arrive refreshed and ready to work or have fun
- → Work on your laptop, catch up on your reading or relax and enjoy the scenery
- → All powered by 100% renewable energy a trip is better for you and for the environment

"Today a single rail passenger trip from Los Angeles to the Bay Area is nearly a 12-hour journey, an option that's not acceptable for a vibrant, modern economy. High-speed rail brings new choices for California travelers—clean, convenient, and fast choices for everyone—including those who do not drive due to age, income, ability or choice. Together we are choosing to invest in California's future by modernizing and integrating our transportation systems to build our economy and support millions of new travelers."

> - Brian Kelly Secretary of the California State Transportation Agency (CalSTA)

CREATING NEW OPPORTUNITIES FOR SUSTAINABLE TRAN-SIT-ORIENTED DEVELOPMENT

- → Vibrant station areas where new residential, retail and commercial development clusters around high-speed rail stations, helping to reduce urban sprawl and slowing conversion of farm land to development
- → Compact pedestrian-oriented design that promotes walking, bicycling and transit access with streetscapes that incorporate small parks and other amenities
- → Stations that integrate best practices for sustainable construction materials and district scale water, energy and other investments that accelerate urban regeneration

THIS IS OUR DRAFT 2016 BUSINESS PLAN - IT BUILDS ON THE:

2012 Business Plan

- → Presented cost estimates, ridership/revenue forecasts and financial analyses
- > Included credible, reliable data for decision-making
- → Provided an initial framework for a business model and funding approach
- → Created the foundation for a blended implementation strategy

2014 Business Plan

- → Updated forecasts and estimates informed by rigorous external scrutiny
- → Introduced a risk-based breakeven analysis that continued to show financial viability
- → Confirmed that the system will be an attractive private sector investment opportunity

IN THIS DRAFT 2016 BUSINESS PLAN:

We report on the progress that has been made since 2014, such as:

- → Breaking ground and advancing construction on the backbone of the system in the Central Valley
- → Applying lessons learned from initial challenges with our first construction contract to improve our right of way acquisition process and maintain progress in the Central Valley
- → Developing reporting tools and mitigation strategies and applying them to manage risks
- → Building upon our experience to improve how we manage other construction contracts in the Central Valley and across the state

- → Collaborating with our partners to advance high value strategic investments statewide such as the Peninsula Corridor electrification, the Los Angeles Regional Rail Connector and the San Diego Trolley Blue Line improvements
- → Employing over260 small businesses and putting Californians to work

We include developments on four very important fronts:

- → The Legislature and Governor reaffirming their commitment to the program by providing an ongoing funding stream through the state's Cap and Trade program
- → Driving capital cost estimates down from \$67.6 billion to \$62.1 billion (YOE\$) compared to the cost estimates and associated scope presented in the 2014 Business Plan by:
 - ► Factoring in lessons derived from our first design-build construction contract
 - Advancing more detailed design and engineering work
 - Conducting value engineering
 - Incorporating contractors' viewpoints
 - While also enhancing one-seat ride service between Los Angeles and Anaheim through an additional investment of \$2.1 billion (a scope change)
 - Resulting in an updated capital cost estimate of \$64.2 billion (YOE\$)
- → Updating and further developing our analytical tools to produce the most accurate forecasts to support the implementation of the program; recently the independent Peer Review Group described our ridership forecasts as "state of the art."
- → Continuing engagement with the private sector, including more than 50 world-class firms, soliciting their advice and expertise on project delivery.

We lay out a plan to deliver a first high-speed rail passenger line as part of a new approach to sequencing the system — connecting the Silicon Valley to the Central Valley — that can be opened for service in 2025

→ This line:

- ▶ Allows operations to start as quickly as possible
- ▶ Will meet Proposition 1A requirements including being designed and built to a standard that achieves travel speed/travel time criteria and generates sufficient revenue to cover operating costs
- → Can be funded with the federal and state funds that have been committed to the program to date
- → Our business model has been refined to show how this line will be delivered and operated

Conducting Value Engineering

Value engineering provides an independent assessment to identify increased efficiencies and reduction in total cost without sacrificing functionality. It is a systematic process to capture additional benefits to the Owner through innovation and value judgments and is done early in project development and in later phases of implementation. It provides for program and design adjustments to fit better with budget realities. For example, replacing viaduct sections with less costly "fill embankments" does not change functionality but does significantly reduce costs.

Peer Review Group

California Law AB 3034 established a Peer Review Group whose duty is to evaluate the California High-Speed Rail Authority's funding plans and prepare its independent judgment as to the feasibility and the reasonableness of the Authority's plans, appropriateness of assumptions, analyses and estimates, and any observations or evaluations the Group deems necessary. The Peer Review Group is part of the reviews process for this Draft 2016 Business Plan and its comments will be incorporated when the business plan is finalized.

- → In delivering it, we will continue to collaborate with the private sector to implement efficiencies and innovation including bringing an operator on board at the right moment to help inform our decisions on system implementation
- → Once passenger service is underway, revenues will be generated which could then unlock private dollars to continue sequencing the rest of the system

We outline a path for making concurrent investments and delivering early benefits to Southern California in the Burbank-Los Angeles-Anaheim corridor

- → We are committed to advancing the high-speed rail program in Southern California with specific investments in this high demand travel corridor
- → These early, high priority investments will be made in collaboration with our local and regional partners to provide near term safety, mobility and community benefits
- → They will also provide a solid foundation for future high-speed rail service on this corridor
- → We have identified viable funding sources that we will work to secure in collaboration with our partners to pay for these improvements

We will continue to work with our partners and local communities to obtain environmental clearance of the entire system

- → A high priority is to complete environmental review and the selection of alignments and station locations of the entire Phase 1 system from San Francisco and Merced to Los Angeles and Anaheim
- → This will allow the program to be construction-ready which will maximize flexibility to capture new funding opportunities
- → It will also provide greater certainty about route and station locations to help local communities and transport partners with their planning decisions

Section 1: Progress

Moving Forward on Multiple Fronts

Over the last two years significant progress has been made in implementing the statewide high-speed rail system that will connect and transform California.

- → Starting with our official groundbreaking in January 2015, there are now have more than 100 miles of construction-related activities underway with almost \$3 billion in contracts that came in lower than our estimates.
- → Work has advanced work to obtain environmental approvals between San Francisco and the Central Valley and between Bakersfield and Los Angeles/Anaheim.
- → We continue to collaborate with partners and cities to deliver community benefits across the state.
- → In 2014, the Legislature and Governor reaffirmed their commitment to investing in the high-speed rail program with the continuous appropriation of funds generated by state's Cap and Trade program. This commitment leverages other funds that have been have secured and provides the opportunity to advance the program beyond the Central Valley.

CENTRAL VALLEY CONSTRUCTION: BUILDING THE BACKBONE OF HIGH-SPEED RAIL

- On January 6, 2015, Governor Edmund G. Brown Jr., surrounded by hundreds of supporters, hosted the official groundbreaking ceremony on the nation's first high-speed rail system in downtown Fresno.
- → In the months that followed, we advanced the design, secured right of way, attained permits and continued geotechnical investigations which are es-





- sential to completing structural design, demolished mostly-dilapidated existing structures and relocated utilities along the right of way in preparation for the construction of dedicated high-speed rail trackways and bridges.
- → By June 2015 the first vertical structure started to take shape at the Fresno River Viaduct in Madera. Seven small businesses and more than 100 workers have been involved in the construction of the viaduct.
- → In January 2016, we began the process of demolishing and rebuilding the Tuolumne Street Bridge in downtown Fresno to allow for clearance over the high-speed rail line and for two-way traffic to support the revitalization of downtown Fresno's city core.
- → In February 2016, drilling and concrete operations began at the Fresno trench, the almost 1.5 mile long and 40-foot deep trench that will carry high-speed rail trains under State Route 180 in Fresno.
- → In partnership with Caltrans, work has begun to realign portions of State Route 99 north of Fresno to accommodate high-speed rail and at the same time improve traffic operations, reducing congestion and improving safety in this busy corridor.
- → We continue to work closely with homeowners, property owners and businesses being relocated as part of the development of the high-speed rail system. This process can be a challenge for those affected by the relocation. However some property owners have chosen to use the relocation as an opportunity to expand and grow their businesses or move to better locations.
- → As of January 29 we have acquired 642 parcels of the 1458 parcels needed. With this, we have reached critical mass and have advanced construction in Construction Packages 1 and Construction Package 2-3.
- → We have been able to advance property acquisition and deliver right of way through better understanding of individual property owner concerns, improved communications and processes and increased staff and resources.
- → We have partnered with Caltrans to use its Quick Map traffic system to inform public safety officials and the public about any construction activities that may impact them.
- → With work underway, a comprehensive set of project management, finance, and risk reports were developed and are updated monthly, reviewed by our Finance and Audit Committee, and made available to the public on our website.
- → We have selected an alignment and station locations between Fresno and Bakersfield, certified the environmental document and received approval to begin construction.

- → As of November 2015, 214 construction craft laborers have been dispatched to work on Construction Package 1.
- → 174 people have graduated from a Pre-Apprenticeship Training Program established by the Fresno Workforce Investment Board.
- → As of November 2015, 266 Small Businesses are working on the program statewide

CENTRAL VALLEY LESSONS LEARNED AND MANAGEMENT STEPS IMPLEMENTED

As with many projects of this magnitude, the initial implementation stages often reveal unknowns that require adjustments and mitigation strategies. Some of these factors have worked in favor of the project and some have exposed challenges. Our experience with construction bids and project delivery to date has taught us the following:

- → Since 2013, we have received competitive design-build bids for the first three construction contracts in the Central Valley, demonstrating strong competition within the industry to be part of building the first high-speed rail system in the country.
- → On average, Construction Package 1 and Construction Package 2-3 bids came in approximately 30% below engineer's estimates. As announced in January 2016, bids for the Construction Package 4 contract continued this trend and came in about 25% below engineer's estimate.
- → We have not carried this 30% reduction directly into the current cost estimates. That is because during a bid process other factors, such as competitive pressure, current market conditions, risk position and specific bidding strategies adopted by bidding consortia play a more significant role in lowering the average bid price.
- → Although the first construction packages came in under engineers' estimates, they also faced a number of problems in execution and delivery.
- → Execution delays associated with Construction Package 1 may impact the expected cost and schedule for completing that package. However, we are making adjustments and managing the project to stay within budget contingencies:
 - The right of way acquisition process was slow to start due to litigation-related delays and required some streamlining and heightened management. The program requires the acquisition of an unprecedented number of parcels of land. A more efficient process was implemented over time that has allowed us to significantly

EXHIBIT 1.3 COMPARISON	I OF ENGINEER'S ESTIMATE	AND BID PRICES*		
SECTION	ENGINEER'S ESTIMATE	BID AVERAGE	BEST VALUE BID	PERCENT DIFFERENCE (BEST VALUE VS. ESTIMATE)
Construction Package 1	\$1.2 - \$1.8 billion	\$1.25 billion	\$985 million	-18/45%
Construction Package 2-3	\$1.5 – \$2 billion	\$1.68 billion	\$1.23 billion	-18/38%
Construction Package 4	\$400 – \$500 million	\$442 million	\$348 million	-13/30%
*Does not include contingencies or provi	visional sums.			

increase the rate of parcels acquired per month. We are on schedule with respect to the Construction Package 2-3 and Construction Package 4 contracts.

Negotiations for third party agreements (railroads, utilities and others) were more difficult than anticipated.
Mitigation strategies were implemented successfully so that key agreements with the railroads and the utility companies (power, water and communications) were finally signed leaving free access for the contractors to start construction.

- ▶ The contractors took more time to complete the design and mobilize the construction workforce than anticipated. Final design has now been completed for Construction Package 1 and a prioritized list of construction sites developed (in conjunction with the right of way acquisition plan) to catch up with the construction schedules.
- → Construction Package 1 is trending negatively in terms of cost and reflects a delay due to three of the cost risks originally identified in its contract contingency analysis. The most recent analysis indicates that there is the potential of exceeding the current contingency envelope for the Construction Package 1 contract if risk mitigation actions are not successful although not by a significant percentage amount. These risks and mitigation measures to manage them are described more fully in Section 9.
- → However, Construction Package 1 is not on the critical path for completing the construction of the entire Central Valley line. In other words, the potential delay forecasted in completing Construction Package 1 will not impact the broader schedule to complete construction in the Central Valley. Furthermore, additional contingencies for right of way acquisition and third party agreements have been allocated to the capital cost estimate.
- → Thanks to lessons learned from Construction Package 1, the right of way acquisition and utility agreements have gone much more smoothly with Construction Package 2-3. For example, the rate of parcels acquired per month for Construction Package 2-3 is already higher than that for Construction Package 1.
- → We have built upon this experience to improve both the management and implementation of the other construction contracts in the Central Valley.

ENVIRONMENTAL CLEARANCE: BECOMING SHOVEL READY

- → We continue to work with partner agencies, corridor cities, stakeholders and community members as well as local and state leaders to advance environmental clearance of the remaining project sections of the Phase 1 system.
- → This is part of a comprehensive, ongoing outreach program that incorporates public input and feedback as the program is being developed.
- → Moving forward to obtain environmental approvals for the full Phase 1 system will maximize our ability to advance any segment of the system as resources become available. In light of that, we both welcome and encourage the private sector to review our entire program and to consider developing unsolicited proposals for our consideration. This is in accordance with our Unsolicited Proposals Policy which was adopted in 2013.
- → Conceptual designs and various planning and technical studies are underway to achieve the goal of finishing environmental clearance in the remaining areas:
 - ▶ The San Francisco to San Jose Project Section will connect the cities of San Francisco, Millbrae (San Francisco Airport) and San Jose on an electrified corridor utilizing a blended system which will support modernized Caltrain commuter rail service and high-speed rail service on shared track. This approach minimizes impacts on surrounding communities, reduces project cost, improves safety and expedites implementation.
 - ➤ The San Jose to Merced Project Section will provide a critical rail link between the Silicon Valley and the Central Valley, traveling between stations in San Jose and Gilroy and (after passing through the Central Valley Wye) north to Merced or south to Fresno.
 - ▶ The Central Valley Wye will serve as the junction for the system to head west to the Bay Area, north to Merced

and Sacramento and south to Fresno.

- ➤ The proposed **Bakersfield F Street Station Alignment** is a locally generated alternative developed in cooperation with the City of Bakersfield that is under study in a supplemental environmental analysis for the Fresno to Bakersfield section.
- ➤ The **Bakersfield to Palmdale Project Section** will connect the Central Valley to the Antelope Valley, closing the existing passenger rail gap over the Tehachapi Mountains with proposed stations in Bakersfield and at the Palmdale Transportation Center.
- ➤ The **Palmdale to Burbank Project Section** will connect the Antelope Valley to the San Fernando Valley bringing high-speed rail service to the urban Los Angeles area with proposed stations at the Palmdale Transportation Center and near the Burbank Airport.
- ➤ The **Burbank to Los Angeles Project Section** will connect two key multi-modal transportation hubs, Burbank (airport area) and Los Angeles Union Station, providing an additional link between Downtown Los Angeles, the San Fernando Valley and the state.
- The Los Angeles to Anaheim Project Section will connect Los Angeles and Orange Counties by traveling from Los Angeles Union Station to the Anaheim Regional Transportation Intermodal Center (ARTIC) in a shared corridor with dedicated track using the existing Los Angeles-San Diego-San Luis Obispo (LOSSAN) rail corridor.
- Phase 2 corridor studies and planning are ongoing including the connections and opportunities for early investments between Merced and Sacramento and between Los Angeles, the Inland Empire and San Diego.

Statewide Rail Modernization: Progress on Connectivity and Bookend Projects



Central Subway

Construction is underway on the 1.7-mile light-rail line extension from 4th and King Streets to Chinatown in downtown San Francisco. This modern, efficient light-rail line will improve public transportation in San Francisco and provide direct connections to major retail, sporting and cultural venues while efficiently transporting people to jobs, educational opportunities and other amenities throughout the city. With stops in South of Market (SoMa), Yerba Buena, Union Square and Chinatown, the Central Subway will vastly improve transit options for the residents of one of the most densely populated neighborhoods in the country, provide a rapid transit link to a burgeoning technology and digital-media hub, and improve access to a premier commercial district and tourist attraction.

California's investment of \$61 million will help leverage a total investment of \$1.6 billion into this project.



Caltrain Corridor

The Caltrain Modernization Program, scheduled to be implemented by 2020, will electrify and upgrade the performance, operating efficiency, capacity, safety and reliability of Caltrain's commuter rail service. The Peninsula Corridor Electrification Project is a key component of the Caltrain Modernization Program and consists of converting Caltrain from diesel-hauled trains to Electric Multiple Unit (EMU) trains for services between the Fourth and King Street Station in San Francisco and the Tamien Station in San Jose. The project will entail the installation of new electrical infrastructure and the purchase of electrified vehicles. Environmental clearance was achieved in early 2015 and construction of the electrical infrastructure could start as early as 2016.

California's investment of \$600 million will help fund a total investment of \$1.759 billion for this project.



Regional Connector Transit Corridor

Construction continues along the Regional Connector Transit Corridor, one of the pivotal connectivity projects in Southern California. This new Metro Rail extension will allow passengers to travel from Azusa to Long Beach and from East Los Angeles to Santa Monica without transferring. The additional alignment will serve Little Tokyo, the Arts District, Civic Center, the Historic Core, Broadway, Grand Avenue, Bunker Hill, Flower Street and the Financial District communities. Underground light-rail will create direct connections as well as three new stations. The Regional Connector Transit Corridor will improve access to local and regional destinations with continuous service, and offer an appealing alternative to congested roadways. This investment in Southern California will also produce significant environmental benefits, spark economic development, and encourage employment oppor-

tunities throughout Los Angeles County. Construction highlights include First Street utilities and storm drain work which began in December 2015 and station excavation which started in early February 2016 for the First & Central Station.

California's investment of \$114 million for construction will contribute to a total investment of \$1.366 billion for this Southern California rail improvement.

Metrolink Positive Train Control

The Southern California Regional Rail Authority's Metrolink Positive Train Control project reached major milestones in 2015. Positive Train Control is state-of-the art collision avoidance technology that allows trains, tracks and dispatch centers to actively communicate using a fiber optic network. Through Positive Train Control, train engineers receive continuous information about speed restrictions, work zones and other safety impacts. In June of 2015, Southern California Regional Rail Authority reached the milestone of a positive train control System-wide Revenue Service Demonstration, signifying that all lines have positive train control service installed with approval from the Federal Railroad Administration. In conjunction, the Southern California Regional Rail Authority has installed and tested positive train control on all of its locomotives and cab cars and is the first railroad in the nation to have its entire system (territory, equipment, and crew) in service with Positive Train Control.

California's investment of \$35 million helps fund a total investment of \$210.9 million for this enhancement.

Blue Line Light Rail Improvements

This recently completed project consisted of improvements to existing infrastructure on the Blue Line Trolley. The Blue Line is the most heavily-used transit service in the San Diego region, with an average weekday ridership of more than 45,000. This investment in Southern California transit included replacing worn out rails and tracks; replacing/rehabilitating switches, improvements to signaling and reconstruction of existing platforms to accommodate low-floor vehicles. All 12 light rail stations were renovated and approximately 100 percent of the rail track was replaced. The final phase of the project was completed in late 2015. Trolleys are now fully operational on the Blue Line making commuting faster, more comfortable, and more ADA-accessible for San Diego's commuters.

California's investment of \$57.855 million helps fund a total investment of \$660 million for this enhancement.





EXHIBIT 1.4 PROJECTED ENVIRONMENTAL SCHEDULE				
SECTION	ANTICIPATED RECORD OF DECISION			
San Francisco to San Jose	2017			
San Jose to Merced	2017			
Merced to Fresno	Completed			
Central Valley Wye	2017			
resno to Bakersfield	Completed			
akersfield F Street Alignment	2017			
akersfield to Palmdale	2017			
almdale to Burbank	2017			
Burbank to Los Angeles	2017			
os Angeles to Anaheim	2017			
os Angeles to San Diego (Phase 2)	TBD			
Merced to Sacramento (Phase 2)	TBD			

Enhanced connections between Los Angeles and Anaheim

Since the 2014 Business Plan, we assessed ways to provide a higher-quality one-seat ride to the ARTIC Station in Anaheim. Where the 2014 Business Plan included relatively limited investment in this section, this Draft 2016 Business Plan proposes a higher level of investment to deliver more service, faster speeds, and enhanced reliability in this already heavily-traveled corridor. This has resulted from the commitments we made to work with our partners in this corridor to find a cost-effective path forward. Our revised capital cost estimate provides for a higher level of investment in the Los Angeles to Anaheim corridor and a better connection between these two vital economic centers.

COMMUNITY BENEFITS: TRANSFORMING CITIES

Statewide Rail Modernization

We are working with the California State Transportation Agency (CalSTA) and regional and local partners throughout the state to advance planning and investments in network integration and rail modernization. Modernizing, integrating and expanding California's regional and intercity passenger rail systems are essential to California's future mobility needs. While existing regional and intercity investments have provided a good foundation, it is often far too difficult to reach one' destination in a manner that is competitive with driving one's car because of gaps in the network. CalSTA and Caltrans are addressing these issues through an effort to develop the 2018 California State Rail Plan that fully incorporates the high-speed rail system as the backbone for an improved state network. The goal is to develop a vision and framework for a state of the art, integrated transit and rail network that allows Californians and our visitors to move quickly, cleanly and conveniently throughout the state, providing an attractive alternative for future travel needs on California's transportation system.

Station Communities and Hubs

- → High-speed rail stations will serve as more than just a train stop; they will transform cities, create community hubs and anchor intermodal transportation networks.
- → To that end, we have entered into station area planning agreements with the following cities to advance strategies that promote economic development, encourage station area development and enhance multimodal connections between the cities and station.
 - Gilroy
 - Merced
 - Fresno
 - Bakersfield
 - Palmdale
 - Burbank



- → Construction is continuing at the Transbay Transit Center in downtown San Francisco, the northern terminus of the high-speed rail one-seat ride between the Bay Area and Southern California. The Transbay Transit Center will serve as a hub for 11 different transit systems.
- → The Orange County Transportation Authority held the grand opening of its Anaheim Regional Transportation Intermodal Center (ARTIC), the state-of-the-art transportation hub in Orange County, bringing nine transportation options under one roof and serving as the Southern terminus of the high-speed rail one-seat ride between the Bay Area and Southern California.

ENVIRONMENTAL BENEFITS AND SUSTAINABILITY

- → We remain focused on an overall reduction in greenhouse gas emissions through a combination of mitigation measures.
- → We have approved an agreement with San Joaquin Valley Air Pollution Control District to offset emissions during construction by replacing aging farm and other equipment, including replacing school bus engines and irrigation pumps. As of November 2015, the Air District has offset 26 tons of pollution through the replacement of 35 engines on farm equipment and trucks in the Central Valley.
- → We have deployed Tier IV construction equipment, including cranes, crawlers and excavators, which meet the nation's most stringent environmental standards, to help protect air quality and reduce greenhouse gas pollution.
- → We have required that all steel and concrete from demolition and construction is recycled and, as of November 2015, all metals and concrete have been recycled, or stockpiled by the contractor for reuse later in the construction of the project. In addition, we have required recycling



- of at least 75% of the remaining non-hazardous demolition and construction material. As of November 2015, we have achieved a 91% recycle rate of this material.
- → In close coordination with the Strategic Growth Council, we have focused on establishing a statewide conservation program that will identify priority natural resources throughout the state that are important to protect and retain in order to promote sustainable habitats for the health of humans and native species.
- → We have approved an agreement with the Department of Conservation for implementing agricultural preservation which identifies suitable agricultural land for mitigation of project impacts and funds the purchase of agricultural conservation easements.
- → We are working with Central Valley irrigation districts to coordinate potential development of recharge basins to enhance Central Valley groundwater percolation and groundwater capture.
- → Since we committed to the goal to run service using 100% renewable energy in 2008, we have worked with public and private sector partners to develop a path to achieve that goal. We are engaged in finalizing our renewable energy policy and implementation plan. We will continue to collaborate with the renewable energy industry to contract for 400 to 600 megawatts of renewable energy to help power the Phase 1 system.

FUNDING & INVESTMENTS

- → In July 2014, the California 3rd District Court of Appeal ruled in the Authority's favor in two lawsuits relating to our ability to access Proposition 1A bond funds. Subsequently, in October of 2014, the California Supreme Court chose not to review the lawsuits, making the Court of Appeal decision final.
- → In 2014, the Legislature also established a continuous funding source for the program from the state's Cap and Trade program which provides the basis for funding the first high-speed passenger rail line in California.
- → Following the appropriation of Cap and Trade proceeds, we extended our interaction with the private sector that we began in 2011. Through this process valuable information was gathered from companies experienced in a range of program delivery activities including construction conglomerates, international developers, train manufacturers, rail operators and financial and investment firms. Their insights are being used to inform how we will implement the program as described in Section 4.
- → In the last two years, we have reduced the capital cost estimate for the Phase 1 system from \$67.6 billion to \$64.2 billion (YOE\$). We have done so by factoring in lessons learned from our first construction bids, design refinements suggested in those proposals and other reviews, advancing more detailed engineering and design work and incorporating contractors' viewpoints. We now propose to reinvest some of these savings to expand the scope of Phase 1 with a higher level of investment in the Los Angeles to Anaheim segment, a scope change which is budgeted to cost an additional \$2.1 billion.²

Section 2: Guiding Principles and Core Values

There are a number of guiding principles and commitments that we have established and that we will adhere to as we advance the California high-speed rail system

GUIDING PRINCIPLES

We will continue to advance the statewide program on multiple fronts over the coming years within a flexible framework and guided by the following principles:

- → Fulfill all commitments made to the citizens of California when they approved Proposition 1A to provide a true high-speed rail system
- → Evaluate new opportunities—and adapt to changing circumstances—so that a cost-effective, high-quality system can be delivered as quickly and efficiently as possible
- → Reduce costs and construction time by using a blended implementation strategy in urban areas where appropriate and consistent with mandated performance goals to:
 - ▶ Enhance access and mobility
 - Minimize impacts
 - Reduce costs
 - Improve safety
 - Expedite implementation
- → Match projects with available funding and deliver them through appropriate business models:
 - Seek the earliest and best value private-sector participation with appropriate risk management and cost containment
 - Select an initial line for development (as described below), establish a funding plan for it and commit all
 resources necessary to build it and begin offering high-speed passenger service as quickly as possible
- → Advance other strategic early investments in collaboration with our partners in order to:
 - Improve the speed, safety and efficiency of existing passenger rail services and prepare the way for high-speed rail
 - Grow the market for passenger rail travel throughout California
 - Deliver early economic, environmental, mobility, safety and community benefits
 - Promote regional rail and bus connectivity projects
 - Leverage funding by collaborating with local partners to advance high priority mutually beneficial projects

Developing the Silicon Valley to Central Valley line

Our mission is to connect California for the first time ever with a modern rail network with high-speed rail as its backbone. The first step toward that fulfilling that mission is to build an initial line using available public dollars, begin providing service to customers and start generating revenue. Achieving this as soon as possible will allow us to unlock private dollars which can then be used to expand the system.

In 2011, the Board of Directors evaluated potential lines upon which to start service. Among the criteria it considered were ridership, operating and maintenance costs, breakeven analysis to assure Proposition 1A compliance and the potential for private sector participation. At that time, the Board selected two potential "initial operating segments" (IOS) that could extend beyond the Central Valley — a northern line connecting San Jose to Bakersfield (IOS-North) and a southern line between Merced to a station in the San Fernando Valley (IOS-South). Our 2012 and 2014 Business Plans identified the Merced to San Fernando Valley as our initial operating segment, but made it clear that the funds were not yet in place to construct and operate it. In the last two years, circumstances have changed. Most significantly, for the first time, there is a combination of existing funding sources that allow us to deliver high-speed service, and do so within the next 10 years. It is our statutory and fiduciary responsibility to utilize available funding in the most efficient and productive manner, and focus those resources on a segment that can be built within the limits of available funding. To do otherwise would mean that the State would be left with a segment that would not be complete, could not meet the statutory requirements, and/or that would not generate private sector participation.

In making this evaluation, we took into consideration all of the requirements of Proposition 1A – particularly building to a standard that can meet travel speed, travel time, and other design criteria and generating sufficient fare revenues to cover operating costs. We matched the projected funding level against updated capital cost figures, and determined that a connection between the Silicon Valley (San Jose) and the Central Valley (at the existing Construction Package 4 southern construction terminus north of Bakersfield) meets all essential and relevant requirements and it can be built with available funding.

However, extending the initial line to Bakersfield and into San Francisco (by making initial investments between San Jose and San Francisco that would allow high-speed rail trains to operate on existing tracks) would generate significantly higher ridership and revenue. It would also command higher prices for a concession agreement with a private operator and position us to use those additional funds to continue extending the system.

We will commit to building the initial Silicon Valley to Central Valley line with our existing and allocated resources, but we will also seek additional funds to extend the line to Bakersfield and San Francisco. This approach reflects and is consistent with our principles and our overarching objectives.

As we move forward, as we have done to date, we will continue to evaluate new opportunities and circumstances in order to fund, build and bring the remaining segments into service as soon as possible.

CORE VALUES

There are a number of core values that we adhere to and that guide how we do business as we develop the program.

Our core values are focused on maximizing the benefits that are generated through the implementation of the system and include:

Safety and Security

We will implement the highest levels of safety and security measures to ensure the protection of passengers, employees, emergency responders and the public including:

- → A comprehensive safety and security program
- → Positive train control a state of the art system that monitors speeds and regulates the distances between trains and can automatically slow down or even stop trains to prevent collisions.

- → Grade separations the dedicated high-speed rail right of way will have no atgrade crossings and early efforts are being made to construct:
 - 55 freight rail grade separations in the Central Valley where our corridor parallels freight lines
 - Key grade separations in Southern California including State College, Doran
 Street and Rosecrans Avenue/Marquardt Avenue
- → Quad gates and intrusion detection along blended corridors and the entire system, which will substantially reduce the risk of people driving onto the tracks.
- → An early earthquake warning system to detect earthquakes before they happen and to stop the trains and enable safety measures to be taken.

Partnership with the Private Sector

The high-speed rail system will not be entirely a public works project nor will it be a fully privatized system. It will be a partnership between the public sector and private sector partners who have the skill and experience in a range of technical, commercial and financial areas to deliver the program. Following successful models in nations that have developed high speed rail, making an investment in an initial line with public funds and private involvement in its delivery will demonstrate the viability of the system; this then generates revenues used to attract private investment in additional lines and extensions. Specifically, this approach works as follows:

→ As always contemplated, we are and will remain a lean organization so we will not construct or operate the system ourselves. Instead, we will manage contracts with the private sector to construct the infrastructure and operate the system.

Safety and Security – Japanese 2011 Earthquake Response

"[East Japan Railway Company] had 27 trains operating on the Tohoku Shinkansen Line when the earthquake occurred. The [Early Earthquake Detection System] performed as designed...

When the P-wave hit the first coastal sensor, the sensor transmitted a signal to the substation and the electricity to the rail line in the disaster area was cut off. Within three seconds, the power supply was cut, and within three more seconds, the brakes for the trains in the area were automatically applied. The trains slowed from 275 kilometers per hour (171 mph) to just over 70 kilometers per hour (43.5 mph) by the time the S-wave and the surface waves hit the line. As a result, no high-speed trains derailed."

- Mineta Transportation Institute

(http://transweb.sjsu.edu/PDFs/research/1225great-east-japan-earthquake-lessons-for-California-HSR.pdf)

- → Currently, the private sector assists with planning and environmental analysis and is undertaking the first three construction contracts in the Central Valley, which are being performed under a design-build delivery model.
- → As we advance from construction contracts in the Central Valley to systems, rolling stock, and operator contracts across the Phase 1 system, we will expand the complexity and length of contracts and the degree of responsibility and risks that are borne by the private sector.
- → Finally, we strongly encourage private sector innovation throughout the process including through our Unsolicited Proposals Policy which encourages the private sector to bring new ideas to us for consideration.

Sustainable Infrastructure Comparing early operations, 2025-2033

By 2028, diversions of air and auto travel to train travel on the Silicon Valley to Central Valley line cumulatively results in 700,000 metric tons carbon dioxide equivalent (MMTCO2e) net reduction while the extended line to San Francisco and Bakersfield results in 1 million MTCO2e net reductions. In other words, capturing more riders, sooner, results in greater net emissions savings in the near term. Cumulatively by 2030, comparatively, the extended line saves 2.5MMTco2e which is 500,000 MTCO2e more than the Silicon Valley to Central Valley line in the same time-frame. By 2033 each option achieves the same annual savings rate, reflecting full system ridership.

"High-speed rail will take cars off the road, boosting California's economic productivity as more people take a fast, efficient train.

By 2040, the system will reduce vehicles miles in the state by almost 10 million miles every day, a game-changer."

- Mayor of the City of Palmdale

Jim Ledford

Sustainable Infrastructure

We will be a leader in delivering sustainable infrastructure in the state of California through our commitments to:

- → Operate our system on 100% renewable energy for which we will contract for 400 to 600 megawatts of renewable power
- → Develop net zero energy buildings and water conservation strategies
- → Achieve net zero greenhouse gas emissions in construction and recycle 100 percent of the steel scrap and concrete refuse generated in project construction.
- → Utilize the most environmentally-friendly construction equipment available to reduce emissions
- → Implement mitigation strategies to create long-term benefits including:
 - Working with partner agencies to modernize systems that use renewable energy
 - Enhancing sustainable practices utilized by planning, engineering and construction teams
 - Reducing vehicle miles travelled and subsequently reducing statewide emission levels
 - Building a sustainable travel alternative to support California's growing population

Workforce Development

We will create training and employment opportunities for Californians, including disadvantaged workers by:

- → Building the system and directly employing thousands of Californians while indirectly providing job opportunities throughout the surrounding communities and in the larger economy.
- → Generating more than 3,500 permanent jobs around the state as high-speed rail opens and expands service from the Bay Area to the Los Angeles Basin. These workers will be responsible for operating and maintaining the high-speed rail system.
- Assisting job seekers in finding jobs by promoting and advancing training opportunities for all individuals, including those often left behind by economic opportunities
- → Implementing our Disadvantaged Worker Program, which ensures that 30 percent of project work hours are performed by National Targeted Workers and 10 percent of all hours are performed by Disadvantaged Workers

Small Business Participation

Maintain our commitment to small businesses making major contributions to building the statewide project by:

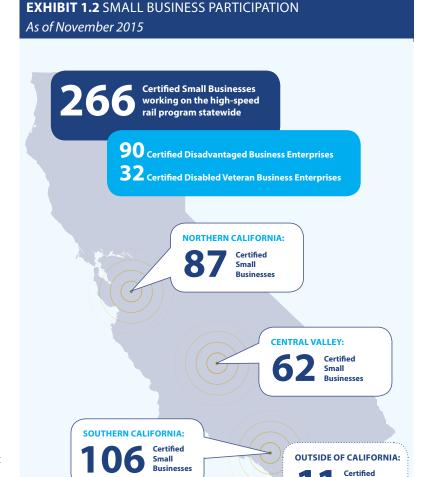
- Meeting our aggressive 30 percent goal for small business
 participation
- → Meeting specific goals for Disadvantaged Business Enterprises (DBEs) and Disabled Veteran Business Enterprises (DVBEs) of 10 percent and 3 percent, respectively
- → Conducting extensive outreach, including workshops and events to encourage businesses to get certified, meet prime contractors, and learn about upcoming opportunities
- Collaborating with the Business Advisory Council, which works with us to refine our approach to meeting our small business goals

Sustainable Land Use

Support sustainable land use and economic development around high-speed rail stations by:

- → Connecting the state's mega-regions to spur economic development, create a cleaner environment and preserve agricultural and protected lands.
- → Minimizing impacts to the natural and built environments, developing policies that encourage efficient land development around stations, and helping California manage pressing issues with climate change, highway and airport congestion and energy use.

Our commitment to these values is reflected in the work we do every day and the progress we have made to date in delivering the system.



"This forward-looking initiative will employ thousands of construction workers and eventually create generations of well-paying rail operations, maintenance, and manufacturing jobs here in the

U.S."

- Ed Wytkind

President of the Transportation

Trades Department

AFL-CIO

Section 3: Business Model

As identified earlier, the Project will be government owned and constructed, maintained and operated by the private sector. The business model will transition over time from government funding and government decisions to a commercially run enterprise managed by a private sector operator and infrastructure provider responsible for service, safety and commercial risks and success. This section describes the functional delivery model that the Authority will follow to implement this development strategy.

In the 2014, Business Plan we described our plan for a phased delivery model for 2014 and beyond. It consisted of:

- → **Private sector partnership** we planned to leverage private sector innovation and expertise in the delivery of an initial operating segment and the remainder of the system. We recognized the need to create significant partnership with the private sector that features balanced risk transfer, early planning input for innovation and cost reduction, and private sector investment.
- → Engage an operator early we knew that the role of the train operator would span several phases of operations
 - (1) operations and integration planning and design support during construction, (2) early operations during ramp-up and (3) mature operations after ridership has been proven. We planned to procure a high-speed rail operator early in the construction phase to help design, launch and then operate the high-speed rail service.
- → Long-term infrastructure provider as partner to reduce the costs and manage the risks of delivering the most complex elements of the program, we envisioned relying on the private sector for the combined delivery and maintenance of the infrastructure (e.g., track, systems, and power). We knew engaging the private sector early would aid in developing innovative ideas and proposals on how best to deliver these critical elements of the project and manage costs and safety over the long term. We planned to seek input from major infrastructure developers on strategies for the design, construction, maintenance and financing of the rail infrastructure (systems, power, and track) for an initial segment.
- → Continue with civil works packages through design-build contracts. We envisioned that the civil works activities on an initial segment would be primarily delivered through a series of design-build contracts, consistent with the approach to the civil works contracts in the Central Valley.

Since the 2014 Business Plan, we have further developed our business model. While the core framework remains the same, we have further refined the delivery model and procurement plan over the last two years. The business model described in this Draft 2016 Business Plan is based on our assessment of what we have seen in the market up to this point and the feedback we have received from the private sector. At the same time, we will continue to engage with the private sector to further refine our approach and evolve our business model as circumstances change.

"We have seen first-hand the benefits of having the person responsible
for maintaining and upgrading the
system in future years sitting at the
same table as the designer and builder from an early stage in the project."

- FCC Construccion

Examples – integrated delivery cost savings

"We have seen first-hand the benefits of having the person responsible for maintaining and upgrading the system in future years sitting at the same table as the designer and builder from an early stage in the project."

-Kiewit

"Overall, integration of design and construction with operations and maintenance can achieve lifecycle cost savings in excess of 20%."

-Cintra and Ferrovial Agroman

Private Sector Feedback

Since 2011, we have had extensive interaction with private sector developers, contractors, operators, and equipment providers, both formally and informally. These firms have global experience in designing, building, operating, maintaining, and financing elements of high-speed rail systems and other major infrastructure projects. During our discussions, we received extensive feedback on the best ways to structure the business enterprise to incorporate private sector innovation and efficiencies that can enhance operations, reduce costs, accelerate schedules, and manage risk. We continue to encourage additional feedback as we move forward, including through our Unsolicited Proposals Policy. The input we have used to shape our approach to delivering and operating the system is described below.

- → Early involvement of the eventual operator is key to establishing a commercially viable system over the long-term. Integration of the operating model, equipment, infrastructure and commercial approach is critical to creating a safe, efficient and highly reliable service. Engaging the operator in early decisions on safety, operations, equipment and systems, fare structures and schedules and other commercial and operating elements helps ensure that the system is designed to operate as a safe and successful enterprise once construction is complete. Industry confirmed the benefits of bringing on an operator early during the design and development of the system to ensure it is built with an eye towards end-state operations.
- → Managing integration is key to cost savings. Industry feedback from around the world has confirmed a significant opportunity to reduce the costs of constructing and maintaining the system through procurement approaches that encompass large, integrated, highly competitive contracts combining construction and long term maintenance and the transfer of asset performance responsibilities and risks to the private sector. Combining complex elements into system-wide procurements reduces duplication and the number of integration points. These procurements should have direct involvement from the operator as described above.
- → Procurement packages should be structured to stimulate competition. Balancing a desire to reduce integration risk through large procurements, it is important to avoid mega-procurements that would limit the number of potential bidders. Based on past projects, industry consensus is that \$3 billion to \$5 billion is the current maximum contract size to maintain competition.
- → Long-term performance driven contracts lead to lower construction and maintenance (lifecycle) costs. Industry has stated that including maintenance with construction under long term performance based contracts, such

as ones that include the design, build, finance, and maintain responsibilities, provides the flexibility and incentives needed to innovate and drive down costs for the long-term, especially for more complex system elements. Firms with extensive experience in delivering high-speed rail around the world have found the value of this innovation and perspective in similar projects they have been involved in.

Risks should be allocated in a balanced and cost-effective manner. Industry was consistent in stating that risks should be allocated to the parties best able to manage them such that appropriate risks are transferred in a cost effective manner.

California High-Speed Rail Delivery Model

The functional delivery model that we have developed uses lessons from around the world and from requested industry feedback to structure upcoming procurements and define how the system will be delivered and operated once it is completed.

- → Our objective is to provide California citizens a highly safe, reliable and commercially successful system while reducing the cost of constructing and maintaining the system and transferring operations and asset performance responsibilities and related risks to the private sector.
- → Developing high-speed rail involves designing, constructing and integrating complex component parts into a seamless, safe and commercially successful system. We will work with two key private sector partners, a train operator and an infrastructure provider, to carefully manage technical and operational integration and connections between components and geographic segments to ensure efficiency and compatibility.

"The benefits of a [Design Build

Finance Maintain] (DBFM) approach

can be substantial. The system can

be available for public use sooner

than with a conventional delivery

approach – in this instance the time

savings can be measured in years."

– Fluor/Balfour Beatty

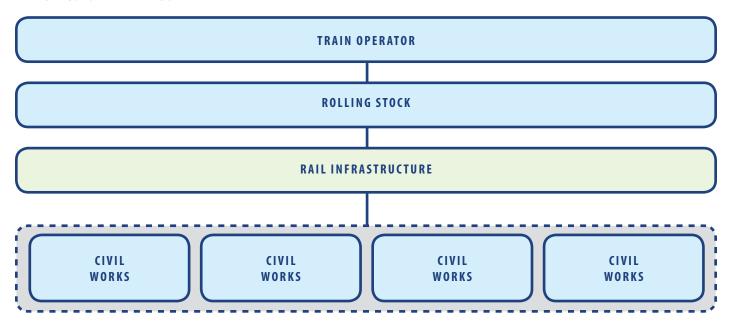
Key high-speed rail components include:

- Civil works (e.g. earth moving, tunneling, viaducts, trenches, etc.)
- Systems (e.g. signaling, communications, positive train control, etc.)
- → Track
- Traction power and overhead catenary (electrification)
- → Rolling stock
- Stations
- Facilities (e.g. heavy and light maintenance facilities)

DELIVERY MODEL

Our delivery model consists of different strategies for functionally delivering each of the major elements of a high-speed rail system – commercial and train operations, rolling stock, rail infrastructure (track, systems, and traction power), and construction of the civil works. Each element is unique and requires a delivery approach that is tailored to its characteristics and that, when combined, fit together into a commercially successful model. This section describes how our delivery model addresses each of these elements.

EXHIBIT 3.1 DELIVERY MODEL



Commercial and Train Operations

The operator will be brought on early and be involved in planning, commercial and operating decisions. Our operating model will mature over time and will always keep an eye fixed on long term, safe and commercially viable operations.

The California high-speed rail program is not envisioned as just a series of construction projects but rather as a trasportation network carrying riders between Northern, Central, and Southern California. Our operating model consists of three distinct phases:

We will procure an operator early in the construction (Pre-Operations) phase under a flexible contract designed to support the maturing phases of the project. We believe this will add invaluable input during the planning and development stages of the system that can increase asset performance and revenues while reducing costs. We intend to transfer key operating and cost risks during the ramp-up phase and full revenue risk once revenues are proven.

EXHIBIT 3.2 PHASES OF OPERATIONS									
PHASE	DESCRIPTION								
Pre-Operations	Operational aspects of the system must be incorporated into the planning, design and construction of the system to ensure commercial viability.								
Ramp-up	California high-speed rail brand is built and users begin adopting a new mode of transportation. This phase is critical to the success of the system.								
Mature Operations	"Steady state" operations is the core operations phase and generates the most revenue after travelers adapt to the system and view it as one of the State's transportation options.								

Pre-Operations Phase

→ We will develop the infrastructure based on operational goals and requirements. This is key to creating a sustainable, safe and financially successful service. The train operator must be at the forefront of the business model development and the technical decisions that support it. This initial work is anticipated to be structured as a management contract.

Ramp-up Phase

- → Once in operations, we will strive to enhance ridership and revenue during the initial ramp-up period. The general public will become more aware of and more familiar with the system and the mobility and accessibility benefits it offers.
- → Risks to be transferred early in the ramp-up phase will be finalized as part of the procurement planning process.
 This will be based in part on analysis of the level of competitive interest by the private sector and the costs of transferring risks early.

Mature Operations

- → Towards the end of the ramp-up phase, we intend to complete the transfer of operating and revenue risks to the operator and the operator will become responsible for revenues, operations and maintenance costs. We will also monetize the future net cash flows (potential private investment that could be raised based on projected net cash flows) as part of an operating concession. The proceeds from the monetization will be used to fund the continued build out of the Phase 1 system (see Funding and Financing section).
- → We will have a common operator across the entire system. While there are expected to be other users of joint system assets (for example in the Peninsula corridor), we plan to have a single end-to-end operator running

"Appropriate risks to be borne by the private sector for the delivery of the civil works, track, traction power and infrastructure are design and construction execution risk, long term maintenance and rehabilitation of these elements (as it relates to delays, cost overruns and price escalation, for example). Risks that are best managed by the Authority are those typical in a P3 arrangement, and include risks relates to force majeure events, unforeseen geological conditions, governmental approvals, and appropriation of funding for payments during construction and availability payments, to identify a few."

- ACS/Dragados

- the high-speed trains in California. As stated above, once revenues are proven, we will monetize future revenues through a concession procurement (See Section 6).
- → To increase the attractiveness of the operating concession, the private sector needs to have the ability to make key decisions on issues including schedules and fares in order to meet its market goals. At the same time, we will develop guidelines for the concessionaire to operate within to protect the public interest.

ROLLING STOCK

Rolling stock performance is the key element of the passenger experience and must be safe, comfortable and consistent across the system. There are many rolling stock manufacturers around the world that are interested in providing the rolling stock for the system. Purchasing world class rolling stock with a proven safety record is vitally important to our delivery model.

- → We will start by only purchasing the rolling stock that we need to begin running our service on the initial segment. This will help reduce capital costs in the short-term and allow us to adjust future rolling stock purchases to the system's evolving service plans and demand.
- → Over time, we will have the option to purchase additional trains as we continue to build out the full Phase 1 system. The purchase price formula for future trains will be locked in based on the initial procurement of trains.
- → We will use a design-build-maintain or similar delivery model to contract for the purchase and long-term maintenance of rolling stock. This will link the design and manufacturing activities with the maintenance activities under one, long-term contract (30+ years) consistent with other systems in the world.
- → The contract will be performance-based such that the rolling stock provider must meet certain performance criteria or else it will be subject to payment adjustments. This links performance to payment.
- → Linking the maintenance with the design and manufacturing of the rolling stock under a performance-based contract will help ensure that the rolling stock is designed and manufactured in a quality manner and will allocate the risk and responsibility for long-term asset performance to the rolling stock manufacturer.
- → As we near the end of the equipment life, we will have the flexibility to re-procure the rolling stock.

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→ The rolling stock procurement will be one of the early procurements and must encompass a process for early operator input. A long lead time is necessary to manufacture rolling stock.

RAIL INFRASTRUCTURE (TRACK, SYSTEMS, POWER)

Complex rail infrastructure elements, such as systems, track, traction power and overhead catenary should be compatible across the entire system and could be combined into a single procurement to enhance cost efficiency and reduce duplication and the number of integration points. Industry feedback was clear that the most integration and interface risk resides in the rail infrastructure components of a high-speed rail system. Through this contract, a major private sector company or consortia will be responsible for long-term rail infrastructure performance, integration with other elements, and cost.

- → Industry feedback confirmed that there is significant opportunity to reduce the costs of constructing and maintaining the rail infrastructure and enhancing asset performance through a contracting model that encompasses large, integrated contracts that combine construction and long-term maintenance for several elements and allocates significant responsibility to the private sector under a performance based contract.
- → We will procure a single rail infrastructure provider under a long-term (30+ years) contract that could include financing.
- → There should be one signaling and communications system across the entire high-speed rail network to ensure performance and reduce interface risk across the geographical segments.
- → The initial procurement will be for the rail infrastructure on the first operating segment and may be combined with additional option pricing to extend the rail infrastructure to the full Phase 1 build out. If the option pricing is not included or the option is not executed, we will procure additional contracts that will be compatible with the initial procurement.
- → The rail infrastructure provider will be a key long-term partner along with the operator and will be responsible for integrating the other elements of the high-speed rail system (rolling stock, civil works, facilities) such that the system works seamlessly both horizontally (across geographical segments) and vertically (between different elements).
- → We will contract with the rail infrastructure provider under a long-term performance based contract with performance tied to payment. If the infrastructure provider fails to perform, then payment deductions will be incurred.
- → The infrastructure provider will be responsible for maintaining the underlying civil works across the system.

CIVIL WORKS CONSTRUCTION

We will continue to leverage our strategy that has led to bids for three design-build construction contracts in the Central Valley priced hundreds of millions of dollars under our estimates and offering valuable design innovations.

- → We have been successful in using a design-build delivery model for developing the civil works thus far. This model is consistent with many transportation projects around the country.
- → The design-build model incorporates innovative procurement and contracting concepts, such as Alternative Technical Concepts, to drive innovation by the private sector.

- → The design-build model combines design and construction into one contract performed, usually, by a joint venture. This helps ensure that the design takes into account construction techniques and more of a contractor's view. Design-build contracts can reduce change orders that drive cost overruns and can deliver projects more quickly.
- → Design-build contracts are evaluated on a best-value basis by looking at both the technical solution and the cost (i.e., it is not just a low bid). The three design-build contracts in the Central Valley were weighted 30% technical/70% cost.
- → Maintenance of the civil works packages is less complex technically and requires less maintenance than some of the other, more complex high-speed rail components. Because of that, we believe maintenance responsibilities can be transferred to a third party, such as the infrastructure contractor, after construction is complete and an extended warranty period by the construction contractor. This third-party will manage the interfaces between the design-build contracts
- → While we anticipate using design-build for the next set of civil works contracts, we will continue to consider other innovative procurement models, such as design-build-finance-maintain contracts, for selected complex contracts such as tunneling.

PROCUREMENT PLAN

As highlighted above, the delivery and operation of a high-speed rail system involves procuring numerous elements and integrating them into one, contiguous operating asset. Our procurement plan involves phasing numerous procurements over time based on availability of funding, the goal of driving competition, and meeting schedule targets.

- → We will structure procurement packages to stimulate competition. The number of firms bidding for a contract drives competition. Competition has already contributed to hundreds of millions of dollars of savings on the three design-build contracts in the Central Valley. Based on industry feedback and past projects, the current recommended maximum contract size could be \$3 billion to \$5 billion.
- → We will procure contracts based on availability of funding and financing. Following the principles described in Section 2, when laying out the procurement roadmap for an operating segment, we will match procurement structures and schedules with the availability of funding and financing to ensure that sufficient funds are available to deliver an operating segment.
- → We will advance procurement on contracts based on progress in achieving environmental approvals (i.e., RODs) and will not enter into contracts before final approval. We will advance procurements only once there is sufficient certainty in the environmental process (e.g., alignments are selected) for the private sector to expend significant resources in developing their bids. Industry feedback was consistent in stating that approvals (e.g., environmental, third party) must be in place before expending significant bid cost. We will not advance to the final stages of a procurement or sign a contract until we have environmental approvals.

- → We will incentivize innovation by the private sector. Incorporating opportunity and incentives for innovation in procurements, such as Alternative Technical Concepts, brings out technical solutions that can benefit the public. Creating an environment that encourages innovation is critical to constructing the highest quality system. We will continue to do that throughout our procurements and also through our Unsolicited Proposals Policy, which allows the private sector to bring new ideas for us to consider in a formal and structured way.
- → Over the next twelve months, we plan to begin the procurements for rolling stock and an early operator.
 As highlighted above, rolling stock requires a significant lead time due to the design and manufacturing processes and an operator should be engaged as soon as possible to ensure that the perspective of a train operator is considered in the planning and design of the civil works, infrastructure, rolling stock, and facilities. Therefore, we plan to initiate procurement activity for the rolling stock and early operator within the next twelve months.
- → We will continue to procure civil works on a segmented basis subject to available funding and requisite approvals. The design-build contracts for civil works outside of the Central Valley will continue to be procured on a segmental basis subject to availability of funding and securing approvals. Releasing these contracts on a segmental basis will help ensure that there is sufficient contractor capacity to perform the work.
- → Tunneling contracts will need to be procured before other civil works contracts. Similar to the rolling stock contract, the tunneling works are long lead time activities due to the complex nature of tunneling. Contractors must procure the necessary tunneling equipment which can take longer than normal construction equipment. Therefore, tunneling contracts must be procured earlier than other civil works contracts. We will seek to procure tunneling contract as soon as the environmental approvals and funding are secured.
- → We will incorporate flexibility into procurements to allow for individual contractors to deliver the rolling stock, train operations, and infrastructure across the entire system. As highlighted above, certain high-speed rail elements must be consistent across the entire system. These include rolling stock, systems, and train operations. We will incorporate flexibility into procurement by, for example, including option pricing, so that we can partner with one contractor for each of these elements over a phased implementation approach. This provides us with the flexibility to continue partnering with the same entities if we desire.

EXHIBIT 4.1 HIGH-SPEED RAIL SYSTEM Sacramento O San Stockton Francisco Modesto Merced San Jose Gilroy Fresno Kings/Tulare **Bakersfield LEGEND Palmdale** Silicon Valley to Central Valley Line (San Jose - North of Bakersfield) Burbank San Burbank to Anaheim **Corridor Improvements** Bernardino Los Angeles Silicon Valley to Central Valley Extension Riverside (San Francisco – Bakersfield) **Anaheim** Phase 1 Phase 2 0 **Proposed Station Proposed Station Option** San Diego O

Section 4: Implementation Strategy

The Legislature's and Governor's long-term commitment of Cap and Trade proceeds to the program has re-positioned the Authority for delivering the high-speed rail system. While construction has begun in the Central Valley, for the rest of the system we have been primarily a planning organization. With this new funding, we are now positioned to deliver the first operating high-speed rail line in the country by expanding beyond the Central Valley.

The challenge of constructing a system of this length and complexity, daunting in its own right, is made greater by the legal and market constraints imposed on the program by Proposition 1A. Access to the bond funding necessary for construction depends on showing that a segment can be built that is self-sustaining in terms of fare revenues and revenues from other sources. That means that a segment must span a sufficient number of travel markets in order to generate the requisite ridership and associated revenues. Private sector interest, which is very high, cannot be converted to investment in the early stages of program development because Proposition 1A forbids the payment of any subsidy to mitigate market risk. Accordingly, the private sector funds will come after ridership and revenue is demonstrated. These constraints lead to a logical system development sequence where public dollars are spent first to thereby unlock private sector dollars.

With our new revenue stream, and within this context, we are focused on three objectives:

- → Initiate high-speed rail into passenger service as soon as possible
- → Make strategic concurrent investments throughout the high-speed rail corridor that can be linked together over time, and
- → Position ourselves to advance additional segments as funding becomes available.

These objectives were used to evaluate how best to sequence the program. We identified a line between San Jose Diridon Station and a station north of Bakersfield (the southern end of Contract Package 4) as the first line for high-speed passenger rail service.

CONNECTING SILICON VALLEY TO THE CENTRAL VALLEY

This Silicon Valley to Central Valley line is the most rational approach for how and where to start sequencing the system based on current circumstances. While previous plans included a phasing plan that started with an initial line between Merced and the San Fernando Valley, the Silicon Valley to Central Valley line can be delivered with available and allocated funds, is compliant with Proposition 1A, can generate operating revenue sooner and, with the sale of an operating concession, will accelerate our access to private capital to fund additional construction. We are also setting a high priority on extending this initial line to the north into San Francisco, to provide a one-seat ride, and to the south into Bakersfield as quickly as possible.

Connecting the Silicon Valley to the Central Valley

The Silicon Valley to Central Valley line will enable people to work at high-tech jobs in the Silicon Valley and San Francisco while having greater access to more affordable housing options in Central Valley where cities like Fresno are already working on plans to create vibrant, livable districts around high-speed rail stations. These new connections will foster economic revitalization, affordable housing and workforce development goals.

SILICON VALLEY TO CENTRAL VALLEY LINE -WHAT IT MEANS

Connecting the Silicon Valley to the Central Valley will usher in a new era of transportation and have a transformative effect as it creates new connections and access. The impact of this line will be inestimable in terms of the economic impacts within each region. Silicon Valley is the indisputable engine of economic growth in California – home to many leading edge global companies including Apple, Google, Intel and Facebook among others. Its industries have led the world in innovation and no region of America or the world has seen more start-up technology companies grow so quickly into global enterprises of enormous market influence. Yet the Silicon Valley/Bay Area region faces persistent challenges in terms of providing adequate affordable housing for its workforce causing dislocations in transportation and land use.

"The Bay Area economy is threatened by a shortage of housing and high housing costs that make it difficult for many workers and their families to live in the region where they work. This is both an economic competitiveness and family challenge. High speed transportation connections between the Bay Area and adjacent areas including Central Valley communities can provide affordable housing and fast car free commuting while at the same time providing support for vibrant downtown areas in these communities."

- Stephen Levy

Director and Senior Economist

Center for Continuing Study of the California Economy

The socio-economic realities of the Central Valley offer the contradictions of great wealth from an agricultural sector that supplies much of the nation's special fruits, nuts and vegetables atop a stratum of poverty and persistently high unemployment. There is a significant lack of economic diversity in this region, employment opportunities are more limited and there are manifold challenges in terms of employment and a sustainable environment. Downtown areas in key cities are in need of revitalization and leaders in those communities are endeavoring to find catalysts to support their redevelopment goals.

By building the Silicon Valley to Central Valley Line, we can reduce the trip time from Fresno to the Bay Area from about 3 hours driving today to about an hour on high-speed rail. The opportunity to connect these two regions and their unique economies—to help bring about jobs and housing balance through effective land use and transit oriented development—and to provide for fast, efficient connections to Silicon Valley employment centers could spark significant economic growth in the Central Valley and sustain economic prosperity in Silicon Valley.

While the focus for the past few years has been on the first area of major construction in the Central Valley, we have also been moving forward to lay the foundation for high-speed rail in the Northern California region. We are proceeding with environmental review and working with regional partners and stakeholders to determine the best, most efficient ways to integrate the high-speed rail system into local communities.

Connecting Northern California to the Central Valley will include significant station improvements creating new multimodal connections in northern California -- San Francisco, Millbrae, San Jose and Gilroy – and new linkages to stations being planned in Fresno and Kings/Tulare in the Central Valley. These investments and linkages will enhance the commercial and retail opportunities at each station, increasing the economic activity in and around them.

- → In 2014, the City of Gilroy and the Authority entered into a station planning agreement to work together to develop a station area plan that will serve Gilroy, south Santa Clara County and surrounding areas. Gilroy will become a new gateway to the Bay area bringing new opportunities for redevelopment and economic growth.
- → Connecting high-speed rail into the Diridon Station in San Jose (the tenth largest city in the nation) will provide connections to Bay Area Rapid Transit (BART), Altamont Corridor Express, Caltrain commuter rail, Santa Clara Valley Transportation Authority light rail and buses and Amtrak among others.
- → In addition to transit, rail and ground connections, the Millbrae Multi-Modal Station will facilitate a connection to San Francisco International Airport (SFO) allowing Central Valley residents to connect quickly and efficiently to SFO for national and international travel
- → We have entered into a Memorandum of Understanding (MOU) with the Peninsula Corridor Joint Powers Board to enhance the existing rail corridor between San Francisco and San Jose by fully electrifying the Peninsula Rail Corridor. These improvements will allow the high-speed rail system to eventually blend with the Caltrain commuter rail system. Caltrain is also installing an advanced signal system that will significantly improve performance and enhance safety on the corridor.

Completing a high-speed rail connection between Northern and Central California will change how people travel, work, live and play. Reducing travel times, providing access to jobs and transportation options will improve mobility, quality of life, economic opportunity and air quality.

"High-speed rail trains are a necessary
addition to the airport's current flights
that serve passengers flying from the
Bay Area to Southern California.
In fact, due to runway configuration and
geographic location on the water there
is no space to accommodate increasing
flight demand through expanded capacity without engaging in extensive Bay
fill. And that was unsuccessfully tried
several years ago."

Julian Potter
 Chief Administrative and Policy Officer
 San Francisco International Airport

BURBANK TO ANAHEIM CORRIDOR IMPROVEMENTS

At the same time, we plan to work with our partners to make significant concurrent investments in the Burbank to Anaheim corridor which will benefit existing rail services in advance of starting high-speed rail service in Southern California.

The approximately 45-mile rail corridor connecting Burbank-Los Angeles-Anaheim is of regional and statewide significance and is critical to supporting the economy of Southern California. In addition to moving people, it is a vital freight and goods movement corridor. It is part of the nation's second busiest Amtrak line, is serviced by Metrolink commuter rail service and it will be an essential link in the statewide high-speed rail system. It connects some of California's most significant tourist, entertainment, cultural and business destinations.

The corridor contains key stations that will provide significant connectivity benefits, both intra-regionally and inter-regionally. Burbank, Los Angeles Union Station, Anaheim (and a potential station at Norwalk/Santa Fe Springs or Fullerton as well as a potential connection to Los Angeles International Airport) will be model intermodal facilities, tying together rail, aviation, local roads and freeway connections.

Since 2012, with adoption of a regional memorandum of understanding, the Legislature's appropriation of funds for "bookend" investments in the region and in commitments in our 2012 and 2014 Business Plans to develop a way to provide cost-effective one-seat ride service to Anaheim, we have worked with regional partners and the California State Transportation Agency to advance planning and project development in the corridor.

This is a shared corridor, which means when it is improved, the enhancements will benefit not only high-speed rail but immediately improve freight and commuter rail operations as well.

By collaborating with our partners who already use the corridor, together we can deliver:

- → Focused, strategic early investment projects—like grade separations--that increase capacity and improve the speed, safety and efficiency of existing passenger and freight services
- → Expanded and improved regional and interregional rail services
- → New infrastructure that will lay the foundation for the high-speed rail system such as new tracks between Los Angeles and Anaheim
- → Mobility and environmental benefits, including greenhouse gas reductions including significant benefits to disadvantaged communities

This will be made possible by leveraging existing funds and attracting new funding sources, forging stronger partnerships and working through the State's programmatic, holistic approach being developed for the 2018 State Rail Plan.

Potential funding sources that can be tapped are described in Chapter 6 of this plan.

By working together we can bring greater benefits to more people sooner - we will seek to:

- → Advance significant rail projects more rapidly through the environmental clearance, design, construction and operation phases.
- → Broaden and widen benefits by bringing different owners, users and operators together so each investment accrues across more services and brings more benefits.

- → Increase corridor capacity in the near term, laying the foundation for significant regional service growth to the Inland Empire, Orange County and San Diego County.
- → Complete key safety improvements by eliminating some of the most dangerous grade crossings in the State and providing relief to one of the most congested railway corridors in the country.
- → Reduce greenhouse gas emissions providing relief to the many disadvantaged communities immediately adjacent to the corridor that currently experience some of the worst air quality in the State, and
- → Create jobs during construction and improve access to jobs once improvements are complete through improved mobility.
- → Achieve the full benefits of corridor investments made by local, regional, state and federal government as well as freight operators over many years by completing the Rosecrans/Marquardt grade separation and by investing in reliability improvements between Los Angeles and Fullerton allowing Amtrak and Metrolink to substantially increase service.
- → Allow for growth in both future passenger and freight in this key commuter and trade corridor by preparing for further investments which will improve the reliability of freight and passenger operations.
- → Tie-in to a potential future high-speed rail line to Las Vegas by advancing this corridor and preparing the way for the Burbank to Palmdale section.

IMPROVING THE CORRIDOR THROUGH PACKAGES OF PROJECTS

Exhibit 4.2 shows an initial package of projects that can be advanced quickly, provide immediate benefits and is integral to sequencing in high-speed rail service in the Burbank-Los Angeles-Anaheim corridor. Every project will be used for high-speed rail once service starts in the corridor. This represents an initial package of improvements that can be advanced immediately.

This initial package of improvements builds on efforts taken by regional agencies to advance key projects of benefit to multiple stakeholders. We will work alongside these regional partners and Caltrans, under the leadership of the State Transportation Agency. This package includes several technical studies and the advancement of environmental clearance for the corridor in order to also set the stage for future packages that are shovel ready. We will seek to leverage additional funding sources, including the Transit and Intercity Rail Capital grant program, funded by Cap and Trade proceeds, as well as new federal programs targeting rail-highway safety projects and freight corridors.

High Capacity Urban Corridor Investment

By bringing together several individual projects along the corridor that qualify for a variety of near-term funding sources a full program of improvements can be realized.

The benefits of this program include:

- Immediate travel time savings and improved reliability for existing freight and passenger trains
- Unlocking new capacity which will position existing operators to attract more riders and generate more revenue
- Greater reliability and fluidity of freight and goods movement
- → High-speed rail corridor readiness
- High-speed rail corridor readiness
- → Significantly improved corridor safety
- Significantly reduced GHG emissions in the corridor

Vital to the economy and the environment

BNSF uses this corridor to connect the busiest port complex in the nation and the eighth largest in the world, specifically the Port of Los Angeles and the Port of Long Beach, with the busiest intermodal yard in the country. In 2010, 1.5 trillion tons of goods worth \$2 trillion moved through Southern California.

The Amtrak and Metrolink passenger service in Southern California accounts for over 14 million passengers per year, providing a regional alternative to travel on the I-5 freeway and local roadways, thus reducing regional greenhouse gas emissions.

EXHIBIT 4.2 BURBANK TO ANAHEIM CORRIDOR IMPROVEMENTS										
IMPROVEMENT	FACTS & BENEFITS									
Doran Street Grade Separation	Being advanced by Los Angeles County Metropolitan Transportation Authority in partnership with Metrolink, the City of Glendale, and the California High-Speed Rail Authority									
- Glendale	Safety improvement that eliminates two existing at-grade crossings: Doran and Broadway-Brazil									
Full Funding through Design of the Southern California	Being advanced by Los Angeles County Metropolitan Transportation Authority in partnership with Metrolink and the California High-Speed Rail Authority									
Regional Interconnection Project (SCRIP)	 Run-through tracks at Los Angeles Union Station and concourse expansion identified in the Union Station Master Plan 									
- Los Angeles	Increases capacity, increases operational flexibility, improves reliability and reduces green- house gas emissions while helping coordinate service between different users									
Rosecrans Avenue/ Marquardt Avenue Grade Separation	 Being advanced by Los Angeles County Metropolitan Transportation Authority in partnership with the City of Santa Fe Springs, BNSF, Metrolink, LOSSAN, Riverside County Transportation Commission, and the California High-Speed Rail Authority 									
- Santa Fe Springs	 Regional safety improvement that grade separates the #1 project on the California Public Utilities Commission list 									
	 Completes the triple track on the BNSF San Bernardino subdivision between Redondo Junction and Fullerton adding over 30 additional passenger slots on the segment, which allows for increases in the level of service for both Amtrak and Metrolink 									
	 Fully integrates service planning for express, regional, and commuter services as well as long distance trains to provide dramatic benefits in trip time, schedule reliability, and capacity 									
State College	 Grade separation project that is the 27th highest priority grade crossing on the CPUC grade separation list. 									
- Anaheim	Significant reduction in roadway emissions.									
7.11.11.11.11	Improved emergency vehicle movements.									
Fullerton Junction and Station Improvements	 Track and platform modifications through western Fullerton, Fullerton Station, and Fullerton Junction 									
- Fullerton	 Increases capacity and provides greater separation between passenger and freight trains, allowing more reliable passenger and freight operations between Riverside and Orange County, and improved freight capacity 									
	Likely leads to several minutes of travel time reduction for Metrolink and Surfliner trains									
Technical Analysis to Guide Future Investments	Can be advanced by the California High-Speed Rail Authority in partnership with LOSSAN, Caltrans, and Metrolink									
	 Study of cross-operator maintenance facility optimization on how existing sites could be best utilized across operators in order to leverage the limited space available, reduce operating costs and avoid congestion on mainline tracks due to deadhead moves 									
	High-capacity signaling analysis to fully utilize infrastructure and optimize time tables									

Full Utilization of New Locomotives & Full Implementation of Positive Train Control

- · Replacement of Tier 0 locomotives with Tier 4 locomotives by Caltrans and Metrolink
- Full implementation of positive train control in the corridor being led by Metrolink (in conjunction with BNSF)
- Delivers greenhouse gas reduction, better passenger train performance, and improved safety

Full Funding through
Environmental Clearance of
High-Capacity Urban Corridor
between Burbank and Anaheim
for Future High-Speed Rail
Service and Existing Users

- Advance all remaining Southern California MOU projects in this corridor through preliminary
 engineering and environmental clearance preparing the corridor to advance to construction
 of high-speed rail and related projects while positioning future programs of projects to be
 competitive for funding opportunities
- Includes opportunities for additional tracks, full grade separation, controlled access and other infrastructure enhancements that provide safety, reliability, capacity, travel time and other benefits
- Specific projects that would be environmentally cleared and could be part of this or a further
 package of projects include: Ball, Orangethorpe Grade Separations, BNSF Storage Track and
 Norwalk Boulevard/Los Nietos Road Grade Separation.

As technical studies are completed and projects go through the environmental process, we will identify additional packages of projects to move forward. This will culminate in a final package of investments for running high-speed trains in the corridor. On the way, each package or project will have independent utility and be able to improve both passenger and freight rail in Southern California in this key corridor.

NEXT STEPS FOR DELIVERING HIGH-SPEED RAIL SERVICE TO CALIFORNIA

- → Over the next few years, we will complete the environmental clearance for the entire Phase 1 system focusing first on the clearing the remaining sections for the Silicon Valley to Central Valley line
 - Through this process final alignments and station locations for the entire Phase 1 corridor will be identified
 - This will provide certainty to communities along the line, allowing them to plan and make land use decisions
 - It will also enable us to work collaboratively with our transportation partners in planning for multimodal connections and the development of a statewide passenger rail system
- → Concurrently, we will finalize and initiate the procurement strategy described in Section 3 to advance construction of the Silicon Valley to Central Valley line; at the same time we will seek federal funds to extend this line to San Francisco and Bakersfield.
- → Even as we construct this line, we will work with our partners on the Burbank to Anaheim Corridor Investments in Southern California.
- → We will continue to pursue additional funds and opportunities to complete the Phase 1 system with the goal of expanding service to the entire route from San Francisco/Merced to Los Angeles/Anaheim by 2029.

This is a prudent and realistic strategy for delivering high-speed rail in California. It is consistent with our three overarching objectives and our principles and the intent of Proposition 1A. With ongoing Cap and Trade proceeds, we are in a position to deliver California's first operating high-speed rail line. As we move forward, we will continue to evaluate new circumstances, options and strategies that may allow us to deliver the system better, faster, or cheaper and may evolve our approach over time.

The following sections of this Draft 2016 Business Plan cover:

- → The cost estimates to deliver both the Silicon Valley to Central Valley line and the full Phase 1 system
- → The public funding that is currently available and committed to achieve these goals and how these funds will be prioritized
- → The ridership and revenue forecasts, operations and maintenance (O&M) cost estimates and projected lifecycle costs of running the system (including sensitivity analyses associated with potential extensions to San Francisco and Bakersfield)
- → Breakeven analyses for both the Silicon Valley to Central Valley line and the full Phase 1 system
- → A look-ahead to what Californians can anticipate as the system is implemented in the coming years
- → The risks that the program faces, our strategies to manage and mitigate these risks and how we have applied our strategies to date

Section 5: Capital Cost Estimates

This section presents the program's updated capital cost estimates factoring in the lessons learned from the bids we've received and the progress we have made in design and construction to date. These updated estimates reflect and incorporate design refinements, contractors' viewpoints and other reviews, more advanced and detailed engineering and design work and other changes. The new estimates show an eight percent cost reduction for the equivalent scope shown in the 2014 Business Plan (from \$67.6 billion to \$62.1 billion in YOE\$). The updated cost estimates also include a scope change, specifically a higher level of investment in the Los Angeles to Anaheim segment (this scope change adds \$2.1 billion). This higher level of investment is designed to enhance capacity, speed and reliability in this already high demand passenger rail corridor. Even when accounting for this additional investment, our cost estimate has been reduced from \$67.6 billion to \$64.2 billion (YOE\$).

- → Since 2013, we have received competitive design-build bids for the three construction contracts in the Central Valley, demonstrating the high level of interest within the industry to be part of building the first high-speed rail system in the country.
- → The best value bids for Construction Package 1, Construction Package 2-3 and Construction Package 4 have come in between 13 and 45 percent below engineer's estimates.
- → Several reasons can explain the differences between estimates and final contractor bids, including:

EXHIBIT 5.1 COMPARISON OF ENGINEER'S ESTIMATE AND BID PRICES*										
SECTION	ENGINEER'S ESTIMATE	BID AVERAGE	BEST VALUE BID	PERCENT DIFFERENCE (BEST VALUE VS. ESTIMATE)						
Construction Package 1	\$1.2 - \$1.8 billion	\$1.25 billion	\$985 million	-18/45%						
Construction Package 2-3	\$1.5 – \$2 billion	\$1.68 billion	\$1.23 billion	-18/38%						
Construction Package 4	\$400 – \$500 million	\$442 million	\$348 million	-13/30%						
*Does not include contingencies or provisional sums.										

Value Engineering

Further system optimization via greater utilization of existing rail infrastructure along the Caltrain corridor and in the LOSSAN corridor between Burbank and Los Angeles eliminated 6 miles of viaduct structures and numerous retaining walls.

Value engineering analysis of tunnel design criteria reduced required tunnel diameter and ventilation requirements, resulting in \$1.6 billion cost savings.

Advancement of final design provided an opportunity to refine assumptions on foundation configurations, column and superstructure dimensions of bridges and viaduct structures allowing measured reductions in allocated contingencies.

- We adopted a conservative estimating approach to develop the construction cost estimates: The bidders were able to propose Alternative Technical Concepts (ATCs) that were not included in the engineer's estimates and were able to reduce the high levels of contingency that was assumed in the engineer's estimates by advancing the design beyond the early stages of the engineer's estimates.
- ➤ Favorable economic conditions in the state: After a significant slow-down of the economy during the recession, the construction market is gaining momentum and is better positioned to support such large undertakings.
- Healthy, competitive environment in the industry: We successfully attracted three or more bidding consortia for each procurement, which contributed to driving the price down.
- Strong interest in the industry to be part of the construction of the first high-speed rail system in the country: The prestige attached to the high-speed rail program contributes to industry

interest and increases competition for the contracts.

- ▶ The contracts in the Central Valley do not incorporate a high level of risk: The first three construction contracts are civil packages and there is little integration and technological risk.
- → Significant updates and revisions to the system construction cost estimates have been made based on new technical concepts and a better understanding of the private sector's approach to pricing the project.
 - Learning from the three procurements conducted to date, new technical concepts were introduced in the design of the system, which has driven overall estimated construction costs down. Our procurement process provides that we own the intellectual property of all bidders, whether they win or not, and we have applied some of their innovations to our analysis of construction costs.
 - Overall system costs have also been refined based on a wide range of information from the industry including risk integrated pricing techniques. For example, from Construction Package 1 and Construction Package 2-3, we gained a better understanding of the level of competitive pricing. Also, we refined the schedules and the ways that construction can be operationalized. These ongoing project experiences provided very valuable sources of information to refine and drive down costs for the rest of the system.
- → As a result, capital cost estimates have decreased from the \$67.6 billion (\$YOE) in the 2014 Business Plan to \$62.1 billion (\$YOE), representing an eight percent (8%) decrease when comparing equivalent investments. Exhibit 5.2 shows how the cost decrease was achieved by type of reduction.

- → The cost reduction identified in the new estimates allowed us develop a design to run trains between Los Angeles and Anaheim that includes additional scope relative to what was previously planned and reflected in our 2012 and 2014 Business Plans. The costs of this additional scope has now been incorporated into the estimates. This additional \$2.1 billion in scope, which will improve reliability, increase operating speeds and add capacity in this section, is factored into the estimates presented below.
- → As stated in the Implementation Strategy section, we will work with our partners to make concurrent investments in the Burbank to Anaheim corridor through 2024 and provide early benefits to existing rail systems in advance of high-speed rail operations³
- → A total of \$5.5 billion in cost reductions have been identified, largely driven by a better technical and operational approach to design and construct the system, leading to significant decreases in tunnel and viaduct costs plus the incorporation of industry bid characteristics (pricing and contingencies) based upon recent contracts.
 Detailed information on the changes from the 2014 Business Plan is presented in the Draft 2016 Business Plan Capital Cost Basis of Estimate Report.



- → We have not carried this 30% reduction directly into the updated cost estimates. That is because during a bid process other factors such as competitive pressure, current market conditions, risk position and particular bidding strategies adopted by bidding consortia play a more significant role in lowering the average bid price.
- → Exhibit 5.3 shows the updated capital cost estimates for the Phase 1 system in current 2015 dollars and shows the updated estimates for the Phase 1 system in year of expenditure dollars.

EXHIBIT 5.3 CAPITAL COST ESTIMATES: PHASE 1 SYSTEM (IN MILLIONS)									
FRA STANDARD COST CATEGORIES	2015\$	YOE\$							
10 – Track structures and track	\$22,782	\$26,848							
Civil (10.04–10.06, 10.08, 10.18)	\$5,439	\$6,426							
Structures (10.01–10.03, 10.07)	\$15,628	\$18,419							
Track (10.09, 10.10, 10.14)	\$1,637	\$1,919							
20 – Stations, terminals, intermodal	\$2,345	\$2,630							
30 – Support facilities: yards, shops, administrative buildings	\$993	\$1,212							
40 – Sitework, right-of-way, land, existing improvements	\$11,286	\$12,581							
Purchase or lease of real estate (40.07)	\$4,430	\$4,827							
50 – Communications and signaling	\$1,158	\$1,370							
60 – Electric traction	\$3,021	\$3,574							
70 – Vehicles	\$3,400	\$4,192							
80 – Professional services (applies to categories 10–60)	\$6,375	\$7,250							
90 – Unallocated contingency	\$2,133	\$2,509							
100 – Finance charges	-	-							
Sub-Total (San Francisco – Los Angeles Union Station)	\$53,491	\$62,167							
Enhanced Design Los Angeles – Anaheim Corridor	\$1,804	\$2,072							
TOTAL	\$55,295	\$64,238							

Subtotals for information only, figures may not sum due to rounding.

Although the estimates presented in this Draft 2016 Business Plan represent the best information we have available, the schedules and estimates are subject to further changes based on both internal and external factors, including the availability and timing of funding. Estimates will continue to evolve over time as we receive additional information and the program advances.

- → Exhibit 5.4 shows the capital cost estimate for the Silicon Valley to Central Valley line in current 2015 dollars and shows the estimate for that line in year of expenditure dollars.
- → The capital cost estimates for the Silicon Valley to Central Valley line include everything required to construct the line and start revenue services. It includes rolling stock, maintenance facilities, stations and all necessary rail systems. These detailed costs were used to determine the financing requirements.

FRA STANDARD COST CATEGORIES	2015\$	YOE\$
0 – Track structures and track	\$7,038	\$7,851
Civil (10.04–10.06, 10.08, 10.18)	\$1,061	\$1,153
Structures (10.01–10.03, 10.07)	\$5,147	\$ <i>5,769</i>
Track (10.09, 10.10, 10.14)	\$830	\$929
0 – Stations, terminals, intermodal	\$279	\$308
0 – Support facilities: yards, shops, administrative buildings	\$193	\$219
0 – Sitework, right-of-way, land, existing improvements	\$4,910	\$5,309
Purchase or lease of real estate (40.07)	\$1,302	\$1,345
) – Communications and signaling	\$468	\$528
0 – Electric traction	\$1,108	\$1,258
0 – Vehicles	\$774	\$865
0 – Professional services (applies to categories 10–60)	\$2,994	\$3,249
0 – Unallocated contingency	\$985	\$1,091
00 – Finance charges	-	-
TOTAL	\$18,749	\$20,679

Subtotals for information only, figures may not sum due to rounding.

Although the estimates presented in this Draft 2016 Business Plan represent the best information we have available, the schedules and estimates are subject to further changes based on both internal and external factors, including the availability and timing of funding. Estimates will continue to evolve over time as we receive additional information and the program advances.

For in-depth information on the capital cost estimates, see the Draft 2016 Business Plan Capital Cost Basis of Estimate Report.

Section 6: Funding and Financing

This section presents the financial analysis and funding strategy for the program. There are a range of funding sources that can be used to deliver the system. The appropriation of 25% of the annual Cap and Trade proceeds on a continuous basis provides a new, long-term revenue stream to support the early completion of the Silicon Valley to Central Valley line. At the same time, we plan to pursue additional federal funding to extend that line to both San Francisco and Bakersfield. This section describes the funding available for planning and constructing the system, our plan for using each funding source, and the financing requirements and private sector investment opportunities that may be available in the future.

FUNDING OF CAPITAL COSTS

Below we describe the funding available to pay for the capital costs of the system and long-term funding that could be available to support financing for capital costs. Federal grant funds, Proposition 1A funds and Cap and Trade proceeds are available to pay for program planning and construction costs.

Federal Grants

\$3.48 billion in Federal grants, including funds available through the American Recovery and Reinvestment Act and Fiscal Year 2010 funds are available for the program:

- ▶ \$315 million is dedicated for Phase 1 planning activities
- ▶ \$3.165 billion is dedicated for construction in the Central Valley

Proposition 1A Bond Proceeds

- → \$9.95 billion in bond funds are available to pay for the planning and construction of the system, including regional services which will connect to the system:
 - ▶ \$2.609 billion has been appropriated for and committed to matching the Federal grant funds in the Central Valley
 - ▶ \$1.1 billion has been appropriated for and committed to "bookend" improvements in Caltrain electrification and improvements in Southern California⁴
 - > \$950 million was appropriated for regional connectivity projects, as laid out in Proposition 1A
 - ▶ Up to \$1.125 billion can be set aside for pre-construction activities and administration costs, as spelled out in Proposition 1A
- → This leaves approximately \$4.166 billion of bond funds available to help fund capital costs for the first high-speed rail line

Cap and Trade Proceeds

- → In 2014, the Legislature approved appropriation of funding including 25% of the annual Cap and Trade proceeds on a continuous basis beginning in FY15/16 along with two one-time appropriations:
 - \$250 million, one-time appropriation in FY14/15
 - ▶ \$600 million in the Governor's budget for FY15/16 based on the continuous appropriation
 - \$500 million in the Governor's budget for FY16/17 based on the continuous appropriation plus \$100 million of a \$400 million one-time appropriation, for a total of \$600 million in FY16/17
- → In making the continuous appropriation, the Legislature determined that we could use these funds to pay for planning and construction costs for the system and/or to repay loans made to the Authority.

FUNDING STRATEGY

We have allocated our available capital funding to specific projects and segments of the system in accordance with statutory requirements and in alignment with our implementation plan for the system (see Section 4). Our funding priorities include:

- → Completing environmental studies, planning and preliminary engineering in order to fully clear the Phase 1 system
- → Fully fund the delivery of a high-speed rail line as part of the first segment of the California high-speed system connecting the Silicon Valley to the Central Valley
- → Make concurrent investments and deliver early, tangible benefits in Southern California

EXHIBIT 6.1 FUNDING AVAILABLE TO COMPLETE PHASE 1 ENVIRONMENTAL CLEARANCE* **AMOUNT FUNDING SOURCE** (IN MILLIONS) State Bonds (Proposition 1A) \$675 Federal Grants (ARRA/FY10) \$315 Greenhouse Gas Reduction Fund Proceeds (FY14/15) \$59 **Total Environmental/Planning Funding Available** \$1,049 (\$643)Less: Amount Spent-to-Date on Environmental/Planning **Remaining Funds for Environmental/Planning** \$406 Costs to Complete Remaining Phase 1 Environmental/Planning (\$403)Environmental/Planning Funding Surplus / (Gap) \$3 *Data as of Fiscal Year 2014/15

Completing Environmental on the Phase 1 System

We will use funds explicitly dedicated in Proposition 1A and in our Federal grants to complete environmental studies and support planning and preliminary engineering in order to environmentally clear the Phase 1 system and secure Records of Decision.

→ \$1.05 billion has already been identified for planning and environmental activities across the system:

- > \$315M in Federal grants
- ▶ \$675M in Proposition 1A bond proceeds
- ▶ \$59 million in Cap and Trade proceeds
- → \$643 million has been expended through fiscal year 14/15 and the remainder of the funds (\$406 million) will be used to complete environmental and planning activities for the system.

Completing the Silicon Valley to Central Valley Line

The three sources of funding that have already been committed to the program will be directed to constructing the Silicon Valley to Central Valley line, including previously appropriated Federal grant funds, Proposition 1A bond proceeds and Cap and Trade proceeds.

- ⇒ \$5.774 billion has already been allocated for construction in the Central Valley:
 - ▶ \$3.165 billion in Federal grants
 - \$2.609 billion in Proposition 1A bond proceeds
- → We will seek an appropriation for \$4.166 billion in Proposition 1A bond proceeds to help fund capital costs for this first high-speed rail line
- → We will use Cap and Trade proceeds received through 2024 to help fund the capital costs for the Silicon Valley to Central Valley line. We estimate this amount to be \$5.341 billion including amounts spent to date.
- → We will use the \$500 million of annual Cap and Trade proceeds received after 2024 to repay financing. The financing proceeds will be used to fund the remaining construction costs for the Silicon Valley to Central Valley line. There are a number of financing tools available including federal programs, revenue bonds and other sources. Depending on the mix of financing sources actually used, we estimate the amount of potential proceeds to be \$5.1 to \$5.3 billion to be repaid through 2050. We are using the midpoint of this range (\$5.2 billion) for planning purposes (this does not include any Cap and Trade proceeds above \$500 million per year).

As we go forward, we will pursue new federal funding to extend the Silicon Valley to Central Valley line north to make an initial investment in a one-seat ride to San Francisco and south to connect to Bakersfield. It has been five years since the last appropriation of federal funds for the program and, in the meantime, the State has significantly increased its

funding contribution.

Traditionally, transportation projects of this magnitude can rely on the federal government as a funding partner with grants of up to 50 percent or higher. The Legislature and the voters of California, in approving Proposition 1A, assumed significant federal participation – 1/3 of the total cost. With a federal contribution for these extensions, its share of the total funding for the Silicon Valley to Central Valley line would still be only 25 percent of the total investment, far below the norm.

Silicon Valley to Central Valley Extension

Extending the line to Bakersfield and making targeted improvements between San Francisco and San Jose will allow us to offer one-seat ride service from the Caltrain terminal at 4th and King Streets in San Francisco to downtown Bakersfield. These improvements are estimated to cost approximately \$2.9 billion and include initial upgrades in the Peninsula corridor and full buildout from the southern terminus of Construction Package 4 to Bakersfield Station.

EXHIBIT 6.2 FUNDING AVAILABLE FOR PLANNING AND CONSTRUCTING FOR	
SAN JOSE - NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLY LINE)

FUNDING SOURCE	AMOUNT (IN MILLIONS)
APPROPRIATED FUNDS	
State Bonds (Proposition 1A)	\$2,609
Federal Grants (ARRA/FY10)	\$3,165 *
Planning Funds	\$338 **
COMMITTED FUNDS	
State Bonds (Proposition 1A)	\$4,166
Cap and Trade (Through 2024)	\$5,341
FINANCING PROCEEDS	
Long-term Cap and Trade (2025-2050)	\$5,237
Total Sources of Funds	\$20,856
Construction Cost (see Section 5)	\$20,680
Reserve	\$176
*Planning Funds are comprised of State bonds (Proposition 1A), Feder	al grants (ARRA/FY10 and Greenhouse Gas Reduction

^{*}Planning Funds are comprised of State bonds (Proposition1A), Federal grants (ARRA/FY10 and Greenhouse Gas Reduction Fund proceeds allocated to planning.

^{**}Federal Grant Agreement amounts for construction funding state appropriate for construction amounts to \$3,240 due to prior year relocations.

Although there is always competition for federal funding, we are prepared to make the case that it is warranted because it would leverage a significant increase in ridership, connectivity among major urban centers, revenues and the value of private sector concession agreements. This investment should also be put in the context of other federal support for comparable rail programs, such as for the Northeast Corridor from Washington, DC to Boston. In terms of population, distance, and percentage of national gross domestic product, the Northeast and California corridors are comparable.

Just as it is justified for Congress to continue to invest in the Northeast Corridor, it is justified for it to invest in California's corridor.

Burbank to Anaheim Corridor Improvements

We will advance the program in Southern California with specific focus on early investments in the Burbank-Los Angeles-Anaheim corridor and to completing the entire Phase 1 system. We will make strategic investments in concert with our local partners and leverage our mutual resources to provide early benefits to transit riders and local communities, laying a foundation for high-speed rail in the future.

- → \$1.1 billion in Proposition 1A bond proceeds has been appropriated for and committed to "bookend" improvements with \$600 million for Caltrain electrification and \$500 million for improvements in Southern California.

 We are now in a position to fulfill these commitments and begin to advance discrete packages of projects in Southern California.
- → Additionally we can invest Cap and Trade proceeds not committed to building the initial operating line for improvements in this corridor.
- → Together with our partners, we will pursue a number of additional funding sources. Potential funding sources include the following:
 - ▶ Fixing America's Surface Transportation (FAST) Act Section 1116 which allocates formula funds for a National Highway Freight Program of which California is expected to get \$600 million over the next 5 years and for which highway-rail grade crossings are an eligible use.
 - ► FAST Act Section 1105 which created a new Nationally Significant Freight and Highway Program which is a competitive grant program with \$4.5 billion over the next 5 years and for which highway-rail grade crossings are an eligible use.
 - Cap and Trade Transit and Intercity Rail Capital Program which receives 10% of Greenhouse Gas Reduction Fund proceeds (estimated at \$200 million per year) for statewide rail modernization and greenhouse gas reduction
 - Additional Transit and Intercity Rail Capital Program funds. In his FY16-17 budget, the Governor is proposing putting an additional \$400 million into next year's budget for this program.
 - Unspent Proposition 1B funds could be allocated to specific projects if available
 - A variety of local and regional funding measures have been allocated toward projects in this corridor and could serve as an important component of an overall funding picture.
 - ▶ Future farebox revenues and other non-ticket revenues will be monetized (auctioned) through the sale of a future operating concession and the proceeds will be used to help build out the remainder of the system (see below).

EXPANDING THE SYSTEM AND COMPLETING PHASE 1

Additional and as of yet uncommitted funds will be required to build the remainder of the Phase 1 system.

Recently the President proposed a new "21st Century Clean Transportation System" proposal that would increase federal investments in transportation infrastructure investment and would launch a series of transportation-related initiatives to address climate change. This new proposal comes two months after the passage of the five-year "Fixing America's Surface Transportation (FAST) Act" reauthorization bill for highway and transit programs. The proposal includes \$20 billion per year on top of existing investment levels for transit, high-speed rail and other non-highway transportation options. The proposal that suggests the viability of future federal funds that might become available in future legislation.

Financing Long-Term Cap and Trade Proceeds

High-speed rail has been a priority investment for Cap and Trade proceeds since the inception of the Cap and Trade program, as noted in the Air Resources Board's 2008 Scoping Plan and recent investment plan. The 2012 Business Plan identified Cap and Trade proceeds as a potential backstop for the project and the 2014 Business Plan highlighted the benefits of an ongoing, long-term commitment of Cap and Trade proceeds to the program. In the 2014 Business Plan we discussed the need for:

- → A committed, long-term funding stream to leverage financing, including Federal loans and other public financing tools
- → An established funding stream to attract private sector partners to leverage private sector financing which will yield significant cost savings through a long-term strategic partnership and which can reduce costs.

With a secure long term revenue source, there is a range of financing programs available that we will be able to tap into including Federal financing programs such as the Railroad Rehabilitation and Improvement Financing (RRFIF) and the Transportation Infrastructure Finance And Innovation Act (TIFIA) programs, State revenue bonds, private activity bonds and potentially export credit and other private sector financing programs.

GENERATING FINANCIAL VALUE FROM SYSTEM REVENUES

Consistent with the 2012 and 2014 Business Plans, we continue to receive market feedback that private investment secured by future operating cash flow will be available once revenues are proven on the initial segment placed into operations. This capital is expected to be an important source of funds for construction of future segments.

- → As the system develops over time, it will generate financial value through positive net operating cash flow. Once the Silicon Valley to Central Valley line begins operation, allowing high-speed passenger service revenues to be demonstrated, the section is projected to have material value to a potential private-sector investor as a standalone service.
- → The extension of the Silicon Valley to Central Valley line to offer a one seat ride from San Francisco to downtown

 Bakersfield adds significant ridership and would greatly increase net operating cash flow and the value of the

 system.
- → This value would be captured (monetized) by financing and private sector investment secured by the system's future net operating cash flows. The amount of additional capital to be raised would be determined based on the private sector's valuation of the future cash flows from the incremental phases of the system.

- → The financing transactions for each phase of system expansion are likely to be structured as a combination of private debt financing, federally subsidized loans or other financing tools and private equity.
- → The private financing analysis has been based on the discounting of the net operating cash flow after capital replacement at three illustrative discount rates: 8 percent, 11 percent and 14 percent.
- → The discount rate applied by the private sector in valuing future net operating cash flow is based, in large part, on the level of risk transferred to a private sector partner. For example, it is more likely that the private sector would apply a higher discount rate to any net revenue from a section just placed into service. Conversely, a lower discount rate (and therefore higher valuation) would be used for proven cash flows from existing operational sections.
- → Once the initial Silicon Valley to Central Valley line is built out and ridership and revenue is demonstrated, positive cash flows are projected based on the revenue, operations and maintenance and lifecycle forecasts and estimates discussed in Section 2.
- → While we have provided ranges for both ridership forecasts and discount rates, based on the mid-point discount rate of 11% applied to the cash flows from the medium revenue and cost forecasts, we estimate \$3.2 billion could be available in 2027 after ridership revenue and net operating cash flow have been demonstrated. If the Silicon Valley to Central Valley line is extended to reach San Francisco (4th & King St) and Bakersfield, ridership will increase significantly and an additional \$4.2 billion could be available in 2027 for a total of \$7.4 billion.
- → This demonstrates that the requested federal investment of \$2.9 billion to extend the line to San Francisco and Bakersfield may be able to unlock an estimated \$4.2 billion in additional private sector investment in the program, generating additional leverage for those federal funds. These proceeds could then be used to help fund the capital costs for the remaining build out of the Phase 1 system.

EXHIBIT 6.3 DISCOUNTED CASH FLOWS FOR MEDIUM CASE FORECASTS: SAN JOSE-NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) (IN BILLION \$)

DISCOUNT RATE	8%	11%	14%
San Jose to North of Bakersfield	\$4.4	\$3.2	\$2.4
Extension to San Francisco and Bakersfield	\$5.9	\$4.2	\$3.2
Total San Francisco to Bakersfield	\$10.3	\$7.4	\$5.7

EXHIBIT 6.4 DISCOUNTED CASH FLOWS FOR MEDIUM CASE FORECASTS: PHASE 1 (IN BILLION \$)

DISCOUNT RATE	8%	11%	14%
Incremental Discounted Cash Flows from Completing Phase 1	\$19.6	\$13.5	\$9.8

Completing Phase 1

→ Completing the Phase 1 system and extending the San Francisco to Bakersfield service to the Los Angeles and Anaheim markets generates significant incremental revenue and value once complete and in operation.

Using the same 11% discount estimate described above, completing the system to Los Angeles and Anaheim could result in an additional \$13.5 billion.

When combined together, the total value from the initial monetization of through the completion of Phase 1 to Anaheim using the 11% discount rate is estimated at \$20.9 billion (\$7.4 billion plus \$13.5 billion). The overall increase from prior business plans is largely attributable to the increased service levels and ridership increase to Anaheim included in this Draft 2016 Business Plan. This ridership increase contributes \$5.7 billion of the total value based on an 11% discount rate when the entire Phase 1 system is complete.

- → This plan recognizes that the amount to be financed is very large in current private-sector investment terms, and the transaction would likely need to encompass low-cost federal debt programs and be staged to allow for market capacity and competition.
- → Additionally, given the size of the project, it is likely that the entire system delivery will be procured using multiple concession agreements for individual components that break the project into more financeable parts.

"Initial financing [based on ridership and revenue] would not [be] possible at a first stage but absolutely yes in a second phase when consolidated figures of ridership would be proven and consistent for several years."

- Globalvia

Section 7: Forecasts and Estimates

This section provides updated ridership and revenue forecasts as well as operations and maintenance (O&M) and lifecycle cost estimates based on the latest modeling and analysis that we have conducted. A breakeven analysis evaluating potential revenue and O&M scenarios is also presented in this section. Since the 2014 Business Plan, we have refined our forecasting methods and tools for ridership, revenue, O&M costs and lifecycle costs.

- → There are two sets of forecasts and cost estimates below:
 - Silicon Valley to Central Valley line One scenario assumes that operations begin on the Silicon Valley to Central Valley line from San Jose to a station north of Bakersfield in 2025 (construction completed in 2024) and on the entire Phase 1 system from San Francisco and Merced to Los Angeles and Anaheim in 2029.
 - Silicon Valley to Central Valley Extension A second scenario evaluates the change in all forecasts and cost estimates if the Silicon Valley to Central Valley segment is extended to San Francisco and Bakersfield. This scenario also assumes operations starting in 2025 and the Phase 1 system opening in 2029. The electrification of the Peninsula corridor will allow high-speed rail trains to travel on existing tracks between San Jose and San Francisco with relatively minor initial investments. Additionally, an extension south from Construction Package 4 to downtown Bakersfield will strengthen the connection to an important economic center and transportation hub. Together these extensions would provide a one-seat ride from Bakersfield to San Francisco.

All dates and numbers presented in this Draft 2016 Business Plan are the best estimates we have available at this time but they are subject to change based on both internal and external factors. Detailed methodologies and assumptions for all forecasts are included in supporting technical documents and will continue to evolve over time as estimates, models and input assumptions change.

RIDERSHIP AND REVENUE

Ridership and revenue forecasts in this Draft 2016 Business Plan reflect an enhanced travel demand model and changes to some key assumptions. There are several key differences between the forecasts presented in the 2014 Business Plan and the forecasts presented in this Draft 2016 Business including:

→ The Draft 2016 Business Plan assumes that service will start on the line from San Jose to north of Bakersfield (to an interim facility that functions as a temporary station) and evaluates an additional scenario extending service to San Francisco and Bakersfield that had not been analyzed in the 2014 Business Plan. It also assumes a Phase 1 system

How much will it cost to ride high-speed rail?

- We will establish fare guidelines and policies but ultimately, the ticket prices will be set by the operator.
- For purposes of producing forecasts of ridership and revenue, we have assumed the average cost for a trip from San Francisco to Los Angeles will be \$89 (in today's dollars).
- → However, like the airlines, the operator will set fares based on yield management techniques such as when buying a ticket last-minute with premium services will be more expensive than a ticket that is booked early and is non-refundable.

Using Monte Carlo

Monte Carlo simulations are an analytic technique used by many decision-makers, both public and private. The goal of a Monte Carlo simulation is to quantify the chances that risks that might impact future costs, revenues or other aspects of a program will occur and, if they did occur, what their impact would be. This allows decision-makers to make informed choices and/or develop strategies and plans to prevent, manage, or mitigate potential future risks.

Monte Carlo analysis involves running thousands of simulations where each of the risks may occur with a given probability; the simulation develops an overall probability distribution of potential cost or schedule outcomes. This distribution can be used to describe how likely it is that any given outcome might happen and what the chances are for the results to be above or below a given threshold. This allows decision-makers to thoroughly understand the level of confidence associated with a specific forecast.

These methods are used for a variety of purposes. For example, the banking and finance sector uses Monte Carlo simulations to help make investment decisions in an uncertain environment where risks have been identified and estimated. The decision reflects how much risk the financial institution is willing to take and how costly the risk would be based on the probability that this risk could actually occur.

that offers a one-seat ride to Anaheim; ridership and revenue forecasts in the 2014 Business Plan assumed a Phase 1 southern terminal in Los Angeles.

- → Forecasts reflect an enhanced travel demand model that incorporates the latest available input data, new variables that better reflect travel behavior and adjustments to the transit access network and station locations.
- → The above changes and model enhancements results in Phase 1 ridership increases of approximately 25% depending on the forecast year.
- → The ridership risk analysis considers new risk variables and was conducted separately for each model analysis year and system implementation assumption (Silicon Valley to Central Valley line and Phase 1).
- → At the same time, many elements of the ridership forecasts remain consistent with the 2014 Business Plan:
 - ▶ High and low ridership forecasts were developed through a rigorous risk analysis that provided a forecast range and associated probabilities for each Business Plan scenario through Monte Carlo simulations. The risk analysis model includes a range of assumptions relating to various risk factors having the greatest combination of uncertainty and impact on the results.
 - ▶ The ridership forecasts employ the same ramp-up methodology as the 2014 Business Plan, which assumes 40% ramp-up in year one, 55% ramp-up in year two, 70% ramp-up in year 3, 85% ramp-up in year 4 and 100% ramp-up in year 5. Separate ramp-up calculations are applied to each phase based on its assumed opening date.

For more information on the ridership and revenue forecasts, please refer to the Draft 2016 Business Plan Technical Supporting Document: Ridership and Revenue Forcasting.

In their review of the forecasts and methodologies for this Draft 2016 Business Plan, the Ridership Technical Advisory Panel, a group of international experts in travel demand forecasting, stated that:

"The review confirmed the Panel's previously expressed belief that the [Business Plan Model – Version 3] BPM-V3 model is suitable for use in business planning"

"The Panel reviewed the Authority's design for a risk analysis for the 2016 Business Plan, as well as preliminary results on the likely range of ridership and revenue. This risk assessment is of high quality, more advanced than usual practice based on the Panel's experience, and highlights those uncertain factors that have a strong bearing on the results." – Ridership Technical Advisory Panel

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	EXHIBIT 7.1 RIDERSHIP: SAN JOSE – NORTH OF BAKERSFIELD SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF RIDERS)											
(SILICOI V V												
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	PHASE 1							
High Ridership	4.1	5.7	7.3	8.9	25.9	32.1	53.2	56.8	59.7	62.7	65.9	69.3
Medium Ridership	2.9	4.0	5.1	6.2	19.2	24.0	40.1	42.8	45.0	47.3	49.7	52.3
Low Ridership	2.2	3.1	3.9	4.8	14.9	18.6	31.1	33.2	34.9	36.7	38.5	40.5



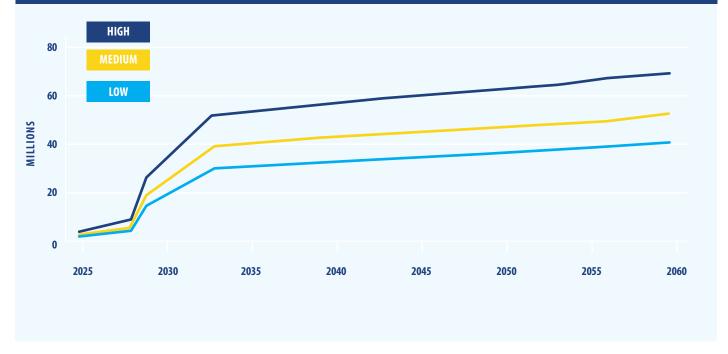


EXHIBIT 7.3 RIDERSHIP: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF RIDERS)												
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	PHASE 1							
Medium Ridership	5.1	7.1	9.0	11.0	22.6	26.6	40.1	42.8	45.0	47.3	49.7	52.3





Farebox revenue forecasts reflect the same enhanced model and revised assumptions used to estimate ridership. These changes have a similarly positive effect on revenue for the Phase 1 system. As a result of the changes above, the Phase 1 revenue forecast increases by approximately 35% over the 2014 Business Plan revenue forecast, depending on the forecast year.

Revenue forecasts incorporate the same ramp-up methodology as ridership and as the 2014 Business Plan. The cash flow analysis assumes 1% additional ancillary revenue. The same risk analysis employed to provide a forecast range for ridership and associated probabilities applies also to revenue projections.

	EXHIBIT 7.5 FAREBOX REVENUE: SAN JOSE – NORTH OF BAKERSFIELD SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF 2015\$)											
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	PHASE 1							
High Revenue	\$255	\$351	\$447	\$543	\$1,460	\$1,793	\$2,927	\$3,139	\$3,218	\$3,299	\$3,383	\$3,468
Medium Revenue	\$180	\$247	\$315	\$383	\$1,098	\$1,360	\$2,250	\$2,413	\$2,474	\$2,537	\$2,601	\$2,666
Low Revenue	\$140	\$193	\$246	\$299	\$859	\$1,064	\$1,761	\$1,889	\$1,936	\$1,985	\$2,035	\$2,087

EXHIBIT 7.6 FAREBOX REVENUE: SAN JOSE – NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF YOE\$)												
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	PHASE 1	PHASE 1						
High Revenue	\$339	\$481	\$631	\$790	\$2,188	\$2,766	\$5,235	\$6,508	\$7,736	\$9,194	\$10,928	\$12,988
Medium Revenue	\$239	\$339	\$444	\$556	\$1,645	\$2,098	\$4,025	\$5,004	\$5,947	\$7,068	\$8,401	\$9,985
Low Revenue	\$186	\$264	\$347	\$434	\$1,286	\$1,641	\$3,150	\$3,916	\$4,654	\$5,532	\$6,575	\$7,815

EXHIBIT 7.7 FAREBOX REVENUE: SAN JOSE – NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF YOE\$)

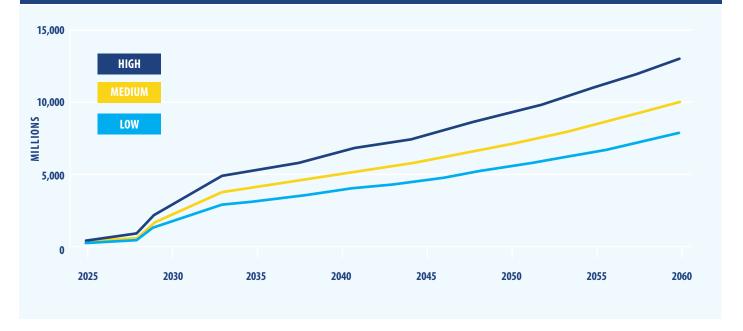
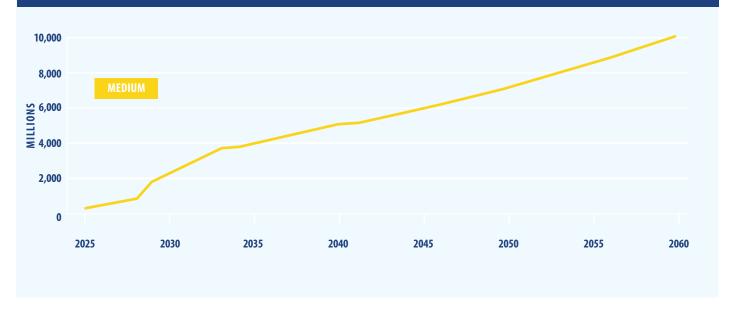


EXHIBIT 7.8 FAREBOX REVENUE: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF 2015\$)												
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	PHASE 1							
Medium Revenue	\$279	\$385	\$491	\$597	\$1,250	\$1,476	\$2,250	\$2,413	\$2,474	\$2,537	\$2,601	\$2,666

EXHIBIT 7.9 FAREBOX REVENUE: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF YOE\$)												
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	VALLEY TO VALLEY EXTENSION	PHASE 1							
Medium Revenue	\$371	\$527	\$693	\$869	\$1,873	\$2,277	\$4,025	\$5,004	\$5,947	\$7,068	\$8,401	\$9,985

EXHIBIT 7.10 FAREBOX REVENUE: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF YOE\$)



OPERATIONS AND MAINTENANCE COST ESTIMATES

The 2014 Business Plan Operations and Maintenance cost model was developed using guidance from the US Department of Transportation Inspector General and incorporating feedback from international high-speed rail subject matter experts at the International Union of Railways (UIC).

- → The Draft 2016 Business Plan operations and maintenance cost estimates were derived by using the same operations and maintenance cost model that produced the 2014 Business Plan forecasts, but with minor adjustments based on new information and refined assumptions. All model assumption changes were reviewed and verified by Network Rail Consulting, the operator and maintainer of both the high-speed and conventional rail network infrastructure in the United Kingdom, to ensure international best practices are maintained in the forecasts.
- → The model adjustments had a minimal overall effect on operations and maintenance cost projections, but phasing changes have a more significant impact on operations and maintenance cost forecasts.
- → 2040 out-year forecasts in this Draft 2016 Business Plan are within ~5% of the 2014 Business Plan projections as the changes have minimal net effect on operations and maintenance costs for the Phase 1 system.
- → As in 2014, we conducted a Monte Carlo simulation to understand the risks and uncertainties associated with the forecasts and created a forecast range with associated probabilities of occurrence. The high and low operations and maintenance cost forecasts in the exhibits below reflect the results of these Monte Carlo simulations.

Operations and maintenance cost forecasts can be found by scenario in the exhibits below; additional information on the cost model and the model updates can be found in the Draft 2016 Business Plan Technical Supporting Document: Operations and Maintenance Cost Model Documentation.

	EXHIBIT 7.11 OPERATIONS AND MAINTENANCE COSTS: SAN JOSE – NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF 2015\$)											
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	PHASE 1							
High Cost Estimate	\$230	\$256	\$281	\$306	\$799	\$827	\$940	\$957	\$963	\$972	\$978	\$979
Medium Cost Estimate	\$210	\$234	\$257	\$280	\$730	\$756	\$859	\$875	\$880	\$888	\$894	\$895
Low Cost Estimate	\$201	\$224	\$246	\$268	\$700	\$725	\$823	\$838	\$843	\$851	\$856	\$857

EXHIBIT 7.12 OPERATIONS AND MAINTENANCE COSTS: SAN JOSE – NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF YOE\$)												
	2025	2026	2027	2028	2029	2030	2035	2040	2045	2050	2055	2060
	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	VALLEY TO VALLEY	PHASE 1							
High Cost Estimate	\$306	\$351	\$397	\$446	\$1,197	\$1,276	\$1,682	\$1,985	\$2,315	\$2,708	\$3,159	\$3,666
Medium Cost Estimate	\$280	\$321	\$363	\$407	\$1,094	\$1,166	\$1,537	\$1,814	\$2,116	\$2,474	\$2,886	\$3,350
Low Cost Estimate	\$268	\$307	\$347	\$390	\$1,048	\$1,118	\$1,472	\$1,738	\$2,027	\$2,371	\$2,766	\$3,210

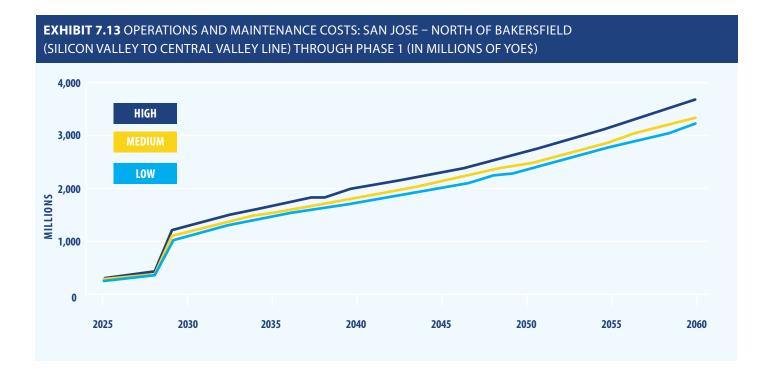
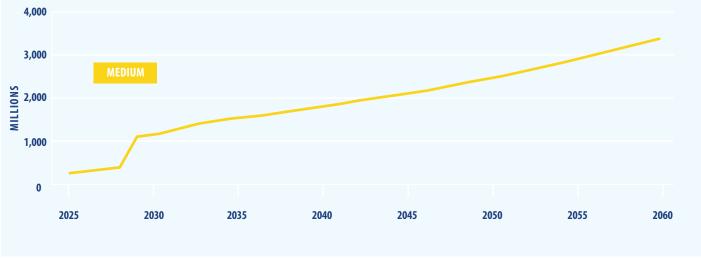


EXHIBIT 7.14 OPERATIONS AND MAINTENANCE COSTS: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF 2015\$)* 2025 2027 2028 2029 2030 2035 2026 2040 2045 2050 2055 2060 TO VALLEY PHASE 1 Medium \$269 Cost \$220 \$244 \$293 \$738 \$762 \$858 \$891 \$900 \$875 \$880 \$885 Estimate

EXHIBIT 7.15 OPERATIONS AND MAINTENANCE COSTS: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF YOE\$) 2025 2026 2027 2028 2029 2030 2035 2045 2055 2040 2050 2060 TO VALLEY PHASE 1 PHASE 1 Medium Cost \$293 \$335 \$380 \$426 \$1,105 \$2,878 \$3,371 \$1,176 \$1,534 \$1,814 \$2,115 \$2,467 **Estimate**





^{*}Phase 1 O&M costs in 2015 dollars and YOE dollars, as shown in EXHIBITS 7.11, 7.12, 7.14 and 7.15, differ between the Silicon Valley to Central Valley Line and Silicon Valley to Central Valley Extension scenarios due to differences in recurring Maintenance of Equipment costs, which are a function of initial trainset phasing.



Throughout the high-speed rail system there will be a variety of facilities built to support the high speed rail service. These facilities include heavy and light maintenance facilities to service trains, stations, maintenance of infrastructure facilities, a dispatching center and headquarters. All of these different railroad functions will create permanent jobs running and maintaining the system. These facilities will be spread around the state to meet the system's needs. We anticipate the following types of positions for each facility type:

- Stations station managers, ticket agents, passenger assistance representatives, facility maintenance managers, station cleaners, train cleaning staff, police and security.
- Maintenance of Infrastructure Facilities throughout the state inspectors, heavy equipment operators, laborers, mechanics, truck drivers, welders, track engineers, track maintainers, signal engineers, signal maintainers, communications engineers, systems engineers, wiremen, electricians and supervisory and support staff.
- ▶ Heavy Maintenance Facility in the

Central Valley – mechanical technicians, electrical technicians, supervisors, laborers, cleaners and store-house employees

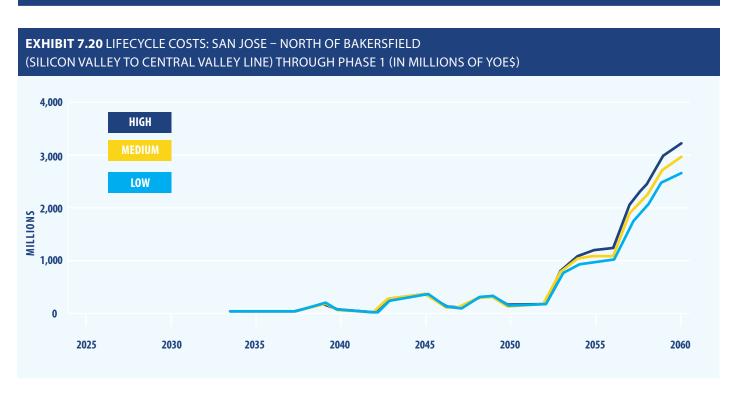
- Light Maintenance Facilities in Northern and Southern California similar personnel make-up but a lesser workforce than the heavy maintenance facility.
- Operations Control Center operations directors, managers, dispatchers, supervisory and support staff.
 Train crew assignments will be dictated from this location and some train crews will report to this location.
 Train crews (engineers, conductors, assistant conductors and on-board attendants) will also report in other locations where trains start up service.
- Headquarters in the Central Valley The railroad executive and corporate organizations will be housed at this location. The executive and corporate workforce will include operations, safety, legal, finance, human resources, contracts, planning, systems and information technology and public affairs and marketing professionals.

LIFECYCLE COST ESTIMATES

- → Lifecycle costs forecast the capital rehabilitation and replacement costs for the infrastructure and assets of the high-speed rail system. Differences in lifecycle costs between the 2014 Business Plan and this Draft 2016 Business Plan reflect changes in capital cost estimates and minor adjustments to some asset lifespans. All model assumption changes were reviewed and verified by Network Rail, the operator and maintainer of both the high-speed and conventional rail network infrastructure in the United Kingdom, to ensure international best practices are maintained in the forecasts.
- → Lifecycle costs differ between the Silicon Valley to Central Valley and the Silicon Valley to Central Valley Extension scenarios because the extensions to San Francisco and Bakersfield that open in the earlier years in the Silicon Valley to Central Valley Extension scenario drive additional lifecycle costs. This impacts the recurring rehabilitation and replacement costs that accumulate on those segments.
- → Similar to the operations and maintenance and revenue estimates, a Monte Carlo analysis was developed to evaluate a potential range of lifecycle cost forecasts shown in the exhibits below. The Monte Carlo methodology employed in 2014 applies also to the 2016 analysis. For more information on the lifecycle cost model, please refer to the Draft 2016 Business Plan Technical Supporting Document: 50-Year Lifecycle Capital Cost Model Documentation.

	EXHIBIT 7.18 LIFECYCLE COSTS: SAN JOSE – NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF 2015\$)											
	2025	2030	2035	2040	2045	2050	2055	2060				
High Lifecycle Cost	-	-	\$29	\$47	\$170	\$80	\$397	\$916				
Medium Lifecycle Cost	-	-	\$26	\$43	\$156	\$74	\$364	\$841				
Low Lifecycle Cost	-	-	\$24	\$39	\$142	\$67	\$331	\$763				

	EXHIBIT 7.19 LIFECYCLE COSTS: SAN JOSE – NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 (IN MILLIONS OF YOE\$)											
	2025	2030	2035	2040	2045	2050	2055	2060				
High Lifecycle Cost	-	-	\$48	\$91	\$383	\$210	\$1,200	\$3,212				
Medium Lifecycle Cost	-	-	\$44	\$84	\$352	\$193	\$1,102	\$2,949				
Low Lifecycle Cost	-	-	\$40	\$76	\$319	\$175	\$1,000	\$2,675				



SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1 – CUMULATIVE THROUGH 2060 (IN MILLIONS)								
	2015\$	YOE\$						
High Lifecycle Cost	\$6,043	\$18,253						
Medium Lifecycle Cost	\$5,549	\$16,759						
Low Lifecycle Cost	\$5,033	\$15,201						

EXHIBIT 7.22 LIFECYCLE COSTS: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF 2015\$)

	2025	2030	2035	2040	2045	2050	2055	2060
Medium Lifecycle Cost	-	-	\$34	\$52	\$173	\$74	\$404	\$802

EXHIBIT 7.23 LIFECYCLE COSTS: SAN FRANCISCO – BAKERSFIELD

(SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF 2015\$)

•	1 1				` `			
	2025	2030	2035	2040	2045	2050	2055	2060
Medium Lifecycle Cost	-	-	\$57	\$102	\$390	\$192	\$1,221	\$2,812

EXHIBIT 7.24 LIFECYCLE COSTS: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 (IN MILLIONS OF YOE\$)



EXHIBIT 7.25 LIFECYCLE COSTS: SAN FRANCISCO – BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1 – CUMULATIVE THROUGH 2060 (IN MILLIONS)

	2015\$	YOE\$
Medium Lifecycle Cost	\$5,716	\$17,166

BREAKEVEN ANALYSIS

- → As described above, the revenue and cost projections for this Draft 2016 Business Plan have been updated and reanalyzed using enhanced models since the 2014 Business Plan and have undergone risk analyses to confirm their reliability.
- → A breakeven analysis has been conducted on the Silicon Valley to Central Valley line from San Jose to North of Bakersfield and on the Phase 1 system. The breakeven analysis performed considers farebox revenue only.
- → The Monte Carlo risk analysis performed on the system breakeven provides state-of-the-art statistical support for the projections that the system will perform at or above its breakeven point and will not require an operating subsidy. The breakeven probability for the Silicon Valley to Central Valley line opening year is 38% but this increases quickly as the system ramps up. It is anticipated that the system begins to cover annual operating costs in Year 2 and recoups the first year loss by Year 3 (in the Medium case). The Authority has a number of contracting strategies that will allow us to cover any early year losses based on revenues exceeding costs in later years within the contract structure. This will ensure that there will not be a time that the Authority will have to provide a subsidy to an operator.
- → The quantitative risk analysis demonstrates that the breakeven probability reaches 75% over the initial ramp-up period for the Silicon Valley to Central Valley Line and is greater than 99% for the Phase 1 out year.

RISK ANALYSIS - MONTE CARLO SIMULATION

A Monte Carlo analysis (or simulation) is a tool to understand the probability or potential for an event to occur, in this case the probability that the system will breakeven. The analysis works as though there are two large bags full of marbles, one with 10,000 marbles each containing potential O&M costs, with more of the marbles having values around the median cost estimate than around the extreme (high or low) values. The second bag of 10,000 marbles contains potential revenue outcomes, again with more marbles with values around the median than the high or low outliers.

- A Monte Carlo analysis simply "picks" one marble at random from the revenue bag and one marble at random from the cost bag, subtracts the number written on the cost marble from the one written on the revenue marble and records the value.
- The analysis then puts the marbles back into their respective bags and repeats the process approximately 10,000 more times which builds up a distribution of potential results and generates a degree of confidence (or confidence interval, expressed as a percentage) as to the likelihood of project breakeven.

EXHIBIT 7.26 SUMMARY OF NET CASH FLOW FROM FIRST 5 YEARS OF OPERATIONS: SAN JOSE-NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1, HIGH SCENARIO (IN MILLIONS OF YOE\$)*

	2025	2026	2027	2028	2029
Total Revenue (including Farebox, Ancillary and Bus)	\$352	\$498	\$654	\$819	\$2,210
Less: O&M	(\$306)	(\$351)	(\$397)	(\$446)	(\$1,197)
Net Cash Flow from Operations	\$45	\$147	\$257	\$373	\$1,013

^{*}Bus revenue for the high and low scenarios is estimated by calculating the average increase/decrease from medium farebox revenue to high/low farebox revenue and applying that average to medium bus revenue each year. Ancillary revenue is assumed to be 1% as outlined in the Ridership and Revenue section. Numbers may not add exactly due to rounding. This footnote applies to EXHIBITS 7.26, 7.27, 7.28 and 7.29.

EXHIBIT 7.27 SUMMARY OF NET CASH FLOW FROM FIRST 5 YEARS OF OPERATIONS: SAN JOSE-NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1, MEDIUM SCENARIO (IN MILLIONS OF YOE\$)

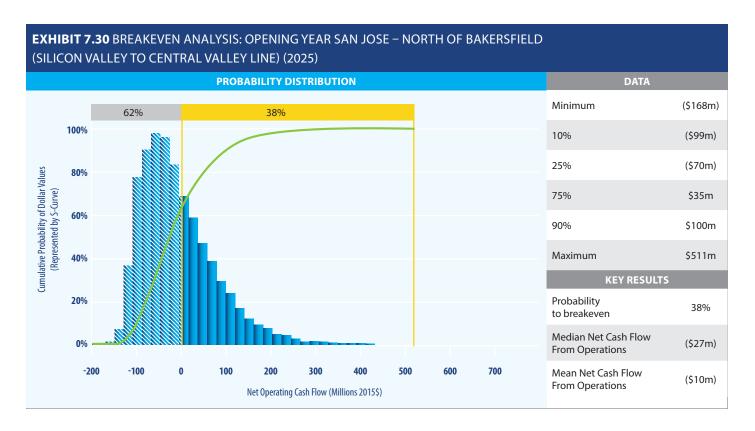
	2025	2026	2027	2028	2029
Total Revenue (including Farebox, Ancillary and Bus)	\$248	\$352	\$461	\$578	\$1,661
Less: O&M	(\$280)	(\$321)	(\$363)	(\$407)	(\$1,094)
Net Cash Flow from Operations	(\$32)	\$31	\$99	\$170	\$567

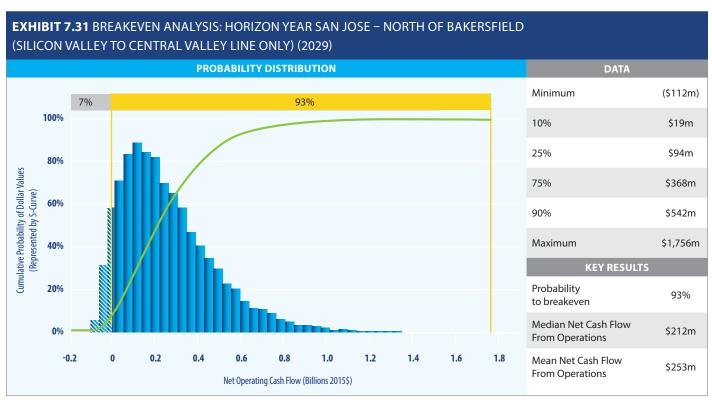
EXHIBIT 7.28 SUMMARY OF NET CASH FLOW FROM FIRST 5 YEARS OF OPERATIONS: SAN JOSE-NORTH OF BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY LINE) THROUGH PHASE 1, LOW SCENARIO (IN MILLIONS OF YOE\$)

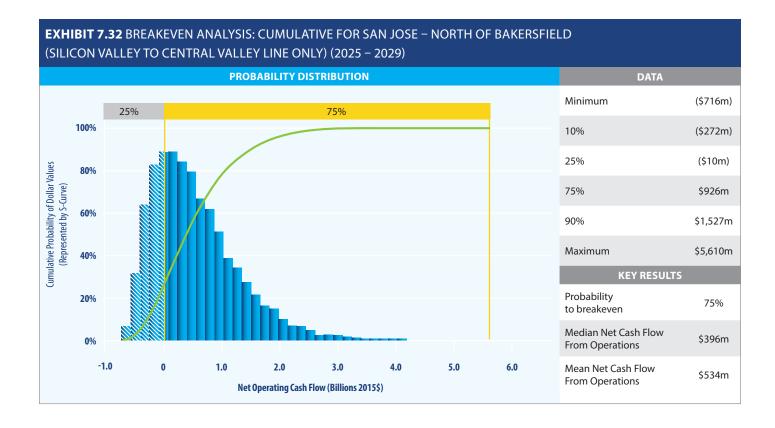
	2025	2026	2027	2028	2029
Total Revenue (including Farebox, Ancillary and Bus)	\$194	\$275	\$360	\$451	\$1,299
Less: O&M	(\$268)	(\$307)	(\$347)	(\$390)	(\$1,048)
Net Cash Flow from Operations	(\$74)	(\$33)	\$13	\$61	\$251

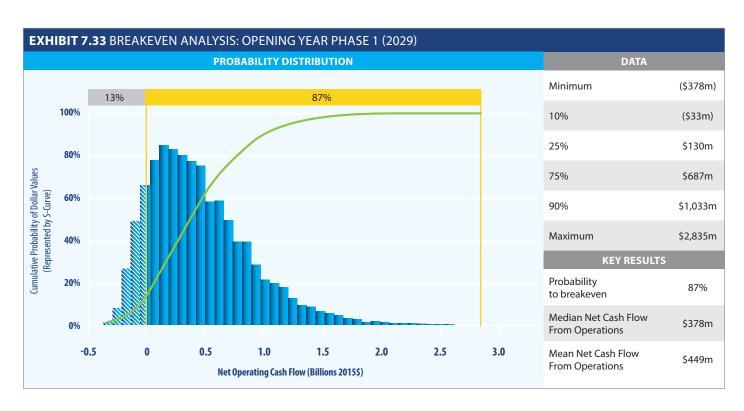
EXHIBIT 7.29 SUMMARY OF NET CASH FLOW FROM FIRST 5 YEARS OF OPERATIONS: SAN FRANCISCO-BAKERSFIELD (SILICON VALLEY TO CENTRAL VALLEY EXTENSION) THROUGH PHASE 1, MEDIUM SCENARIO (IN MILLIONS OF YOE\$)

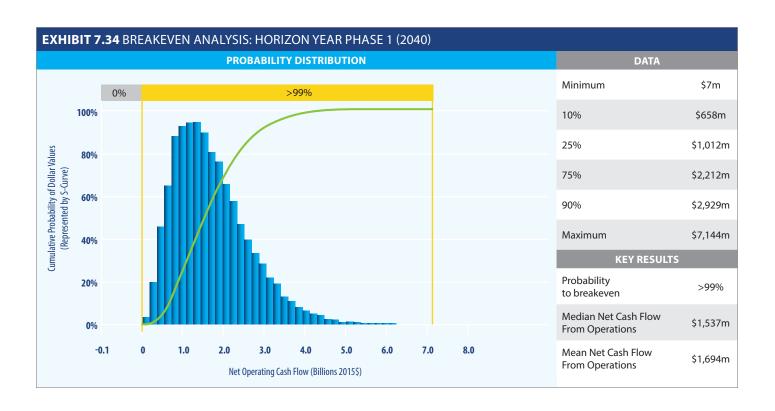
	2025	2026	2027	2028	2029
Total Revenue (including Farebox, Ancillary and Bus)	383	544	714	896	1,892
Less: O&M	(293)	(335)	(380)	(426)	(1,105)
Net Cash Flow from Operations	\$90	\$209	\$335	\$470	\$786











Section 8: Looking Ahead

As with all infrastructure projects of this magnitude, complexity and significance, our progress could be impacted by unforeseen challenges or unexpected opportunities. Our progress depends on many factors, some of which we will be able to control and some that we won't. As we advance, we will remain flexible yet focused on delivering on our commitment to implement a high-speed rail system—as part of a more comprehensive statewide rail modernization program—as quickly and cost-effectively as possible. While it is not always possible to predict the future, the timeframes below show the milestones we are targeting in the coming years.

BY 2020, IN 5 YEARS, WE ANTICIPATE THAT THE PROGRAM WILL HAVE ADVANCED SIGNIFICANTLY TO THE POINT WHERE WE WILL BE:

- → Nearing completion of construction in the Central Valley -- including electrification and signaling -- and will be looking ahead to begin testing and commissioning the first high-speed trains in the United States
- → Preparing for the delivery and testing of our first prototype high-speed trainsets
- → Constructing stations in the Central Valley
- → Outfitting the heavy maintenance facility in the Central Valley
- → Completing environmental approvals and establishing the final alignment and station locations for the entire

 Phase 1 system from San Francisco/Merced to Los Angeles/Anaheim
- → Working with the California Public Utilities Commission on eliminating grade crossings to improve safety at numerous locations throughout the state
- → Finishing the electrification of the San Francisco to San Jose Peninsula corridor making way for a sustainable, modernized passenger rail system with commuter rail and eventually high-speed rail capabilities
- → Providing continued improvements in Southern California through the Southern California Regional Interconnection Project which will create additional operational efficiencies and scheduling reliability for all trains using Los Angeles Union Station, including high-speed rail
- Creating, or having already created, thousands of jobs while also employing hundreds of small businesses on the program
- → Beginning to expand construction beyond the Central Valley and planning ahead for the start of service

BETWEEN 2020 AND 2025, WE ANTICIPATE:

- → Completing test track operations in the Central Valley in preparation for passenger service
- → Delivering the remaining part of the first trainset order

"With high-speed rail, the rest of California can easily access Fresno, and Fresno can easily access the other major urban areas of the state. This is great news for our economy, both in the immediate term and in the long run."

- Ashley Swearengin Mayor City of Fresno

- → Opening day for high-speed passenger service in California the first high-speed rail line in the United States
- → Opening new stations in communities around the state, creating new multi-modal hubs and strengthening existing ones
- → Continuing to collaborate with station communities to create vibrant neighborhoods around stations
- → High-speed rail serving as an economic catalyst for new transit-focused development in commercial and residential properties
- → Advancing toward completing the Phase 1 system with completion of construction projects around the state
- → Continuing cooperation with partners to improve existing systems including safety, capacity, reliability and access investments that will benefit the entire statewide rail network
- → Laying the foundation toward future Phase 2 extensions between Merced and Sacramento and between Los Angeles and San Diego
- → Developing light maintenance facilities needed for operations that will generate hundreds of local jobs
- Growing a California-based high-speed rail workforce that will deliver the system and spread expertise around the country

BY 2025 AND BEYOND, WE ENVISION THAT:

- → The Phase 1 system will be completed serving riders from the San Francisco Bay Area to the Los Angeles Basin through the Central Valley
- → Many people will be choosing high-speed rail over flying or driving for fast, efficient, reliable convenient and environmentally-responsible travel throughout California
- → Ridership will be growing for both business and vacation travelers because high-speed rail allows for:
 - ▶ Easy and quick access to a range of California economic centers, cultural and tourist attractions, sporting events and recreational destinations
 - ▶ More efficient use of airport and highway infrastructure (e.g., as airlines shift resources from intrastate to transnational and international service)
- → Growth, economic development and revitalization will be taking place in high-speed rail station communities as the stations become increasingly important and convenient transportation and community focal points
- → Continued job growth from expanded operations and maintenance of the system as well as construction and development surrounding high-speed rail stations
- → Further planning and eventual construction of Phase 2 extensions to Sacramento and San Diego
- → California's high-speed rail industry and workforce will be leading the nation as other parts of the country develop their rail networks

Section 9: Risk Management

We have implemented a robust Risk Management Program that uses state-of-the-practice risk management tools and analyses (such as Monte Carlo simulations) in order to flag early warning signs associated with potential cost and schedule risk. These analyses are used to facilitate and drive prudent and timely risk response actions before program cost and schedule have the potential to be impacted.

- → Our Risk Management Program has a direct reporting relationship established with the Board Finance and Audit Committee. This direct reporting enables daylighting to the risk management approach and encourages informed decisions.
- → We have performed the pre-bid schedule and cost risk analyses for each of the construction packages. The identification of major risks and contingency recommendations in these pre-bid analyses were validated by the eventual contractor's scope and schedules.
- → We are assisting other teams within the Program in making significant decisions using a data-driven analysis approach. For example, the probabilistic analysis performed on the containment of railroad intrusion protection barrier walls provided us, the Federal Railroad Administration and adjacent railroads an additional mechanism to make informed decisions.
- → Through our ongoing efforts, we have identified various trends, both positive and negative, to the program cost and schedule milestones including, but not limited to, the following:
 - ▶ The right of way parcel acquisition risk analysis performed on the right of way acquisition forecast identified potential delays to our schedule. Our reviews highlighted the need for early identification and mitigation of actual right of way risks as well as other project risks. An alternative forecast was developed to reflect potential delays that were outside of our control and were more in line with recent trends.
 - We are updating cost risk analyses for Construction Package 1, which highlight cost overruns in three of the risk areas originally identified in the Construction Package 1 contract contingency analysis. These particular cost risks relate to intrusion protection and other requirements requested by the adjacent railroads, relocation of utilities, and right of way acquisition. The updated cost risk analysis for Construction Package 1 indicates the potential to exceed the current contingency envelope for the contract.
 - We are getting aggressive bids below engineer's estimates on recent construction packages.
- → These trends are being analyzed and considered in the capital cost estimates.
- → Our risk management team is working in concert with all parties involved in the delivery of the program to identify and implement risk mitigation strategies and potential savings such as alternative design and construction approaches.

→ We are applying lessons learned from early construction packages to better quantify the uncertainties related to schedules and costs and improve the underlying risk analyses for future construction packages and the program.

As discussed above, we have developed and implemented a risk management plan and a quality management system that are designed to manage and mitigate risks and to ensure that the high-speed rail program meets or exceeds acceptable industry and government standards.

OVERVIEW OF KEY RISK AREAS

The key risk areas that we have identified and manage on an ongoing basis vary based on the individual section's design or construction phase. This section provides an overview of the most significant risks identified by the Risk Management Program, together with management strategies and mitigations.

We have grouped the key risk areas in three broad categories:

- 1. Program level risks
- 2. Construction risks
- 3. Technology risks

PROGRAM LEVEL RISKS

RISK: FINANCING AND FUNDING

- → Funding risks include failure to receive the anticipated amount of public funding at the requisite time and failure to manage the timing of committed funds against the cash flow requirements of the program
- → Financing risks include failure to attract lenders and/or investors, as well as potential increases in interest rates.
- → Both of these risks can delay the development of the program and increase the cost of borrowing and investment
- → Additionally, delay in the program could put some of the previously approved funding from the American Recovery and Reinvestment Act in jeopardy if it is not spent by September 2017

Management Strategies/Mitigation(s)

- → Secured a long term continuous funding stream of proceeds from the Greenhouse Gas Reduction Fund
- → Continue to identify all necessary sources for the \$6 billion cost of the first construction segment in the Central Valley
- → Continue to review and adjust scope of work over multiple phases to fit within available funding
- → Advancing work with lenders and investors to accelerate private sector participation and get to operations as quickly as possible
- → Continue to actively manage the construction projects and other expenditures to ensure that all federal funds are spent before their deadline

RISK: LEGAL AND LITIGATION

- → Range of potential litigation challenges and adjudicatory administrative processes related to project funding, environmental clearances, property acquisition and contract disputes.
- → These risks can adversely affect the project schedules, costs and financing.

Management Strategies / Mitigation(s)

- → Work closely with affected stakeholders to address issues before they become formal lawsuits or, for legal issues raised through lawsuits, we typically seek to resolve them.
- → In addition to court resolution processes, we also use alternative dispute resolution such as mediation or arbitration. For litigation purposes, we are represented by the Attorney General's office except in those cases where additional expertise may be required.

RISK: DECLINE IN STAKEHOLDER SUPPORT

- → At the state level, a decline in public support could translate into problems with fiscal processes and regulatory functions.
- → Locally, interest groups could attempt to prevent or delay advancement of the system by hampering the local authorization and permitting processes or inhibiting local collaboration.

Management Strategies / Mitigation(s)

- → Demonstrate benefits through progress including construction, environmental process, the creation of jobs, and hiring of small businesses
- → Regional Directors in Northern California, the Central Valley and Southern California were appointed in 2012, and their respective offices all opened in 2013. These Regional Directors and their staff have a program-level understanding of the cost implications of potential program decisions, and they use this information to act as a point of contact for local and regional stakeholders when addressing their needs and concerns related to potential project effects in their region
- → Conduct regular outreach meetings to provide information and facilitate communication opportunities between the program and stakeholders.
- → Appointed a Small Business Advocate in 2012 to serve as the main point of contact between us and small businesses to address small business concerns and cultivate what is expected to be a mutually beneficial relationship between us and small businesses across the state

RISK: RIDERSHIP AND REVENUE

- → The ridership revenues need to be sufficient to cover the operations and maintenance cost of the system to comply with the no subsidy requirement from Proposition 1A.
- → The expansion of the program is dependent on the ridership revenues to support access to private capital as the

program matures

→ Consequences for inaccurate ridership forecasts could decrease the level of private sector investment, increase the public funding required and damage stakeholder support

Management Strategies / Mitigation(s)

- → Enhanced the travel demand model developed for the Draft 2016 Business Plan (from the 2014 Business Plan) with the latest available input data and additional variables to better reflect travel behavior and current travel network information; this model has been reviewed and endorsed by independent peer review groups. More about the model can be found in the Travel Demand Model Documentation report.
- → Developed a Risk Analysis Model to estimate a ridership and revenue forecast range and associated probabilities.

 The risk model is used to develop Monte Carlo simulations for each of the Business Plan scenarios and associated forecast years. For more information, please refer to the Risk Analysis Report.
- → Consider bringing a train operator on board early to benefit from industry expertise on ridership and revenue risks. The operator will develop mitigation strategies based on real operations experience to help us make future decisions on how to maximize ridership and revenue.

RISK: OPERATIONS AND MAINTENANCE

- → Similar to the ridership and revenue risk, differences between actual operations and maintenance costs and forecasts could damage the program's ability to meet Proposition 1A requirements and attract private sector investment
- → Consequences for inaccurate operations and maintenance cost forecasts could increase the public funding required

Management Strategies / Mitigation(s)

- → Estimates for the Draft 2016 Business Plan accounts for all known cost categories and include appropriate contingencies (based on the U.S. Department of Transportation guidance) for each cost category in the baseline forecast
- → We conducted Monte Carlo simulations that analyzed the risk to the total cost estimate based on the accuracy of other relevant Operations & Maintenance forecasts (reference cases)
- → We have consulted extensively with the International Union of Railways (UIC) and other outside reviewers to evaluate international best practices.
- → We leveraged the international expertise of Network Rail, the operator and maintainer of both the high-speed and conventional rail network infrastructure in the United Kingdom, to ensure that assumptions made in the 2014 Business Plan still apply, with changes and enhancements made as necessary. These efforts are also documented in the Operations and Maintenance Cost Technical Supporting document.
- → We may bring a train operator on board early to benefit from industry expertise on operations and maintenance.
 The operator will develop mitigation strategies based on real operations experience and help us with future estimating, planning and allocation efforts.

RISK: CAPITAL REHABILITATION AND REPLACEMENT COSTS DIFFER FROM FORECASTS

- → Differences between actual rehabilitation and replacement (lifecycle) costs and forecasts would damage the program's long-term financial performance
- → Consequences for inaccurate lifecycle cost forecasts could decrease the level of private investment and increase the public funding required

Management Strategies / Mitigation(s)

- → The model used in the Draft 2016 Business Plan uses the same structure and approach as the 2014 Business Plan, but with enhancements and upgrades to accommodate capital cost estimate revisions and design changes
- → The model includes detailed estimates for each cost category based on the design life and experience around the world for asset lifespans and rehabilitation requirements. Contingency was applied in the estimates to account for inherent risks and uncertainties with forecasting lifecycle costs. Similar to the Operations & Maintenance and revenue estimates, a Monte Carlo analysis was developed to evaluate a potential range of lifecycle forecasts. The analysis helped form the basis for low, medium and high lifecycle cost estimates
- → All model assumption changes and enhancements were reviewed and verified by Network Rail⁷, the operator and maintainer of both the high-speed and conventional rail network infrastructure in the United Kingdom, to ensure international best practices are maintained in the forecasts

CONSTRUCTION RISKS

RISK: RIGHT OF WAY (ROW) ACQUISITION DELAYS

- → Difficulties in acquiring required parcels can delay construction by delaying start of construction and/or requiring inefficient sequencing of individual work elements, potentially resulting in overall program delays and increased costs that the contractor will pass through to us
- → Additional costs can result from the contractor working for an additional period of time (e.g. overhead), additional mobilization and remobilization efforts over and above what would otherwise be required, or additional resources and lower productivity associated with acceleration efforts required to meet schedule requirements.

Management Strategies / Mitigation(s)

- → Established a settlement team to focus on high priority construction parcels
- → Executed Purchase Agreements for parcels required for Construction Package 1 and made substantial progress for Construction Package 2-3
- Assigned a dedicated right of way program manager charged with strategic planning and identifying and addressing procedural bottlenecks
- → Joint work with the contractor(s) to potentially re-sequence or accelerate work as necessary based on parcel availability
- Secure adequate funding and staffing with appropriate skills to process the volume of acquisition in a timely manner

RISK: ENVIRONMENTAL

- → Risk of obtaining approvals in the requisite time necessary to avoid delays to construction
- → Delays and/or increased costs associated with environmental approvals
- → Risk associated with conditions of the approval (e.g. review periods longer than anticipated)

Management Strategies / Mitigations(s)

- → Implemented a number of identified federal and state environmental clearance strategies to achieve Notices of Determination (NOD)/Records of Decision (ROD) timelines
- → Increased the Authority's and contractors' environmental resources
- → Worked with the Federal Railroad Administration and resource agencies to assign sufficient resources for environmental approval processes
- → Currently implementing project permitting strategies on parallel tracks

RISK: THIRD-PARTY AGREEMENTS

- → Costs of intrusion protection and betterments requested by railroads
- → Delays associated with railroad agreement review and approval
- → Delays in agreements and the inability to relocate utilities because of Buy America requirements
- → Additional costs of utility relocations attributable to late transfer of utility work to design-builder and potential for as-yet unidentified utilities

Management Strategies / Mitigation(s)

- → Executed several agreements with railroads in the Central Valley that will serve as a basis for other regions
- → Working cooperatively with railroads to identify engineering solutions for mitigating the adjacency issues within Construction Package 1 and Construction Package 2-3
- → Collaborating with utilities and the Federal Railroad Administration for early identification of any potential Buy America issues, and negotiations are continuing on agreements to resolve remaining issues
- → Managing utility design and construction requirements, and in finalizing all cooperative utility agreements, in coordination with the affected utility companies
- → Changing utility work to be under the control of the design-build contractor to allow for better scheduling and control by the contractor to prevent delays
- → Utilizing value engineering to make utility relocation designs more cost-effective
- ightarrow Thoroughly reviewing contractor utility cost proposals and comparing against competitive market estimates

TECHNICAL RISKS

RISK: ENGINEERING AND ENVIRONMENTAL

- → Engineering and environmental challenges associated with tunnels in mountainous terrains
- → Design, constructability and commercial challenges
- → Groundwater resources and geotechnical investigation

Management Strategies / Mitigations(s)

- → Established a geotechnical steering committee to review and make recommendations for work and move forward with geotechnical investigations in the mountainous regions to support environmental analyses and confirm feasibility
- → Complete preliminary Hazard Analysis on tunneling, ventilation and geotechnical risks
- → Continue to explore provisions to cross active faults on at-grade alignments where practical or crossing faults in underground structures with seismic fault chambers that accommodate shifts in track alignment
- → Employ design solutions such as pre-excavation grouting to control groundwater inflows and establish a groundwater resource monitoring program

RISK: ALIGNMENTS PASSING THROUGH ENERGY PROJECT AREAS

- → Poses potential safety hazards, where the high-speed rail system would pass near or within fall zone of towers and rotor blades
- → Electromagnetic field concerns with high-speed rail right of way passing near wind turbines
- → Right of way challenge to negotiate relocation of existing turbines and adjustment of future wind and solar energy projects to accommodate high-speed rail

Management Strategies / Mitigation(s)

- → Conduct engineering studies to investigate viable protection methods (e.g. protective cover)
- → Identify different layers of stakeholders before reaching out. Provide plans/profiles to relevant stakeholders and discuss various alternatives
- → Consider new alignments where feasible/desirable to avoid this risk

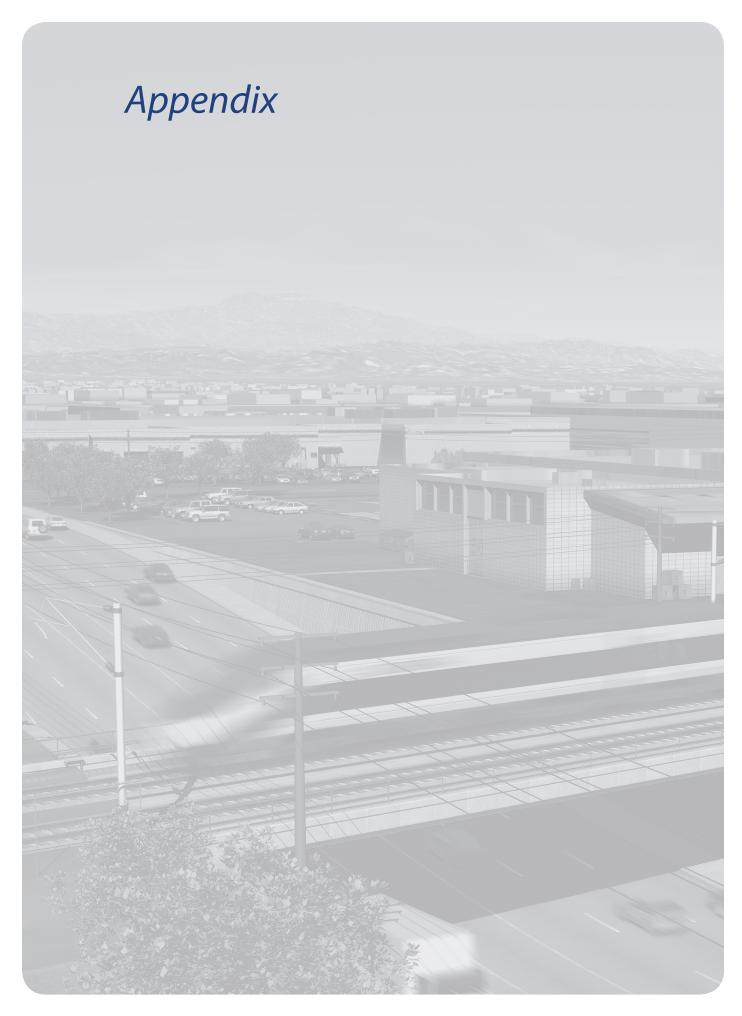
RISK: AVAILABILITY OF TRACTION POWER SUBSTATIONS TO SUPPLY POWER FOR OPERATIONS

→ New utility construction or transmission network upgrades may be necessary for Pacific Gas & Electric (PG&E) and Southern California Edison (SCE) traction power substations, which requires long-term (up to 6 years) planning, permitting and engineering process for each substation connection to high-voltage grids. This work is ongoing but testing, commissioning and start of operations could be adversely impacted.

Management Strategies / Mitigation(s)

→ Continue discussions with utility agencies (Pacific Gas & Electric, Southern California Edison, California Public Utilities Commission) to plan for additional network upgrades.

- → Negotiate scope with all utility agencies for next contract to perform impact analysis study, design, engineering, environmental, and construction permits.
- → Complete environmental clearances.



Acronyms & Abbreviations

ARRA America Recovery and Reinvestment Act

ARTIC Anaheim Regional Transportation Intermodal Center

EIR Environmental Impact Report

ElS Environmental Impact Statement

FRA Federal Railroad Administration

GGRF Greenhouse Gas Reduction Fund (GGRF aka Cap and Trade proceeds)

UIC International Union of Railways

YOE Year of Expenditure

Footnotes

- ¹Year of expenditure dollars are dollars that are adjusted for inflation from the present time to the expected year of construction.
- ²Cost-sharing decisions for this segment will be made in the future in concert with the California State Transportation Agency, which administers key programs associated with these improvements, and regional/local partners.
- ³ As described in Section 6, there are significant funding sources that can be leveraged by the Authority and its partners to fund discrete projects between Burbank and Anaheim; at this time we have not reduced the capital cost we are carrying to account for funding that may be contributed by others to these projects.
- ⁴This figure encompasses the appropriation by the Legislature of \$500 million of Proposition 1A funds for Southern California bookend projects as described in the Southern California Memorandum of Understanding. These funds will be matched by funding from other sources for a total investment of \$1 billion in Southern California.
- ⁵This figure encompasses the appropriation by the Legislature of \$500 million of Proposition 1A funds for Southern California bookend projects as described in the Southern California Memorandum of Understanding. These funds will be matched by funding from other sources for a total investment of \$1 billion in Southern California.
- Additional investments would be made in the future to provide a higher level of one-seat ride service into San Francisco.
- Network Rail works with the Rail Delivery Partners as an advisor to the California High-Speed Rail Authority

Comparison of 2014 Business Plan to Draft 2016 Business Plan

ITEM	2014 BUSINESS PLAN	DRAFT 2016 BUSINESS PLAN
CAPITAL COST	 \$54.9 billion in 2013\$ (\$58.7 billion in 2015\$), \$67.6 billion in YOE\$ Delivery of Phase 1 by end of 2028. 	 \$55.3 billion in 2015\$ and \$64.2 billion in YOE\$. Scope includes additional costs (net \$2.1 billion in YOE\$ relative to the 2014 Business Plan) for enhanced connection to Anaheim. Capital cost estimates reduced through design refinements, incorporating contractors' viewpoints and other reviews, more advanced and detailed engineering and design work, and other changes. The plan shows capital cost estimates for an operating segment between San Jose (Silicon Valley) and a station located north of Bakersfield (Central Valley) with construction complete in 2024/opening for service in 2025. Same assumptions for completion date of Phase 1 system as the 2014 plan.
REVENUE & RIDERSHIP	 High, medium, low forecasts based on Monte Carlo simulations (probability analysis) Ridership and revenue lower than in 2012 Business Plan. 	 High, medium, low forecasts based on Monte Carlo simulations (probability analysis) Draft 2016 Business Plan ridership and revenue increased by approximately 25% and 35% respectively, depending on the year, from 2014 Business Plan because of model updates and improved one-seat ride service to Anaheim in Phase 1 forecasts. Model runs were developed for the Silicon Valley to Central Valley line and an extension to San Francisco and Bakersfield.
OPERATIONS AND MAINTENANCE COSTS	 High, medium, low forecasts based on Monte Carlo simulations (probability analysis) New model developed based on feedback from the International Union of Railways (UIC) 	 High, medium, low forecasts based on Monte Carlo simulations (probability analysis) Minor updates to models and estimates based on review by Network Rail Consulting, the operator and maintainer of both the high-speed and conventional rail network infrastructure in the United Kingdom (currently supporting the Authority). Operation and maintenance costs are about 3% lower than they were in the 2014 Business Plan once Phase 1 is fully ramped-up. The cost variation with the 2014 Business Plan is marginal as the service level remained constant. The increased ridership is covered by the available capacity (higher load factors). The plan offers new operations and maintenance cost estimates for the Silicon Valley to Central Valley Line and an extension to San Francisco and Bakersfield.

ITEM	2014 BUSINESS PLAN	DRAFT 2016 BUSINESS PLAN
LIFECYCLE COST	High, medium, low forecasts based on Monte Carlo simu- lations (probability analysis)	 High, medium, low forecasts based on Monte Carlo simulations (probability analysis) Changes in lifecycle costs are driven by reduced overall capital costs Lifecycle costs over 50 years are approximately 4% lower than they were in the 2014 Business Plan due to the lower capital cost estimate for the system. Minor updates to model assumptions based on review by Network Rail Consulting, the operator and maintainer of both high-speed and conventional rail network infrastructure in the United Kingdom (currently supporting the Authority)
CASH FLOW	High, medium, low cash flow based on inputs from other analyses	 High, medium, low cash flow based on inputs from other analyses Draft 2016 Business Plan offers new cash-flows starting with high speed rail operations in 2025 on the line from San Jose to north of Bakersfield Draft 2016 Business Plan includes sensitivity analyses to assess effect of extending the line north to San Francisco and south to Bakersfield.
FUNDING/ FINANCING	Lists current funding sources and assesses ability of project revenues to finance system expansion	 Lists current funding sources including Cap and Trade proceeds and assesses ability of project revenues to finance system expansion. Includes more direct linkage between funding/financing and business model. Lays out potential funding sources that can be pursued along with partners in Southern California to make improvements in the Burbank to Anaheim corridor.
BREAKEVEN	 Breakeven probability based on Monte Carlo simulations of revenue and operations and maintenance (probability analysis) Analysis shows that five years after opening (after rampup) there is a 97% chance of breaking even and the cumulative chance of breaking even over the first five years is 89%. 	 Breakeven probability based on Monte Carlo simulations of revenue and operations and maintenance. Analysis focuses on opening year of the Silicon Valley to Central Valley line in 2025 (38% chance of breaking even), the ramp-up period between 2025 and 2029 (75% chance of breaking even), Phase 1 opening year in 2029 (87% chance of breaking even) and Phase 1 out year in 2040 (>99% chance of breaking even).
RISK MANAGEMENT	 One chapter in the plan ded- icated to risk management and risk mitigation, system assurance and quality. 	 Presents the work performed in the past two years, the trends observed in terms of cost and schedule. Outlines risks identified and mitigation/management strategies.
BENEFIT COST	Benefit-cost analysis for IOS, Bay to Basin and Phase 1	 No benefit-cost analyses performed since the entire system did not change and Benefit-cost analysis is not a requirement for the Business Plan.

Meeting Business Plan Statutory Requirements

The requirements for the 2016 Business Plan are included in the beginning of the document and the exhibit below shows which sections of the document address each of the requirements:

PUBLIC UTILITIES CODE SECTION 185033 REQUIREMENTS

The authority shall prepare, publish, adopt, and submit to the Legislature, not later than May 1, 2016, and every two years thereafter, a business plan

This is Draft 2016 Business Plan. The Final Plan will be adopted in April and submitted by May 1, 2016.



At least 60 days prior to the publication of the plan, the authority shall publish a draft business plan for public review and comment.

The Draft 2016 Business Plan was released on February 19, 2016.



The draft plan shall also be submitted to the Senate Committee on Transportation and Housing, the Assembly Committee on Transportation, the Senate Committee on Budget and Fiscal Review, and the Assembly Committee on Budget.

This Draft 2016 Business Plan was submitted on February 19, 2016.



THE BUSINESS PLAN SHALL INCLUDE, BUT NEED NOT BE LIMITED TO, ALL OF THE FOLLOWING ELEMENTS:

A description of the type of service the authority is developing

Section 2



→ The proposed chronology for the construction of the statewide high-speed rail system

Section 2 and 4



→ The estimated capital costs for each segment or combination of segments

Section 5



A forecast of the expected patronage, service levels, and operating and maintenance costs for the Phase 1 corridor as identified in paragraph (2) of subdivision (b) of Section 2704.04 of the Streets and Highways Code and by each segment or combination of segments for which a project level environmental analysis is being prepared for Phase 1. The forecast shall assume a high, medium, and low level of patronage and a realistic operating planning scenario for each level of service.

Section 7



Alternative financial scenarios for different levels of service, based on the patronage forecast in subparagraph (above), and the operating break-even points for each alternative. Each scenario shall assume the terms of subparagraph (J) of paragraph (2) of subdivision (c) of Section 2704.08 of the Streets and Highways Code.

Section 7



→ The expected schedule for completing environmental review, and initiating and completing construction for each segment or combination of segments of Phase 1.

Section 8



An estimate and description of the total anticipated federal, state, local, and other funds the authority intends to access to fund the construction and operation of the system, and the level of confidence for obtaining each type of funding.

Section 6



Any written agreements with public or private entities to fund components of the high-speed rail system, including stations and Section 6 terminals, and any impediments to the completion of the system. Alternative public-private development strategies for the Sections 3 and 6 implementation of Phase 1. → A discussion of all reasonably foreseeable risks the project may encounter, including, but not limited to, risks associated with the project's finances, patronage, right-of-way acquisition, environmental Section 9 clearances, construction, equipment, and technology, and other risks associated with the project's development. The plan shall describe the authority's strategies, processes, or other actions it intends to utilize to manage those risks. To the extent feasible, the business plan should draw upon information and material developed according to other requirements, including, but not limited to, the preappropriation review process and Full document the preexpenditure review process in the Safe, Reliable High-Speed Passenger Train Bond Act for the 21st Century pursuant to Section 2704.08 of the Streets and Highways Code Public comment will be taken at the regularly scheduled Board of Directors meetings on The authority shall hold at least one public hearing on the business March 8, April 12 and April 21. plan and shall adopt the plan at a regularly scheduled meeting. The Final 2016 Business Plan will be adopted at the April 21 meeting. When adopting the plan, the authority shall take into consideration To be considered by the comments from the public hearing and written comments that it

receives in that regard, and any hearings that the Legislature may hold

prior to adoption of the plan.

Authority in preparing

final plan.