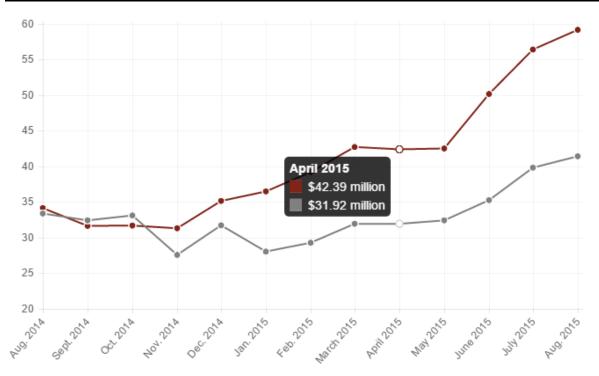
Size of the cannabis market based on Colorado Department of Revenue reports



Sales stats for Colorado weed

A month-by-month look comparing sales of recreational and medical marijuana



Source: Colorado Dept. of Revenue; graphic by Kevin Hamm, The Denver Post

2015 combined recreational and medical sales = \$639,000,000 / 8 = \$79,875,000 per month x 12 = \$958,500,000 annualized projected revenue for Colorado

Population Data (2014)

Source: United States Census Bureau

Colorado 5.356 million (Denver/Colorado Springs Metro 3.4 million)

New Mexico 2.086 million (ABQ Metro 904,587)

Nevada 2.839 million (Las Vegas/Reno Metro 2.2 million)

Arizona 6.731 million (Phoenix/Scottsdale/Tucson 5.1 million)

Based on 2014-2015 trend and actual, projected revenue for 2016 for Colorado is **\$1.313B**

.

Use 40% of revenue in Colorado for New Mexico population projected revenue if adult use is approved. Forty percent of \$1.313B = \$525 million annual projected revenue for marijuana sales in the state of New Mexico. This takes into account an adjustment for population.

At a 25% tax rate, tax revenue would be \$131,250,000 per annum

At 20% tax rate, tax revenue would be \$105,000,000 per annum

At 15% tax rate, tax revenue would be \$78,750,000 per annum

[note: Colorado has an effective 25% tax rate on recreational and a lower tax rate for medical. We are estimating a blended rate or 15% for New Mexico]