

Alameda County Sheriff's Office

Lakeside Plaza, 1401 Lakeside Drive, 12th Floor, Oakland, CA 94612-4305



Gregory J. Ahern, Sheriff

Director of Emergency Services
Coroner - Marshal

July 28, 2016

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

Dear Board Members:

SUBJECT: AUTHORIZE REJECTION OF BIDS FOR COMPREHENSIVE MEDICAL CARE REQUEST FOR PROPOSAL NO. 901426, REISSUANCE OF A MODIFIED REQUEST FOR PROPOSAL; AND APPROVAL OF AMENDMENT OF CONTRACT WITH CORIZON HEALTH, INC.

RECOMMENDATIONS:

- A. Based on the Auditor-Controller's findings, authorize the Director of the General Services Agency to reject all bids received for Request for Proposal No. 901426 for Comprehensive Medical Care Services, and to re-issue a modified Request for Proposal for Comprehensive Medical Care Services; and
- B. Authorize the Purchasing Agent to Amend Master Contract No. 900324, Procurement Contract No. 3459, with Corizon Health, Inc. (formerly Prison Health Services) (Principal: Larry H. Pomeroy; Location: Brentwood, TN) to provide comprehensive inmate medical care for the Alameda County Sheriff's Office at the Santa Rita Jail in Dublin and the Glenn E. Dyer Detention Facility in Oakland, extending the current authorized term of 07/01/08 – 09/30/16 by six months until 03/31/17 and increasing the contract amount from \$264,725,831 to \$282,269,831 (\$17,544,000 increase).

DISCUSSION/SUMMARY:

On November 3, 2015, the General Services Agency (GSA) received a request for contract from the Alameda County Sheriff's Office (ACSO) to solicit proposals from qualified vendors capable of performing comprehensive medical care services for inmates at the Santa Rita Jail in Dublin and the Glenn E. Dyer Detention Facility in Oakland, valued at \$100,000,000 for a three-year term. On February 2, 2016 a Request for Proposal (RFP) was issued, with an Addendum issued on March 4, 2016 and proposals due on March 31, 2016.

On March 31, 2016, three responses to the RFP were received. All responses were evaluated and all three vendors were interviewed by the County Selection Committee (CSC).

On April 29, 2016, notices of recommendation to award a contract to a new vendor, California Forensic Medical Group, Inc. (CFMG), were issued and negotiations for the new contract began.

On May 6, 2016 GSA-Office of Acquisition Policy (OAP) received a protest letter from bidder Corizon Health, Inc. to challenge the recommendation of award to CFMG. After consideration of all the protest allegations and review of the procurement process for award of this contract, OAP determined that the bid protest was found to be unsubstantiated, that the bid process was consistent with the RFP requirements and that all bids were evaluated fairly as described in the RFP.

On May 27, 2016 Alameda County Office of Contract Compliance and Reporting (OCC) received an appeal letter from bidder Corizon Health, Inc. to challenge the decision of GSA-OAP that the bid protest was unsubstantiated.

On July 26, 2016, OCC determined that an award should not be made as a result of ambiguities in the RFP process and deviations from standard County procurement practices. As such, it is requested that the GSA Director be authorized to reject all bids received for RFP No. 901426 for Comprehensive Medical Care Services, and to re-issue a modified RFP for Comprehensive Medical Care Services.

The current contract with Corizon Health, Inc. covers the comprehensive inmate medical care to the County's inmate population at the Santa Rita Jail and Glenn E. Dyer Detention Facility. The current contract expires on August 31, 2016 and your Board previously authorized the GSA Director to extend the contract through September 30, 2016.

A further six-month extension and increase with Corizon Health, Inc. is requested to allow GSA-Procurement to issue a modified RFP that will include the Board's Small Local Emerging Business (SLEB) and local preference policies. Conducting a new competitive bid process will allow for a smooth transition and continuity of medical services to inmates.

FUNDING:

Appropriations for this contract are included in the ACSO FY 2016-17 Approved Budget and will be requested in future budget years. No additional appropriations are required, and there will be no increase to net County cost.

Respectfully submitted,


Gregory J. Ahern
Sheriff/Coroner

A/S

Willie A. Hopkins, Jr.
Director, General Services Agency

cc: Susan S. Muranishi, County Administrator
Steve Manning, Auditor-Controller/Clerk-Recorder
Donna R. Ziegler, County Counsel