

Sidewalk Labs works with cities to build products addressing big urban problems.

SIDE WALK LABS



Google

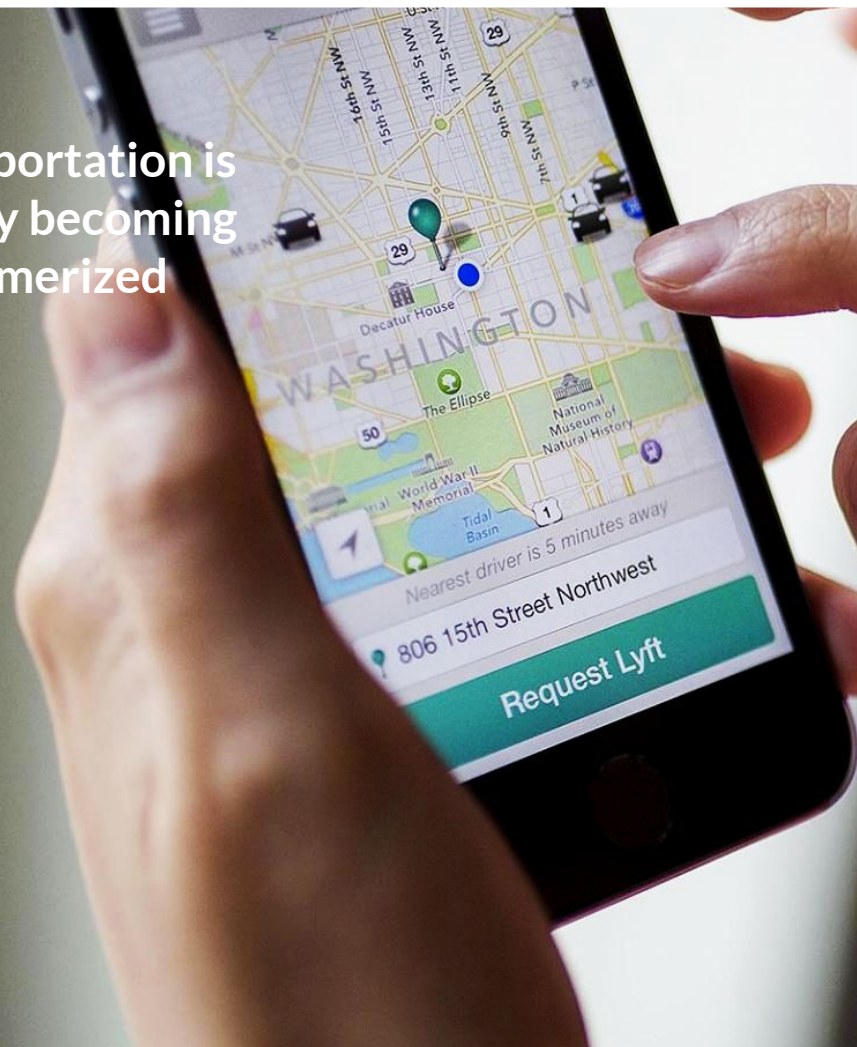
**Intersection**

Intersection, a Sidewalk Labs company, is a technology and media company committed to revolutionizing city services and improving the urban experience with beautifully designed, integrated technology solutions.

# Today's discussion

- |   |                           |   |
|---|---------------------------|---|
| 1 | Achieving Outcomes        | Using Flow and Link to achieve the City's goals.      |
| 2 | Analytics Dashboard       | New data sources lead to new possibilities            |
| 3 | Data Management Deep Dive | Best practices on architecture, privacy and more      |
| 4 | Scaling Impact            | Business Model, Implementation and Project Management |

Transportation is  
rapidly becoming  
consumerized



And cities must innovate  
with the private sector.

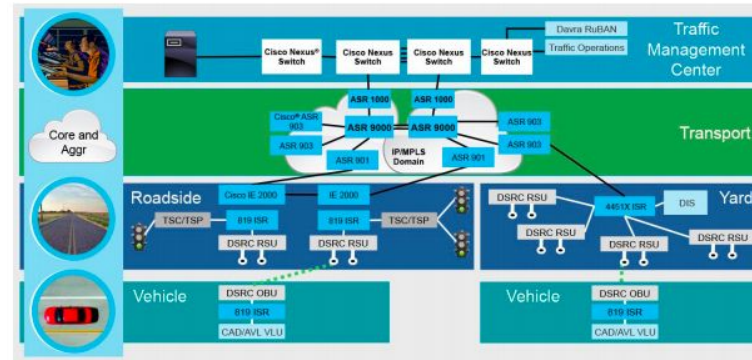
Not just via  
technology stacks,  
protocols, and hardware.

### New Safety and Security Needs

As technology evolves, so do regulatory policies. Safety and security requirements are being upgraded to keep pace with changing technology capabilities. Air quality regulations are becoming stricter, too, prompting transportation officials to look for new ways to ease congestion and reduce pollution.

And for safety reasons, transportation and public safety organizations need to augment their existing radio and limited data networks with video and real-time data solutions. These solutions give first responders and operators the contextual awareness they need to operate safely and effectively in a variety of situations, including life-threatening incidents, as well as daily operations.

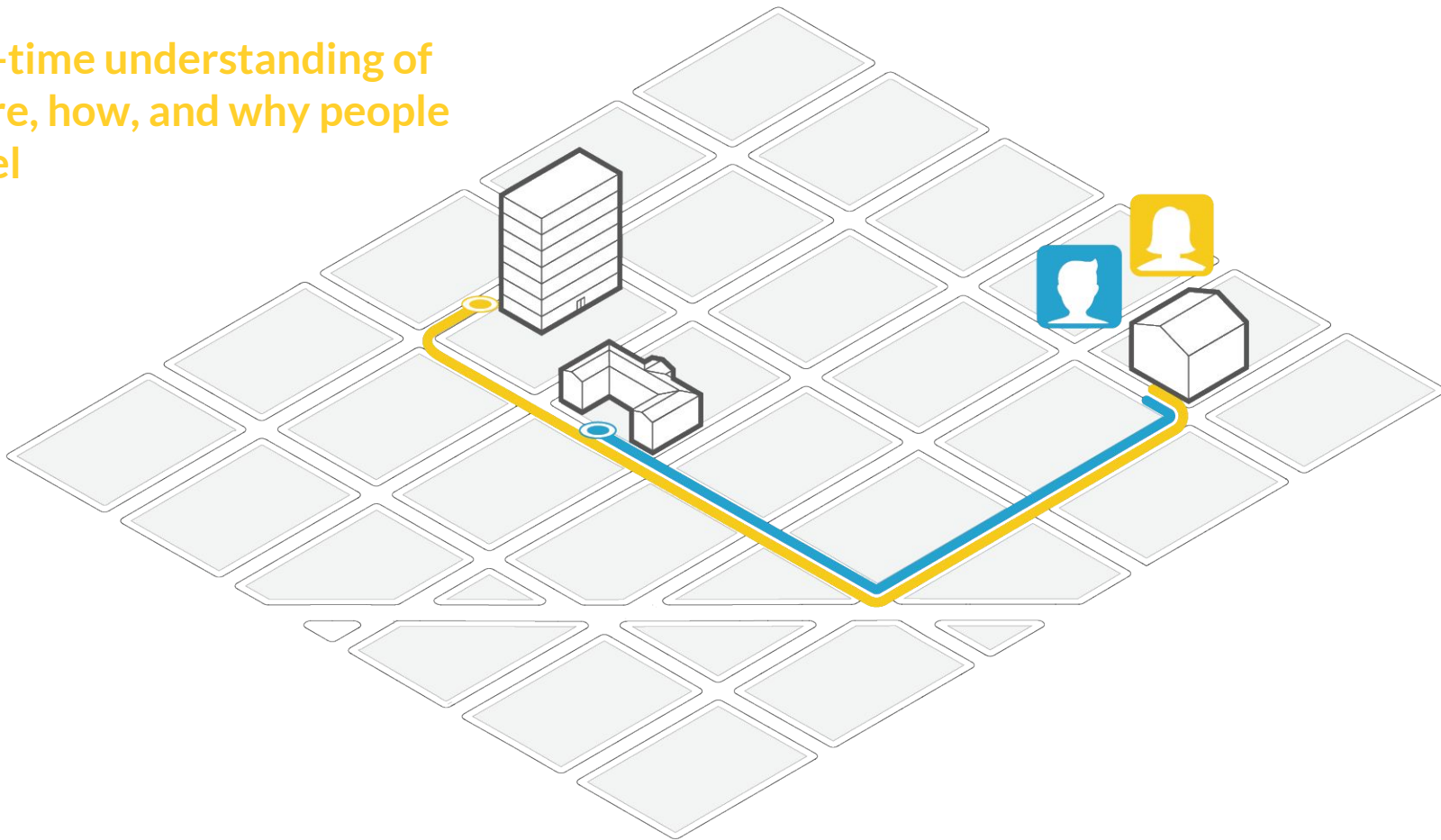
**Figure 2.** Key Elements of Cisco Connected Roadways Validated Solution



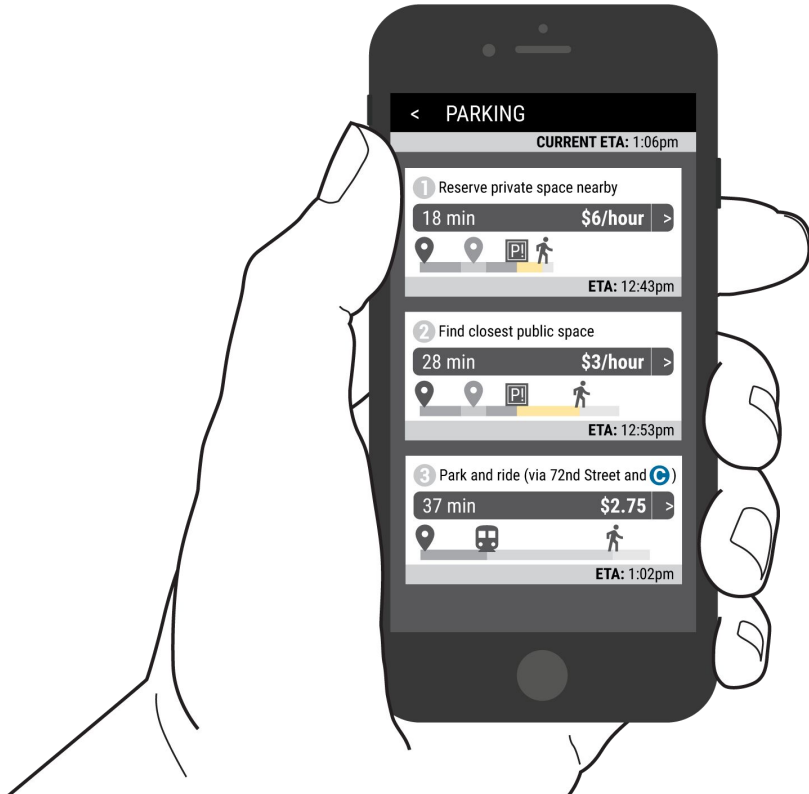


In the transition from the **Complete Street** to the **Connected Street**, the city gets **new superpowers** to extend access and mobility

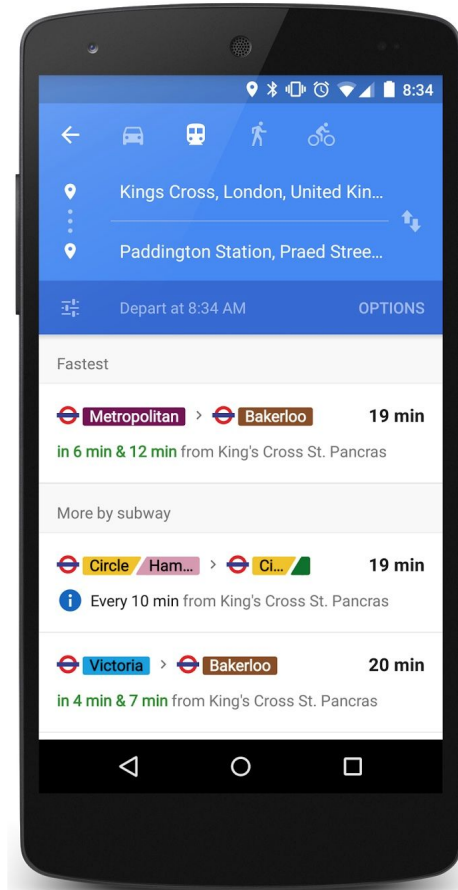
Real-time understanding of  
where, how, and why people  
travel



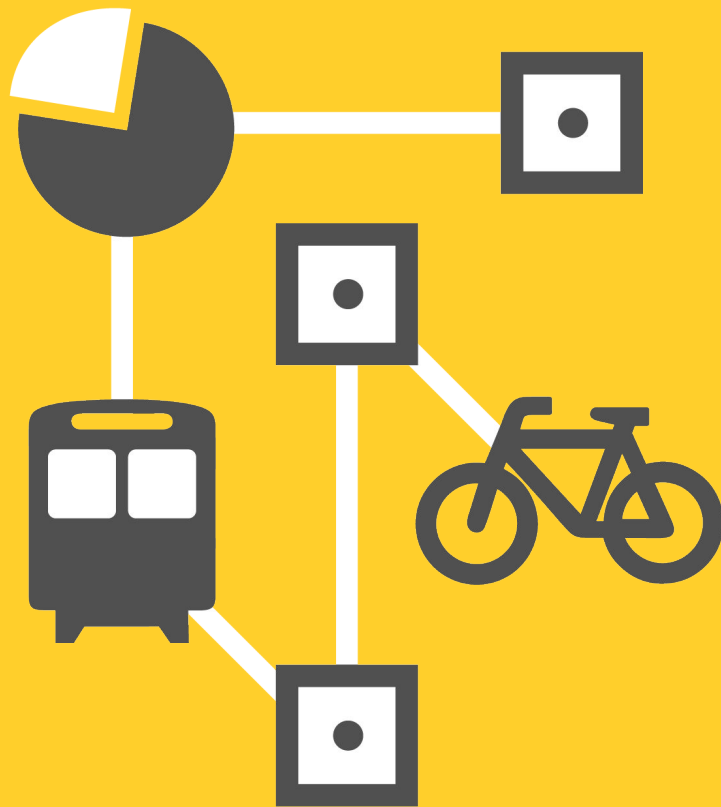
## Shape outcomes with personalized information in the hands of travel decision-makers



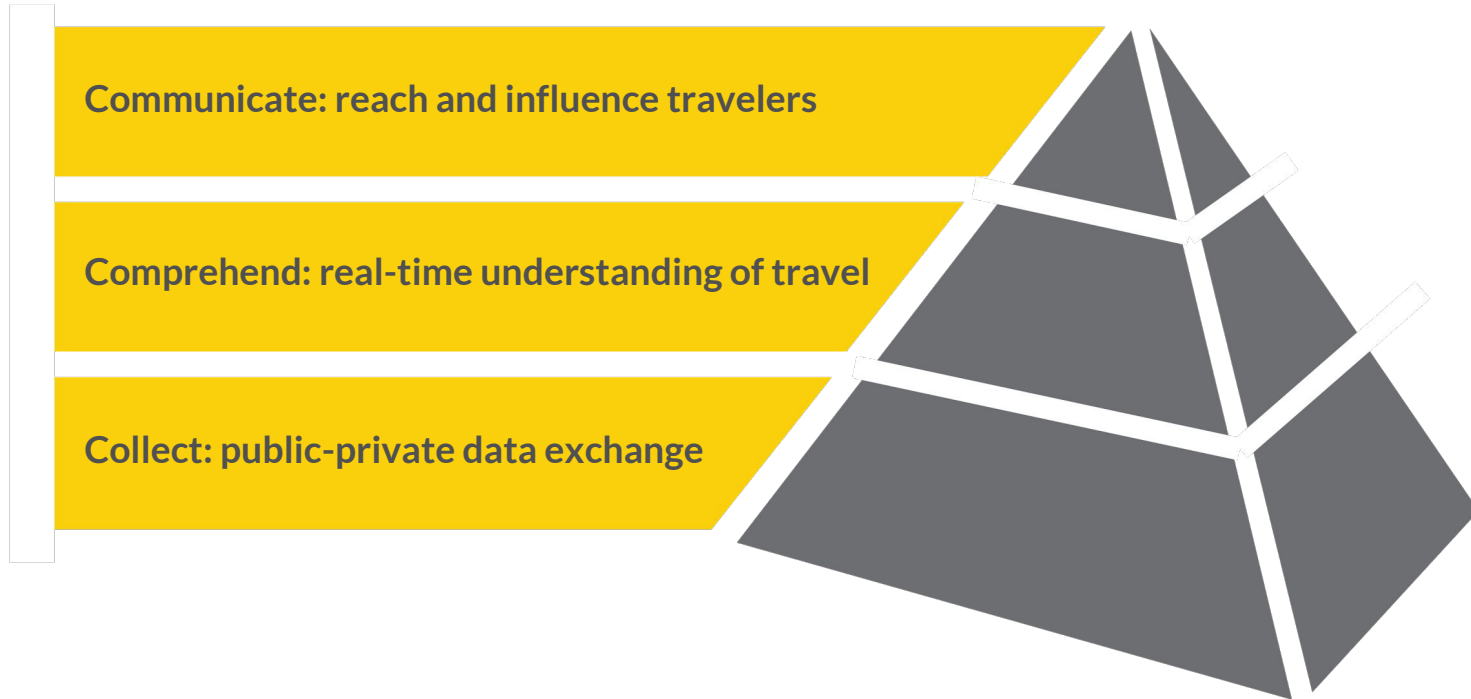
Public-private collaboration is key  
to enabling this future



# Flow

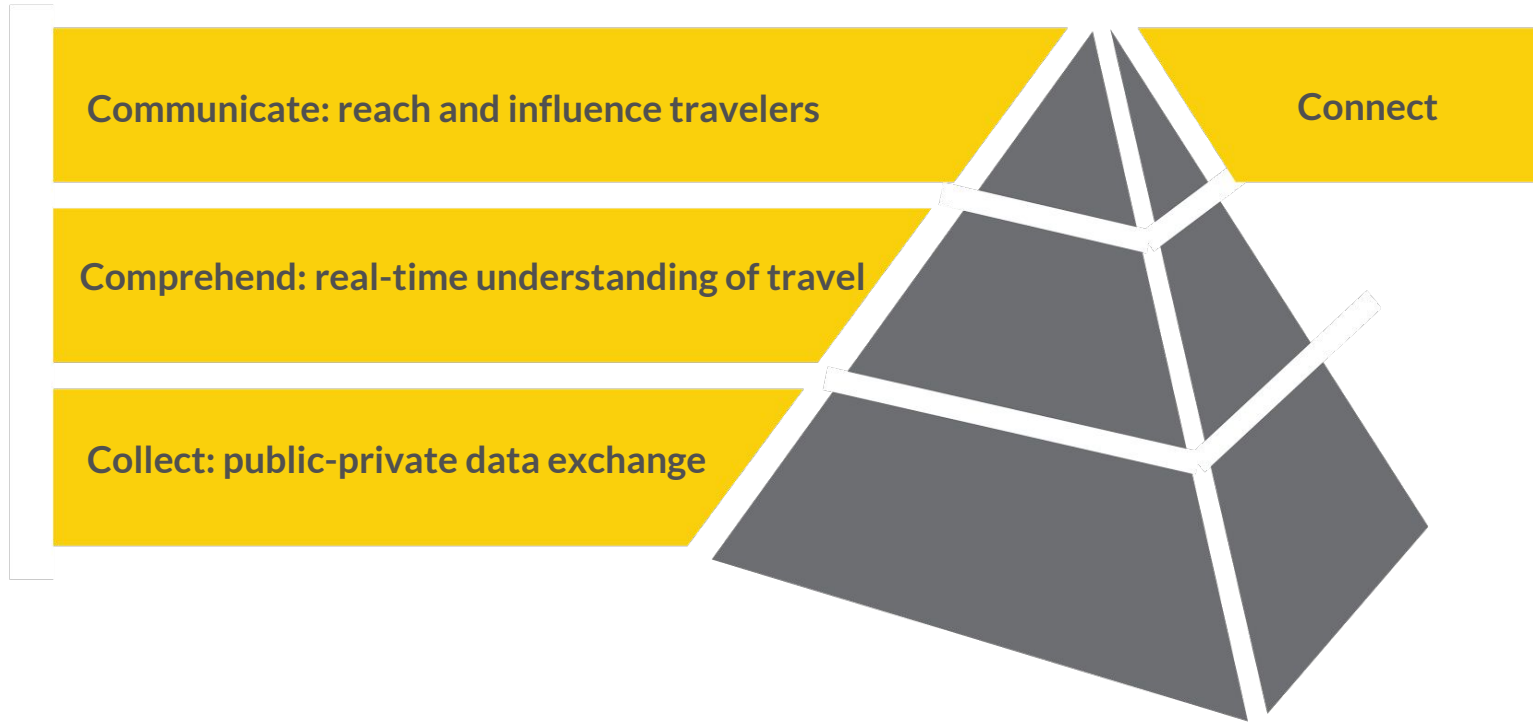


# Our approach

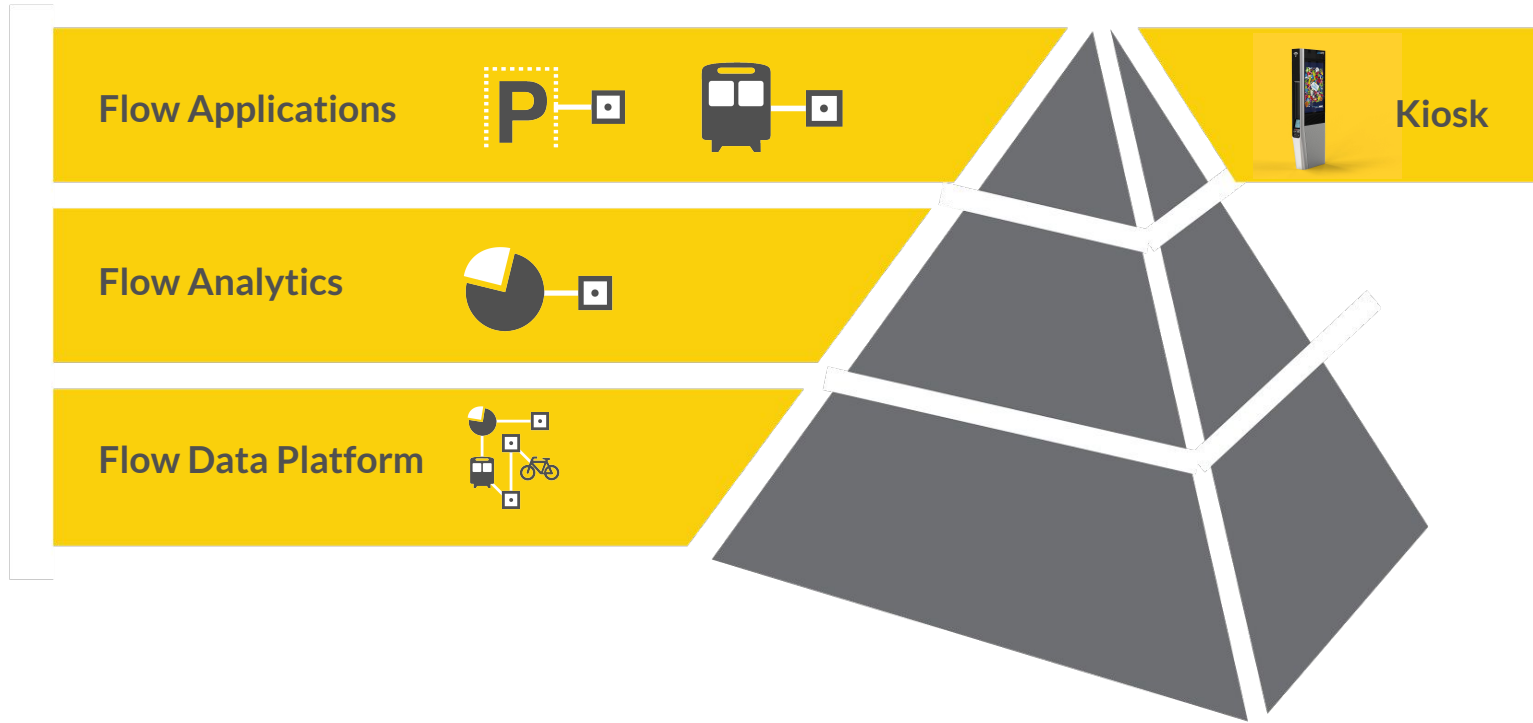




# Our approach



# How **Flow** and **Link** enable this



Flow Applications



Kiosk

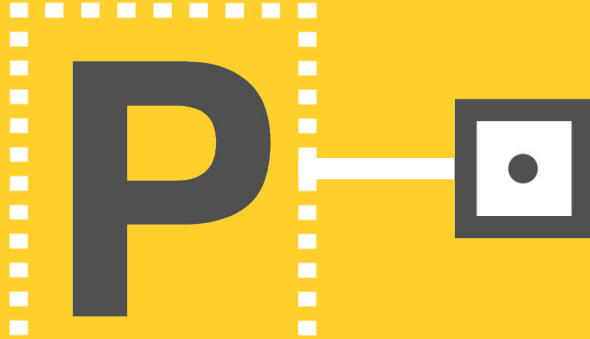
Flow Analytics



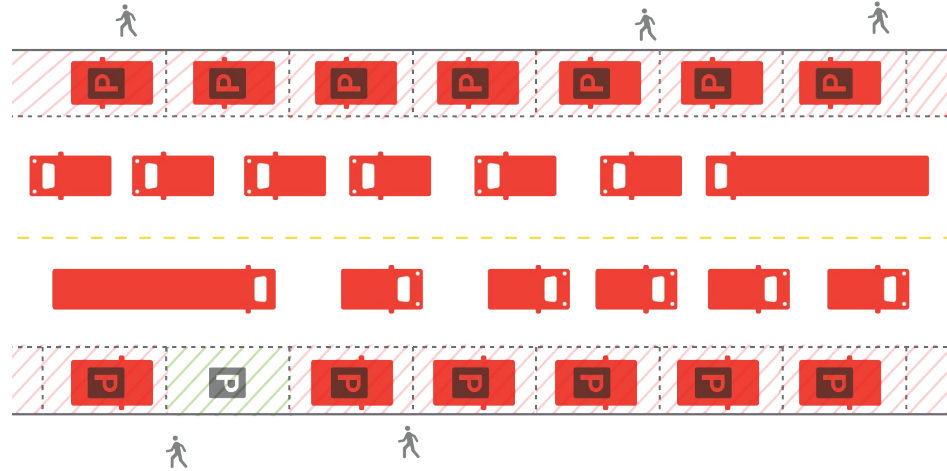
Flow Data Platform



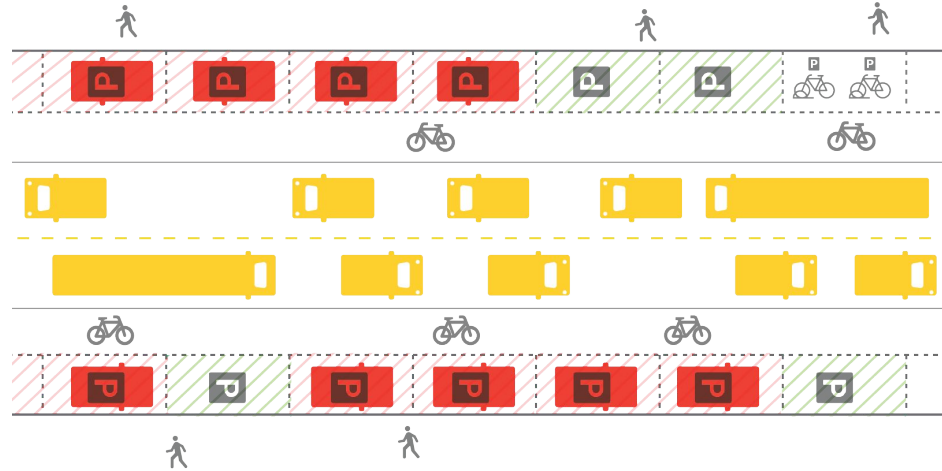
# Flow Parking



## The state of the street today

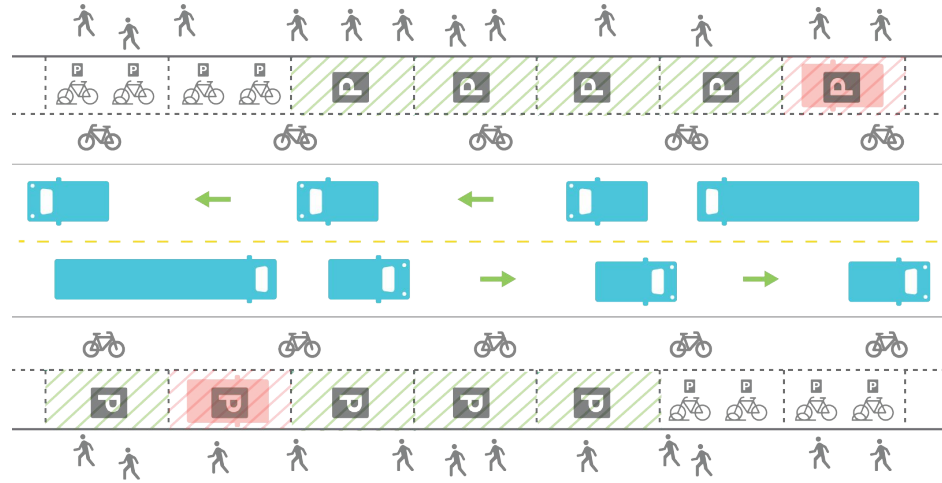


New, citizen-first approach to demand management can encourage best mode choice, and reduce circling for drivers





Optimized parking activates the curb for the Smart City challenge, while reducing congestion and focusing on customer experience.



# Flow Parking

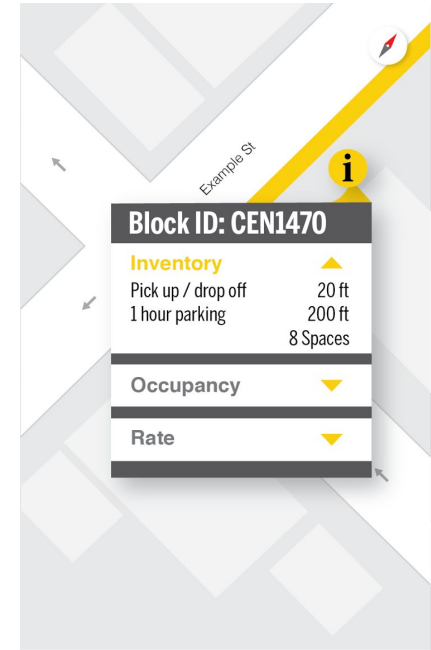
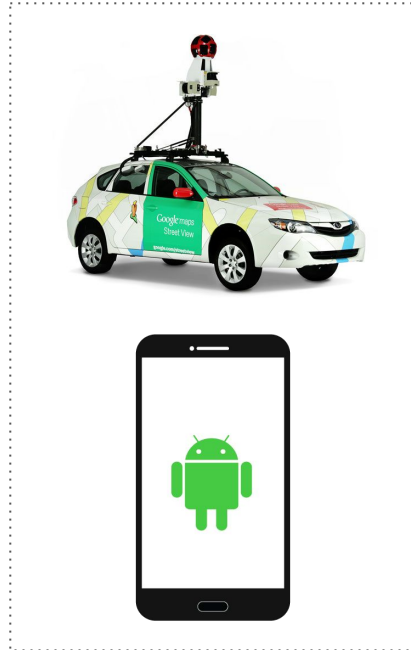


**Collect:** Use Google computer vision and machine learning techniques to help cities understand parking behavior

Automated inventory and regulation collection

Reliable occupancy estimates without expensive per space sensors

Integration with public/private garages



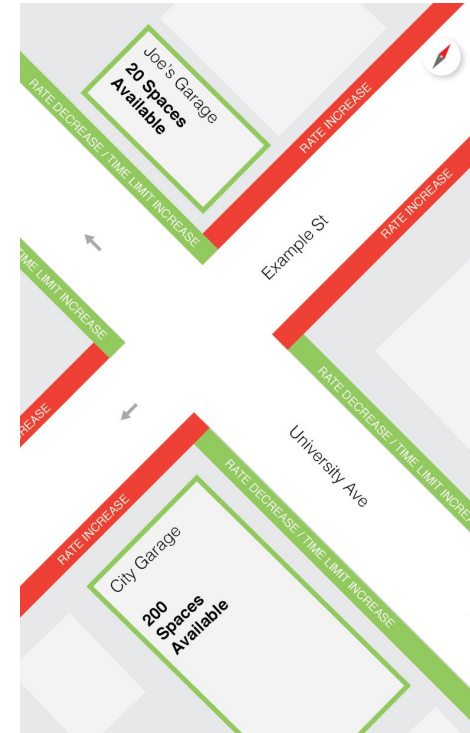
## Comprehend: Potential improvements through demand management policies

Parking patterns for on-street and off-street

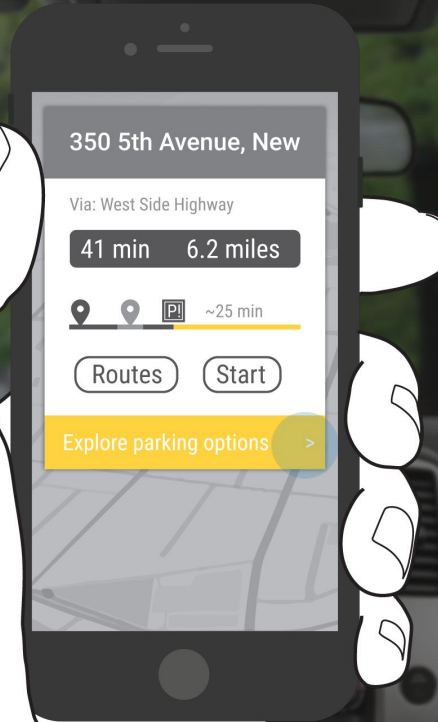
Recommended changes to balance demand

Suggested enforcement routes

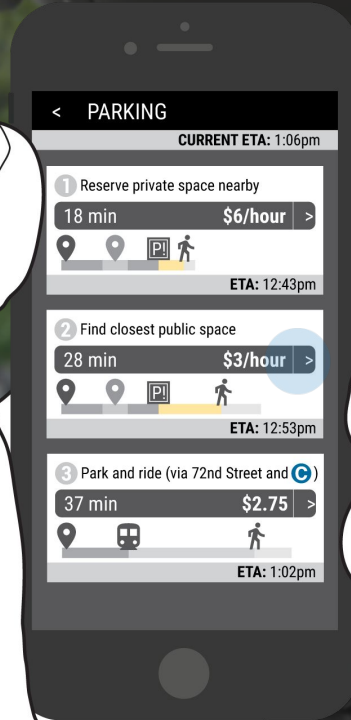
Virtual parking



Sally sees that it will take 18 minutes to drive and that it's taken drivers heading to her destination more than 20 minutes to park!

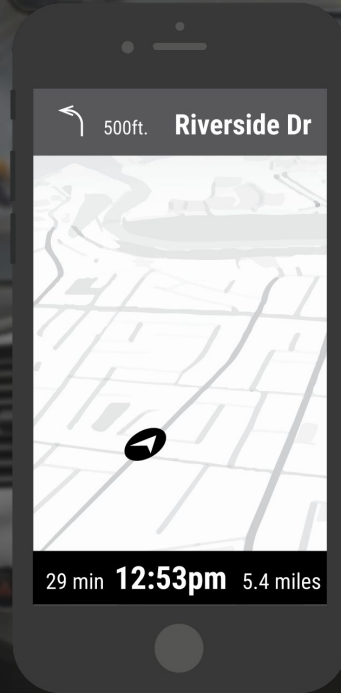


Sally is given the choice to go straight to an off-street lot, to an underutilized on-street block face or to park and take public transit.





Sally chooses to be led to a nearby on-street parking with high predicted availability.



Sally parks her car,  
pays via her navigation  
app, and walks to her  
destination.



Compared to average driver outcomes, Sally saved 13 minutes plus gas and mileage



Reduced congestion for other drivers



Great outcome for driver, city and environment

## Communicate:

Choose the Best Mode

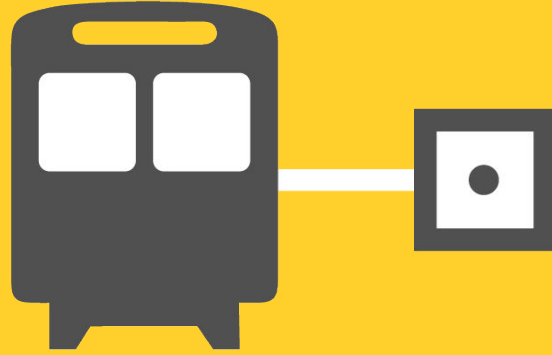
Navigate to All Available Parking

Combines public and private parking availability and payment in one platform

Reach users in the apps they use today

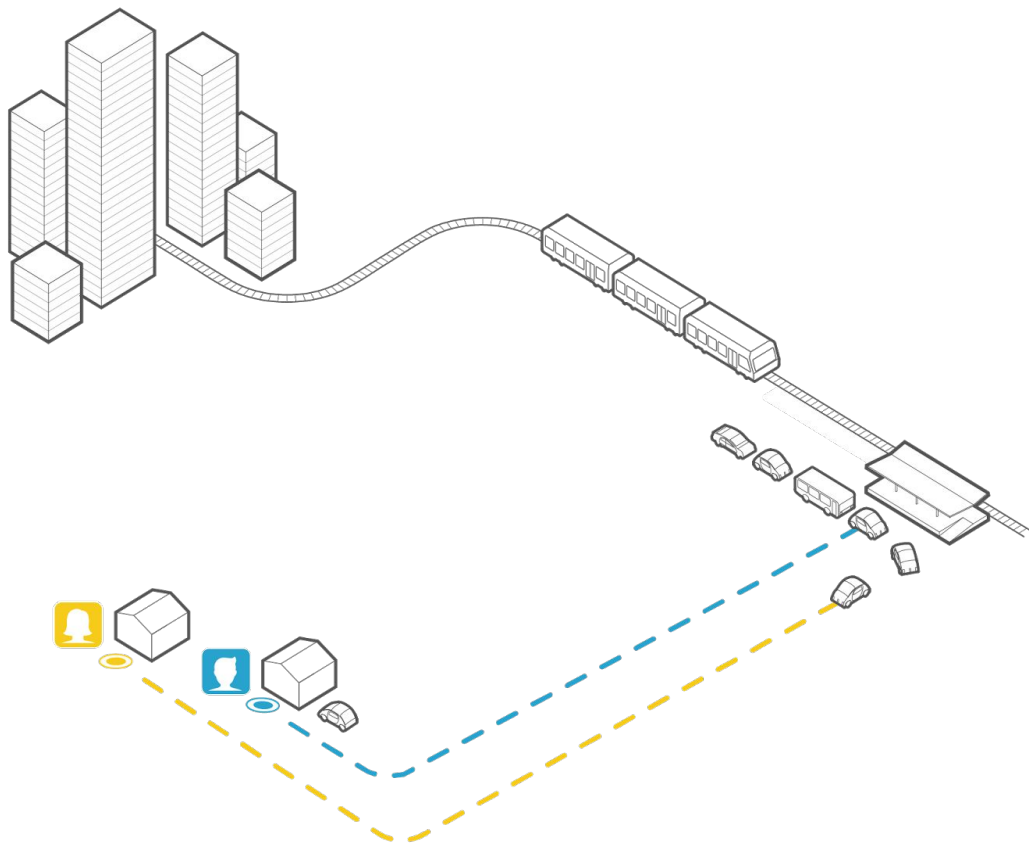


# Flow Transit

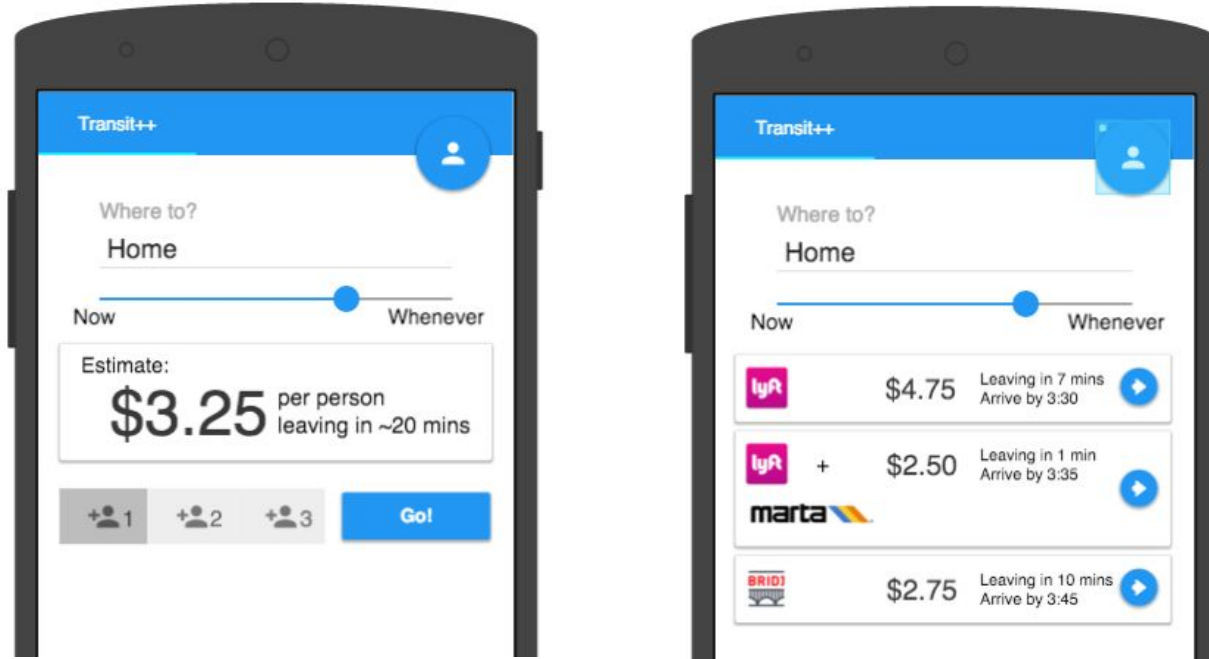




Often the  
people that  
need transit  
the most lack  
access to it



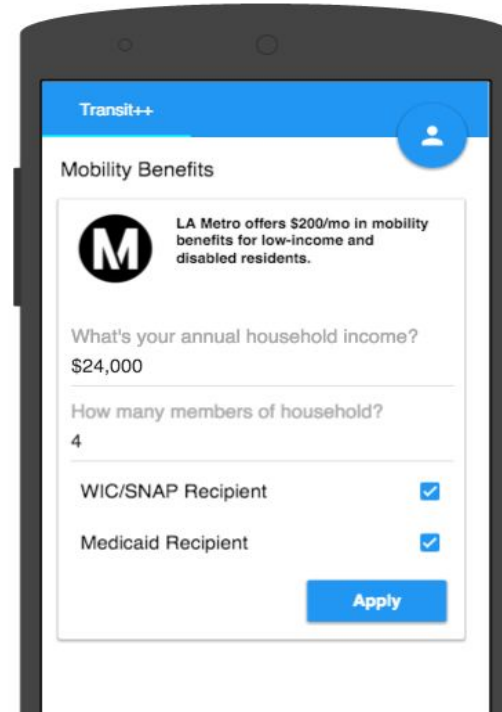
## We can now expand access by activating emerging shared mobility services





**But creating a sustainable, targeted marketplace  
for mobility is not easy**

Need to identify and serve  
those with the greatest need












The image shows a large smartphone mockup displaying the Transit++ app interface. The app has a blue header with the "Transit++" logo and a user profile icon. Below the header, the section "Mobility Benefits" is visible. It features a black circle with a white "M" logo, followed by the text: "LA Metro offers \$200/mo in mobility benefits for low-income and disabled residents." Below this, there are two input fields: "What's your annual household income?" with the value "\$24,000" and "How many members of household?" with the value "4". There are two checkboxes: "WIC/SNAP Recipient" and "Medicaid Recipient", both of which are checked. At the bottom right of the form is a blue "Apply" button.

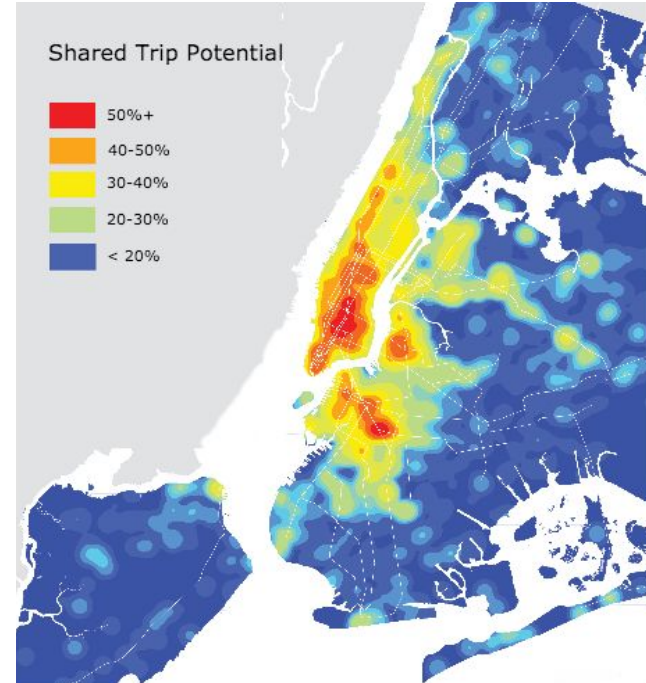


Need to ensure consumer choice  
and a competitive and transparent  
marketplace

Select your preferred **transport**

	Public transport	<input checked="" type="checkbox"/>
	Taxi	<input checked="" type="checkbox"/>
	Flitways	<input checked="" type="checkbox"/>
	Lyft	<input checked="" type="checkbox"/>
	Uber	<input type="checkbox"/>
	Car	<input checked="" type="checkbox"/>
	Zipcar	<input checked="" type="checkbox"/>
	Motorbike	<input checked="" type="checkbox"/>
	Mobility options from Lyft and Uber can't be shown simultaneously	

Need to understand what modes of transport provide the most effective service for each rider



# Data-driven tools enable competitive marketplace and ongoing financial sustainability

- **Transit analysis tools** identify where shared-mobility services are cost effective
- **Marketplace with integrated payments** for coordinating transport suppliers with demand
- **Subsidy spend and subsidy allocation** modeling using census demographics and observed travel demand
- Framework for **benchmarking Title VI-** compliant services

**Demand****Consumer apps**

(Google Maps, Waze, etc.)

**Institutional buyers**

(Employers, healthcare providers, developers, etc.)

**Marketplace****Flow Transit  
Platform for Cities****Supply****Mobility service providers****Value for consumers and buyers**

- Visibility into supplier landscape
- Increased coordination efficiency lowers unit costs

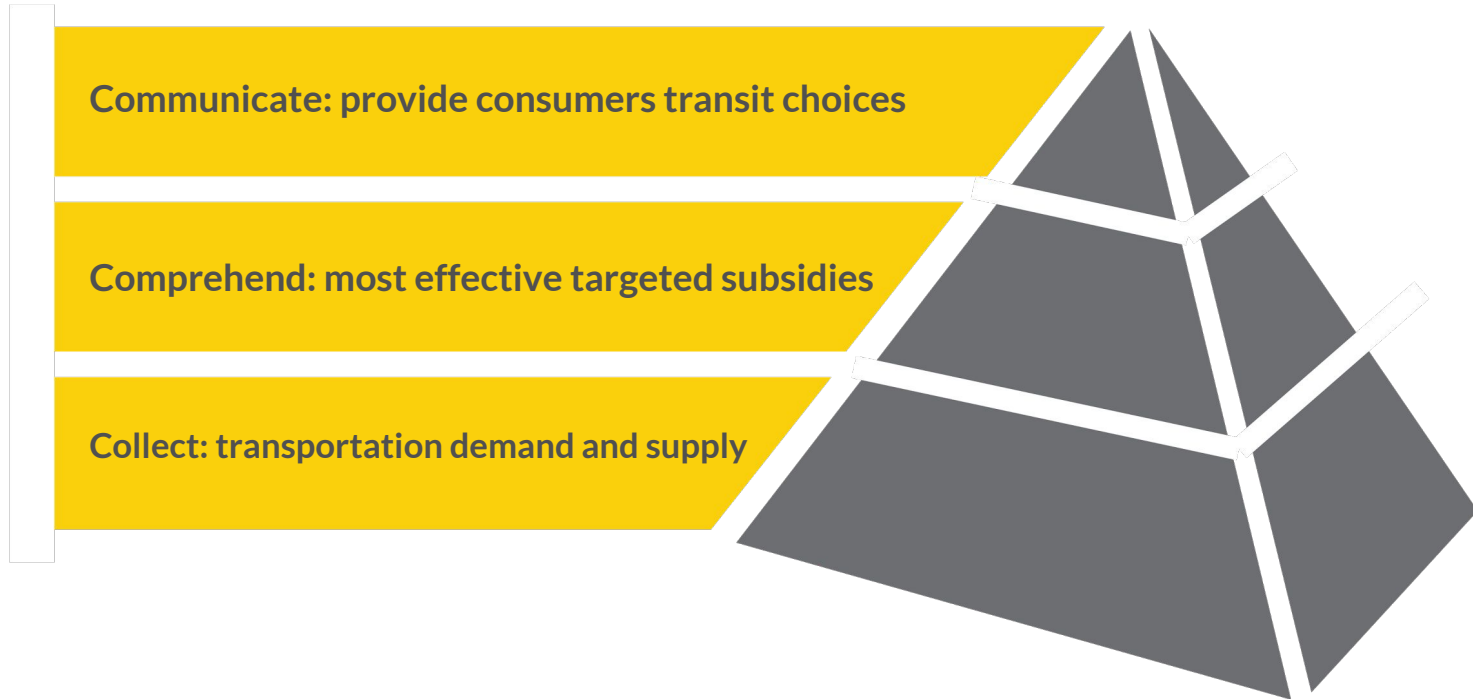
**Value for cities**

- Demand insight
- Performance measurement
- Subsidy/payment management
- Labor transparency/enforcement

**Value for mobility providers**

- Access to riders
- Demand insight
- Access to subsidies

# Flow Transit



# Digital Kiosk





# Digital Kiosk

Ultra-fast gigabit WiFi

Sensors and video cameras

Two 55-inch digital screens

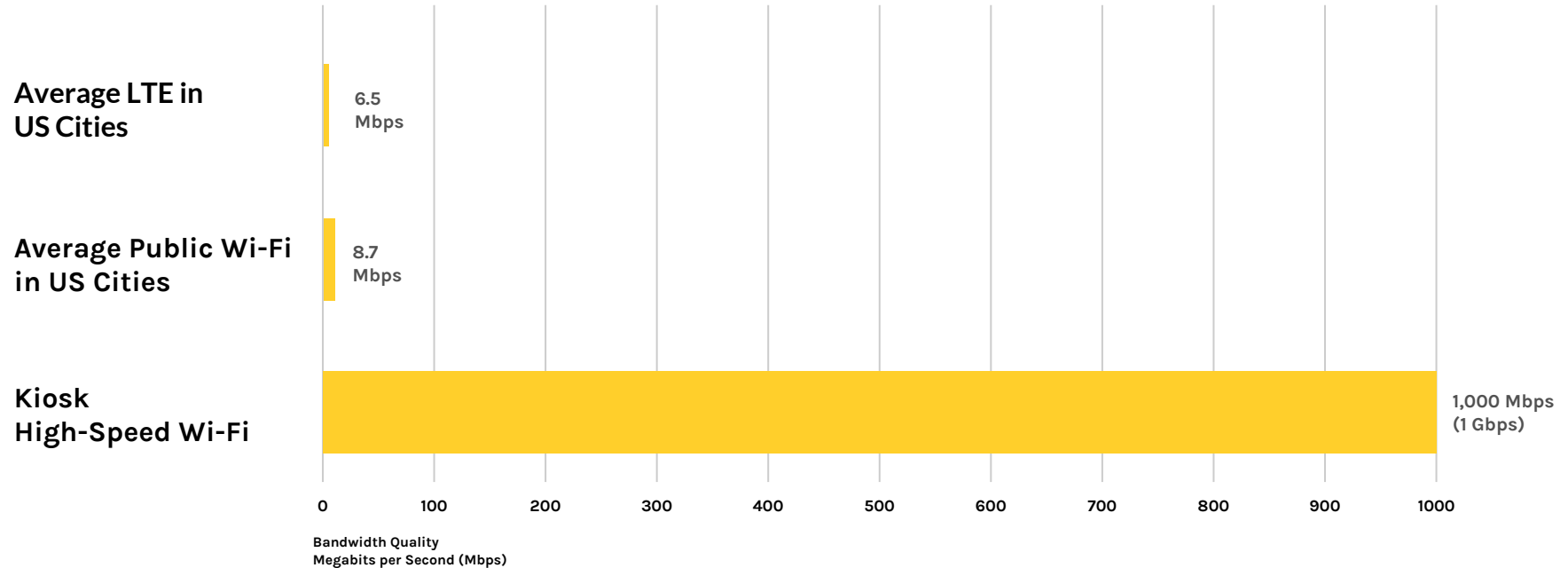
Local search, wayfinding, and listings

Phone and video calling

Emergency and civic services

Rapid phone charging

# Ultra fast, Gigabit WiFi



Source: Open Signal U.S. Wi-Fi Report

# Kiosk Sensor Platform

In partnership with academic and research institutions, including the US Department of Energy's Argonne National Laboratory, Intersection and Sidewalk Labs are developing a suite of Link sensors to provide real-time insight into city life.

## Environmental

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- Temperature
- Relative humidity
- Atmospheric pressure
- Sidewalk and street temperature

## Air Pollutants

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- Ethanol
- Nitrogen dioxide
- Ozone
- Hydrogen sulphide
- Total oxidizing gases
- Carbon monoxide
- Sulfur dioxide

## Natural and Human Events

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- Acceleration/vibration
- Magnetic fields
- Visible light
- Infrared light
- UV light
- Sound pressure

## City Activity

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- Anonymized wireless device sightings:  
Average roadway speed, travel times
- Video--sensor:  
Pedestrian, bike and car traffic; Abandoned packages or objects; clogged basins/on--street standing water



# Two 55-inch Screens for Public Communication and Advertising



# Local search, wayfinding and directions





# Phone and Video Calling



911

AUDIO

# Quick USB Charging

AUDIO

USB POWER

# Benefits of digital kiosk to Citizens

## Equity

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Connectivity for everyone who lives, works, studies, and visits the city, allowing them to save money, seamlessly connect to the cloud, and connect to entertainment, education, and jobs.

## Works with Flow

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Sensors and IoT connectivity for people and things. Unlock new operational efficiencies, private-sector collaborations, and insights with data.

## Revenue Potential

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Potential for sponsorship and digital advertising, delivering new revenues. Two 55" screens and tablet interface allow for a range of solutions; screens can be used for city messages.

## Digital City Services

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In addition to intuitive wayfinding and local listings, Link surfaces digital city services like 311, transportation, public services, and more, making engagement with the city easy.



# People love the digital kiosk

# 90%

of New Yorkers believe that this is a positive initiative for New York City.

Source: Sachs Insights

"It felt like I was staring at the future of urban internet access in my cold, gloved hand."

engadget

"NYC's New Public Wifi is Obscenely Fast."

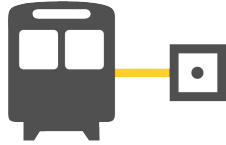
GIZMODO

"...the goal of free, high-speed internet for everyone in New York City has jumped much closer."

theguardian

"I'm considering moving my office to the bus stop on 17th and 3rd in Manhattan."

THE WALL STREET JOURNAL



### Flow Parking

Equipping the city and travelers with the best parking information to make decisions

*Mobility / Climate Change*

### Flow Transit

Extend your transit with a Dynamic marketplace.

*Opportunity / Mobility*

### Digital Kiosk

An on-street kiosk that extends connectivity to all citizens

*Opportunity / Safety*

Improve Safety

Enhance Mobility

Enhance Ladders of Opportunity

Address Climate Change

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