

## Lower bills for Vero Beach

Florida Power & Light Company has been working with the City of Vero Beach for years towards a single goal – lower energy bills for all of the City's electric system customers.

FPL has presented an offer to the City of Vero Beach to purchase its electric system. The offer is designed to fairly compensate the City while also ensuring that FPL's existing 4.9 million customers do not subsidize the acquisition. Most importantly, the offer allows the customers in Vero Beach to enjoy FPL's rates, which are among the lowest in the state and nation and about 20% lower than the City's current rates.

## The nearly \$185 million offer outlined in the Letter of Intent includes:

- » Estimated cost for the City to exit all Florida Municipal Power Agency (FMPA) obligations: \$108 million
- » Estimated cost to exit the City's wholesale power agreement with Orlando Utilities Commission: \$20 million
- » Estimated cost to pay off the City's electric utility bonds: \$20 million
- » One-time lease payment for the City's substation: \$10 million
- » Pension liability cash payment to the City: approximately \$6.6 million
- » Cash payment: \$20 million
- » In addition, FPL will offer employment to all qualified Vero Beach electric system employees (subject to negotiation with the International Brotherhood of Electrical Workers, where applicable).

FPL will work with the City's representatives on a full purchase and sale agreement that will come back to the Council for consideration in the coming weeks. FPL looks forward to having the opportunity to provide Vero Beach energy system customers with rates that are among the lowest in the state and nation, as well as best-in-class reliability, award-winning customer service and one of the cleanest emissions profiles in the United States.

Advancing affordable, clean energy: Already the largest producer of energy from the sun in Florida, FPL plans to add a total of nearly 2,100 megawatts of new solar from 2017 – 2023. FPL is developing two solar energy centers in Indian River County totaling nearly 150 megawatts, which are expected to begin serving customers by early next year.





## **About FPL**

FPL serves about 4.9 million customer accounts or an estimated 10 million people across nearly half of the state of Florida.

Most reliable utility in the nation: FPL was honored for the second year in a row with the 2016 ReliabilityOne™ National Reliability Excellence Award from PA Consulting Group, Inc., recognizing the company for its outstanding reliability performance.

Keeping bills low: FPL's typical residential energy bill is about 25% below the latest national average and among the lowest in Florida – and we're making smart investments to continue to keep bills low for the long term.

FPL was ranked highest in customer satisfaction among large utilities in the South by J.D. Power in 2016.