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May 25, 2017

The Honorable Sly James, Mayor of Kansas City, Missouri
City Manager Troy Schulte, City of Kansas City, Missouri
City Council Members City of Kansas City Missouri
City Hall, 414 E. 12th St.
Kansas City, MO 64106 *Sent via email May 25, 2017*

RE: Kansas City International Airport Passenger Terminal Replacement

Dear Honorable Mayor James, City Manager Schulte and City Council Members of
Kansas City Missouri:

AECOM is an \$18B global leader in fully-integrated project delivery for some of the largest infrastructure developments in the world including major airport projects. AECOM's aviation portfolio includes services to the largest hub airports in the nation, most notably JFK, LAX, DIA, PHX, PHL, ATL, BWI, BOS, ORD and many others.

With the capabilities and experience to design, build, finance, operate, and maintain a replacement terminal for KCI airport, AECOM presents an interested, serious competitive option as you contemplate procurement next steps.

Of particular note is AECOM's active participation in America's largest airport terminal project being undertaken as a Public-Private-Partnership. On the AECOM team are professionals who developed, financed, and are now delivering the LaGuardia Airport Central Terminal Building P3 including the current lead technical advisor to the NYNJ Port Authority. Through our equity investment fund - AECOM Capital - AECOM is an active developer and investor on several large-scale, complex infrastructure projects where with partners, the company will deliver the lifecycle DBFOM solution including significant equity investment.

With 100+ local employees, AECOM is a proud corporate citizen and partner of the City of Kansas City, Missouri, where for decades we have provided quality services to the region and beyond. Replacing KCI's passenger terminal would benefit from a robust, transparent, competitive process, allowing domestic and international firms to offer best value solutions - whether P3 or other approaches - for the City, its citizens and taxpayers, airport passengers and airline partners.

AECOM stands ready to engage with the City to discuss go-forward options and ultimately, to compete for the honor of your business and partnership.

Best Regards,



Mike Handelman, AIA, NCARB, LEED AP
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