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*Attorneys for Plaintiffs and Proposed Class and Collective Members*

14 **UNITED STATES DISTRICT COURT**  
15 **NORTHERN DISTRICT OF CALIFORNIA**  
16 **SAN FRANCISCO DIVISION**

16 STEVE RABIN and JOHN CHAPMAN,  
17 on behalf of themselves, and all others  
18 similarly situated,

18 Plaintiffs,

19 v.

20 PRICEWATERHOUSECOOPERS LLP,  
21 Defendant.

Case No. 16-cv-02276- JST

Hon. Jon S. Tigar

**FIRST AMENDED COMPLAINT FOR  
VIOLATIONS OF ADEA AND STATE LAWS**

**CLASS AND COLLECTIVE ACTION**

**DEMAND FOR JURY TRIAL**

1 Individual and Representative Plaintiffs Steve Rabin and John Chapman (“Plaintiffs”), on  
2 behalf of himself and all others similarly situated, allege, upon personal knowledge as to  
3 themselves and upon information and belief as to other matters, as follows:

4 **SUMMARY OF CLAIMS**

5 1. This is a class and collective action brought by applicants to Defendant  
6 PricewaterhouseCoopers LLP (“PwC”) alleging violations of the Age Discrimination in  
7 Employment Act of 1967, as amended, 29 U.S.C. §§ 621, *et seq.* (“ADEA”), as well as the  
8 California Fair Employment and Housing Act, Cal. Gov. Code §§ 12900, *et seq.* (“FEHA”),  
9 California Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, *et seq.* (“UCL”), and the  
10 Elliott-Larsen Civil Rights Act, Mich. Comp. Laws § 37.2101, *et seq.* (“MCRA”).

12 **PwC**

13 2. PwC is a global accounting and auditing firm. The firm has offices in 157  
14 countries and over 208,000 employees worldwide. The firm is also very profitable. For the year  
15 ending June 30, 2015, PwC’s global gross revenues were \$35.4 billion.

17 3. PwC classifies its accountants in the following general hierarchy: Junior  
18 Associates, Associates, Experienced and/or Senior Associates, Junior Managers, Managers,  
19 Senior Managers, Junior Directors, Directors, Senior Directors. Above those individuals are  
20 Partners, Managing Partners, a Board of Partners and Principals of PwC, and a Global Board of  
21 the PwC global network of affiliated entities.

22 4. PwC prides itself on attracting and retaining young workers. PwC has conducted  
23 extensive research on maintaining a workforce of Millennials. In 2013, PwC commissioned the  
24 largest, most comprehensive global generational study ever conducted of Millennial employees  
25 and how to retain them. PwC generally does not hire older individuals for its Associate and  
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1 other entry-level positions. Rather, it generally hires younger individuals, with an emphasis on  
2 hiring through on-campus hiring.

3 **Discrimination against older workers**

4  
5 5. PwC’s culture and practices have distributed the benefits of its enormous success  
6 unequally—systematically favoring younger applicants at the expense of their older counterparts.  
7 Individuals 40 years of age and older are rarely in an Associate position at PwC.

8 6. PwC maintains hiring policies and practices for giving preference to younger  
9 employees that result in the disproportionate employment of younger applicants. PwC’s  
10 unlawful bias against older workers manifests itself in several ways, including but not limited to:  
11 (1) a near-exclusive reliance on a recruitment system for entry-level accounting positions that  
12 requires applicants to be affiliated with a university, (2) a focus on attracting and retaining  
13 “Millennials,” and (3) a mandatory early retirement policy that requires Partners to retire by age  
14 60. As a result of this bias against older workers, older accountants who are equally or more  
15 qualified have been systematically excluded from the career opportunities that are afforded to  
16 people who work for PwC.

17  
18 7. The underrepresentation of workers over age 40 at PwC is stark. In its 2011 U.S.  
19 Corporate Responsibility Summary Report, PwC boasted that the average age of its workforce  
20 was 27, and that two out of three PwC employees were in their 20s and early 30s. Of that group,  
21 75% reported that PwC was their first job out of college. According to its own figures, in 2016,  
22 almost 80% of PwC employees will be Millennials, individuals between the ages of 21 and 36.  
23 Not surprisingly, the number of workers 40 years of age and older in entry-level and lower to  
24 mid-level positions is stunningly low.  
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1 8. PwC’s demographics sharply diverge from the relevant labor pool. According to  
2 the U.S. Department of Labor’s Bureau of Labor Statistics’ 2013 Labor Force Statistics, the  
3 median age of accountants and auditors in the United States is 43.2 years old. Approximately  
4 35% of accountants and auditors nationwide are Millennials. At 80% of its workforce,  
5 Millennials are vastly overrepresented at PwC, and employees ages 40 and older are notably  
6 underrepresented in its workforce.  
7

8 9. According to a 2013 industry study by CareersinAudit.com, 57% of accountants  
9 believe that ageism is prevalent in the industry. Forty-seven percent believe that accountants 40  
10 years of age or older find it difficult to get promoted or to get a new job. Of the survey  
11 participants ages 50 and over, 37% believe they had missed out on career opportunities because  
12 of their age.  
13

#### 14 **PwC’s recruiting and hiring**

15 10. PwC has three main channels, or “tracks,” for recruiting and hiring—Campus,  
16 Experienced, and Executive. PwC fills Junior Associate, Associate, and other entry-level  
17 positions straight out of college through the Campus track. PwC recruits applicants for  
18 Experienced and/or Senior Associate and Manager positions through its Experienced track.  
19 Plaintiff challenges PwC’s hiring policies and practices with respect to its Campus track hiring,  
20 as well as a portion of its Experienced track hiring (i.e., non-management Experienced and/or  
21 Senior Associate positions). Executive track hiring is not at issue here.  
22

23 11. PwC’s recruiting and hiring policies, patterns, and/or practices have a disparate  
24 impact on applicants 40 years of age or older because they deter applicants 40 years of age or  
25 older from applying and disfavor hiring those applicants 40 years of age or older who do apply.  
26 Specifically, its Campus track recruiting results in disproportionately higher employment of  
27

1 younger employees than their older comparators. This is because PwC generally does not post  
2 job openings for Associate and other entry-level positions on its website, even though it regularly  
3 posts job openings for “Experienced” hires on its website. The only way to apply to these  
4 positions is through PwC’s Campus track recruitment tool, which requires a college affiliation.  
5

6 12. In addition, PwC has a continuing policy, pattern, and/or practice of subjecting all  
7 Associate applicants 40 years of age or older to disparate treatment. Namely, PwC intentionally  
8 disfavors hiring people 40 years of age or older for both entry-level and Experienced-level  
9 Associate positions. Upon information and belief, when applicants 40 years of age or older  
10 apply for an Associate position, regardless of level, PwC intentionally screens them out and  
11 denies them employment opportunities because of their age.  
12

13 13. These policies, patterns, and/or practices are no accident. Rather, they are part  
14 and parcel of PwC’s corporate culture. PwC has intentionally implemented these companywide  
15 policies and practices throughout the United States in order to maintain its youthful culture.  
16 PwC’s policies and practices have the effect of deterring prospective applicants ages 40 and  
17 older from applying and denying job opportunities to those individuals ages 40 and older who do  
18 apply. PwC provides compliance consulting services and undoubtedly understands the  
19 consequences of its own recruitment policies and practices.  
20

21 14. PwC also requires Partners to retire at the age of 60. Therefore, the closer an  
22 applicant is to the age of 60, the less time PwC would employ that individual as a Partner and the  
23 less return on investment an applicant can offer PwC. Because of the organization’s mandatory  
24 retirement policy, PwC’s hiring personnel are incentivized to hire applicants under 40 years of  
25 age.  
26  
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1 15. Older applicants denied employment at PwC continue to experience repercussions  
2 stemming from PwC's discriminatory hiring protocols throughout their careers. Because many  
3 jobs in the accounting field require applicants to have previous employment at PwC, KPMG,  
4 Deloitte, or Ernst & Young (collectively known as the Big 4), accountants ages 40 and older are  
5 shut out of future business opportunities and professional growth as a result of PwC's  
6 discriminatory policies.  
7

8 16. Accordingly, in addition to bringing this action on his own behalf, Plaintiff also  
9 brings this action on behalf of a class and collective of similarly situated applicants 40 years of  
10 age or older who have been (1) denied employment in Junior Associate, Associate, Experienced  
11 Associate, or Senior Associate or comparable positions (the "Covered Positions") and/or (2)  
12 deterred from applying to work in the Covered Positions at PwC, in order to end PwC's  
13 discriminatory policies and/or practices and to make the class and collective whole.  
14

15 **JURISDICTION AND VENUE**

16 17. This Court has original subject matter jurisdiction over the ADEA claims  
17 pursuant to 28 U.S.C. § 1331 and Section 7(c) of the ADEA, 29 U.S.C. § 626(c).

18 18. This Court has supplemental jurisdiction over the state law claims under 28  
19 U.S.C. § 1367, because they arise from a common nucleus of operative facts with the federal  
20 claims and are so related to the federal claims as to form part of the same case or controversy  
21 under Article III of the United States Constitution.  
22

23 19. The United States District Court for the Northern District of California has  
24 personal jurisdiction over PwC because the firm does business in California and in this District,  
25 and because some of the acts complained of and giving rise to the claims alleged occurred in and  
26 emanated from this District.  
27

1           20.    Venue is proper in this District pursuant to 28 U.S.C. § 1391(b) because a  
2 substantial part of the events giving rise to the claims occurred in this District.

3           21.    Plaintiffs have exhausted their administrative remedies and complied with all  
4 statutory prerequisites to their ADEA claims. Rabin filed a charge of age discrimination on or  
5 about December 11, 2013 with the Equal Employment Opportunity Commission (“EEOC”). He  
6 subsequently filed an amended charge of discrimination specifically alleging classwide claims on  
7 behalf of all similarly situated individuals age 40 or older denied employment by PwC on August  
8 14, 2014. Sixty days have passed since the filing of this amended charge. 29 U.S.C. § 626(d)(1).  
9 Because Chapman is similarly situated to Rabin, having been affected by the ongoing  
10 discriminatory policies and practices raised in Rabin’s charge, Rabin’s charge satisfies the  
11 ADEA’s administrative exhaustion requirement for Chapman.  
12  
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14           22.    Pursuant to the EEOC’s work-sharing agreement with the California Department  
15 of Fair Employment and Housing (“DFEH”), Rabin’s charge and amendment are considered  
16 dually filed with the DFEH. By notice dated December 17, 2013, the DFEH dismissed Rabin’s  
17 case and issued a Notice of Right to Sue.

18           23.    Pursuant to the EEOC’s work-sharing agreement with the Michigan Department  
19 of Civil Rights (“MDCR”), Chapman’s charge is considered dually filed with the MDCR. The  
20 MCRA imposes no administrative exhaustion requirements.  
21

22           24.    Any and all other prerequisites to the filing of this suit have been met.  
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1 **PARTIES**

2 **Plaintiff Steve Rabin**

3 25. Plaintiff Steve Rabin is a Certified Public Accountant, who lives in Fremont,  
4 California. He graduated from the California Institute of Technology with a B.S. in  
5 Mathematics. He is a citizen of the United States. He was born in 1962 and is now 53 years old.  
6

7 26. In or around October 2013, at the age of 50, Rabin applied for the position of  
8 Seasonal Experienced Associate with PwC. His employment application was directed to PwC's  
9 San Jose office. That same month, PwC notified him that it had rejected his application.

10 **Plaintiff John Chapman**

11 27. Plaintiff John Chapman has a Master's degree in accounting with ten years of  
12 experience in bookkeeping. He is a citizen of the United States. He was born in 1968 and is  
13 now 47 years old.  
14

15 28. In or around April 2016, he applied for a Tax Transfer Pricing Associate position  
16 in Detroit, Michigan. PwC rejected his application.

17 **Defendant PwC**

18 29. Upon information and belief, Defendant PwC is a Delaware limited partnership  
19 formed under the laws of the State of Delaware with a place of business within San Francisco,  
20 and County of San Francisco at Three Embarcadero Center San Francisco, California 94111.  
21

22 30. Upon information and belief, Defendant PwC maintains control, oversight, and  
23 direction over the operation of its facilities, including its employment practices.

24 31. Defendant PwC interviewed Plaintiff for a position and rejected his application,  
25 with the purpose and effect of denying him employment because of his age.  
26  
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1 and approximately 9,000 Campus hires. According to a 2016 article in The Atlantic, today PwC  
2 recruits about 11,000 new hires on college campuses each year.

3 **Campus Recruitment Track**

4 36. PwC offices throughout the country use common employment policies to deter  
5 and screen out applicants ages 40 and older. The Campus track recruits applicants straight out of  
6 college. PwC fills entry-level positions such as Junior Associate and Associate through Campus  
7 hiring, and has designated recruiters for different schools. PwC also hires college students as  
8 interns (who may then be offered entry-level positions).

9  
10 37. Individuals not affiliated with a college campus cannot apply to entry-level  
11 positions at PwC. Entry-level positions are rarely advertised to the general public. Interested  
12 applicants can browse the handful of entry-level job postings that are sometimes listed on PwC's  
13 Campus track webpage under the "Featured Jobs" section. However, applicants cannot submit  
14 an application for these "Featured Jobs" without going through the Campus recruiting tool.  
15 Interested applicants may also browse the jobs posted on the Experienced track webpage, but  
16 entry-level accounting positions are generally not advertised there. To apply for an entry-level  
17 accounting position, applicants must therefore conduct their job searches either through a  
18 designated school recruiter or through PwC's Campus webpage—a recruitment tool that, on its  
19 face, targets younger, college-aged applicants. To submit their applications for entry-level  
20 positions through this webpage, applicants must list their college affiliation and college year  
21 (freshman, sophomore, junior, senior, or graduate student). These fields are mandatory,  
22 precluding individuals who are no longer in school from submitting an application.  
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1 **Experienced Track**

2 38. PwC's second hiring channel, the Experienced hire track, posts open positions for  
3 Experienced and/or Senior Associates. Although anyone may *apply* for positions in this track,  
4 PwC's unlawful bias against older workers, including its focus on attracting and retaining  
5 "Millennials" and its mandatory early retirement policy, systematically decreases older workers'  
6 chances of being hired. Due to this bias, PwC intentionally denies applicants ages 40 and older  
7 employment in the Covered Positions because of their age.  
8

9 **Professional Support**

10 39. According to its FY 2013 U.S. Corporate Responsibility Report, PwC uses a  
11 series of programs that introduce college students to the accounting profession. These programs  
12 provide college students with opportunities to grow professionally while simultaneously getting  
13 to know the firm. They include PwC's "Personal Brand Experience," which offers an  
14 opportunity for individuals to focus on the unique characteristics that can make them stand out  
15 from the crowd, and "Explore," which introduces freshman and sophomore college students to  
16 the accounting profession while developing their teamwork, strategic thinking, problem-solving,  
17 and leadership skills.  
18

19 40. According to its FY 2013 U.S. Corporate Responsibility Report, PwC also assigns  
20 interns an associate coach, a career coach, and a relationship partner.  
21

22 41. PwC offers all employees coaching, mentorship, and training to provide career  
23 advancement. PwC employees receive world-class learning opportunities through a system  
24 called "Learning at PwC," where they have access to an in-depth catalogue of learning programs  
25 and specialized courses. This training program has been ranked number one for three years by  
26 Training magazine in its "Training Top 125," which recognizes "the organizations with the most  
27

1 successful learning and development programs in the world.” Because of the opportunities it  
2 provides employees, PwC has repeatedly been named as one of the top three places to launch a  
3 career by BusinessWeek.

4 42. By disproportionately hiring young applicants, PwC deprives class and collective  
5 members of invaluable professional support that leads to future business and growth  
6 opportunities.  
7

### 8 **Employment Policies**

9 43. PwC maintains a uniform employment policy of exclusively conducting hiring for  
10 entry-level accounting positions, such as Junior Associate or Associate, through its Campus track  
11 hiring. By not advertising the overwhelming majority of entry-level accounting positions  
12 anywhere except on college campuses and, sometimes, behind a log-in wall on its Campus  
13 webpage that only those affiliated with a college can access, PwC makes it nearly impossible for  
14 non-students to apply for entry-level accounting positions. To submit an application for an  
15 entry-level position through PwC’s Campus webpage, applicants must list their college  
16 affiliation and college year (freshman, sophomore, junior, senior, or graduate student).  
17 Applicants ages 40 and over who are no longer affiliated with an educational institution cannot  
18 answer these questions, and consequently, cannot submit their application. As a result of this  
19 recruitment policy, PwC discriminates against prospective applicants ages 40 and older.  
20  
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22 44. In advertising its career opportunities, PwC almost exclusively uses pictures of  
23 young people. The “Campus” track webpage and the “Experienced” track webpage feature a  
24 young-looking male and female. On its website, PwC also advertises that in 2016, 80% of its  
25 workforce will be a “Millennial,” and touts its efforts to attract and keep these “Millennials” in a  
26 prominently posted report. Earlier this year, PwC even rolled out a new perk targeted at  
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1 “Millennials”: student loan repayment assistance. On its “Diversity” webpage, PwC boasts of  
2 company initiatives and support systems for many other groups, including minorities, women,  
3 parents, the LGBT community, disabled workers, and veterans. These initiatives include  
4 Minority Circles, Women’s Networking Circles, Parenting Circles, Professionals with  
5 Disabilities Network, Lesbian, Gay, Bisexual and Transgender Circles, an LGBT Partner  
6 Advisory Board, a Disability Strategy Council, Connect (a mentoring program for disabled  
7 employees), and Veteran’s Network (a program that helps veterans obtain transition support and  
8 career development opportunities). In contrast, there is not a single initiative focused on the  
9 needs or interests of older workers. Similarly, information on the “Family” section of PwC’s  
10 “Diversity” webpage is focused on benefits that are primarily of interest to younger workers.  
11 There is extensive information about the company’s generous, fully-paid parental leave policies  
12 for new parents, but very little about benefits that older workers are more likely to take  
13 advantage of, such as time off to care for a sick parent or spouse. By using photos of young  
14 people, advertising its disproportionately young workforce, announcing its desire to maintain  
15 that youthful workforce, designing benefits packages specifically for younger workers, and  
16 largely ignoring the needs of older workers, PwC deters prospective applicants ages 40 and older  
17 from applying.

21 45. PwC also intentionally disfavors hiring people 40 years of age or older for the  
22 Covered Positions. PwC is very proud of its inordinately young workforce. In order to continue  
23 to attract and maintain “Millennials,” PwC intentionally screens out individuals ages 40 and  
24 older who apply for the Covered Positions and denies them employment opportunities.

25 46. PwC also has a mandatory retirement age of 60 for Partners. As a result,  
26 applicants ages 40 or over are less attractive to hiring personnel because their potential  
27

1 contributions to PwC appear limited when compared to those of similarly situated younger  
2 applicants. Because of PwC’s mandatory retirement policy, PwC’s hiring personnel are  
3 disincentivized from hiring applicants 40 years of age or older.

4 47. Together, PwC’s uniform employment policies systematically exclude and deter  
5 applicants and prospective applicants ages 40 and older.

6 48. Notwithstanding this discrimination, PwC claims on its website that it is an equal  
7 opportunity employer. In particular, on its career pages, PwC states in multiple places: “All  
8 qualified applicants will receive consideration for employment at PwC without regard to race;  
9 creed; color; religion; national origin; sex; age; disability; sexual orientation; gender identity or  
10 expression; genetic predisposition or carrier status; veteran, marital, or citizenship status; or any  
11 other status protected by law.”  
12

13 **PwC is a Gateway Employer in the Accounting Industry**  
14

15 49. Business opportunities in the accounting profession are determined, at least in  
16 part, by “Big 4” experience—meaning previous employment at PwC, Deloitte, KPMG, or Ernst  
17 & Young. Because having Big 4 experience is so critical to obtaining good jobs in the  
18 accounting profession, by not posting entry-level job openings on its website and only accepting  
19 applications for these positions from college students, and by intentionally screening out  
20 applicants ages 40 and older for the Covered Positions, PwC deprives applicants and prospective  
21 applicants ages 40 and older from both current and future business opportunities. Thus, age  
22 disparities in PwC’s allocation of business opportunities perpetuate age discrimination in the  
23 accounting sector as a whole.  
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1 **Conclusion**

2 50. Accordingly, Plaintiffs brings this class and collective action on behalf of  
3 themselves, individually, and all similarly situated applicants and prospective applicants ages 40  
4 and older in the United States. This action seeks to end PwC's discriminatory policies, patterns,  
5 and/or practices, and to make the class and collective whole by requesting the following  
6 remedies: injunctive relief to remedy systemic age discrimination; declaratory relief; an award of  
7 back pay and front pay; liquidated damages; compensatory and punitive damages; restitution;  
8 and attorneys' fees.

10 **COLLECTIVE ACTION ALLEGATIONS**

11 51. Plaintiffs bring this collective action pursuant to 29 U.S.C. §§ 216(b), 626(b)  
12 seeking liability-phase injunctive and declaratory relief on behalf of a collective of all applicants  
13 and deterred prospective applicants for the Covered Positions ages 40 and older in the United  
14 States, who were denied employment at PwC or deterred from applying for employment at PwC,  
15 at any time from October 18, 2013, through the resolution of this action for claims under the  
16 ADEA. Plaintiffs also bring this collective action pursuant to 29 U.S.C. §§ 216(b), 626(b) for  
17 monetary damages and other make-whole relief on behalf of a collective of all applicants and  
18 deterred prospective applicants for the Covered Positions ages 40 and older in the United States,  
19 who were denied employment at PwC or deterred from applying for employment at PwC, at any  
20 time from October 18, 2013 through the resolution of this action for claims under the ADEA.

23 52. Plaintiffs and other potential members of the collective are similarly situated in  
24 that they have all sought and been denied or were deterred from applying for the Covered  
25 Positions at PwC by policies and practices that have the purpose and effect of denying them  
26 employment opportunities because of their age.

1 53. There are many similarly situated collective members who would benefit from the  
2 issuance of a court-supervised notice of the present lawsuit and the opportunity to join the  
3 present lawsuit. Notice should be sent to the collective pursuant to 29 U.S.C. §§ 216(b), 626(b).  
4

5 54. As part of its regular business practice, PwC has intentionally, willfully, and  
6 repeatedly engaged in a pattern, practice, and/or policy of violating the ADEA with respect to  
7 Plaintiff and the collective. This policy and pattern or practice includes, but is not limited to:

- 8 a. willfully utilizing a biased recruiting system for entry-level accounting  
9 hiring that excludes, deters, and discriminates against workers ages 40 and  
10 over; and
- 11 b. willfully implementing a mandatory early retirement policy that deters and  
12 discriminates against applicants ages 40 and over for the Covered Positions;
- 13 c. willfully refusing to hire applicants ages 40 and over for the Covered  
14 Positions.

15 55. PwC maintained and implemented these policies and practices with the purpose  
16 and effect of denying Plaintiff and other members of the collective employment opportunities  
17 because of their age. These policies cannot be justified on the basis of reasonable factors other  
18 than age.

19 56. PwC is aware or should have been aware that federal law requires it to conduct  
20 recruitment and hiring for the Covered Positions without regard to an applicant's age.

21 **CLASS ACTION ALLEGATIONS**

22 57. Plaintiff Rabin also brings this class action pursuant to Federal Rules of Civil  
23 Procedure 23(a), (b)(2), and (c)(4) seeking liability-phase injunctive and declaratory relief on  
24 behalf of a class of all denied applicants and deterred prospective applicants ages 40 and older  
25 for the Covered Positions in California at any time (1) from August 14, 2013 through the  
26 resolution of this action for claims under FEHA and (2) from four years prior to the filing of this  
27



1 complaint through the resolution of this action for claims under the UCL. Rabin also brings this  
2 class action pursuant to Federal Rules of Civil Procedure 23(a) and (b)(3) for monetary damages  
3 and other make-whole relief on behalf of a class of all denied applicants and deterred prospective  
4 applicants ages 40 and older for the Covered Positions in California at any time (1) from August  
5 14, 2013 through the resolution of this action for claims under FEHA and (2) from four years  
6 prior to the filing of this complaint through the resolution of this action for claims under the  
7 UCL. Rabin reserves the right to amend the definition of the class based on discovery or legal  
8 developments.  
9

10 58. Plaintiff Chapman also brings this class action pursuant to Federal Rules of Civil  
11 Procedure 23(a), (b)(2), and (c)(4) seeking liability-phase injunctive and declaratory relief on  
12 behalf of a class of all denied applicants and deterred prospective applicants ages 40 and older  
13 for the Covered Positions in Michigan at any time from three years before the filing of this  
14 complaint through the resolution of this action for claims under the MCRA. Rabin also brings  
15 this class action pursuant to Federal Rules of Civil Procedure 23(a) and (b)(3) for monetary  
16 damages and other make-whole relief on behalf of a class of all denied applicants and deterred  
17 prospective applicants ages 40 and older for the Covered Positions in Michigan at any time from  
18 three years before the filing of this complaint through the resolution of this action for claims  
19 under the MCRA. Chapman reserves the right to amend the definition of the class based on  
20 discovery or legal developments.  
21  
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23 59. Plaintiffs are members of the classes they to represent.

24 60. The members of the classes identified herein are so numerous that joinder of all  
25 members is impracticable. As of June 2015, PwC employs over 208,000 employees worldwide  
26 and approximately 53,000 in the North American region. Although Plaintiffs do not know the  
27

1 precise number of all applicants and deterred prospective applicants ages 40 and older of PwC,  
2 the number is far greater than can be feasibly addressed through joinder.

3 61. There are questions of law and fact common to the class, and these questions  
4 predominate over any questions affecting only individual members. Common questions include,  
5 among others:

- 6
- 7 (a) whether PwC's policies or practices exclude prospective applicants ages  
8 40 and over from applying to the Covered Positions;
  - 9 (b) whether PwC's policies or practices deter prospective applicants ages 40  
10 and over from applying to the Covered Positions;
  - 11 (c) whether PwC's policies or practices discriminate against applicants and  
12 deterred prospective applicants ages 40 and older;
  - 13 (d) whether PwC intentionally disfavors applicants ages 40 and older;
  - 14 (e) whether PwC's policies and practices violate FEHA;
  - 15 (f) whether PwC's policies and practices violate the MCRA;
  - 16 (g) whether PwC's challenged policies or practices are necessary to its  
17 business operations;
  - 18 (h) whether age is a bona fide occupational qualification; and
  - 19 (i) whether equitable remedies, injunctive relief, compensatory damages, and  
20 punitive damages for the class are warranted.

21 62. The Representative Plaintiffs' claims are typical of the claims of the classes

22 63. The Representative Plaintiffs will fairly and adequately represent and protect the  
23 interests of the members of the classes. Plaintiffs have retained counsel competent and  
24 experienced in complex class actions, employment discrimination litigation, and the intersection  
25 thereof.

26 64. Class certification is appropriate pursuant to Federal Rule of Civil  
27 Procedure 23(b)(2) because PwC has acted and/or refused to act on grounds generally applicable

1 to the class, making appropriate declaratory and injunctive relief with respect to Plaintiff and the  
2 class as a whole. The class members are entitled to injunctive relief to end PwC's common,  
3 uniform, unfair, and discriminatory policies and practices.

4  
5 65. Class certification is also appropriate pursuant to Federal Rule of Civil Procedure  
6 23(b)(3) because common questions of fact and law predominate over any questions affecting  
7 only individual members of the class, and because a class action is superior to other available  
8 methods for the fair and efficient adjudication of this litigation. The class members have been  
9 damaged and are entitled to recovery as a result of PwC's common, uniform, unfair, and  
10 discriminatory policies and practices. The propriety and amount of punitive damages are based  
11 on PwC's conduct, making these issues common to the class.

12  
13 **CLAIMS OF REPRESENTATIVE PLAINTIFFS**

14 **Steve Rabin**

15 66. Plaintiff Steve Rabin is a 53-year-old Certified Public Accountant with over ten  
16 years of accounting experience. Notwithstanding his experience, Rabin is willing to take even an  
17 entry-level job at PwC because having Big 4 experience is so critical to obtaining good jobs in  
18 the accounting profession.

19  
20 67. However, because PwC generally does not post entry-level accounting jobs on its  
21 website and only accepts applications for these positions from college students, Rabin was not  
22 able to apply for an entry-level accounting position.

23 68. In October 2013, Rabin applied for a position of Seasonal Experienced Associate,  
24 generally one of the lower-level positions on an audit team, in the San Jose, California office of  
25 PwC.



1 76. Chapman was interested in both entry-level and experienced associate positions at  
2 PwC because he is interested in PwC's tax practice, he wants experience to qualify as a Certified  
3 Public Accountant, and Big 4 experience is essential for securing a job in the accounting  
4 profession.

5  
6 77. Chapman applied to the following entry-level positions with PwC between  
7 December 2014 and April 2016: Transfer Pricing Associate positions in Virginia and Tax Core  
8 Associate positions in Texas. Although he was qualified for these positions, PwC did not select  
9 him. PwC did not provide a reason for rejecting his applications.

10 78. On or around March 8, 2016, Chapman applied for an Audit/Assurance  
11 Experienced Associate position with PwC in Denver, Colorado and a Transfer Pricing  
12 Experienced Associate position in Houston, Texas. Although he was qualified for these  
13 positions, PwC did not select him. PwC did not provide a reason for rejecting his application.

14  
15 79. On or around April 17, 2016, Chapman applied for Tax Transfer Pricing  
16 Associate Summer/Fall 2016 position with PwC in Detroit, Michigan. PwC did not select him  
17 for this position, but did not give him a reason for his rejection. Although he was qualified for  
18 this position, PwC did not select him. PwC did not provide a reason for rejecting his application.

19  
20 80. During one of his in-person interviews, a senior manager expressed concern about  
21 whether Chapman would have a problem reporting to and working with people younger than  
22 himself. Chapman said that this was not a problem for him. Chapman later indirectly heard  
23 feedback from a current PwC staff person knowledgeable about the market for entry-level  
24 accountants, who reacted to his efforts to obtain an accounting job with PwC with the comment  
25 that "I would question whether the pace of public accounting will be up this guy's alley" and  
26  
27

1 suggested seeking work abroad, noting, for example, that a firm with a slower pace of work  
2 could be more suitable for someone with Chapman's background.

3 81. On or about July 13, 2016, Chapman filed a charge of discrimination with the  
4 EEOC alleging classwide claims on behalf of all similarly situated individuals age 40 or older  
5 who were either deterred from applying or denied employment by PwC because of their age.  
6 This charge and amendment are considered dually filed with the MCRA pursuant to the EEOC's  
7 work-sharing agreement with the MDCR.  
8

9 **CAUSES OF ACTION**

10 **FIRST CLAIM FOR RELIEF**

11 **Intentional Discrimination**

12 **(Age Discrimination in Employment Act of 1967, 29 U.S.C. §§ 623(a)(1))**

13 **(On Behalf of Plaintiff and the Collective)**

14 82. Plaintiffs incorporate the preceding paragraphs as alleged above.

15 83. This Claim is brought by Representative Plaintiffs on behalf of themselves and  
16 the collective they represent. Plaintiffs have exhausted their administrative remedies. Sixty days  
17 have passed since Rabin has filed charges with the EEOC.

18 84. PwC engages in an intentional, companywide, and systematic policy, pattern,  
19 and/or practice of discrimination against applicants and prospective applicants ages 40 and older.  
20 PwC has intentionally discriminated against Plaintiffs and the collective in violation of the  
21 ADEA by, among other things:

- 22 (a) Utilizing a biased recruitment system that deters prospective applicants  
23 ages 40 and older from applying for the Covered Positions;
- 24 (b) Utilizing a biased recruitment system that excludes prospective applicants  
25 ages 40 and older from applying for the Covered Positions;
- 26 (c) Utilizing a biased recruitment system that discriminates against  
27 prospective applicants ages 40 and older;

- 1 (d) Implementing a mandatory early retirement policy that deters applicants  
2 ages 40 and over from applying to the Covered Positions;
- 3 (e) Implementing a mandatory early retirement policy that causes PwC to  
4 discriminate against applicants ages 40 and over who apply to the Covered  
5 Positions; and
- 6 (f) Systematically and intentionally discriminating against applicants ages 40  
7 and older throughout the hiring process.

8 85. These companywide policies are intended to and do have the effect of denying  
9 Plaintiffs and the collective employment opportunities because of their ages. The discriminatory  
10 acts that constitute PwC's pattern and/or practice of discrimination have occurred both within  
11 and outside the liability period in this case.

12 86. Age is not a bona fide occupational qualification for the Covered Positions.

13 87. As a direct result of PwC's discriminatory policies and/or practices as described  
14 above, Plaintiff and the collective have suffered damages including, but not limited to, lost past  
15 and future income, compensation, and benefits.

16 88. The foregoing conduct constitutes illegal, intentional discrimination and  
17 unjustified disparate treatment prohibited by 29 U.S.C. § 623(a)(1).

18 89. Plaintiffs request relief as hereinafter described.

19 **SECOND CLAIM FOR RELIEF**

20 **Disparate Impact Discrimination**  
21 **(Age Discrimination in Employment Act of 1967, 29 U.S.C. §§ 623(a)(2))**  
22 **(On Behalf of Plaintiff and the Collective)**

23 90. Plaintiff incorporates the preceding paragraphs as alleged above.

24 91. This Claim is brought by Representative Plaintiffs on behalf of themselves and  
25 the collective they represent. Plaintiffs have exhausted their administrative remedies. Sixty days  
26 have passed since Rabin has filed charges with the EEOC.

1 92. PwC maintains discriminatory policies, patterns, and/or practices that have an  
2 adverse impact on applicants and prospective applicants ages 40 and older in violation of the  
3 ADEA and are not, and cannot be, justified by reasonable factors other than age, including but  
4 not limited to the following: its near-exclusive reliance on “Campus” track hiring to fill entry-  
5 level accounting positions, its requirement that applicants for entry-level positions be currently  
6 affiliated with a college or university, its failure to advertise the vast majority of open entry-level  
7 positions to the general public, its preference for hiring and retaining “Millennials,” and its  
8 mandatory early retirement policy.  
9

10 93. PwC has maintained these discriminatory policies, patterns, and/or practices both  
11 within and outside the liability period in this case.  
12

13 94. As a direct result of PwC’s discriminatory policies and/or practices as described  
14 above, Plaintiff and the collective have suffered damages including, but not limited to, lost past  
15 and future income, compensation, and benefits.

16 95. The foregoing policies, patterns, and/or practices have an unlawful disparate  
17 impact on applicants and prospective applicants ages 40 and older in violation of by 29 U.S.C. §  
18 623(a)(2).  
19

20 96. Plaintiffs request relief as hereinafter described.

21 **THIRD CLAIM FOR RELIEF**

22 **Intentional Discrimination**  
23 **(California Fair Employment and Housing Act, Cal. Gov’t Code § 12940(a))**  
24 **(On Behalf of Plaintiff Rabin and the Class)**

25 97. Plaintiff Rabin incorporates the preceding paragraphs as alleged above.  
26  
27  
28



1           98. This Claim is brought by Representative Plaintiff Rabin on behalf of himself and  
2 the class he represents. Rabin has timely filed charges with the DFEH and has thus exhausted  
3 his administrative remedies.

4           99. PwC engages in an intentional, companywide, and systematic policy, pattern,  
5 and/or practice of discrimination against applicants and prospective applicants ages 40 and older.  
6 PwC has intentionally discriminated against Rabin and the class in violation of FEHA by, among  
7 other things:  
8

- 9           (a) Utilizing a biased recruitment system that deters prospective applicants  
10 ages 40 and older from applying for the Covered Positions;  
11           (b) Utilizing a biased recruitment system that excludes prospective applicants  
12 ages 40 and older from applying for the Covered Positions;  
13           (c) Utilizing a biased recruitment system that discriminates against  
14 prospective applicants ages 40 and older;  
15           (d) Implementing a mandatory early retirement policy that deters applicants  
16 ages 40 and over from applying to the Covered Positions;  
17           (e) Implementing a mandatory early retirement policy that causes PwC to  
18 discriminate against applicants ages 40 and over who apply to the Covered  
19 Positions; and  
20           (f) Systematically and intentionally discriminating against applicants ages 40  
21 and older throughout the hiring process.

22           100. These companywide policies are intended to and do have the effect of denying  
23 Plaintiff and class members employment opportunities because of their age. The discriminatory  
24 acts that constitute PwC's pattern and/or practice of discrimination have occurred both within  
25 and outside the liability period in this case.

26           101. PwC has set and/or maintained these discriminatory policies, patterns, and/or  
27 practices during the liability period within the state of California, and the discriminatory policies,  
28

1 patterns, and/or practices have had a discriminatory impact on applicants and prospective  
2 applicants ages 40 and older within the state of California.

3 102. Age is not a bona fide occupational qualification for the Covered Positions.

4 103. As a direct result of PwC's discriminatory policies and/or practices as described  
5 above, Plaintiff and the class have suffered damages including, but not limited to, lost past and  
6 future income, compensation, and benefits.

7 104. The foregoing conduct constitutes illegal, intentional discrimination prohibited by  
8 California Government Code section 12940(a).

9 105. Rabin requests relief as hereinafter described.

10  
11 **FOURTH CLAIM FOR RELIEF**

12 **Disparate Impact Discrimination**  
13 **(California Fair Employment and Housing Act, Cal. Gov't Code §§ 12940(a), 12491)**  
14 **(On Behalf of Plaintiff Rabin and the Class)**

15 106. Plaintiff Rabin incorporates the preceding paragraphs as alleged above.

16 107. This Claim is brought by Representative Plaintiff Rabin on behalf of himself and  
17 the class he represents. Rabin has timely filed charges with the DFEH and has thus exhausted  
18 his administrative remedies.

19 108. PwC maintains discriminatory policies, patterns, and/or practices that have an  
20 adverse impact on applicants and prospective applicants ages 40 and older in violation of FEHA  
21 and are not, and cannot be, justified by a business necessity, including but not limited to the  
22 following: its near-exclusive reliance on "Campus" track hiring to fill entry-level accounting  
23 positions, its requirement that applicants for entry-level positions be currently affiliated with a  
24 college or university, its failure to advertise the vast majority of open entry-level positions to the  
25 general public, its preference for hiring and retaining "Millennials," and its mandatory early  
26  
27

1 retirement policy. Even if such systems and/or policies could be justified by business necessity,  
2 less discriminatory alternatives exist and would equally serve any alleged necessity.

3 109. PwC has maintained these discriminatory policies, patterns, and/or practices  
4 within and outside the liability period in this case.

5 110. As a direct result of PwC's discriminatory policies and/or practices as described  
6 above, Plaintiff and the class have suffered damages including, but not limited to, lost past and  
7 future income, compensation, and benefits.

8 111. The foregoing policies, patterns, and/or practices have an unlawful disparate  
9 impact on applicants and prospective applicants ages 40 and older in violation of California  
10 Government Code sections 12940(a), 12941.

11 112. Plaintiff requests relief as hereinafter described.

12 **FIFTH CLAIM FOR RELIEF**

13 **Unfair Competition**  
14 **(California Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, et seq.**  
15 **(On Behalf of Plaintiff Rabin and the Class)**

16 113. Plaintiff Rabin incorporates the preceding paragraphs as alleged above.

17 114. The foregoing conduct, as alleged, violates the California Unfair Competition  
18 Law ("UCL"), Cal. Bus. & Prof. Code § 17200 *et seq.*, which prohibits, *inter alia*, unfair  
19 competition in the form of any "unlawful, unfair or fraudulent business act or practice." Cal.  
20 Bus. & Prof. Code § 17200.  
21

22 115. PwC committed, and continues to commit, unlawful and unfair business practices,  
23 including (1) engaging in an intentional, companywide, and systemic policy, pattern, and/or  
24 practice of discrimination against applicants and prospective applicants ages 40 and older in  
25 violation of FEHA and the ADEA, and (2) maintaining discriminatory policies, patterns, and/or  
26

1 practices that have an adverse impact on applicants and prospective applicants ages 40 and older  
2 in violation of FEHA and the ADEA. Each of these violations constitutes an independent and  
3 separate violation of the UCL. PwC also committed fraudulent business practices by claiming  
4 that it does not discriminate in hiring against any protected groups, yet maintaining policies and  
5 practices that have the intent and impact of discriminating against applicants ages 40 and older.  
6

7 116. Plaintiff Rabin and Class Members have suffered injury in fact as a result of  
8 PwC's unlawful, unfair, and fraudulent business policies and practices.

9 117. PwC's conduct alleged herein occurred during the four years preceding the filing  
10 of this complaint.

11 118. PwC's unfairly obtained benefits and profits as a direct and proximate result of its  
12 unlawful conduct alleged herein and has an unfair competitive advantage over employers who  
13 comply with FEHA and the ADEA because older workers are typically compensated more than  
14 their younger colleagues. Plaintiff and Class Members are therefore entitled to disgorgement by  
15 PwC of those unlawfully obtained profits.  
16

17 119. Rabin and Class Members are entitled to appropriate restitution, injunctive relief,  
18 attorneys' fees, and declaratory relief stating that PwC's hiring policies and practices  
19 systematically and intentionally discriminate against applicants and prospective applicants ages  
20 40 and older and result in the disproportionate employment of younger applicants.  
21

22 **SIXTH CLAIM FOR RELIEF**

23 **Intentional Discrimination**  
24 **(Michigan Civil Rights Act, Mich. Comp. Laws § 37.2202(a) )**  
25 **(On Behalf of Plaintiff Chapman and the Class)**

26 120. Plaintiff Chapman incorporates the preceding paragraphs as alleged above.  
27  
28

1           121. This Claim is brought by Representative Plaintiff Chapman on behalf of himself  
2 and the class he represents. No administrative remedies must be exhausted prerequisite to this  
3 claim.

4           122. PwC engages in an intentional, companywide, and systematic policy, pattern,  
5 and/or practice of discrimination against applicants and prospective applicants ages 40 and older.  
6 PwC has intentionally discriminated against Chapman and the class in violation of the MCRA  
7 by, among other things:

- 8
- 9           (a) Utilizing a biased recruitment system that deters prospective applicants  
10 ages 40 and older from applying for the Covered Positions;
  - 11           (b) Utilizing a biased recruitment system that excludes prospective applicants  
12 ages 40 and older from applying for the Covered Positions;
  - 13           (c) Utilizing a biased recruitment system that discriminates against  
14 prospective applicants ages 40 and older;
  - 15           (d) Implementing a mandatory early retirement policy that deters applicants  
16 ages 40 and over from applying to the Covered Positions;
  - 17           (e) Implementing a mandatory early retirement policy that causes PwC to  
18 discriminate against applicants ages 40 and over who apply to the Covered  
19 Positions; and
  - 20           (f) Systematically and intentionally discriminating against applicants ages 40  
21 and older throughout the hiring process.

22           123. These companywide policies are intended to and do have the effect of denying  
23 Plaintiff and class members employment opportunities because of their age. The discriminatory  
24 acts that constitute PwC's pattern and/or practice of discrimination have occurred both within  
25 and outside the liability period in this case.

26           124. PwC has set and/or maintained these discriminatory policies, patterns, and/or  
27 practices during the liability period within the state of California, and the discriminatory policies,  
28

1 patterns, and/or practices have had a discriminatory impact on applicants and prospective  
2 applicants ages 40 and older within the state of California.

3 125. Age is not a bona fide occupational qualification for the Covered Positions.

4 126. As a direct result of PwC's discriminatory policies and/or practices as described  
5 above, Plaintiff and the class have suffered damages including, but not limited to, lost past and  
6 future income, compensation, and benefits.

7 127. The foregoing conduct constitutes illegal, intentional discrimination prohibited by  
8 Mich. Comp. Laws § 37.2202(a)

9 128. Chapman requests relief as hereinafter described.

10  
11 **SEVENTH CLAIM FOR RELIEF**

12  
13 **Disparate Impact Discrimination**  
14 **(Michigan Civil Rights Act, Mich. Comp. Laws § 37.2202(b) )**  
15 **(On Behalf of Plaintiff Rabin and the Class)**

16 129. Plaintiff Chapman incorporates the preceding paragraphs as alleged above.

17 130. This Claim is brought by Representative Plaintiff Chapman on behalf of himself  
18 and the class he represents. No administrative remedies must be exhausted prerequisite to this  
19 claim.

20 131. PwC maintains discriminatory policies, patterns, and/or practices that have an  
21 adverse impact on applicants and prospective applicants ages 40 and older in violation of the  
22 MCRA and are not, and cannot be, justified by a business necessity, including but not limited to  
23 the following: its near-exclusive reliance on "Campus" track hiring to fill entry-level accounting  
24 positions, its requirement that applicants for entry-level positions be currently affiliated with a  
25 college or university, its failure to advertise the vast majority of open entry-level positions to the  
26 general public, its preference for hiring and retaining "Millennials," and its mandatory early  
27

1 retirement policy. Even if such systems and/or policies could be justified by business necessity,  
2 less discriminatory alternatives exist and would equally serve any alleged necessity.

3 132. PwC has maintained these discriminatory policies, patterns, and/or practices  
4 within and outside the liability period in this case.

5 133. As a direct result of PwC's discriminatory policies and/or practices as described  
6 above, Plaintiff and the class have suffered damages including, but not limited to, lost past and  
7 future income, compensation, and benefits.

8 134. The foregoing policies, patterns, and/or practices have an unlawful disparate  
9 impact on applicants and prospective applicants ages 40 and older in violation of Mich. Comp.  
10 Law 37.2202(b).

11 135. Chapman requests relief as hereinafter described.

12 **ALLEGATIONS REGARDING RELIEF**

13 136. Plaintiffs and the classes and collective members they seek to represent have no  
14 plain, adequate, or complete remedy at law to redress the wrongs alleged herein, and the  
15 injunctive relief they seek in this action is the only means of securing complete and adequate  
16 relief. Plaintiffs and the class and collective members they seek to represent are now suffering,  
17 and will continue to suffer, irreparable injury from PwC's discriminatory acts and omissions.

18 137. PwC's actions have caused and continue to cause Plaintiffs and class and  
19 collective members substantial losses in employment opportunities, earnings, and other  
20 employment benefits.

21 138. In addition, Plaintiffs and class and collective members suffered and continue to  
22 suffer emotional distress, humiliation, embarrassment, and anguish, all to their damage in an  
23 amount according to proof.





- 1 (k) All damages sustained as a result of PwC's conduct, including damages  
2 for emotional distress, humiliation, embarrassment, and anguish,  
3 according to proof;
- 4 (l) Liquidated damages;
- 5 (m) An award of restitution to Plaintiff and class and collective members that  
6 reflects PwC's unlawfully obtained profits;
- 7 (n) Exemplary and punitive damages in an amount commensurate with PwC's  
8 ability to pay and to deter future conduct;
- 9 (o) Costs incurred herein, including reasonable attorneys' fees to the extent  
10 allowable by law;
- 11 (p) Pre-judgment and post-judgment interest, as provided by law; and
- 12 (q) Such other and further legal and equitable relief as this Court deems  
13 necessary, just, and proper.

14 **JURY DEMAND**

15 141. Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure and 29 U.S.C. §  
16 626(c)(2), Plaintiff demands a trial by jury in this action.

17 Dated: September 8, 2016

Respectfully submitted,

By: /s/ Jahan C. Sagafi

Jahan C. Sagafi

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