

**STATE OF WYOMING  
EXECUTIVE DEPARTMENT  
EXECUTIVE ORDER**

**Order 2018-2**

**STATE TECHNOLOGY CONTRACT OPPORTUNITIES FOR WYOMING  
TECHNOLOGY BUSINESSES**

WHEREAS, the technology sector contributes to a more diversified and sustainable state economy; and

WHEREAS, the technology sector is an important part of the Wyoming economy, employing 5,001 workers in 2017; and

WHEREAS, technology sector workers earn an average of \$21,364 more per year than the Wyoming median salary; and

WHEREAS, the State of Wyoming spends approximately \$100 million on technology contracts annually; and

WHEREAS, data indicates that less than three percent of state technology contracts are awarded to Wyoming technology businesses; and

WHEREAS, it is prudent to retain public monies in the state by ensuring that resident Wyoming technology businesses receive state technology contracts; and

WHEREAS, it is the policy of the State of Wyoming to promote the creation of new and expansion of existing technology businesses in Wyoming; and

WHEREAS, the State of Wyoming's purchasing power is a tool for growing the technology sector in Wyoming; and

WHEREAS, Wyoming communities and businesses benefit from public spending when those funds circulate in the local economy; and

WHEREAS, the purchase of products and services from resident Wyoming technology businesses promotes economic growth and diversification by stimulating industry growth while providing jobs to Wyomingites;

NOW, THEREFORE, pursuant to the authority vested in me by the Constitution and Laws of the State, I, Matthew H. Mead, Governor of the State of Wyoming, do hereby issue this Executive Order providing as follows:

1. It is the policy of the State of Wyoming to maximize, consistent with law, the use of products and services produced or provided in Wyoming. The State of Wyoming will ensure that resident Wyoming technology businesses are given the opportunity to compete for state business. To accomplish this, the departments, boards, commissions, authorities and agencies of the State of Wyoming shall:
  - a. Inform resident Wyoming technology businesses of existing technology product and service contracts and projected needs;
  - b. Prepare procurement opportunities, where feasible and within budget, of a manageable size so as to allow resident Wyoming technology businesses to bid on projects; and
  - c. Require, in any proposal in excess of statutory thresholds as provided for in W.S. 9-2-1016(b)(iv), all bidders or prospective state technology contractors to state in writing the extent to which resident Wyoming technology businesses will be engaged as subcontractors or have been or will be offered opportunities to serve as subcontractors.
2. The Department of Administration and Information and the Department of Enterprise Technology Services, together with other departments, boards, commissions, authorities and agencies of the State of Wyoming, shall adopt policies, where necessary, to support implementation of Section 1 of this Executive Order.
3. The Department of Administration and Information and the Department of Enterprise Technology Services, together with other departments, boards, commissions, authorities and agencies of the State of Wyoming, shall proactively encourage resident Wyoming technology businesses to register for procurement opportunities with the Wyoming Public Purchase website <https://www.publicpurchase.com/gems/wyominggsd,wy/buyer/public/home>.
4. In the event a contract is awarded to an out-of-state contractor, and a resident Wyoming technology business submitted a qualified proposal, the department, board, commission, authority or agency shall document why the award is in the state's best interest. This documentation shall be provided to the Governor's Office quarterly.
5. As used herein, technology businesses offer a wide range of products and services, including, but not limited to, computers and peripherals, network systems, data services, software, hardware, web design, electronics and telecommunications. Resident, as used herein, is as defined in W.S. 16-6-101(a).

This Executive Order takes effect upon my signature and remains in effect until replaced or rescinded.

Given under my hand and the Executive Seal of the State of Wyoming this \_\_\_\_\_ day of January, 2018.

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Matthew H. Mead  
Governor