

**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION A. GENERAL INFORMATION**

1. Name of Applicant (Must be a natural person.)

Doug Falls

2. Business Name Delta Medical Cannabis Company

Fictitious Trade Name (if any) \_\_\_\_\_

Business Mailing Address 3000 Brown's Lane

Jonesboro, AR 72401

Business telephone number 870-268-7601

3. Business entity type Limited Liability Company

Date of business formation or incorporation April 25, 2017

State(s) of Incorporation Arkansas

Registered Agent Name Donald L. Parker, II

Registered Agent Address 3000 Brown's Lane Jonesboro





dispensaries/cultivation centers? If yes, please identify the individual and the name of the proposed cultivation facility or dispensary, and briefly describe the nature of the relationship.

See Attached

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Certification

I, Doug Falls, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 30<sup>th</sup> day of August, 2017.

[Signature]  
Signature of Applicant

Subscribed and sworn to before me this 30<sup>th</sup> day of August, 2017.

Natasha Wheeler  
Notary Public

My Commission Expires: 11-17-2026

NATASHA WHEELER  
NOTARY PUBLIC-STATE OF ARKANSAS  
RANDOLPH COUNTY  
My Commission Expires 11-17-2026  
Commission # 12699195

SECTION A, NUMBER 4

<u>Members' Names and Addresses</u>	<u>Interest in the Company</u>
Eagles, Birdies, Doubles and Triples, LLC [REDACTED]	33.33%
Valentine Holdings, LLC [REDACTED]	22.22%
420 Grow, LLC [REDACTED]	14.81%
Amy Fulkerson [REDACTED]	14.81%
Penelope A. Stanley [REDACTED]	7.41%
Criss Lacewell [REDACTED]	3.71%
Tracy Johnson [REDACTED]	3.71%
Total Interest	<b>100.00%</b>

Section A, Number 8

Delta Cannabis Company, LLC – Dispensary in West Memphis, Crittenden County

1. Doug Falls owner
2. Jackie Falls owner
3. Amy Fulkerson – owner
4. Penelope Stanley

Valentine Holdings, LLC –

1. Dr. Jack Mckee Owner
2. Missy Mckee Owner
3. Ray Osment Owner
4. Donald L. Parker, II Owner
5. Lynn Parker – Owner

Dispensaries in 3 locations

1. Greene County, Arkansas
2. 3390 Martin Luther King Blvd, Fayetteville, Washington County
3. 941 Rogers, Ave Fort Smith, Sebastian County

420 Grow, LLC – Dispensary in Osceola – Missco Grow Shop

1. Bill Magnat – Owner
2. Ken Kennemore Owner



**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: owner of Valentine Holdings, LLC, which owns 22.22% of the Applicant

Percentage of Equity Ownership: 1% of Valentine Holdings, LLC or 0.22% of the beneficial interest in the Applicant

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name McKee

First Name John

Middle Name Dempsey

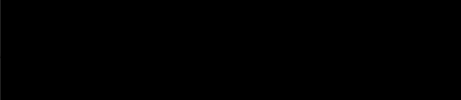
Maiden Name (if applicable) \_\_\_\_\_

Alias(es) or former names Jack McKee

SSN 

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address



**Residency**

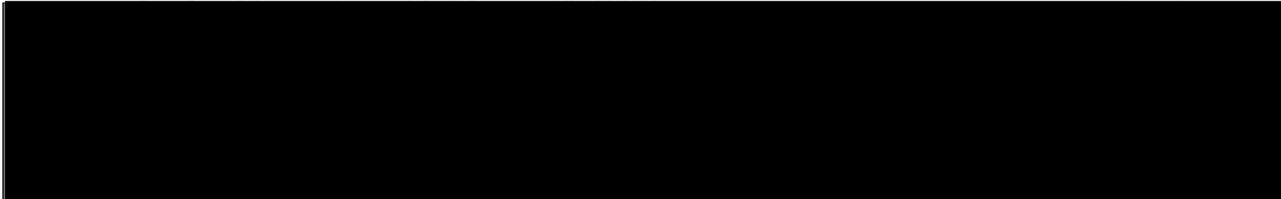
Are you an Arkansas resident? yes

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years? yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: no

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

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**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

no

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

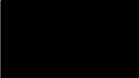
**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? no

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? yes

If yes, identify the type of license and license number Arkansas State Medical License No. 

Is the license in good standing? yes

Certification

I, John McKee, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 29<sup>th</sup> day of August, 2017.

[Signature]  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 29<sup>th</sup> day of August, 2017.

Natasha Wheeler  
Notary Public

My Commission Expires: 11-17-2026





**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: owner of Valentine Holdings, LLC, which owns 22.22% of Applicant

Percentage of Equity Ownership: 33.3333% of Valentine Holdings, LLC or 7.41% of the beneficial interest in the Applicant

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name Osment

First Name Ray

Middle Name Foster

Maiden Name (if applicable) \_\_\_\_\_

Alias(es) or former names \_\_\_\_\_

SSN 

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address



**Residency**

Are you an Arkansas resident? yes

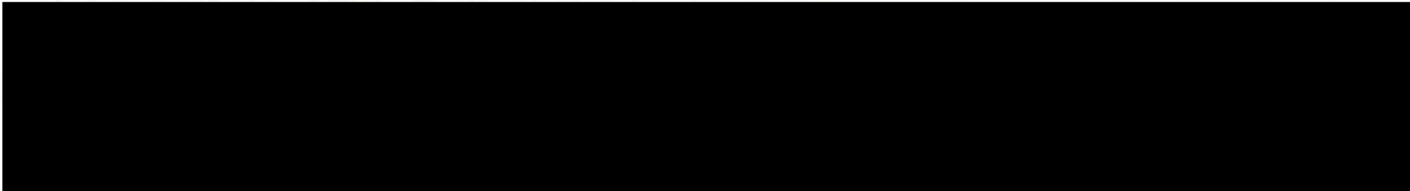
If you are not an Arkansas resident, please identify your primary place of residence.

\_\_\_\_\_

Have you been an Arkansas resident for the past seven (7) years? yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: no

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

\_\_\_\_\_  
\_\_\_\_\_

**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

no

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? no

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? yes

If yes, identify the type of license and license number Arkansas Auto Dealer

Is the license in good standing? yes

Certification

I, Ray Osment, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 30<sup>th</sup> day of August, 2017.



\_\_\_\_\_  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 30<sup>th</sup> day of August, 2017.



\_\_\_\_\_  
Notary Public

My Commission Expires: 9/19/2017





**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: Owner

Percentage of Equity Ownership: 14.81%

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name Fulkerson

First Name Amy

Middle Name Lee

Maiden Name (if applicable) Landry

Alias(es) or former names \_\_\_\_\_

SSN [REDACTED]

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth [REDACTED]

**Contact Information**

Mailing Address [REDACTED]

Phone Number (primary contact number) [REDACTED]

Email Address \_\_\_\_\_

**Residency**

Are you an Arkansas resident? YES

If you are not an Arkansas resident, please identify your primary place of residence.

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Have you been an Arkansas resident for the past seven (7) years? YES

If you answered “yes” to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:

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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: NO

If you answered “yes” to the previous question, please explain the nature of any delinquencies:

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\_\_\_\_\_

**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

NO

If the answer to the above question is “yes”, attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with “Section B, Other Financial Liabilities”.

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? NO

If the answer above is “yes”, attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with “Section B, Regulatory History”.

**Professional Licensure**

Do you presently hold any type of professional license? YES

If yes, identify the type of license and license number Registered Nurse License No. R63171

Is the license in good standing? YES


Certification

I, Amy Lee Fulkerson, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

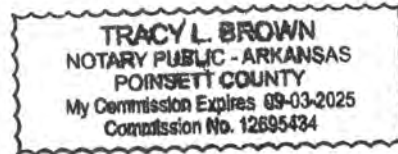
Signed this 15 day of August, 2017.

  
\_\_\_\_\_  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 15 day of August, 2017.

  
\_\_\_\_\_  
Notary Public

My Commission Expires: 09-03-25





**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.

Affiliation: Owner

Percentage of Equity Ownership: 7.4% 50% of 420 <sup>Grow</sup> ~~holding~~ which has 14.80% interest in DMCC

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name Kennemore III

First Name Charles

Middle Name Richard

Maiden Name (if applicable) \_\_\_\_\_

Alias(es) or former names Ken Kennemore

SSN [REDACTED]

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth [REDACTED]

**Contact Information**

Mailing Address [REDACTED]

Phone Number (primary contact number) [REDACTED]

Email Address



**Residency**

Are you an Arkansas resident?

YES

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years?

Yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas:

NO

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

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**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

No

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? No

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? Yes

If yes, identify the type of license and license number AR Real Estate license - PB 00042355

Is the license in good standing? Yes AR Insurance License - # 1657830

Certification

I, Charles R Kennemore III, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 17<sup>TH</sup> day of August, 2017.

Charles R Kennemore III

Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 17<sup>TH</sup> day of August, 2017.

Bernice H. Brock

Notary Public

My Commission Expires: 12-04-20



**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: 69% Owner of Eagles, Brides, Doubles, Triples, LLC as 21.99% in DMCC  
Percentage of Equity Ownership: 21.99%

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name Falls

First Name Brian

Middle Name Douglas

Maiden Name (if applicable) \_\_\_\_\_

Alias(es) or former names \_\_\_\_\_

SSN 

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

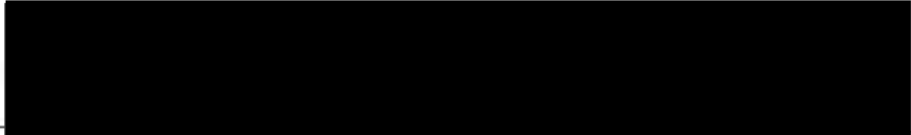
**Contact Information**

Mailing Address 

Phone Number (primary contact number) 



Email Address



**Residency**

Are you an Arkansas resident?

Yes

If you are not an Arkansas resident, please identify your primary place of residence.

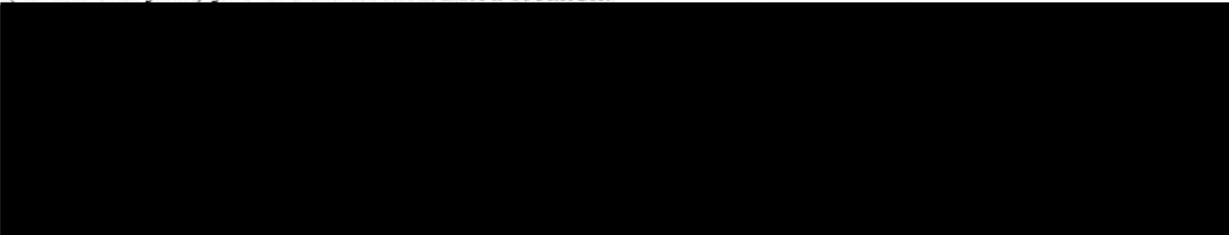
\_\_\_\_\_

Have you been an Arkansas resident for the past seven (7) years?

Yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas:

No

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

\_\_\_\_\_  
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**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

No

If the answer to the above question is “yes”, attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with “Section B, Other Financial Liabilities”.

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? No

If the answer above is “yes”, attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with “Section B, Regulatory History”.

**Professional Licensure**

Do you presently hold any type of professional license? No

If yes, identify the type of license and license number \_\_\_\_\_

Is the license in good standing? \_\_\_\_\_

Certification

I, Brian Douglas Falls, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 14<sup>th</sup> day of August, 2017.

  
\_\_\_\_\_  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 14 day of August, 2017.

Misty Golden  
\_\_\_\_\_  
Notary Public

My Commission Expires: 6/21/22

OFFICIAL SEAL - #12388473  
**MISTY GOLDEN**  
NOTARY PUBLIC-ARKANSAS  
CRAIGHEAD COUNTY  
MY COMMISSION EXPIRES: 06-21-22

**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: Owner of Eagles, Blades, Doubles & Triples, LLC which owns 33.33% of DMCC  
Percentage of Equity Ownership: 11.33

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name Falls

First Name Jacquelyn

Middle Name Gail

Maiden Name (if applicable) \_\_\_\_\_

Alias(es) or former names Sherman

SSN 

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address \_\_\_\_\_

**Residency**

Are you an Arkansas resident? \_\_\_\_\_

Yes

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years? \_\_\_\_\_

Yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:

**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: \_\_\_\_\_

No

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

\_\_\_\_\_  
\_\_\_\_\_

**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

No

If the answer to the above question is “yes”, attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with “Section B, Other Financial Liabilities”.

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? No

If the answer above is “yes”, attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with “Section B, Regulatory History”.

**Professional Licensure**

Do you presently hold any type of professional license? No

If yes, identify the type of license and license number \_\_\_\_\_

Is the license in good standing? \_\_\_\_\_



Certification

I, Jacquelyn G. Falls, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 8th day of August, 2017.

Jacquelyn G. Falls  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 14 day of August, 2017.

Misty Golden  
Notary Public

My Commission Expires: 10/21/22



**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.

Affiliation: Owner

Percentage of Equity Ownership: 3.71

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

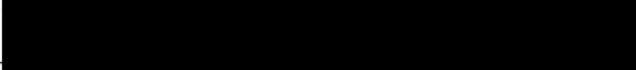
Last Name Lacewell

First Name Criss

Middle Name Cross

Maiden Name (if applicable) Cross

Alias(es) or former names Carolyn B Cross Lacewell

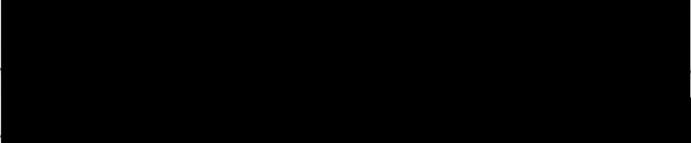
SSN 

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address  \_\_\_\_\_

**Residency**

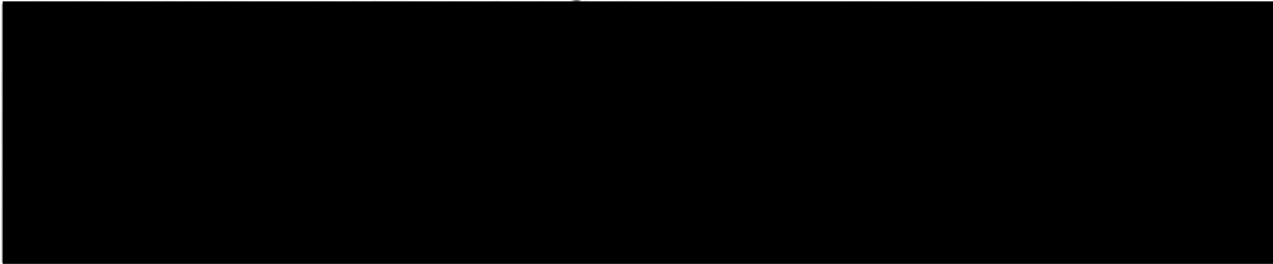
Are you an Arkansas resident? Yes

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years? Yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: No

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

\_\_\_\_\_  
\_\_\_\_\_

**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

No

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? No

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? Real Estate License - Inactive

If yes, identify the type of license and license number IB 00005901

Is the license in good standing? Yes

Certification

I, CRISS CROSS LACEWELL, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 17 day of August, 2017.

Criss Cross Lacewell  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 17 day of Aug., 2017.

[Signature]  
Notary Public

My Commission Expires: 3.6.22





**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.

Affiliation: Owner

Percentage of Equity Ownership: 7.41

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

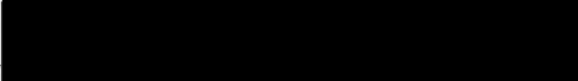
Last Name Stanley

First Name Penelope

Middle Name Ann

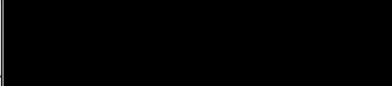
Maiden Name (if applicable) Raymond

Alias(es) or former names \_\_\_\_\_

SSN 

**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address P.O. Box 90  
Augusta, AR 72006

Phone Number (primary contact number) 

Email Address Penny@centurytel.net

**Residency**

Are you an Arkansas resident? Yes

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years? Yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: No

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

\_\_\_\_\_  
\_\_\_\_\_

**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

No

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? No

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? No

If yes, identify the type of license and license number \_\_\_\_\_

Is the license in good standing? \_\_\_\_\_

Certification

I, Penelope Stanley, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 17<sup>th</sup> day of August, 2017.

Penelope Stanley  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 17 day of August, 2017.

Linda Swinney  
Notary Public

My Commission Expires:



APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY

SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement

Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.

Affiliation: 50% owner of 420 grow, LLC which owns 14.8% of DMCC

Percentage of Equity Ownership: 7.41

Legal Name

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name MANGAT

First Name BALBIR

Middle Name SINGH

Maiden Name (if applicable)

Alias(es) or former names Bill

SSN [REDACTED]

Date of Birth

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth [REDACTED]

Contact Information

Mailing Address [REDACTED]

Phone Number (primary contact number) [REDACTED]



Email Address \_\_\_\_\_



**Residency**

Are you an Arkansas resident? YES

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years? Yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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\_\_\_\_\_

**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: NO

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

\_\_\_\_\_  
\_\_\_\_\_

**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

No

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? No

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? Yes Liquor & Beer Lic

If yes, identify the type of license and license number 02742 Liquor Permit

Is the license in good standing? Yes

Certification

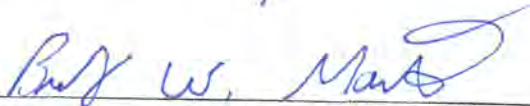
I, Balbir Singh Mangat, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 18<sup>th</sup> day of July, 2017



\_\_\_\_\_  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 18<sup>th</sup> day of July, 2017.



\_\_\_\_\_  
Brent W. Martin  
Notary Public

\_\_\_\_\_  
Notary Public

My Commission Expires Commission No. 12384333  
Commission Expires 10/2/2021

**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.

Affiliation: Owner

Percentage of Equity Ownership: 3.71%

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.


Last Name Johnson

First Name Tracy

Middle Name Laman

Maiden Name (if applicable) \_\_\_\_\_

Alias(es) or former names \_\_\_\_\_

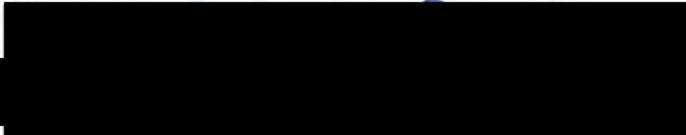
SSN 

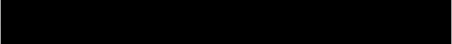
**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address



**Residency**

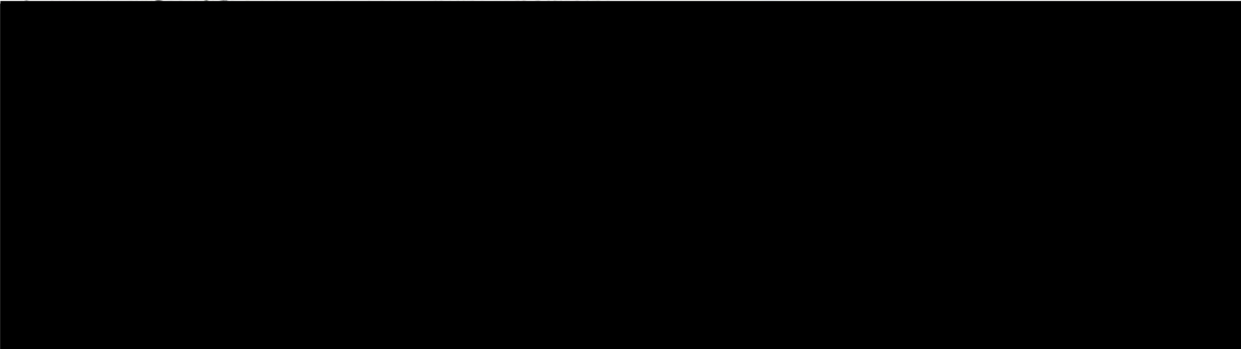
Are you an Arkansas resident? Yes

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years? yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: No

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

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**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

No

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? No

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? No

If yes, identify the type of license and license number Not Applicable

Is the license in good standing? Not Applicable

Certification

I, Tracy L. Johnson, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 29 day of August, 2017.

Tracy L. Johnson  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 29<sup>th</sup> day of August, 2017.

Natasha Wheeler  
Notary Public

My Commission Expires: 11-17-2026



**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: Owner of Valentine Holdings, LLC, which owns 22.22% of Applicant

Percentage of Equity Ownership: 32.3334% of Valentine Holdings, LLC or 7.18% of the beneficial interest in the Applicant

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name Parker

First Name Lynn

Middle Name McKnight

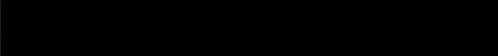
Maiden Name (if applicable) McKnight

Alias(es) or former names \_\_\_\_\_

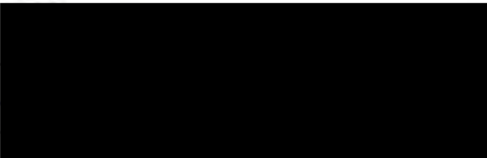
SSN 


**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address



**Residency**

Are you an Arkansas resident?

yes

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years?

yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas:

no

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

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**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

no

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? no

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? yes

If yes, identify the type of license and license number Arkansas Bar No. 95081

Is the license in good standing? yes



Certification

I, Lynn Parker, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

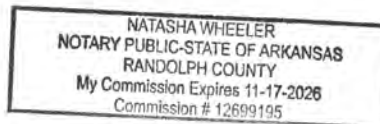
Signed this 29<sup>th</sup> day of August, 2017.

*Lynn Parker*  
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 29<sup>th</sup> day of August, 2017.

*Natasha Wheeler*  
Notary Public

My Commission Expires: 11-17-2026



**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: Owner of Valentine Holdings, LLC, which owns 22.22% of Applicant

Percentage of Equity Ownership: 1% of Valentine Holdings, LLC or 0.22% of the beneficial interest in the Applicant

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name Parker II

First Name Donald

Middle Name Leon


Maiden Name (if applicable) \_\_\_\_\_

Alias(es) or former names Don Parker


SSN 

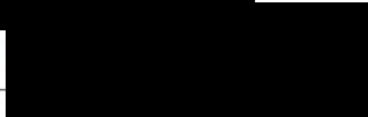
**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address



**Residency**

Are you an Arkansas resident? yes

If you are not an Arkansas resident, please identify your primary place of residence.

Have you been an Arkansas resident for the past seven (7) years? yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



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**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: no

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

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**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

no

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? no

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? yes

If yes, identify the type of license and license number Arkansas Bar No. 89120

Is the license in good standing? yes

Certification

I, Donald L. Parker II, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 29<sup>th</sup> day of August, 2017.

Donald L. Parker II

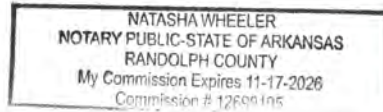
Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 29<sup>th</sup> day of August, 2017.

Natasha Wheeler

Notary Public

My Commission Expires: 11-17-2026





**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**Identify your affiliation with the proposed cultivation facility (Applicant, Owner, Officer, Board Member?) Include your percentage of equity ownership in the facility, if any.**

Affiliation: Owner of Valentine Holdings, LLC, which owns 22.22% of Applicant

Percentage of Equity Ownership: 32.3333% of Valentine Holdings, LLC or 7.18% of the beneficial interest in the Applicant

**Legal Name**

\*In addition to the information below, you are required to provide supporting documents to prove your legal name. See Section B, Appendix 1 for acceptable forms of proof.

Last Name McKee

First Name Tommie

Middle Name Michelle

Maiden Name (if applicable) Baker

Alias(es) or former names Missy McKee


SSN 

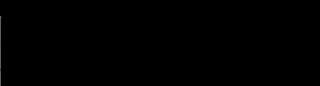
**Date of Birth**

\*In addition to providing your date of birth, you are required to provide supporting documents to prove your date of birth. See Section B, Appendix 2 for acceptable forms of proof.

Date of Birth 

**Contact Information**

Mailing Address 

Phone Number (primary contact number) 

Email Address missymckee1@gmail.com

**Residency**

Are you an Arkansas resident? yes

If you are not an Arkansas resident, please identify your primary place of residence.

\_\_\_\_\_

Have you been an Arkansas resident for the past seven (7) years? yes

If you answered "yes" to the question above, in addition to providing the information requested below, you are required to provide supporting documents to prove your residency for the past seven (7) years. See Section B, Appendix 3 for acceptable forms of proof.

Provide the address of your primary residence(s) for the past seven (7) years. Identify the dates (month and year) you resided at each listed location:



\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Tax Liability**

Do you have any outstanding tax delinquencies owed to the State of Arkansas: no

If you answered "yes" to the previous question, please explain the nature of any delinquencies:

\_\_\_\_\_  
\_\_\_\_\_

**Other Financial Liabilities**

Are you a party to any legal proceedings where damages, fines, or civil penalties may reasonably be expected to exceed \$500,000 above any insurance coverage available to cover the claim?

no

If the answer to the above question is "yes", attach a statement describing the litigation, including the title and docket number of the litigation, the name and location of the court in which it is pending, the identity of all parties to the litigation, the general nature of the claims being made and the impact an unfavorable opinion may have on your ability to finance and operate the proposed cultivation facility. Any documents submitted in response to this requirement must be labeled with "Section B, Other Financial Liabilities".

**Regulatory History**

Have you, or has any entity over which you exercised management or control, ever had any fines or other penalties over \$10,000 assessed by any regulatory agency? no

If the answer above is "yes", attach a statement providing the details of such fines or penalties. Any documents submitted in response to this requirement must be labeled with "Section B, Regulatory History".

**Professional Licensure**

Do you presently hold any type of professional license? yes

If yes, identify the type of license and license number Registered Dietitian No. RD 817822 (not active)

Is the license in good standing? yes

Certification

I, T. Michelle McKee, certify that the information provided in this form and its attachments is complete and accurate. I understand that any misstatement or concealment of fact may be grounds for refusal of application or revocation of license if later disclosed.

Signed this 29<sup>th</sup> day of August, 2017.

T. Michelle McKee

Signature of Applicant, Owner, Officer, or Board Member

Subscribed and sworn to before me this 29<sup>th</sup> day of August, 2017.

Natasha Wheeler

Notary Public

My Commission Expires: 11-17-2026



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**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

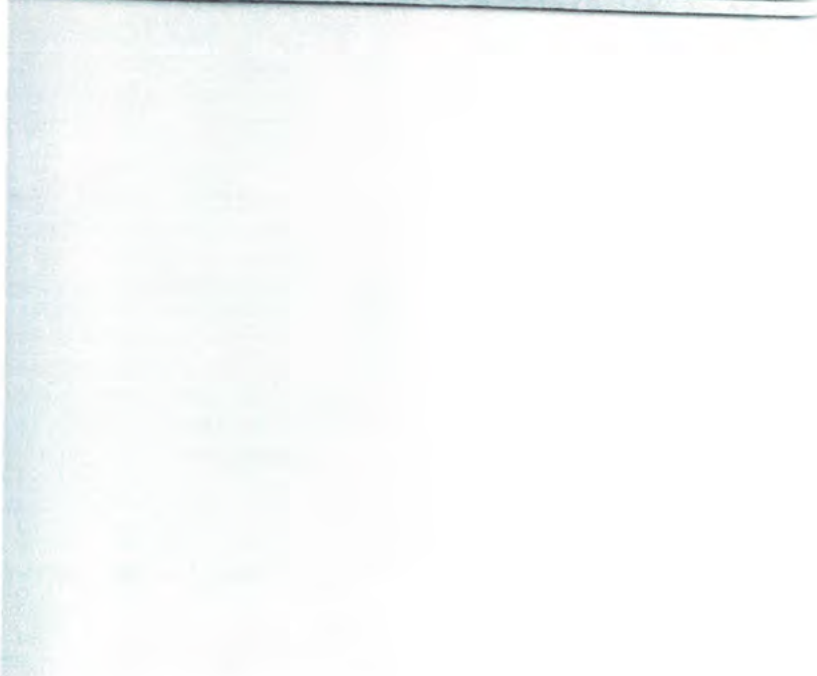
**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

**APPENDIX 1 - ESTABLISH LEGAL NAME**



# We the People

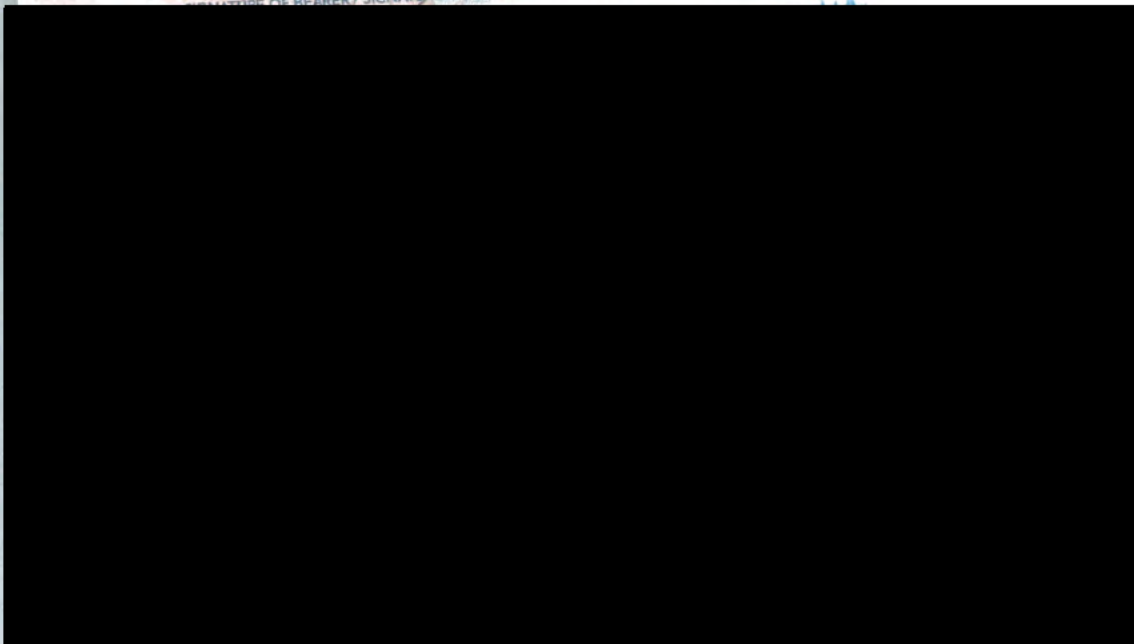
*Of the United States,  
in Order to form a more perfect Union,  
establish Justice, insure domestic Tranquility,  
provide for the common defence,  
promote the general Welfare, and secure  
the Blessings of Liberty to ourselves and  
our Posterity, do ordain and establish this  
Constitution for the United States of America.*

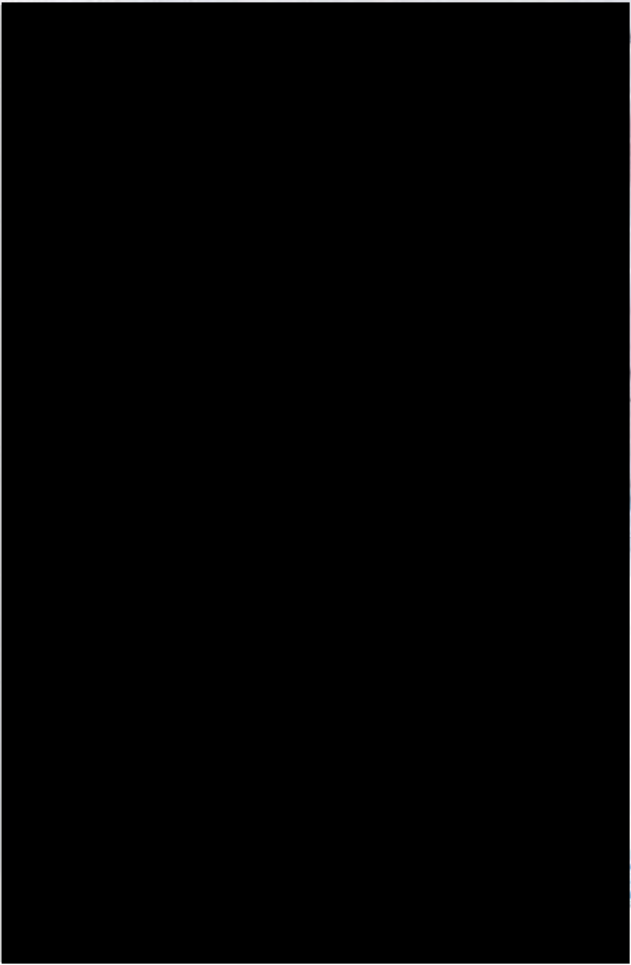




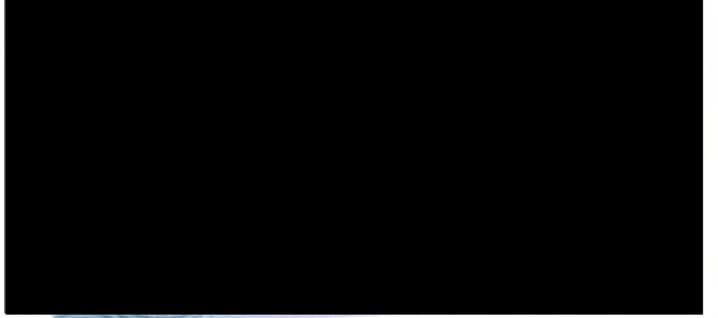
*Jay's Tail*

SIGNATURE OF BEARER / SIGNATURE DU TITULAIRE / FIRMA DEL TITULAR

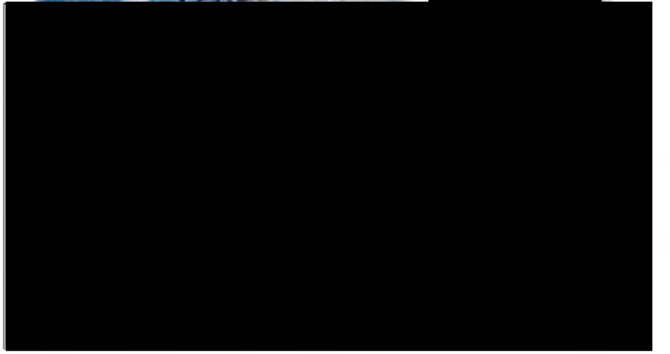




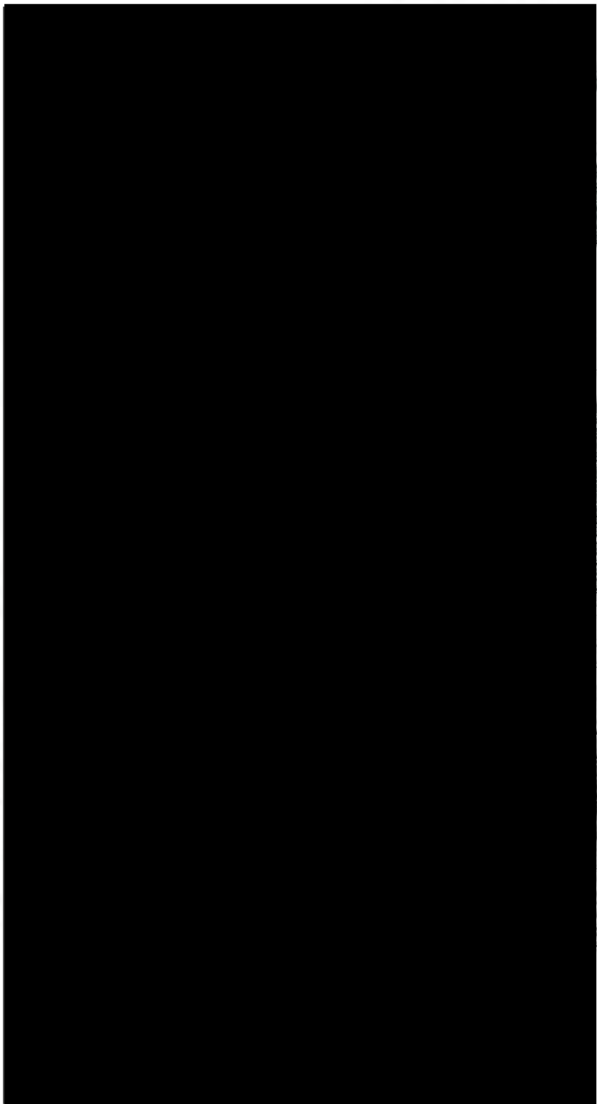
ARKANSAS DRIVER'S LICENSE DL  
The Natural State CLASS



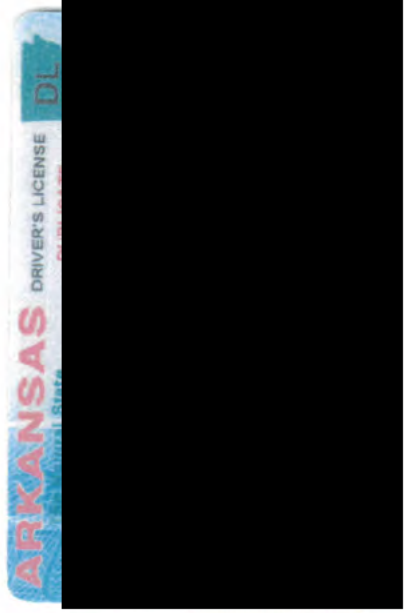
UNITED STATES OF AMERICA  
PASSPORT CARD

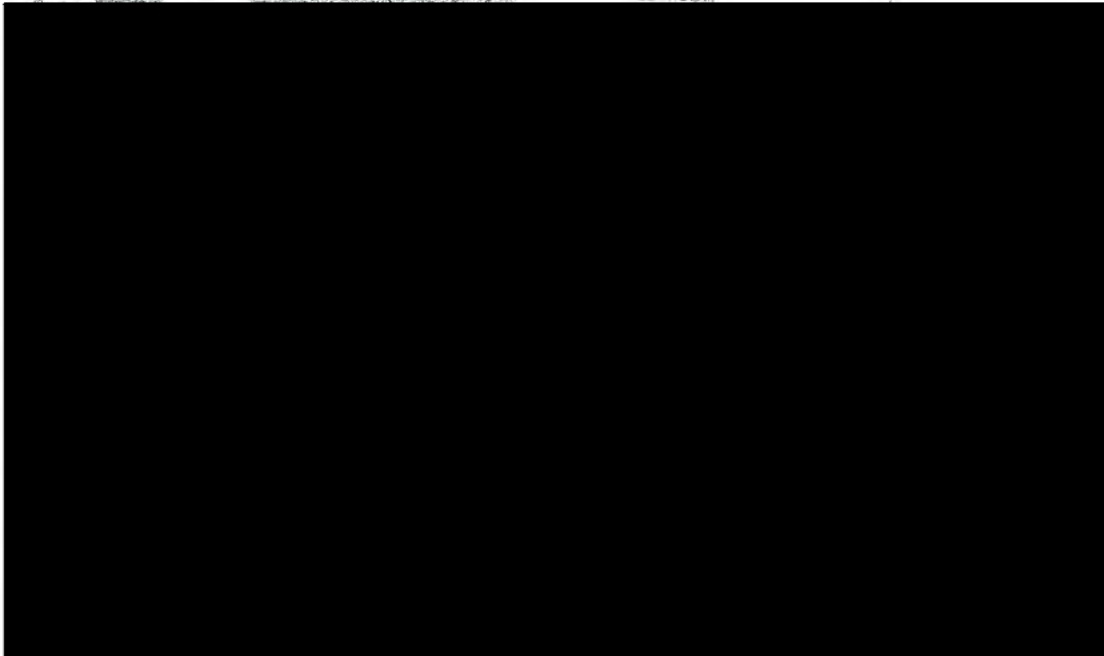


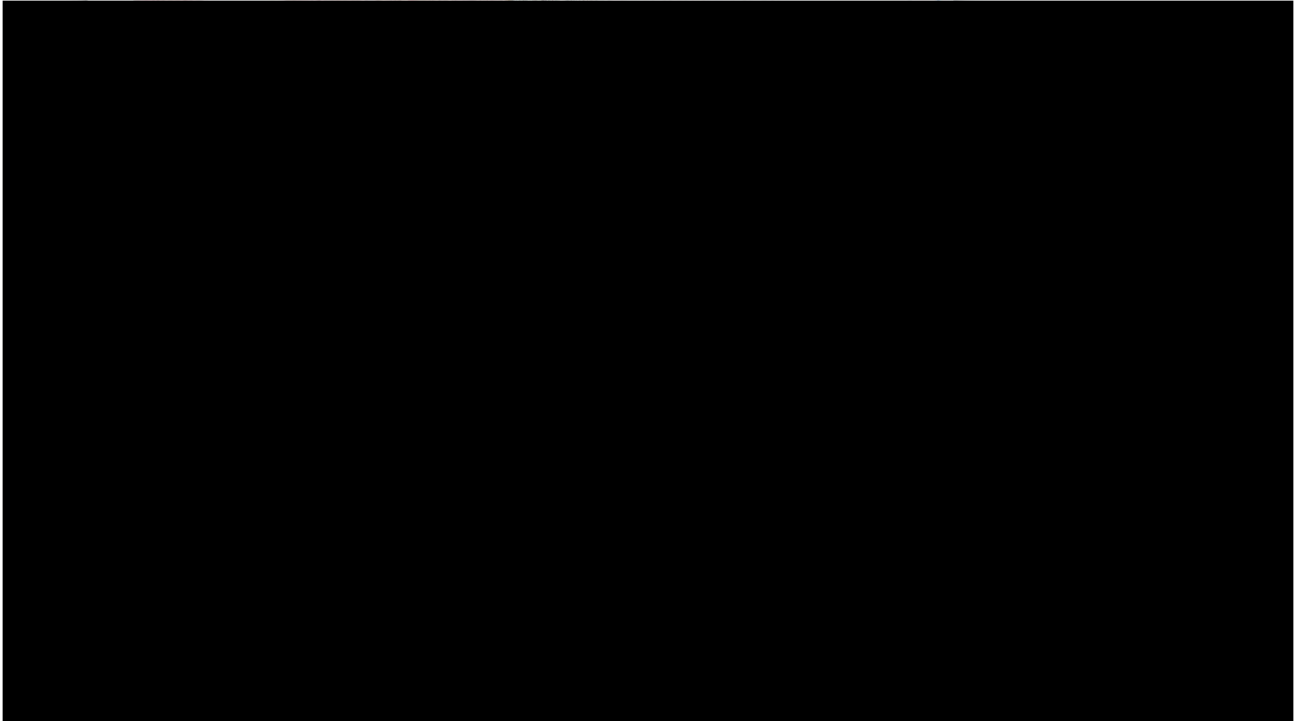
Section B, Appendix 1



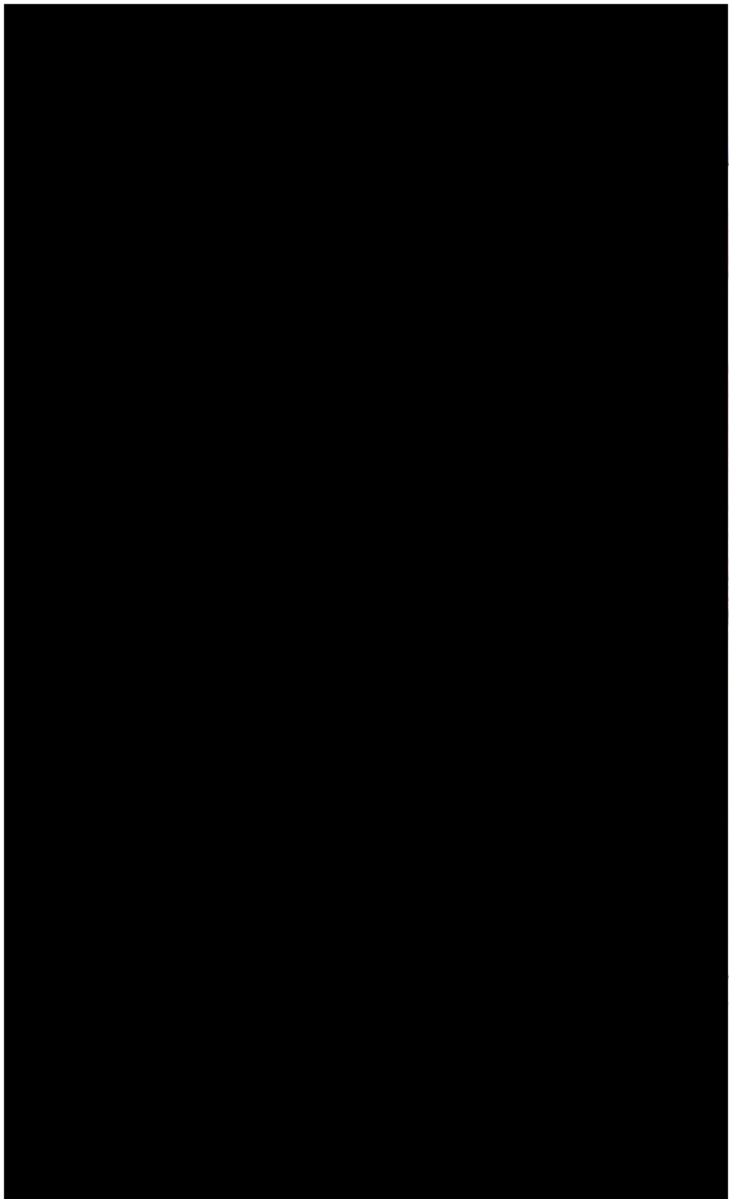




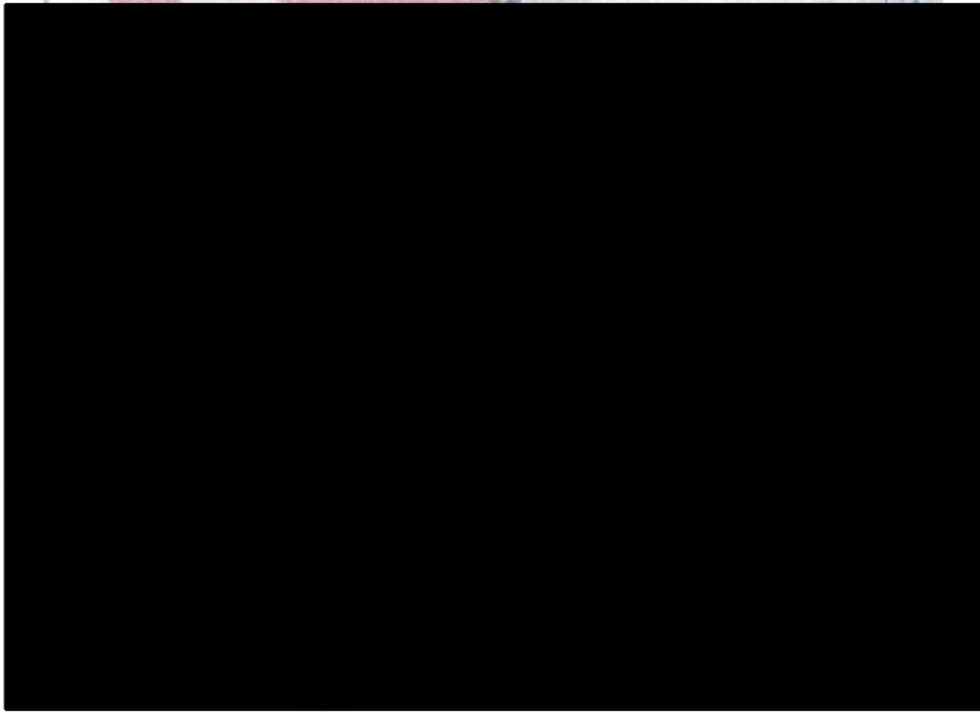


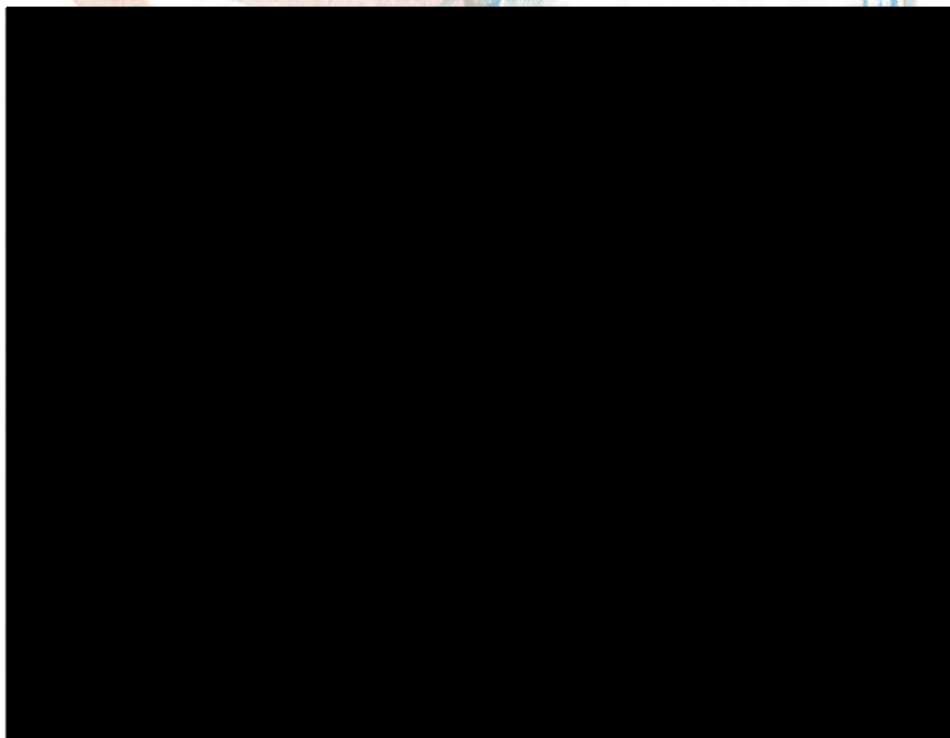










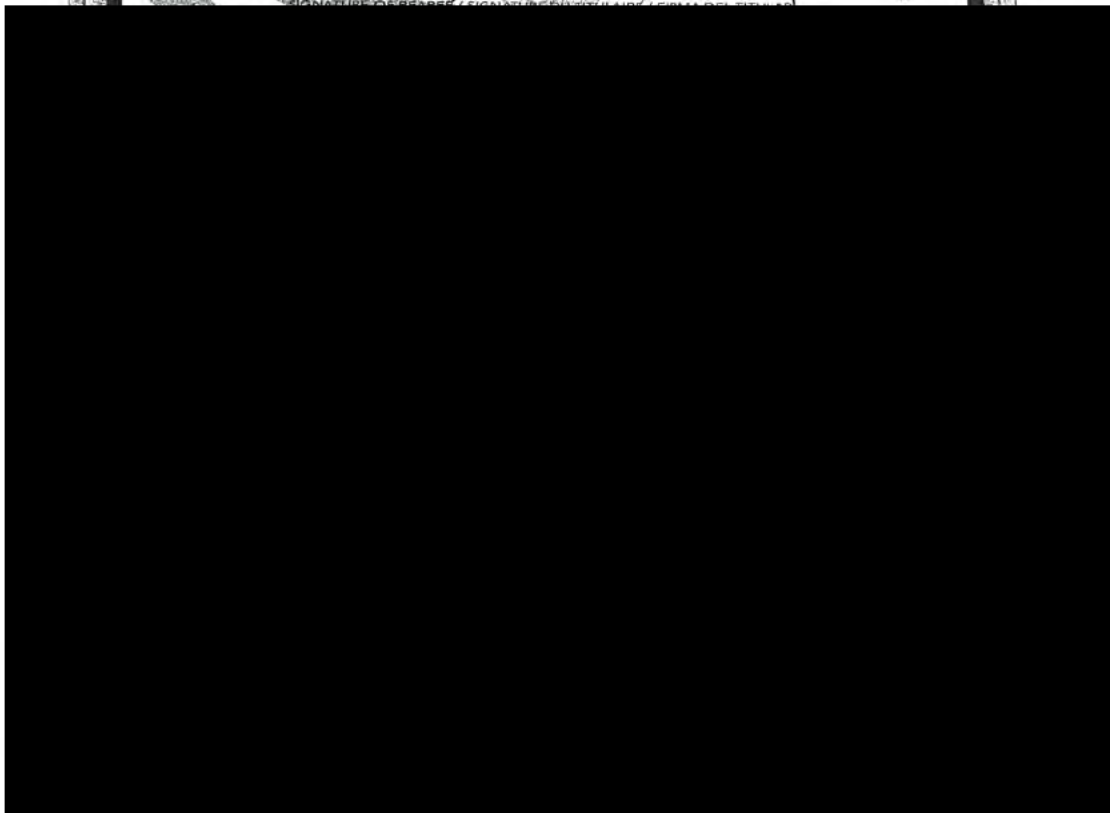


# We the People

*Of the United States,  
in Order to form a more perfect Union,  
establish Justice, insure domestic Tranquility,  
provide for the common defence,  
promote the general Welfare, and secure  
the Blessings of Liberty to ourselves and  
our Posterity, do ordain and establish this  
Constitution for the United States of America.*



*Penelope R. Stanley*



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**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**

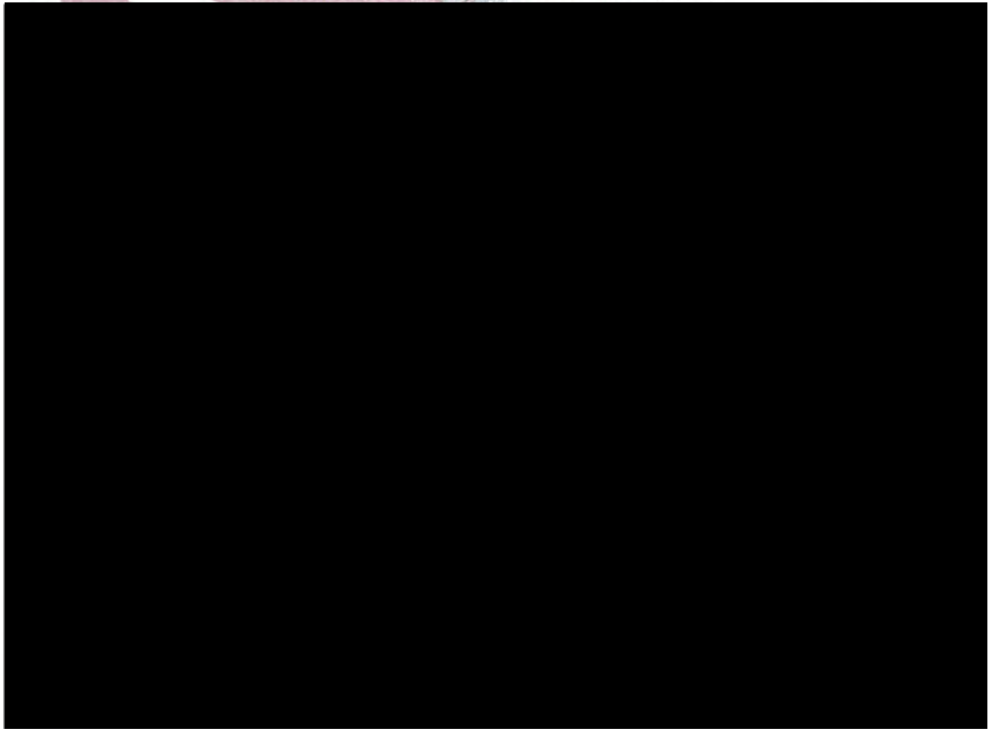
**APPENDIX 2 - ESTABLISH DATE OF BIRTH**

# We the People

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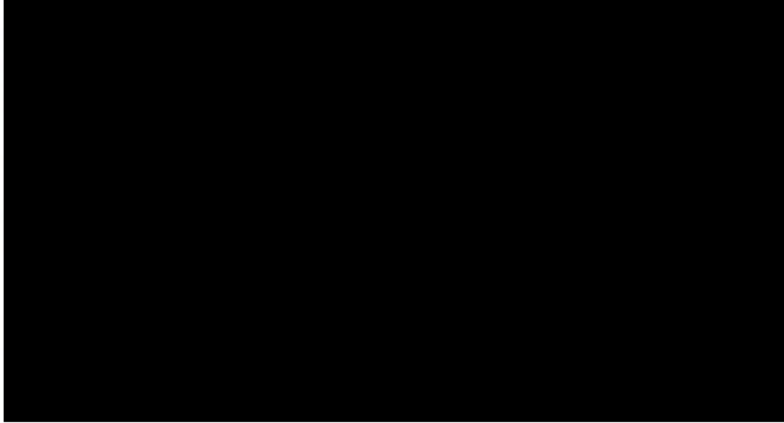
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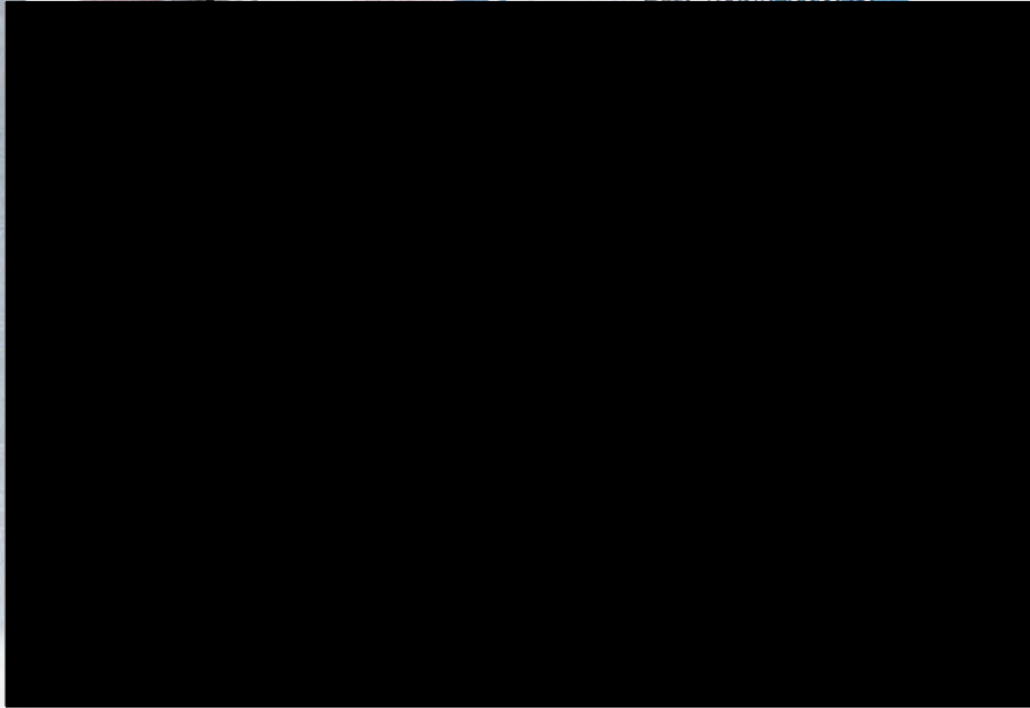




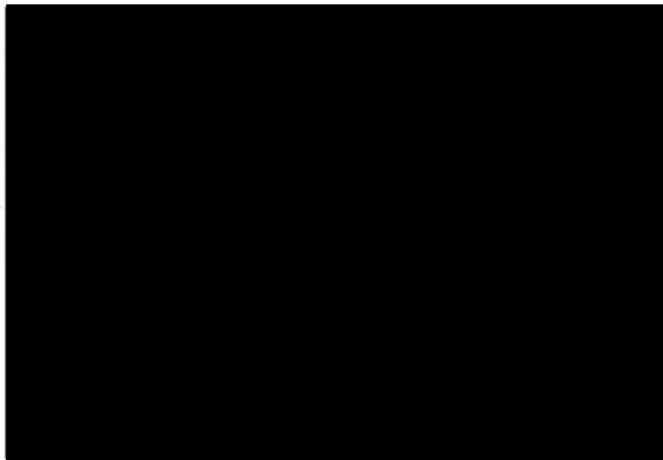
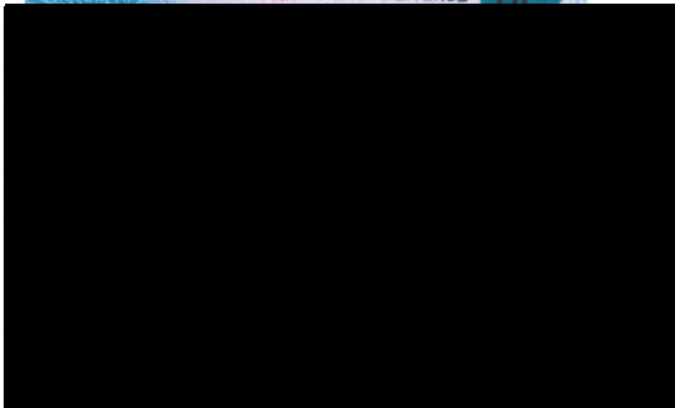


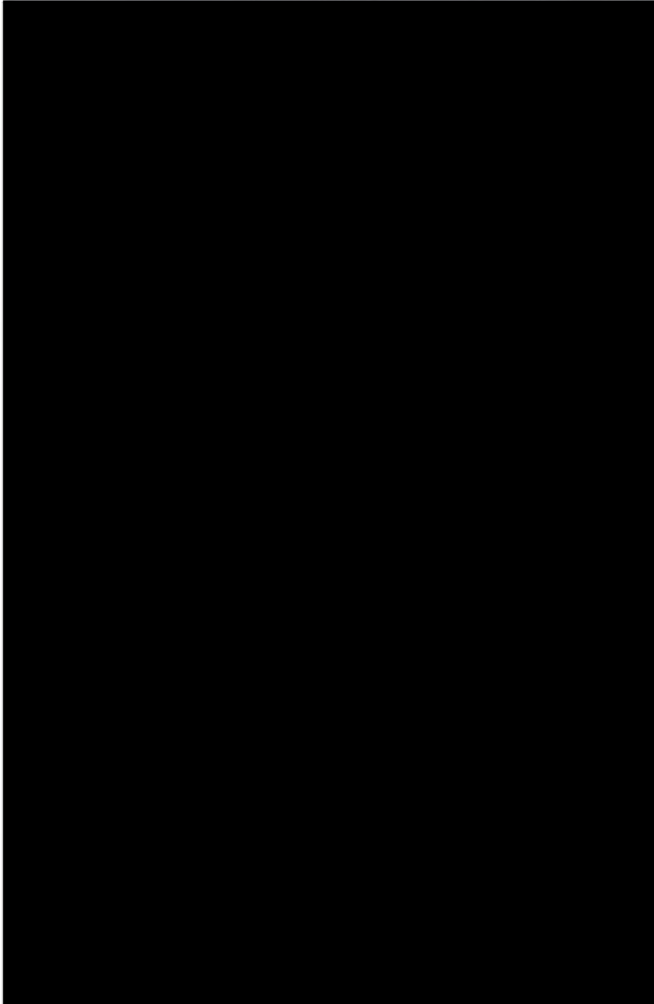
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DUPLICATE



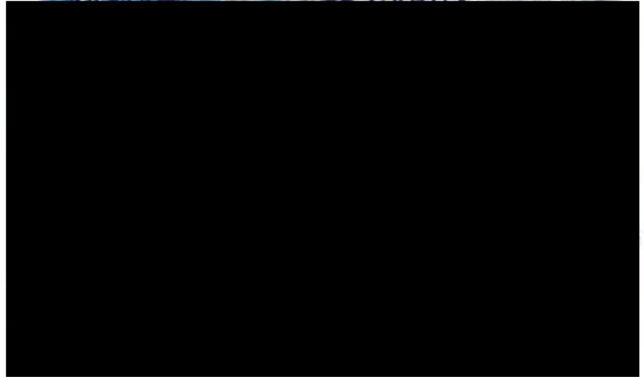
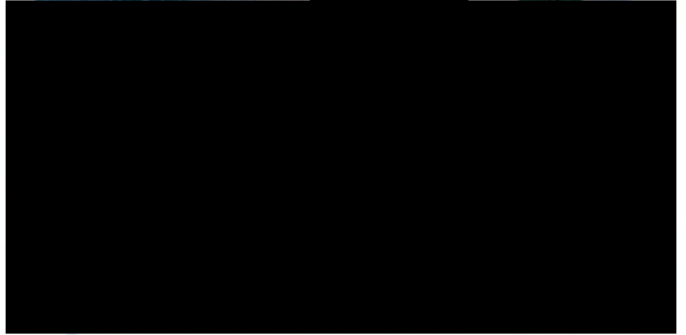


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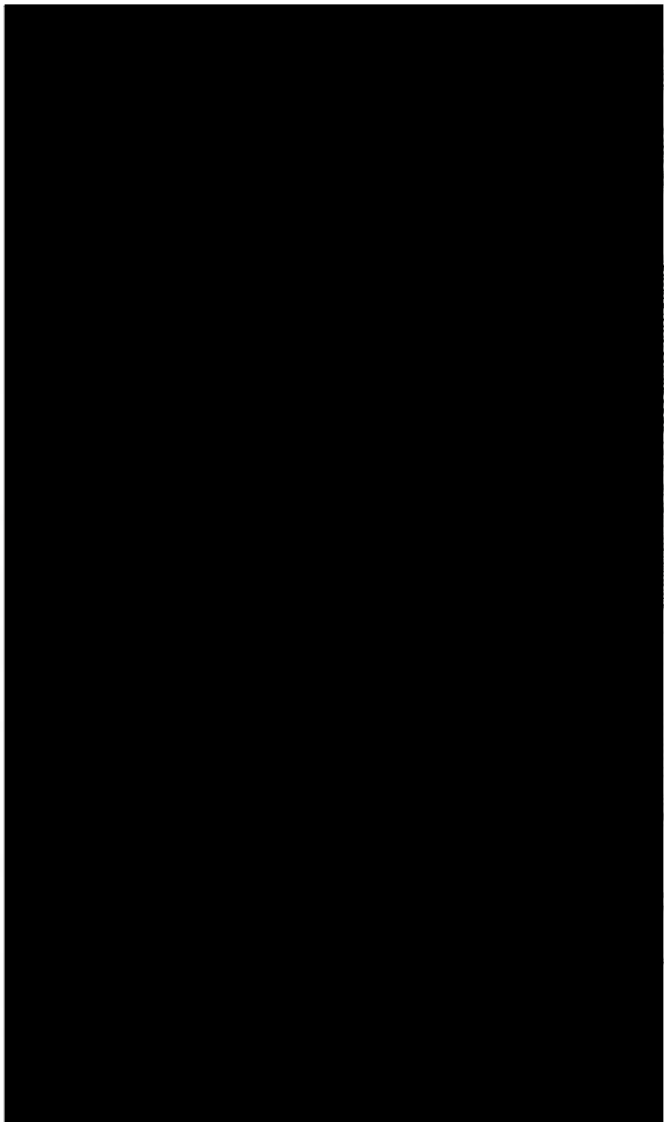


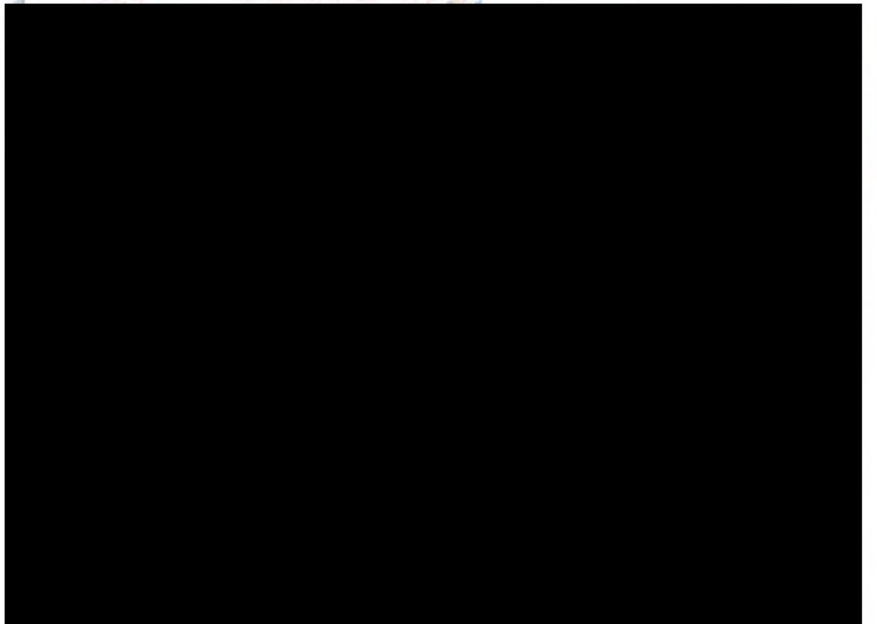
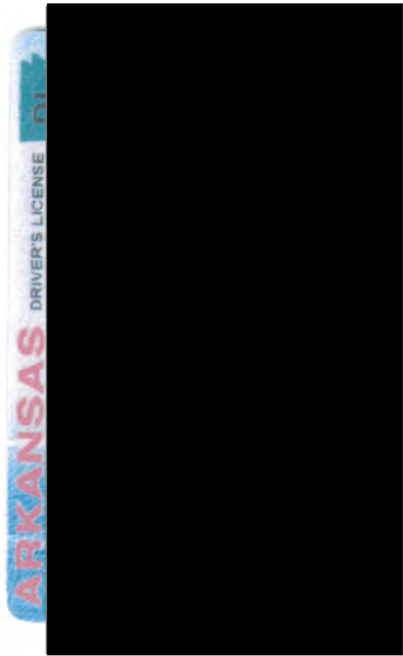




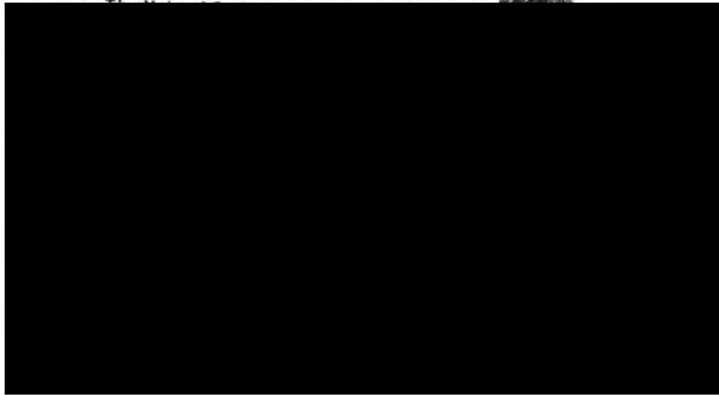


KANSAS  
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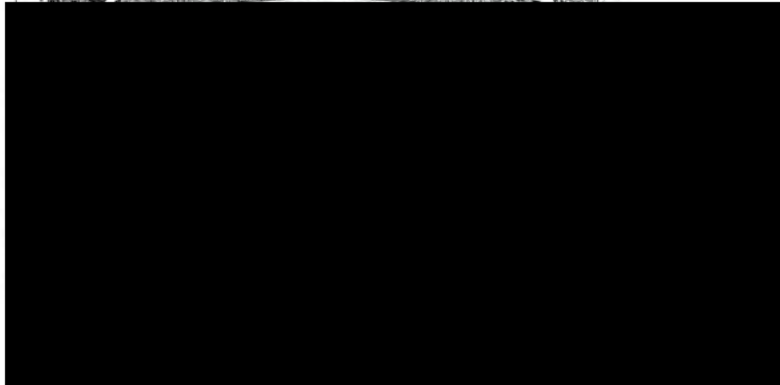




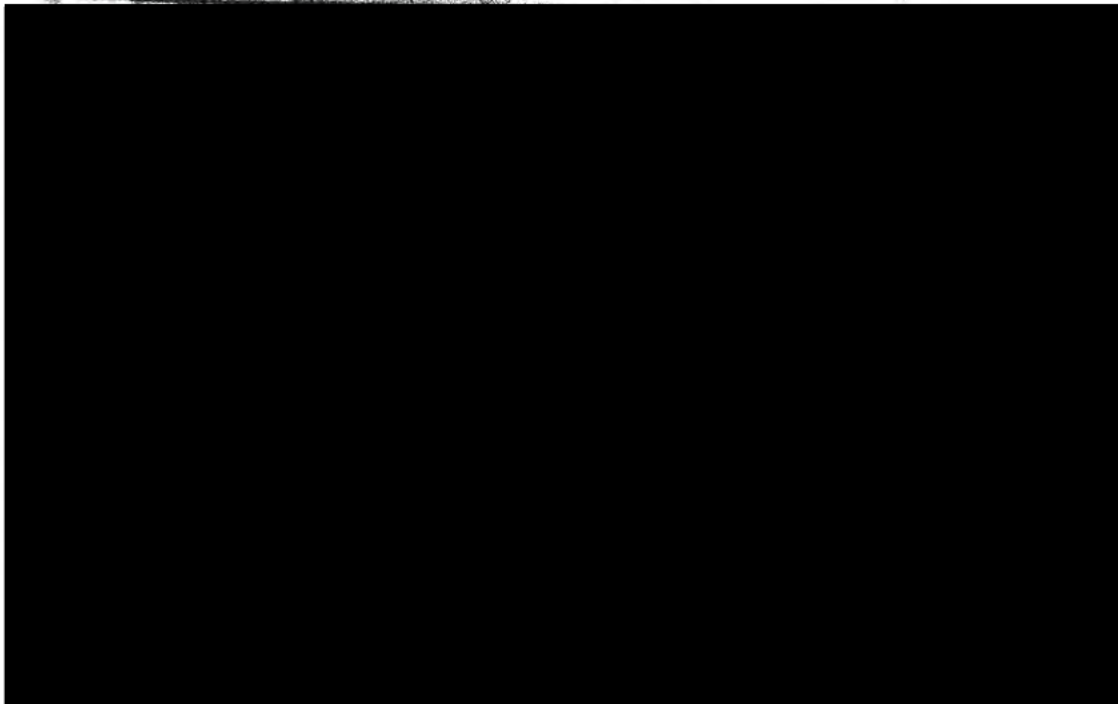
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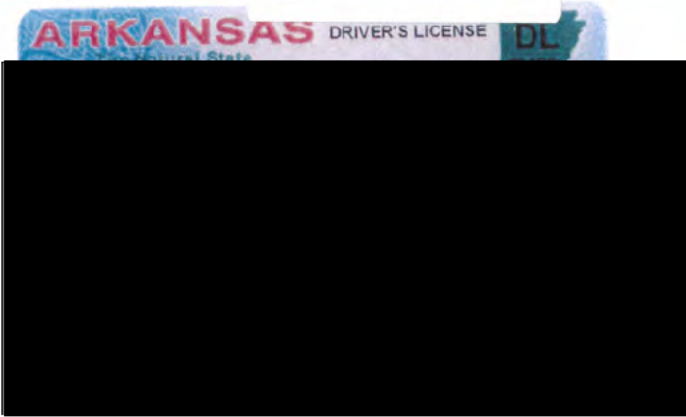
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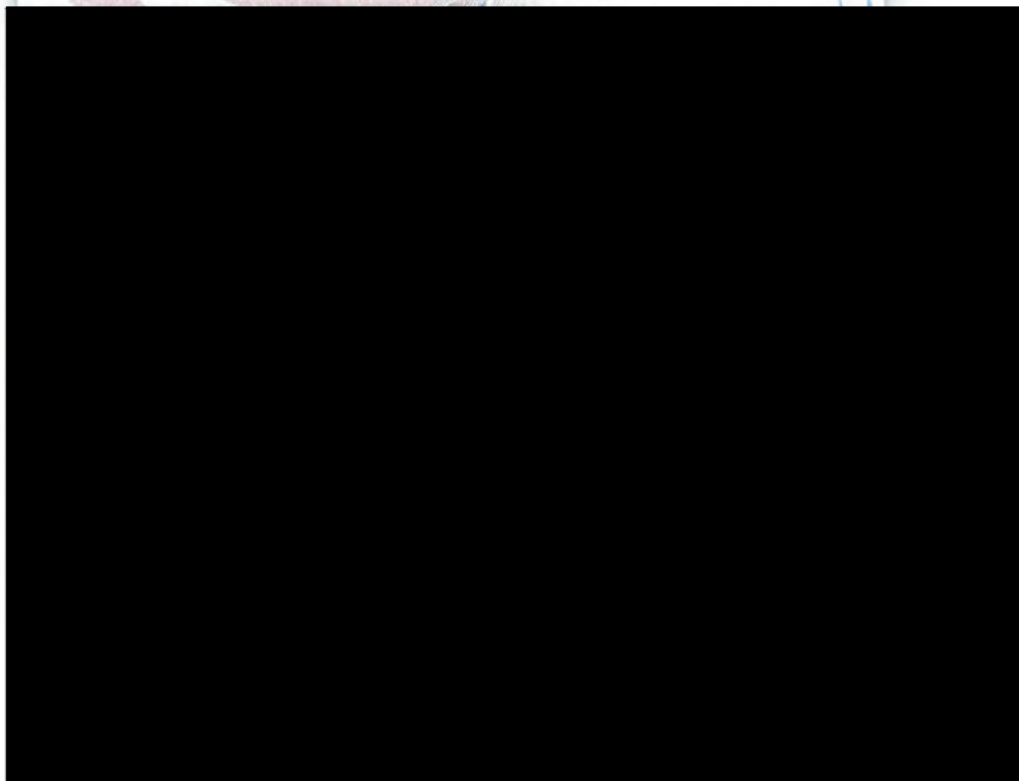


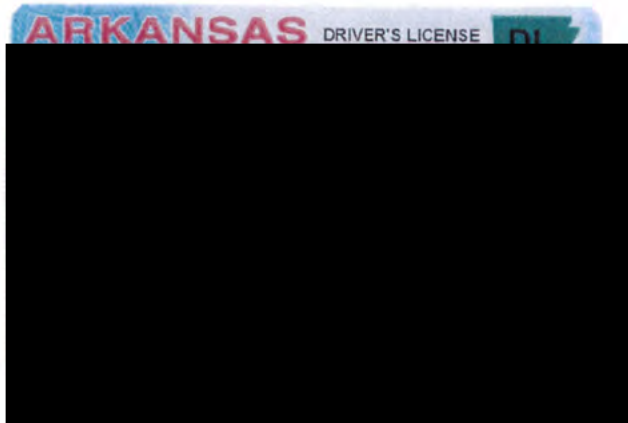


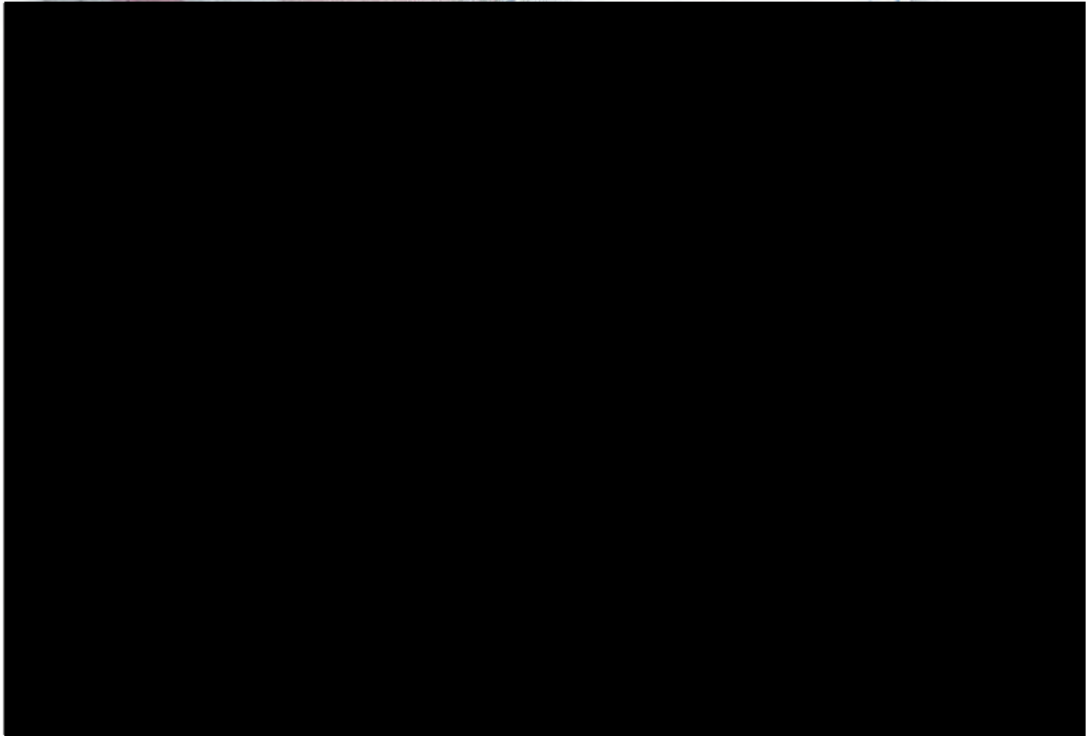


Section B, Appendix 2





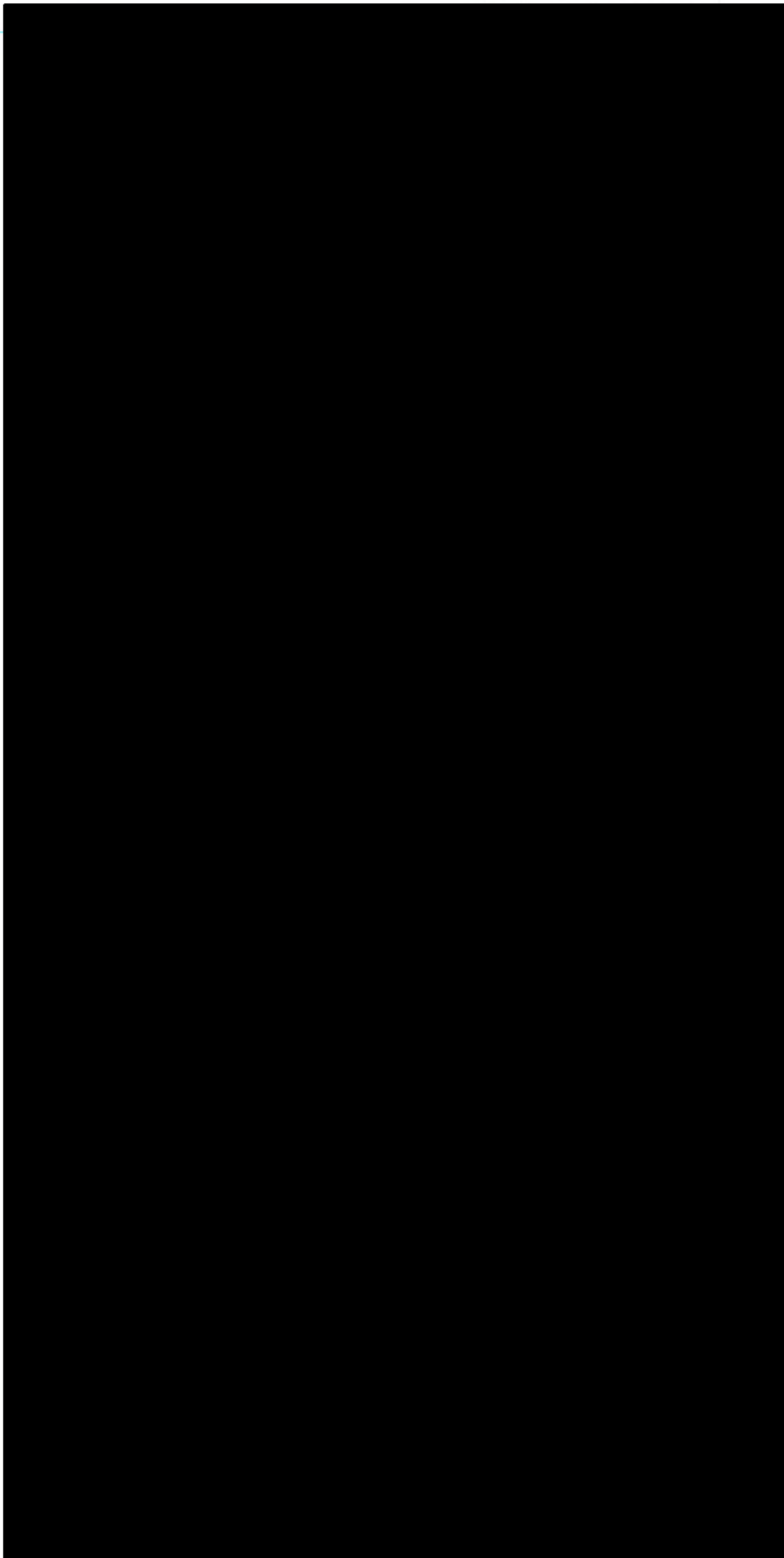






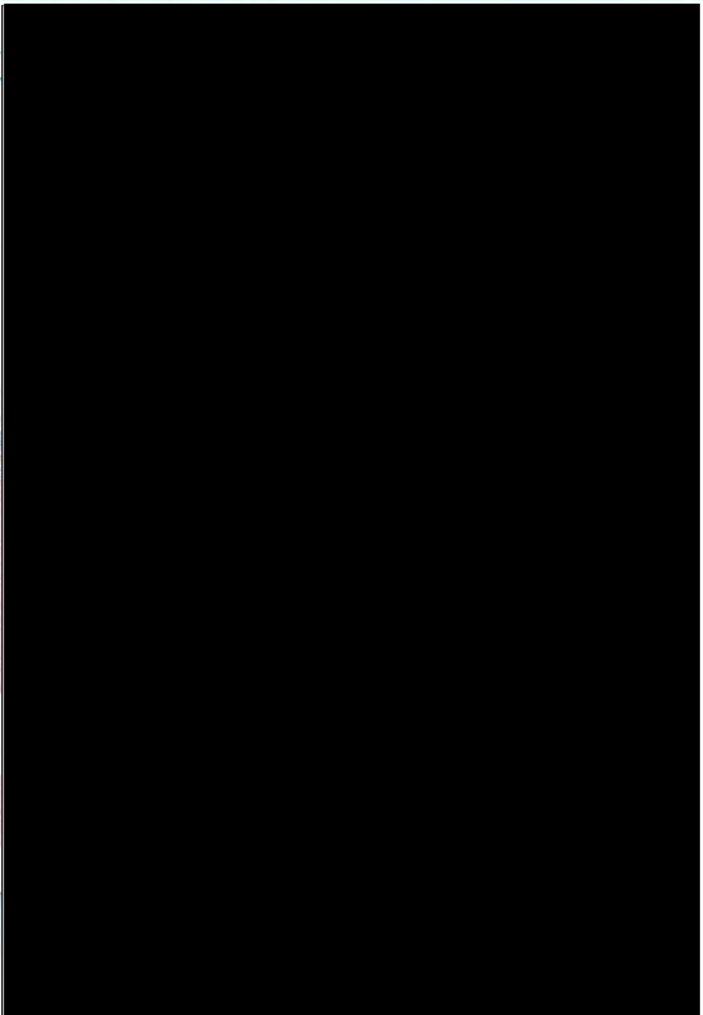
**ARKANSAS**

DRIVER'S LICENSE

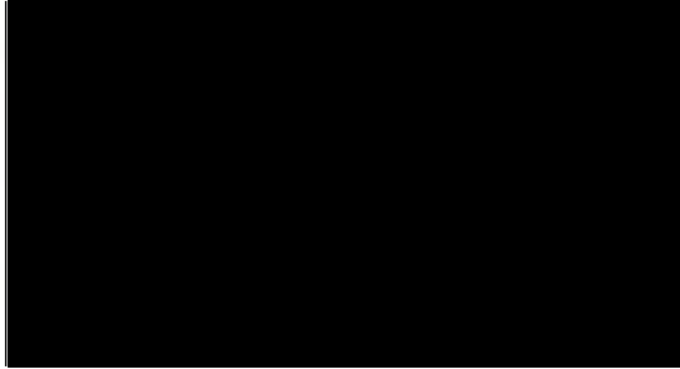


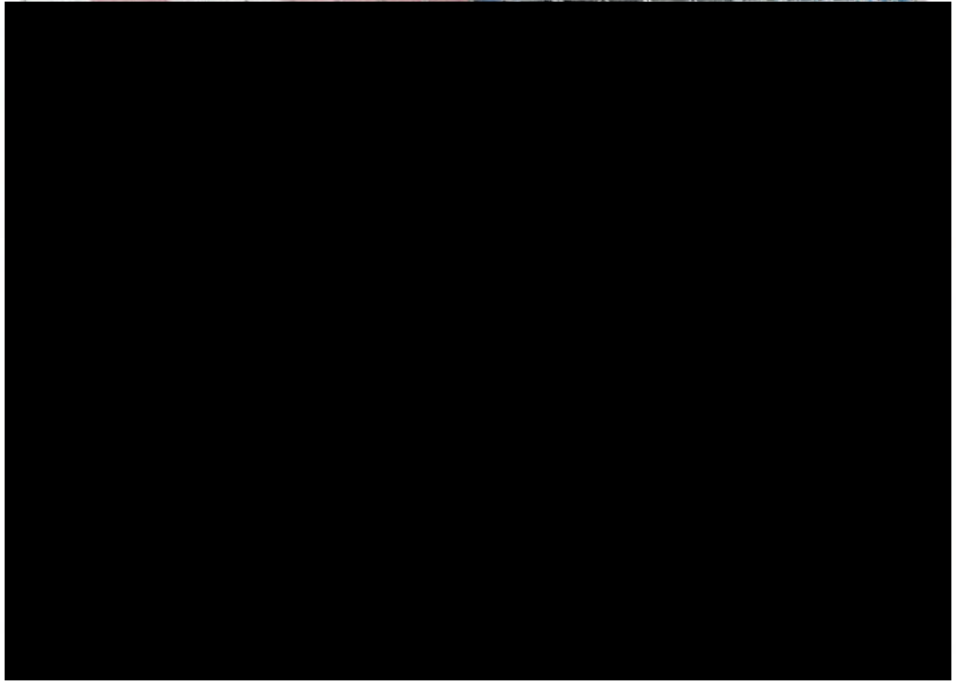


SIGNATURE OF BEARER / SIGNATURE DU TITULAIRE / FIRMA DEL TITULAR



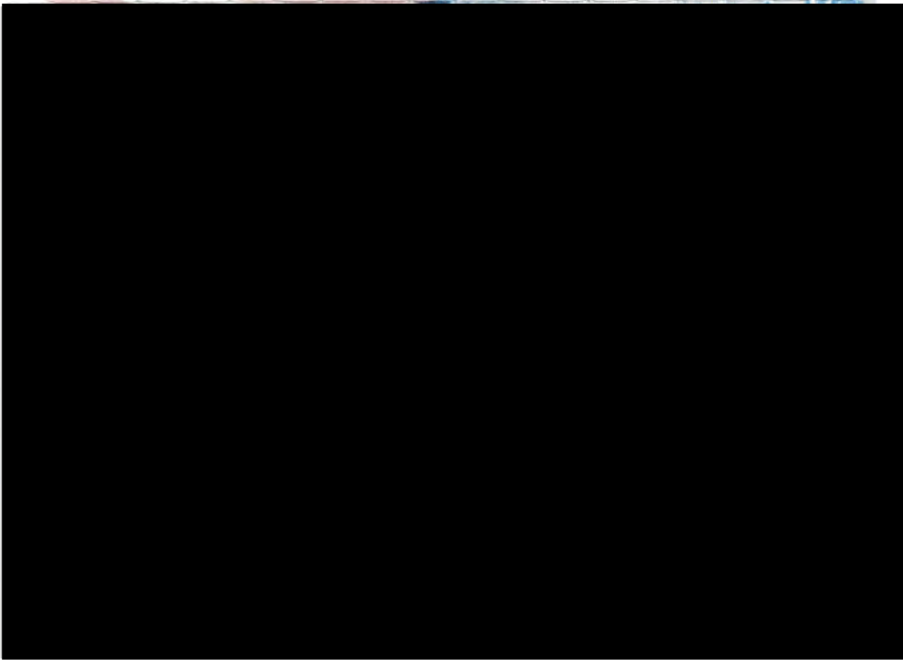
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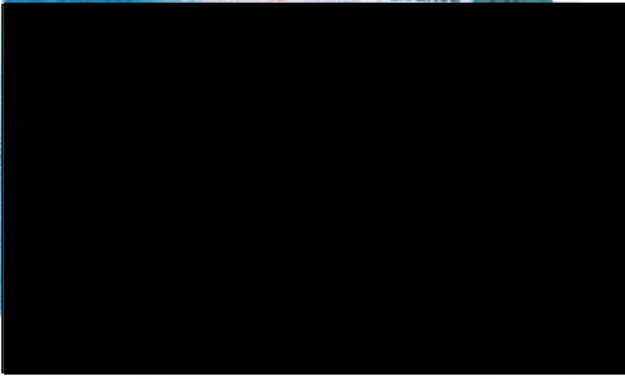








ARKANSAS DRIVER'S LICENSE



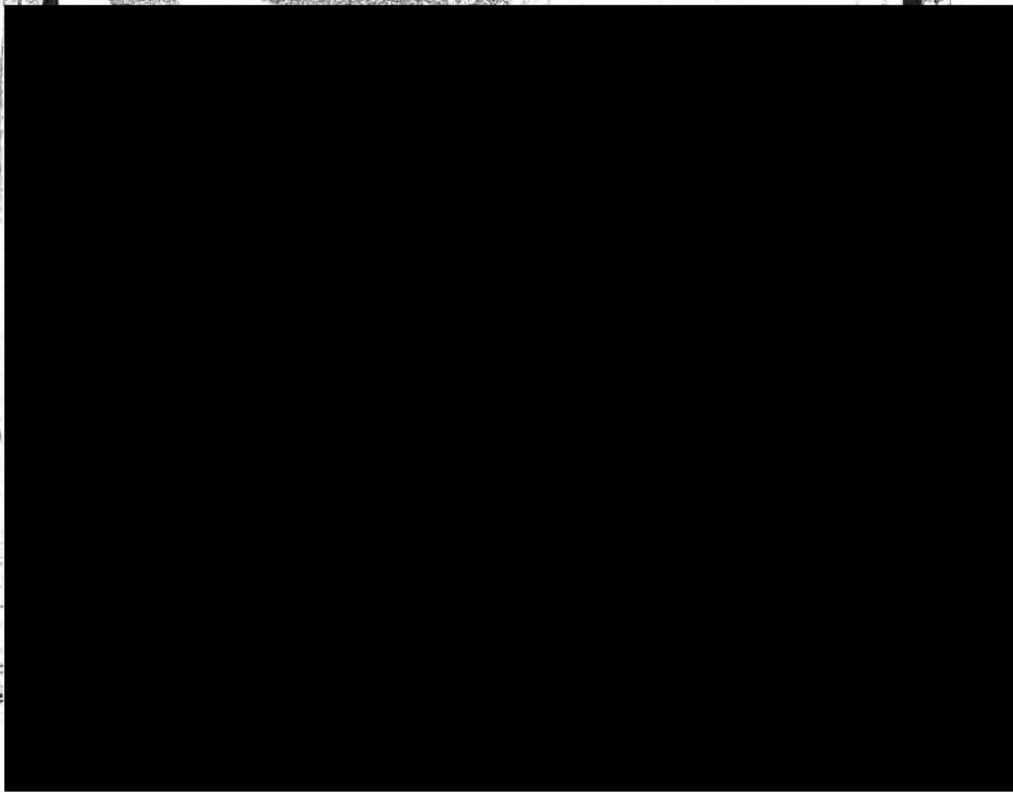
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*Penelope R. Stanley*

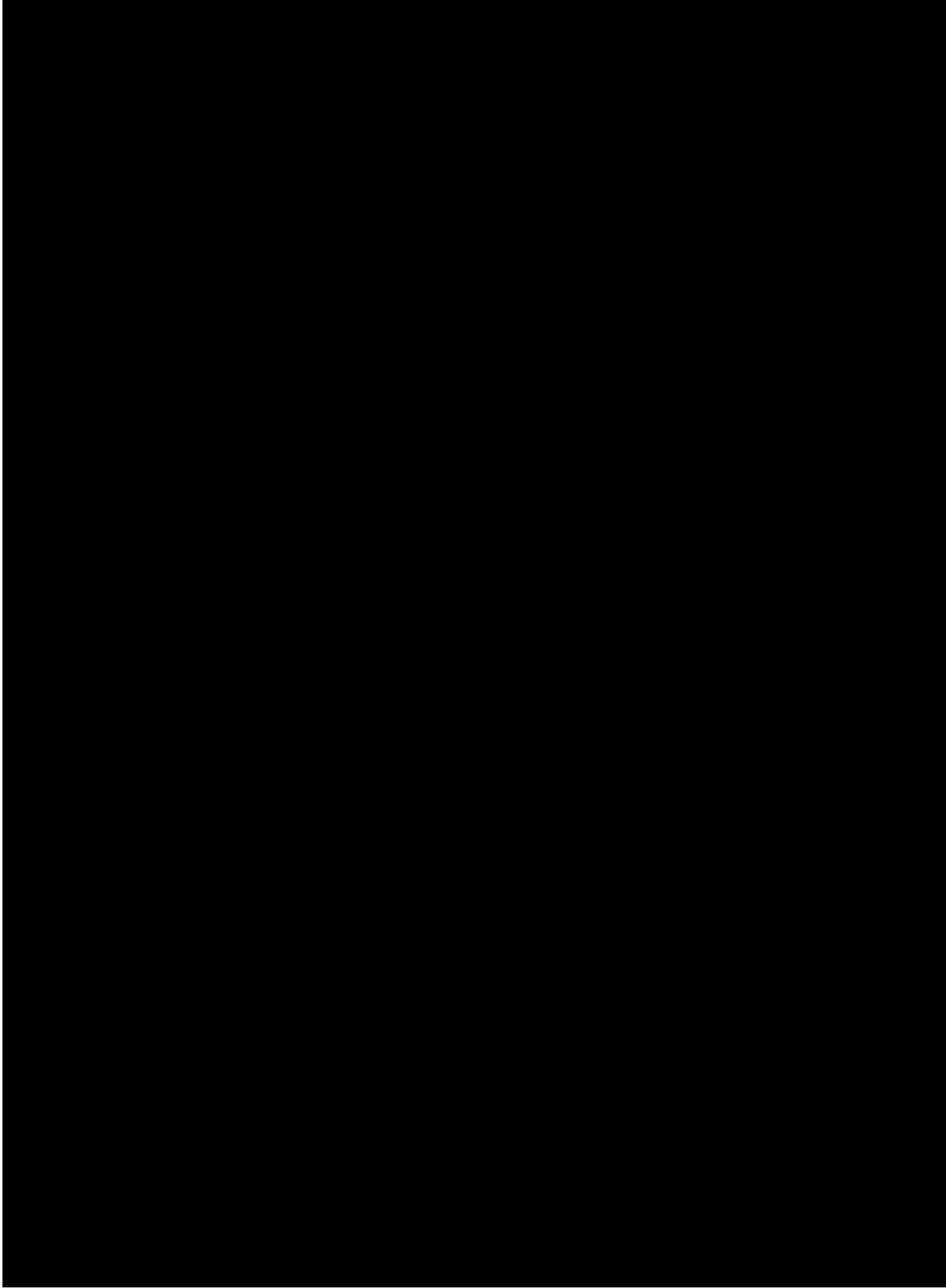
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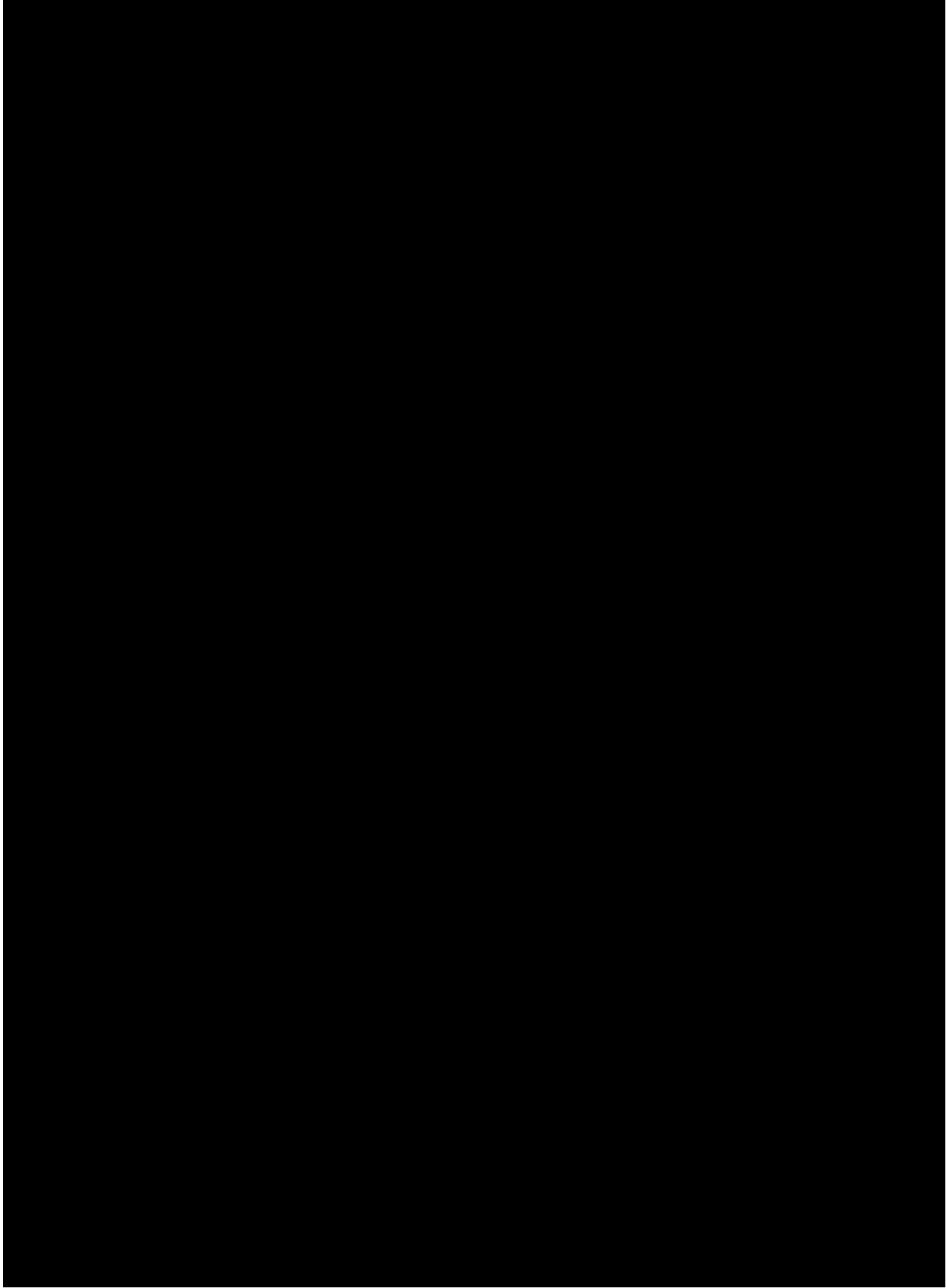
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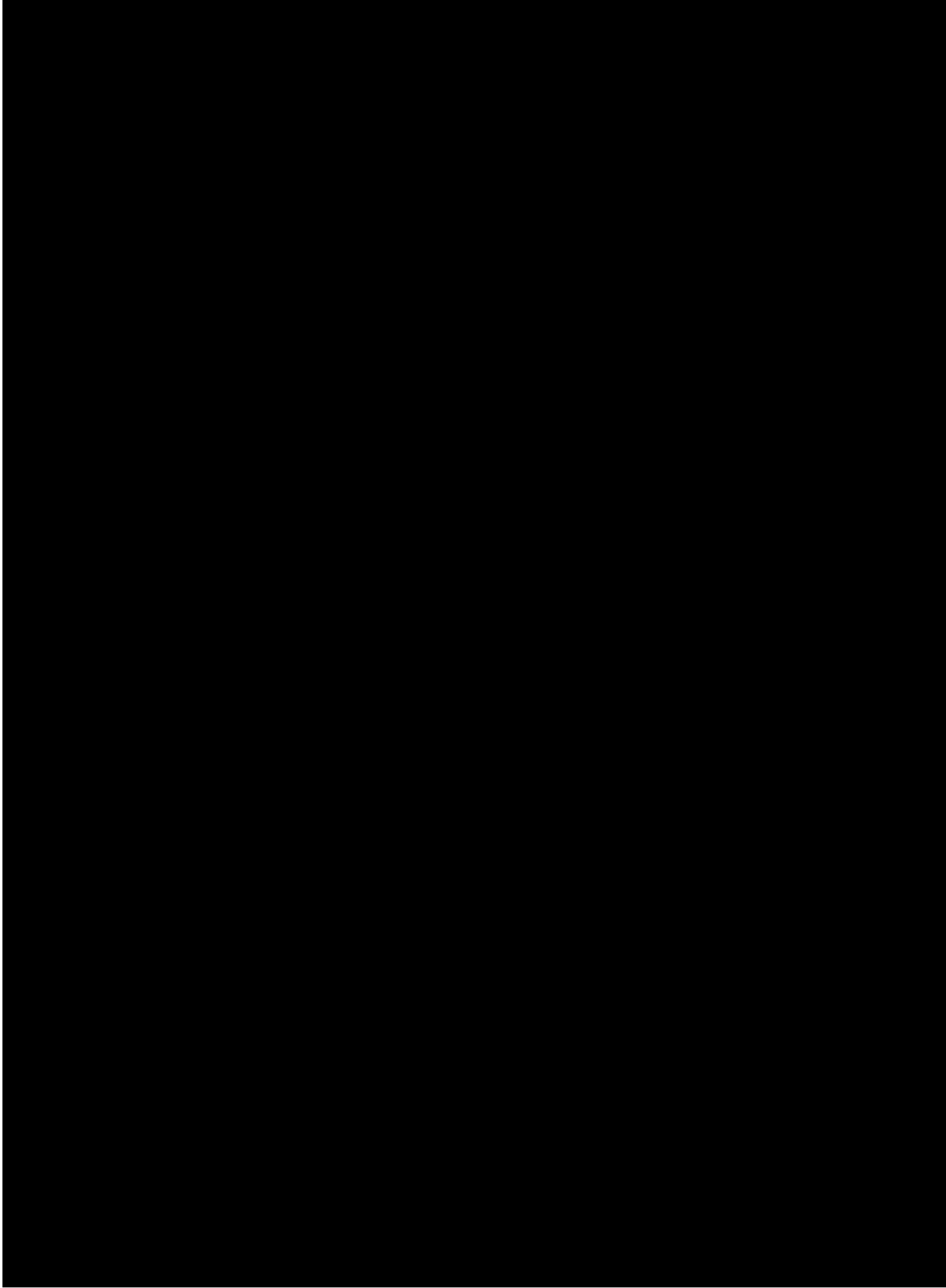
**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

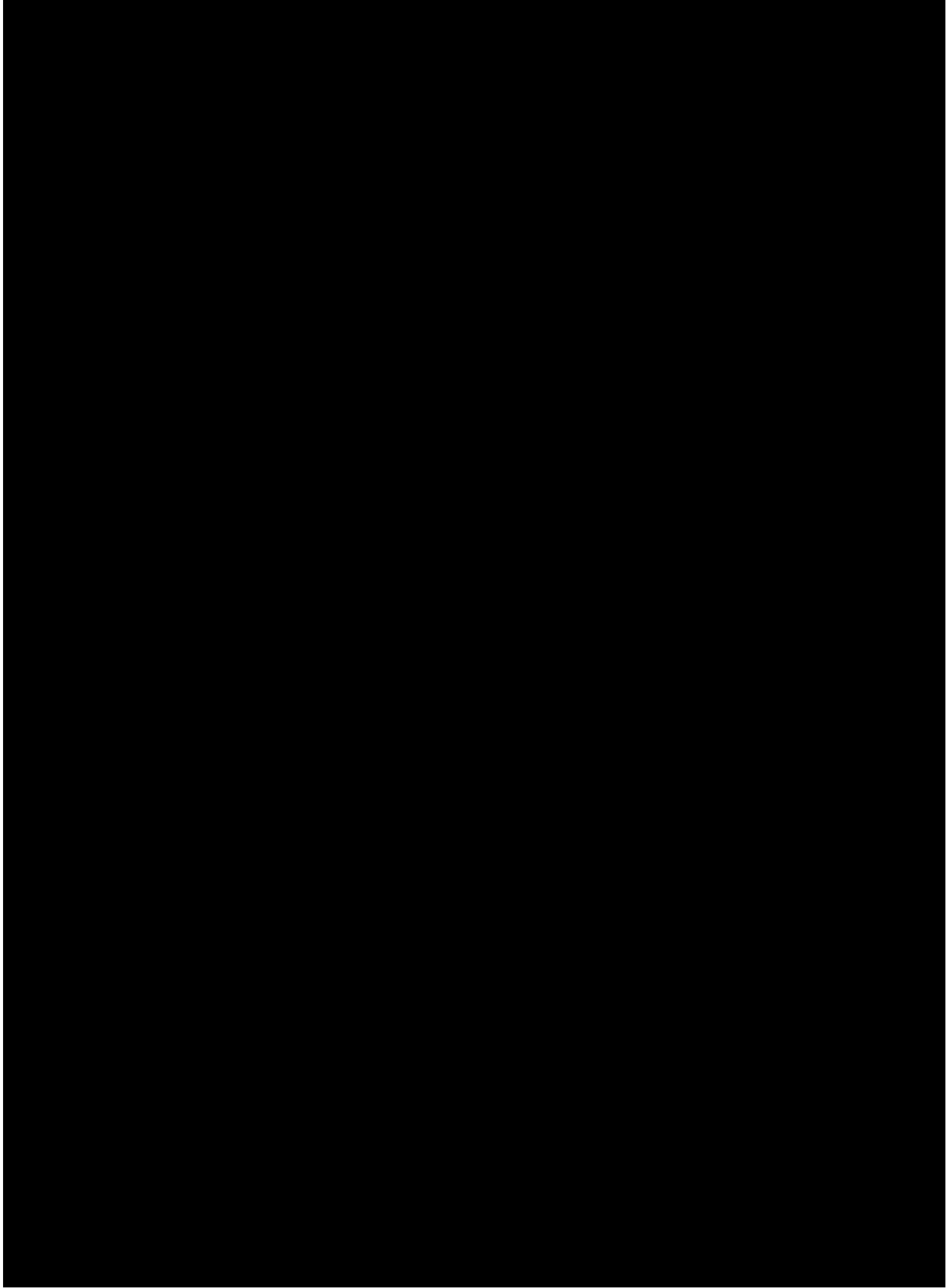
**SECTION B. Applicant, Owner, Officer, or Board Member Disclosure Statement**  
**APPENDIX 3 - ESTABLISH SEVEN YEARS OF RESIDENCY IN ARKANSAS**









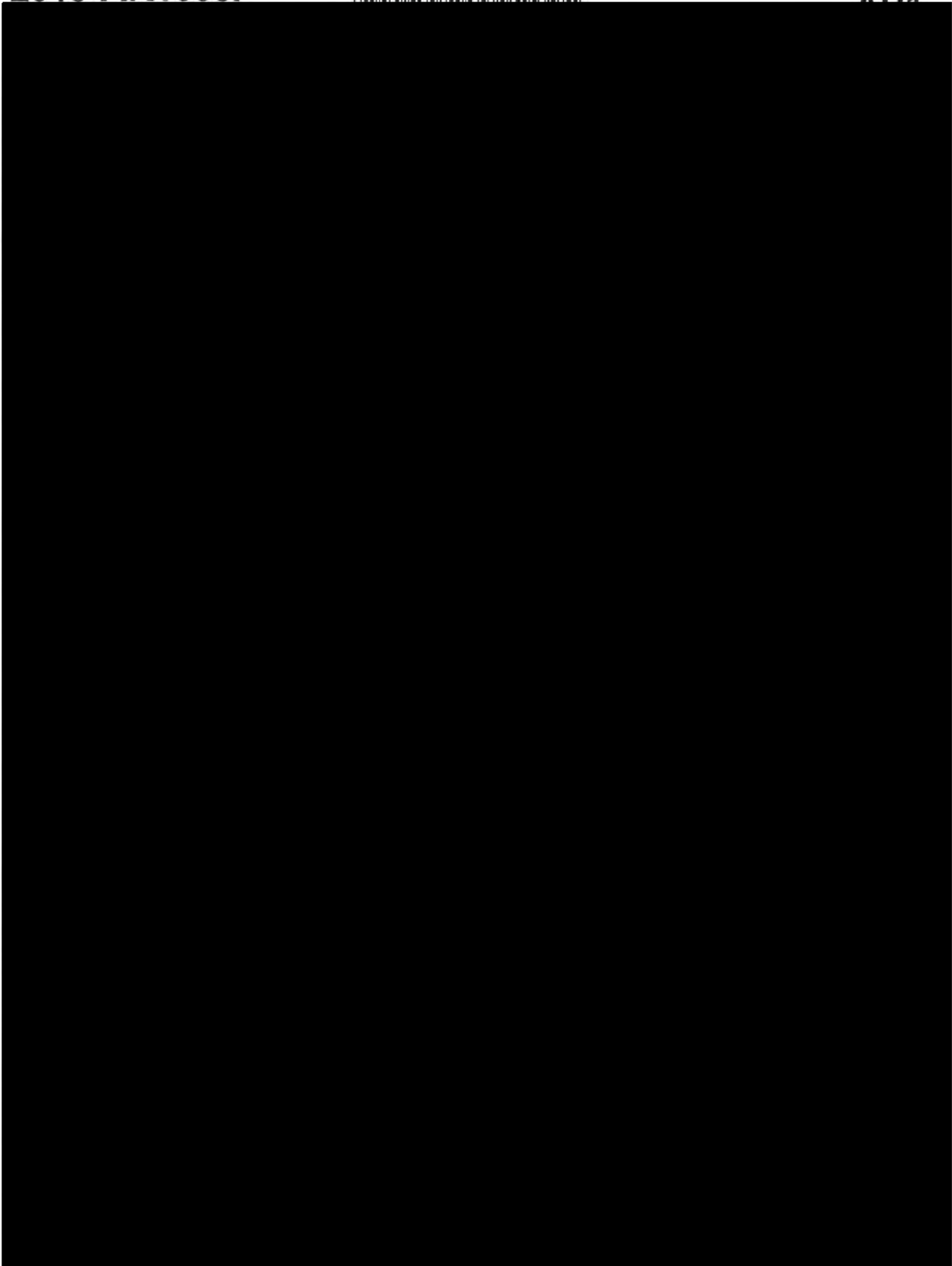


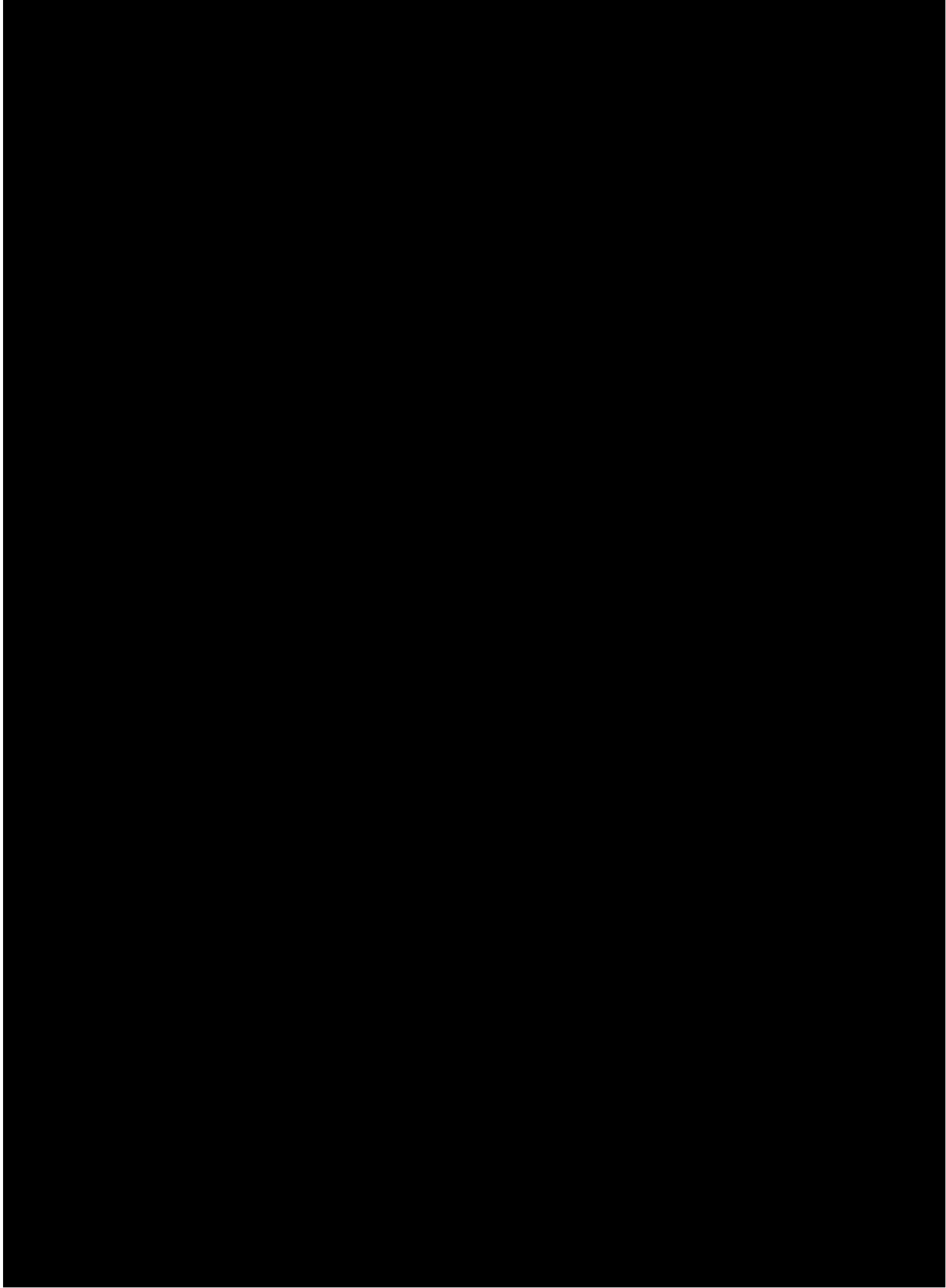
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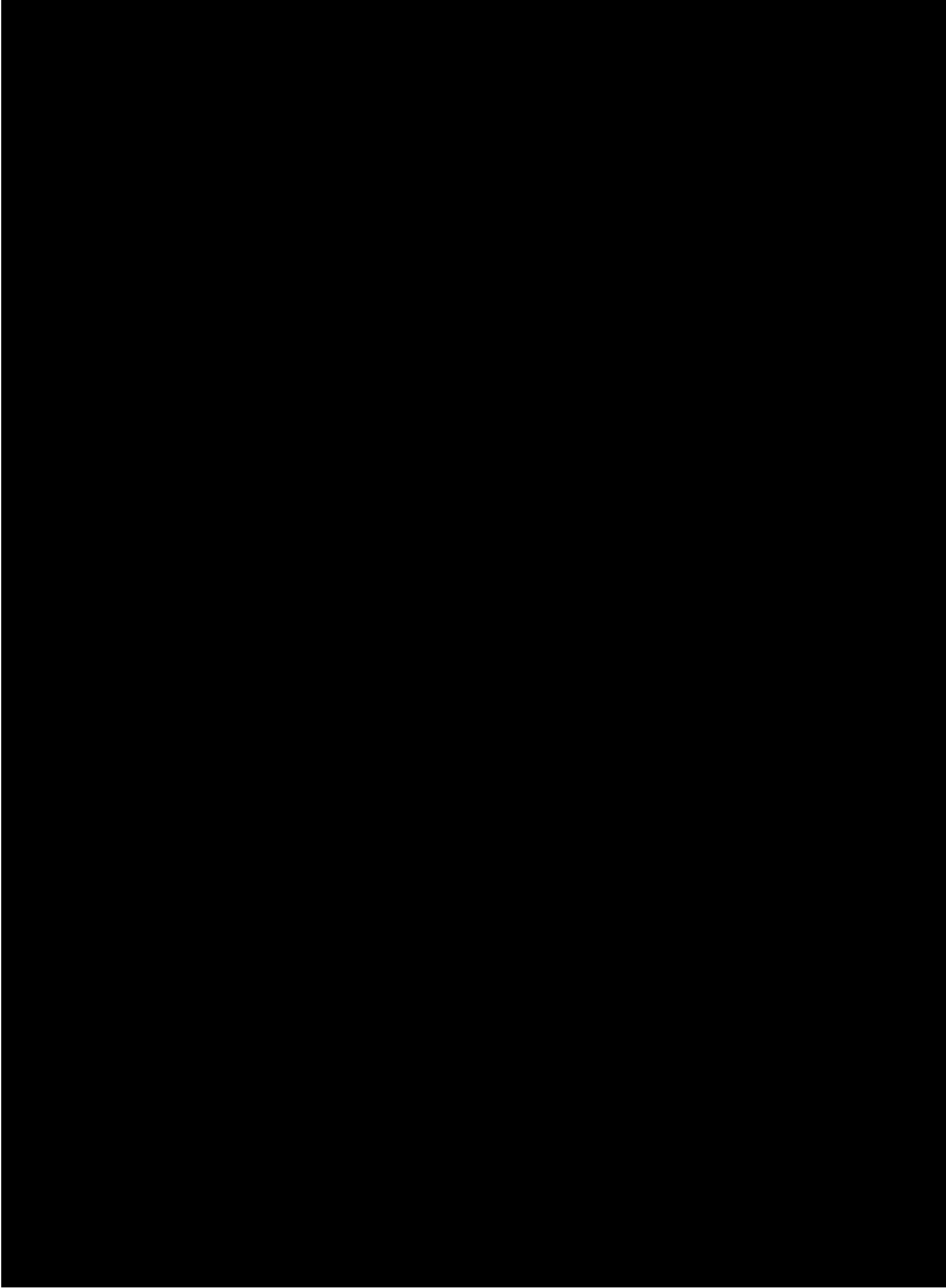


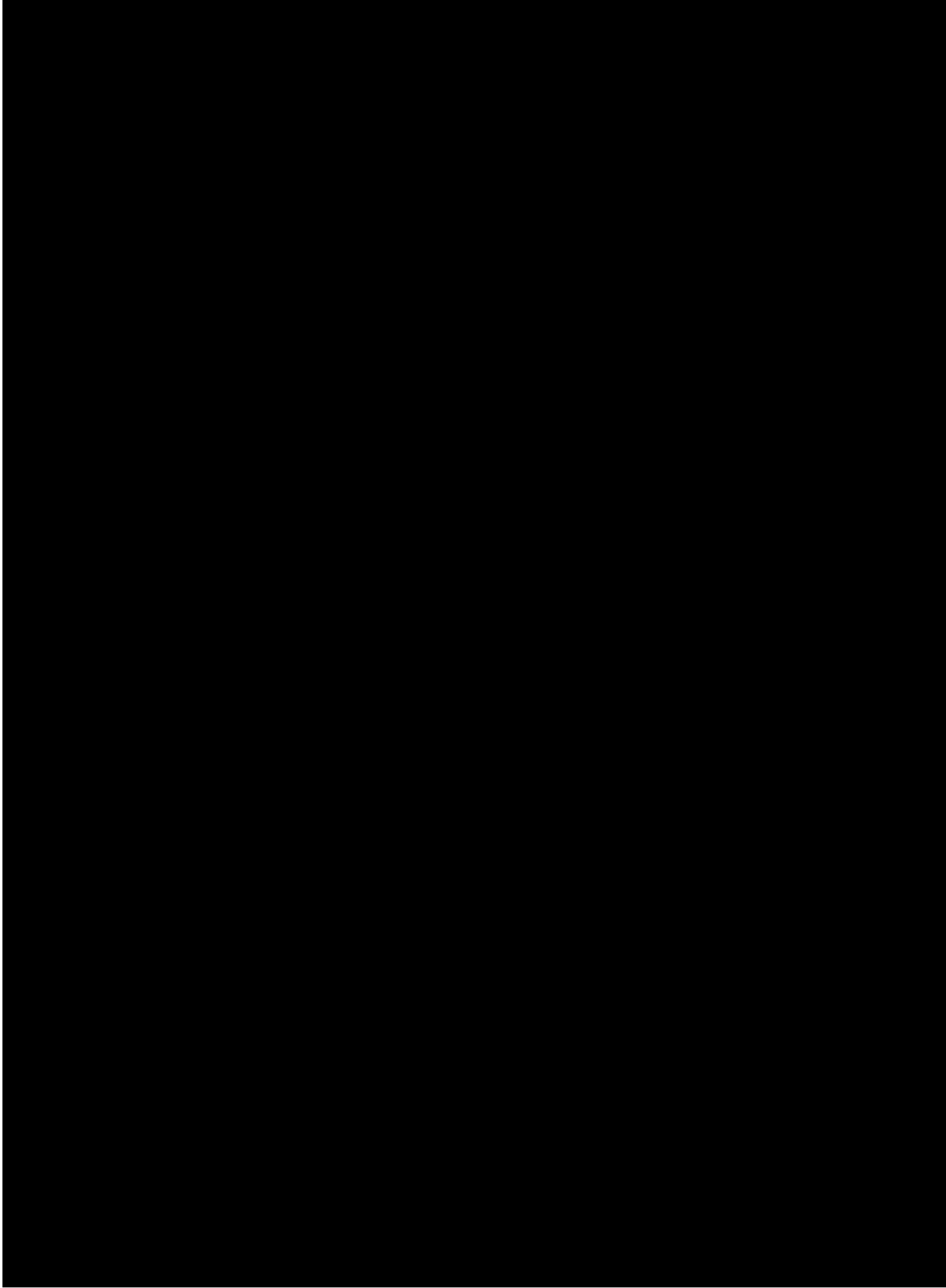
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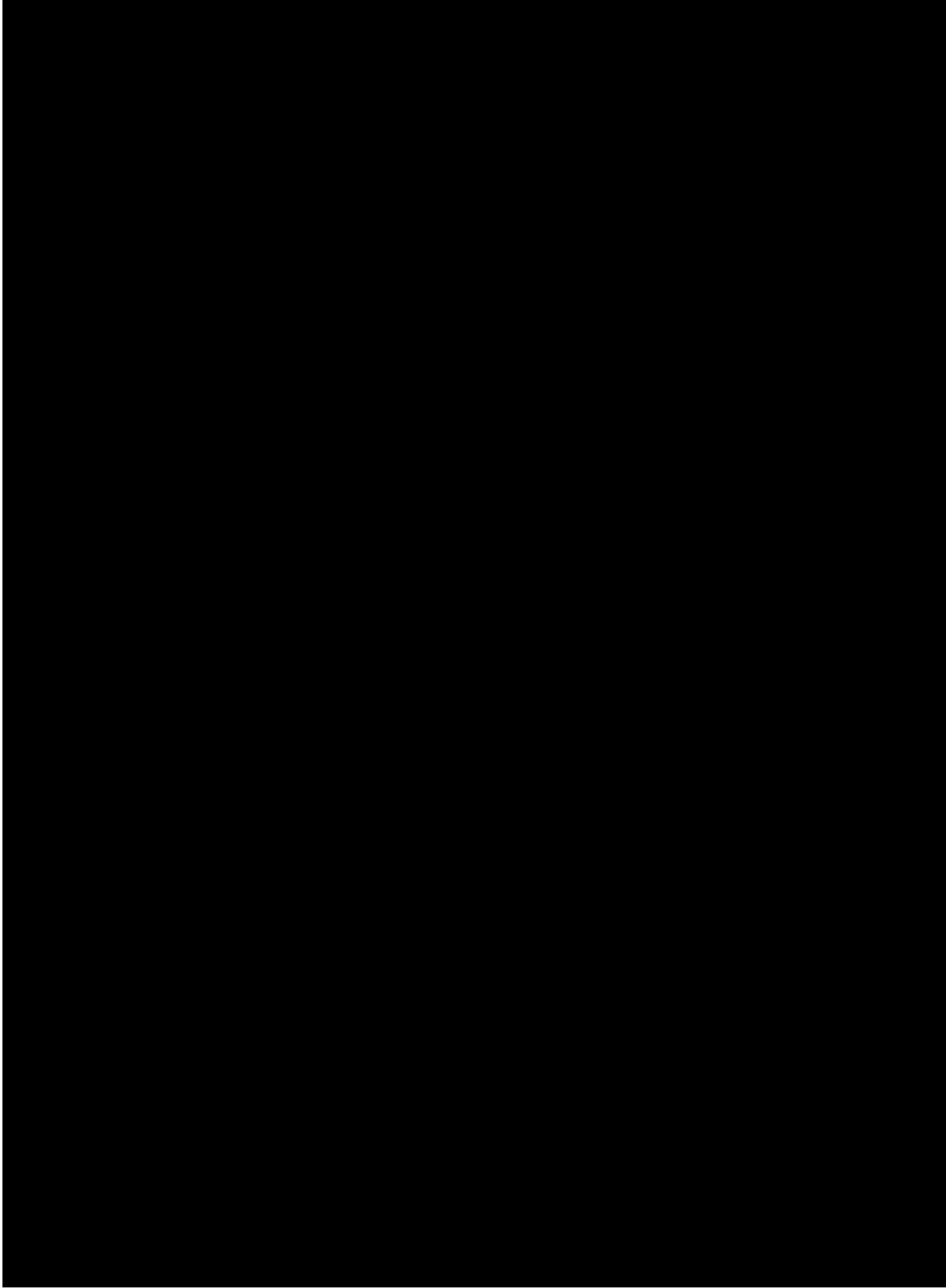


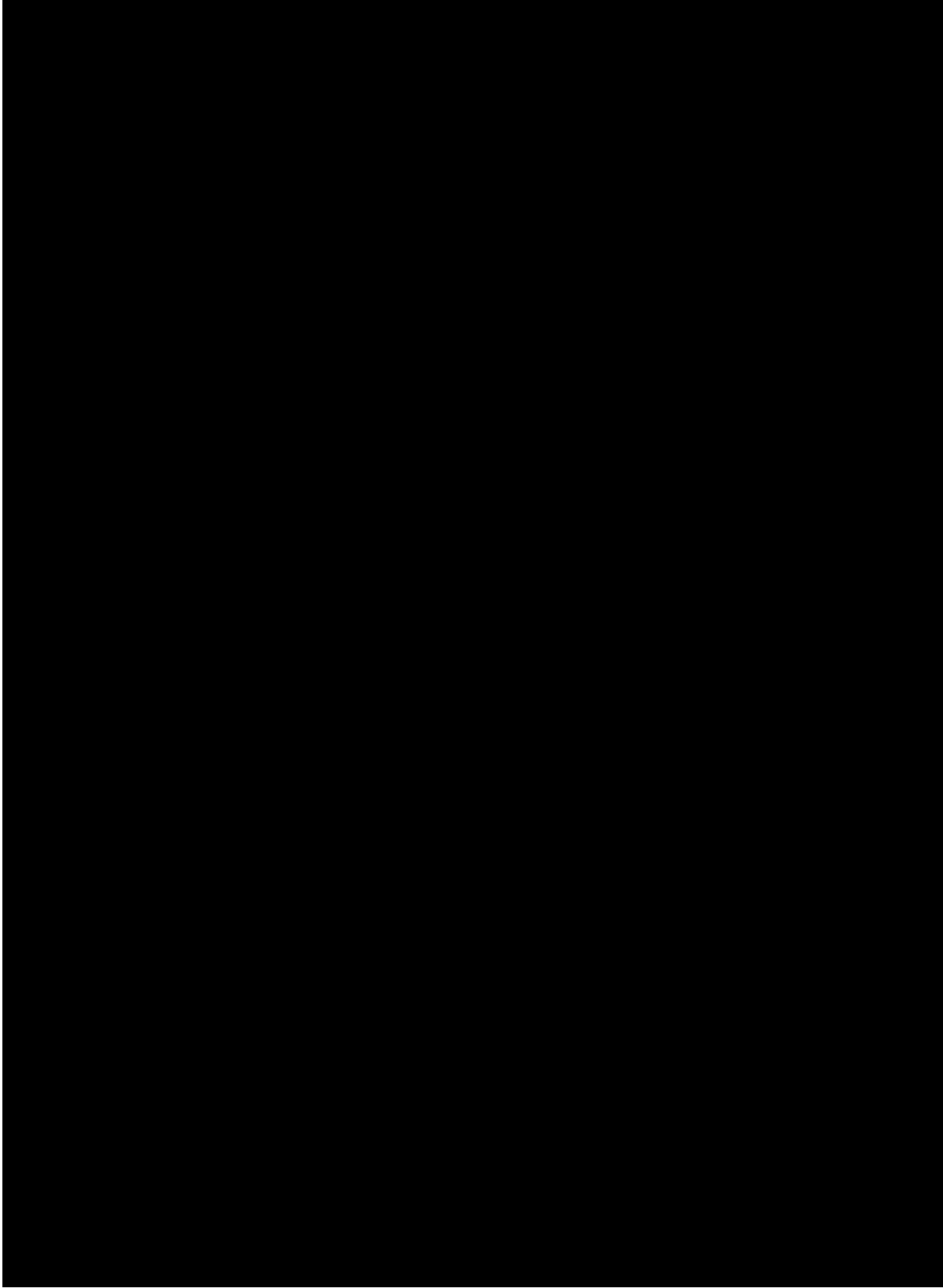


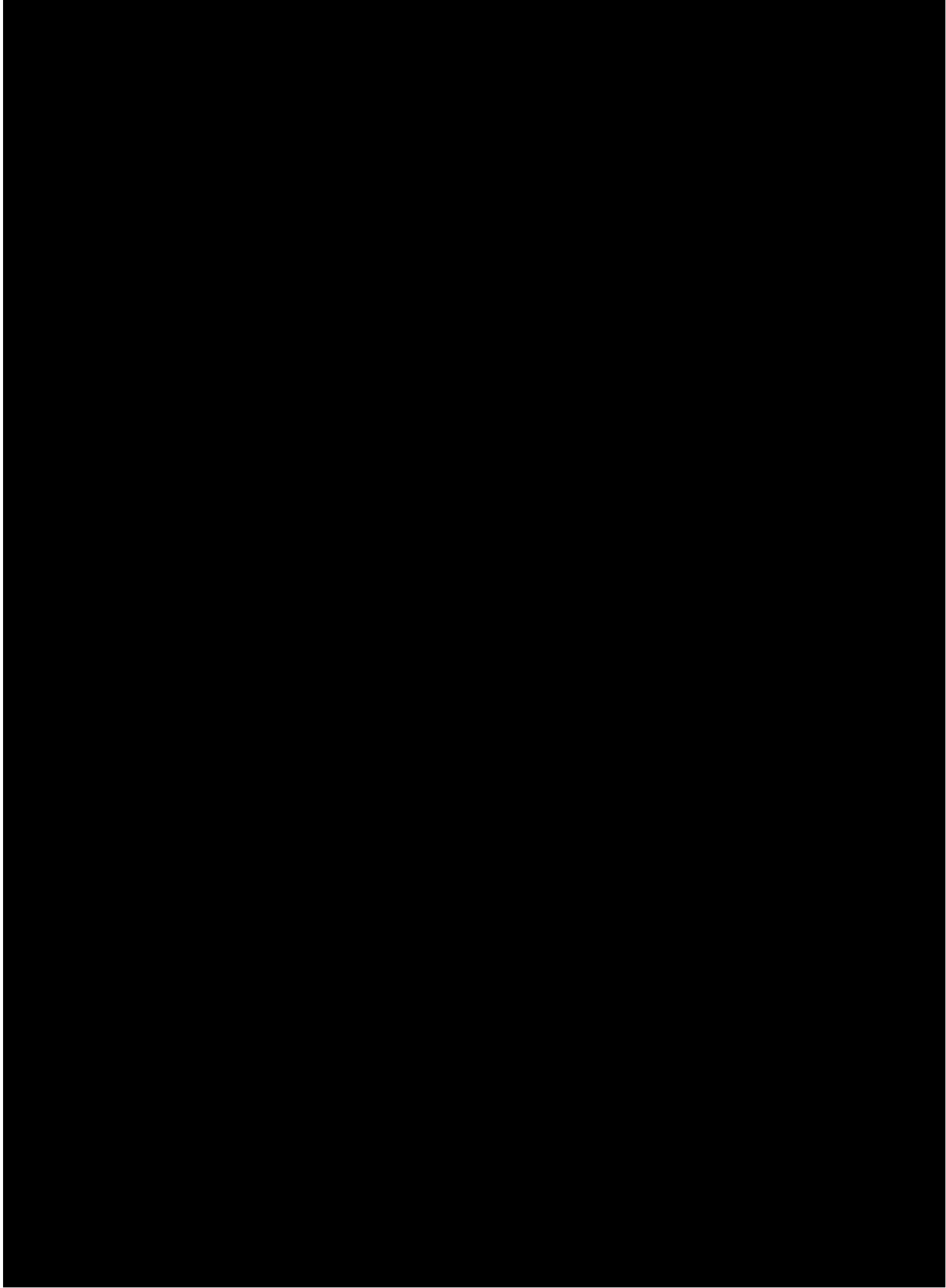


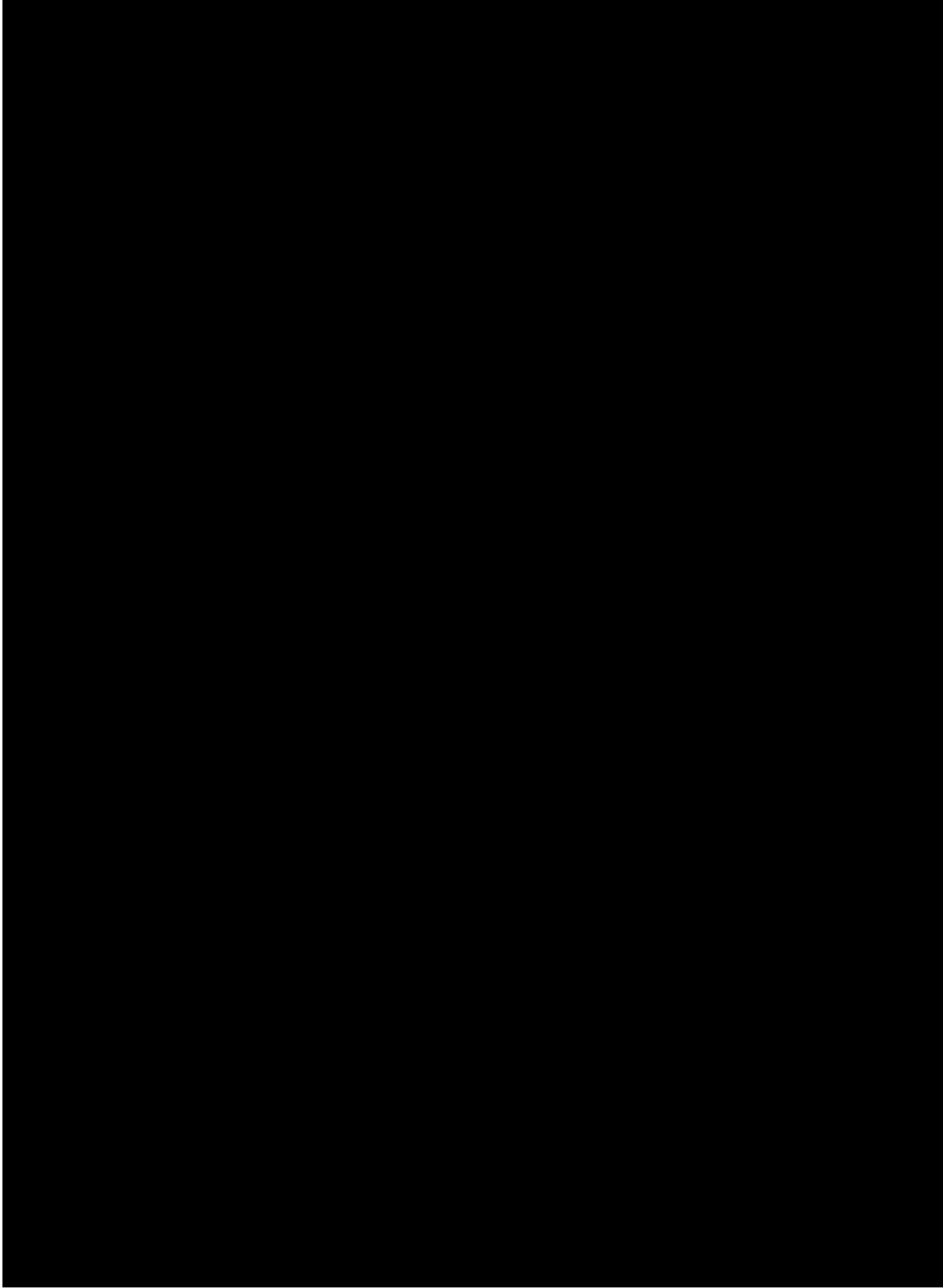




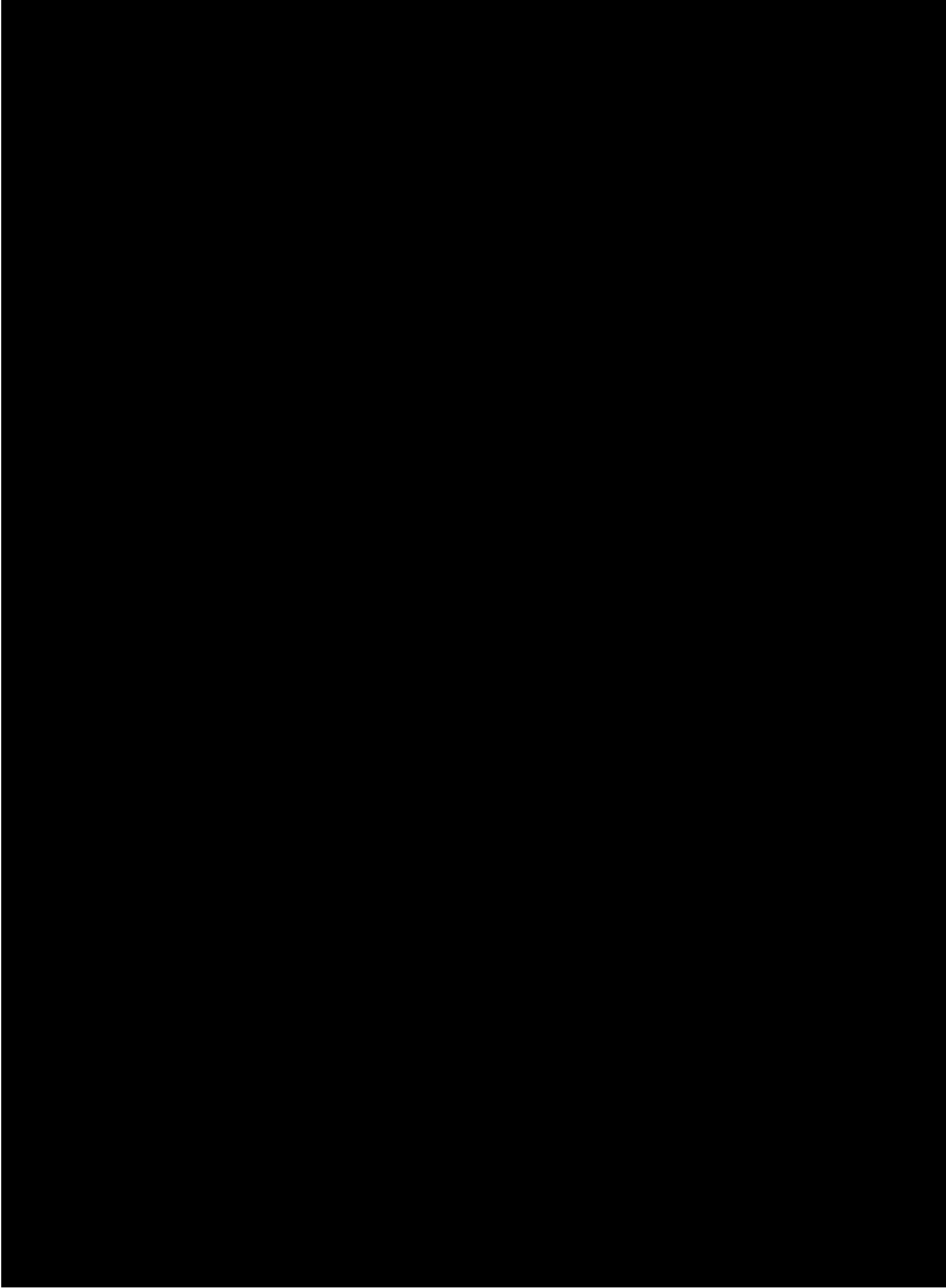


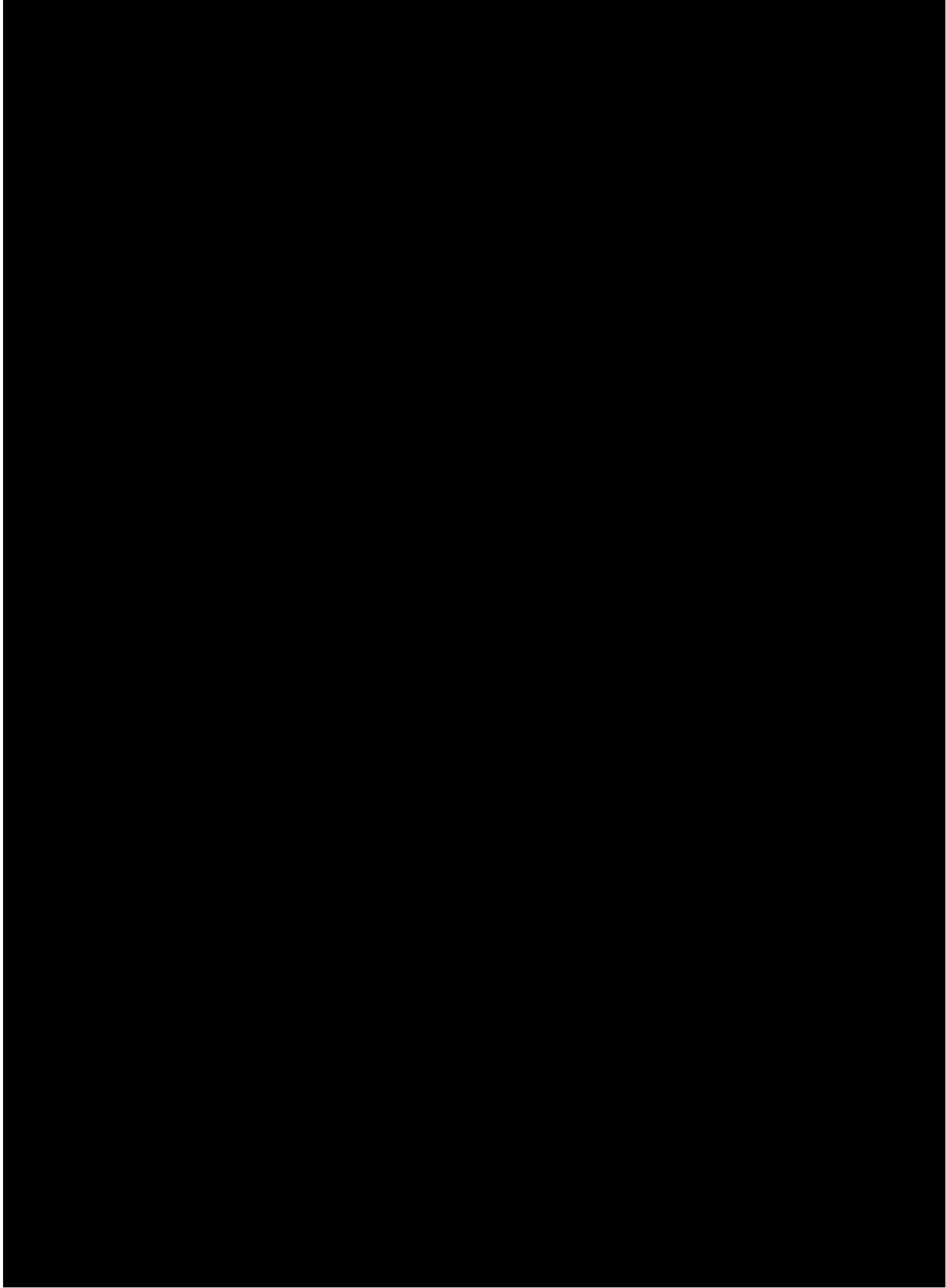


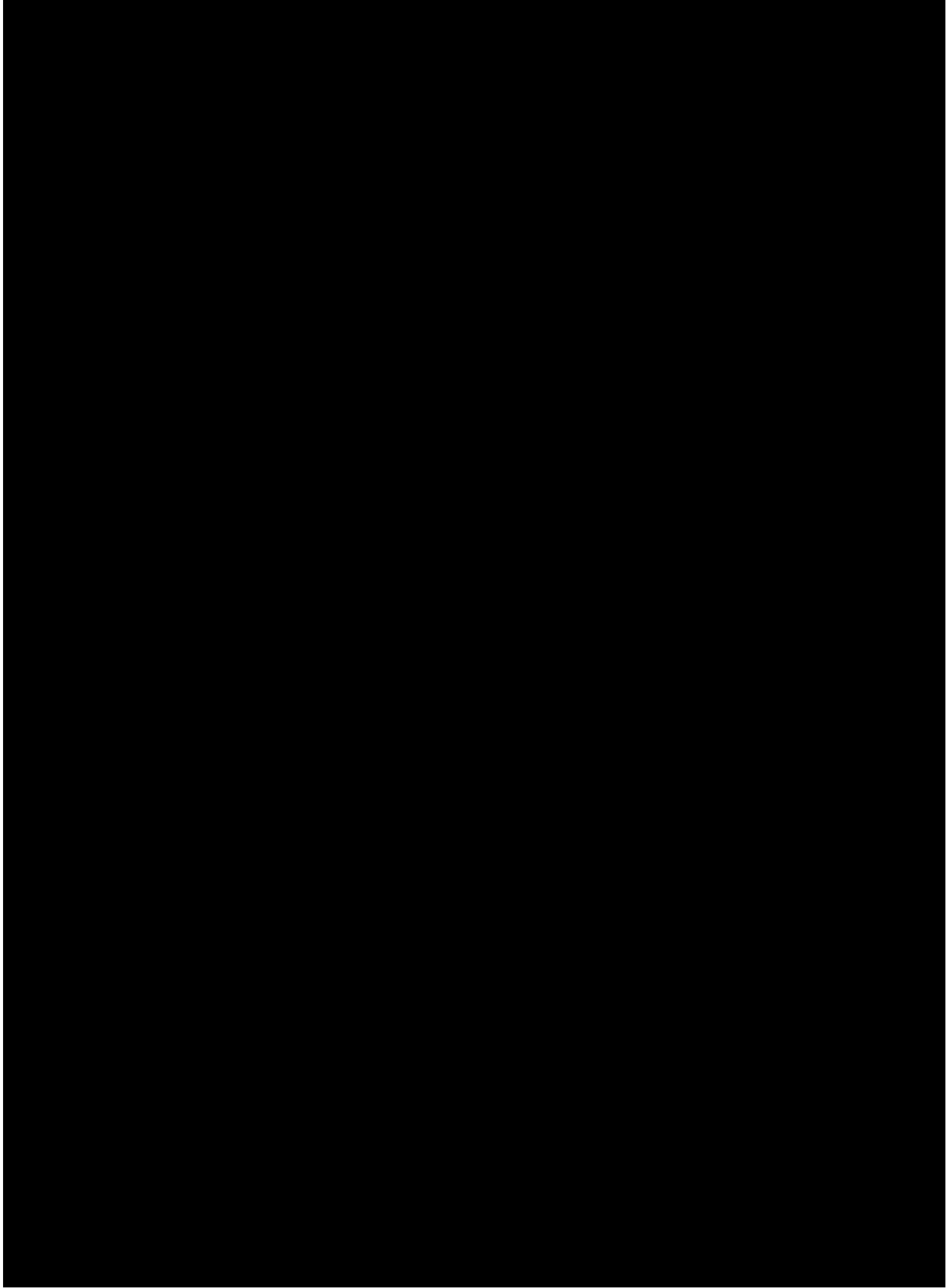


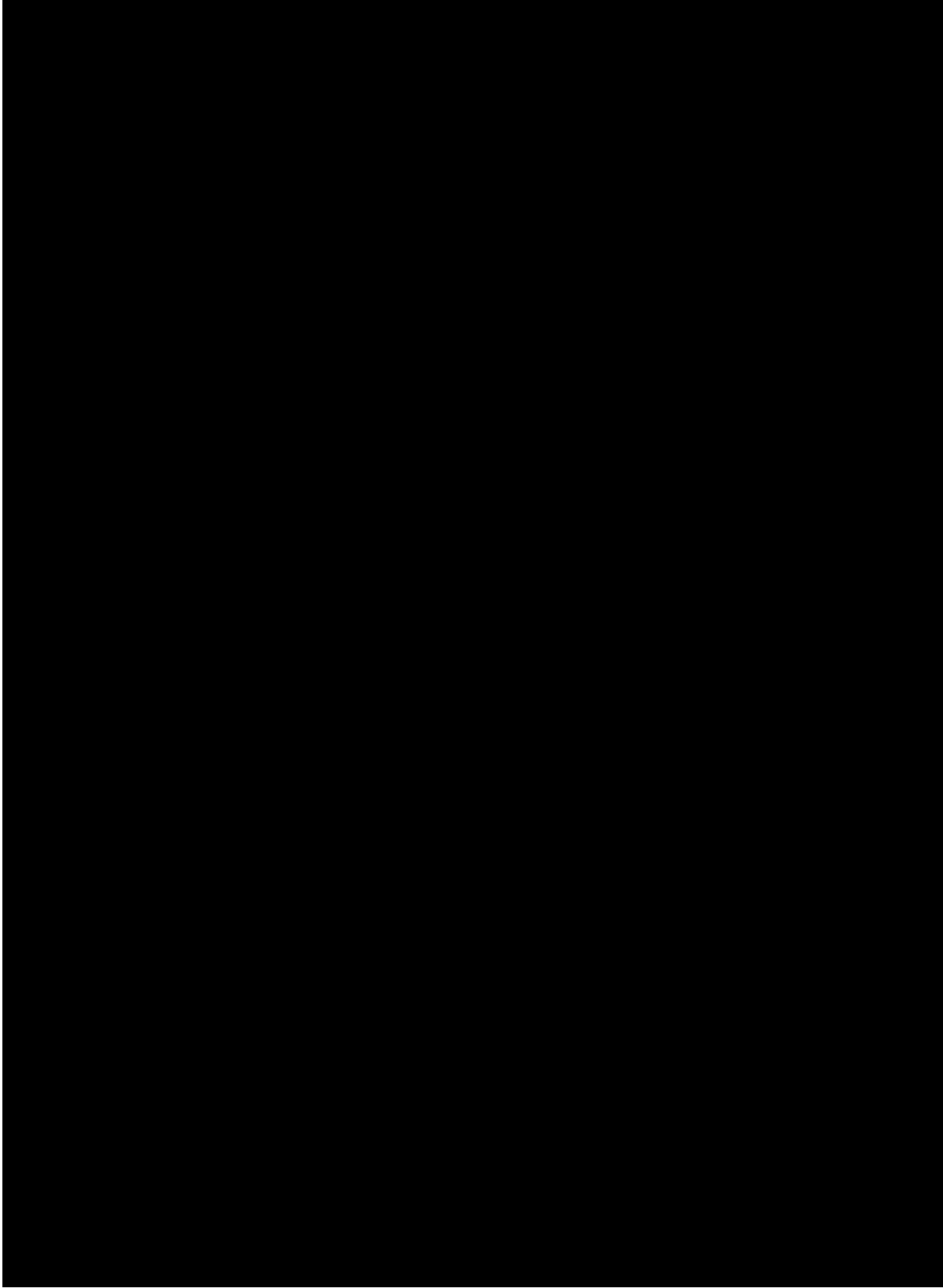


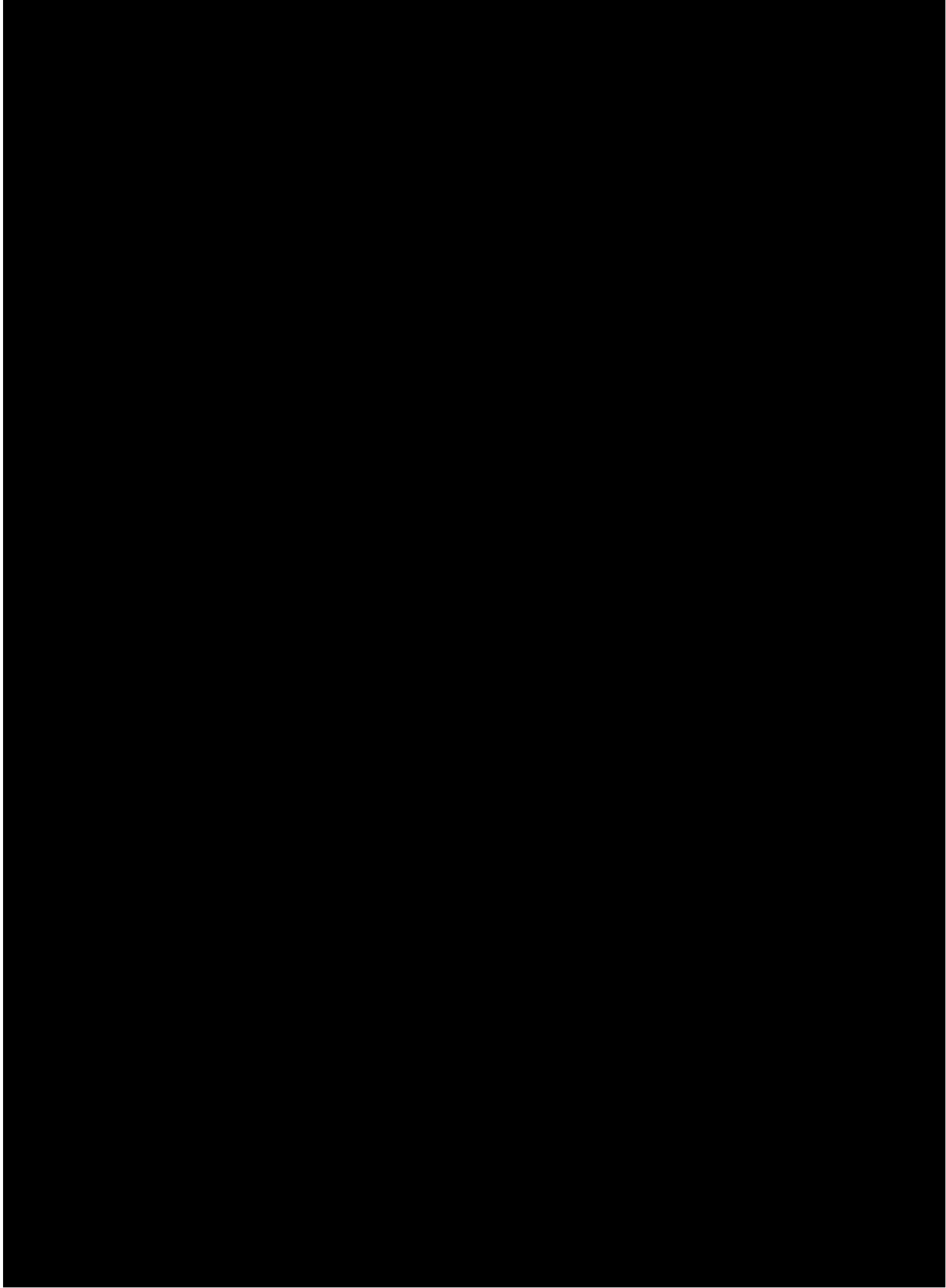


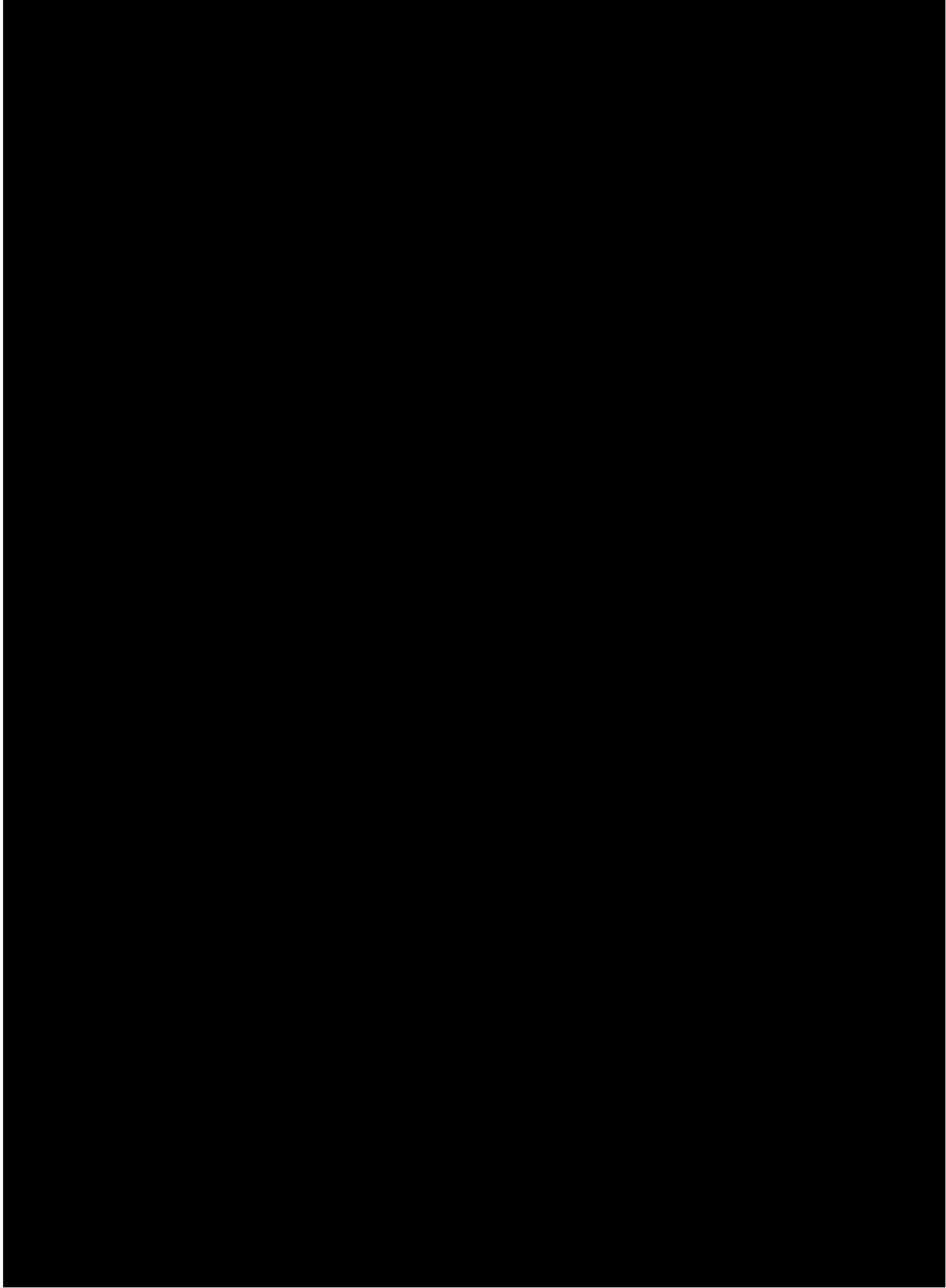




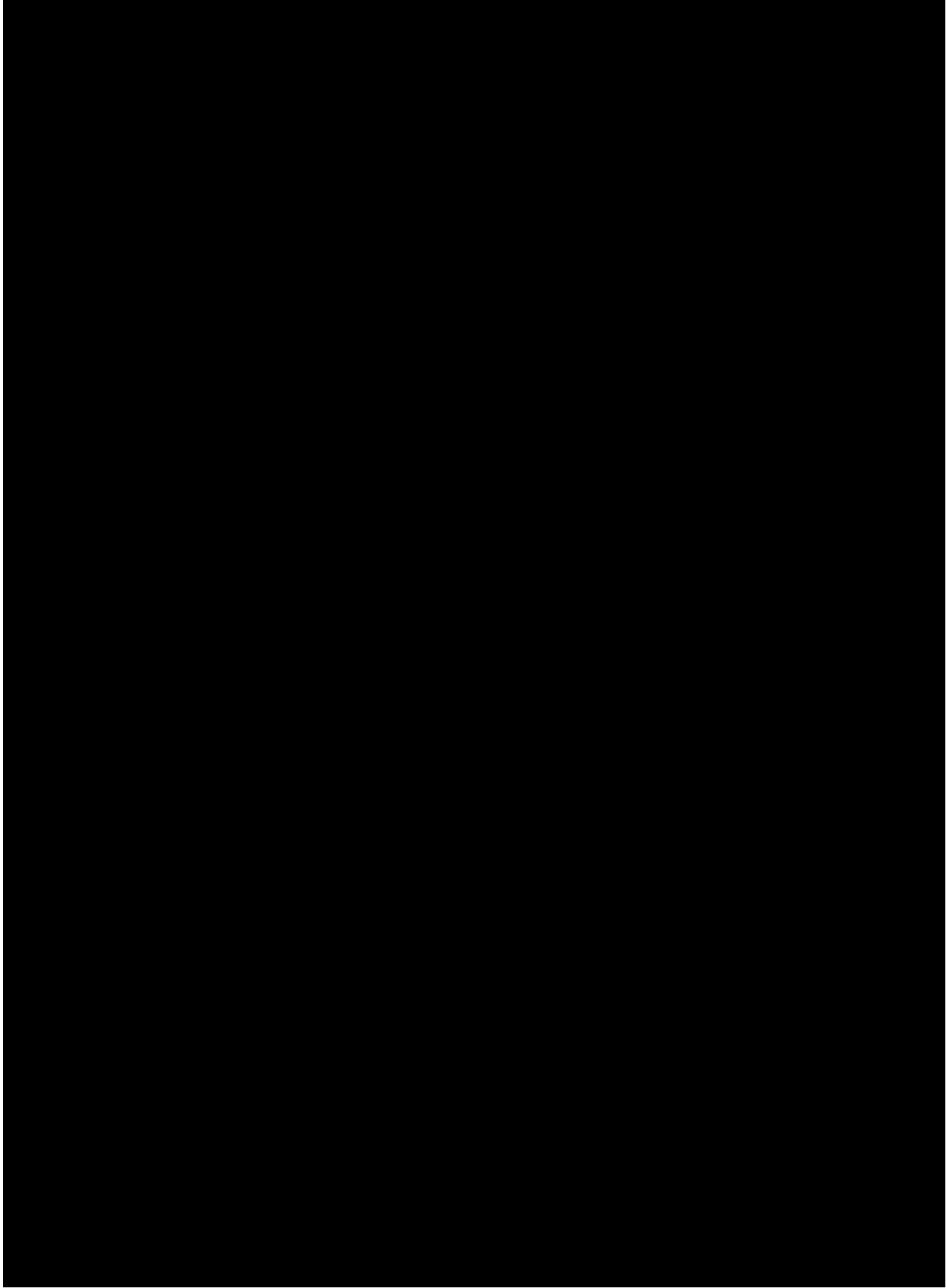


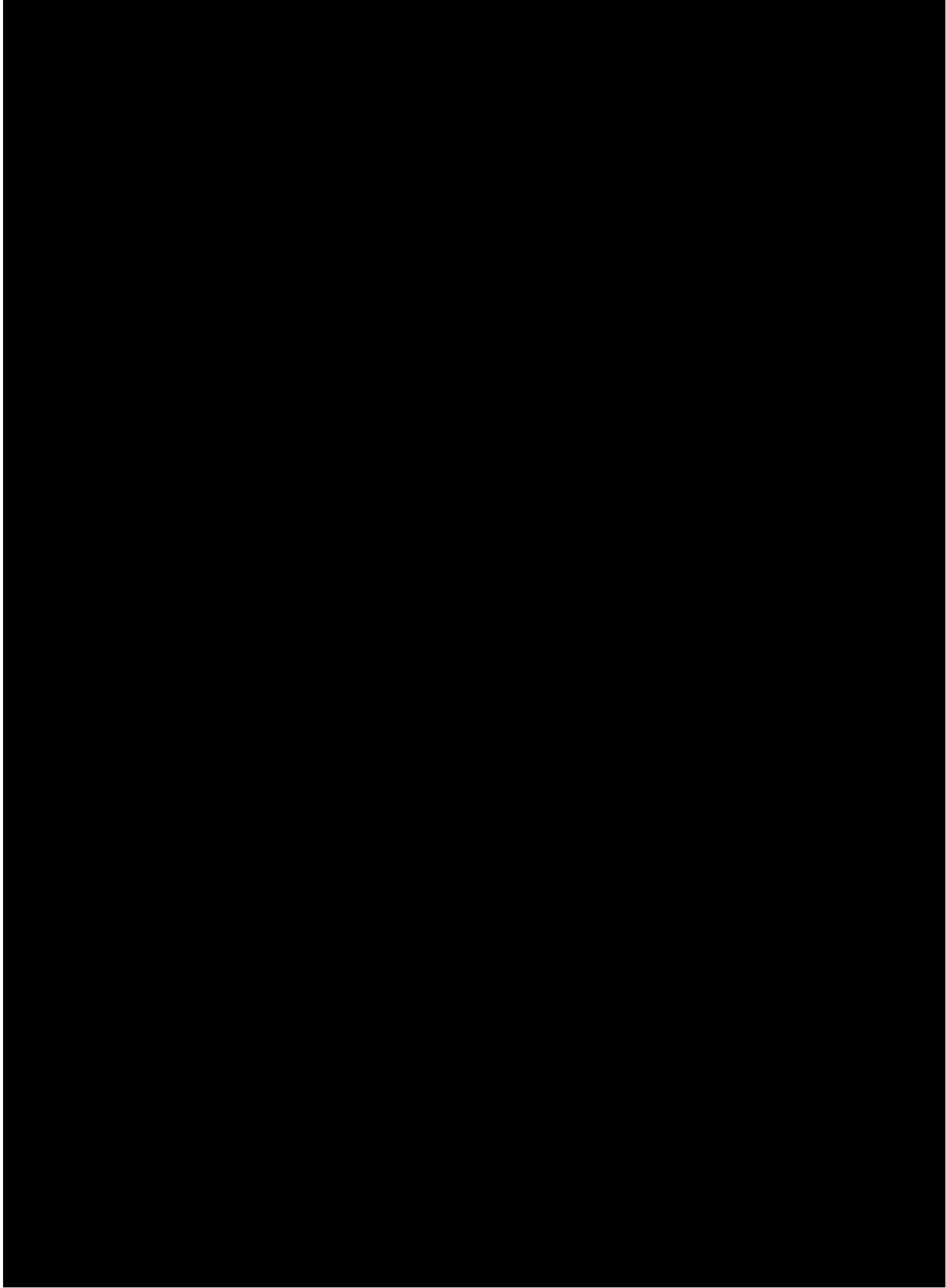


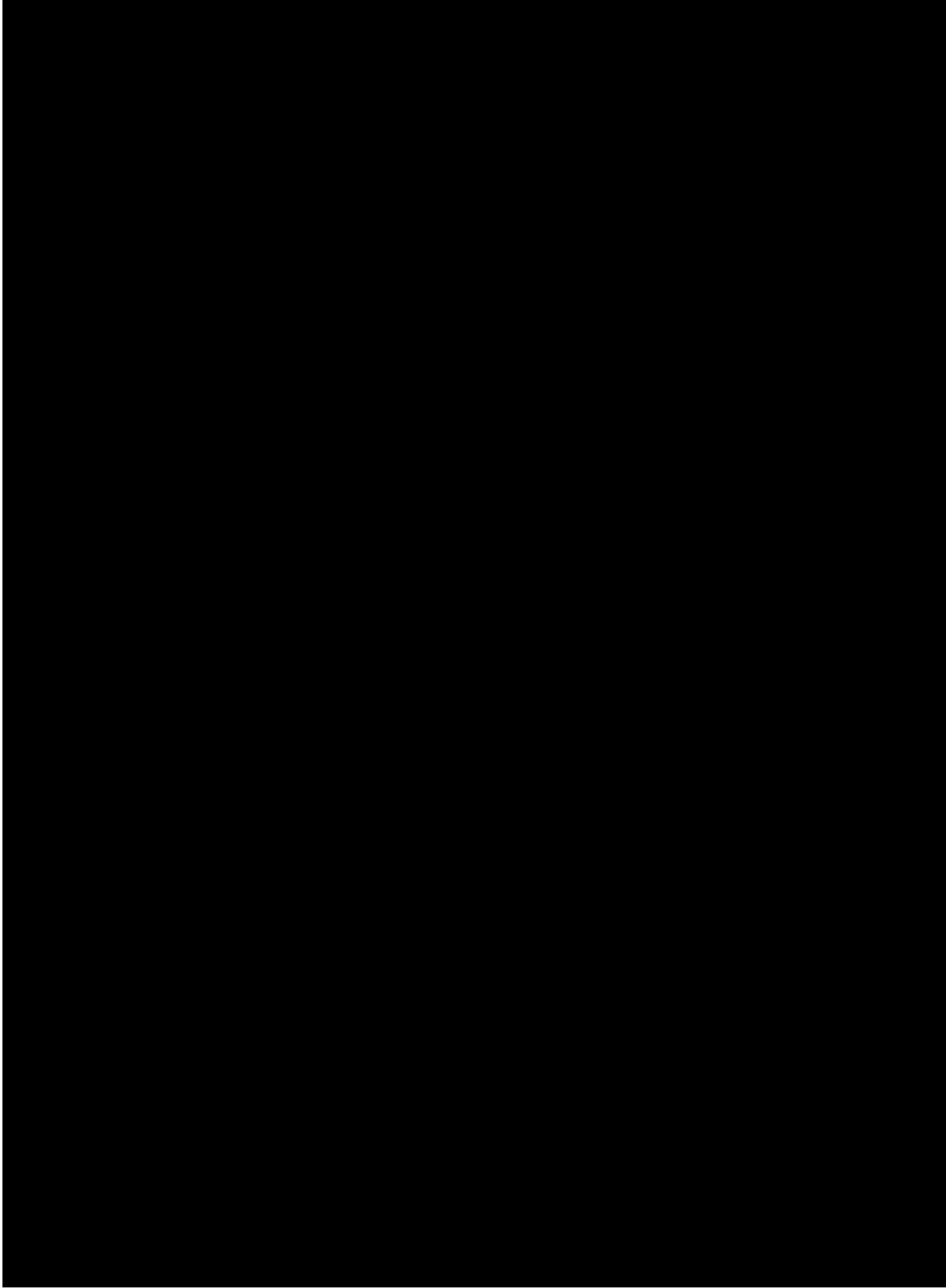


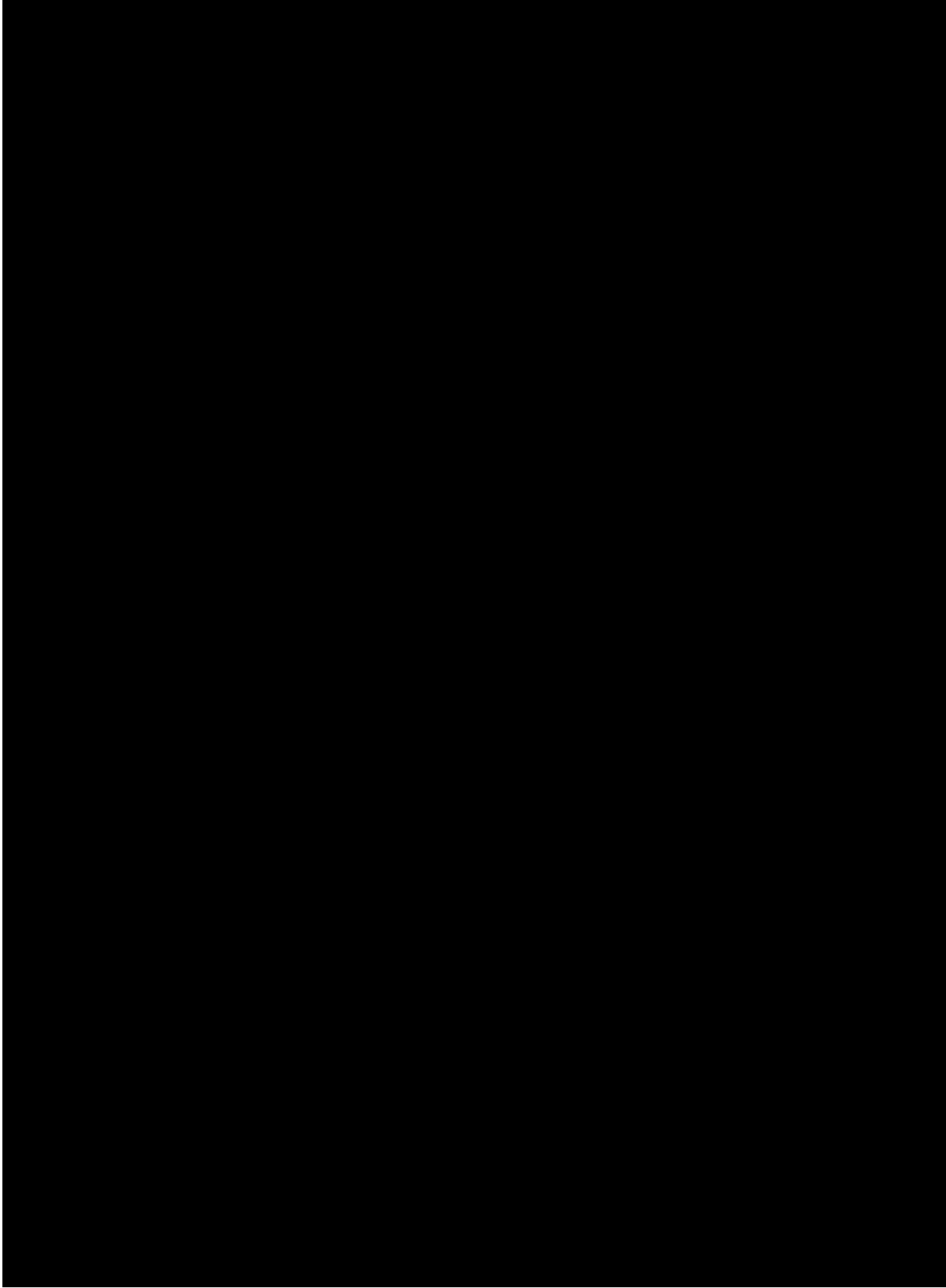


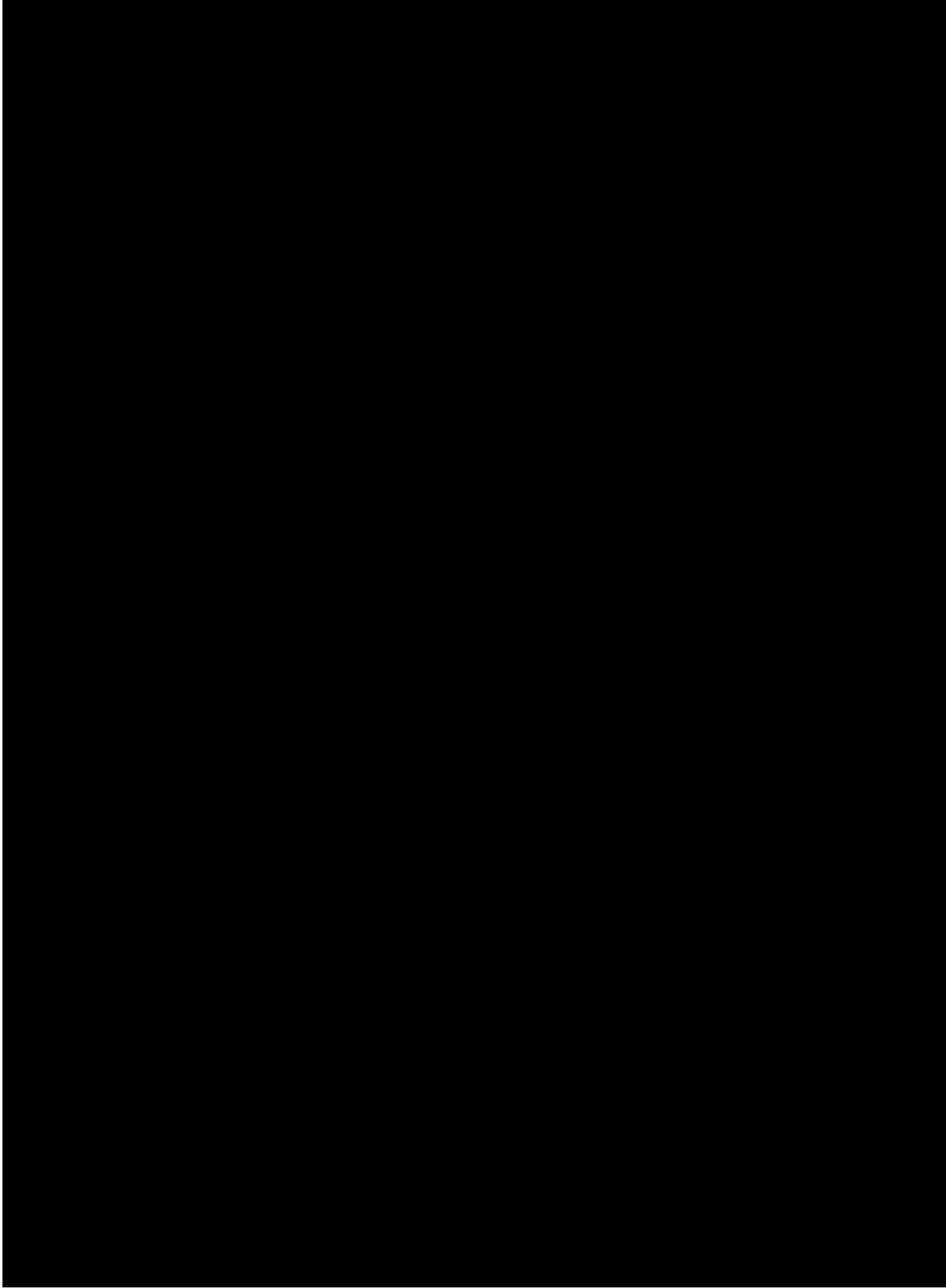


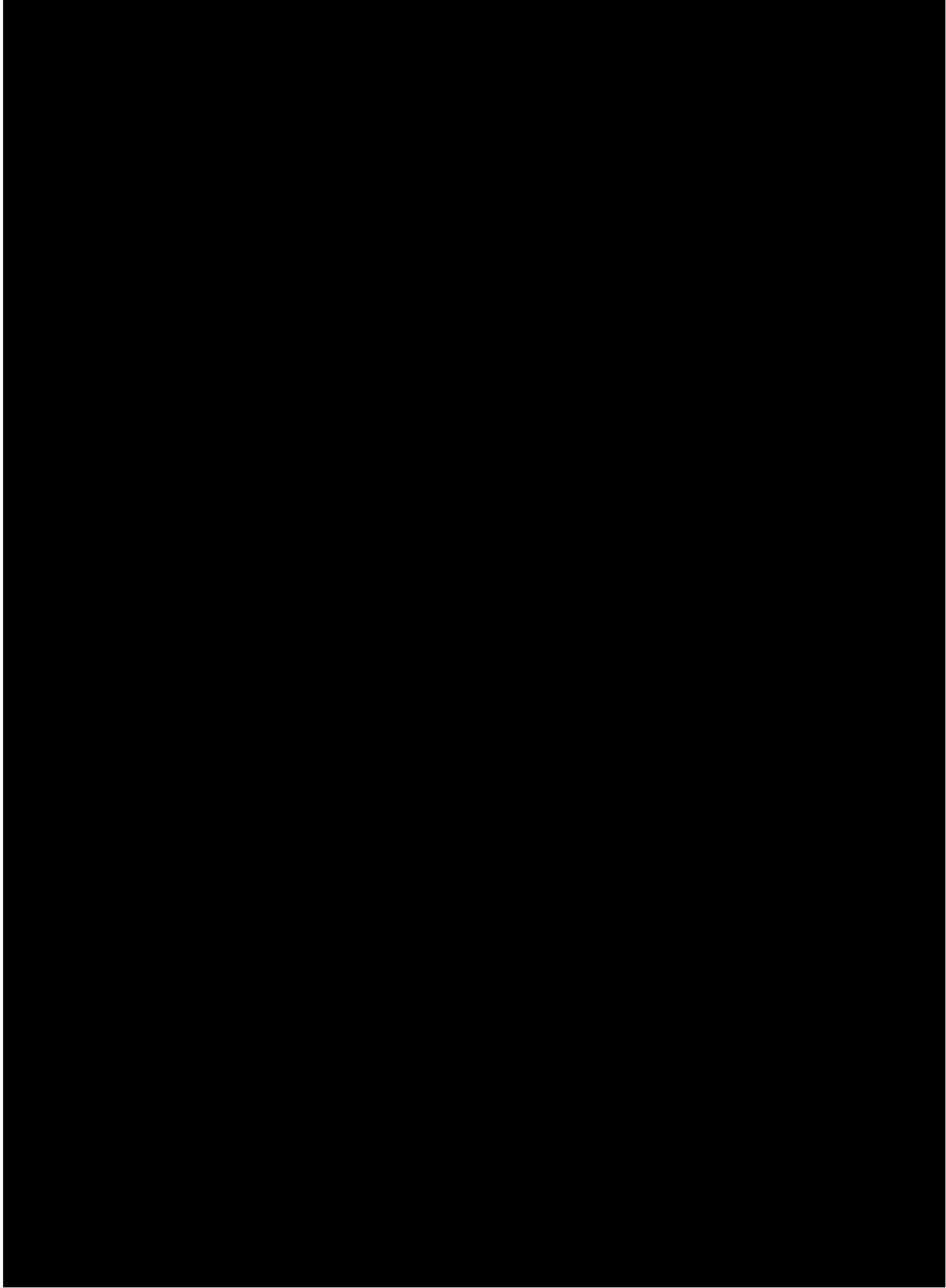




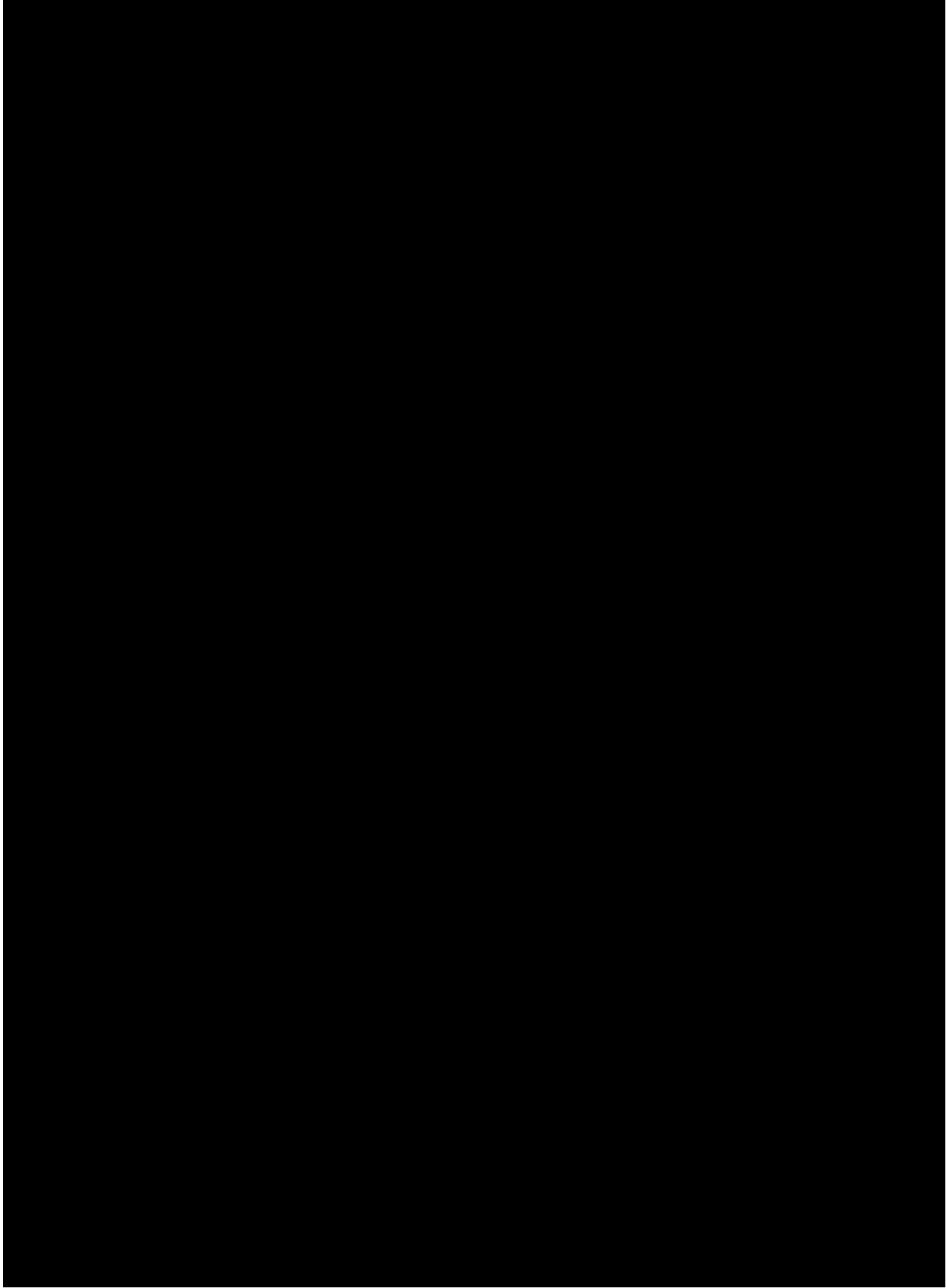


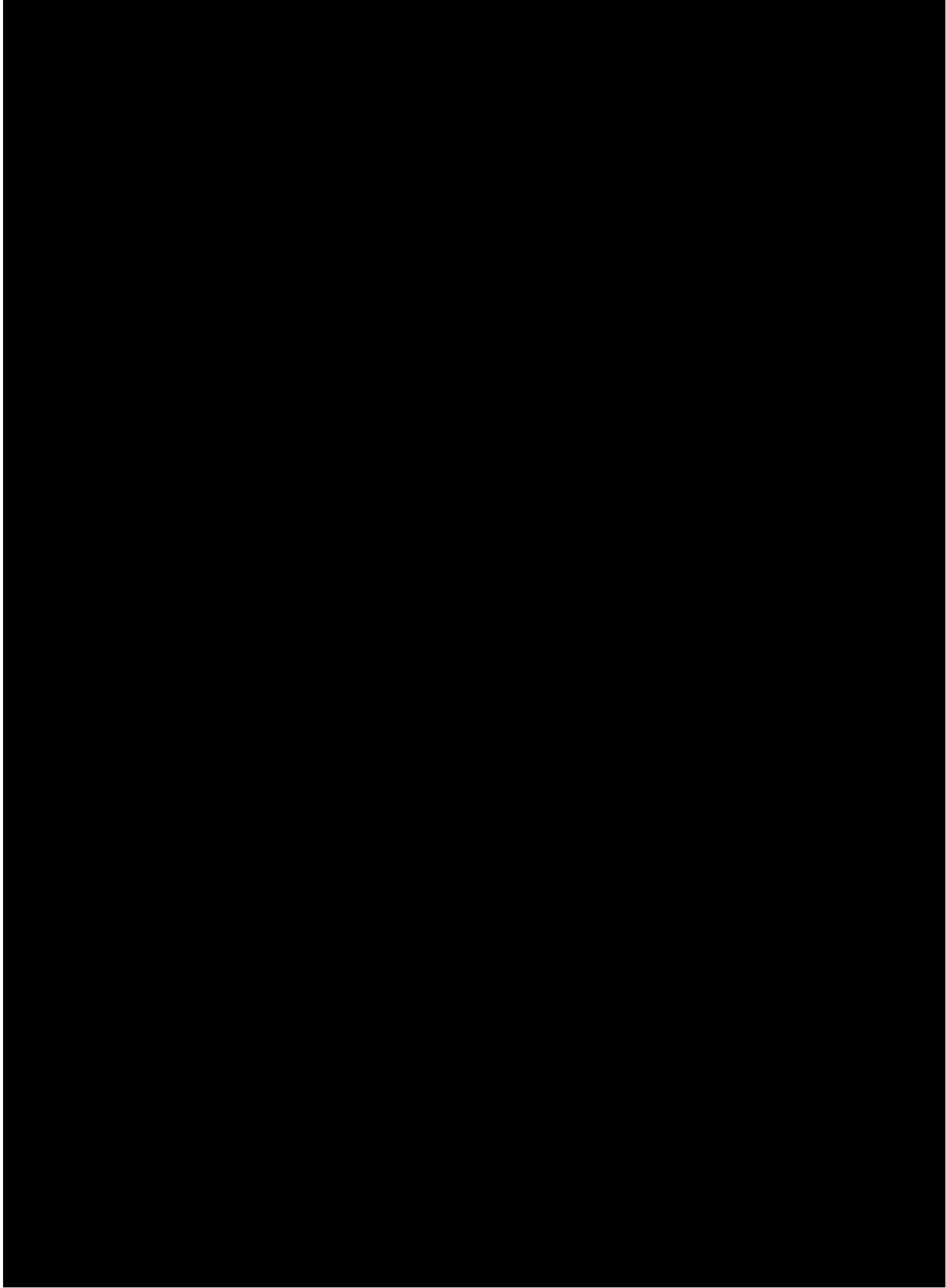


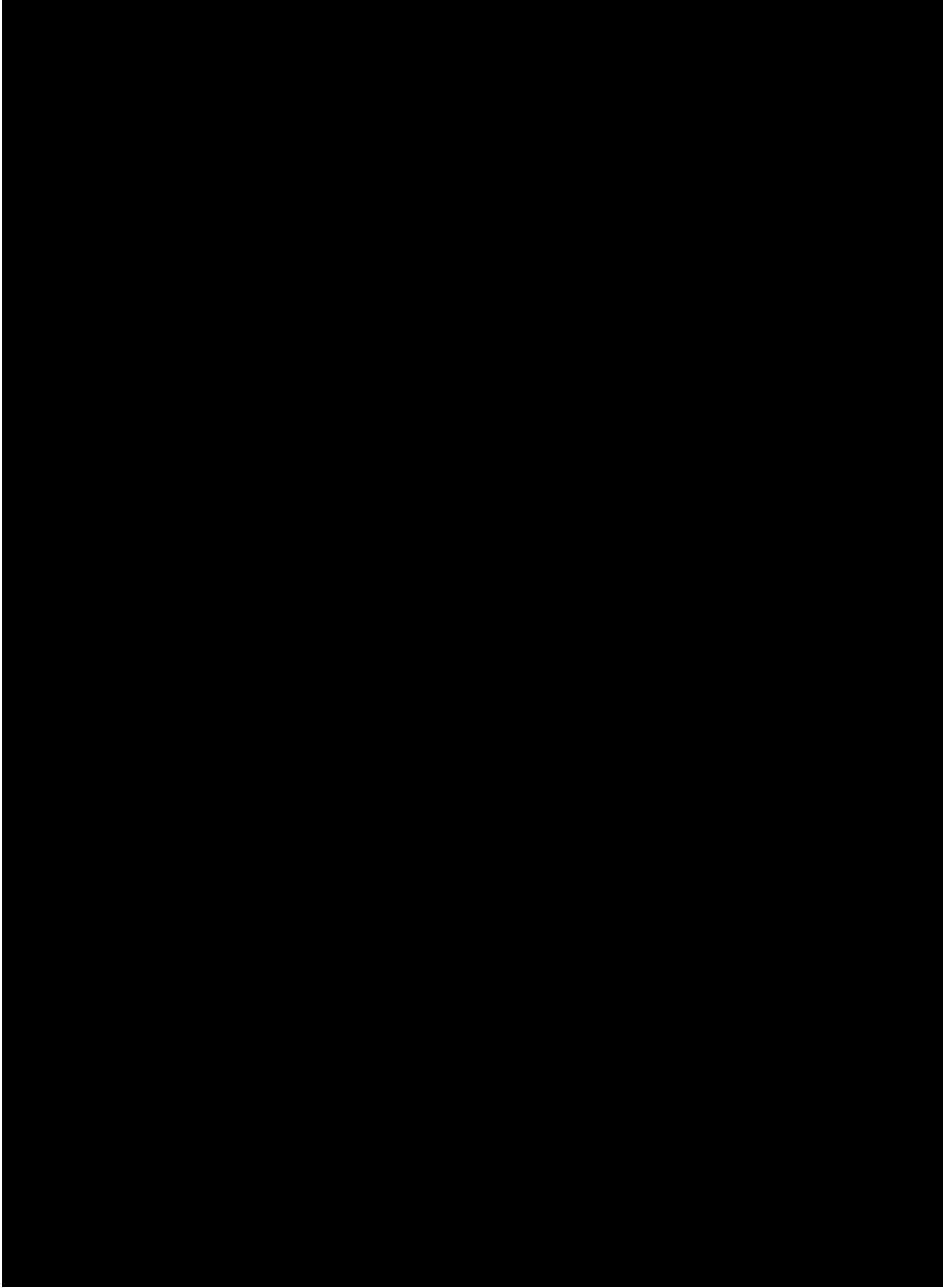


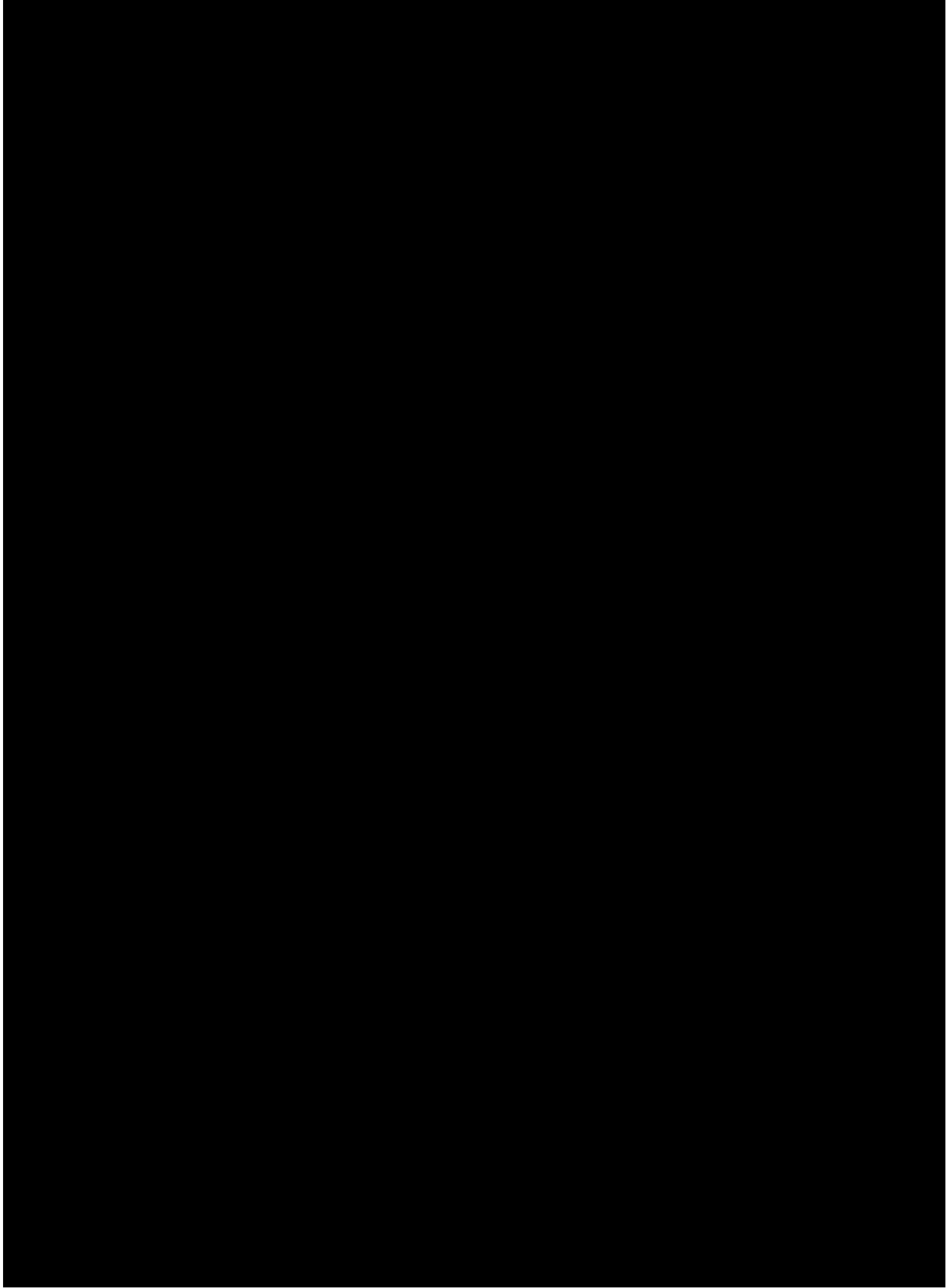


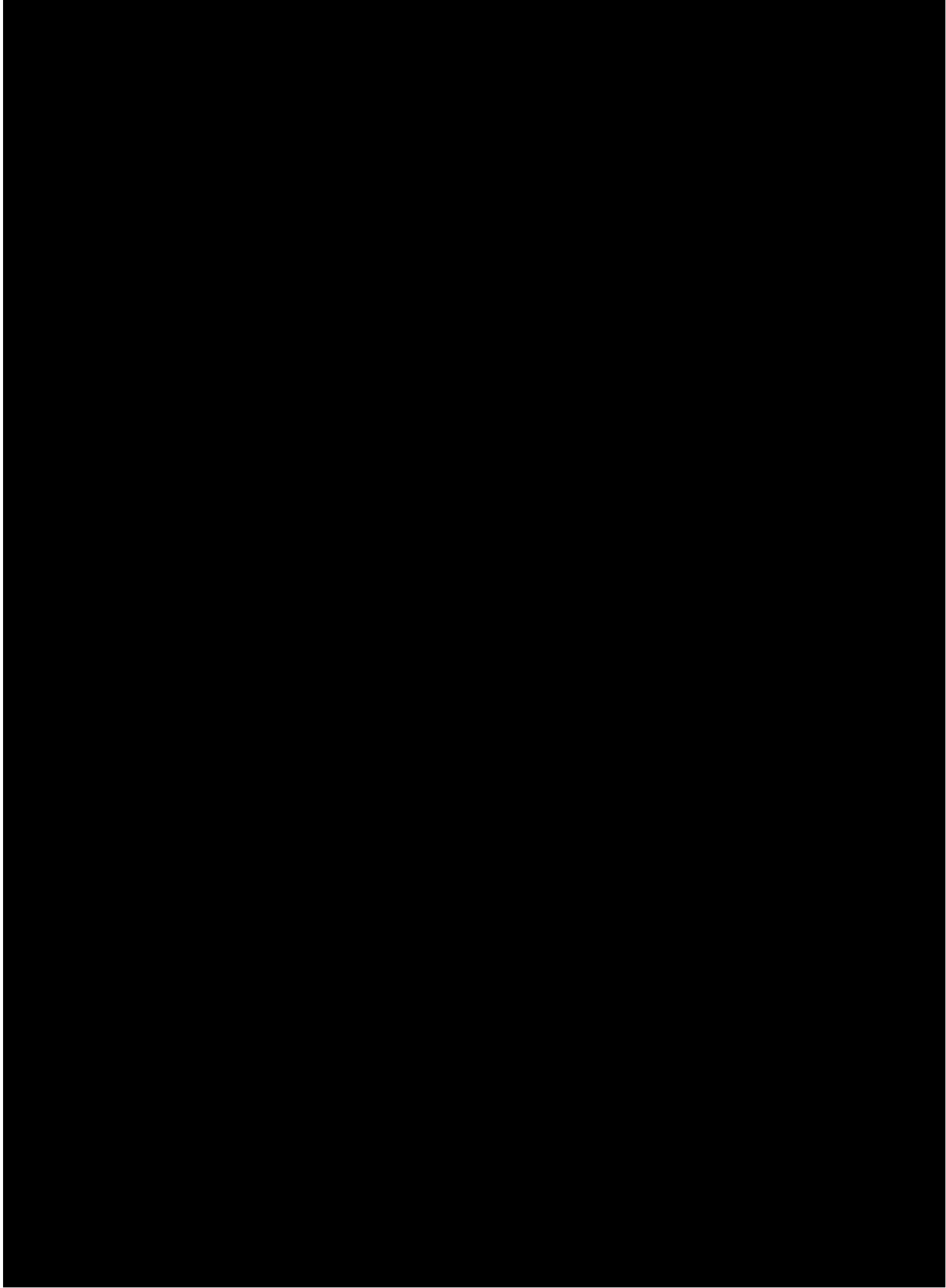


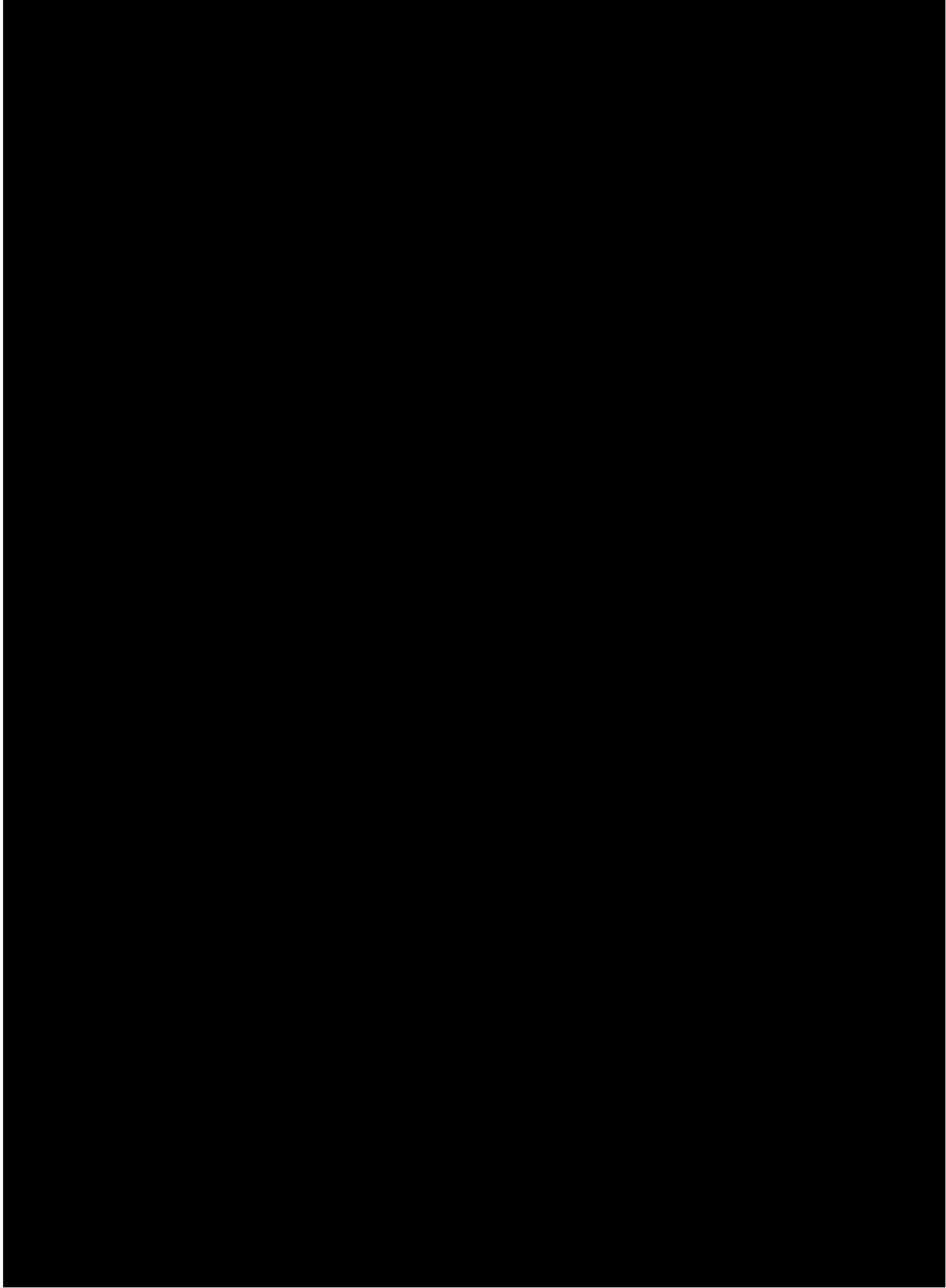


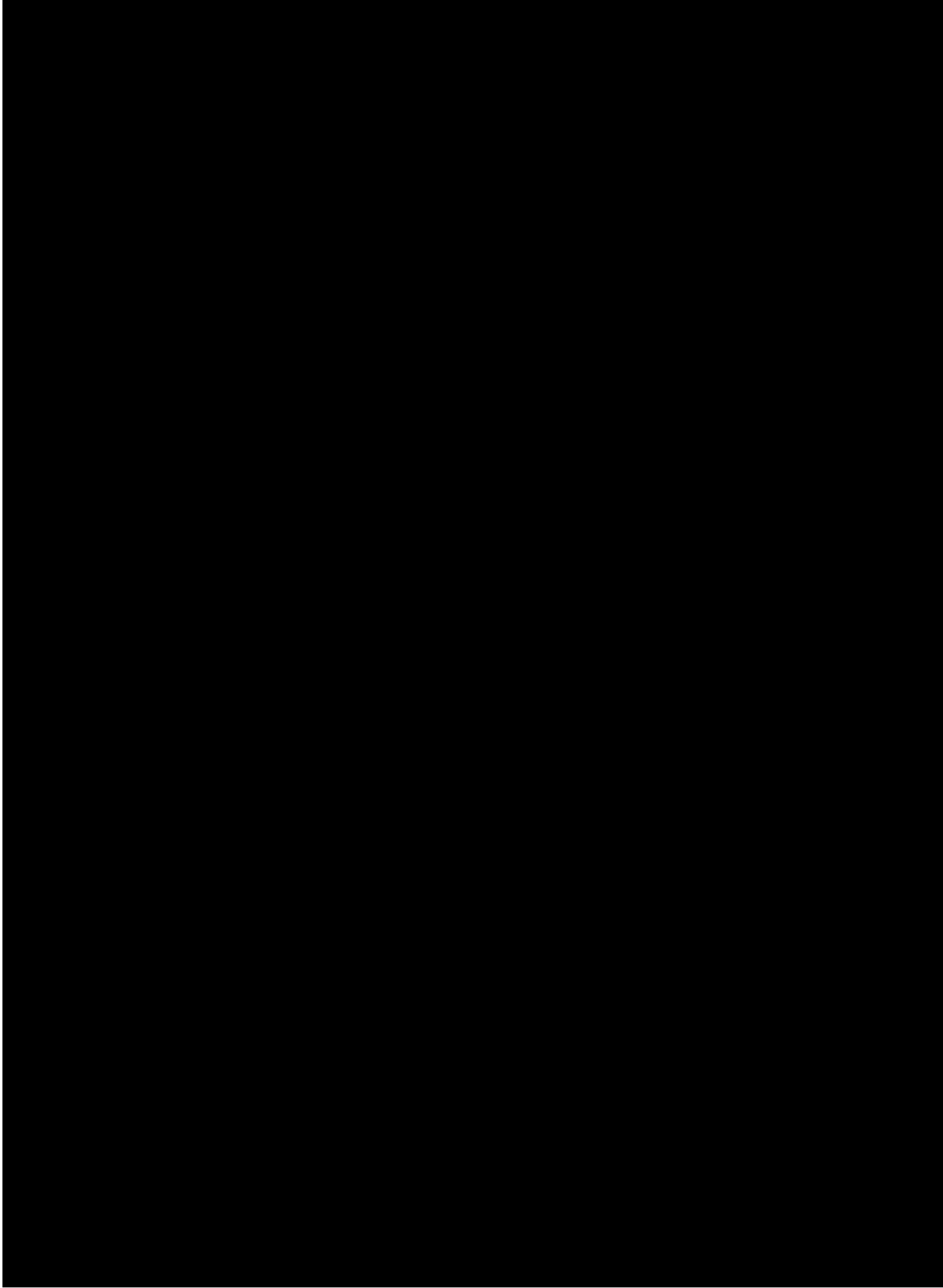




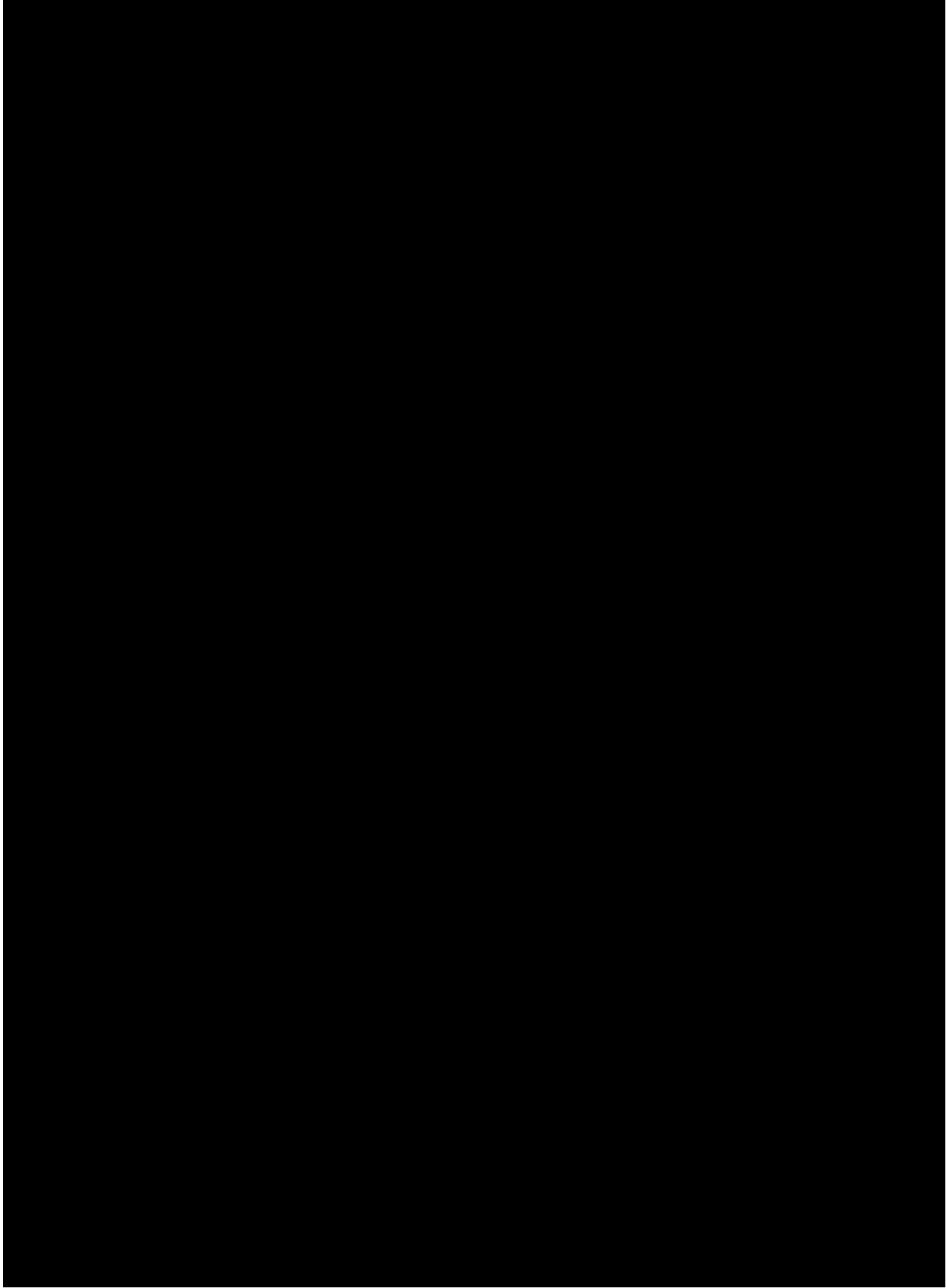


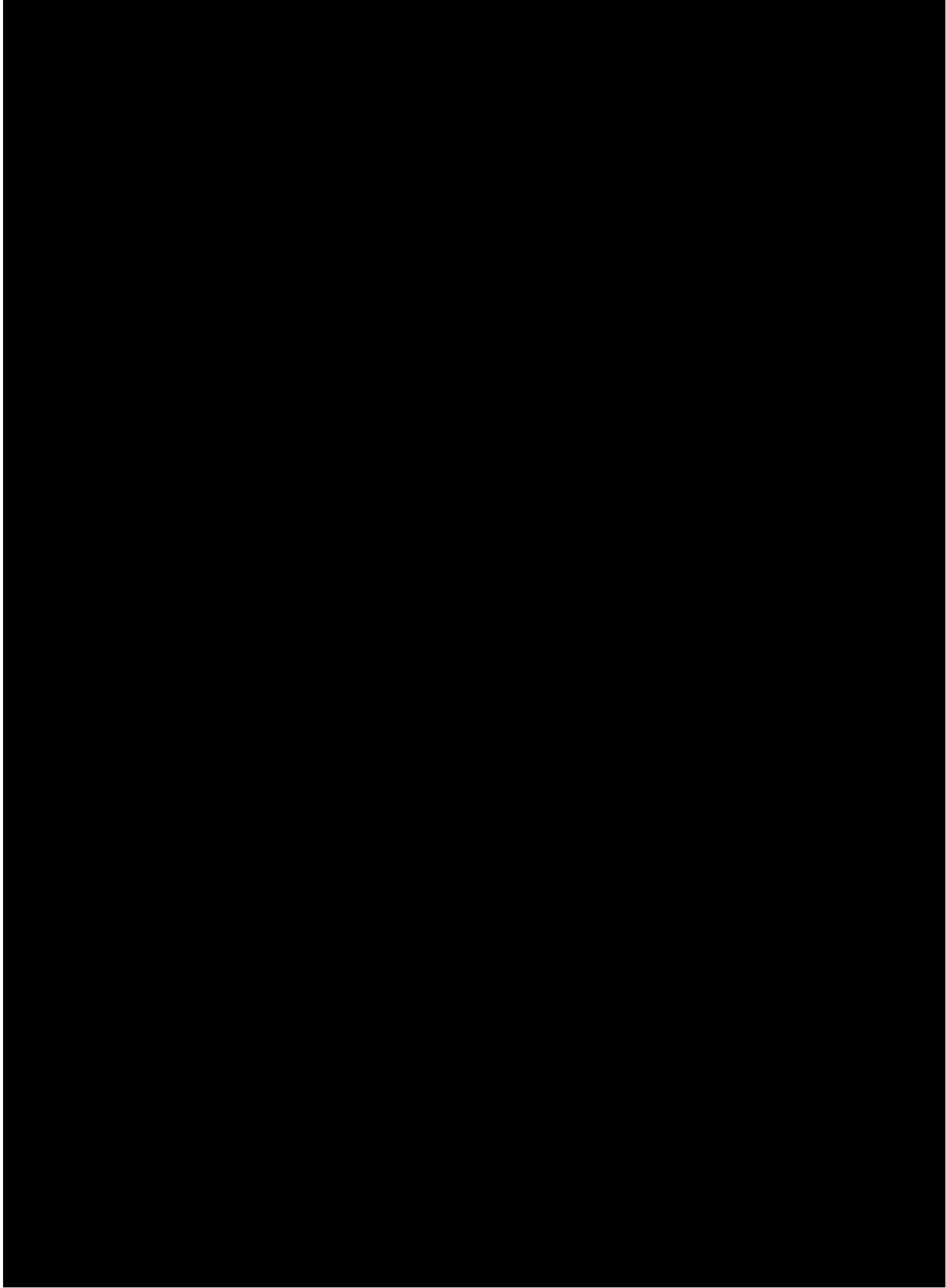


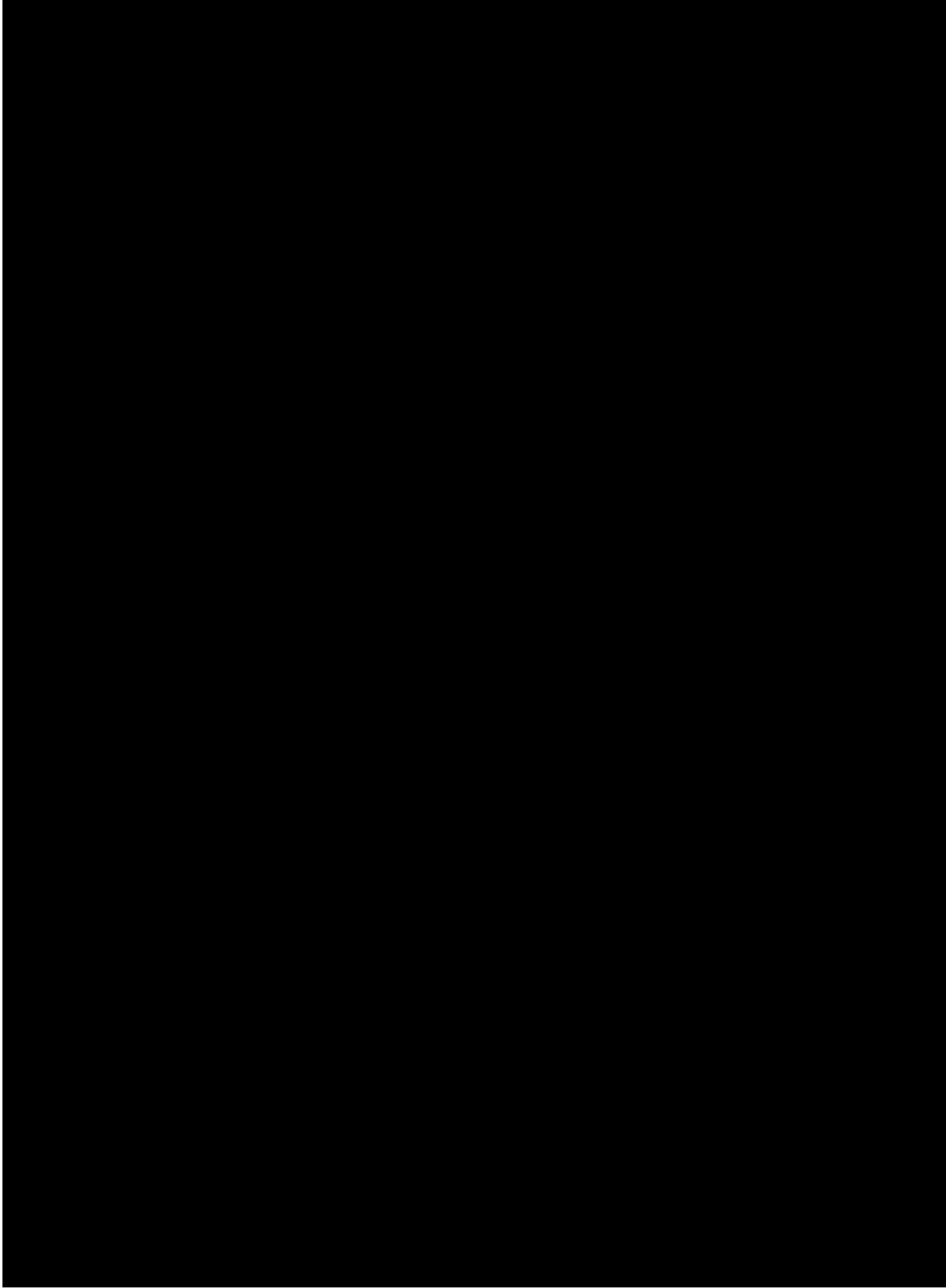


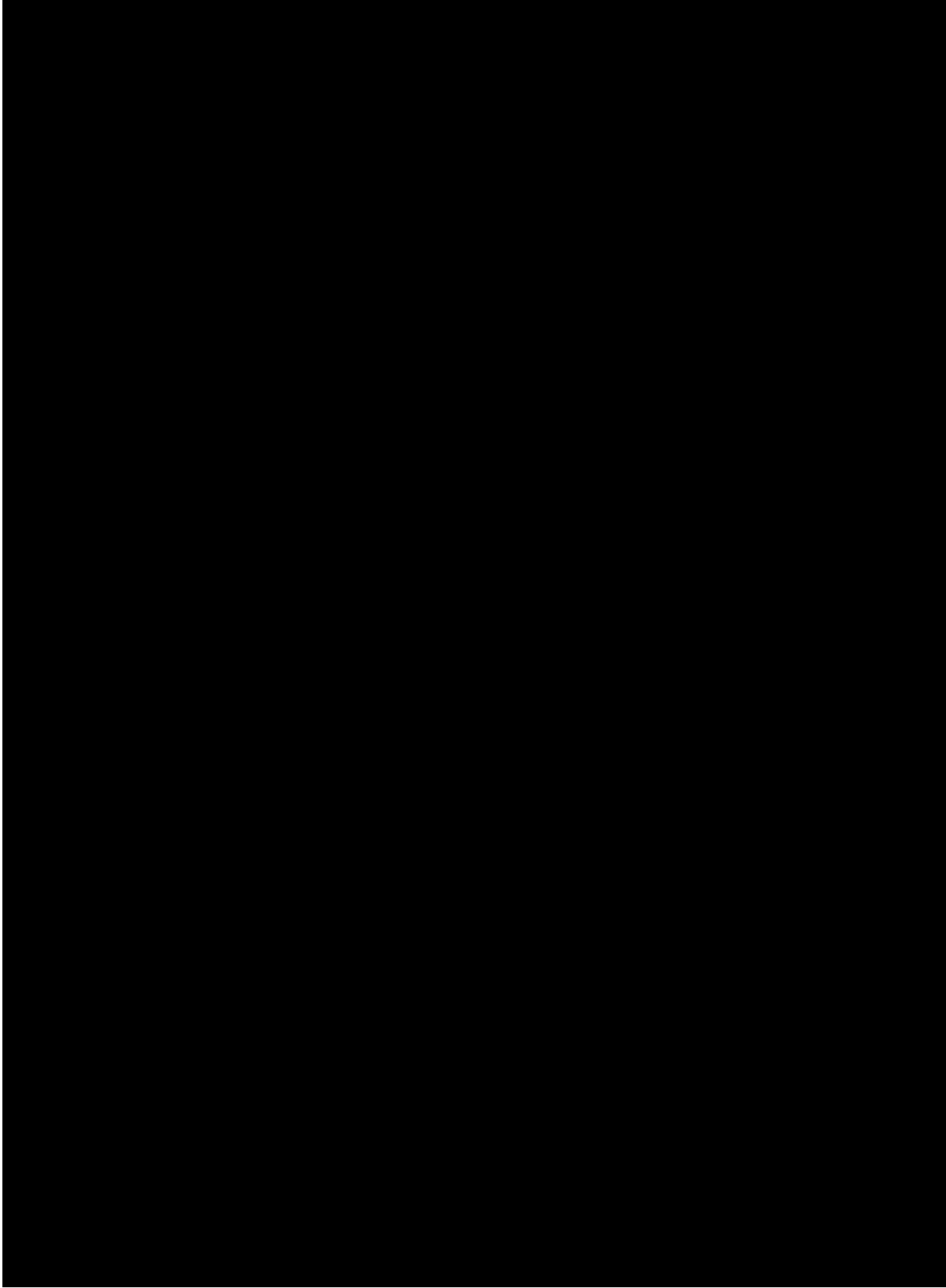


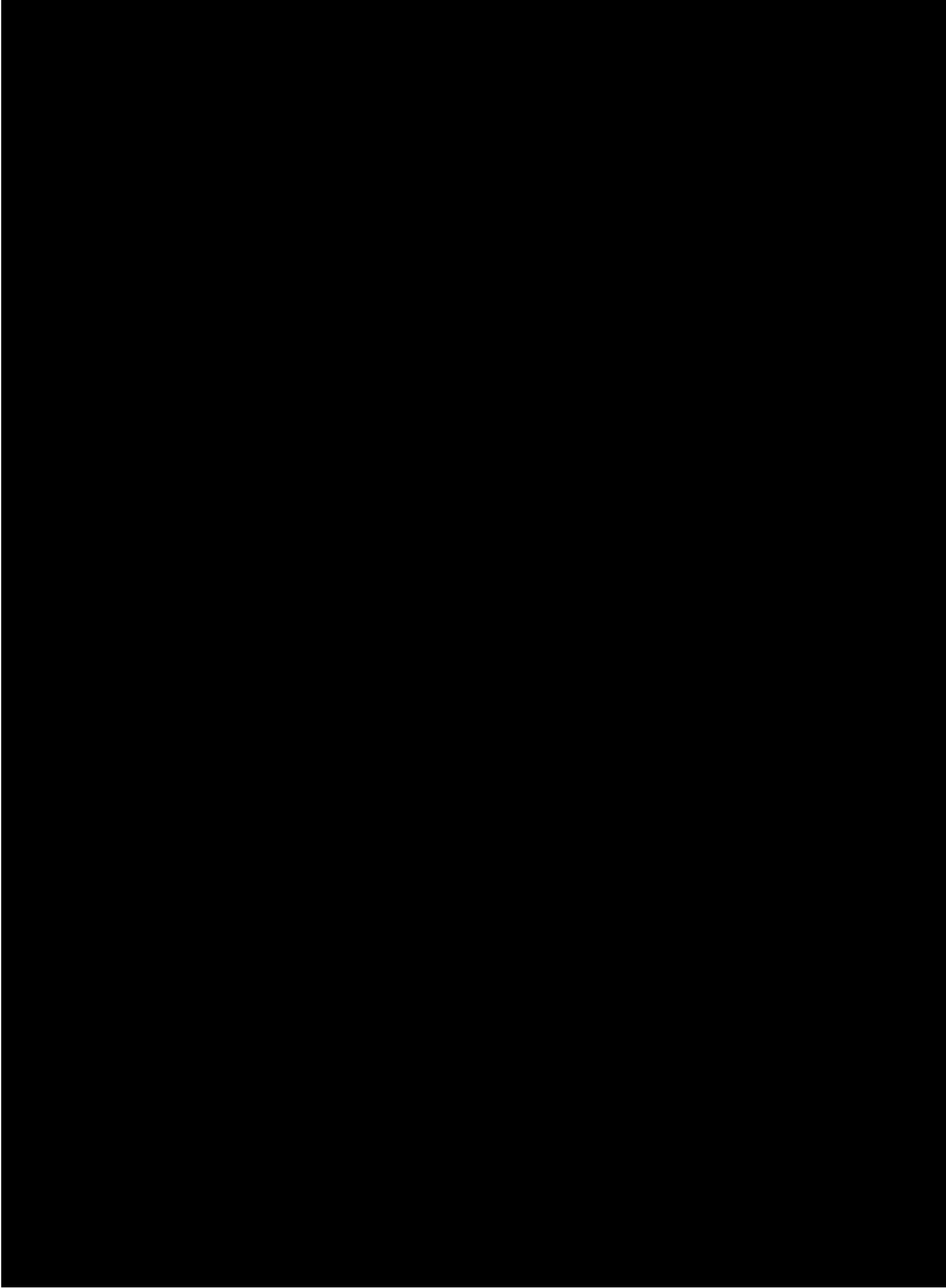


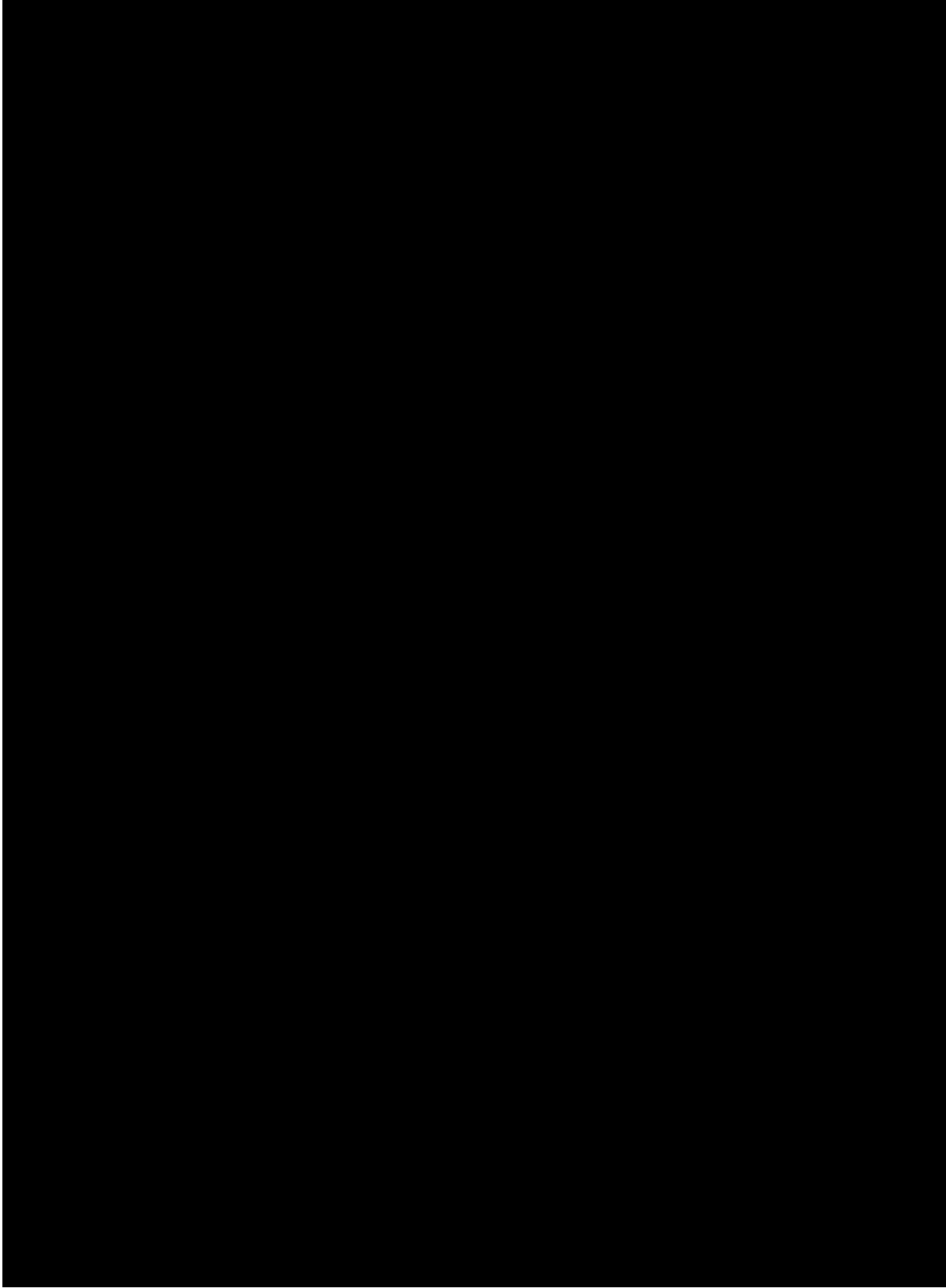


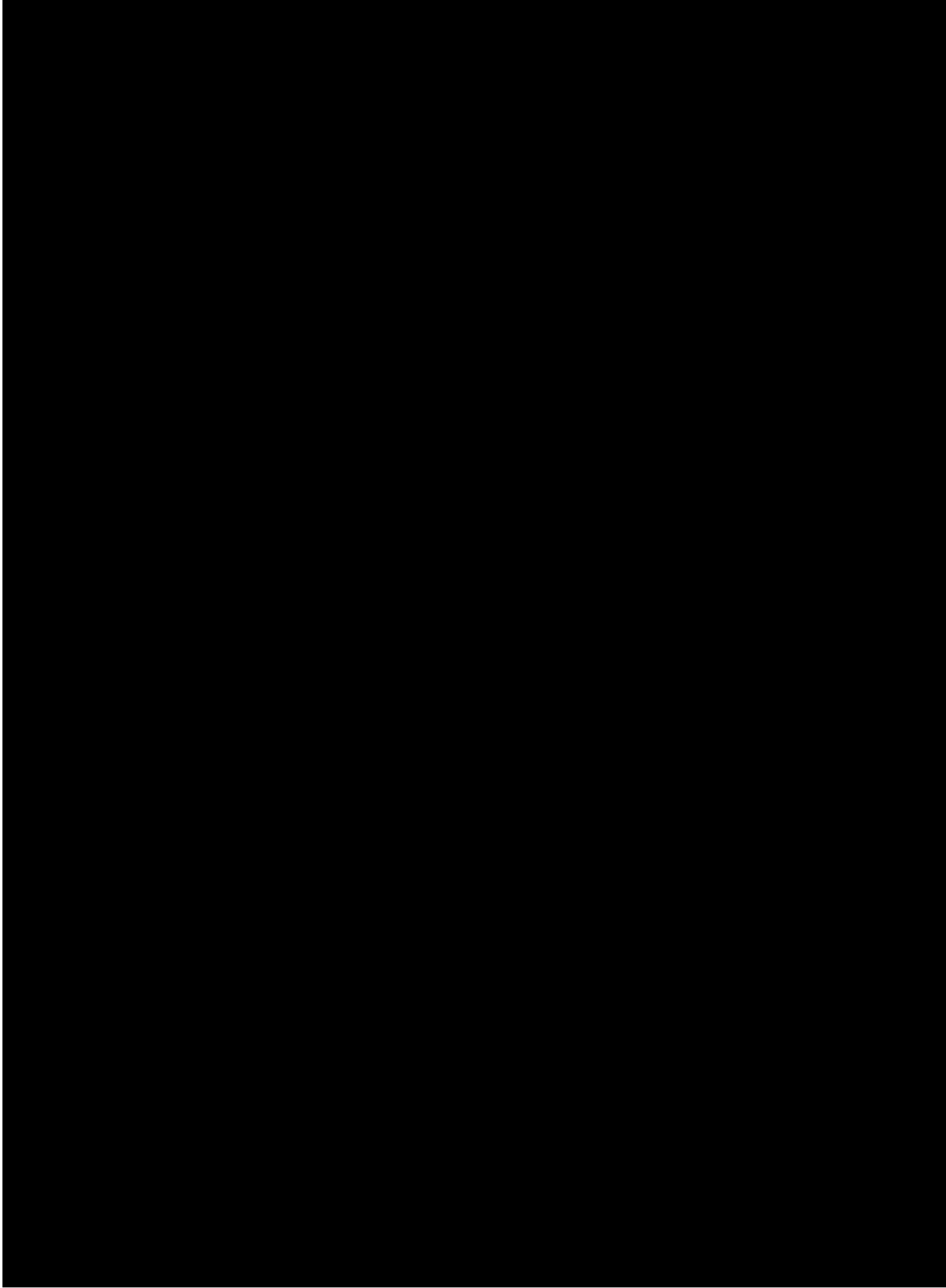




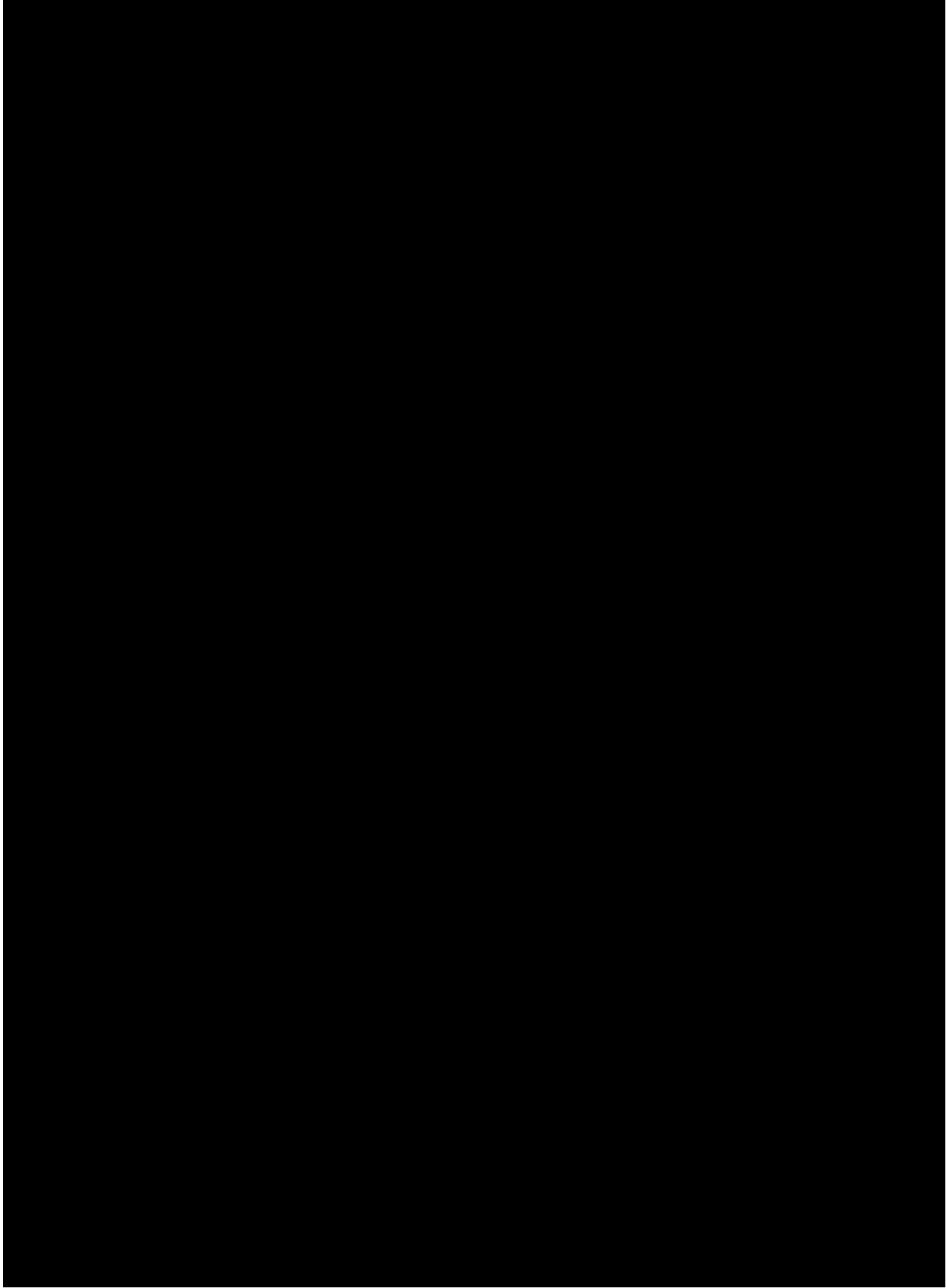


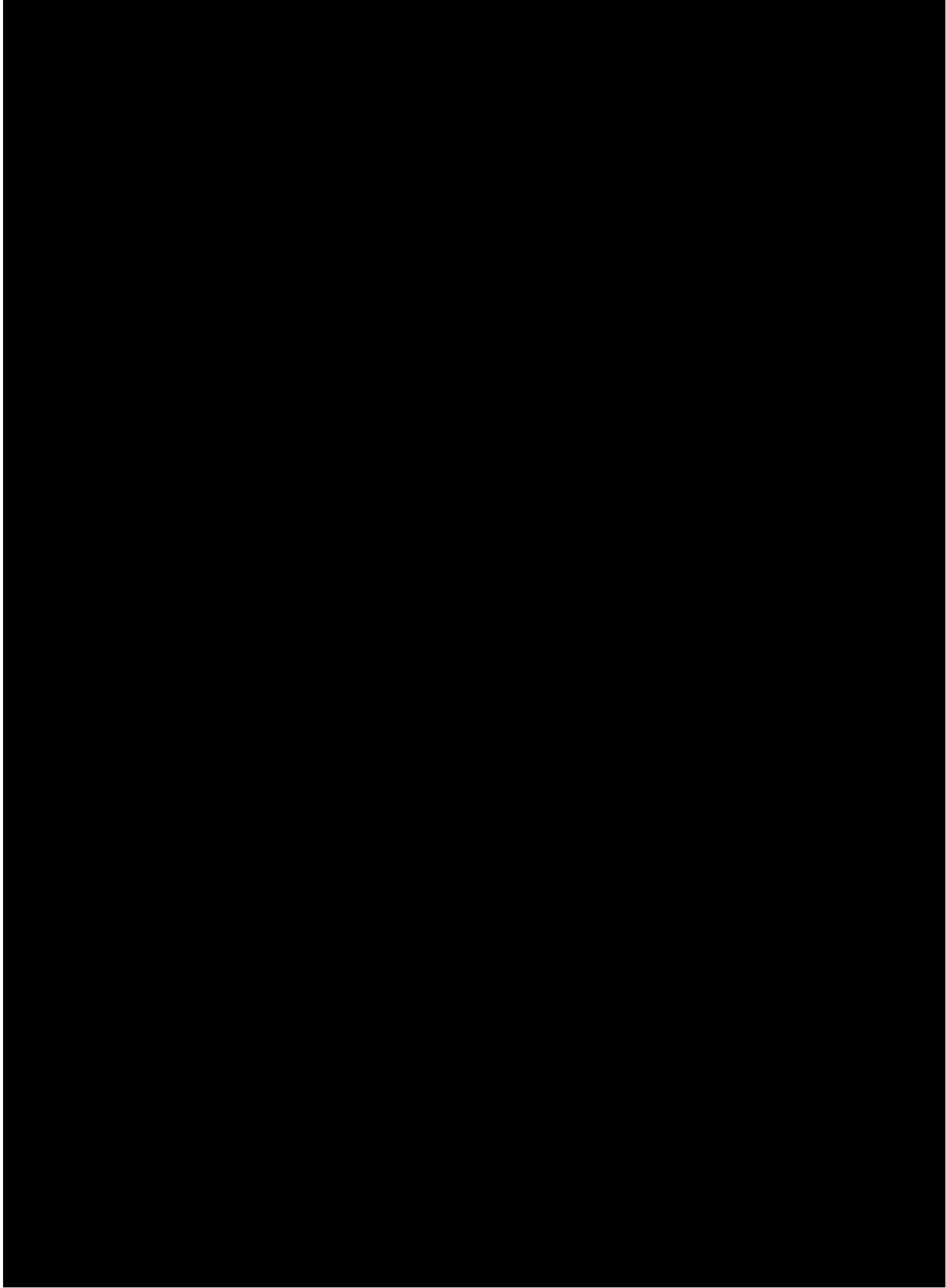


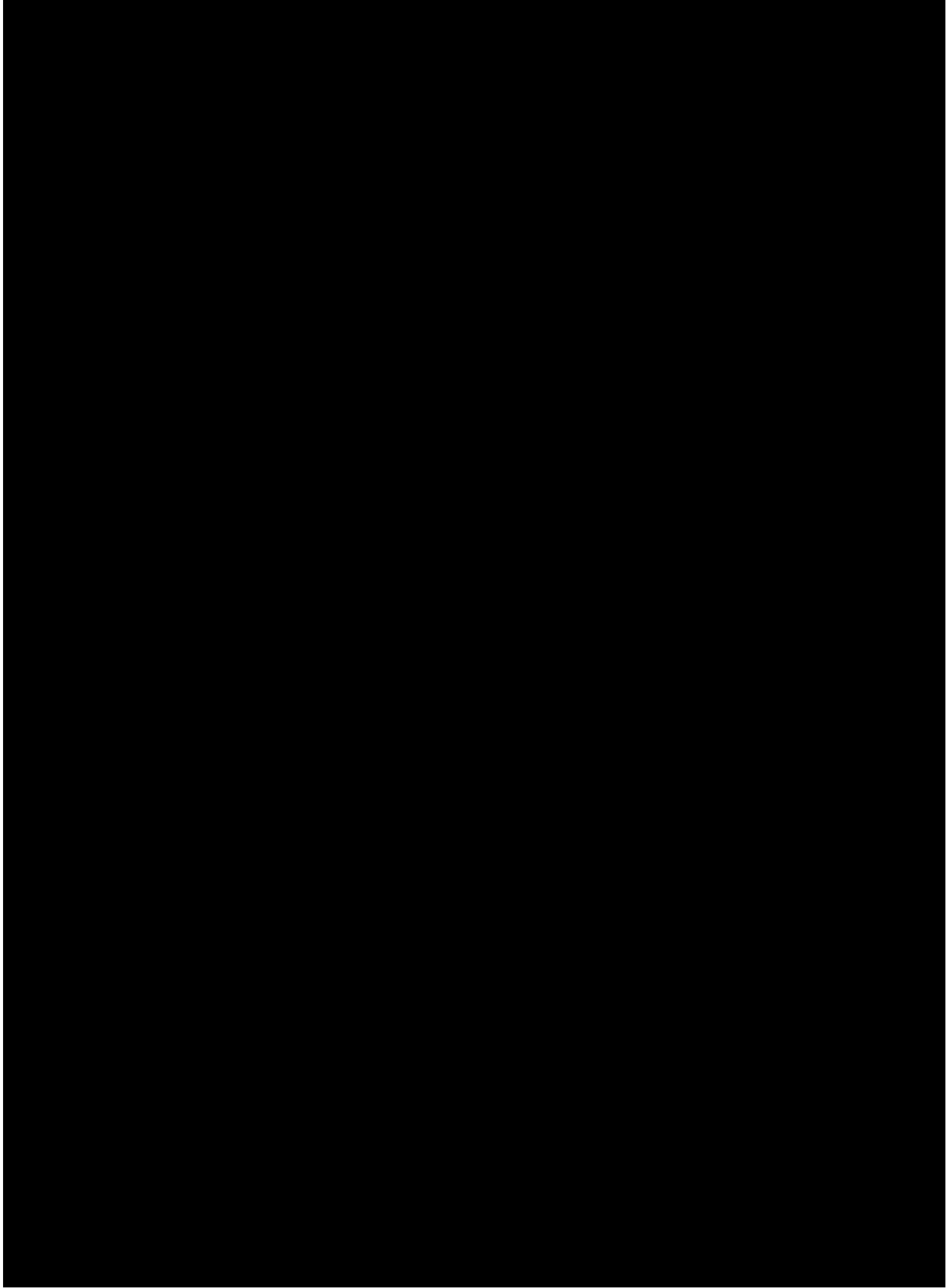


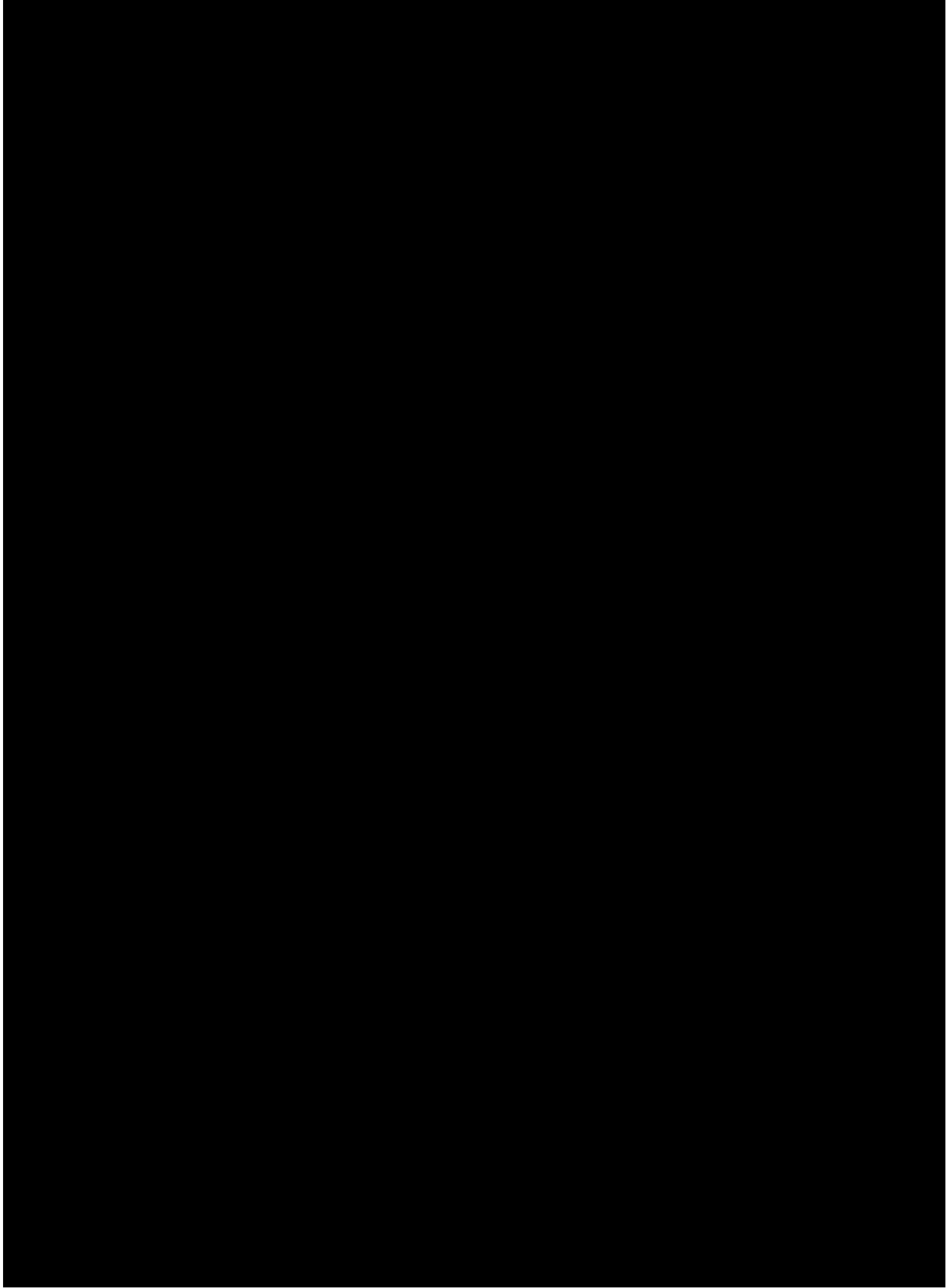


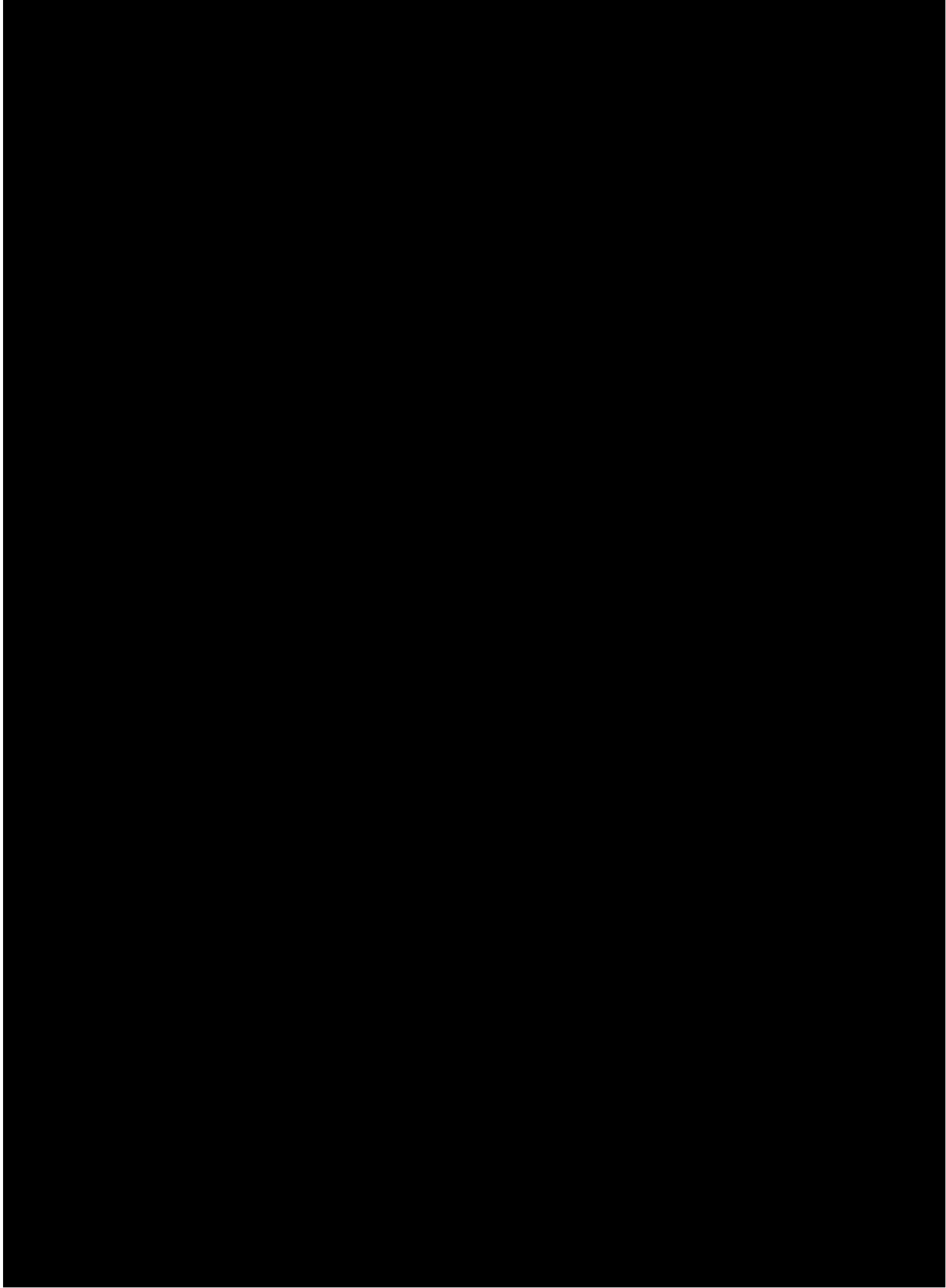


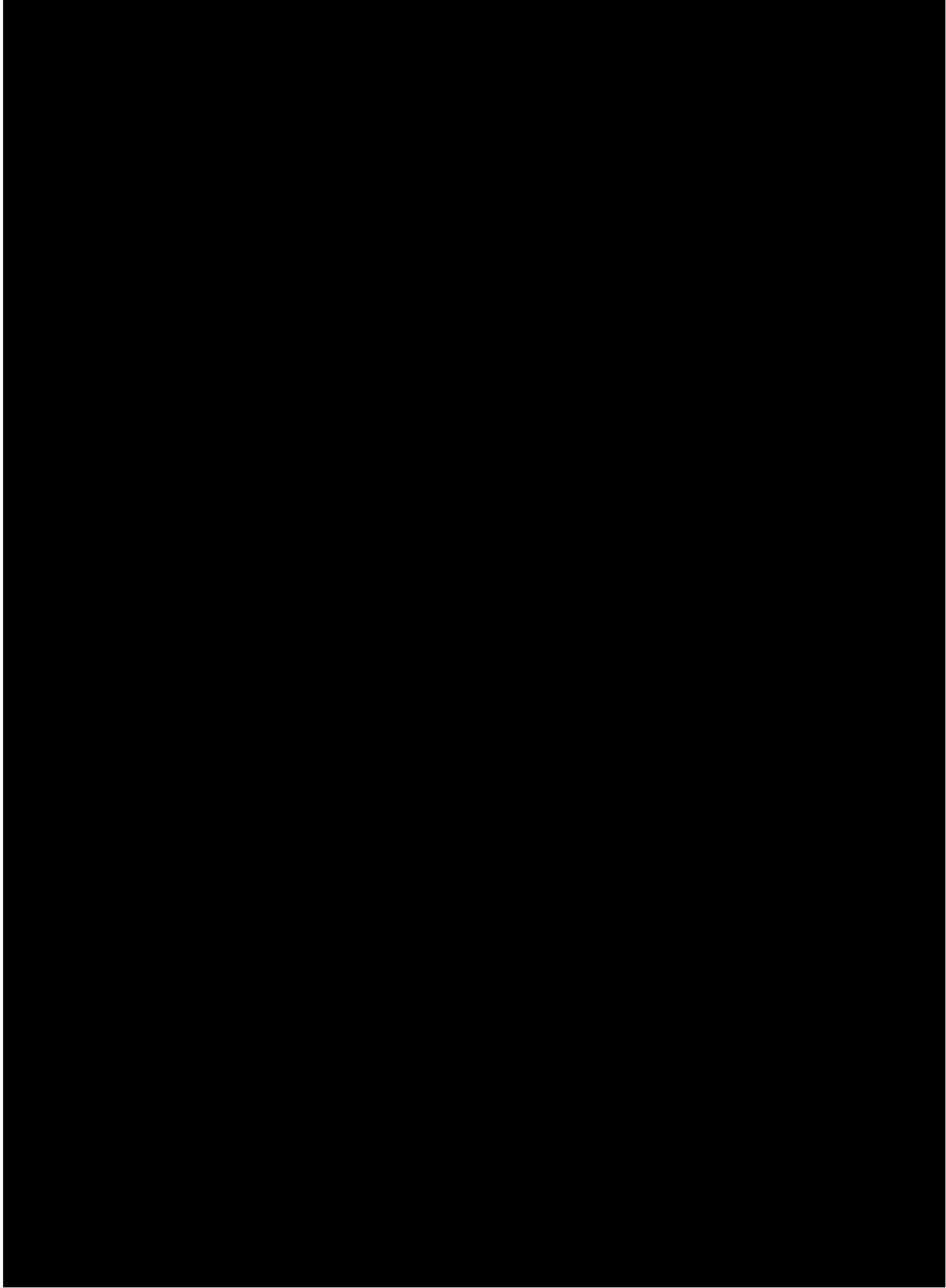


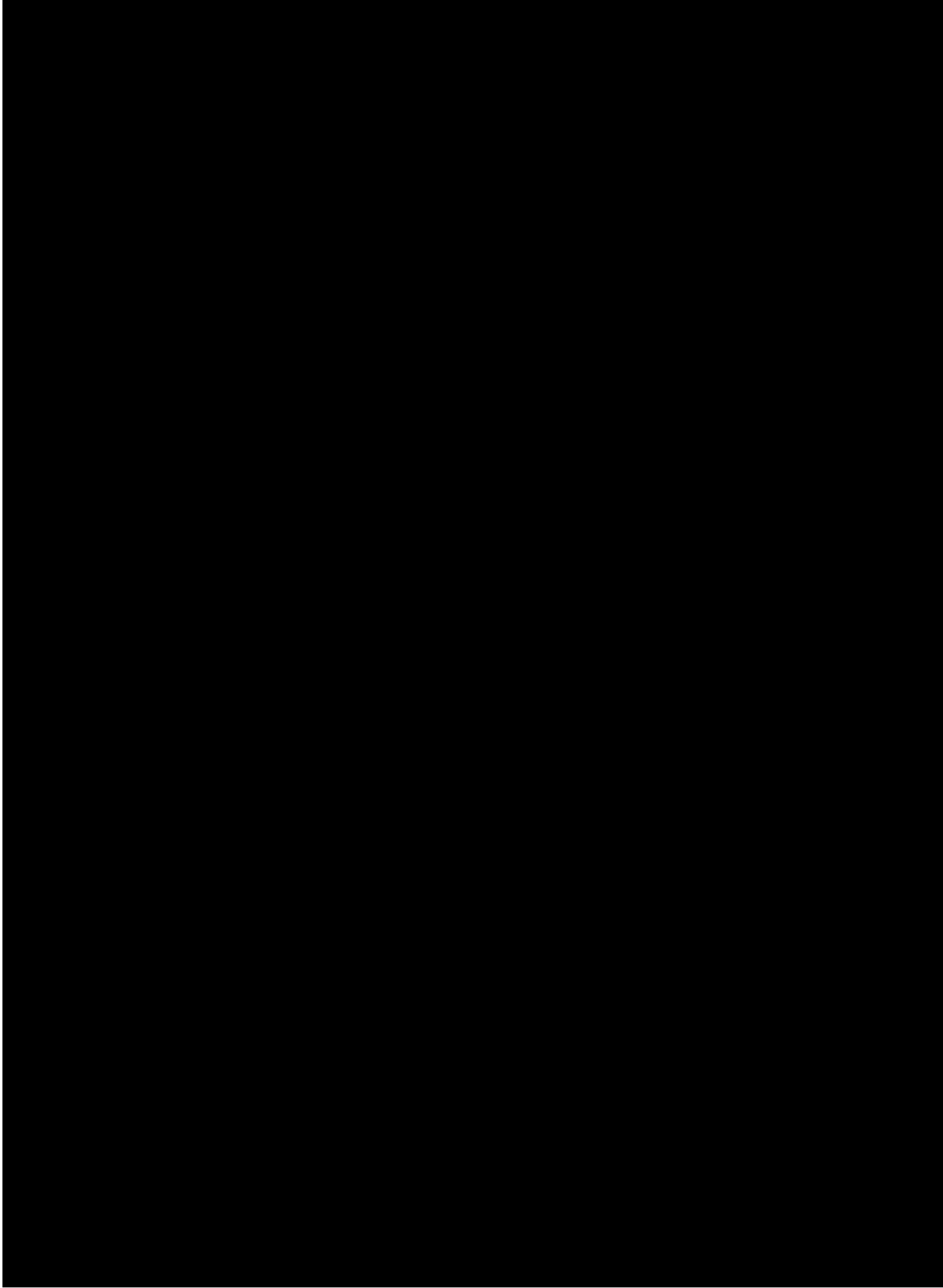


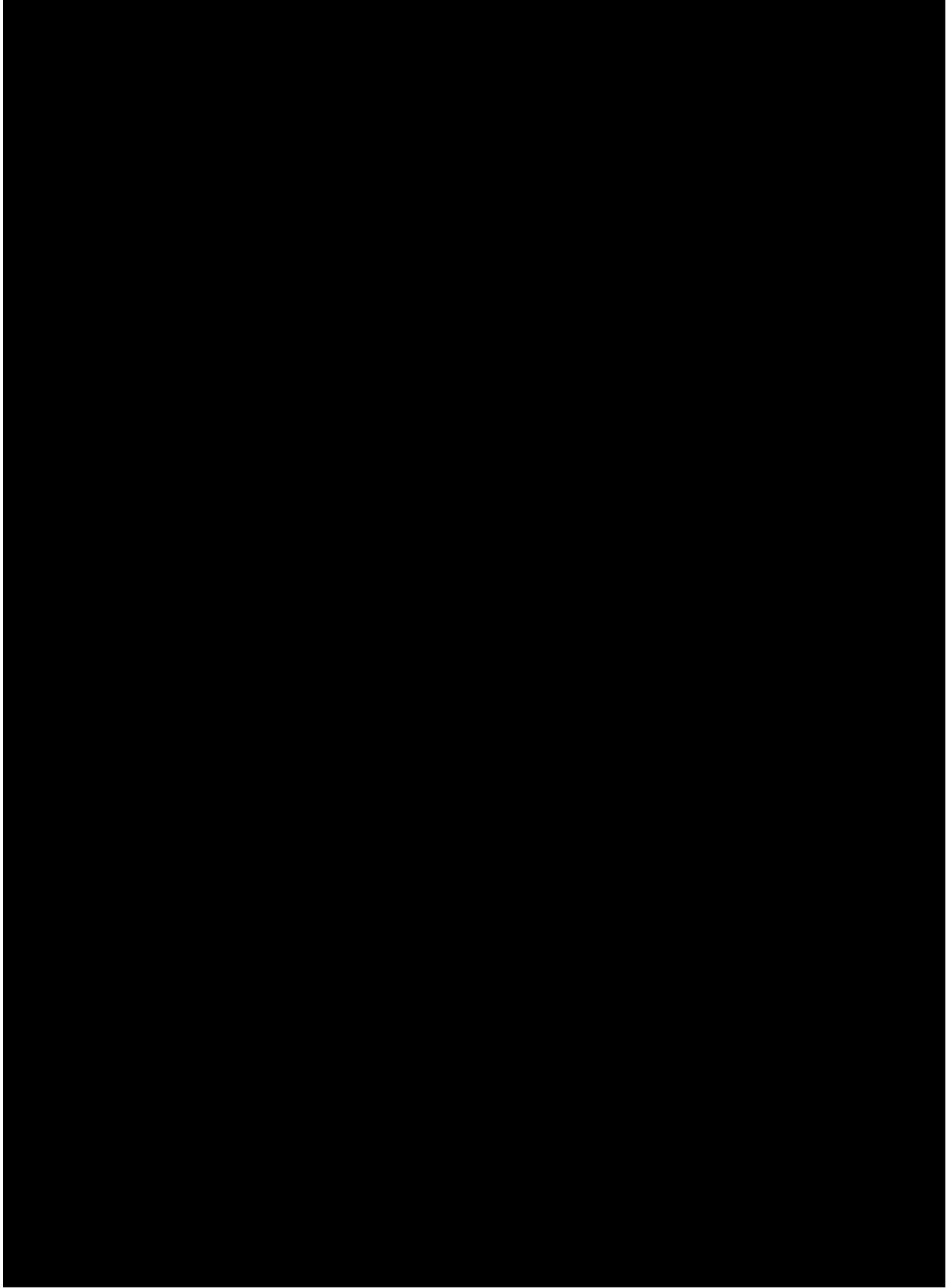




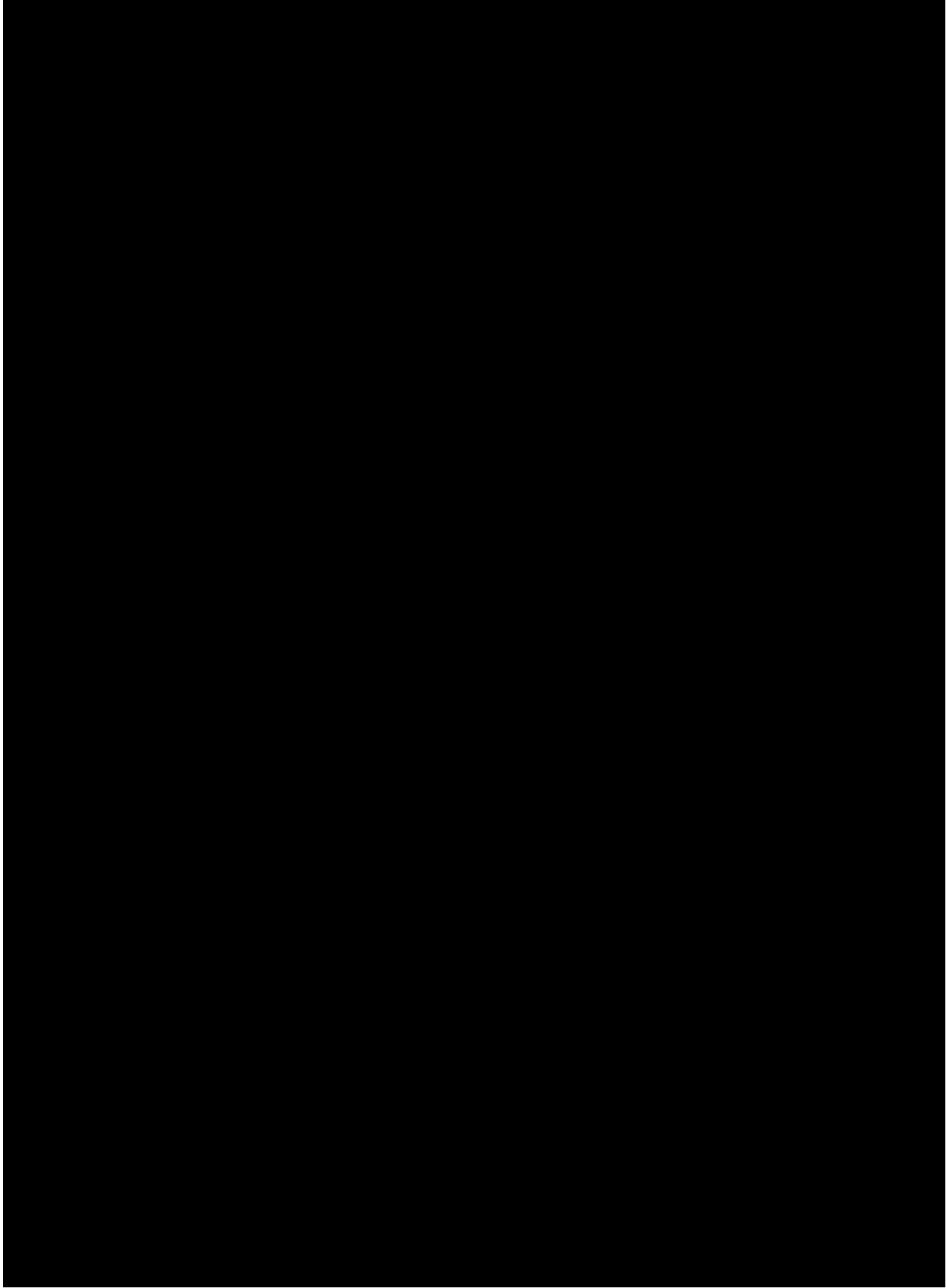


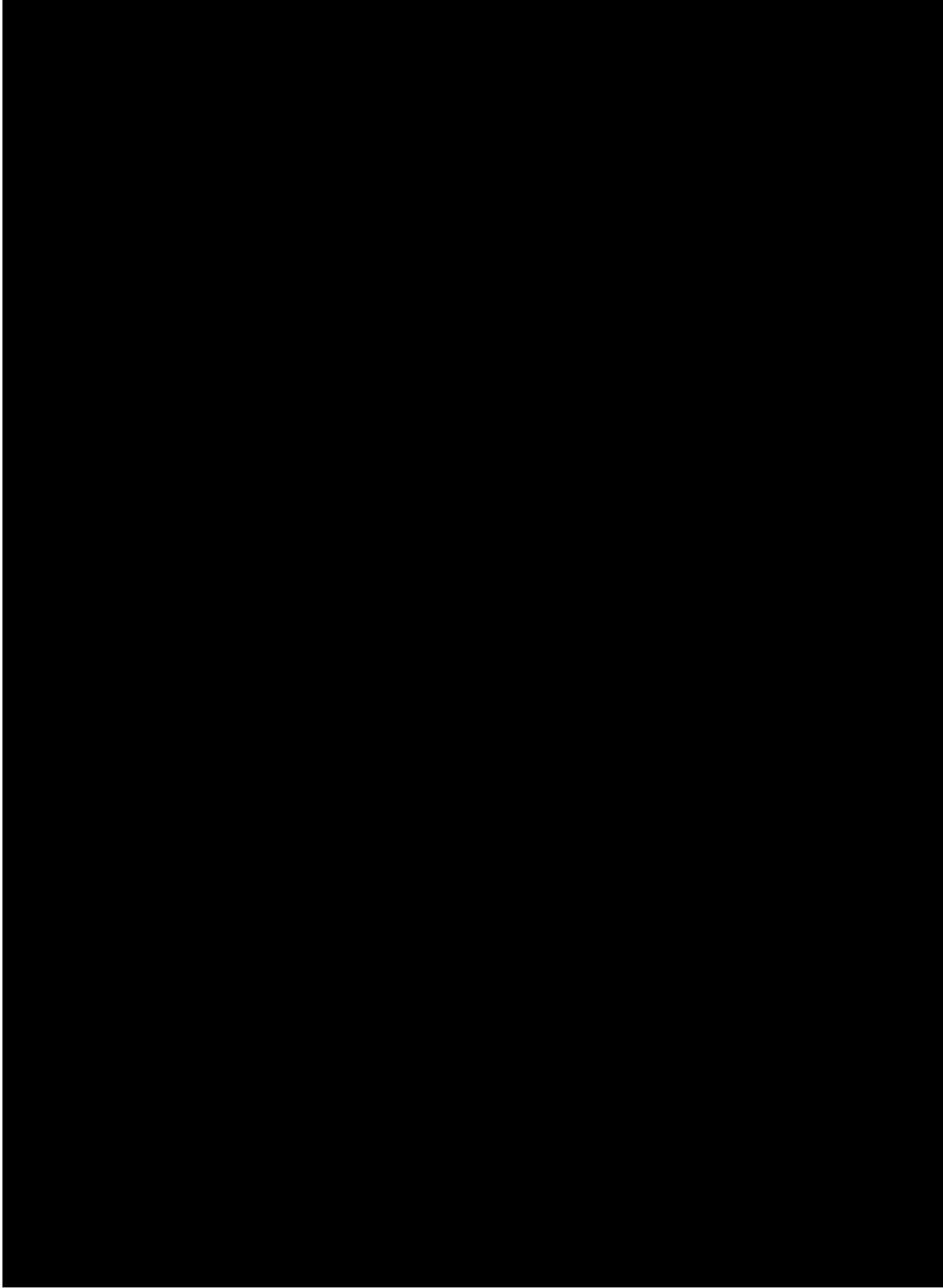


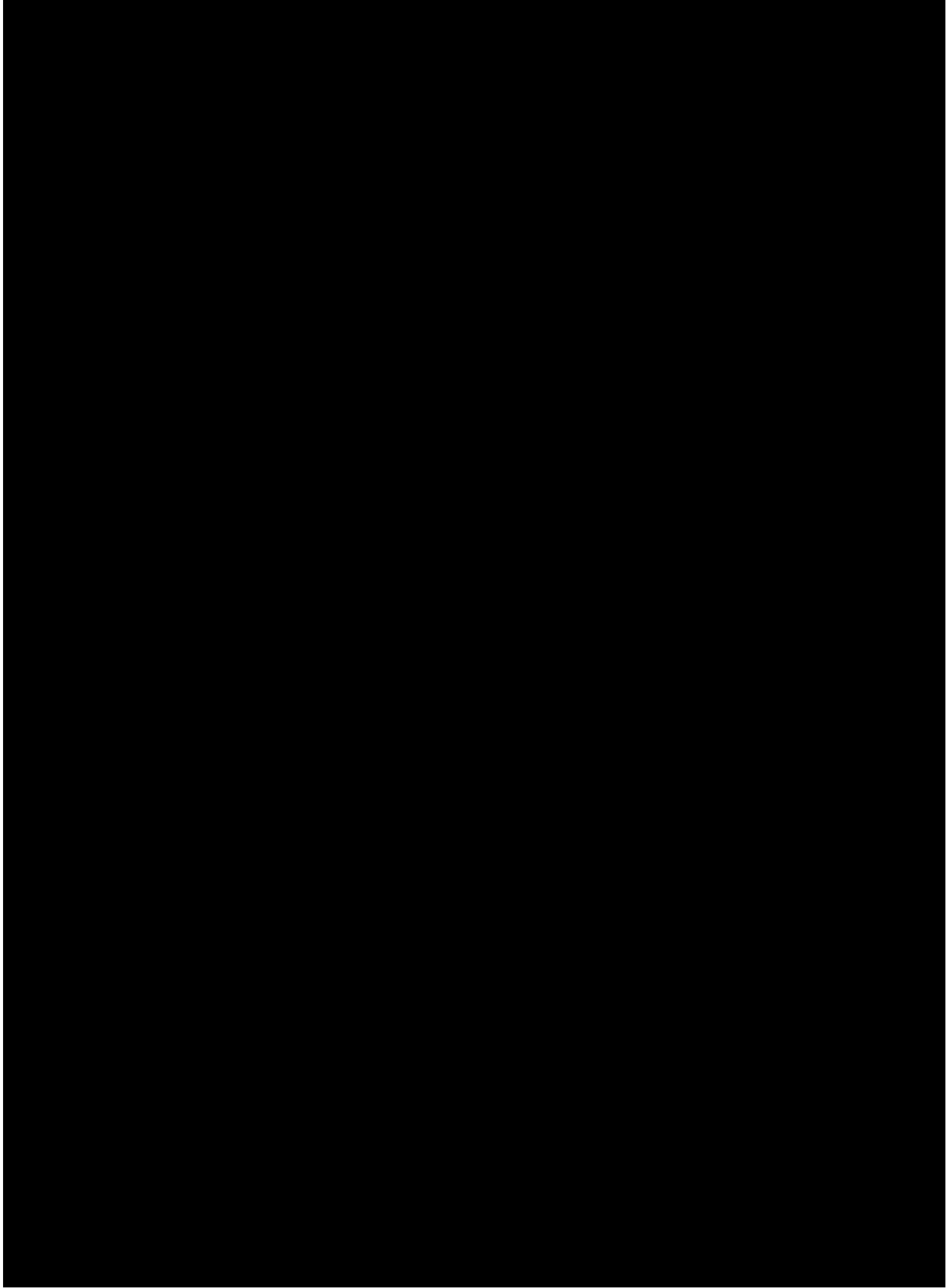


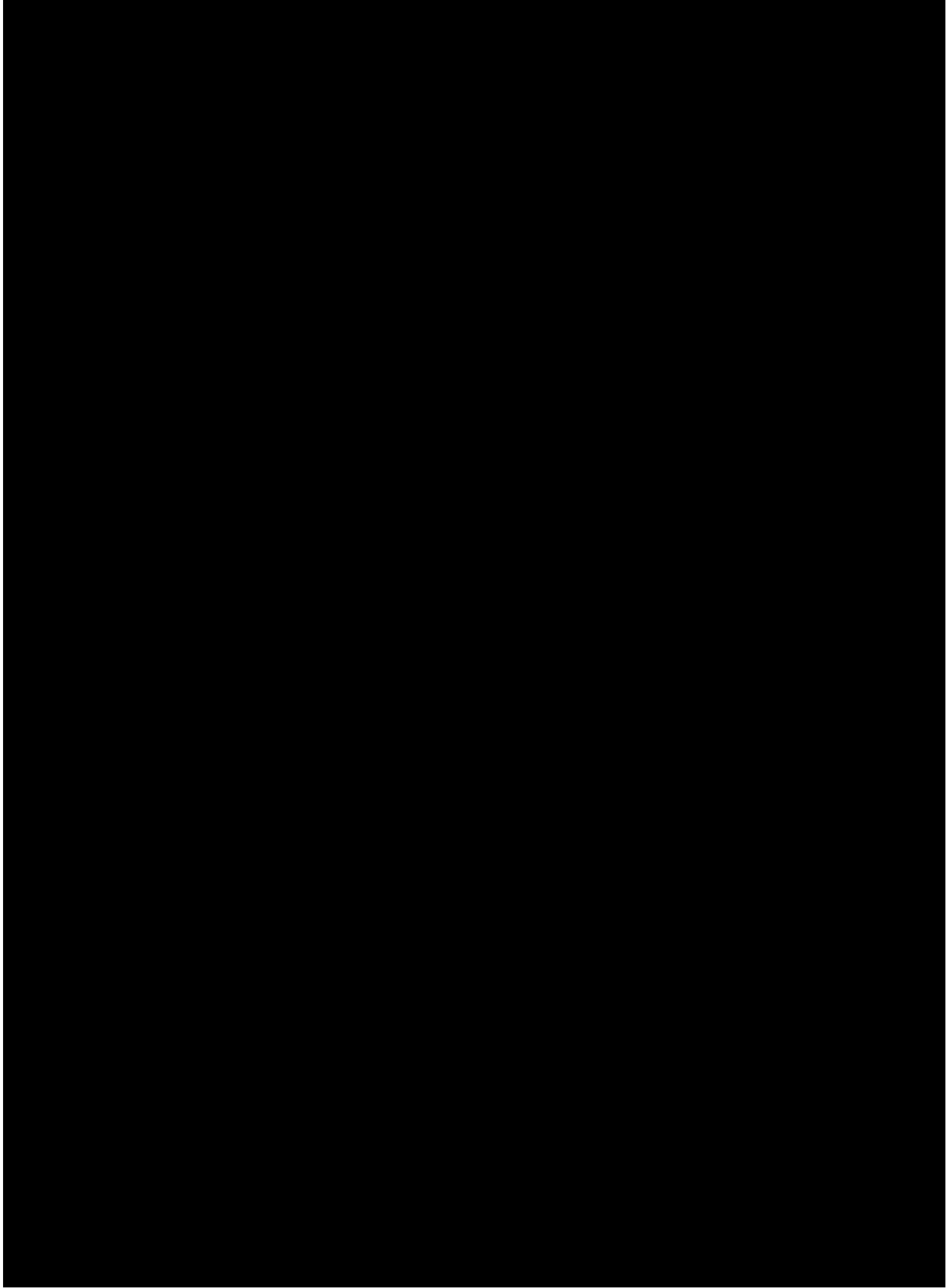


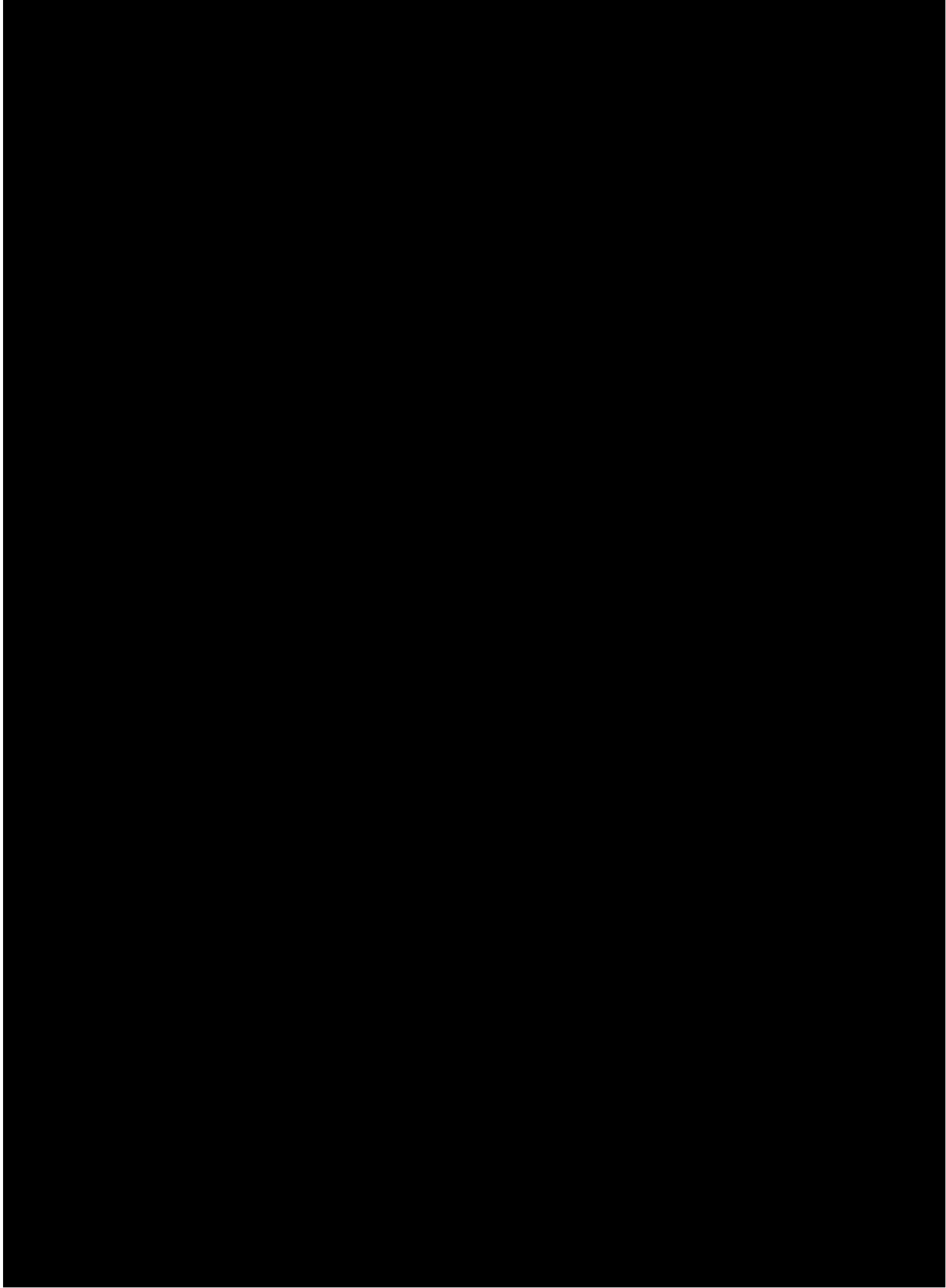


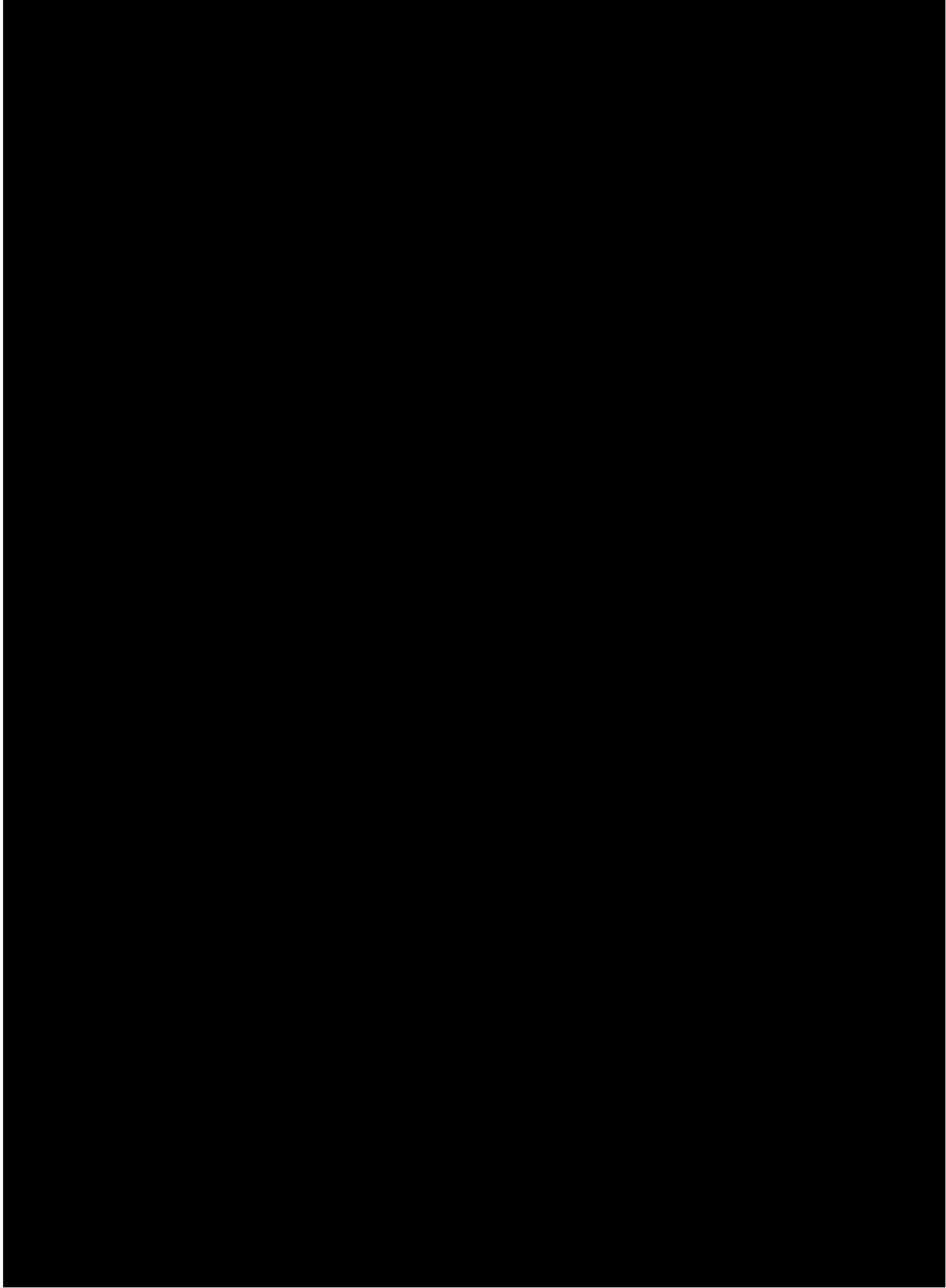


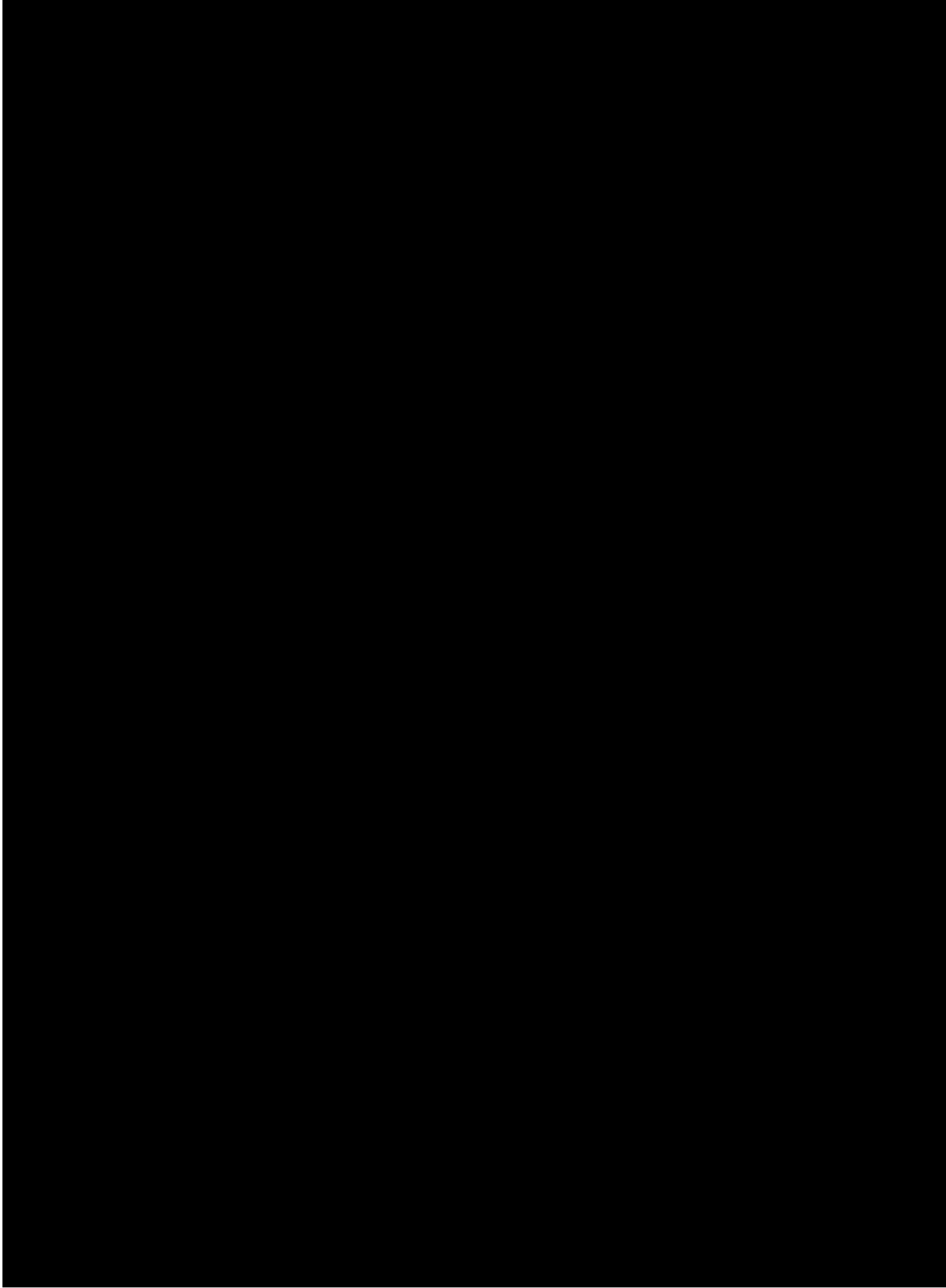


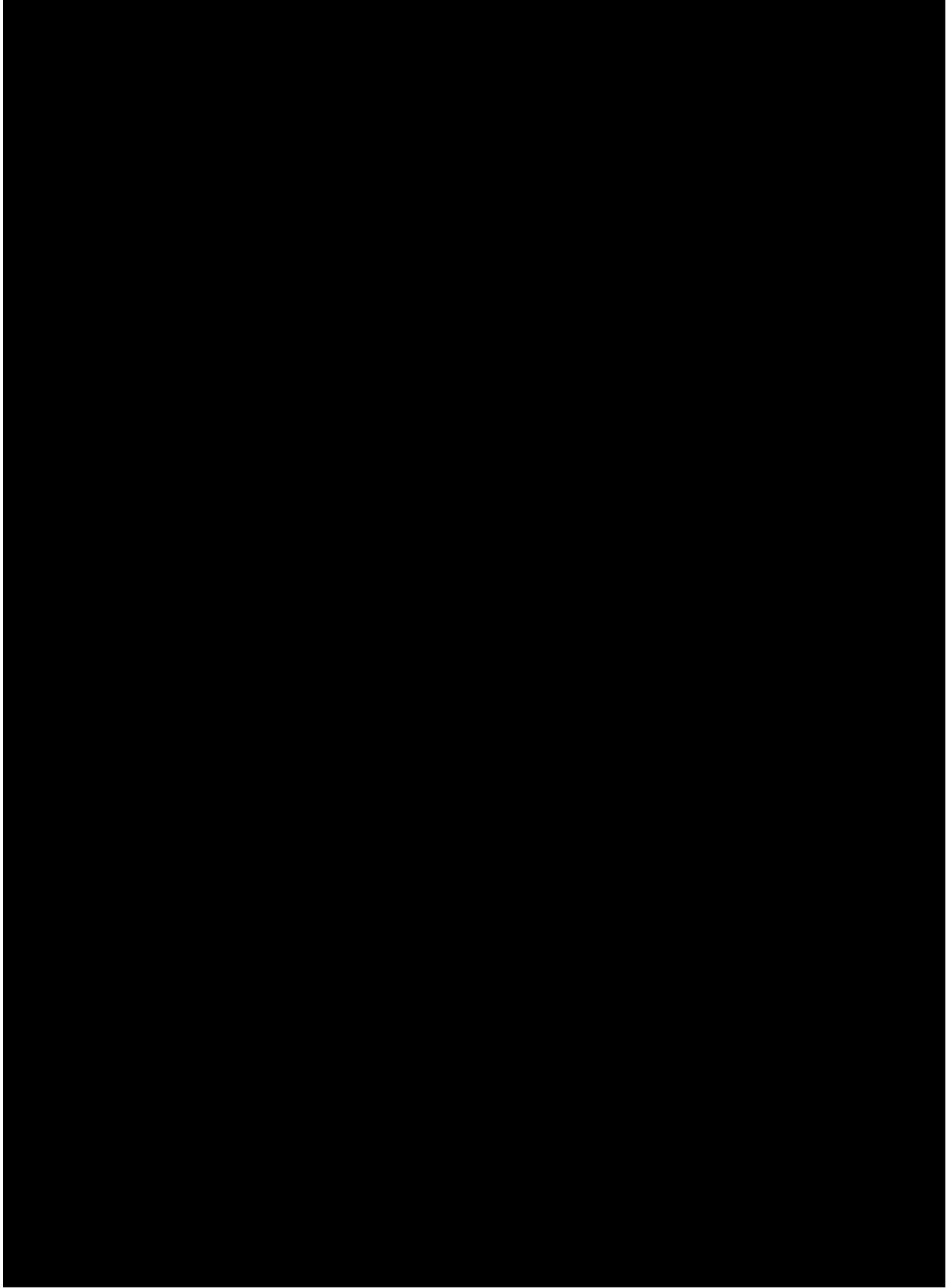










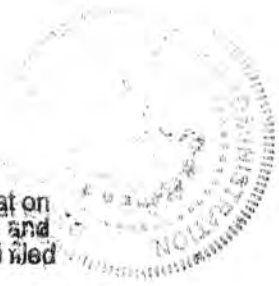




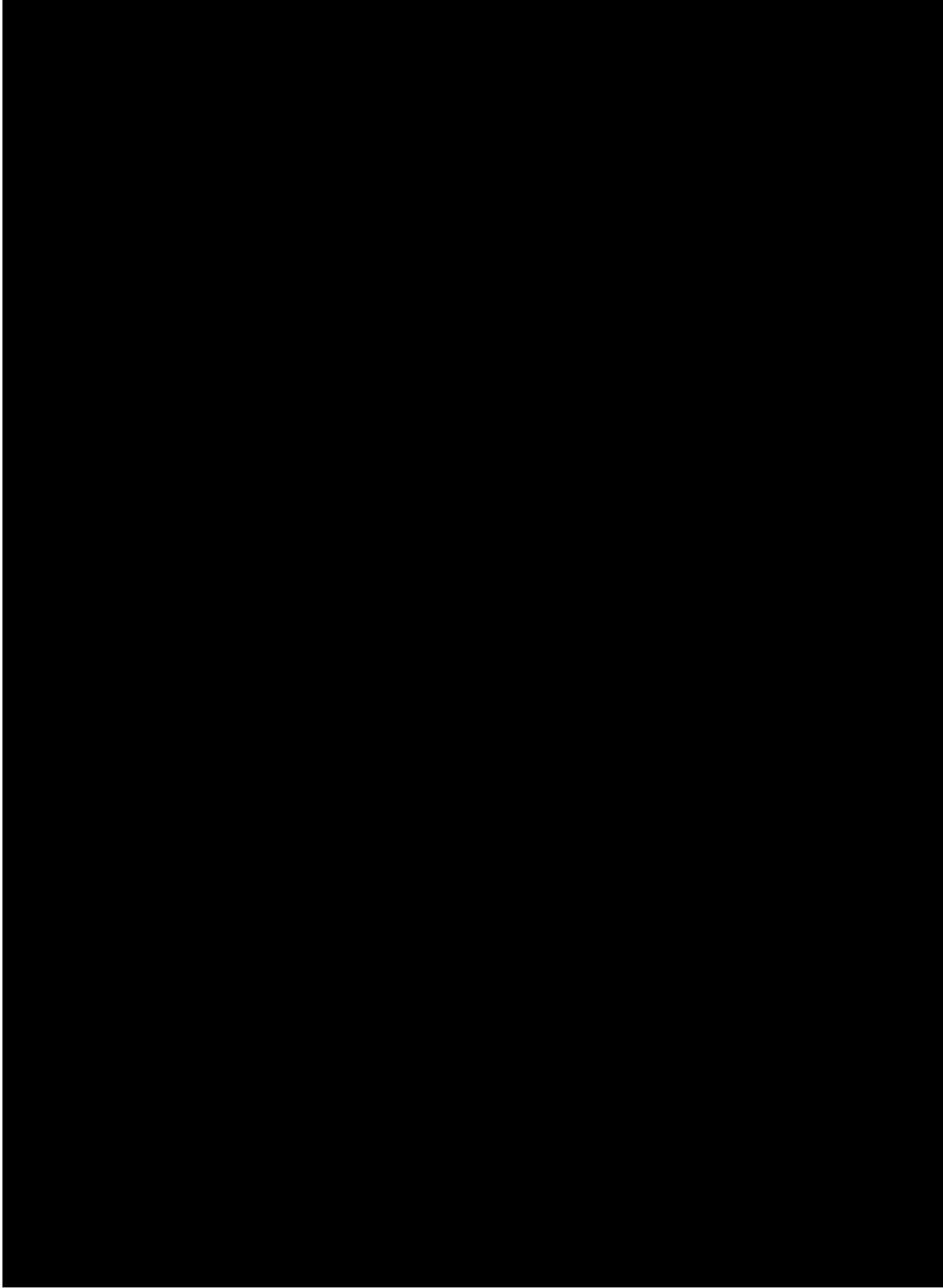
I hereby certify that the photostat on the reverse side hereof is a true and exact copy of the original record filed with this office.

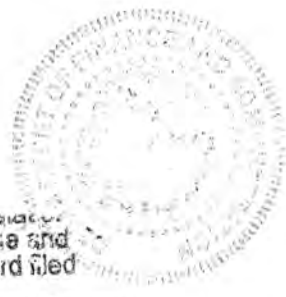
In witness whereof, my hand and the seal of the

Department on the 29 day of AUG 2017  
Department of Finance  
and Administration



*W. H. ...*



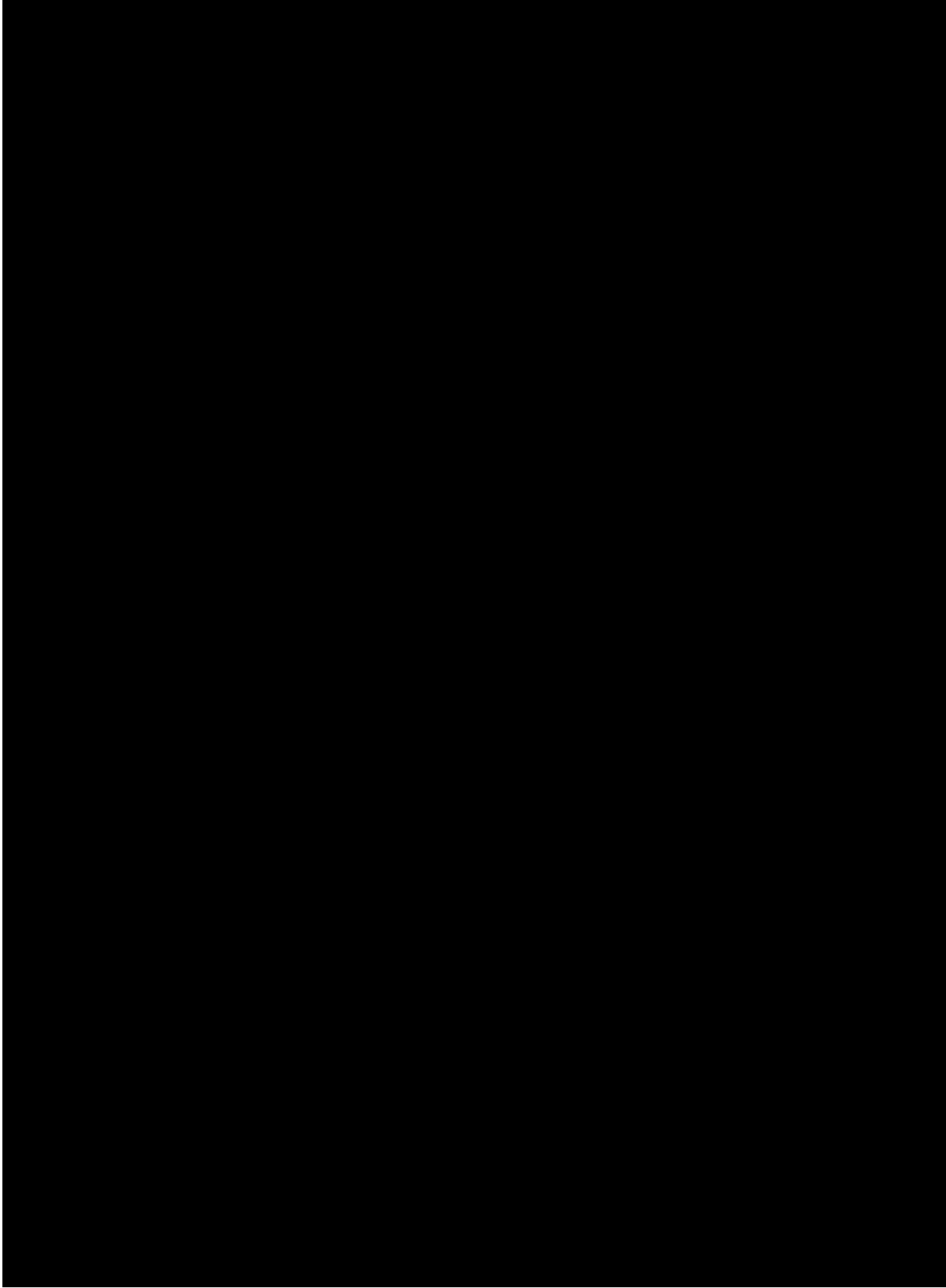


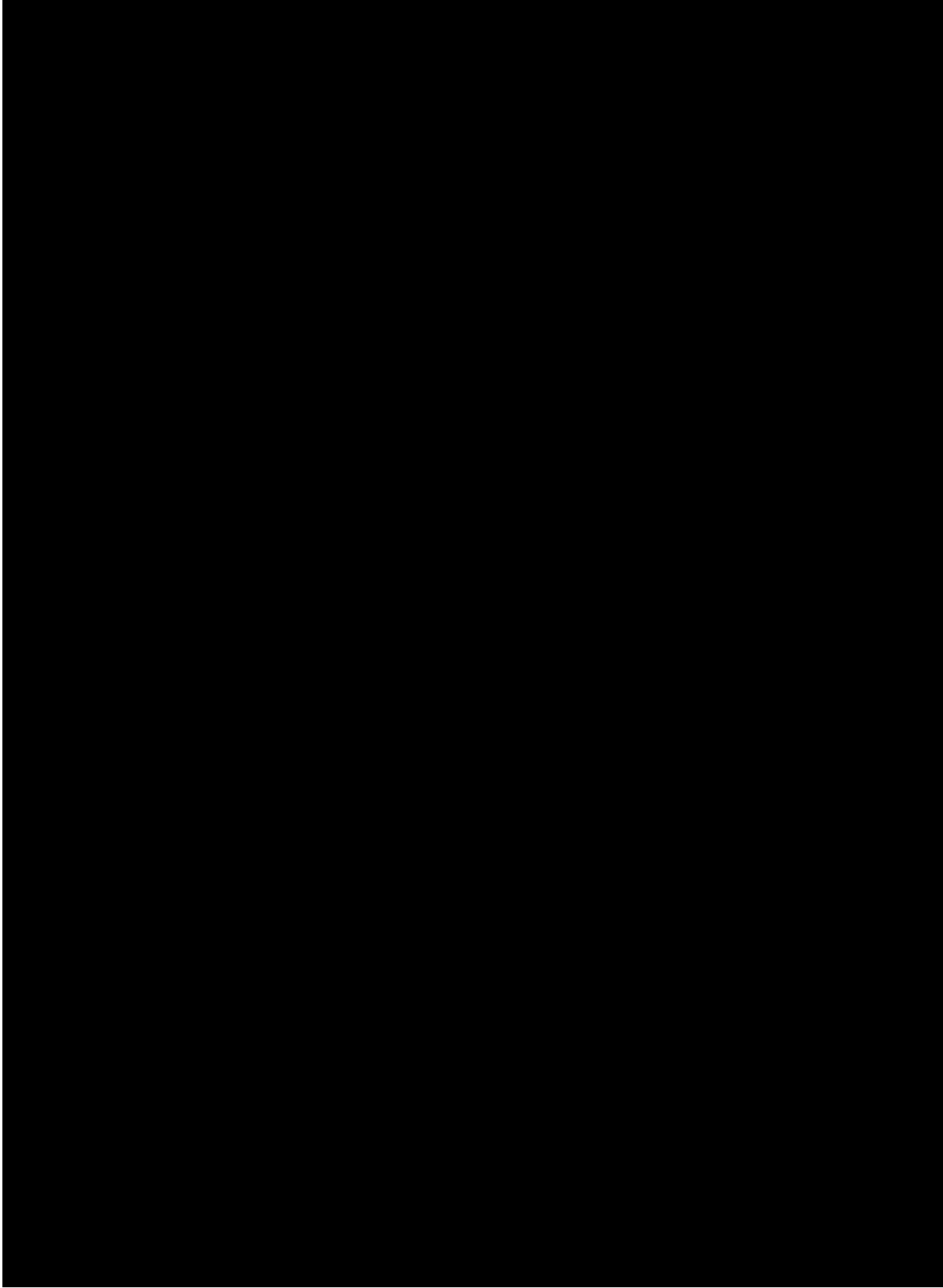
I hereby certify that the Photocopy of  
the reverse side hereof is a true and  
exact copy of the original record filed  
with this office.

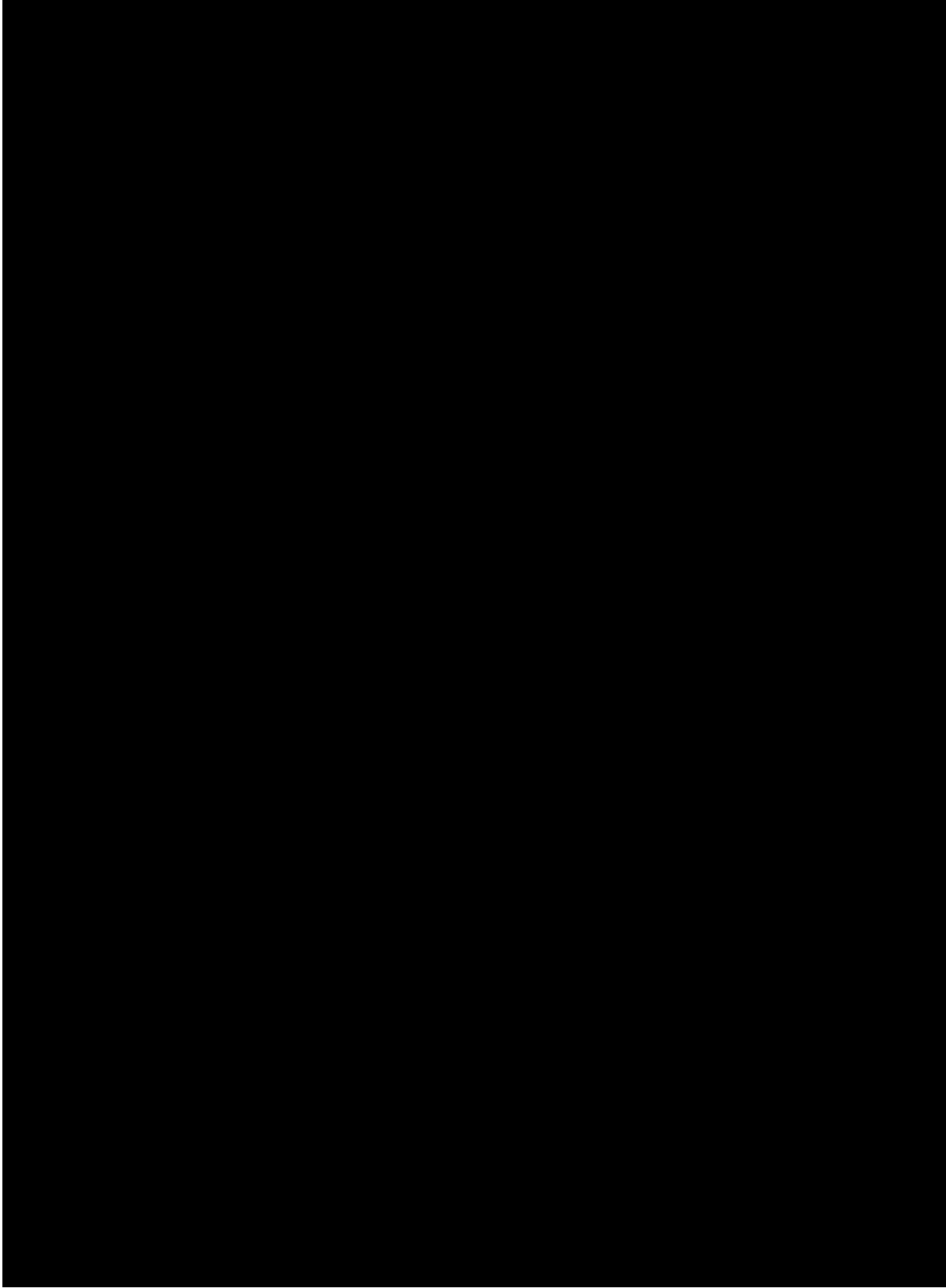
In witness whereof, my hand and the seal  
of the

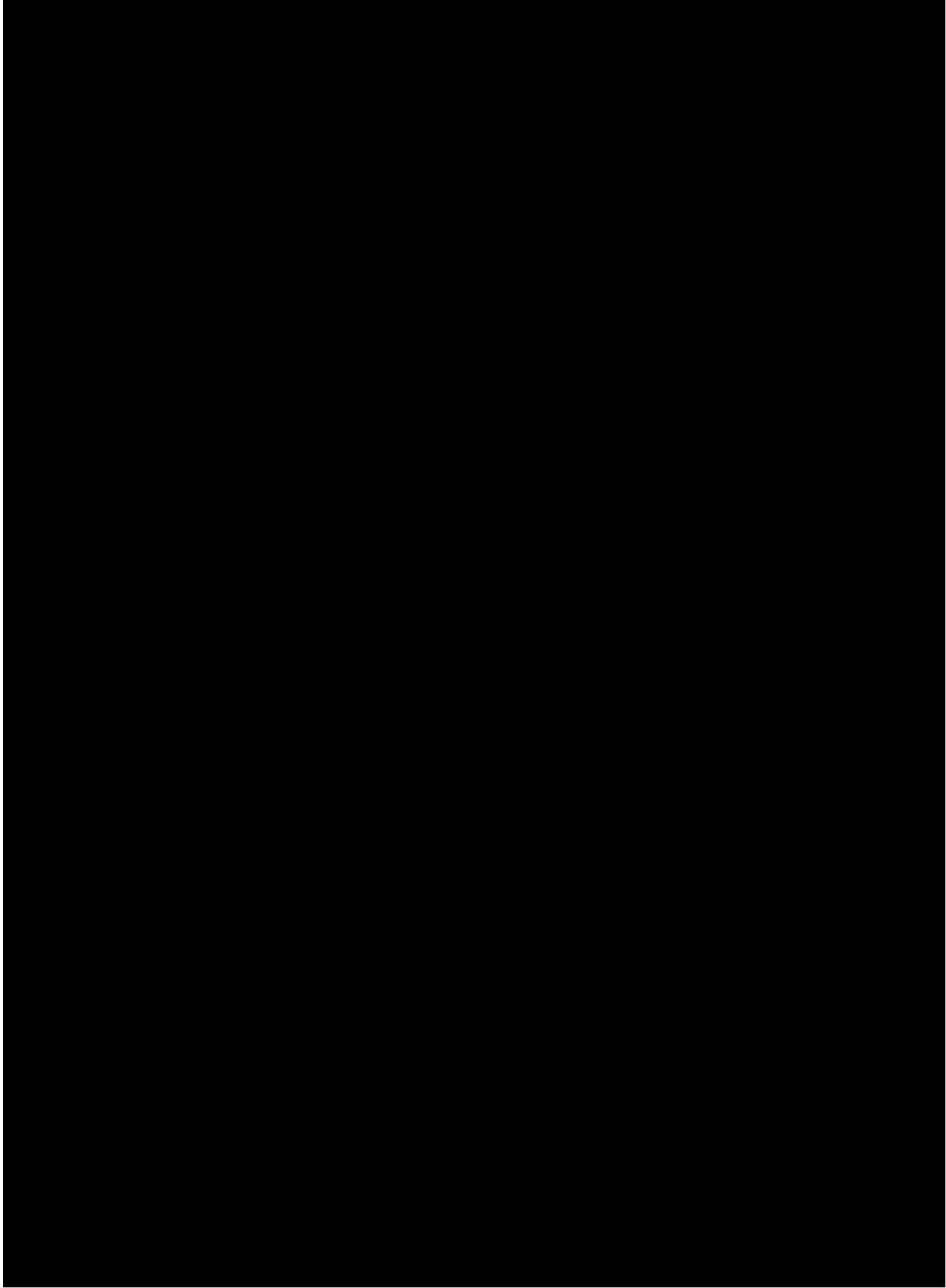
Department on the 29 day of AUG 2011  
Department of Finance  
and Administration

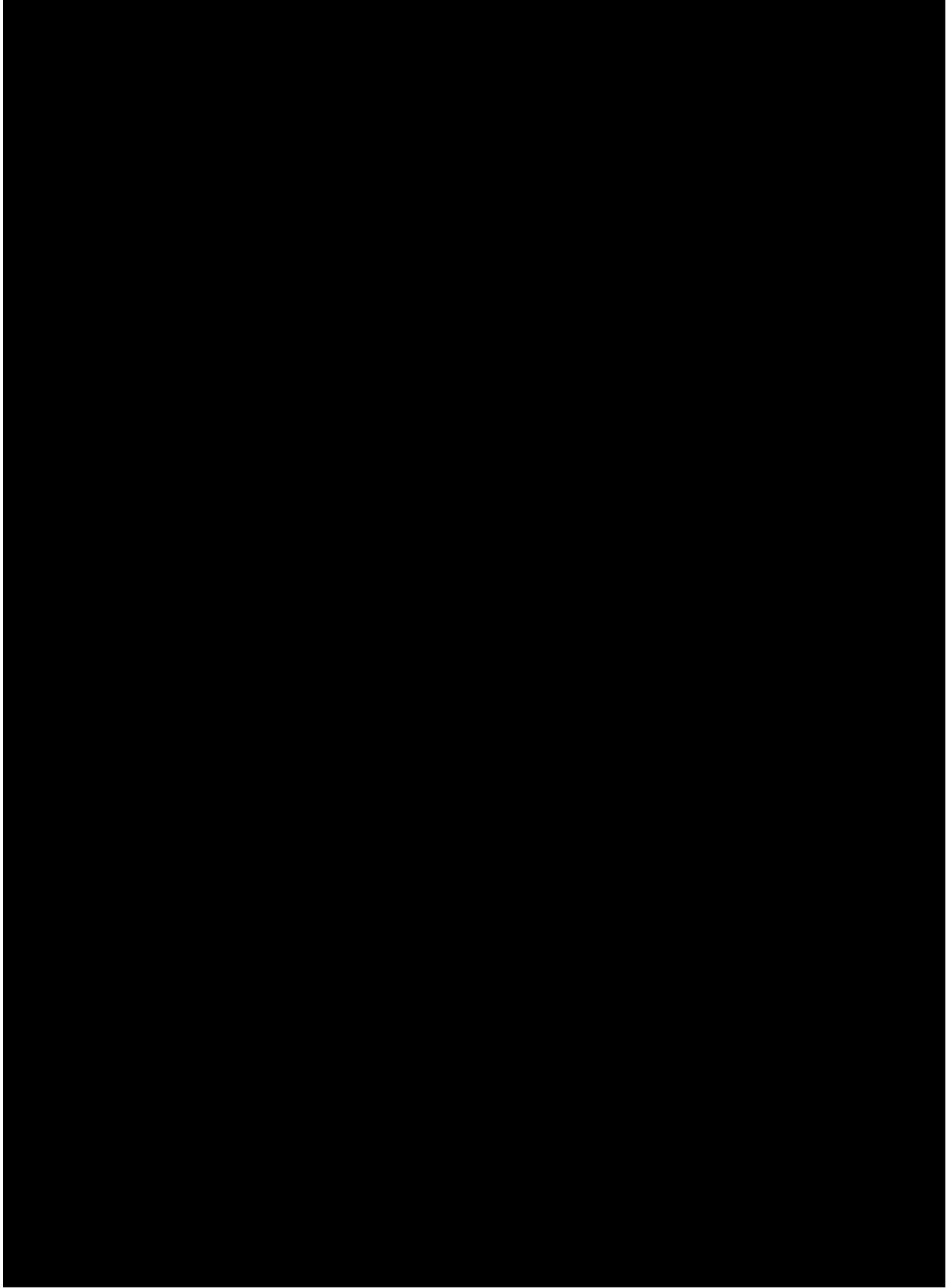
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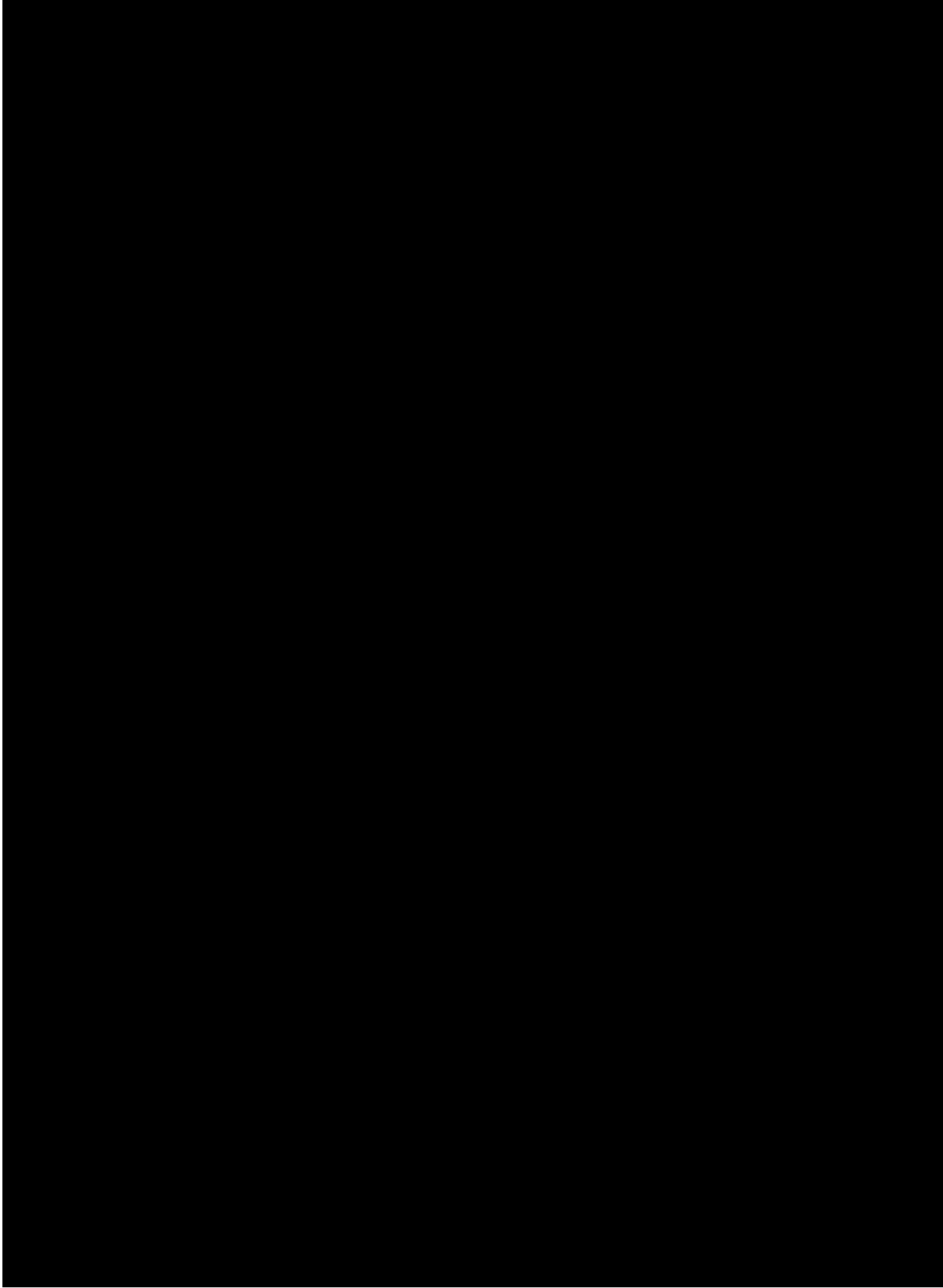


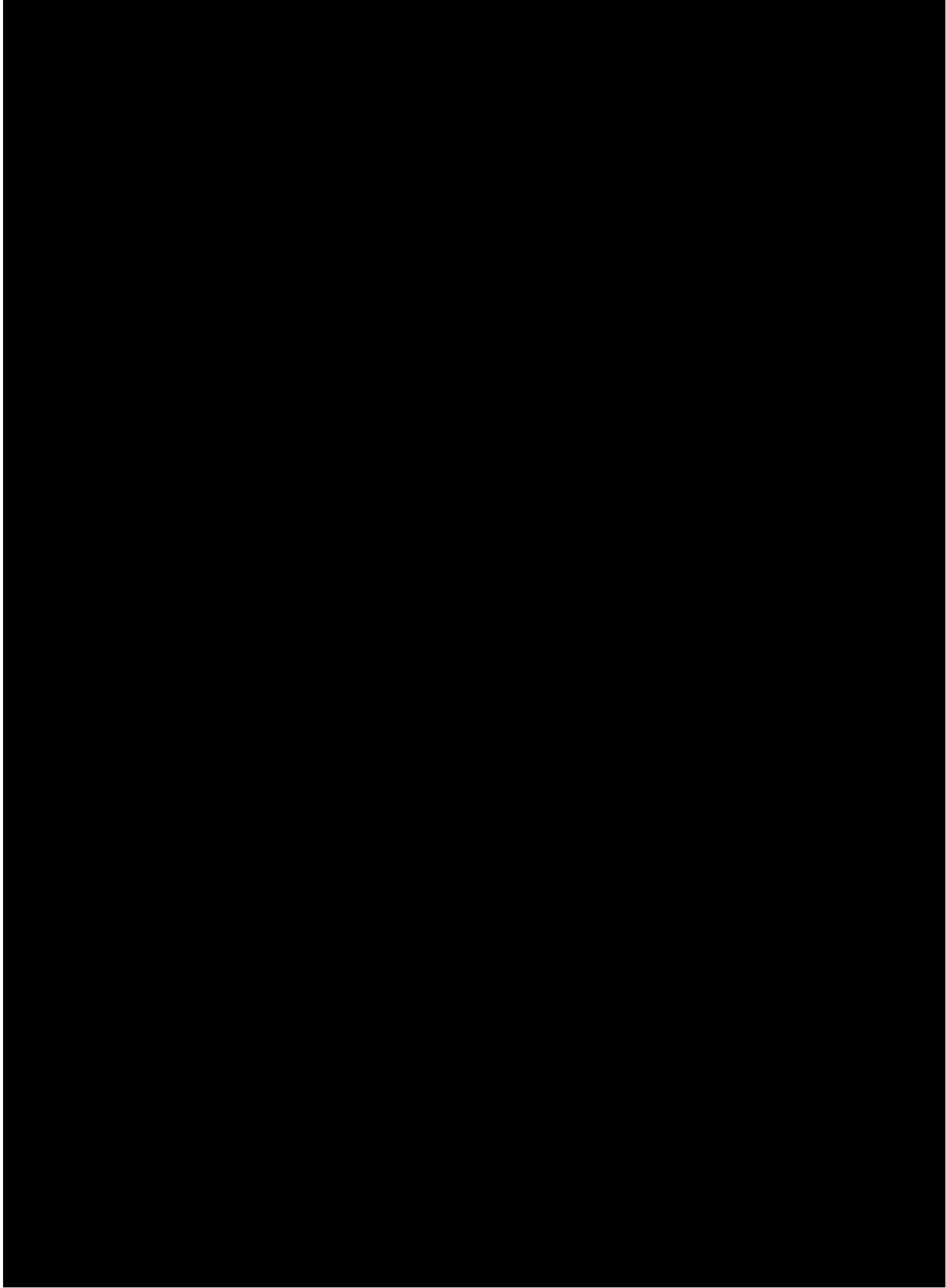


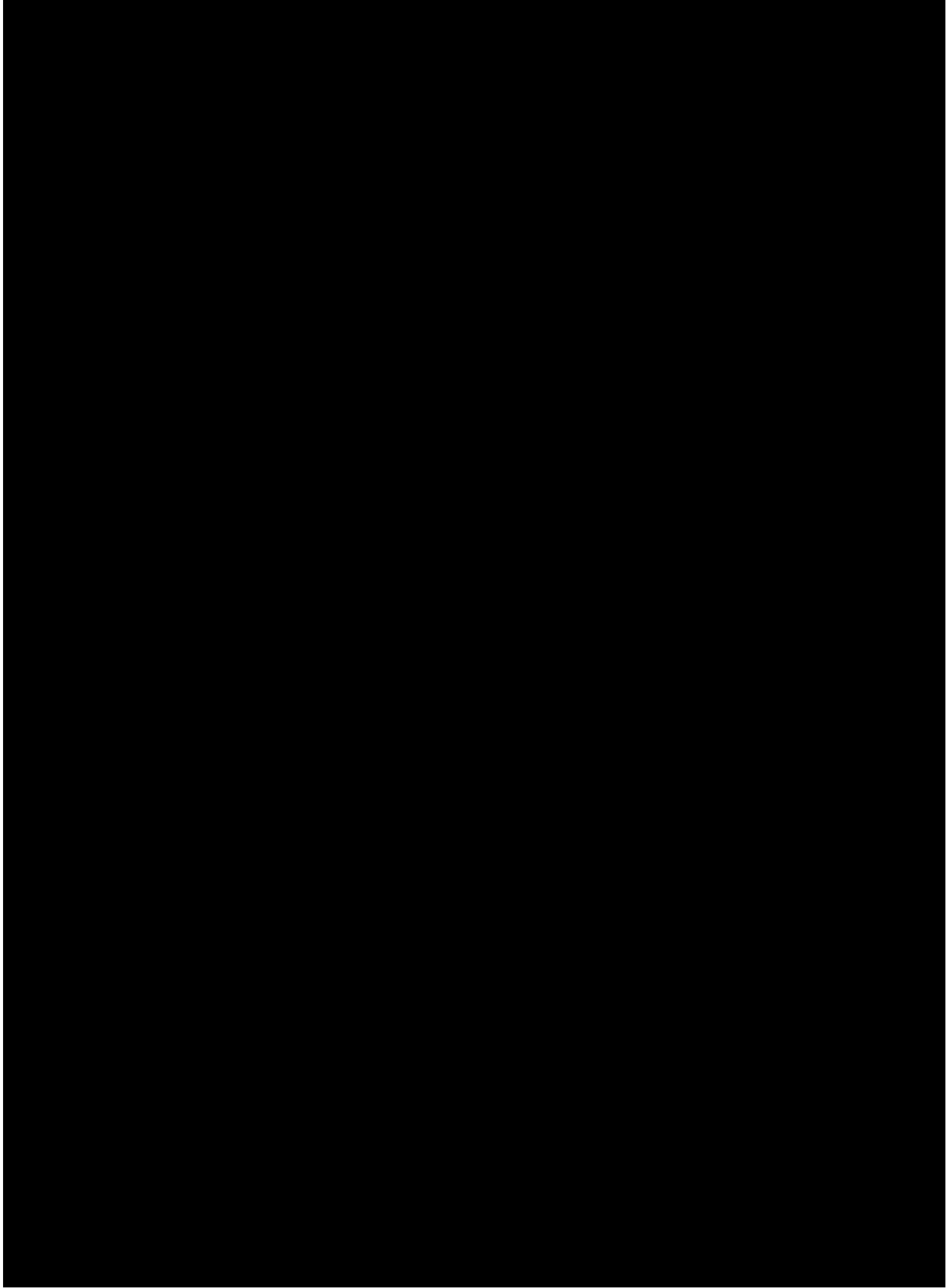


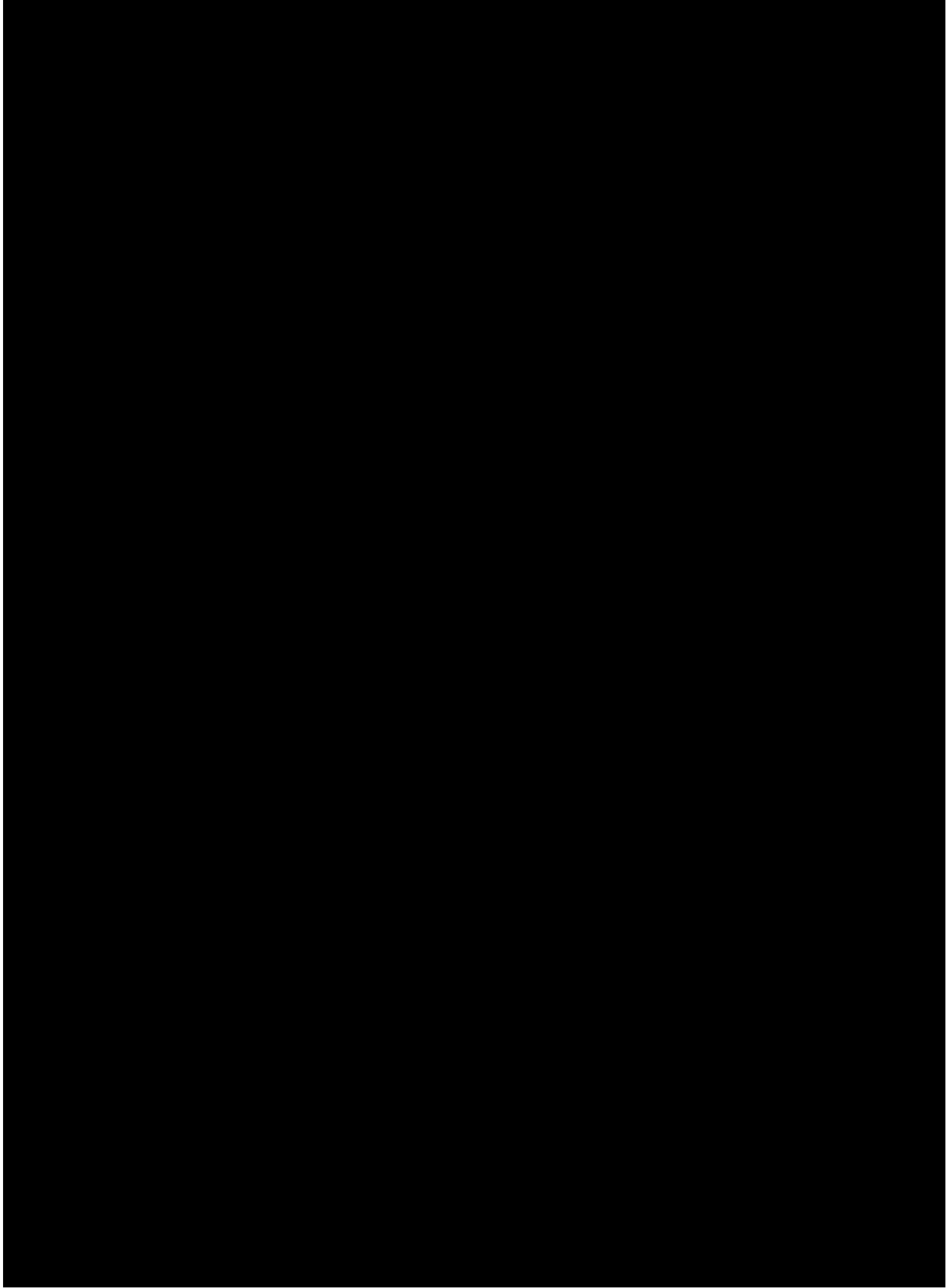


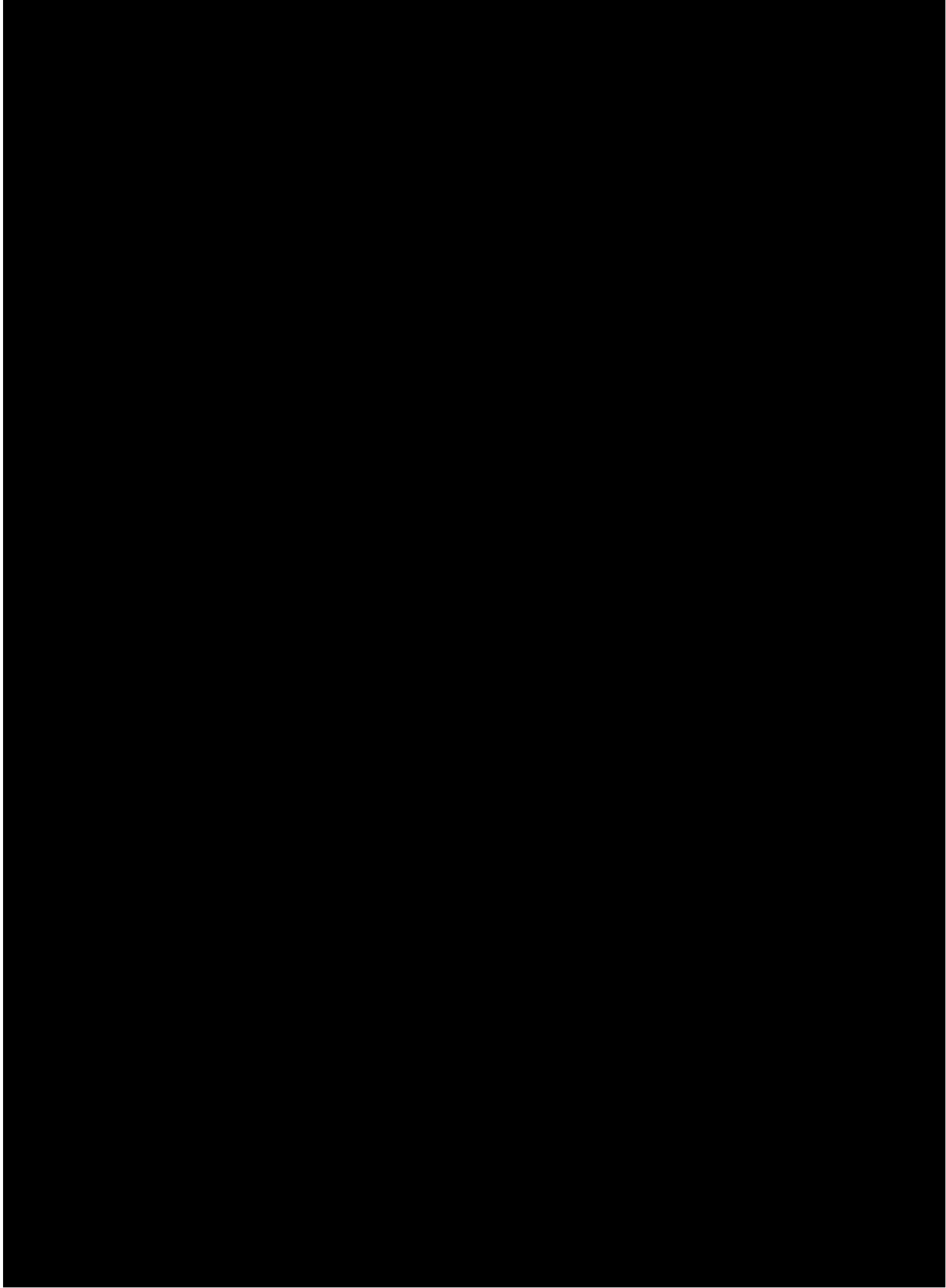


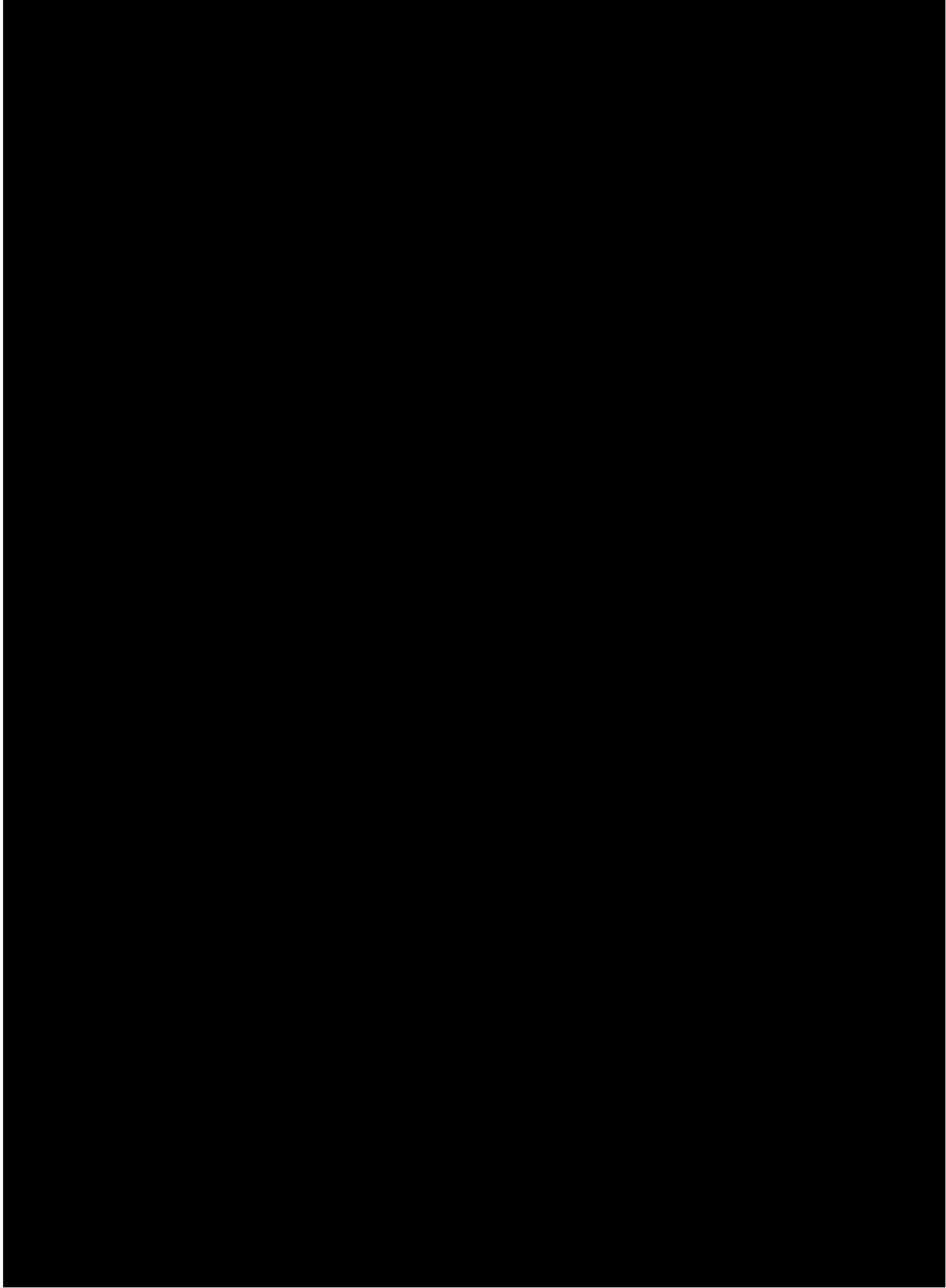


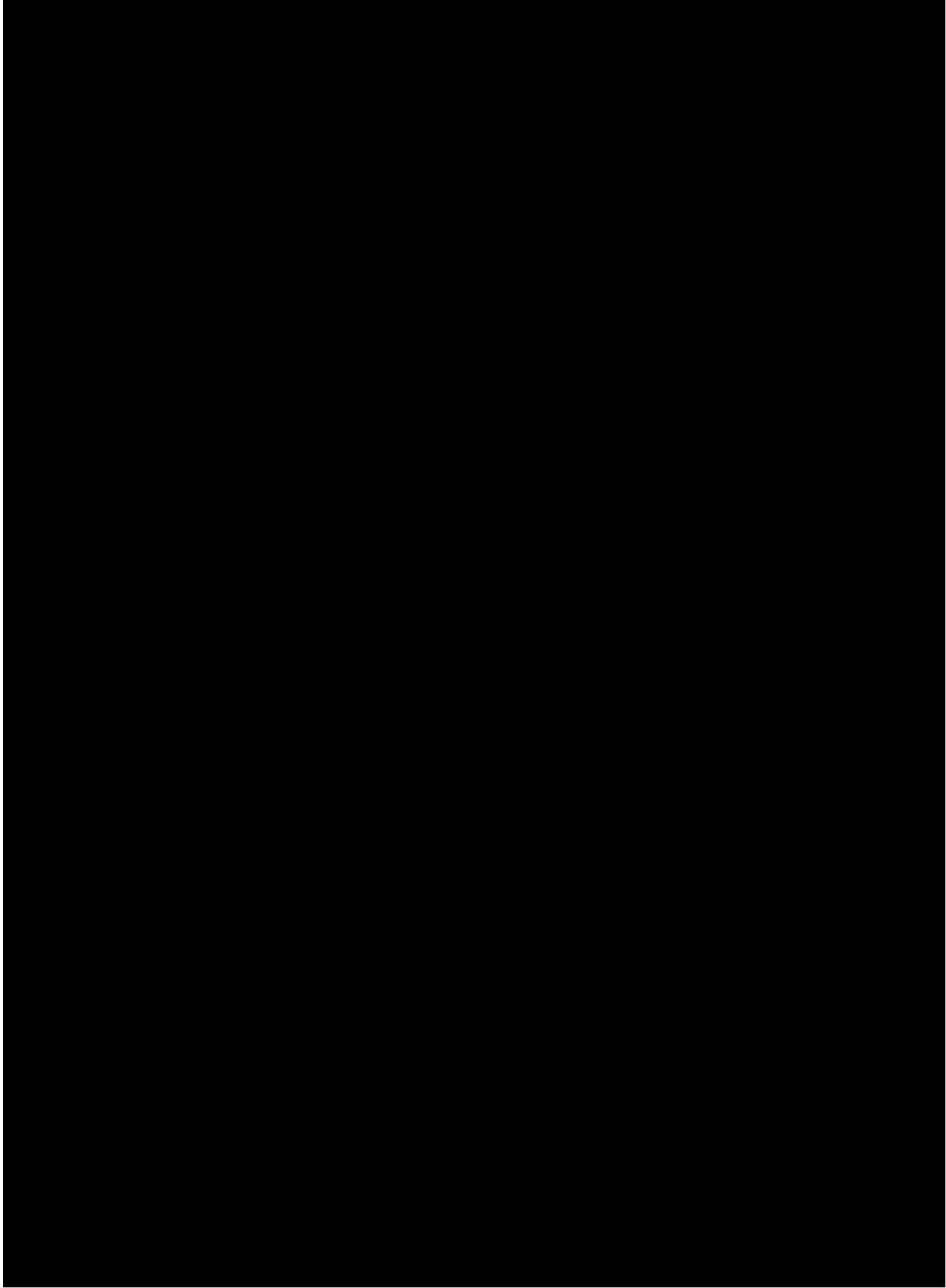


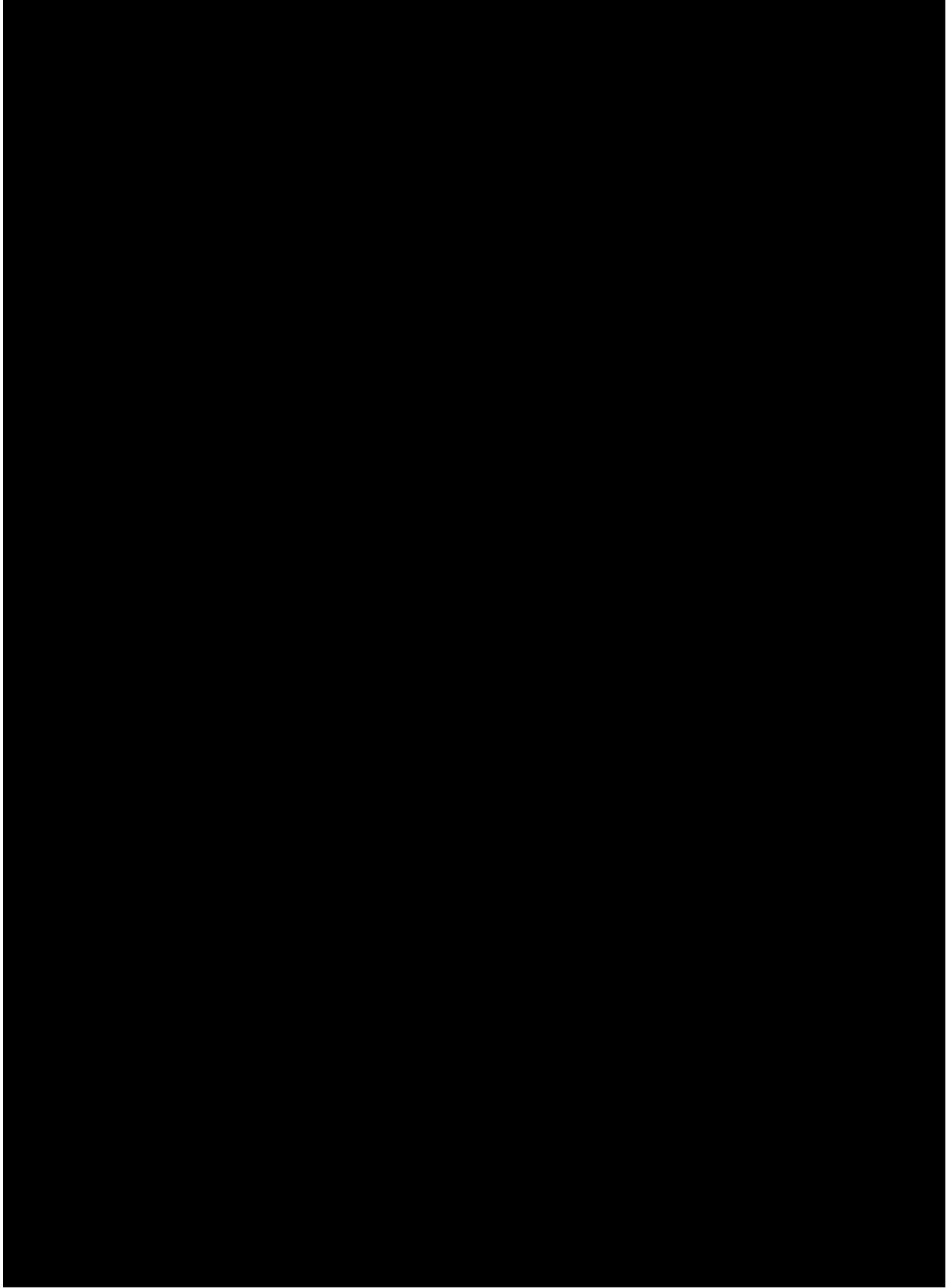




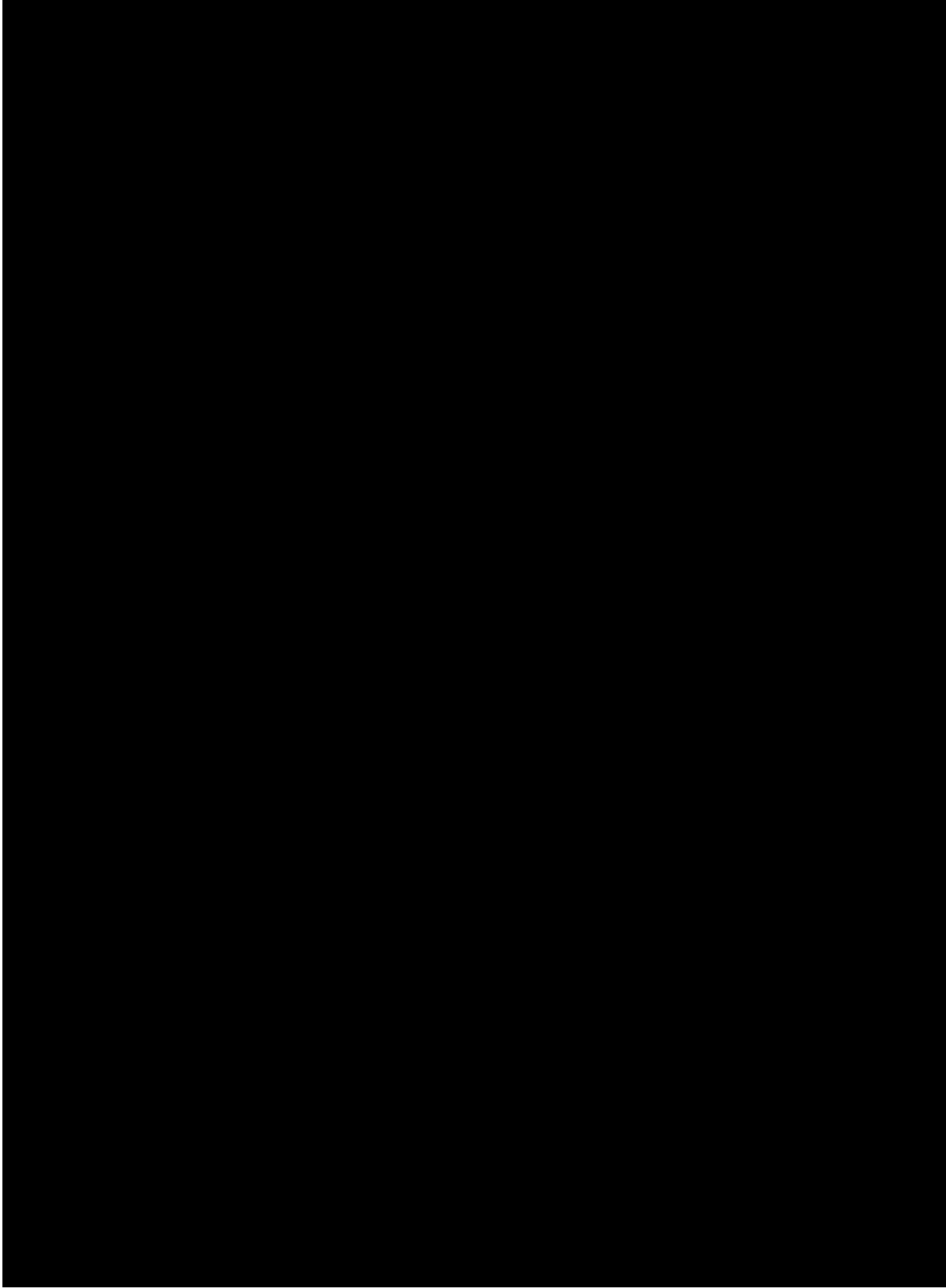


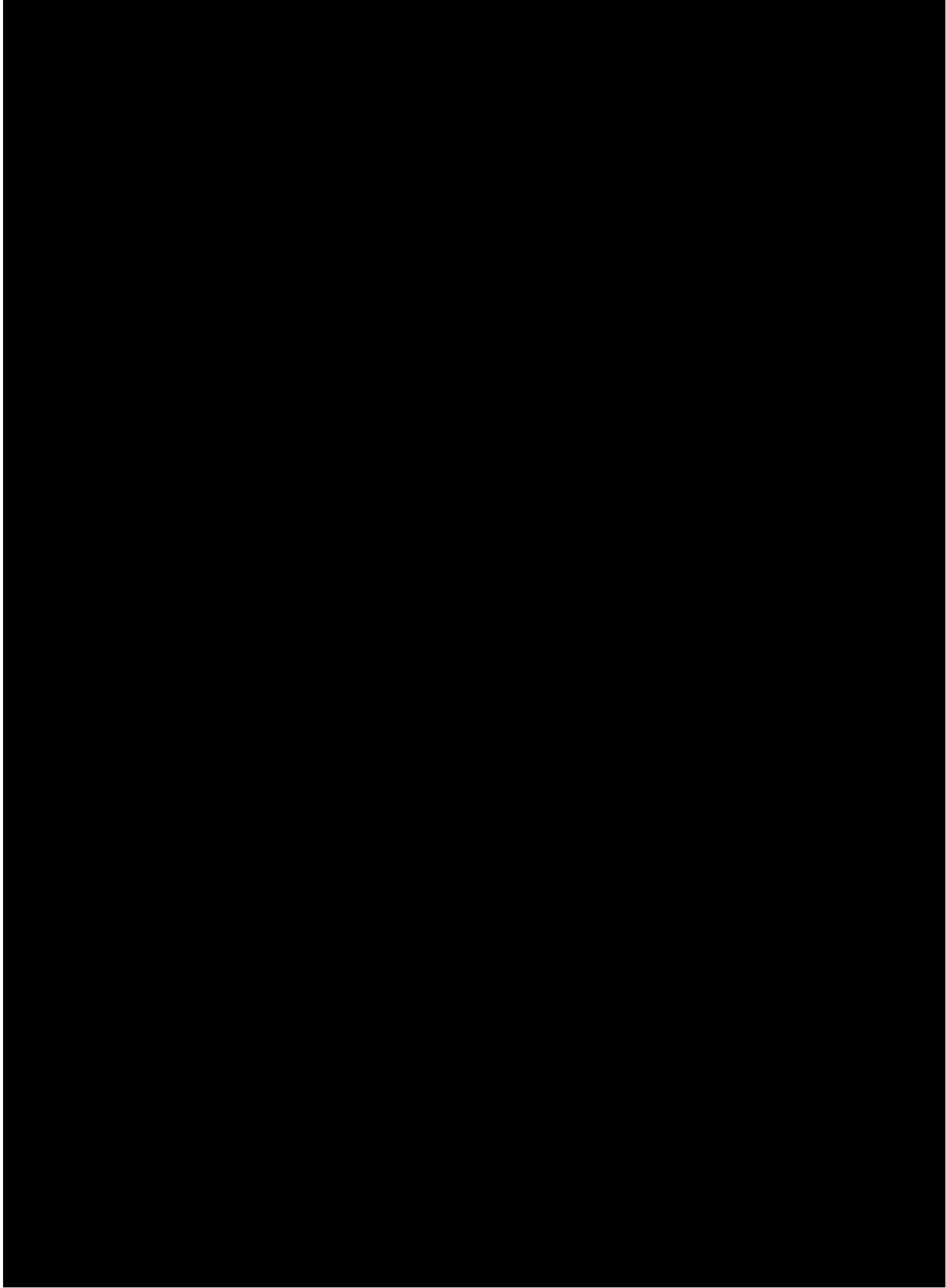


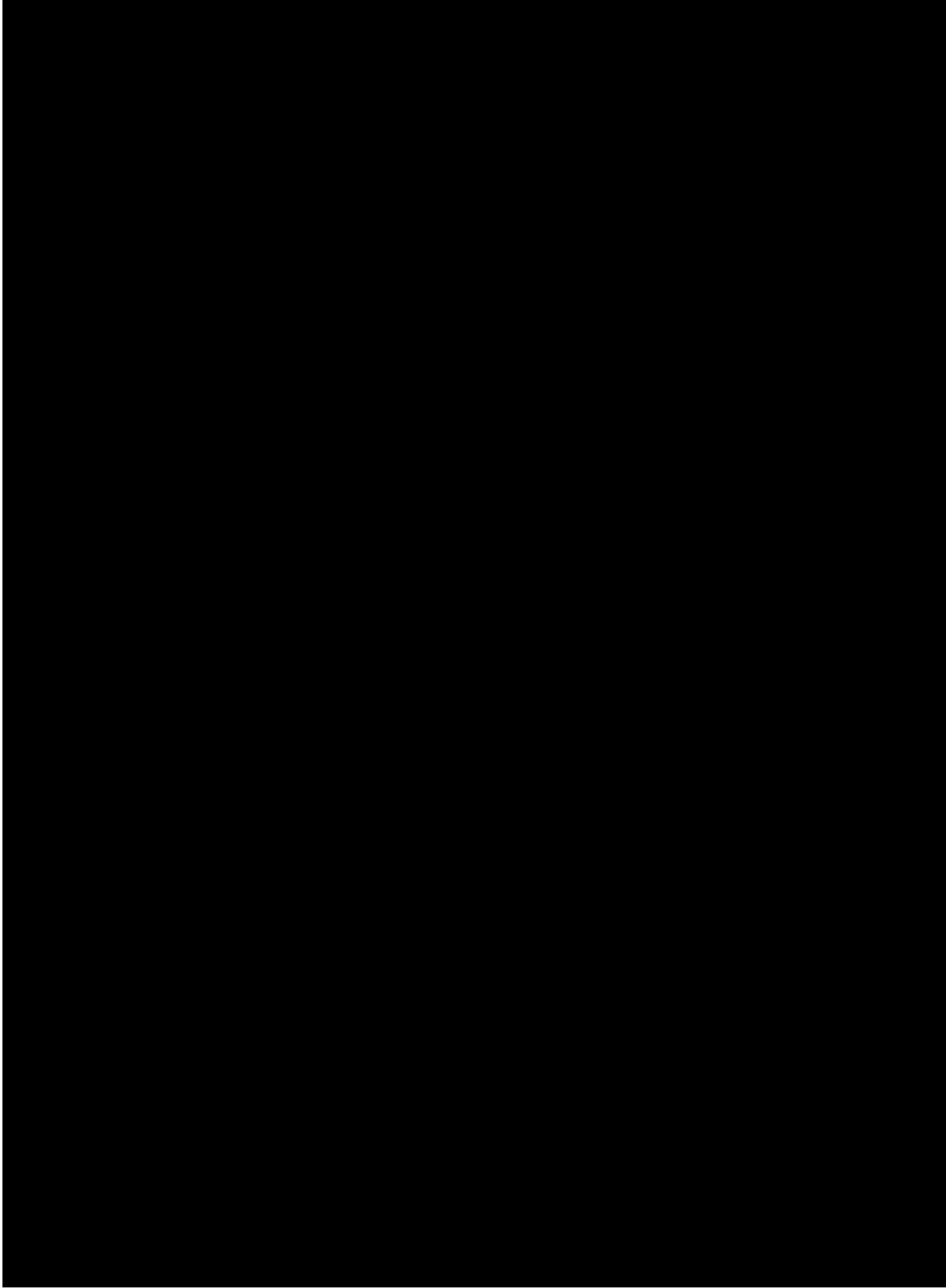


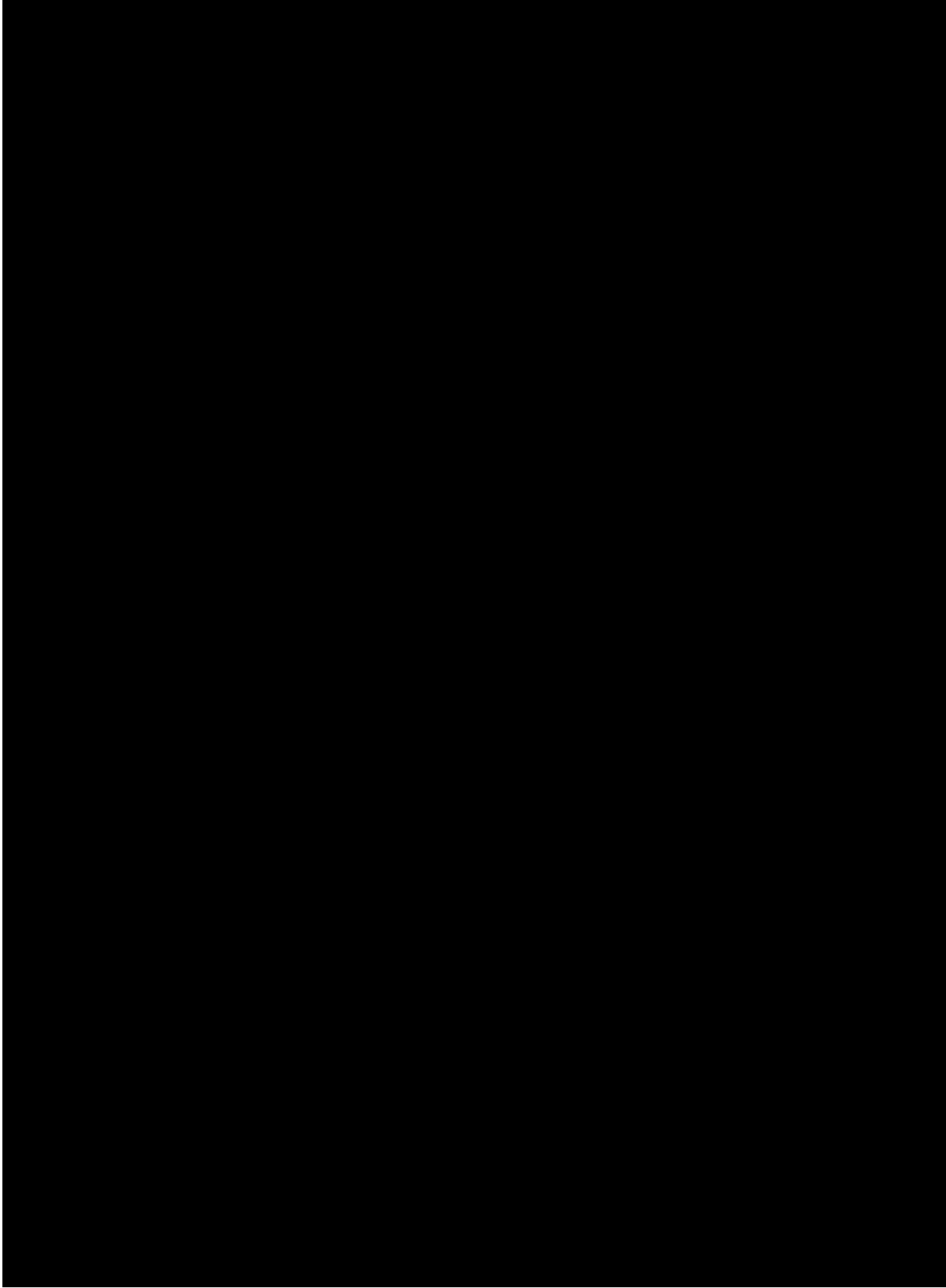


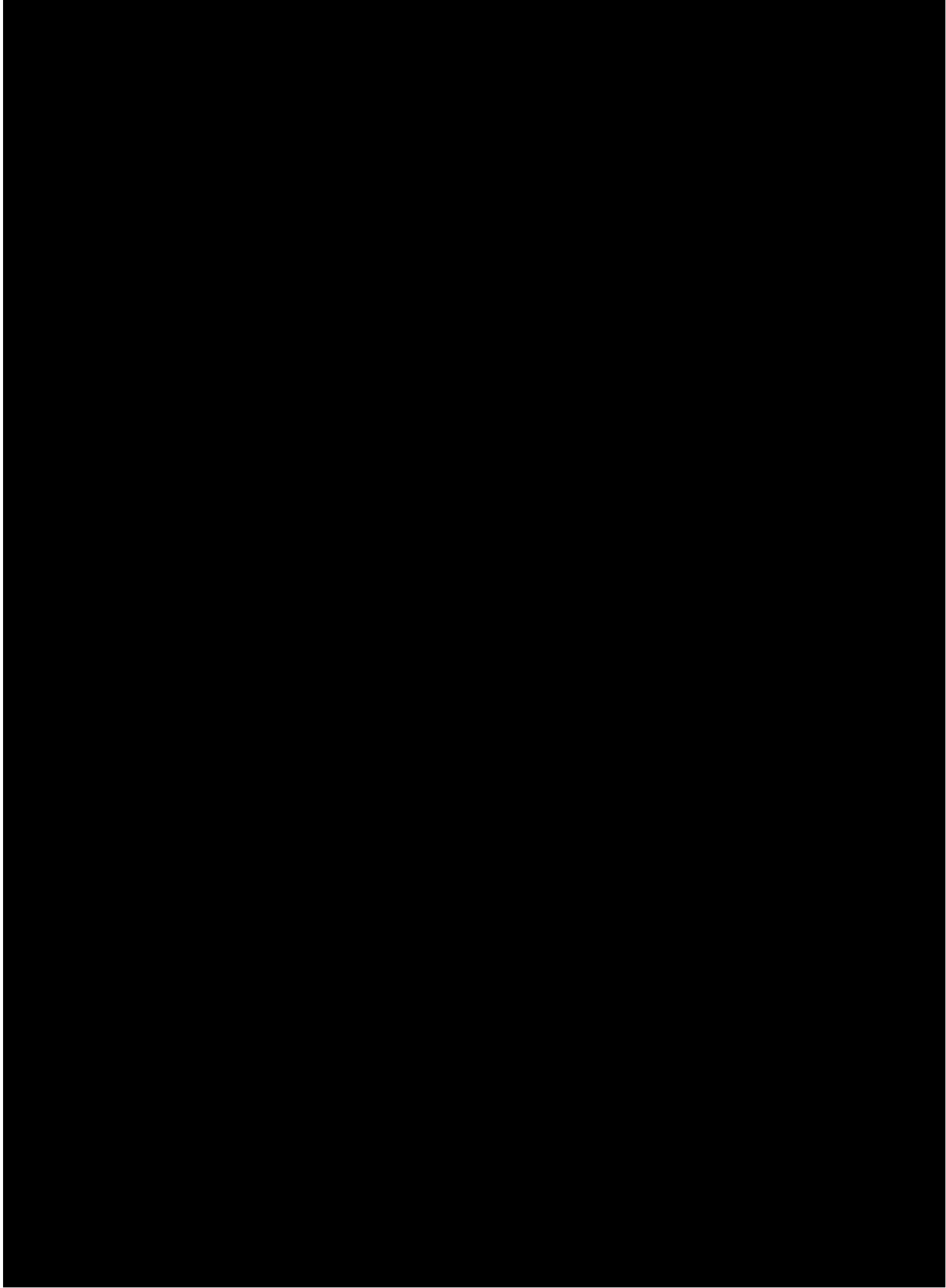


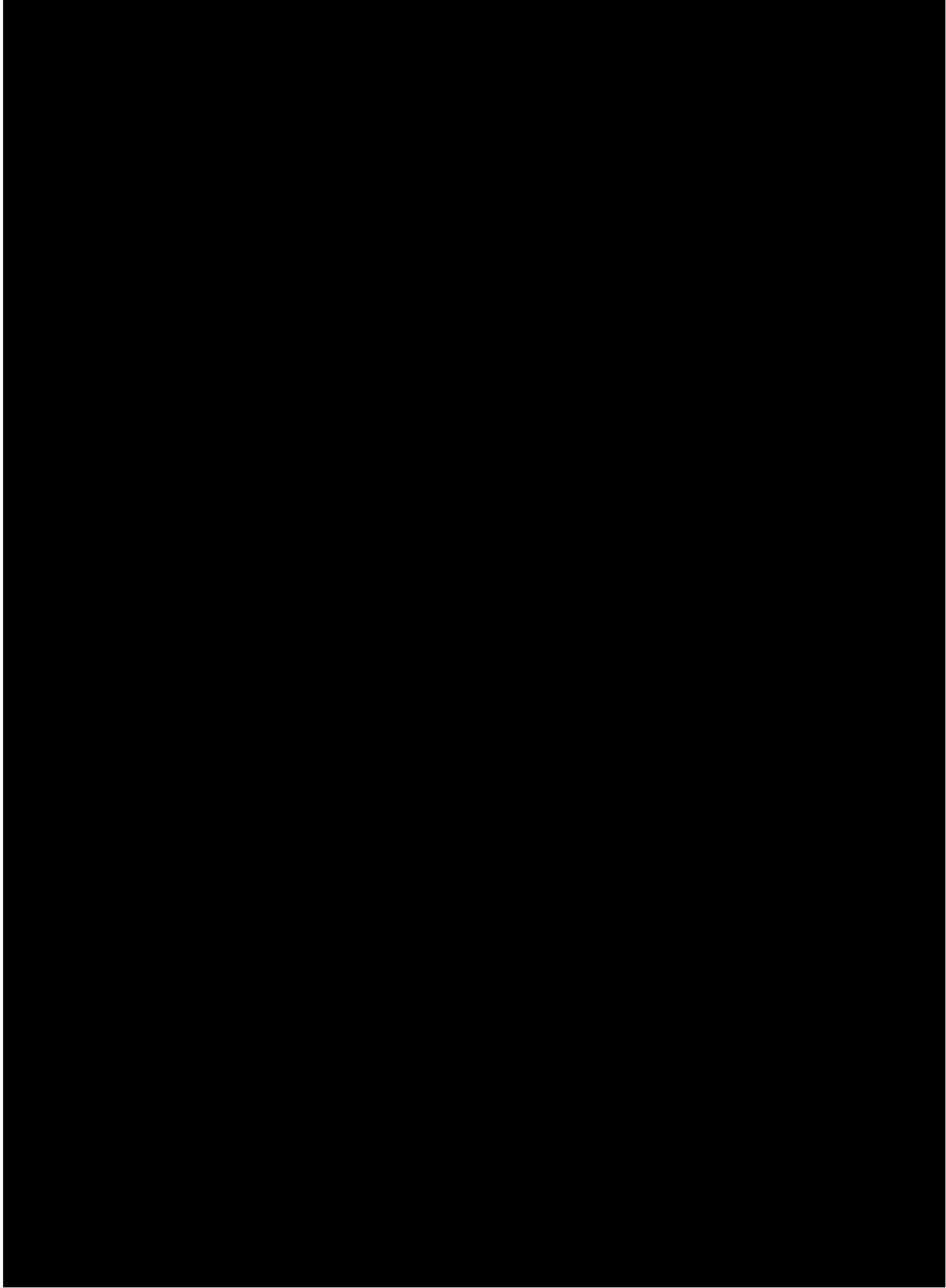


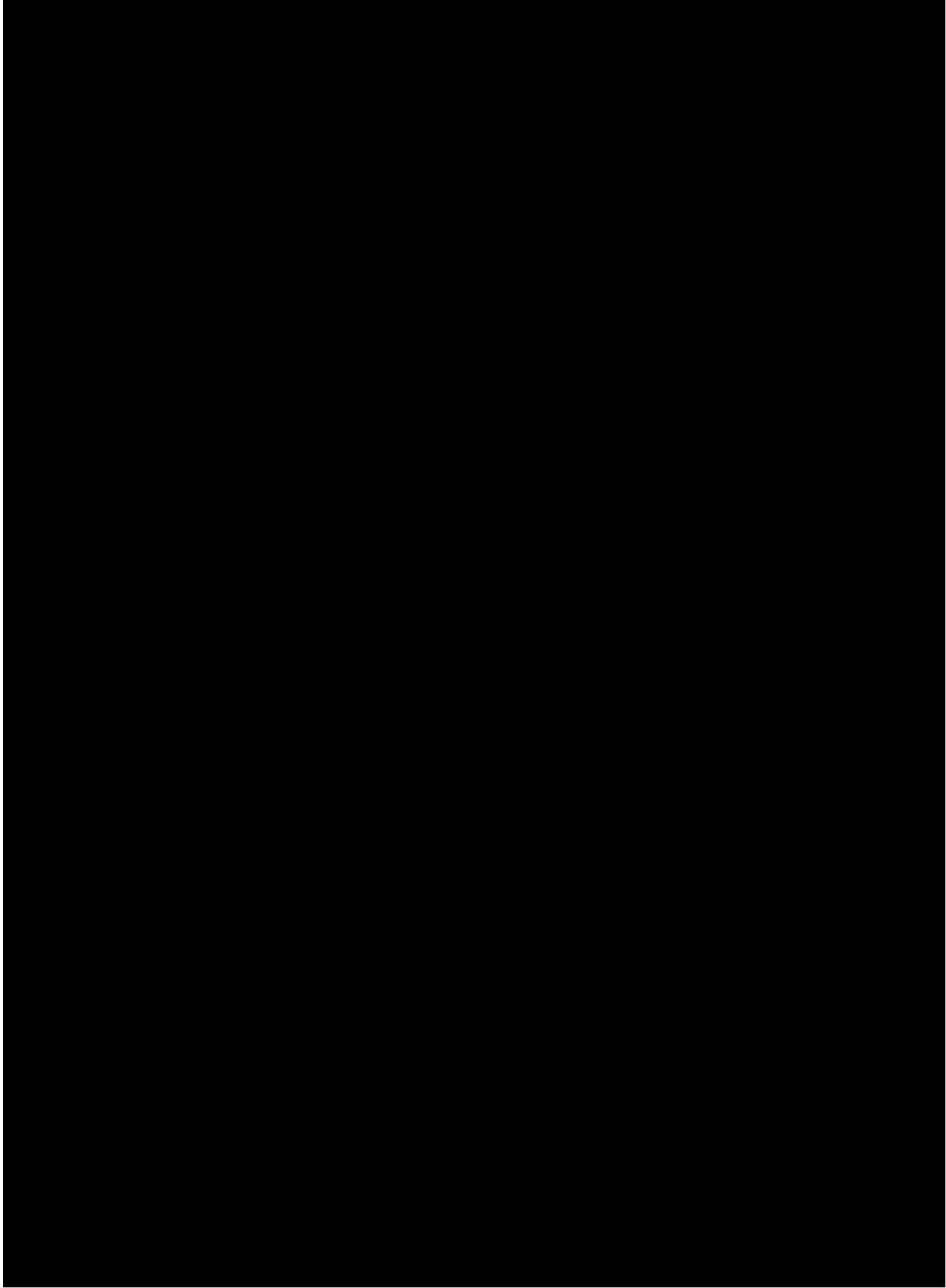


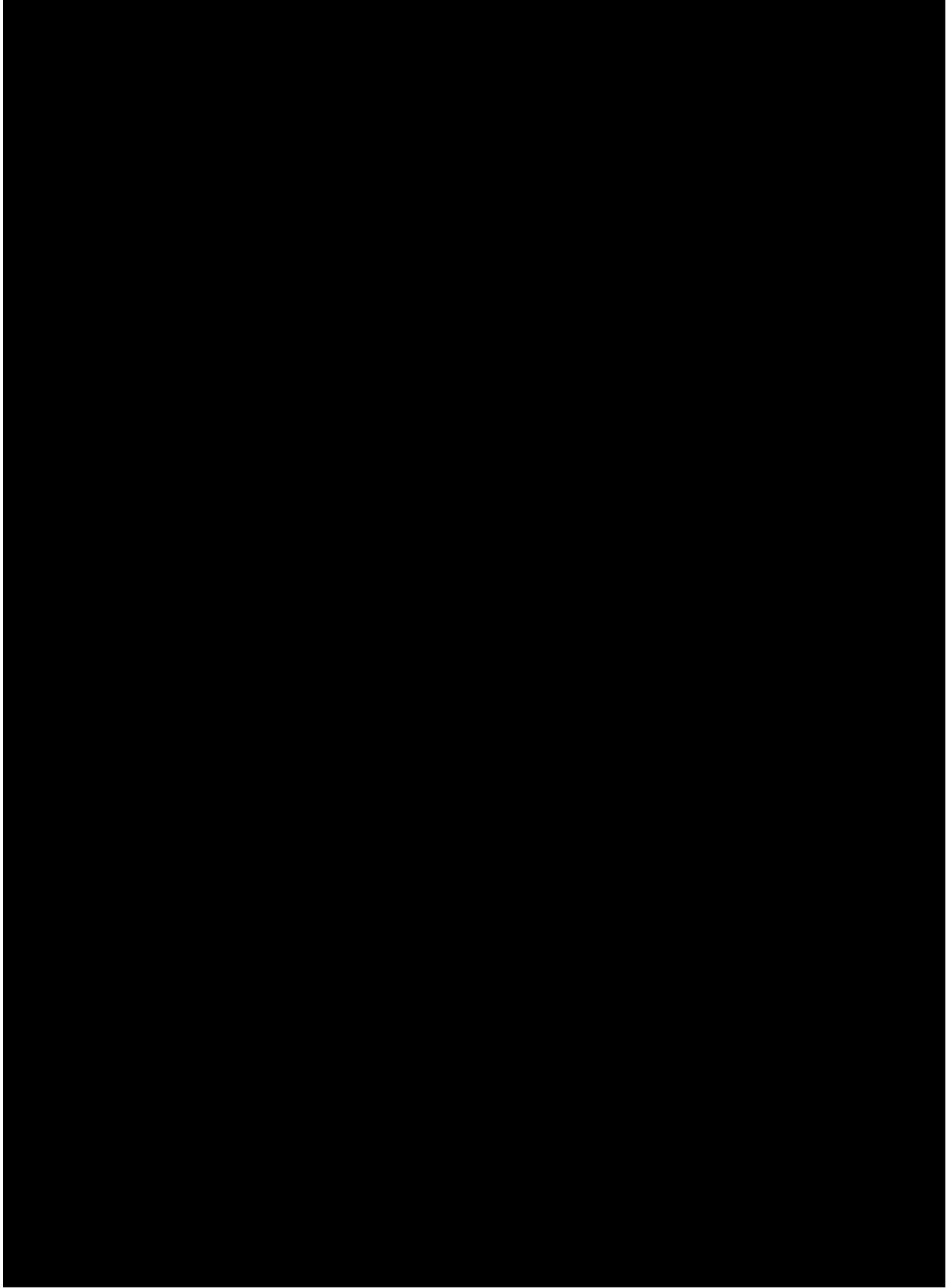








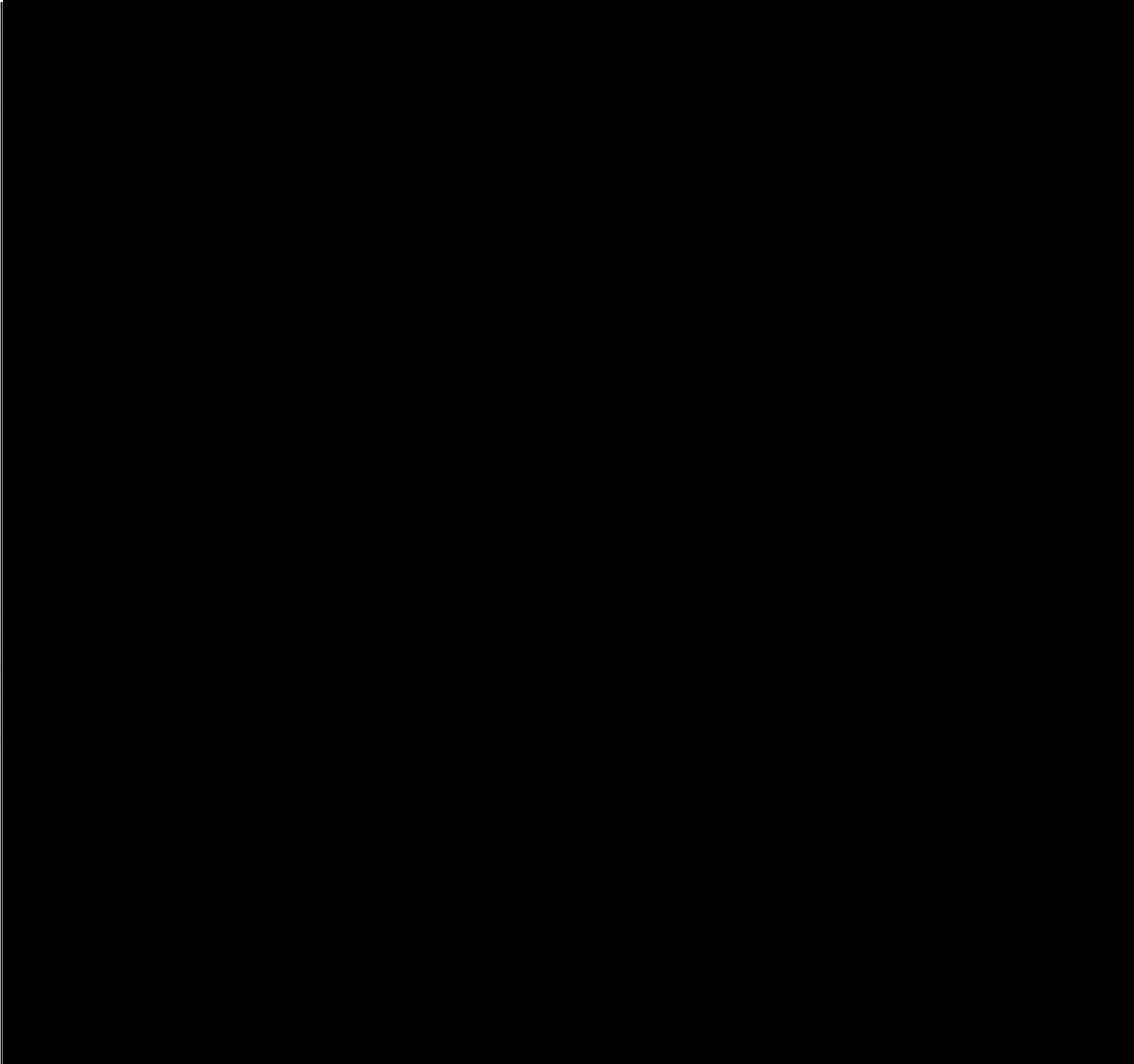









Entergy Services, Inc.  
Customer Contact Operations  
PO Box 551  
Little Rock AR 72203-0051  
1-800-368-3740

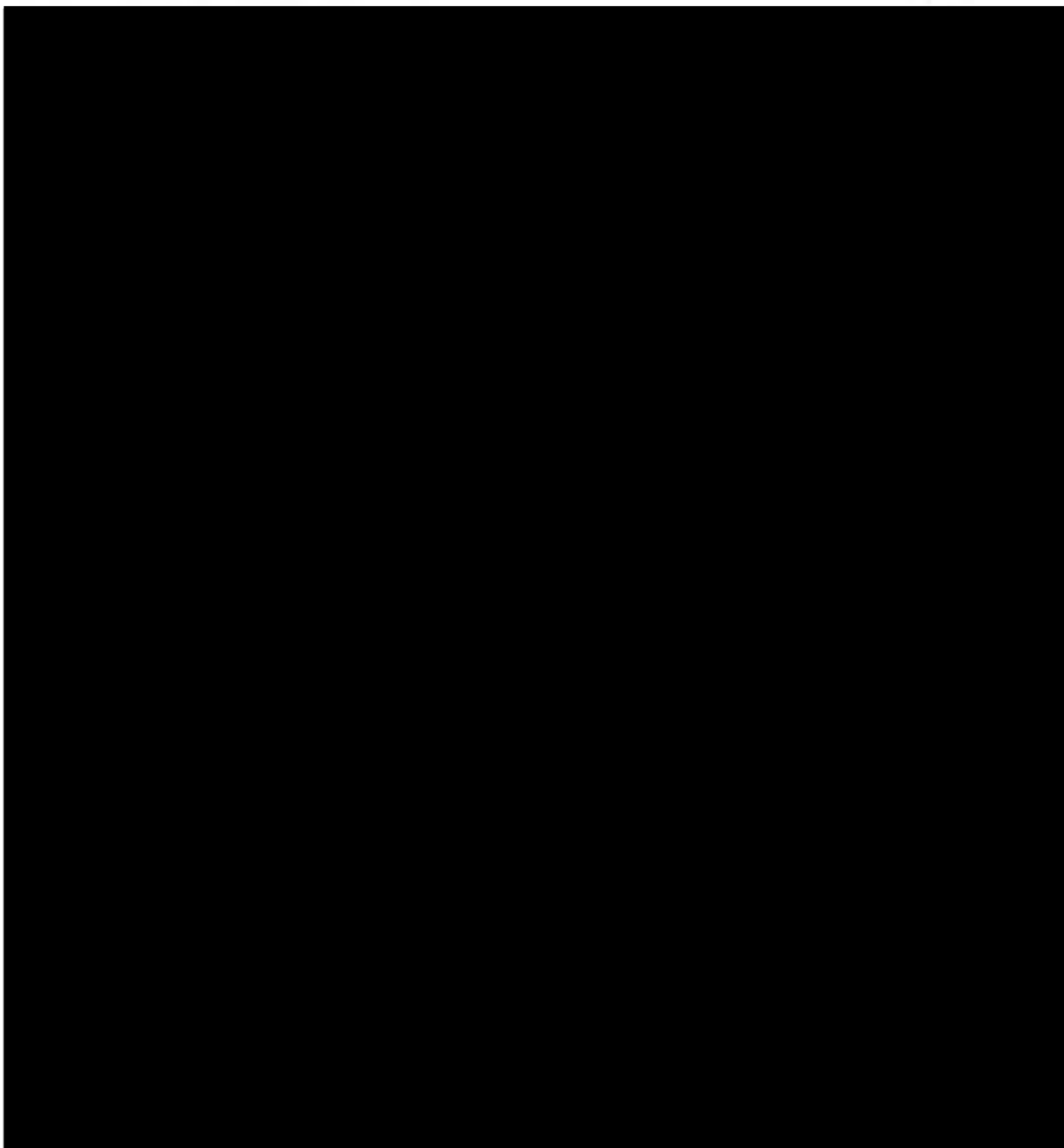


00 0 1010 100000



**Mississippi County  
Electric Cooperative, Inc.**

A Touchstone Energy Cooperative 

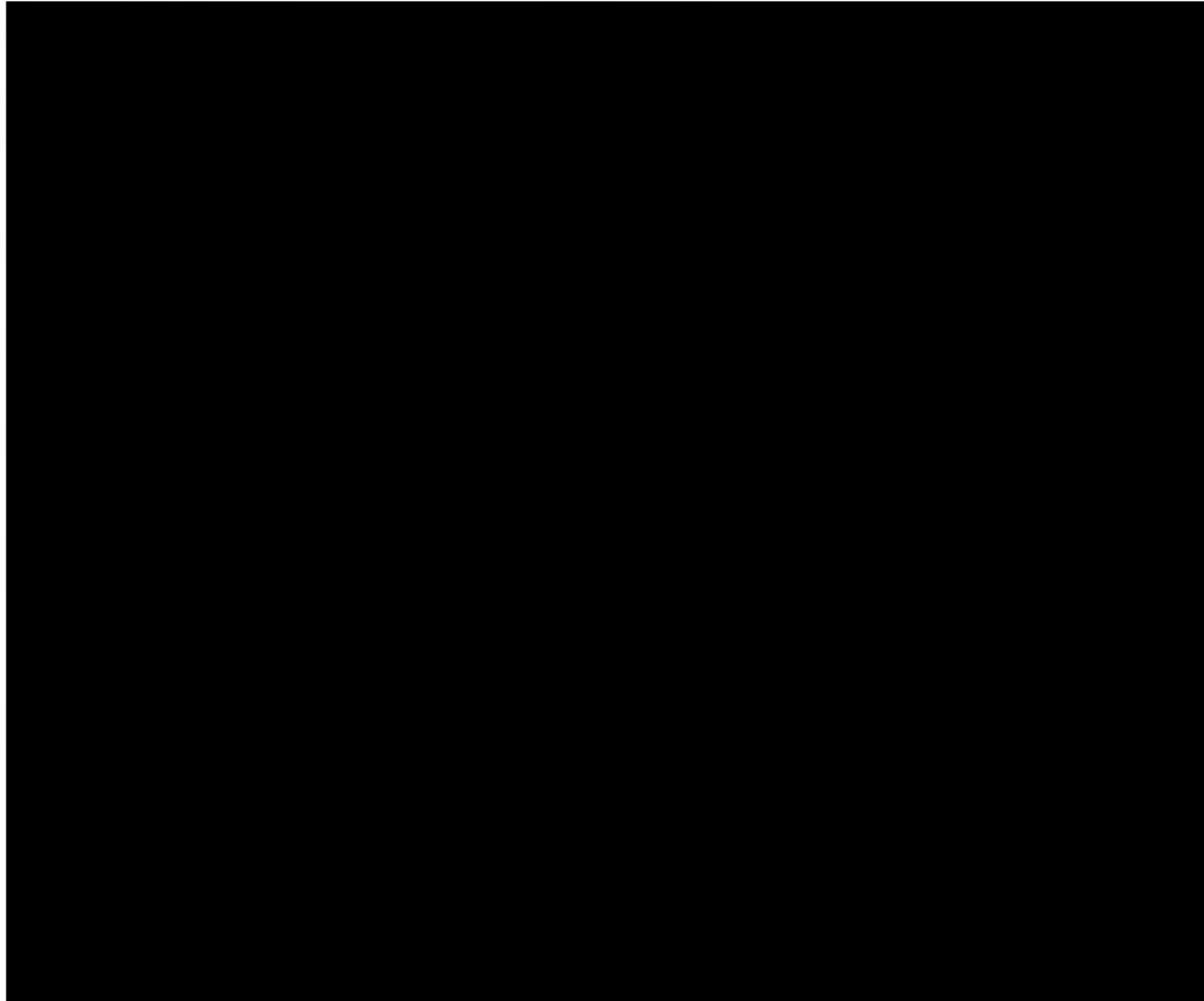




*Entergy*  
THE POWER OF PEOPLE™

**Entergy Customer Service**  
Central Administration  
PO BOX 551  
Little Rock, AR 72203-0551

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*Entergy*

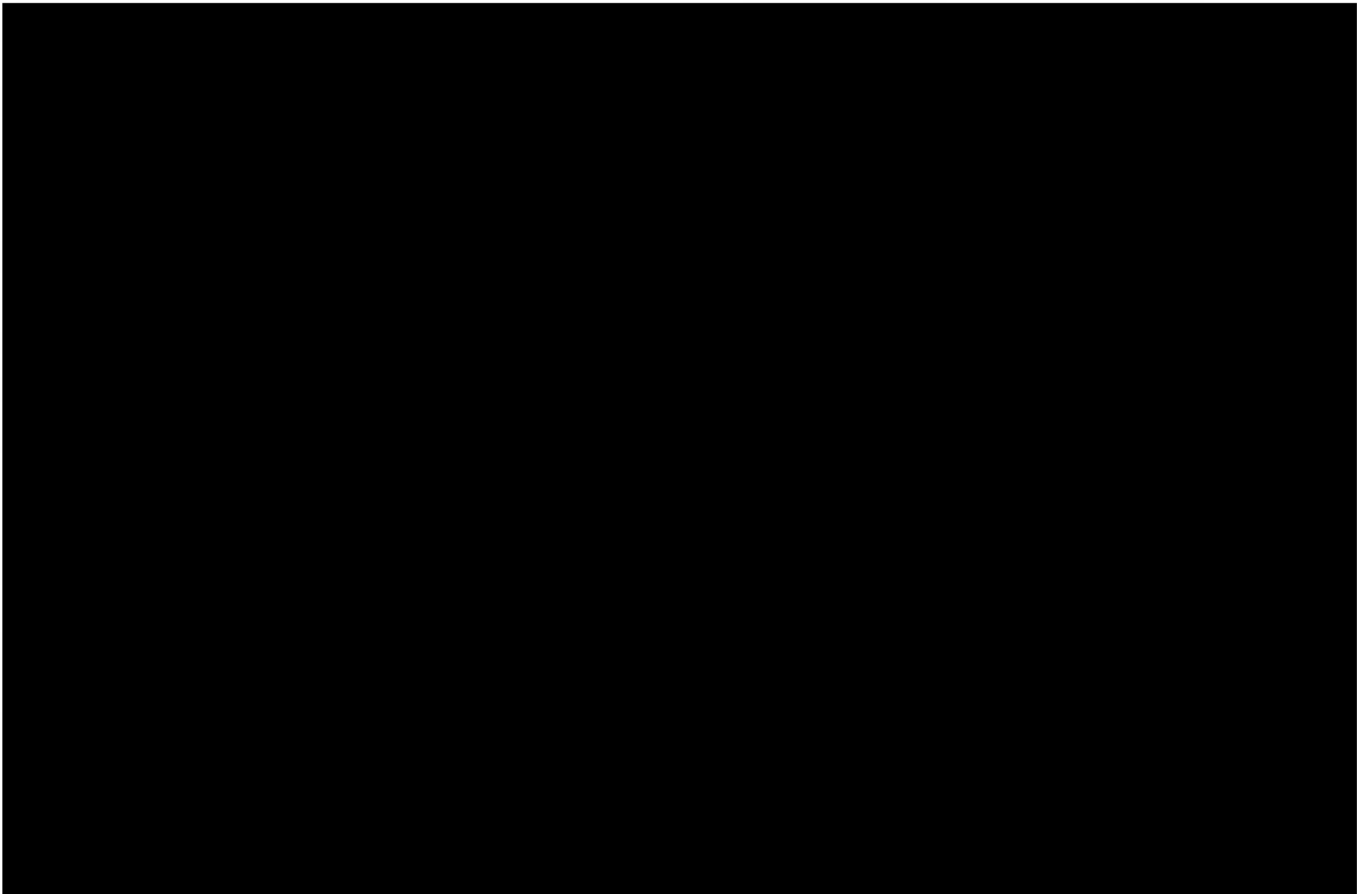
THE POWER OF PROGRESS

**Entergy Customer Service**

Central Administration

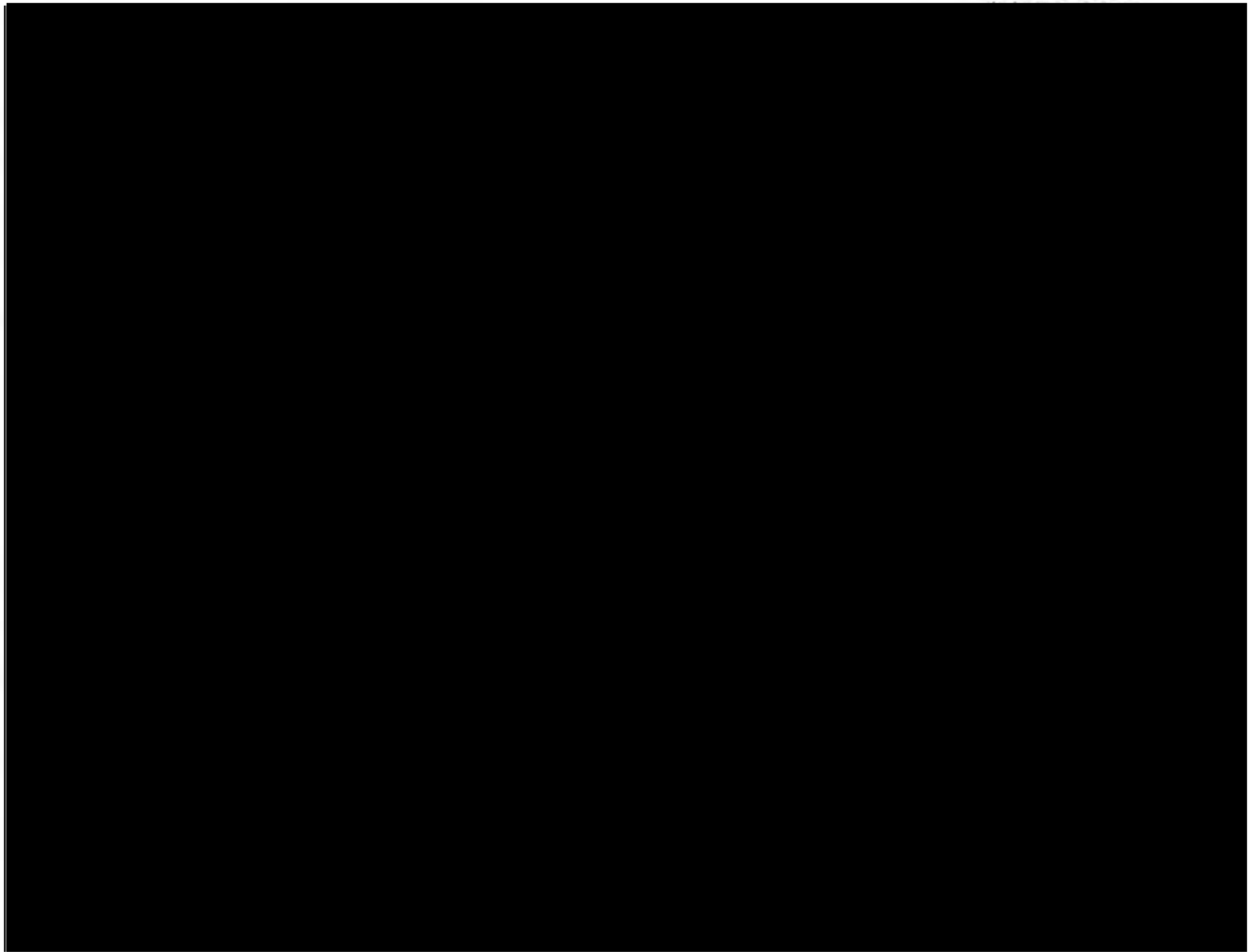
PO BOX 551

Little Rock, AR 72203-0551





PO Box 6006  
Rapid City, SD 57709  
Phone: 888-890-5554  
Fax: 800-540-2486  
[www.blackhillsenergy.com](http://www.blackhillsenergy.com)



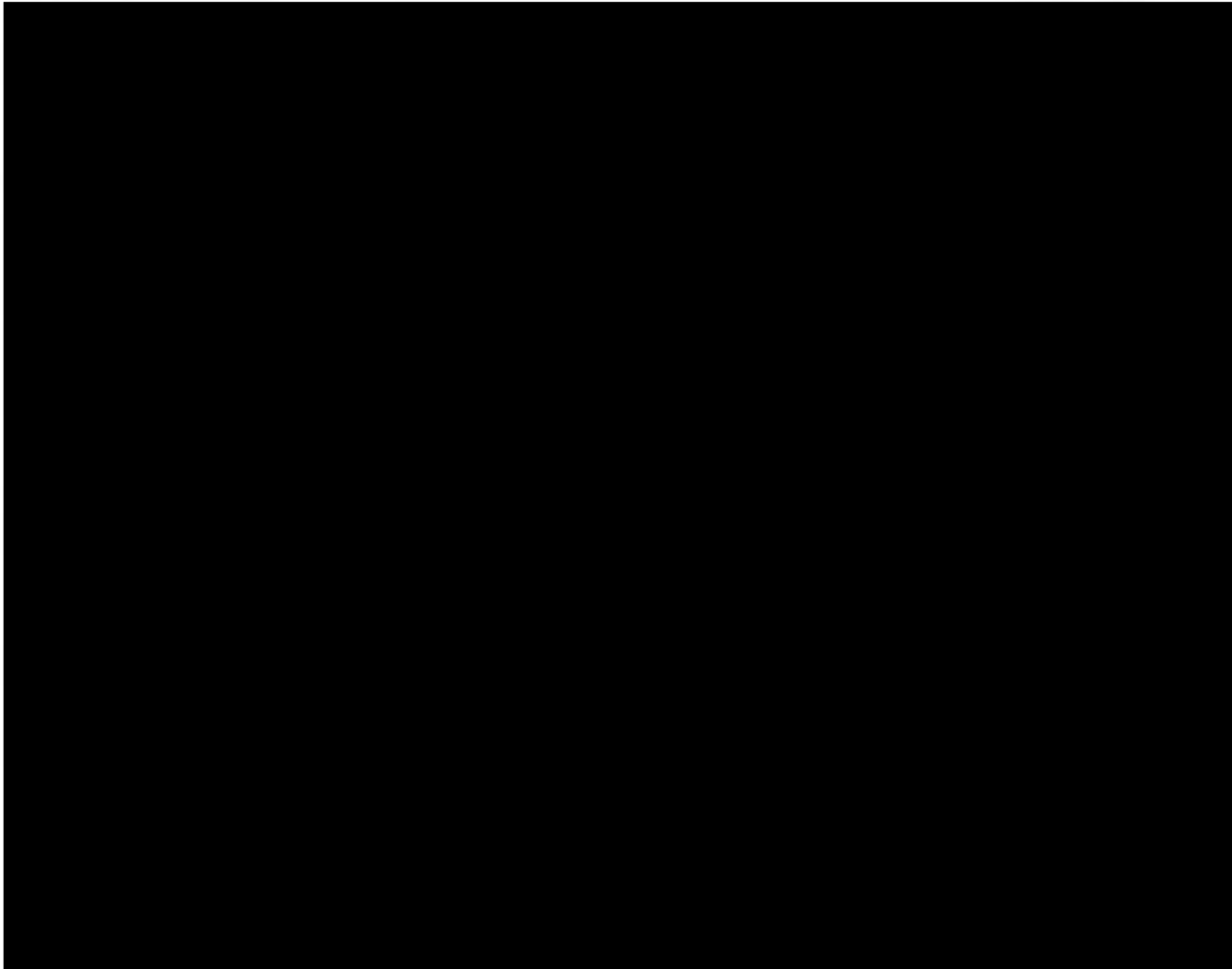
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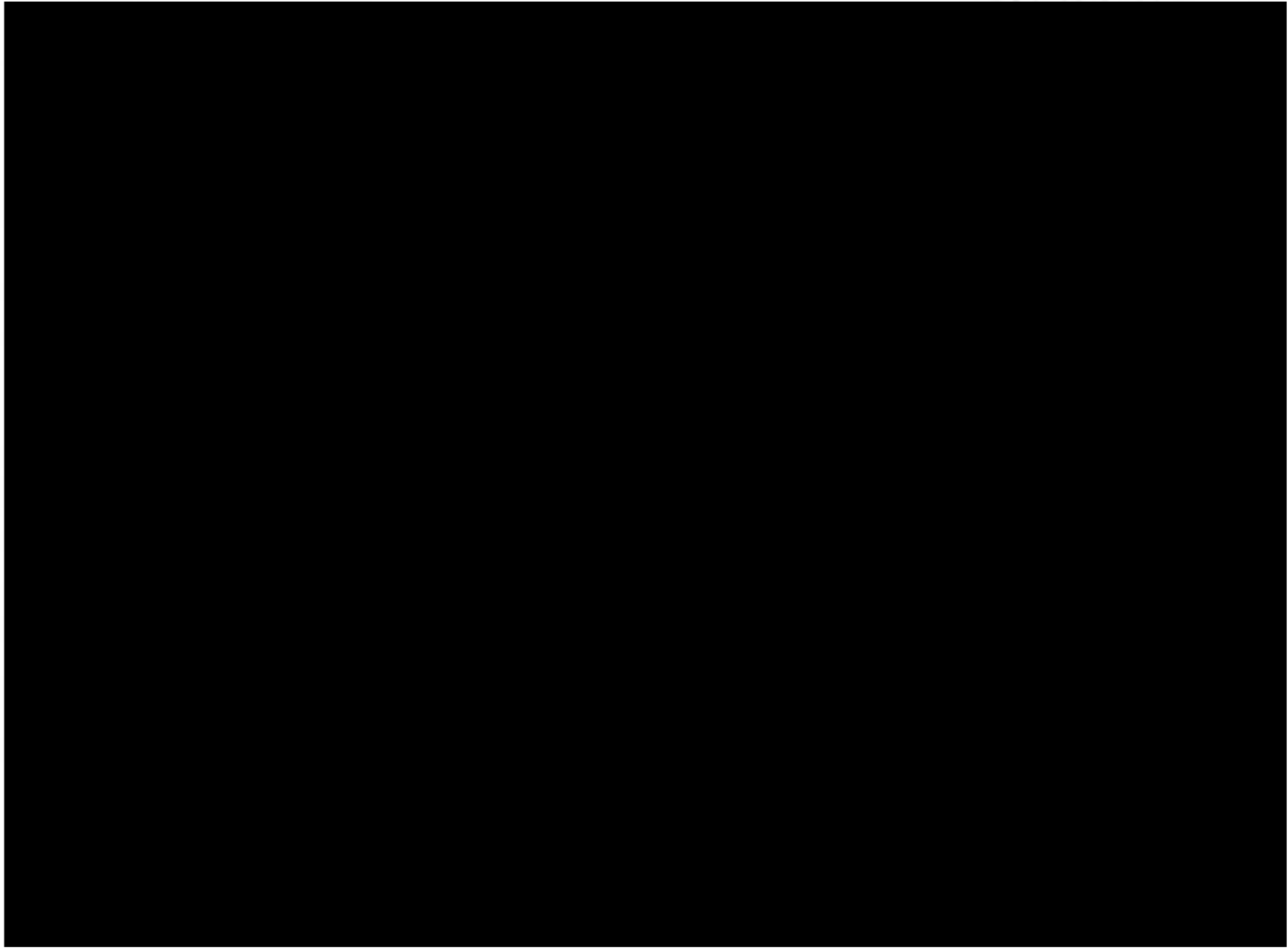


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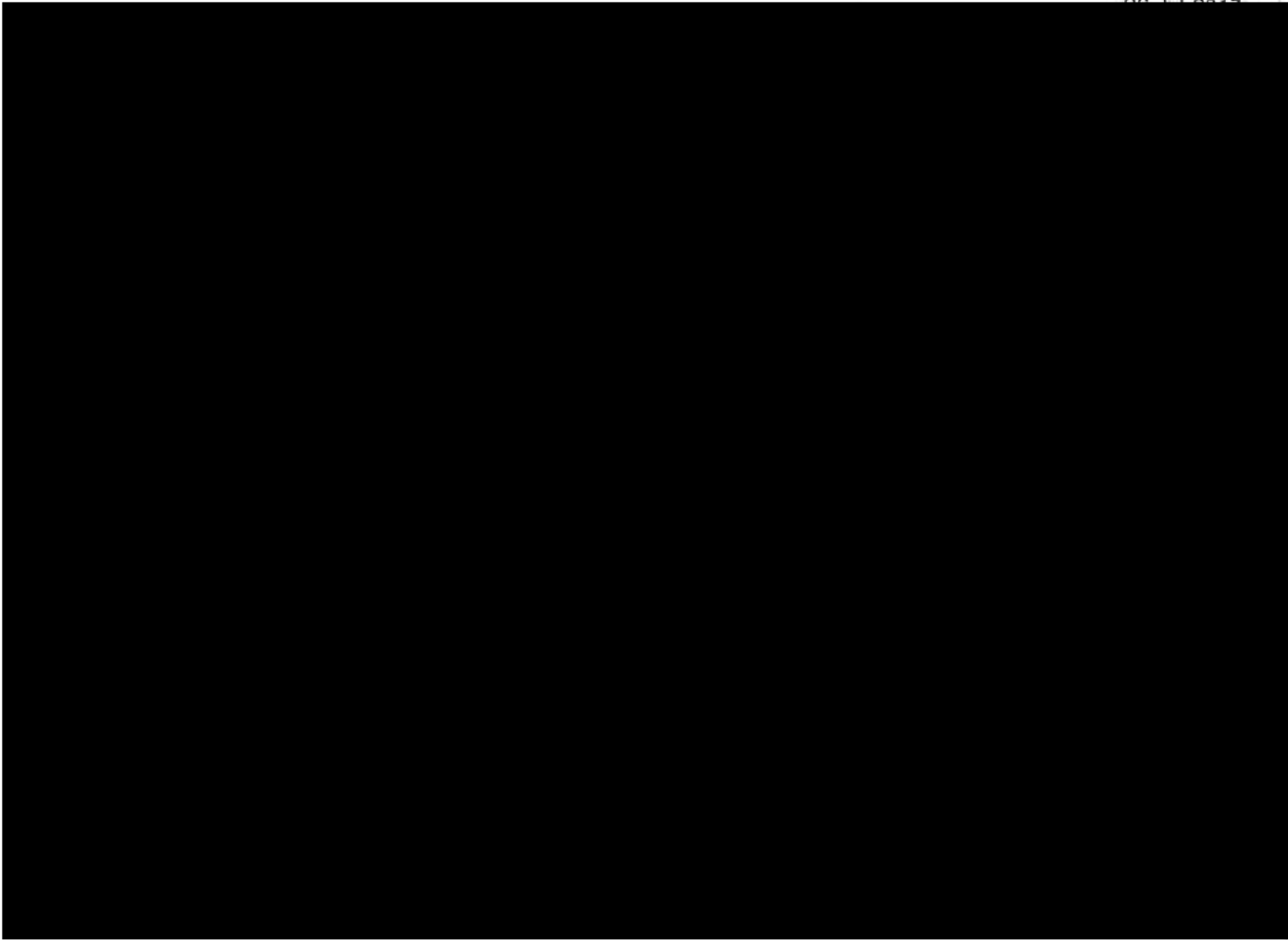


State of Arkansas  
Department of  
Finance  
and Administration



Office of Motor Vehicle  
Records and Information  
1900 West 7th Street, Room 1100  
Post Office Box 1272  
Little Rock, AR 72203-1272  
Phone: (501) 682-4692  
Fax: (501) 682-4756


Search Receipt

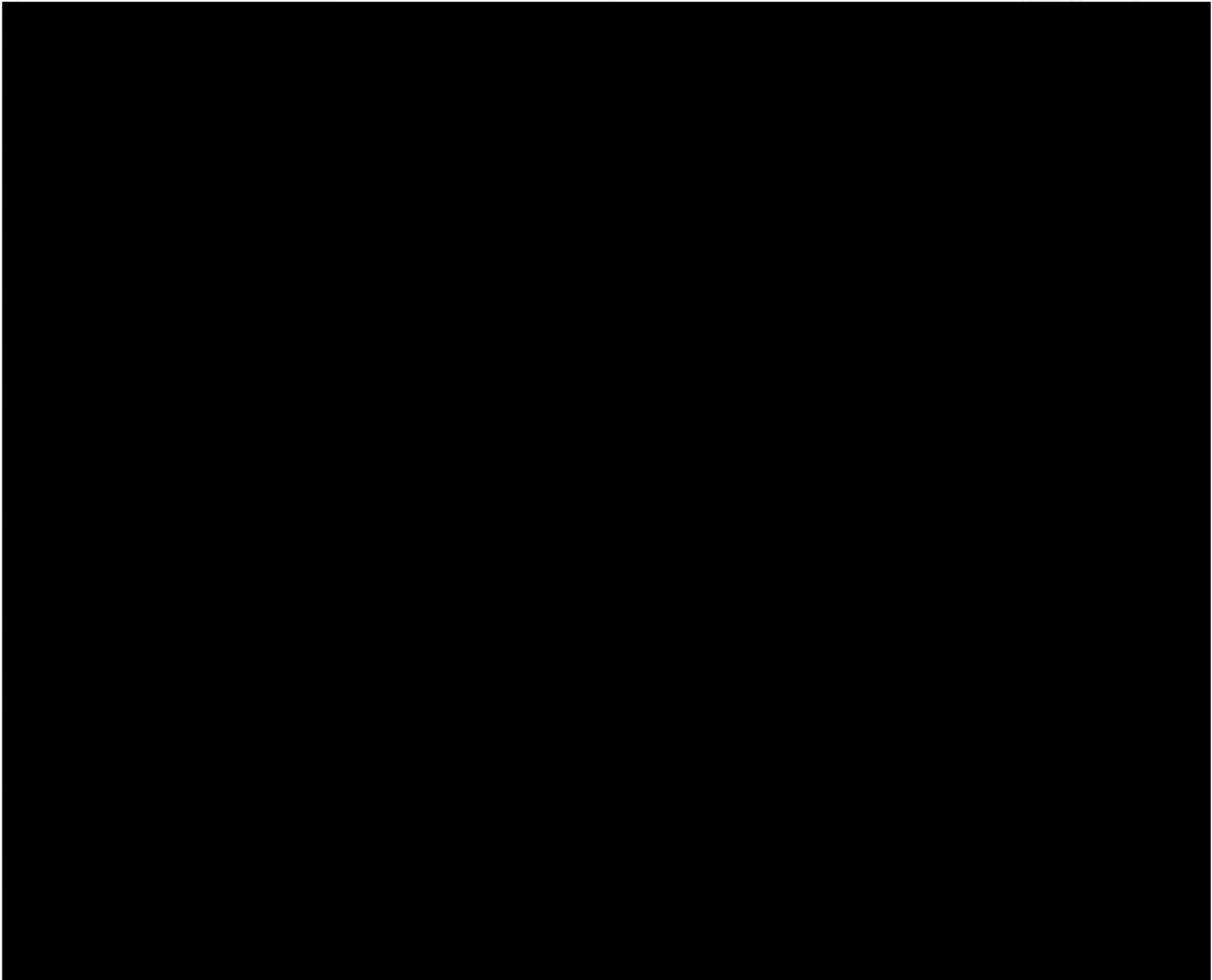


Section B, Appendix 3


7/26/2017

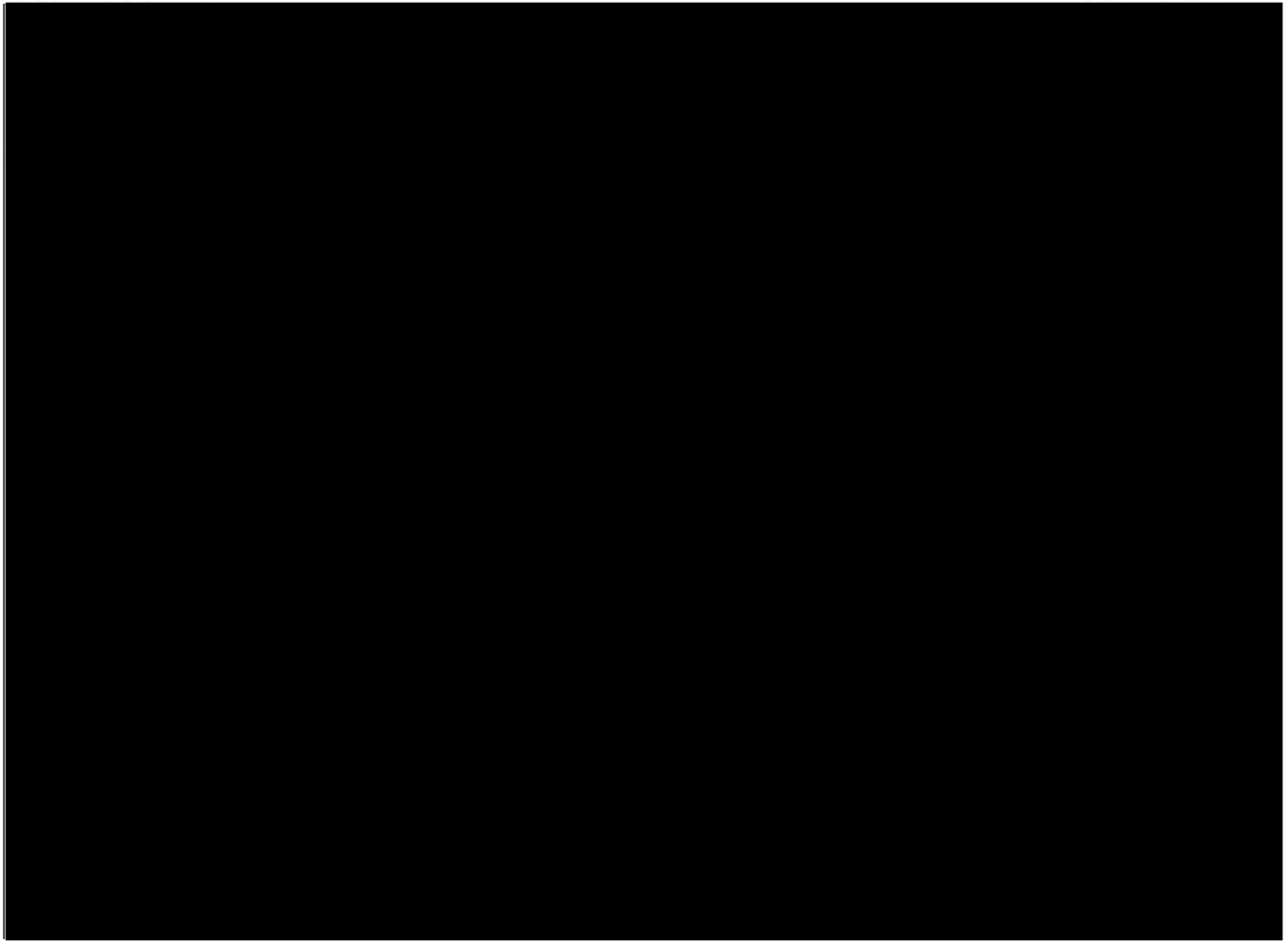


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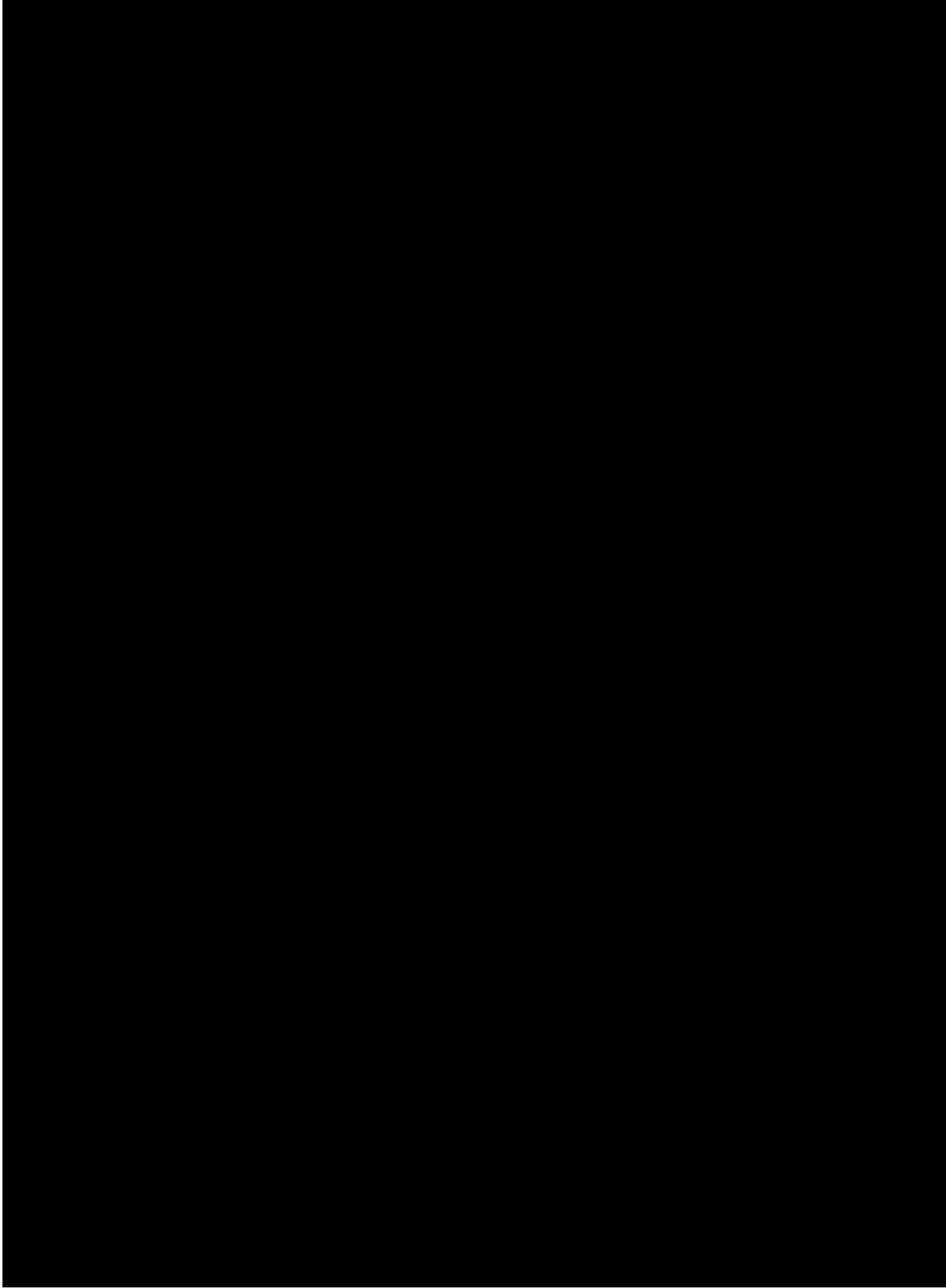
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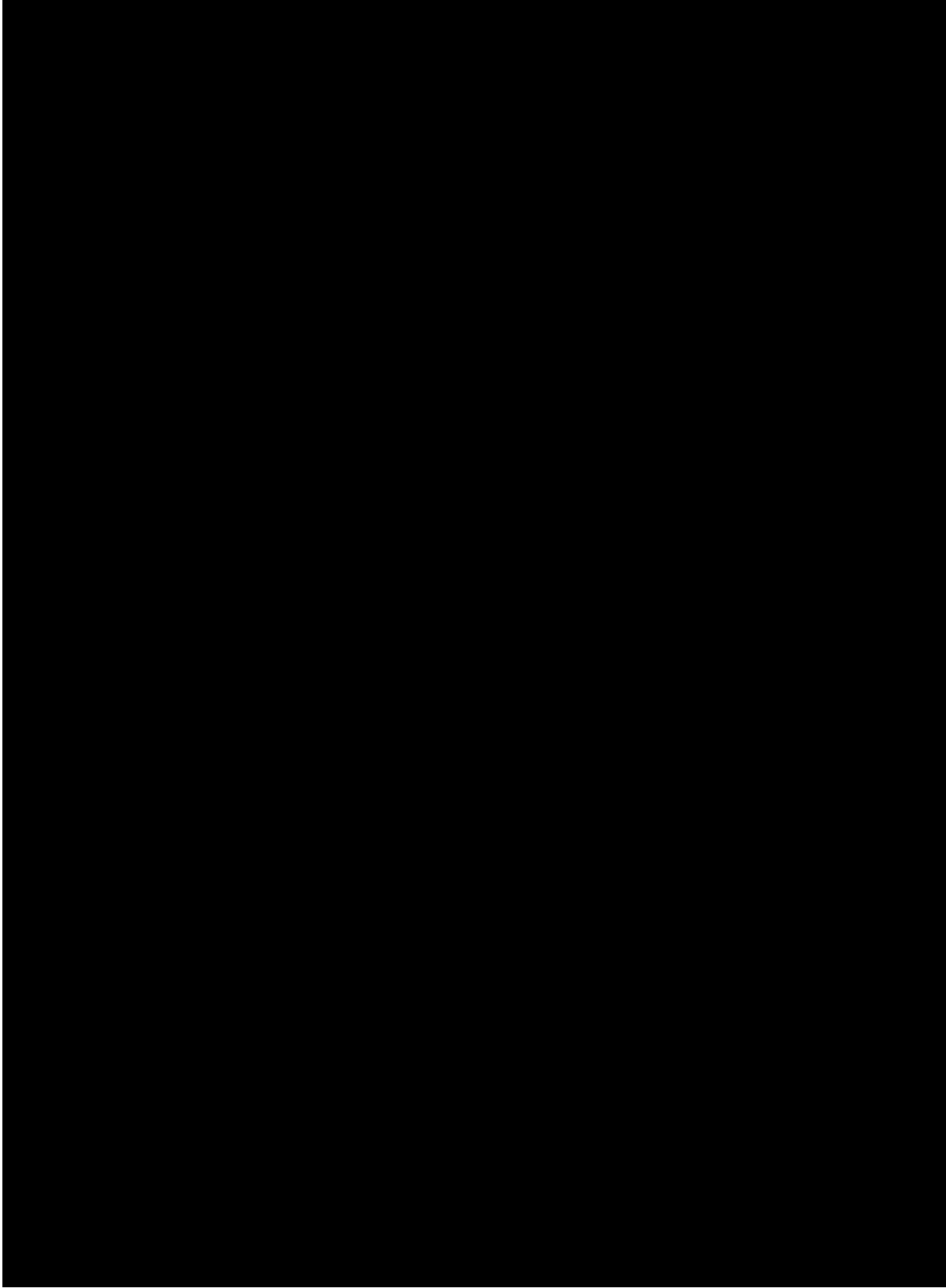


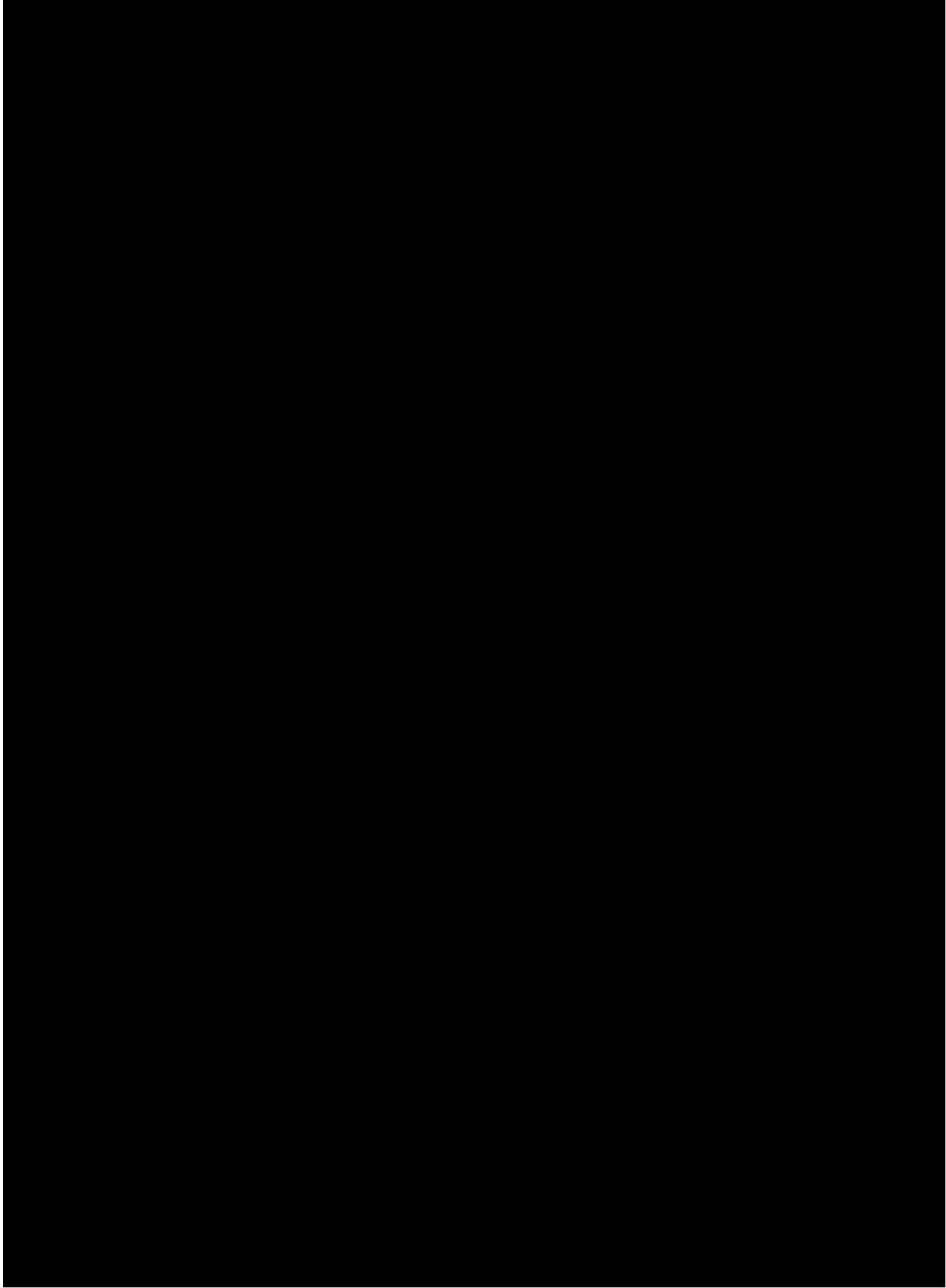


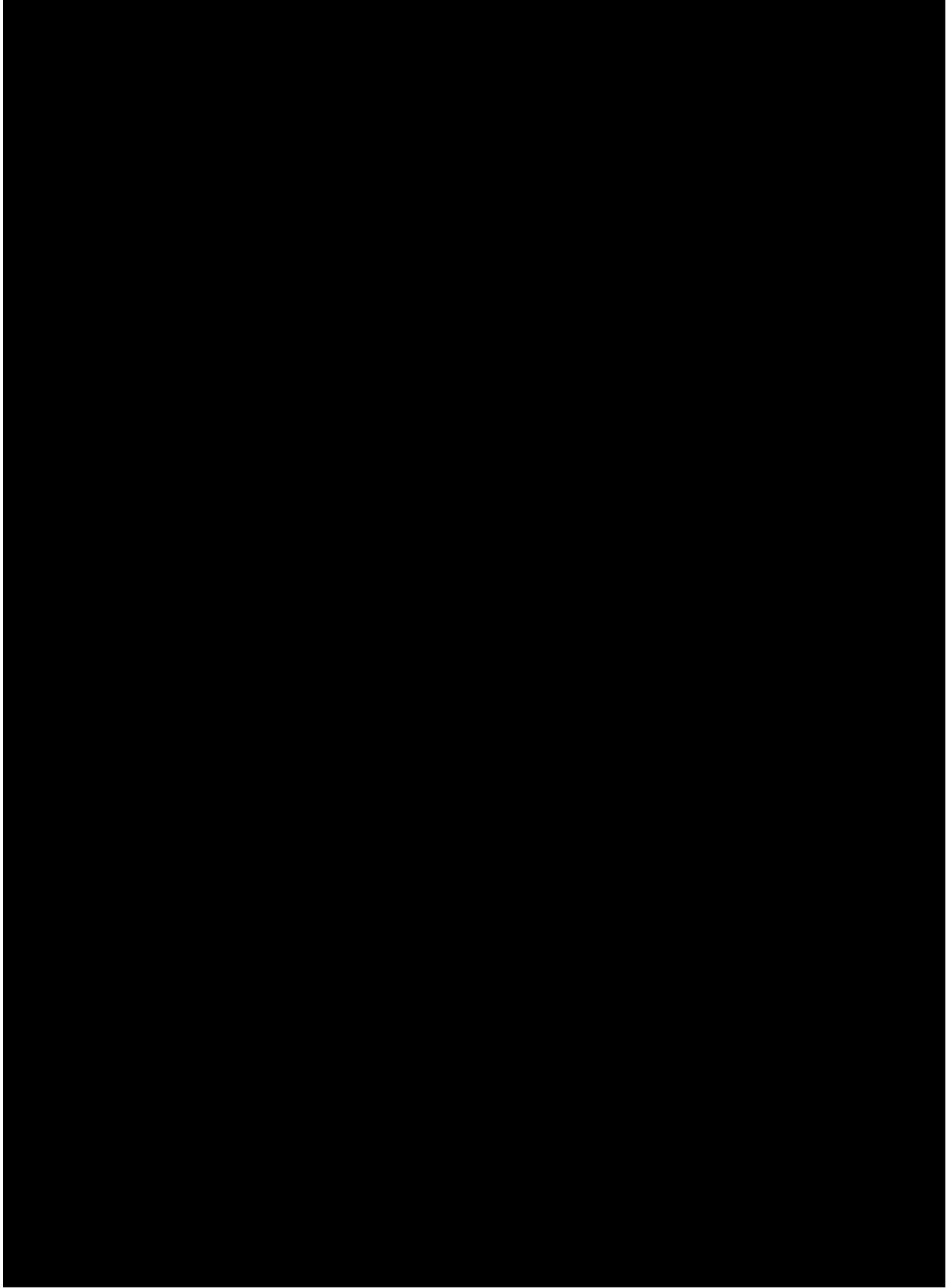
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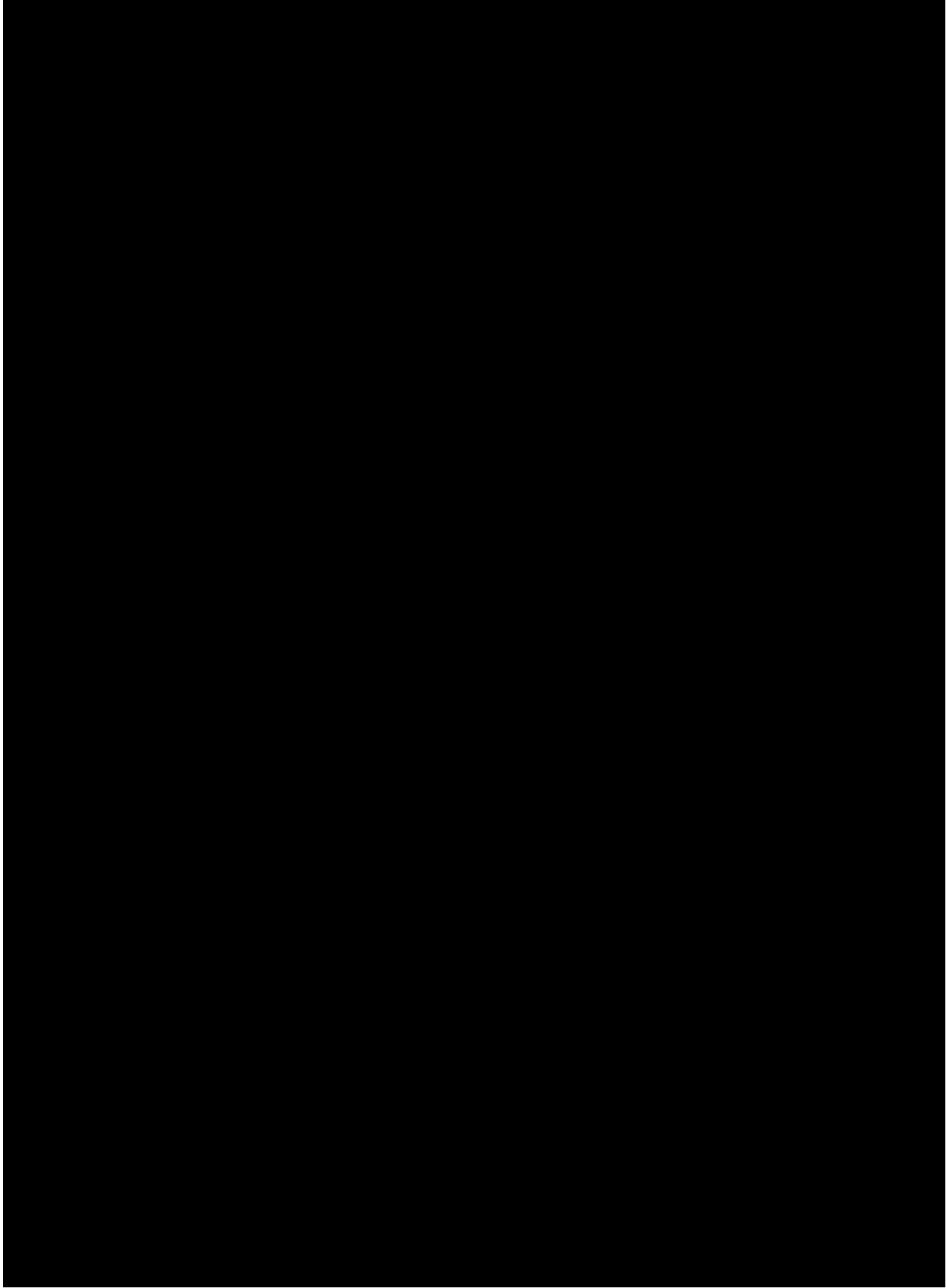


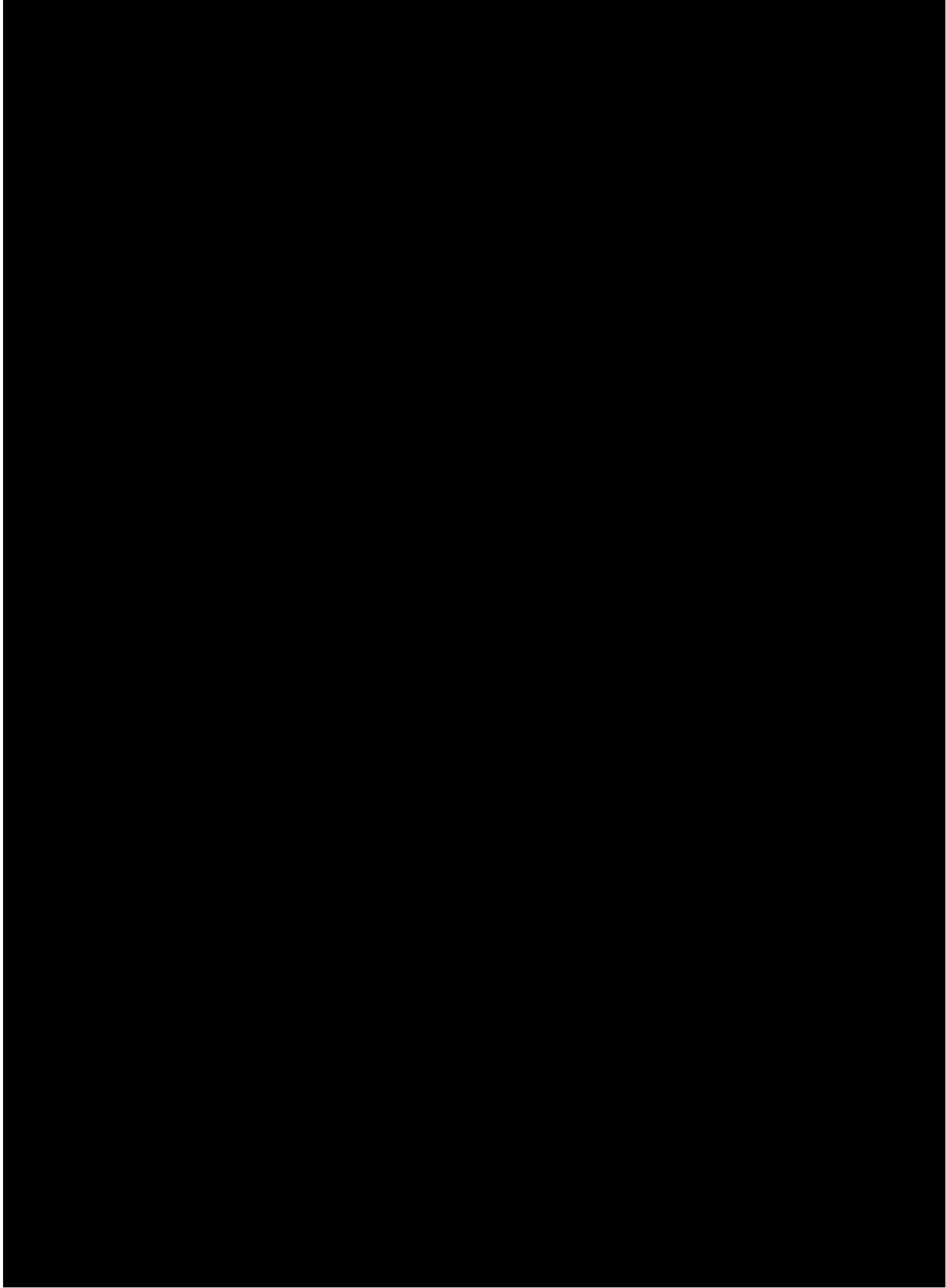


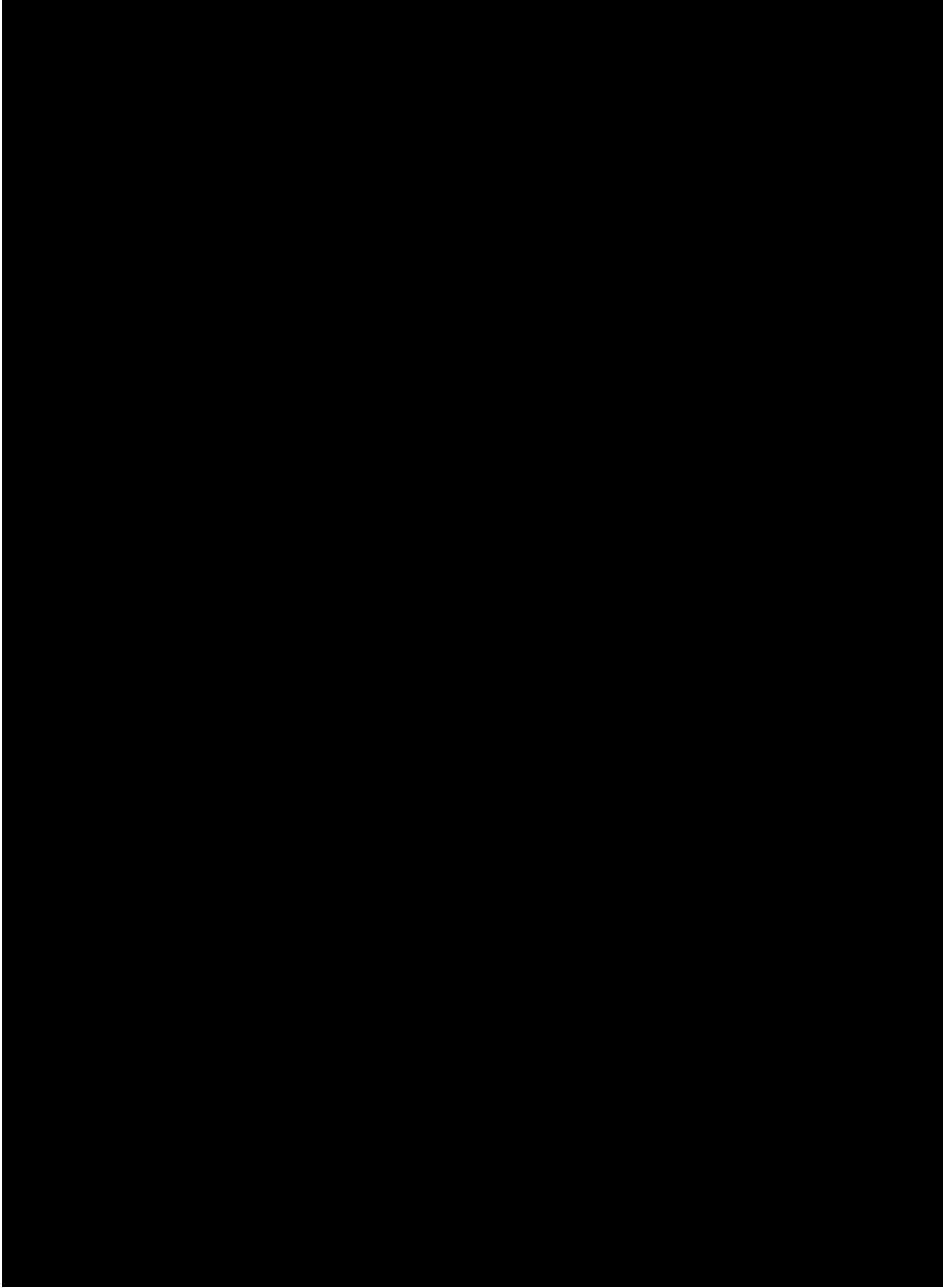


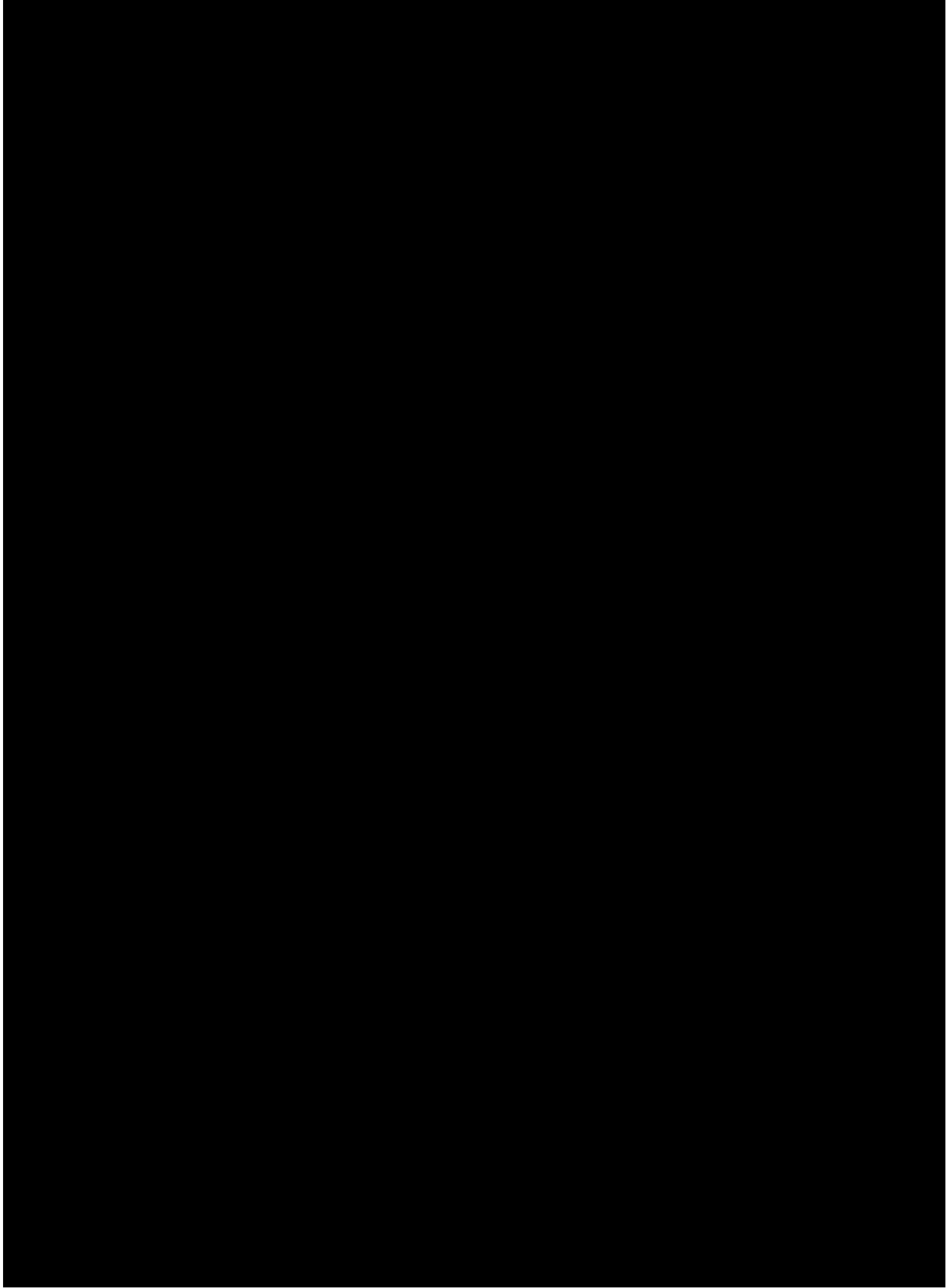


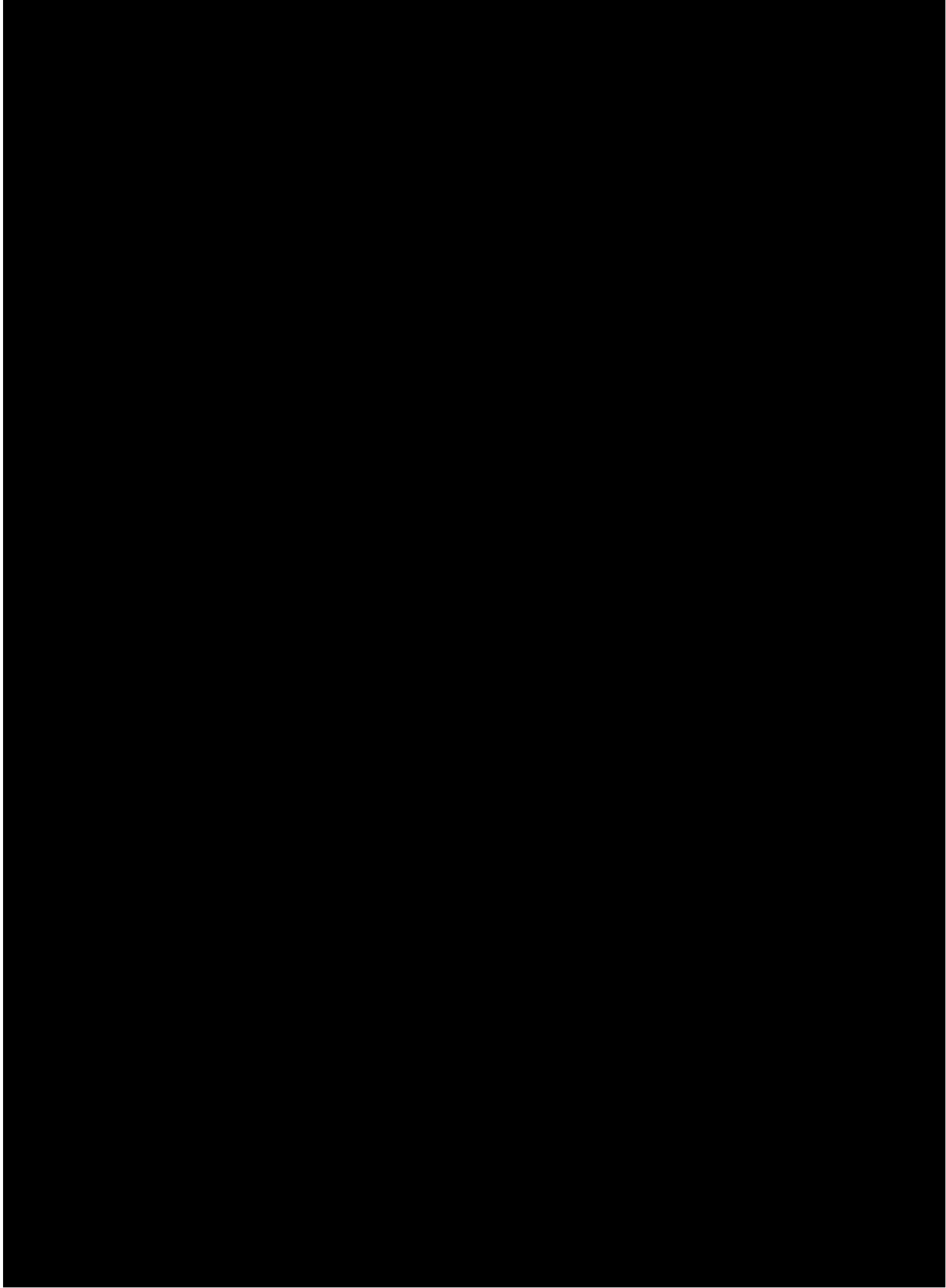


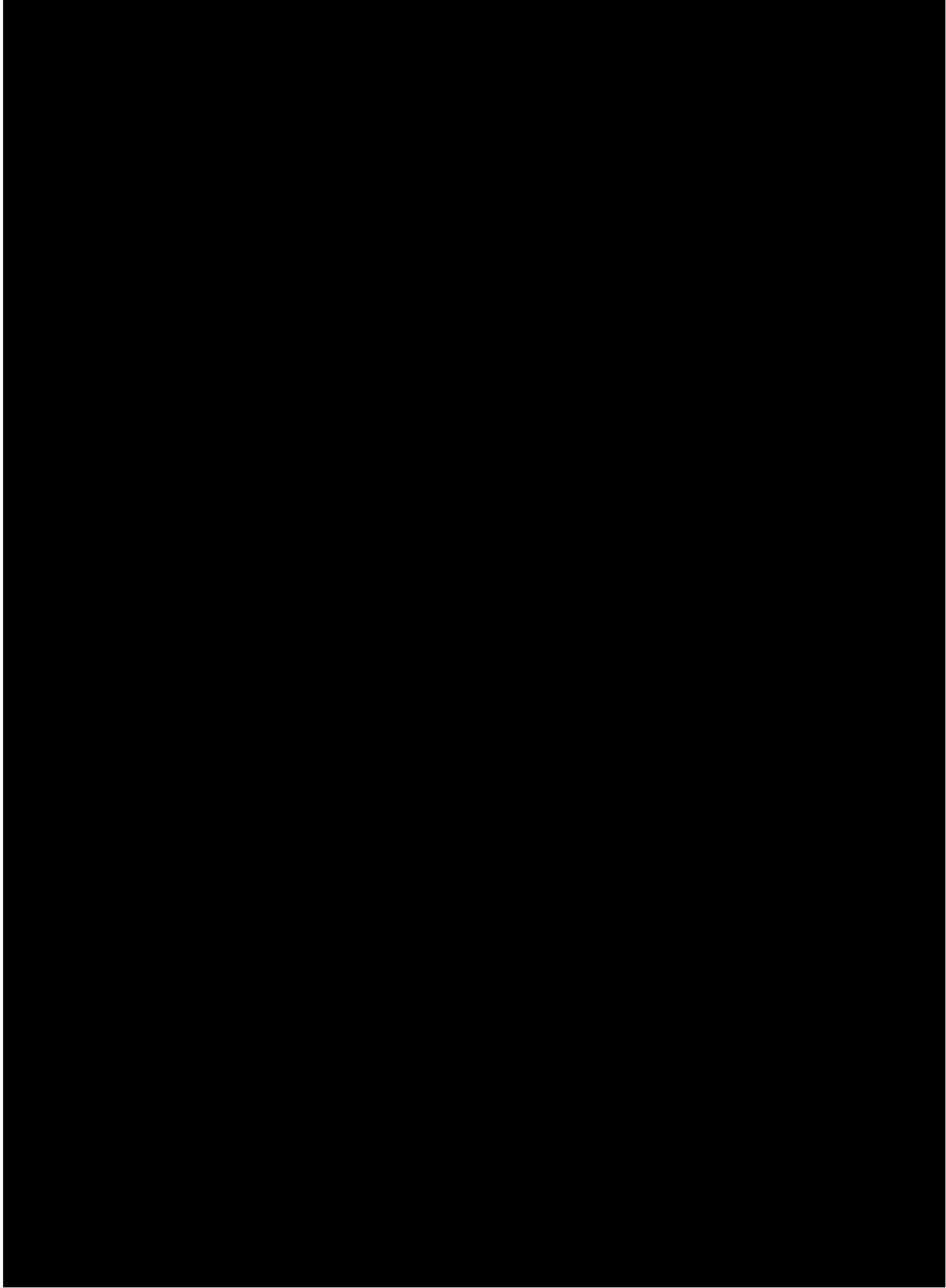


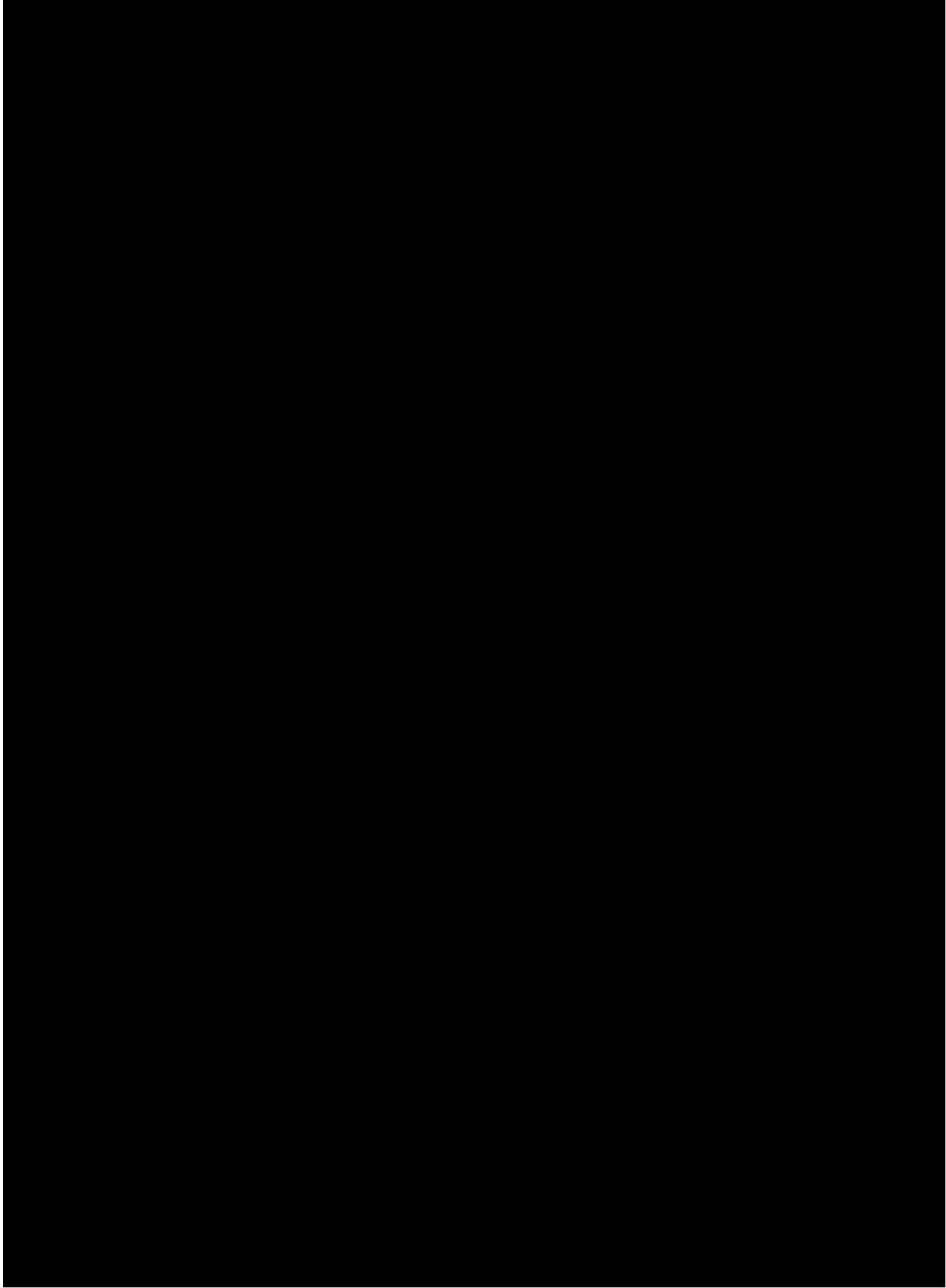


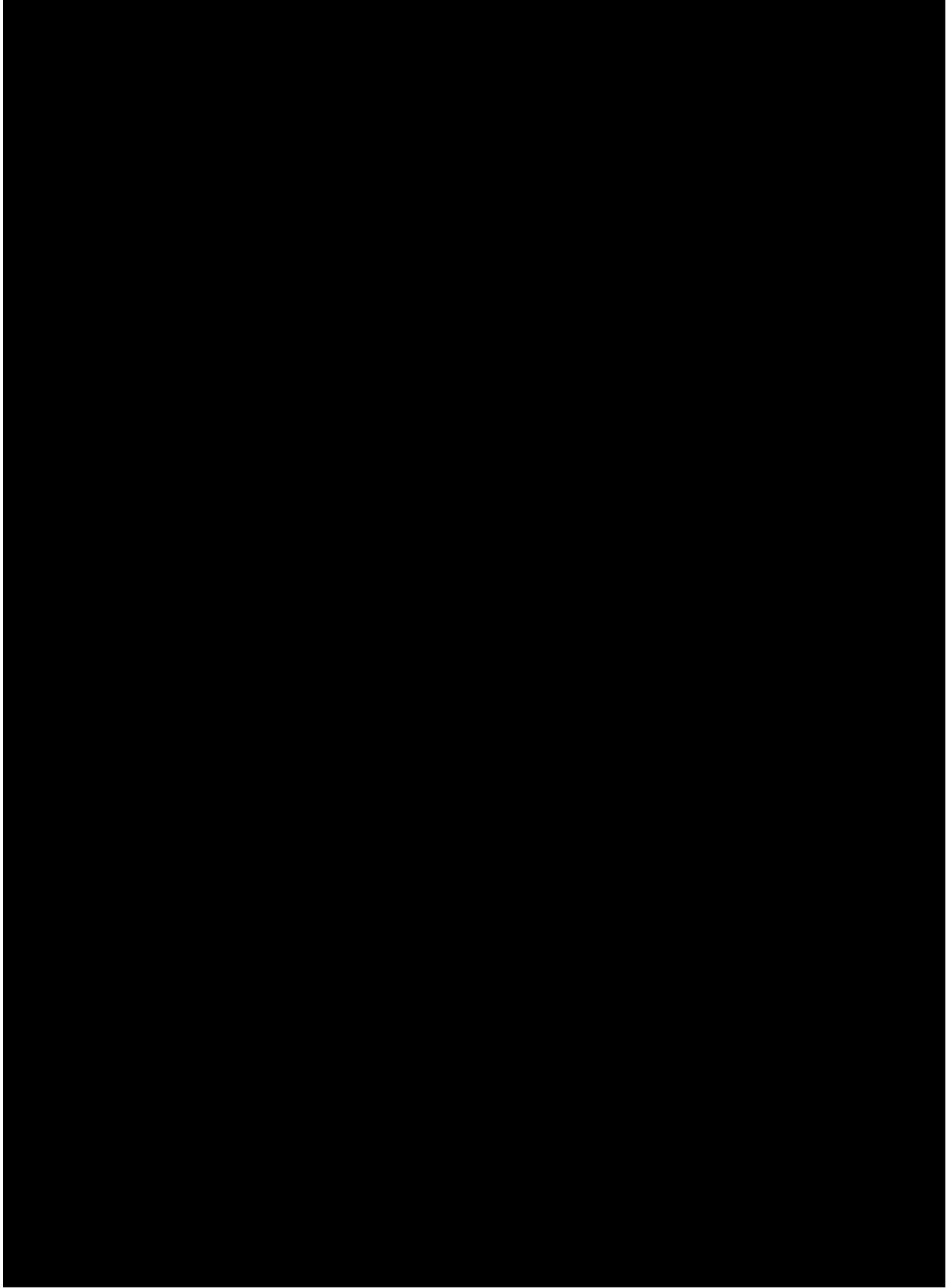










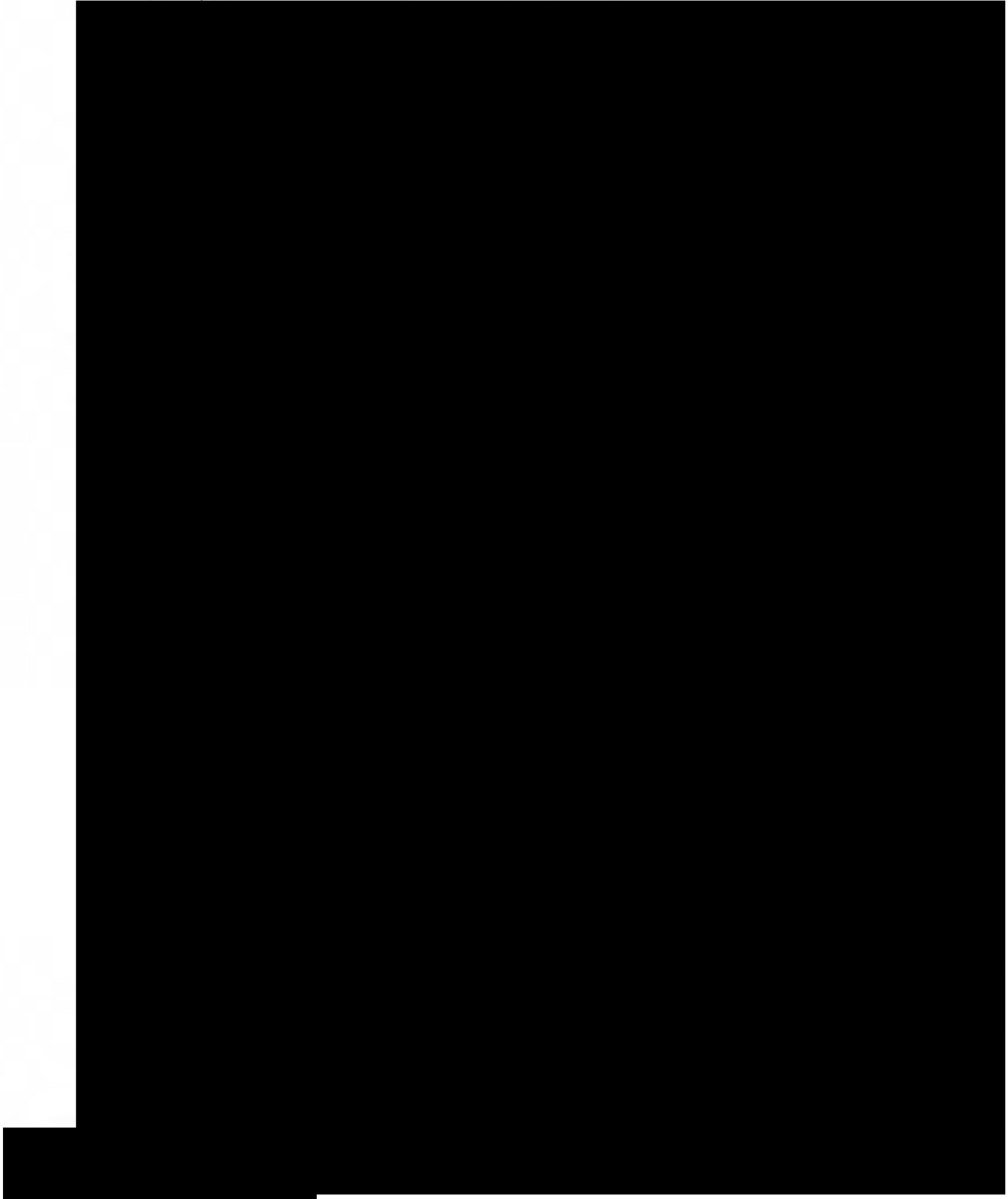


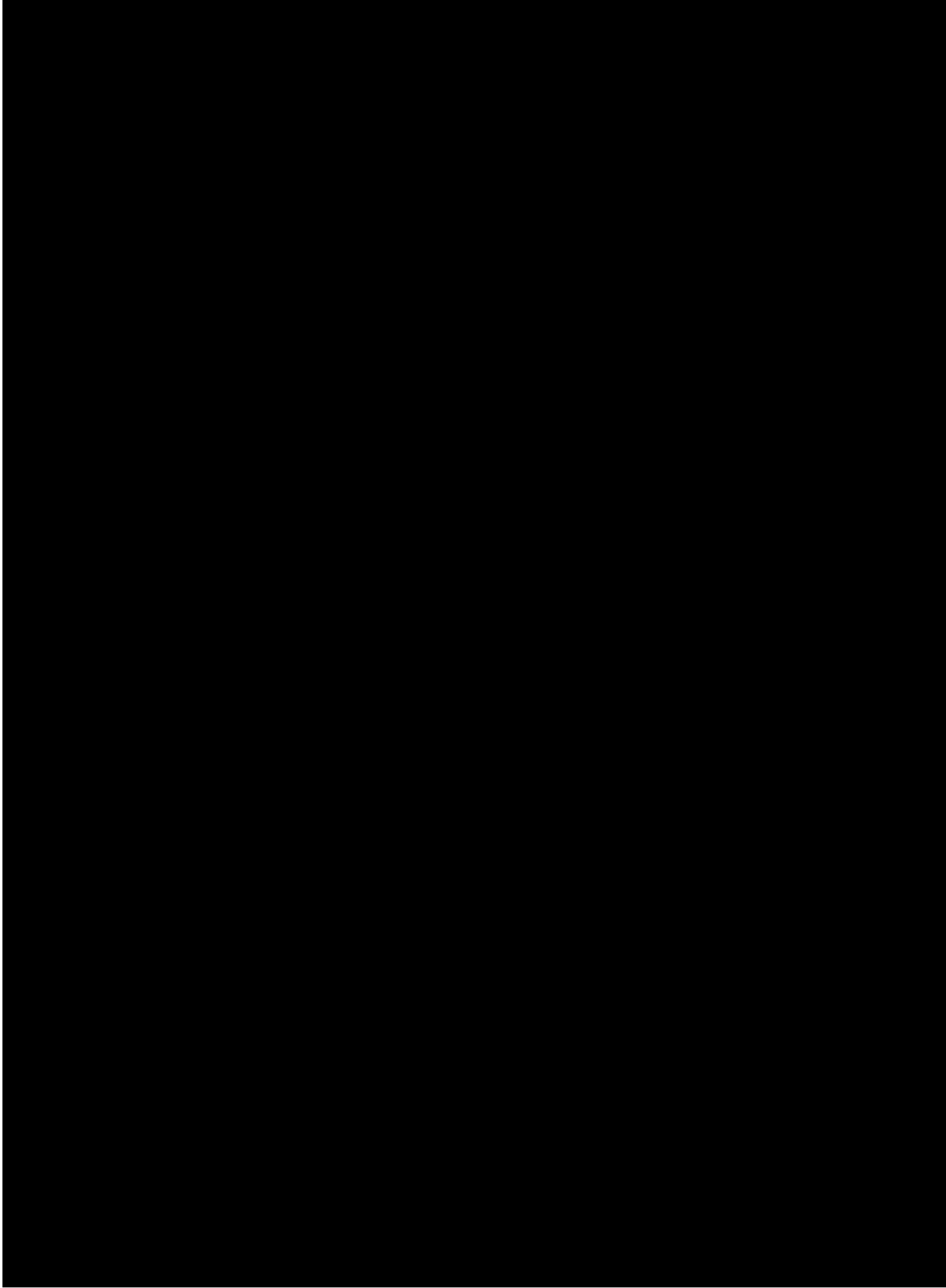


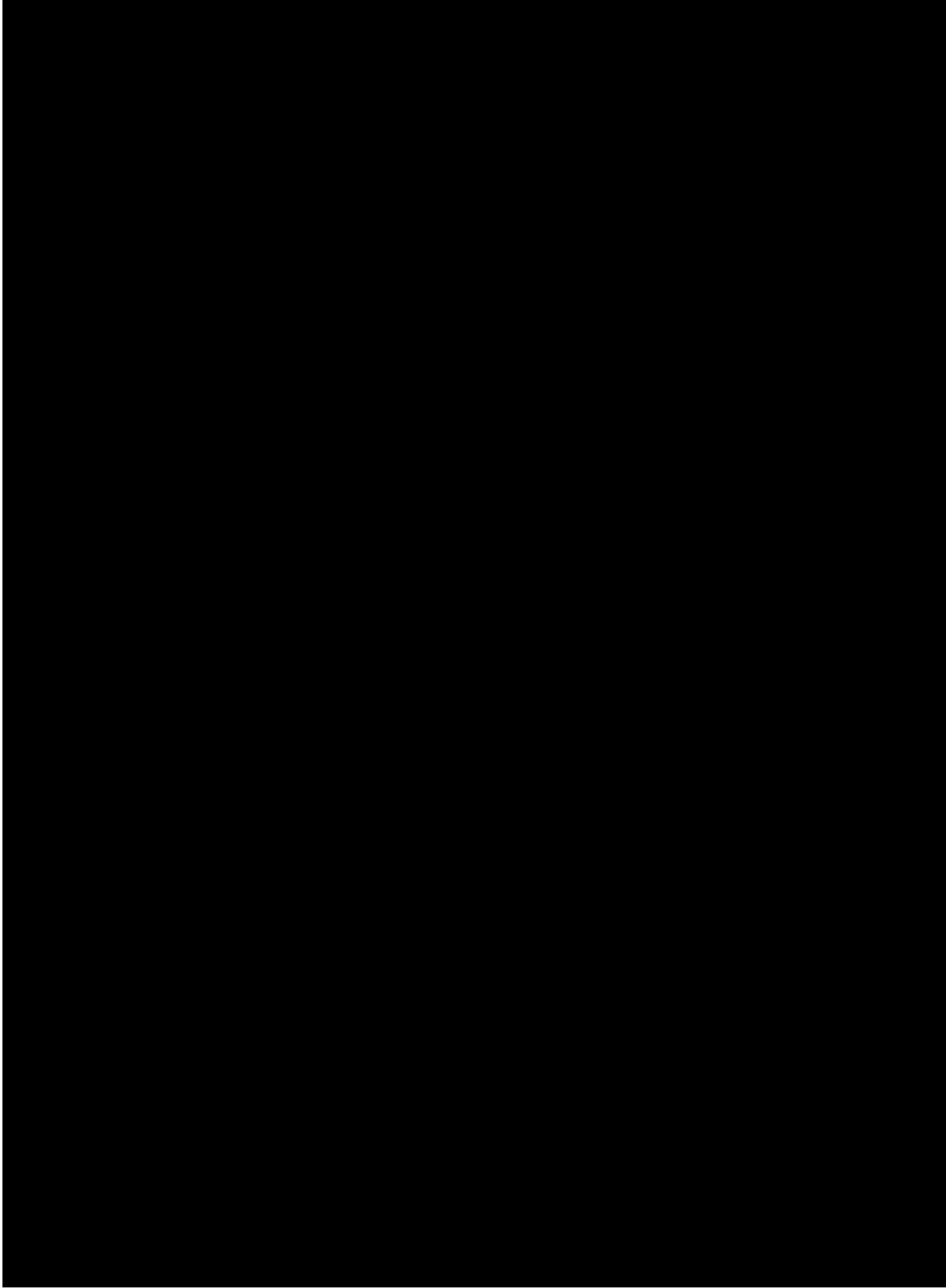
Section B, Appendix 3



ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
Arkansas Real Property Tax Affidavit of Compliance Form







Section B, Appendix 3

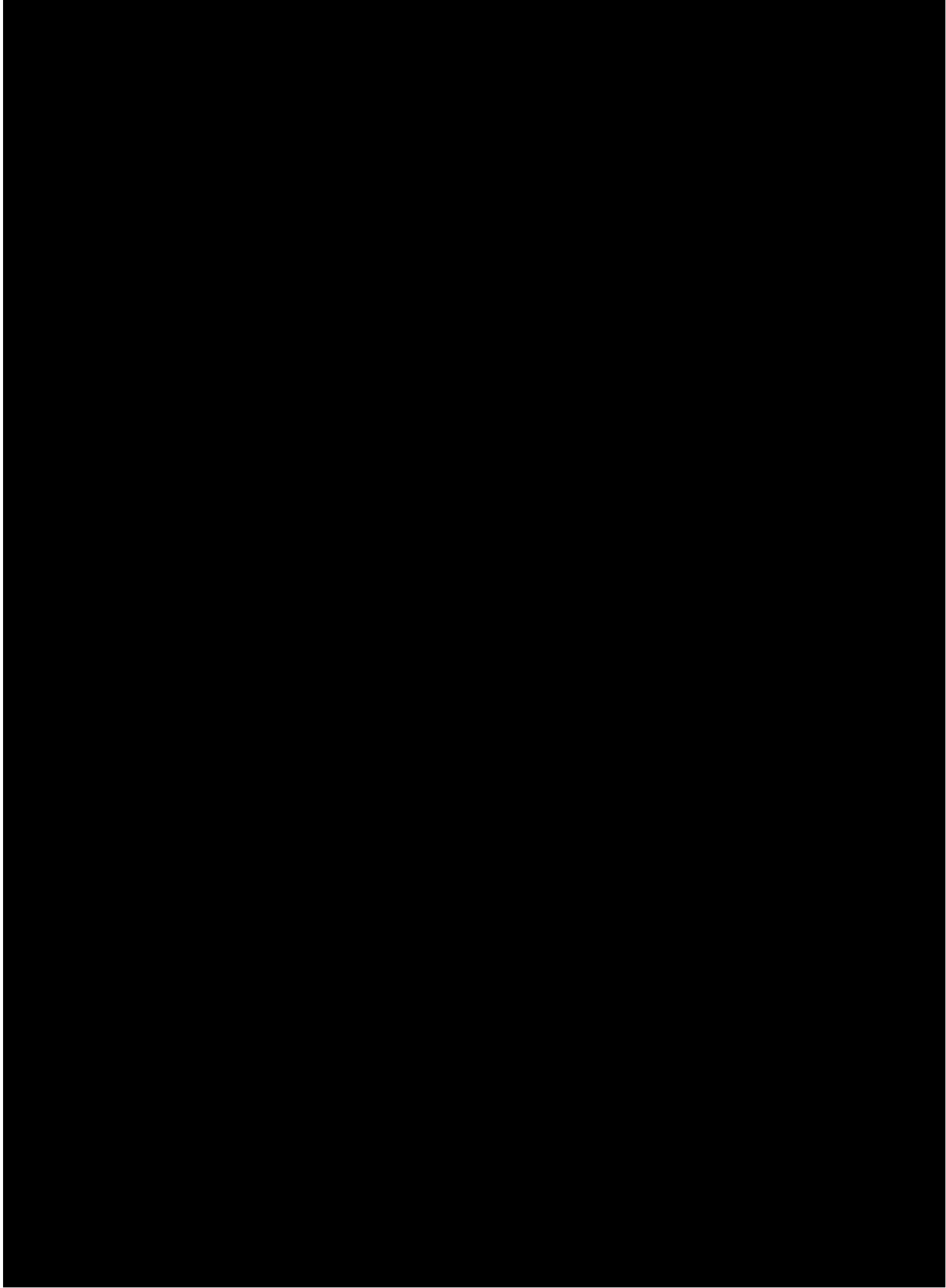


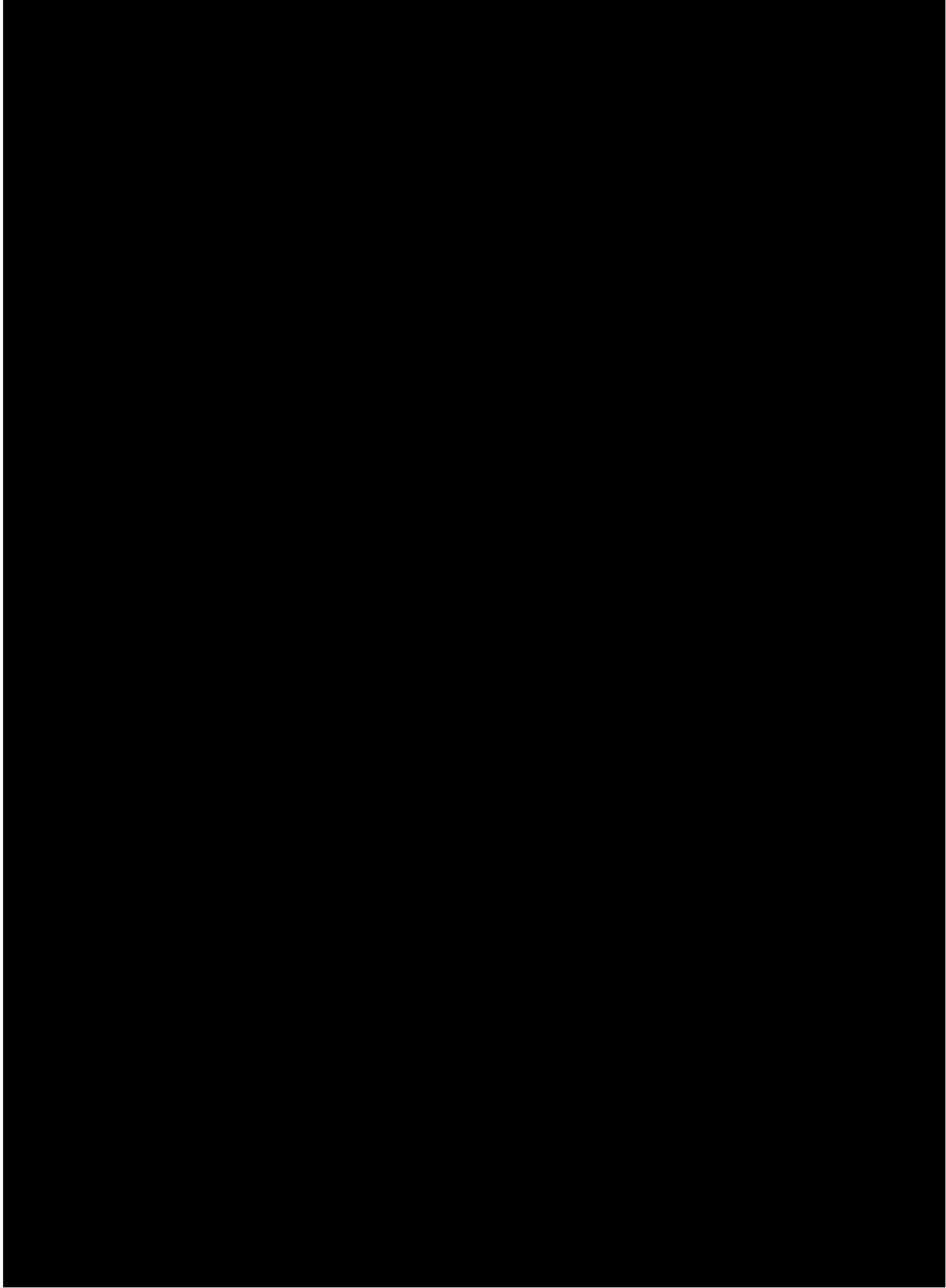
STATE OF ARKANSAS  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
MISCELLANEOUS TAX SECTION  
P.O. BOX 896, LITTLE ROCK, AR 72203-0896

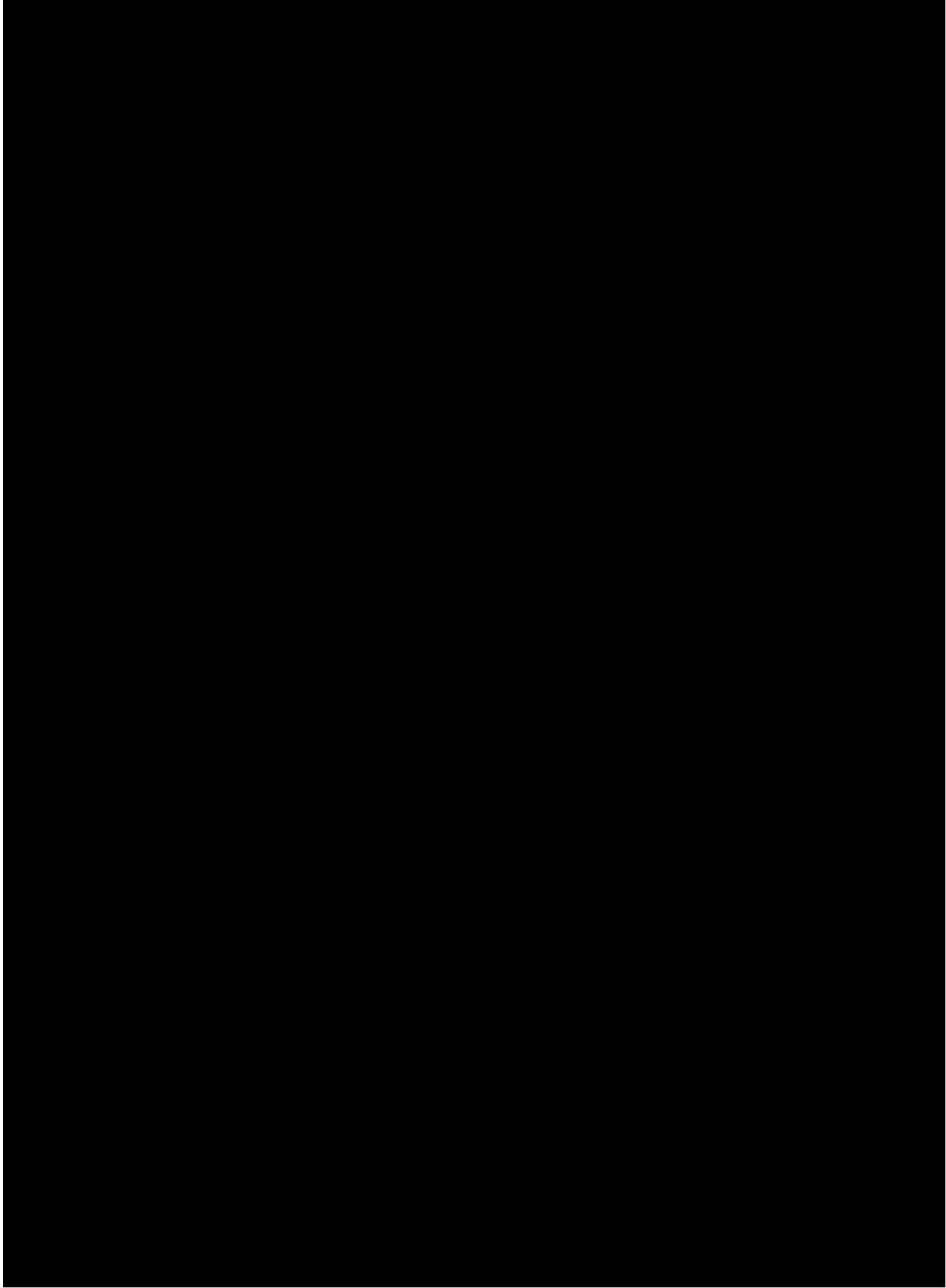
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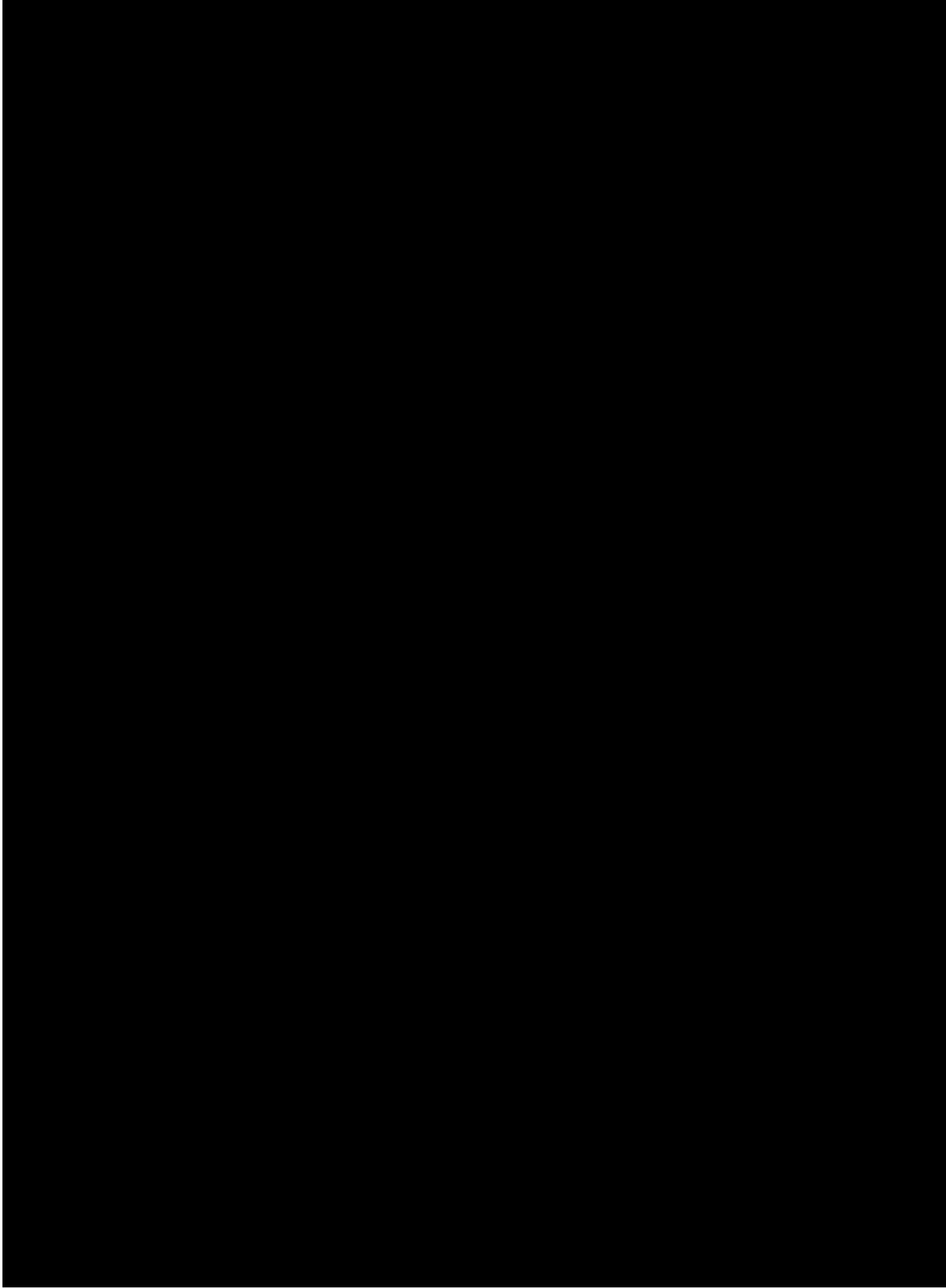
**Real Estate Transfer Tax Stamp**  
Proof of Tax Paid



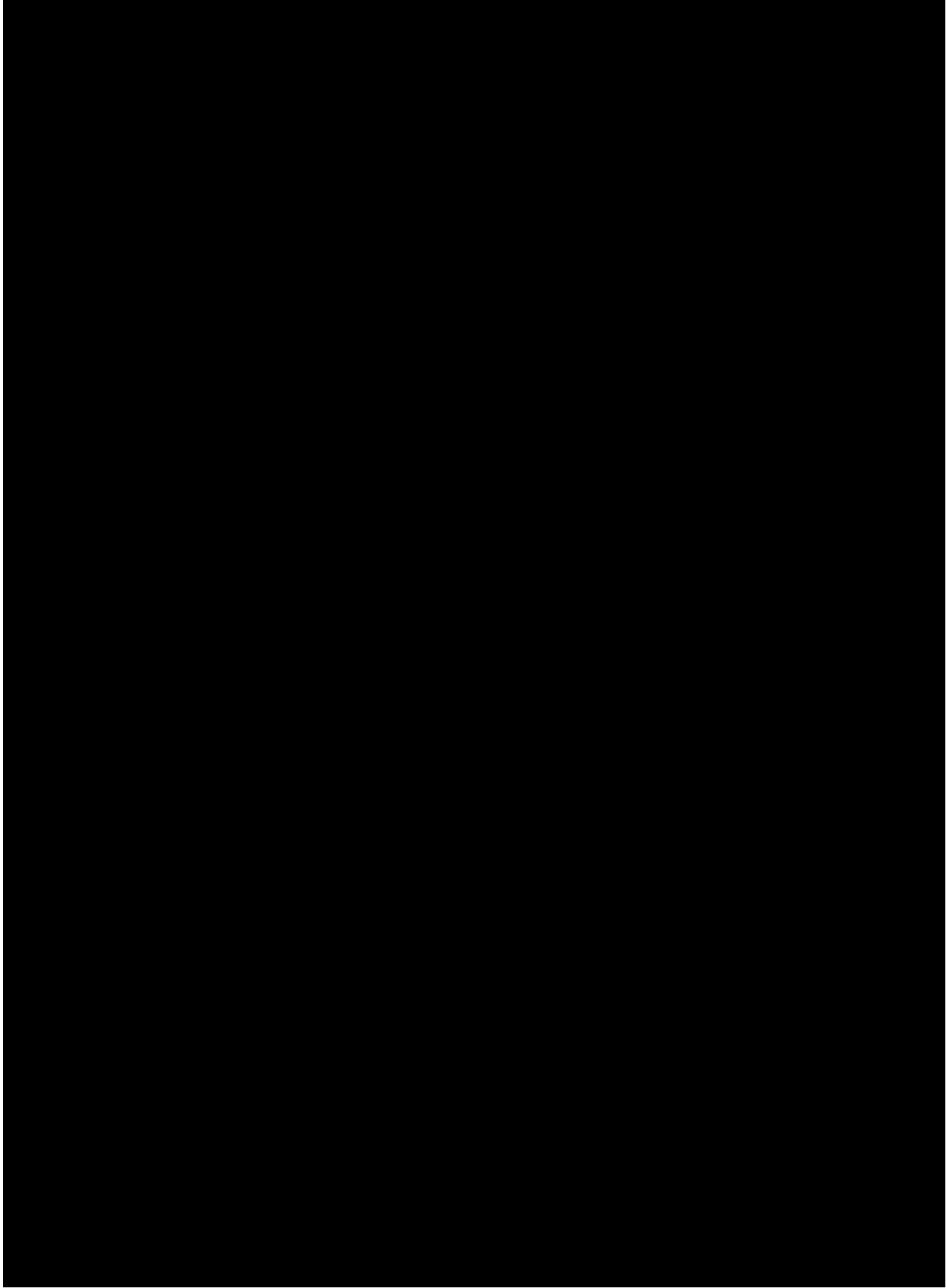


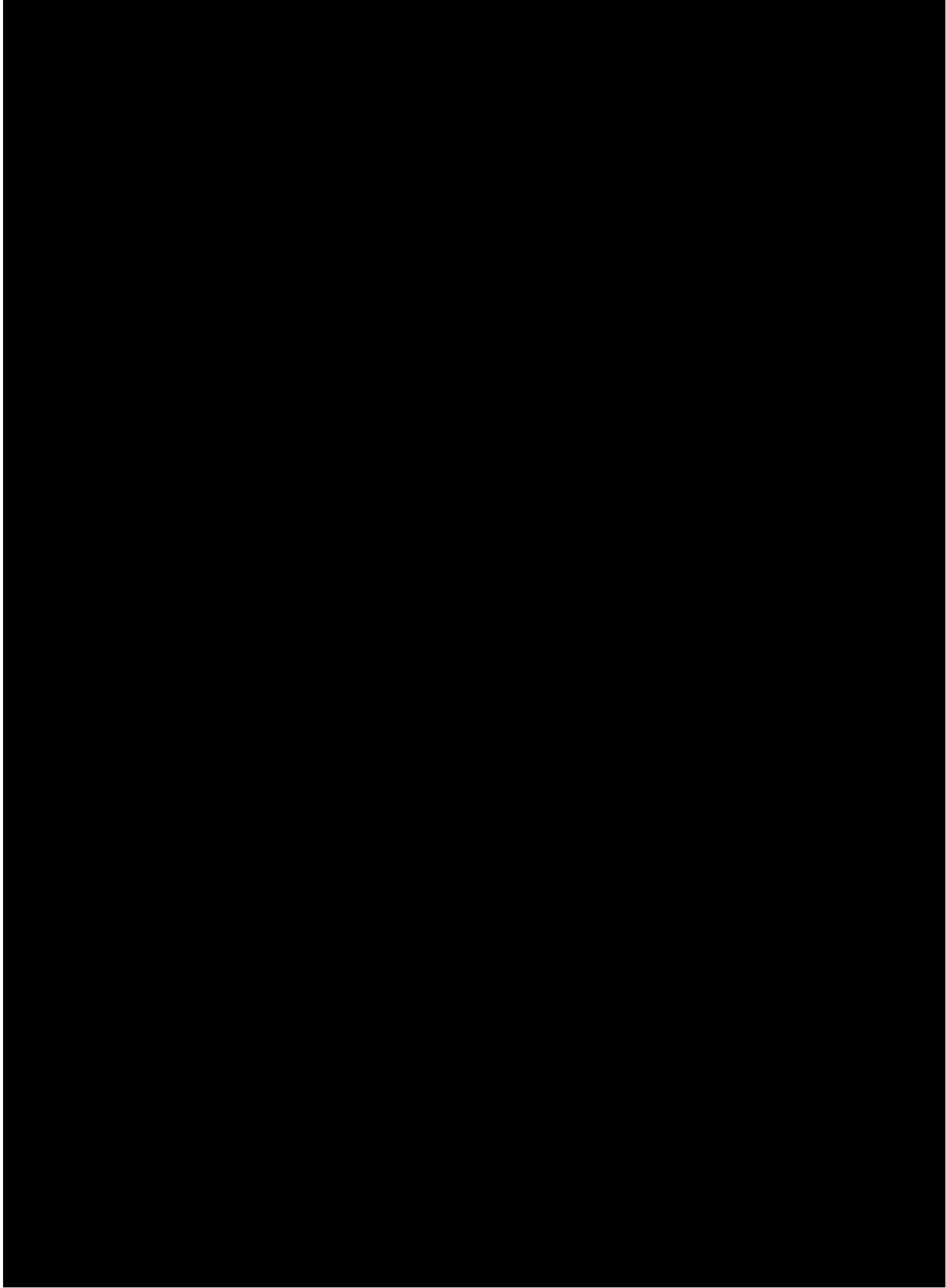


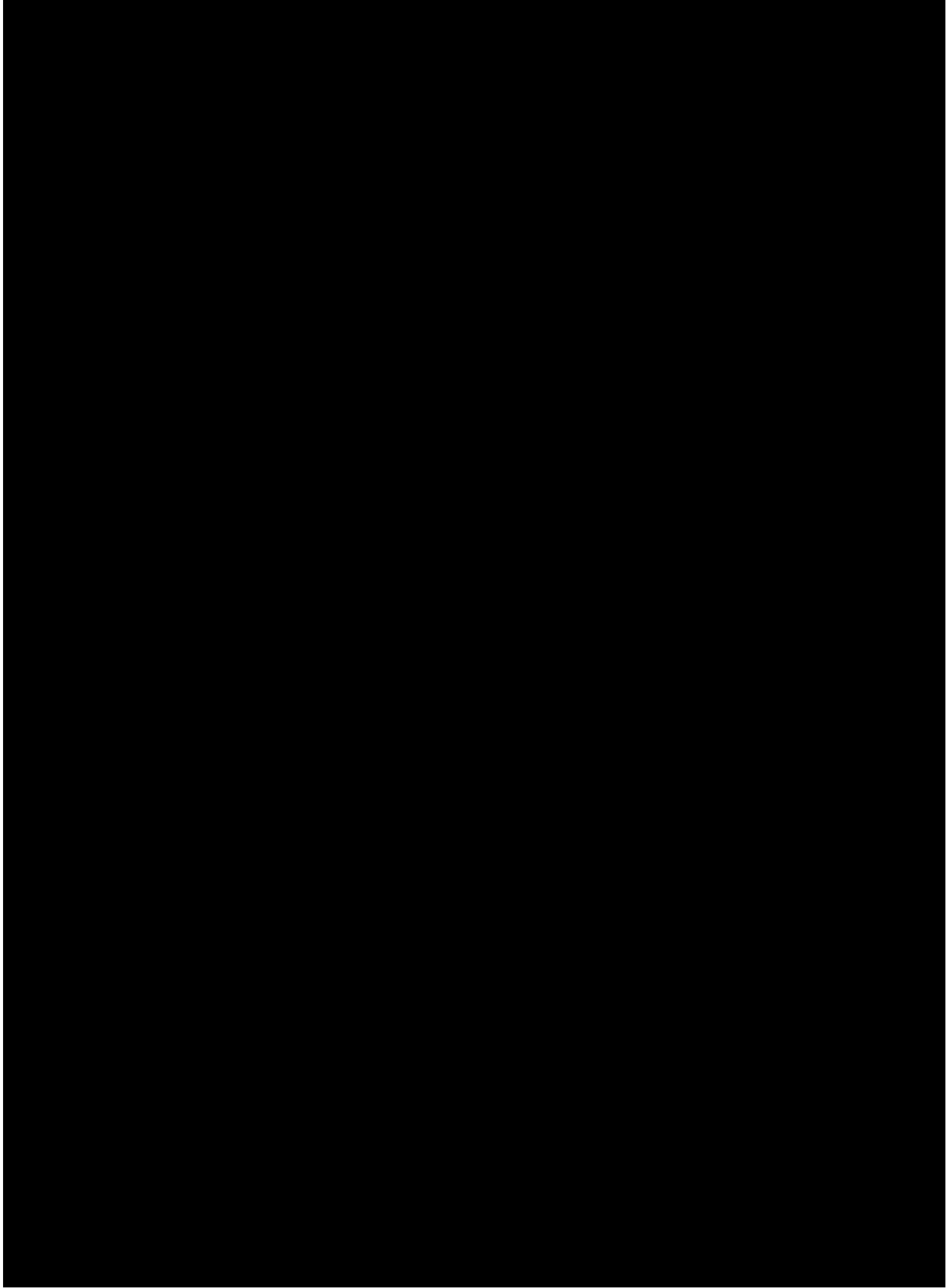


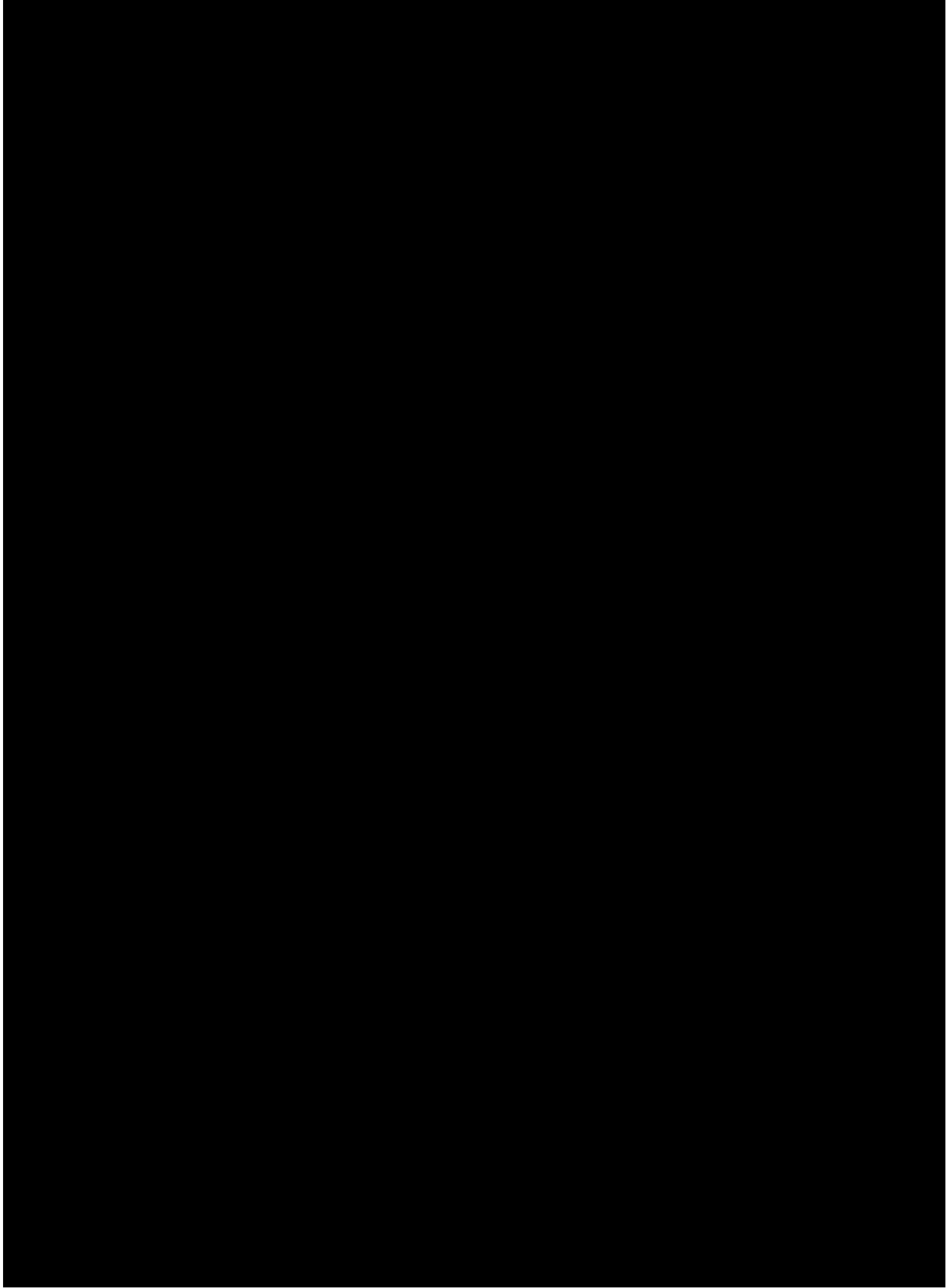


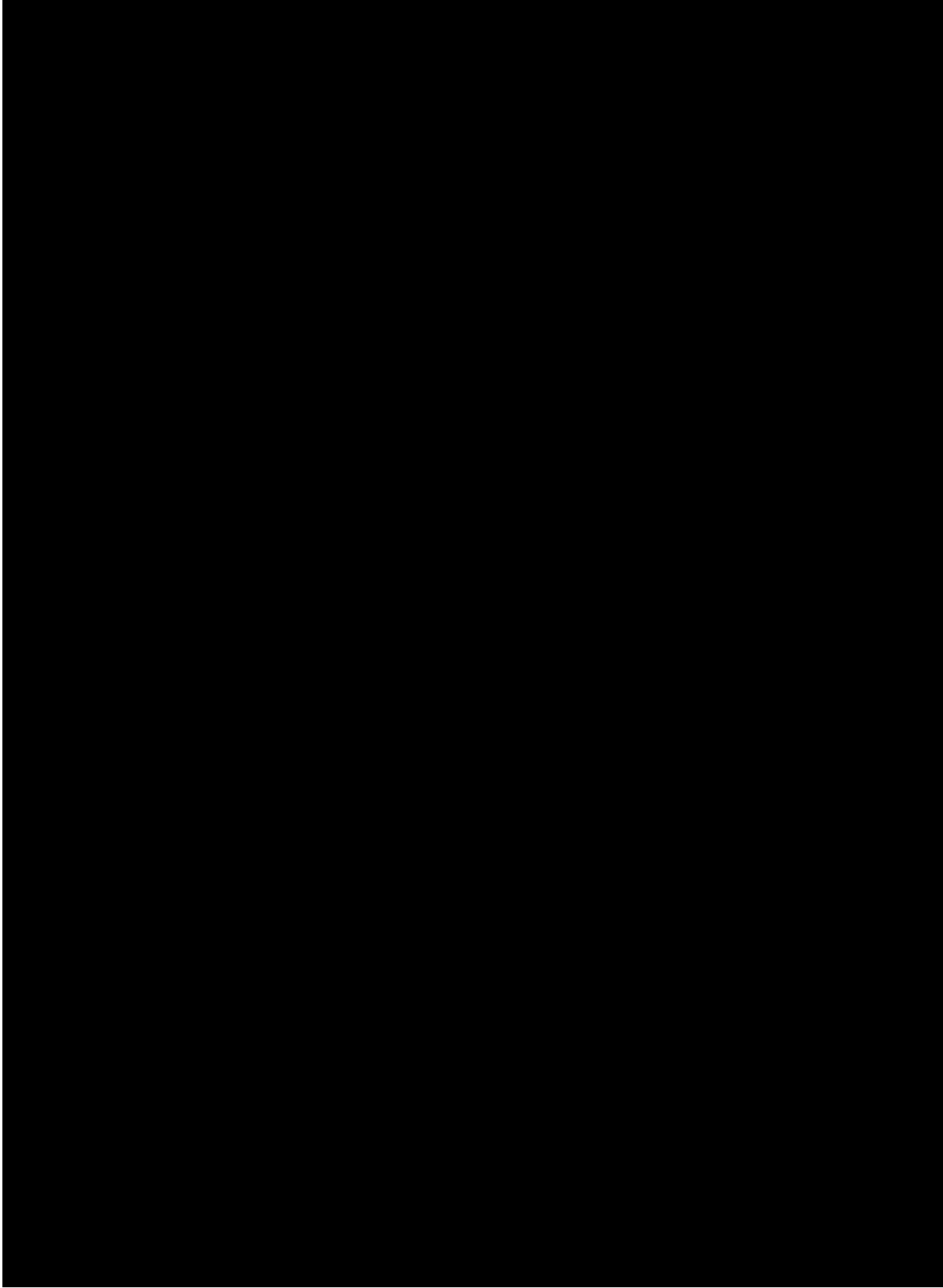


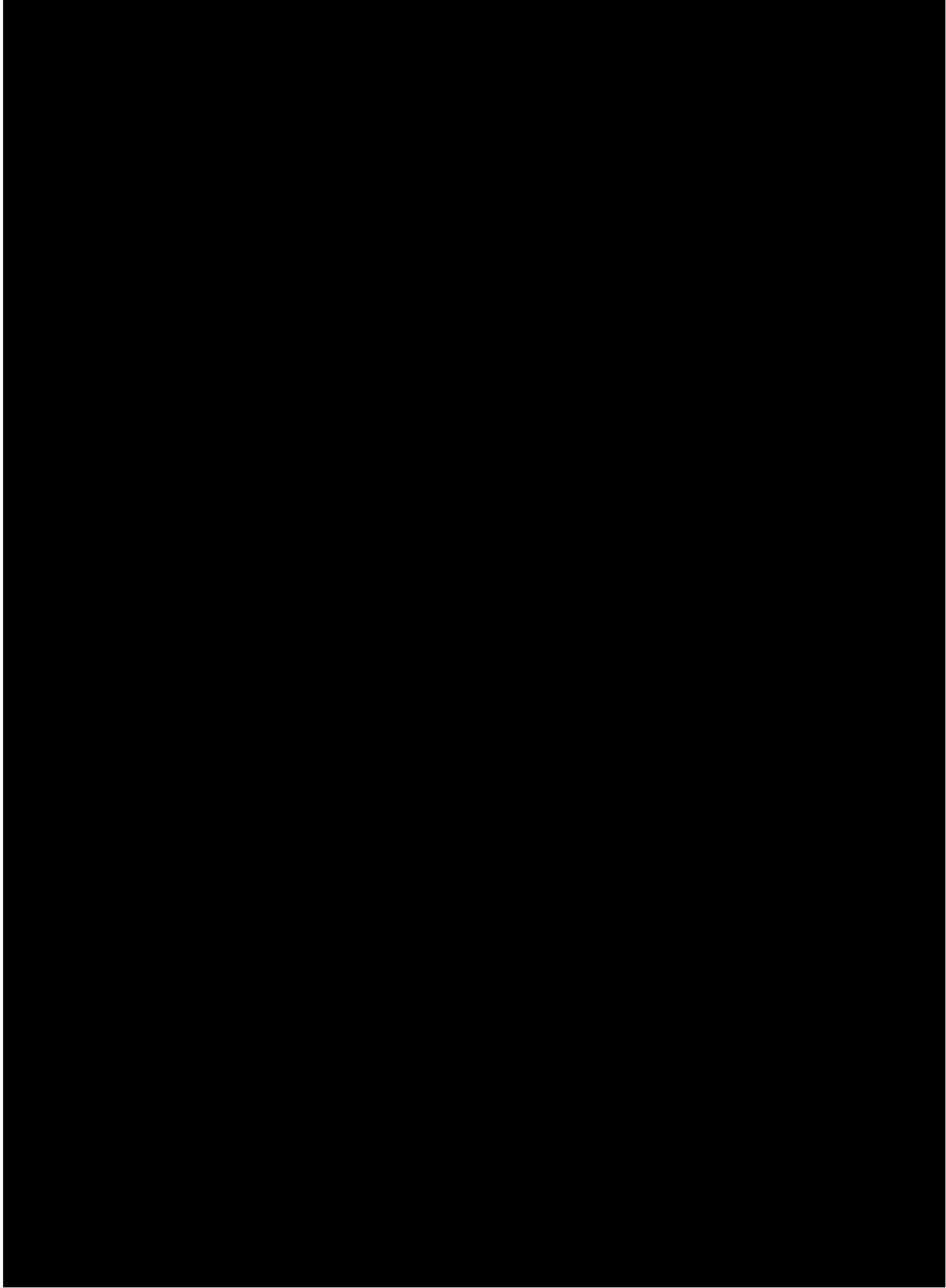


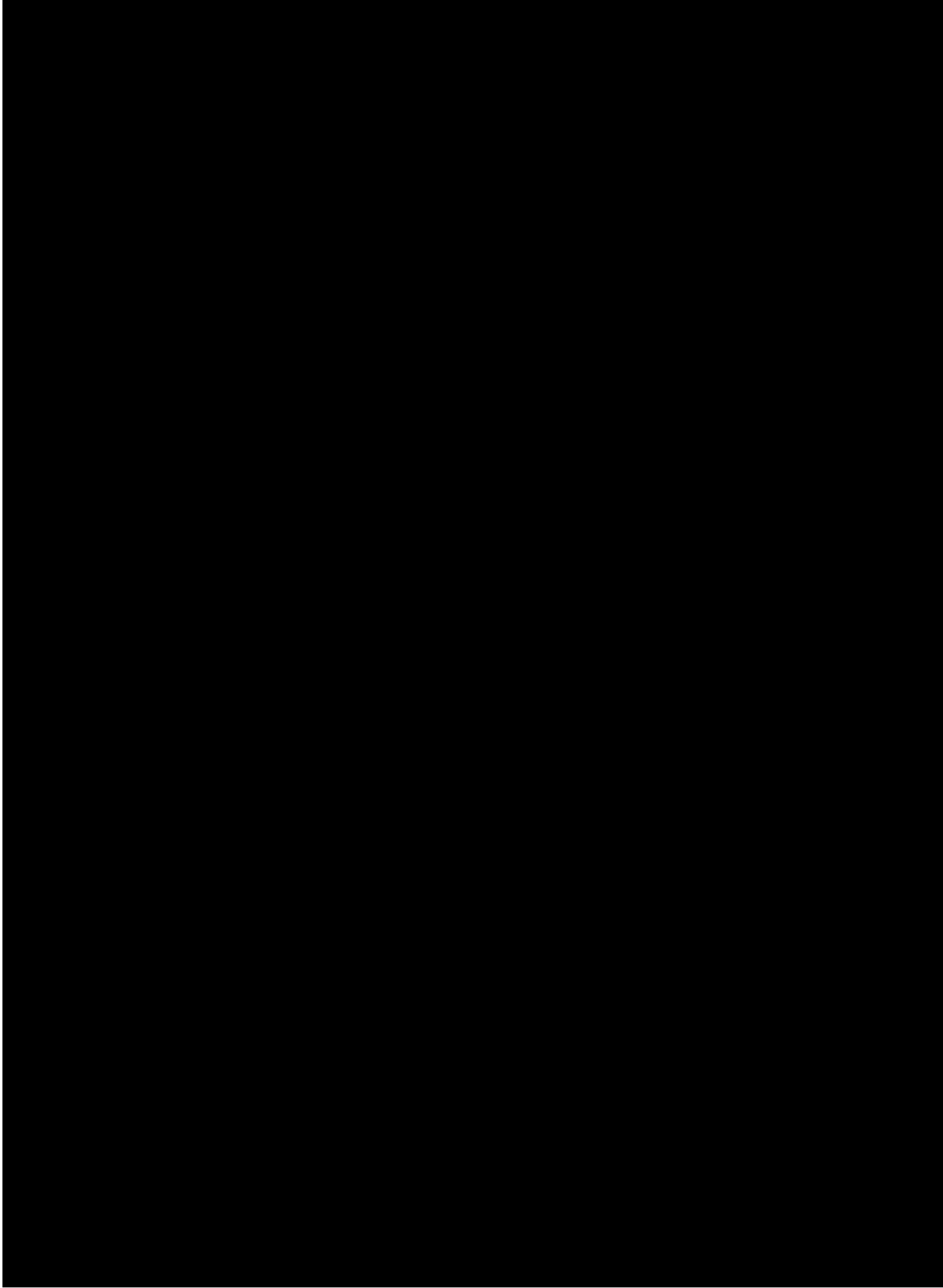


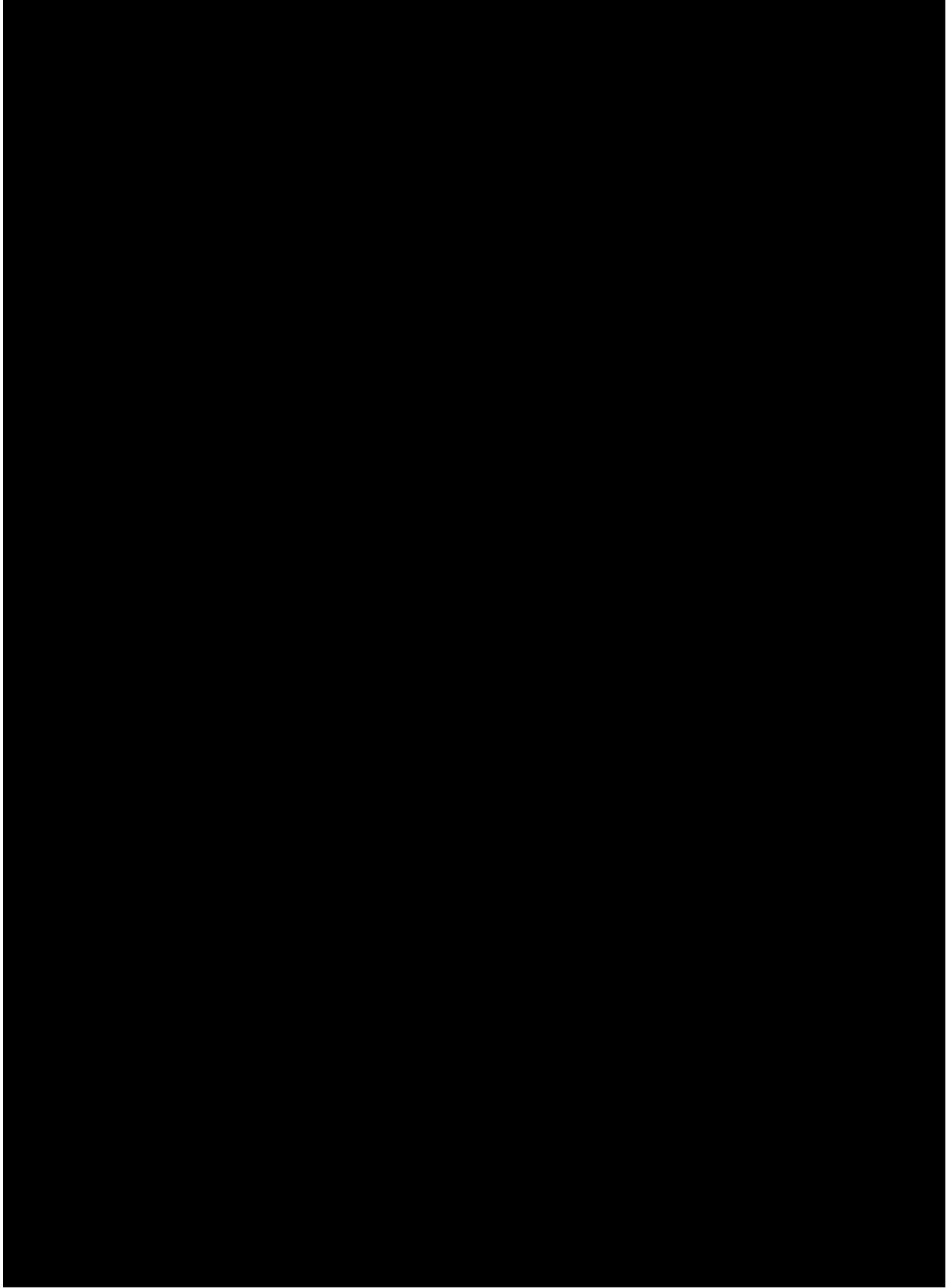




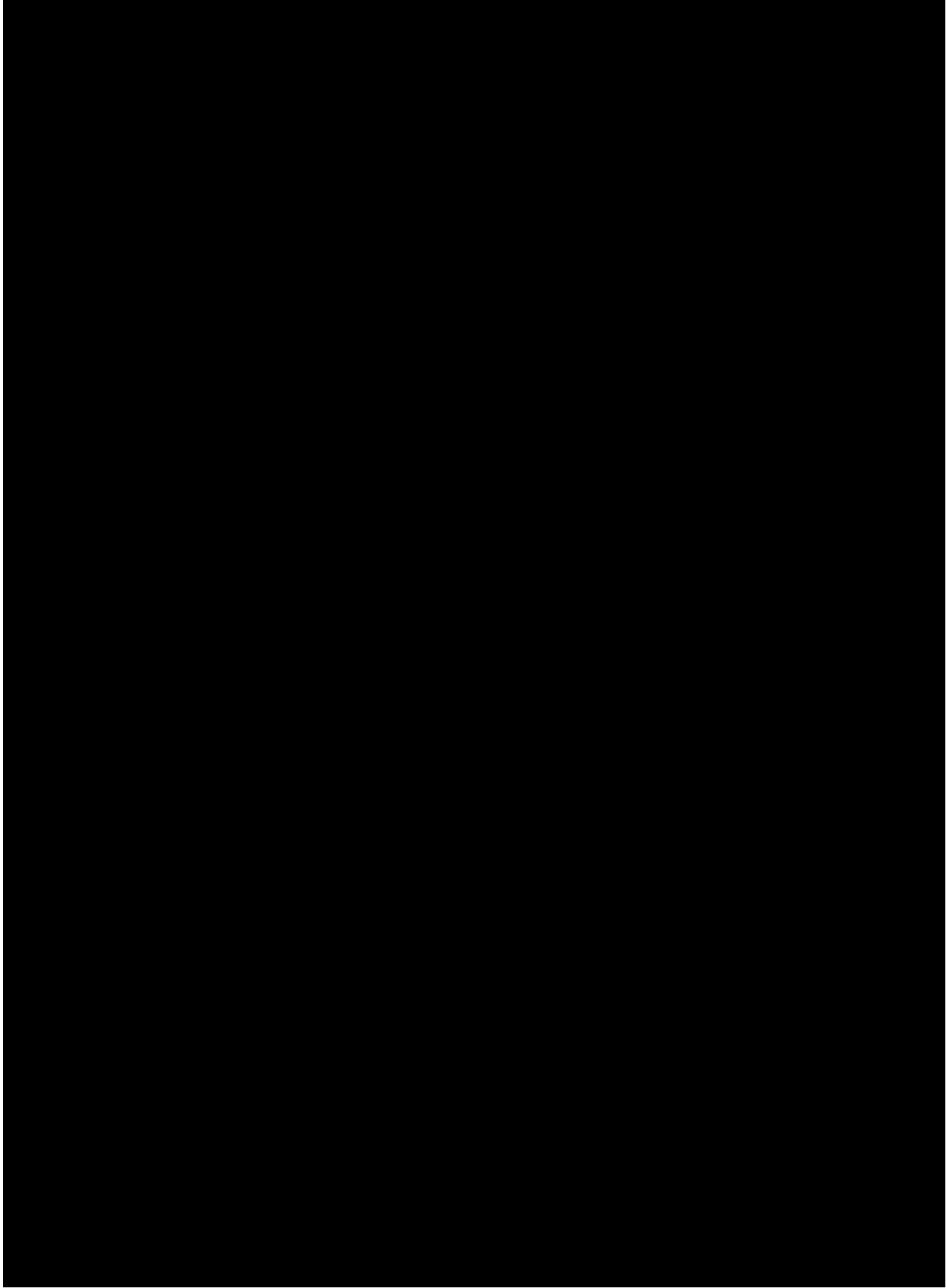


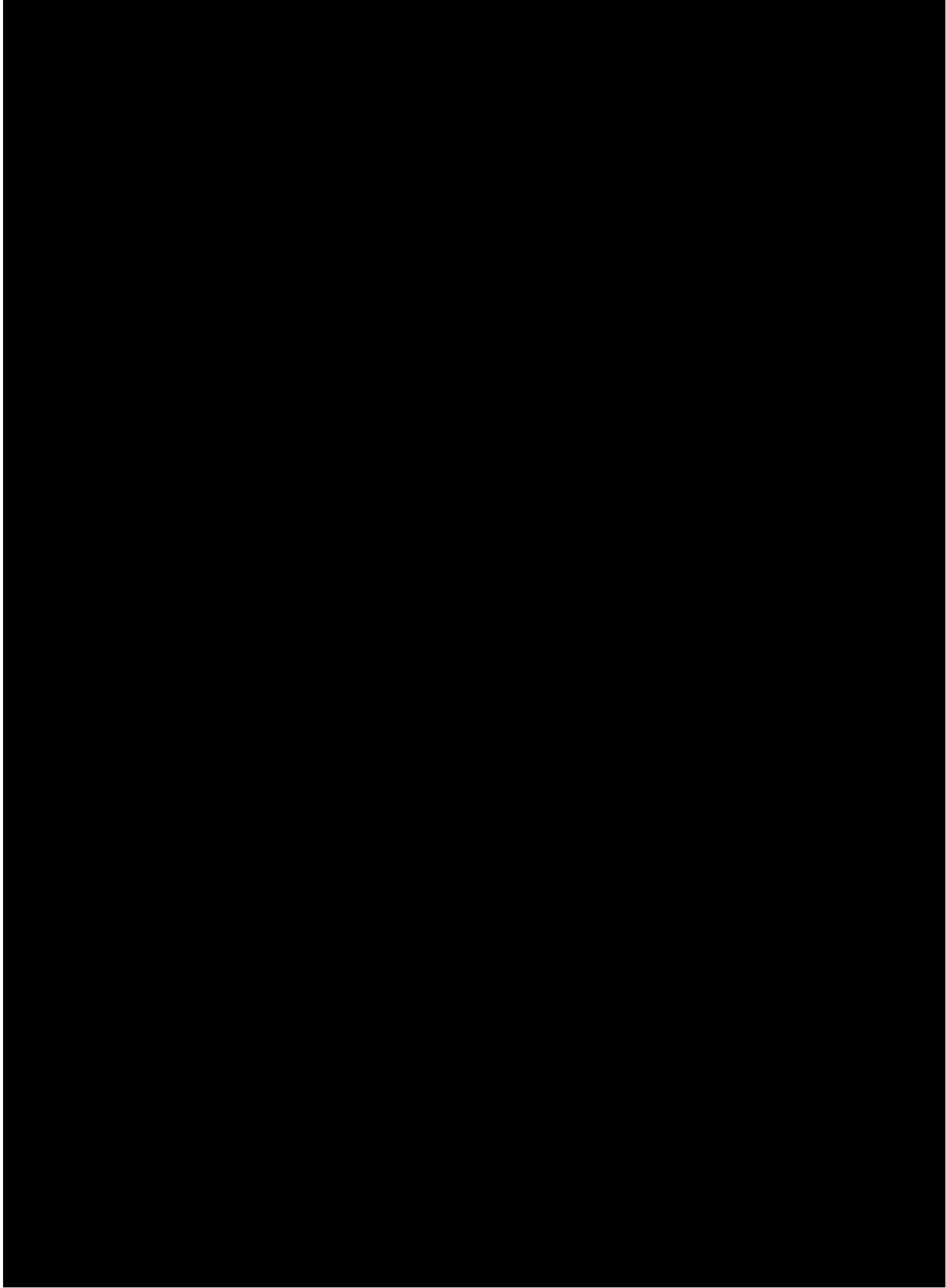








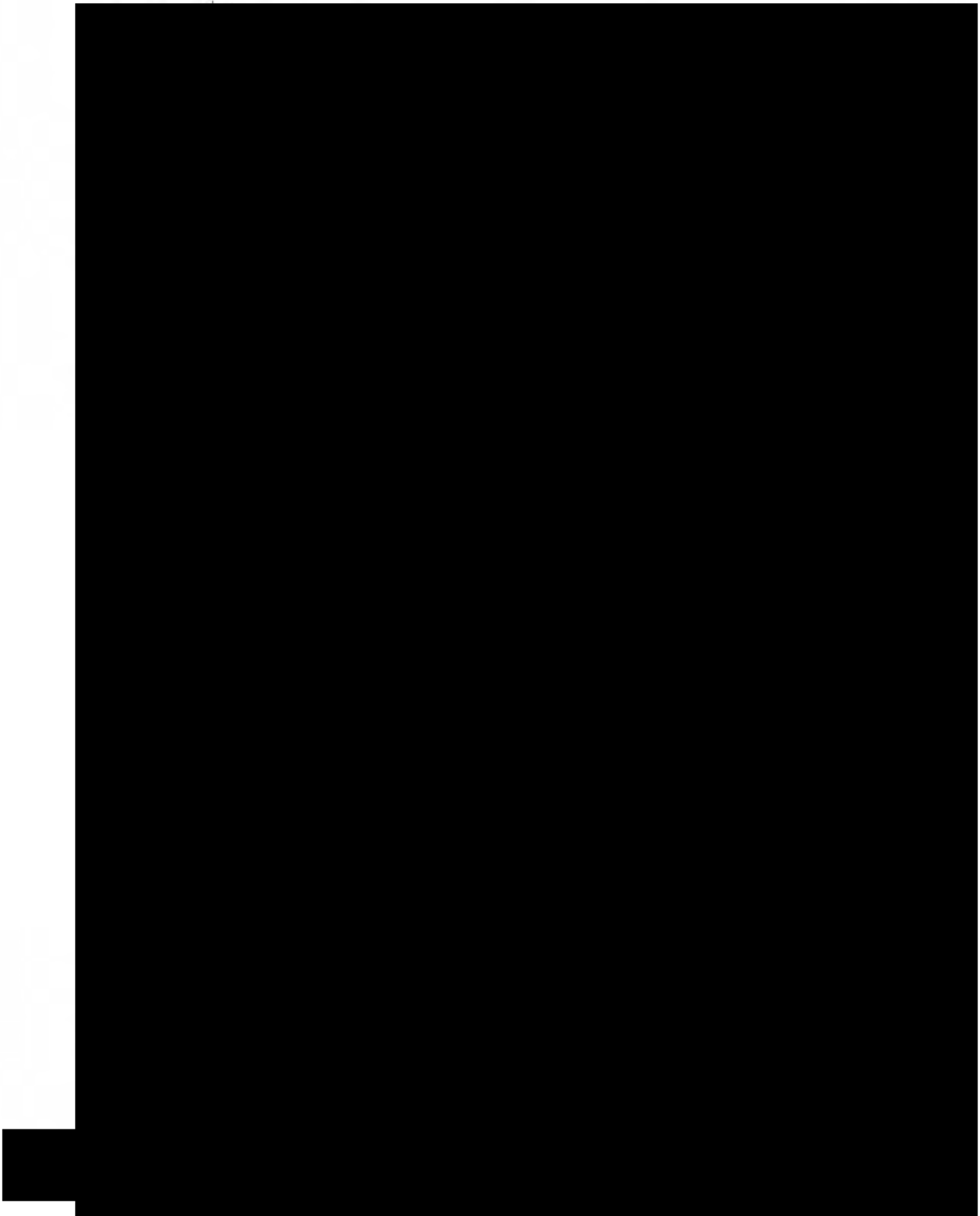


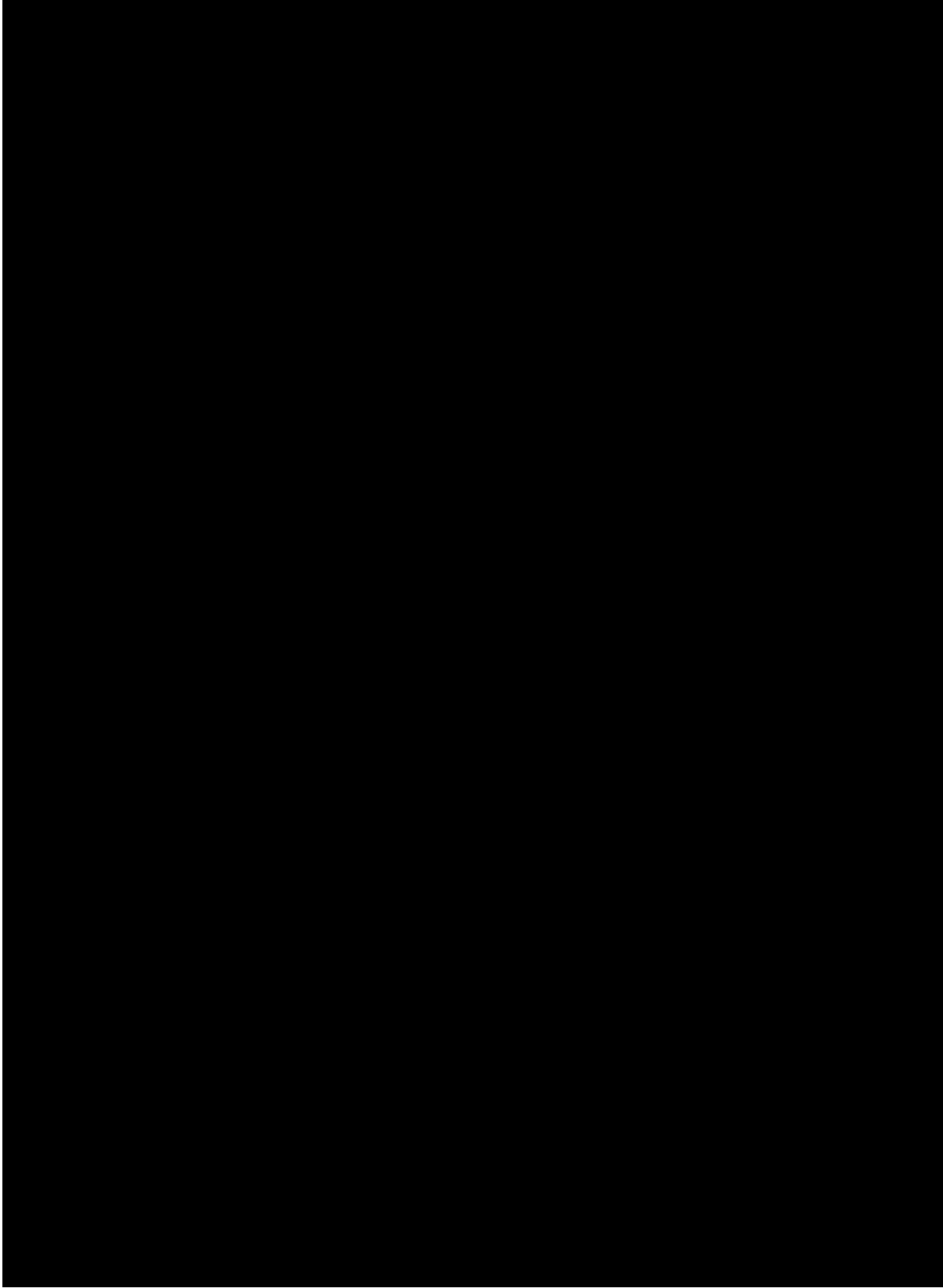


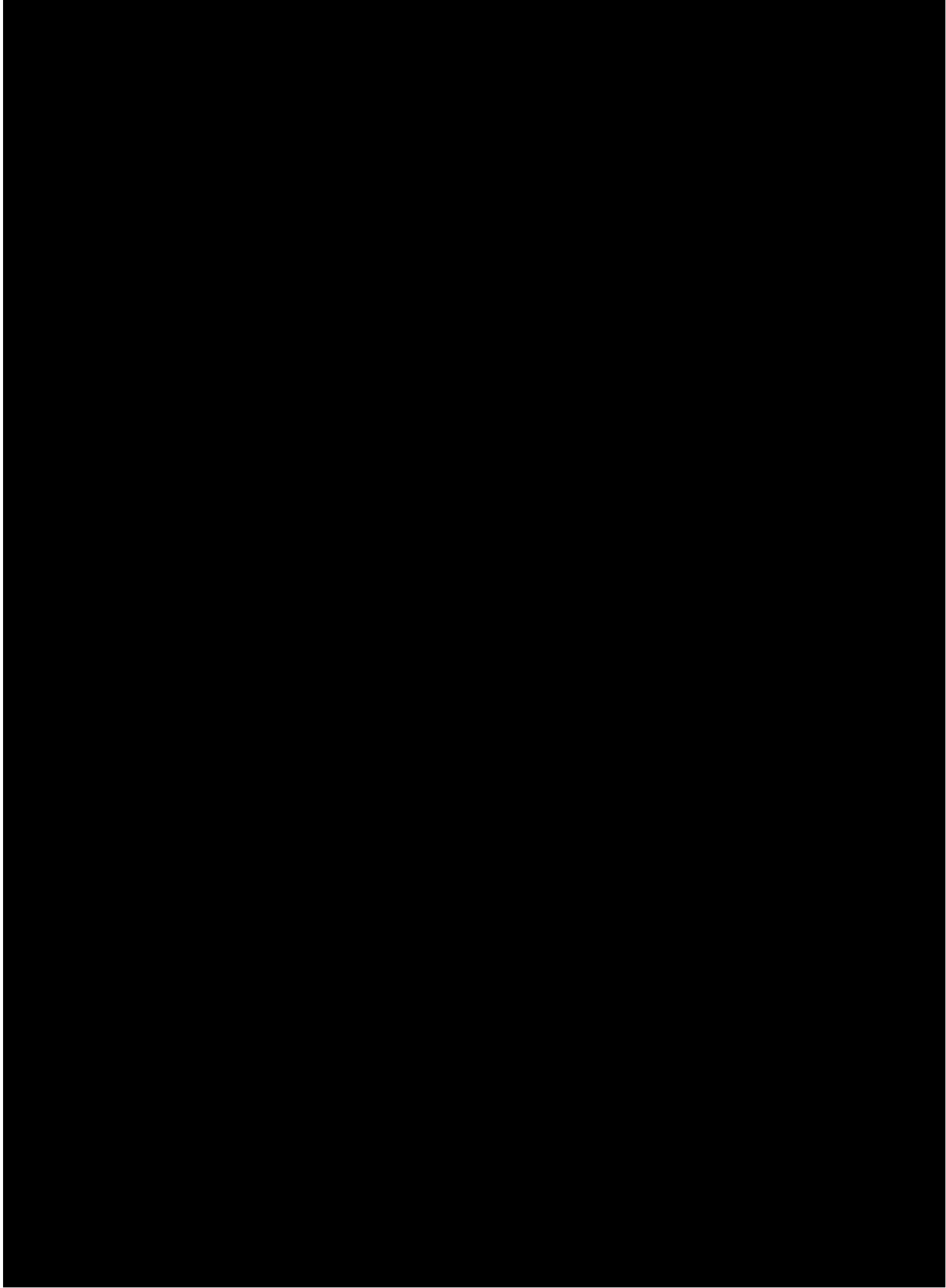
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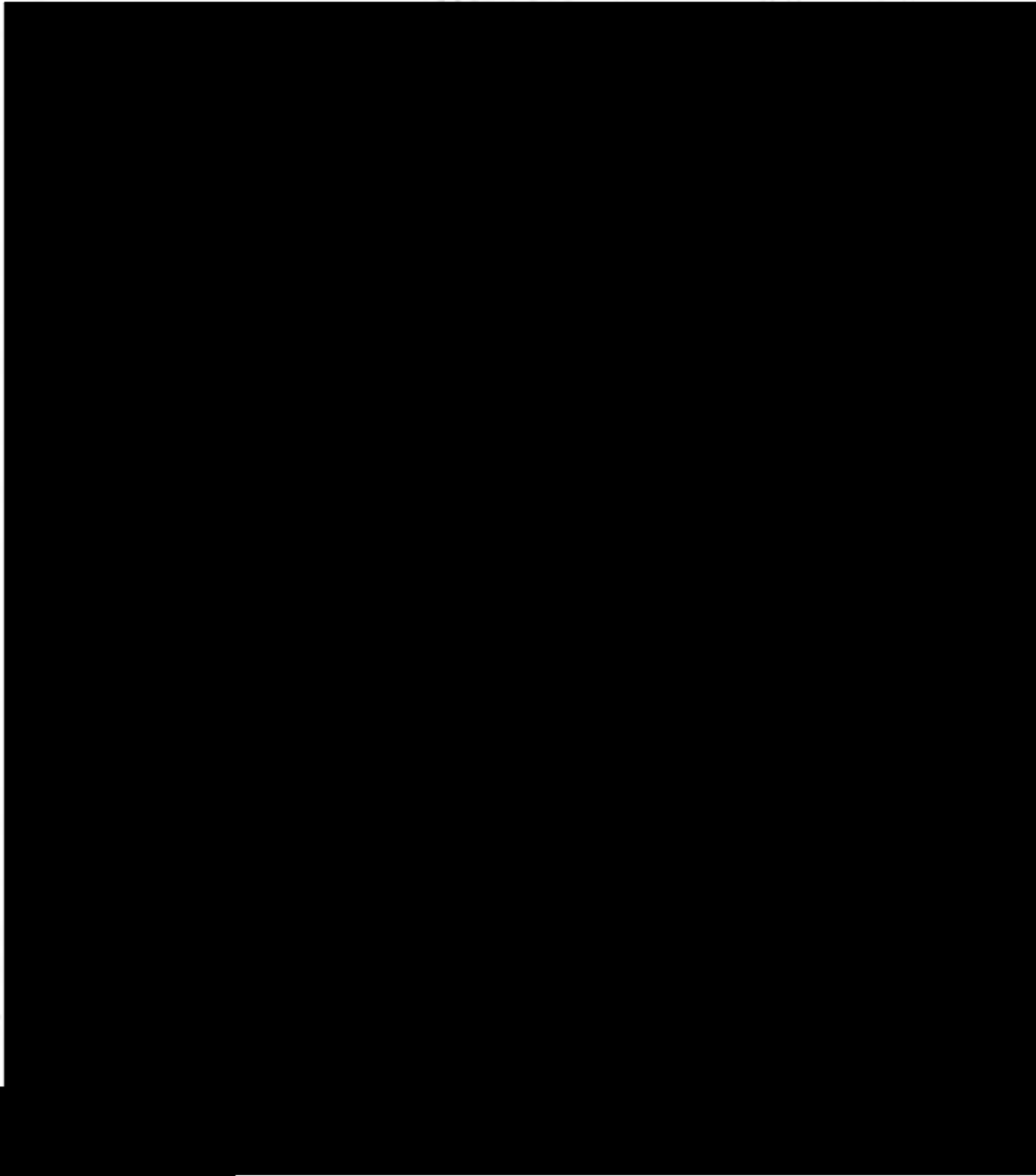
Section B, Appendix 3

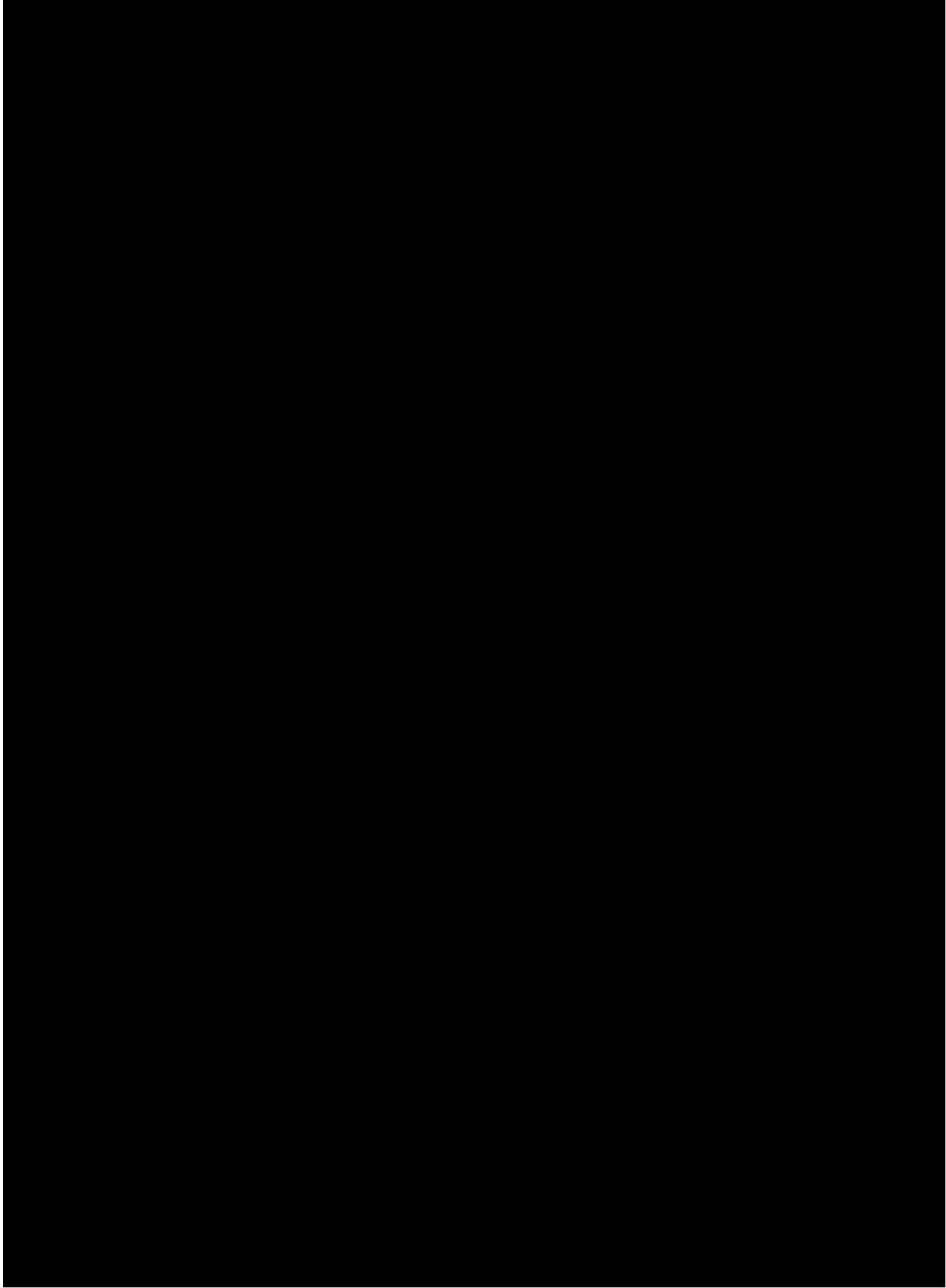


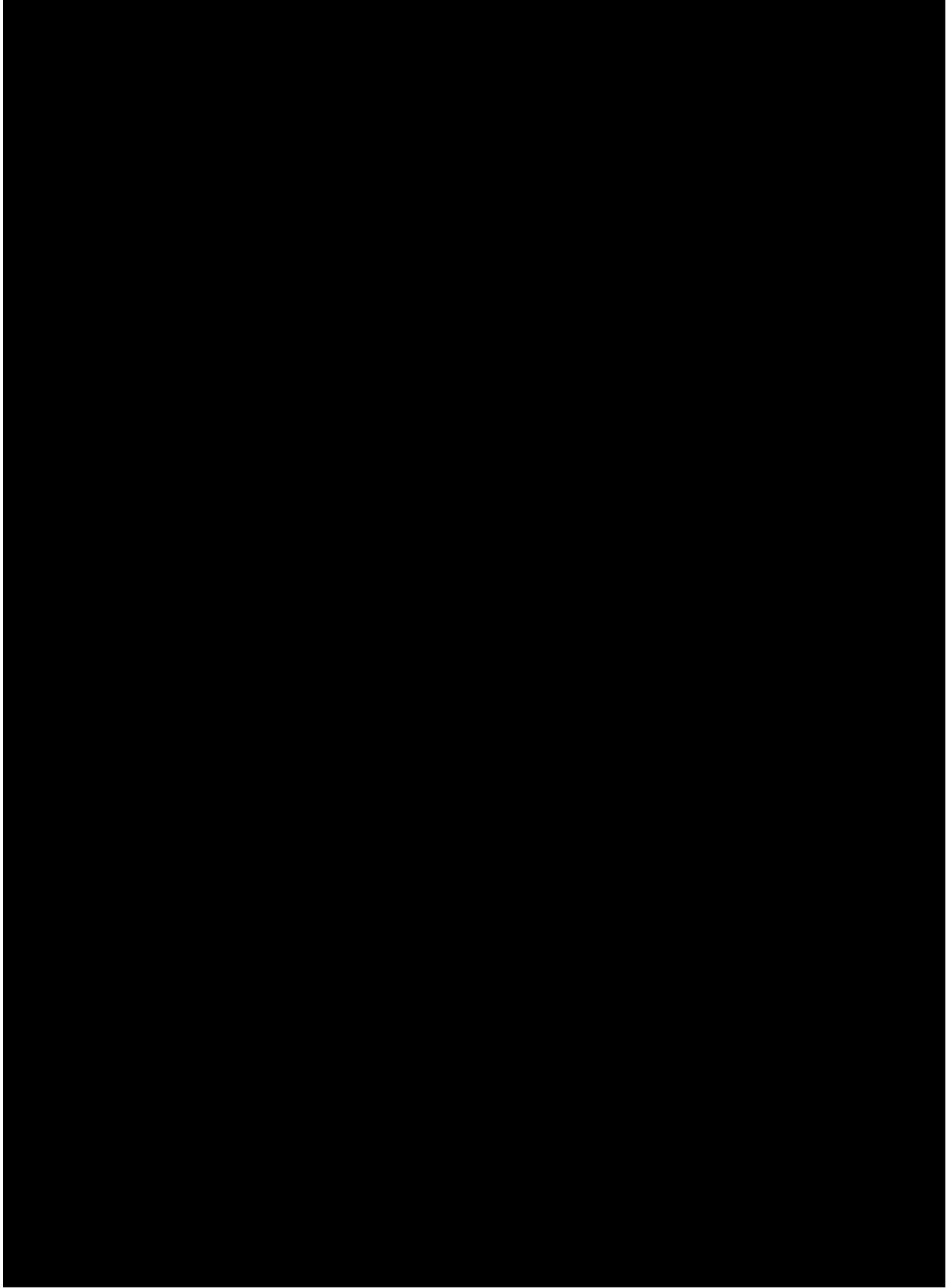
STATE OF ARKANSAS  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
MISCELLANEOUS TAX SECTION  
P.O. BOX 896, LITTLE ROCK, AR 72203-0896

04/03/21 10:01:04 AM

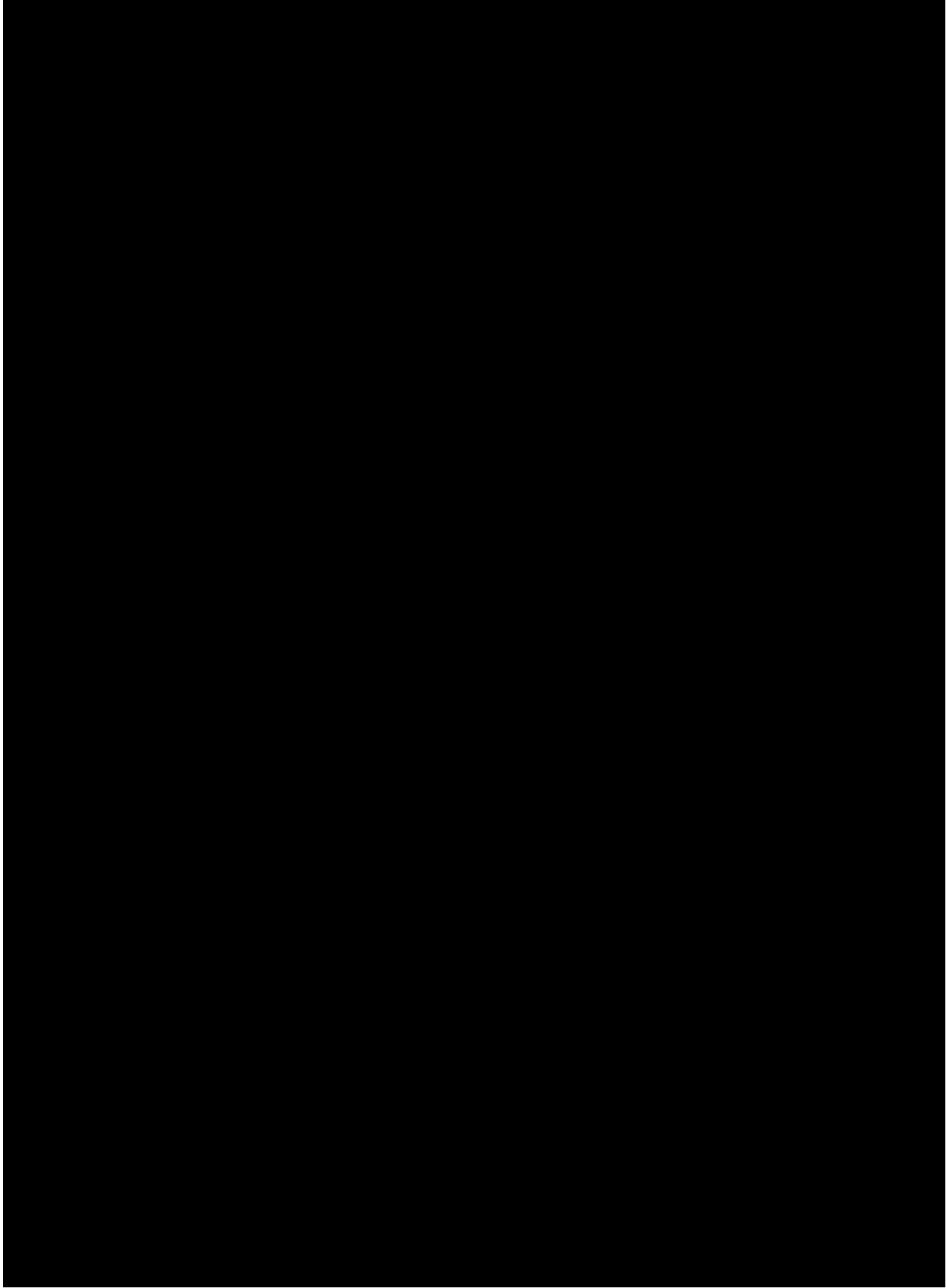
**Real Estate Transfer Tax Stamp**  
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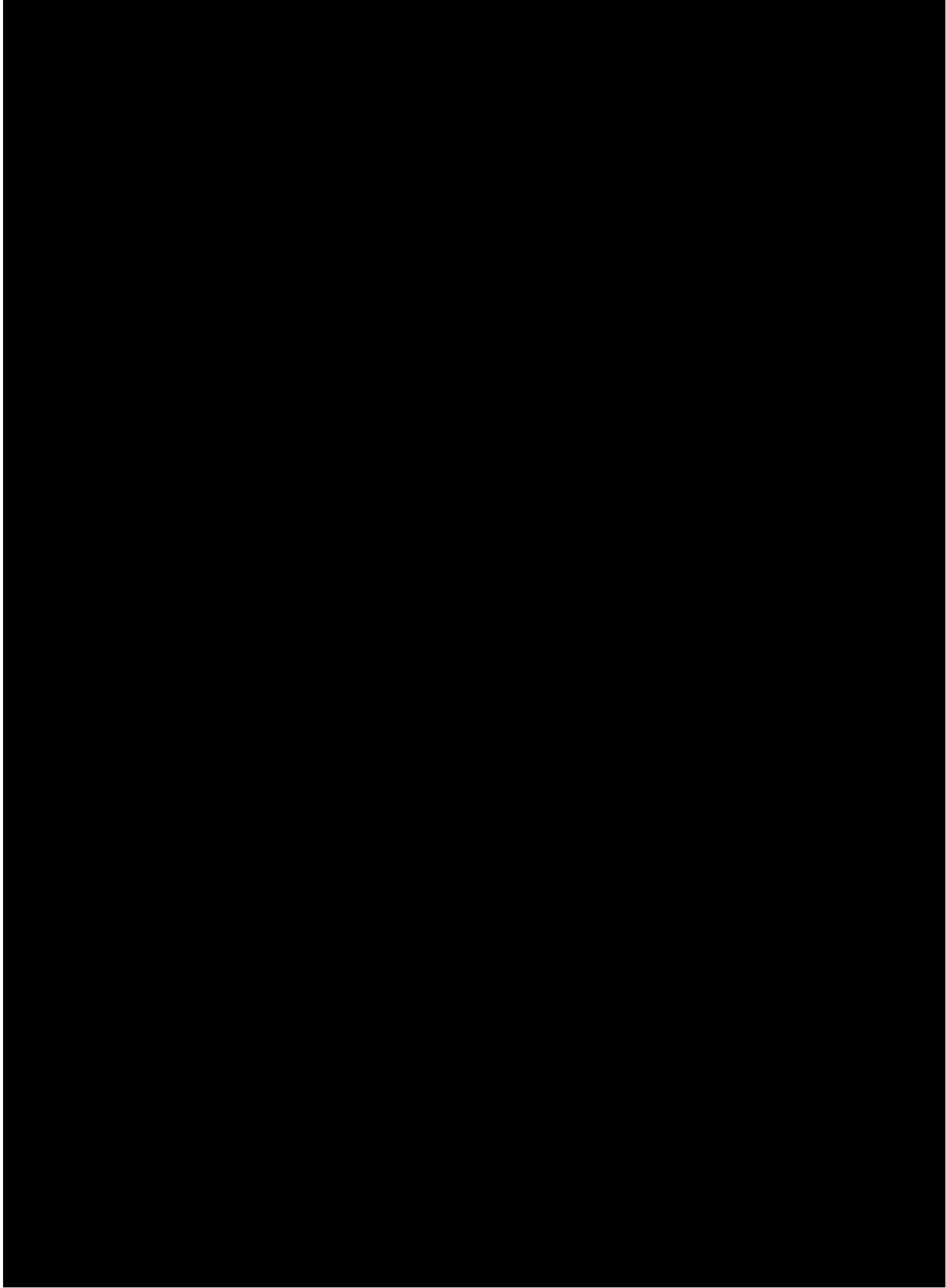


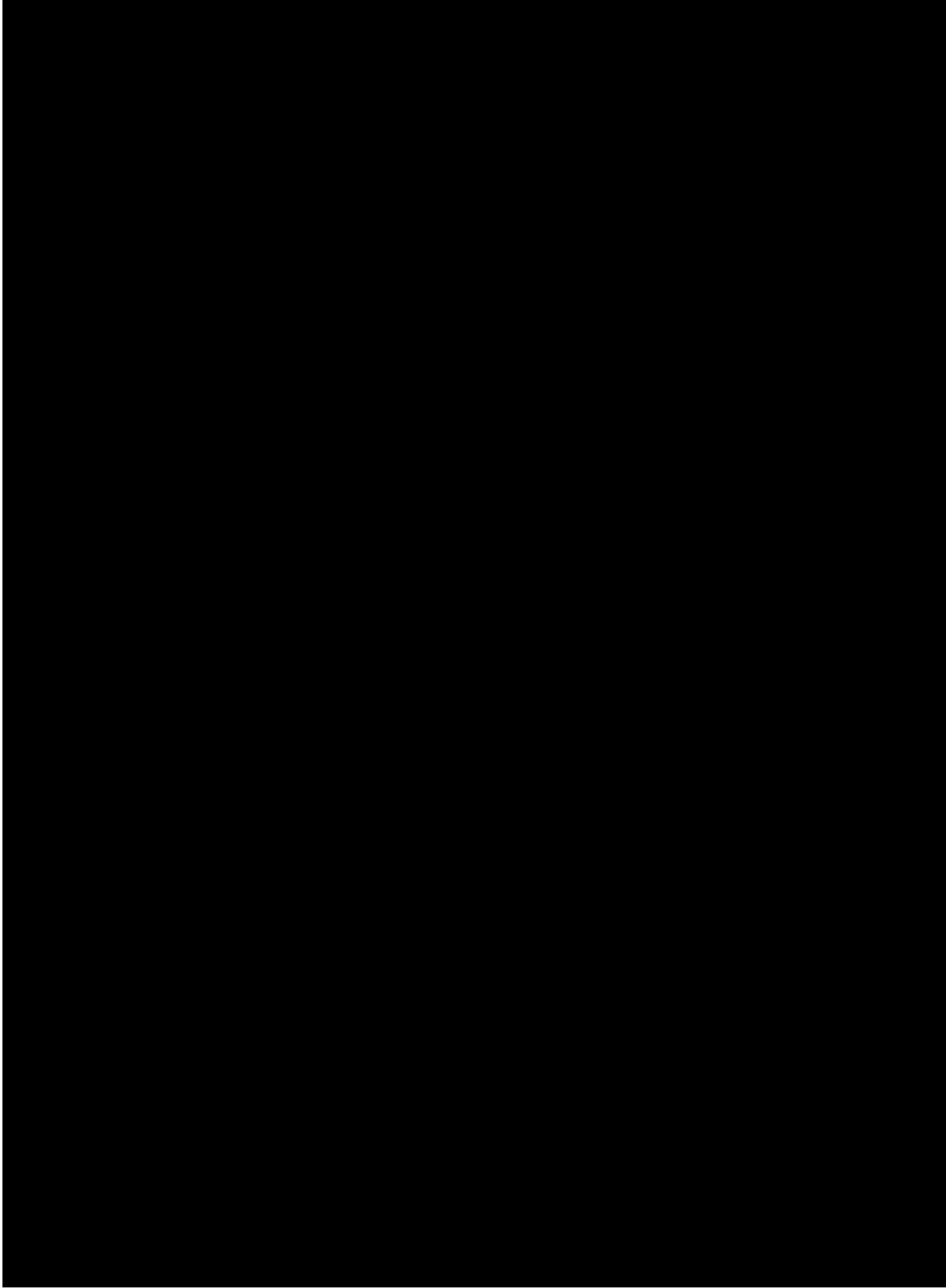


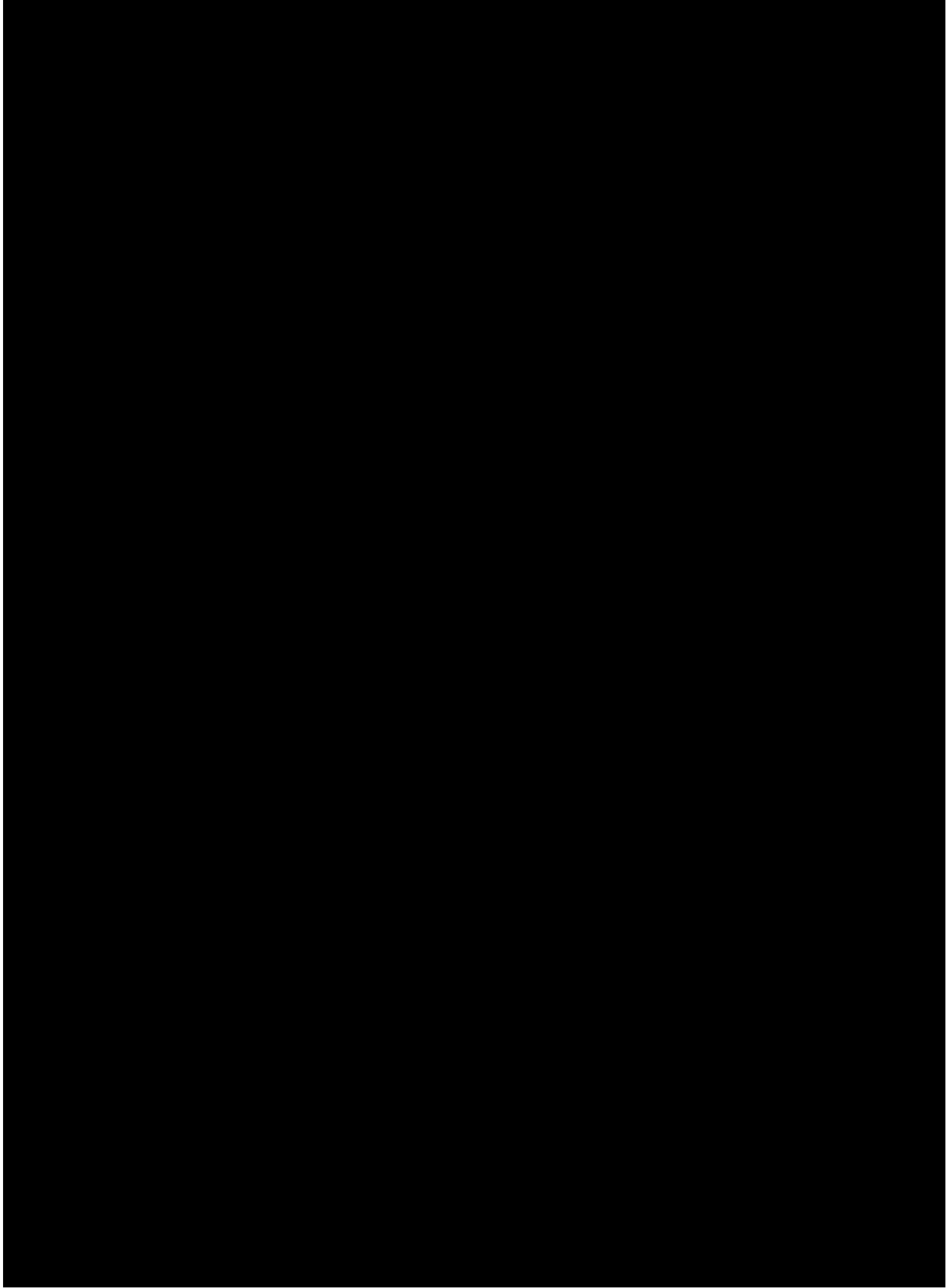


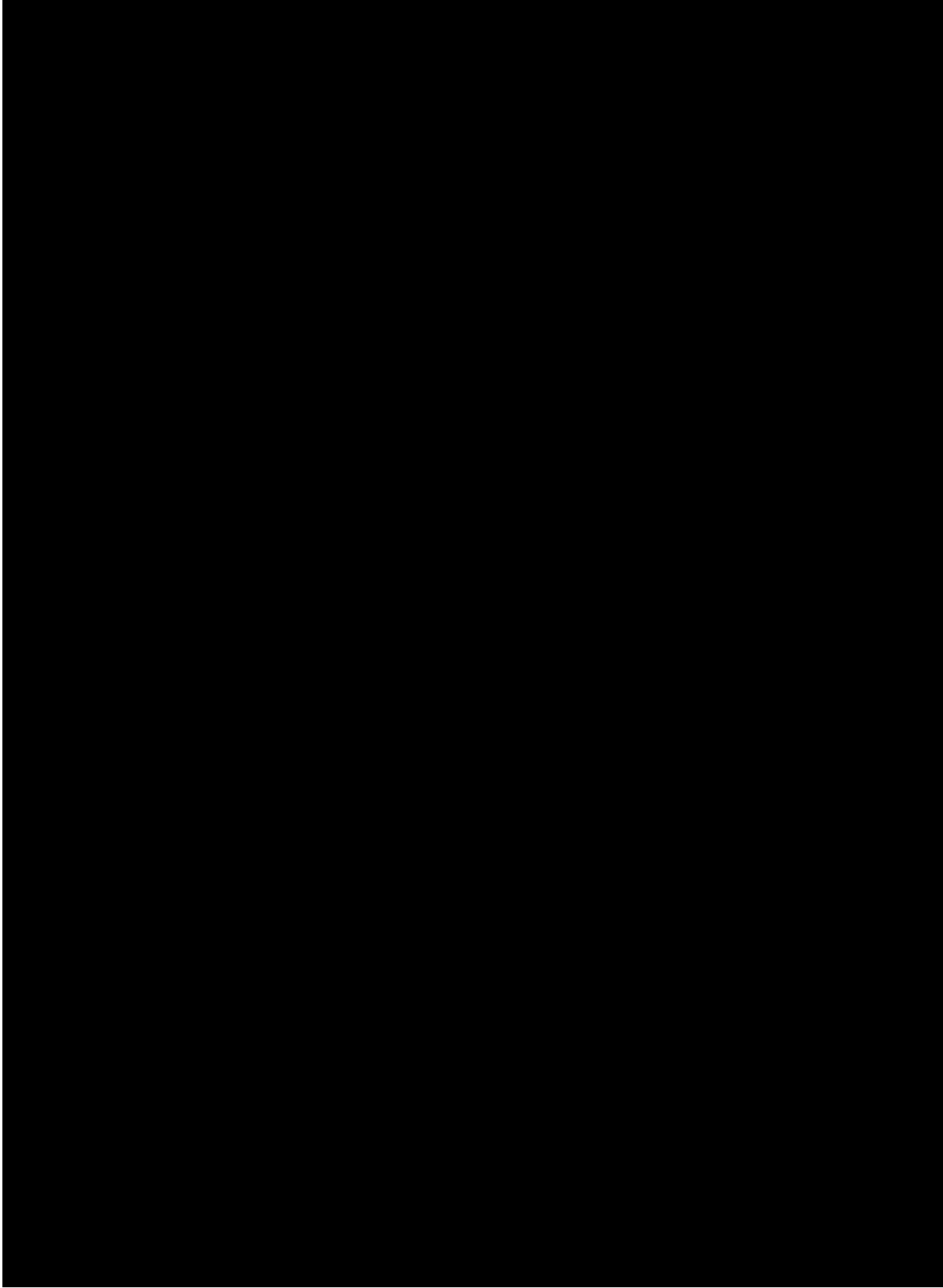


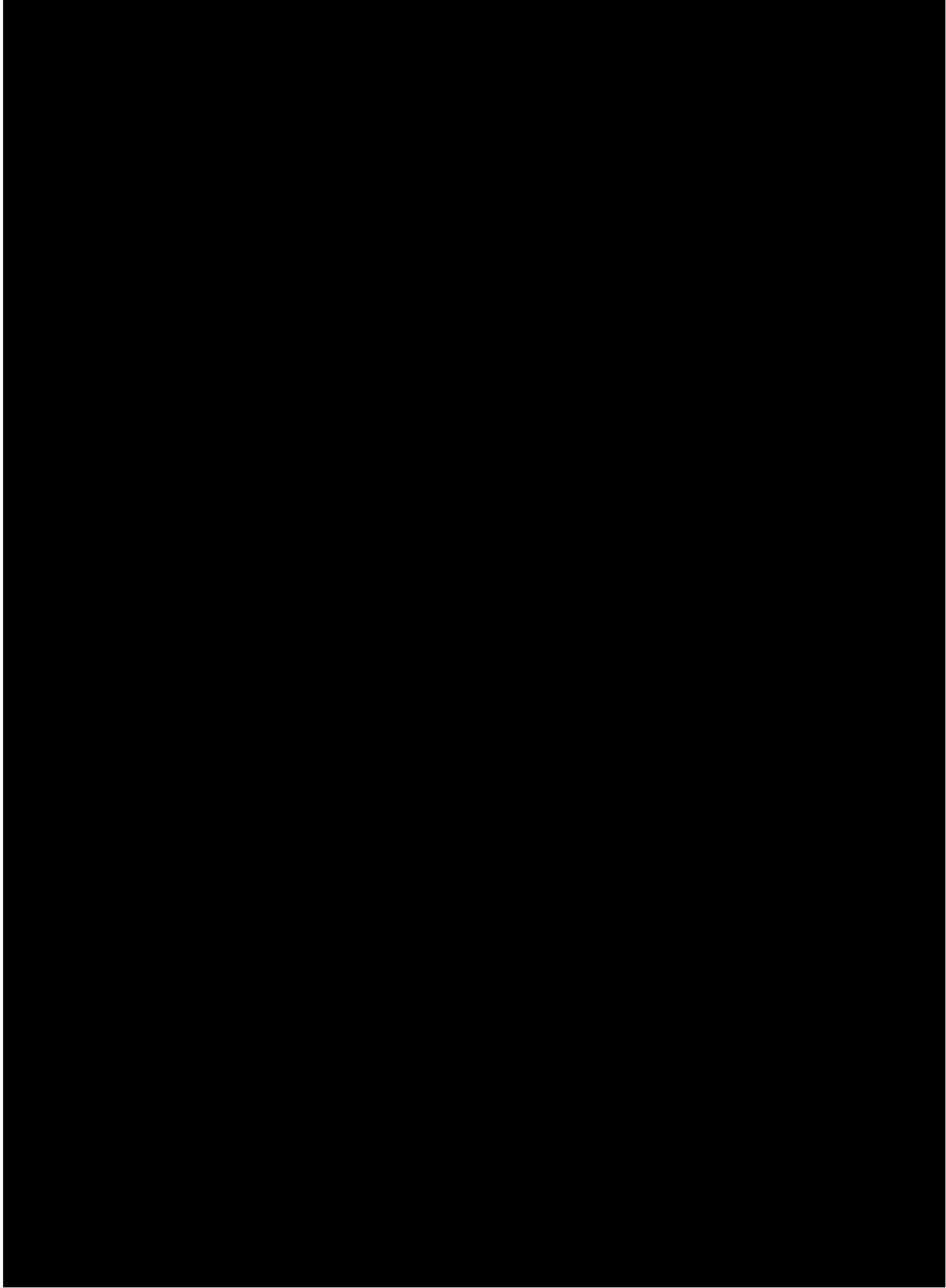


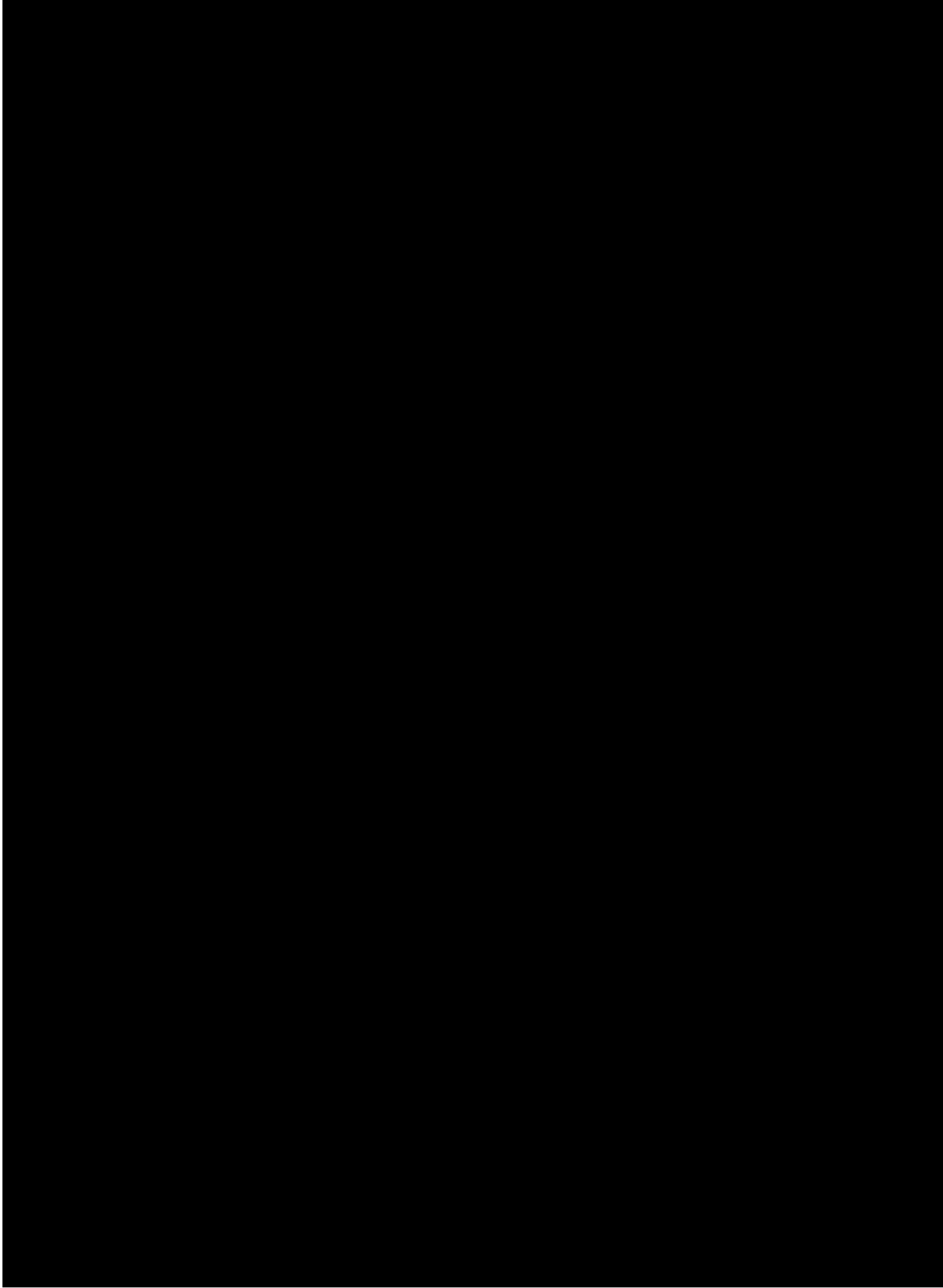


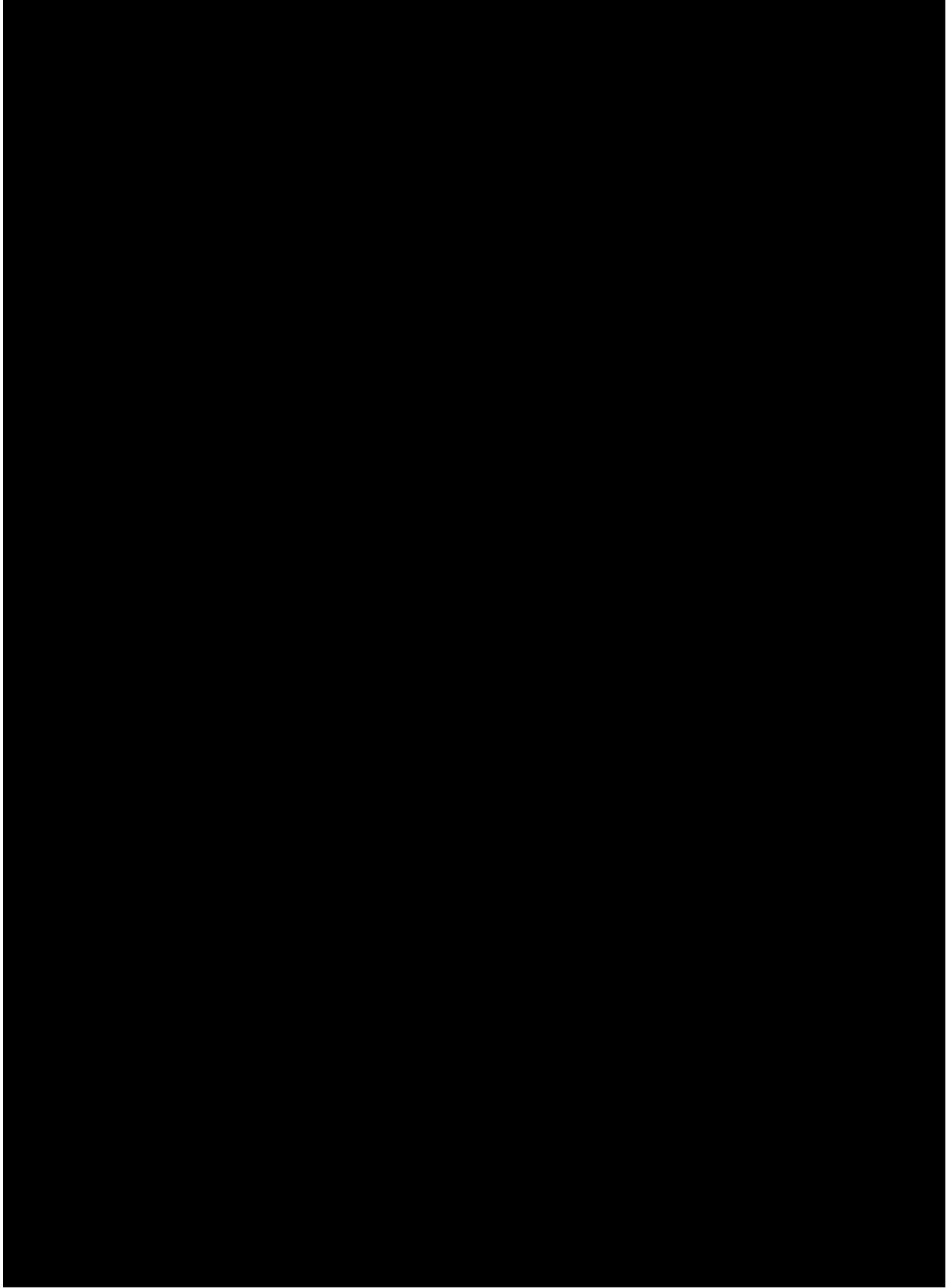




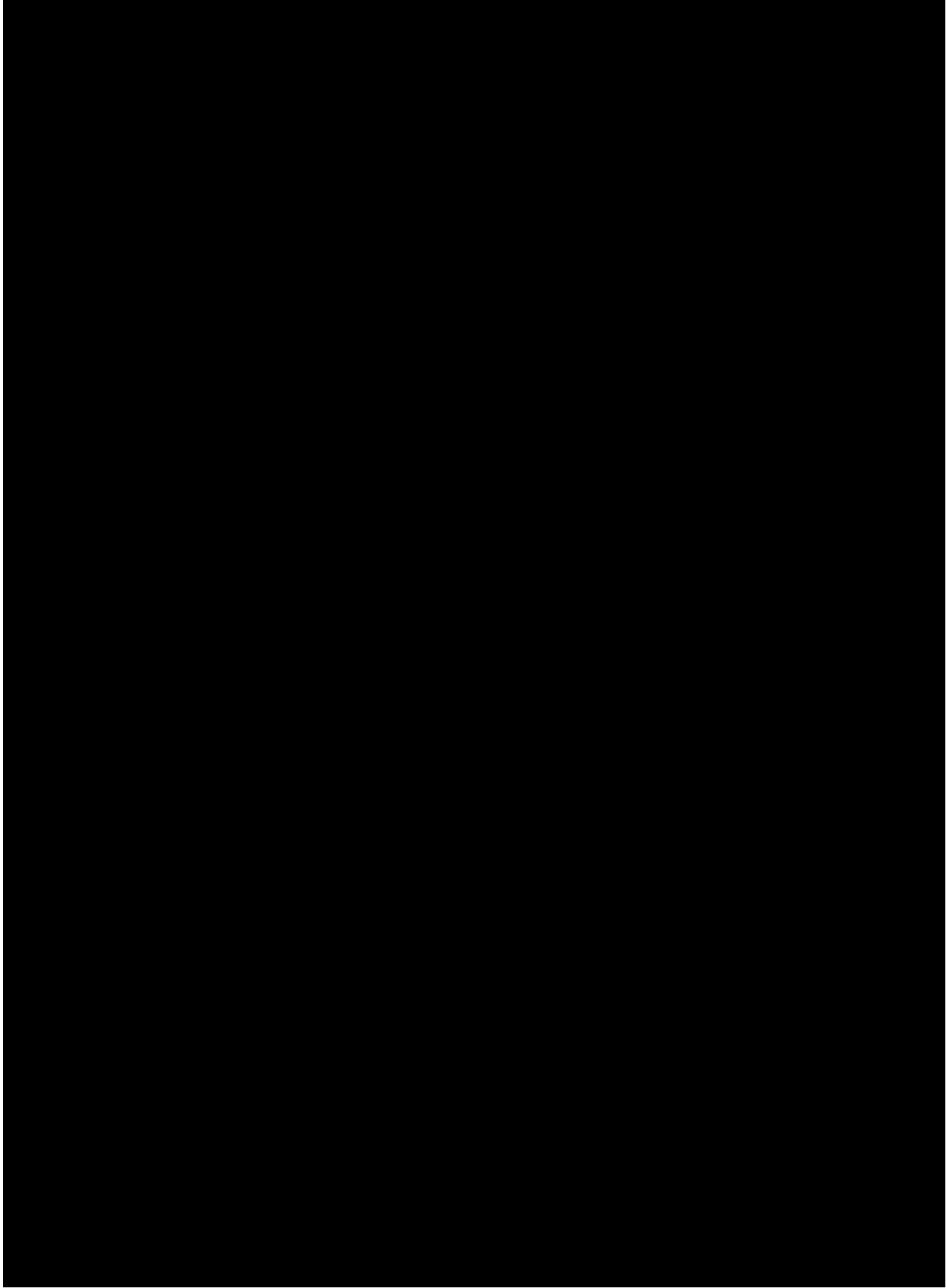


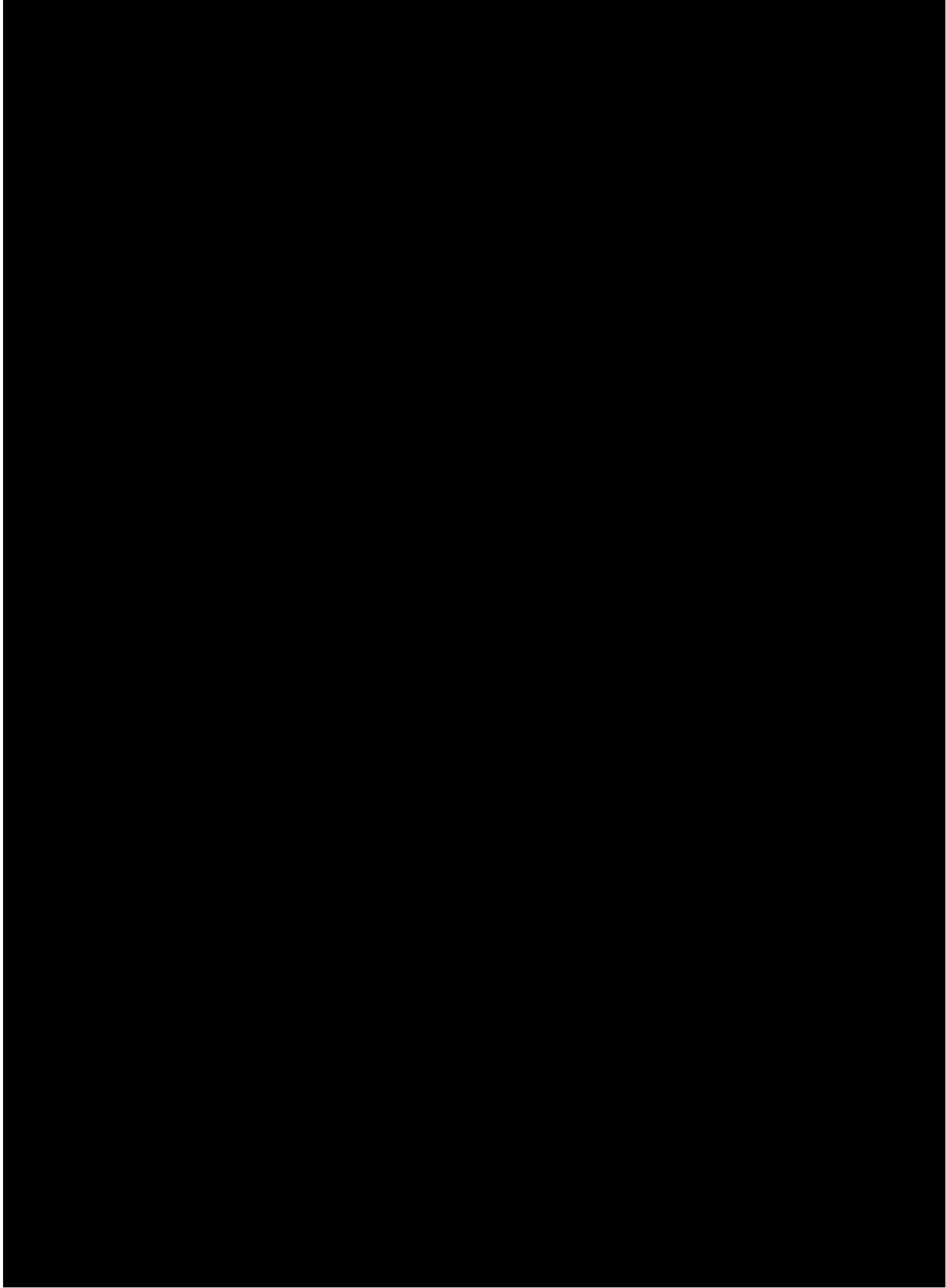


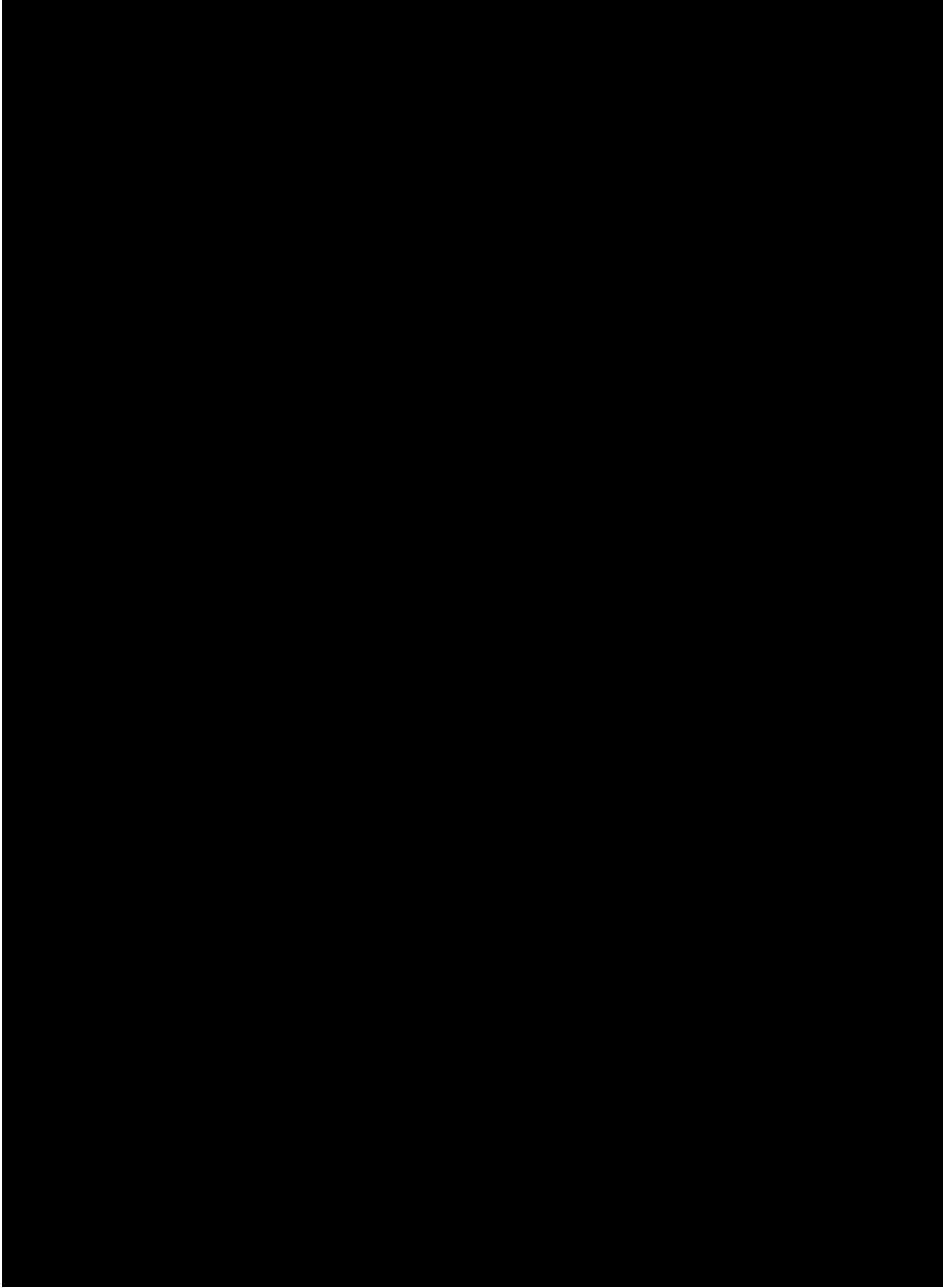


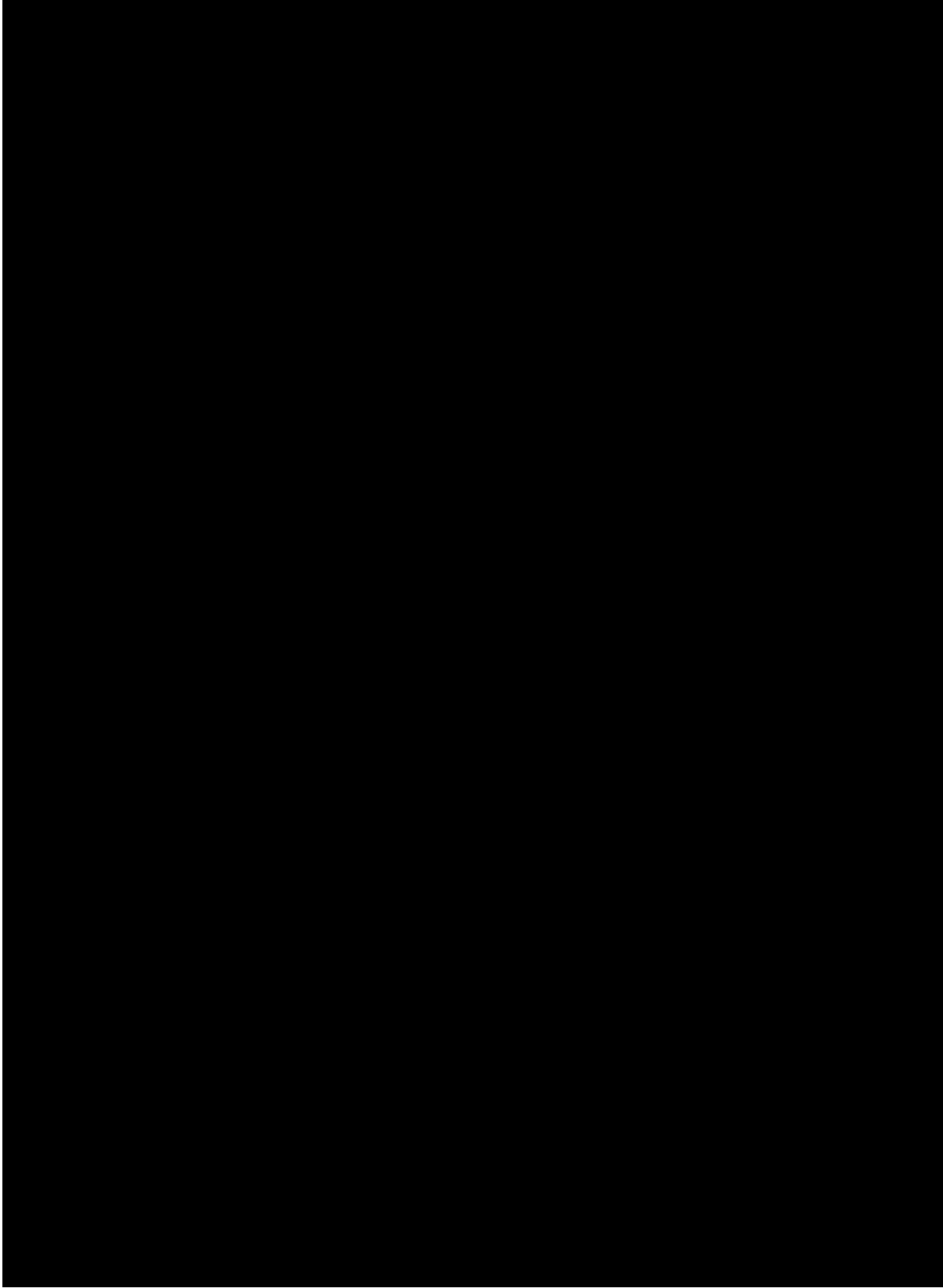


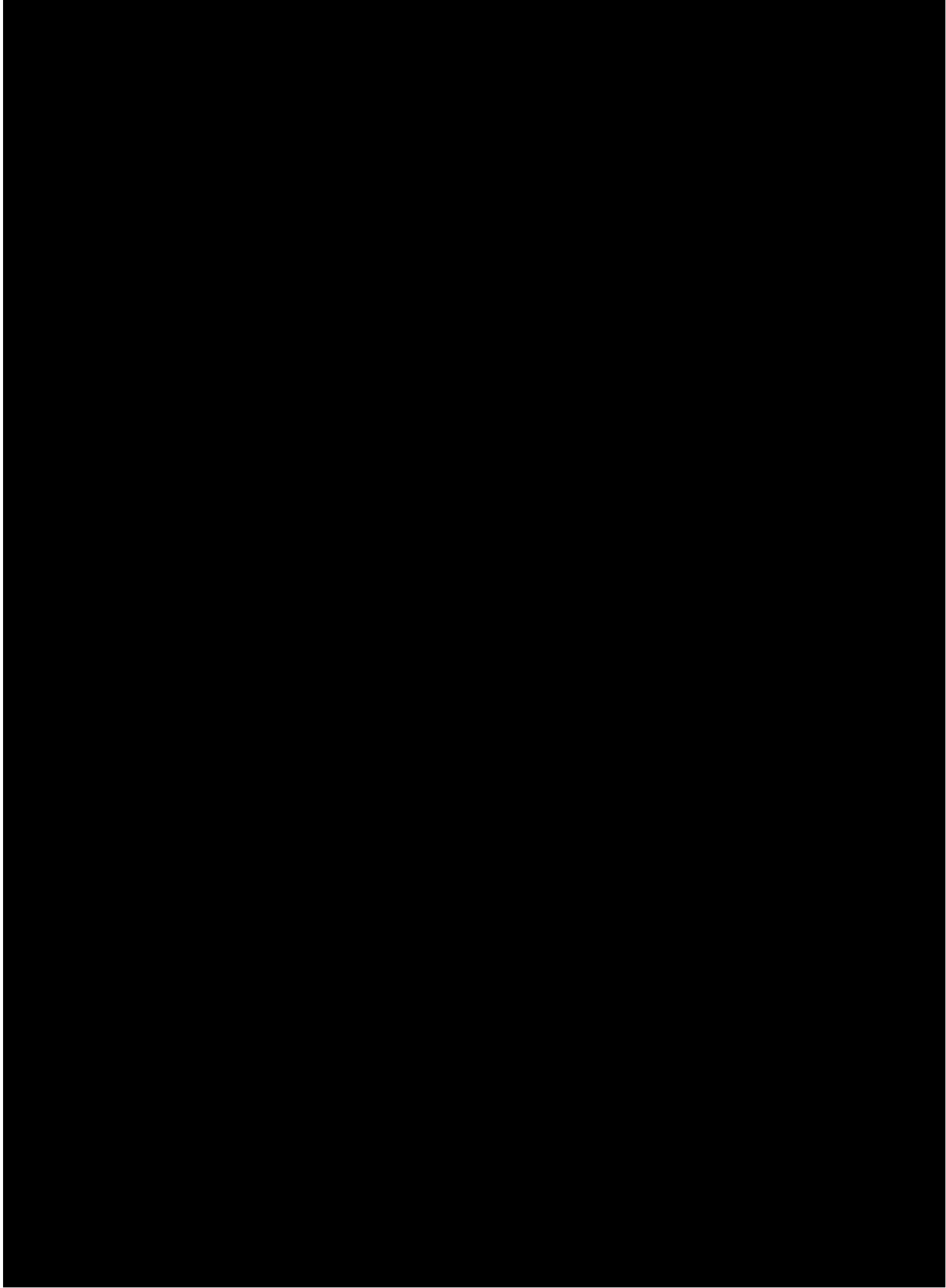


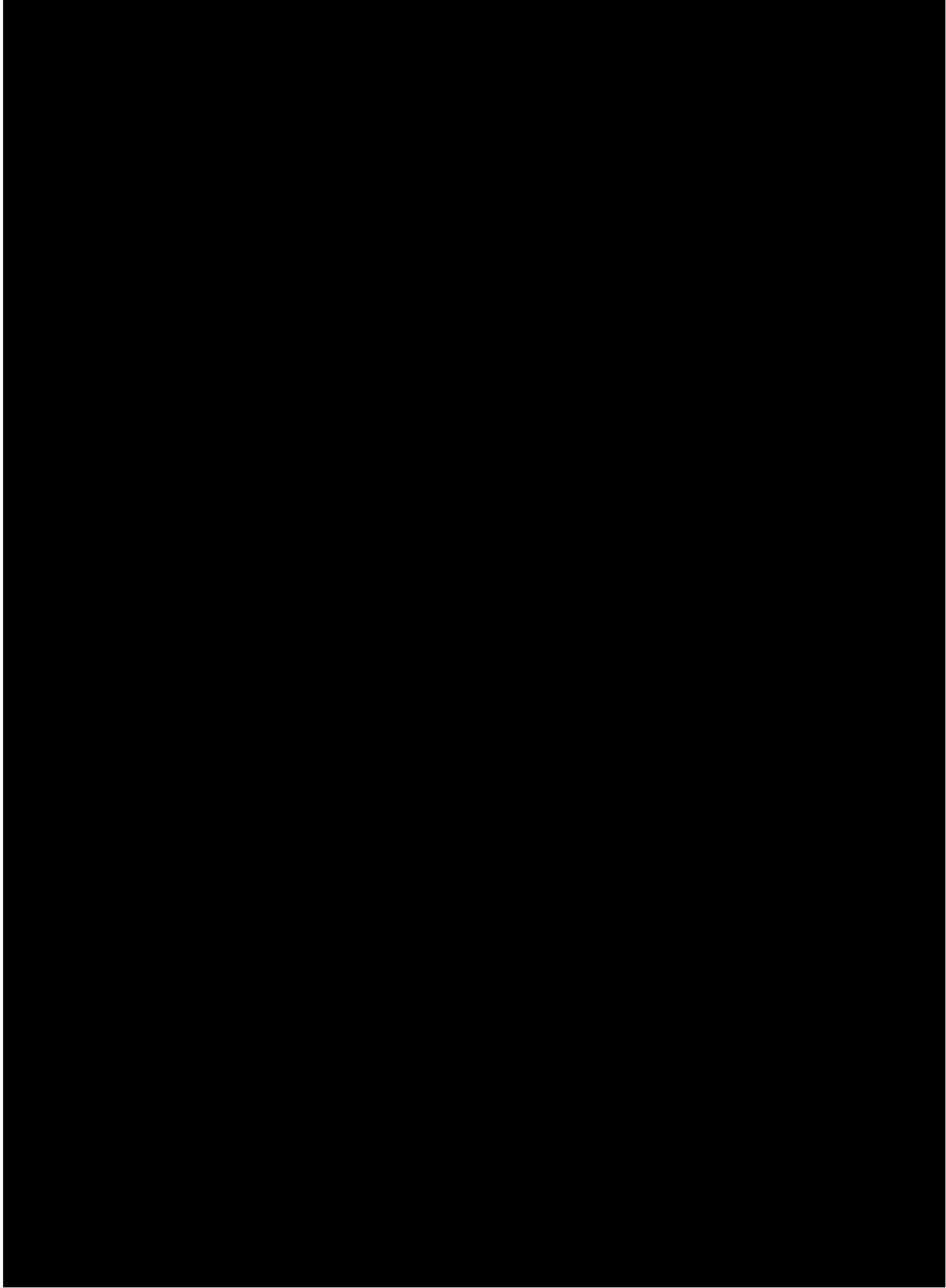


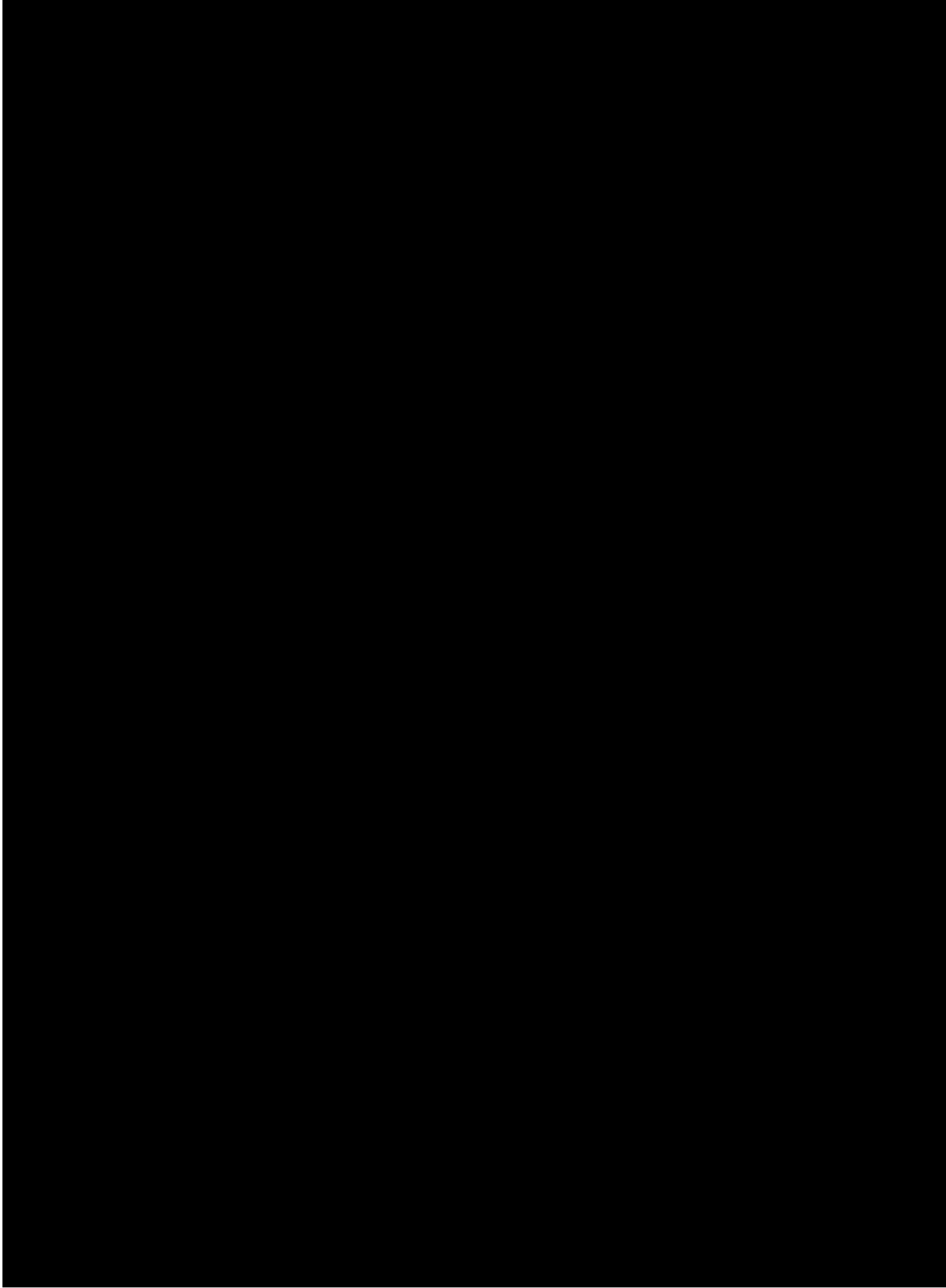


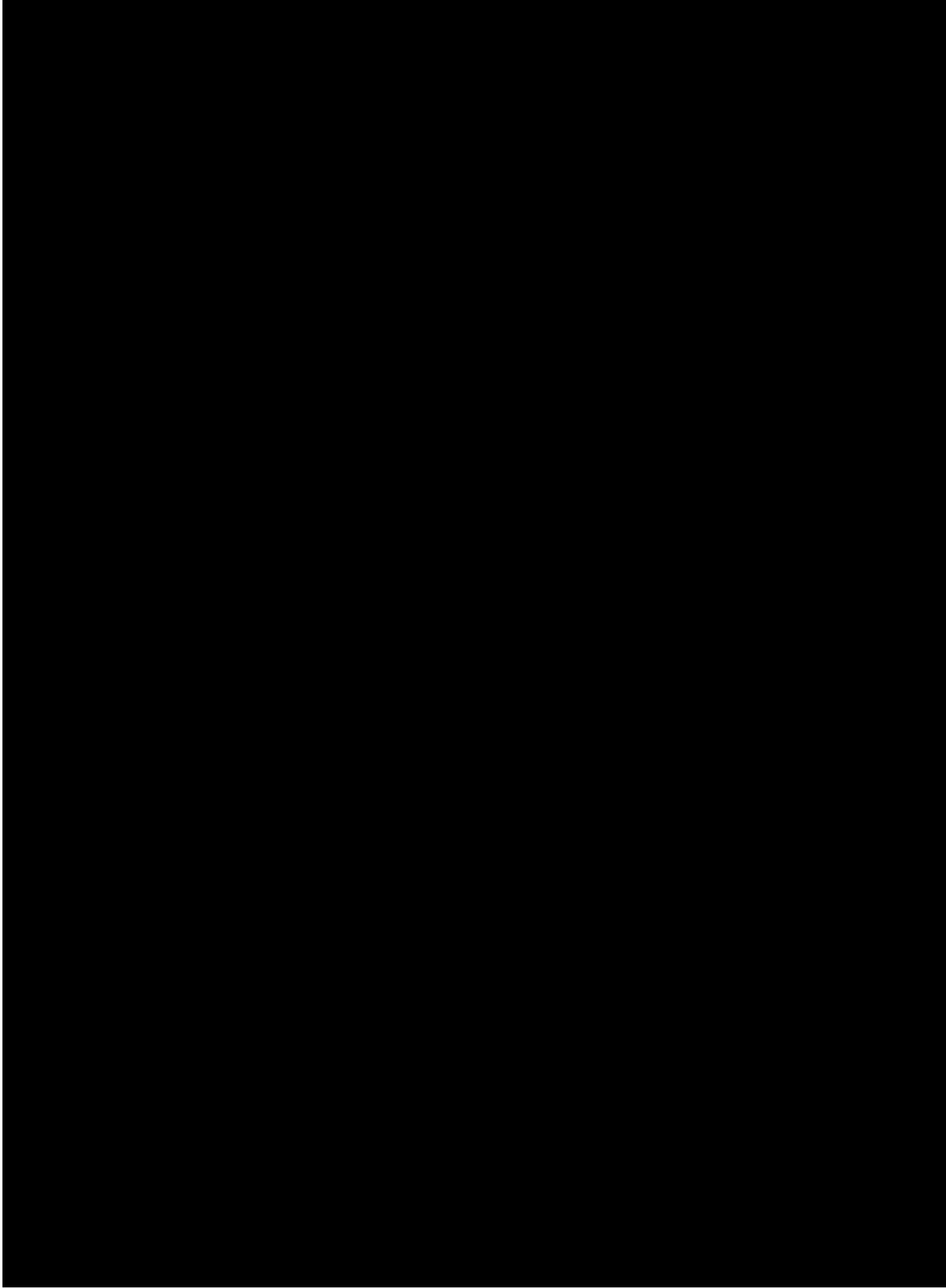




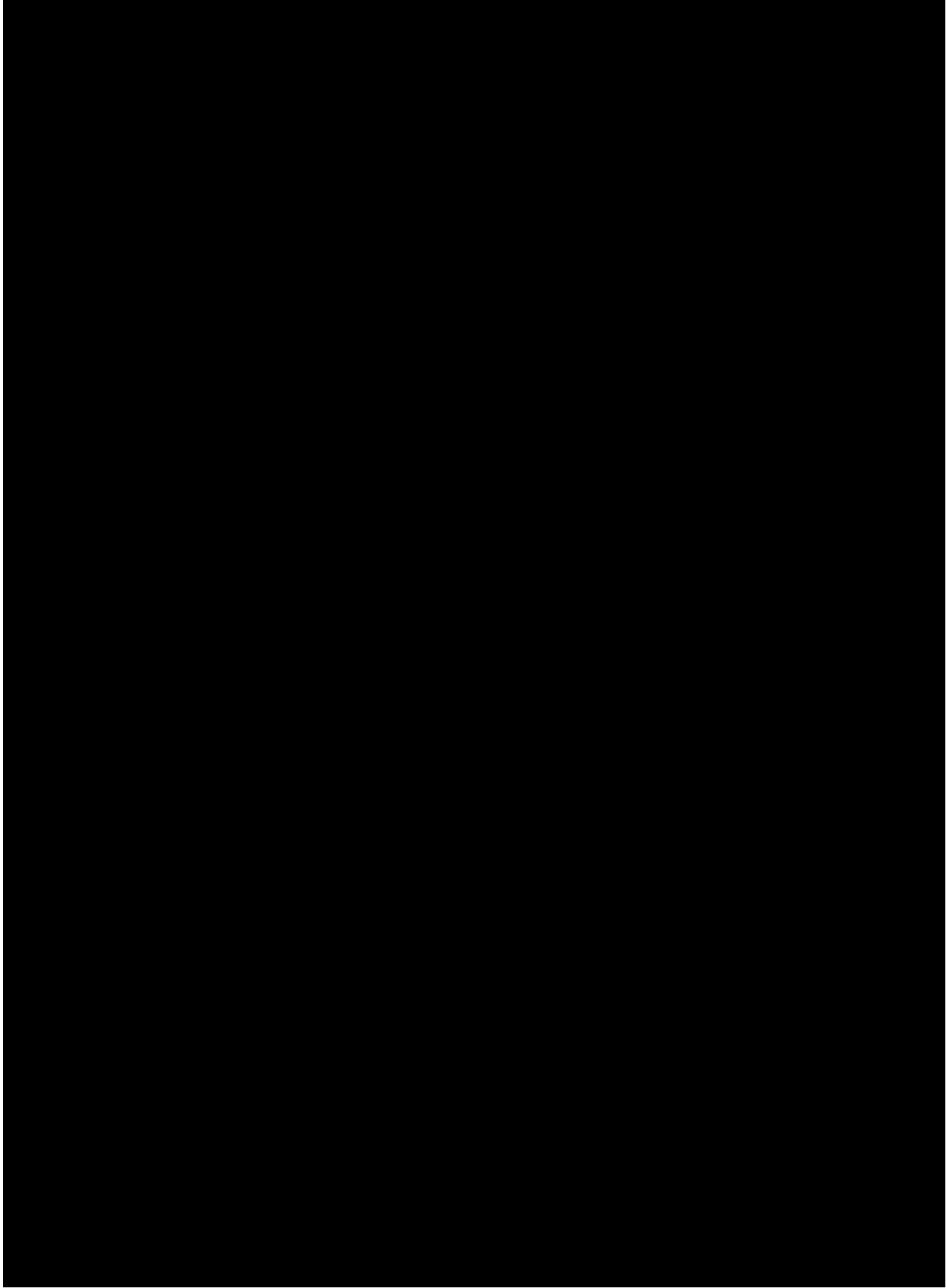


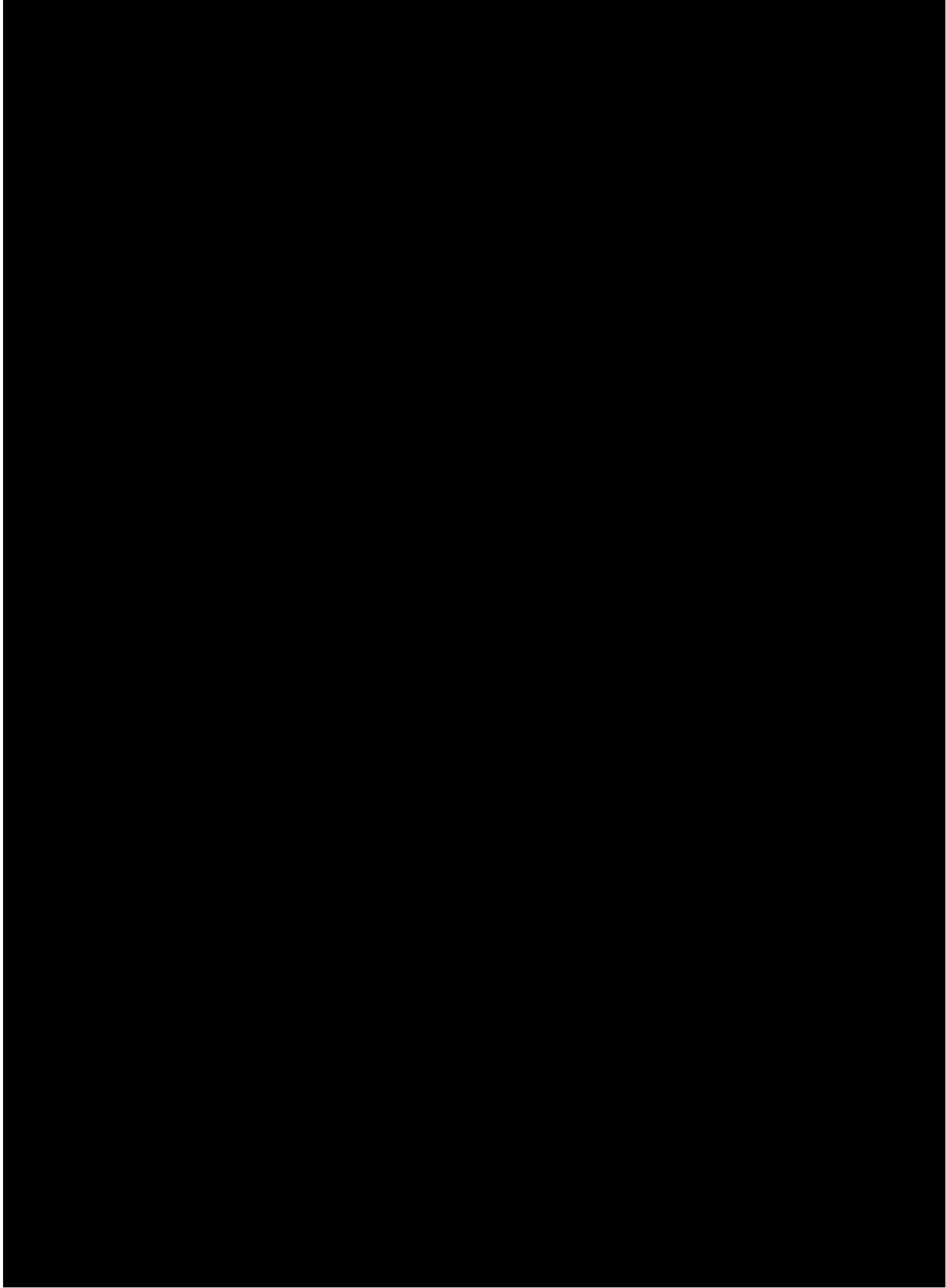


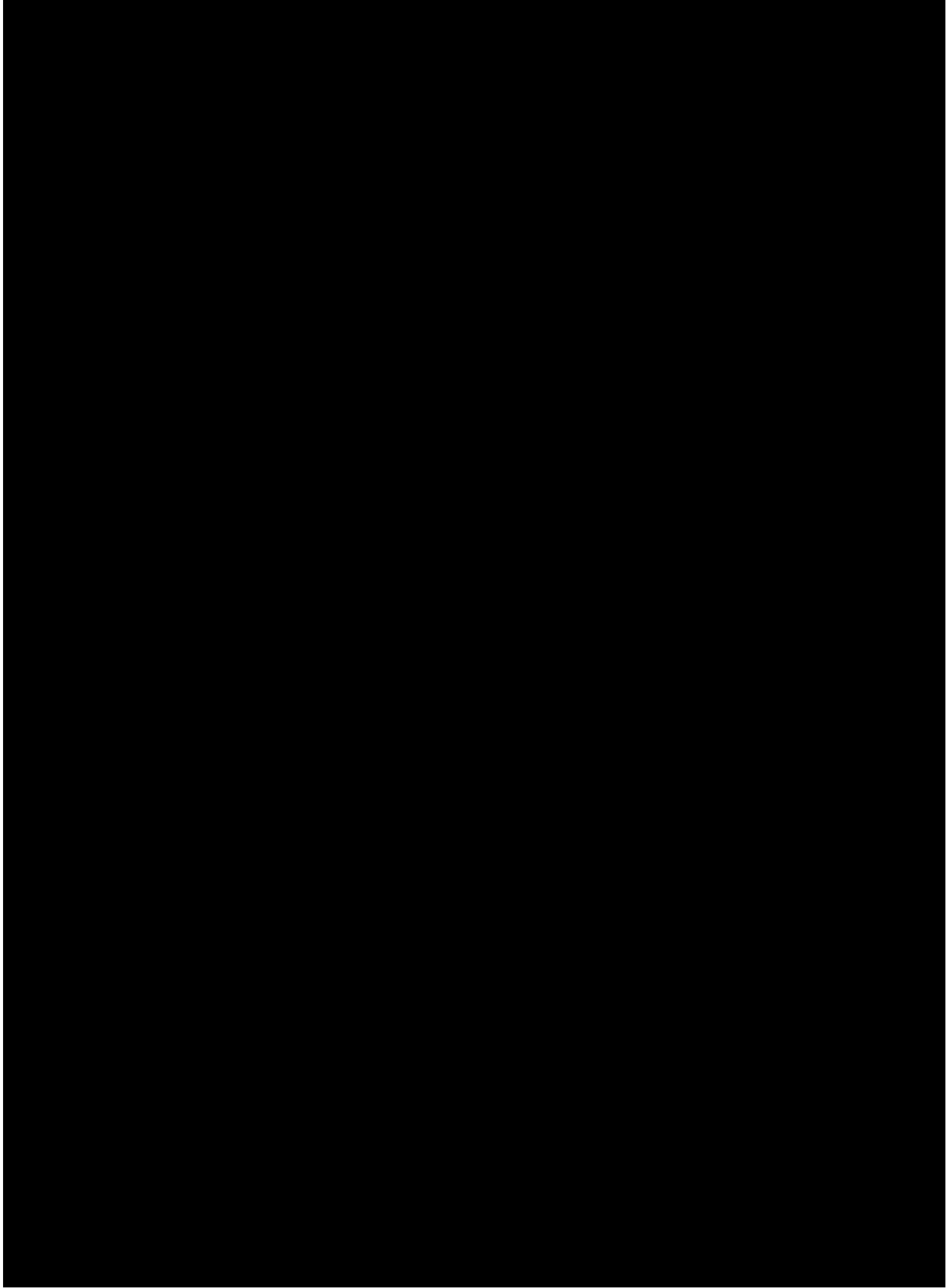


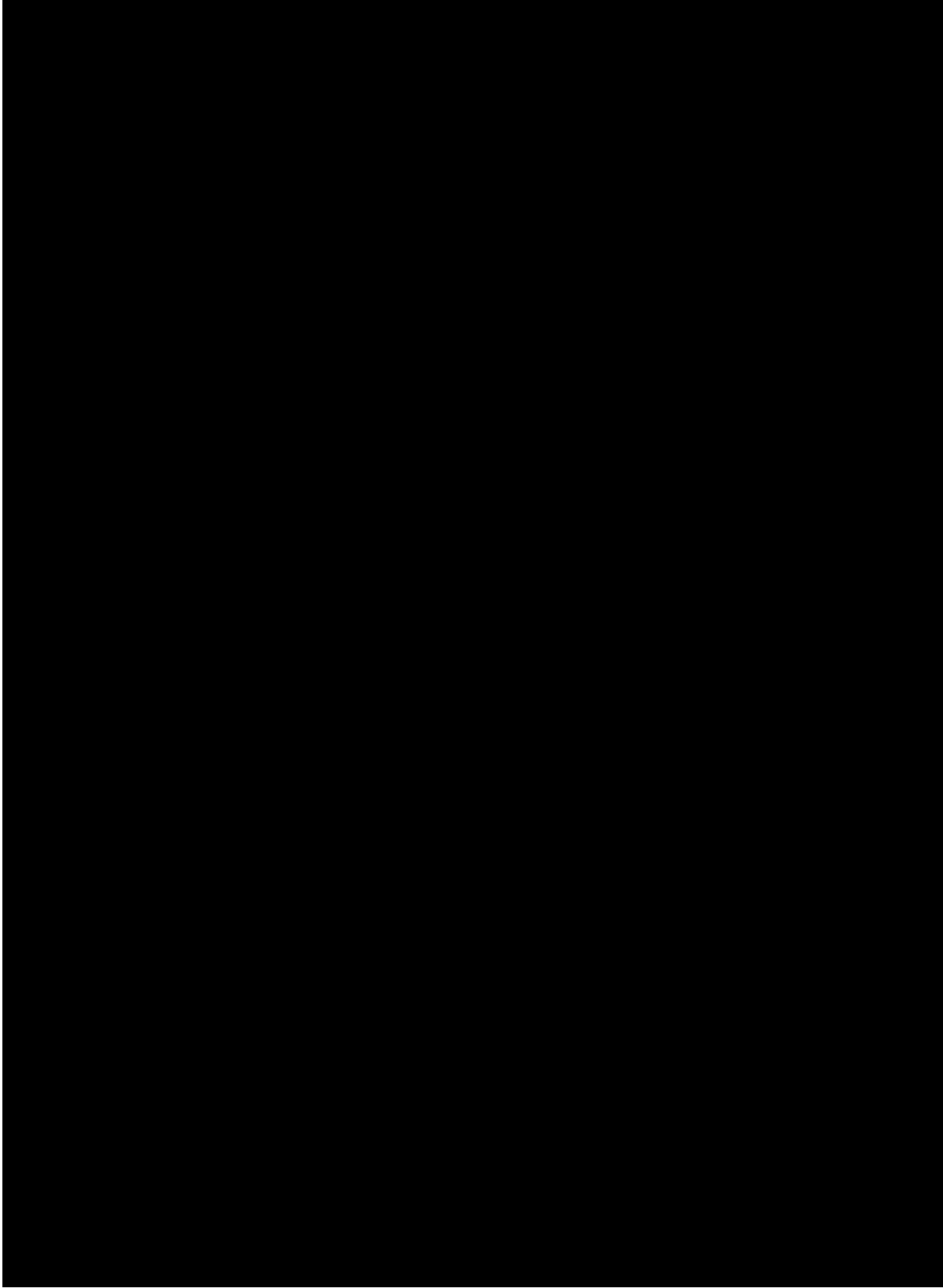


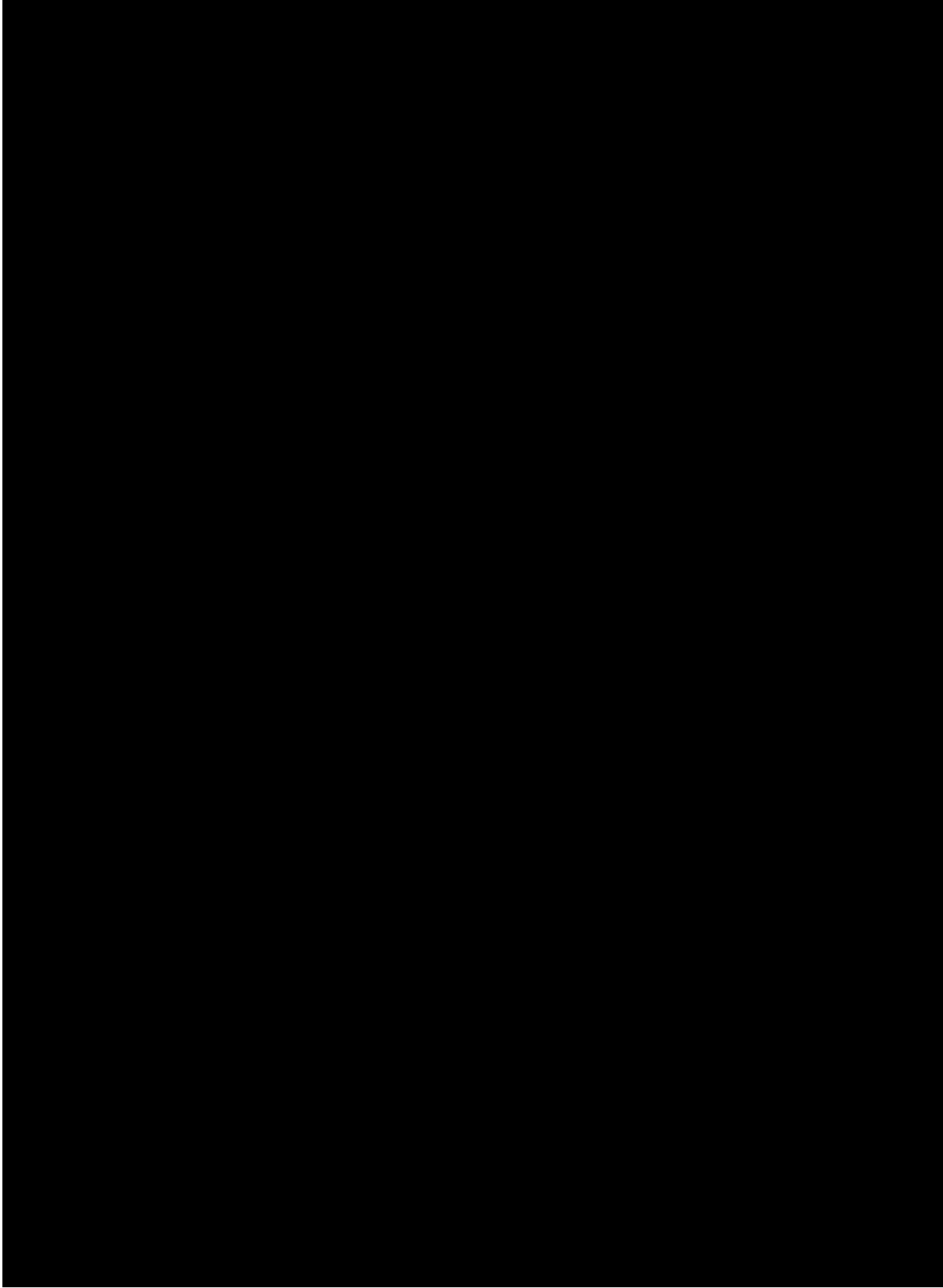


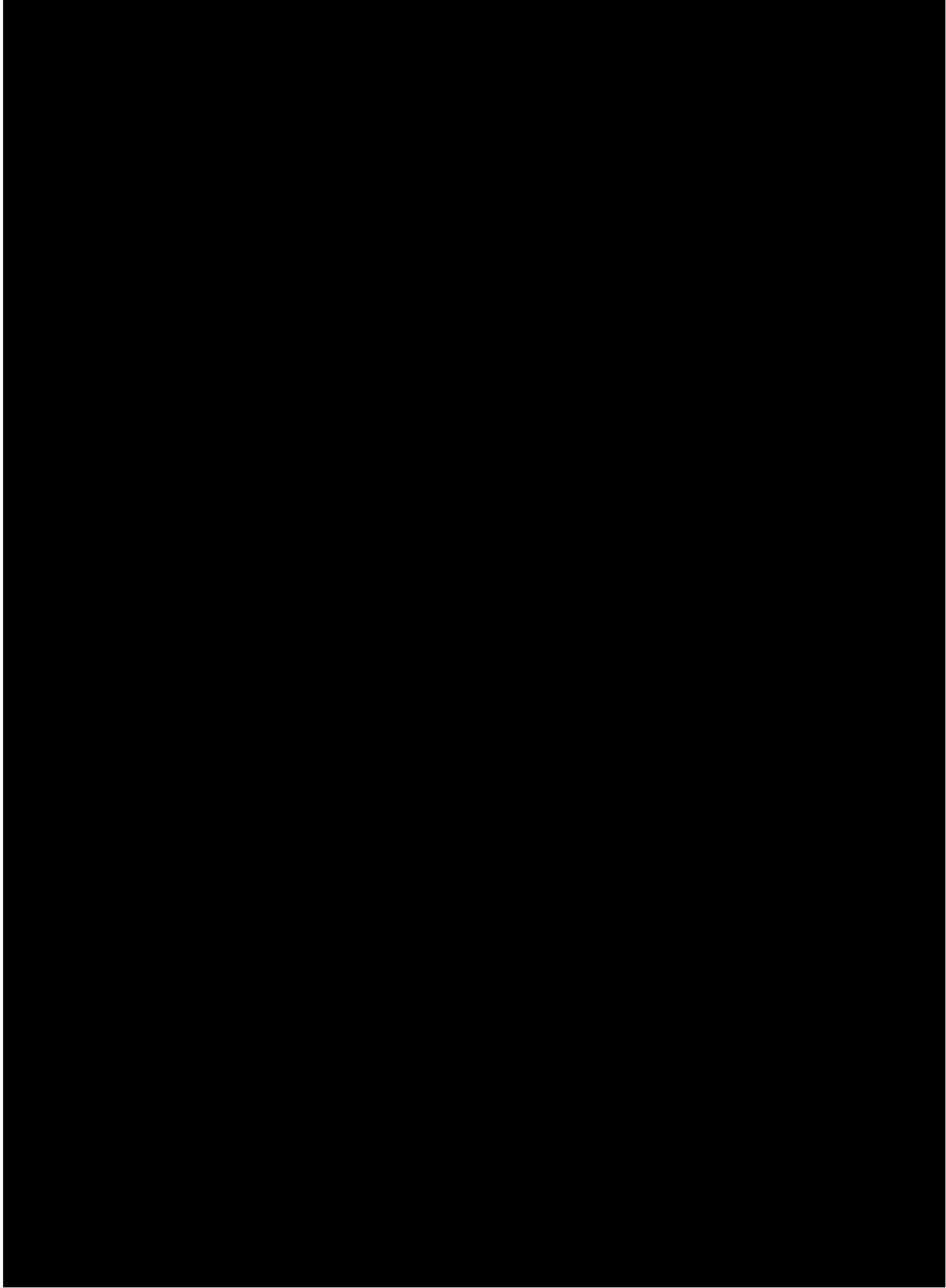


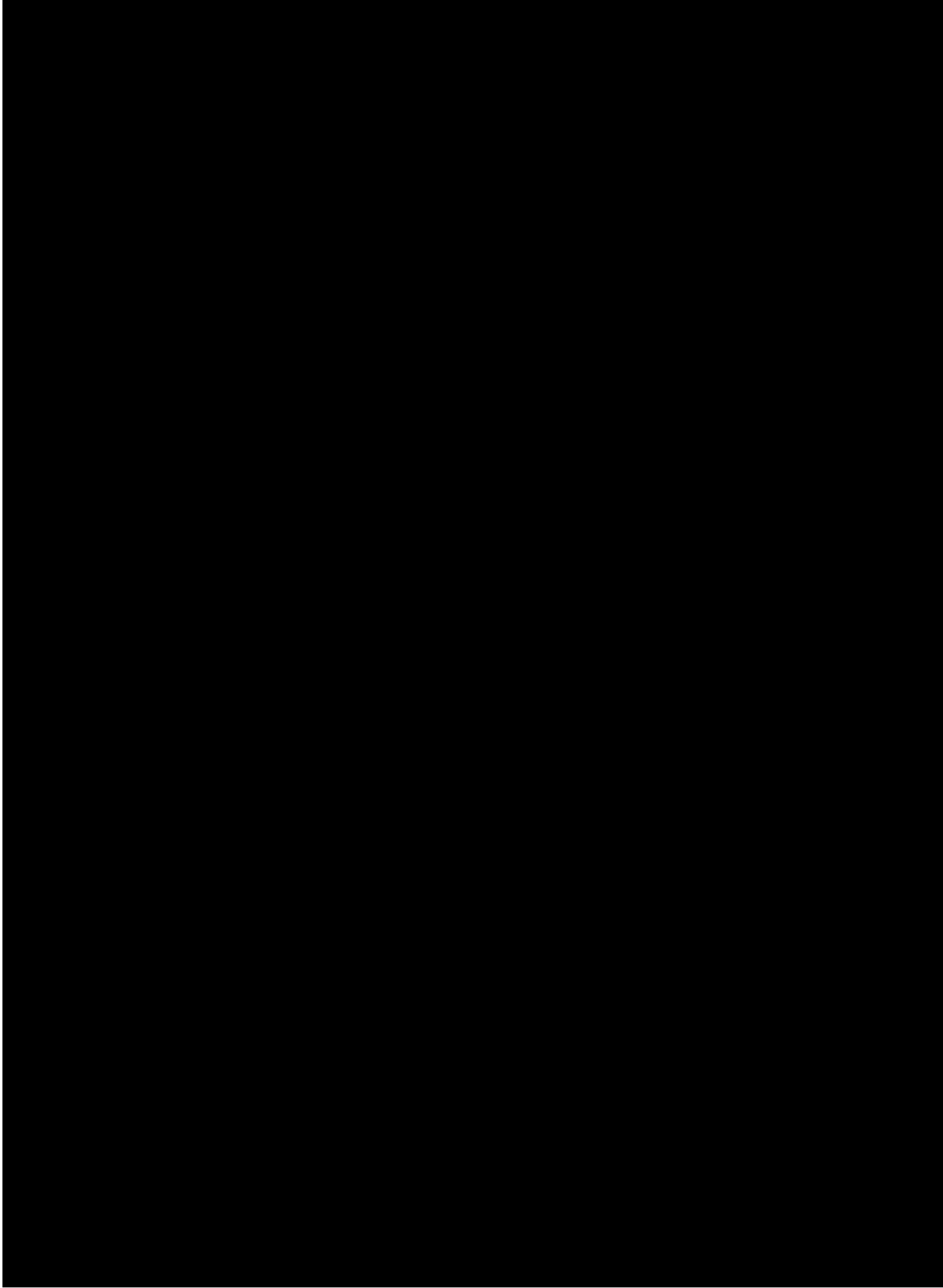


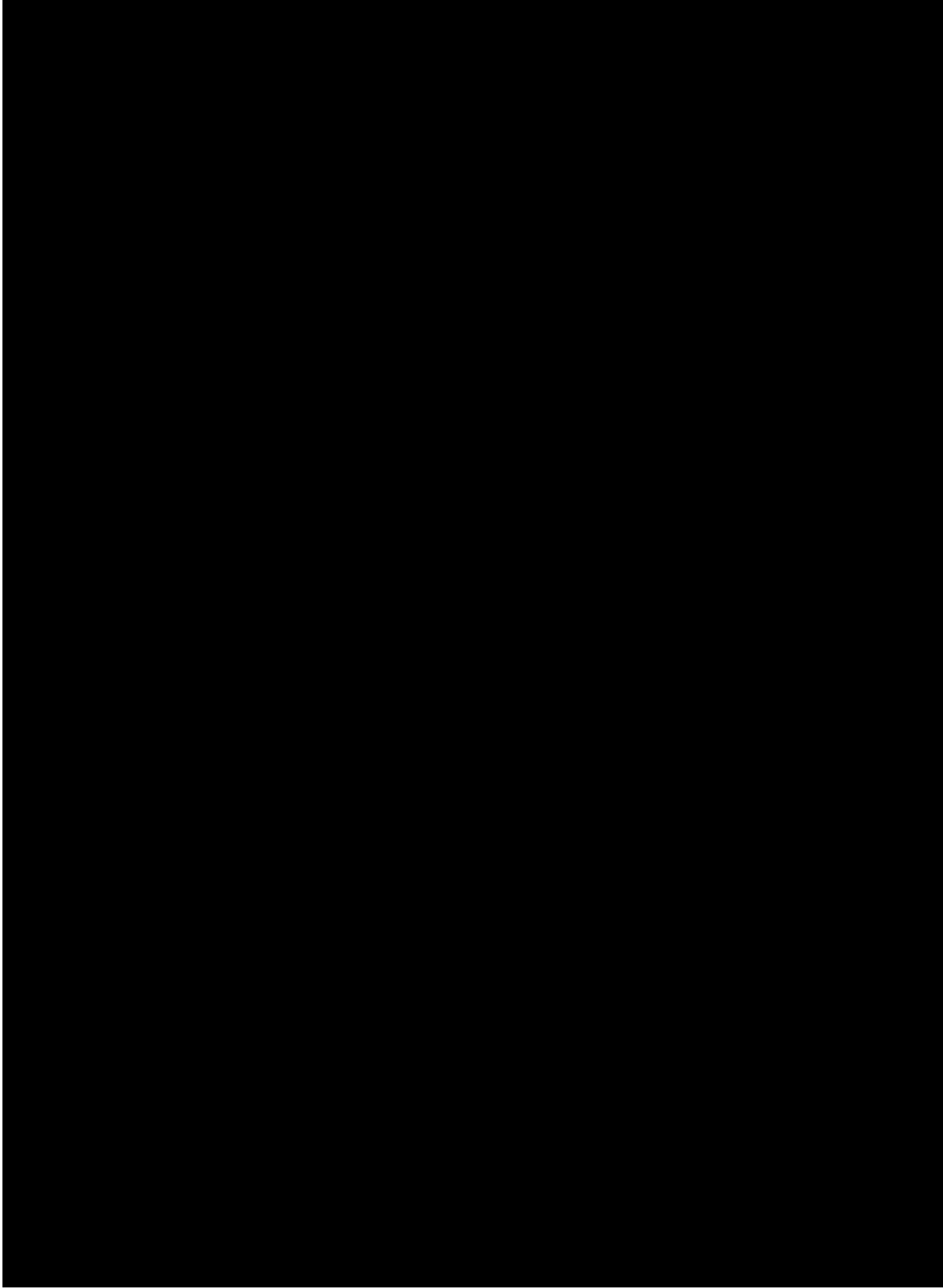




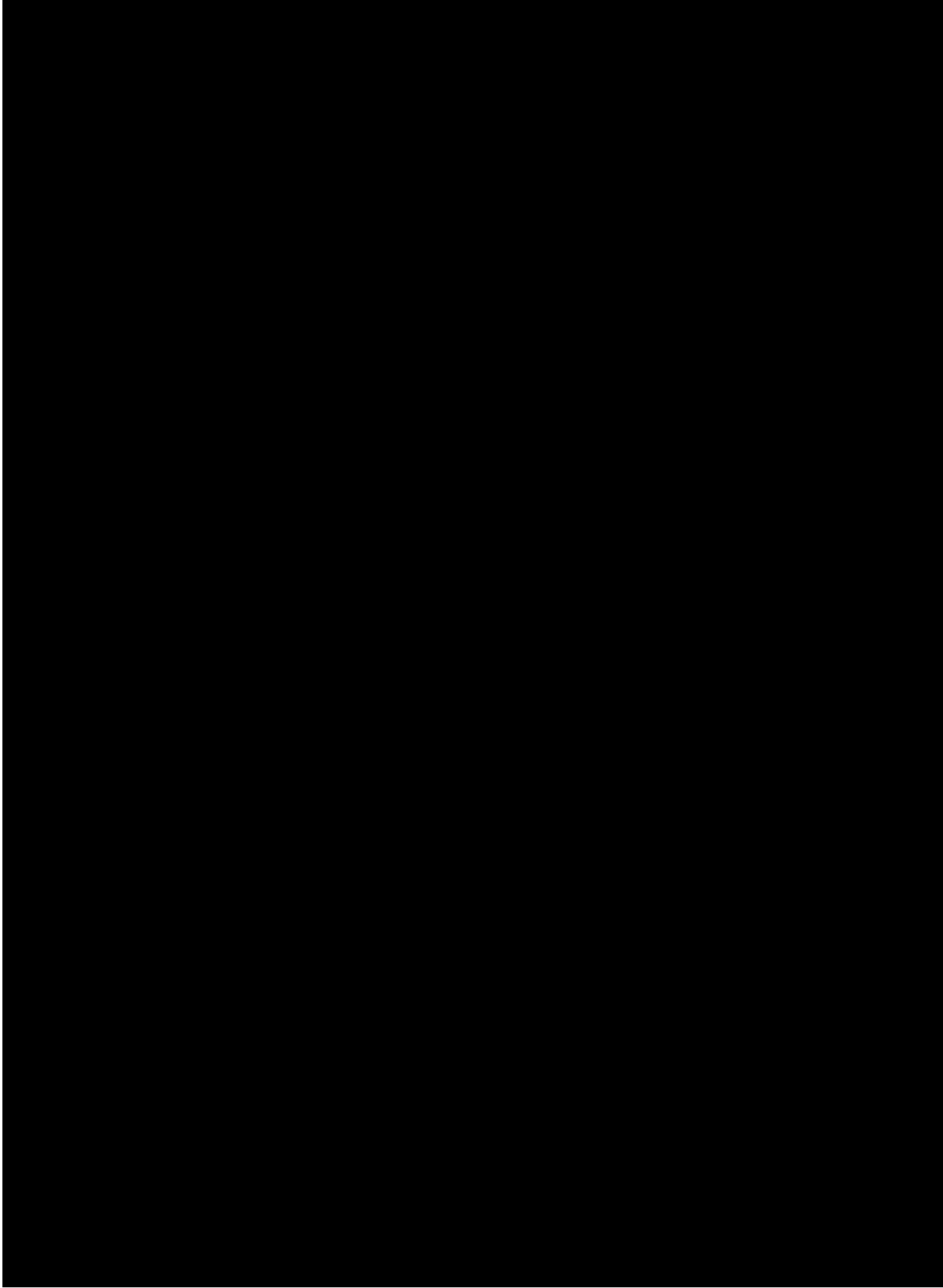


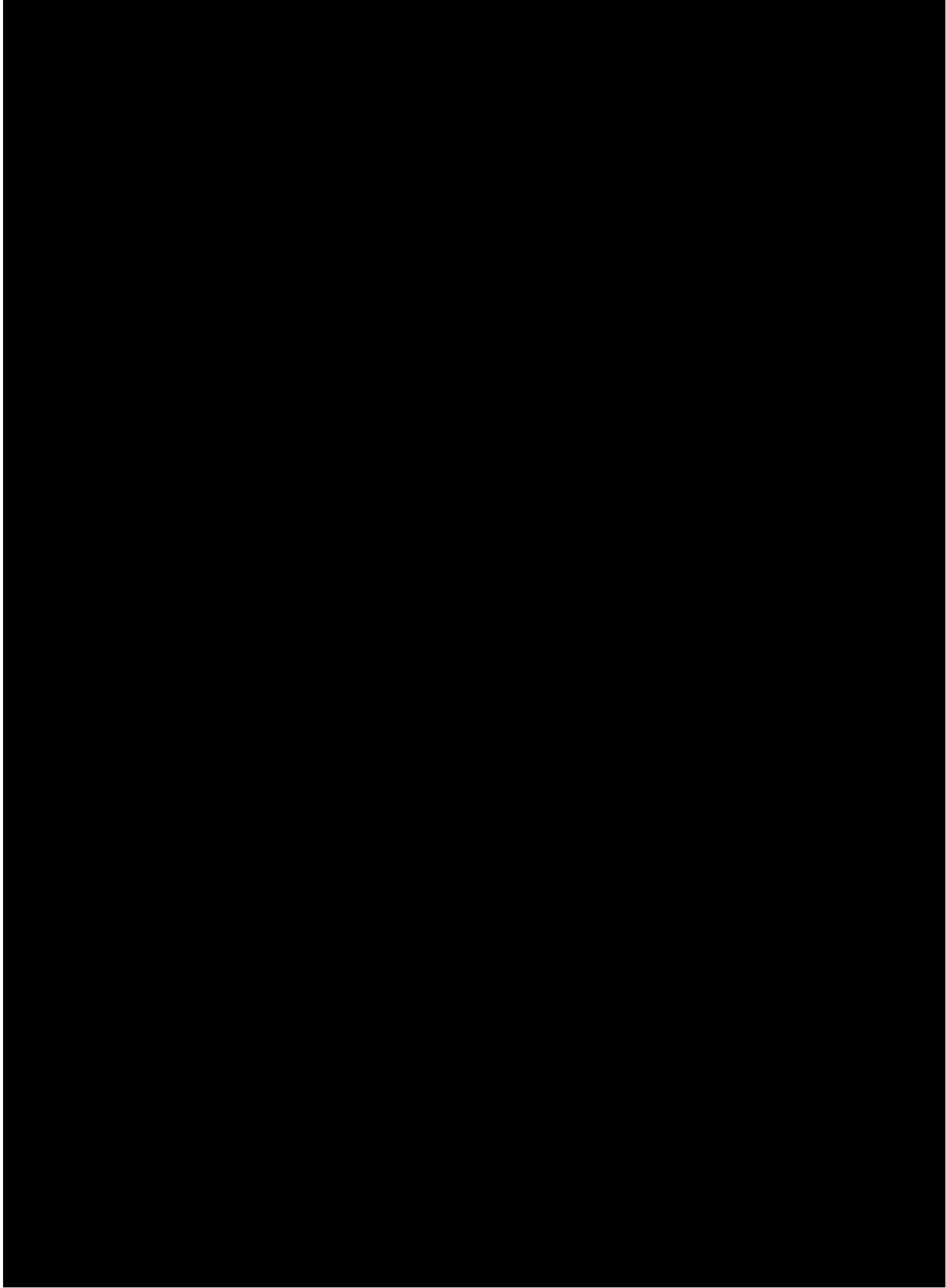


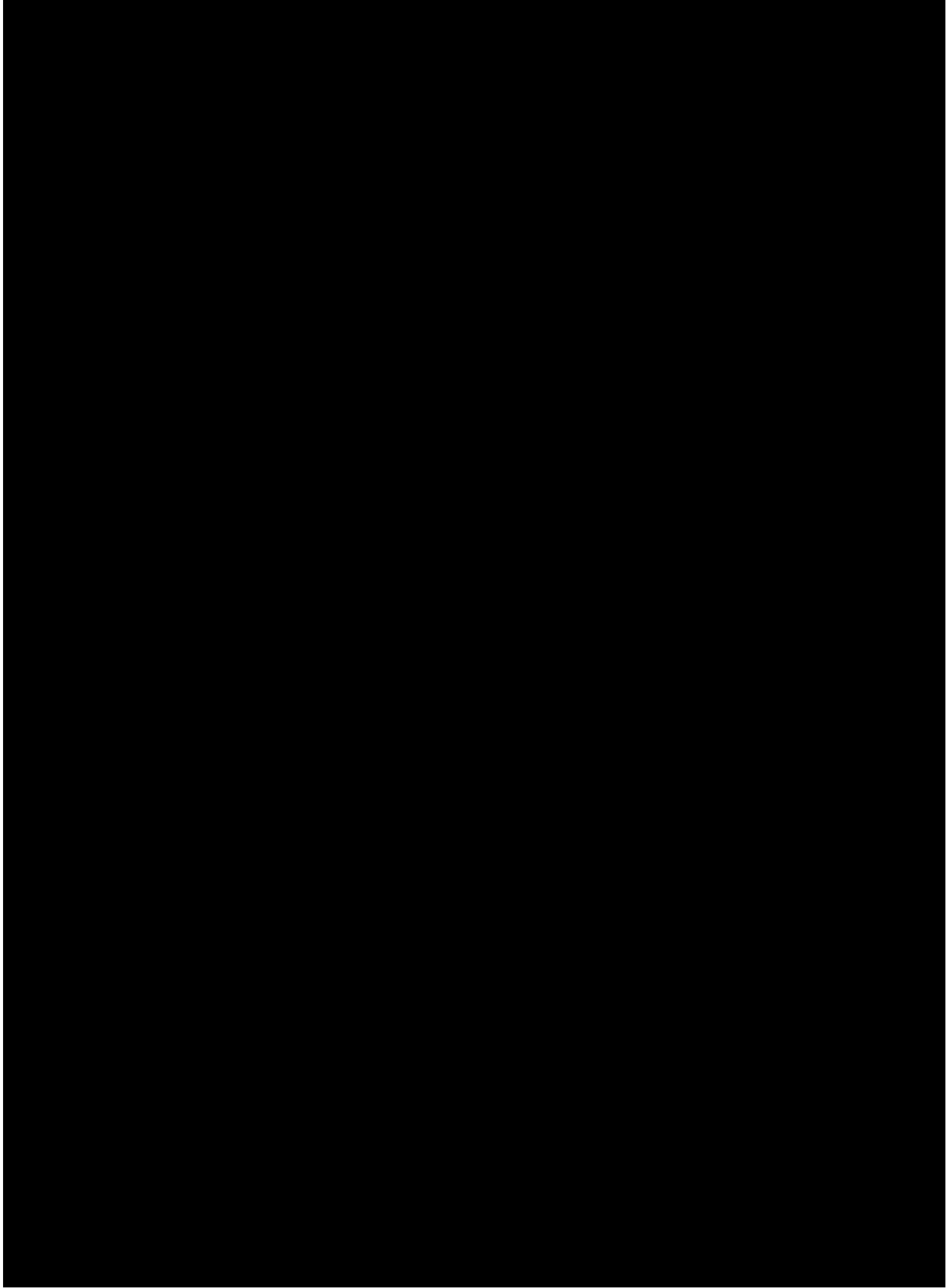


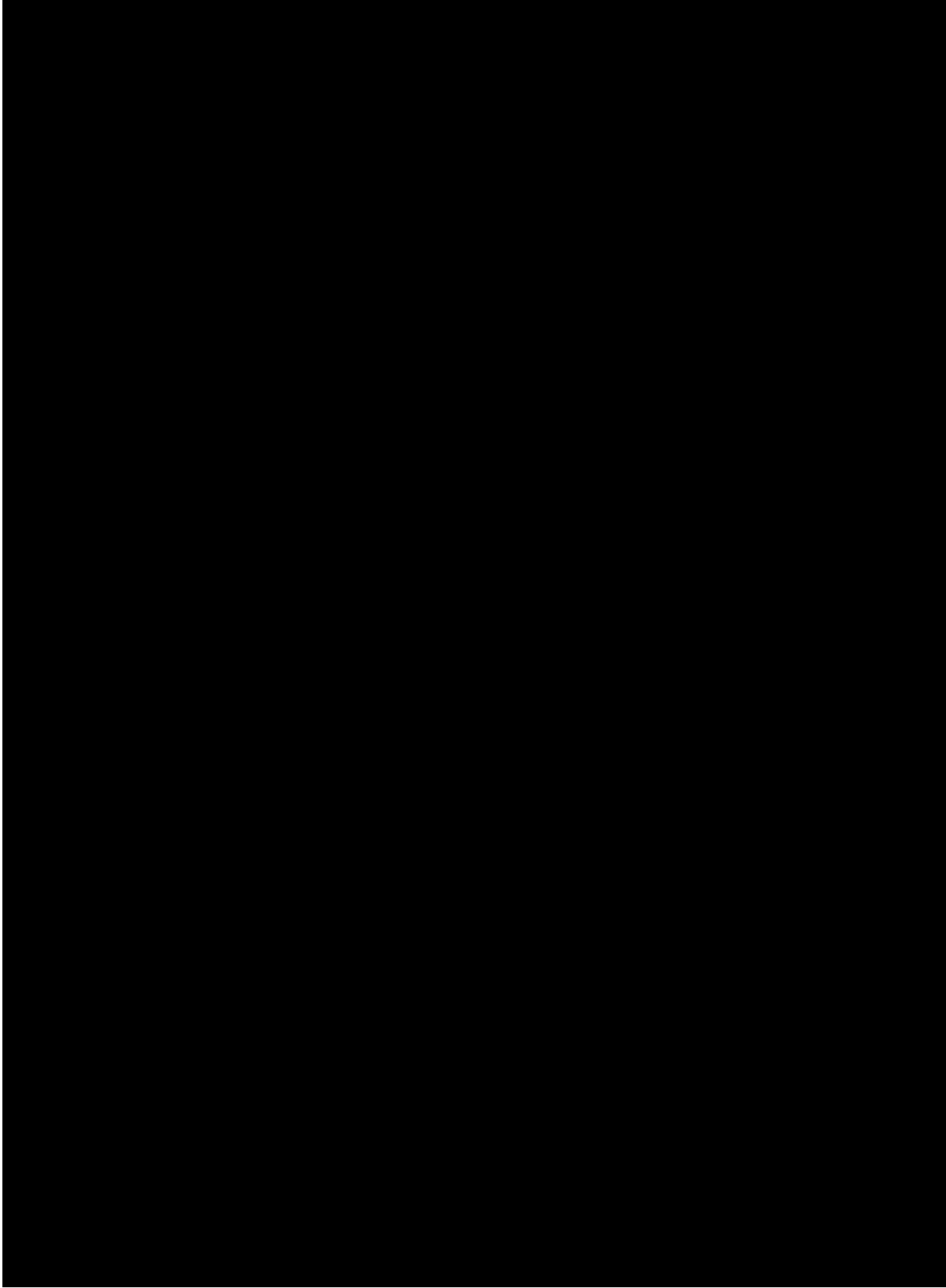


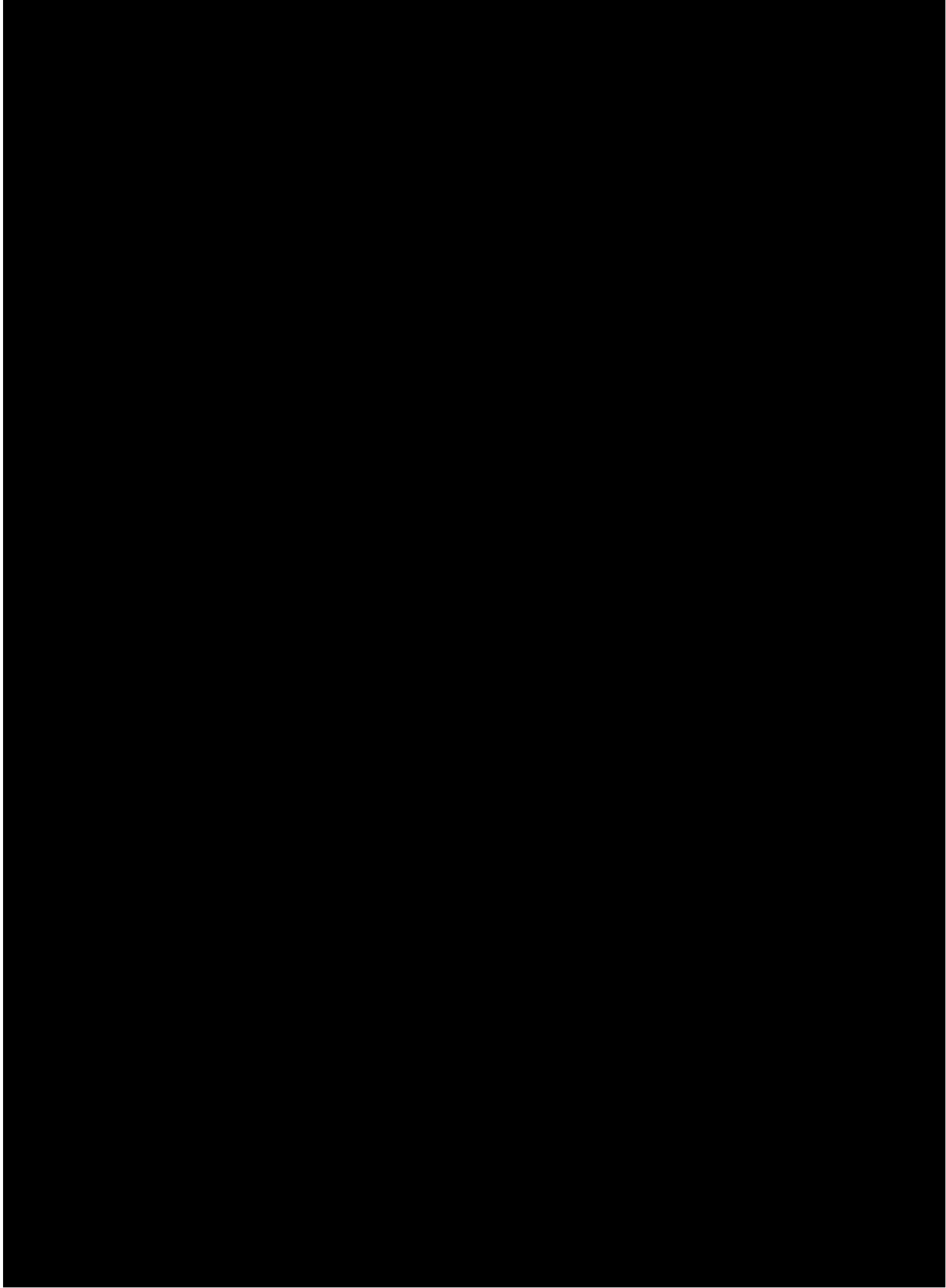


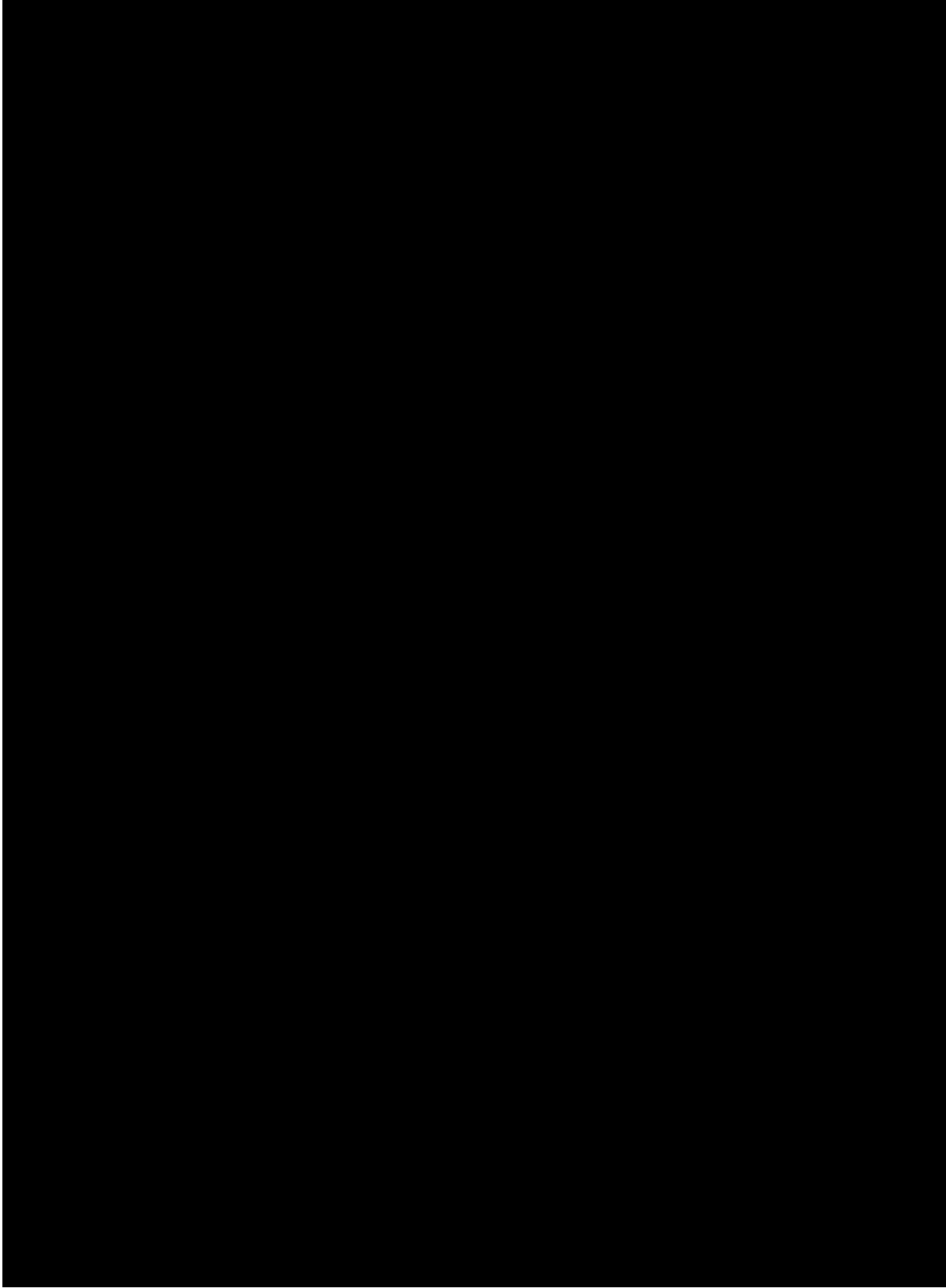


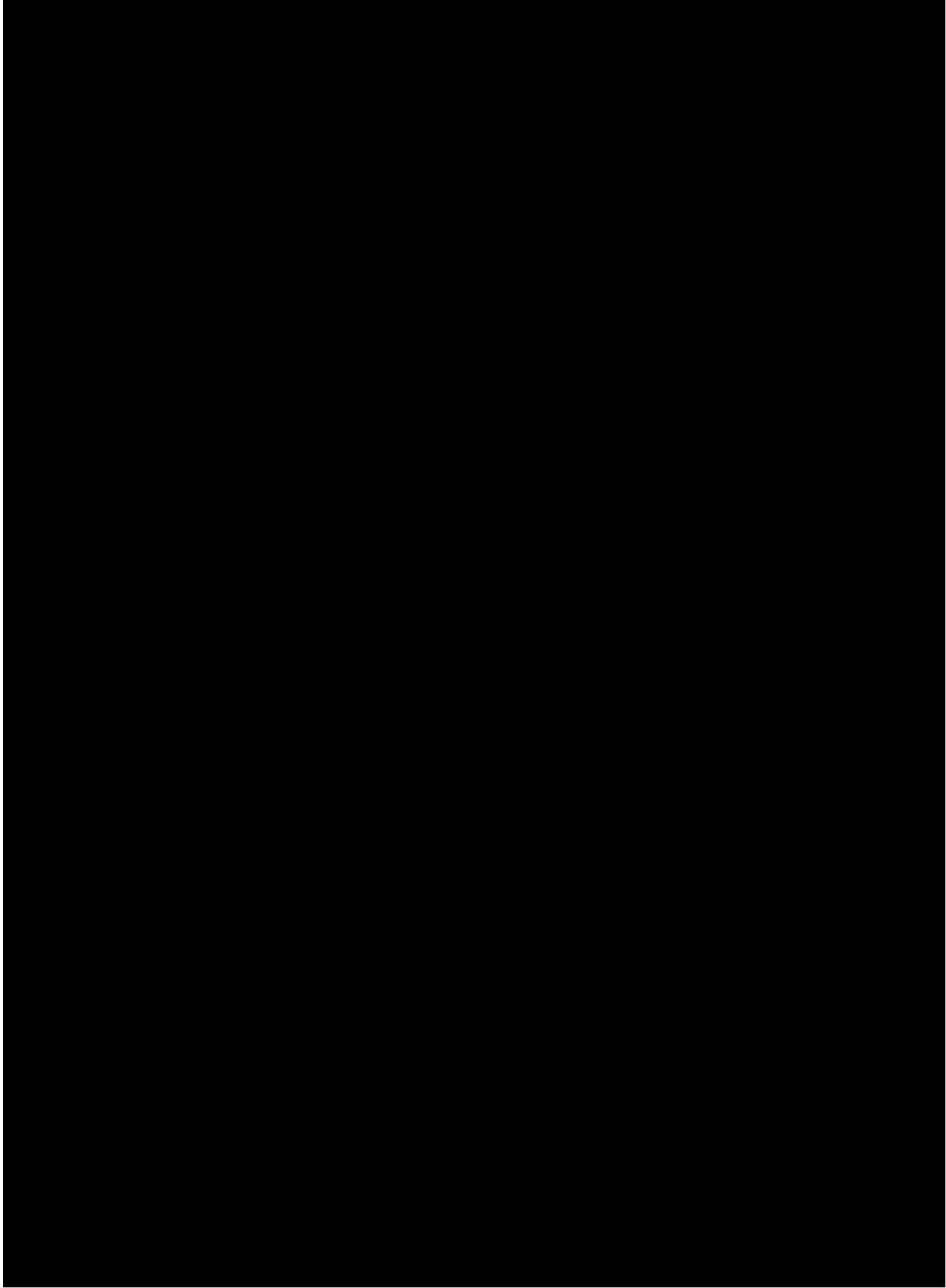


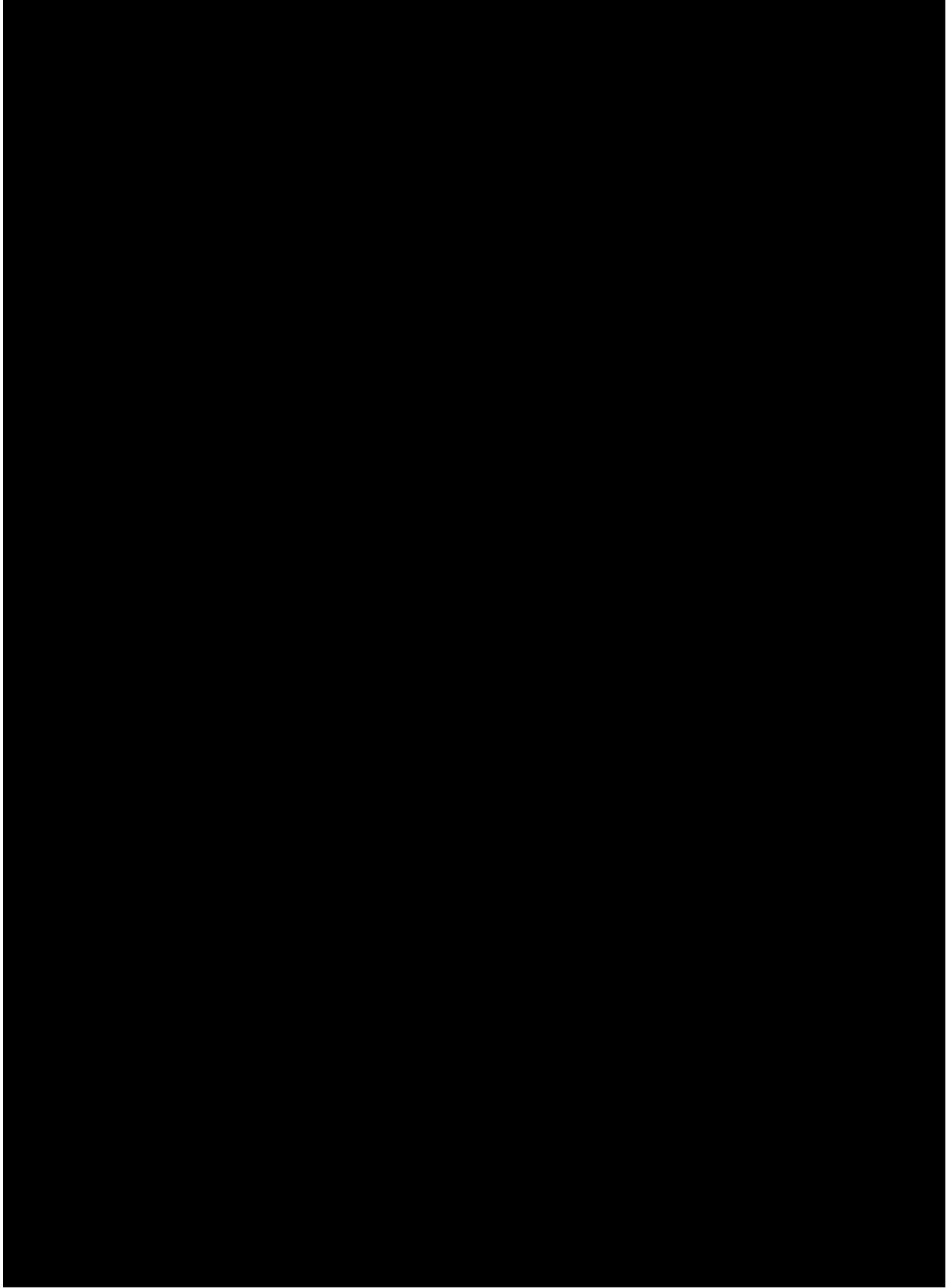




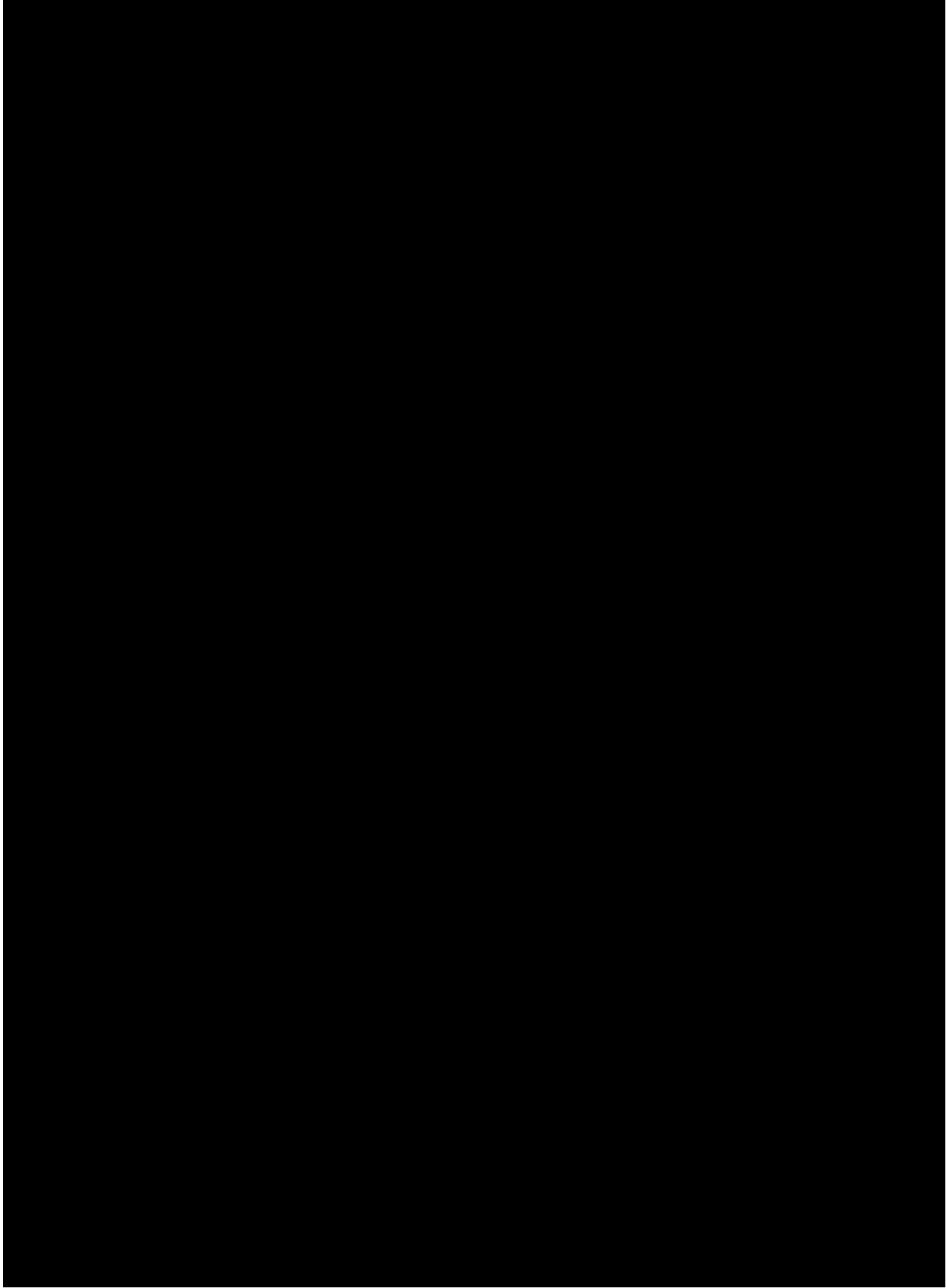


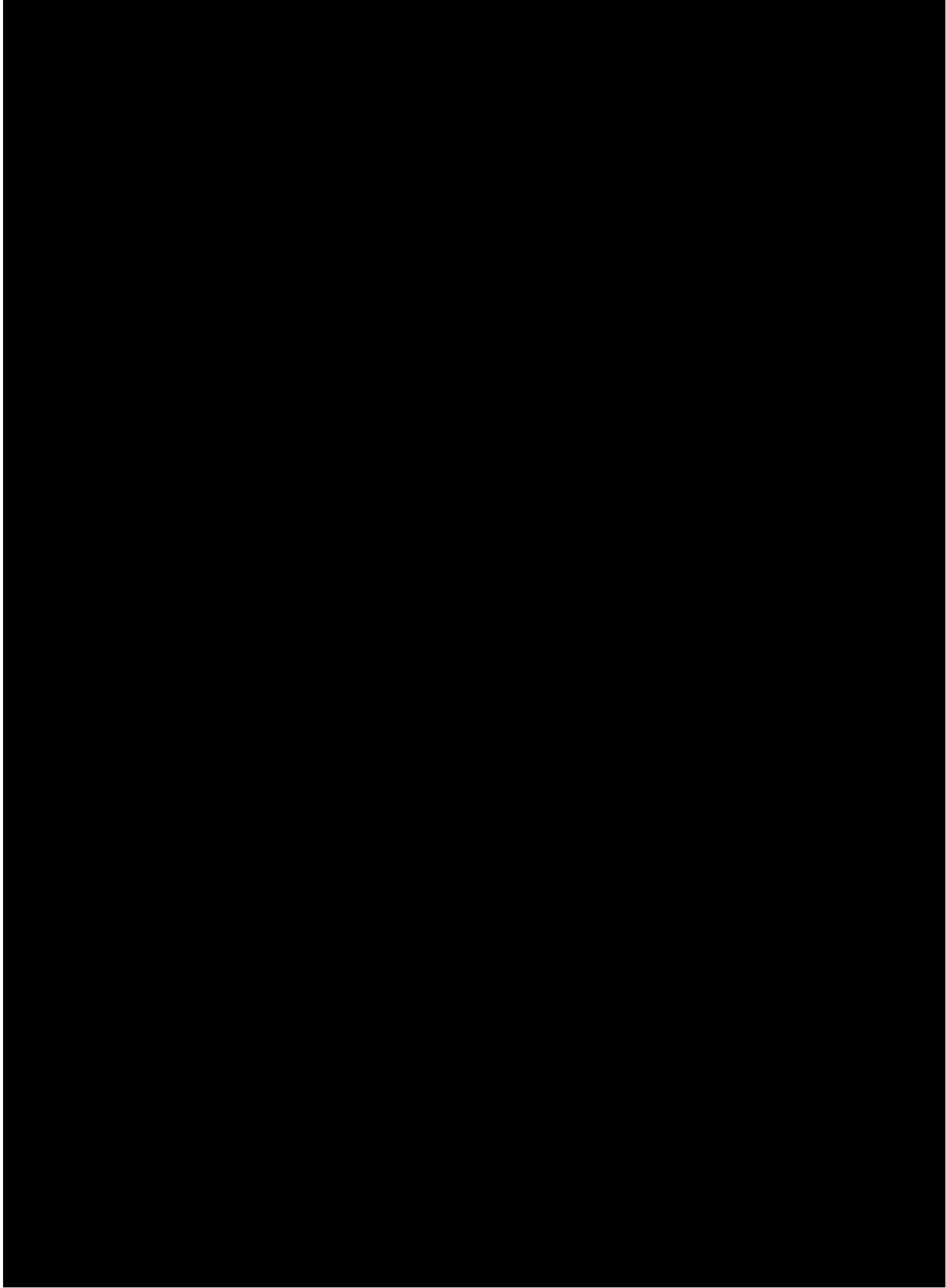


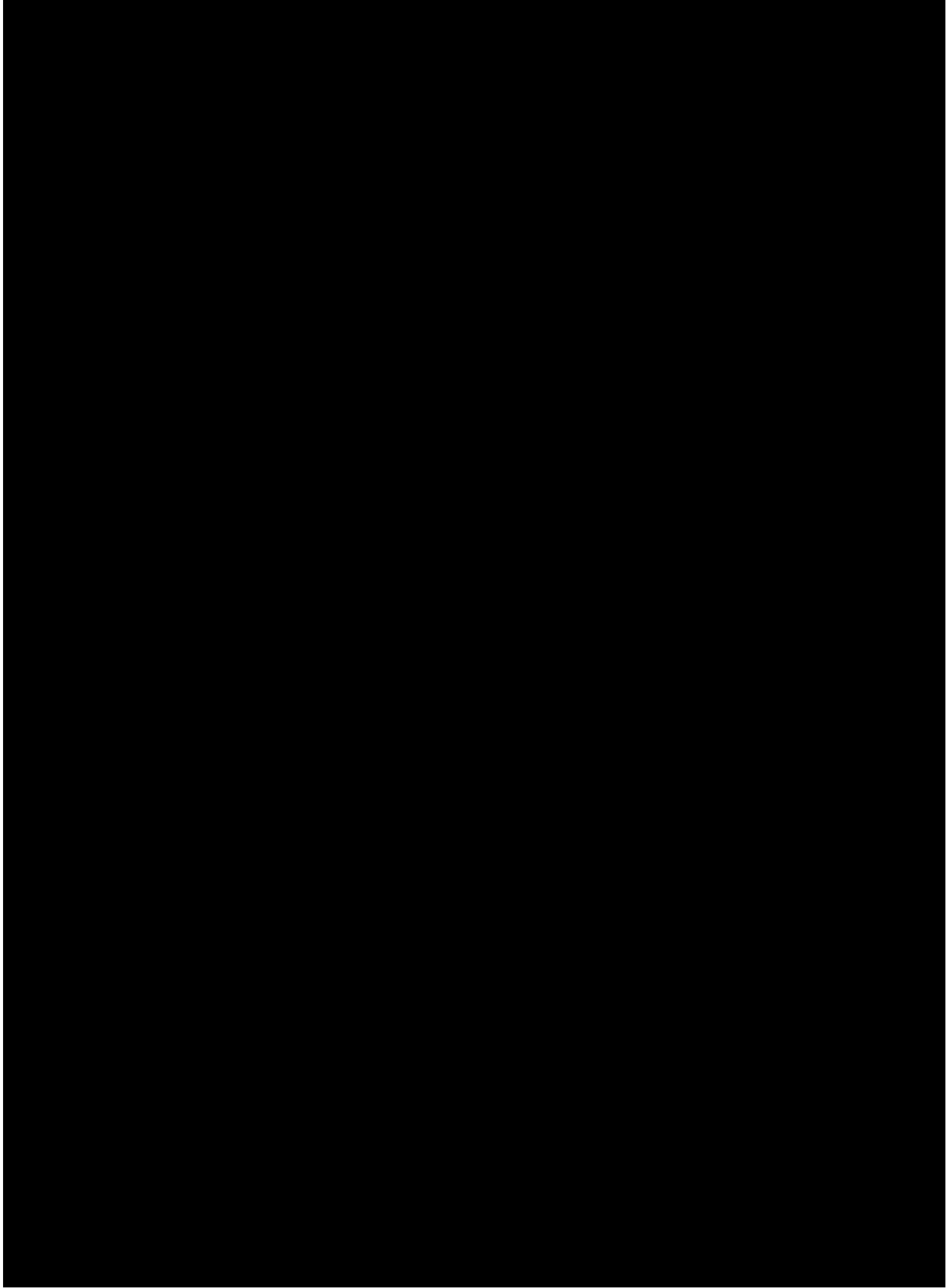


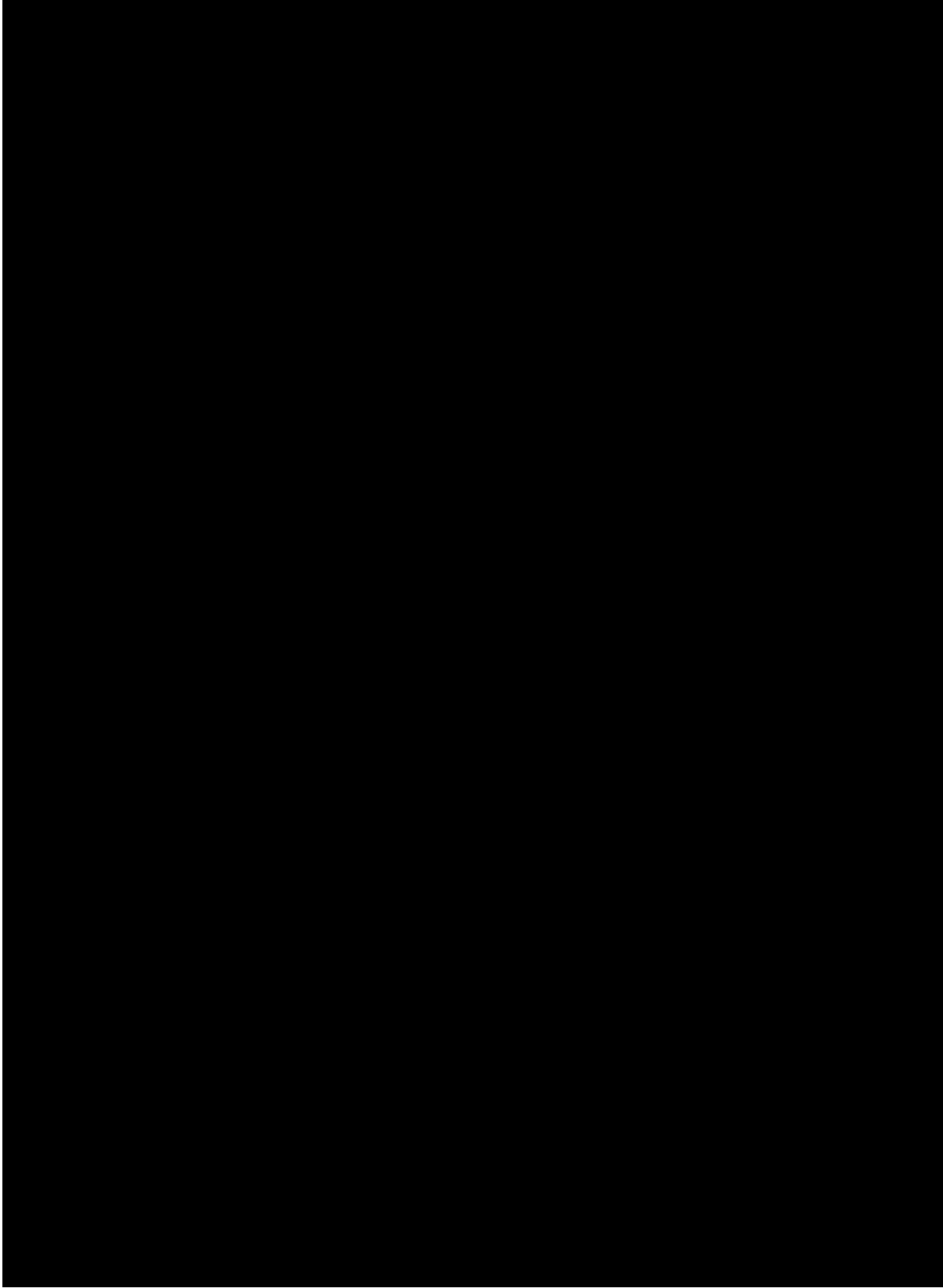


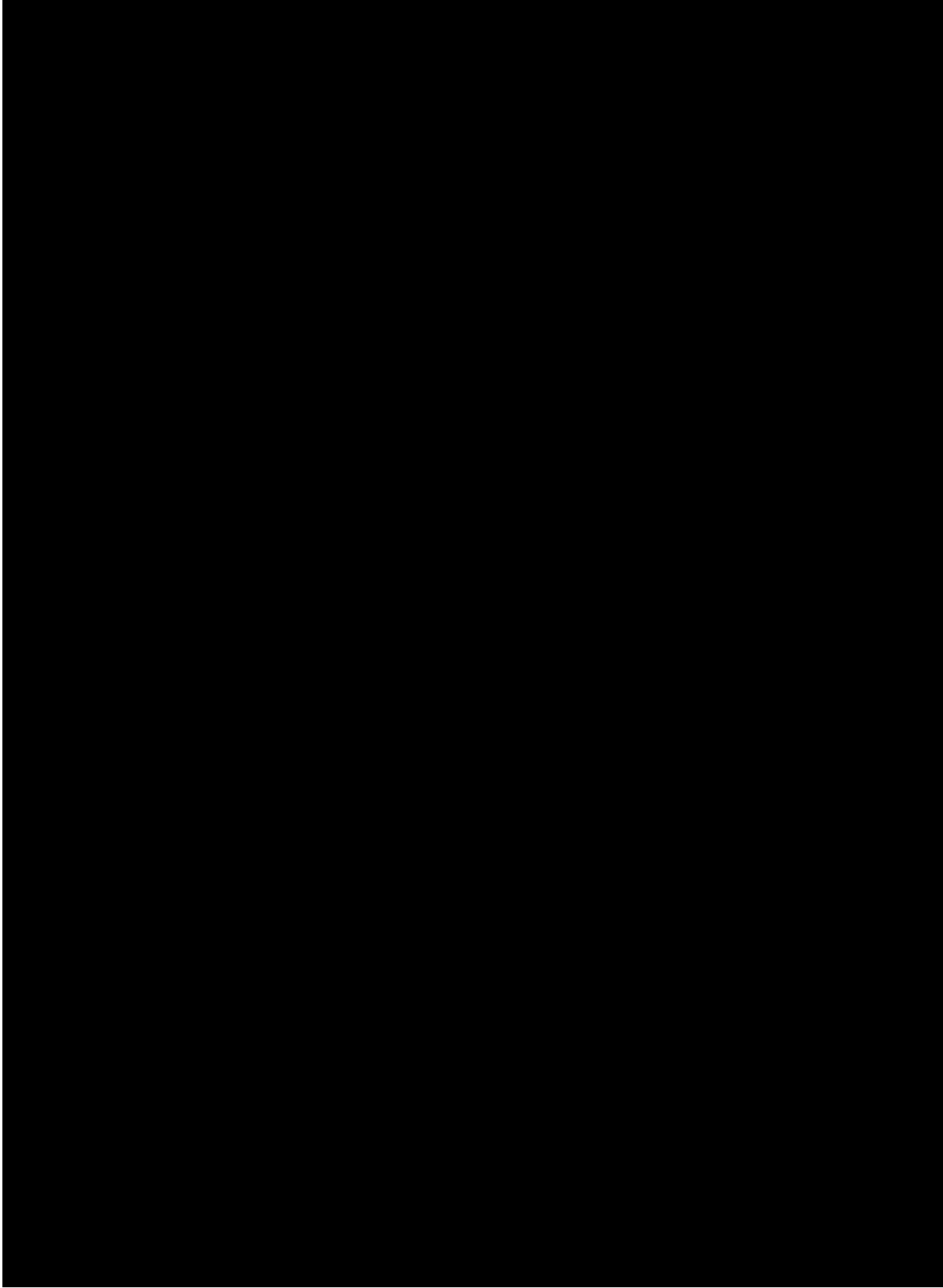


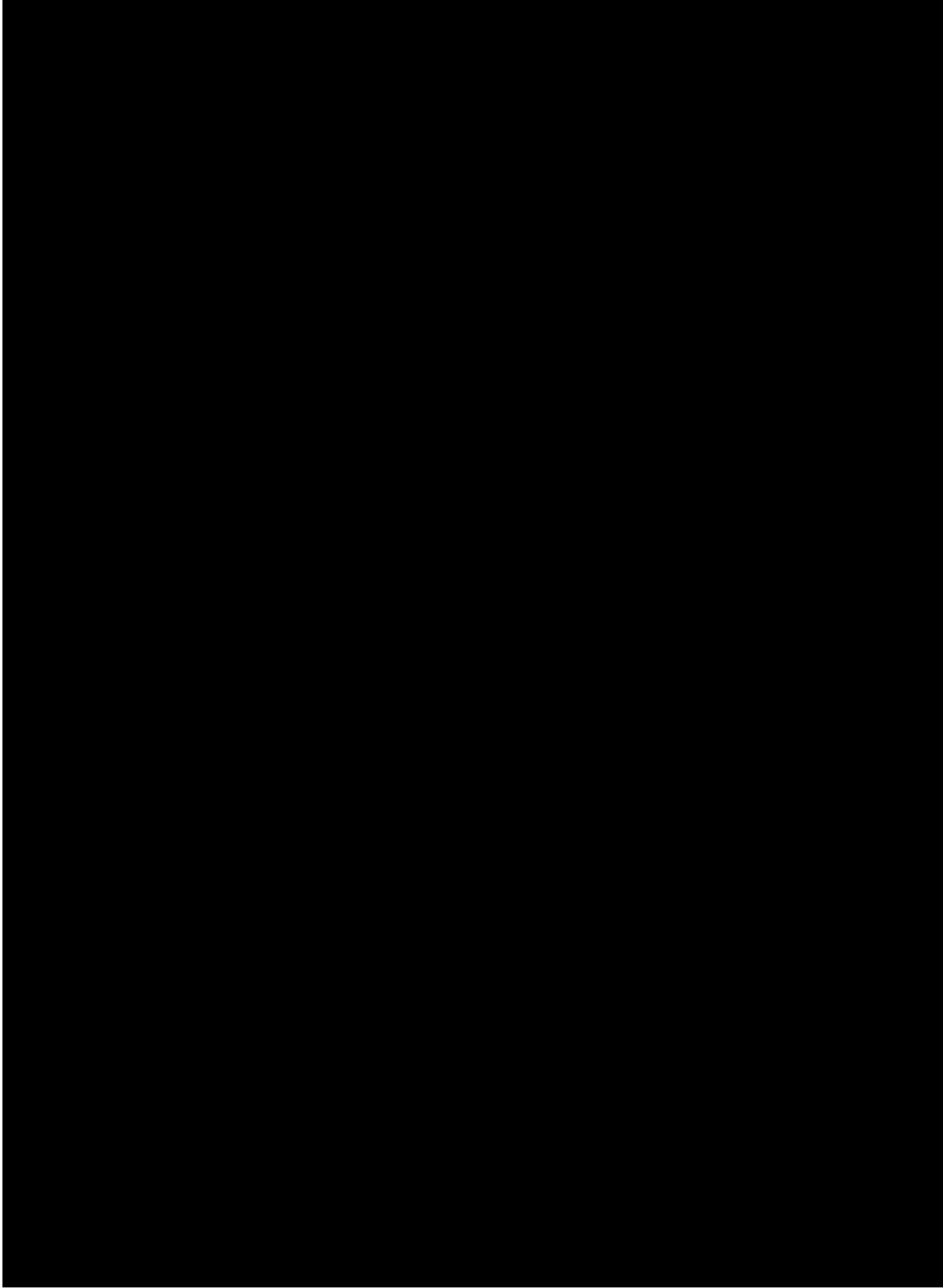


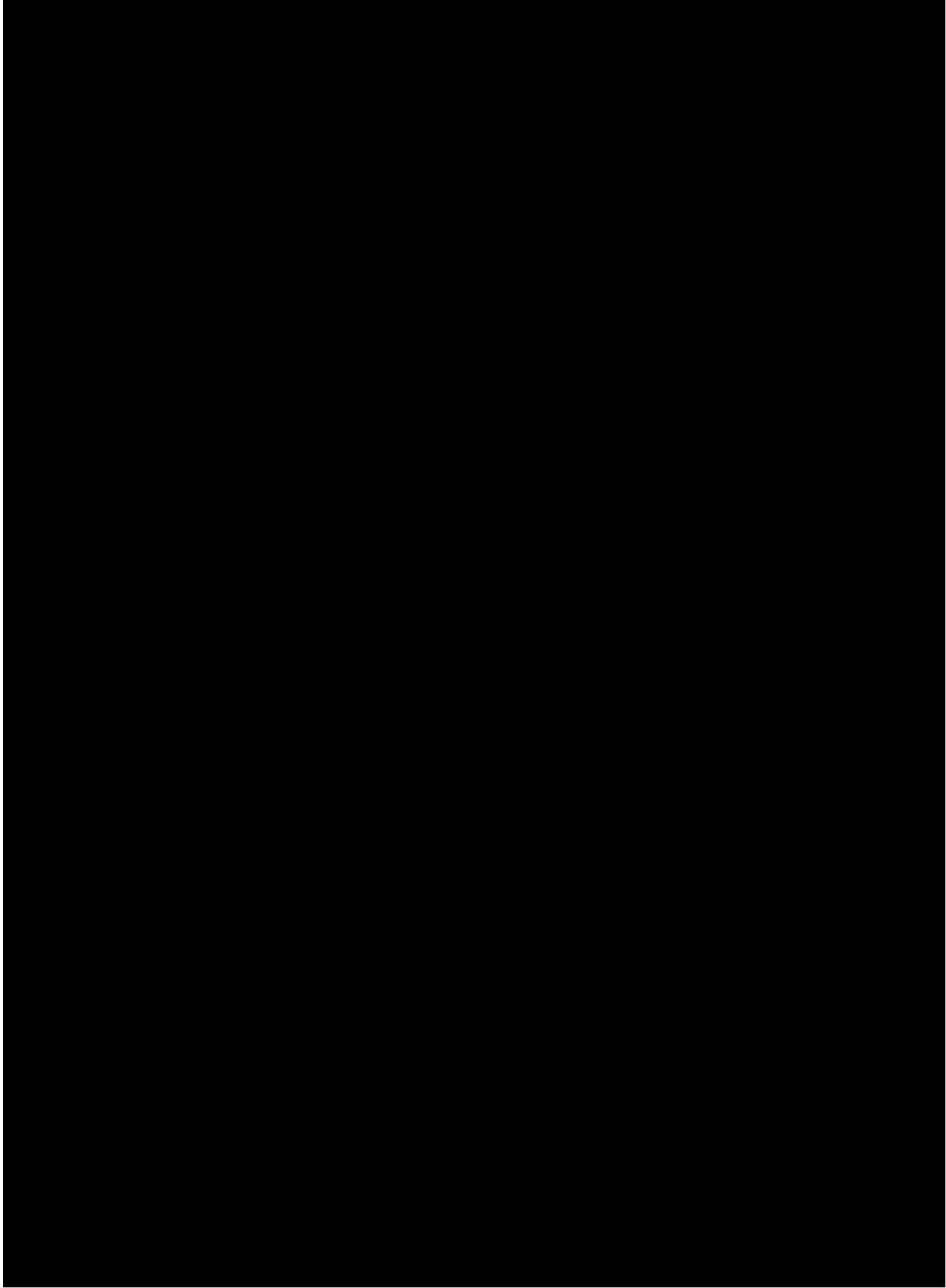


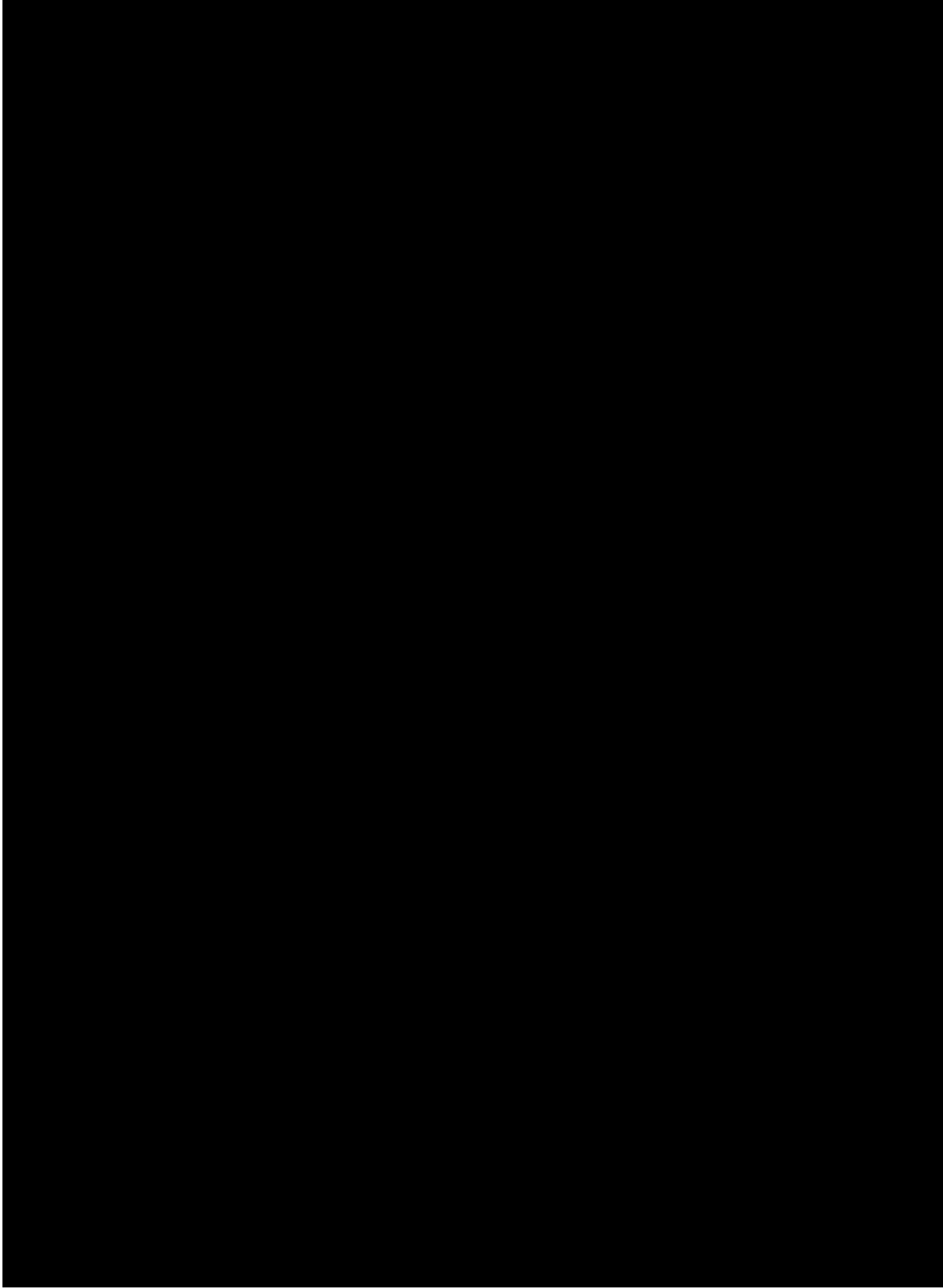




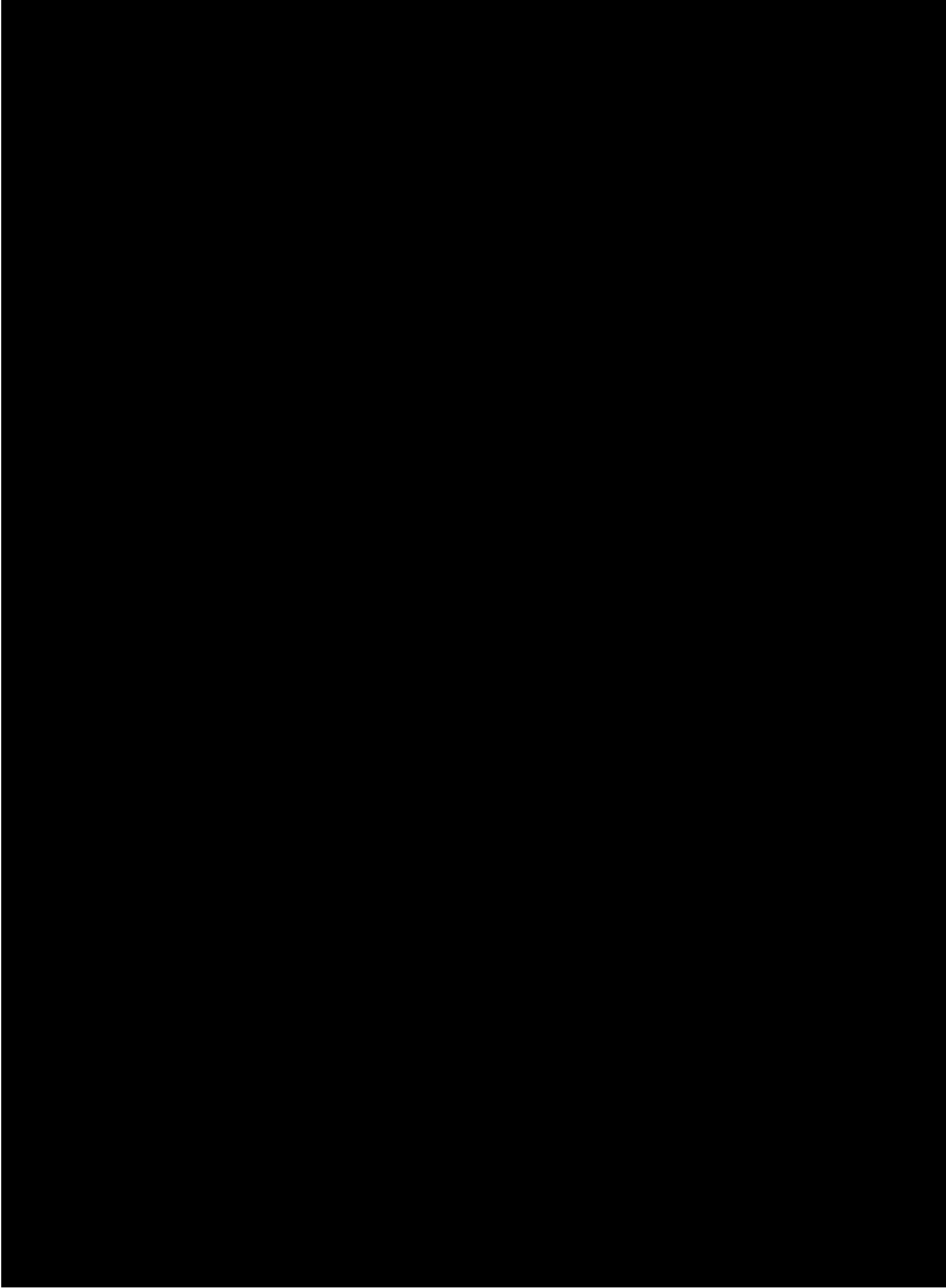


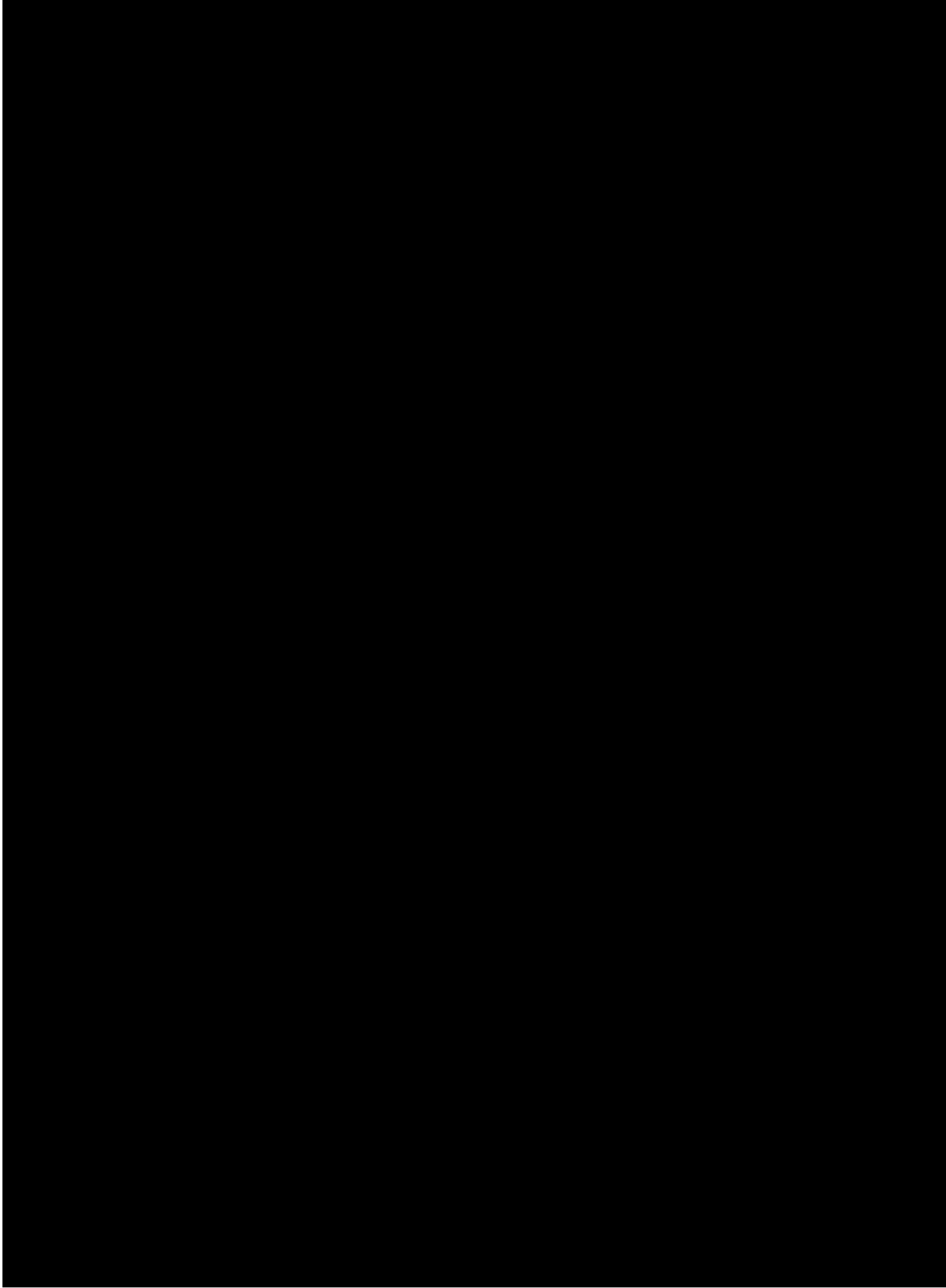


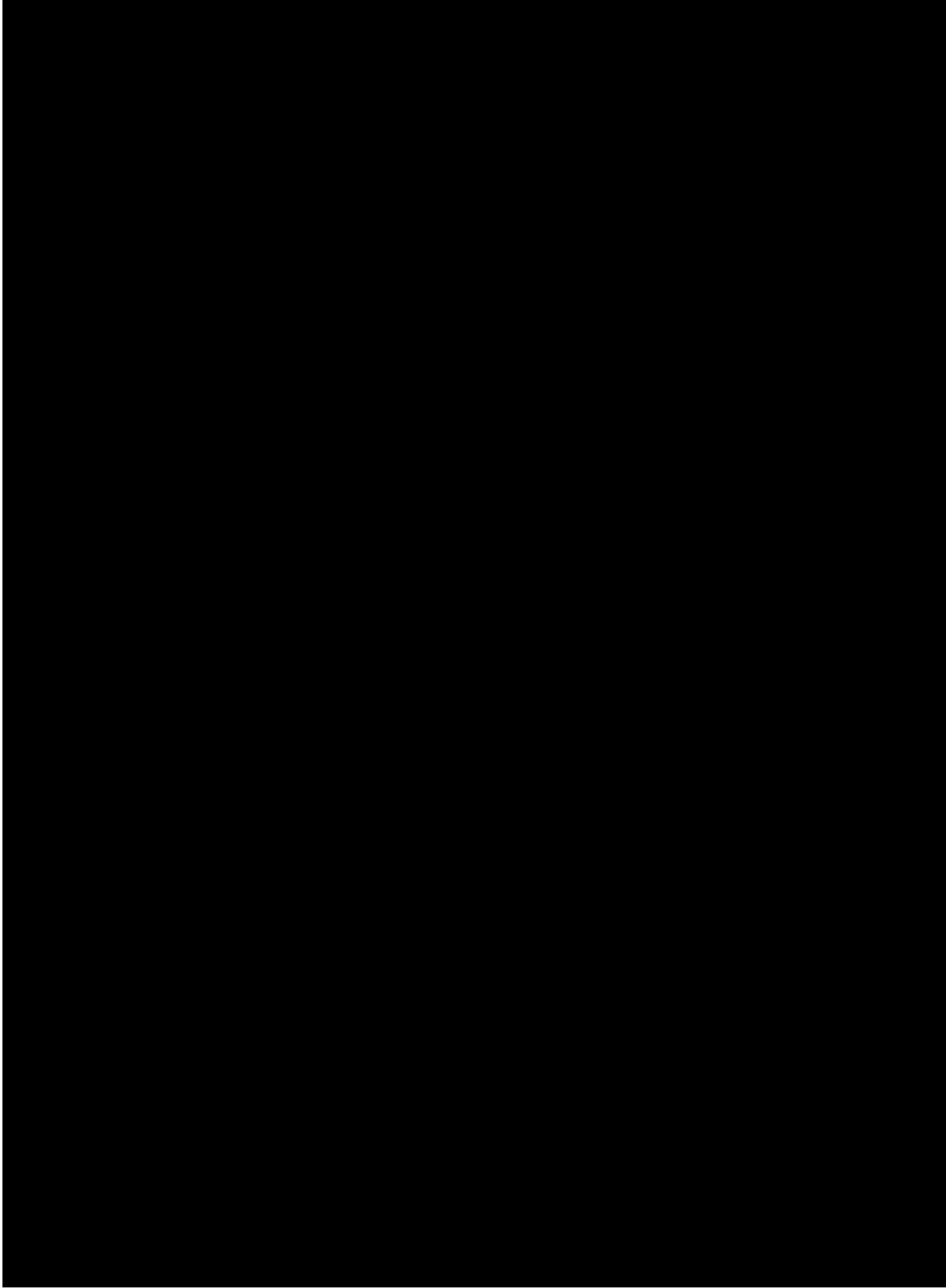








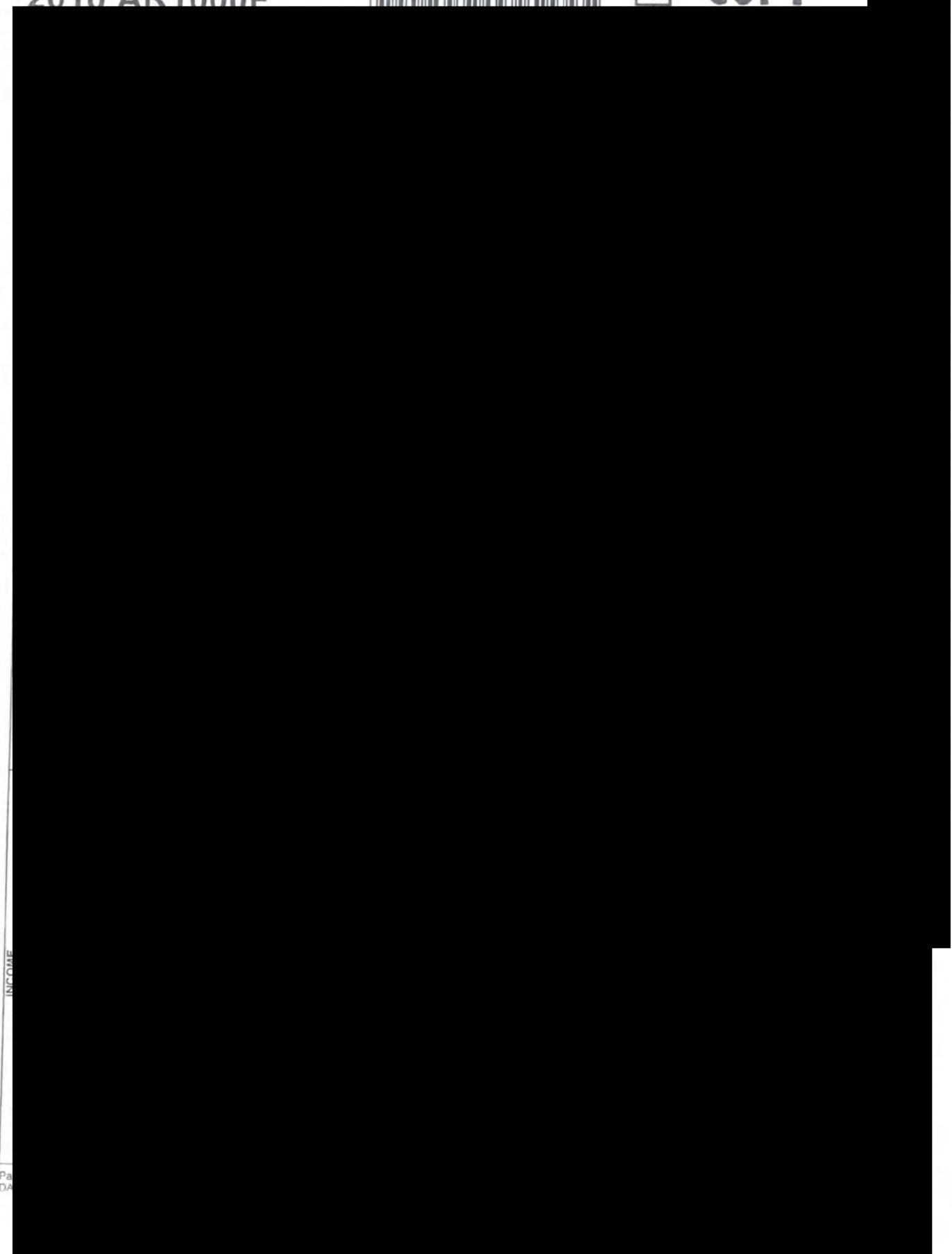




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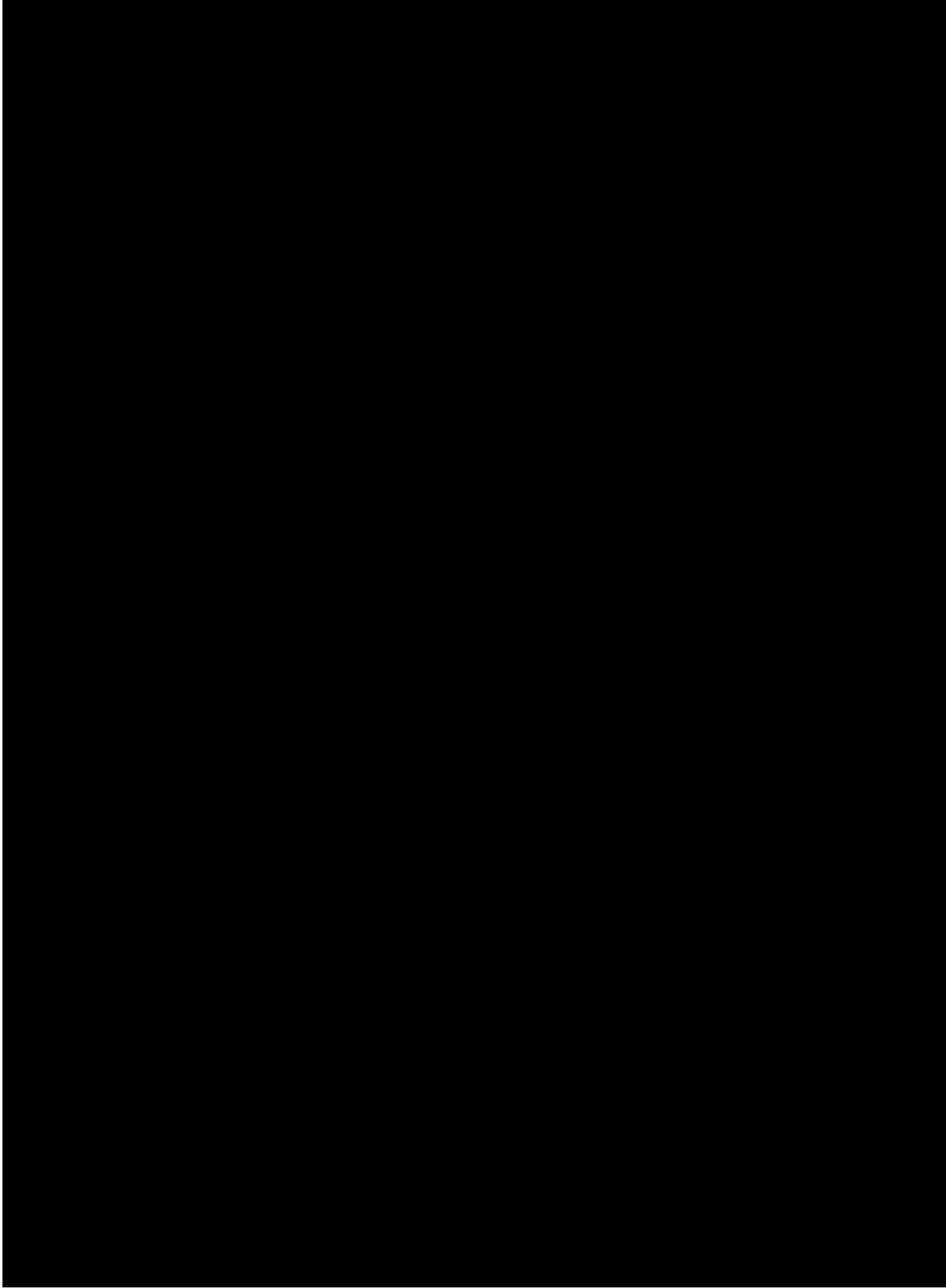


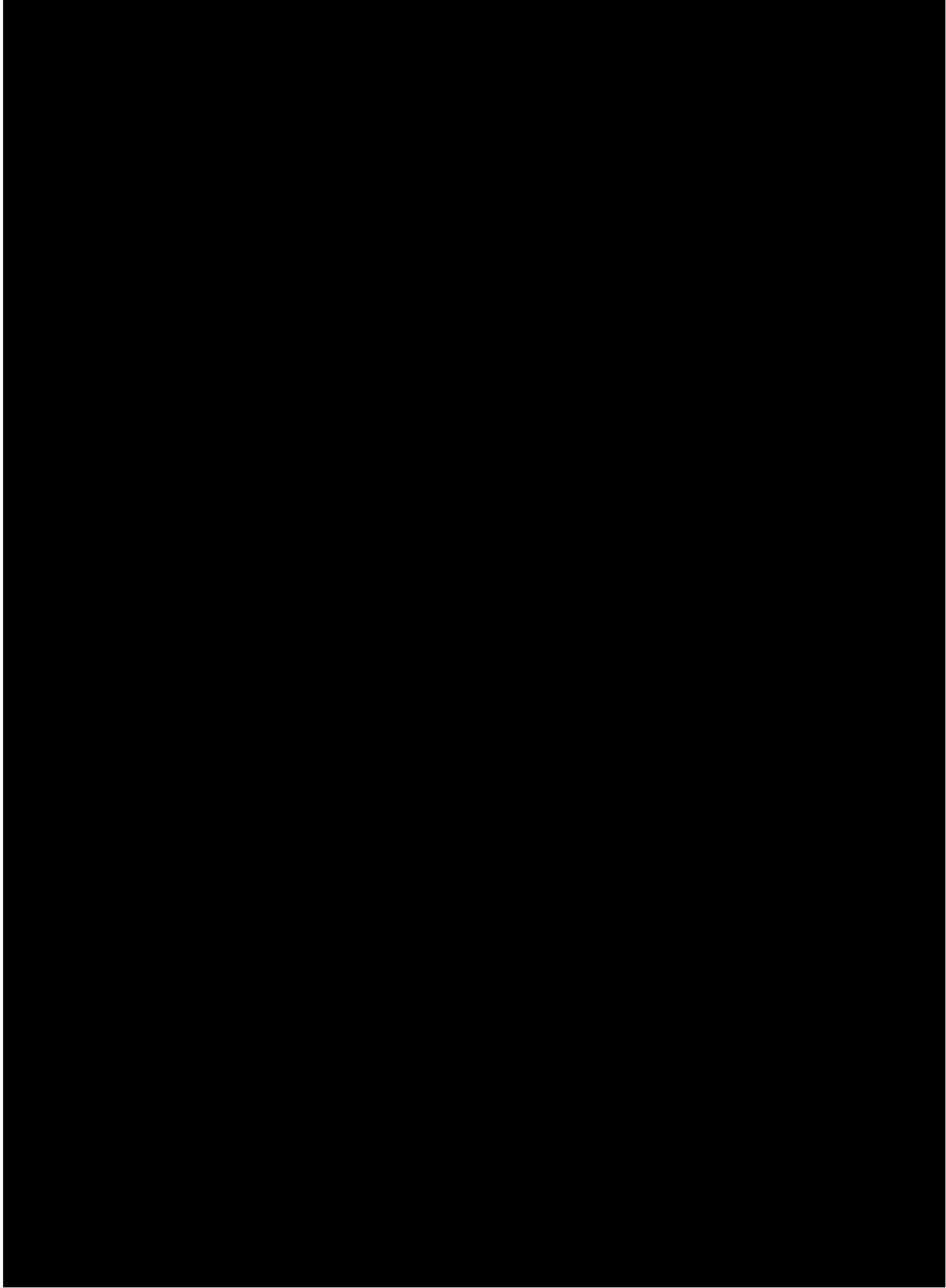
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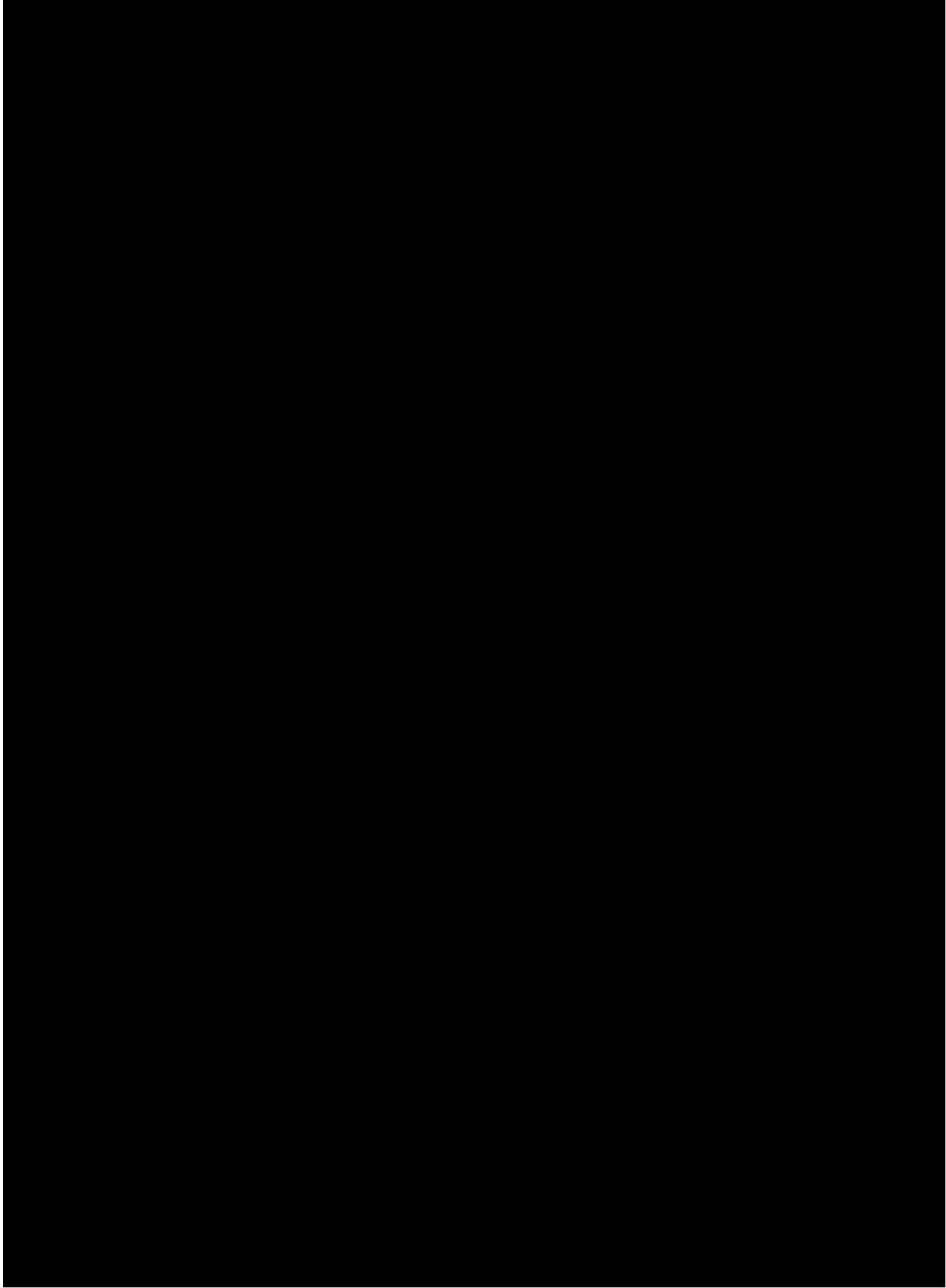


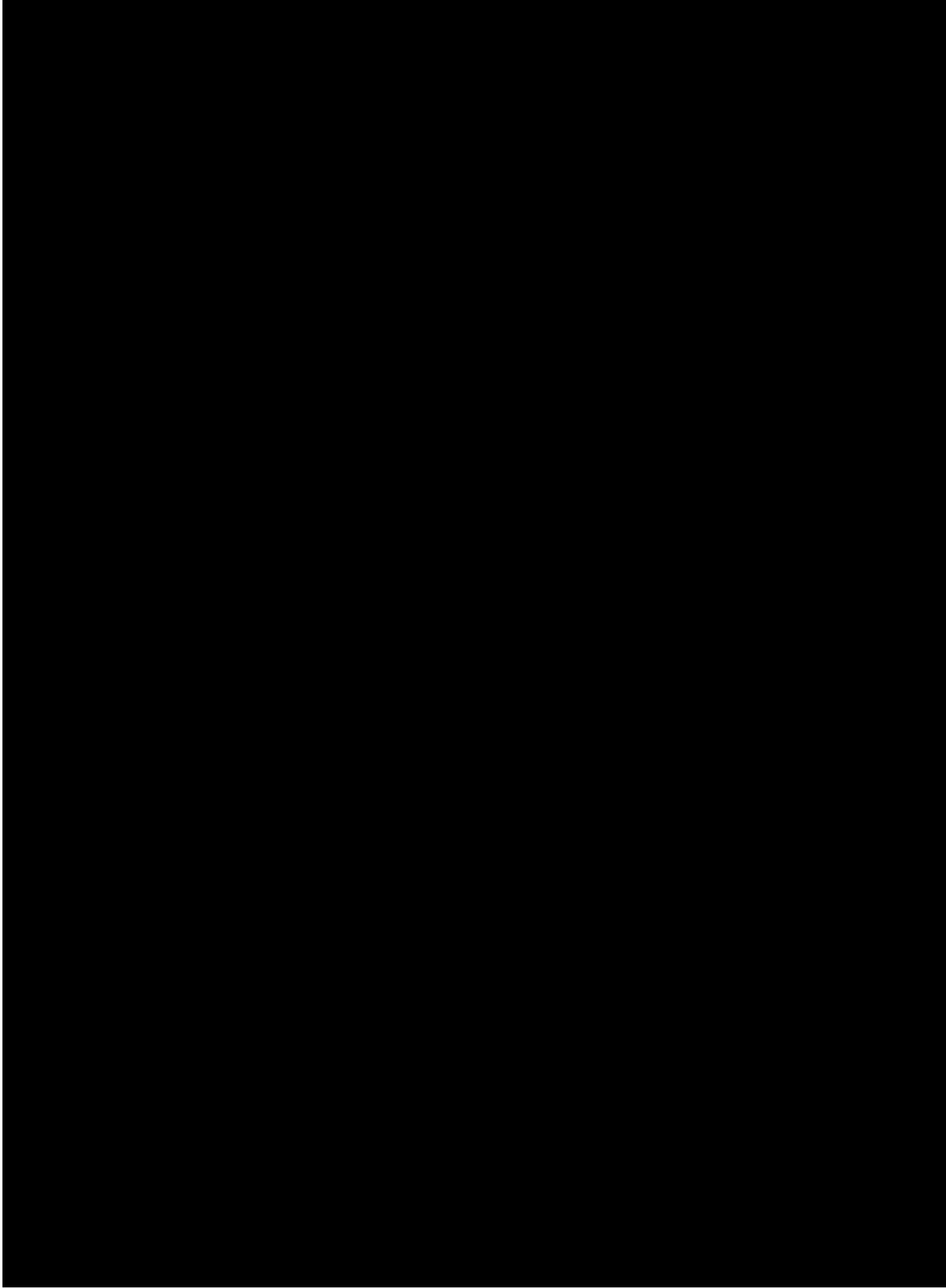
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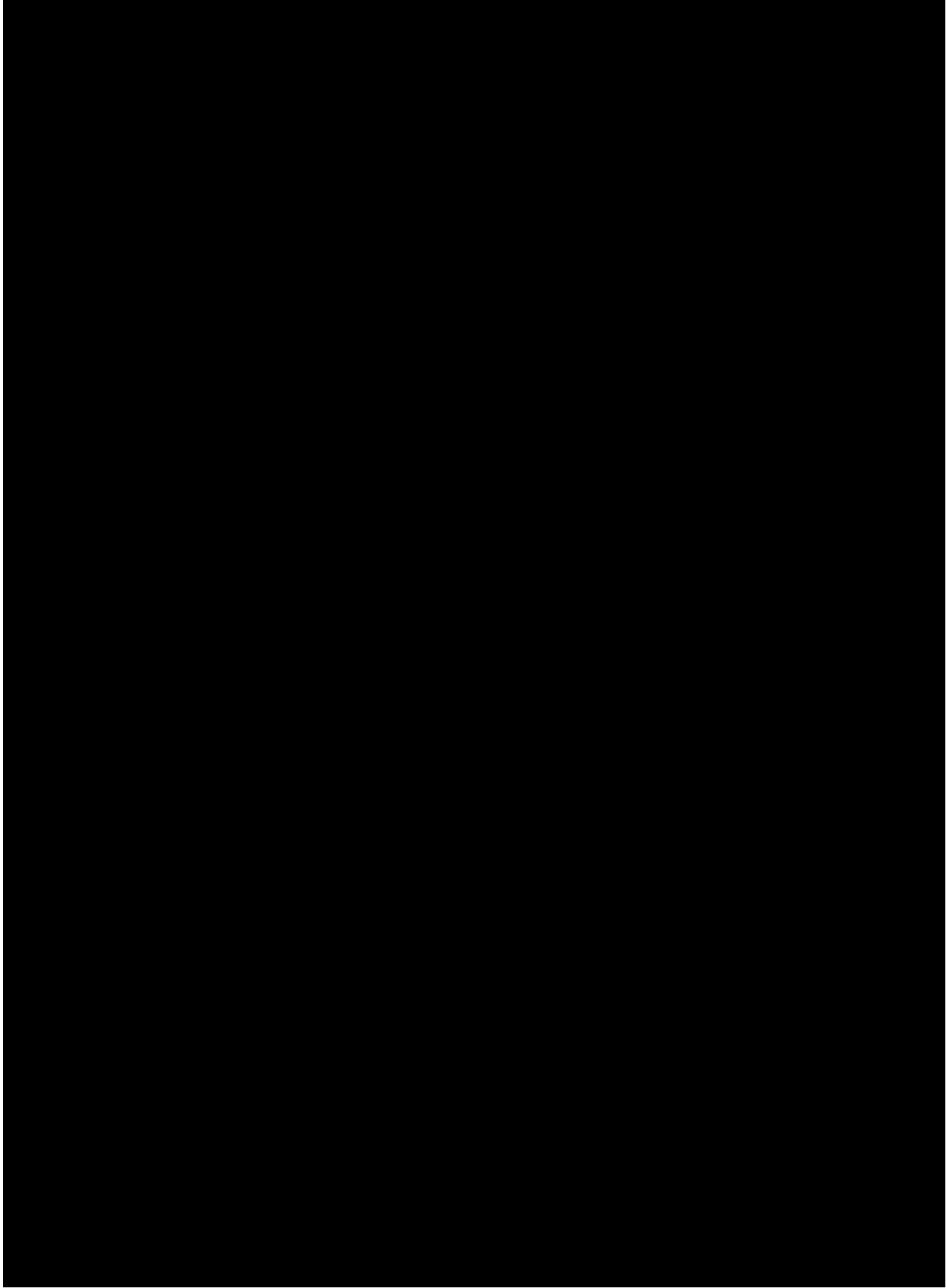


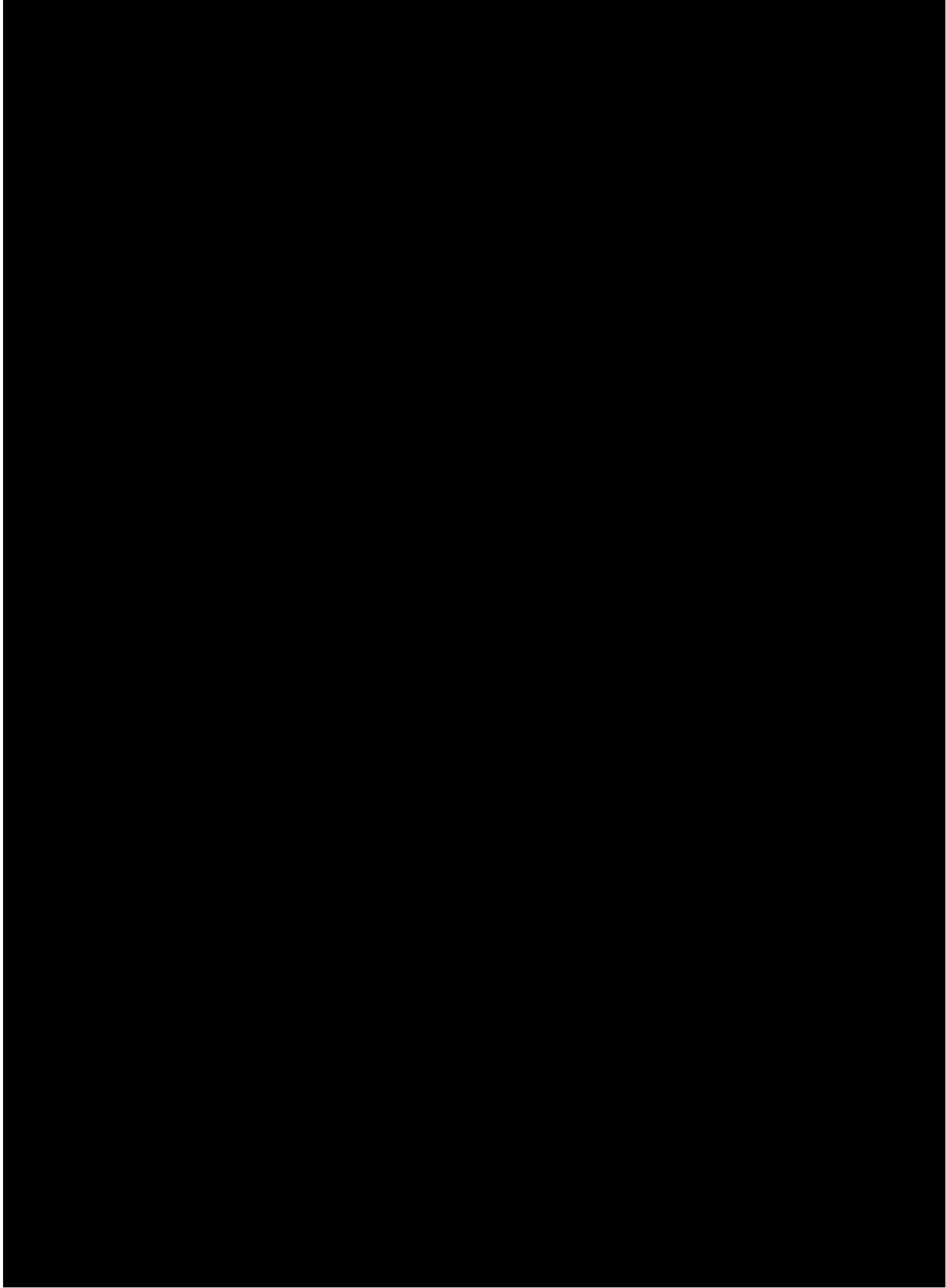


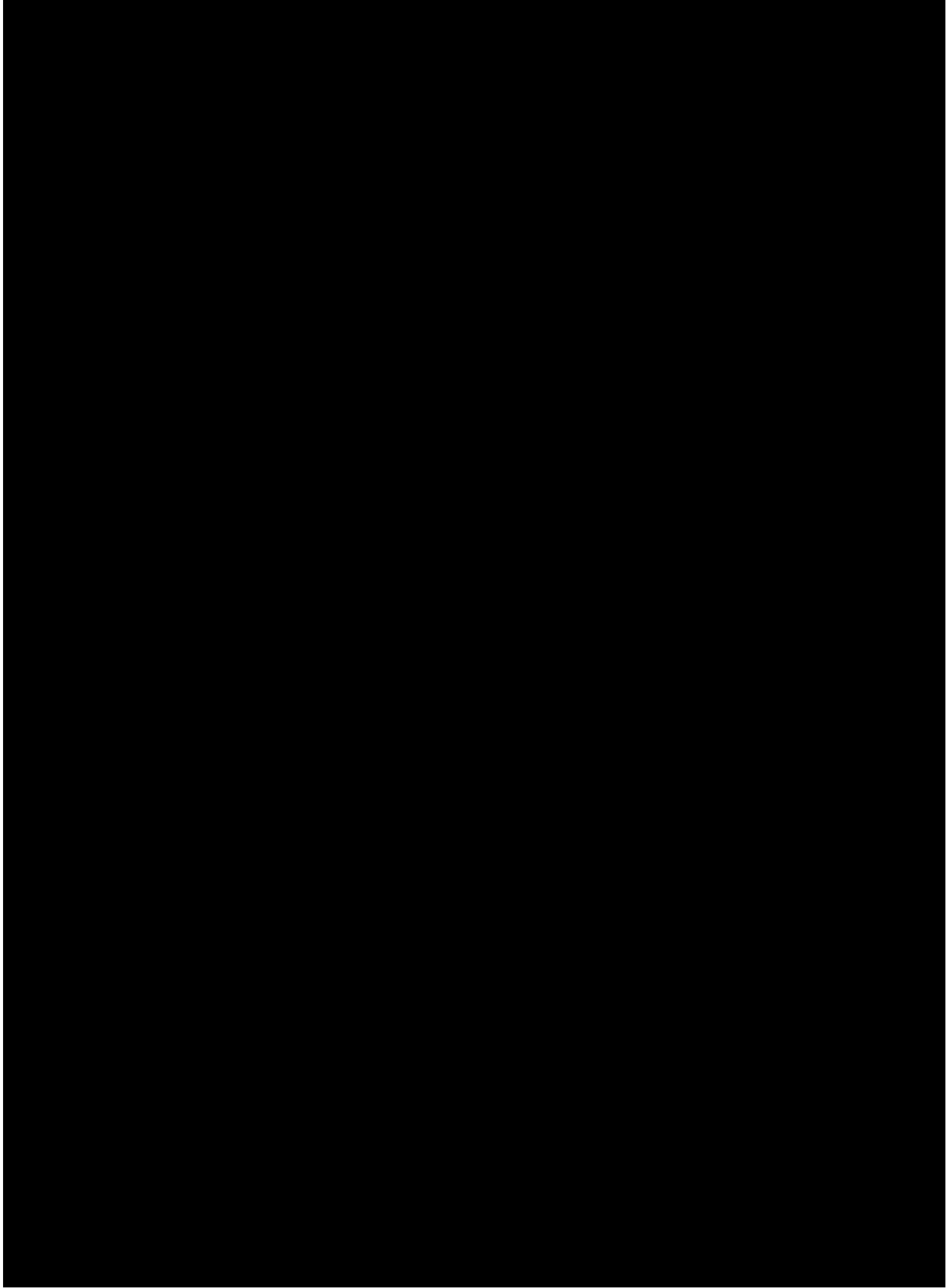


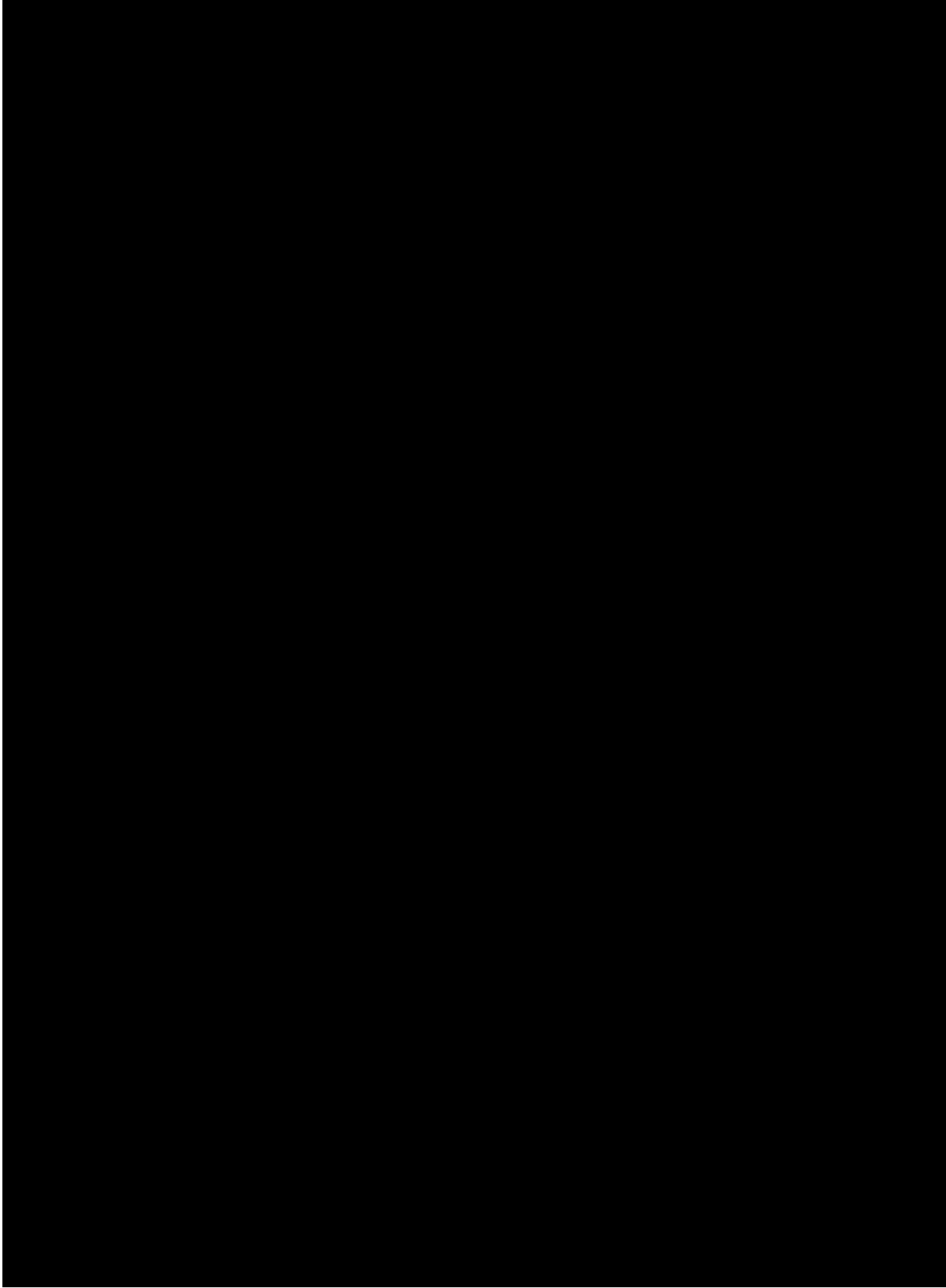


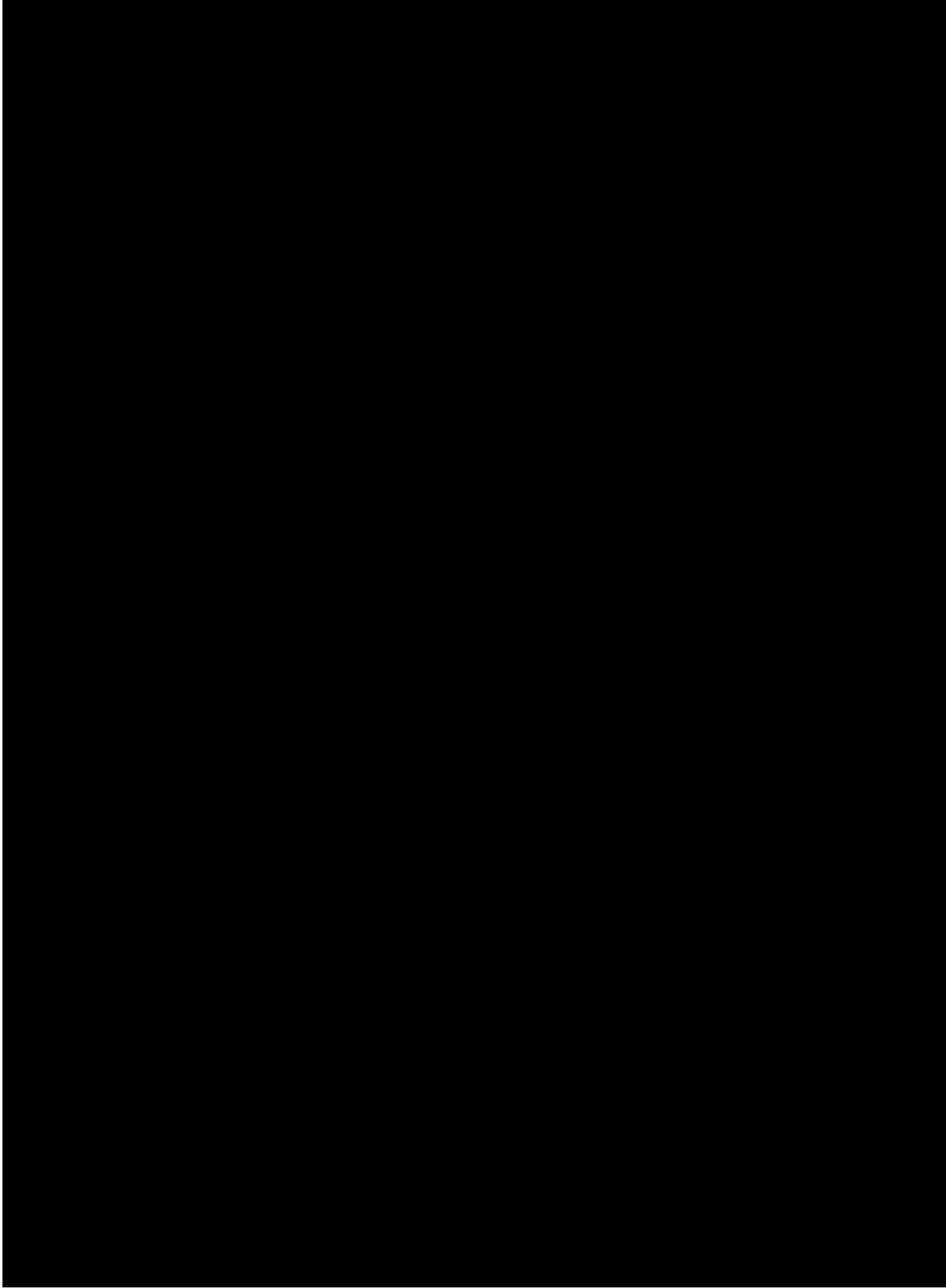


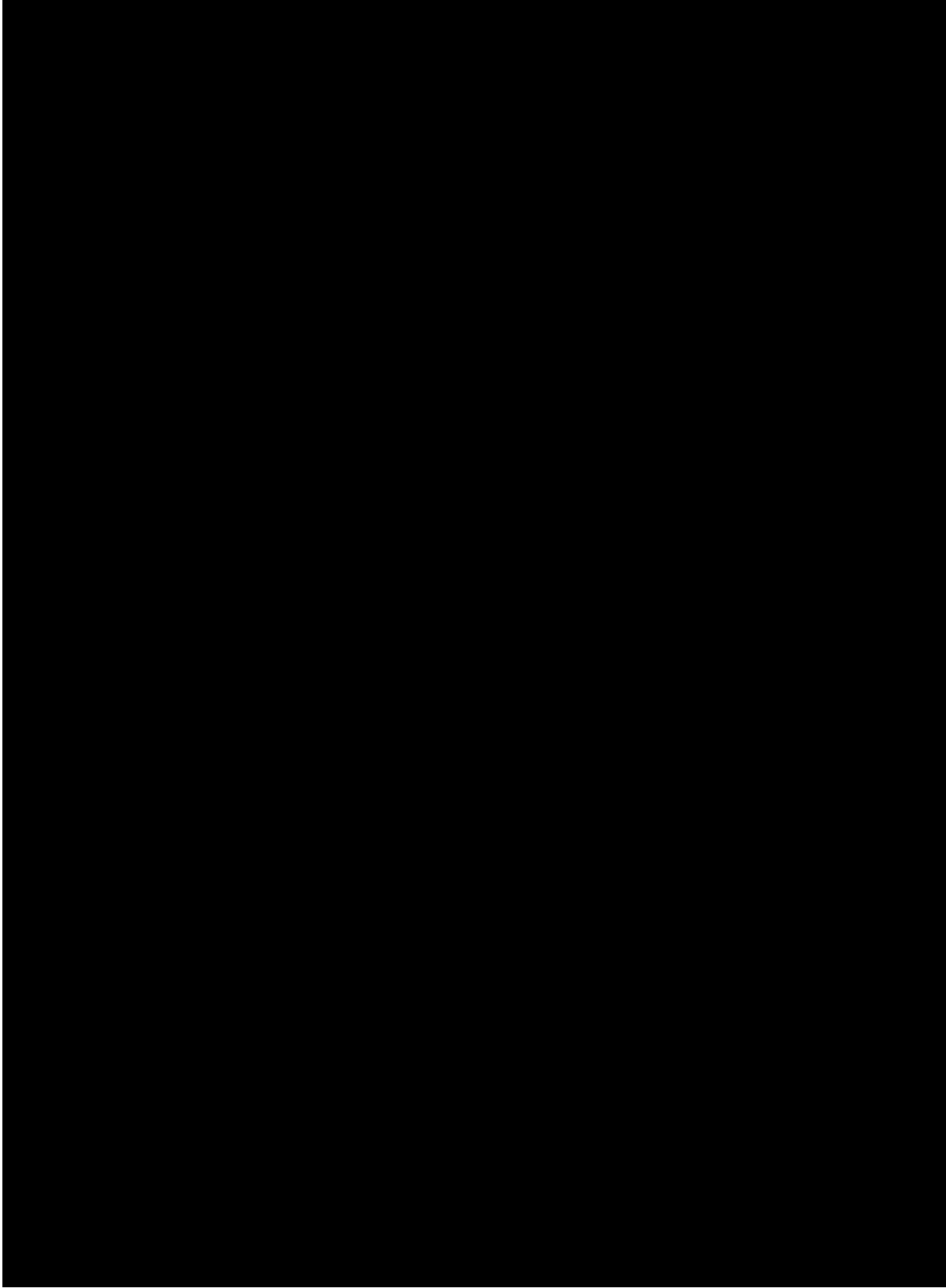


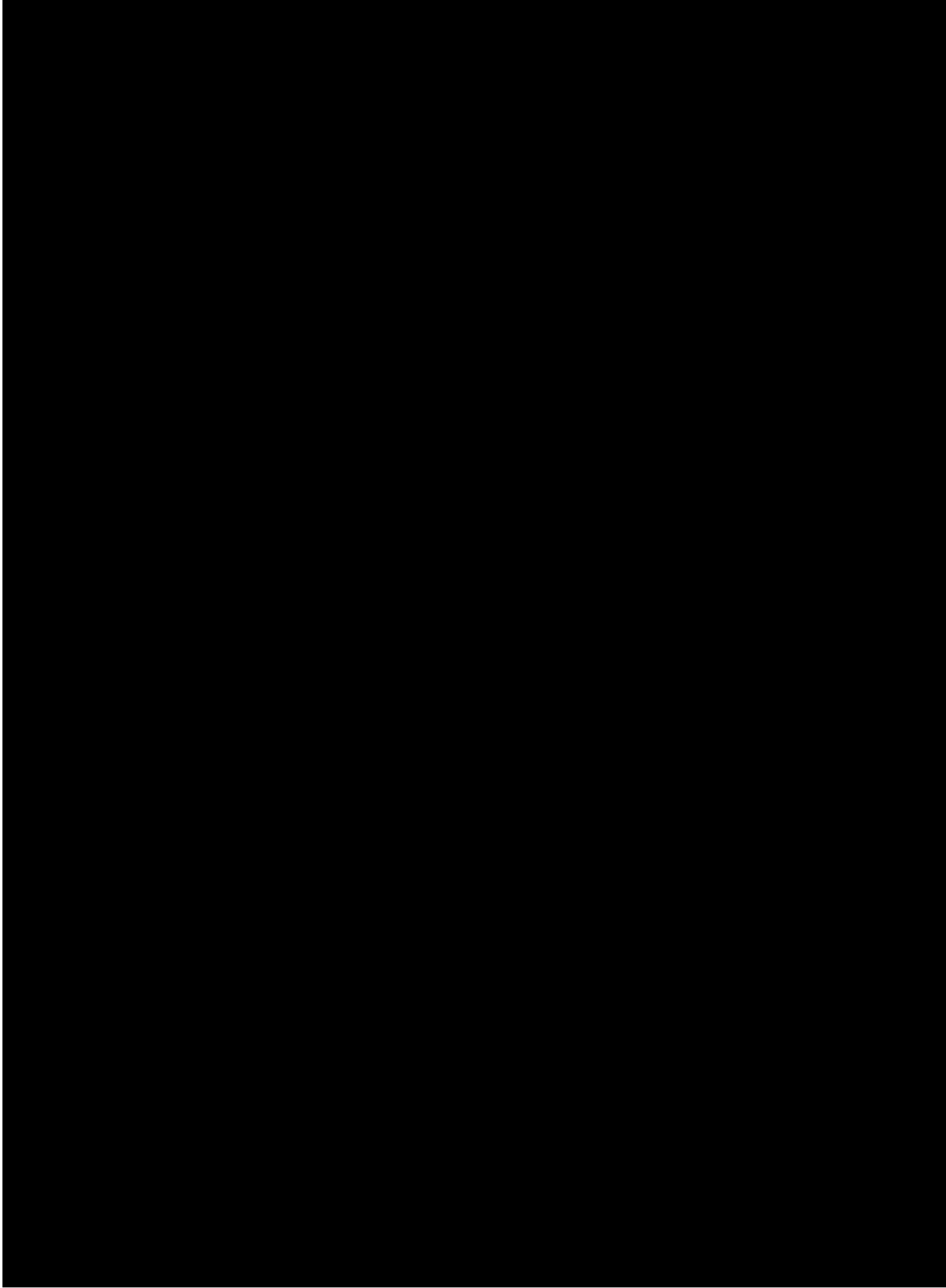


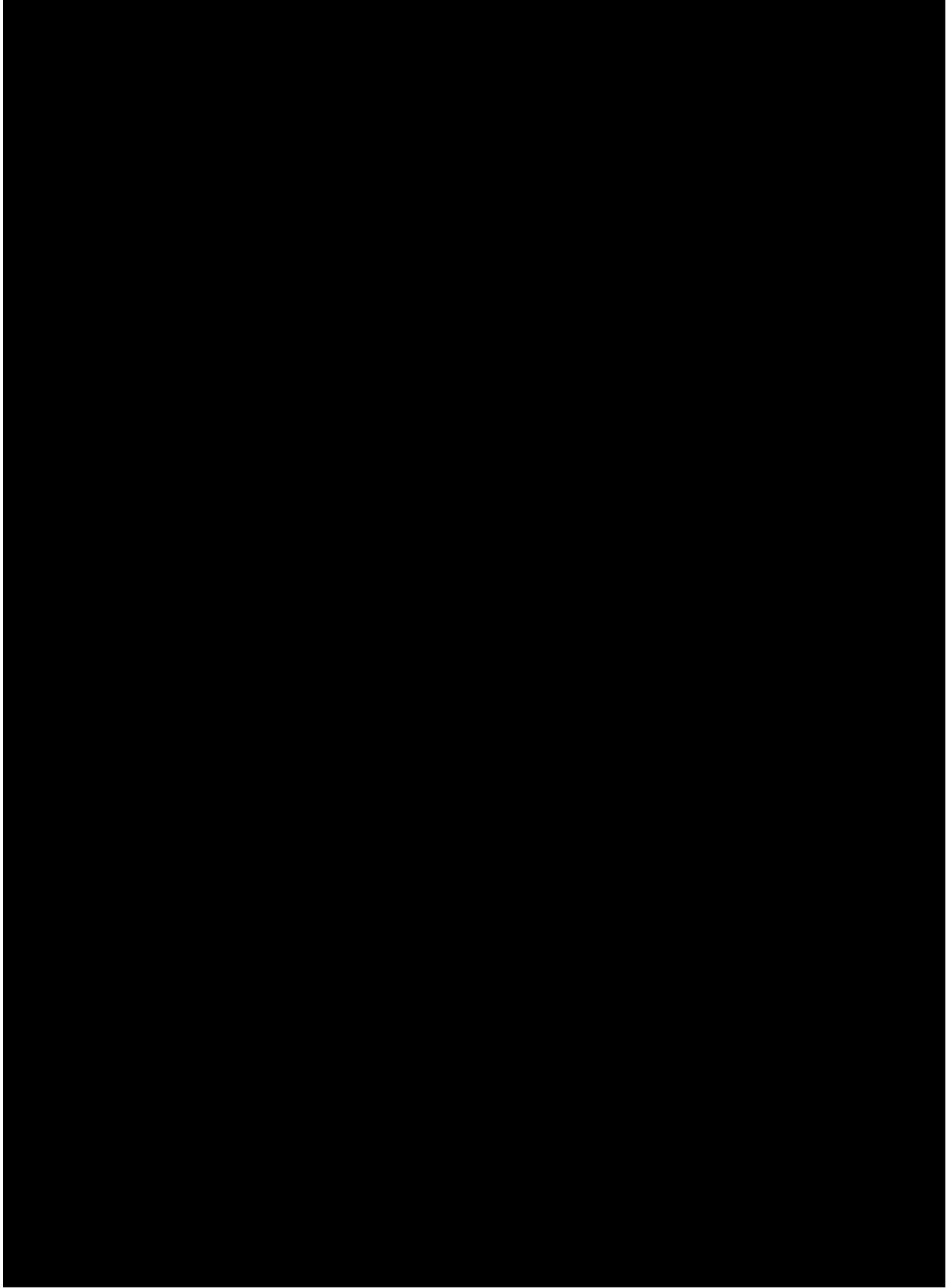




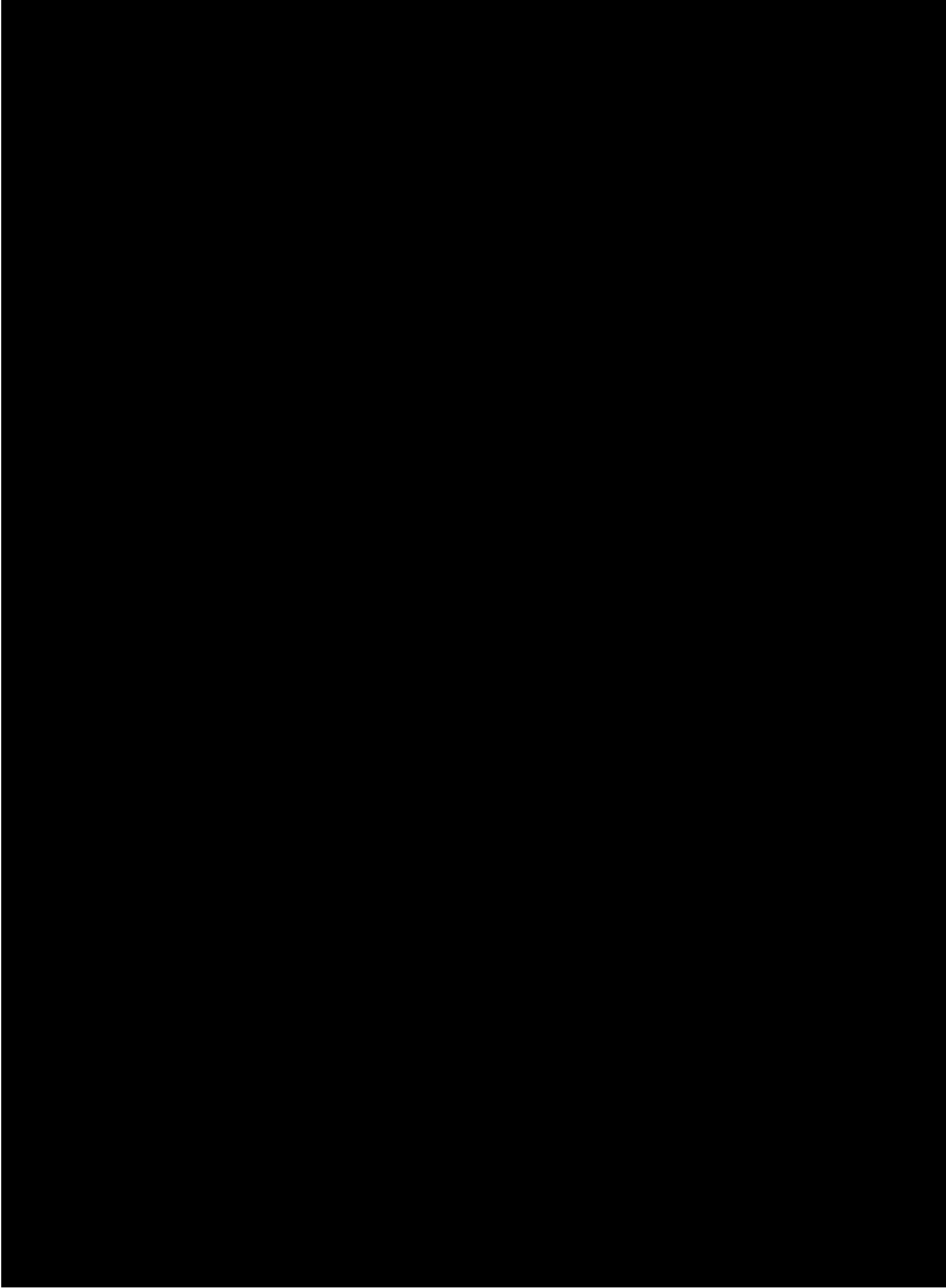








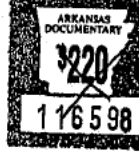
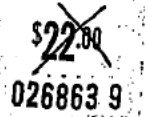
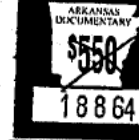
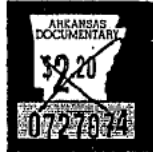




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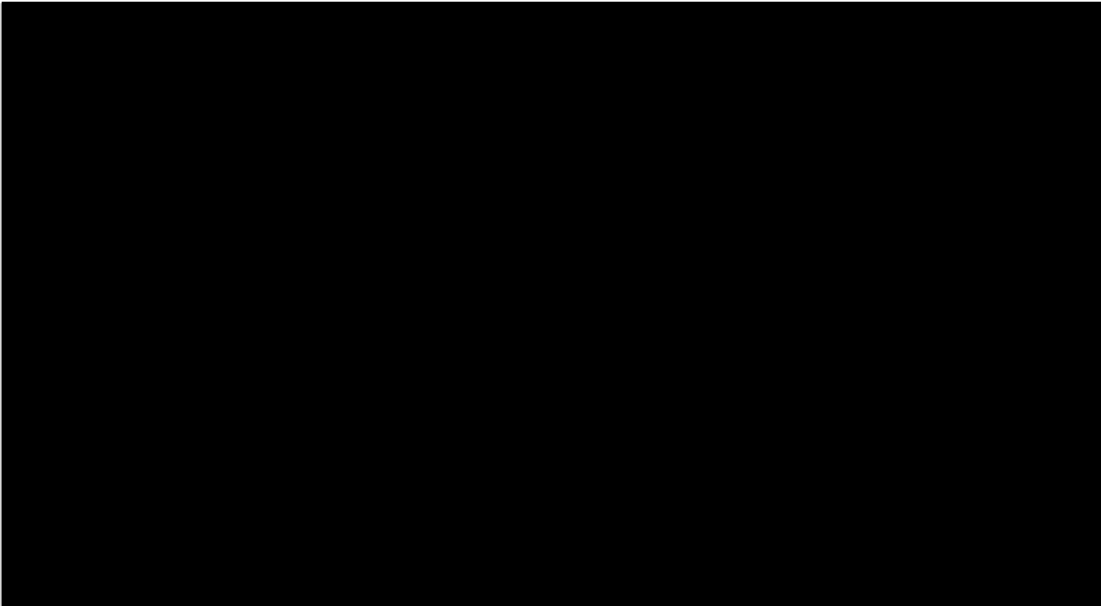
Hon. Timothy F. Watson, Sr.  
209 Walnut Street  
Newport, Arkansas 72112

1/6/00



**SPECIAL WARRANTY DEED**

THIS INDENTURE is dated as of the 26th day of October, 1999, between BICCGENERAL CABLE INDUSTRIES, INC., a Delaware corporation (formerly known as General Cable Industries, Inc., a Delaware corporation) with an office address of 4 Tessenecer Drive, Highland Heights, Kentucky 41076, as party of the first part (hereinafter referred to as "Grantor"), and JMMJ INVESTMENTS, INC., an Arkansas corporation have an address of 2301 McLain Street, Newport, Arkansas 72112, as party of the second part (hereinafter referred to as "Grantee").



FILED  
PAM GRAHAM CLK  
CLERK & CIRCUIT CLERK  
CLERK'S OFFICE  
NOV - 3 P.M. 3:12  
CORDED IN Deed  
BOOK 979 PAGE 378











Type of Instrument: Option to Purchase Real Estate  
Grantor: JMMJ Investments, Inc.  
Grantee: Delta Medical Cannabis Company, LLC

CERTIFICATE of RECORD  
R-2017-1656

This Instrument Prepared By And  
After Recording Return to:

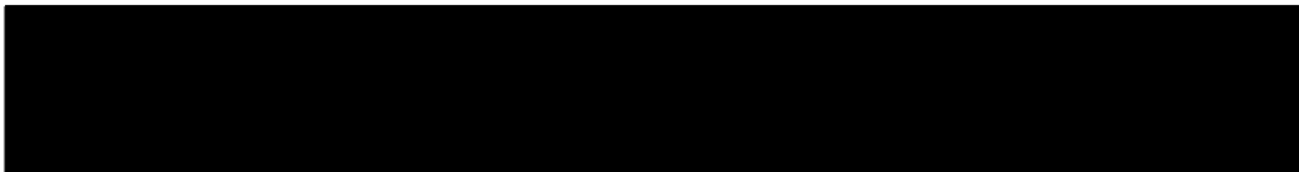
Parker Hurst & Burnett PLC  
Attorneys at Law  
3000 Browns Lane  
Jonesboro, Arkansas 72401

MISCELLANEOUS  
Filed: 08/24/2017 01:16 PM  
Jackson County, Arkansas  
Stacie Sullivan, Circuit Clerk

By: SUSAN RILEY D.C.  
Pages: 4 30.00

### OPTION TO PURCHASE REAL ESTATE

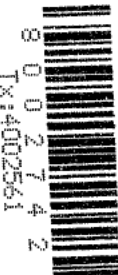
In consideration of the sum of One Thousand Dollars (\$1,000.00), **JMMJ Investments, Inc.** (the "Grantor") hereby grants to **Delta Medical Cannabis Company, LLC, or its assigns** (the "Grantee") an option until March 31, 2018 (the "Option") to purchase a minimum of two (2) acres located within the tract of real property described on Exhibit A attached hereto (consisting of approximately 10.89 acres), which is located in Jackson County, Arkansas (the "Property"). Grantee, in its sole discretion, shall determine the size of the tract to be purchased pursuant to this Option. The Grantor and Grantee agree that if less than the entire tract is purchased by Grantee, the tract purchased will lie along or adjacent to the northern border or boundary of the Property.



Grantor consents to and understands and acknowledges that the Grantee is purchasing the land for the purpose of operating a medical marijuana cultivation facility, and that this Option will be disclosed as part of the application process to obtain a medical marijuana cultivation license.

No amendment, modification, or alteration of the terms of this Option shall be binding unless the same be in writing, dated subsequent to the date of this lease, and duly executed by the parties hereto.

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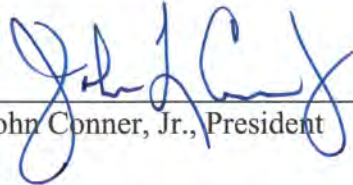




**IN WITNESS WHEREOF**, the undersigned execute this Agreement as of the \_\_\_\_ day of August, 2017.

**GRANTOR:**

**JMMJ INVESTMENTS, INC.**

By:   
John Conner, Jr., President

**GRANTEE:**

**DELTA MEDICAL CANNABIS COMPANY, LLC**

By:   
Doug Falls, Manager

**ACKNOWLEDGMENT**

STATE OF ARKANSAS  
COUNTY OF CRAIGHEAD

On this date personally appeared before me, a notary public for the state and county aforesaid, **John Conner, Jr.**, to me well known as the person who signed the above instrument, and stated that he was the President of **JMMJ Investments, Inc.**, and was fully authorized in his capacity to execute the foregoing instrument for and in the name and behalf of the corporation, and stated and acknowledged that he had so signed, executed and delivered said foregoing instrument for the consideration, uses and purposes therein mentioned and set forth.

IN TESTIMONY WHEREOF, I have hereunto set my hand and official seal this 10 day of August, 2017.



*Matthew K. Mullins*  
\_\_\_\_\_  
Notary Public

My Commission Expires: 10-02-2023

**ACKNOWLEDGMENT**

STATE OF ARKANSAS  
COUNTY OF CRAIGHEAD

On this date personally appeared before me, a notary public for the state and county aforesaid, **Doug Falls**, to me well known as the person who signed the above instrument, and stated that he was the manager of **Delta Medical Cannabis Company, LLC**, and was fully authorized in his capacity to execute the foregoing instrument for and in the name and behalf of the limited liability company, and stated and acknowledged that he had so signed, executed and delivered said foregoing instrument for the consideration, uses and purposes therein mentioned and set forth.

IN TESTIMONY WHEREOF, I have hereunto set my hand and official seal this 23<sup>rd</sup> day of August, 2017.

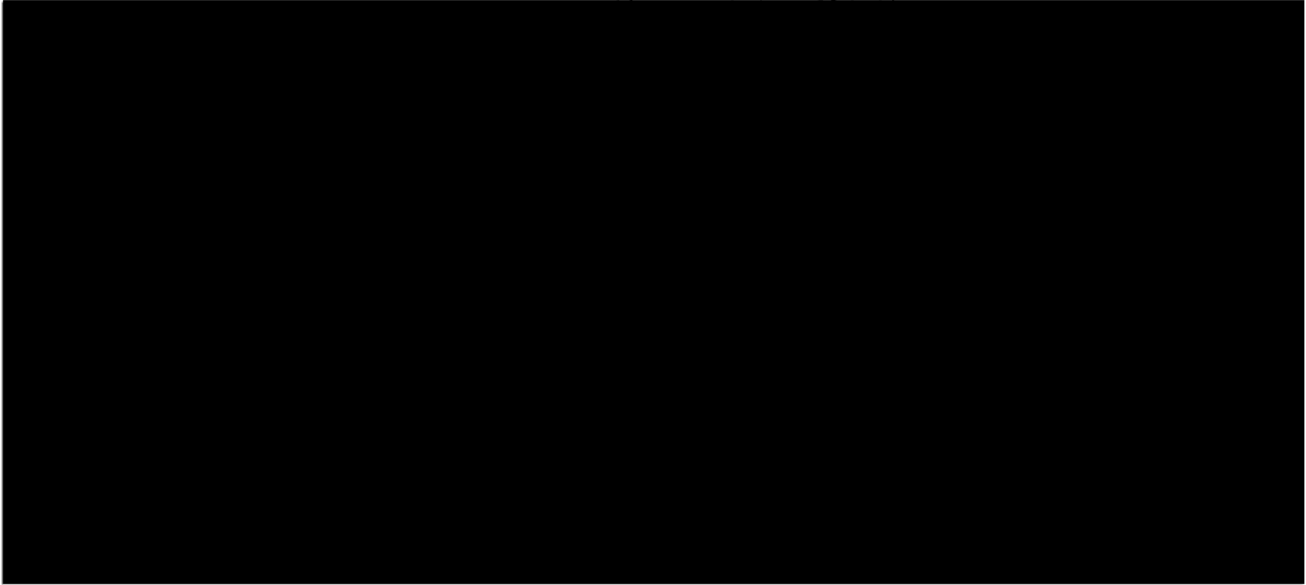


*Natasha Wheeler*  
\_\_\_\_\_  
Notary Public

My Commission Expires: 11-17-2026

**EXHIBIT A**

**LEGAL DESCRIPTION**  
**Jackson County, Arkansas Property**



Section C. Part 2.



**BENCHMARK** LAND SURVEYING, INC.

Land Surveying and Construction Layout Services

August 29, 2017

RE: Delta Medical Cannabis Company, LLC Project  
Comet Street at Harlem Road,  
BM Job No.: 1722400, Drawing No.: 02W12273-0002  
Part of SW1/4, Section 27 and Part of SE1/4, Section 28, T12N, R2W , (10.89± Acres)  
Jackson County, Arkansas

To whom it may concern:

This letter is to certify that I have personally verified that the property lines of the subject property are more than 3,000 linear feet from any parcel that contains a church, a public or private school or any daycare facility. Subject property lies in Jackson County, Arkansas, at the southwest corner of the intersection of Comet Street and Harlem Road. This parcel is in Sections 27 and 28, Township 12 North, Range 2 West and the latitude and longitude of the center of the property are 35° 38' 31.00" North and 91° 11' 37.98" West. All measurements were made by me and I can be reached at kevin.scrape@bmls-inc.com or be calling 870-336-2059 to answer any questions.

Sincerely,  
Benchmark Land Surveying, Inc.

Kevin L. Scrape, PS  
KLS/ss



**APPLICATION FOR MEDICAL MARIJUANA CULTIVATION FACILITY**

**SECTION D. COMPLIANCE WITH LOCAL ZONING RESTRICTIONS**

Applicants for cultivation facilities must certify that the proposed cultivation facility will comply with any zoning restrictions enacted by the city, town, or county in which the facility is located.

Has the city, town, or county where the proposed cultivation facility is to be located enacted any zoning restrictions for medical marijuana cultivation facilities?

No

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If you answered, “yes” to the question above, identify all restrictions and list the corresponding ordinance.

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Certification

I, Doug Falls, certify that if a license is awarded by the Medical Marijuana Commission, the cultivation facility to be located at: Newport, Jackson, County AR, will be operated in compliance with the zoning restrictions listed on Page 1 of this form.

Signed this 30th day of AUGUST, 2017.

  
\_\_\_\_\_  
Signature of Applicant

Subscribed and sworn to before me this 30th day of August, 2017.

  
\_\_\_\_\_  
Notary Public

My Commission Expires: 11-17-2026

NATASHA WHEELER  
NOTARY PUBLIC-STATE OF ARKANSAS  
RANDOLPH COUNTY  
My Commission Expires 11-17-2026  
Commission # 12699195

**ARKANSAS  
MEDICAL MARIJUANA  
CULTIVATION  
APPLICATION**

**VOLUME II  
SECTION E  
(REVISED)**

**Delta Medical Cannabis  
Cultivation, LLC**

Jackson County

7301 Victory Blvd.  
Newport, Arkansas 72112

## **SECTION E. MERIT CRITERIA**

### **Schedule 1 - Qualifications of Applicant (Section 9(b)(i)) (10 points)**

The owners, some of whom are the officers of Delta Medical Cannabis Company, LLC (“Delta Medical”), are veterans of regulated industries with years of experience. They operate multiple successful businesses including farms and businesses regulated by federal and state government. Combined with the cultivation expertise of Adam Weiner (who will join the Delta Medical staff), and the marijuana operations expertise of Jeff Botkin, and the security, transportation and operations expertise of Sergeant William Culpepper, U.S. Army (Ret.), Delta Medical is best qualified for a medical marijuana cultivation license. See **Exhibit 1** for complete biographical information about the Delta Medical team.

#### Regulated Industry

Delta Medical’s CEO, Doug Falls, owns and operates a \$30,000,000 lamp manufacturing facility with factories in Arkansas and China. As a result, his company is subject to strict regulatory supervision by both the U.S. and China. He operates an aviation company subject to FAA scrutiny, and he is a real estate developer. Doug was appointed to the Arkansas Economic Development Commission, is a member of the Jonesboro Economic Development Commission, and he also serves on the board of the Jonesboro Airport Commission and Centennial Bank.

Delta Medical’s COO, Ray Osment, has an array of businesses that are regulated by the government. He operates three successful car dealerships. He owns and manages several multifamily apartment complexes. He has developed residential subdivisions and a mini-storage facility, and owned an insurance agency that provided insurance coverage for school districts.

Delta Medical’s President and Legal Counsel, Donald L. Parker II, is a licensed attorney whose clients come from the banking, finance, real estate, and insurance industries, all of which are regulated by the government. He has spent years utilizing his business and financial planning expertise to advise clients. He owns and operates 24 national franchises that sell and lease tires and wheels. This industry is strictly regulated on the state and federal level. He owns and manages several hundred multi-family apartment units, commercial buildings, and a mini-storage facility. Don has owned a title insurance agency, and he held a title insurance license.

Delta Medical’s CFO, Lynn Parker, is a licensed attorney. During her tenure with the Arkansas Attorney General, she worked with the EPA and Arkansas Department of Environmental Quality on Superfund clean-up sites. She was President of St. Bernards Healthcare Development Foundation, and she served as President of a title insurance agency and held a title insurance license. She owns and manages 73 multi-family apartment units and 34 commercial units.

Medical Director of Delta Medical, John D. McKee, M.D., is a physician licensed by the state of Arkansas. He is an interventional cardiologist with St. Bernards Medical Center. Dr. McKee is certified by the American Board of Internal Medicine, National Board of Medical Examiners, ABIM: Cardiovascular Disease, and ABIM: Interventional Cardiology. In addition, he is a member of the Residents Peer Review Committee, Arkansas Medical Society, American College of



Cardiology, American Heart Association, Women's Heart Advantage Director, and Cardiology Associates Foundation Board of Directors.

Owner, Amy Fulkerson, is a registered nurse, licensed by the state of Arkansas.

#### Agriculture/Horticulture

Adam Weiner, Delta Medical cannabis grower, has 15 years in the medical marijuana industry. He is known in the industry for being an expert in consulting with cultivation facilities to address growing challenges. Adam will join the Delta Medical team.

CEO Doug Falls began his professional career as a farmer, and then he transitioned into owning and operating a landscaping business for several years, building horticulture experience every day.

Board Chairman Penelope Stanley, after years of handling day to day activities for Wakefield Farms, became the managing partner and primary director of Wakefield Farms in 2004.

President Donald L. Parker II grew up in Poinsett County working on his family's farm. He continues to manage the family farm to this day and stays abreast of market trends and regulations affecting the farming community.

COO, Ray Osment, grew up farming in Weiner, Arkansas.

#### Commercial Manufacturing

CEO Doug Falls owns and operates Trinity Lighting, a \$30,000,000 lamp manufacturing company located in Jonesboro, Arkansas, with factories located in China. Trinity Lighting serves the hospitality industry around the world.

President Donald L. Parker II has represented numerous manufacturers in Arkansas, handling multiple issues ranging from startup operations, raw material logistics, supply chain interruptions, employment related issues, and business sales and acquisitions.

#### Business Planning/Financial Planning

CEO Doug Falls, developed the business and financial plans for Trinity Lighting. He develops implements and develops financial plans daily as he works to expand his business while continuing to provide lamps to his customers. Early in his career, Doug established and grew his landscaping business into one of the largest in NEA. As a member of Arkansas Economic Development Commission and Jonesboro Economic Development Commission and the local bank board of Centennial Bank, he reviews, analyzes, and evaluates business plans and financial plans.

COO Ray Osment developed business plans for each of his businesses and commercial endeavors. He implements financial plans daily to ensure that his three cars dealerships continue to exceed financial goals and produce \$25,000,000 in annual sales, while keeping inventory in line with demand. In addition, he ensures all operational costs are in line and properly funded. The success of his mini-storage company, multifamily apartments and residential subdivision development are a testament to his ability to build a successful business.

President Donald L. Parker II has created and implemented business and financial plans for his law firm, his \$35,000,000 wheel and tire business, his title insurance company, and his real estate holdings. He has spent years utilizing his business and financial planning expertise to advise clients.

CFO Lynn Parker as President of St. Bernards Healthcare Development Foundation, developed and implemented business and financial plans that resulted in millions of dollars raised to assist patients that could not afford care (prior to the passage of the Affordable Healthcare Act). She also developed and implemented business and financial plans as President of a title insurance agency. She plans and implements financial plans daily in the apartments and commercial properties that she owns and manages.

#### Inventory Tracking

CEO Doug Falls utilizes a secure tracking system to track every lamp he manufactures around the world. COO Ray Osment uses a secure tracking system at each of his car dealerships. President Donald L. Parker, II uses an inventory tracking system to track the inventory of all wheels and tires at his 24 RNR Tires Express locations.

#### MMJ experience

Delta Medical's grower, Adam Weiner is a seasoned, professional cannabis consultant with more than 15 years of experience in cannabis sales and regulatory compliance, focusing on the cannabis industry since its legalization in Colorado. He has worked with top-ranked cannabis businesses, including Veritas (producer of the highest quality cannabis in Denver) and Olio (the top ranked oil extract facility in Colorado), as well as a range of cultivation operations. His experience includes compliance and administration, employee training and management, grow techniques and problem solving, and the design of a new buildout for a garden expansion. Adam also helped design and build a 100-light medical grow facility in Flagstaff, Arizona. He is a METRC (seed-to-sale tracking system) administrator with a focus on vegetative and flower compliance.

Delta Medical operations specialist Jeff Botkin is a professional cannabis consultant who works with applicants and licensed marijuana groups in all aspects of cannabis production ranging from compliance, retail operations, cultivation operations, licensing, training, and standard operating procedures. He has a unique skill set in the cannabis industry, with over eight years of experience in the compliance sector of the legal marijuana industry. He has worked with one of the most successful marijuana companies in Colorado, Denver Relief, where he ran and managed daily operations, including inventory control and tracking, and regulatory compliance operations for the company. He has worked with numerous other successful cannabis businesses in the state of Colorado, designing cultivation operations, extraction facilities, retail dispensaries, and operations within those departments.

#### 24-hour security

Delta Medical is fortunate to have the security expertise of Sergeant William Culpepper, U.S. Army (Ret.), who will serve as Security Director. Sergeant Culpepper has led soldiers in combat

operations in Iraq and Afghanistan, and through his service to our country, he gained significant expertise in surveillance techniques and security detail.

COO Ray Osment operates three car dealerships. He utilizes a variety of 24-hour security systems including alarms, video cameras, electronic gates and fencing to protect his vehicle inventory. He has years of experience using the same tools to protect items stored in the ministorage facility that he once owned.

President Donald L. Parker II utilizes 24-hour security systems, including alarms and video surveillance, to protect the wheel and tire inventory and the cash receipts (90% of collections) in 24 RNR Tire Express locations. He uses similar tools to protect the items stored in the ministorage facility that he owns.

The well-rounded experience of the members of Delta Medical greatly exceeds the requirements set by the Commission. For complete biographical information about the Delta Medical Team, see **Exhibit 1**.

**Schedule 2 – Ability to Operate a Cultivation Facility in Compliance with Applicable Laws, Rules, and Regulations (Section 9(b)(ii)) (50 points)**

Schedule 2a. Producing Sufficient Quantities of Medical Marijuana

Delta Medical will cultivate [REDACTED] square feet of medical marijuana canopy. The cultivation area will be divided into vegetative, flowering and propagation rooms. During each month, up to [REDACTED] plants will be divided into vegetative, flowering, and propagation rooms. Up to [REDACTED] plants will be vegetating, [REDACTED] flowering, and [REDACTED] plants reserved as mother plants for propagation. Cultivators will organize clones by groups, and propagated clones will each get a Radio Frequency Identification tag, which is a unique identification number (UIN), when the plants reach a height of eight inches and a width of eight inches. Delta Medical is committed to not flooding an immature market with product, as it would create opportunity for diversion and theft. See **Exhibit 2** for complete list of acronyms used herein and in the exhibits.

Delta Medical will cultivate indica, sativa, and hybrid varieties of high-THC medical marijuana, as well as various high-CBD strains. Delta Medical will breed original strains to create a spectrum of strains specific to qualifying conditions. **Exhibit 3** describes the strains that Delta Medical will cultivate.

Delta Medical will produce sufficient quantities of approved medical marijuana products to meet the needs of individuals with qualifying medical conditions. These products will each have a consistent cannabinoid profile and each product will be able to pass quality control testing as required by the Department. See **Exhibit 4** for the processes and procedures used by Delta Medical to maintain inventory and ensure compliance with all reporting requirements.

Delta Medical will manufacture cannabinoid extracts using [REDACTED] as solvent, and cannabinoid concentrates using [REDACTED] as a solvent. Processing Assistants will use both solvents

to create oil. Delta Medical will sell [REDACTED]  
[REDACTED] Processing Assistants will refine oil extracts and concentrates into  
distillate, and Packaging Associates will prepare [REDACTED]  
[REDACTED] Delta Medical will also manufacture [REDACTED]  
[REDACTED] Processing Assistants will create [REDACTED].

Delta Medical will produce cannabinoid products using concentrate and extracts. These products  
include [REDACTED]

[REDACTED] See **Exhibit 5** for Delta Medical's Processing and Manufacturing  
Plan and **Exhibit 6** for detailed information regarding various extraction methods.

Cultivation Procedures

Delta Medical cultivation operations will be based around upholding consistency, quality,  
compliance, and accountability. Delta Medical will ensure the public safety requirements are  
surpassed by protecting patients, regulators, and Delta Medical as a licensed medical marijuana  
cultivation company. Delta Medical ensures to produce and provide the market with the highest  
possible quality and care for all medical marijuana and medical marijuana products. Delta Medical  
will provide educational courses for employees with detailed instructions on standard operating  
procedures that will be reviewed regularly and updated as needed. Employees will be required to  
complete educational courses. It is imperative to ensure that Delta Medical's processes are  
transparent and consistent with all employees of Delta Medical, while maintaining full compliance  
and accountability with all regulatory authorities.

Delta Medical will utilize [REDACTED] seed to sale tracking system to ensure plants are properly  
documented, tracked, and managed in real time, twenty-four hours a day. With the utilization of  
RFID tags attached to each plant, Delta Medical can ensure that transparency and compliance  
requirements are met during all times of operation. Delta Medical is committed to implementing  
proven systems and operational procedures to manage and operate its robust inventory and plant  
tracking systems. **Exhibit 7** describes the RFID tagging procedures.

Grow Media

Delta Medical will produce cannabis in multiple container sizes throughout the plants' life cycle.

[REDACTED]  
[REDACTED] Once the plants  
have grown to the required size, Delta Medical will transplant those plants into [REDACTED]  
[REDACTED] The plants will then be transferred  
into flowering rooms until harvest, [REDACTED]

[REDACTED] See **Exhibit 8** for a diagram of the life cycle of the cannabis plant, and **Exhibit 9**  
for sample nutrient schedule to be used.

Pest Management

Delta Medical's Integrated Pest Management program will consist of an all-natural EPA-approved methodology, in operation 24 hours per day, seven days per week, and monitored multiple times each day in each cultivation area. Delta Medical will prevent pests, infestations, molds and mildews by monitoring and managing the crucial climate and environmental variables and operations. Maintaining the proper climate from humidity, air circulation, Co2, VPD and temperatures will ensure the prevention of infestations that result in the use of harsh and dangerous chemicals. See **Exhibit 10** for more information regarding regulating the disease process affecting the cannabis plant. In conjunction with managing optimal climate conditions, Delta Medical will follow proper protocols to avoid contamination and to prevent contamination from occurring in the facility. Delta Medical will require all employees to conduct an inspection for early signs of all pests, mildew, mold, contaminates, and deficiencies daily. The inspection reports will be used for maintaining the proper climate and environment for the plants. See **Exhibit 11** for the pest control log to be used by Delta Medical staff.

Cultivation Areas

Delta Medical cultivation area will consist of [REDACTED] rooms for the first phase of the large building. In order to allow Delta Medical to get its products to market faster, [REDACTED]

[REDACTED]

[REDACTED] See **Exhibit 12** for additional information regarding the lighting schedule to be utilized.

Extraction Methods and Standard Operating Procedures

Offering cannabinoid extracts, concentrates, and edibles will enable Delta Medical to meet unique patient needs for certain therapeutic outcomes. To create these products, Delta Medical will extract cannabinoids from medical marijuana. See **Exhibits 5 and 6**.

Utilizing industry-standard extraction equipment, Delta Medical staff will use standard operating procedures (SOPs) for consistent medical marijuana manufacturing and processing to produce cannabinoid extracts, concentrates, and edibles using several extraction methods. Delta Medical will extract cannabinoids from plant material using mechanical and chemical extraction methods listed below. The equipment used by Delta Medical will be UL listed with a proven industry track record. See **Exhibits 5 and 6**.

**Mechanical extraction** is physically agitating ground plant material. [REDACTED]

See **Exhibits 5 and 6**.

**Chemical extraction** uses [REDACTED]

**Post-extraction processing** is creating products that are ready for sale to patients. [REDACTED]

See

**Exhibit 6.**

Processing will occur in a separate limited access area isolated from the cultivation areas. Processing areas and equipment will meet all regulatory requirements. Surfaces will be food-grade, inert, designed to prevent contaminant growth, and built using smooth finishes conducive for regular sanitary cleaning. Delta Medical will train staff to perform sanitary cleaning using best practices in this industry. The tasks of extraction, post production and preparation for sale by the dispensaries will be separated from each other, in accordance with industry best practices for safety, security and cleanliness.

Safety is the primary objective of Delta Medical. Plans for the facility include decontamination showers, eye wash stations, fire suppression, gas detectors, and proper ventilation, along with the latest extraction technologies and specific disaster response plans. See **Exhibit 13** for extraction booth technologies safety manual to be employed by Delta Medical. Fire-proof storage cabinets that meet federal, state, and local fire standards will be used to store hazardous and flammable products. "WARNING: FLAMMABLE MATERIALS" signs will be placed on the front of the storage cabinet and secured by locks accessible only by authorized staff. All chemicals and products used for sanitary cleaning which are appropriate for use with vegetation will also be kept in the storage cabinets with all required Material Safety Data Sheets nearby in compliance with RR 9.7 of the Division.

Delta Medical will construct a state of the art facility, hire staff experienced in chemical processing, use industry best practices for training and preparing for emergencies to ensure the safety of the staff. Delta Medical will have a safety officer for each shift. The safety officer will be in charge of training, maintenance of safety equipment, and implementing procedures to identify, prepare for, and respond to safety concerns. The employee handbook will clearly outline the safety policies and procedures, and employee expectations. Daily safety and quality control checks will be performed to protect the staff, to ensure quality of the product for the patients.

#### Testing Standards and Methods

Delta Medical has established a working relationship with [REDACTED] testing facility in Arkansas, which will process all sampling and testing for Delta Medical. For more information on the testing practices of [REDACTED], see **Exhibit 14**.

#### Preventing Plant Cross Contamination

Delta Medical will not risk the possible breakout of a widespread contamination. If plants become unhealthy or contaminated, those plants and possibly the whole crop will be destroyed and properly wasted in accordance with applicable rules and regulations. Delta Medical may be able to treat unhealthy plants with minor infections or deficiencies with 100% organic applications and EPA-approved products. Pests, mildew, and mold will require Delta Medical to alert the Department in accordance with applicable regulations, and in some cases, issue a voluntary recall. See **Exhibit 15**. Delta Medical will take proper regulatory steps to eradicate the problem while being compliant and transparent with regulators to ensure maintaining proper public health and safety requirements. Plants that become contaminated will undergo an in-depth investigation and isolation process to determine the cause of the contamination. Delta Medical will then prepare all contaminated or unhealthy plants for waste. Delta Medical's cultivation team will conduct a deep cleaning and sanitation of the area and equipment along with proper UVC cleaning of the HVAC systems. Each room will have its own independent HVAC system to prevent the outbreak and spread of any possible contaminants. It is Delta Medical's mission and goal to produce top quality medicinal grade cannabis for qualifying medical marijuana patients and caregivers.

#### Waste Disposal

Delta Medical will prevent diversion, secure waste materials, and repurpose cannabis waste into quality metabolites ready for plant re-application, and maintain regulatory compliance. Delta Medical will follow industry best practices for disposal, and will render waste unusable prior to disposal. Delta Medical is environmentally conscious and will dispose of waste in a proper manner that protects the community, particularly youth, and the environment. See **Exhibit 16** for the waste management flow chart and **Exhibit 17** for the Waste Log that Delta Medical will use to track all of its marijuana waste.

Delta Medical will not allow any marijuana wastes to be placed in any of the state's traditional landfills [REDACTED]

[REDACTED]

See **Exhibit 18** for additional information regarding the [REDACTED] method of [REDACTED].

Waste Storage Tracking and Security

Delta Medical will secure all waste storage areas. Within the vault, there will be a separate limited access storage area in a separate safe for storage of medical marijuana that is expired, damaged, deteriorated, mislabeled, contaminated, recalled, or whose containers or packaging have been opened or breached. This safe (and the entire vault area) will be under 24-hour video surveillance. Hazardous waste or flammable material will be stored within the vault in a separate area. Staff will weigh all medical marijuana waste and enter the weight information in the Inventory Tracking System ("ITS"). Staff will maintain written waste records, identifying type, weight, and area stored in the ITS. Three days prior to disposal, Delta Medical will notify the Division of the pending disposal and the weight of the product which will be disposed. Prior to notifying the Division, Delta Medical will reweigh the waste and confirm the accuracy of the information in the ITS. Corrections or adjustments will be made in the ITS if necessary. See **Exhibit 19** for the Plant Material Waste Log that Delta Medical will use to track storage of marijuana waste material.

Schedule 2b. Compliance with Construction Specifications

Construction Materials

The facility will be enclosed, locked, secure against unauthorized entry, and meet the standards of any applicable state and local electrical, fire, plumbing, and building specification codes. The foundation will be concrete, to which contractors will securely attach the floor. Delta Medical will construct a fully enclosed facility using a combination of [REDACTED]. The building will have a complete roof enclosure supported by connecting walls, constructed of solid materials, extending from the ground to the roof. Contractors will construct floors, walls, and ceilings in a manner that they may be easily kept clean and in good repair. The Facility Manager will keep adequate lighting in all areas where medical marijuana is stored and where staff clean equipment and utensils. Delta Medical will construct plumbing with stainless steel pipes of an adequate size and design to carry sufficient quantities of water required for operations, and in a way, that does not cross-connect between potable and waste-water lines. Plants in cultivation areas will be on [REDACTED] to make plant monitoring easy. The facility will be accessible only through lockable doors. Delta Medical will install commercial grade, non-residential door locks on every external door and gate. All external locks will have biometric access controls. **Exhibits 20 and 21** for the building plans, layout, elevation and adjacent uses of the surrounding property.



### Good Neighbor Plan

Security is a priority of Delta Medical. Delta Medical's Community Development Director will work with adjacent neighbors, elected officials and area leaders to develop long term relationships. Delta Medical will promptly address any concerns raised by its neighbors or local officials, leaders and law enforcement. Delta Medical will emphasize to its security personnel that the safety and well-being of its neighbors is a priority.

### Visibility by Public

For security and to block on site activities from public view, there will be a limited number of windows [REDACTED] in the Delta Medical facility. Signage will be simple and non-descript, shall not exceed thirty-six square feet, will be placed inside a window or attached to the exterior of the building, and will comply with RR 17.2. All stages of medical marijuana production and the disposal of unusable medical marijuana on the premises will not be visible or accessible to the public. The building will provide complete visual screening of all operations tasks and will complement the area. The facility will keep product loading and waste areas hidden from plain view from the street or by adjacent property owners.

### Odor Control

Delta Medical will use multi-stage air treatment to prevent odors, smell, fragrances, and other olfactory stimuli from negatively affecting neighboring properties. Air treatment equipment will include [REDACTED]

[REDACTED] This system is designed so the air exiting from the facility has no offensive odor.

### Light Emissions

Light pollution harms ecosystems, prevents enjoyment of starry night skies, and negatively affects health and sleep. To prevent these issues, Delta Medical will reduce light pollution, glare, or brightness emitting from the facility. The facility will have no exterior neon or LED signage/billboards. The cultivation and processing areas will not have exterior windows (indoor warehouse). Exterior parking area lighting will limit light pollution to the greatest extent possible while still being consistent with standard exterior lighting for retail zoning and ensuring facility security.

### Ventilation

To prevent mold, Delta Medical will equip the facility with a commercial HVAC system and a UV air purifying system. The system will include dehumidifiers, ventilation hoods/booths in processing areas to remove potentially harmful gases, and large industrial fans to keep air moving throughout cultivation areas. See **Exhibit 13**.

### Noise Control

Commercial medical marijuana cultivation facilities are not particularly noisy facilities. However, to ensure that neighboring property owners will not be bothered by noise from the facility, Delta Medical will install noise reduction equipment. Back-up generators will feature sound enclosures that allow for proper ventilation, and the HVAC system will have silencers installed within the ductwork. If necessary, additional sound proofing will be added to exterior walls.

### Cultivation Areas

Delta Medical will cultivate [REDACTED] of medical marijuana in the small building as the larger building is being completed. The facility will contain [REDACTED] and [REDACTED].

[REDACTED] **Exhibit 22** is a picture of the property at **7301 Victory Blvd., Newport, Arkansas.**

### Schedule 2c. Security and Storage Plan

#### Security Plan Overview

With the assistance of [REDACTED], a professional and highly qualified security company, Delta Medical has created a comprehensive and detailed security plan which complies with all Division security requirements, and will conduct all operations to maximize security. These measures will prevent unauthorized access, theft, and diversion from sources outside and inside the facility. Delta Medical will establish and maintain a written Operations Plan that will include security procedures for its medical marijuana cultivation in each production area of the facility. Only authorized personnel will have access to where marijuana is grown, harvested processed, and stored. By creating layers of security controls, Delta Medical can ensure that storage areas are inaccessible by unauthorized individuals. The Security Director will conspicuously place "LIMITED ACCESS AREA" signs on doors of all applicable facility zones. The facility will feature electronic access controls to all facility rooms, such as staff-specific key cards and access codes. This process will enable Delta Medical to lock, regulate, track and monitor access to all areas of the facility. Delta Medical will keep rosters of staff with access to locked areas and those records will be available to the Division upon request. Cultivation and processing will be located in the locked limited access areas, where staff will securely store all forms of medical marijuana. No part of the cultivation or processing areas of the facility will be open to the public. The security plan is detailed in **Exhibit 23**. The security plan further details the extra precautions that Delta Medical will employ to make its cultivation facility a benchmark example for the entire cannabis industry.

#### Diversion Prevention

Delta Medical understands the importance of diversion prevention and will carefully track all medical marijuana and medical marijuana products within its facility. From seed-to-sale, Delta Medical will audit its inventory continuously, accurately matching items in the ITS to those physically on-hand. [REDACTED]

[REDACTED]

When a discrepancy is observed, the Lead Cultivator will halt production in the detection area until the discrepancy is resolved. If investigation does not produce a cause for the discrepancy, the Lead Cultivator will recall the batch containing the discrepancy, notify law enforcement, and place all pertinent security logs/footage into a case file for review. See **Exhibit 15**. The Lead Cultivator will audit all batches of harvested medical marijuana and process lots of manufactured items prior to packaging and will also inspect all packaging prior to shipping. **Exhibit 25** contains complete details regarding Delta Medical's diversion prevention measures.

#### Alarm System

To secure the facility against unauthorized entry, and to discourage theft of marijuana, Delta Medical will equip the facility perimeter and all points of ingress and egress with intrusion detection alarm technology. [REDACTED]

[REDACTED] will monitor this system on a 24 hour, 365 days per year basis. The system will cover all doorways, windows, and loading bays. [REDACTED]

Under the guidance of the Security Director, Delta Medical will install these alarms throughout the facility. [REDACTED]

[REDACTED]. See **Exhibit 23** for additional details regarding the security plan.

The outside perimeter of the premises will be sufficiently lighted to allow for surveillance, and foliage will be removed so as not to allow a person to conceal themselves from sight. [REDACTED]

[REDACTED]. See **Exhibit 23**.

#### Video cameras

Delta Medical will install digital video cameras that record a clear view of all areas of the facility property and perimeter, inside and outside, 24 hours per day, 7 days a week. [REDACTED]

[REDACTED]

See **Exhibit 23** for locations of all cameras, and **Exhibit 24** for the Surveillance System Record Log used by Delta Medical.

Extra Measures

Delta Medical’s facility will meet all secure design requirements, particularly those standards to ensure that “activities cannot be and are not perceptible from the structure.” [REDACTED]

[REDACTED]

Additionally, Delta Medical will maintain a facility perimeter that meets all design and regulatory requirements. Delta Medical will place signage around the outside of the building and facility perimeter including “Limited Access Area,” “Unauthorized Access Prohibited,” “Area Under 24-Hour Video Surveillance,” and “Trespassers Will Be Prosecuted.” [REDACTED]

[REDACTED]

Employees, vendors and visitors must wear and make visible their badges at all times. Delta Medical realizes the added burden increased security measures can place on all employees, however, security is of utmost concern. Each employee, contractor, or visitor is responsible for the integrity and safekeeping of any badge issued while on Delta Medical’s facility. The sensitive

nature of the electronic documents that Delta Medical will possess, Delta Medical will institute a data breach plan to prevent unauthorized access to confidential files.

Delta Medical will employ security guards to ensure the continued security of the facility

Delta Medical will contract with [REDACTED] to install and monitor the security systems in the facility on a 24 hour, 7 days per week basis. Delta Medical's facility will include a security suite where all security system monitoring will be maintained and stored. [REDACTED] will monitor the security suite using a separate alarm and video surveillance system from the rest of the facility. [REDACTED] staff will use a separate log for activities occurring within the security suite.

[REDACTED] **Exhibit 23** contains complete details regarding the additional security measures to be employed by Delta Medical.

#### Security Records Retention

[REDACTED] Delta Medical will store the logs for a minimum of three years.

Storage

Delta Medical will meet the physical security controls set forth in *RR 6.3* of the Division, which regulates storage area requirements for medical marijuana. All facility storage areas will be locked, identified by limited-access signage and under 24-hour video surveillance, including any room with an exterior wall, room containing a safe, or any room where Delta Medical will grow, process, manufacture, or store medical marijuana. Delta Medical will securely store all harvested medical marijuana to prevent tampering, degradation, diversion, and ensure security in accordance with *RR 6.3* of the Division. Delta Medical will keep records of all inventories and use the records to validate inventory data in the ITS.

[REDACTED]

Within the vault is a separate limited access storage area (a separate safe) for storage of medical marijuana that is expired, damaged, deteriorated, mislabeled, contaminated, recalled, or whose containers or packaging have been opened or breached. This medical marijuana will be stored until it is destroyed or otherwise disposed as described herein.

Biometric Security Measures

Delta Medical will equip the facility with biometric security features that may include fingerprint access. At a minimum, Delta Medical [REDACTED]

[REDACTED]

Security Personnel

Delta Medical will employ security guards to ensure the continued security of the facility. [REDACTED]

[REDACTED]



applicable measurement standards established and approved by the Division or the Department. Scales will be tested and certified every year.

Packing and labeling of locked or sealed shipping containers

All shipping containers must be affixed with a RFID tag (UIN) prior to transport. Each medical marijuana plant or package that is transported must have a RFID tag (UIN) affixed to it prior to transport. Sealed packages or containers may be placed in larger sealed shipping containers, so long as such shipping containers are RFID tagged with type and amount of medical marijuana or medical marijuana-infused product contained therein and are all being delivered to the same location.

Individual Units

To prepare individual-unit packages, the Packaging Manager will [REDACTED] [REDACTED] Packages will meet child-resistant standards described in *16 C.F.R. § 1700.20*. Packages will not appeal to children, will not be modeled after non-marijuana products primarily consumed by children, will not be in the shape of an animal, vehicle, person, or character, and will not closely resemble familiar food and drink items, like candy. Delta Medical will package non-bulk units of medical marijuana [REDACTED]

[REDACTED] A Packaging Associate will package oils, concentrates, and extracts in small child-resistant traceable jars, or wrapped in parchment paper and placed in in opaque, child-resistant, heat-sealed, tear-resistant, traceable pouches. **Exhibit 26** illustrates the types of traceable packaging Delta Medical will use.

[REDACTED] [REDACTED] Staff will keep all medical marijuana packaged for transport inside a shipping container. Each shipping container will contain a UIN that identifies container contents. A Packaging Associate will move the storage containers to a secure storage area until they are ready for delivery. The Packaging Manager will document all package weights in the ITS.

Labeling – To Dispensary sales

Delta Medical will buy durable labels that are resistant to alteration. A Packaging Associate will use label management software and a [REDACTED], then apply sticker-labels to individual units by hand. When a Packaging Associate combines individual units for delivery, he will affix a UIN to shipping containers that details the container’s contents. Every container that contains medical marijuana will have an unobstructed and conspicuous principal display panel, and every package intended for displaying will have a principal display panel. The panel will contain the product identity, net weight, and universal symbol, if applicable. A Packaging Associate will place the label on the container while complying with the National



Institute of Standards and Technology (NIST) Handbook 130 (2017), Uniform Packaging and Labeling Regulation.

### Label Administration

Labels will be in English. Labels for medical marijuana and cannabinoid products will contain, in at least 8-point font: The producer's business or trade name and cultivation or facility or dispensary number; business or trade name of cultivation facility or dispensary or cultivation facility or dispensary that packaged or distributed the product, if different from the producer; a UIN; date of harvest; name of strain; net weight in U.S. customary and metric units; concentration of THC and CBD; activation time; name of the lab that performed any test, any associated test batch number and any test analysis date; the universal symbol; and, a statement that reads, "For use by qualified patients only. Keep out of reach of children. Marijuana use during pregnancy or breastfeeding poses potential harms. This product is not approved by the FDA to treat, cure, or prevent any disease." All labels for all packages containing any part of medical marijuana will contain the universal symbol, at least 0.48 in. wide by 0.35 in high.

Labels for cannabinoid concentrates and extracts will additionally contain: the producing cultivation facility or dispensary's business or trade name and registration number; business name of cultivation facility or dispensary that packaged or distributed the product, if different from Delta Medical; a UIN, product identity (concentrate or extract); date the concentrate or extract was made; net weight or volume in U.S. customary and metric units; if applicable, serving size and number of servings per container or amount suggested for use by the qualifying patient at any one time; concentration or amount by weight or volume of THC and CBD in each amount suggested for use in the container; activation time; name of the lab that performed any test, any associated test batch number and any test analysis date; the universal symbol; and, statements that read in at least 18-point font: "This product is not approved by the FDA to treat, cure, or prevent any disease. DO NOT EAT (in bold, capital letters).", and "For use by qualifying patients only. Keep out of reach of children. Marijuana use during pregnancy or breastfeeding poses potential harms." A Packaging Associate will apply all applicable labels to products that falls within more than one category and all packages will have test result labels. If staff combines harvest lots, the batch will contain labels to identify the different combined harvest lots. Test result labels will include a laboratory analysis, including the percentage by weight of cannabinoids and an affirmation that the product passed the Division's microbial, pesticide, and potency testing standards. The THC and CBD amount on labels will be the value that the testing laboratory calculates. If usable marijuana has more than one test batch number, laboratory or test analysis date, each test batch number, laboratory and test analysis date will be on the label. If medical marijuana is in a package that is being re-used, a Packaging Associate will remove the old label and put a new label on the package. All exit packaging will contain a label that reads: "Keep out of the reach of children." **Exhibit 27** shows sample labels for packages.

Testing labels will contain the amount of THC and CBD that the testing laboratory calculates. If usable marijuana has more than one test batch number, laboratory or test analysis date, each test batch number, laboratory, and test analysis date will be on the label. If medical marijuana is in a package that is being re-used, a Packaging Associate will remove the old label and put a new label on the package. All exit packaging will contain a label that reads: "Keep out of the reach of

children.” Delta Medical will return or dispose of usable marijuana that does not meet labeling requirements. Delta Medical will package, label and deliver medical marijuana to dispensaries, cultivation facilities and laboratories. A Packaging Associate will tag all packages with RFID tags (UIN). This continues the seed-to-sale tracking within the Inventory Tracking System (ITS). The packaging and labeling workflow will be as follows: package units for sale, apply tamper-evident seal, print labels, apply labels to individual units, apply laboratory test result labels, and place packages into shipping containers for distribution. A Packaging Associate will lock and seal shipping containers, attach the RFID tag (UIN) that details the entire contents of the container, confirm the contents with the ITS, then store the container in a secure limited storage area.

Labels will not include any of the following: any false or misleading statement or design; depictions of the product, cartoons, or images that are not registered with the Department, including any insignia related to a governmental entity; cartoon characters; fictional characters targeted to children and youth; pop culture icons; implied endorsements by governmental agencies; unregistered names or slang terms; disparaging content about competitors; obscene or indecent content; or efficacy claims.

#### Training

Packaging and labeling procedures will be taught to packaging department employees. The employees will be regularly tested. Each employee in the packaging department will be required to pass periodic proficiency tests. The employees must be capable of packaging, operating and maintaining the equipment and demonstrating knowledge of safety protocols including recall procedure. Mock recalls will occur periodically to ensure staff preparedness. See **Exhibit 15**.

#### **Schedule 2e. Transportation Plan**

Delta Medical will reduce the risk of diversion, loss and theft of medical marijuana during transport by utilizing industry best practices. To prevent diversion, Delta Medical will only transport or deliver medical marijuana to licensed facilities and laboratories. Upon receiving orders for product delivery, Delta Medical will comply with the specific rules associated with the final weighing and packaging of medical marijuana or medical marijuana-infused product before such items are prepared for transport. A Packaging Associate will affix all RFID tags (UINs) of delivery contents on the shipping containers before transferring custody of the containers to Transportation Associates. All shipping containers must be affixed with an RFID tag (UIN) prior to transport, and each medical marijuana plant that is transported must have a RFID tag (UIN) affixed to it prior to transport. Sealed packages or containers may be placed in larger sealed shipping containers, so long as such shipping containers are labeled with type and amount of medical marijuana or medical marijuana-infused product contained therein and all product in the container are being delivered to the same location. Working in tandem, and under the direction of the Security Director, Transportation Associates will

The shipping containers will be sealed, traceable, food compliant, child-resistant, opaque, shaped and designed in a manner that is unlikely to appeal to minors, and labeled according to the

standards established by the Department. Containers in transport will not be visible from outside of the delivery vehicle.

Delta Medical will employ a transportation team that will



A Packaging Associate will log the sale or transfer and delivery of all medical marijuana to other licensed facilities in the ITS. The log will include the order date, sale date, the date of transfer or delivery, the staff member's ID number responsible for the data entry, the ID number of the receiving facility, the batch ID number of the contents, and the UIN of the plants, if applicable. The log will include applicable transfer data in addition to the registry ID number of the patient or caregiver and the quantity of medical marijuana dispensed. Before leaving the facility for a delivery, Transportation Associates will generate an inventory manifest from the ITS. Transportation Associates will include on inventory manifests the license number of the originating cultivation facility or dispensary, the name, license number, address, and contact information for the originating and receiving facility, quantities by weight or unit of each type of medical marijuana or product that is included in the delivery contained in transport and the UIN for every item, the date of transport and the times of departure and arrival, the identity of the Transportation Associates accompanying the transport, and the delivery vehicle make, model, and license plate number. Staff will generate a separate manifest for each licensed facility receiving product from Delta Medical. Transportation Associates will not alter any inventory manifest after departing the originating facility. Upon delivery of medical marijuana to another facility, Transportation Associates will keep one copy of the manifest and will provide a copy of the manifest to each medical marijuana business which receives a delivery from Delta Medical. In order to maintain transaction confidentiality, Delta Medical may prepare a separate ITS-generated transport manifest for each medical marijuana business receiving a shipment from Delta Medical. Delta Medical will keep inventory manifests for three years, as required by the Division's rules and regulations. See **Exhibit 28** for detailed information for transportation manifest procedures, and **Exhibit 29** for a sample transport manifest.

Delta Medical will transport medical marijuana to other licensed facilities between the hours of 7:00 a.m. and 9:00 p.m. Delivery vehicles will not deviate from intended delivery route without prior approval from the Security Director. The Security Director will promptly notify the Division in the case of an emergency while the Transportation Associates are in route to a delivery, or in the event that something occurs to cause the delivery vehicle to be stopped for more than two hours at any location other than a licensed facility or an approved laboratory.

Upon request, Delta Medical will provide a copy of the printed transport manifest, and any printed receipts for medical marijuana or medical marijuana-infused product being transported to the Division or its authorized agents, law enforcement, or other government officials if authorized.

### **Schedule 3 – Operations Plan (Section 9(b)(iii)) (20 points)**

#### Business Plan

Delta Medical is ready, capable, and able to properly carry out the activities of a medical marijuana cultivation facility. Delta Medical has the proven financial ability and business experience to become Arkansas' premier marijuana cultivation facility. In the pursuit of helping suffering patients, Delta Medical will develop a respected medical marijuana brand by cultivating and processing medically efficacious and precisely formulated medical marijuana products that will address all qualifying conditions for the use of medical marijuana in Arkansas.

Delta Medical will base its cultivation operations **7301 Victory Blvd., Jackson County, Arkansas**. Delta Medical will construct a cultivation and processing facility to include state-of-the-art equipment and data systems. Delta Medical will have a significant impact on the local economy in Jackson County, resulting in overall total annual impact of over [REDACTED] in local payroll, and over [REDACTED] in annual local taxes. Delta Medical enjoys the support of Newport Mayor David Stewart, the Jackson County Judge Jeff Phillips, the Executive Director of the Newport Economic Development Commission, and State Senator Ronald Caldwell. See **Exhibit 30**. Phase I will be [REDACTED]

[REDACTED] The [REDACTED] will be converted to a dedicated research and development laboratory that will be utilized to advance the therapeutic applications of medical marijuana. This approach will allow the facility to begin growing approximately 90 days quicker than if [REDACTED]. Thus, Delta Medical will be able to deliver its products faster into the hands of patients with qualifying medical conditions. See **Exhibit 31** for the detailed business plan for Delta Medical.

The owners of Delta Medical, who have a collective net worth of over \$97 Million, will infuse \$5,000,000 of personal cash into this project. See **Exhibits 32 and 36**. Delta Medical's Business Plan contains more detailed information for startup and long-term stability. See **Exhibit 31**.

### Staffing Requirements

Delta Medical's advisory board will be composed of Dr. John D. McKee, M.D., Medical Director, Community Outreach Director, Research & Development Specialist, Data & Technology Specialist, Will Culpepper, Security Director, and Adam Weiner, Medical Marijuana Industry Expert. See **Exhibit 1** for full biographical information for Dr. McKee, Will Culpepper, and Adam Weiner.

Delta Medical's executive team will be composed of Doug Falls, Chief Executive Officer, Lynn [REDACTED], Chief Financial Officer, Ray Osment, Chief Operations Officer, Donald L. Parker II, President and Chief Legal Counsel, Chief of Extractions & Formulations, Human Resources Director, Chief Compliance Officer, Public Relations Officer, General Manager, Inventory Manager, Community Outreach Coordinator, and Bookkeeper.

The cultivation team of Delta Medical will require the following job roles: Lead Cultivator, Harvest & Processing Manager, Extraction Manager, Data Administration Manager, Lead Cultivation Associate, Cultivation Associate, Harvest & Processing Associate, Trimming Associate, Packaging Associate, Extraction Technician, and Facilities Manager.

### Hiring Criteria

Delta Medical will seek out talented individuals who are at least 21 years old, from diverse backgrounds, and who preferably exhibit knowledge in business, horticulture, chemistry, biomedical technology, healthcare, manufacturing, law enforcement, and education. Delta Medical will have strict hiring criteria, and will strictly prohibit the use, possession, solicitation for, or sale of narcotics, illegal drugs, alcohol, prescription medication, without a prescription, or marijuana of any kind on Delta Medical premises or while performing any job duties. Delta Medical will implement a random drug testing policy by an independent testing facility. Delta Medical will immediately terminate the employment of any staff member that violates Delta Medical's drug policy. Delta Medical will require all staff to submit to a criminal background check and each employee will have a current Division-issued registry identification card. Each employee must wear his registry identification card at all times while on Delta Medical's premises or while performing any job duties off site. No person will be allowed to begin work for Delta Medical until they have a valid registry identification card. Additionally, Transport Associates will be required to have requisite driver information, [REDACTED]

[REDACTED] If an individual is also employed by another facility, the person must have a separate registry ID card for each facility where they are employed. Each prospective employee must complete a notice of intent to hire form which will be submitted to the Division. Delta Medical will notify the Division within seven days of the employee's last day of employment with Delta Medical, by completing a notice of separation of employment form and forwarding the form to the Division.

### Employee Records

Delta Medical will keep all personnel records for three years after an employee ceases to work at the facility. Delta Medical will keep the following information for every employee: name of employee, detailed job description, records of any specialized training received or acquired, dates

of employment, record of days worked and time off, and any disciplinary action taken against the employee and the cause therefore, as well as other information for certain positions as set forth herein.

#### Cultivation and Manufacturing Daily Operation Schedule

Delta Medical will operate [REDACTED]. Utilizing automated environmental systems, Delta Medical will store clones and vegetative stage plants in the rooms [REDACTED].

Each shift, a Cultivation Associate will check every plant in production and tend to plants by transplanting, pruning, and transferring plants between cultivation areas. The Harvest and Processing Manager will harvest product, combining uniform strains into harvest batches (no mixed strains), trimming buds, and hanging harvested buds to dry. Moisture levels of harvested product will be updated daily in the ITS. Delta Medical anticipates that cultivation and harvest employees will work additional hours or shifts depending on the stages of production.

The Extraction Manager will produce extracts, concentrates, and medical marijuana products in secured areas separate from dispensing procedures. The Packaging Manager, with the assistance of a Packaging Associate, will package, label, weigh and store medical marijuana products, including individual units. All information will be entered in the ITS. The Packaging Manager will then prepare orders for delivery. The Transportation Associates will deliver product to patients, caregivers, and medical marijuana licensees during regular operating hours.

At the end of each shift, all departments will thoroughly clean their work areas and dispose of all waste as required by the waste disposal standard operating procedures. **Exhibit 34** details the operation plan for Delta Medical's cultivation operation.

#### Operational Timeline

To increase its speed to market, Delta Medical will begin construction on [REDACTED]. Delta Medical anticipates this will increase speed to market by at least three months. Once [REDACTED] the smaller building will be converted to a Research and Development and clone lab. If Delta Medical is awarded a license, the timeline for construction completion for each building and operational timeline is set forth in **Exhibit 35**.

#### **Schedule 4 – Financial Disclosures (Section 9(b)(iv)) (10 points)**

Legal sources of finances: The owners of Delta Medical will infuse \$5,000,000 from their collective cash liquidity into this project, with additional cash available if needed or required. The cash infusion will come from their collective cash reserves. Collectively, the owners of Delta Medical have more than \$97 Million in net worth. See **Exhibit 36** for more information.

Bankruptcy filings: None.

Credit histories: See **Exhibit 36**

Summary of financial statements for businesses previously or currently owned or operated by the applicant owners of the entity: See **Exhibit 36**.

**Schedule 5 – Affiliation with a Medical Doctor, Doctor of Osteopathy, or Doctor of Pharmacy (Section 9(c)(i)) (2.5 points)**

Dr. John D. McKee, M.D., who is a Cardiologist and Owner of Delta Medical. See **Exhibit 1** for Dr. McKee’s full biography.

**Schedule 6 – Economic Impact and Diversity (Section 9(c)(ii)) (5 points)**

County: Jackson      Tier: 4

Diversity: 51% owned by women

**Schedule 7a. Substance Abuse Plan**

Delta Medical is run by Arkansans that understand the many responsibilities associated with serving as a cultivation center in Arkansas. If selected, Delta Medical has pledged to donate 10% of its annual profits to charitable causes. As part of this investment, Delta Medical has directed that 70% of these funds be used to launch the Northeast Arkansas Learning Initiative (“NEALI”) that will provide opportunities for low-income children to attend quality early childhood education programs.

Research indicates that children from low-income families have heard 30 million fewer words than children from affluent families. Early childhood is a crucial period of brain development; however, only 56% of our state’s kids have access to high-quality early childhood education programs. The future of our state depends on our investment in our children and Delta Medical is committed to doing its part.

Studies show that one of the best economic development investments is expanding access to early learning opportunities to low-income kids. Economists at the Federal Reserve Bank of Minneapolis argue that a \$1 investment could return \$16 worth of benefits to society. Delta Medical believes this is an investment worth making.

NEALI is modeled after the successful early childhood education program started by the Minnesota Early Learning Foundation (“MELF”). Initially, NEALI will focus this effort exclusively in Jackson County—the home of the proposed cultivation center—for the first 5 years of the initiative. After the conclusion of this initial period, NEALI will look to expand to other Northeast Arkansas counties that are in need of assistance, particularly other Tier 4 counties. Delta Medical envisions that the NEALI approach will have three primary components: (i) Provide

scholarships to quality preschool programs for 3-5 year old children; (ii) Provide community parent mentors to parents who participate in the scholarship program as a method of prenatal intervention until the age of 5; and (ii) Provide quality improvement grants to participating preschool programs in the area of operation. Eligibility to participate will be based on location and income level. Raising the prospects of children is the best way to keep them from ever trying drugs. **Exhibit 37.**

In addition, Delta Medical will work with all rehabilitation facilities in a 75-mile radius as well as all drug prevention groups to provide seminars, speakers, trainings, literature and financial support in an effort to aid those suffering with addiction. The Delta Medical staff will be trained to recognize the signs of addiction and know what assistance is available to addicts so the staff can assist in helping them restore a healthy life.

#### **Schedule 7b. Compassionate Care Plan**

Delta Medical's compassionate care plan (CCP) will work with dispensaries that give care benefits to patients who opt in to the program and meet certain criteria, enabling the dispensaries to provide the highest-quality care for patients in the greatest need. Delta Medical will create a program offering matching rebates equal to the discount that dispensaries give to the patients with the greatest needs. Delta Medical will also work with recovery centers and drug prevention programs across Northeast Arkansas to identify opportunities for greatest impact. This will be through direct monetary contributions, event sponsorships, donation drives and educational presentations. The owners of Delta Medical have donated generously to causes that benefit children with cancer, including St. Jude's Children's Hospital, Camp Quality and Camp Horizon. The owners have also supported multiple programs at St. Bernard's Hospital, including cancer and hospice care, as well as Save the Children. Delta Medical will fund its support of these programs with 3.0% of Delta Medical's profits annually.

#### **Schedule 7c. Research and Education Plans**

Upon receiving its license, Delta Medical will implement plans to research medical marijuana, educate the community and promote patient and public safety, while respecting the demands of the market. Research plans will focus on enhancing the therapeutic benefits of the medical marijuana. [REDACTED], Director of Cultivation, has extensive experience cloning and crossbreeding cannabis strains. He will work in the lab to create new strains that can benefit more patients. Delta Medical will create informational inserts to be included with all Delta Medical products sold by dispensaries. These materials will describe cannabinoids in the product and formulation, and will provide consumption guidance and best practices for safe storage and keeping product away from children. Delta Medical's Medical Director will conduct staff training periodically to keep employees current on advancements in medical marijuana. Education and compassion are the foundational tenants of Delta Medical.

#### **Schedule 7d. Arkansas Residency**

Delta Medical Cannabis Company, LLC is 100% owned by Arkansas residents.



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**EXHIBIT**

**1**

**BIOGRAPHIES**

# BIO

## Jeff Botkin Cannabis Consultant

Jeff@QCiExtracts.com

*Jeff Botkin is a Professional Cannabis Consultant who works with applicants and licensed marijuana groups in aspects ranging from; compliance, retail operations, cultivation operations, licensing, training, and standard operating procedures.*

*Jeff Botkin has a unique skill set in the cannabis industry with over eight years experience in the compliant legal marijuana industry.*

*Jeff Botkin has worked with one of the most famous marijuana business from Colorado, Denver Relief, where he ran and managed their daily operations, inventory, and compliance operations for the company. Jeff Botkin has worked with numerous other successful cannabis businesses in the state of Colorado working and designing cultivation operations, extraction facilities, retail dispensaries, and operations within those departments. Jeff currently owns and operates a Medical Marijuana MIP business in Colorado while consulting with clients in other states who are applying for marijuana businesses, and licensed businesses already in operations.*

*Jeff Botkin is a METRC certified compliance consultant who offers a variety of services to clients such as; employee training, inventory and tracking systems and structures, compliant operations, audits, cultivation consulting, dispensary consulting, retail and cultivation build and design, standard operating procedures, security, and application services.*

## Exhibit 1 Biographies

### **Biographical Information for Sergeant William Culpepper, U.S. Army (Ret.)**

William Culpepper was born and raised in Jonesboro, Arkansas. He graduated from Jonesboro High School in 1996 and enlisted in the U.S. Army upon graduation. He has served in numerous leadership positions including Drill Sergeant, U.S. Army Training Center of Excellence, Ft. Jackson, SC, Infantry Squad Leader, 82<sup>nd</sup> Airborne Div. (Air Assault), and Assistant Professor of Military Science at Virginia Polytechnic University, where he taught leadership development to future Army officers. Will was honored to be selected as Noncommissioned Officer of the Year in 2013 ahead of 50 other Senior Noncommissioned Officers. He was honored to be voted one of Virginia Polytechnic's favorite faculty in 2014.

Sergeant Culpepper has led soldiers in combat operations in Iraq and Afghanistan. He is a graduate of the U.S. Army's Primary Leadership Development Course, Advanced Leadership Course, Senior Leaders Course, U.S. Army Recruiting School, U.S. Army Drill Sergeant School, Airborne School, Air Assault, and Pathfinder School. Some of his military awards and decorations include The Bronze Star Medal, Meritorious Service Medal, Army Commendation Medal, and the Combat Infantryman's Badge.

Upon retirement from the U. S. Army, he began a career in Sales Management with Pepsico. He is currently a Sales District Leader for Frito Lay in Little Rock, Arkansas, where he is responsible for a sales team of 13 Route Sales Representatives who produce revenues of over \$7 million per year for Frito Lay.

Will earned a bachelors degree in Business Administration from Liberty University. He and his wife have three children and they reside in Maumelle, Arkansas.

## Exhibit 1 Biographies

Doug Falls is the founder and owner of Trinity Lighting, Inc. a \$30 million-dollar company which manufactures lighting and related products for the hospitality industry. Trinity Lighting, Inc. employs 60 people at the Jonesboro location and Trinity maintains two offices in southern China which employ 29 people. Doug's other businesses include Trinity Aviation, LLC, an aviation company, Trinity Properties and Investments, LLC, and OB LLC, both real estate investment companies.

Doug Falls is a Jonesboro, Arkansas native. In high school he lettered in golf, football and basketball at Jonesboro High School and went on to become a letterman in golf at Arkansas State University. Doug is passionate about his community and both Jonesboro Public Schools and Arkansas State University. He was recently awarded the "Top Cane" award, an award given by The Jonesboro Public School System to a person who has gone above and beyond in his or her support of the Jonesboro Public Schools.

He is a member of the Hurricane Club, a nonprofit organization that has raised in excess of \$2 million in the assistance of several construction projects for the Jonesboro Public Schools. Doug is a life time member of the 1924 ASU Alumni Club. Doug also founded, financed, and managed the day to day activities at the Jonesboro City Tackle Football Program.

Doug has donated thousands of lamps to Lights for Literacy to provide proper reading lights for disadvantaged children so they can do their homework and study after dark.

St Jude Children's Research Hospital, St. Bernards Regional Hospital, The KIPP Delta School, and numerous other charitable organizations focused mainly on children from K-12 and at the university level have all benefited from Doug's generosity and loyalty.

Doug was appointed to the Arkansas Economic Development Commission in February 2012 and he is serving his second term on the board of the Jonesboro Airport Commission. Doug is also a member of the Jonesboro Economic Development Commission and Jonesboro Unlimited, the economic development arm of the Jonesboro Chamber of Commerce.

Prior to founding Trinity Lighting, Doug was the owner of a landscape and irrigation business in Jonesboro. Doug began his career after college as a farmer, growing rice, soybeans and milo.

Today, Doug is the father of three grown children and stepfather of four teenage children, all of whom graduated from or are attending Jonesboro High School. One of Doug's stepsons was a patient at St Jude Hospital and served as a national spokesman for St. Jude. His wife and stepson have been and continue to be actively involved in St Jude promotions and fundraising activities.

Doug is an avid outdoorsman and cook. Doug along with his son and stepsons actively participate in hunting, fishing, golf and baseball. He enjoys serving others using his culinary talents. Doug has cooked for people in need such as the city of Marmaduke, Arkansas after a tornado devastated their community, Macarthur Junior High school and Jonesboro High School athletic teams, and Camp Horizon and Camp Quality, a camp for cancer patients and their siblings in Bald Knob Arkansas. The Falls family frequently takes part in feeding and serving children.

## Exhibit 1 Biographies

Jacquelyn Falls was born in Jonesboro Arkansas, graduated from Jonesboro High School in 1985 and Arkansas State University in 1989. She has been a life-long resident of Jonesboro.

Upon graduation from ASU, Jacquelyn joined the LA Darling Company in Paragould Arkansas as a sales representative, where she worked with large retailers including Dillard's Department stores, The May Company, Federated Department Stores, Target Corporation and Kohl's Department Stores.

In 2000, Jacquelyn became national sales manager for Modar, Inc. headquartered in Benton Harbor, Michigan. She managed national sales for Modar, Inc., working directly with major national retailers until 2014, when she formed her own sales consulting company, Zhongshan LLC.

For the past 10 years, Jacquelyn has served her children in the Jonesboro School System by being an active member of the Parent group PATHS and the Athletic Booster Clubs. She chaired several committees and devoted hundreds of volunteer hours to the Jonesboro Public Schools. Her teenagers are all athletes and honor students in the Jonesboro Public Schools. In addition to her four children, Jacquelyn is mother to three adult stepchildren.

As a lifetime member of Blessed Sacrament Catholic Church, she has devoted her time with her church family, teaching Sunday School and Vacation Bible School.

Ten years ago, one week before his first day of first grade, one of Jacquelyn's triplet sons was diagnosed with leukemia. Jacquelyn was beside her son as he bravely fought cancer for three years at St. Jude Hospital in Memphis Tennessee. During that time, Jacquelyn and her son spoke all over the country on behalf of the St. Jude and for the Make-A-Wish Foundation, traveling to San Francisco where he participated in a national campaign with comedian Robin Williams. Jacquelyn and her son never turn down any opportunity to help either organization.

An ardent supporter of the arts, Jacquelyn has spent countless hours volunteering and raising funds for the Jonesboro Visual and Performing Arts School, the Jonesboro Foundation of Arts (Theater and Musical Productions), and the Nutcracker Ballet. She is a patron and donor of the Jonesboro Foundation of Arts and the Delta Symphony Orchestra.

Jacquelyn is past president of the Jonesboro Chapter of Circle of Friends for Arkansas Children's Hospital. She is a sustaining life member of the ASU Alumni Club and also a lifetime member of the Junior Auxiliary of Jonesboro where she focused on projects benefiting City Youth and Consolidated Youth Services.

Jacquelyn served on the St Bernards Hospital Neonatal Intensive Care Unit Foundation Campaign Committee and continues supporting and raising funds for St Jude Hospital.

## Exhibit 1 Biographies

Amy Landry Fulkerson was born in New Orleans, LA in 1974 and raised in Zacchary, LA. Her family moved to Jonesboro in January of 1990 after the untimely death of Dr. Bobby McKee in 1989, so her father could assume his role as Chief Ophthalmologist at Southern Eye Associates.

After a year and a half, she relocated to Staunton, VA, to finish high school. She graduated in 1993. After graduation she returned to Jonesboro to start her pre-requisite courses to obtain a degree in the field of Nursing. She was accepted to Methodist Hospital School of Nursing in Memphis, Tennessee where she received her Diploma in Registered Nursing in 1997. After completing her boards she was registered in the state of Florida.

From 1997-99 she worked as team leader on a pre and post -operative care floor at the Fort Walton Beach Medical Center in Ft. Walton Beach Florida.

In 1999 her father opened a Refractive Surgery Center. She returned to Jonesboro to manage the business. She successfully developed, launched and marketed the Laser Vision Correction Center of Southern Eye Associates. She managed and directed all aspects of employment, marketing, coordinating and consulting.

After the untimely death of her father in 2005 she continued her nursing career in the surgical field and was employed in the OR at St. Bernard's Regional Medical Center until 2008. After taking a brief period off after the birth of her second daughter, she began employment at The Outpatient Surgery Center of Jonesboro from 2009-2012.

She was a member of Junior Auxiliary of Jonesboro where she held multiple chair divisions of the organization. She was president of the Parent organization at Jonesboro Kindergarten center in 2009. She is currently still an active volunteer in both her daughters' schools. In her spare time she enjoys tennis, golf, hunting and fishing with her husband and two daughters



## Exhibit I Biographies

Tracy Johnson was born and raised in Little Rock and attended Wilbur D. Mills High School in the Pulaski County Special School District. After high school, he earned the rank of Sergeant in the U.S. National Guard. Johnson then worked for the Job Corps developing staffing and training skills and worked as a Youth Intervention Prevention Specialist, Residential Advisor, an Outreach and Admissions Advisor and finally as Chief Liaison between the state office and a local outreach center. Johnson found his most rewarding experience working with youth to provide an alternative to gang involvement. These experiences led Johnson to his current career as the owner of two successful businesses: Club Gemini, Inc., a consulting firm specializing in professional sports athlete management, and Club Trōis, a Little Rock Nightclub. Johnson has years of proven experience in regulated industry, financial/business planning, surveillance, security, inventory tracking, employee management, leadership and operational expertise. This successful career path positions him as exceptionally qualified to run a medical marijuana dispensary.

Club Gemini, Inc. is a consulting firm specializing financial advisement and professional sports athlete management. He serves a critical role in upholding the public image of players and advises them on important life decisions. Among his clients include his nephew, 7-time NBA all-star Joe Johnson, Marvin Williams, and Patrick Beverley. At Club Gemini, he works to help young professional athletes manage newfound fame and wealth, a resource many talented individuals desperately need in professional sports.

Club Trōis is the culmination of Johnson's 12 years of experience owning an Alcoholic Beverage Control Board (ABC) regulated business, upholding the requirements of liquor licenses (two 2:00 a.m. licenses and one 5:00 a.m. license.). One of the most respected names in nightlife in Little Rock, Johnson's clubs have never experienced any violence, and have not incurred any ABC violations. His clubs have positively impacted the City of Little Rock's economy and have increased property value in their respective areas. After owning and managing two clubs in rented spaces, he acquired land, and supervised the building of Club Trōis. He oversaw all contract bids for structural construction, equipment installation, built the business/financial plans, and personally hired all staff members. He currently manages all of Club Trōis' financial forecasting, product purchasing, inventory auditing, marketing, and oversees secure inventory tracking and control procedures. Club Trōis requires constant security and monitoring, with a proven history of safety and order. Johnson is keen in recognizing intoxication, signs of substance abuse, and preventing product diversion. He trains staff on ID-checking requirements, and ensures all patrons abide by a code of conduct while in the facility. Club Trōis is a secure facility, with guarded entrances, patrolling security guards, surveillance cameras, and security checkpoints for patrons and staff. Johnson has a deep connection to his staff and daily patrons. By taking a lead role within day-to-day operations, and through keeping security and conduct protocols, Johnson has kept violence and lawlessness away from his clubs. Johnson has over a decade of experience in serving a regulated substance (alcohol) to adults in a controlled, secure environment. If selected as a proprietor of a dispensary in Little Rock, Tracy will carry on his legacy as the operator of a successful, compliant, and transparent ABC-regulated entity.

## Exhibit 1 Biographies

Johnson's skills in job placement and talent-pool networking advance his qualifications to run a successful medical marijuana business, as he is committed to finding the right person for each job, and from the local community when possible. A sister and brother of Tracy's have cancer, and another brother of his has PTSD. Seeing the benefit that it brings to his family members' lives, Tracy hopes to help others in his community. Johnson partners with charitable groups to help give back to the community where he conducts business. Club Trōis donates three percent of gross alcohol sales to fund critical programs offered by Little Rock Association of the Deaf. As a dispensary, Johnson is committed to continue this partnership and expand charitable contributions to resource centers for the dispensary's patient community.

### **Biographical Information for Charles R Kennemore III "Ken"**

Charles R Kennemore III "Ken" graduated from the Arkansas State University in 1989 and returned to his home town of Osceola, AR to work in the family business, Kennemore Real Estate and Insurance. Ken has been a licensed real estate agent since 1991 and a licensed broker since 2001. He has been a licensed insurance agent/producer since 1987. Ken's father decided to get into politics and was elected mayor of Osceola in 1991. He became the managing partner of the business and still remains in that position today. He is the principal broker and has 6 licensees that he supervises. Ken also owns and manages about 40 rental units. Ken is an independent insurance agent licensed in property and casualty and life and health.

Ken was born and raised in Osceola, Arkansas (Mississippi County) graduating from Osceola High School in 1985. He attended Arkansas State University and earned a degree in Real Estate and Insurance. In the summer of 1988 he spent the summer in Washington D.C. working for Senator David Pryor.

In 1997 Ken approached the owners of Lee Wilson Insurance Agency with a business plan to merge the 2 agencies. It was beneficial for both agencies in that they would be able to offer more products and services to their customer base while also reducing overhead which made for a more profitable agency. An agreement was reached and Kennemore-Wilson Agency was formed. Between 2000-2005, Kennemore-Wilson Agency acquired the last 2 independent agencies in Osceola, Prewitt Rogers Insurance and Winston Morgan Insurance. With the merger and buy outs the size of the agency tripled.

The real estate company had about 8 rental houses when Ken came back home in 1989. Ken saw that there was a need for affordable rental housing. He secured a construction loan and built 20 apartments over the next few years. The job market became better when Fruit of the Loom decided to locate in Osceola and there was a shortage of homes for sale. So Ken started building spec homes. Building and selling about 15 over the next couple of years. When Big River Steel announced they would be building in Osceola Ken saw a need for some upscale rental property and built 6 duplexes. All of these construction projects required material cost and labor cost to be watched and to make sure material was accounted for.

In 2000 Ken was elected to the Mississippi County Quorum court as a justice of the peace. He serves on the finance committee, and is chairman of the fire, police and safety committee and insurance committee. He work with other county leaders to insure that the Mississippi County Hospital System remained open and continued to provide service to both ends of the county.

Ken has served on many boards and has been very involved with the economic development of Mississippi County. He was in one of the first classes to graduate from the Osceola Leadership Academy. Ken is a member of the Osceola Church of Christ and a member of Kiwanis.

Ken has been married to Tiffany for over 25 years. She is the principal of Gosnell Elementary. They have 3 children Chandlor who is a school nurse and married to Gavin

## Exhibit 1 Biographies

Sullivan, a farmer in Mississippi County, Callie, who is beginning her freshman year at UCA and a member of the cheerleading squad, and Charles a 7<sup>th</sup> grader at Gosnell Jr High.

### **Biographical Information for Criss Lacewell**

Mrs. Criss Lacewell was born December 14, 1943 and raised in Bloomfield, IN. Mrs. Lacewell and her husband of 49 years, Larry, reside in Jonesboro, AR., and also have a home in Hot Springs, AR. Lacewell has earned numerous degrees and has a successful and varied career history.

In 1960, Lacewell began a summer job that would lead to a lifelong passion of teaching and helping children in need. She worked in service training at the Spencer, IN, Welfare Department, in Child Welfare. From 1961-1963 she attended college at Lindenwood College in St. Charles, MO, the University of Colorado, in Boulder, CO., later earning a B.A. in Sociology at Butler University in Indianapolis, IN. While living in Indianapolis, she used her previous experience, by working as a welfare caseworker at the Marion County Department. Lacewell later attended Indiana University in Bloomington, IN. where she obtained a M.S. in Secondary Education. While working on a master's degree, she worked as a Market Research Interviewer for Proctor & Gamble in Cincinnati, OH. From 1969-1971, Lacewell taught Social Studies at Carl Albert High School in Midwest City, OK. While living in Oklahoma, she attended Blackwood Business College and Fuerborn Real Estate School, and the Real Estate Commission Appraiser's Course in Oklahoma City. From 1971-76, she put her knowledge and hard work to use as a salesperson at Academic Realty, Inc., in Norman, OK. Additionally, she received her broker's license in 1973.

In 1972, Lacewell and her husband, Larry, started their family and were blessed with the birth of their first child. In 1976, she continued her work in real estate at Brass Key Realty in Norman, OK. There she worked as a broker, managed rental properties, including personally owning 10 rental units.

Lacewell's passion for helping children continued in 1977, with further study at Oklahoma University where she was certified in counseling and guidance on a secondary level and was named school counselor at Moore Middle School in Moore, OK. She continued her work as a guidance counselor in 1978-1979 at Yukon Middle School, in Yukon, OK, where she set up the Counseling Department in a new middle school, performed general testing, counseling on individual and group basis, and scheduled classes and parent conferences.

In 1980, Lacewell returned to real estate in Jonesboro, AR, in 1980 where she worked for Fred Dacus & Associates as an Associate Broker. It was during this time that she and Larry's family grew with the birth of their second son in 1982. From 1983-1985, she attended Arkansas State University, where she obtained an Education Specialists Degree. During this time she also worked as a Graduate Assistant, in the Counseling and Psychology Department at ASU, and worked in the Arkansas State University Specialist Program.

From 1988-1992 she taught at various schools in Jonesboro, including: MacArthur Jr. High, teaching seventh-grade geography and overseeing in-school suspension; West Elementary School and South Elementary School as a counselor; East Elementary School as the Elementary Counselor. In 1991-1992, Mrs. Lacewell worked at Steekee Elementary School in Loudon, TN. During 1992 until her retirement in 2003, she was the counselor for Coppell, Texas at the Elementary school, then worked at Richard Lee Elementary, and lastly at Lakeside Elementary.

## Exhibit 1 Biographies

In summary, Lacewell was a part of the school system in some capacity for twenty-one years as a teacher or guidance counselor.

She has been married to her husband Larry Lacewell for forty-nine years, who is the retired Dallas Cowboys Scouting Director, where he was a part of three Super Bowls and two National Championships. Before joining the Dallas Cowboys, he coached football at numerous different Universities and Colleges, including Alabama, Arkansas State, Kilgore JC, Oklahoma, Wichita State, Iowa State, and more.

The states of Arkansas, Oklahoma and Texas have all benefitted from Lacewell's dedication to service. She has tirelessly served as a volunteer in many ways that improved her communities and supported children in need, including: Assistance League in Norman, OK, Norman Board of Realtors, University Women's Association, Cleveland County Mental Health Association, and Firehouse Art Station. She is a former member of Rap Sessions at Norman High School, Business and Professional Women's Club, New Sooners, and was Treasurer at Aspen Pool Corporation. She served Happy Hills, Farms- Dallas Cowboys, and Association Convention in Dallas, 1976 and was a John T. Gray School Board Member for seven years, Hospice Board Member, Hospice Executive Board Member, Home Health Care Board Member, Board of Realtors for six years, Craighead County Cancer Board (past President), Cable T.V. Board, University Women's Association, Alternative School Drug & Alcohol Counseling Volunteer, Juvenile Court Advocate, ASU Faculty Wives, Master Gardener, Board of Directors-Garuan Gardens in Hot Springs, AR., Jonesboro Country Club, and Little Rock Country Club.

### **Biographical Information for Balibr "Bill" Mangat**

Balbir "Bill" Mangat grew up in Punjab, India known to the world as the "land of five rivers." As the son of an Air Force pilot, Bill grew up in many cities across India. The constant movement allowed him to develop the skills of accommodation, adjustment, and cultural expertise at a very early age.

In 1992, Bill graduated from Punjab University Chandigarh with a Bachelor of Commerce. Right after getting his degree he moved to the United States to begin building his knowledge of the field of business in America. Having immigrated with modest means, Bill began working at small businesses such as gas stations, deli's stores and restaurants. In the process, he also earned a Gaming License in New Jersey. Seeing the potential to gain more experience and the commitment to establishing himself in America he decided to work two full-time jobs, in the finance department at Trump Taj Mahal Casino and as a Customer Care Specialist at Fleet Bank. At Trump Casino, Bill became the youngest Finance Manager in the business' history due to his strong work ethic, commitment to customers, and entrepreneurial spirit. He also went on to become the Assistant Manager at Fleet Bank.

In 1998, Bill married his wife, Harbans, and in 2000 they both moved to upstate New York and bought their first business. Over the years, Harbans and Bill worked together not only as husband and wife but business companions to build their financial portfolio. Bill successfully owned a gas station, a restaurant and bar in New York before moving to California in 2005. While living in California for the short period of his career, Bill obtained his real-estate license and committed himself to helping families impacted by the downturn of the financial market. His commitment led him to aid families battling foreclosures and those in need of financial capital to purchase their first homes. The experience reflected Bill's commitment to business expertise and to middle and working class families who struggle financially.

In 2007, Bill pursued an opportunity to return to the retail business. He bought his first business in Arkansas, a state he had never traveled to at that point in time. The opportunity led him to pursue many others in the liquor industry while growing his business portfolio even further. At the present time, Bill has built over 10 years of experience working with Alcoholic Beverage Control. This relationship has developed his knowledge of the rules and regulations of state and local laws for liquor sales. Moreover, as a resident of Arkansas, Bill has invested widely in residential and commercial properties in Blytheville, Osceola, Manila, Forrest City, and West Memphis, Arkansas. In fact, Arkansas has become a home to the Mangat family for the last decade. Harbans, Bill's wife, currently runs her own business, and the couple has two beautiful children. While incredibly busy with his business adventures and community service, Bill remains committed to his family ensuring that his children receive the fostering, care, and mentorship that every child deserves.

As a community citizen, Bill gladly donates widely to a series of local causes, such as the local fire department, churches, and to many non-profit organizations on both a local and national level. He also has been a long time member of the Chamber of Commerce in his local community. Bill is a proud Sikh American who is a Trustee member at the Sikh Temple in Memphis, TN and engages in frequent services such as free meals at the community kitchen. As a working father, businessman, husband, and active community member, Bill has learned how to create a work-life balance. He retains a commitment to his family, businesses, and community, while exploring opportunities to strengthen all three aspects of his life.

Biographical Information for John D. McKee, M.D.

John McKee grew up in Jonesboro, Arkansas as the youngest of three children. He attended Blessed Sacrament Elementary School, Douglas MacArthur Middle School, and Jonesboro High School, graduating in 1985. During the summers, he spent his time working as a volunteer at his father's medical practice and later on his father's cattle farm as a general farmhand.

After graduating from Jonesboro High School, John attended Mississippi State University where he majored in Microbiology. He then entered the University of Arkansas for Medical Sciences in 1990 earning his Doctor of Medicine degree in May of 1994. After graduating medical school, he completed an internship in Internal Medicine at UAMS finishing in June of 1995. He then continued his Internal Medicine residency at UAMS completing his training in June of 1997 and was selected "Resident of the Year" by the Medical College Council also in 1997. He earned board certification in Internal Medicine that year. Following his internal medicine residency, he was selected for subspecialty training in cardiovascular disease, completing fellowship training in June of 2000. In addition, he served as Chief Fellow in Cardiology from July 1999 to June 2000. Choosing to further sub-specialize, he was accepted into, and completed a fellowship in Interventional Cardiology which was completed in 2001 also at the University of Arkansas for Medical Sciences. He holds board certifications in the specialties of both cardiovascular disease and interventional cardiology.

John entered private practice in Jonesboro, Arkansas in 2001 with Cardiology Associates of Northeast Arkansas where he specialized in general cardiology, coronary intervention, and peripheral vascular intervention. He is currently a staff cardiologist with St. Bernard's Heart and Vascular, practicing both general cardiology and interventional cardiology. He has a special interest in valvular heart disease, and has



Exhibit 1 Biographies

established the only transcatheter aortic valve replacement program in northeast Arkansas. In addition to clinical practice, he has participated in registries and randomized clinical trials for both cardiovascular pharmacologic agents and devices.

John has donated substantially to the Flow and Phil Jones Hospice House and his family has donated substantially to the Arkansas State University Museum. He has served as director and spokesman for the Women's Heart Advantage program and has been a member of, and donor to, the American Heart Association. He has been a member of the American Medical Association, the Arkansas Medical Society, and has been elected as a Fellow of the American College of Cardiology. He has served on the Cardiology Associates Charitable Foundation board of directors as well as the local Young Men's Christian Organization board of directors.

### Biographical Information for T. Michelle McKee

Michelle McKee was born and raised in Brandon, Mississippi. She attended Brandon High School and graduated in 1987. She attended Mississippi State University receiving a Bachelor of Science degree in Agriculture and Home Economics in 1992. Following graduation, she completed an internship in Dietetics at the University of Arkansas for Medical Sciences and Department of Veterans Affairs Medical Center. She received her certification in Dietetics in 1993.

After completing her internship, she was employed by Baptist Health Center in Little Rock, Arkansas as a Registered Dietitian from 1993 until 1998. During her employment, she assessed patient's nutritional requirements and potential deficits specific to various disease states and processes. Her major practice was focused in areas of renal insufficiency, end stage renal disease, oncology, heart disease, and diabetes. She also assessed and developed nutritional support plans for total parenteral nutrition, and tube feedings for critical care patients. In addition to inpatient management, she was also heavily involved in the outpatient setting. She developed nutritional plans and educational services for diabetic, cardiac, and renal patients with follow up assessments and nutritional modifications.

She also volunteered as a member of the Junior League of Little Rock. As a member, she spent countless hours engaged in service projects and fundraising for women, children, and community services, in the greater Little Rock area.

In 2001 Michelle move with her husband and two young children to Jonesboro, Arkansas. While her husband was beginning his medical practice, she focused on raising her children while still trying to serve the community through volunteerism. She became active in the Junior Auxiliary of Jonesboro, the American Heart Association, Jonesboro Public

Exhibit 1 Biographies

Schools, St. Bernard's Advocates, and Cardiology Associates Foundation. Michelle was the co-chairman of the first annual Red Dress event to raise funds and to increase awareness of heart disease in women. She is an active member of St. Bernard's Advocates, serving on the board for three years. This organization supports the mission of St. Bernard's Medical Center through fundraising, education, and healthcare programs. In addition to substantial financial donations to the Flo and Phil Jones Hospice House, she was chairman of the Butterfly Release - A Day of Celebration and Remembrance. As a Junior Auxiliary member, she served as chairman of Growing Healthy which is a project to facilitate healthy lifestyle choices for children. She also served as chairman of The Learning Center for Junior Auxiliary which involves community activities with adult development programs as well as preschool programs serving children with developmental delays. She has served on the executive board of Junior Auxiliary and ultimately served as chairman of Charity Ball raising over \$100,000 for charity projects. She currently serves as president of the Parent Teacher Organization for The Academies at Jonesboro High School.

## Biographical Information for Ray F. Osment

Ray Osment graduated from Arkansas State University in 1990. Ray has been engaged in the retail car business and residential, commercial, and multi-family real estate since the mid 90's. Ray has been involved in multiple partnerships of start-up companies that required strategic planning, complex financing mechanisms, and his involvement in day to day operations.

Ray was raised on a family farm in Weiner, Arkansas (Poinsett County) and worked there after school and in the summers; helping raise rice, soybean, and wheat.

After graduating from Weiner High School, Ray attended Arkansas State University, earning a Bachelors Degree with an emphasis on Business, Real Estate & Insurance, and Oral Communications.

From 1989 to 1991 Ray worked at a local car dealership, starting in sales and eventually working his way up to General Manager. In 1991 Ray went out on his own and has been self-employed ever since.

Ray is a partner in three car dealerships and a consumer finance company in the State of Arkansas. Ray is involved in the day to day operations of these companies that have annual sales in excess of \$25,000,000.

Since 1991 Ray has been involved in several other business ventures including:

- Developed 2 residential subdivisions
- Developed and operated a large mini-storage company
- Developed and operated 4 tunnel car washes
- Developed, built, and managed multiple commercial properties
- Owned and operated an insurance company insuring 89 public school systems in Arkansas from 1991-2000

In 2010 Ray became involved in developing multi-family properties. Ray owns and manages two apartment communities in Northeast Arkansas. Ray is a partner in a third complex that is being built in phases. It is up and operating with the final phase projected to be completed by 2020.

Ray's business career has given him insight and knowledge into working with government agencies and compliance issues. The automotive and multi-family housing businesses are regulated by The Fair Housing Commission, The Consumer Financial Protection Bureau, The Federal Trade Commission, and the Arkansas State Police.

Ray and his family have been involved in fundraising for St. Judes Children's Research Hospital, Arkansas Children's Hospital, NEA Food Bank, American Heart Association, St. Bernards Regional Medical Center, the Women's Crisis Center, and Ray and his wife served as Co-Chairman of the 2013 Northeast Arkansas Walk to Cure Diabetes.

Ray has served on multiple community boards and committees. Ray is a founding member of The Jonesboro 100, a group committed to quality of life in the Jonesboro area. Ray has been on mission trips to Brazil and Guatemala. Ray and his family are active members of First United Methodist Church in Jonesboro.

### **Biographical Information for Donald L. Parker II**

Donald L. Parker II graduated from the University of Arkansas School of Law in 1989 and joined Mitchell Williams in Little Rock, Arkansas, where he practiced law for five years in the corporate, real estate, securities, banking and insurance regulatory areas. He moved to Jonesboro, Arkansas, in 1995 to be closer to family, and he has been engaged in private law practice in Jonesboro with two partners, focusing his practice on the needs of small business, farmers, and banking clients, including commercial litigation and franchise issues, real estate, agriculture, and banking and insurance matters, as well as probate and estate planning. He has represented several clients in regulated industries, including manufacturing, banking, insurance and the rent-to-own industry. Don has also worked with clients in raising capital, preparing the application for a new bank charter and navigating the regulatory maze for approval, as well as establishing numerous insurance agencies. Through those relationships, Don has become knowledgeable about the regulatory environment and challenges facing these industries. Don has traveled to Washington D.C. to lobby on behalf of his clients for federal regulatory relief and oversight in these industries. Don is licensed to practice law before the Arkansas Supreme Court and before the U.S. District Courts in Arkansas and before the U.S. Eighth Circuit Court of Appeals.

Don grew up in Harrisburg, Arkansas (Poinsett County) and during his teenage years, worked on the family farm consisting of approximately 2,000 acres growing rice, soybeans and corn. Don has continued to be involved in agriculture throughout his career and currently manages the family farm in Poinsett County.

After graduating from Harrisburg High School, Don attended the University of Arkansas, where he earned a B.A. in Zoology. After graduating from college, Don spent a year in Washington, D.C. working on Capitol Hill for U.S. Senator David Pryor before returning to Fayetteville to attend law school.

In 2005, Don joined two friends and business partners to form Rental Concepts, LLC, which became a franchisee of RNR Custom Tires and Wheels. RNR sells and leases wheels and tires for passenger cars and trucks and is primarily a cash business. From two locations in 2006, Rental Concepts, LLC has experienced impressive growth and now owns and operates 20 locations, with 4 new locations scheduled to open in the next six months. Rental Concepts, LLC owns the development rights in seven states, and has agreed to develop a total of 60 locations by 2025. Don is an owner, Secretary and General Counsel to Rental Concepts, LLC.

Also in 2005, Don along with two other business partners established a new title company in Craighead County, Professional Title Services of Arkansas, LLC. Don's wife Lynn (who is also an attorney) ran the title company until an illness forced her to step down in 2009. Don managed the title company until 2011, when he sold his interest. During this time, Don was a licensed real estate agent, and also maintained his private law practice.

In 2008, Don teamed up with another friend and business partner to develop a multi-family apartment project. Through 3 other partnerships with his wife, his father and another friend and business partner, Don has developed several multifamily and commercial developments comprising

## Exhibit 1 Biographies

approximately 475 multifamily units and 31 commercial properties, with an additional 165 units currently under construction or development. He has direct management and oversight responsibility for 73 multifamily units and 31 commercial properties. Both the multifamily and commercial rental businesses are primarily cash businesses.

Don believes in giving back to his community. He and his wife are ardent supporters of Arkansas Children's Hospital and have established an endowment for the Northeast Arkansas Clinic of Arkansas Children's Hospital. Don and his family are very active in First United Methodist Church, where Don has served on the Administrative Board and as Chairman of the Endowment Committee. Don and his family also support St. Jude Children's Research Hospital, the Jonesboro Public Schools Foundation, the Foundation of the Arts, City Youth Ministries, Food Bank of Northeast Arkansas, Heifer International, Arkansas Sheriff's Youth Ranches, Inc., American Red Cross Disaster Relief, NEA Humane Society, the American Heart Association, and the American Cancer Society.

Don has served on the national University of Arkansas Alumni Board for six (6) and as a board member on the Phi Delta Theta Housing Corporation. Don is a leader in his community as well. He is a graduate of Leadership Jonesboro and is a member of the Jonesboro Chamber of Commerce and Jonesboro Unlimited, the economic development arm of the Chamber. Don is involved in the Jonesboro 100, a group of community leaders committed to making Jonesboro a great place to live and work through development of various projects to improve quality of life in Jonesboro, particularly the downtown area. Don is also a Rotarian, and has served on numerous committees and projects benefitting Jonesboro and Northeast Arkansas.

### **Biographical Information for Lynn McKnight Parker**

Lynn McKnight Parker grew up in Parkin, Arkansas (Cross County) on her family's farm. She graduated from Bishop Byrne High School in Memphis, Tennessee prior to attending University of Arkansas in Fayetteville. Lynn earned a Bachelor of Arts in Communication and Minor in Political Science. After earning her degrees in three years, Lynn remained at the University of Arkansas where she was a Graduate Assistant for the Department of Communication before moving to Little Rock to attend law school.

Lynn graduated from the William H. Bowen School of Law at the University of Arkansas at Little Rock in 1990. While in law school and after graduating from law school, Lynn was employed by Arkansas Attorney General Steve Clark. While working in the Attorney General's Office, Lynn served in the Appellate, Legislative and Opinions Divisions, where she had interaction with many of the state's agencies, including the Arkansas Department of Environmental Quality and EPA Superfund Sites. After graduating from law school, Lynn opened a trial consulting firm in Little Rock, working primarily with attorney Samuel Perroni as a white collar criminal defense trial consultant.

In 1995, Lynn and her husband, Donald L. Parker II, moved to Jonesboro, Arkansas. After commuting to Little Rock for four years, Lynn closed the trial consulting business to become the President of the St. Bernards Healthcare Development Foundation, where she raised millions of dollars to benefit patients that could not afford medical care. In 2000, Lynn was recognized as Arkansas Business' 40 Under 40 for her accomplishments, including her work at St. Bernards Healthcare Development Foundation, her work with other organizations and in other activities in Jonesboro.

In 2005, Lynn became the President of Professional Title Company of Arkansas, LLC, a title insurance and escrow company founded by her husband with two other partners. Lynn served as President of Professional Title until an illness forced her to resign in 2009. Lynn struggled with this illness for three years until 2011, when many of her symptoms subsided after enduring multiple medical operations and procedures. Today, Lynn still endures many effects of her illness.

Currently, Lynn assists her husband with the ownership and cash management of approximately 73 multifamily residential units and 31 commercial units.

Lynn's heart is in giving back to her community. Lynn's giving began after a car accident in 1989 when doctors told her that she would never have children. Lynn took time during her law school studies to read to sick children who were patients at Arkansas Children's Hospital. After moving to Jonesboro in 1995, Lynn and her husband have remained avid supporters of Arkansas Children's Hospital, and they have established an endowment for the Northeast Arkansas Clinic of Arkansas Children's Hospital.

In 2000, Lynn became a member of Junior Auxiliary of Jonesboro, serving as Secretary for two years. She is a Lifetime member of Junior Auxiliary. Lynn and her family are active members of First United Methodist Church where Lynn served as a member of the Pastor/Parish Relations Committee and her children are active in the youth group. Lynn also served on the Early

## Exhibit 1 Biographies

Childhood Learning Center Board of First United Methodist Church. Lynn and her children have also volunteered at the Fisher Street Methodist Church Summer Food Program.

Lynn and her family also support St. Jude Children's Hospital, the Jonesboro Public School Foundation, the Foundation of the Arts, City Youth Ministries, Food Bank of Northeast Arkansas, Heifer International, Arkansas Sheriff's Youth Ranch, American Red Cross Disaster Relief, Northeast Arkansas Humane Society, the American Heart Association, the American Cancer Society and the Northeast Arkansas Center for Families.

Lynn and her husband have three daughters. Lynn is very involved in their schools and athletics. Lynn is a member of the MacArthur Junior High School Parent-Teacher Association, where she has served as President for one year and Treasurer for two years. Lynn is also Treasurer for the MacArthur Junior High School Volleyball Booster Club, and a member of the MacArthur Junior High School Booster Club. In 2016, Lynn received the MacArthur Volunteer Award.

Lynn is also involved at The Academies at Jonesboro High School, where she is a member of the Business, Communications, Art and Language Academy Advisory Board. Lynn is the Treasurer of the Jonesboro High School Volleyball Booster Club, and she is a member of the JHS Booster Club.



## Exhibit 1 Biographies

### PENELOPE RAYMOND STANLEY

Penelope Raymond "Penny" Stanley graduated from Laura Conner High School in 1968, and from Arkansas State University in 1972, earning a BSE in Speech with a minor in English. Upon graduation, Stanley taught Speech and English in grades seven through twelve for several years. In 1977, she married the late David Stanley, a farmer, and moved to rural Augusta. As the farm grew, she transitioned out of teaching and into the farming operation. She became an integral part of day to day operations of the farm as well as long term management decisions. Upon her husband's death in 2004, she assumed the role of managing partner, and is currently the Director of Wakefield Partners (her family's diverse agriculture operation).

Stanley is an active member of Augusta First United Methodist Church, where she has served as chairman of the Administrative Council and several other boards within the church. She is an active member of P.E.O., a philanthropic organization that focuses on the education of women. She led her P.E.O. chapter in the past as President, Treasurer, and Corresponding Secretary. In 1984, and again in 2014, she and her family were chosen by Arkansas Farm Bureau as Woodruff County Farm Family of the year. She served as chairman of the Arkansas for Cotton campaign. She is a past board member of Arkat Nutrition, an aquaculture feed manufacturing operation. She currently serves on the Woodruff County Library Foundation Board.

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## **ADAM WEINER // Cannabis Consultant**

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Adam Weiner is a seasoned, professional cannabis consultant with more than 15 years' experience in sales and regulatory compliance, focusing on the cannabis industry since its legalization in Colorado.

He has worked with top-ranked cannabis businesses, including Veritas (producer of the highest quality cannabis in Denver) and Olio (the top ranked oil extract facility in Colorado), across a range of cultivation operations: compliance and administration; employee training and management; grow techniques and problem solving; and the design of a new buildout for a garden expansion. Adam also helped design and build a 100-light medical grow facility in Flagstaff, Arizona; and is a METRC administrator with a focus on vegetative and flower compliance.

As one of the most sought after consultants in the Colorado, Adam brings depth and breadth of expertise gained in highly regulated business environments:

- 10 years: market research consultant for Pfizer, Astellas and DepoMed pharmaceuticals
- 1 year: casino accountant at Paris and Bally's Casinos
- 2 years: Assistant Head Grower at Veritas
- 1 year: cannabis equipment distribution at Cultivate Denver

Adam applies the insight and knowledge gained through his regulatory and compliance work in the pharmaceutical and casino industries to bring cannabis operations to the most efficient level, helping to design, deliver and support: employee training; inventory and tracking systems and structures; compliant operations; audits; cultivation consulting; cultivation build and design; standard operating procedures; and application services.

With his unique combination of cannabis cultivation and highly regulated industry experience, Adam offers clients exceptional expertise and professionalism to help their cultivation operations thrive.

# **EXHIBIT**

**2**

# **ACRONYMS**

## Exhibit 2 Acronyms

Organization & Cannabinoid	Acronym
American Academy of Family Physicians	AAFP
American Oil Chemists Society	AOCS
ANSI-ASQ American National Accreditation Board	ANAB
American Medical Foundation	AMF
American Medical Women's Association	AMWA
American National Standards Institute	ANSI
American Public Health Association	APHA
American Production and Inventory Control Society	APICS
American Society of Quality	ASQ
American Society for Testing and Materials	ASTM
Association of Public Health Laboratories	APHL
Association of State and Territorial Health Officials	ASTHO
Bureau of Alcohol, Tobacco & Firearms	BATF
Bureau of Indian Affairs	BIA
Canadian Drug Policy Coalition	CDPC
Cannabis Nurses Association	CAN
Center for American Progress	CAP
Cannabichromene	CBC
Cannabigerivarin	CBCV
Cannabidiol	CBD
Cannabichromene	CBG
Cannabigerivarin	CBGV
Center for Disease Control	CDC
Center for Drug Evaluation and Review	CDER
Center for Progressive Leadership	CPL
Civilian Health & Medical Programs of the Veterans Administration	CHAMPVA
Coalition for Cannabis Policy Reform	CCPR

## Exhibit 2 Acronyms

Organization & Cannabinoid	Acronym
Commission on Accreditation of Rehabilitation Facilities	CARF
Committee on Allied Health Education and Accreditation	CAHEA
Committee on Economic Development	CED
Committee for Social Change and Political action	CSCPA
Congressional Sensible Drug Policy Working Group	CSDPWG
Consumer Health Products Association	CHPA
Consumer Health Services of America	CHSA
Council on Environmental Priorities/Quality	CEP
Council for the International Organizations of Medical Sciences	CIOMS
Department of Health Education and Welfare	DHEW
Department of Health and Human Services	DHHS
Drug Abuse Resistance Education	DARE
Drug Enforcement Agency	DEA
Economic and Social Commission for Asia and the Pacific	ESCAP
Economic and Social Commission for Western Asia	ESCWA
Environmental Laws Institute	ELI
Environmental Policy Center	EPC
Environmental Protection Agency	EPA
European Free Trade Association	EFTA
European Foundation for Quality Management	EFQM
Federation of American Scientists	FAS
Fellow of the American College of Physicians	FACP
Food and Drug Administration	FDA
Global Hemp Group	GHG
Hemp Industries Association	HIA
Institute for Credentialing Excellence	ICE
Institute of Food Technologies	IFT



## Exhibit 2 Acronyms

Organization & Cannabinoid	Acronym
International Standards Organization	ISO
International Consumer Product Health and Safety Organization	ICPHSO
Inventory Tracking Systems	ITS
Law Enforcement Against Prohibition	LEAP
Marijuana Industry Group	MIG
Marijuana Majority	MM
Marijuana Policy Project	MPP
National Association of County and City Health Officials	NACCHO
National Association of Local Boards of Health	NLBOH
National Cancer Institute	NCI
National Cannabis Chamber of Commerce	NCCC
National Cannabis Coalition	NCC
National Cannabis Industry Association	NCIA
National Commission for Certifying Agencies	NCCA
National Hemp Association	NHA
National Institute on Aging	NIA
National Institute of Drug Abuse	NIDA
National Institute of Health	NIH
National Institute for Occupational Safety and Health	NIOSH
National Network of Public Health Institutes	NNPHI
National Organization for the Reform of Marijuana Laws	NORML
National Science Foundation	NSF
Occupational Safety and Health Administration	OSHA
Public Health Accreditation Board	PHAB
Public Health Foundation	PHF
Project Management Institute	PMI
Robert Wood Johnson Foundation	RWJF

## Exhibit 2 Acronyms

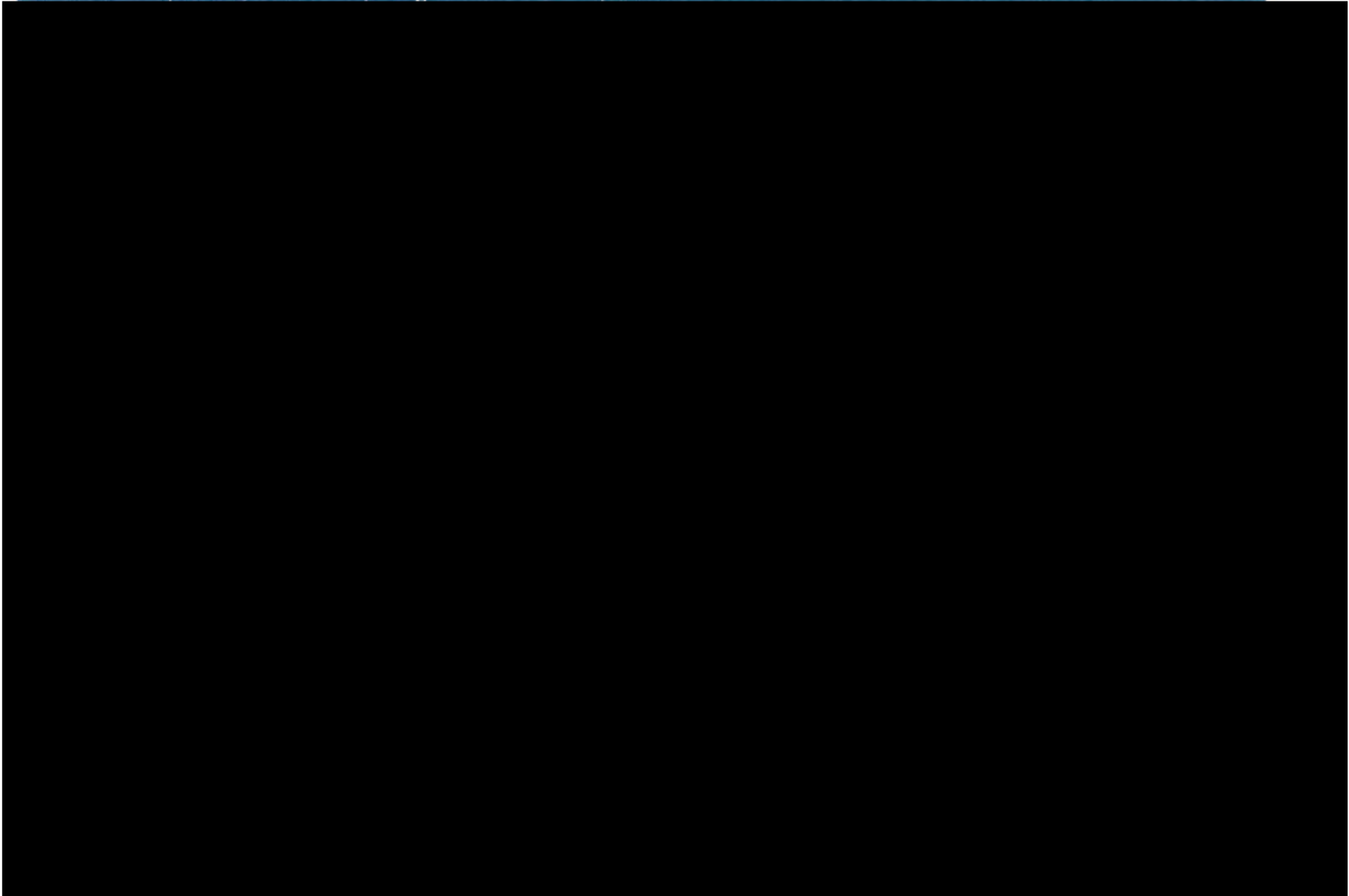
Organization & Cannabinoid	Acronym
Substance Abuse and Mental Health Services Administration	SAMHSA
Tetrahydrocannabinolate	THCA
$\Delta^9$ -tetrahydrocannabinol	THC
Tetrahydrocannabivarin	THCV
United Food and Commercial Workers Union	UFCWU
United Nations General Assembly Economist Social Council	UNGAESC
United Nations Office on Drugs and Crime	UNODC
United States Department of Health and Human Services	DHHS
World Health Organization	WHO

**EXHIBIT**  
**3**

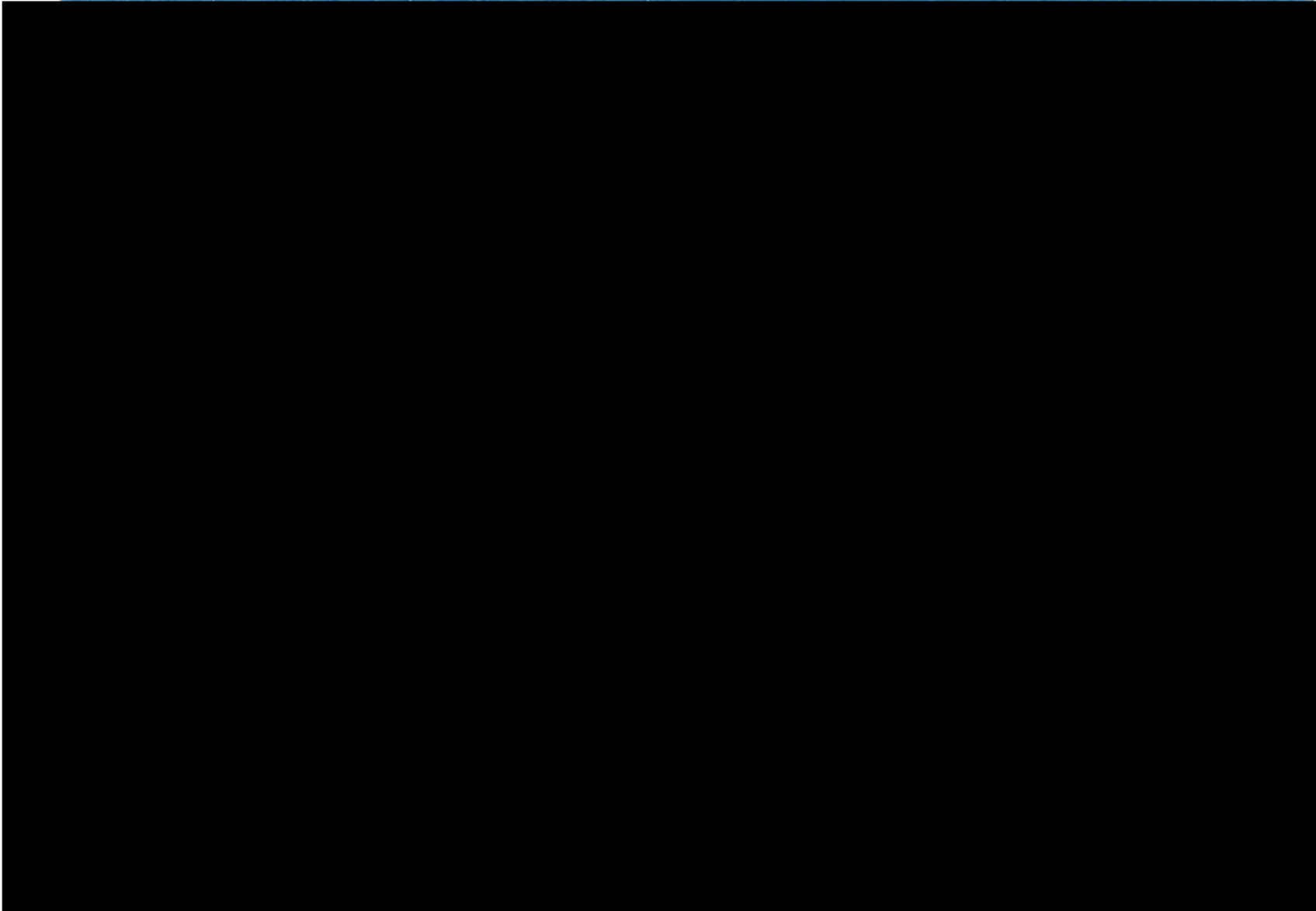
**PRODUCT PROFILES**



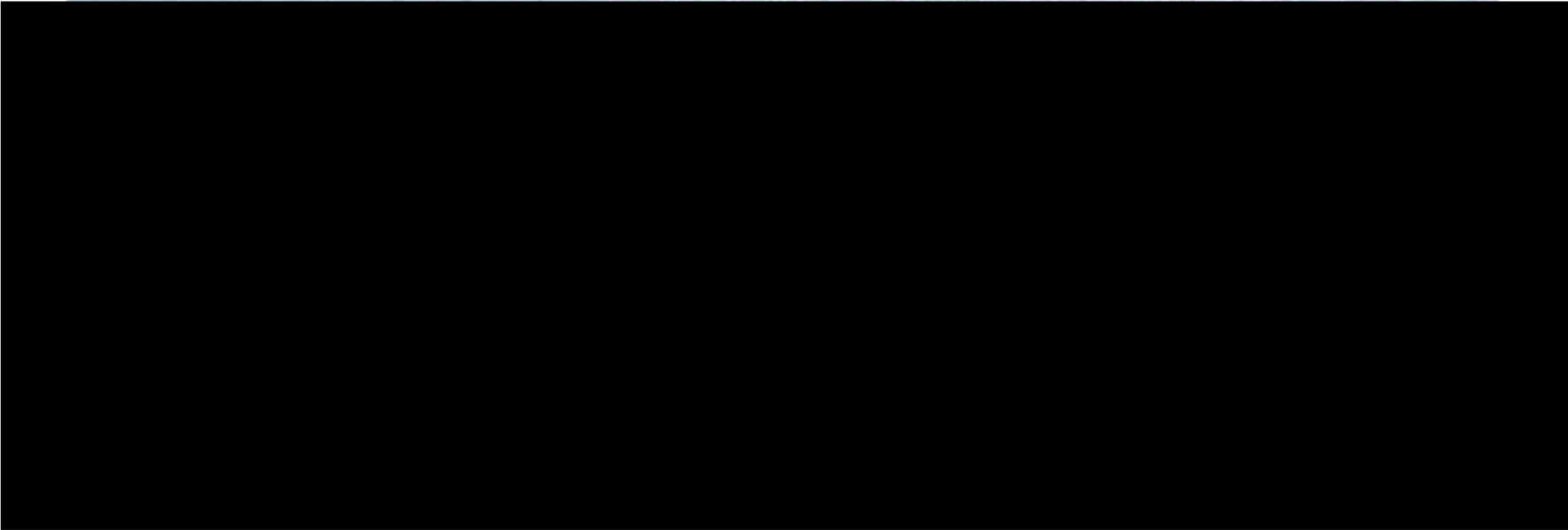
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Strain Name	CBD, Hybrid, Indica, Sativa	Cannabinoid Testing Range	Medicinal Benefits
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Strain Name	CBD, Hybrid, Indica, Sativa	Cannabinoid Testing Range	Medicinal Benefits
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# **EXHIBIT**

**4**

## **INVENTORY MAINTENANCE AND REPORTING**

# Delta Medical

## Inventory Maintenance and Reporting

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## Inventory Control

Inventory tracking is one of the most critical components of running a fully compliant cannabis operation. Without proper inventory management, there is a risk of security, diversion, loss of quality, theft and lack of accountability. The Delta Medical inventory control plan is designed to ensure safekeeping of marijuana throughout the lifecycle of our product. Delta Medical will use [REDACTED] to manage inventory and seed to sale tracking.

[REDACTED] is a robust enterprise software platform designed specifically for the highly regulated cannabis industry. This technology enables Delta Medical to track every action performed on each plant from its creation (e.g., from seed, clone or tissue) to finished cannabis product, along with tracking every movement of the inventory, wholesale and retail sale, and all inventory transformations (e.g. extractions and infusions). The system captures batch and lot numbers throughout the entire process, ensuring security and traceability of all inventory items and phases at all times.

With the additional RFID tag system in place for Delta Medical inventory management we will be able to physically locate and track all packages on site with utilizing their universal identification number to help maintain an organized inventory system.

These RFID tag numbers will also work with the State's seed to sale system which will allow for Delta Medical to have a transparent and compliant inventory tracking system.

Products can be placed on the same RFID tag number when in packaged form while still containing different information such as batch and lot numbers for each specific product.

This barcode will pull each product by batch ensuring other products of the same variety can have different batches are information will not be not mixed or lost.

The software's business intelligence reporting suite is robust, easy to use and can bring key business information to light for the owners and managers of the business including:

- A. Inventory level planning
- B. Cost tracking In depth sales analysis
- C. Vendor purchase orders
- D. Inventory analysis
- E. Client order history
- F. Staff productivity
- G. Compliance reporting
- H. Batch recall reporting

## Delta Medical inventory control plan

Includes operational procedures for each of the major phases in the seed to sale lifecycle of marijuana in a cultivation facility and retail environment. This includes propagation, vegetation, flowering, harvesting,



## Exhibit 4 Inventory Maintenance and Reporting

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

No reconciliations shall be conducted through any inventory management software unless operated by the Inventory Compliance Manager. If product ever exceeds normal reconciliation amount (which will be determined from prior harvest calculations), an investigation will need to be conducted by the Inventory Compliance Manager.

### Record Retention

Cultivation, processing, manufacturing, packaging, labeling, employee and product records shall be kept on file for a minimum of four years from the creation of the record.

All product complaint records must be kept for a minimum of four years:

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

### Inventory procedures

#### Daily Audits

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
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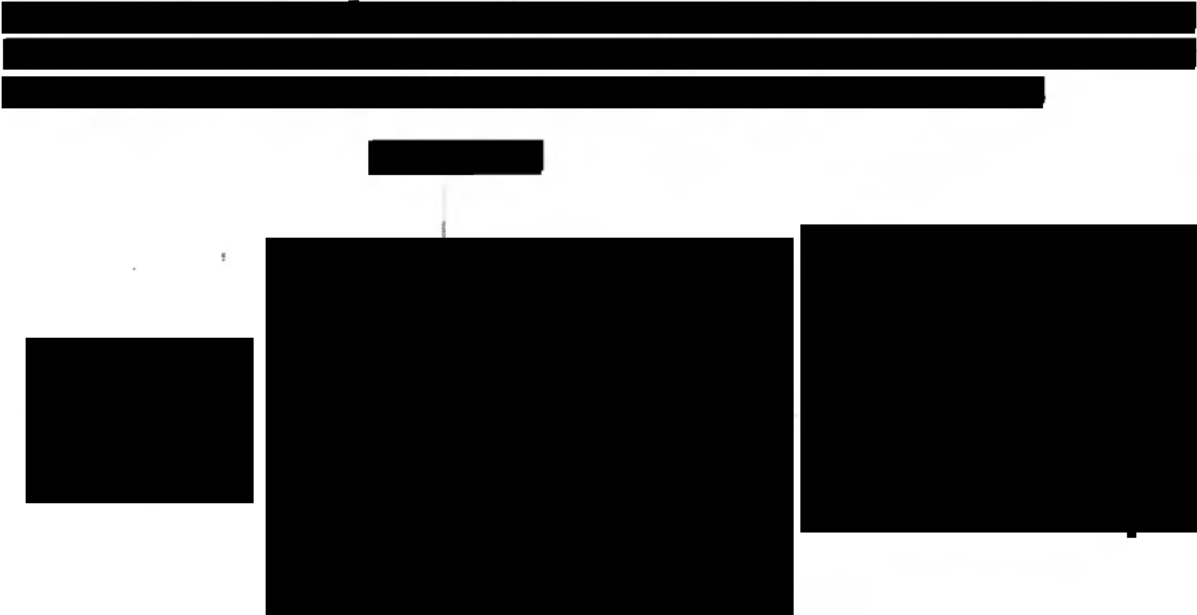


**RFID Tag Management**

The advantage of utilizing RFID tags from traditional barcodes is the RFID system can read the information on a tag without line of sight and particular orientation from a short-read distance with product that is highly susceptible to damage, theft and diversion. RFID tag system helps provide accountability and data that traditional tracking systems cannot while providing a simplistic reporting and compliance advantage.

*There are two types of RFID tags Delta Medical will use.*

**Plant Tag**



**Package Tag**







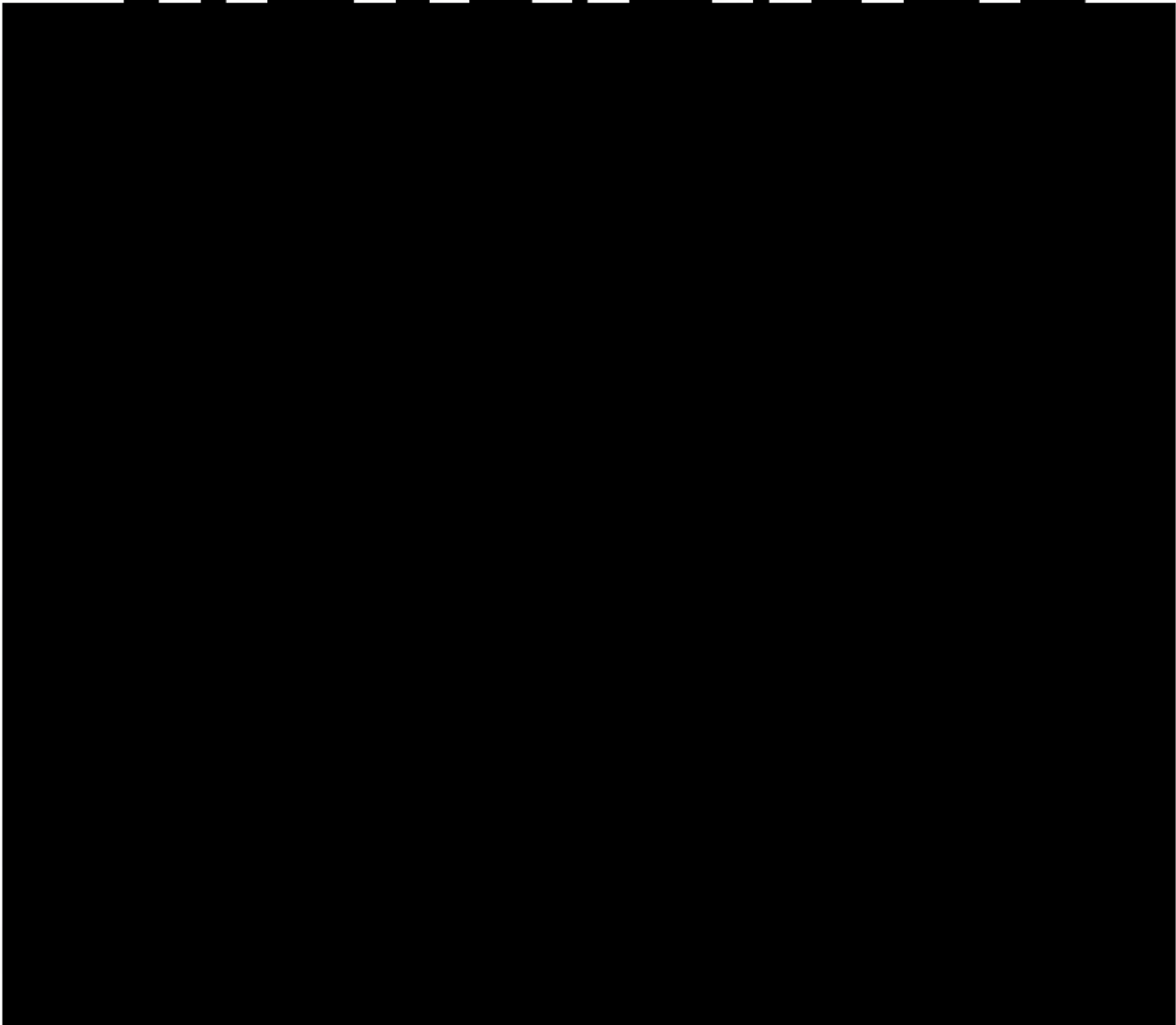
Exhibit 4 Inventory Maintenance and Reporting

G.

The table consists of a header row and a large body. The header row contains several columns, each of which is completely blacked out. The body of the table is a large rectangular area that is also completely blacked out, obscuring all data and text within it.

**Balances Summary**


A. [Redacted]

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[Redacted]

[Redacted]

Exhibit 4 Inventory Maintenance and Reporting

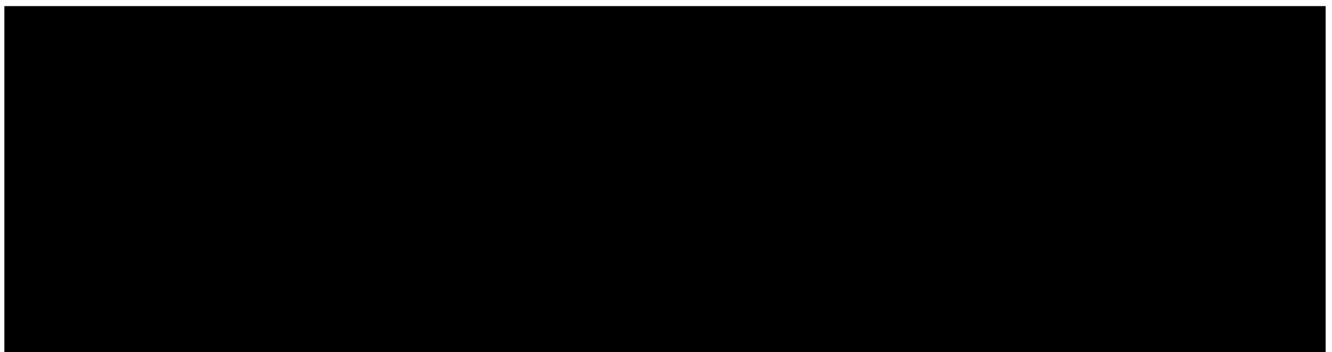
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[Redacted text block]

**Register Adjustments**

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**Refunds**

A large rectangular area of the document is completely redacted with a solid black fill, obscuring all text and data that would otherwise be present in the Refunds section.

**Transactions**

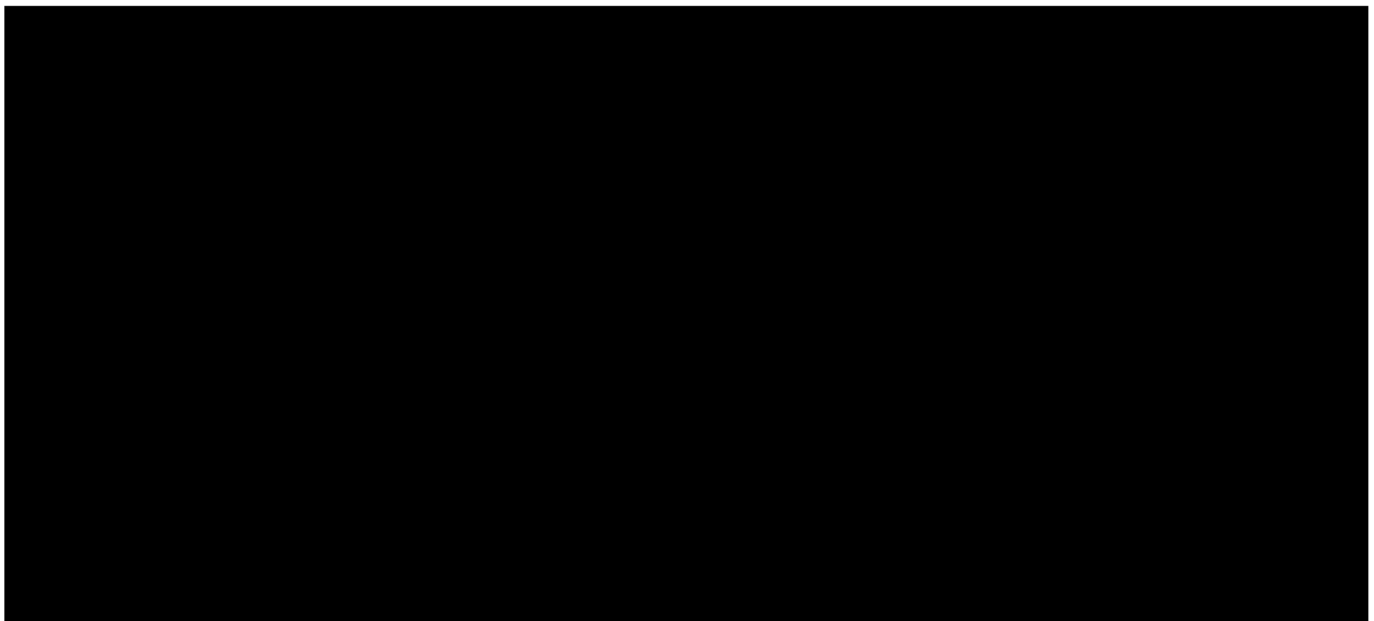
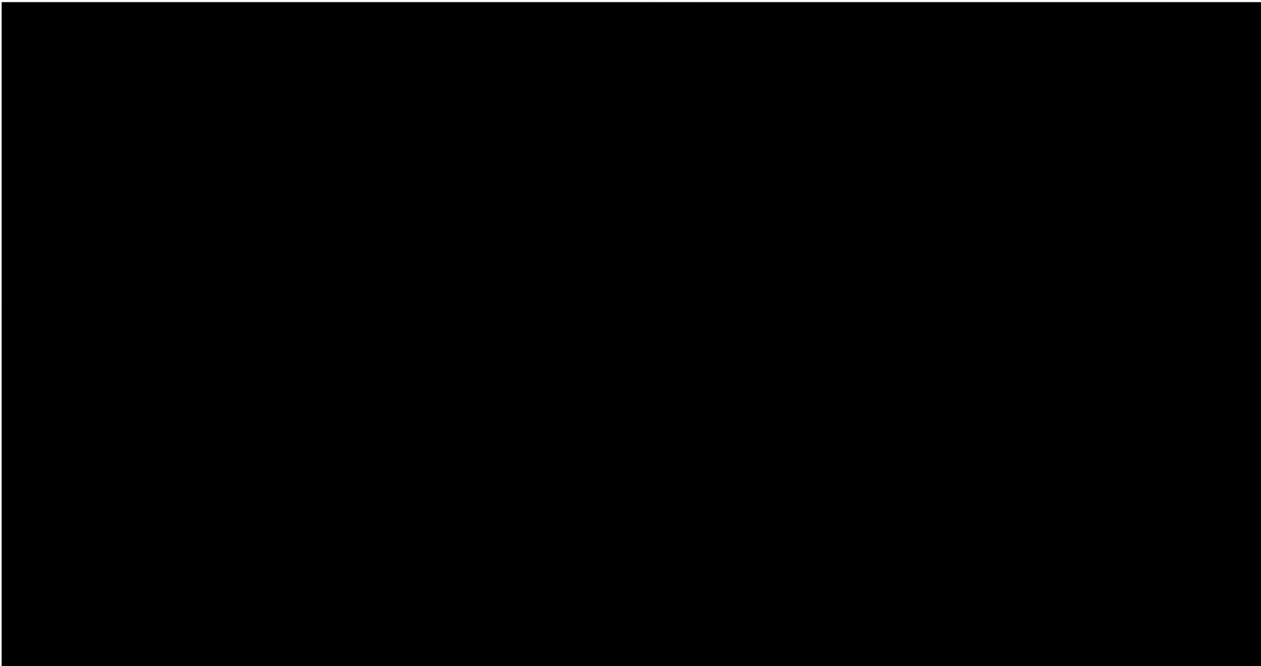
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Exhibit 4 Inventory Maintenance and Reporting



Reconcile

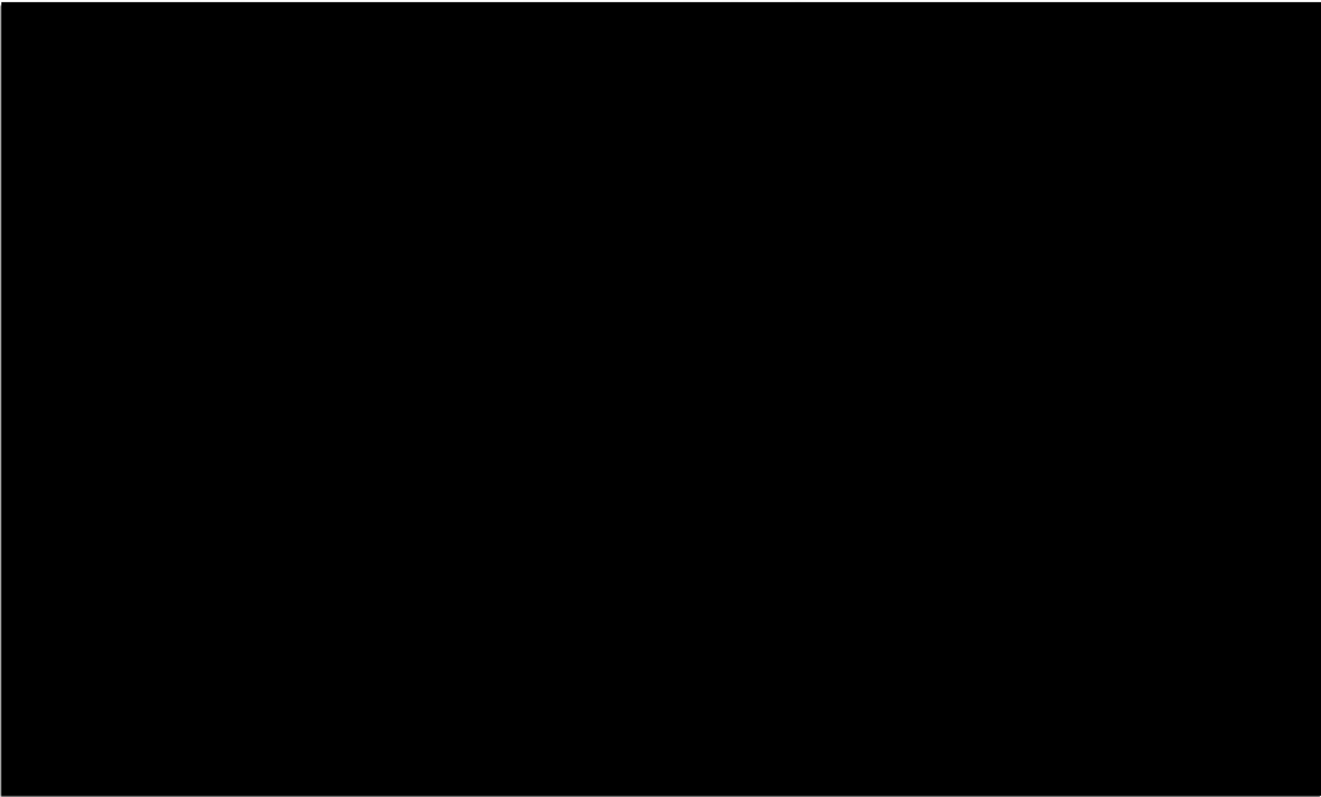




Exhibit 4 Inventory Maintenance and Reporting

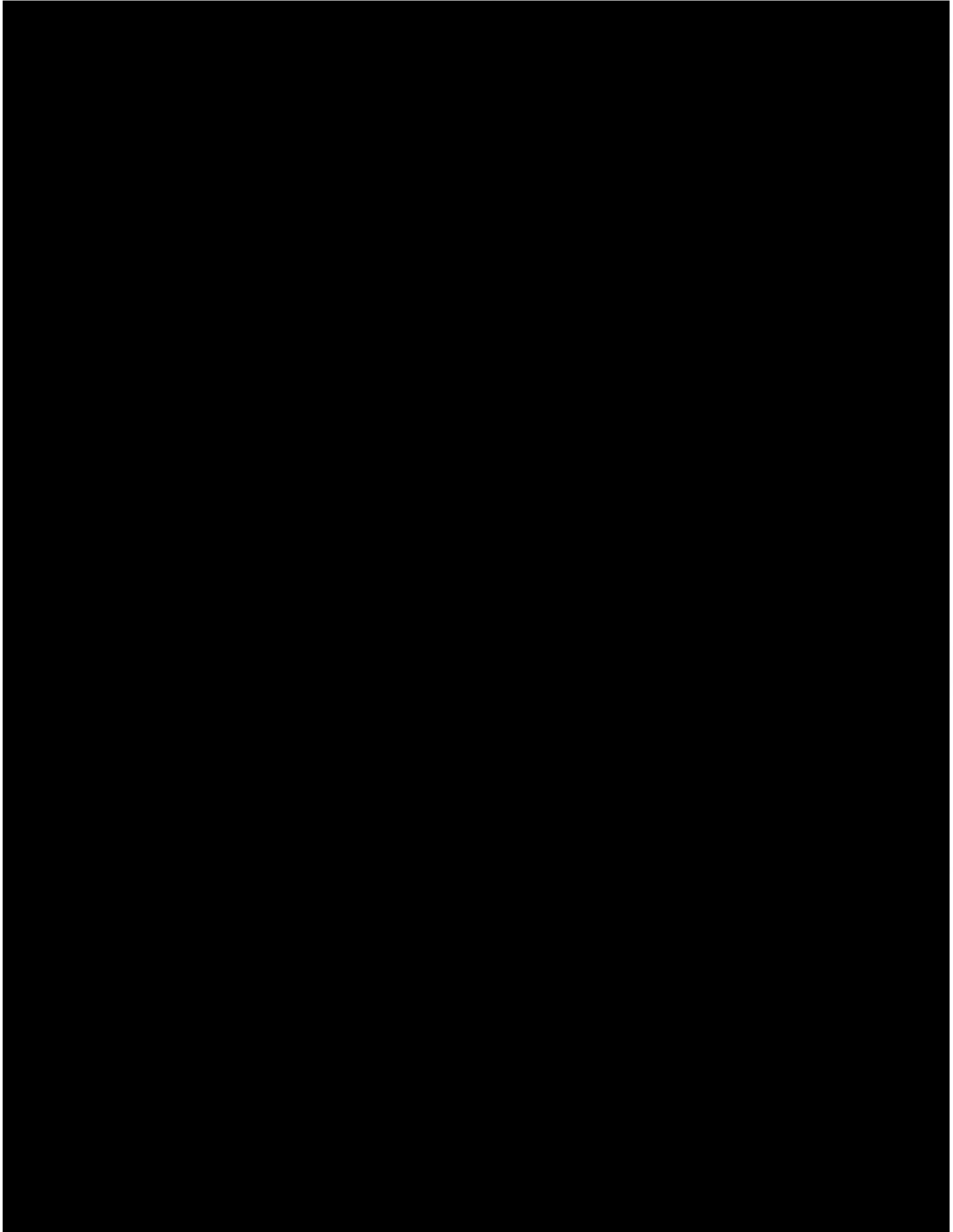
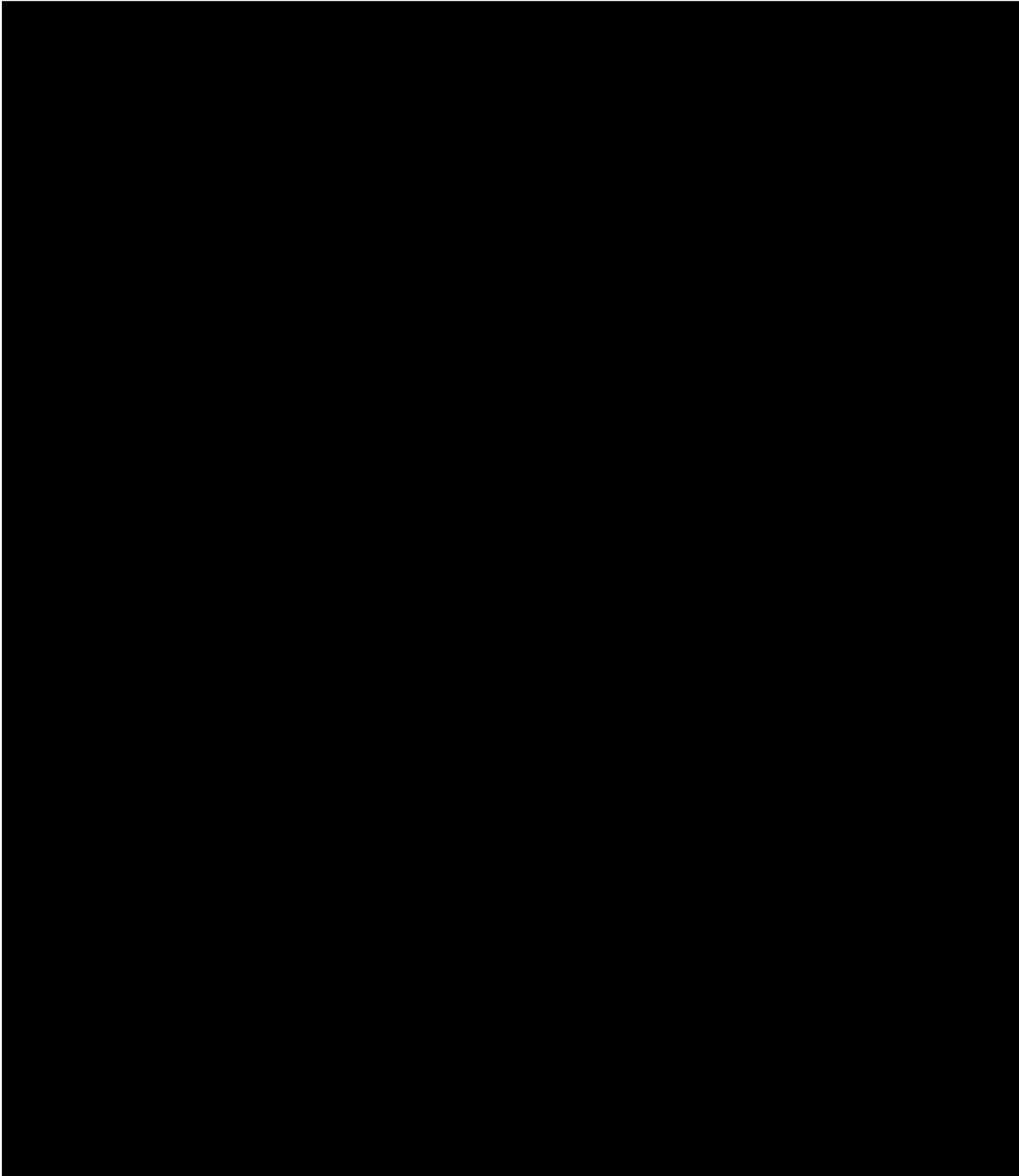
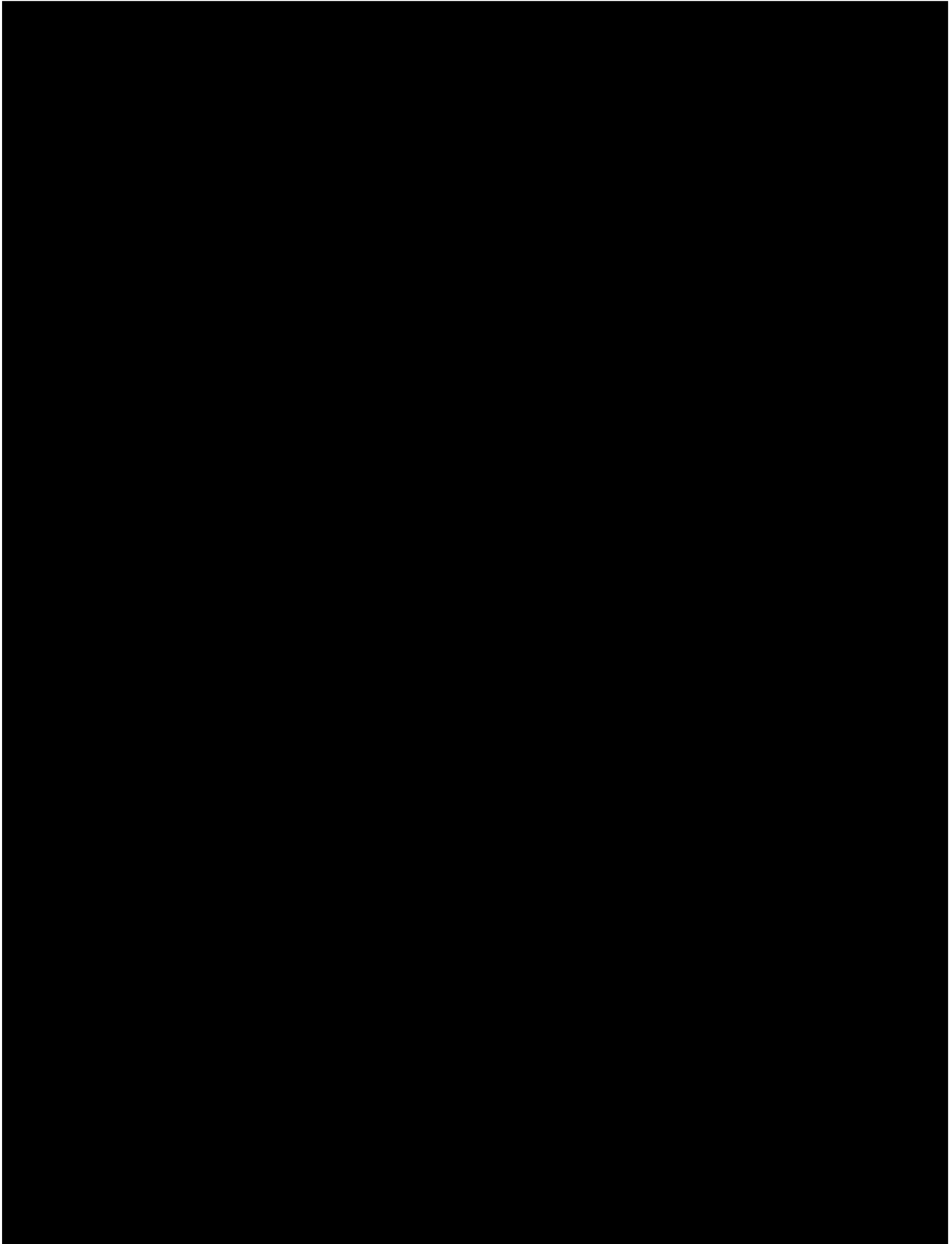


Exhibit 4 Inventory Maintenance and Reporting







# **EXHIBIT**

**5**

## **PROCESSING AND MANUFACTURING OPERATIONS PLAN**



## Exhibit 5 Processing and Manufacturing Operations Plan

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## Exhibit 5 Processing and Manufacturing Operations Plan

### 1 Processing Overview

#### a. Mission

- i. Delta Medical is committed to advancing the therapeutic potential of cannabinoids with the ultimate goal of increasing the accessibility of medical marijuana therapies to those in need. Delta Medical is dedicated to providing the highest quality products to the medical marijuana market. With our strategic partners Delta Medical will be able to build data, research and provide testimonials on the treatment of medical marijuana. Our patients and community are our focus, and our goal is to provide them with the best medicine possible.

### 2 Employee Responsibilities and Requirements

#### a. Background checks.

- i. The Division will conduct background checks on all applicants prior to being approved for employment and on an ongoing annual basis. If approved these employees will be licensed to work.
- ii. The Division may only use criminal history background check information obtained under this section to determine the character, fitness and suitability to serve in the designated capacity of the principal, financial backer, operator and employee.

#### b. Employee retention efforts

- i. By conducting employee reviews quarterly, Delta Medical is seeking to hire employees who see themselves making a career in the medical marijuana industry with the Delta Medical family. It's important for us to hire dedicated, passionate, hard-working employees and to create a safe, exciting, manageable workplace for our team with endless opportunity to grow within the company. Providing employee performance reviews is important for a number of reasons.
  1. Helps let our employees know that we notice the work they do and are able to communicate highs and lows of each employee.
  2. Empowers employees to always give their 100%.
  3. Allows us to monitor employee moral or identify issues within the team or workplace.
  4. Creates a great line for communication between our staff members.

#### c. Positions

##### i. General Manager

1. Delta Medical will employ a general manager who will oversee and manage all employees in the facility. From cultivation to production this employee will facilitate and enforce company, state and local procedures and regulations.

##### ii. Processing Manager

1. Delta Medical's Processing manager will be responsible for direction, conduct, compliance and management of all aspects of daily operations



## Exhibit 5 Processing and Manufacturing Operations Plan

within the processing department. This individual will be the main operator for all extractions.

### iii. Processing Assistant

1. Delta Medical's processing assistant staff will be processing, handling and packaging our products along with assisting the manager during extractions. These assistants will be involved in the full process of processing, compounding and packaging medicinal medical marijuana products. In a controlled, secure, safe method our staff will be held to the highest standards.

### iv. Consultants

1. Delta Medical will hire hand-selected consultants to help with the processing and procedural needs for products and applications within the facility. From cultivation to product processing Delta Medical will stay relevant and up to date, receiving training and consulting from industry professionals.

## 3. Operational Logs

[Redacted content]



Exhibit 5 Processing and Manufacturing Operations Plan

- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- h. **Fingernails**
  - [Redacted]
  - [Redacted]
  - [Redacted]
- i. **Sores, open wounds, and cuts**
  - [Redacted]
  - [Redacted]
  - [Redacted]
- j. **Personal Clothing**
  - [Redacted]
    - [Redacted]
    - [Redacted]
    - [Redacted]
    - [Redacted]
    - [Redacted]
    - [Redacted]

5. **Disposal of Medical Medical marijuana**

- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

6. **Product Storage**

- [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
- [Redacted]
  - [Redacted]
  - [Redacted]
- [Redacted]
  - [Redacted]
  - [Redacted]

Exhibit 5 Processing and Manufacturing Operations Plan

The image displays a Gantt chart for a project. The chart is organized into a hierarchical structure with tasks and sub-tasks. Each task is represented by a horizontal bar, and sub-tasks are shown as smaller bars nested under their parent tasks. The bars are completely redacted with black boxes, making the specific names and durations of the tasks unreadable. The chart shows a sequence of tasks over time, with some tasks having multiple sub-tasks. The overall structure suggests a complex project with many interrelated activities.

Exhibit 5 Processing and Manufacturing Operations Plan

[Redacted]

**7. Seed to Sale Inventory Tracking System**

- a. “Electronic tracking system—An electronic seed-to-sale system approved by the Division that is implemented by Delta Medical to log, verify and monitor the receipt, use and sale of seeds, immature Medical marijuana plants or Medical marijuana plants, and the funds received by Delta Medical for the sale of Medical marijuana to a Medical marijuana organization.”

[Redacted]

[Redacted]

[Redacted] process, ensuring security and traceability of all inventory items and phases at all times.

**8. Inventory Control Plan Overview**

- a. Key roles within Delta Medical inventory control plan are identified within this document. Inventory Manager is responsible for overseeing the compliance program at the Delta Medical facility, coordinating and participating in training and education for employees, independently investigating compliance matters and ensuring that any necessary corrective action is taken.
- b. The Division Managers are responsible for following defined policies, procedures, regulations and best practices as well as ensuring that the staff members within the Division also comply.
- c. Delta Medical’s inventory control plan includes operational procedures for each of the major phases in the seed to sale lifecycle of Medical marijuana in a cultivation facility. This includes propagation, vegetation, flowering, harvesting, processing, packaging and distribution.

**9. Inventory Maintenance and Reporting**

- a. Delta Medical will support the state, local and federal rules and regulations when it comes to our Inventory reporting and maintenance. Delta Medical will utilize technology to prevent and monitor product diversion and dedicated to promote public safety and patient product safety with traceability and transparency.





[Redacted]

13. Reconciliation Records

- [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

14. Record Retention

- [Redacted]
- [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]

15. Manifest and Records

- a. Delta Medical will generate a printed or electronic transport manifest that accompanies every transport vehicle and contains the following information:
  - [Redacted]
  - [Redacted]
  - [Redacted]



Exhibit 5 Processing and Manufacturing Operations Plan



**16. Hydrocarbon Extractions**

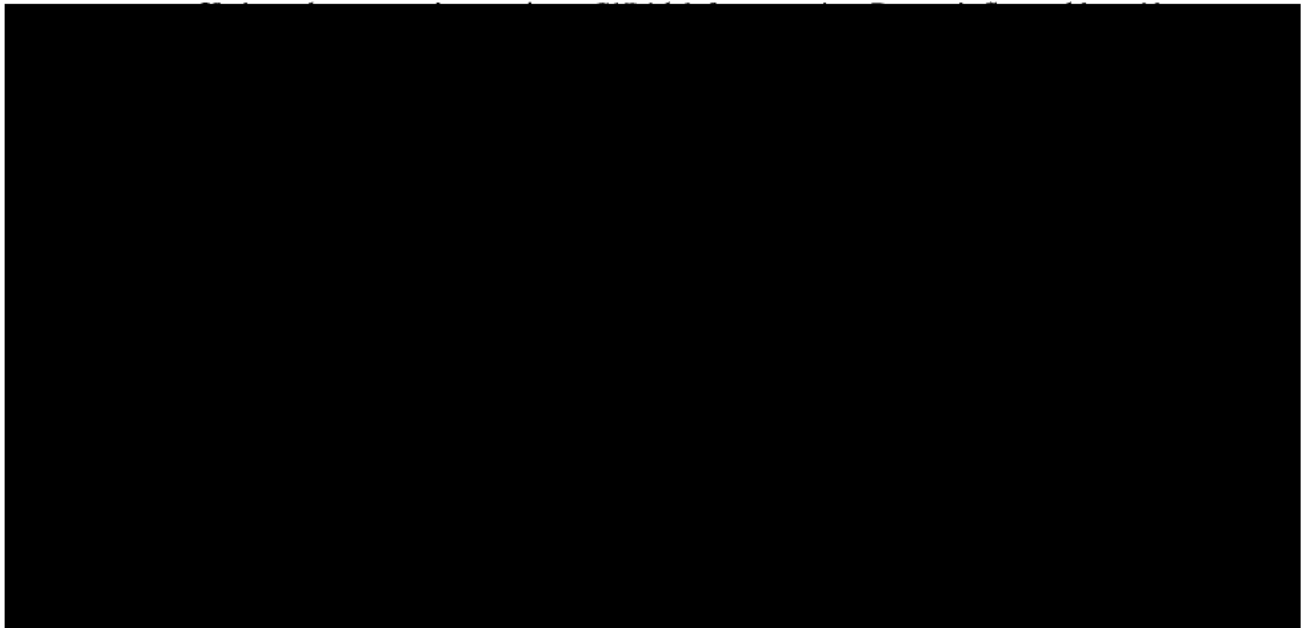
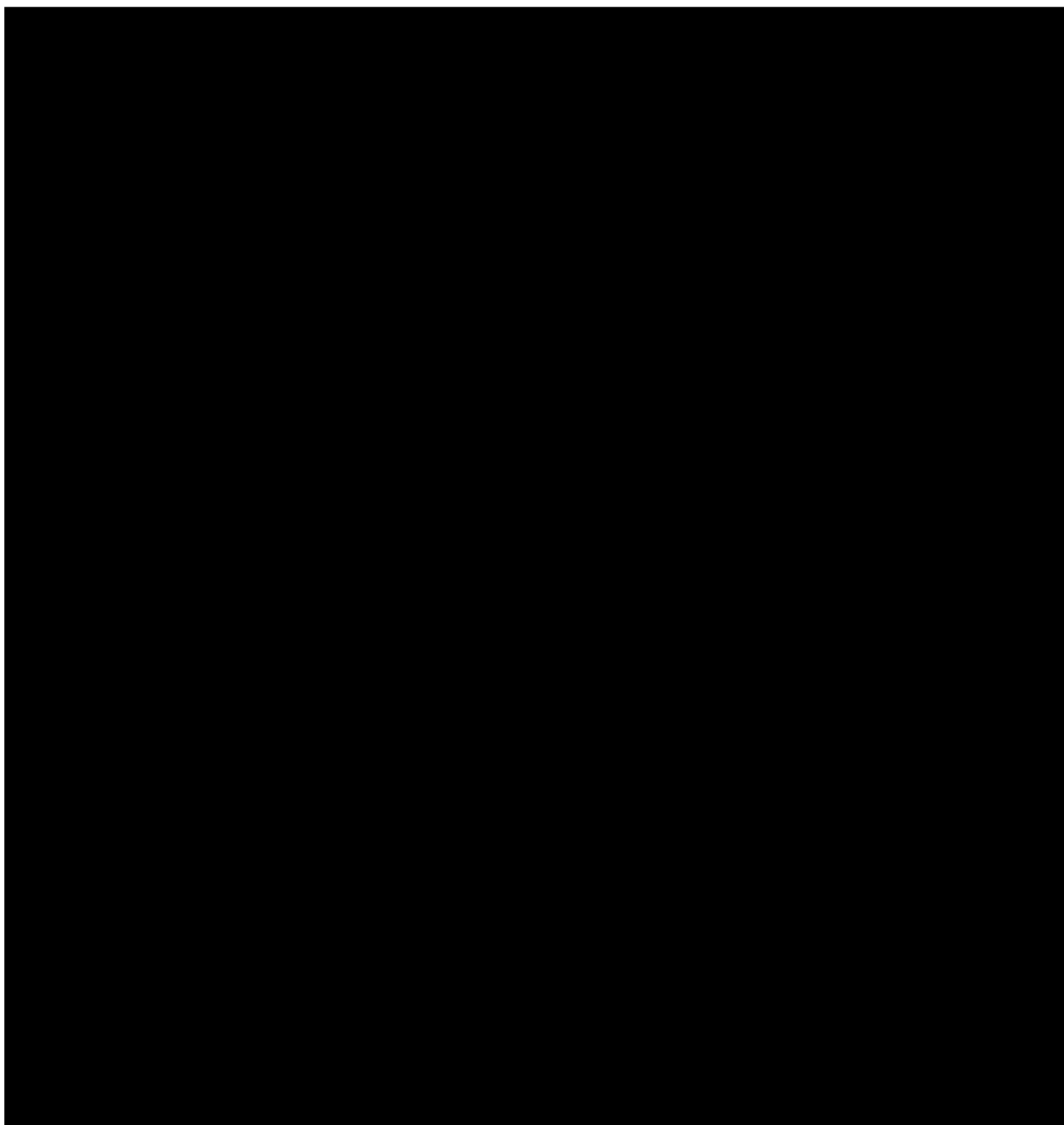


Exhibit 5 Processing and Manufacturing Operations Plan



**17. sCo2 Extractions**

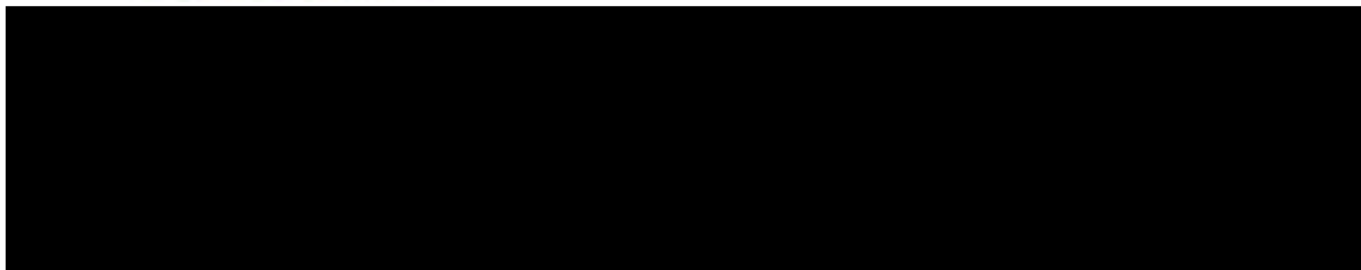
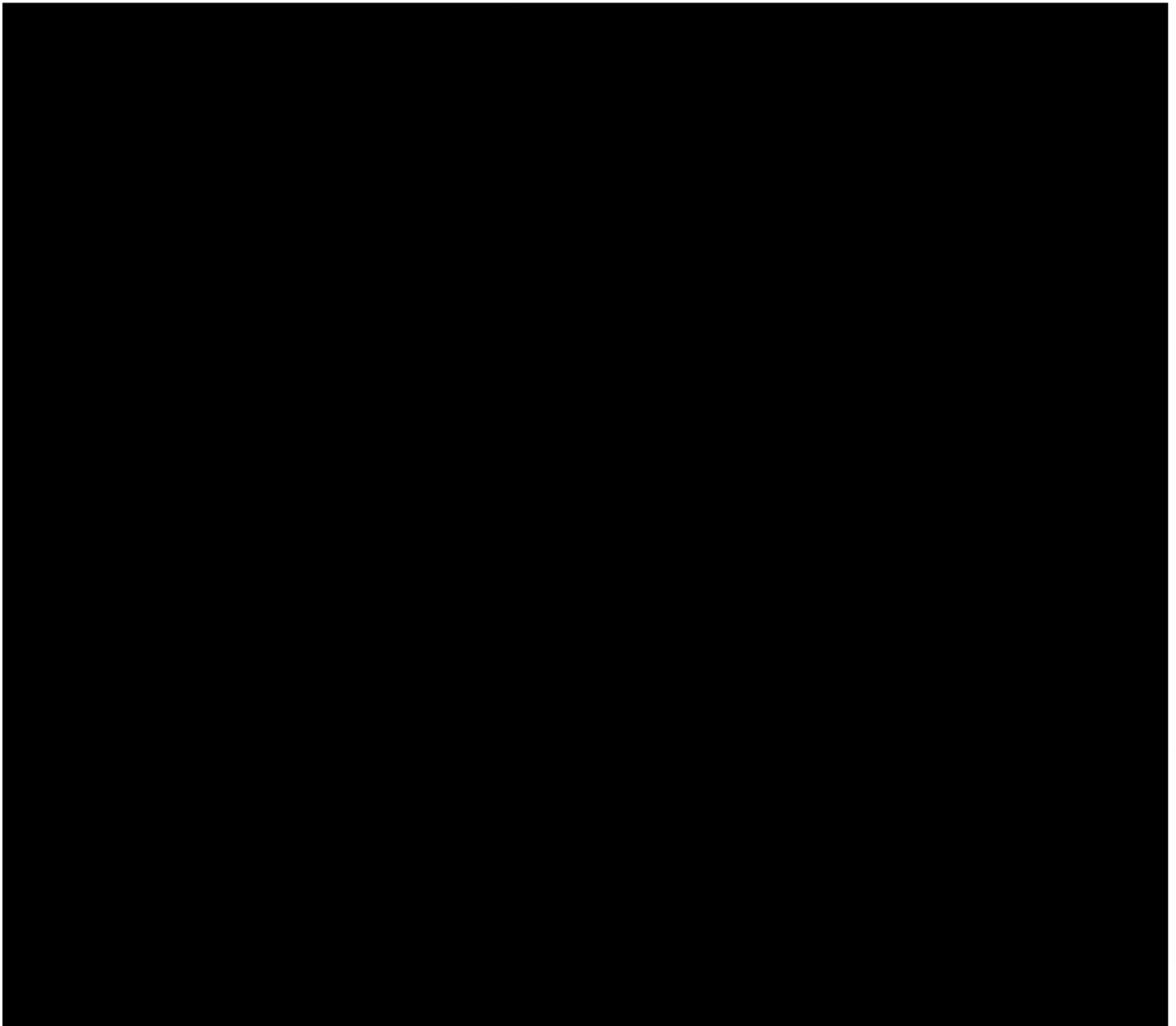
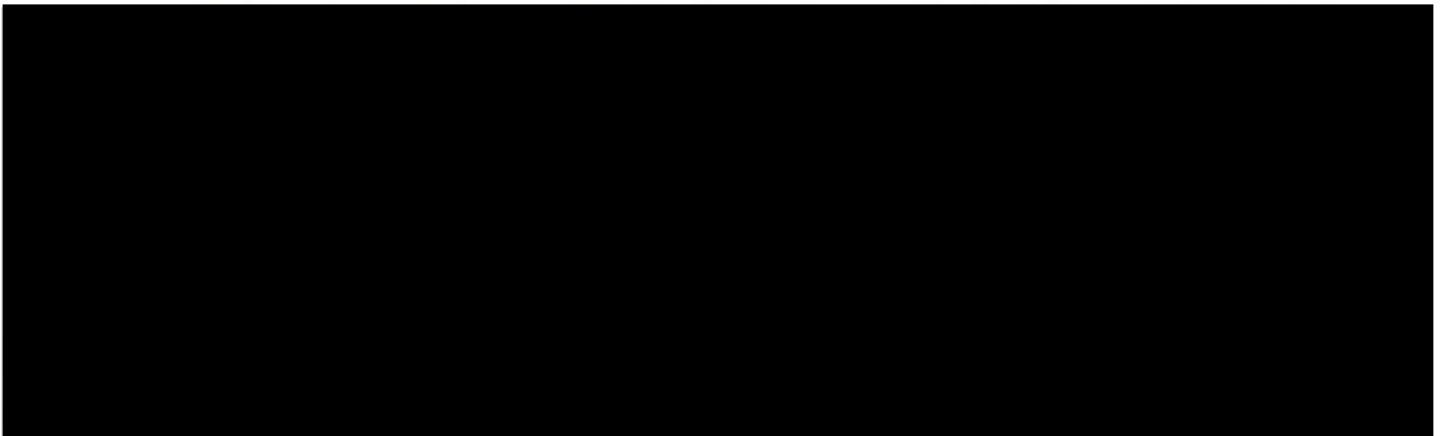


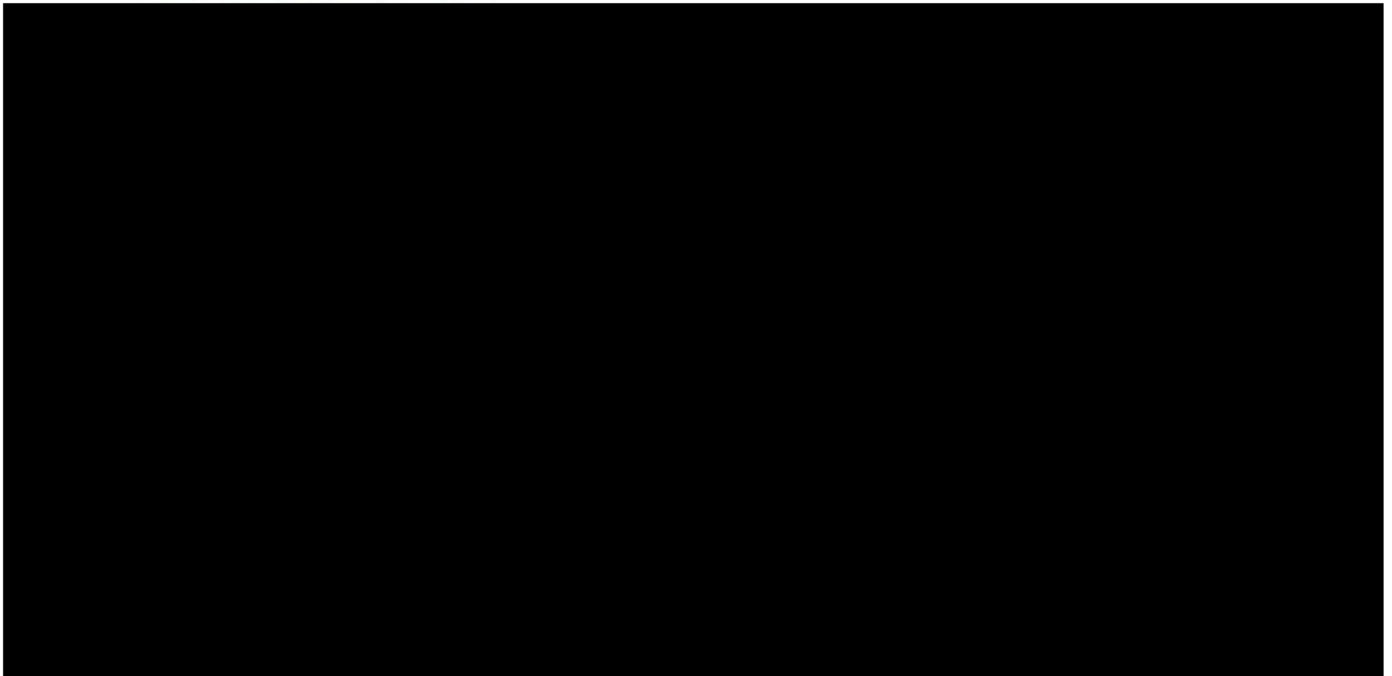
Exhibit 5 Processing and Manufacturing Operations Plan



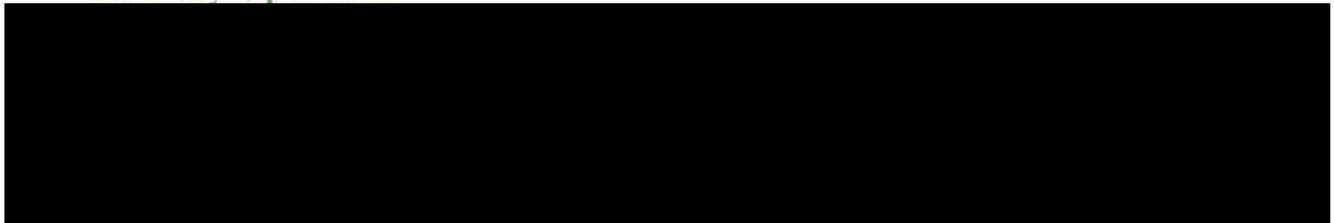
**18. Solventless Extractions**



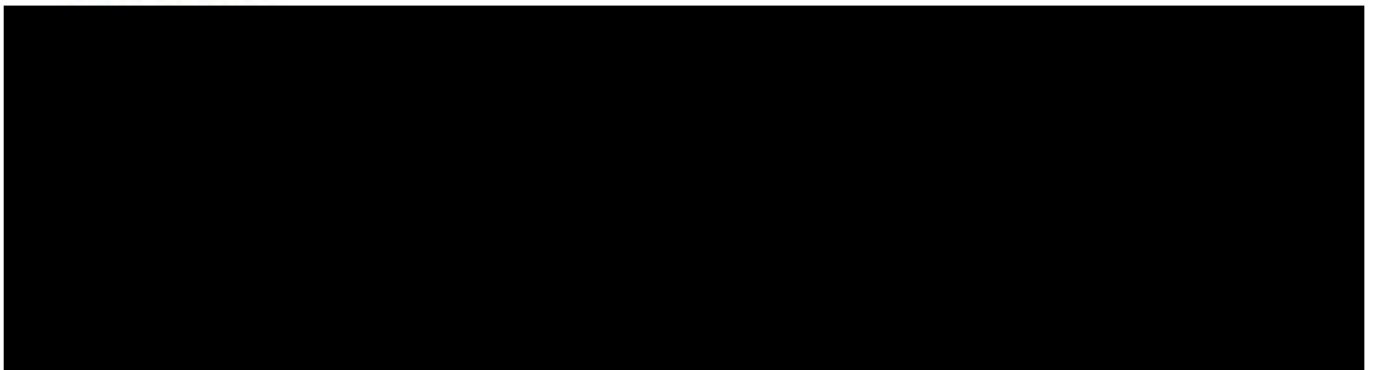
**19. Distillate Extractions**



**20. Daily Operations**



**21. Chemicals**



**22. Class 1 Division 1 Area**

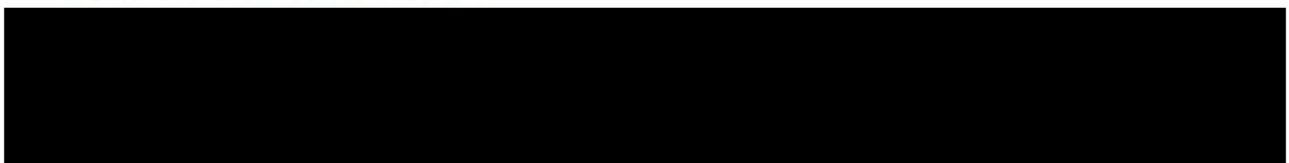


Exhibit 5 Processing and Manufacturing Operations Plan

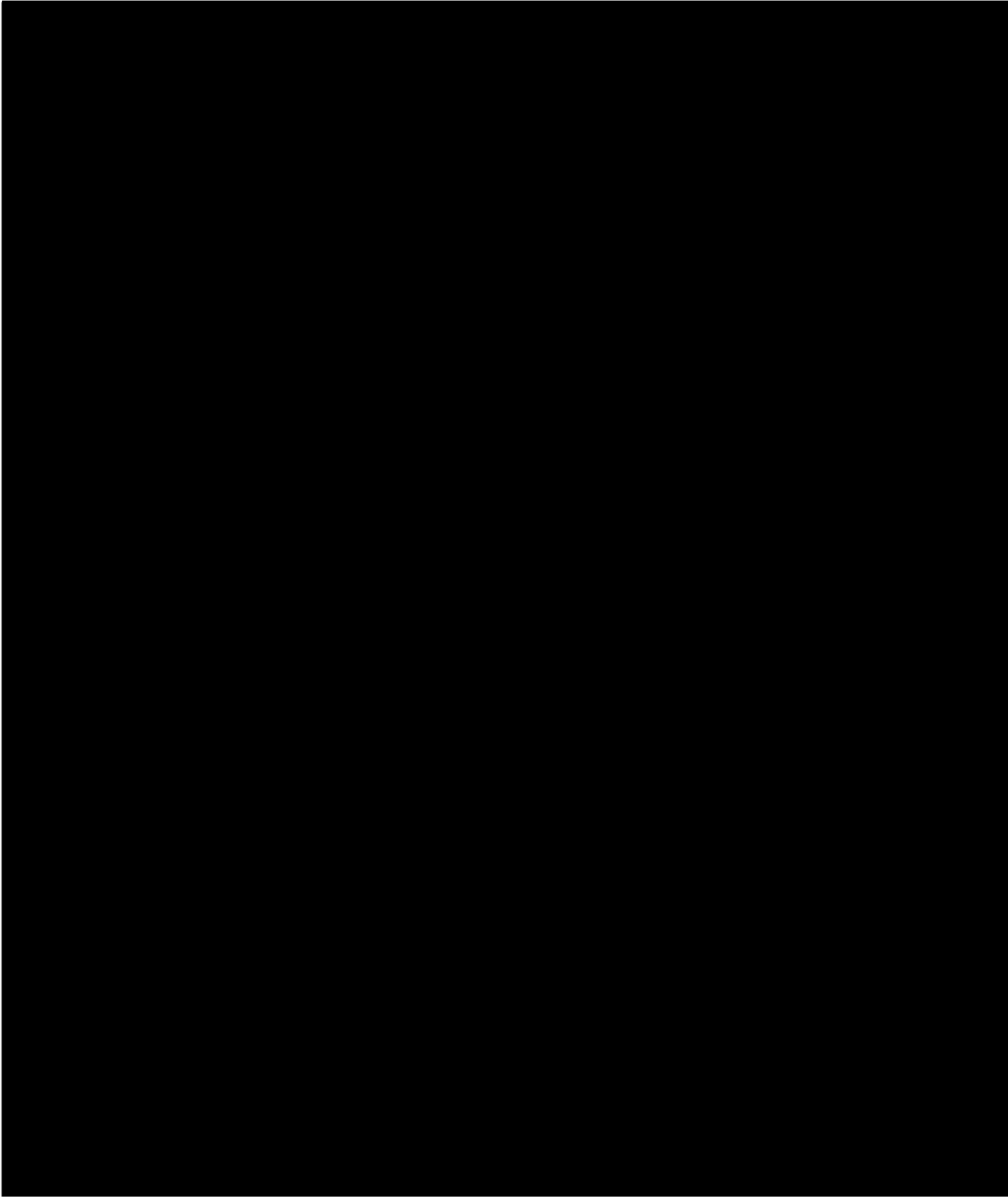


Exhibit 5 Processing and Manufacturing Operations Plan

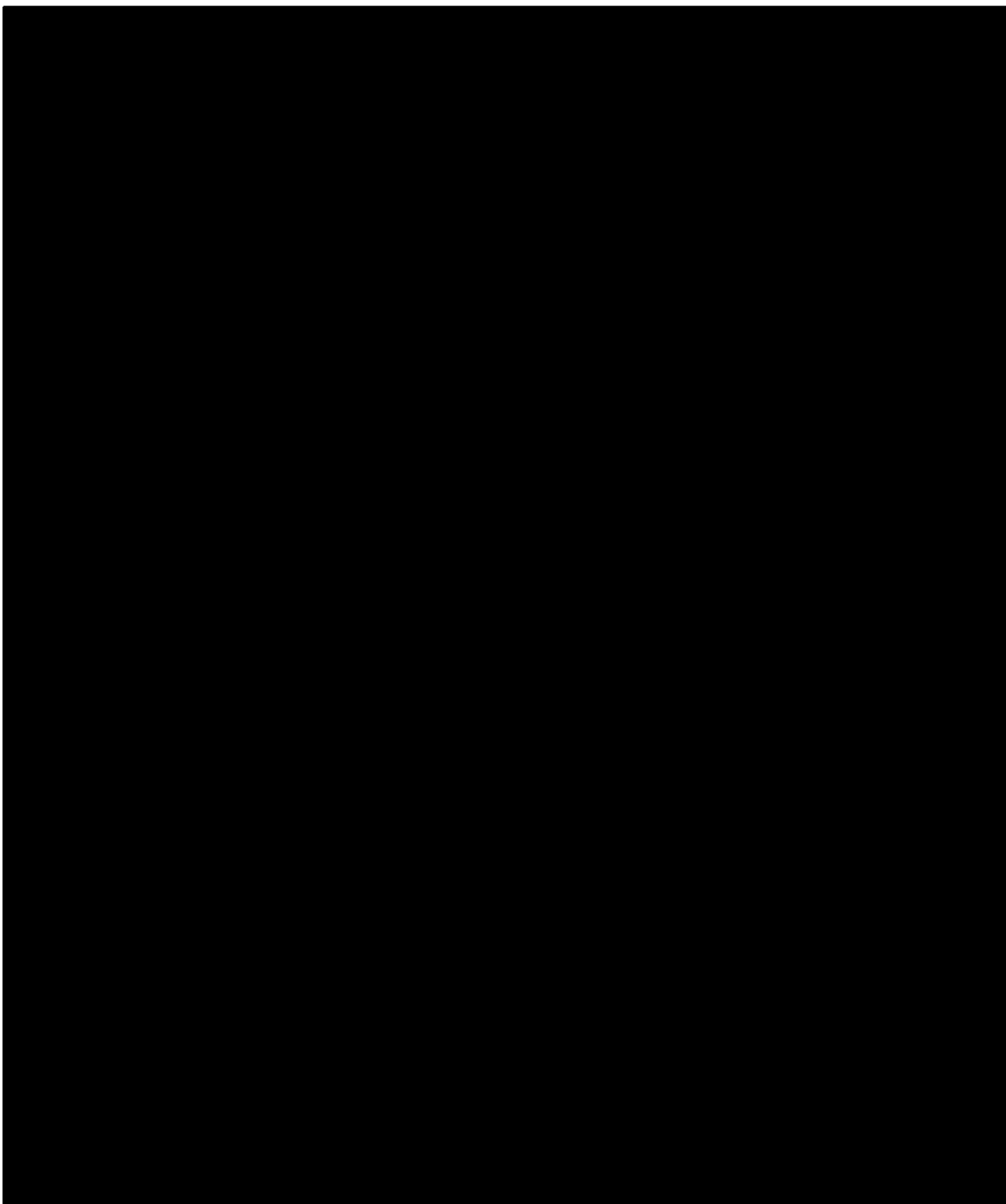


Exhibit 5 Processing and Manufacturing Operations Plan

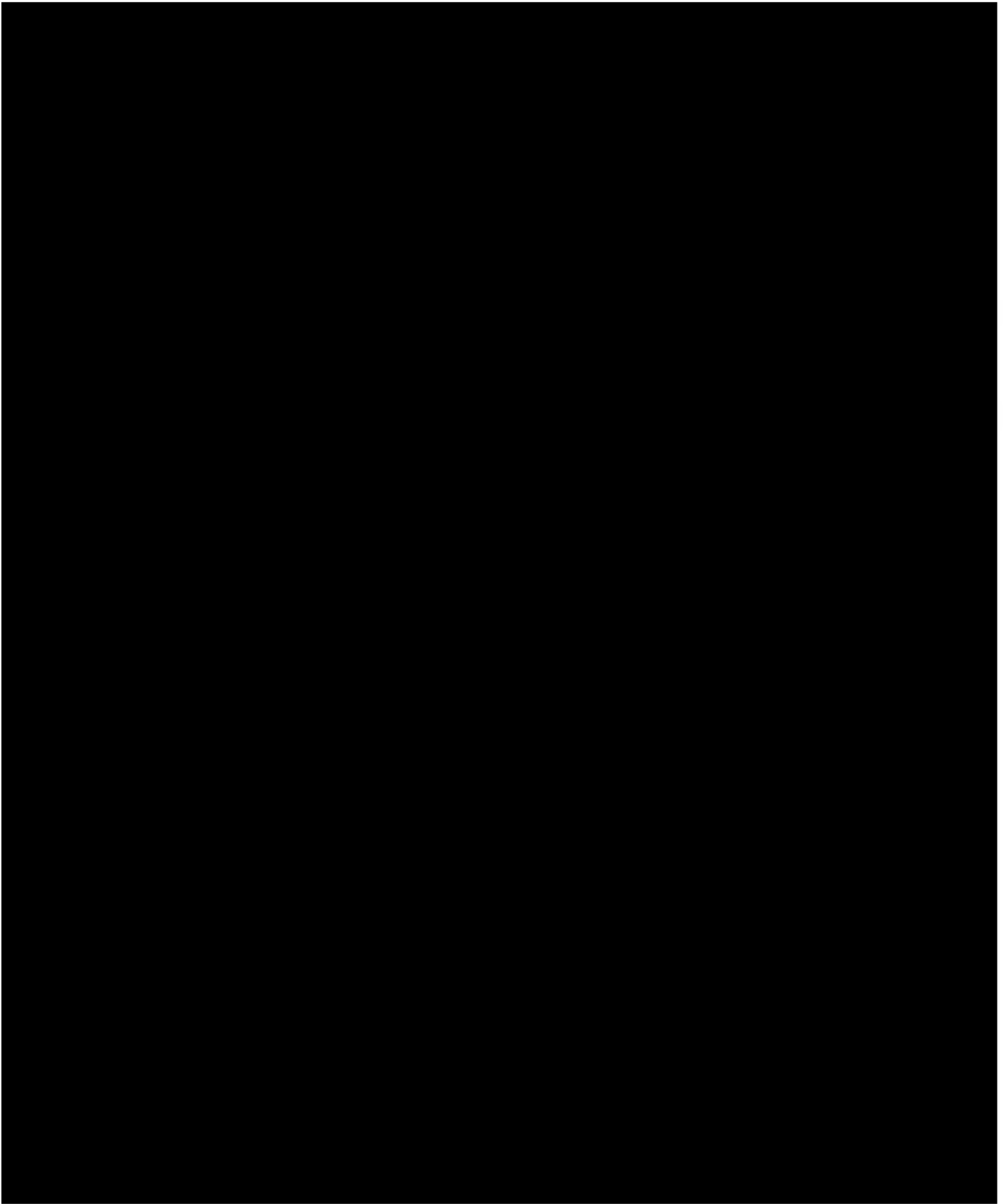


Exhibit 5 Processing and Manufacturing Operations Plan

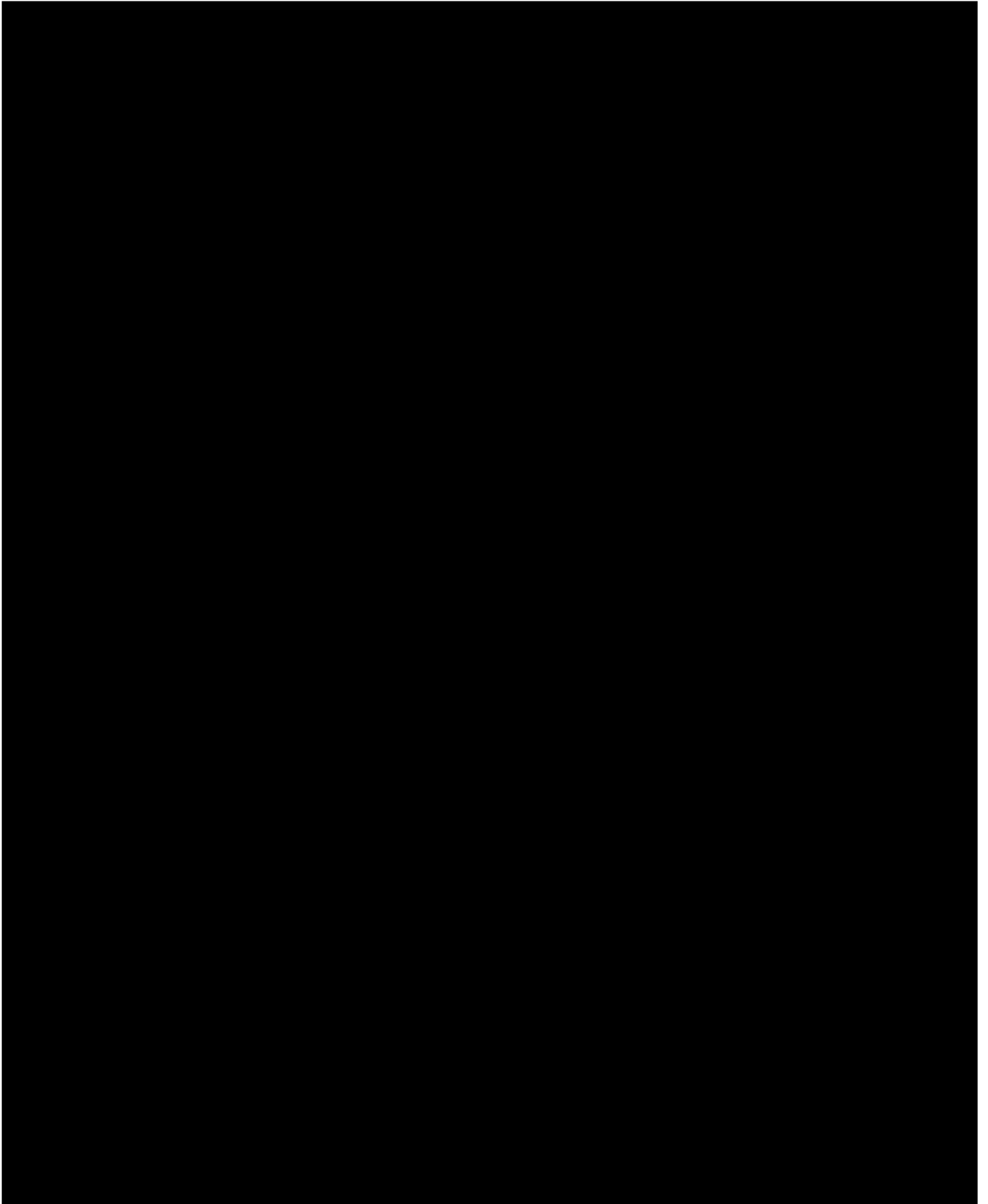
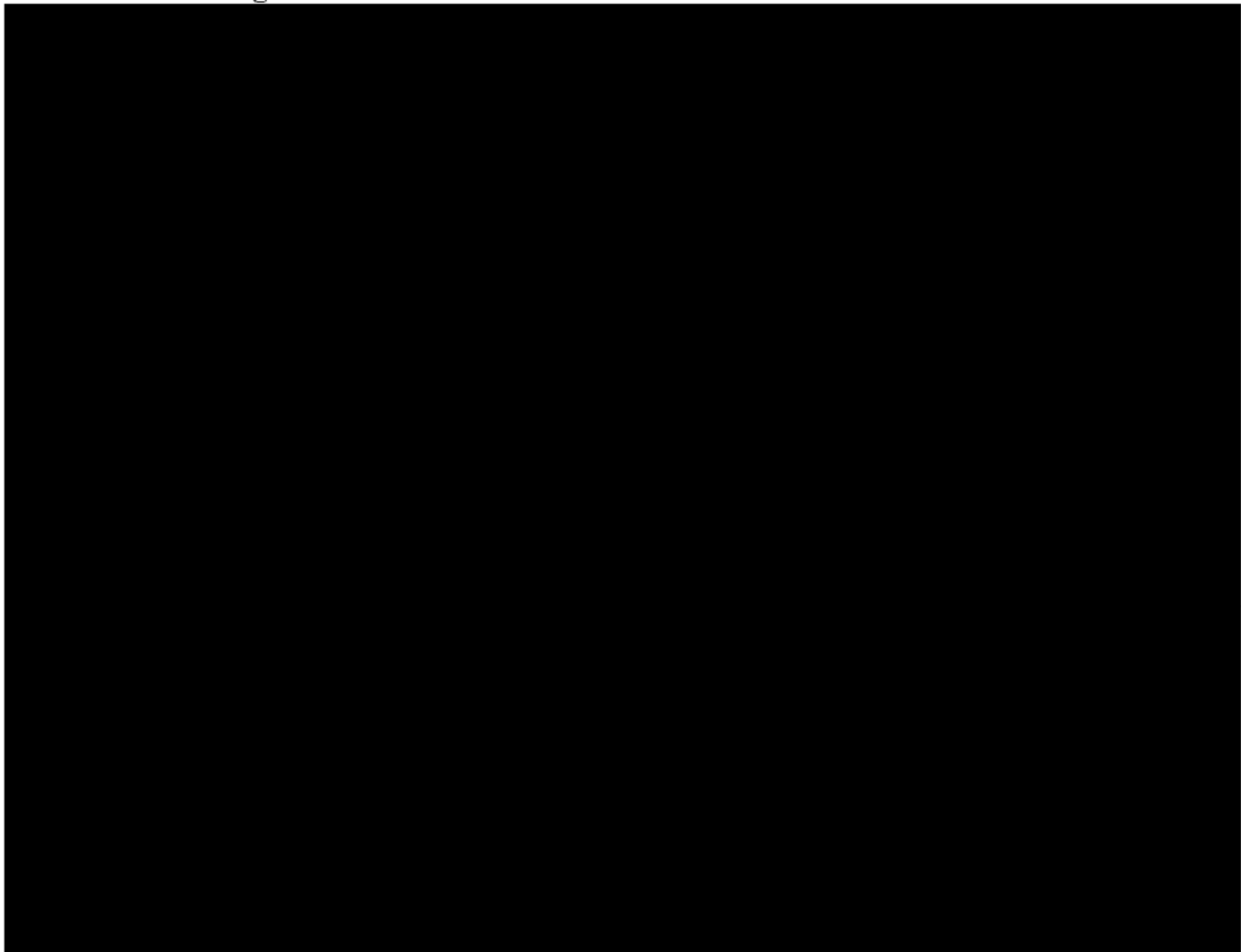




Exhibit 5 Processing and Manufacturing Operations Plan



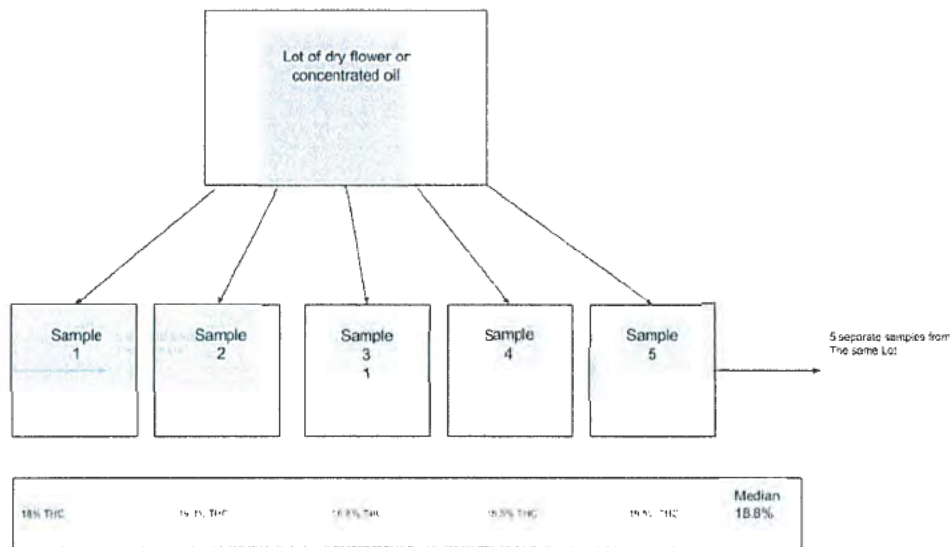
**23. Testing**



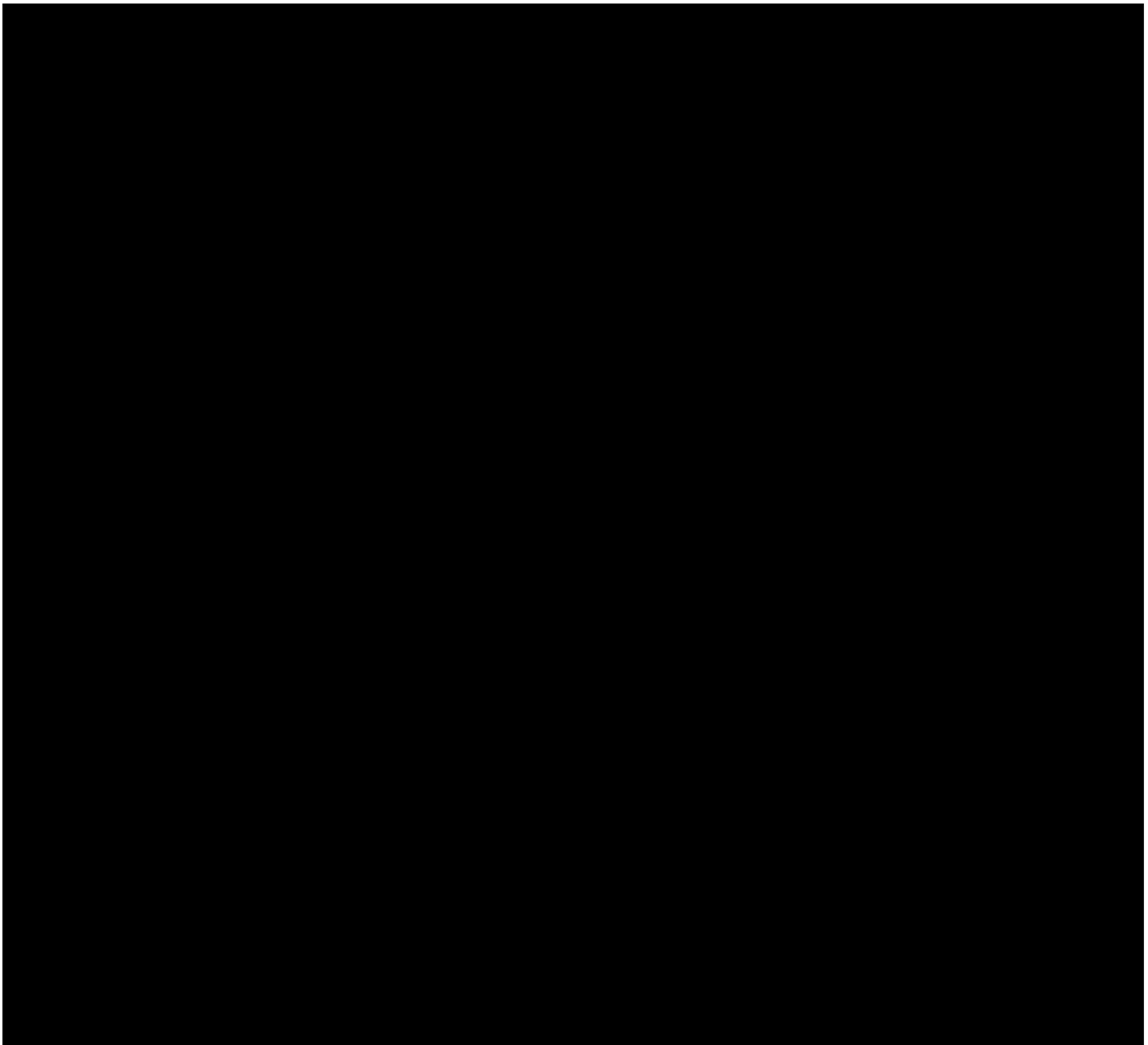
## Exhibit 5 Processing and Manufacturing Operations Plan

## 24. Standards for testing

- a. A laboratory will follow the methodologies, ranges and parameters which are contained in the scope of the accreditation for testing Medical marijuana at the time of harvest and after final processing.



## 25. Test results and reporting



#### 26. The THC content varies depending on the plant part:



#### 27. Packaging and Labeling Controls

- a. Medical marijuana products cannot exist without proper labeling at any time. Products will undergo multiple quality assurance tests that include a detailed identification process to ensure products are properly labeled correctly.



**28. Batch Recordkeeping**

- a. Batch record must be kept for each batch of Medical marijuana product manufactured.

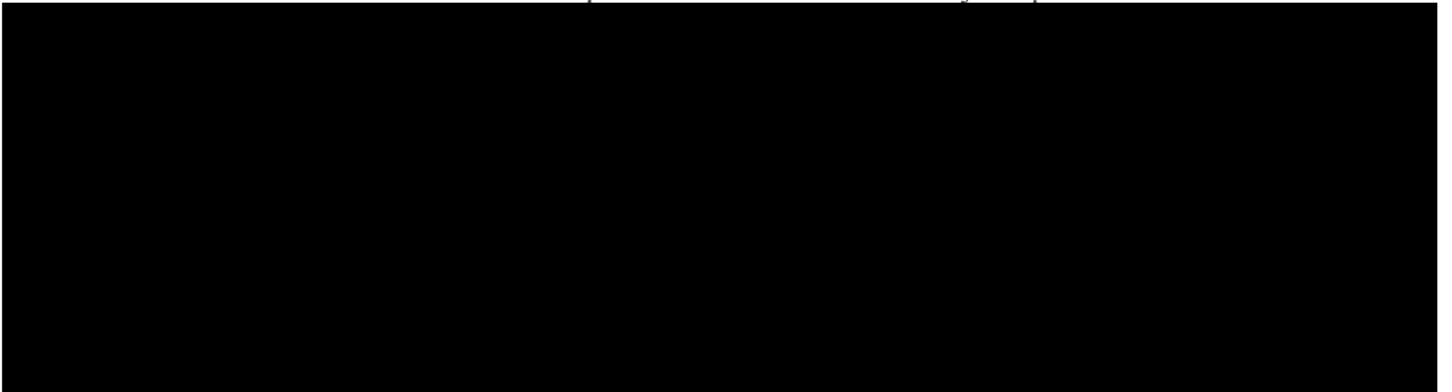
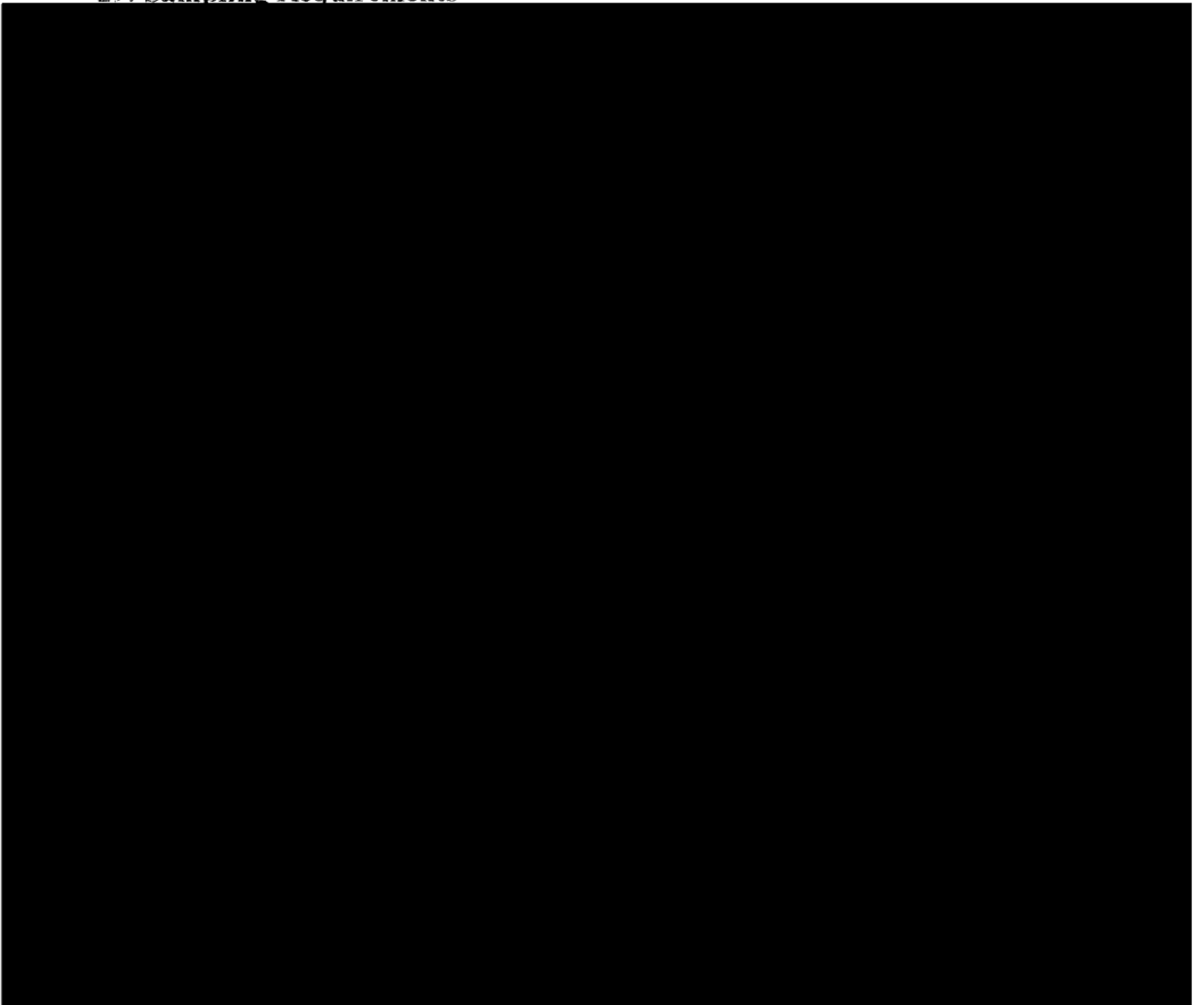


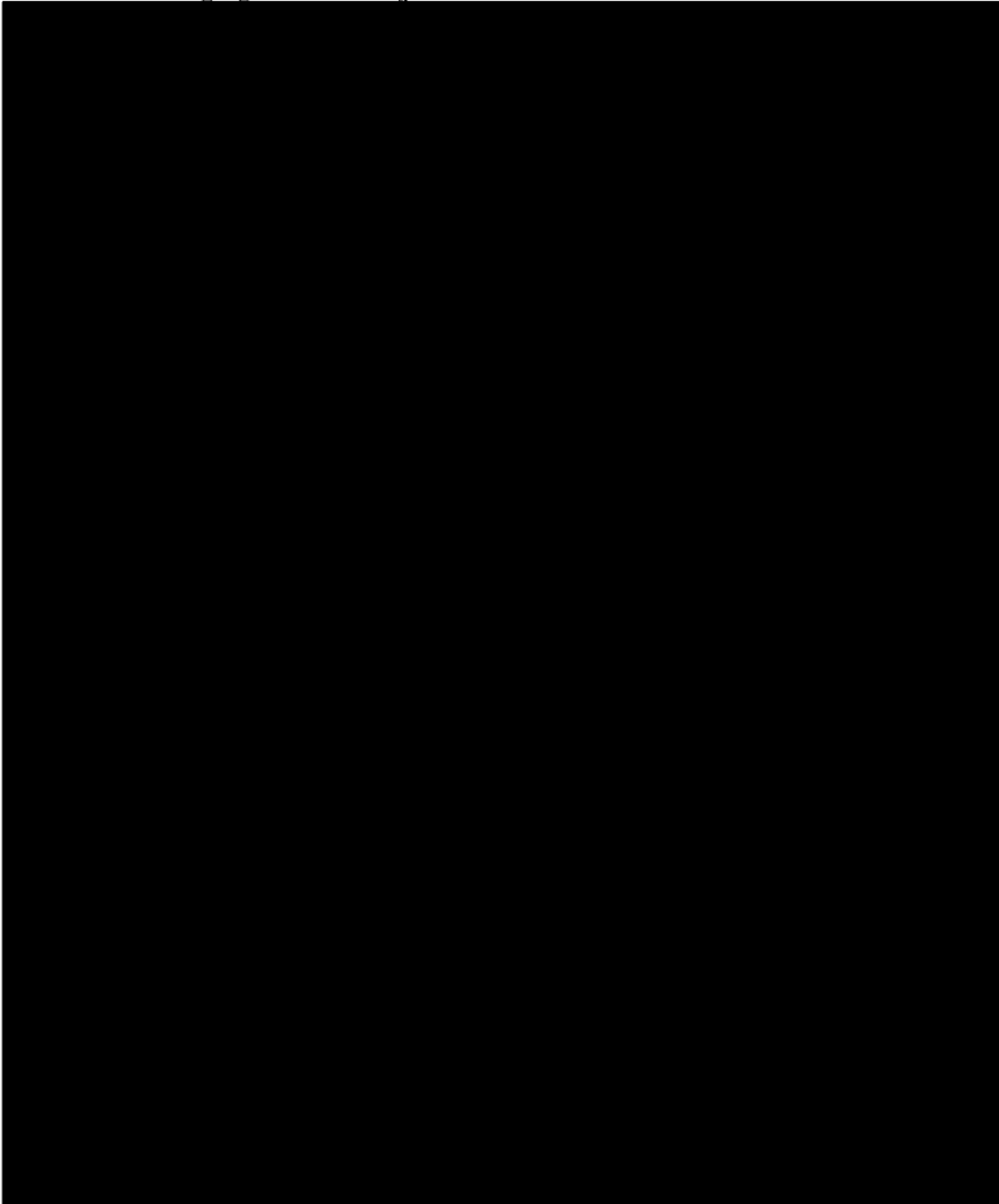
Exhibit 5 Processing and Manufacturing Operations Plan

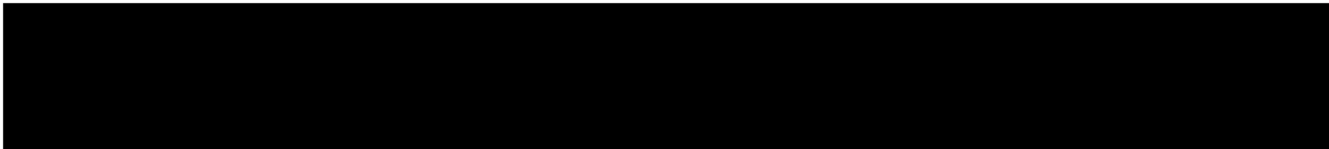


**29. Sampling Requirements**

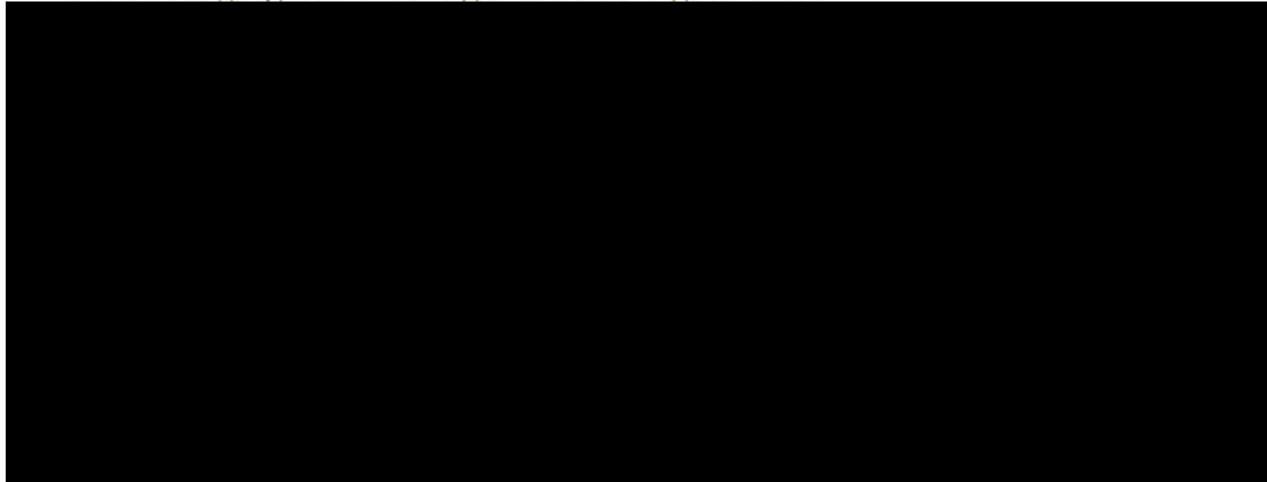


**30. Packaging and Labeling**





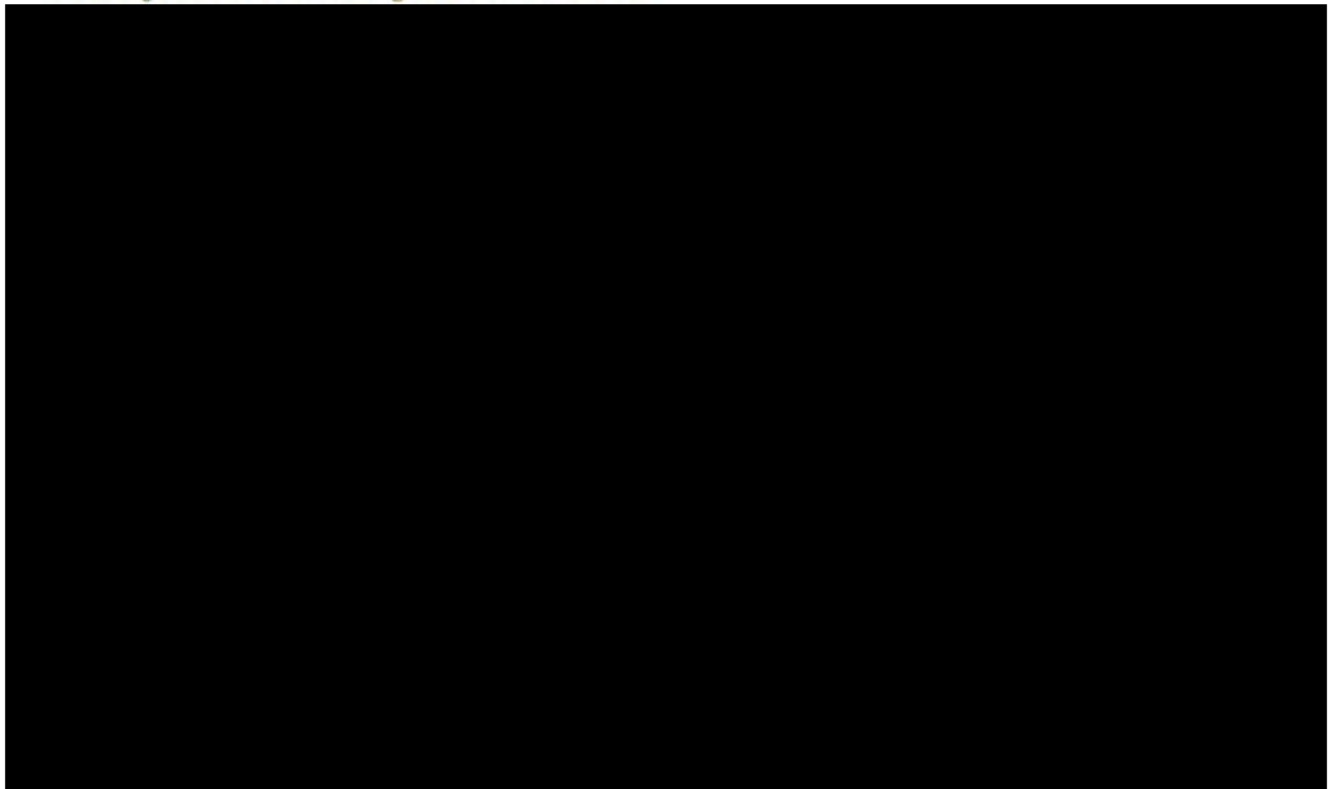
**31. Packaging and labeling rules and regulations**



**32. Packaged products must contain the following warning label**

- a. For use by qualified patients only. Keep out of reach of children. Marijuana use during pregnancy or breastfeeding poses potential harms. This product is not approved by the FDA to treat, cure, or prevent any disease.

**33. Rejection of Packages and Products**



## Exhibit 5 Processing and Manufacturing Operations Plan

- viii. Cannot bear any cartoon, color scheme, image, graphic or feature that might make the Medical marijuana package attractive to children, including anthropomorphic imagery

### 34. Delta Medical process and packaging of all products in packages that minimizes exposure to [REDACTED] and are:

- a. Child-resistant
- b. Tamper-proof or tamper-evident

- e. Each package will contain:
  - i. Lot and batch number of Medical marijuana with a unique identifier provided from our product RFID tag barcode number.
  - ii. Delta Medical will obtain the prior written approval of the Division of the content of any label that is to be affixed to a Medical marijuana package.
- f. Each label affixed to a product is required to:
  - i. Be easily readable
  - ii. Made of weather-resistant and tamper-resistant materials
  - iii. Be conspicuously placed on the package
  - iv. Include the name, address and permit number of the grower/processor
  - v. List the form quantity and weight of Medical marijuana included in the package
  - vi. List the single dose THC and CBD content of the Medical marijuana set forth in milligrams (mg)
  - vii. Contain an batch number for particular batches of Medical marijuana , including the number assigned to each lot in the batch
  - viii. Include the date the Medical marijuana was packaged
  - ix. Include the date the Medical marijuana was processed

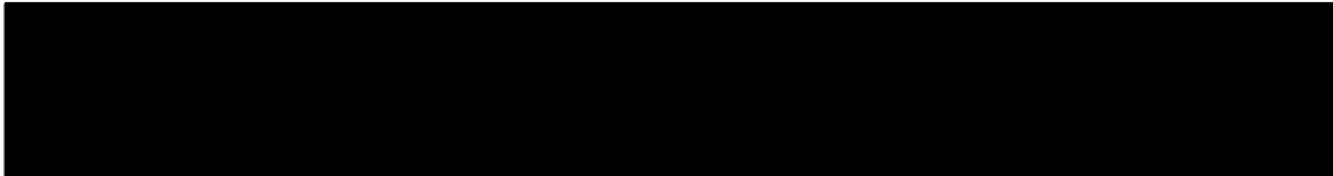
- xii. Contain the name and address of the dispensary to which the package is to be sold
- xiii. List the date of expiration of the Medical marijuana
- xiv. **Include instructions (Safety Insert) for proper storage of the Medical marijuana in the package.**
- xv. *Contain the following statements:*
- xvi. "For use by qualified patients only. Keep out of reach of children. Marijuana use during pregnancy or breastfeeding poses potential harms. This product is not approved by the FDA to treat, cure, or prevent any disease."

### 35. Water Management

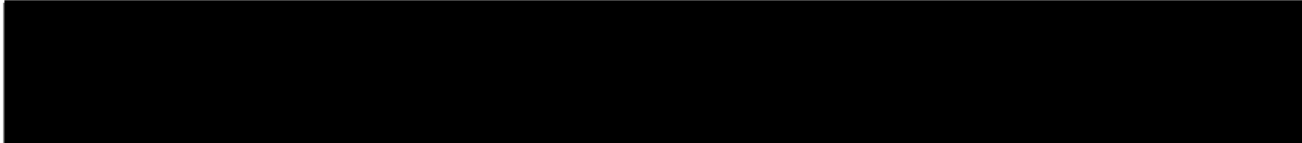
- a. The management of water quality, including pest infestation levels, is important for the maintenance of healthy plants. If water sources become contaminated they can spread pests throughout production areas.



Exhibit 5 Processing and Manufacturing Operations Plan



**36. Safety**



**37. Health, Safety, and Sanitation**

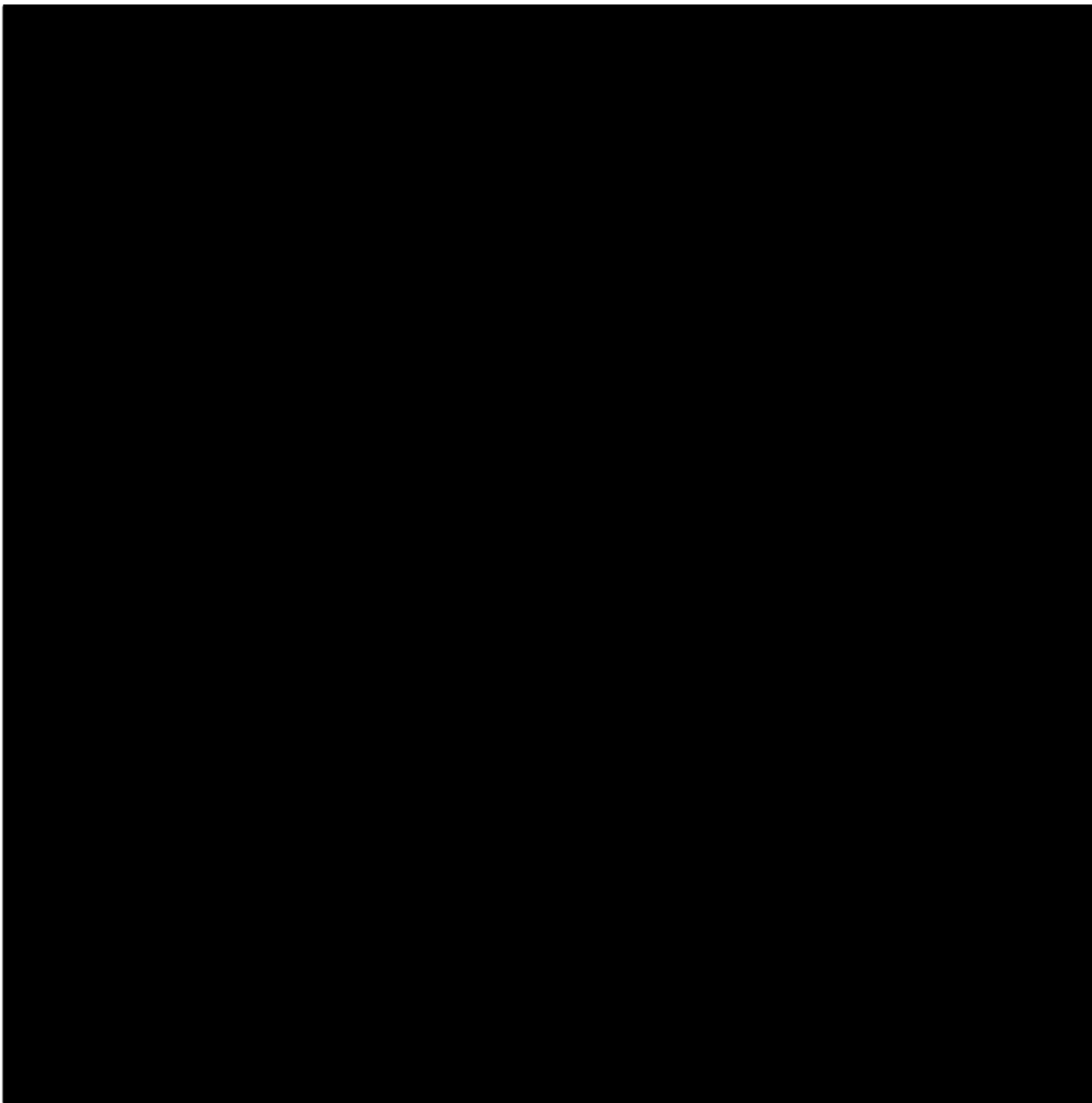


Exhibit 5 Processing and Manufacturing Operations Plan

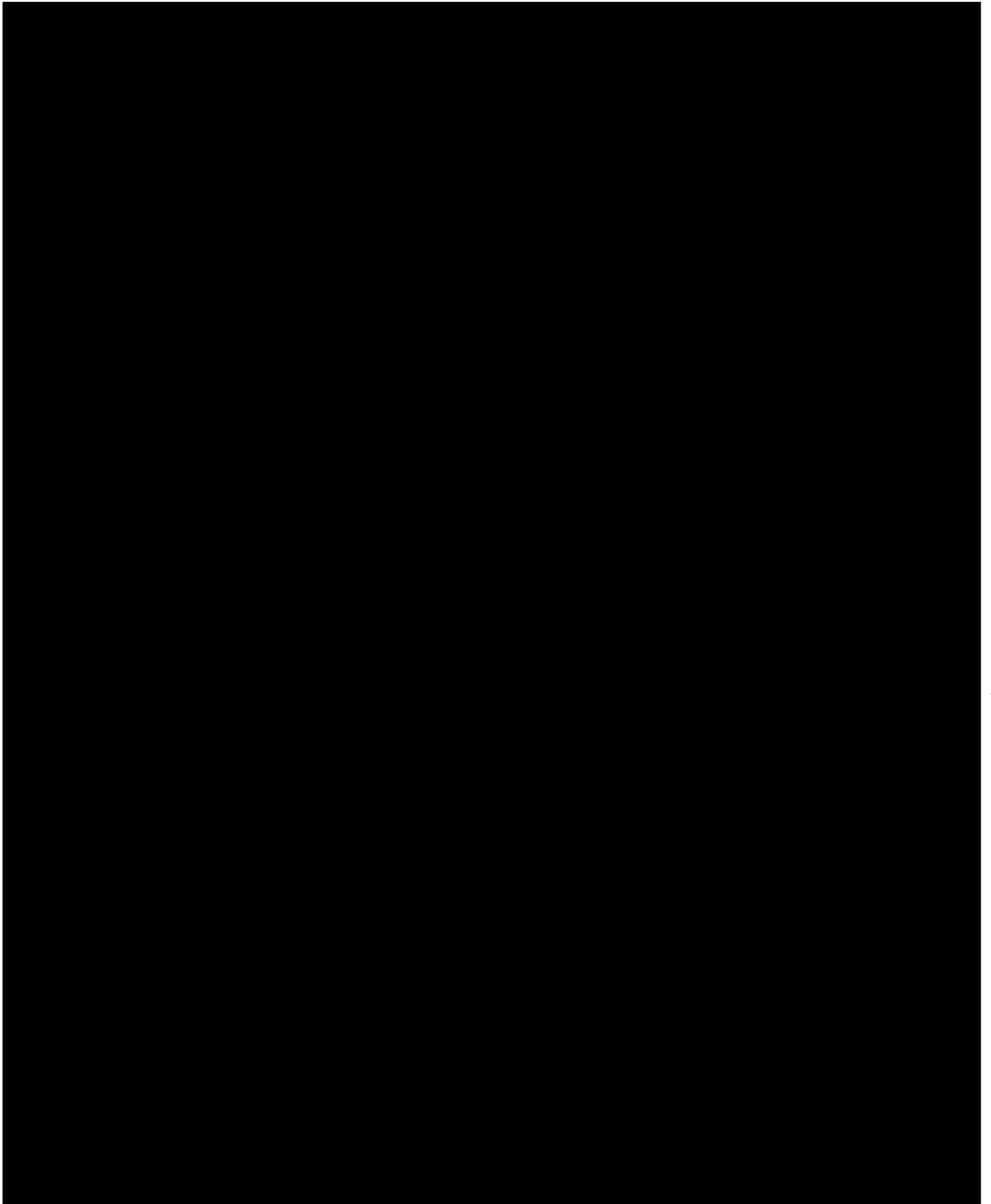


Exhibit 5 Processing and Manufacturing Operations Plan

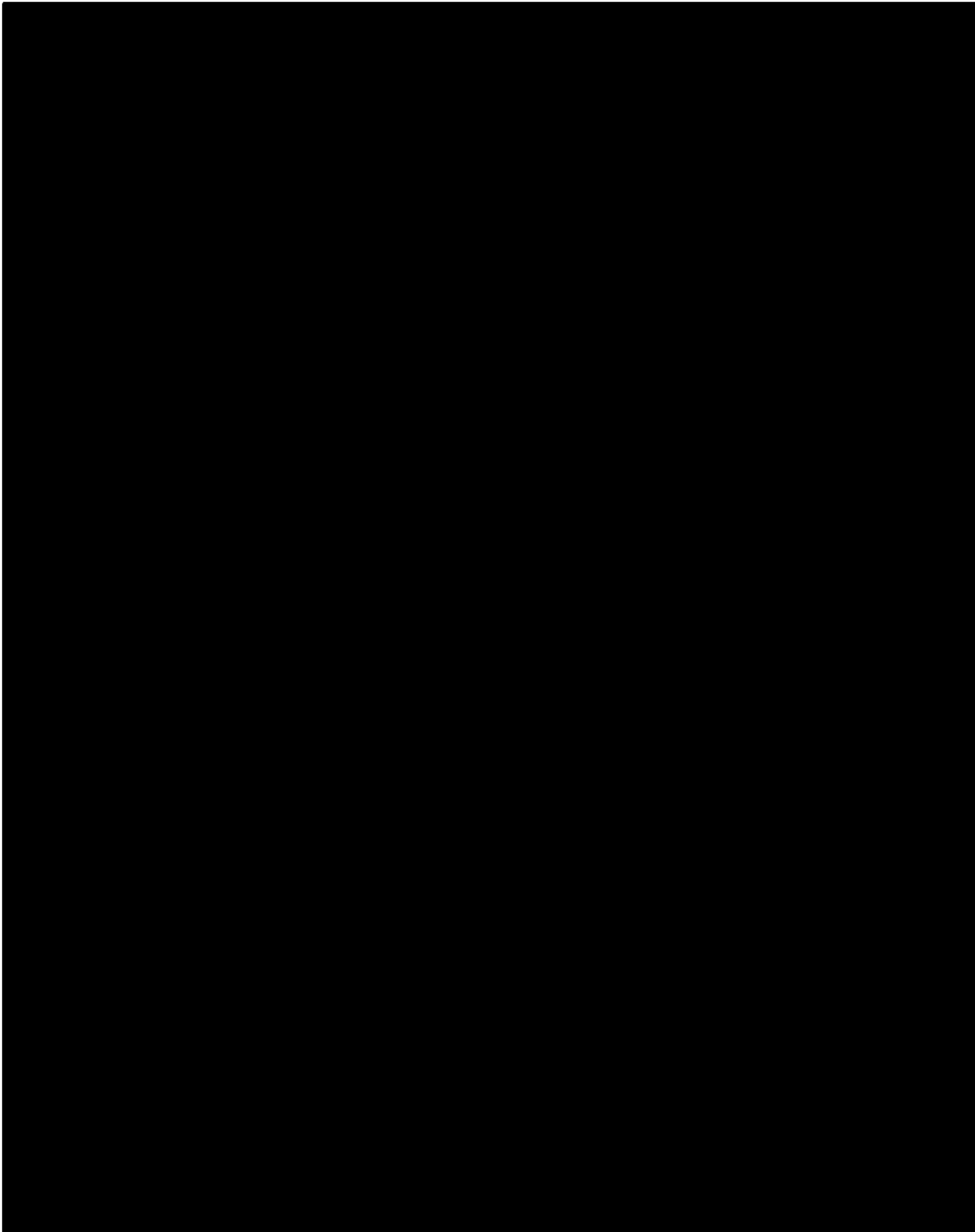
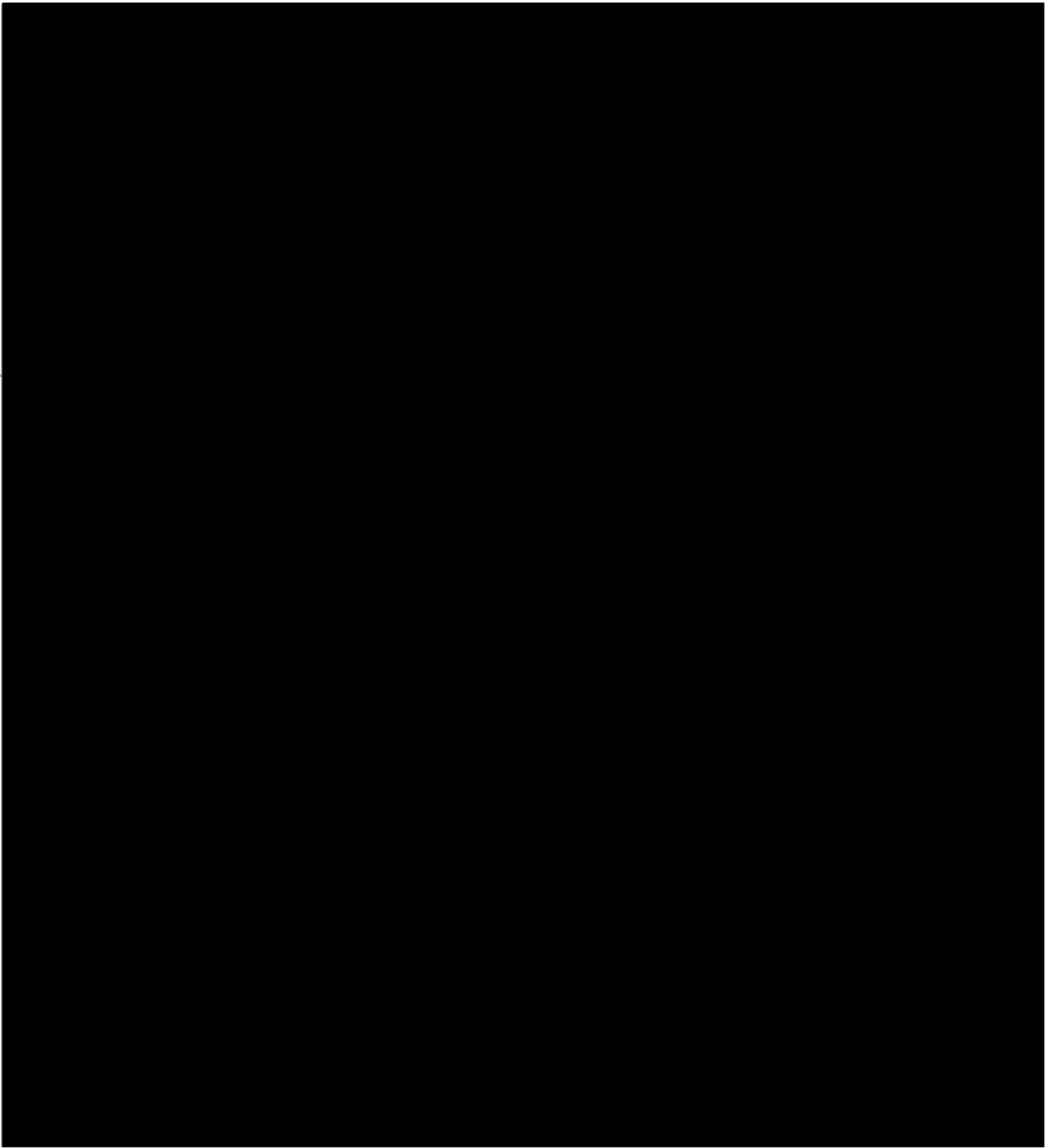


Exhibit 5 Processing and Manufacturing Operations Plan



# **EXHIBIT**

**6**

## **EXTRACTION METHOD DESCRIPTION**

Exhibit 6 Extraction Method Description

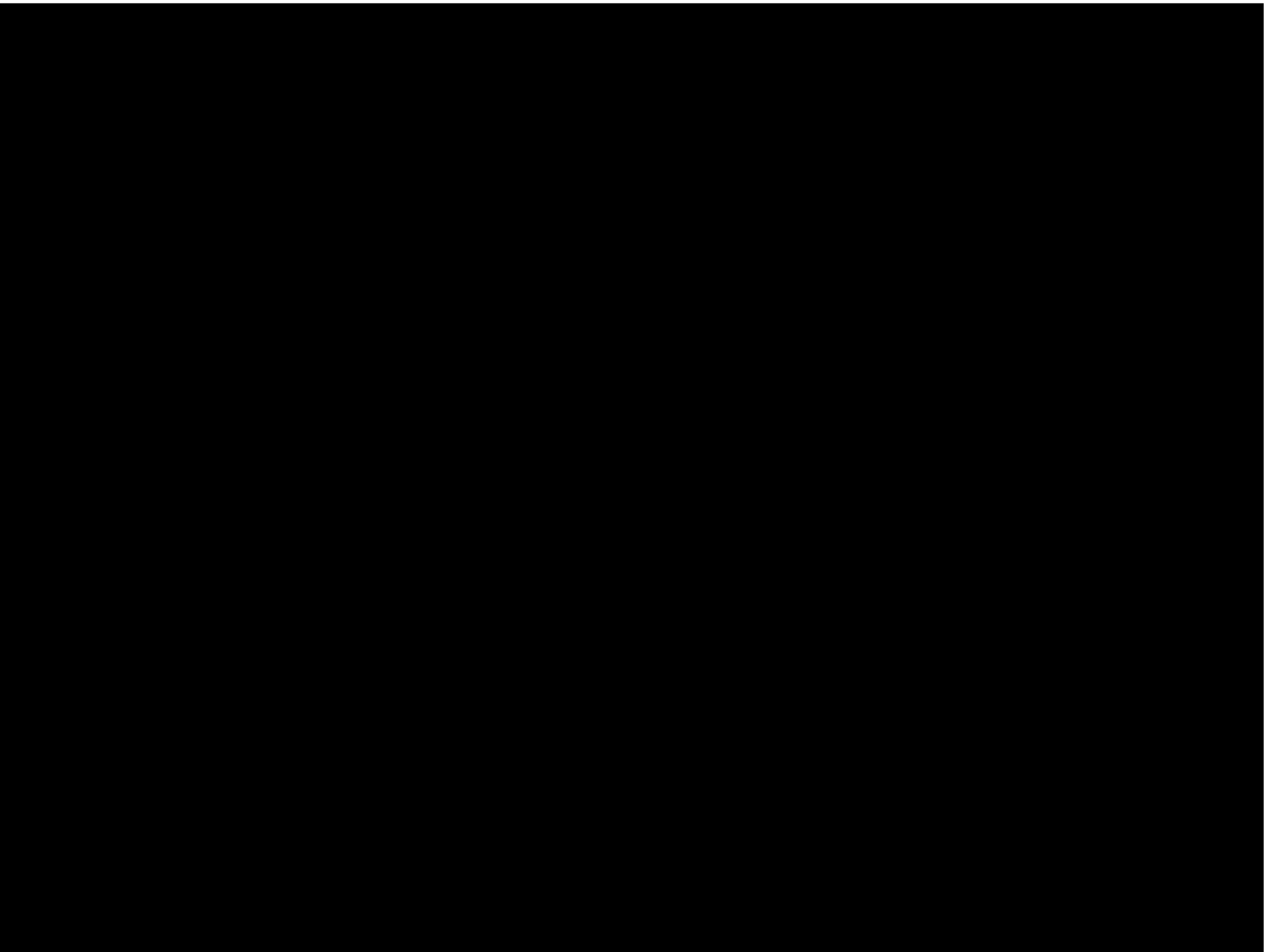


Exhibit 6 Extraction Method Description

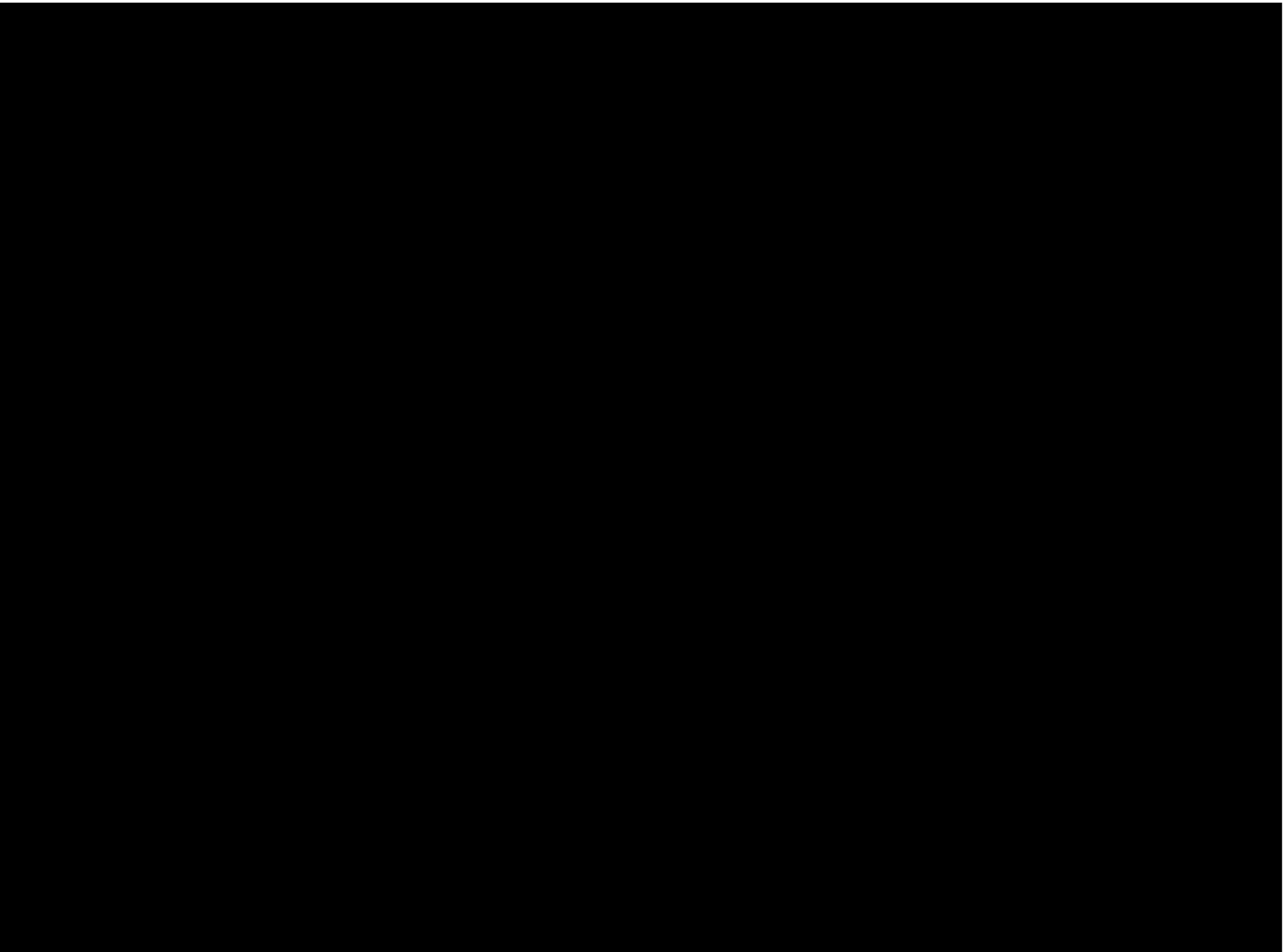


Exhibit 6 Extraction Method Description

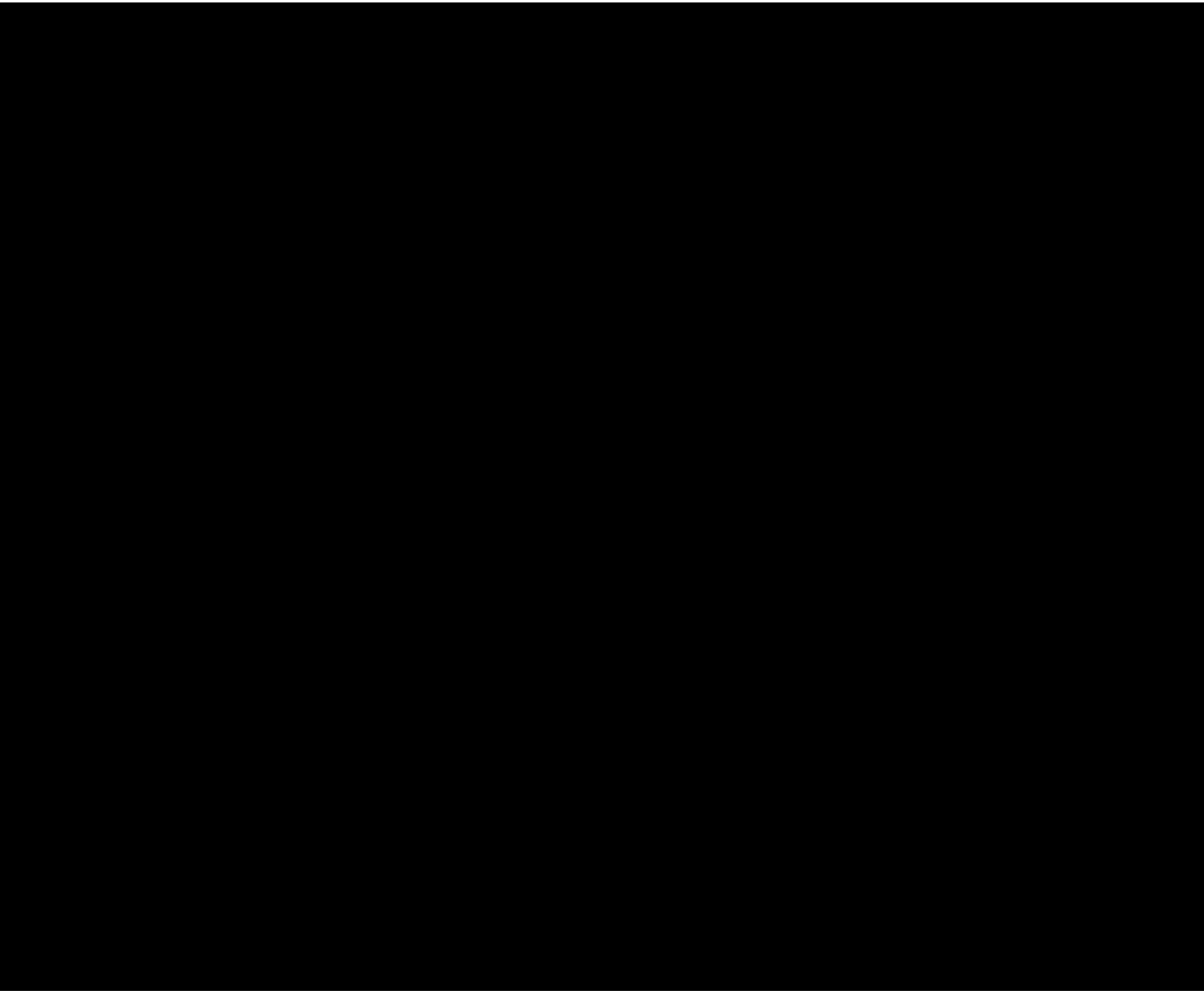
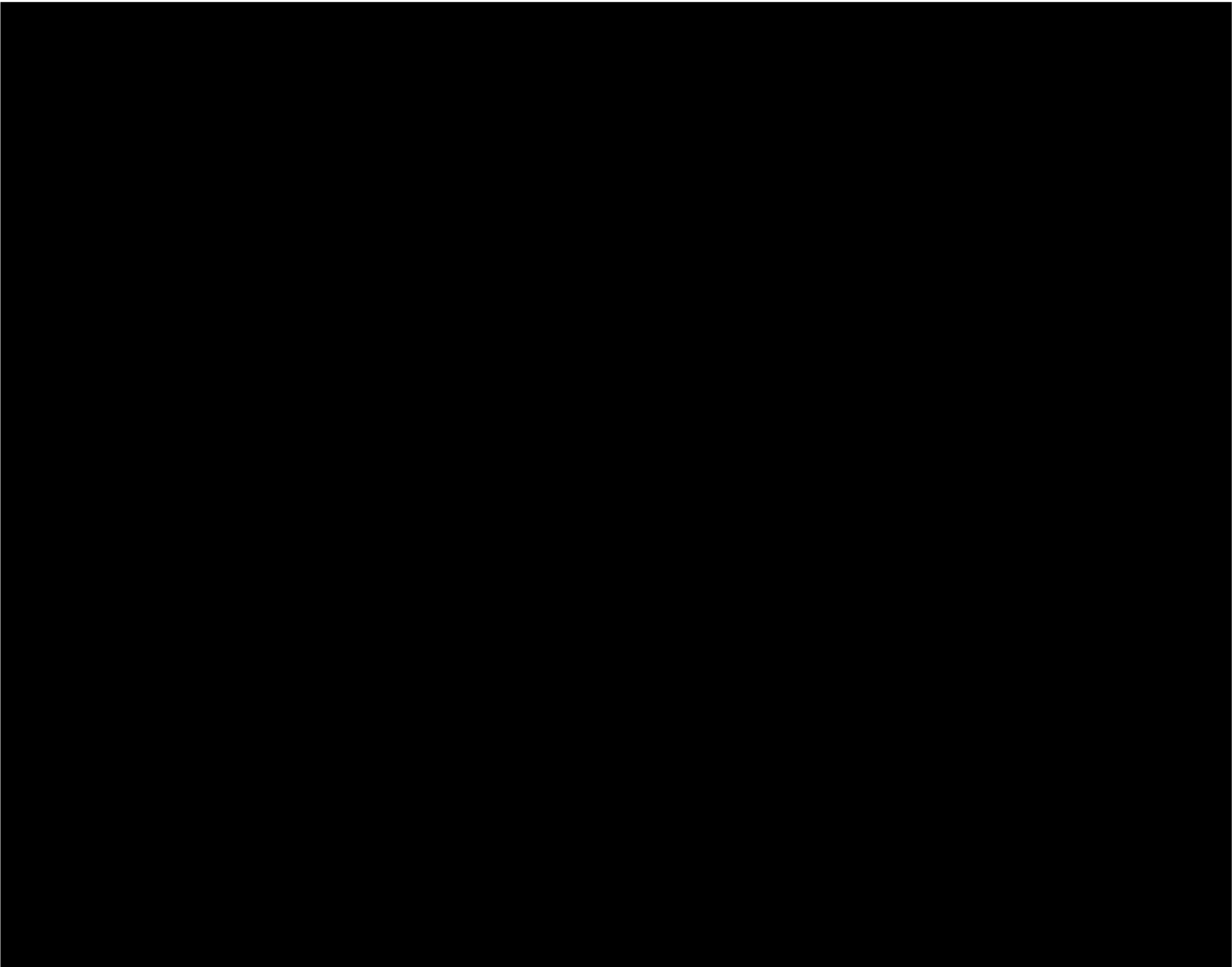




Exhibit 6 Extraction Method Description



**EXHIBIT**

**7**

**RFID PLANT  
TAGGING**

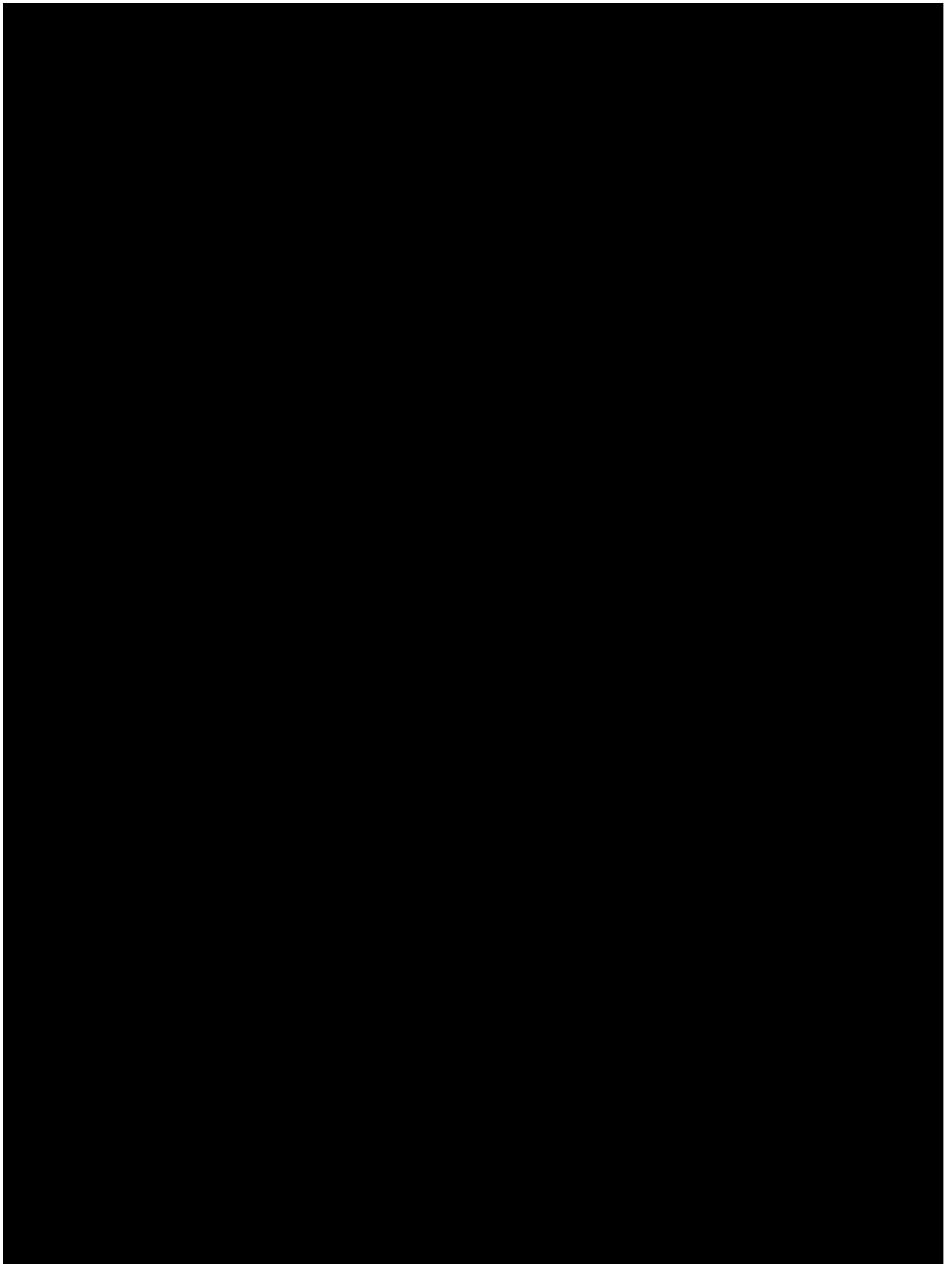
# Delta Cannabis Standard Operating Procedure

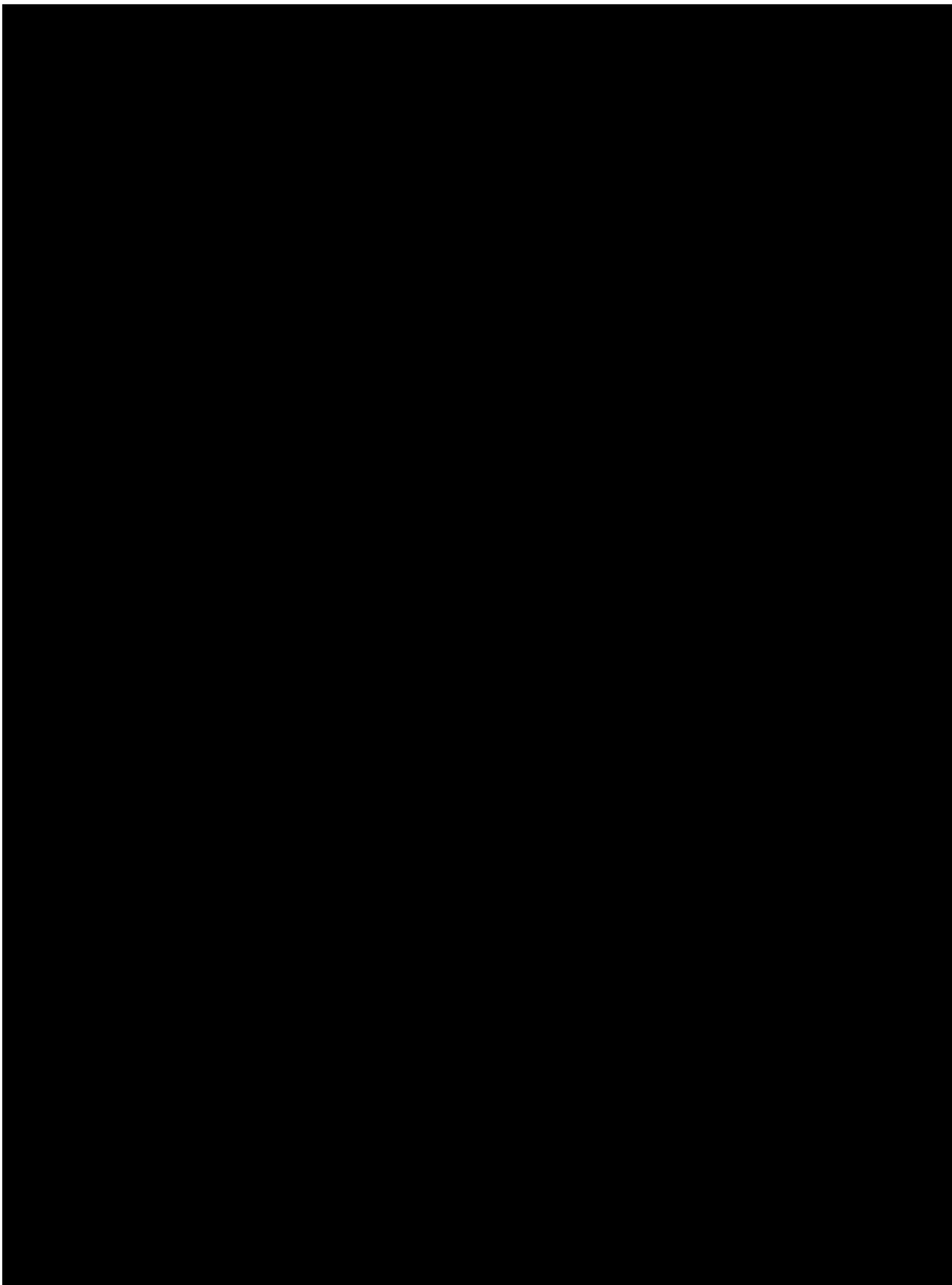
## RFID Plant Tagging

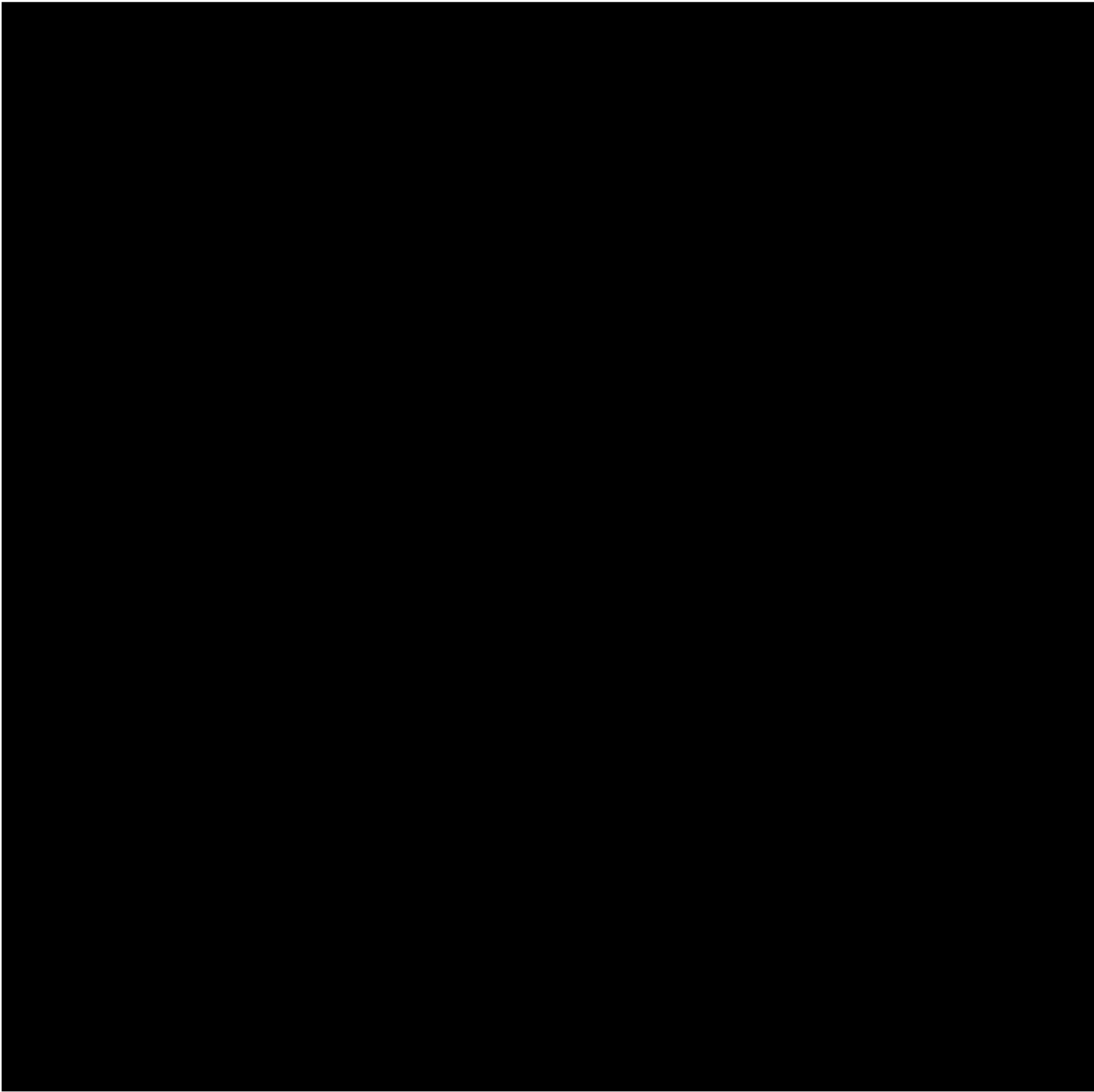
2017

## Exhibit 7 RFID Tracking SOP

<b>Document Revision History</b>	<b>3</b>
<b>Purpose</b>	<b>3</b>
<b>Scope</b>	<b>3</b>
<b>Personal Protective Equipment and First Aid</b>	<b>4</b>
<b>Security Guidelines</b>	<b>4</b>
<b>Required Equipment</b>	<b>4</b>
<b>Required Materials</b>	<b>4</b>
<b>Steps</b>	<b>5</b>
<b>Regulations</b>	<b>6</b>







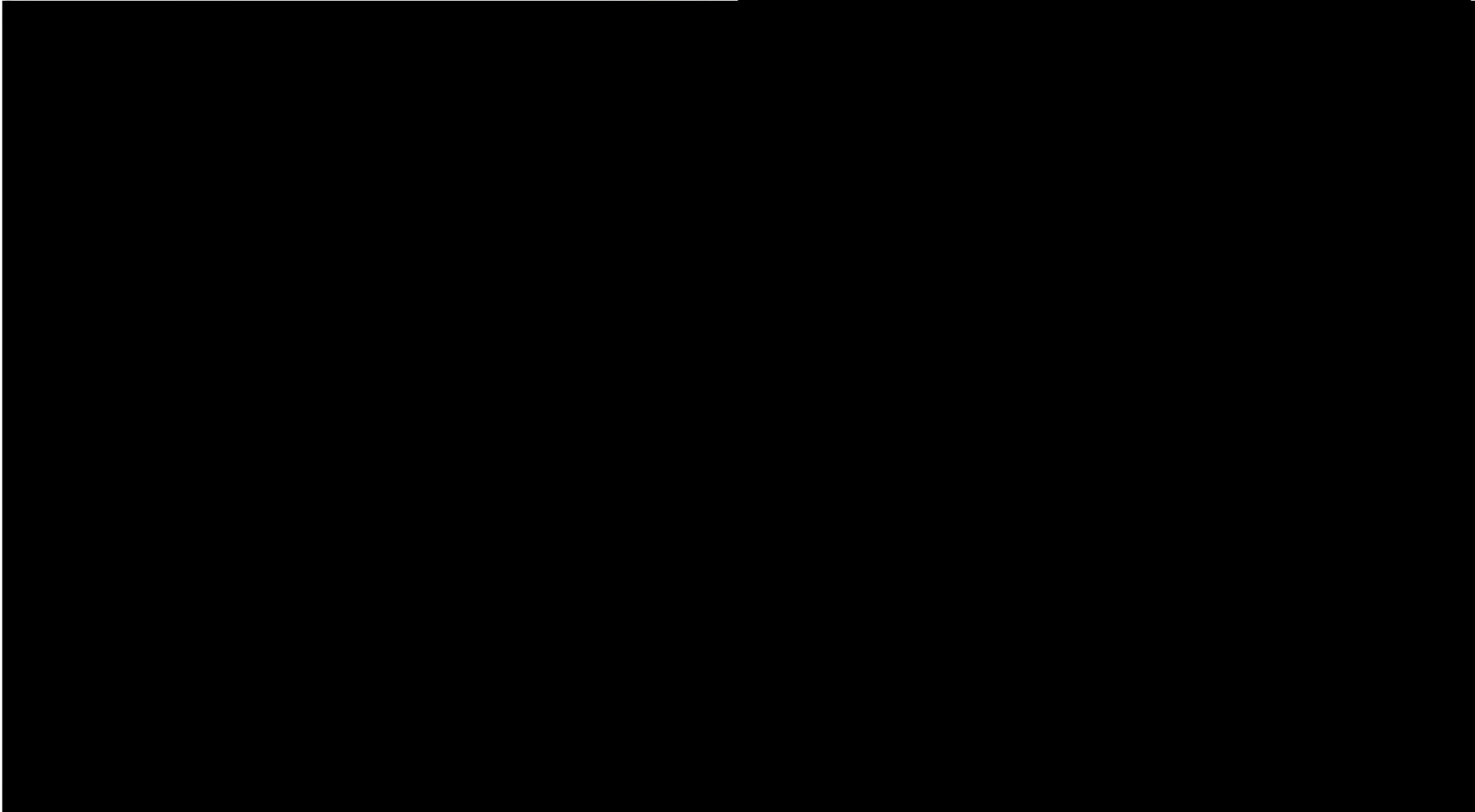
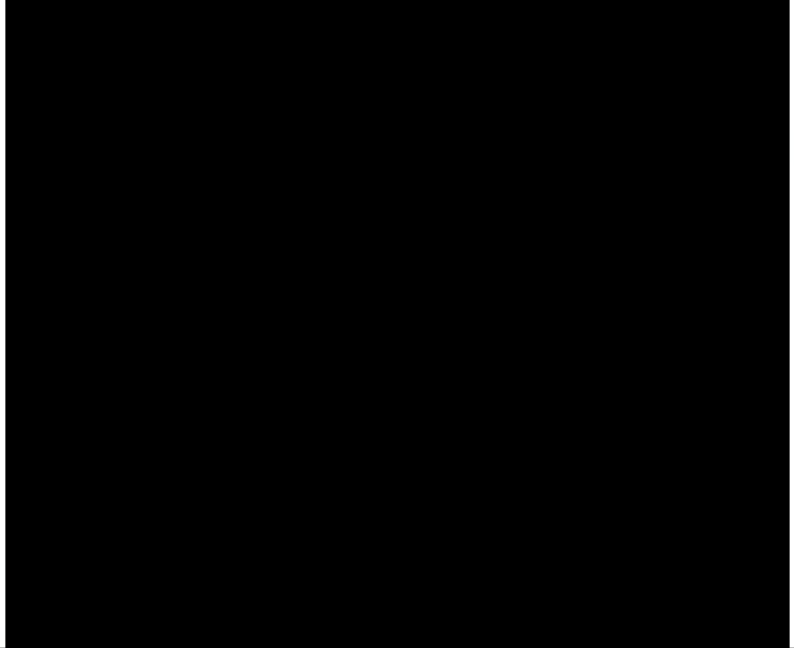
# **EXHIBIT**

**8**

## **PLANT LIFE CYCLE**



Delta  
Medical  
Plant Life Cycle  
Diagram

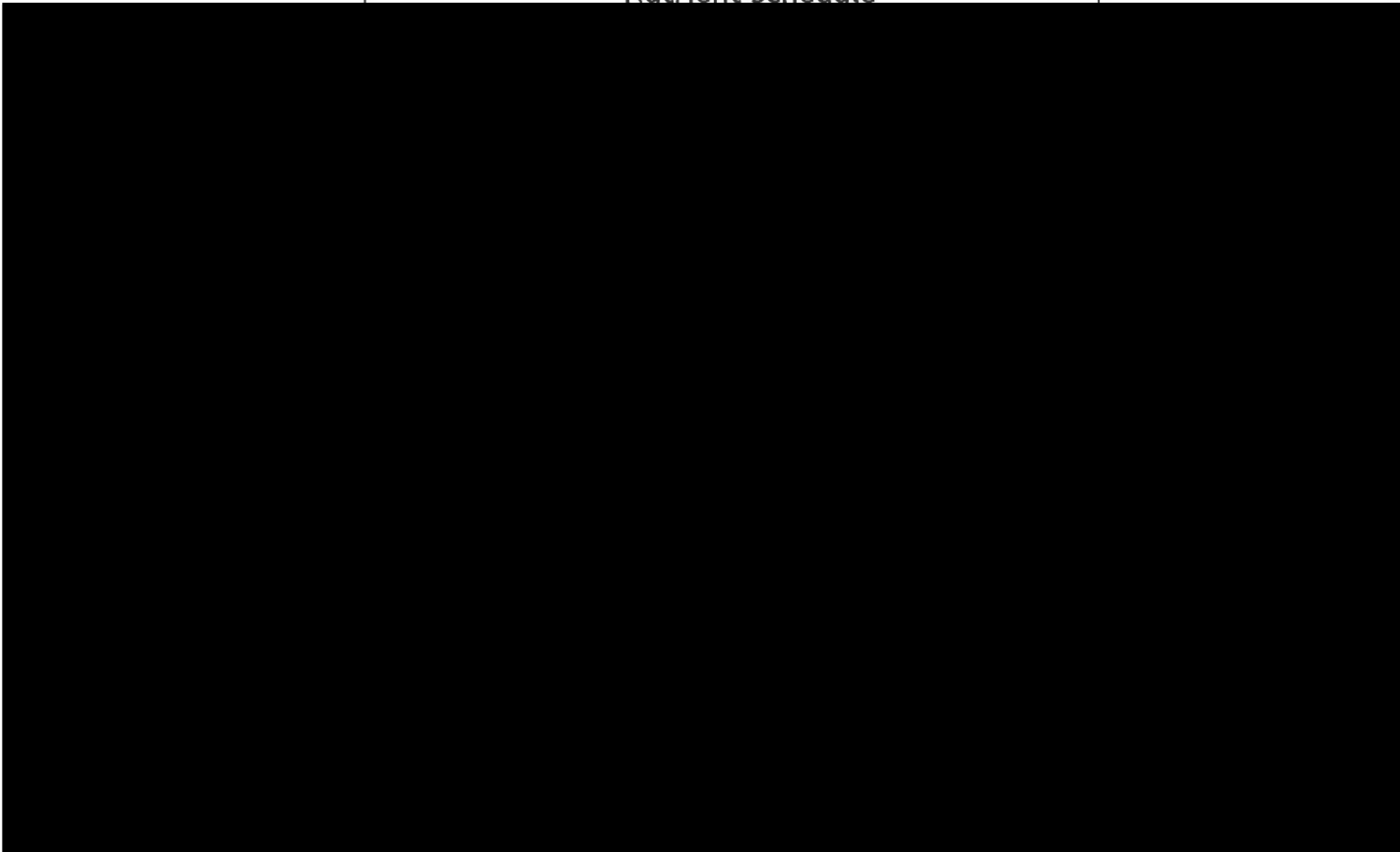


**EXHIBIT**  
**9**

**SAMPLE**  
**NUTRIENT SCHEDULE**

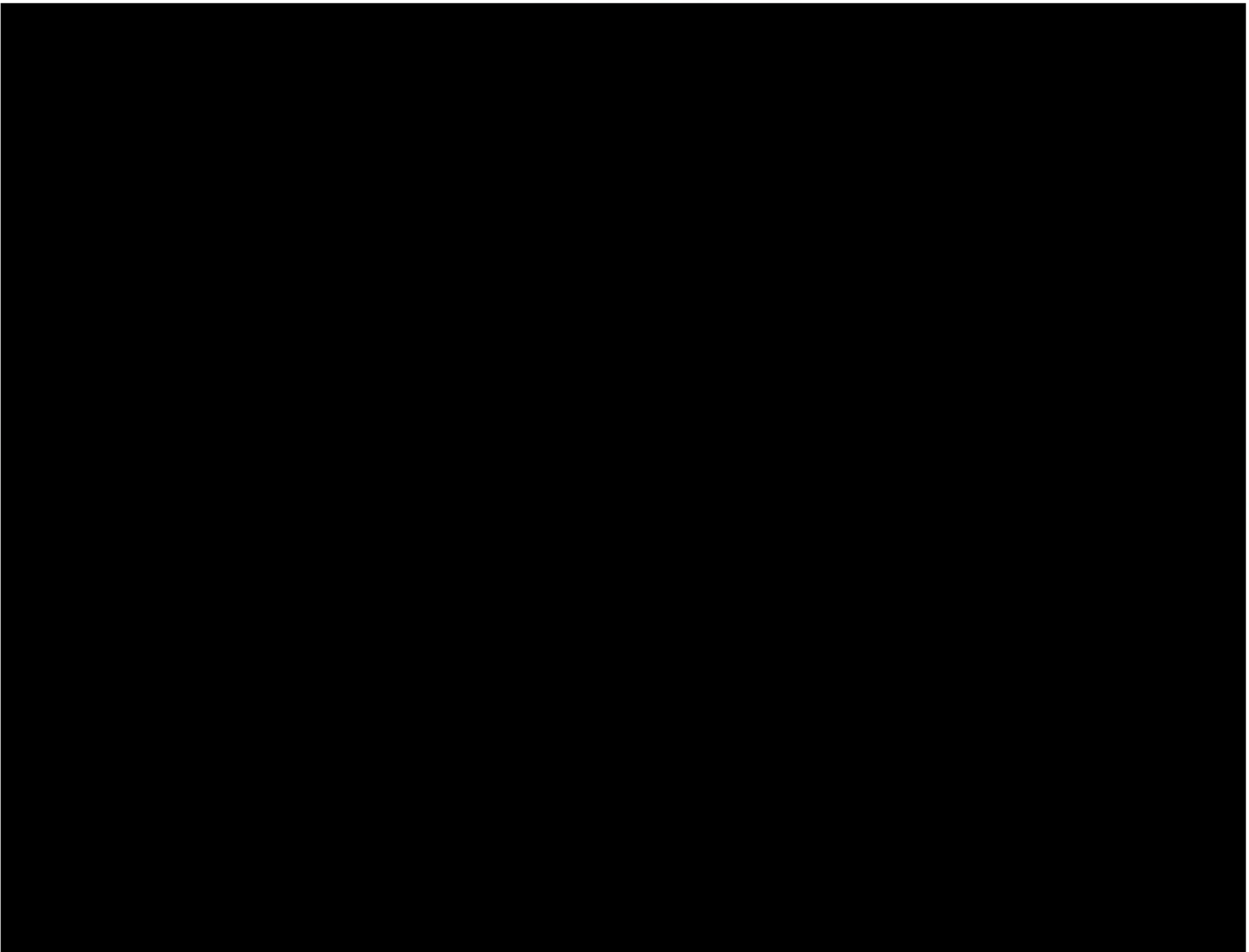
Nutrient Schedule

Exhibit 9 Sample Nutrient Schedule



**EXHIBIT**  
**10**

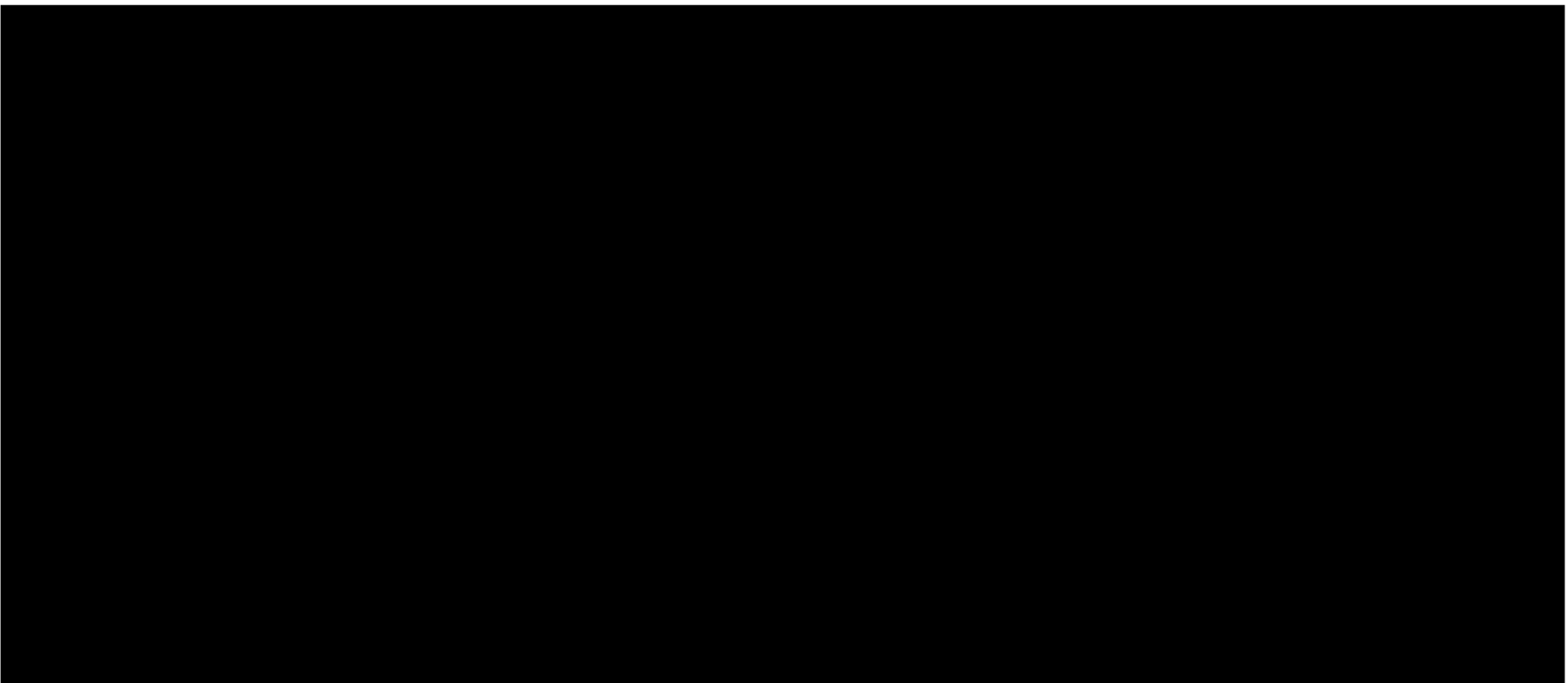
**DISEASE TRAD**  
**INFOGRAPHIC**



**EXHIBIT**

**11**

**PEST CONTROL  
LOG**



NOTES

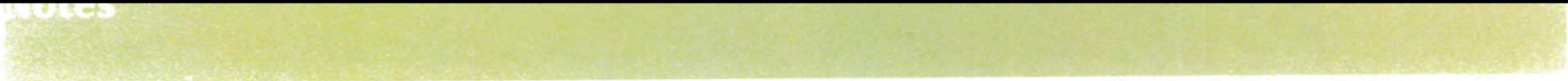


Exhibit 11 Pest Control Log

Notes

Pest Identification Log







Exhibit 11 Pest Control Log














**EXHIBIT**

**12**

**LIGHTING SCHEDULE**

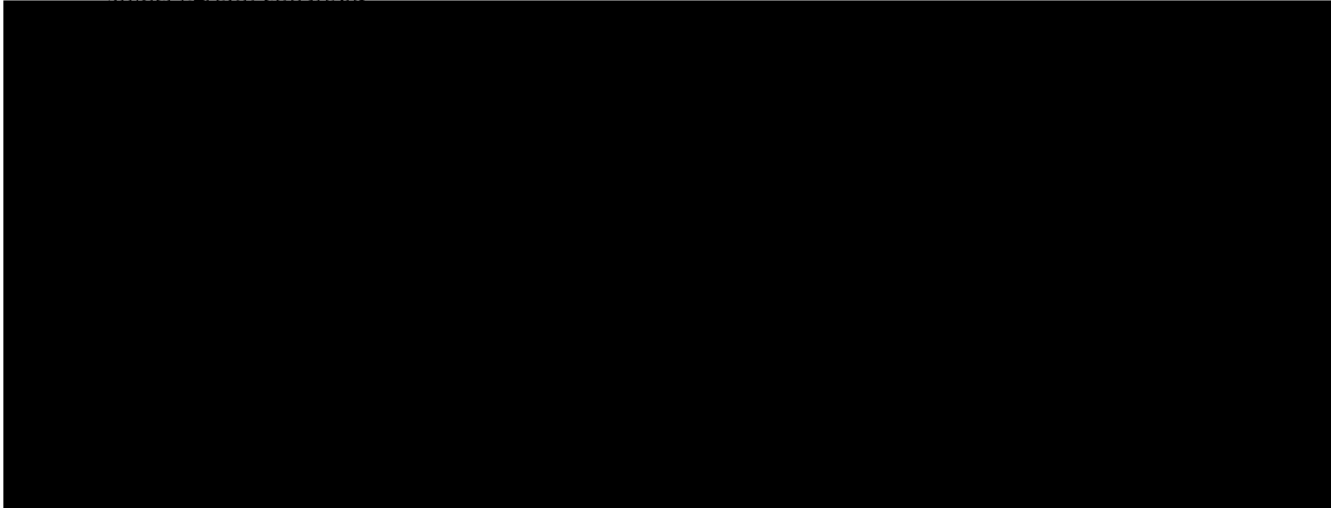
Exhibit 12 Lighting Schedule

<b>Delta Medical Lighting Schedule</b>
--

<b>Name:</b>	<b>Badge Number:</b>
<b>Supervisor:</b>	<b>Department:</b>

<b>Date:</b> ___/___/___
--------------------------

Delta Medical's Lighting Schedule informs operators when to change lighting and when to adjust certain situations



**NOTES:**


<b>EMPLOYEE SIGNATURE</b>	<b>SUPERVISOR SIGNATURE</b>

# **EXHIBIT**

**13**

## **EXTRACTION SAFETY MANUAL**

















































**EXHIBIT**

**14**

**TESTING LAB SOP**

























































































































































**EXHIBIT**

**15**

**RECALLING OF  
MEDICAL MARIJUANA  
PRODUCTS**







## Exhibit 15 Recalling of Medical Marijuana Products

<b>[REDACTED]</b>	<b>[REDACTED]</b>
<b>Isolating Cannabis Procedures</b>	<b>20</b>
Contaminated Plant and Product Isolation Procedure	20
Distribution to Patients, Caregivers, and other MMO's	21
Communication Plan	22
Press Release	22
Patient Email & SMS Alert	22
Contacting the Department	22
Procedures for notification to The Department	23
Disposal Procedure	27
Procedures for Entering Recall Information - Tracking System	29
The exact number of recalled	29
Detailed explanation on how product was properly disposed	29
<b>Recall Reports and Audits</b>	<b>30</b>
<b>Recall Closure</b>	<b>30</b>

























































# **EXHIBIT**

**16**

## **WASTE MANAGEMENT FLOW CHART**

Delta Medical  
Waste Management  
Flow Chart



**EXHIBIT**

**17**

**WASTE DISPOSAL  
LOG**



**EXHIBIT  
18**

**[REDACTED] METHOD  
OF  
WASTE FERMENTATION**















































**EXHIBIT**

**19**

**PLANT MATERIAL  
WASTE LOG**



Exhibit 19 Plant Material Waste Log

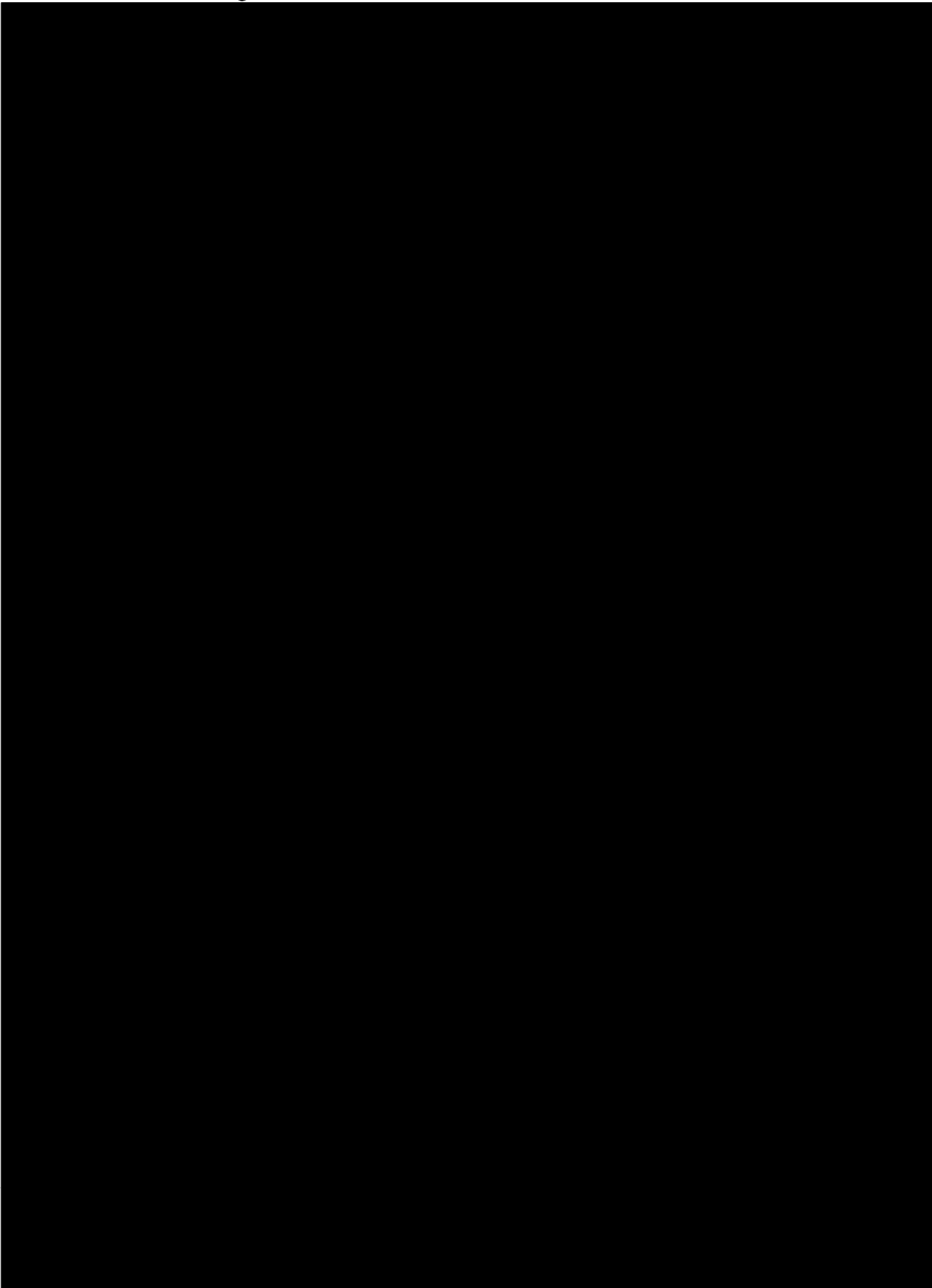

**NOTES:**

<hr/> <hr/> <hr/> <hr/> <hr/>
-------------------------------

<b>EMPLOYEE SIGNATURE</b>	<b>SUPERVISOR SIGNATURE</b>

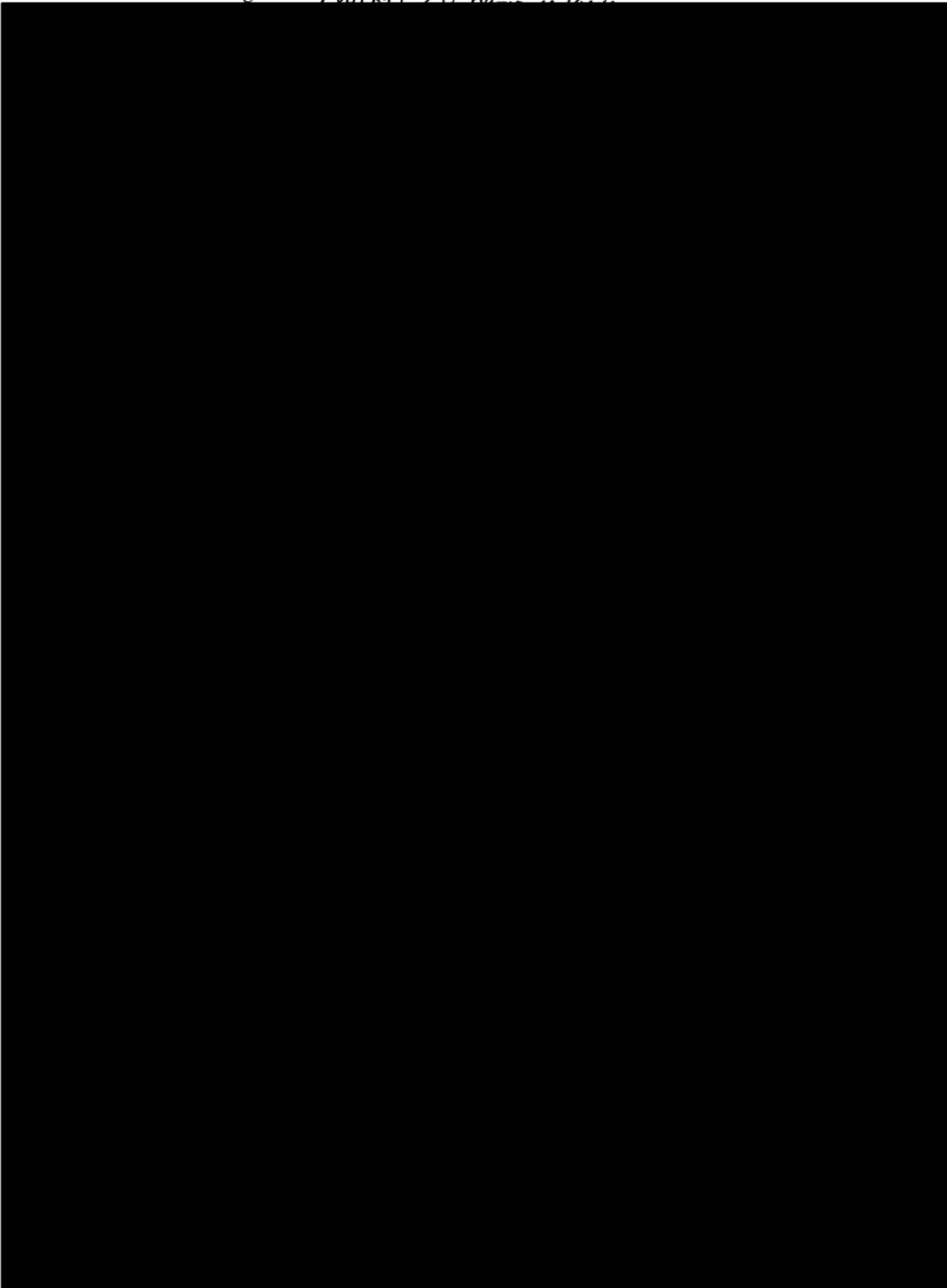
**EXHIBIT**  
**20**

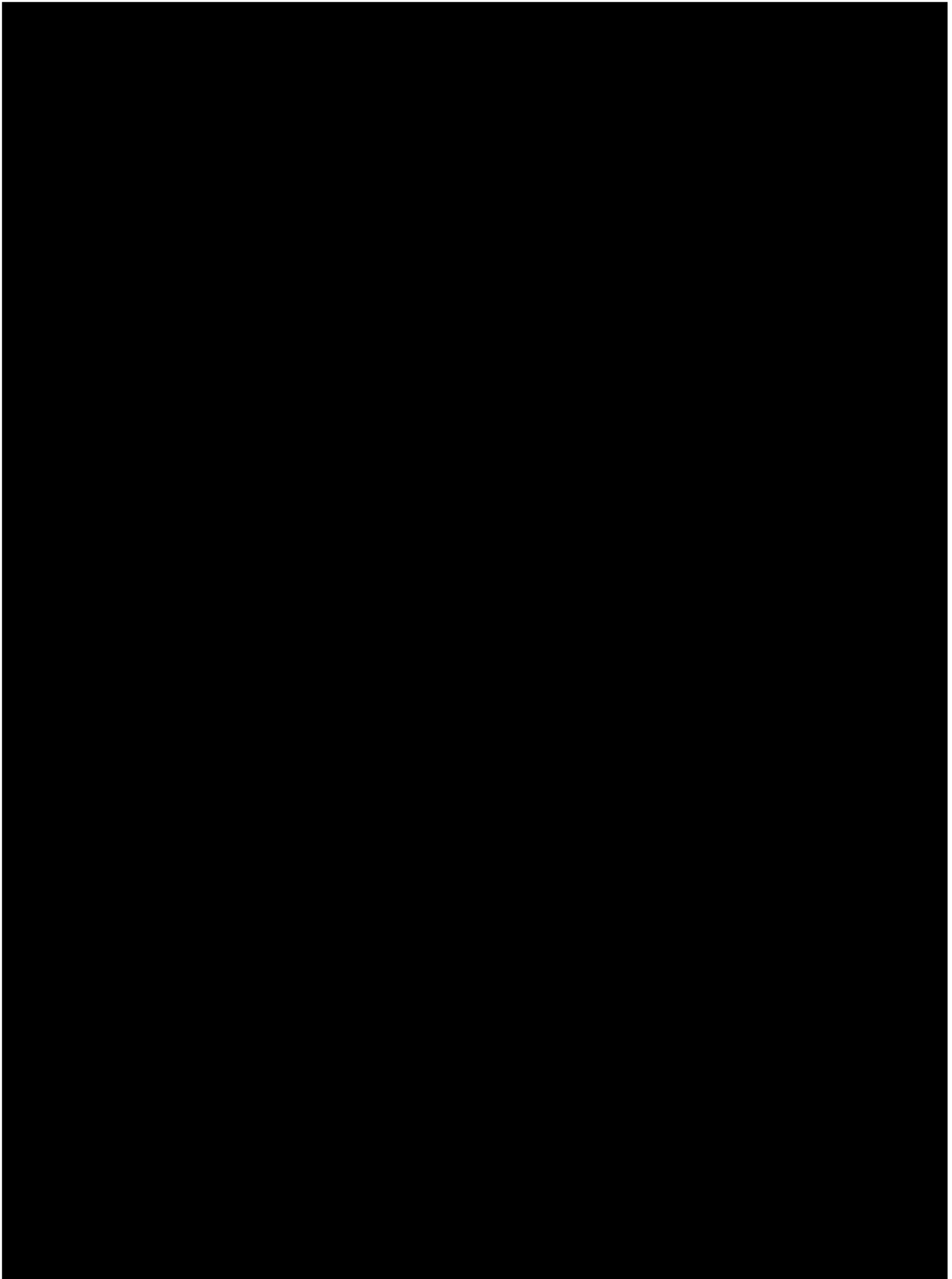
**BUILDING PLANS**



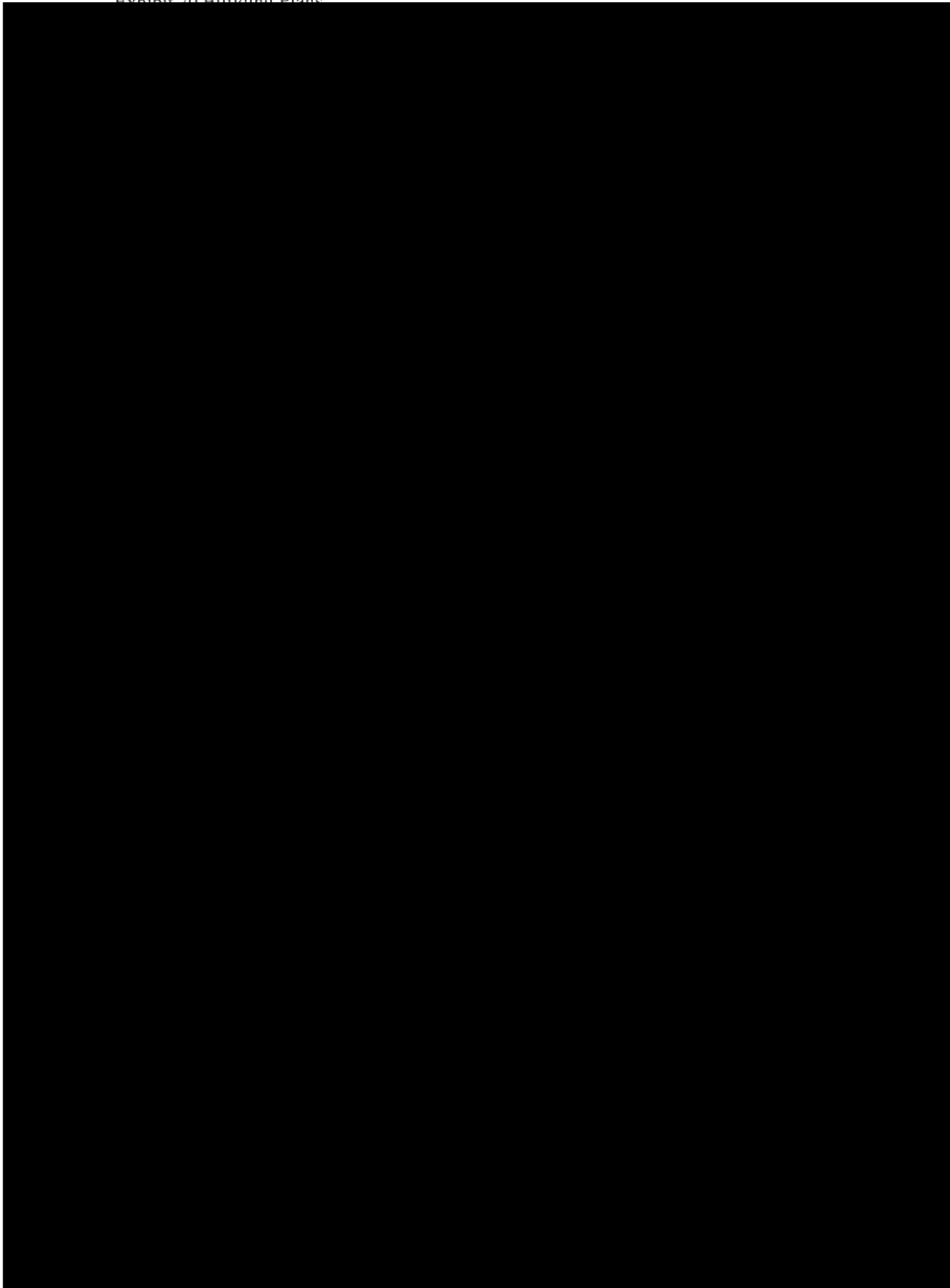
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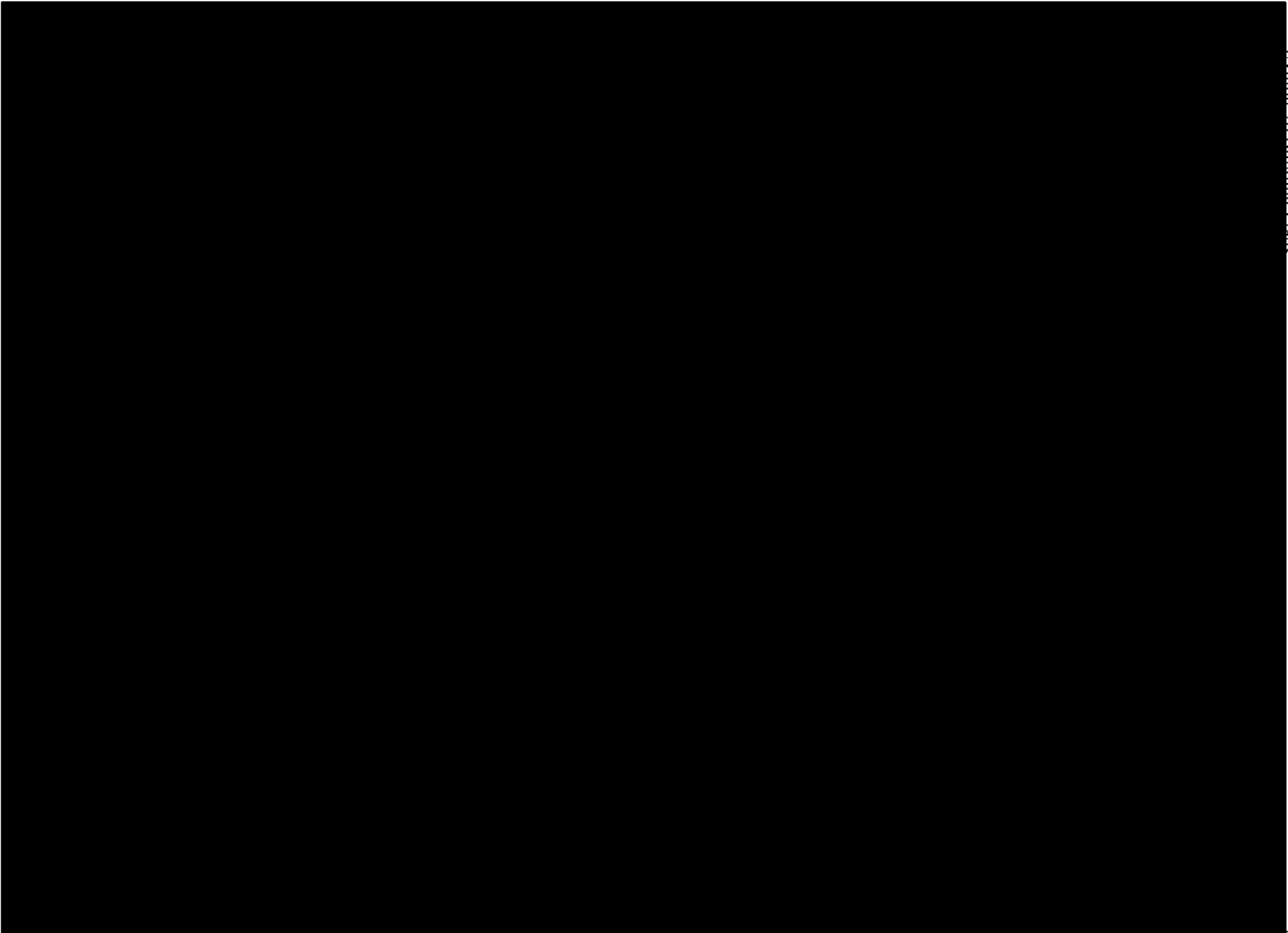






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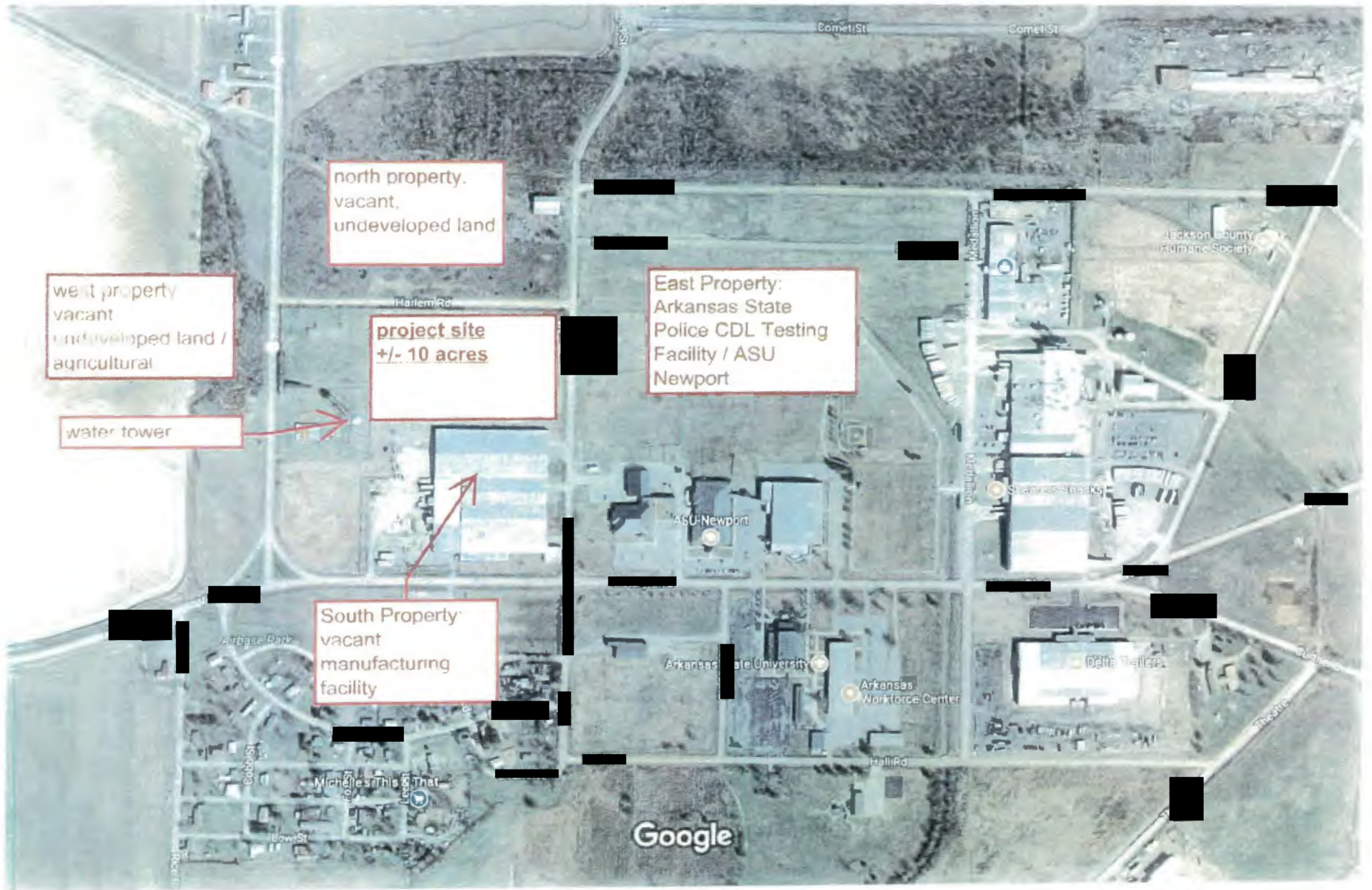




**EXHIBIT**

**21**

**ADJACENT USES  
(PLOT PLAN)**



**EXHIBIT**

**22**

**PROPERTY PHOTO**

Exhibit 22 Property Photo

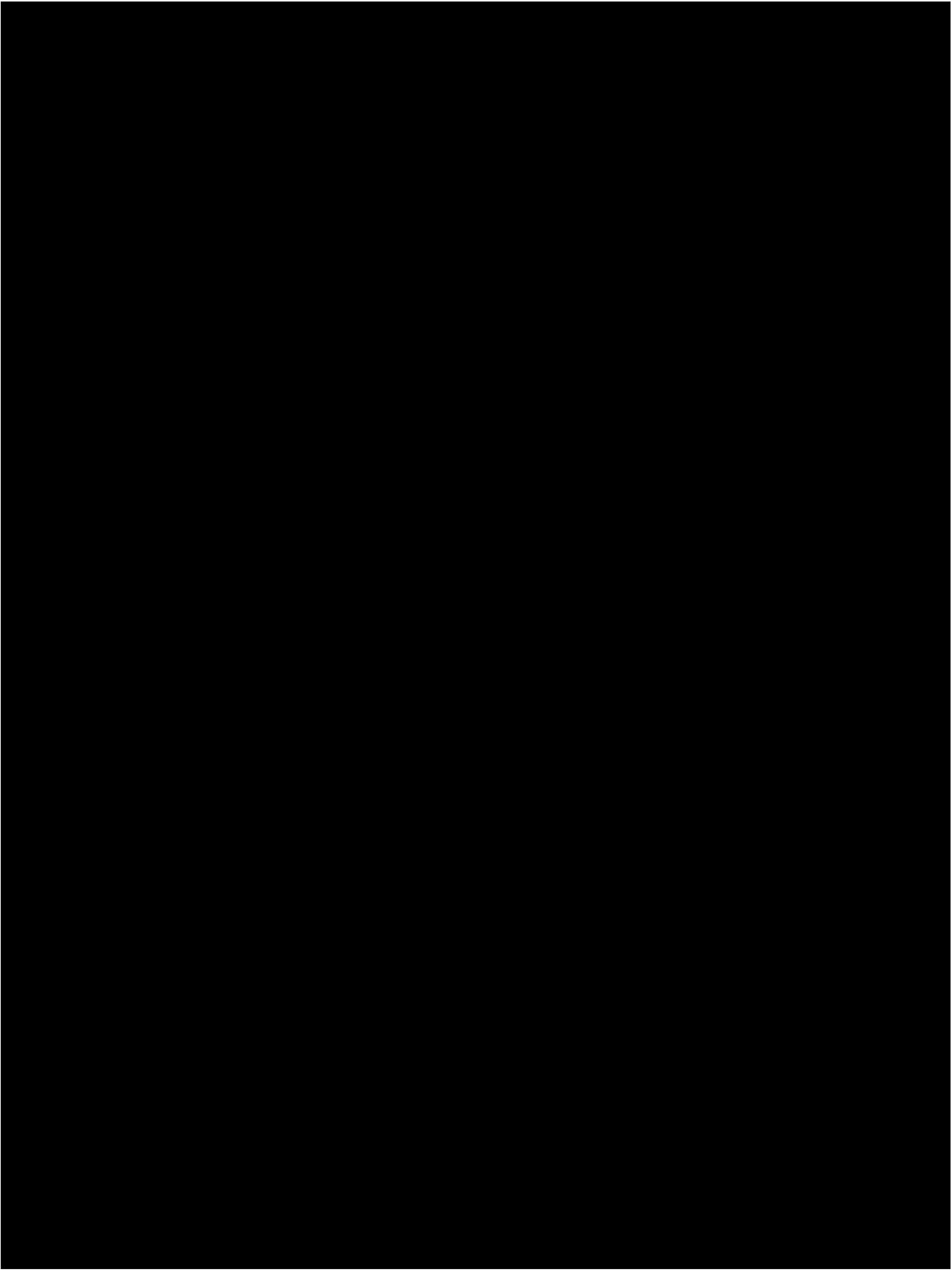


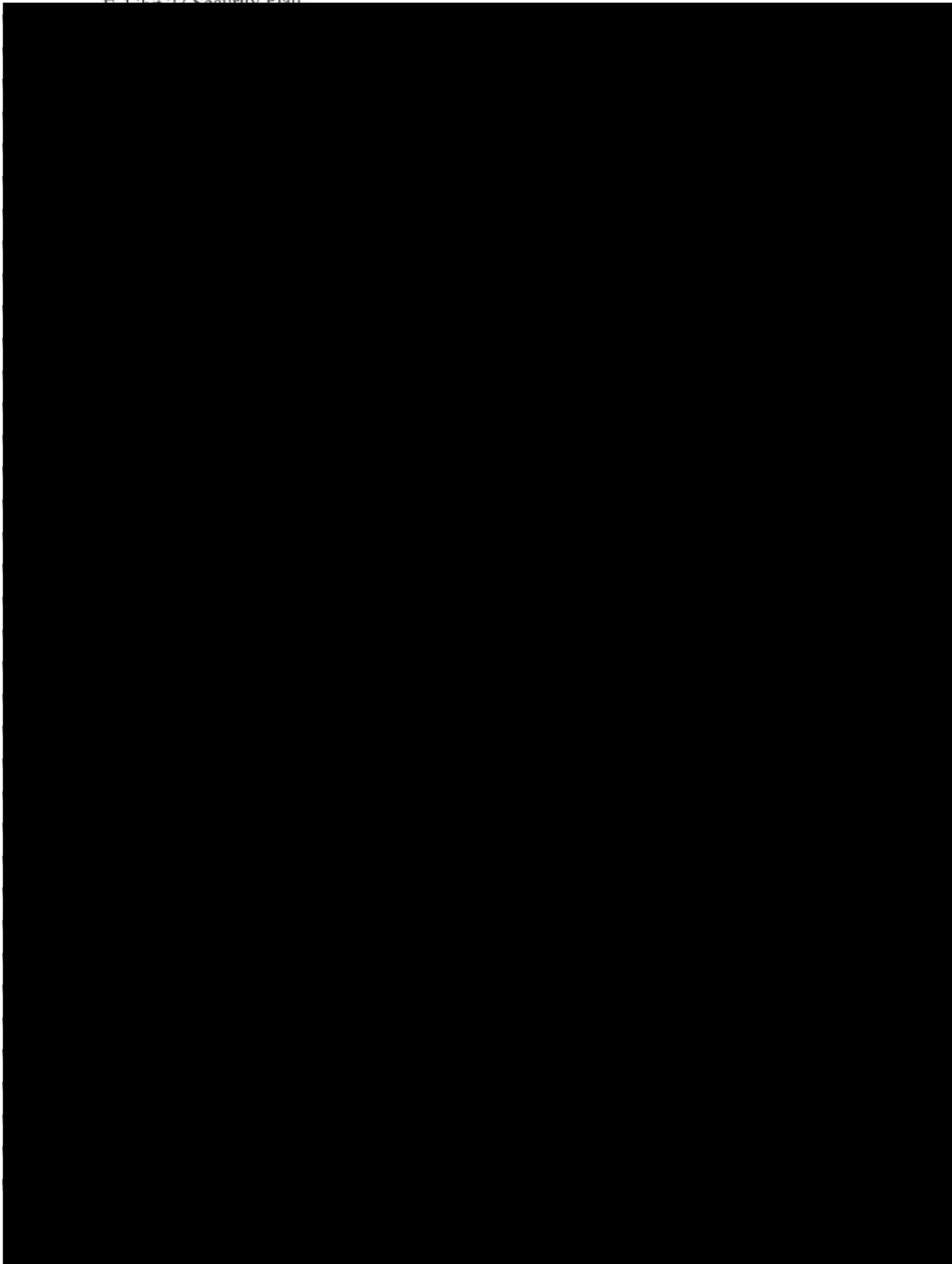


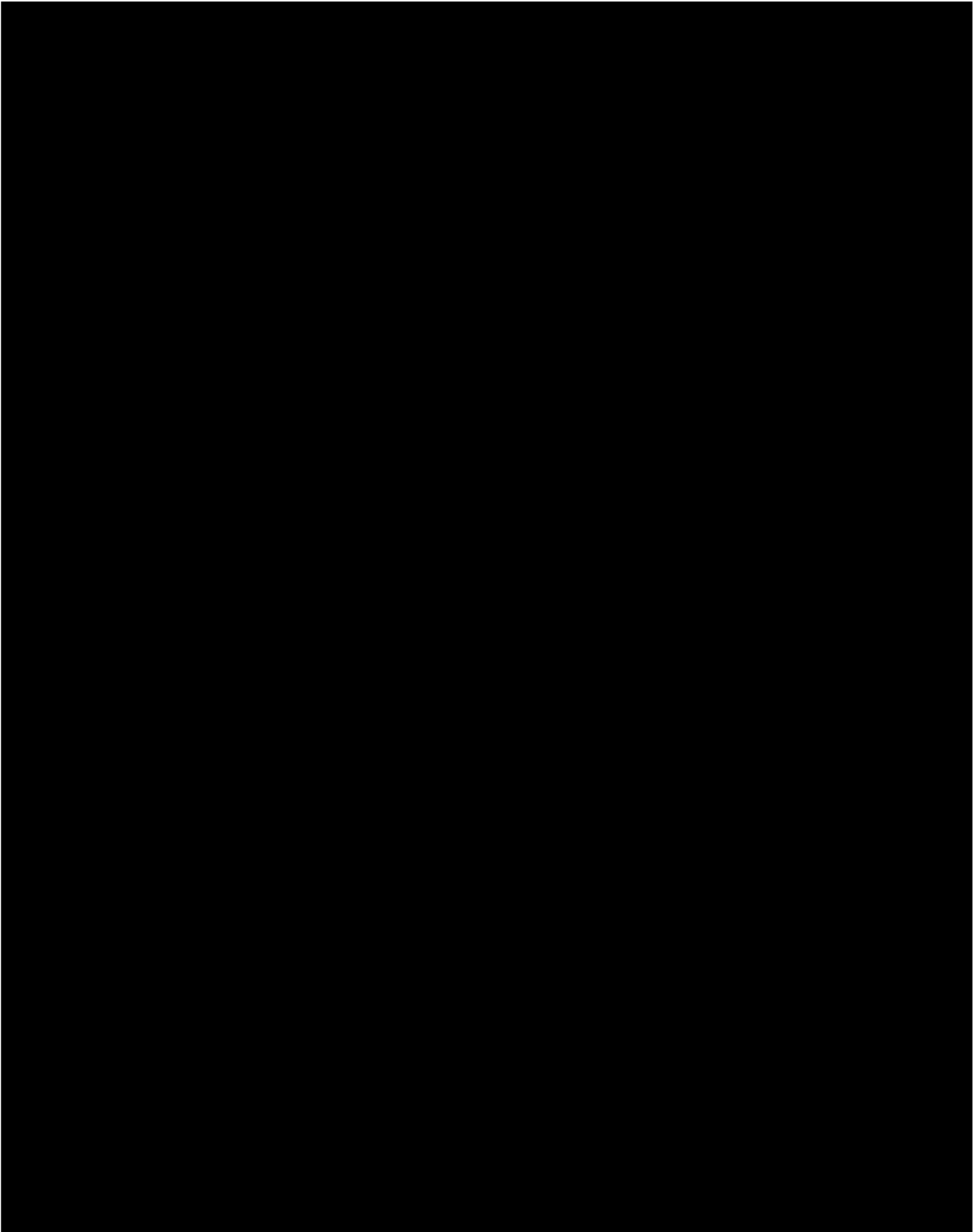
**EXHIBIT**

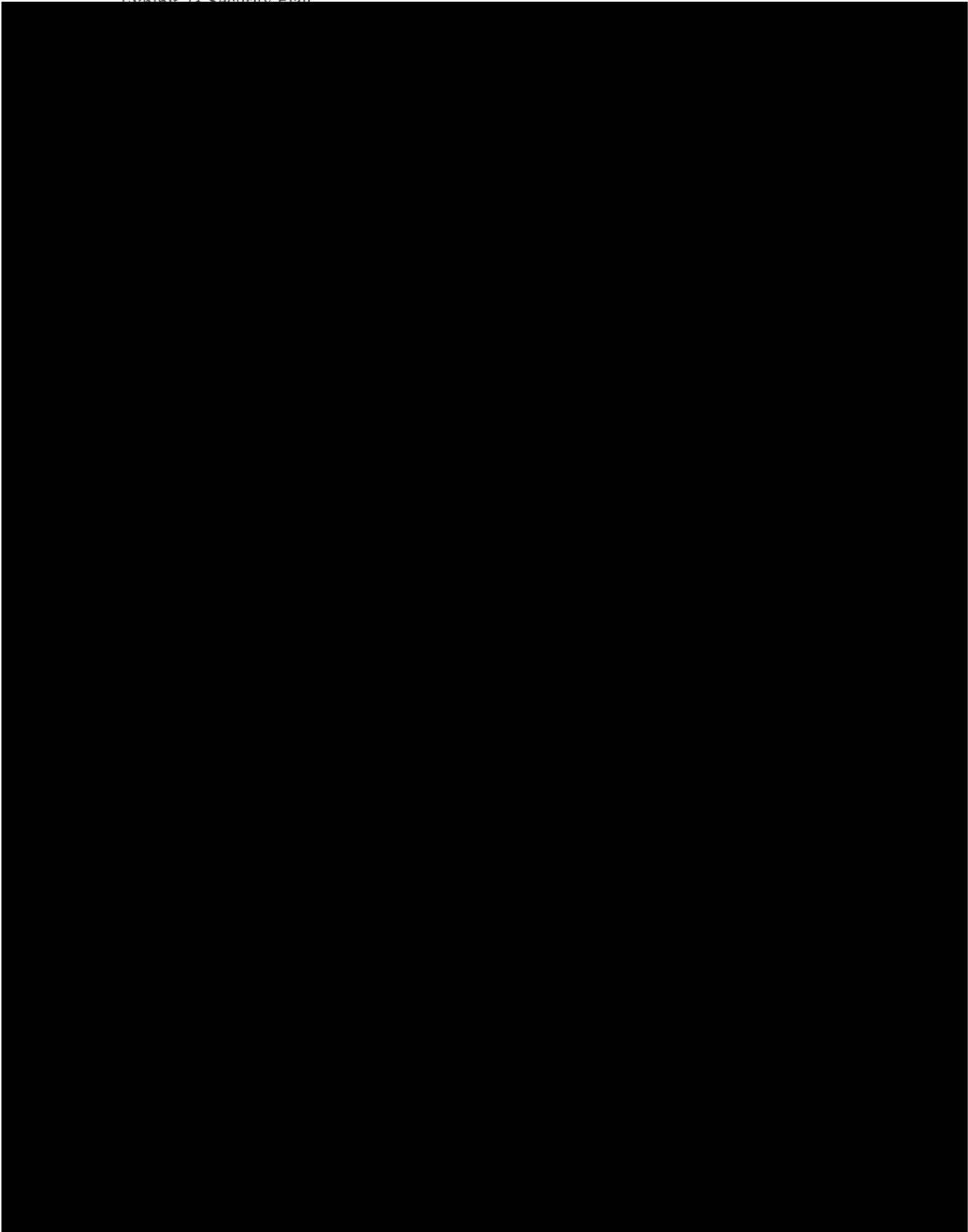
**23**

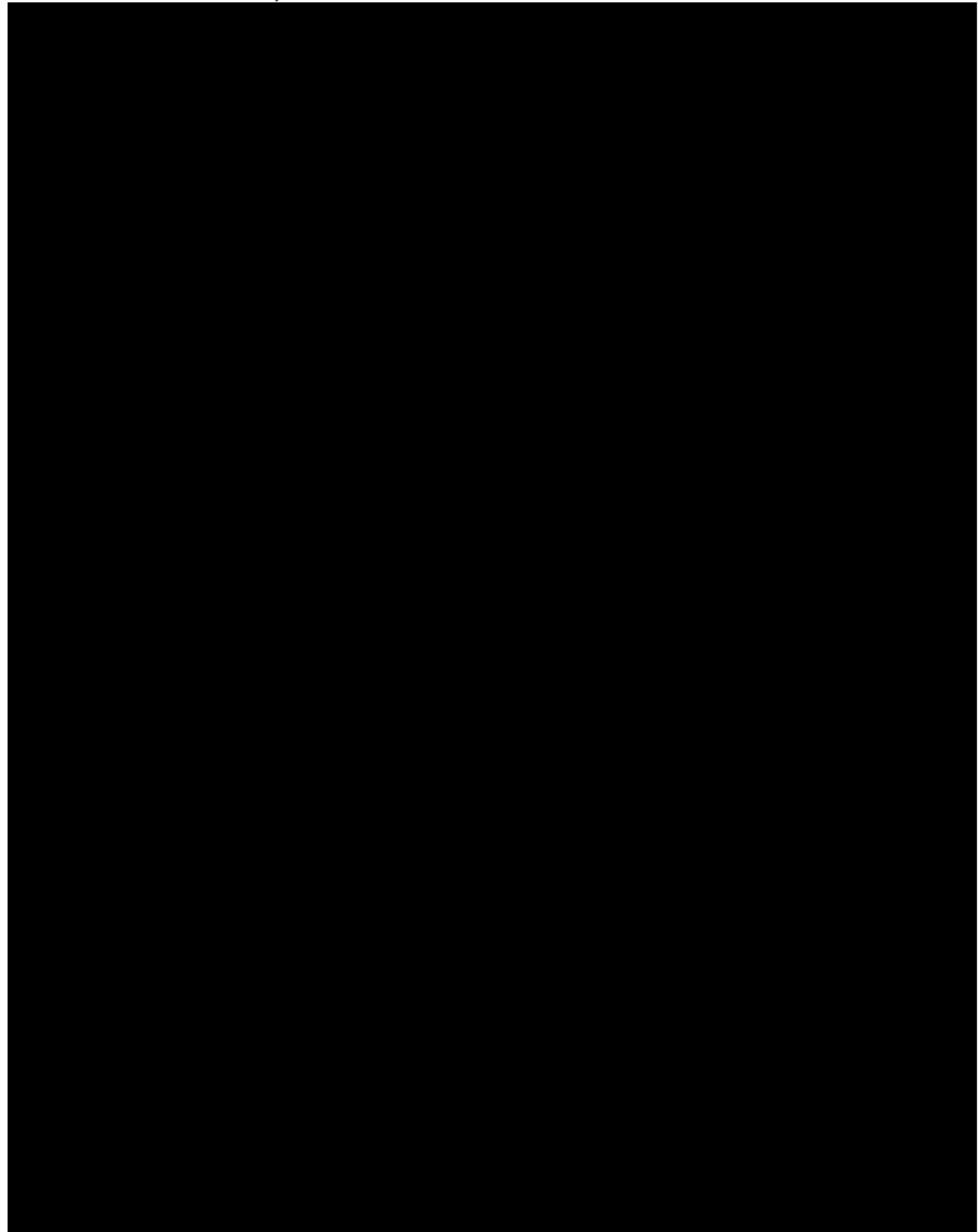
**SECURITY PLAN**

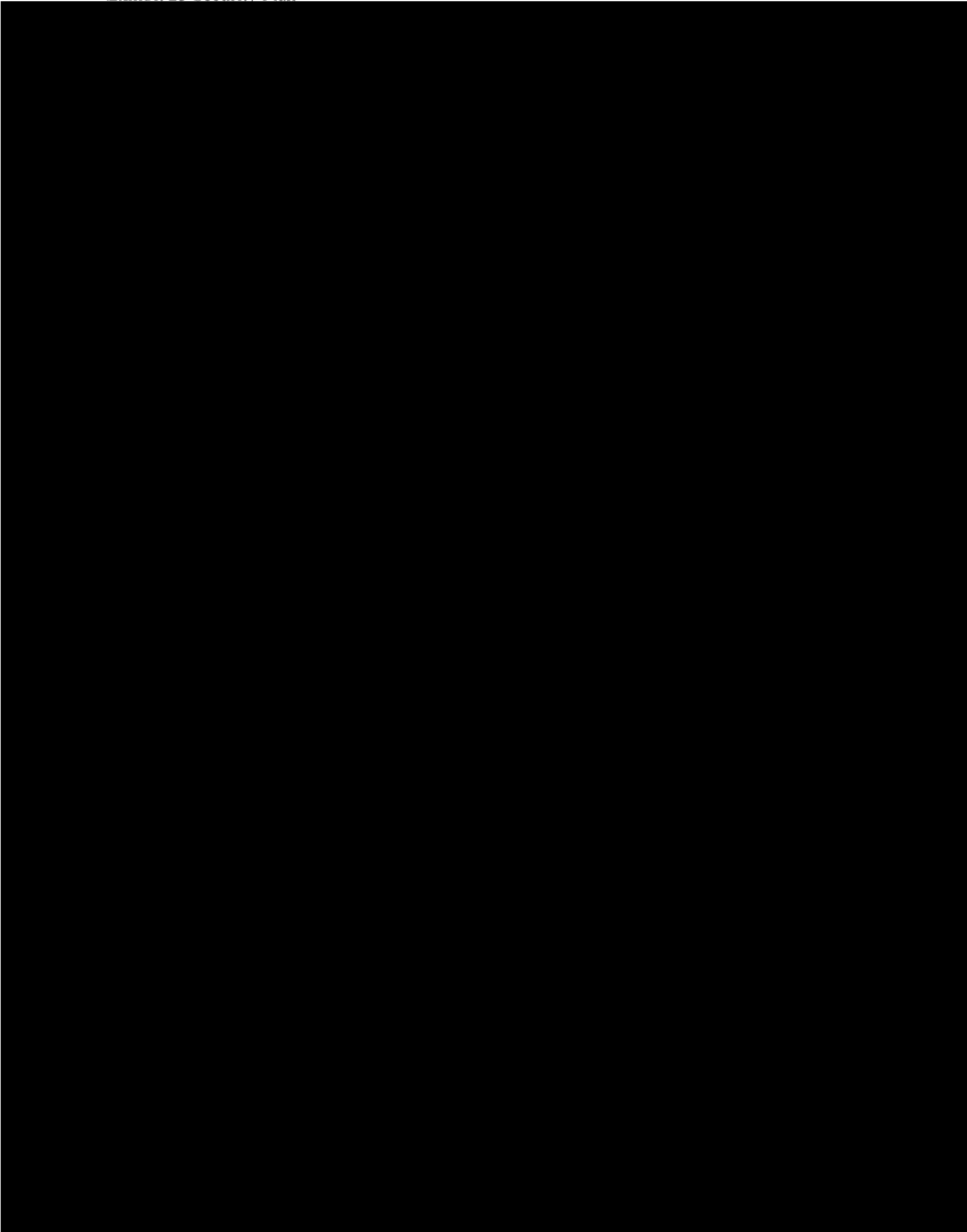


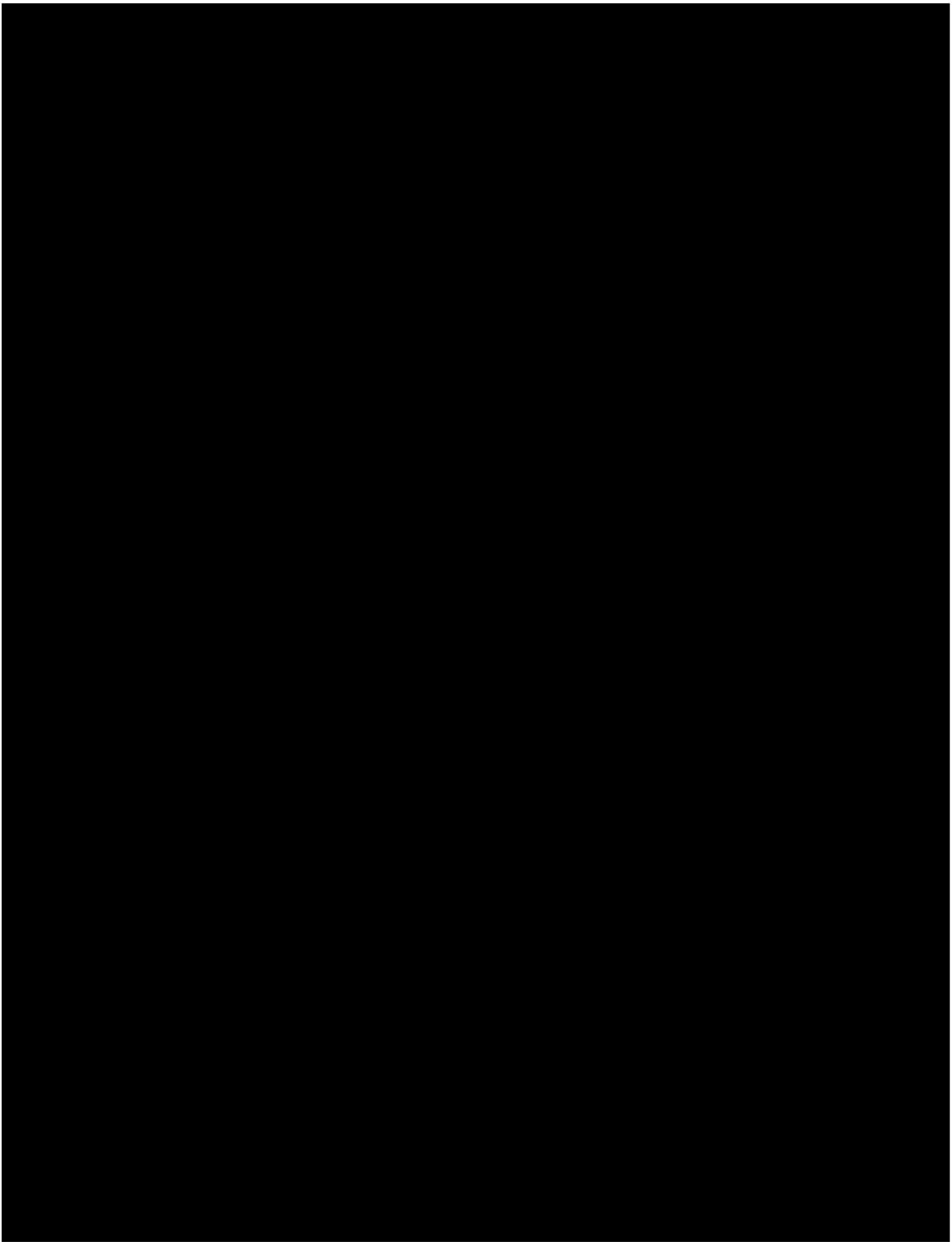














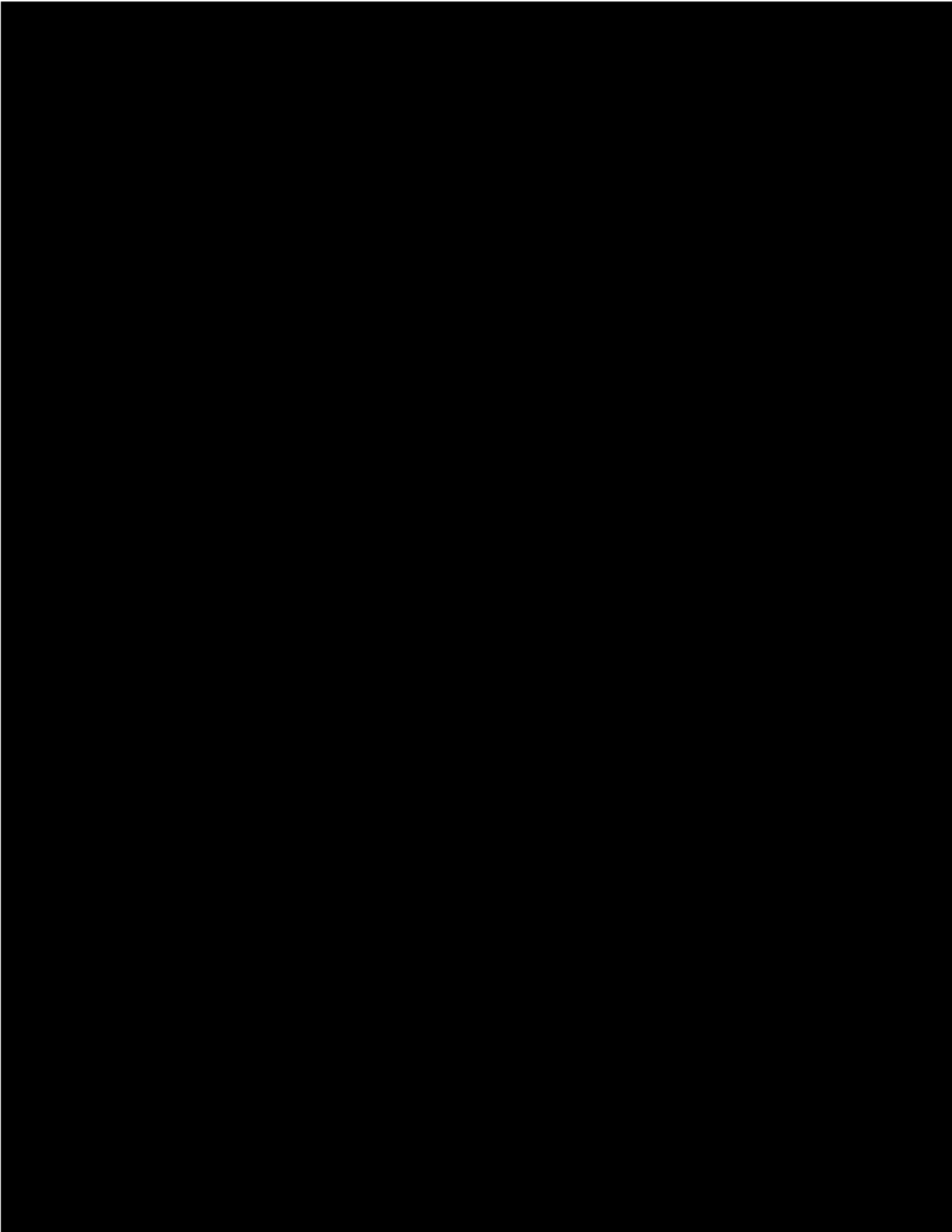
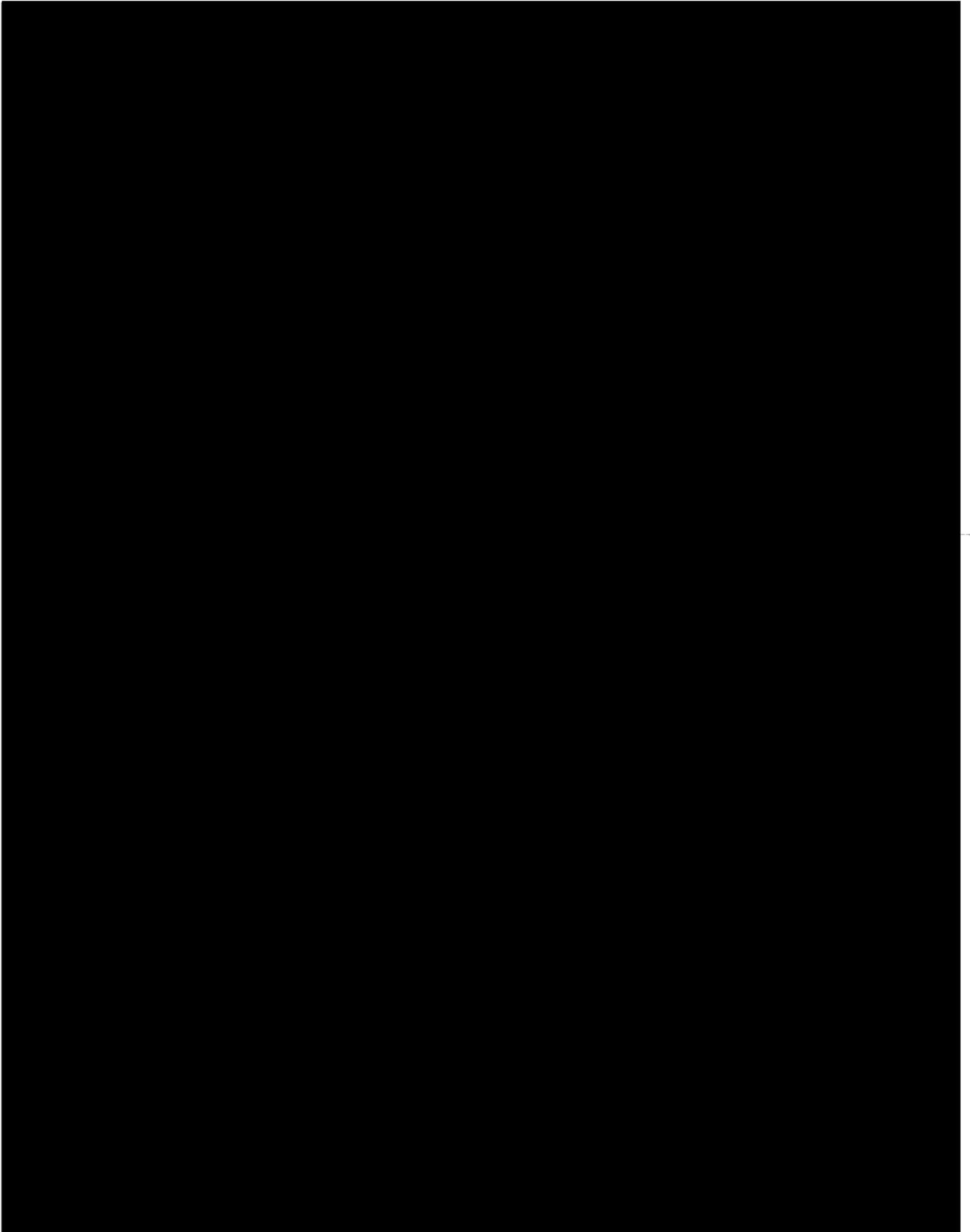
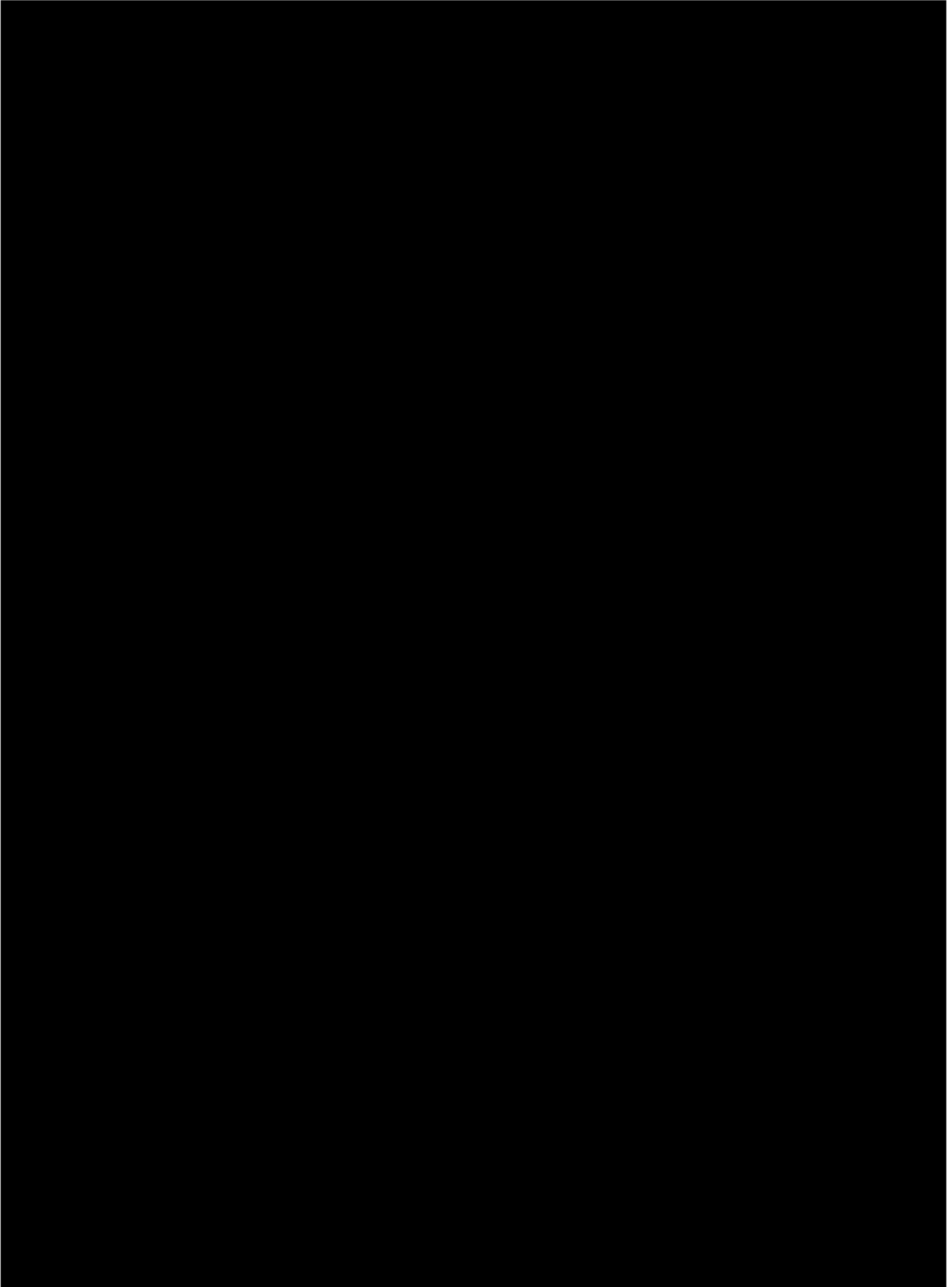
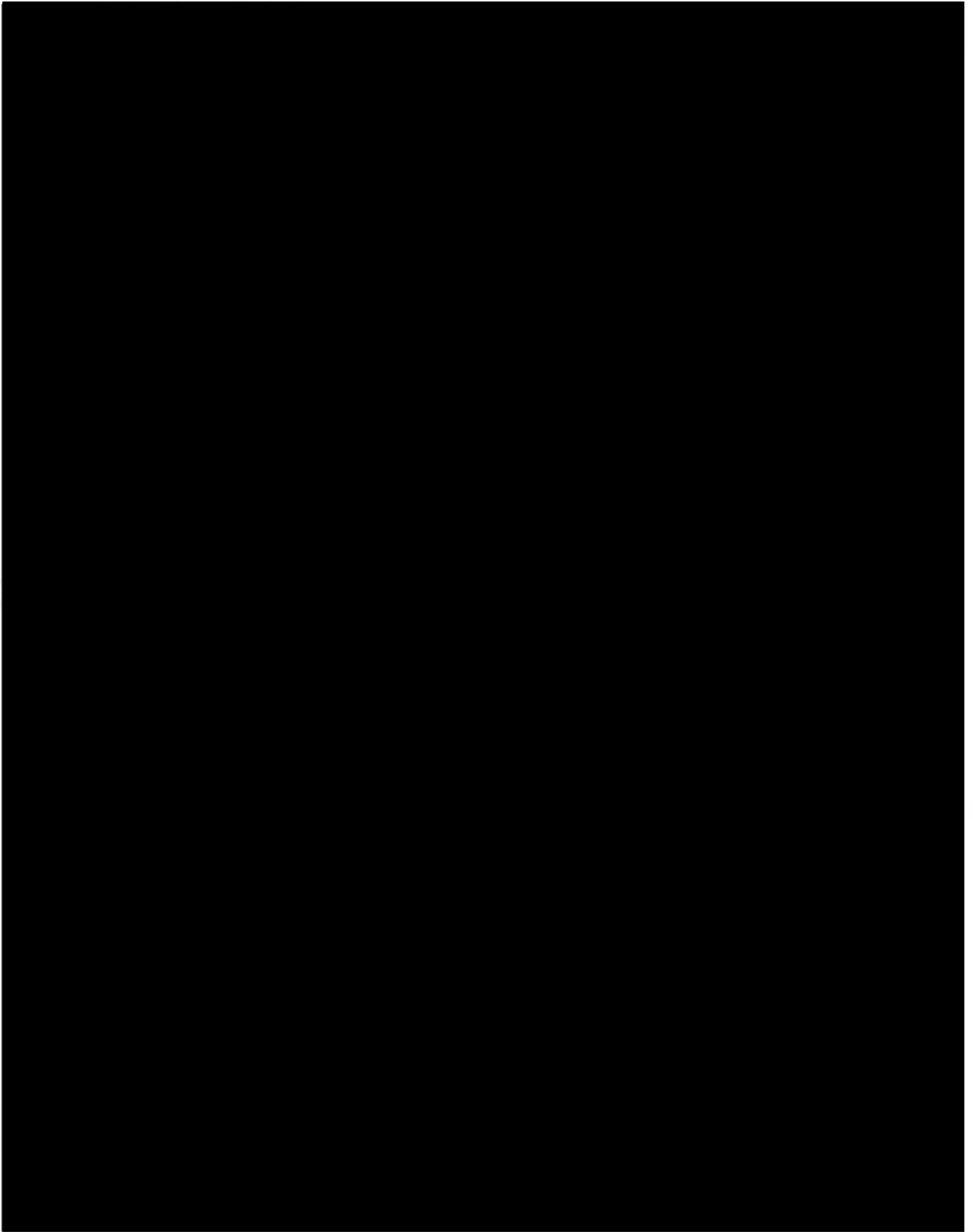
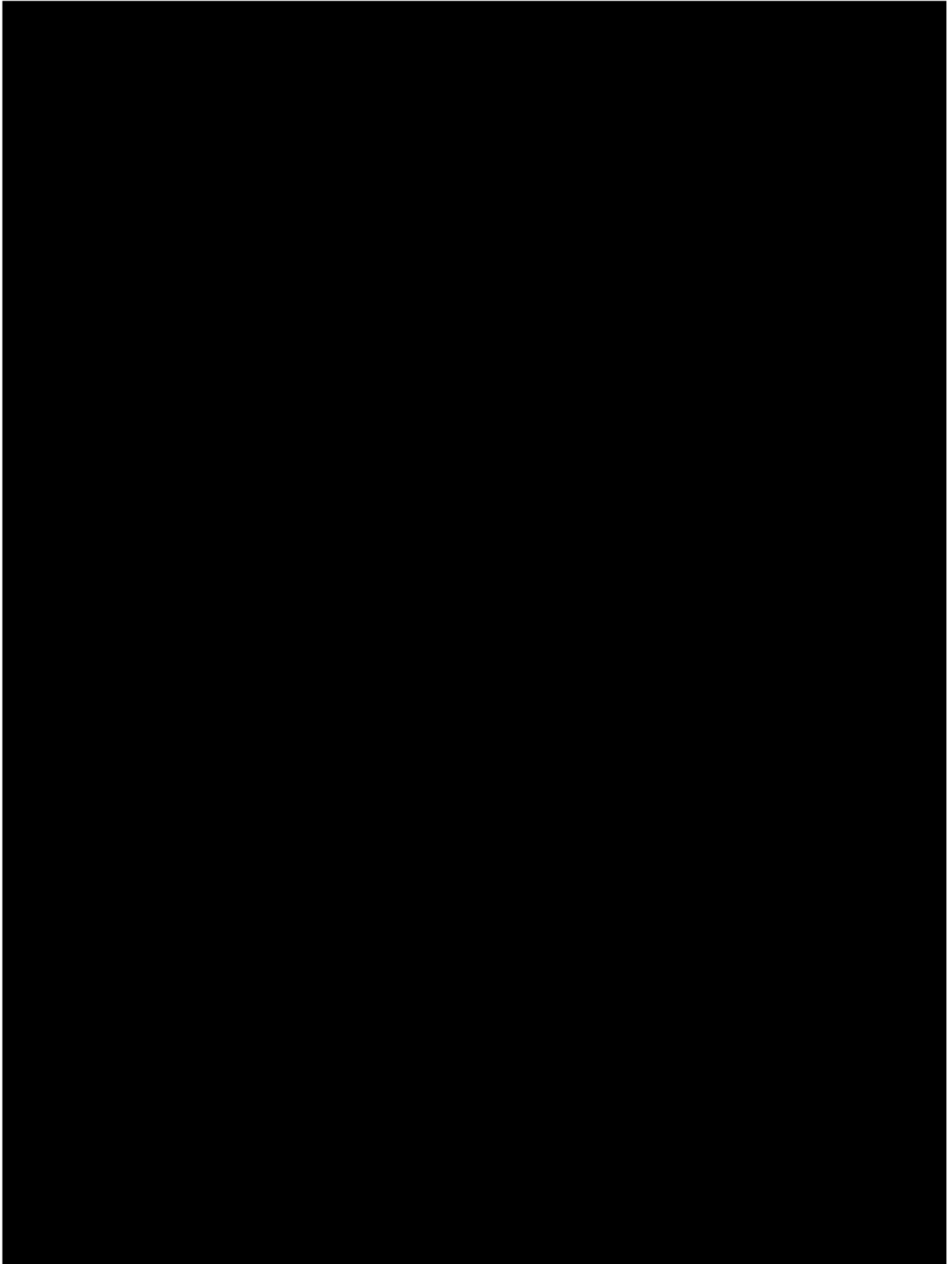


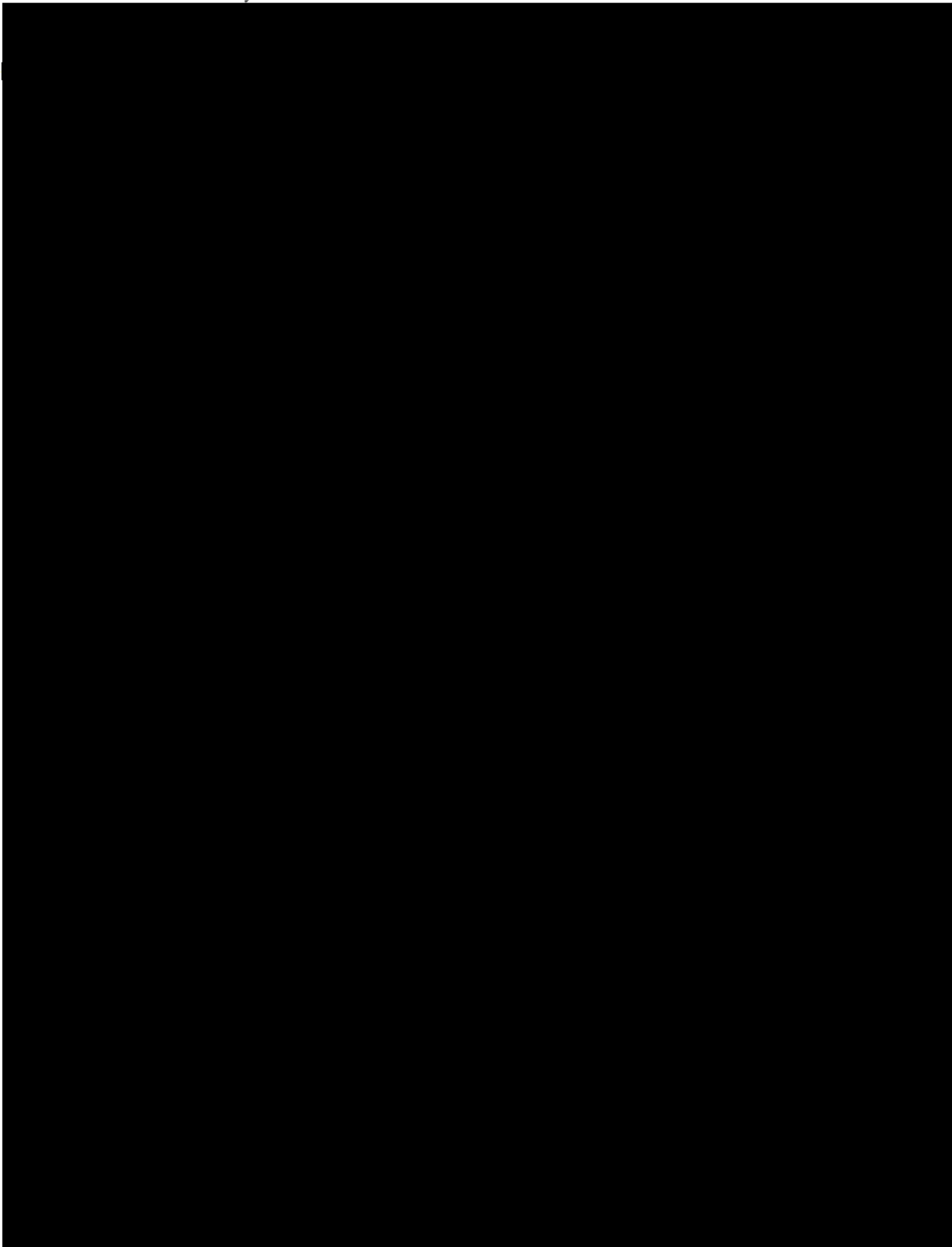
Exhibit 23 Security Plan

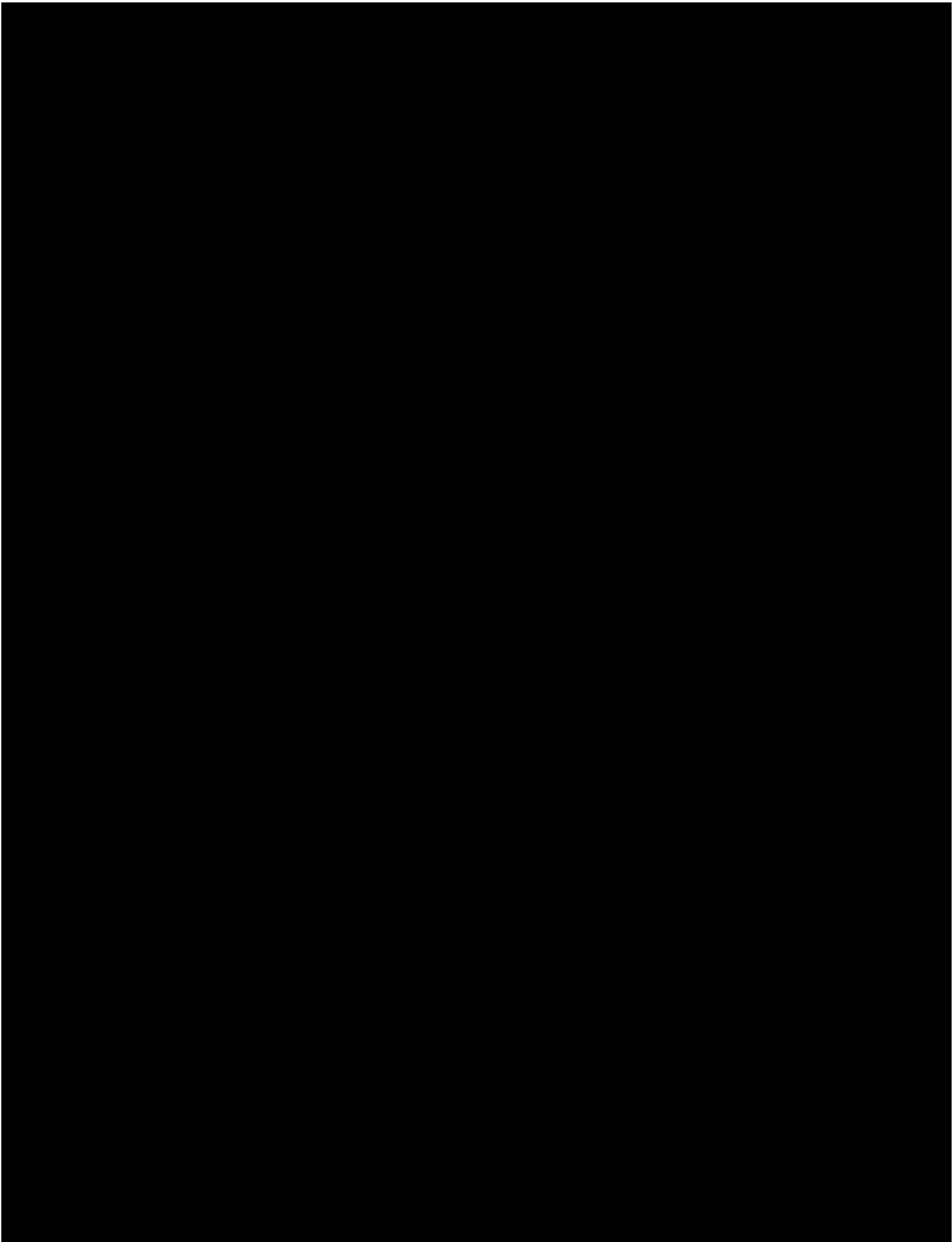


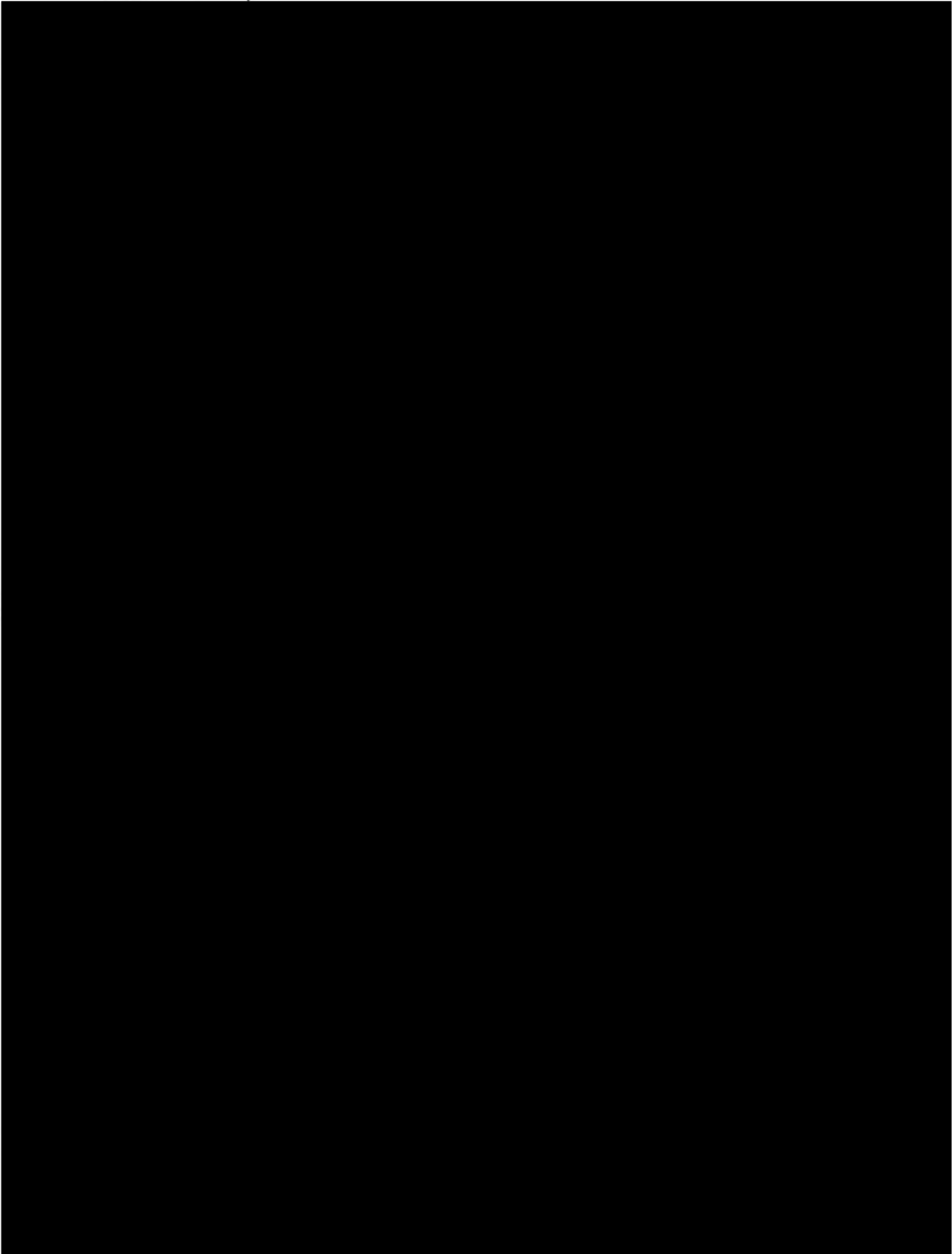




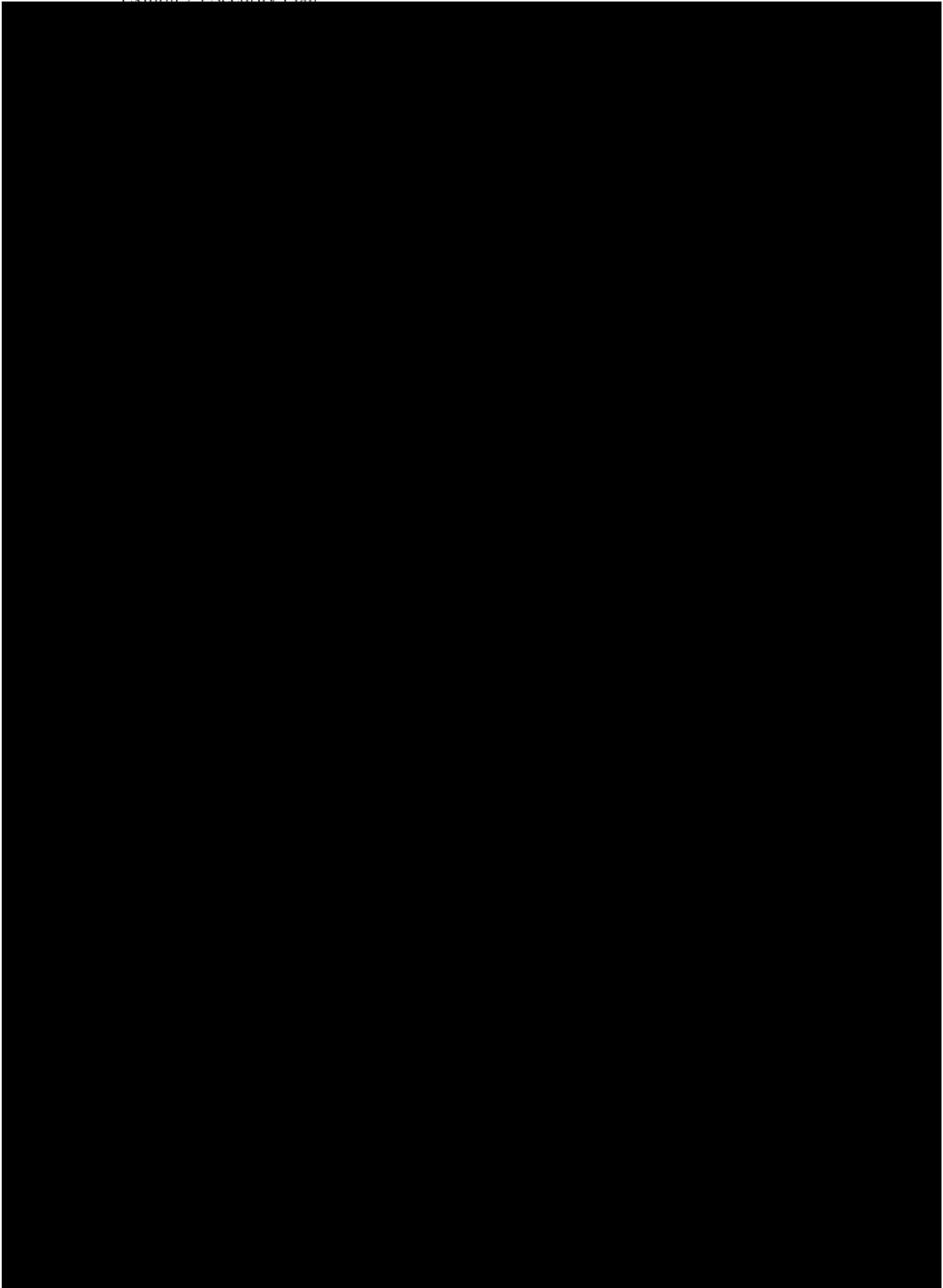


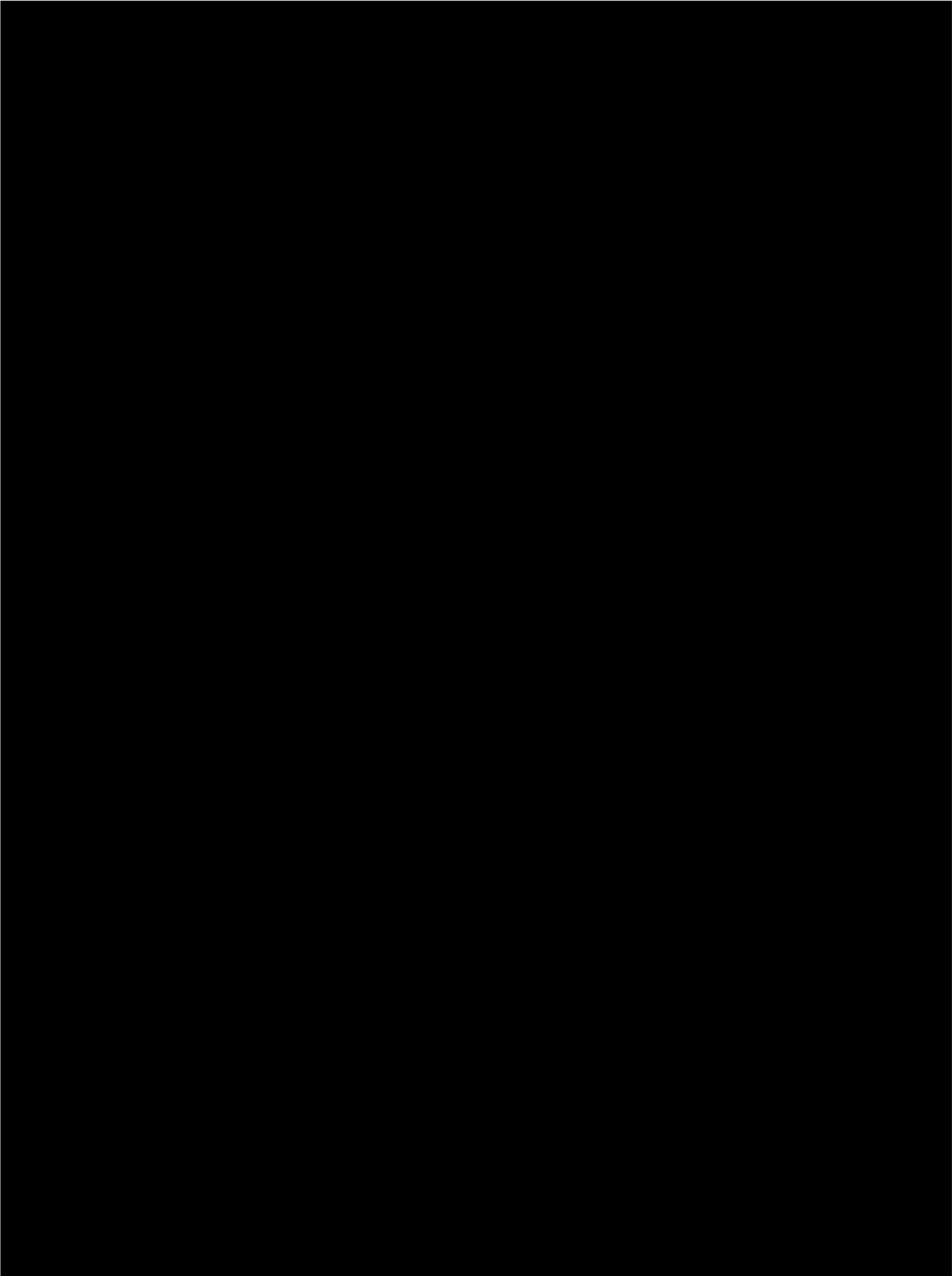


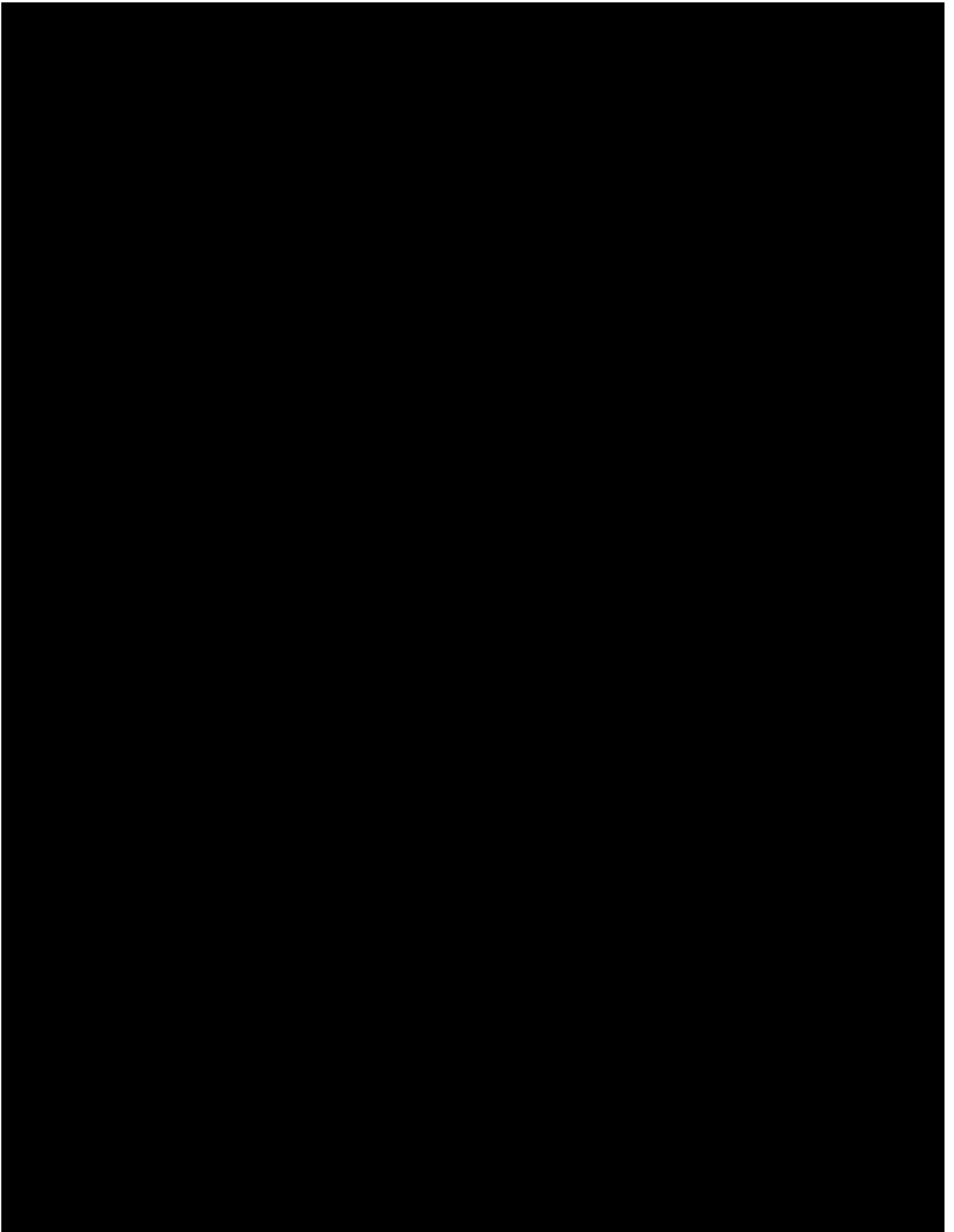


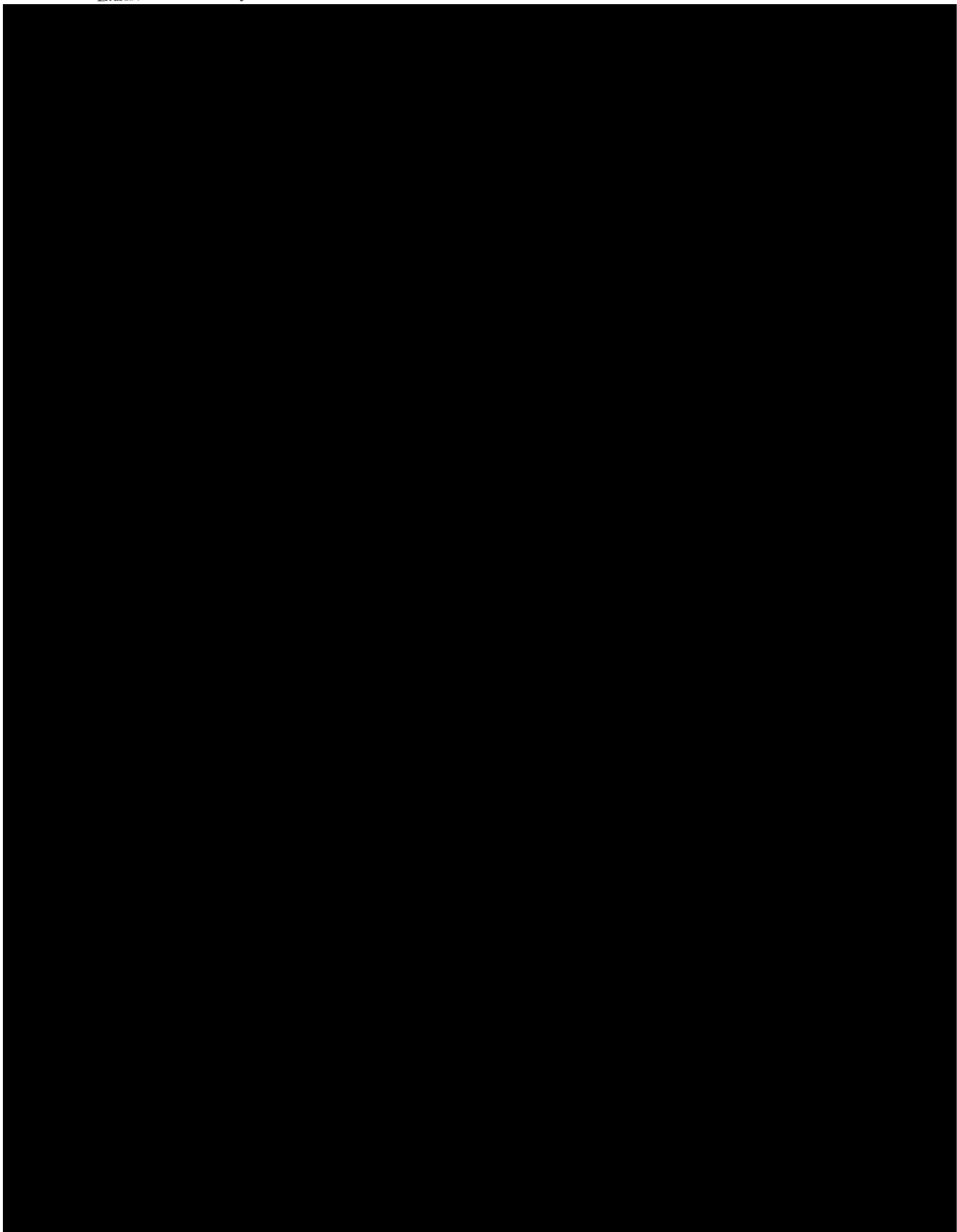


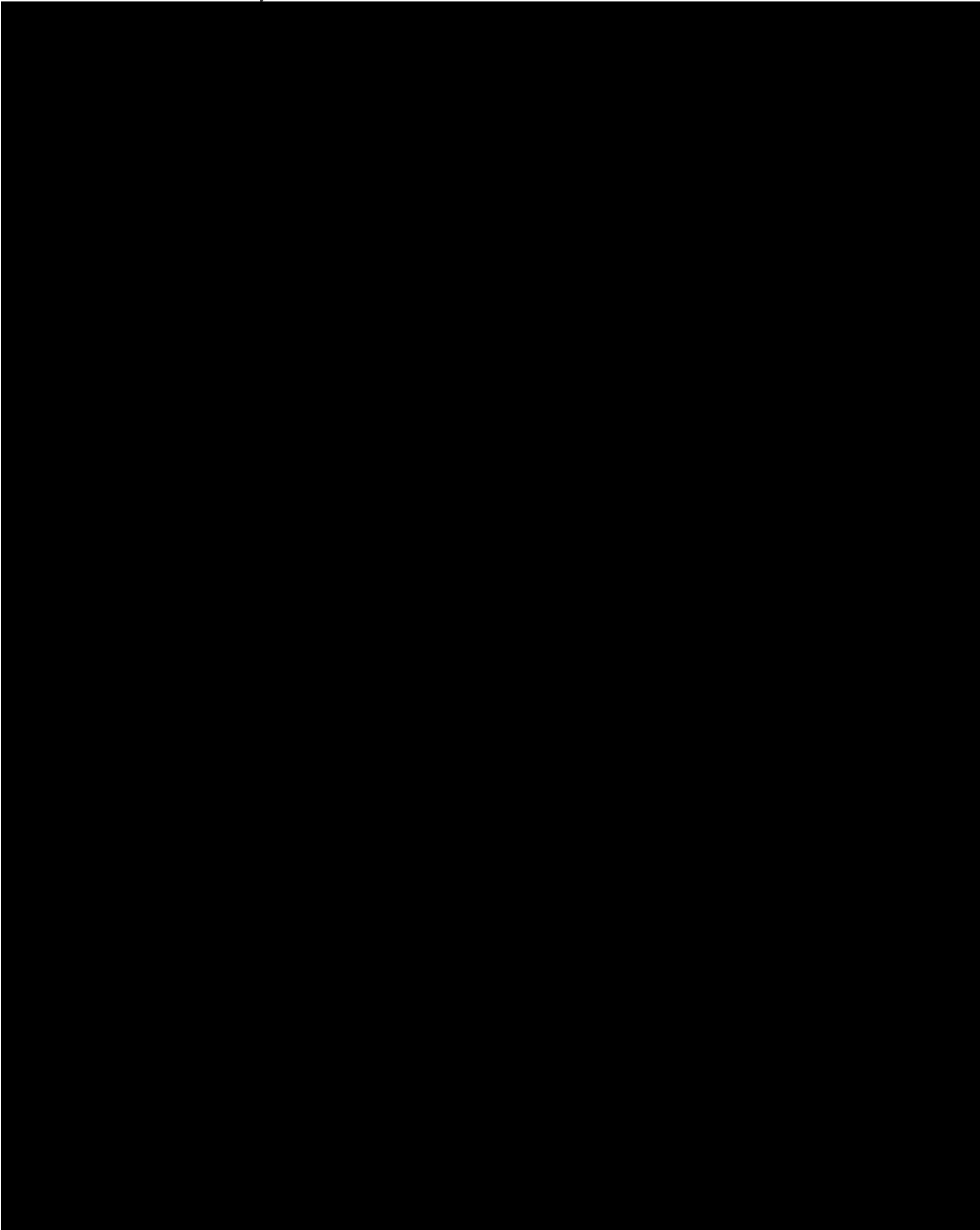


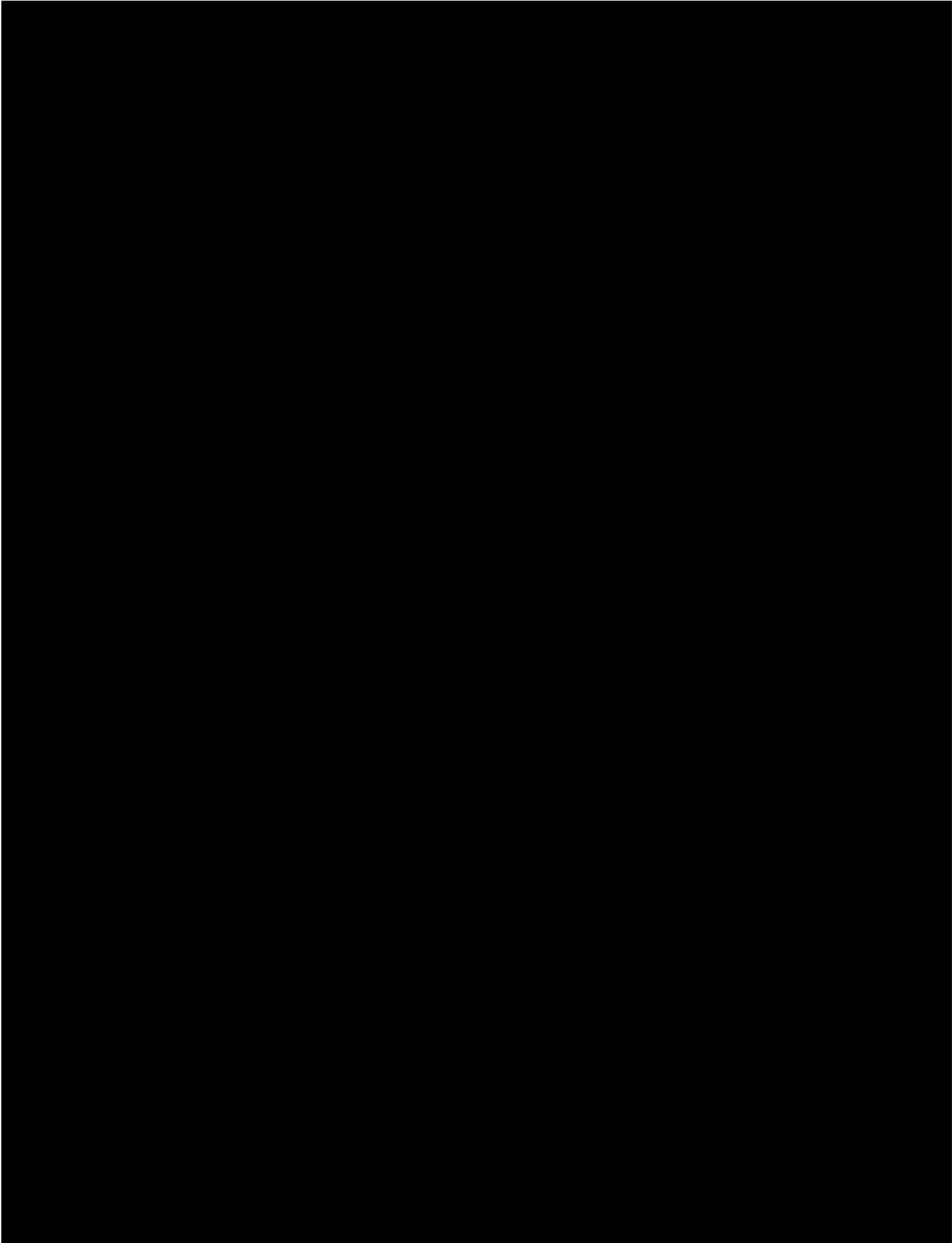


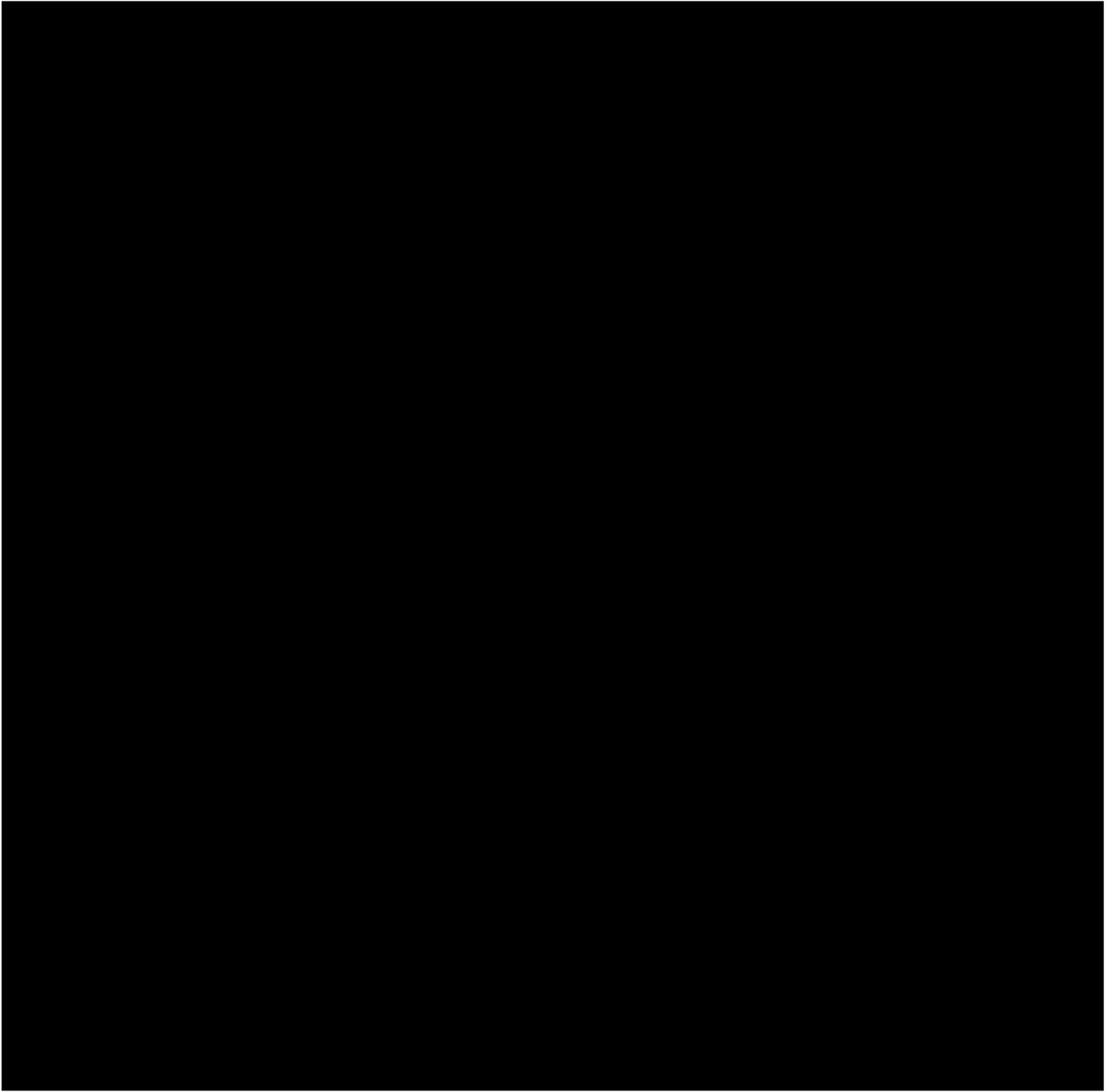


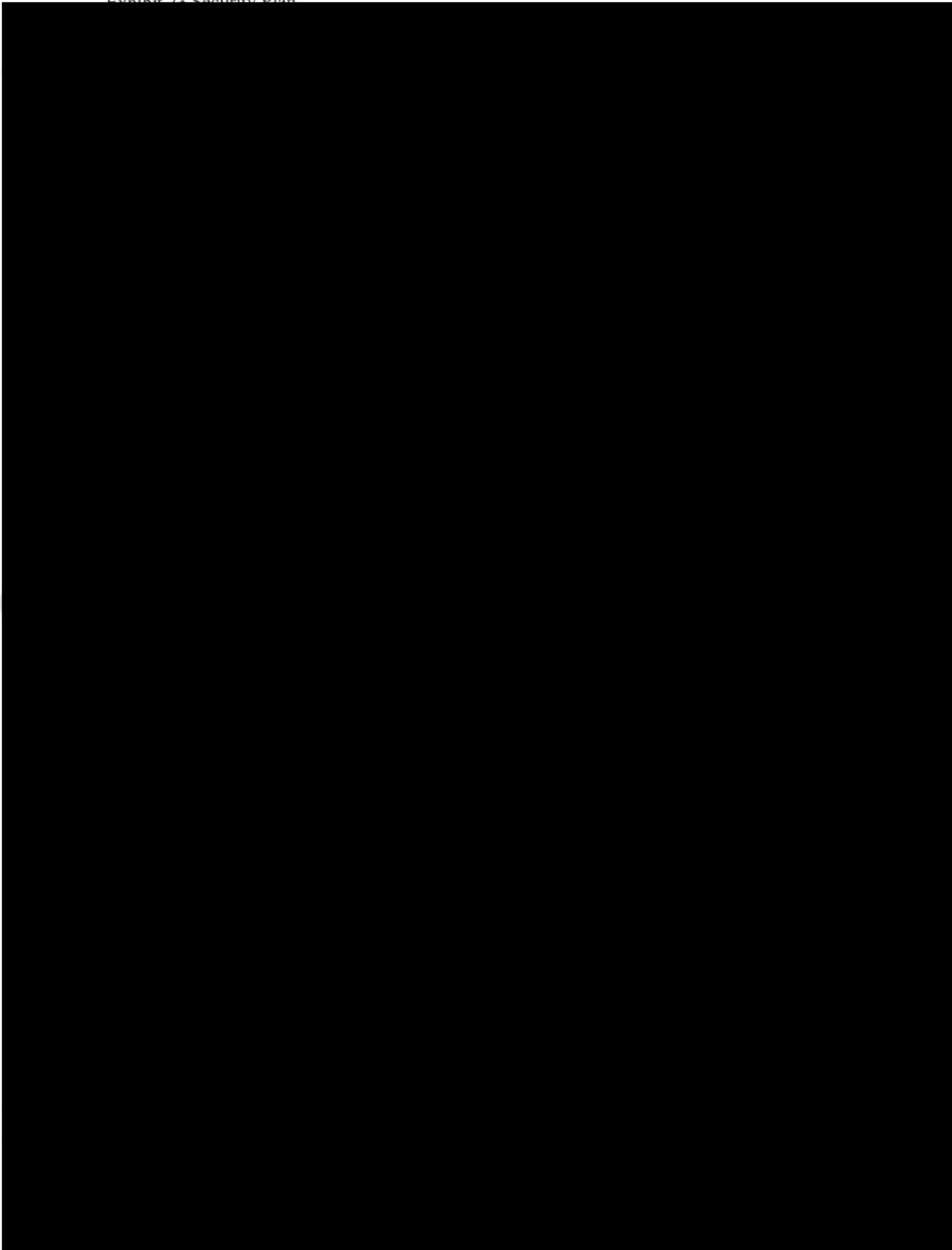




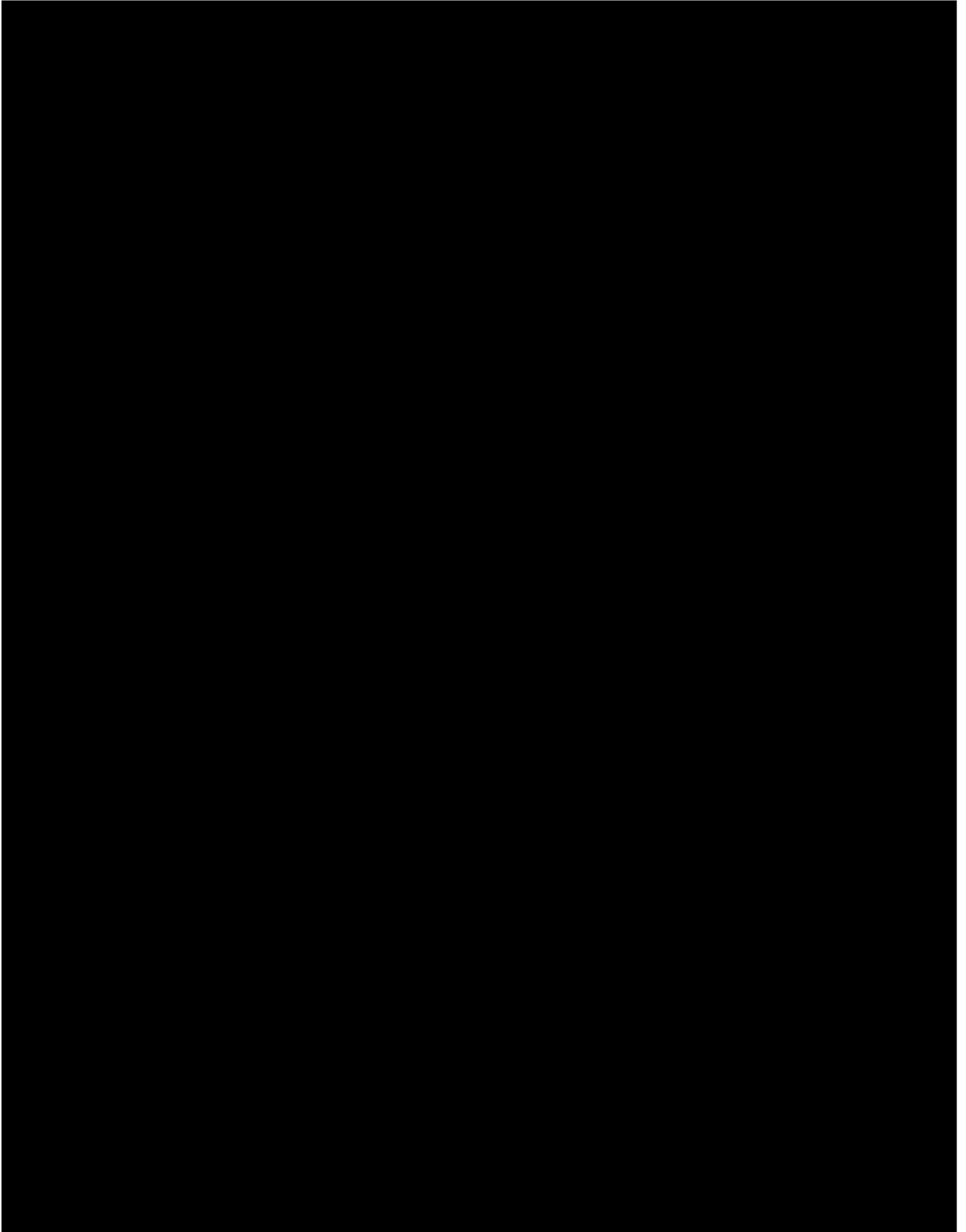


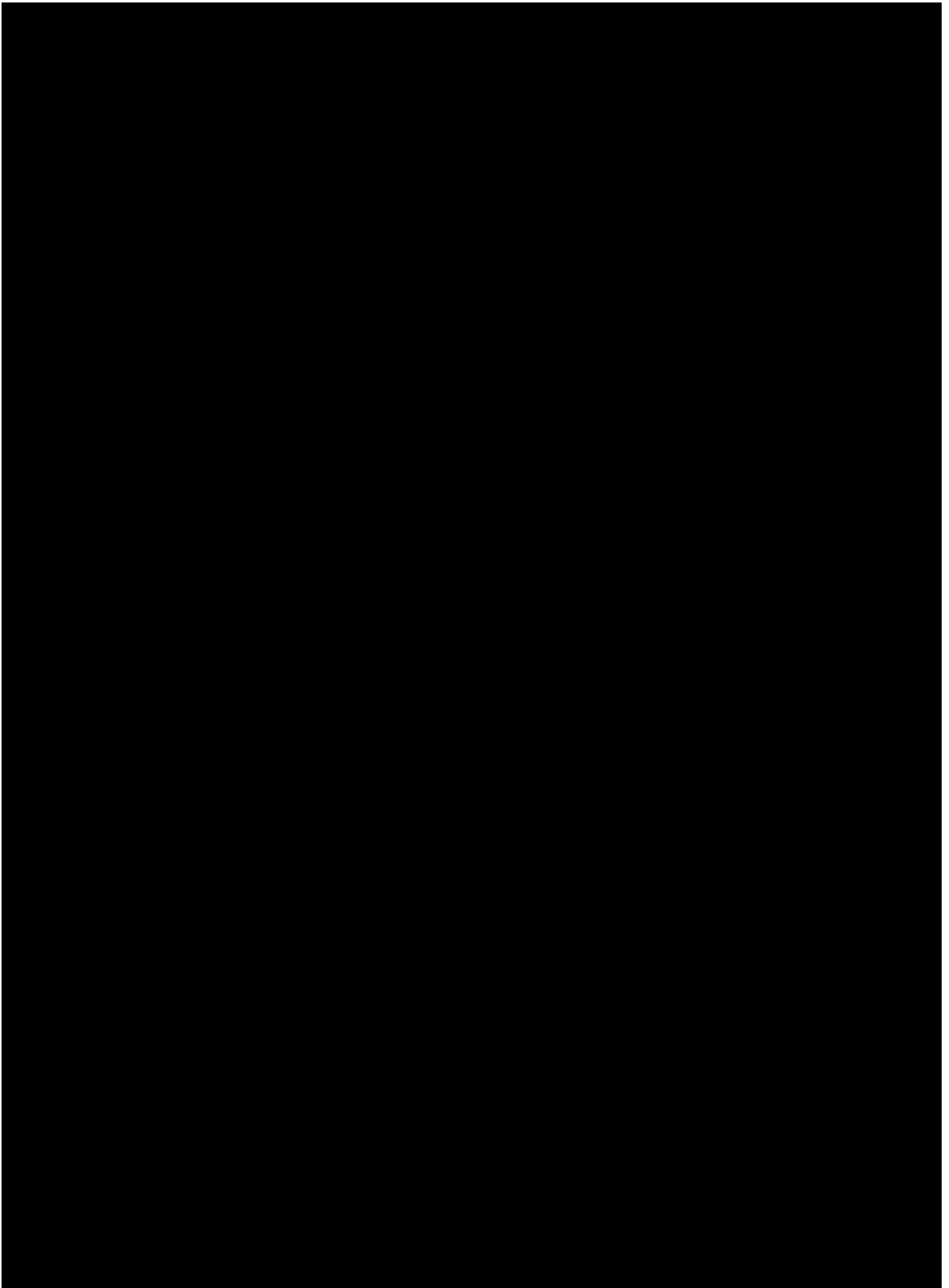


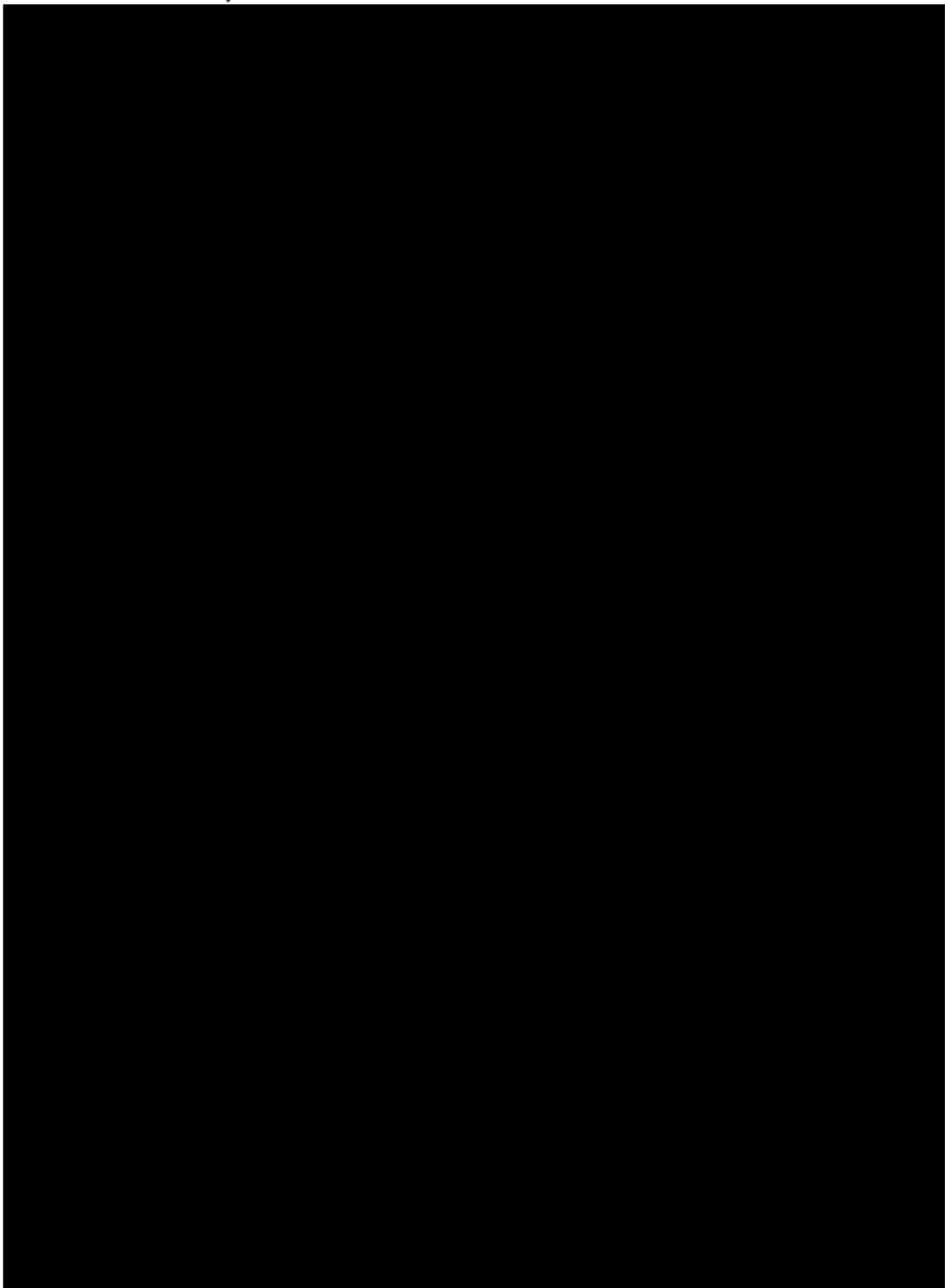


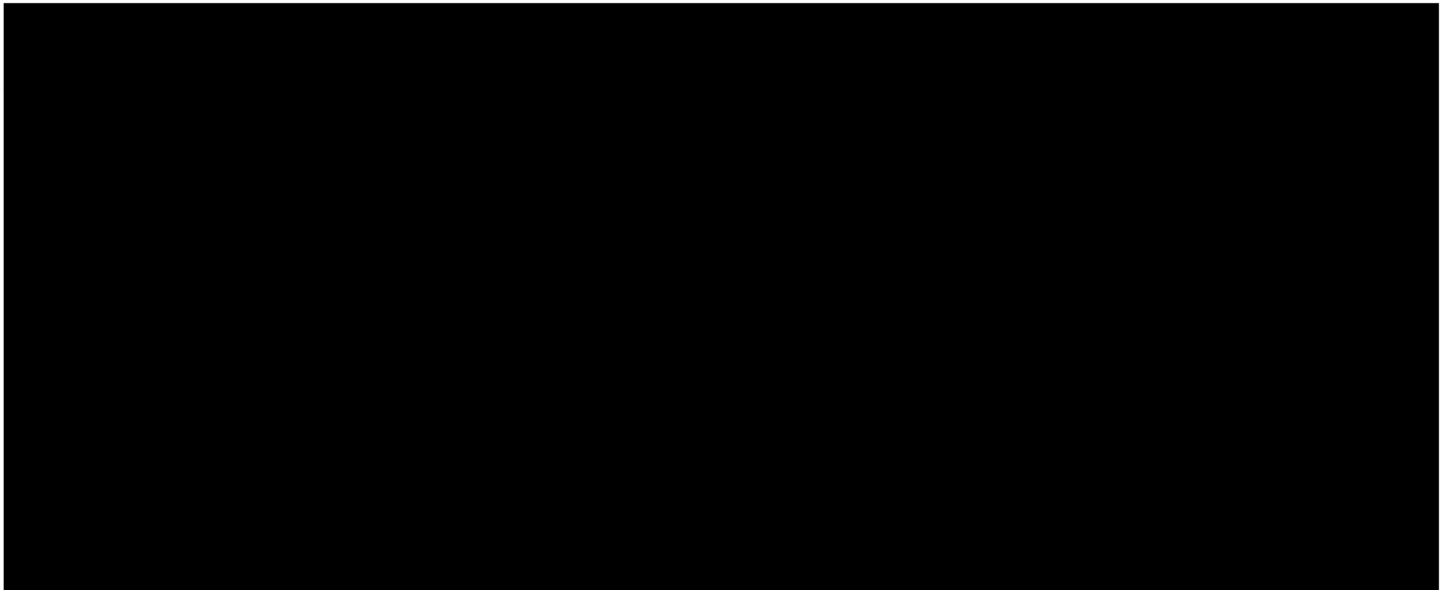


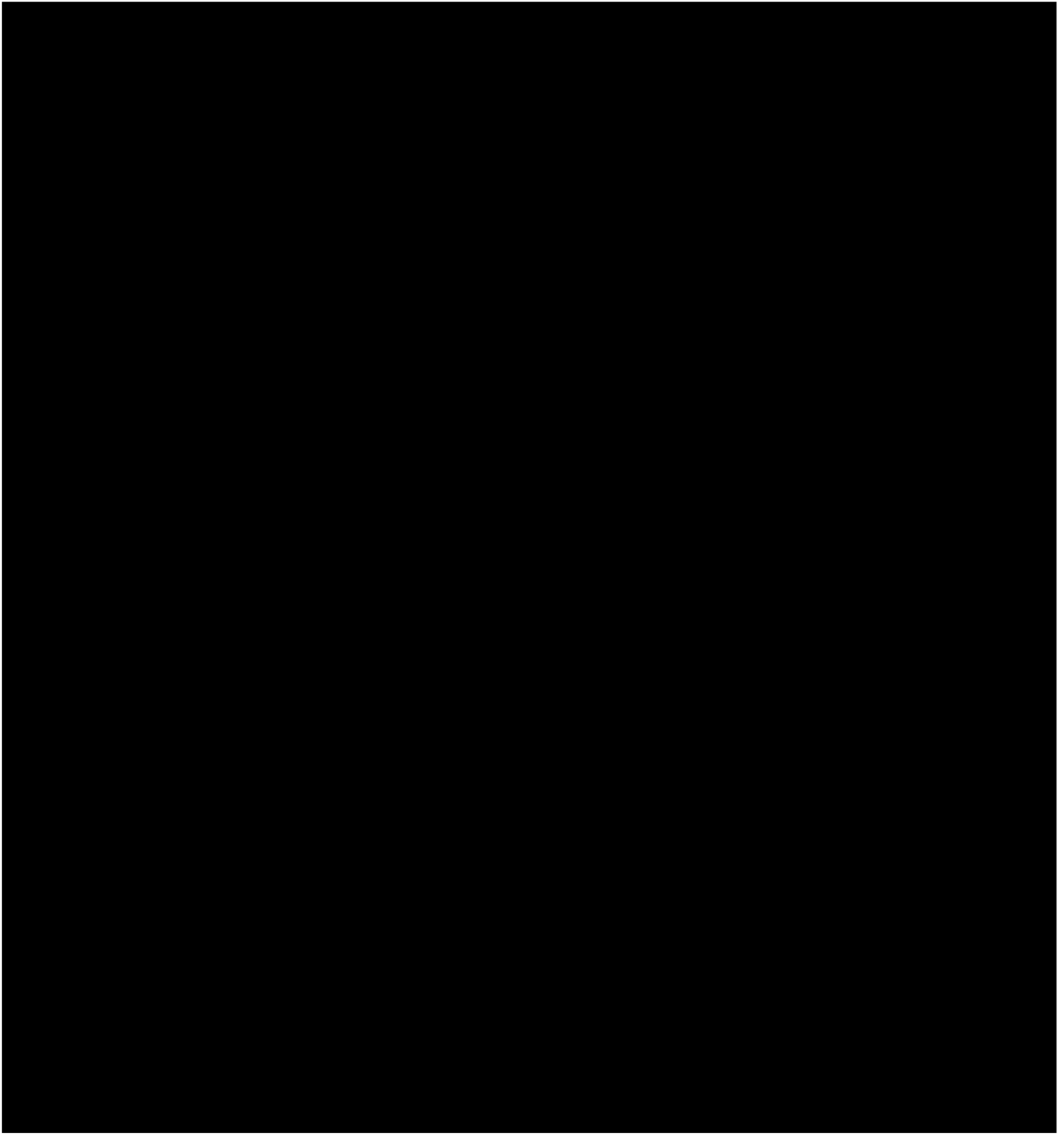


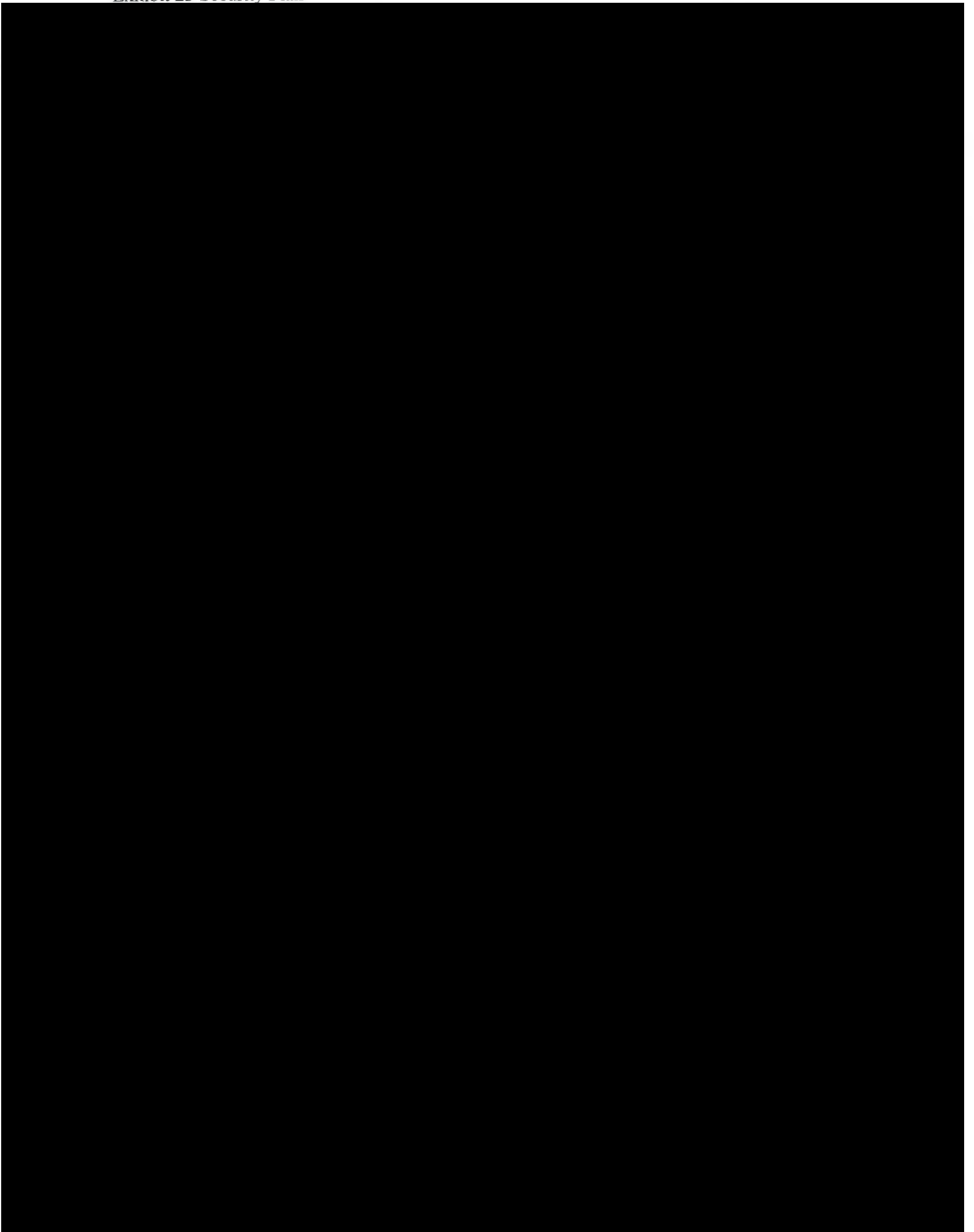


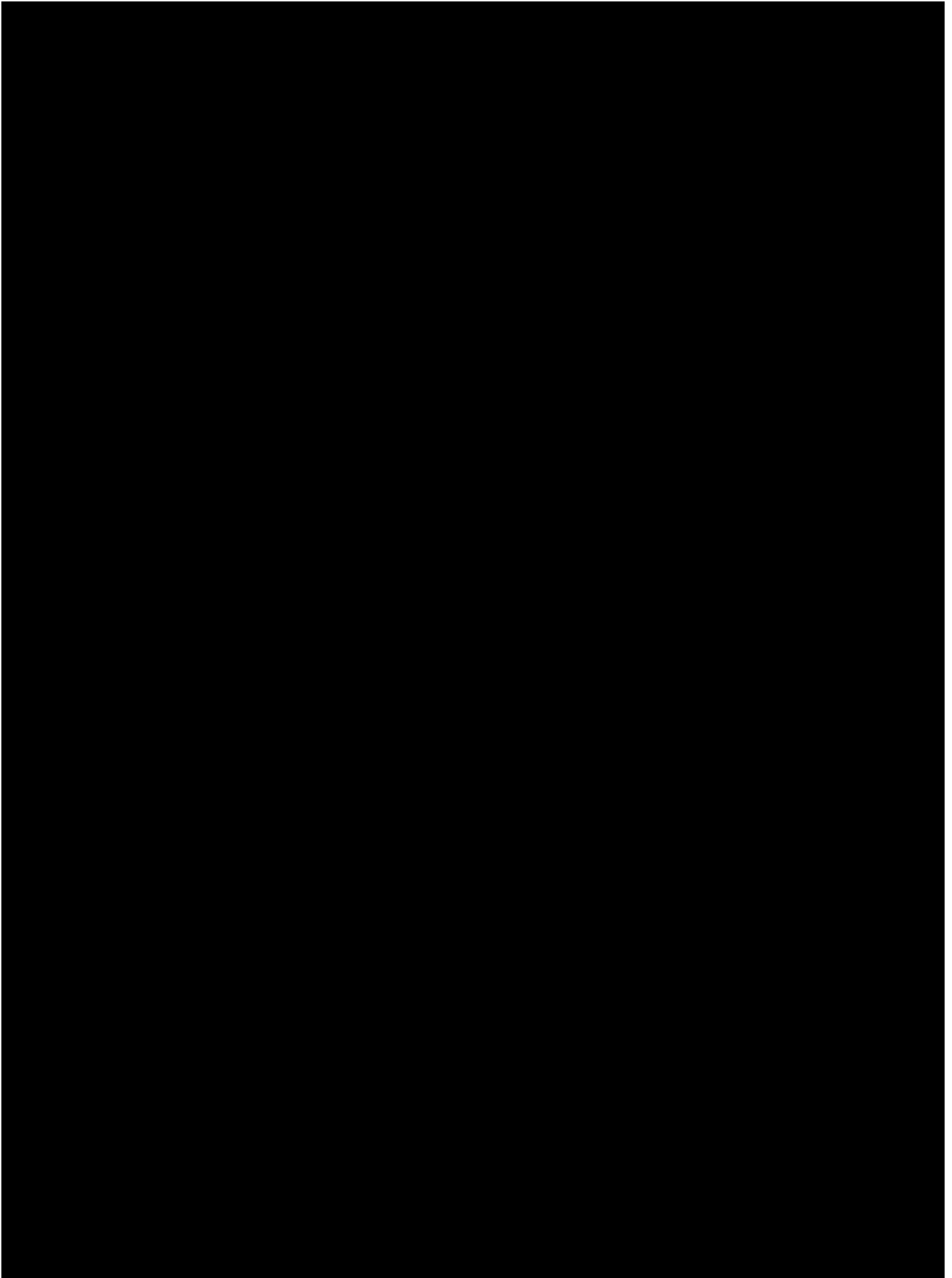












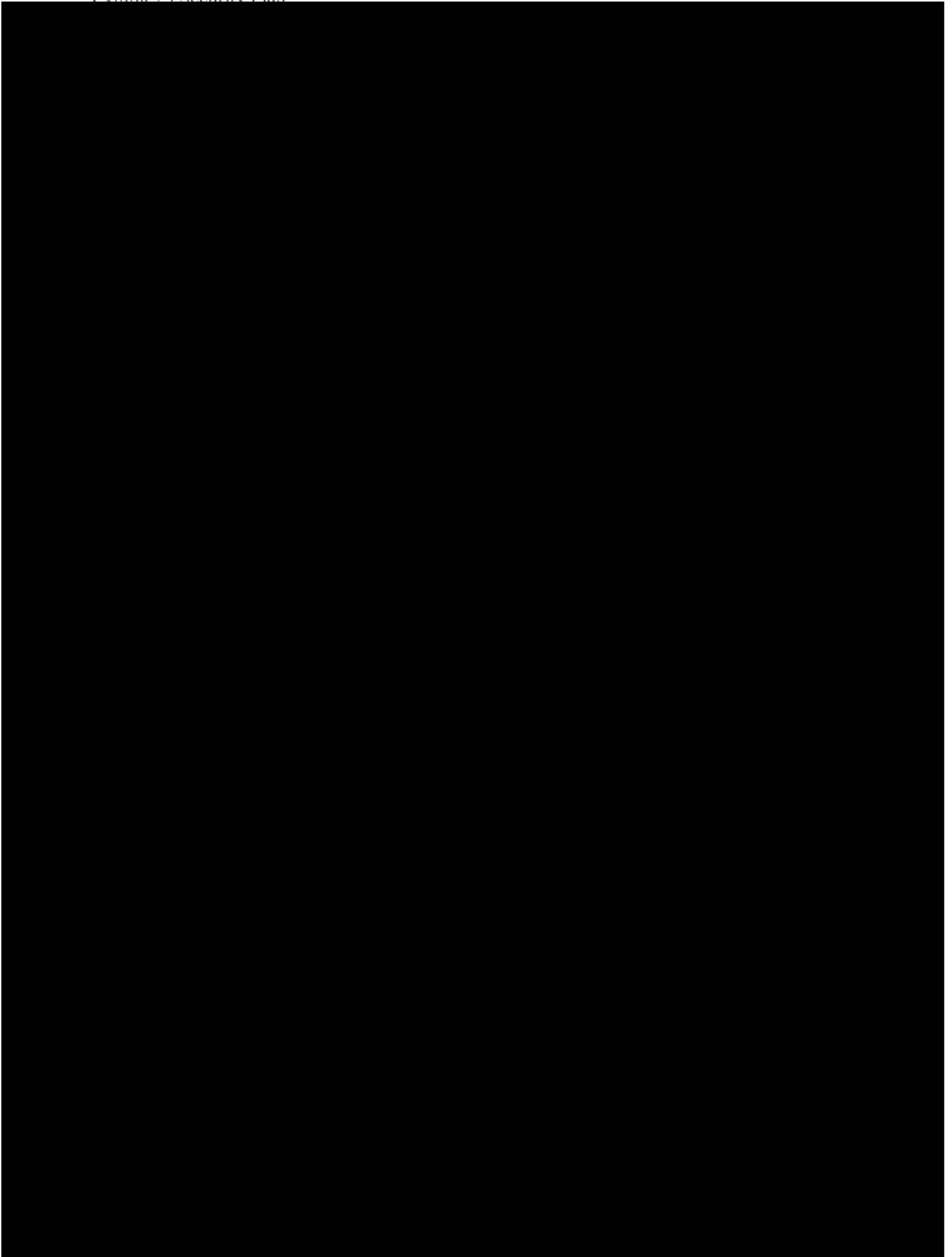
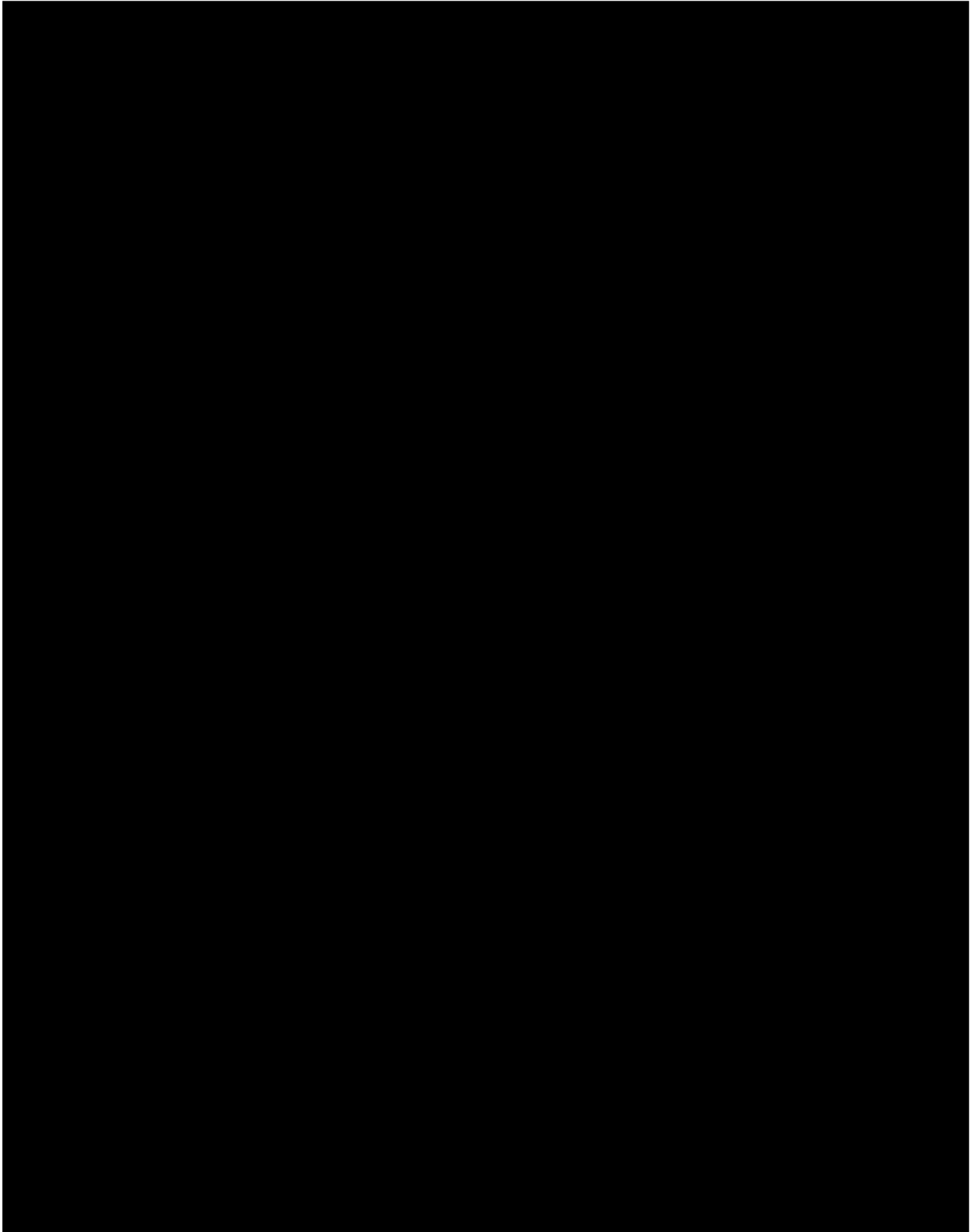
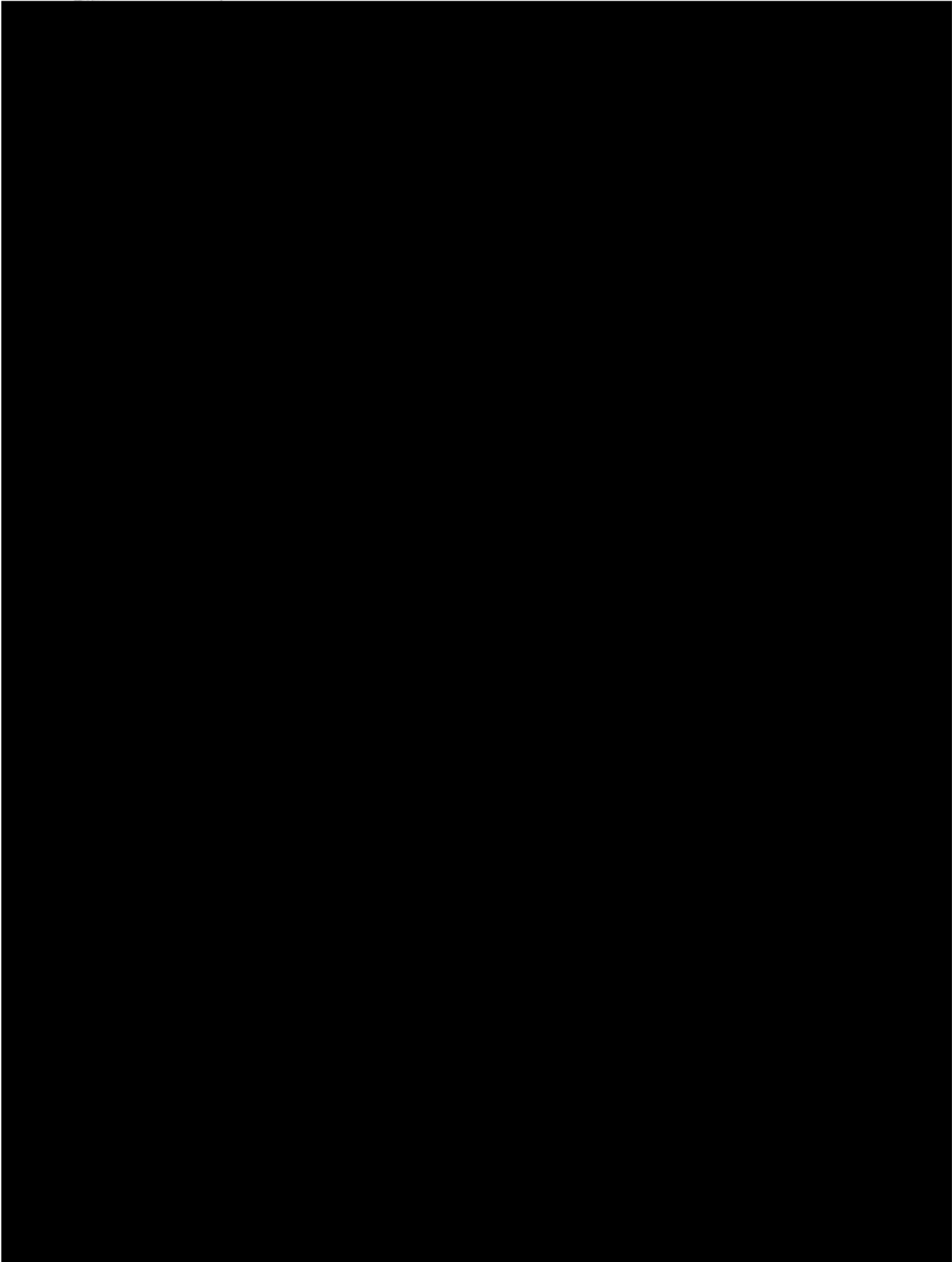
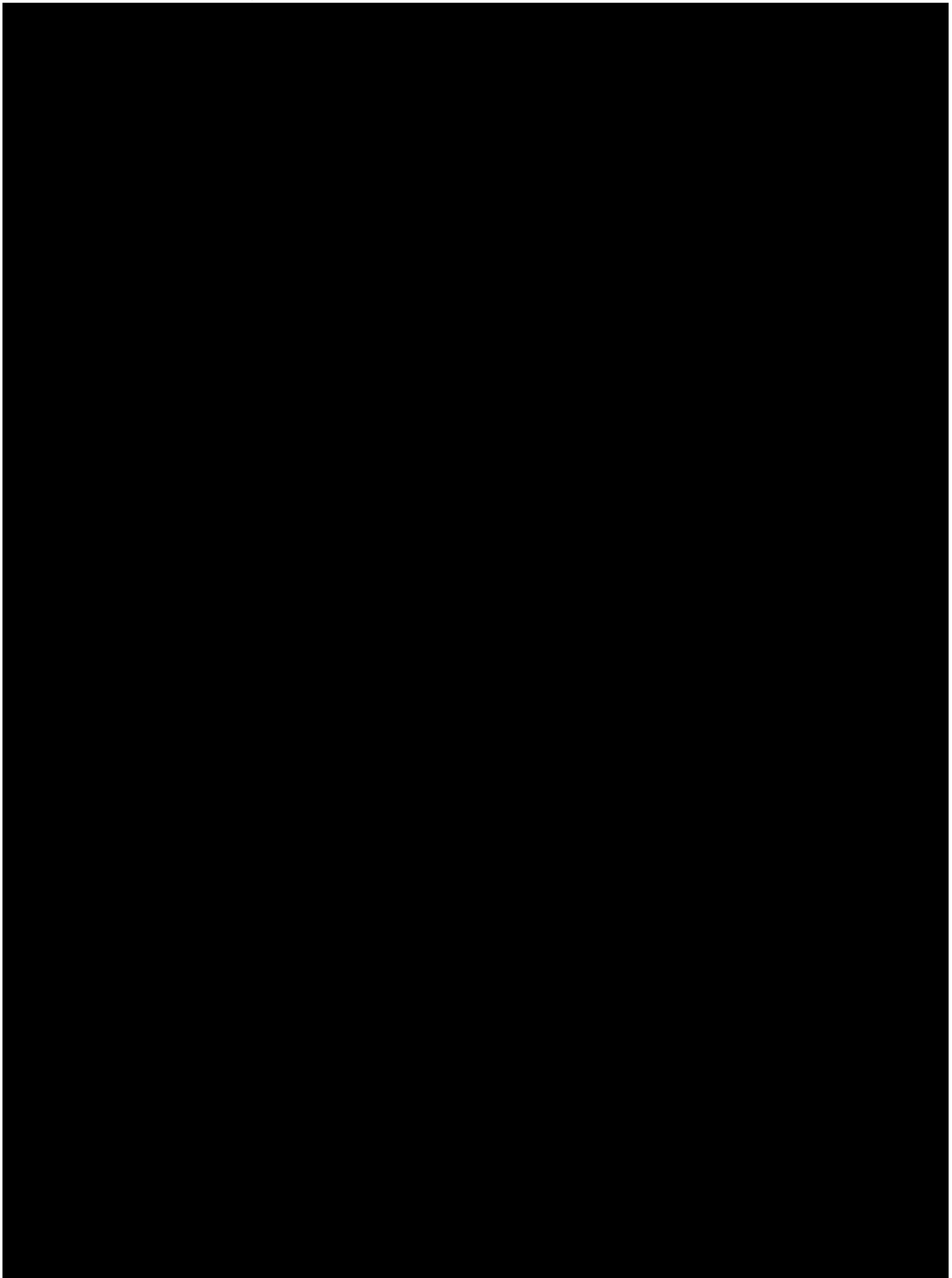




Exhibit 23 Security Plan







# **EXHIBIT**

**24**

## **SURVEILLANCE SYSTEM RECORD LOG**



**EXHIBIT**  
**25**

**DIVERSION PREVENTION**  
**PLAN**

# Delta Medical

## Diversion Plan | 2017

I.	DIVERSION PREVENTION	2
II.	PREVENTION OF PATIENT/CARETAKER DIVERSION	2
IV.	PREVENTING DIVERSION AT THE LOADING DOCK	4
V.	PREVENTION OF DIVERSION DURING STORAGE	4
VI.	PREVENTION OF DIVERSION DURING SALE	4
VII.	PREVENTION OF DIVERSION OF WASTED PRODUCT	5
VIII.	ZERO TOLERANCE POLICY	5
VIII.	ZERO TOLERANCE POLICY	6
I.	POLICY	6
I.	DEFINITIONS	6















**EXHIBIT**  
**26**

**PACKAGING**  
**SAMPLES**

Exhibit 26 Packaging Samples

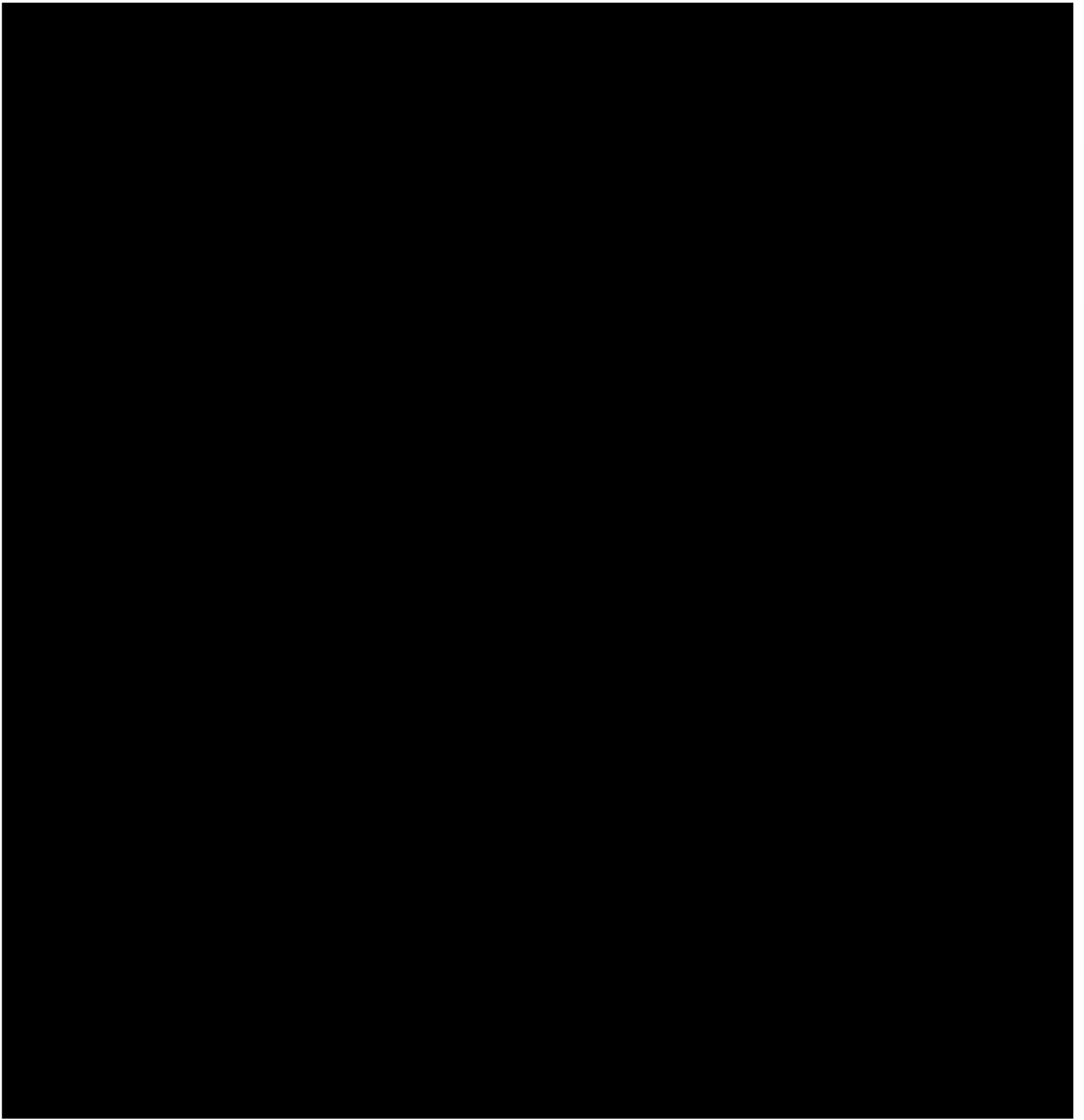


Exhibit 26 Packaging Samples

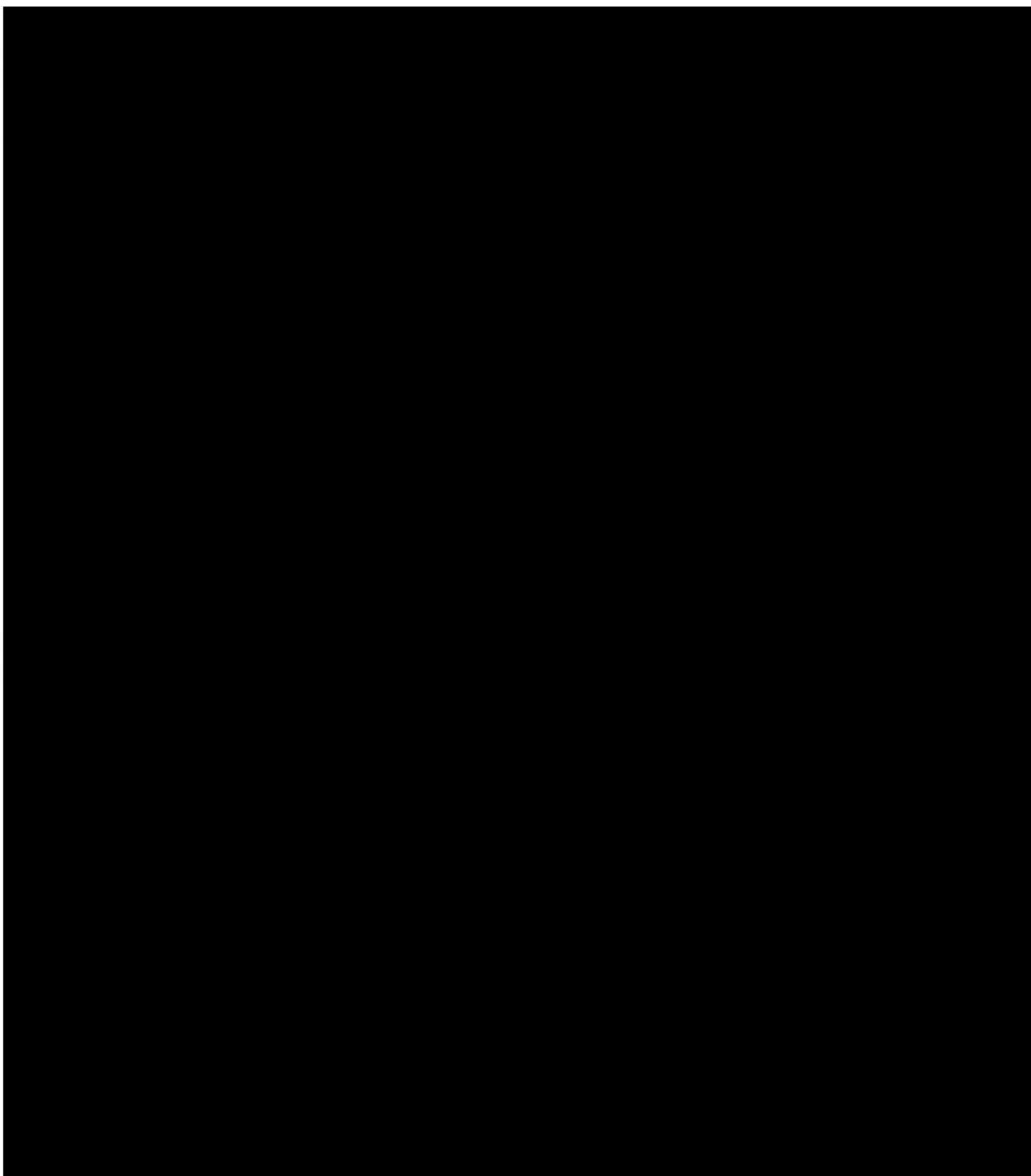




Exhibit 26 Packaging Samples

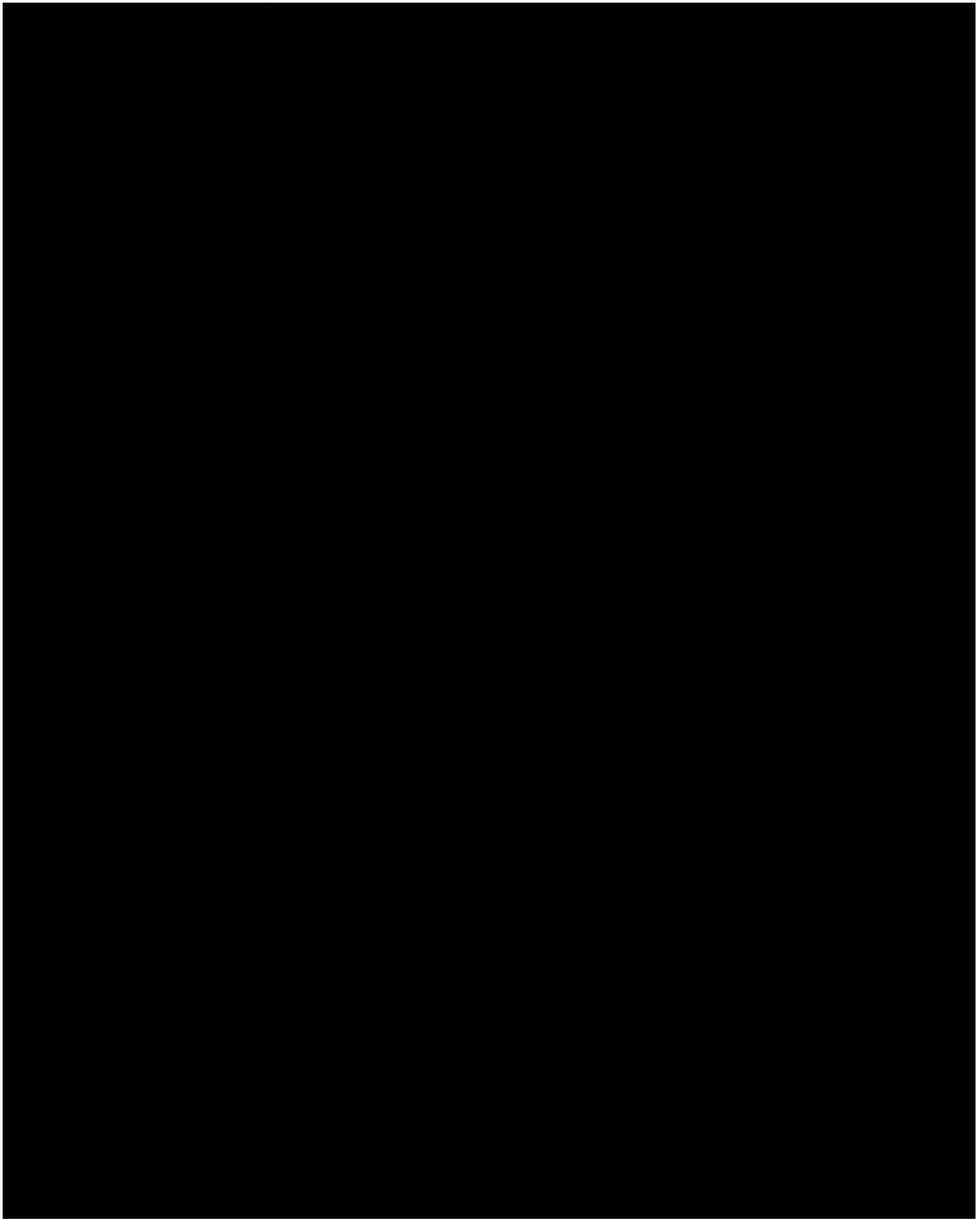


Exhibit 26 Packaging Samples

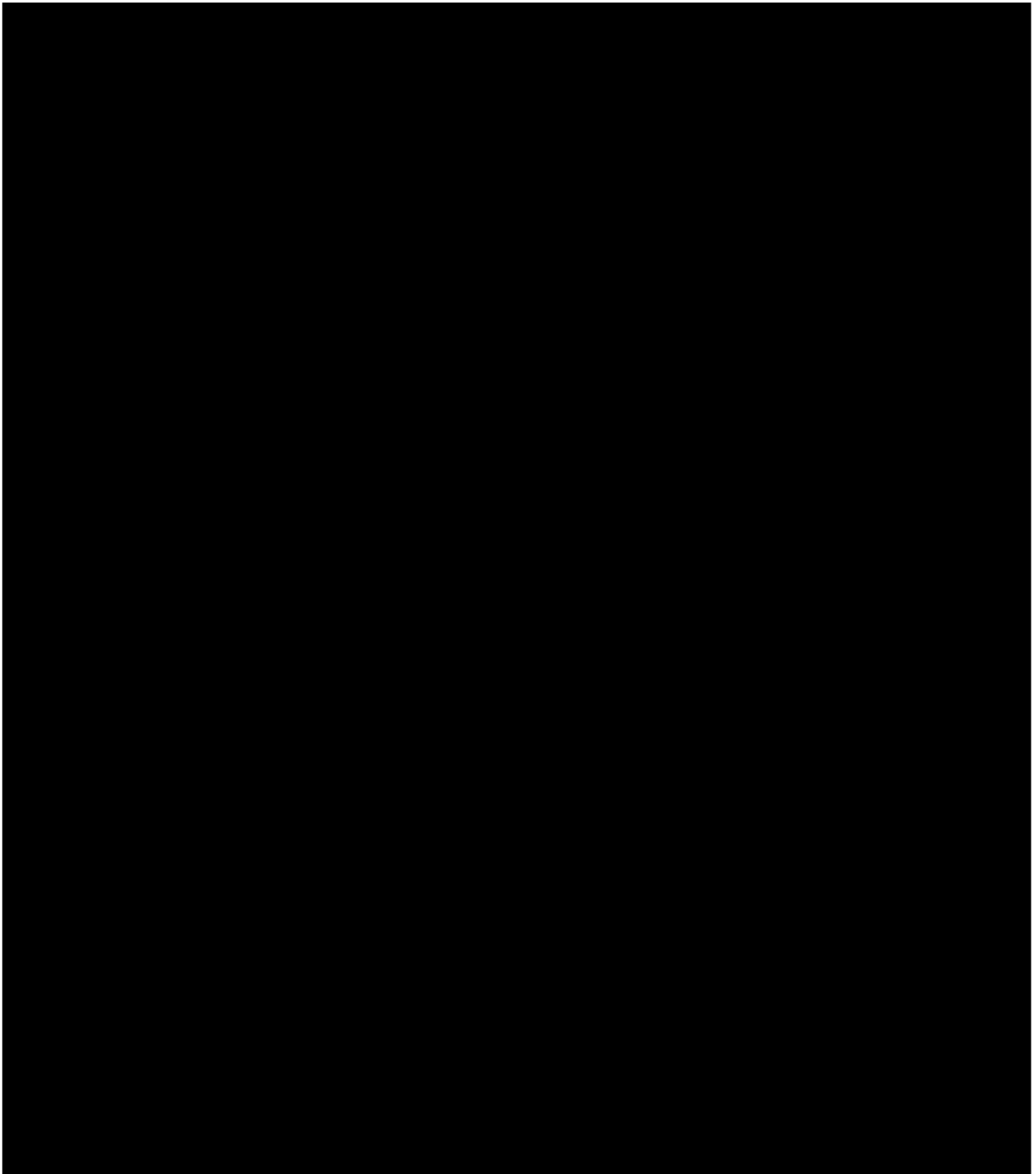
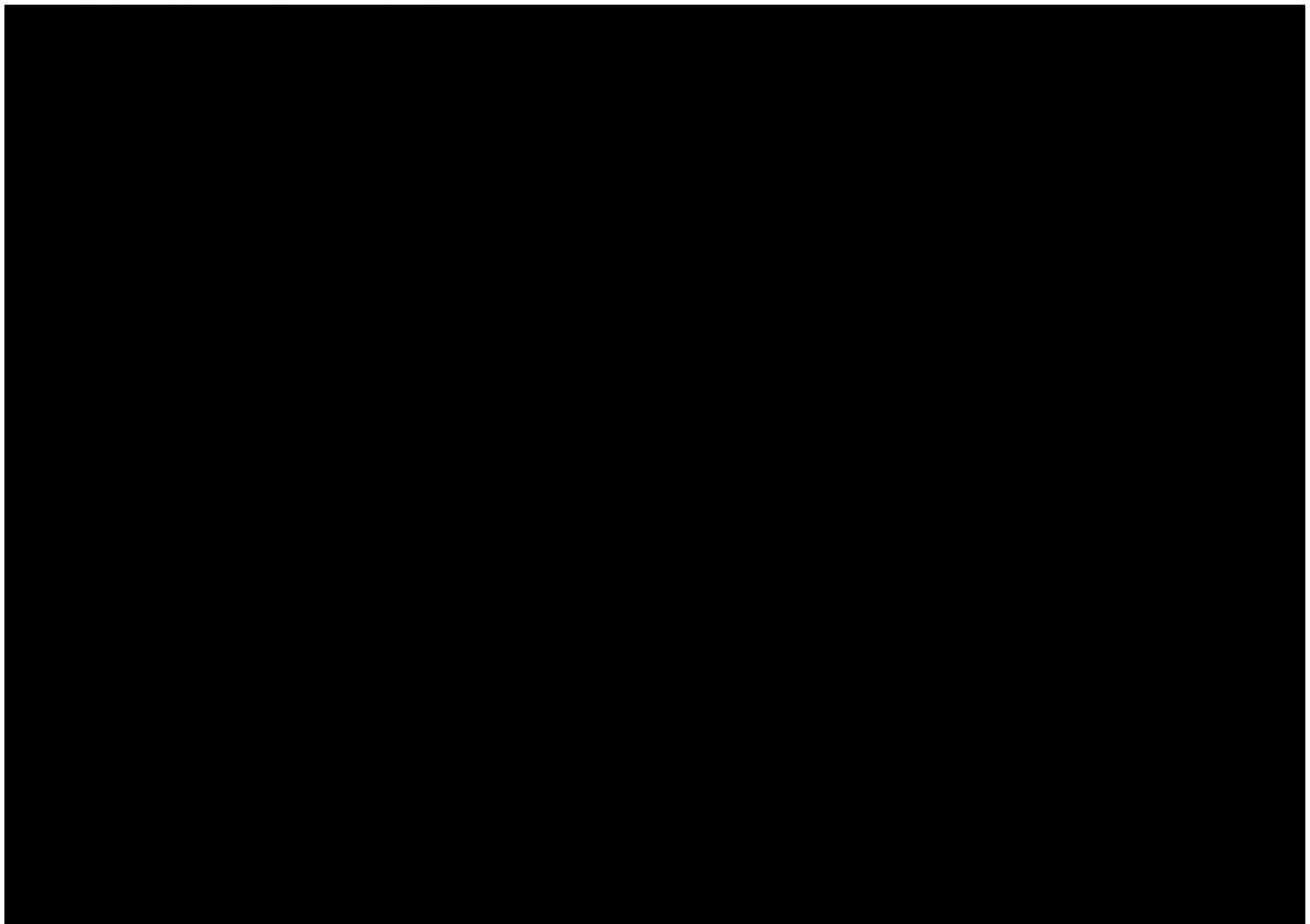


Exhibit 26 Packaging Samples



**EXHIBIT**

**27**

**LABEL  
EXAMPLE**

Exhibit 27 Label Example

All Fonts will be at least 8-pt.

Cultivation/Processor/Dispensary

**UIN:000**

License No:

Harvest Date:


*Expire Date*

Harvest Batch:

Product Id & Net Weight:

Strain:

Packaged Date:

Unknown Laboratory		Test Batch:	Laboratory Analysis & Cannabinoid Profiles
This product has been tested for cannabinoid potency, foreign matter contamination, pesticide, fertilizer residue, and moisture content on the following date: <b>08/30/2019</b> , the results are as follows:			
Molsture: Pass	Fertilizer: Pass	CBD - 0.0%	
Pesticide: Pass	THC - 0%	CBDA - 0.0%	
		Store in original package in a cool, dry place out of direct sunlight	

**“DO NOT EAT. For use by qualified patients only. Keep out of reach of children. Marijuana use during pregnancy or breast-feeding poses potential harms. ”**  
This product is not approved by the FDA to treat, cure, or prevent any disease



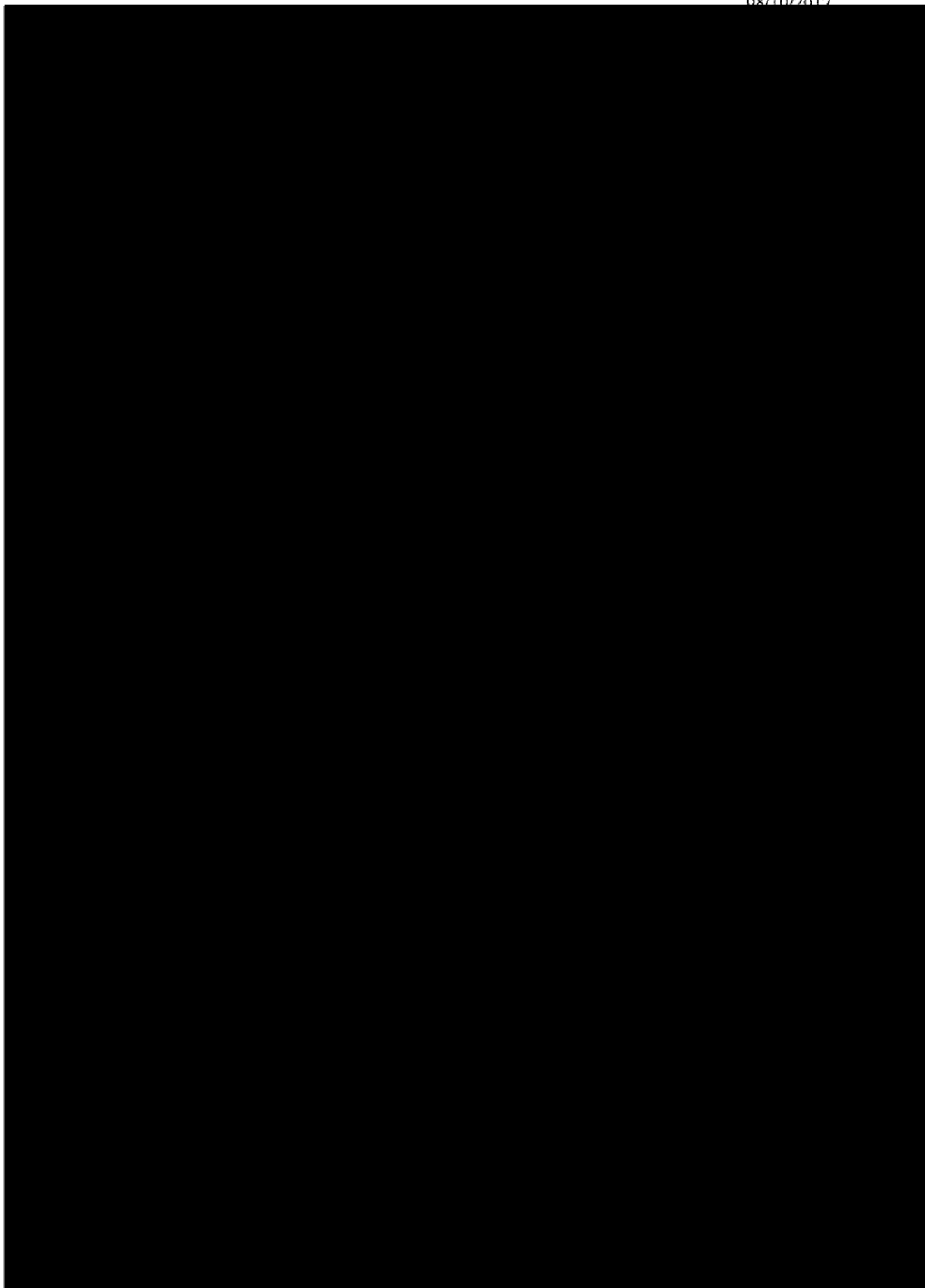
**EXHIBIT**  
**28**

**TRANSPORTATION**  
**MANIFEST SOP**

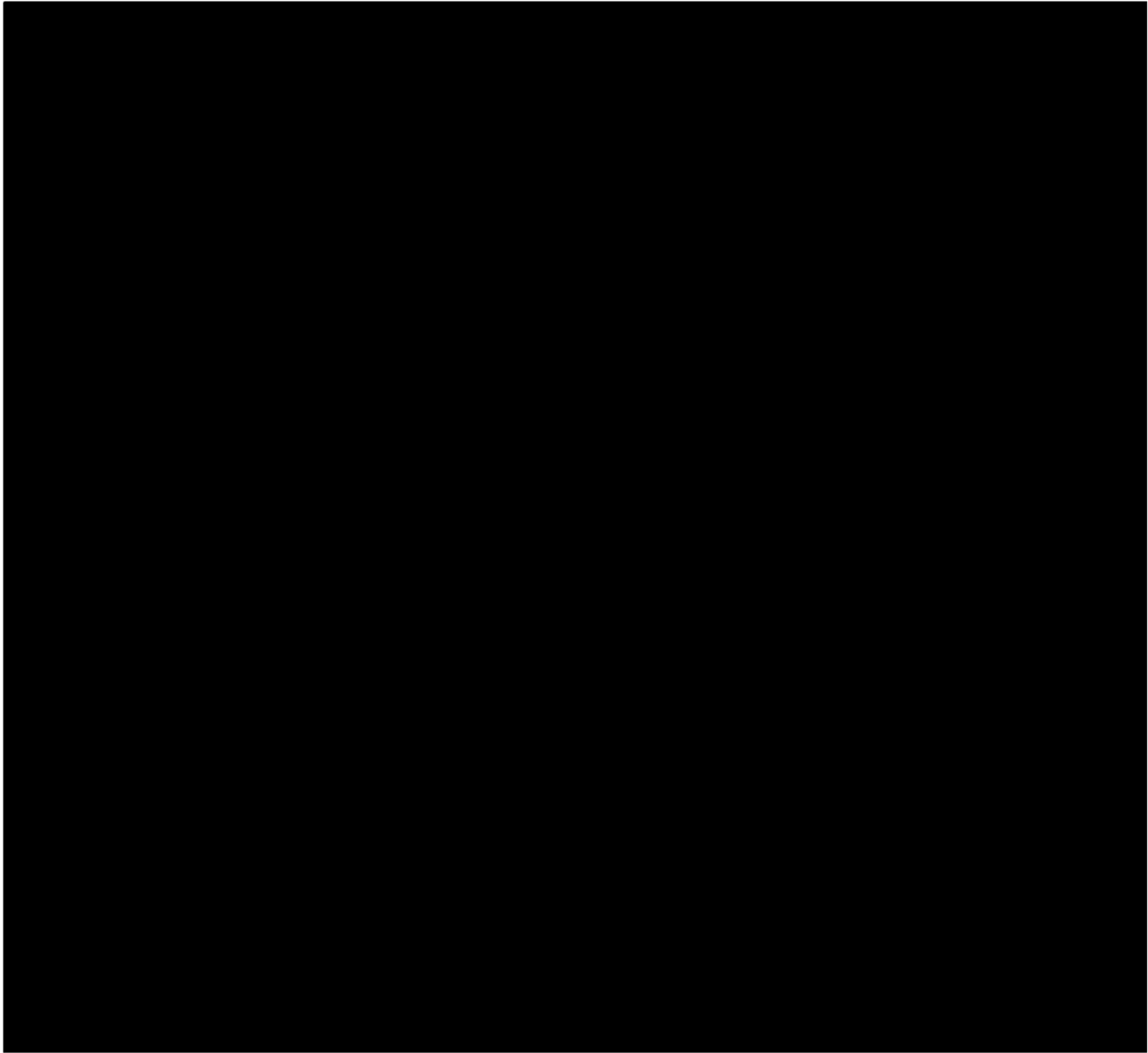
## Standard Operating Procedure

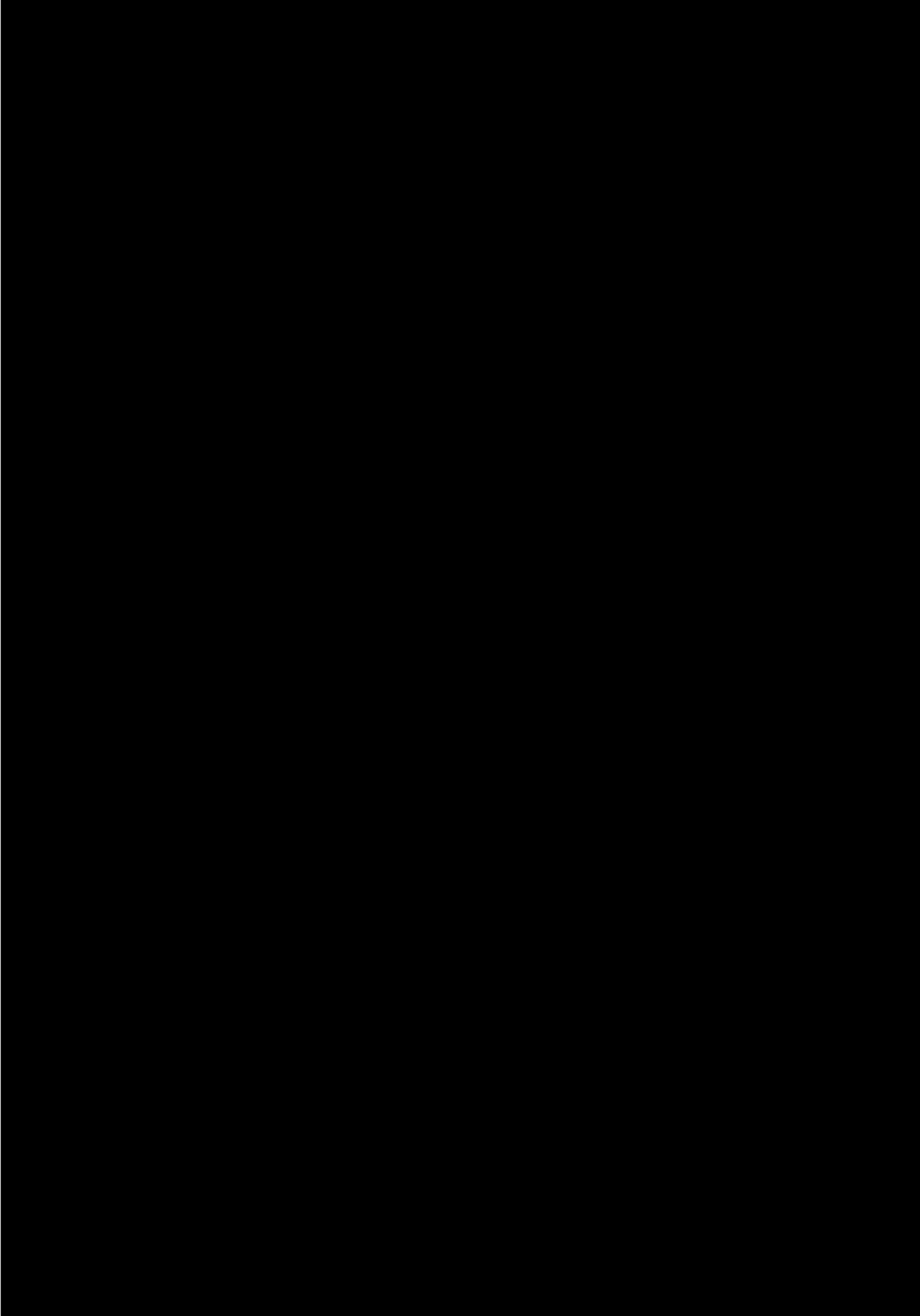
Manifest

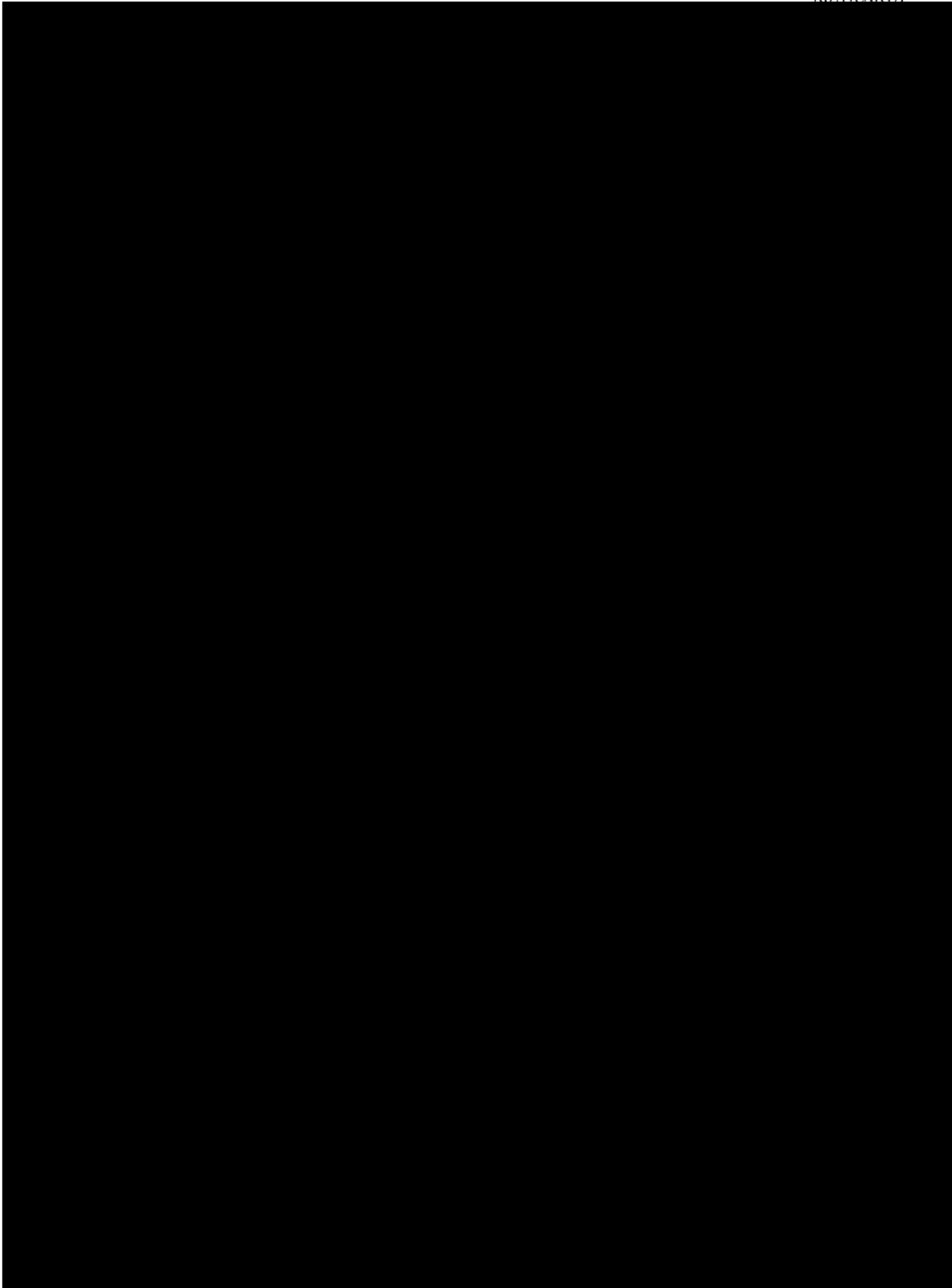
2017







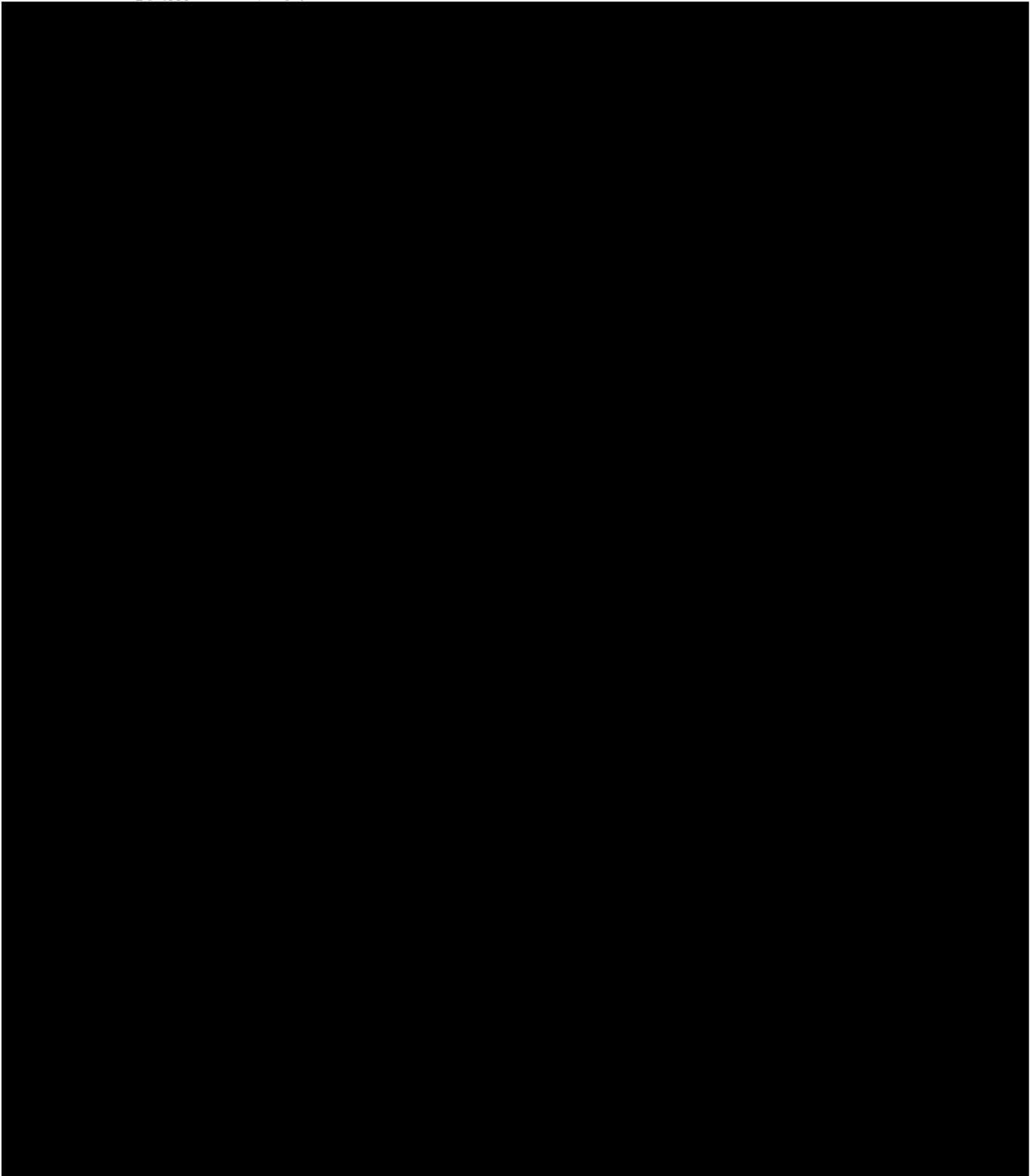




**EXHIBIT  
29**

**SAMPLE  
TRANSPORT MANIFEST**

**SAMPLE STATE MEDICAL MARIJUANA TRANSPORT MANIFEST**



**EXHIBIT  
30**

**LETTERS  
OF  
SUPPORT**



## **Economic Impact Analysis**

### **Delta Medical Cannabis Company Project**

Economic Impact Analysis of a medical marijuana cultivation facility located in Newport, Arkansas for Delta Medical Cannabis Company Project. The job creation and wage information was provided by the prospect and the analysis is conducted using the provided data. The study represents the impact on the economy of Newport and the surrounding communities only and not on the state economy as a whole.

#### **Direct Economic Impact**

The project proposes to create 30 jobs. The average wage with benefits is projected to be \$19.91 per hour, which would correlate to \$41,412 per year per employee. The projected jobs are higher than the current average county wage of \$32,182 per year. In addition, the facility would increase the property tax collections of the county when constructed. The direct economic impact would be significant for Newport and Jackson County.

*Total Annual Direct Local Payroll:* Payroll - \$1,242,600

*Total Annual Direct Local Taxes:* Local Taxes - \$65,383

#### **Indirect Economic Impact**

The Indirect Economic Impact comes from ancillary jobs created by a need industry and is calculated by a multiplier effect from the direct jobs. The multiplier effect for indirect creation by manufacturing jobs in Jackson County, Arkansas is 1.57. This means an additional 47 jobs would be created in relation to the operations in the plant. The majority of these jobs would be created within 24 months. These jobs would include increased transportation jobs, agricultural supply jobs and specialty jobs related to the new facility. The average anticipated hourly wage for the indirect jobs would be \$17.92 per job for an annual average wage of \$37,274. The indirect impact would also be significant for Newport and Jackson County.

## Exhibit 30 Letters of Support

*Total Annual Indirect Local Payroll:* Indirect Payroll – \$1,751,878

*Total Annual Indirect Local Taxes:* Indirect Taxes - \$43,340

### **Induced Economic Impact**

The Induced Economic Impact would include the number of jobs created in the area economy because of the payroll being spent by both the direct and indirect jobs. These jobs are primarily in the retail and services sectors of the economy. The multiplier effect for 30 jobs at \$19.91 per hour and 47 jobs at \$17.92 per hour is 1.62 for a total of 125 additional jobs. Being in the retail and services sectors, these jobs will have an hourly average wage of \$11.13, which is an annual wage of \$23,150. Again, the induced impact will also be significant for the local economy.

*Total Annual Induced Local Payroll:* Induced Payroll - \$2,870,600

*Total Annual Induced Local Taxes:* Induced Taxes - \$96,257

### **Overall Economic Impact**

The overall economic impact of the project as proposed would be significant for Newport, Jackson County and the surrounding communities. The total direct, indirect and induced job creation would be approximately 202. Creating this number of jobs in northeast Arkansas would help the local economy continue to grow. The fact that the cultivation facility combines both agriculture and manufacturing, both strong sectors currently in Jackson County, also means that several existing businesses would have the opportunity to expand to meet the needs of the new facility.

*Total Annual Local Payroll:* Payroll - \$5,865,078

*Total Annual Local Taxes:* Taxes - \$204,980

Based on the Economic Impact Analysis the Newport Economic Development Commission strongly supports the location of a cultivation facility in Newport, Arkansas as do the leaders of the community. Should this project be selected for a cultivation license, the Newport Economic Development Commission will work with the company to insure the facility is successful and will bring the maximum impact to the local community.



## Exhibit 30 Letters of Support

MAYOR  
DAVID STEWART EXT 112

ADMINISTRATIVE ASSISTANT  
RITA COOPER, EXT 112

CLERK/TREASURER  
DEBORAH K. HEMBREY, EXT. 117

615 THIRD STREET  
NEWPORT, AR 72112

# City of Newport

PHONE: (870) 523-6568  
FAX: (870) 523-4365

[www.newportar.org](http://www.newportar.org)

August 25, 2017

Dr. Ronda Henry-Tillman  
Chairwoman, Arkansas Medical Marijuana Commission  
Arkansas Beverage Control Administration  
1515 Building  
1515 W 7th Street, Ste. 503  
Little Rock, AR 72201

### **Re: Support for Delta Medical Cannabis Company's Medical Marijuana Cultivation Facility**

Dr. Henry-Tillman:

The City of Newport supports the location of a medical marijuana cultivation in the Jackson County, Arkansas. The Newport Economic Development Commission has conducted several public input sessions concerning the development of a cultivation facility and the city has received no opposition to the location of a facility through these meetings.

The City of Newport is supportive of the economic benefit that the business would bring to our Tier 4 County and of the compassionate care opportunities provided to the citizens of Arkansas through the dispensary. Jackson County has a strong business mix and is in the process of rebounding from the offshoring movement in the late 1990's. This business would be a strong complement to our existing efforts to rebuild the local economy.

Specifically, we support the Delta Medical Cannabis Company's application. We know you will give the application full consideration. It is our hope that the application is approved and the cultivation facility can serve the state for many years to come.

Sincerely



David Stewart  
Mayor



Proud Past Bright Future



## JEFF PHILLIPS

**Jackson County Judge**  
**Jackson County Court House**  
**208 Main St.**  
Newport, Arkansas 72112

Phone: 870-523-7400  
Fax: 870-523-7441  
Cell: 870-512-9756  
jeffp@jacksoncountyar.us

August 25, 2017

Dr. Ronda Henry-Tillman  
Chairwoman, Arkansas Medical Marijuana Commission  
Arkansas Beverage Control Administration  
1515 Building  
1515 W 7th Street, Ste. 503  
Little Rock, AR 72201

**Re: Support for the Delta Medical Cannabis Company's Medical Marijuana Cultivation Facility**

Dr. Henry-Tillman:

Jackson County, as a Tier 4 County in northeast Arkansas, supports the location of a medical marijuana cultivation facility in Jackson County. The county has a strong agricultural history and the farming sector remains the largest economic sector in our county. We believe that our area will provide experience and expertise that will help any cultivation facility succeed.

Jackson County is conveniently located in the state as a central location which would allow distribution to dispensaries throughout eastern, northeastern and central Arkansas. Jackson County has always been a wet county. Our citizens and particularly our law enforcement community are very familiar interacting with businesses that operate in a highly regulated environment. My visits with Jackson County law enforcement officials have produced no opposition to the location of a cultivation facility in Jackson County.

Specifically, Jackson County supports the Delta Medical Cannabis Company's application to locate in Jackson County, Arkansas. We believe this is a strong team that can have a quality facility. If you have any questions, please feel free to call me.

Sincerely,

Jeff Phillips  
County Judge



August 25, 2017

Dr. Ronda Henry-Tillman  
Chairwoman, Arkansas Medical Marijuana Commission  
Arkansas Beverage Control Administration  
1515 Building  
1515 W 7th Street, Ste. 503  
Little Rock, AR 72201

**Re: Support for Delta Medical Cannabis Company's Application for a Medical Marijuana Cultivation Facility**

Dr. Henry-Tillman:

The Newport Economic Development Commission was created by a vote of the citizens of Newport in 2002 to promote economic development in the city limits of Newport, Arkansas. Over the last few months, the Newport Economic Development Commission has conducted several public presentations on the medical marijuana amendment and the process by which the product will be cultivated and dispensed. This outreach has included a taped interview on Cable15 TV which over 1,300 people in the community viewed on Facebook with no negative comments. To date, the Newport Economic Development Commission has experienced no opposition to the location of a medical marijuana cultivation facility on a qualified property in Newport, Arkansas.

A medical marijuana cultivation facility would benefit Newport from three perspectives: job creation, business development and tax revenue. All three of these outcomes are in line with the Strategic Focus Plan of the Newport Economic Development Commission. Therefore, the Commission strongly supports the location of a medical marijuana cultivation facility in Newport.

Specifically, the Newport Economic Development Commission supports Delta Medical Cultivation's application to locate a cultivation facility in Jackson County. We are personally acquainted with several people on the team and we feel their business model is very sound. They will provide a quality product for medical needs in the state. If you have further questions about our support, please feel free to call me.

Sincerely,

A handwritten signature in black ink, appearing to read "Jon Chadwell".

Jon Chadwell  
Executive Director

201 Hazel Street  
P.O. Box 766  
Newport, Arkansas 72112

Proud Past. **Bright Future**

Phone 870-523-1009  
Fax 870-523-1055  
[www.newportaredc.org](http://www.newportaredc.org)

Exhibit 30 Letters of Support

70 / 38 / 4  
70 / 38 / 4  
70 / 38 / 4



THE SENATE  
STATE OF ARKANSAS

CHAIR  
AGRICULTURE, FORESTRY AND ECONOMIC DEVELOPMENT

MEMBER  
LEGISLATIVE COUNCIL  
JOINT ENERGY  
JOINT BUDGET  
TRANSPORTATION, TECHNOLOGY AND LEGISLATIVE AFFAIRS  
RULES, RESOLUTIONS AND MEMORIALS

September 5, 2017

Arkansas Medical Marijuana Commission  
1515 Building  
1515 West 7th Street, Suite 503  
Little Rock, Arkansas 72201

Dear Commission Members:

Please accept this letter in support of a medical marijuana dispensary or a medical marijuana cultivation center in Jackson County, which is a tier 4 county. A facility in Jackson County would provide new employment opportunities, which could have an economic impact on local communities, the county and region.

Respectfully, I ask you to give Jackson County every possible consideration for the establishment of a medical cannabis facility. Thank you for your time and attention in this matter. If I can be of further assistance, please do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink that reads "Ronald Caldwell".

Ronald Caldwell  
State Senator  
District 23

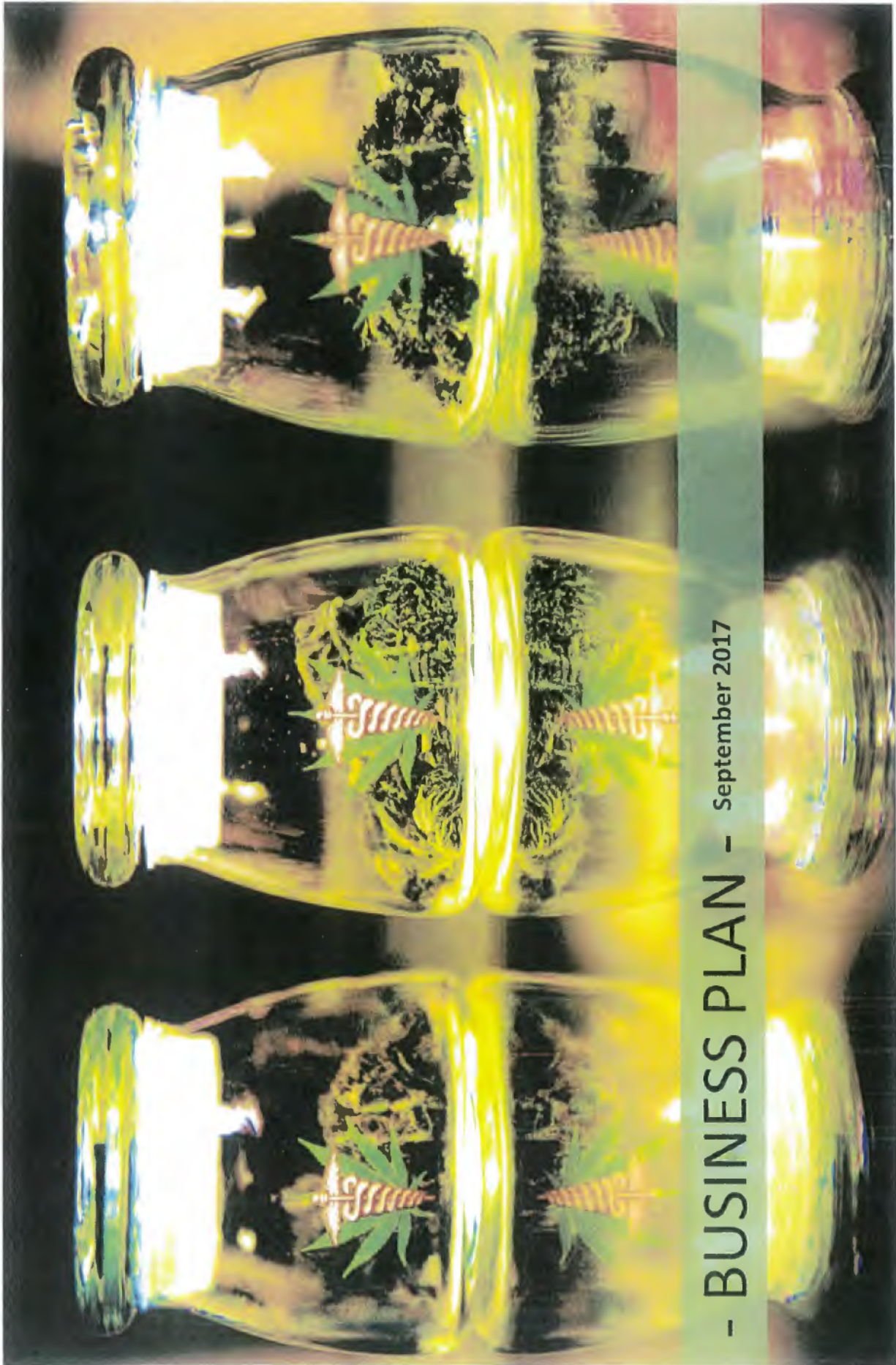
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**EXHIBIT  
31**

**BUSINESS  
PLAN**





- BUSINESS PLAN - September 2017

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EXECUTIVE SUMMARY

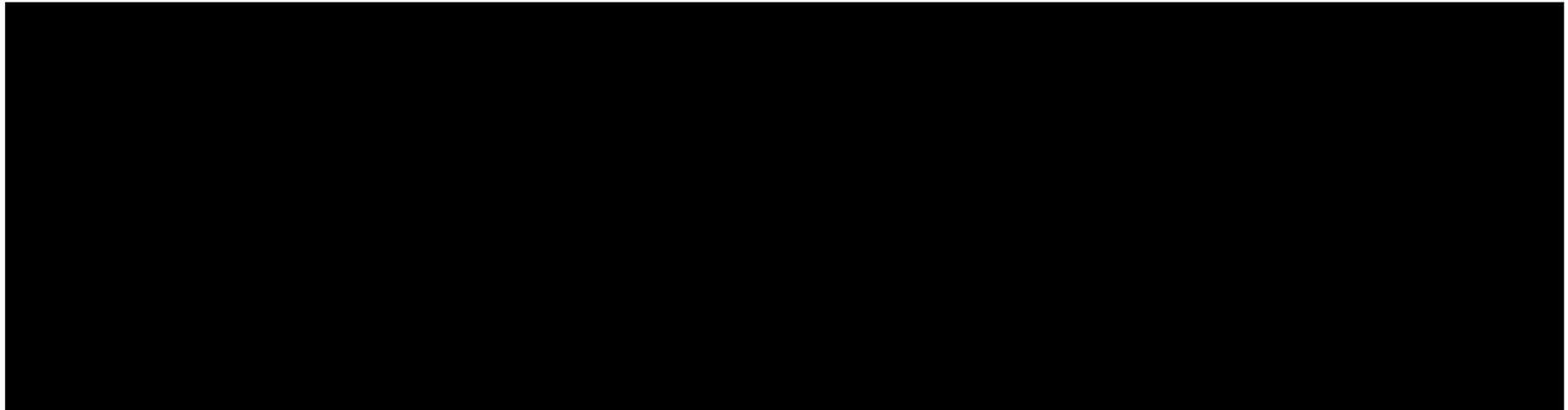




EXECUTIVE SUMMARY



## EXECUTIVE SUMMARY



### CONTACT INFORMATION

Principal:	Doug Falls. CEO
Company Name:	Delta Medical Cannabis Company, LLC
Future Business Address:	7301 Victory Blvd., Newport, Arkansas 72112

## Community outreach plan

It will be crucial for Delta Medical to become a valued member of the Jackson County and Northeast Arkansas community. The company, as a good corporate citizen, will work with regional community groups and non-profit organizations like Northeast Arkansas Learning Initiative with an emphasis on early childhood education to give children the tools to succeed in life and not be diverted toward drugs. Educating the community, actively participating and volunteering with local groups, and making financial donations and sponsoring local causes and events will be core components of the plan. It will also include a jobs program for qualified locals, with a focus on training and hiring veterans.

### ❖ Website

The Delta Medical website will be education focused, answering questions about medical marijuana and Arkansas' program. It will make it clear that Delta Medical will be a thoughtful member of the community. The site will update the public on company activities in the region.

### ❖ Seminars

The company will educate and inform its community-at-large by offering monthly educational seminars for patients, physicians, and the public on the pharmacological uses and benefits of medical marijuana, advancements in the field, and industry best-practices. Members of the company, industry experts, community leaders, and members of the scientific community will regularly participate in these seminars.

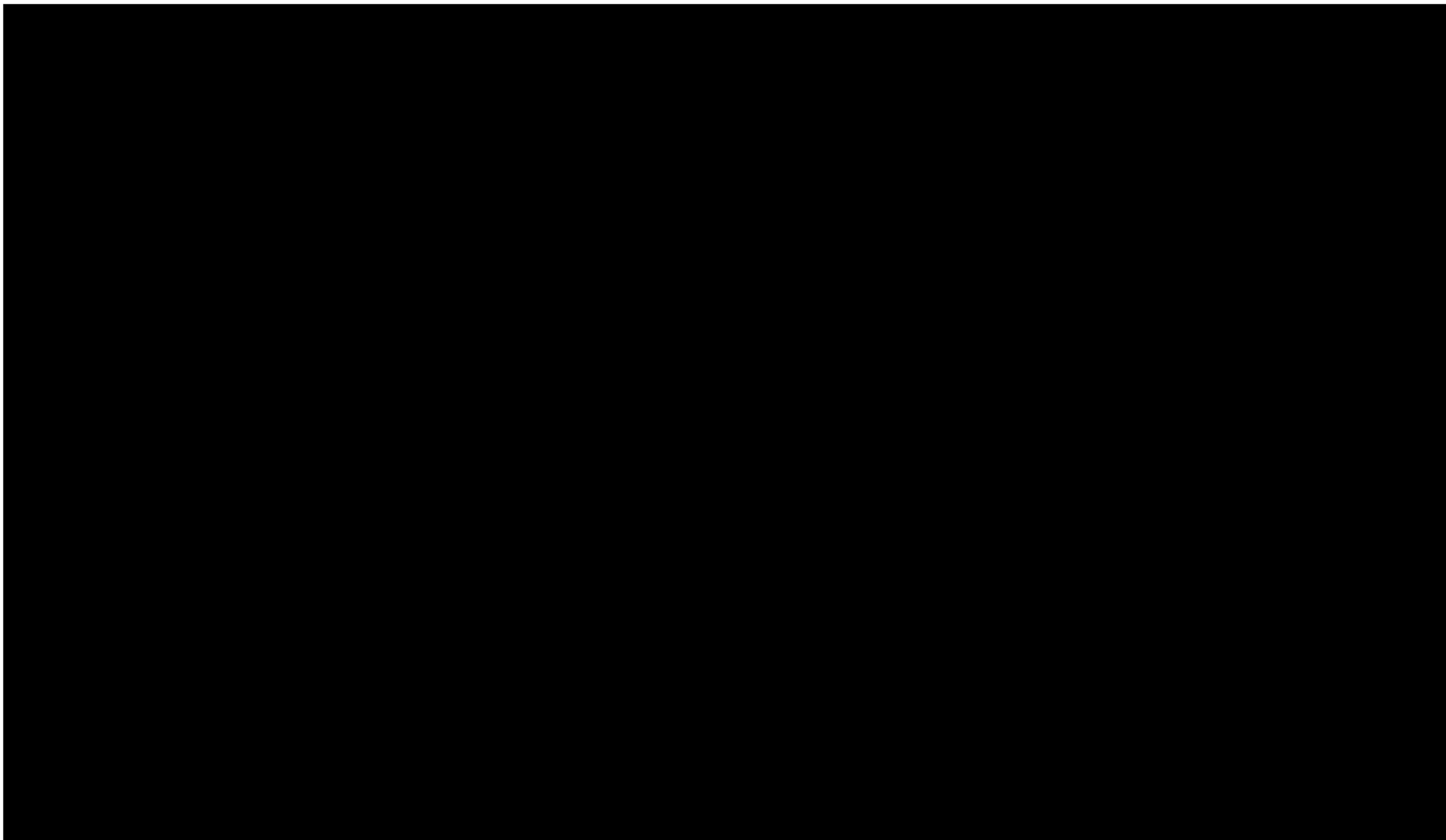
### ❖ Employment Program for Veterans and Qualified Locals

Delta Medical will establish an employment program that will train local veterans and enable them to enter the medical marijuana industry and identify other qualified local candidates for employment with the company. Will Culpepper, a retired United States Army Infantry Platoon Sergeant, is the company's Director of Security. Local veterans have the necessary skill sets and experience to serve our company in security and other roles. Delta Medical believes it is important to have qualified candidates on its team that, among other things, can offer the company a patient's perspective. A large portion of the available patient pool will be veterans.

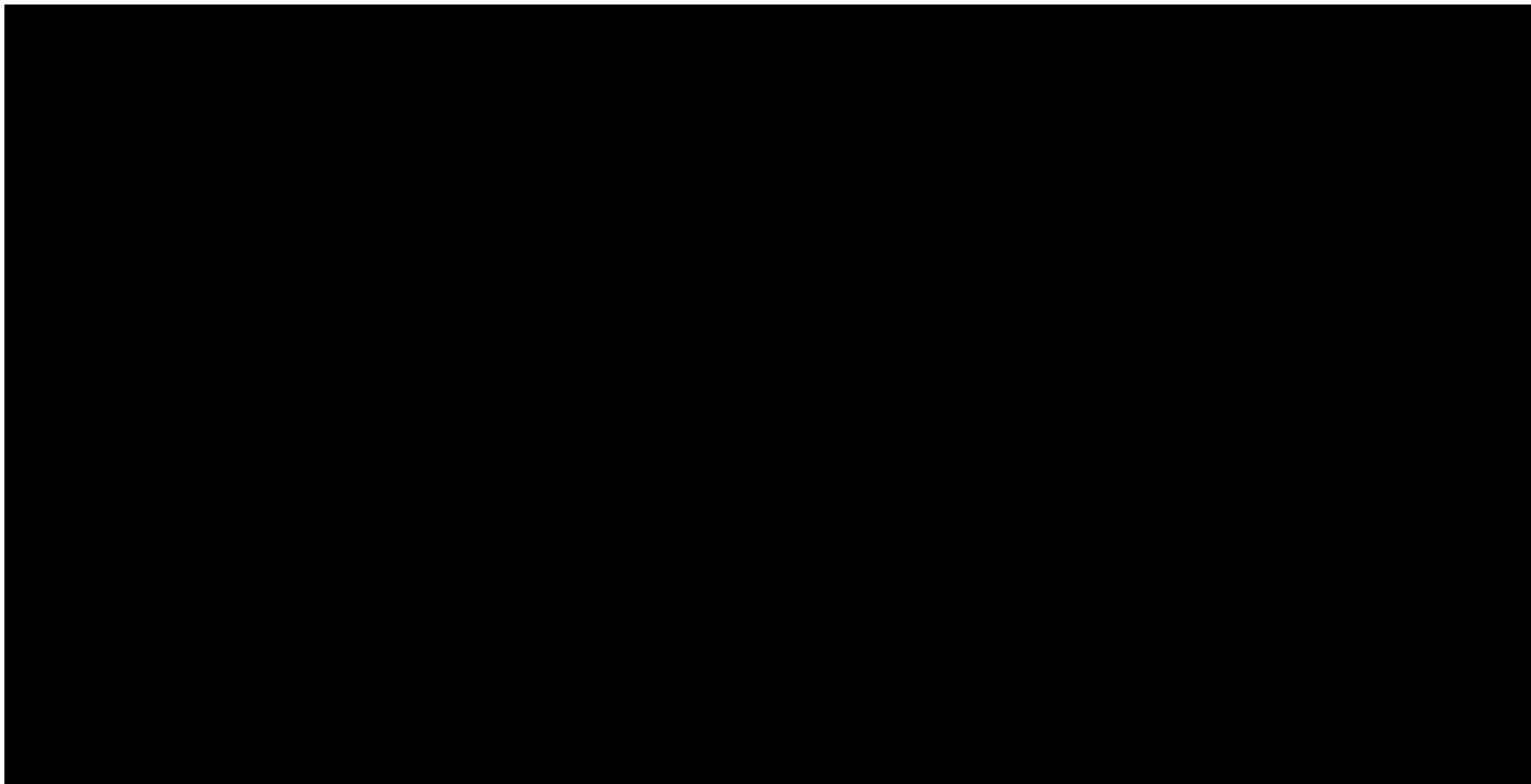
INDUSTRY & MARKET ANALYSIS



## 1.1. INDUSTRY KEY TRENDS



## 1. INDUSTRY KEY TRENDS



## 1.2. Industry Specifics

### ❖ Caregivers, Legal Consumption and Allowable Forms of Medical Marijuana

Qualifying patients are prohibited from smoking medical marijuana anywhere smoking tobacco is also prohibited, per Act 740 of the 91st General Assembly. Act 640 prohibits patients from smoking marijuana in the presence of someone younger than 14, inside of a motor vehicle, in the presence of a pregnant woman, and in the presence of another person if the marijuana smoke might cause the second person to be under the influence of marijuana. It also prohibits patients under the age of 21 from smoking marijuana, although they are still permitted to ingest it via other means, such as consuming it in an edible or ingesting an infused capsule or tincture. Act 479 prohibits Arkansas National Guard or U.S. military members from participating in the program as either patients or designated medical marijuana caregivers.

### ❖ Facilities and Locations

A cultivator may only manufacture medical marijuana in an enclosed, locked facility located within the State of Arkansas. A cultivator production facility may not be located within 3,000 feet of a public or private school, church, or daycare center existing before the date of the cultivation facility application. If a city, town or county in which the company will be operating has enacted zoning restrictions, the company must provide a sworn statement certifying that the cultivation facility will operate in compliance with the restrictions. The facility will be subject to inspection by the Alcoholic Beverage Control Division.

### ❖ Hours of Operation

The company's medical marijuana cultivation and production facility may operate 24 hours a day, but it will be restricted to transporting medical marijuana to another cultivation facility, dispensary or approved laboratory only between the hours of 7 a.m. and 9 p.m.

### ❖ Manufacturing and Processing of Concentrates and Extracts

Delta Medical will be prohibited from using solvents classified as "Class 1" by the FDA Guidance, Table, 1, published in the Federal Register on Dec. 24, 1997, in the manufacture of cannabinoid concentrates and extracts. The company may only use a hydrocarbon-based solvent that is at least 99% purity or a non-hydrocarbon-based solvent that is food-grade. It will be required to utilize a professional grade closed loop extraction system that is designed to recover the solvents and built to recognized codes and generally accepted engineering standards, such as those of the American National Standards Institute (ANSI), Underwriters Laboratories (UL), or The American Society for Testing and Materials (ASTM). If using carbon dioxide in processing, the company must use a professional closed loop carbon dioxide gas extraction system where every vessel is rated to a minimum of six hundred pounds per square inch.

## 1.2. Industry Specifics

### ❖ Product Advertising, Testing and Labeling

The Alcoholic Beverage Control Division will regulate advertising, marketing packaging, and promotion of dispensaries and cultivation centers, with specifics yet to be finalized. Products must meet all packaging and labeling requirements.

As a cultivator/processor, Delta Medical will be required to contract with an approved and accredited laboratory to test the medical marijuana products it produces. All products must first be sampled and tested in accordance with testing standards developed by the Department, and meet standards for contaminants, pesticides, and residual solvents. Medical marijuana must be tested for (1) pesticides, (2) moisture content, (3) THC and CBD concentration, and (4) heavy metals. Medical marijuana concentrates must be tested for (1) pesticides, (2) solvents, (3) THC and CBD concentrations, and (4) heavy metals.

### ❖ Packaging of Medical Marijuana

Delta Medical will be required to package usable medical marijuana that is intended for transport to another licensed facility (and not intended for sale to qualifying patients and designated caregivers without repackaging) in a shipping container affixed with a UIN generated by the Inventory Tracking System. Medical marijuana packages must not be shaped or designed in a manner that is likely to appeal to minors.

### ❖ Allowable Product Forms

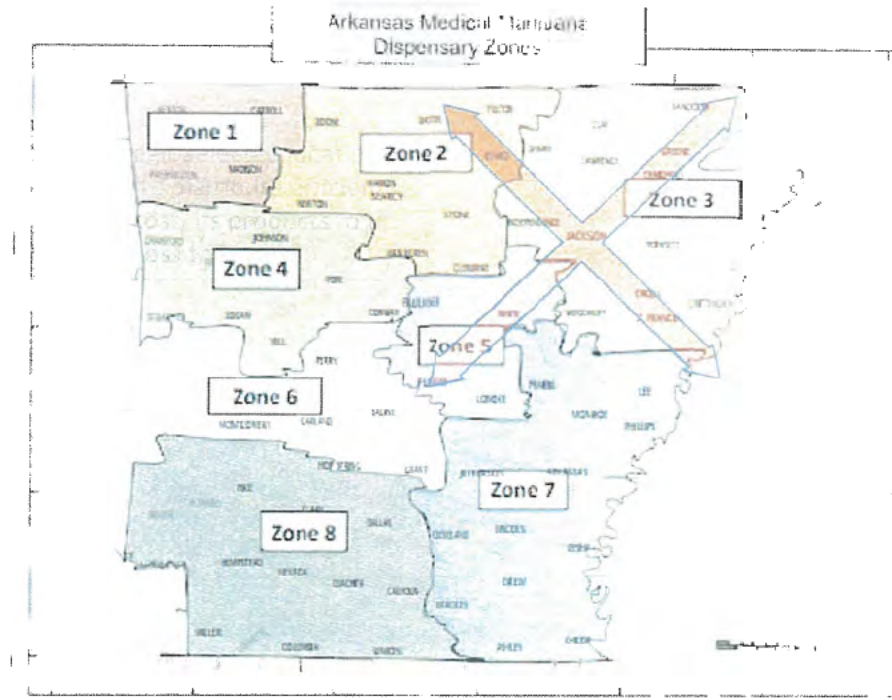
The company will be prohibited from manufacturing a medical marijuana product that by its shape and design is likely to appeal to minors, including but not limited to: (1) products that are modeled after non-cannabis products primarily consumed by and marketed to children; (2) products in the shape of an animal, vehicle, person or character; and (3) products that closely resemble familiar food and drink items that are attractive to minors, including, but not limited to, candy, cookies and brownies. The company is also prohibited from manufacturing a medical marijuana product that is made by applying cannabinoid concentrates or extracts to commercially available candy, food or beverage items. Act 640 allows the Marijuana Commission and the Alcoholic Beverage Control Division to regulate the “shapes and flavors” of marijuana products so as not to make them appeal to children. Food or drink that has been infused with usable marijuana may not contain more than ten milligrams (10mg) of active THC per portion and must be physically demarked. If portions cannot be physically determined, the entirety of the food or drink that has been infused must not contain more than 10 mg of active THC.



## 1 Industry Specific

### ❖ Distribution

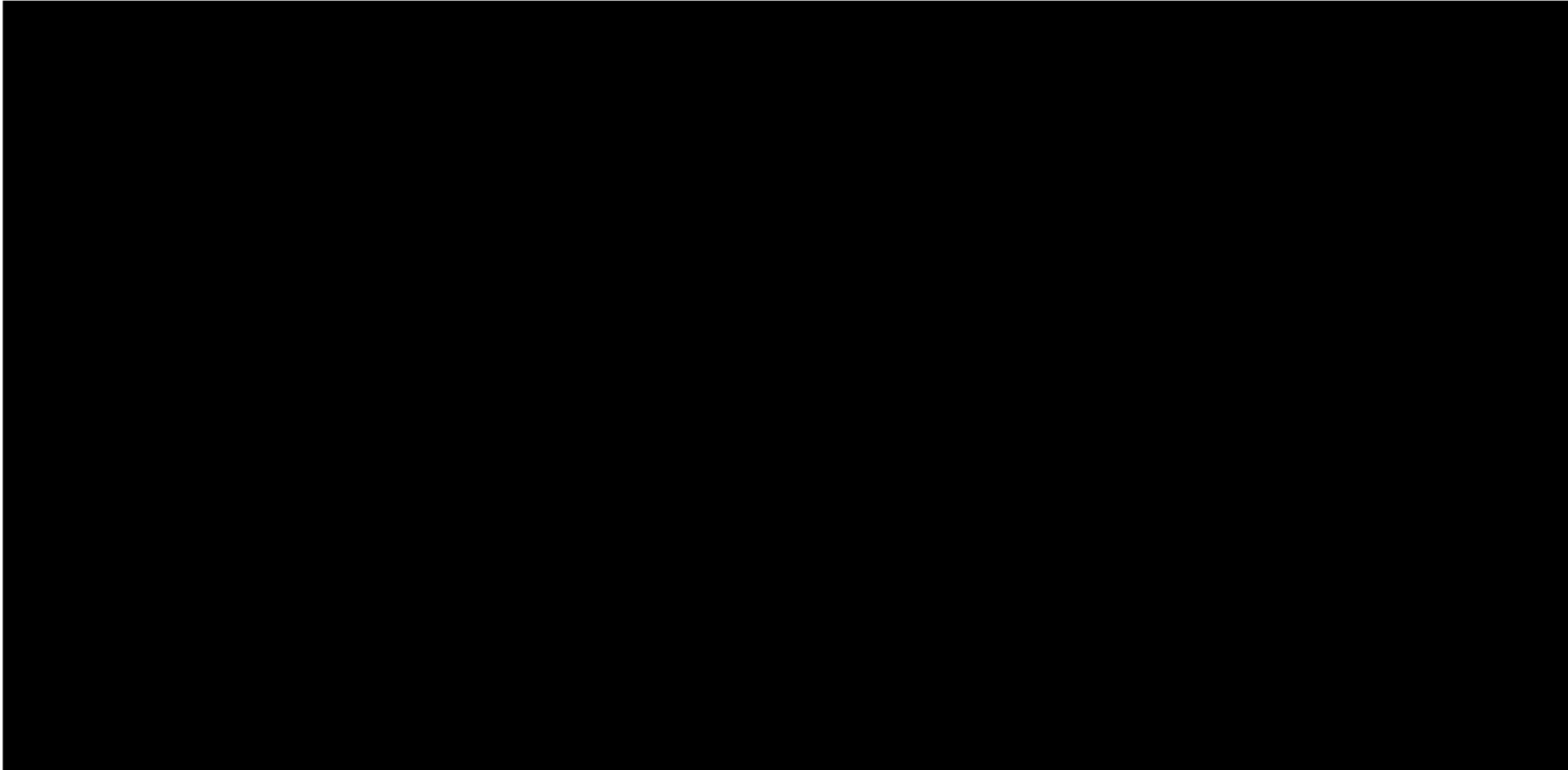
Delta Medical's cultivation and production facility may only distribute its products to licensed dispensaries or other licensed cultivator/processors within the State of Arkansas. Retail dispensaries will be limited to directly dispensing medical marijuana products only to qualifying patients or designated caregivers who possess a valid and current patient identification card. Dispensaries will be required to ensure patients are not dispensed an amount of medical marijuana that exceeds two and one-half ounces (2 ½ oz.) during a 14-day period. Dispensaries may also sell medical marijuana to a visiting qualifying patient if the patient produces evidence of his or her registry identification card or its equivalent issued by another state. Dispensaries are prohibited from using a self-service machine such as a vending machine for the purchase and dispensing of medical marijuana.



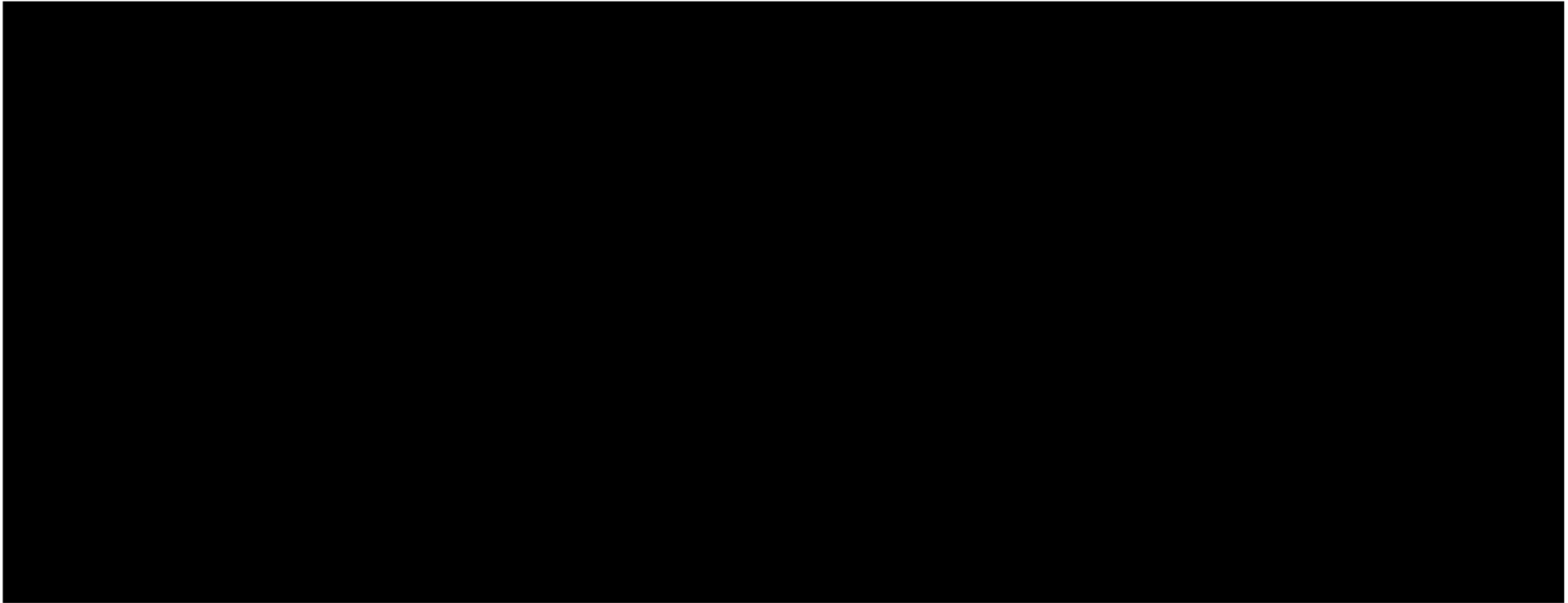
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The strategic selected location of Northeast Arkansas will enable the company to distribute efficiently (delivery frequency, speed of response, financial cost) its products to up to 32 potential retail dispensary wholesale clients across the state.

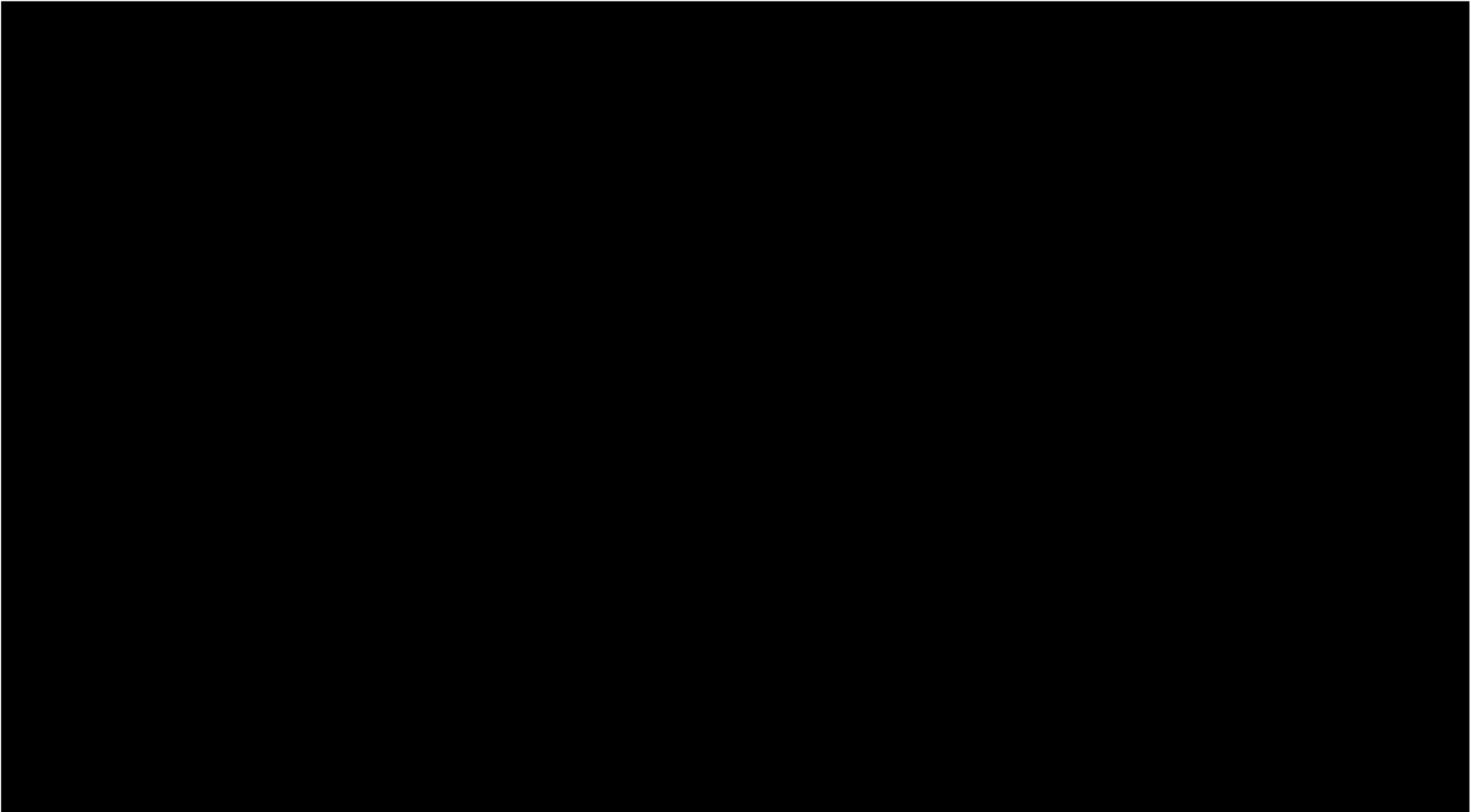
## 1.2. Industry Specifics



## 1.2. Industry Specifics



## 1.2. Industry Specific

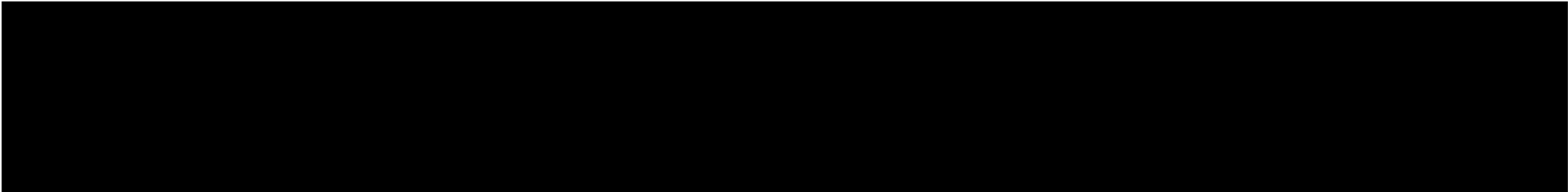
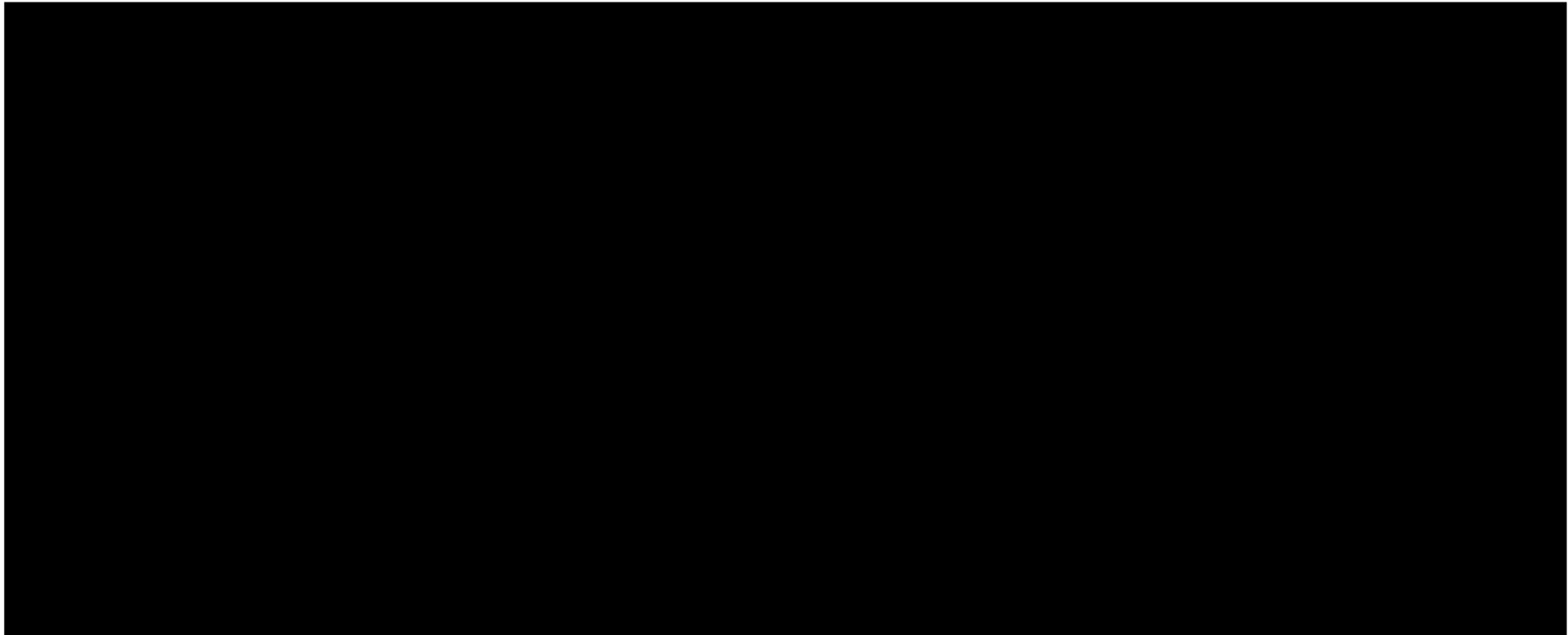


## 1.2 Industry Specifics

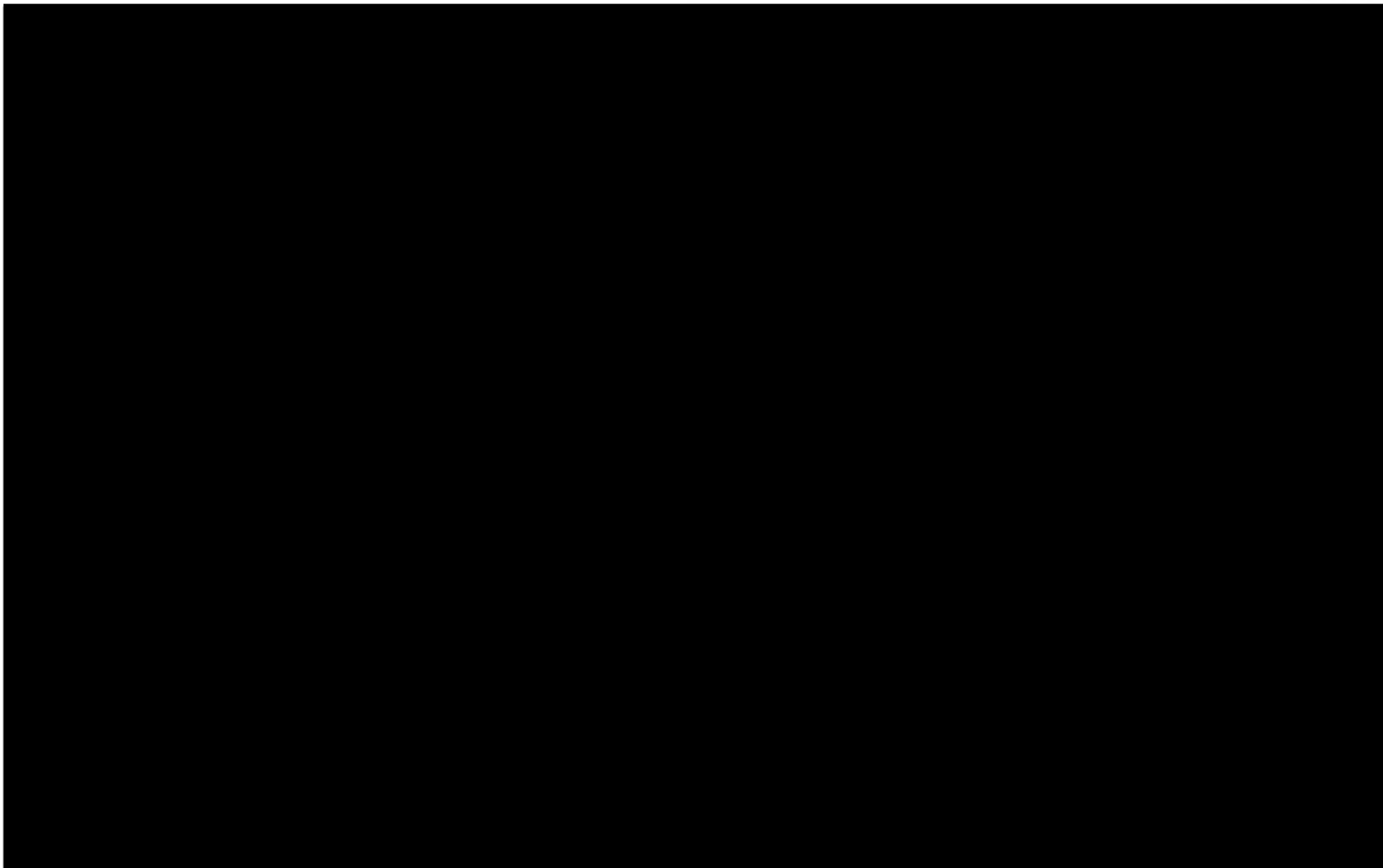


# 1. INDUSTRY AND MARKET ANALYSIS

## 1.3. Market Size & Demographics



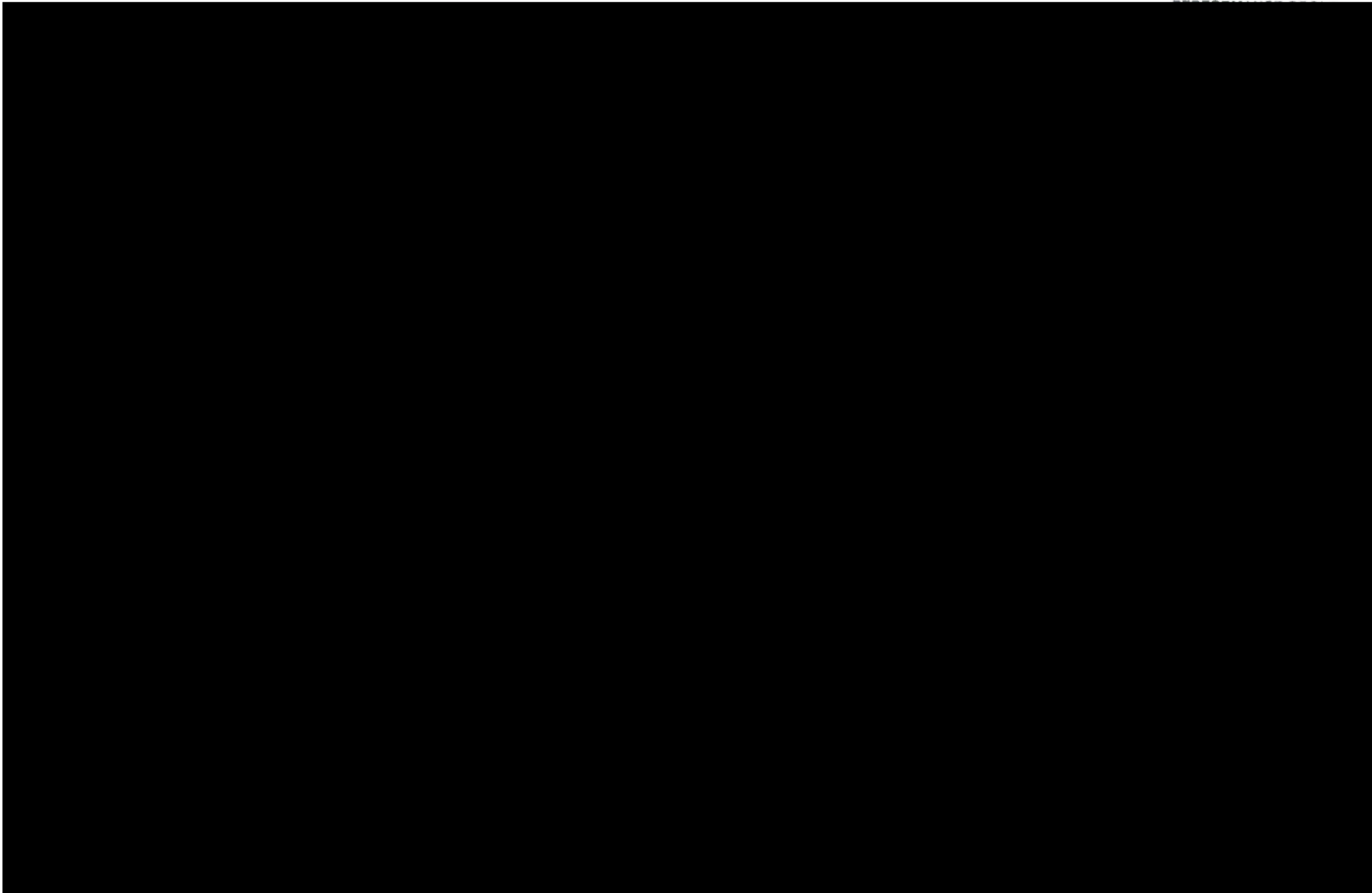
## 1. INDUSTRY & MARKET ANALYSIS



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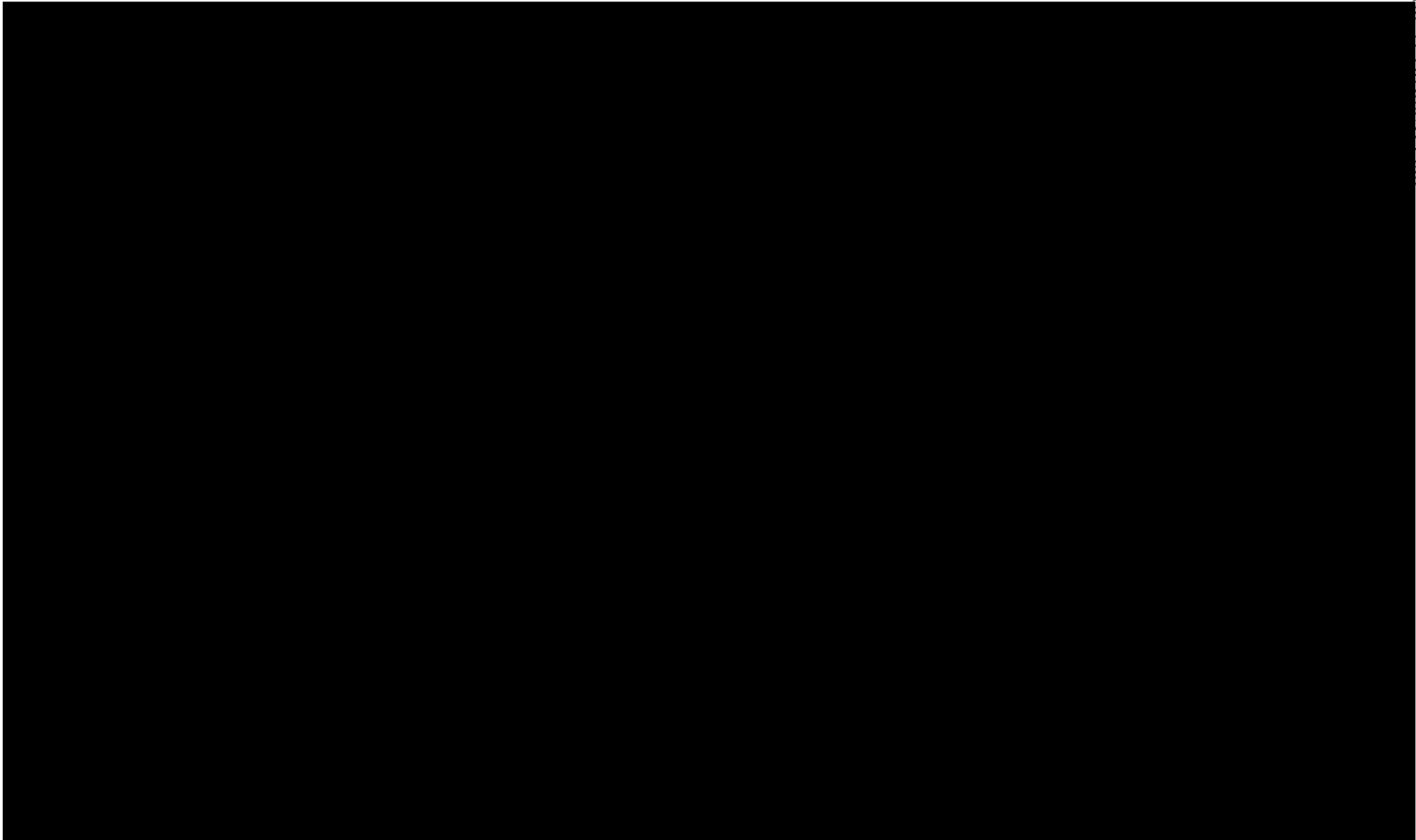
1. INDUSTRY AND MARKET ANALYSIS

Exhibit 31 Business Plan

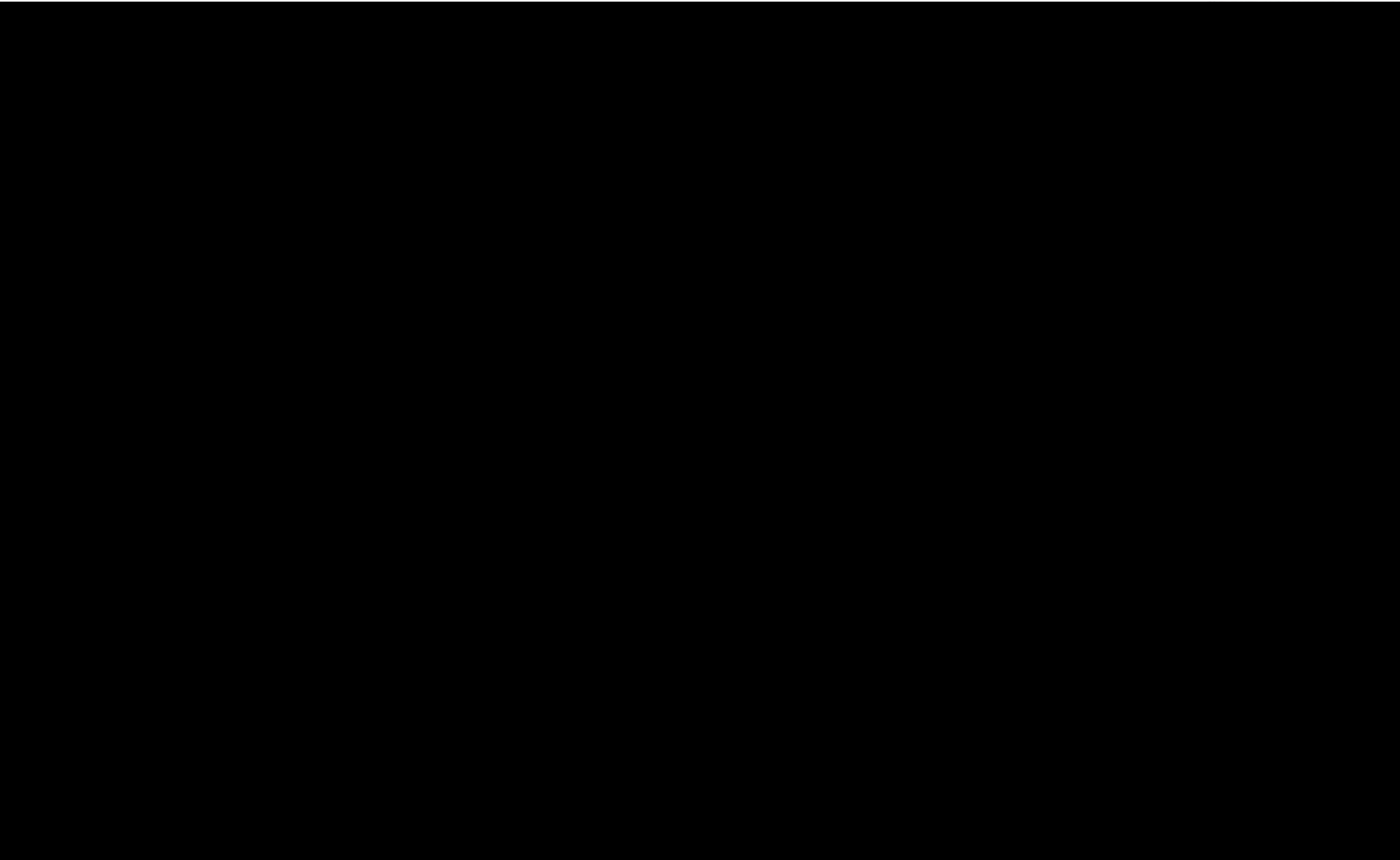




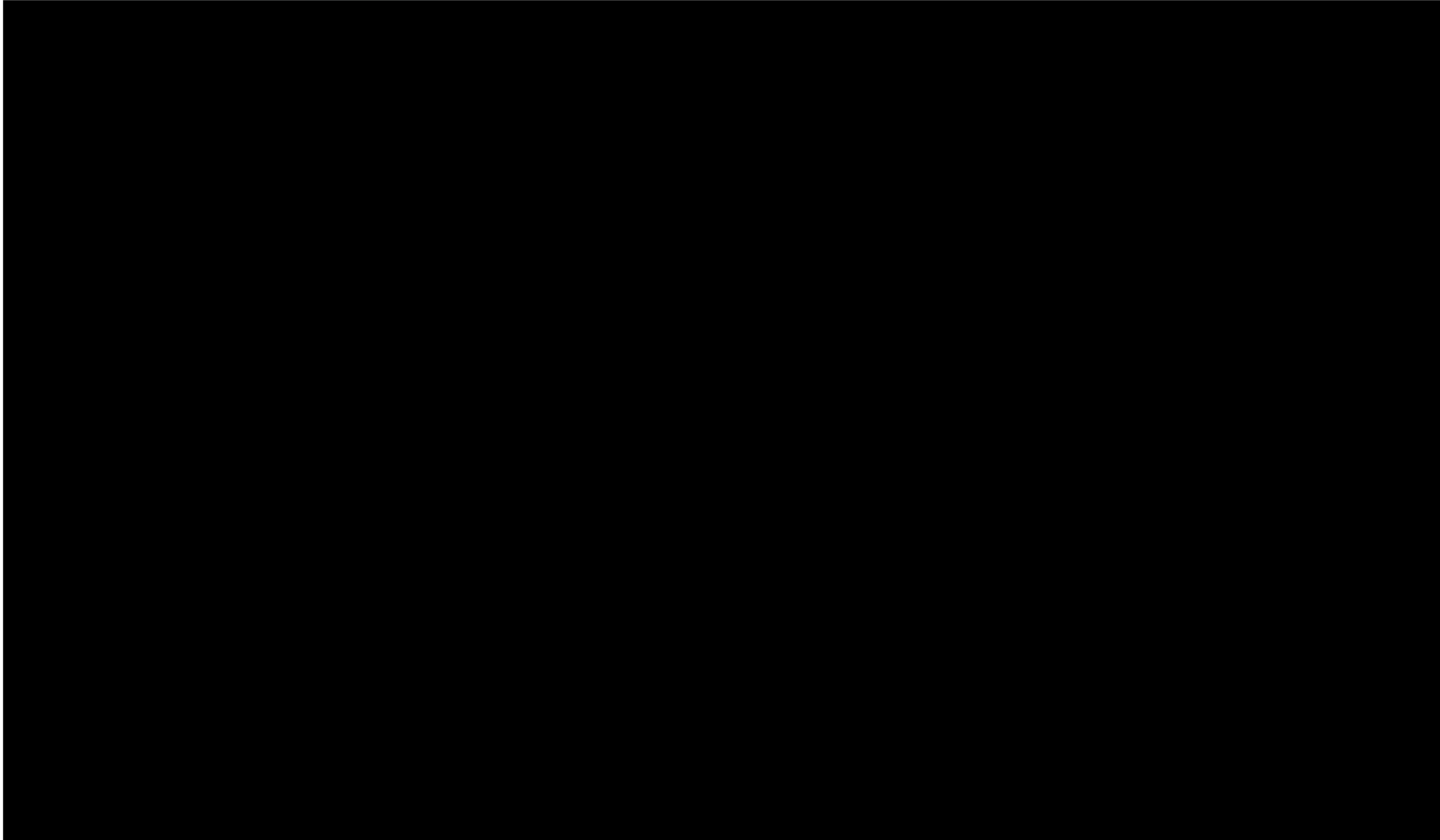
## INDUSTRY AND MARKET ANALYSIS



1. INDUSTRY AND MARKET ANALYSIS

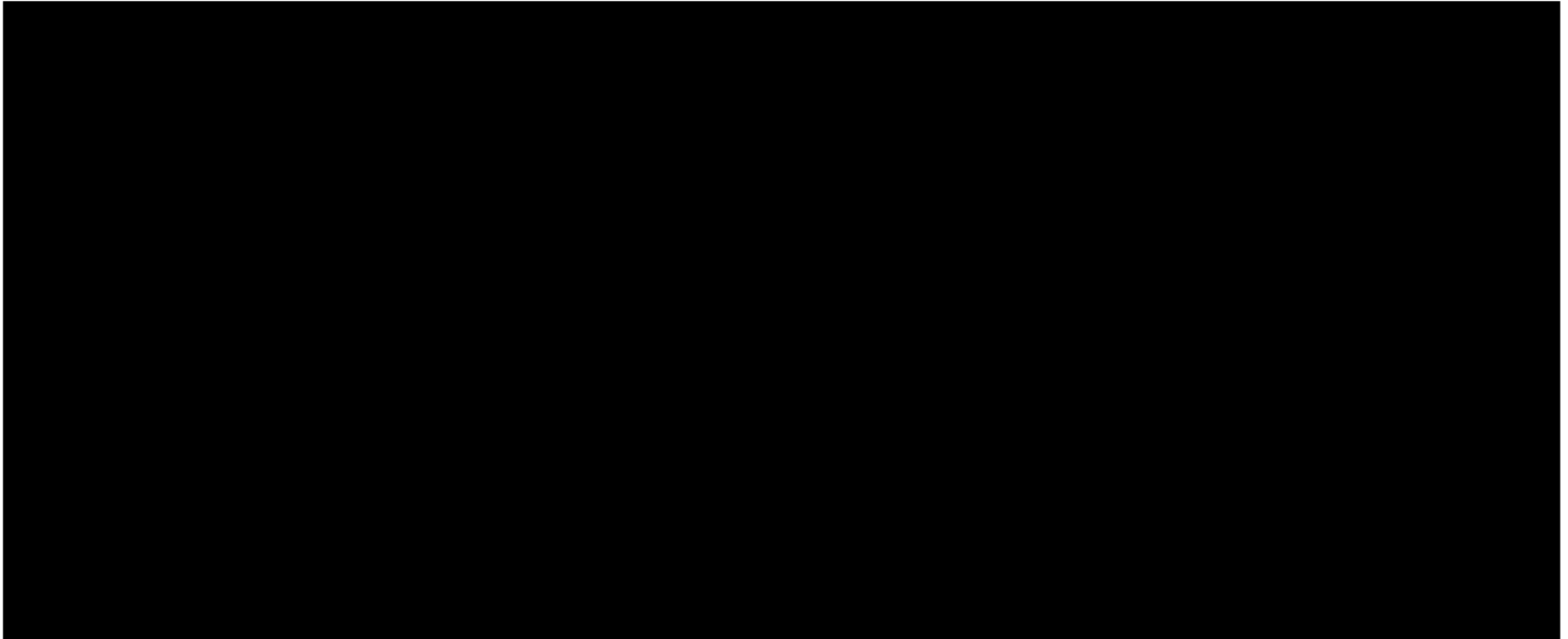


# 1. INDUSTRY AND MARKET ANALYSIS



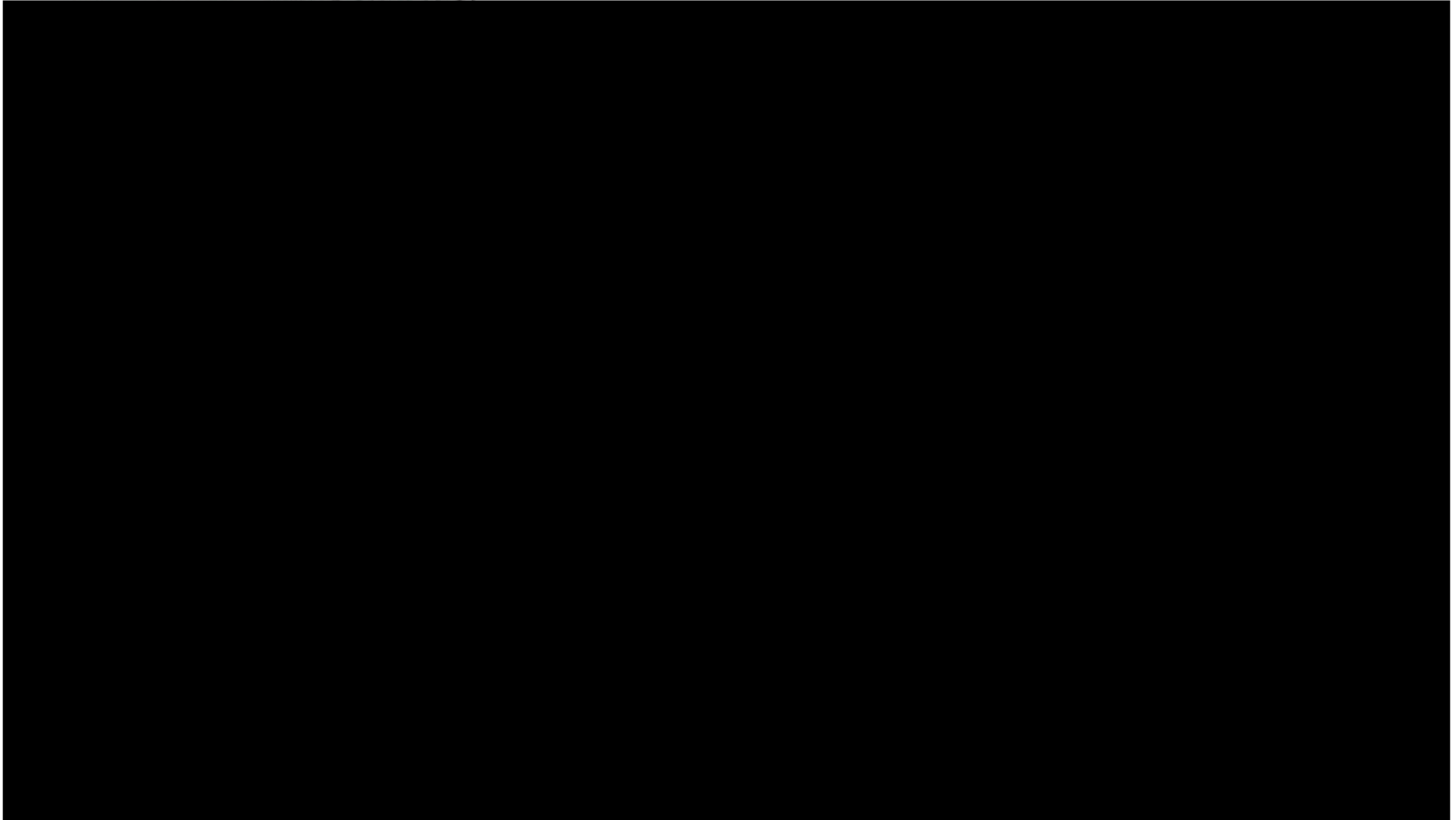
# 1. INDUSTRY AND MARKET ANALYSIS

Future Arkansas Market: Potential and Growth Ahead



## 1. INDUSTRY AND MARKET ANALYSIS

### TRADE AREA - DEMOGRAPHICS



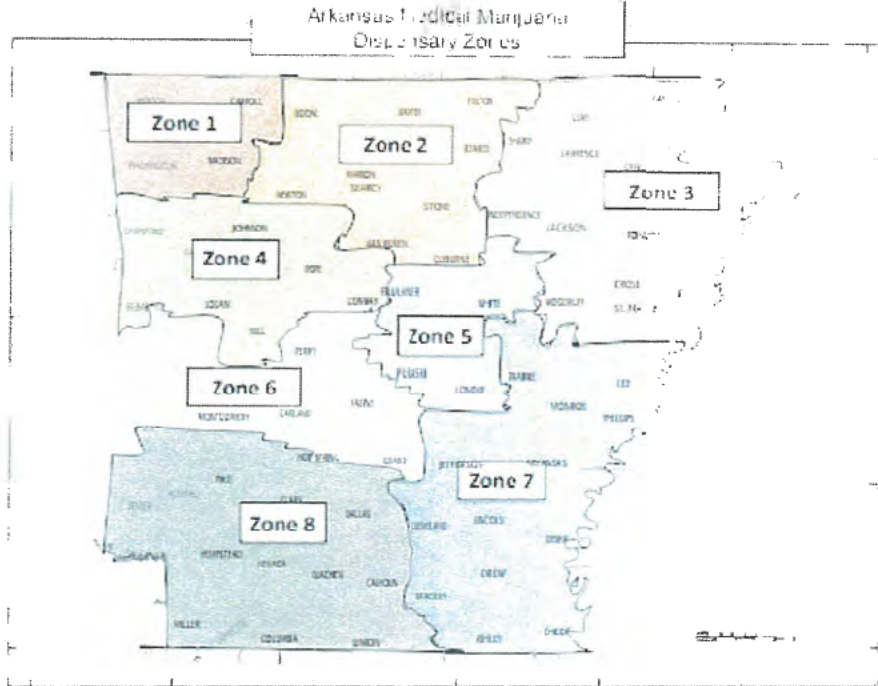
# 1. INDUSTRY AND MARKET ANALYSIS

## 1.4. Target Market

The cultivation target market is Arkansas' 32 dispensaries. We plan to service all 32 dispensaries across the state.

Most of the 32 dispensaries may be located in urban areas with high street traffic and visibility generating an average annual revenue between \$2M and \$5M.

We expect their facilities will provide strong security when delivering inventory.



## 1. INDUSTRY AND MARKET ANALYSIS

### 1.4. Target Market

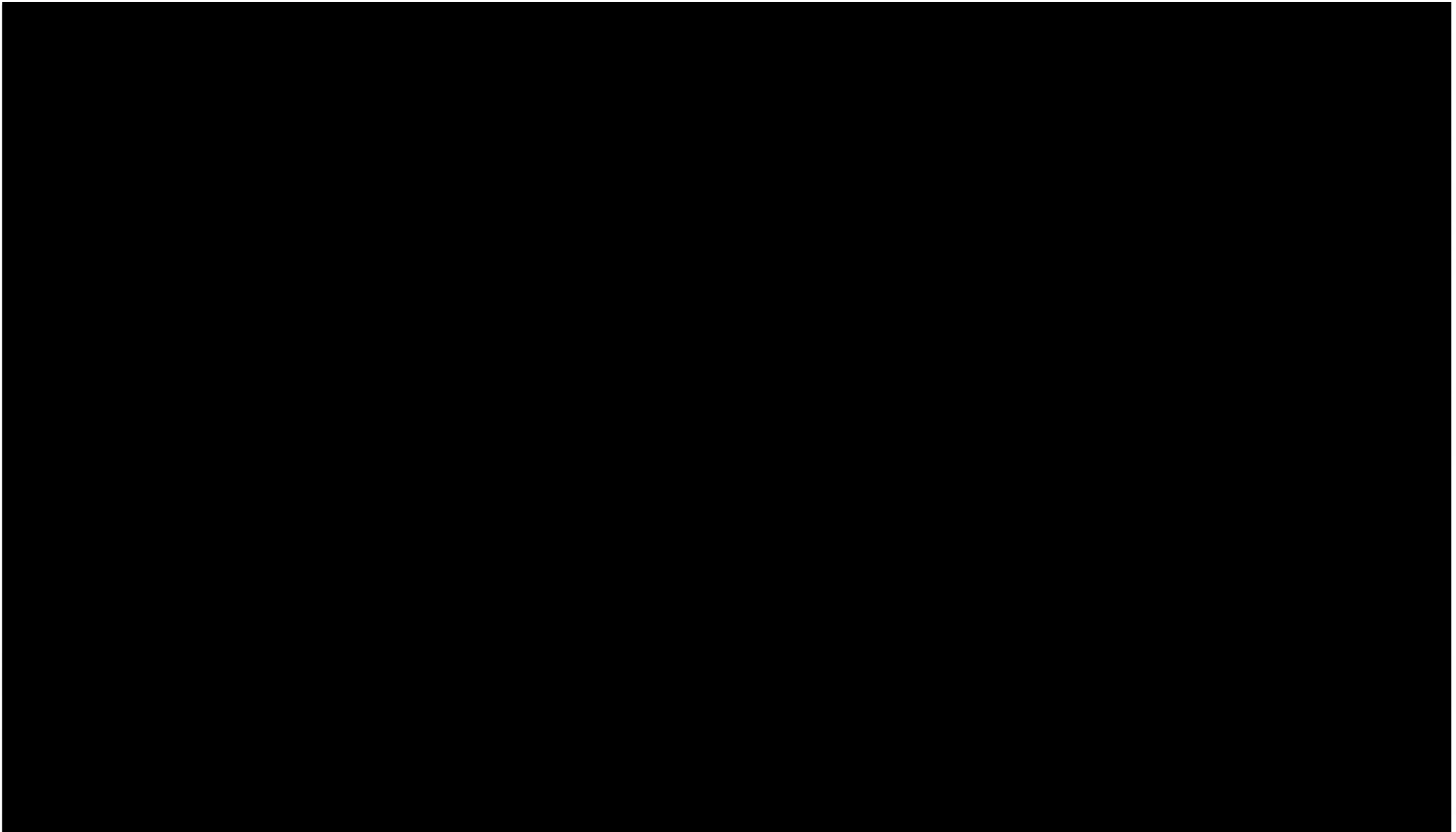


**Exhibit. – Cultivation facility location and trade area**

The future facility is located at 7301 Victory Blvd Newport, Arkansas and is positioned in the close proximity of three dispensary zones offering the opportunity to draw customers from a large trade area. The key challenge of the facility will be to tailor its products to a diverse population

## 1. INDUSTRY AND MARKET ANALYSIS

### 1.5. MARKET POSITIONING





OPERATIONAL PLAN



## 2.1. FACILITY REVIEW

### 2.1.1 Location



Figure above: A map of Jackson County with the approximate location of the company's planned production facility marked, showing its relative position to Newport and its access to major highways.

Delta Medical has optioned a piece of land in Jackson County just inside of the city limits of Newport, where the company will construct its state-of-the-art medical marijuana cultivation and processing facility from the ground up. [REDACTED]

The location is approximately 30 miles and just a 45-minute drive away from downtown Jonesboro. 80 Miles from Little Rock and 20 counties are within a 60 mile radius. The short distances will enable the company to easily distribute its products from the production facility to wholesale dispensary clients across the state. The accessibility to Interstate I-555 and Highway 67 will allow for efficient transportation of products to potential clients throughout Arkansas



## 2.1. FACILITY REVIEW

### 2.1.1 Location



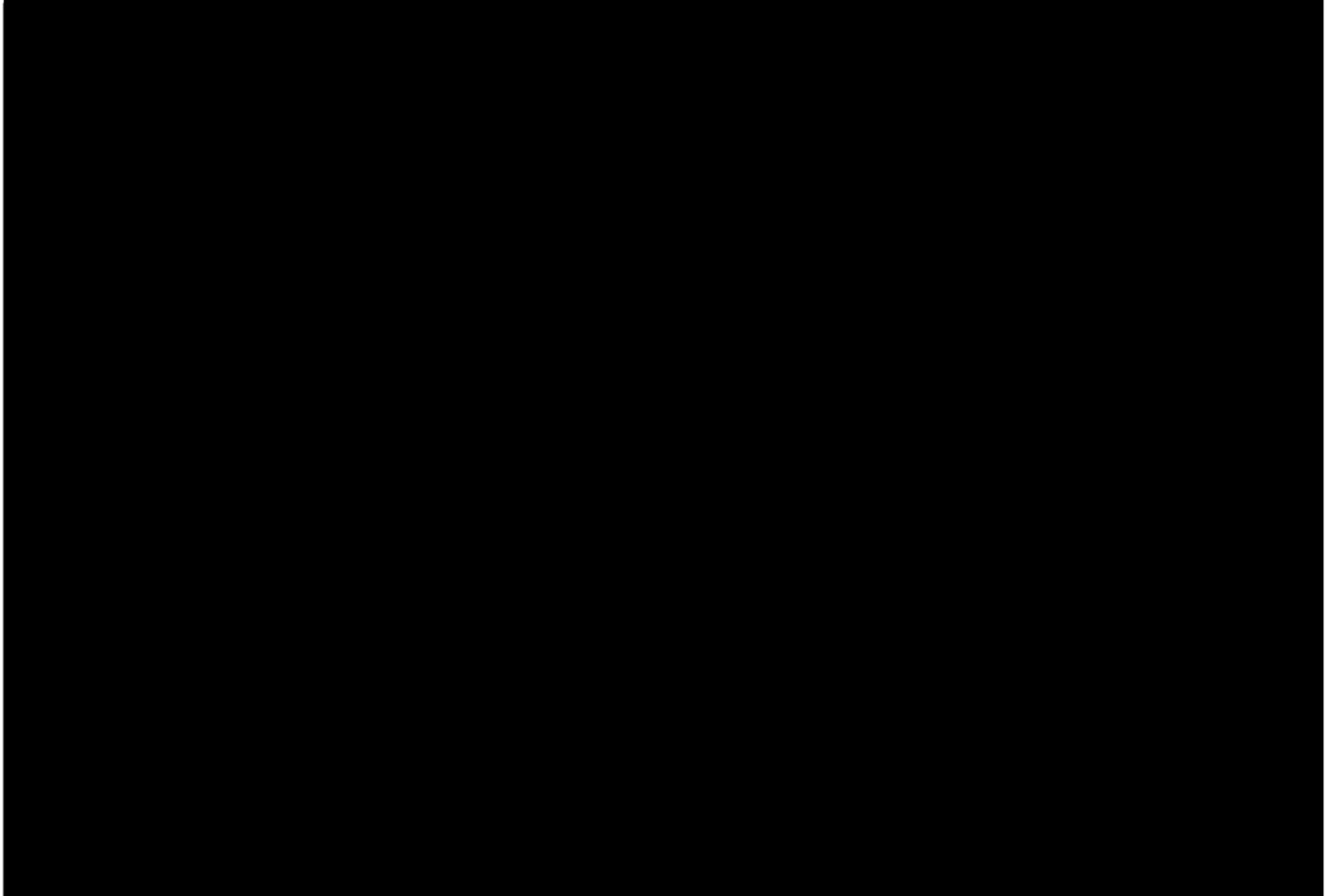
Surrounding neighbors:

The selected land is located in the town of Newport in Jackson County.

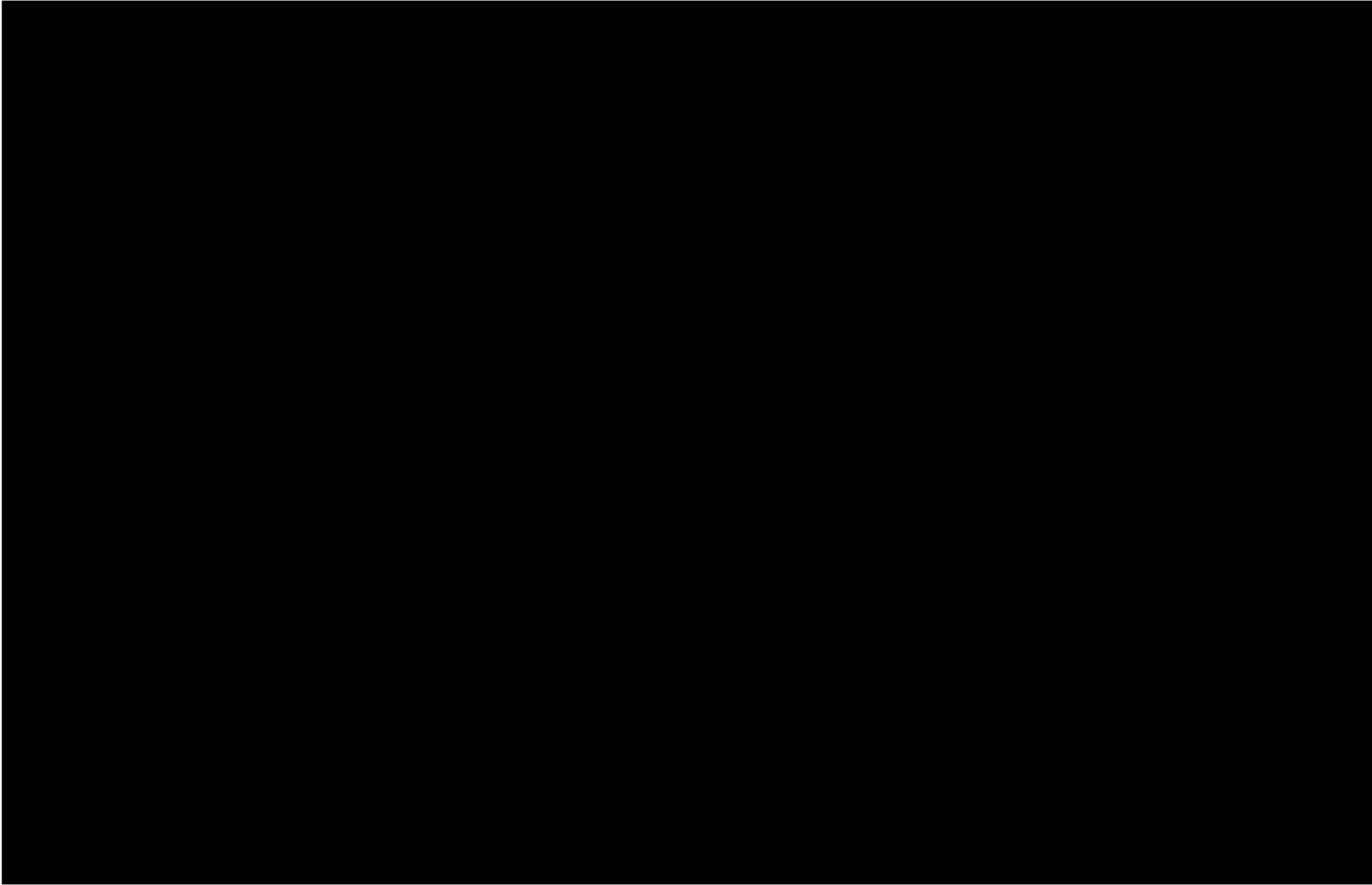
The location presents strong qualities :

1. It is removed from any highly dense residential neighborhoods.
2. It is adjacent to currently highly secured governmental buildings (Municipal Airport, Department of correction).

## 2.1 FACILITY REVIEW

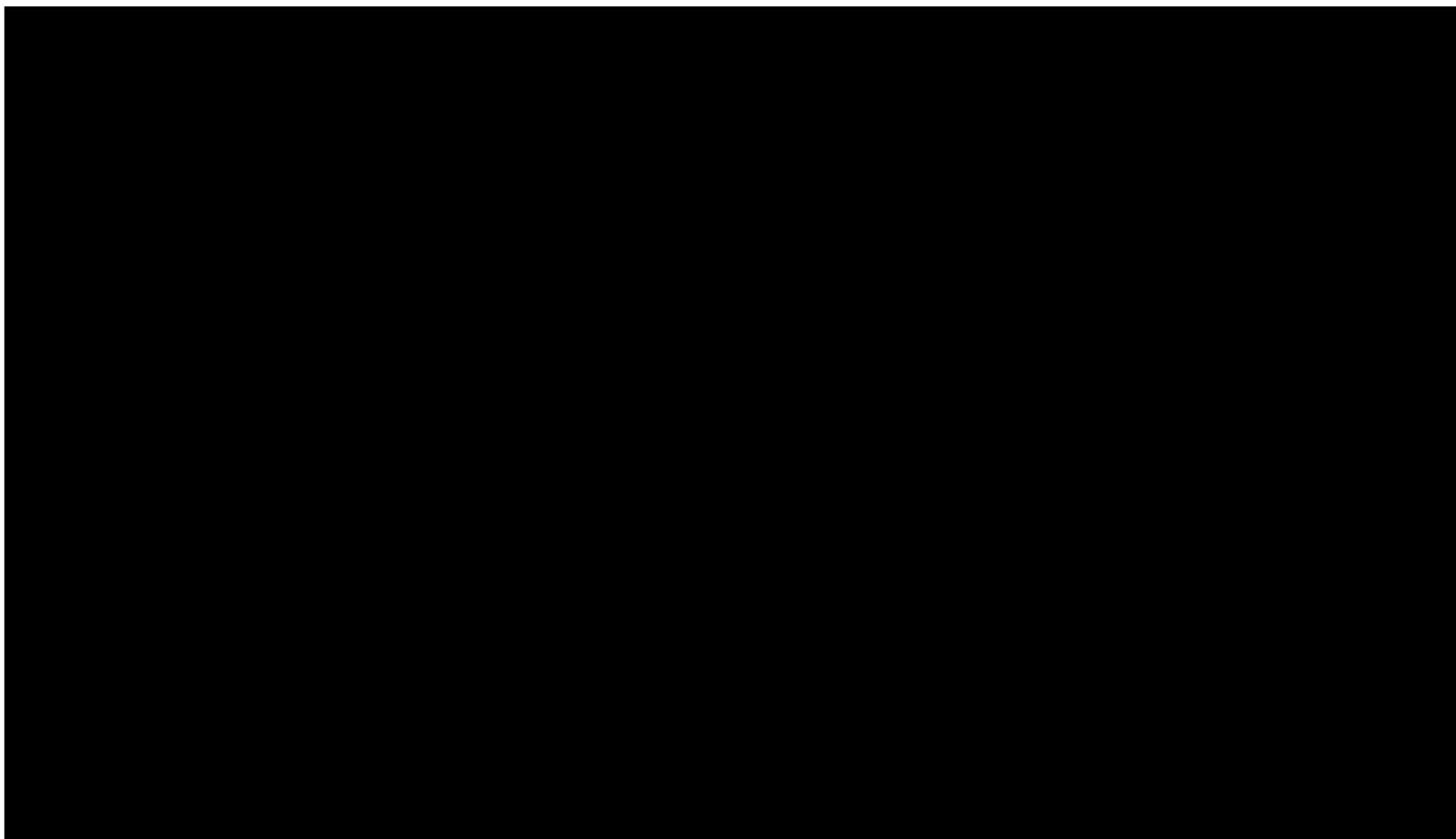


## 2.1 FACILITY REVIEW



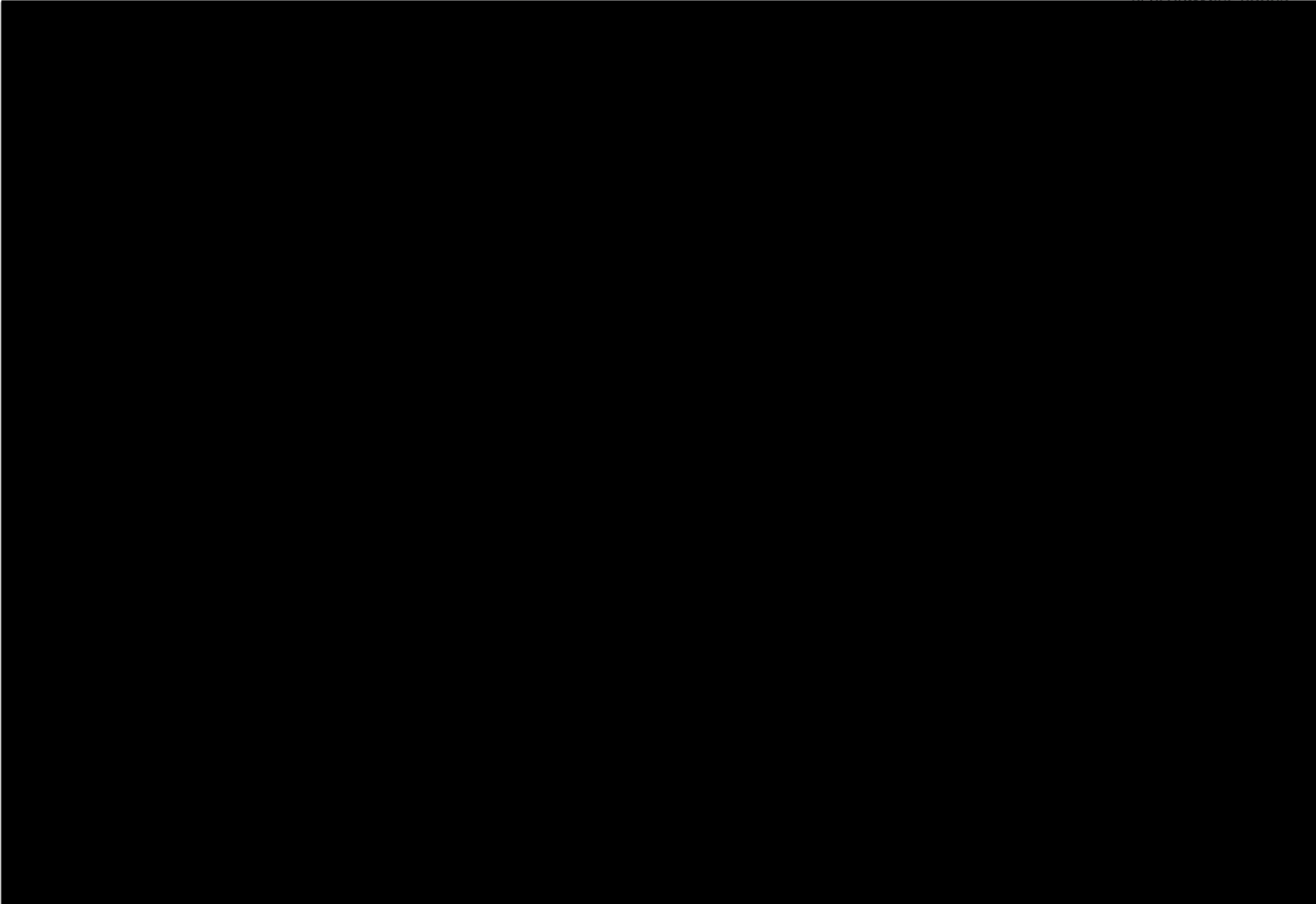
## 2.1 FACILITY REVIEW

### 1.3 Cultivation layout



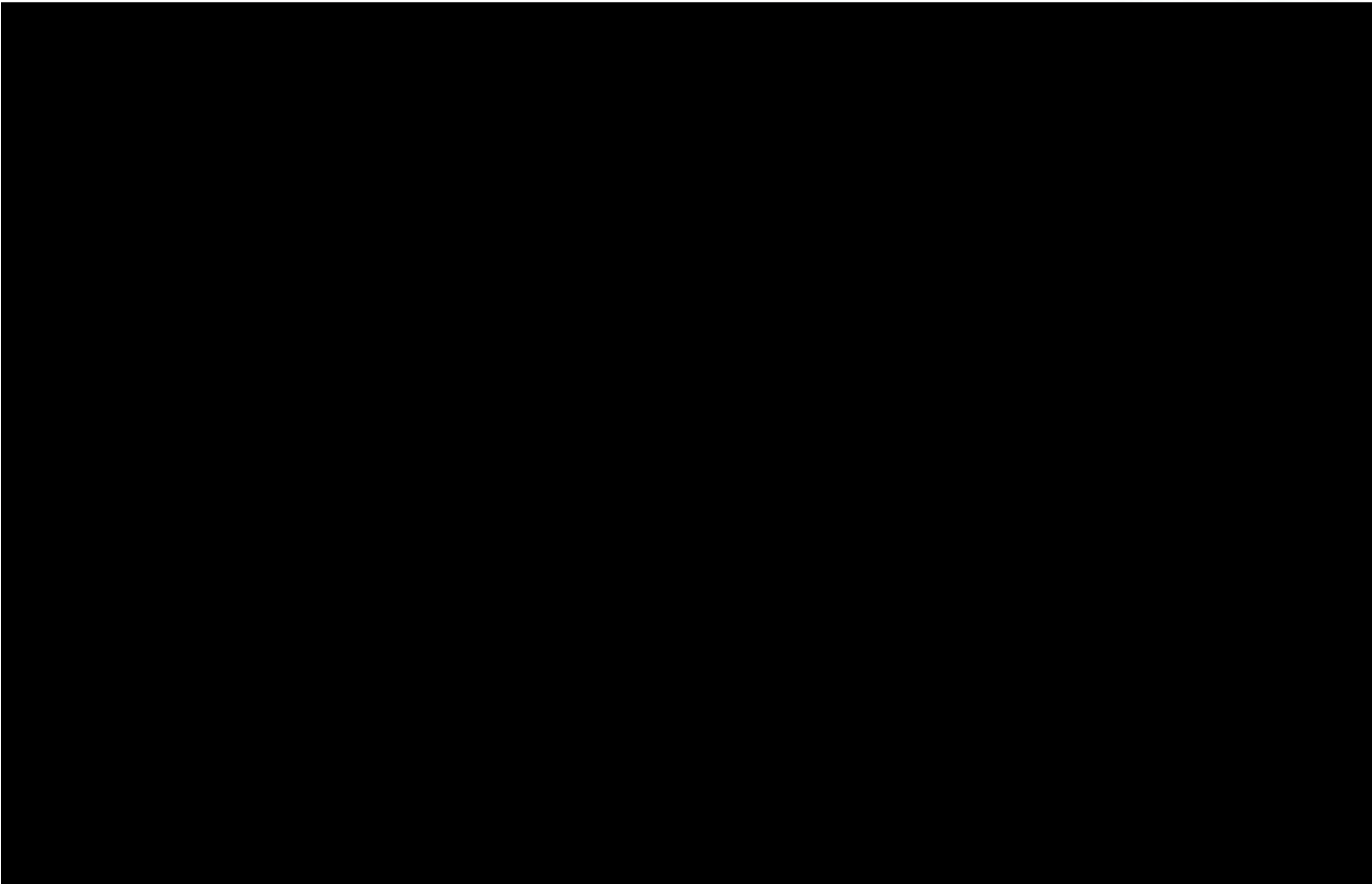
## 2.1 FACILITY REVIEW

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## 2.1 FACILITY REVIEW

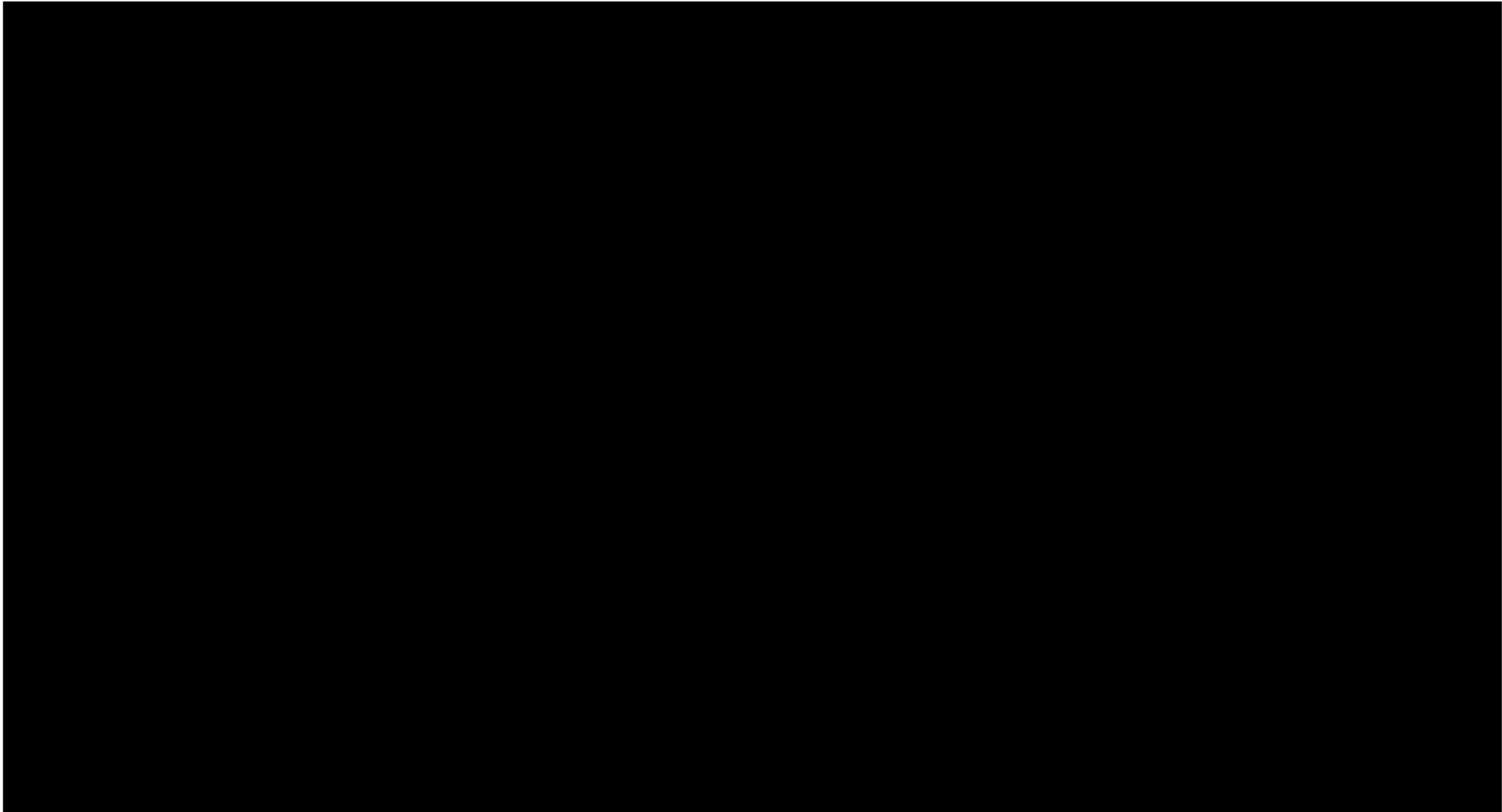
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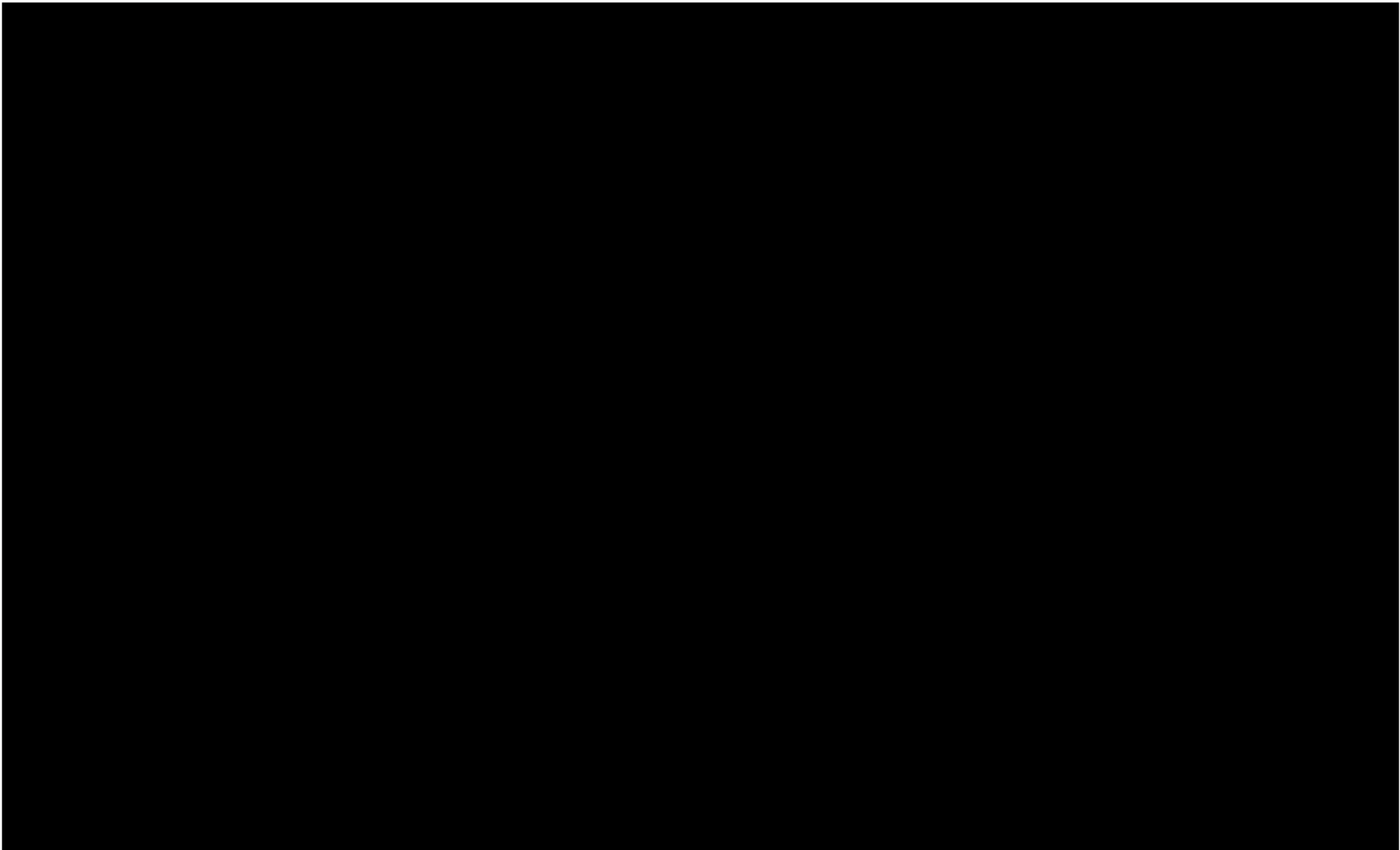
## 2.1 FACILITY REVIEW

### 2.1.3. Cultivation Layout



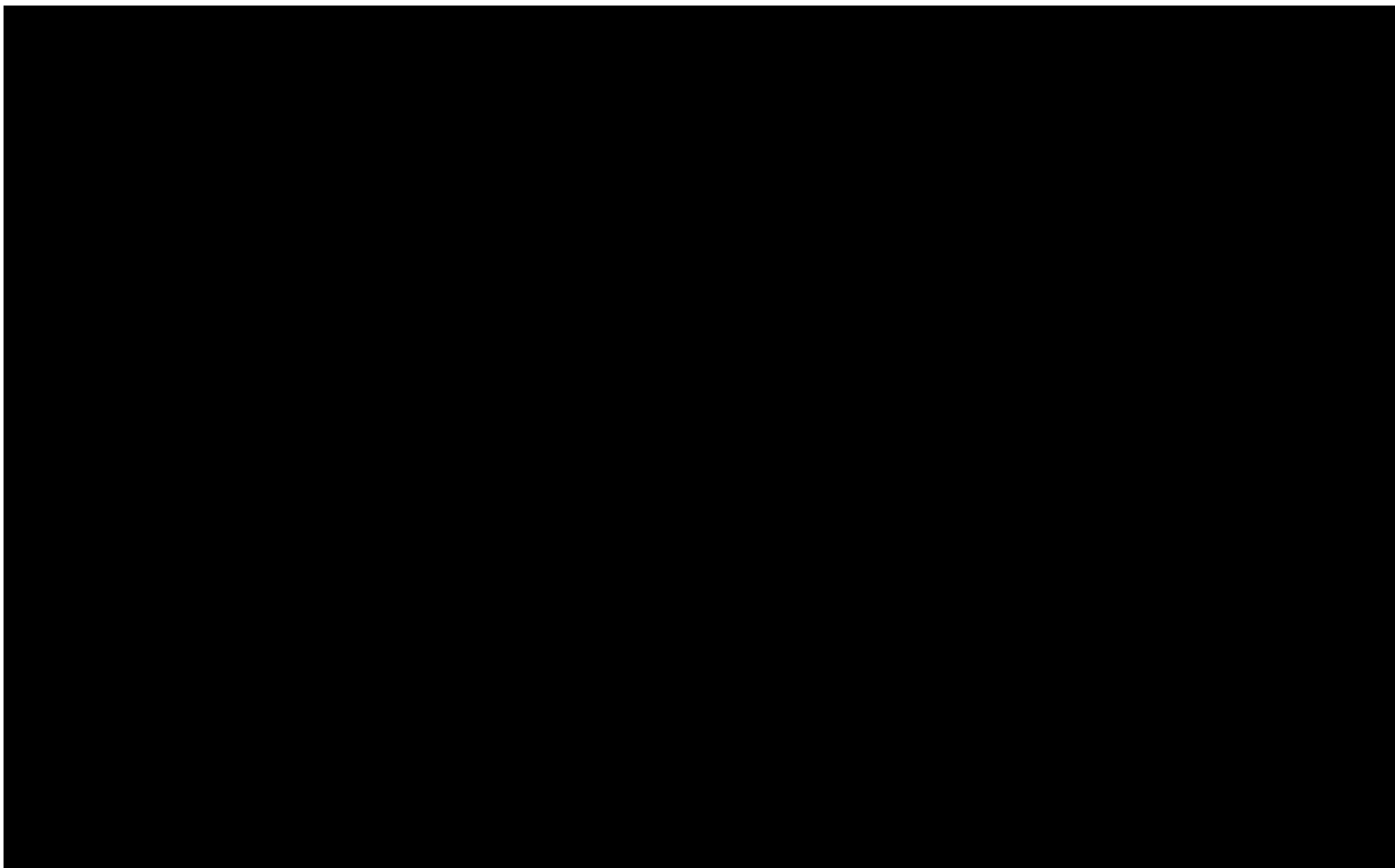
## 2.1 FACILITY REVIEW

### 2.1.4. Equipment



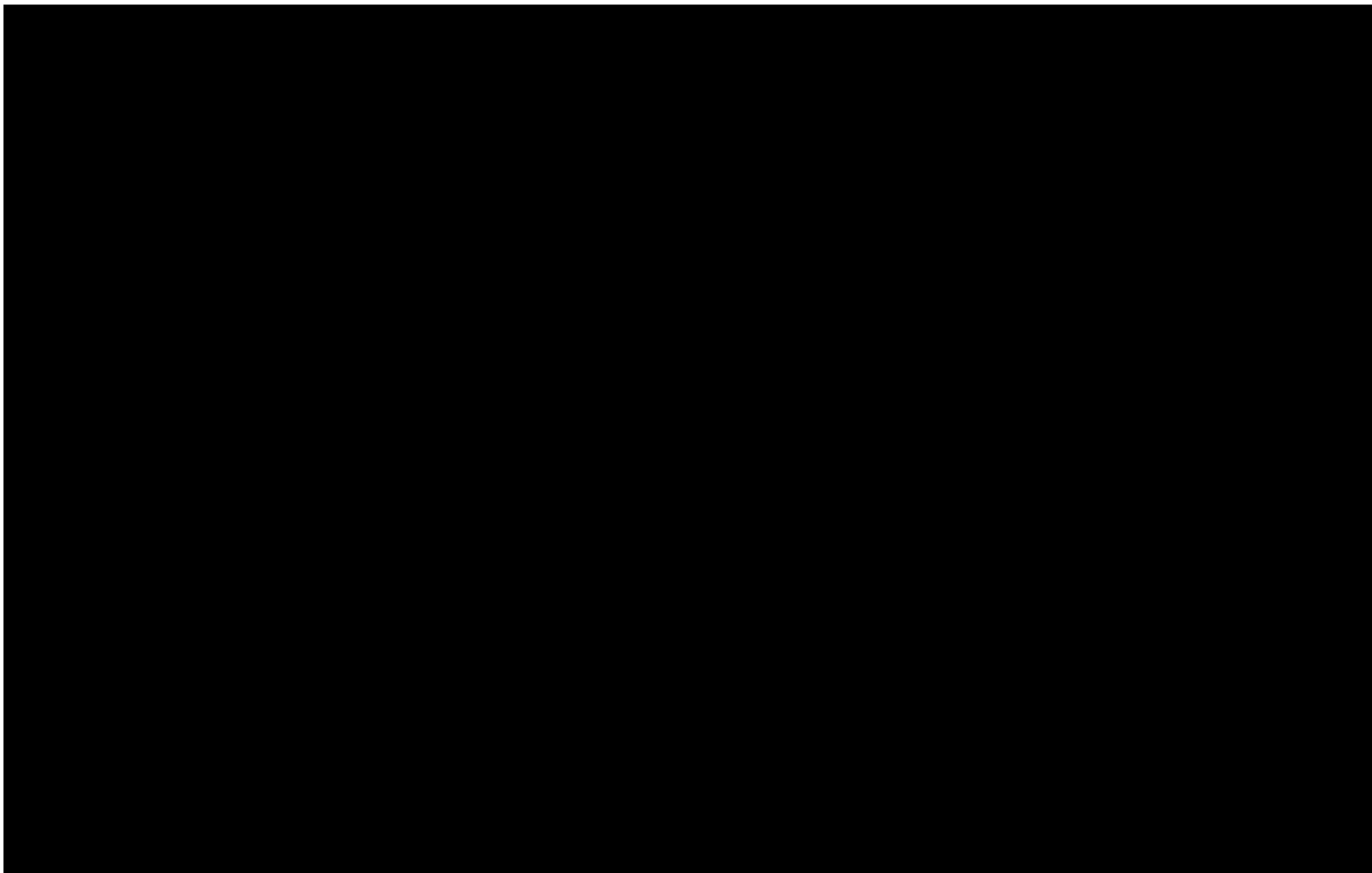
## 2.1 FACILITY REVIEW

### 2.1.4 Cultivation Equipment



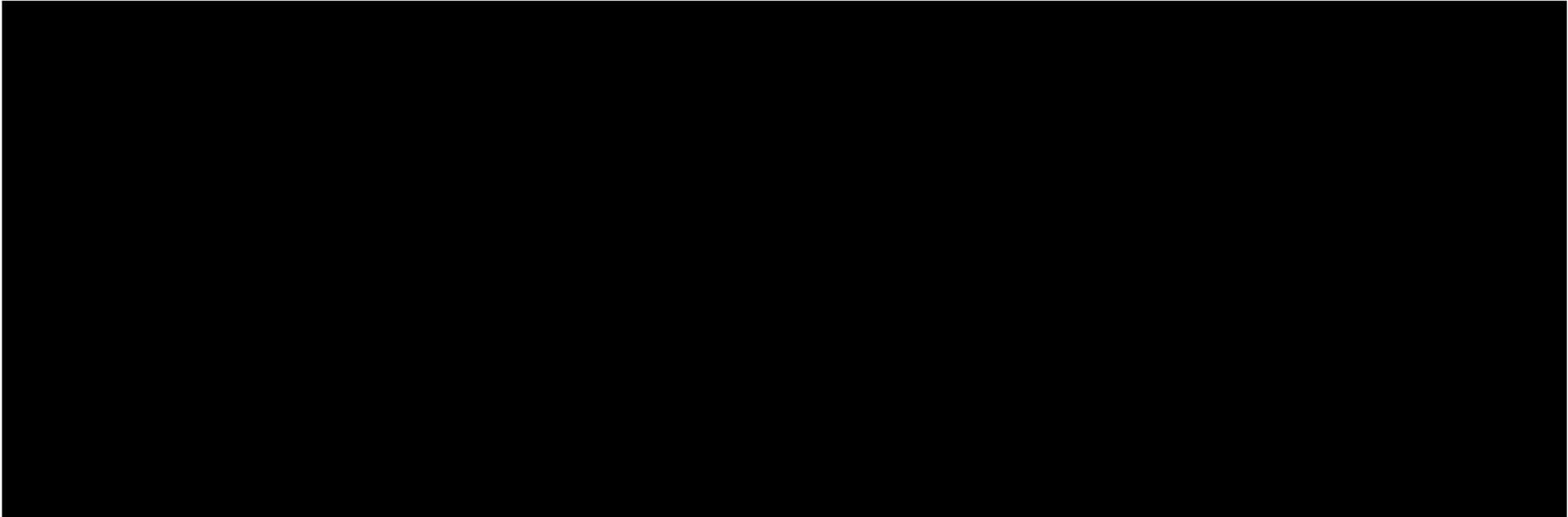
## 2.1 FACILITY REVIEW

### 2.1.5 Security



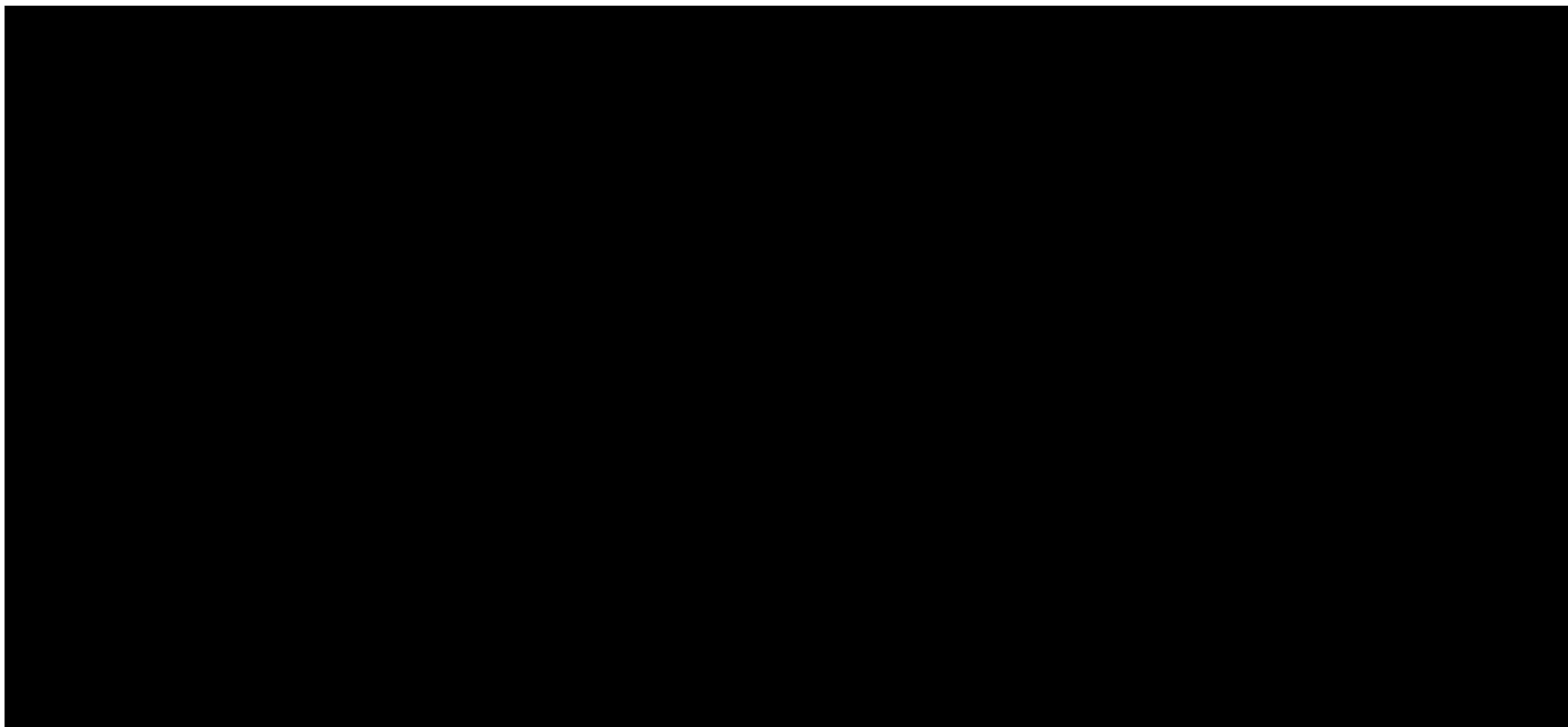
## 2.1 FACILITY REVIEW

### 2.1.5 Security



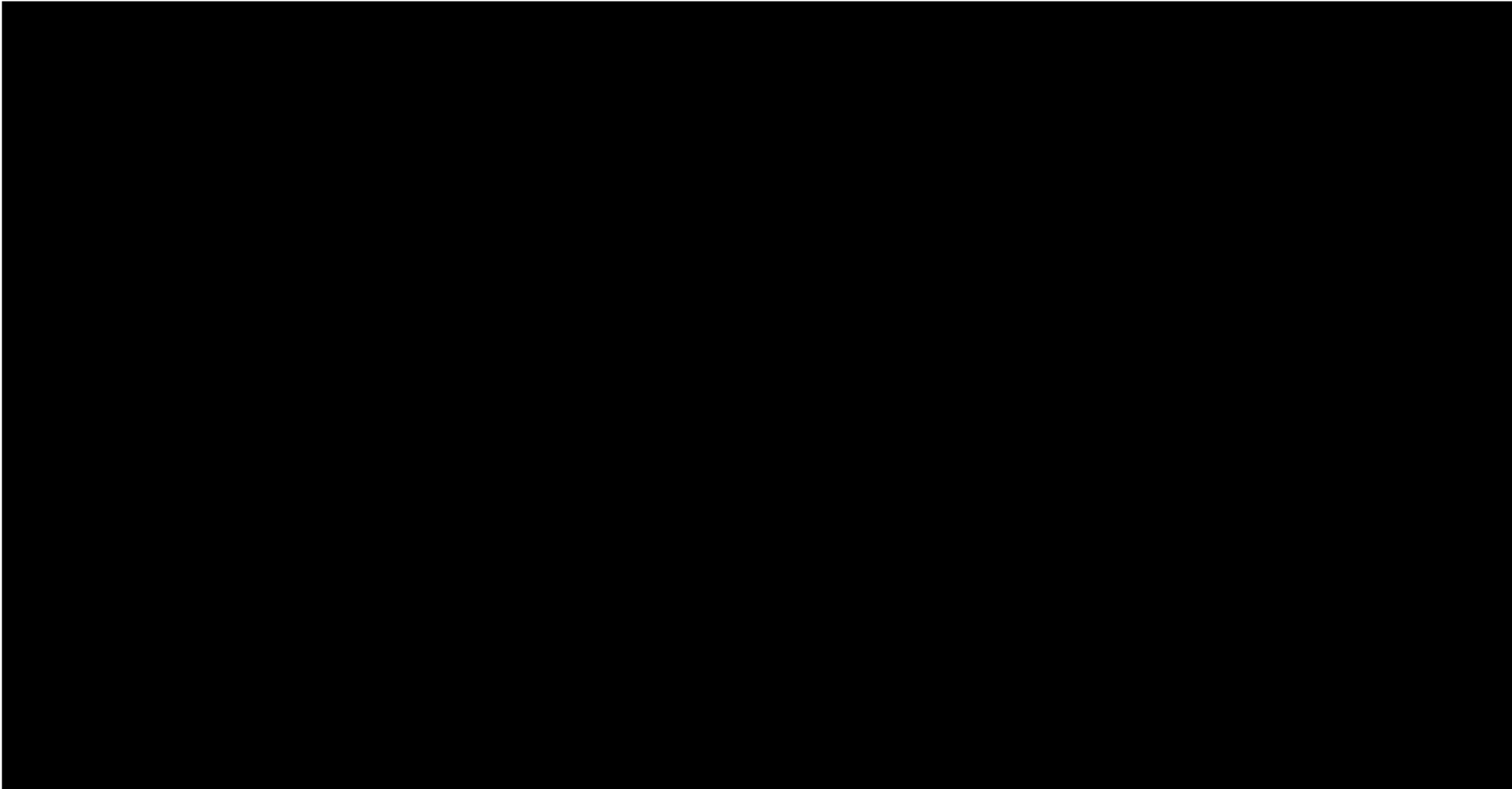
## 2.1 FACILITY REVIEW

### 2.1.6 Safety, Health and Environment



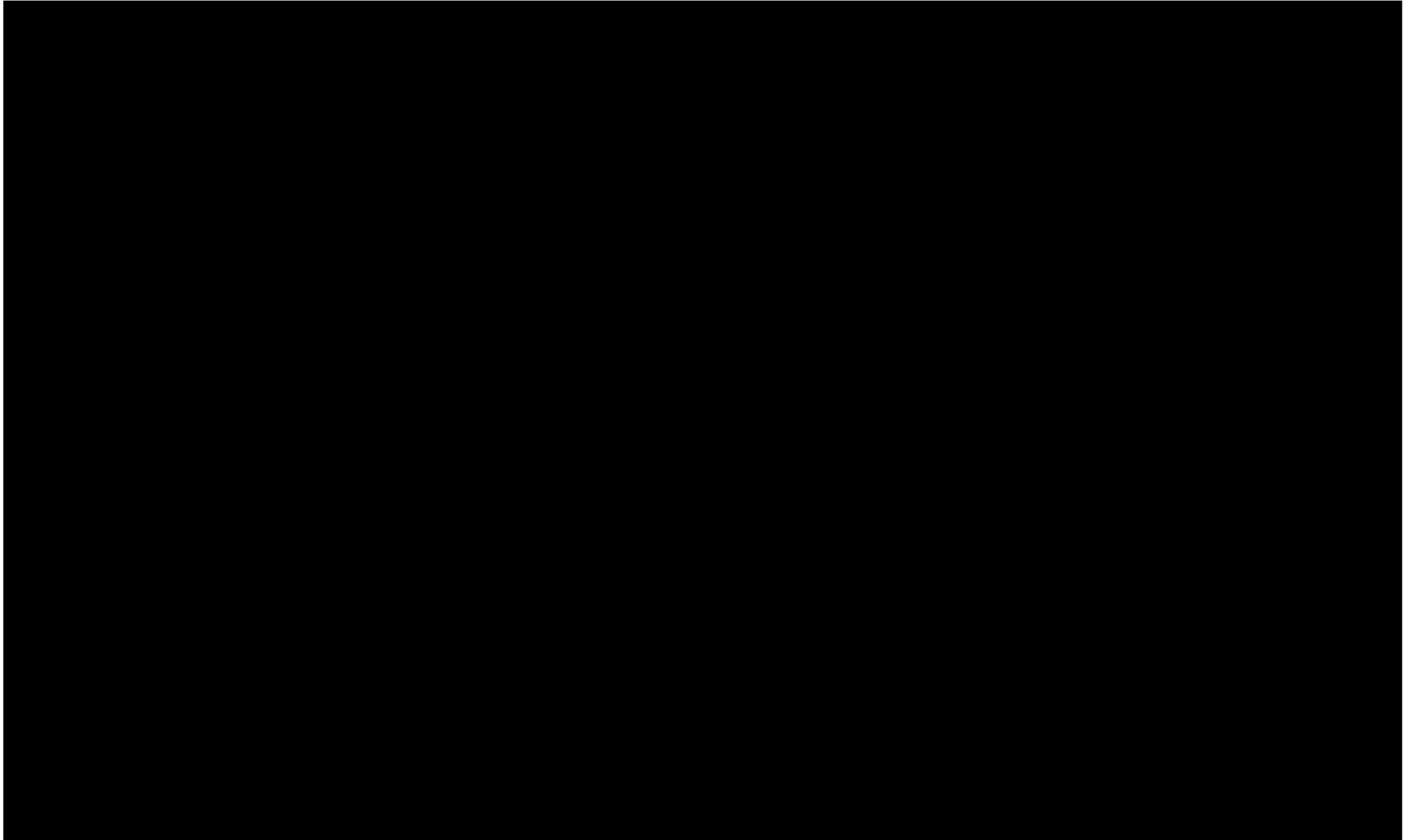
## 2.1 FACILITY REVIEW

### Health



## 2.1 FACILITY REVIEW

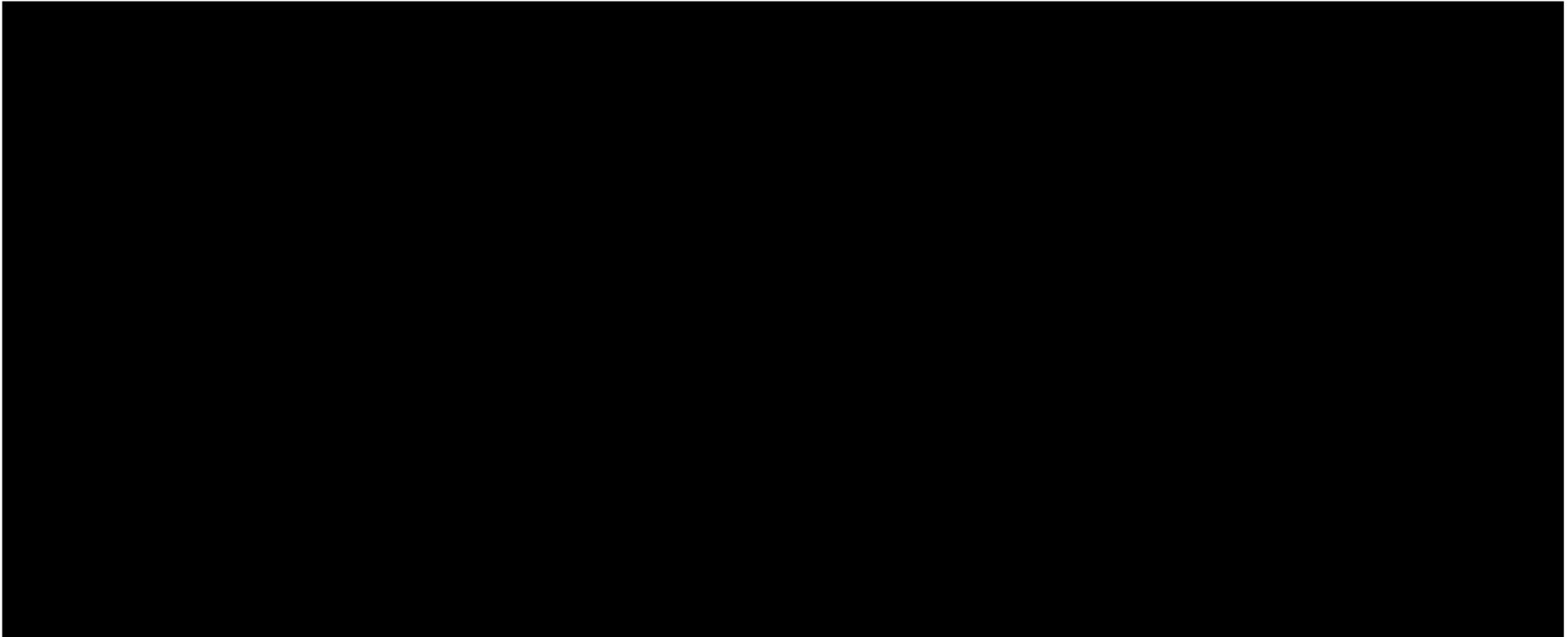
### Environment





## 2.1 FACILITY REVIEW

### Contingency Plans



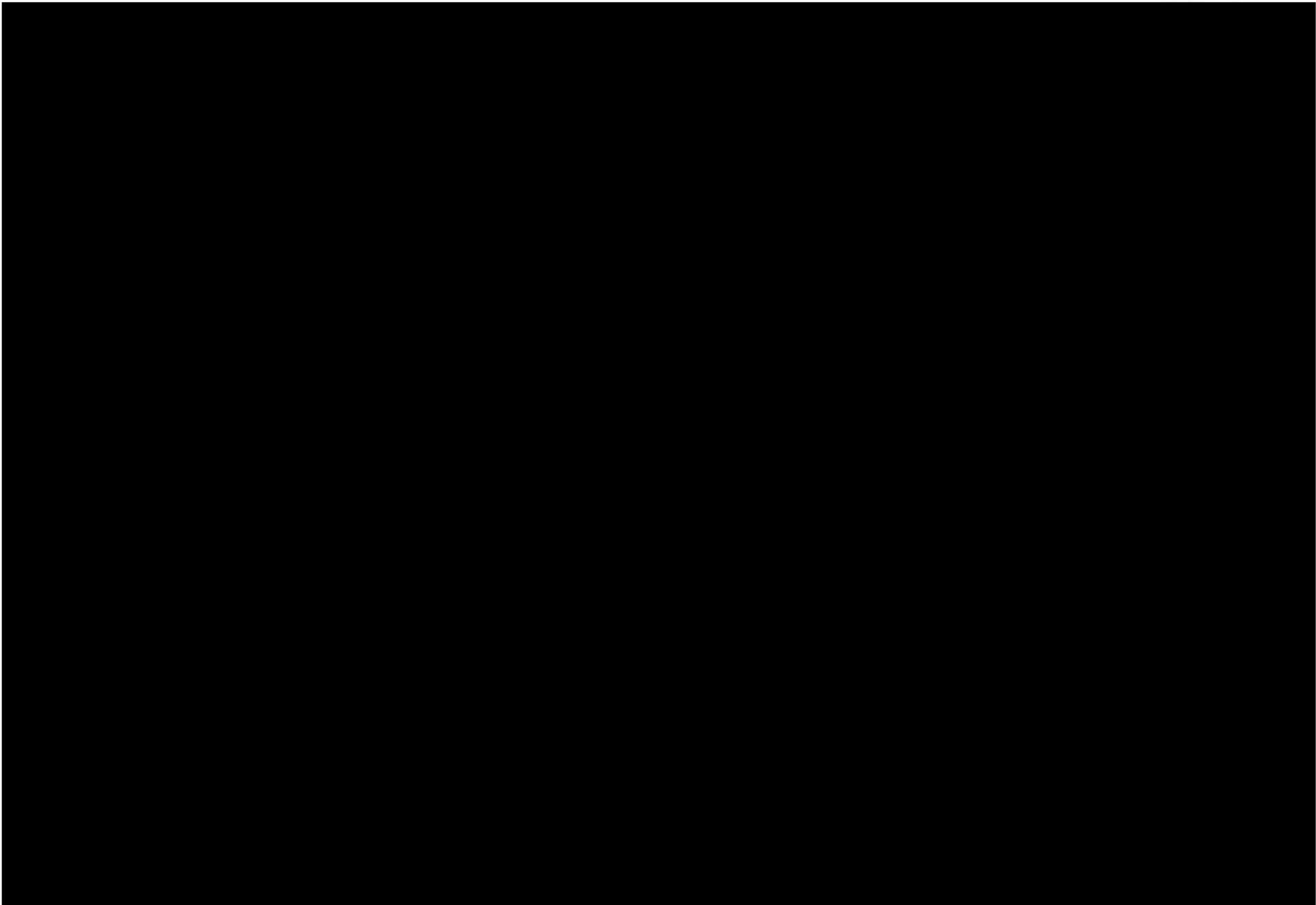
## 2.1 FACILITY REVIEW - TIMELINE

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GROUP



## 2.1 FACILITY REVIEW - TIMELINE

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## 2.2 PRODUCTS & SERVICES

### ❖ Supply and Distribution

The Arkansas Medical Marijuana Amendment mandated the creation of a comprehensive, state-regulated medical marijuana program in the State of Arkansas, and allows for the creation of two types of licensed medical marijuana businesses: five cultivator/processors and 32 retail dispensaries.

The 32 dispensaries are evenly distributed among the state's 8 zones to help ensure that qualifying patients throughout Arkansas have reasonable access to medical marijuana. The five cultivator/processors are not limited by geography.

Delta Medical is applying to operate its cultivation and processing facility in Jackson county which is in Arkansas' First congressional district.

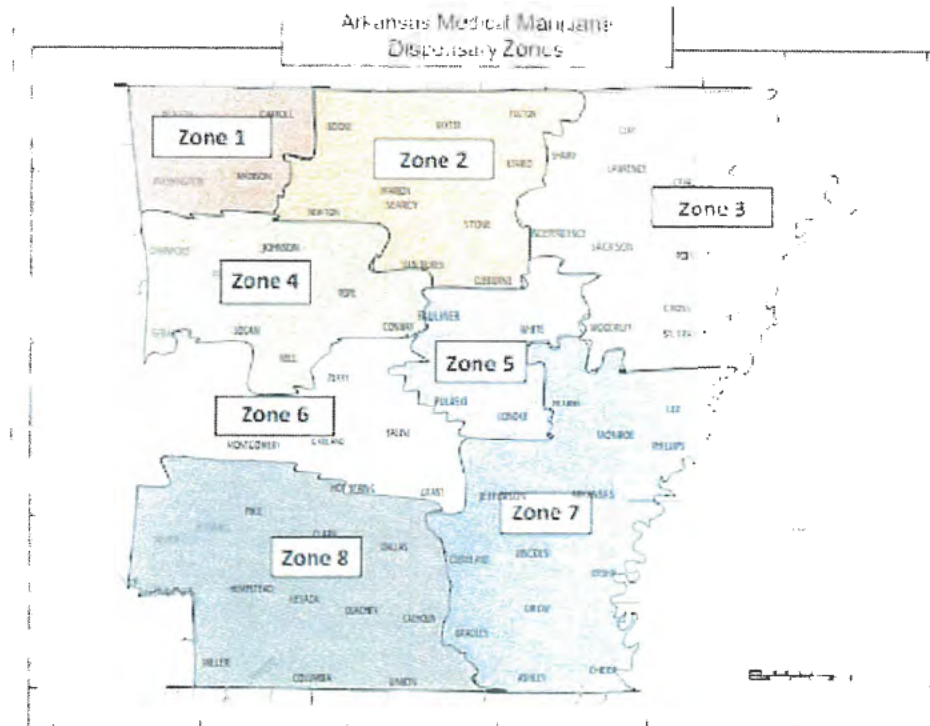
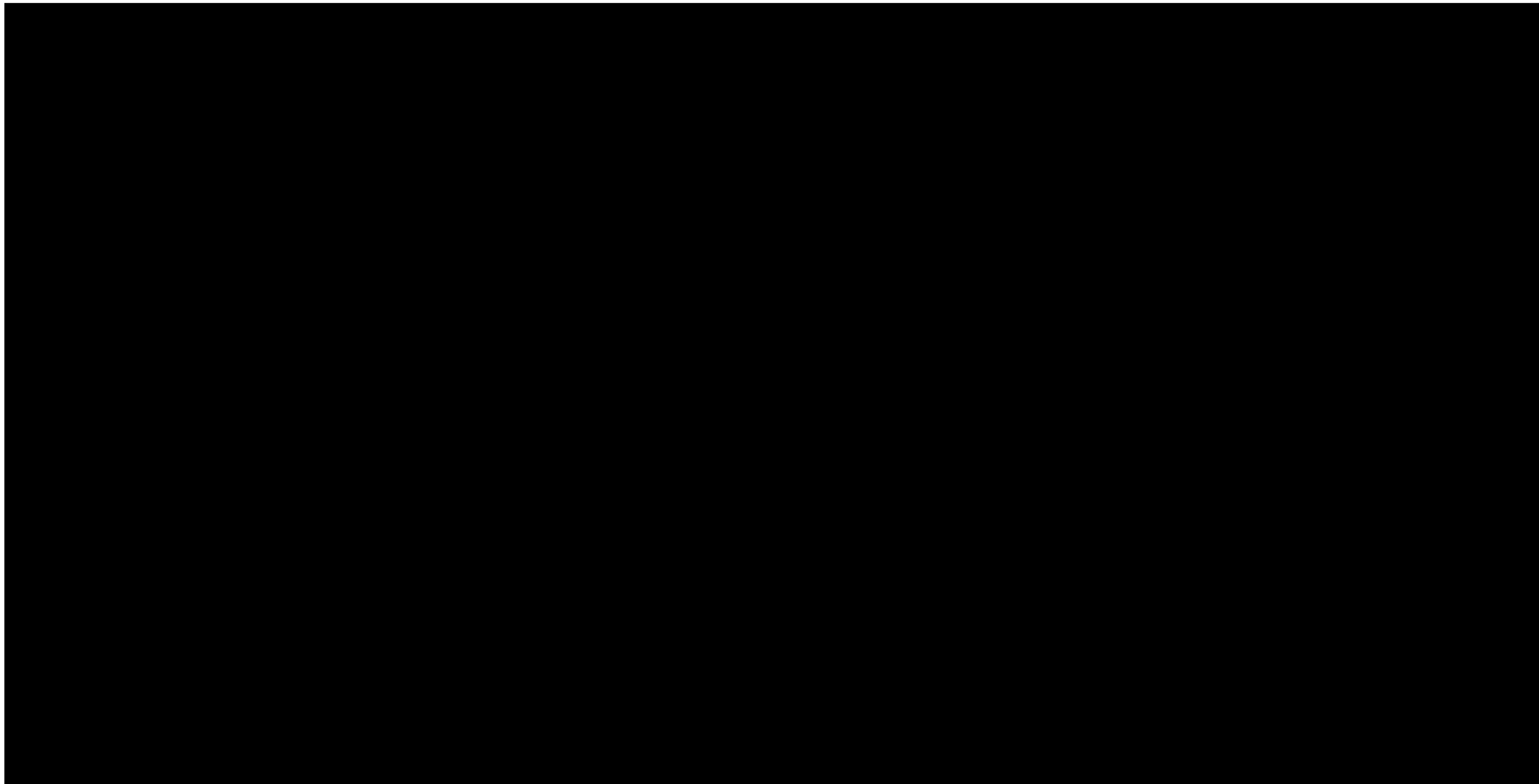


Figure 31 above Arkansas Medical Marijuana Zone Map

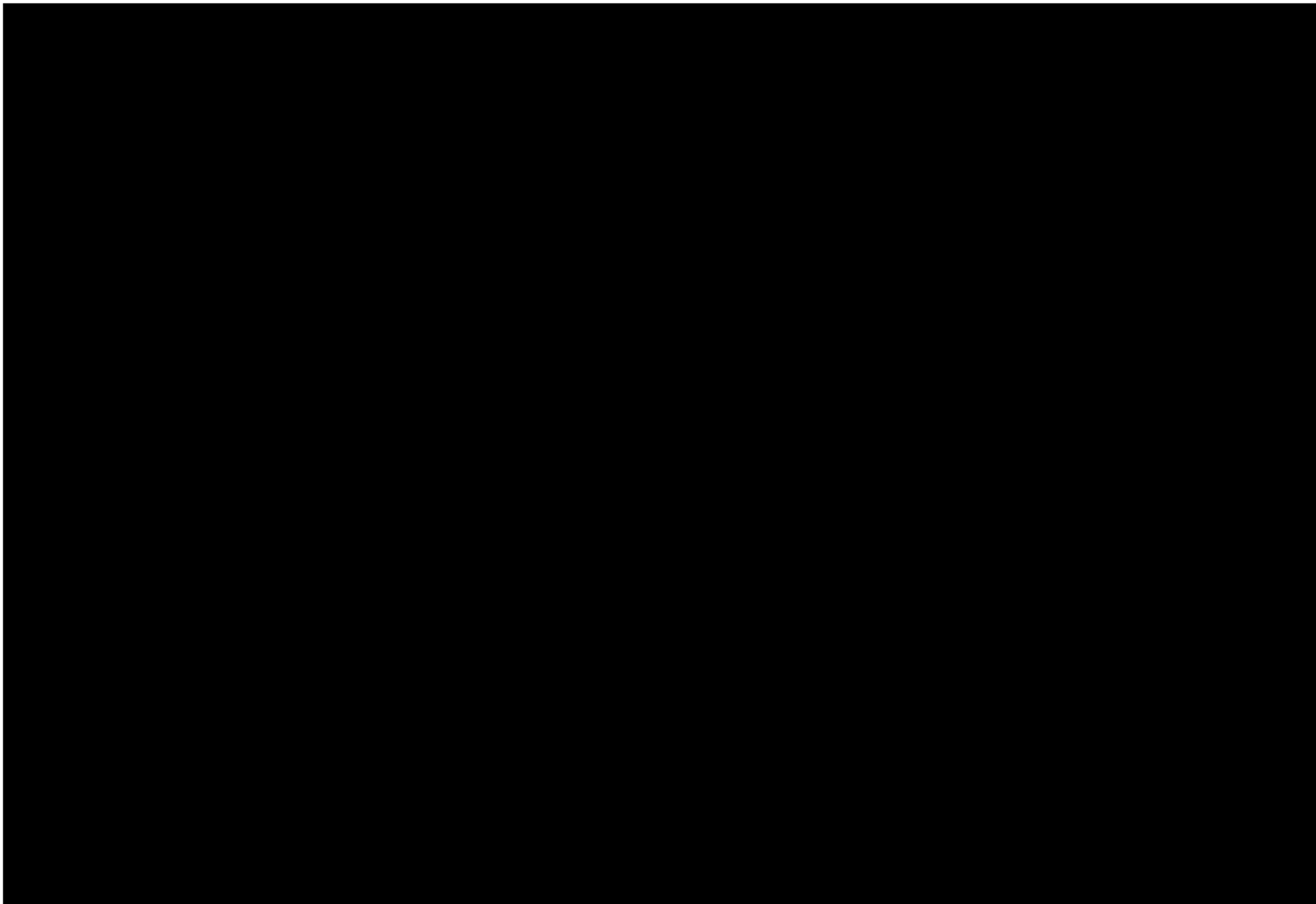
## 2.2 PRODUCTS & SERVICES



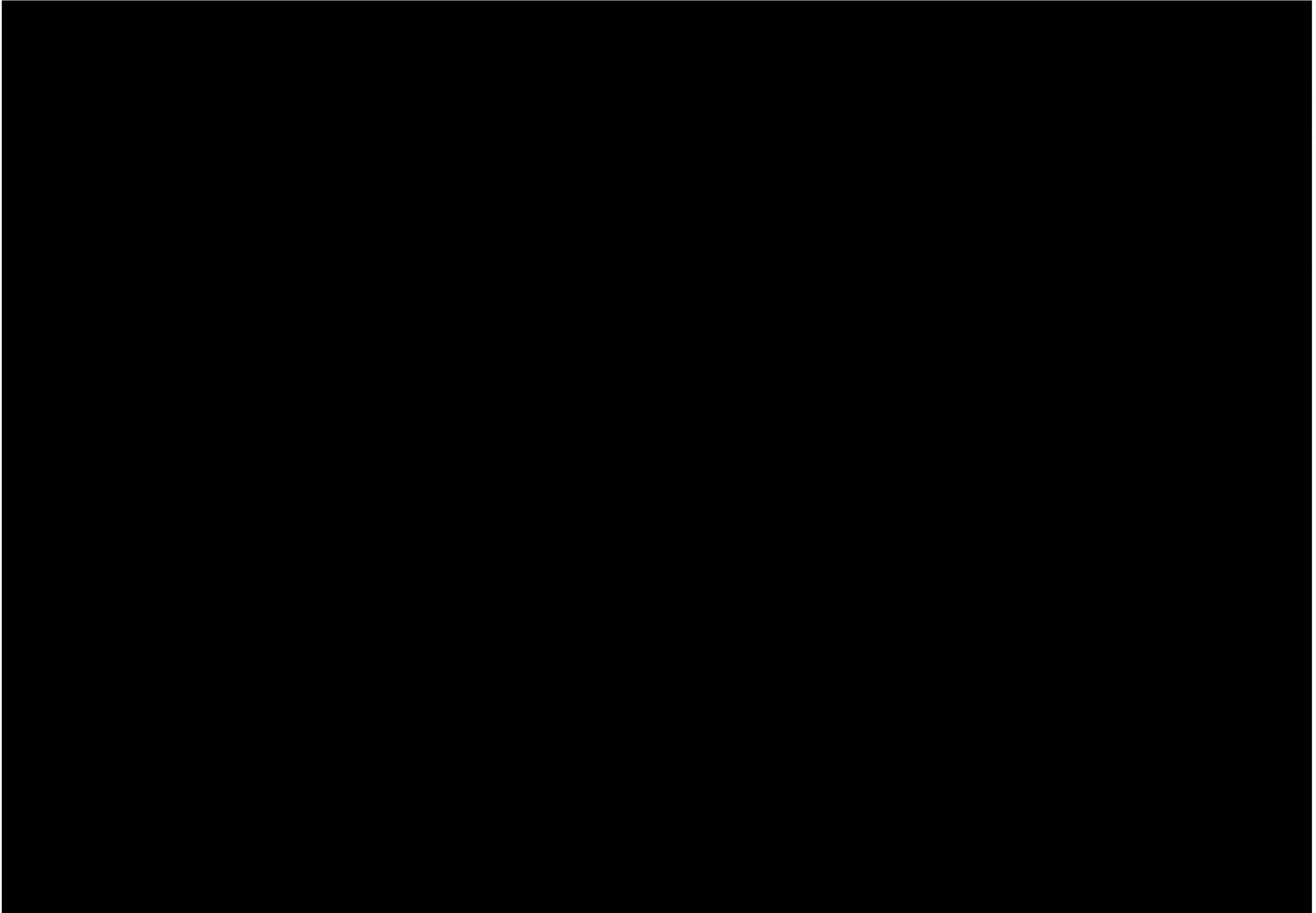
## 2.2 PRODUCTS & SERVICES

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PERFORMANCE GROUP

Exhibit 31 Business Plan



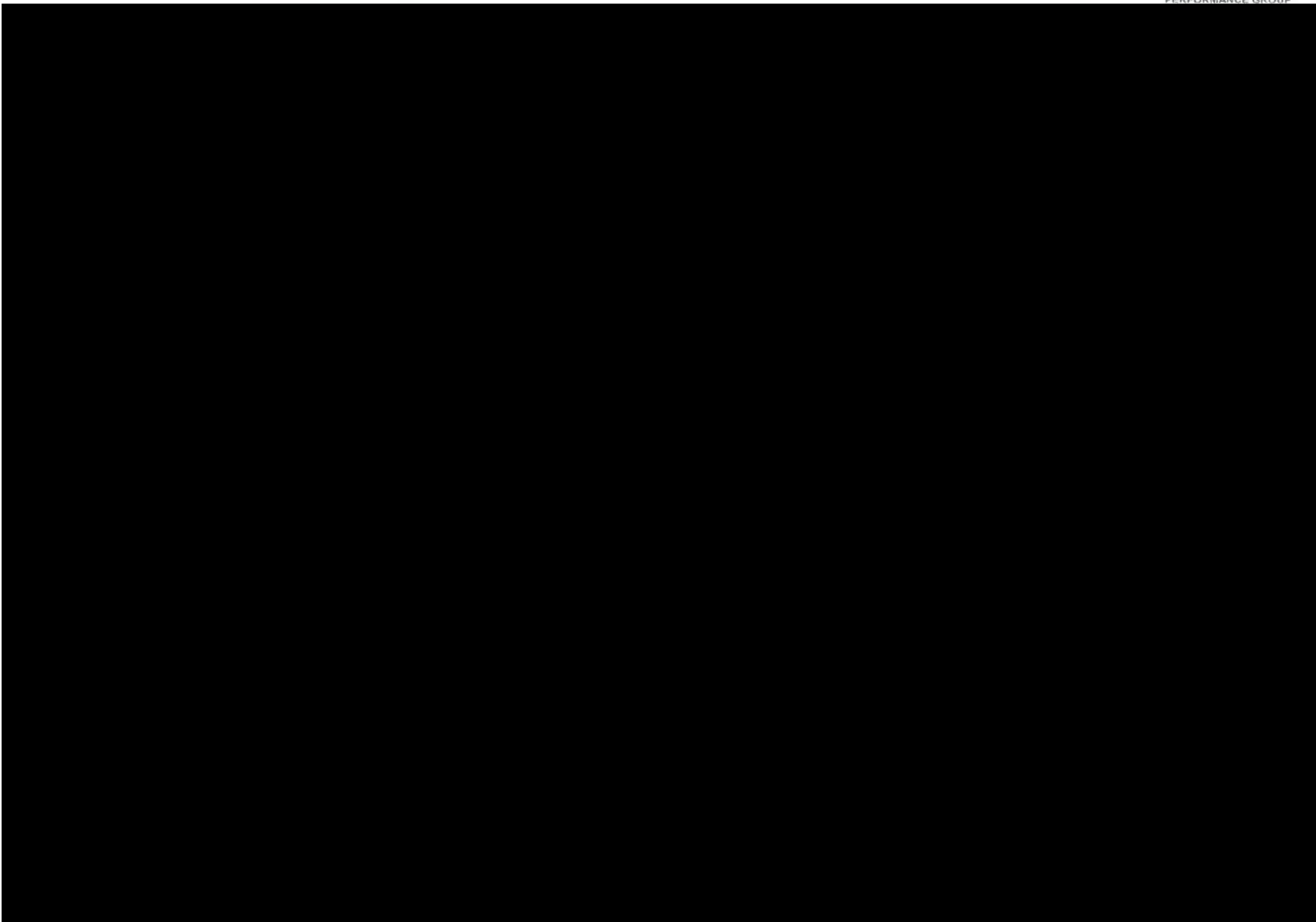
## 2.2 PRODUCTS & SERVICES



## 2.2 PRODUCTS & SERVICES

There  
PERFORMANCE GROUP

Exhibit 31 Business Plan

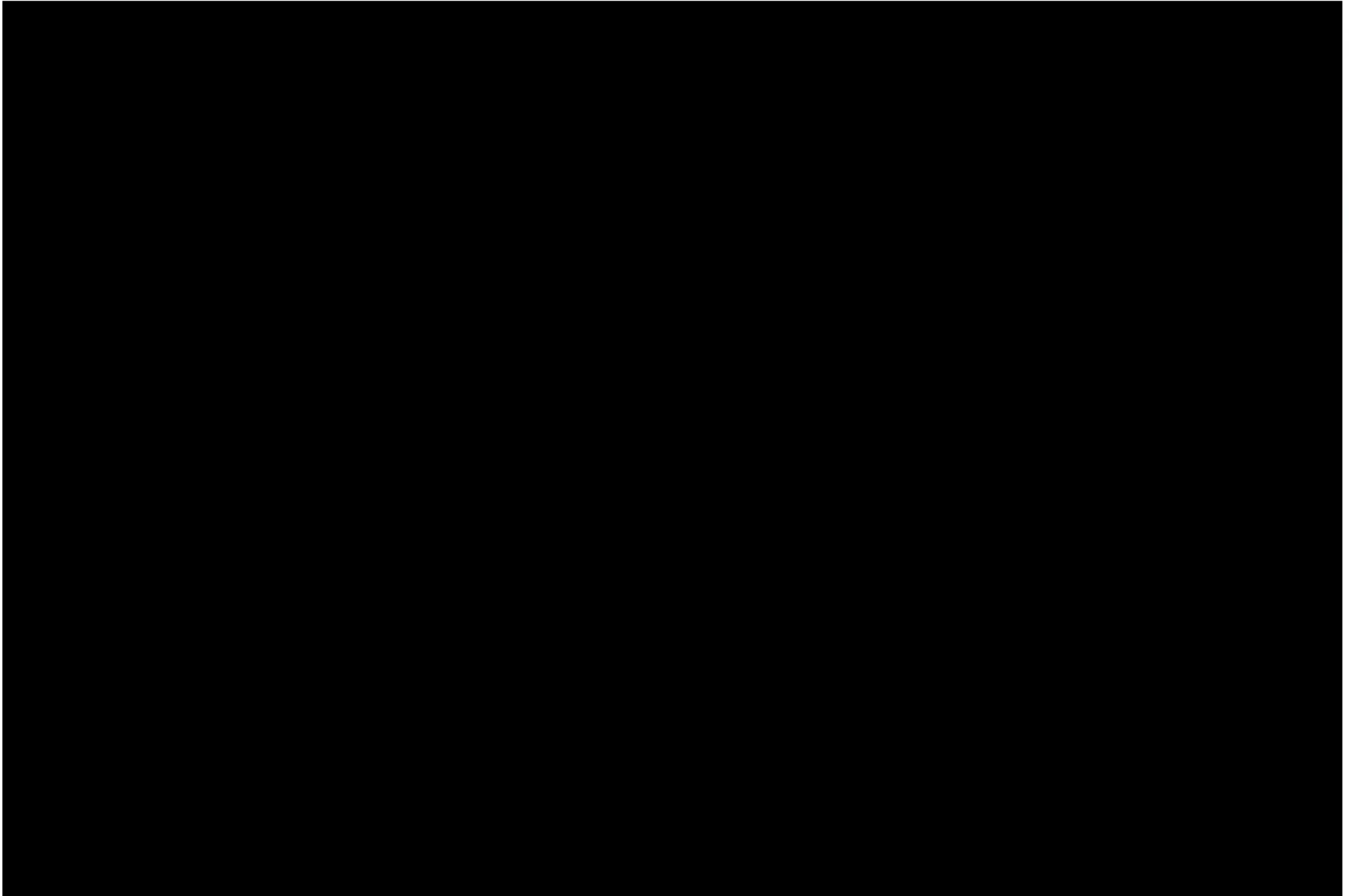




## 2.2 PRODUCTS & SERVICES

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PERFORMANCE GROUP

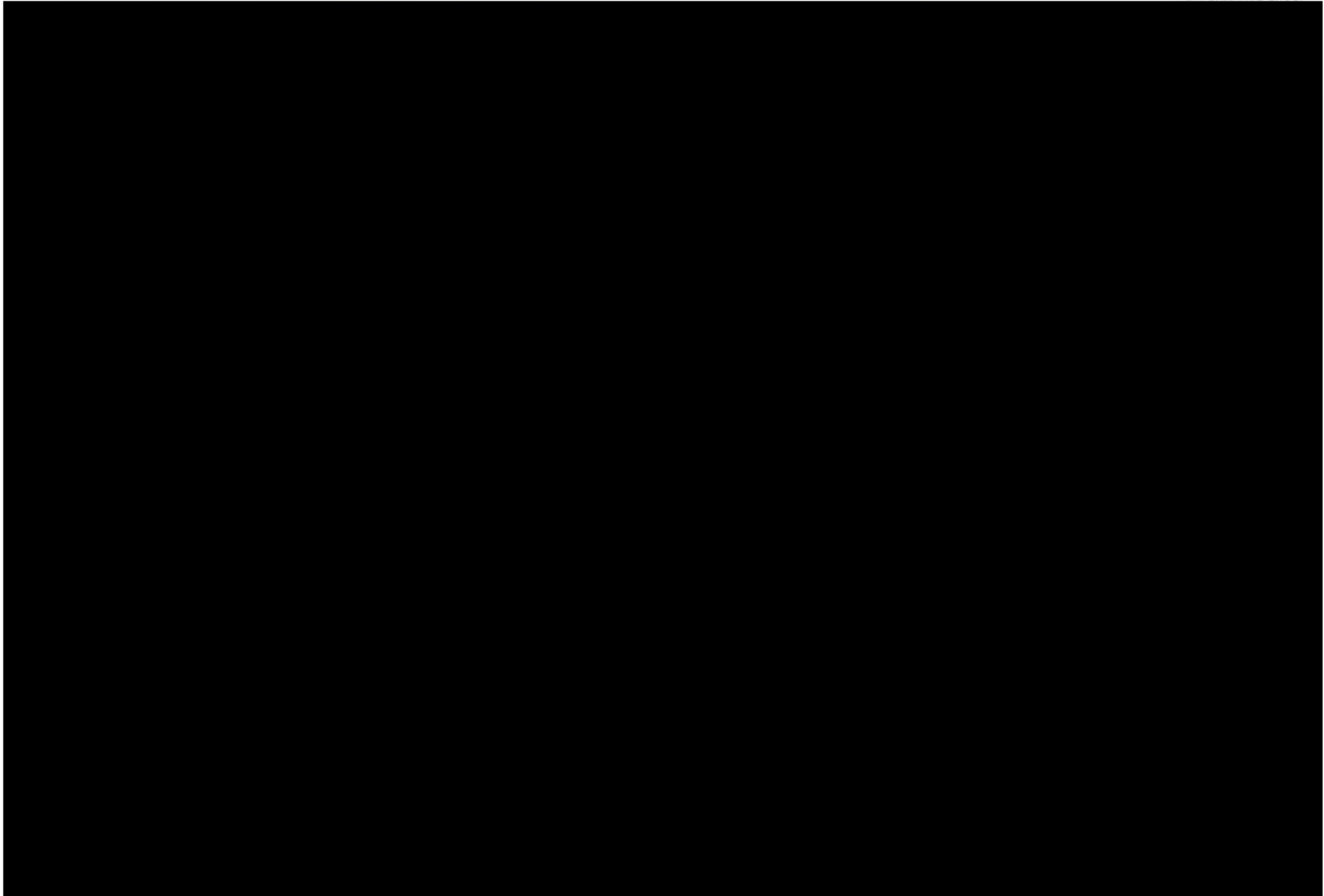
Exhibit 31 Business Plan



## 2.2 PRODUCTS & SERVICES

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PERFORMANCE GROUP

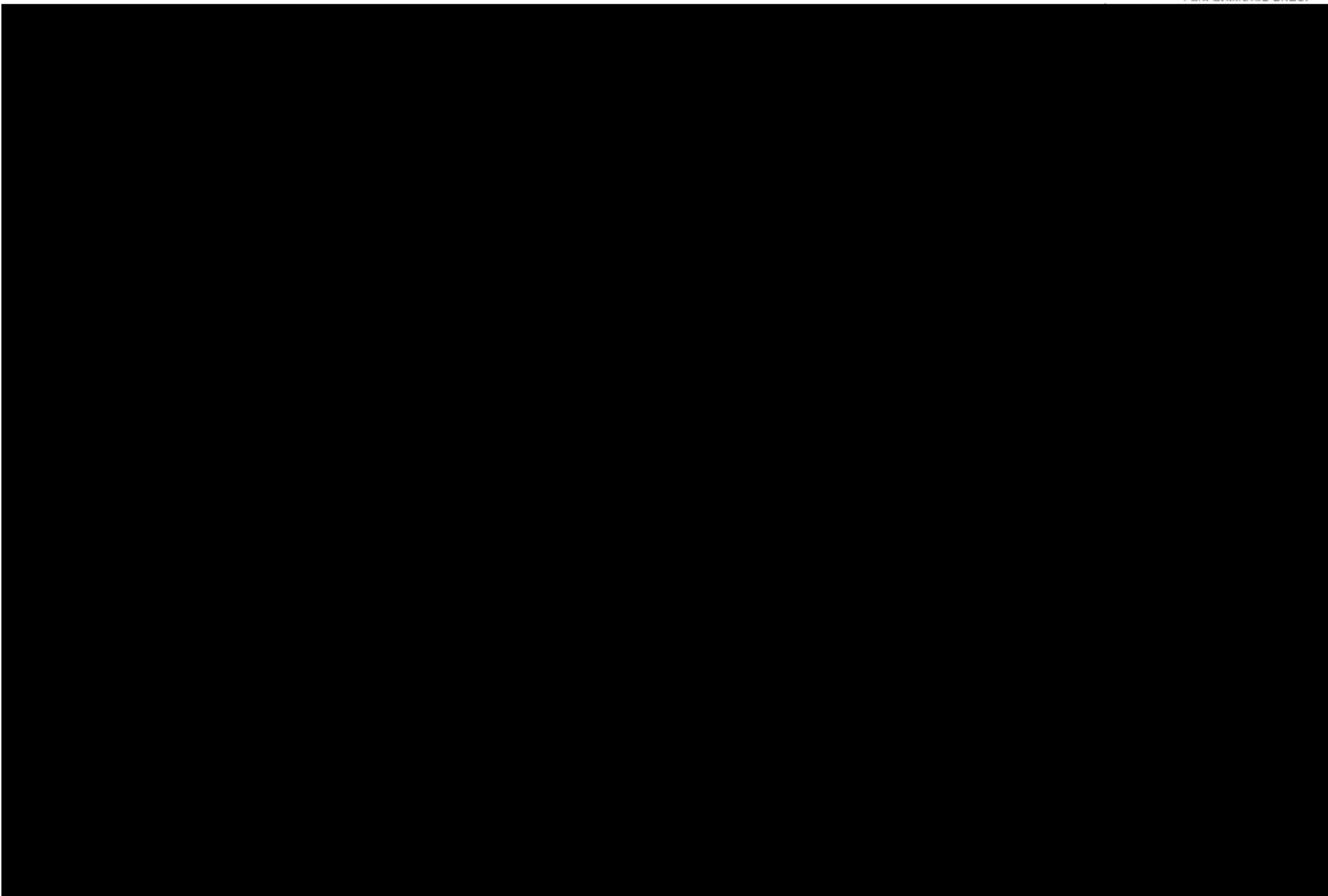
Exhibit 31 Business Plan



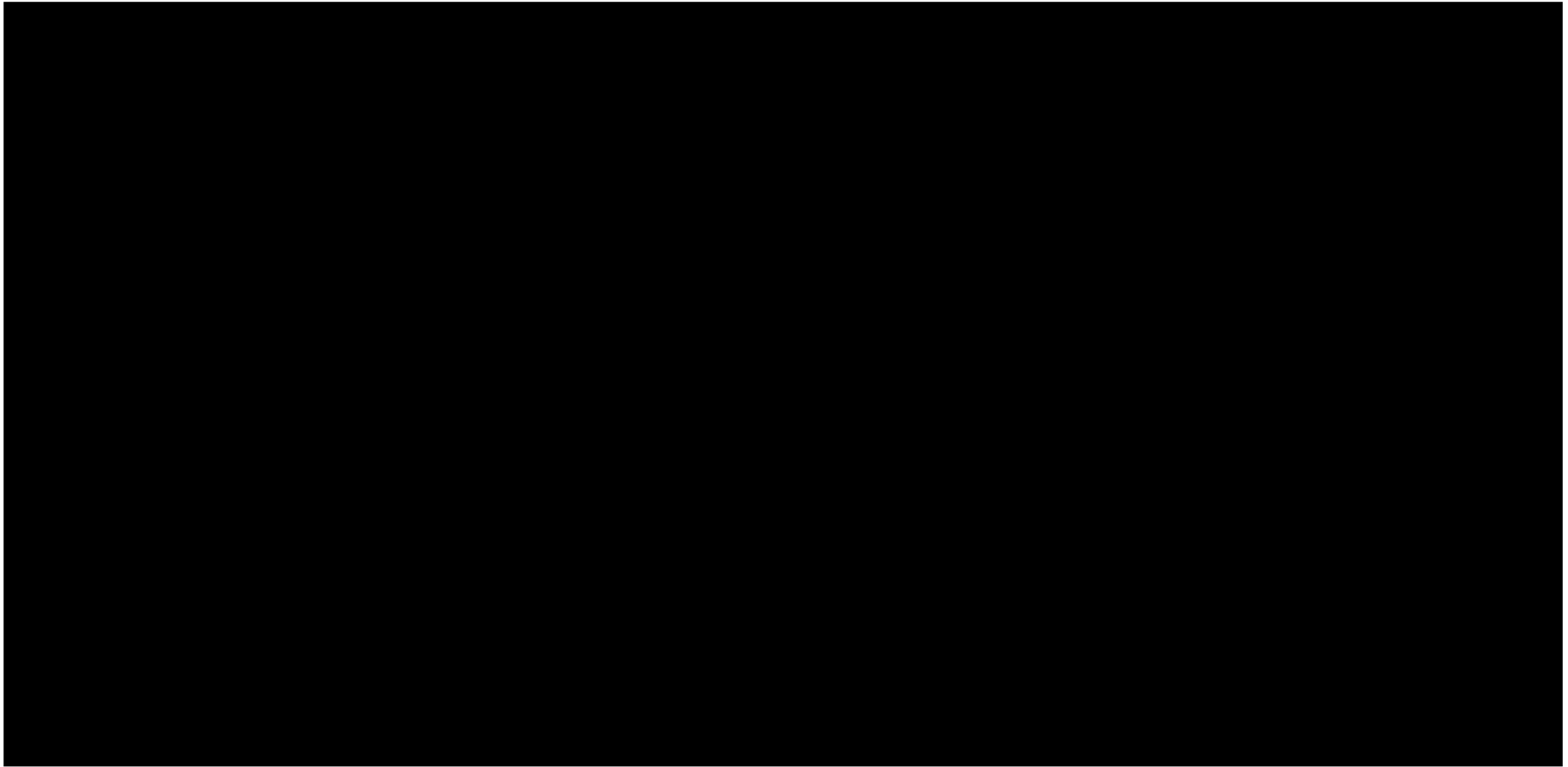
## 2.2 PRODUCTS & SERVICES

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PERFORMANCE GROUP

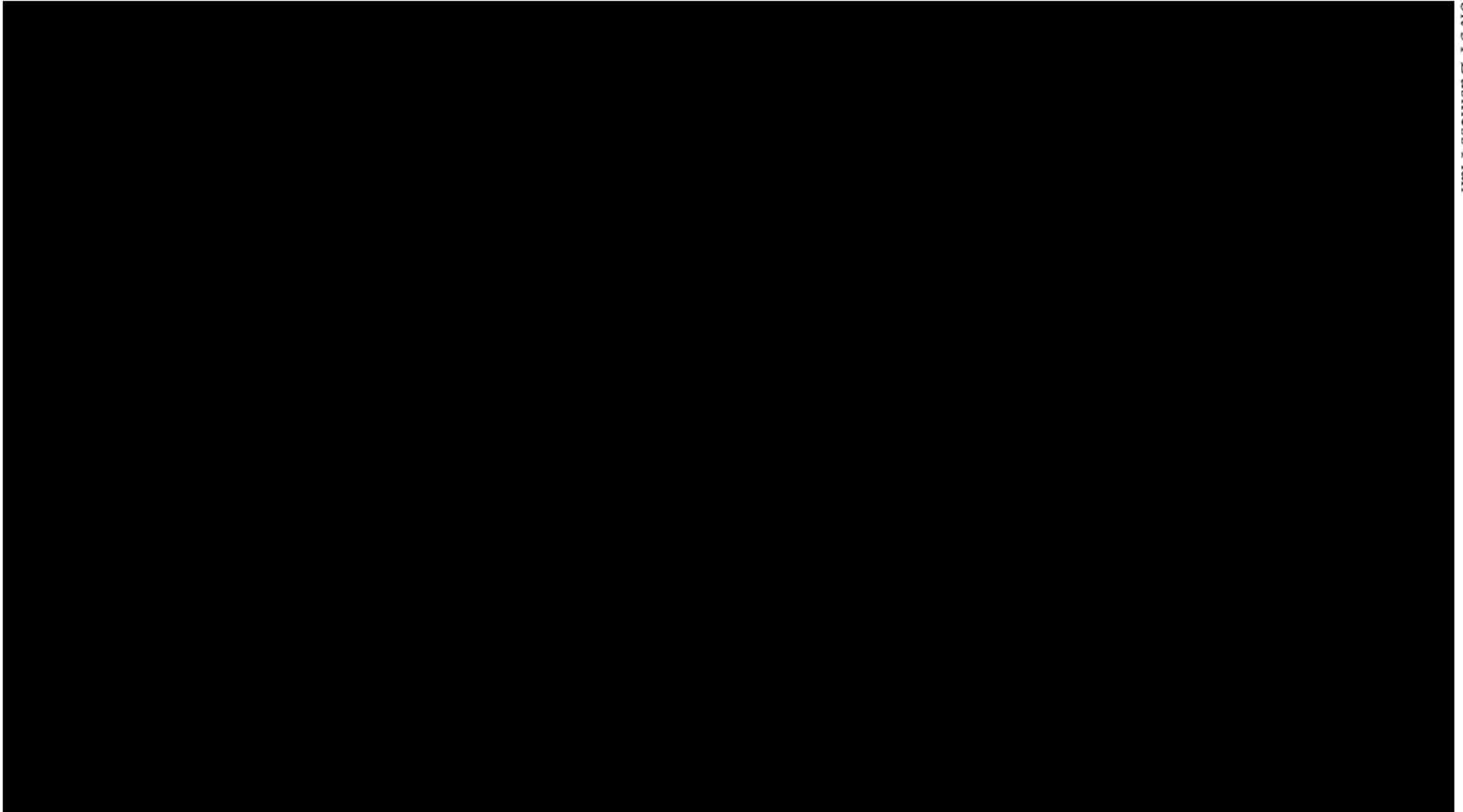
Exhibit 31 Business Plan



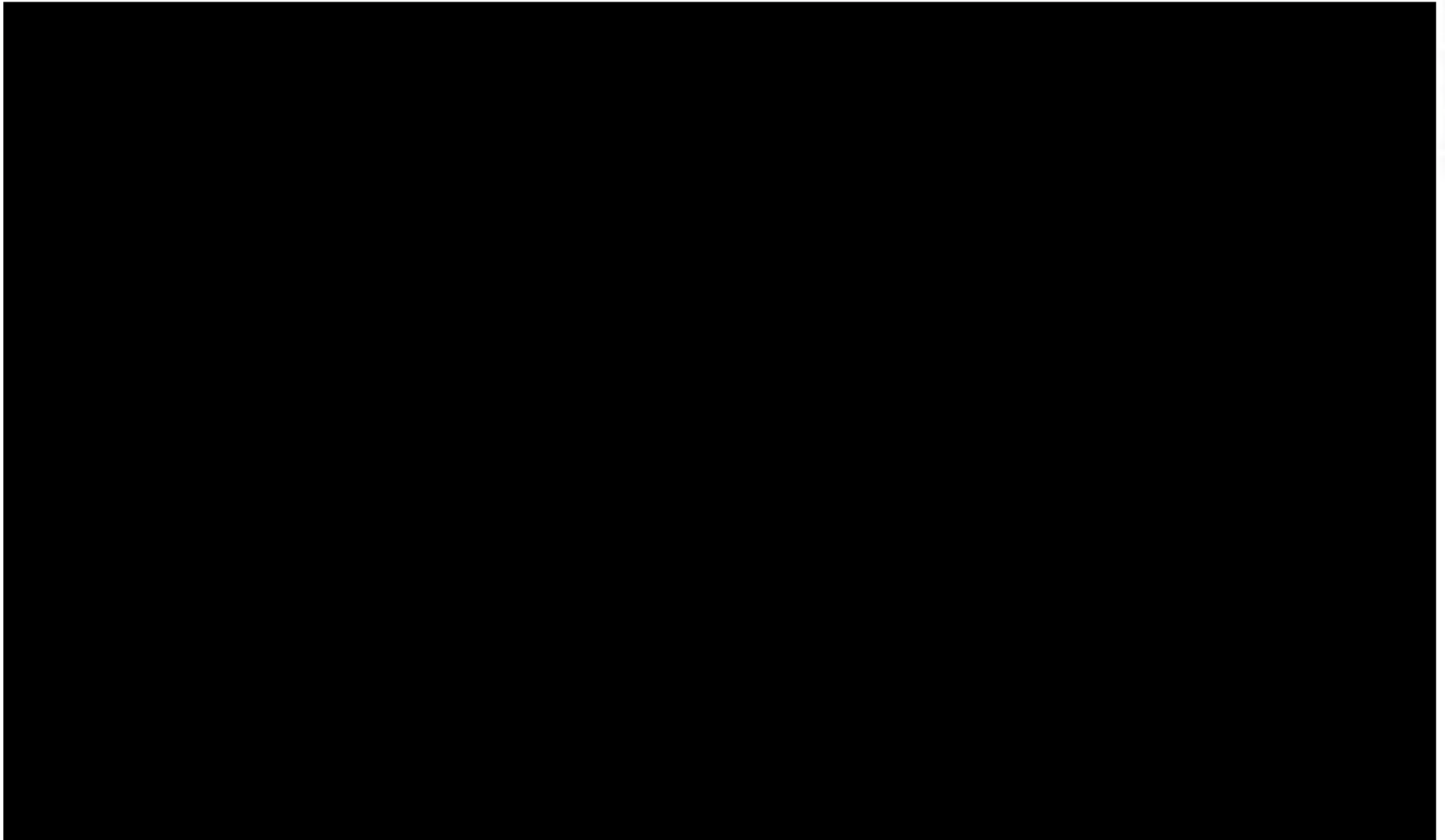
## 2.2 PRODUCTS & SERVICES



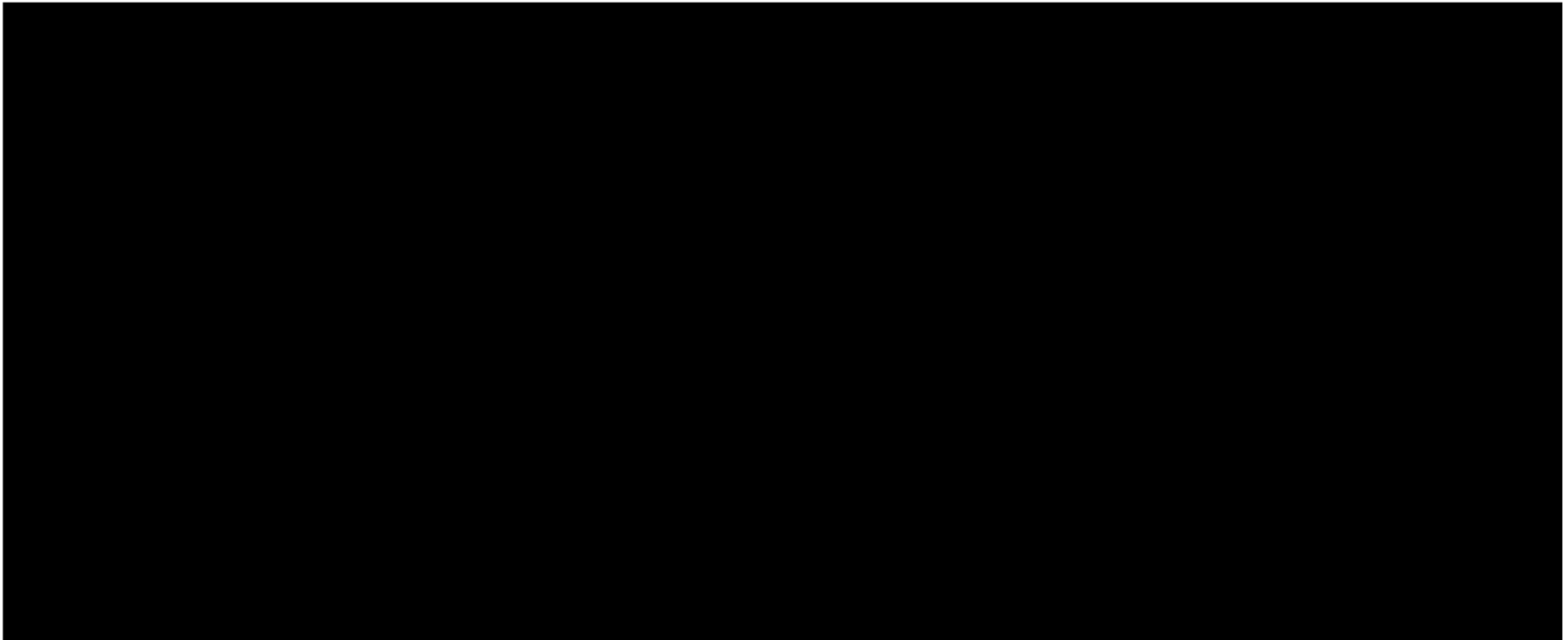
## 2.2 PRODUCTS & SERVICES



## 2.2 PRODUCTS & SERVICES



### 3.4 Pricing Strategies



## 2.3 ORGANIZATION



### 2.3.1 Advisory Board

Title	Focus	Roles and responsibilities
<b>Medical Director</b>	Healthcare	Advises the company supporting company-wide education about benefits and side effects of medical marijuana products, planning and development of internal and external educational classes which relate information about consumption methods and scientific updates in the field of medical cannabis. He addresses questions and concerns submitted by the dispensary pharmacy consultants.
<b>Patient, Community and Government Outreach Director</b>	Community Relations and Marketing	Advises the company relative to company's good standing within the community-at-large, including: approval of internally developed marketing initiatives to ensure compliance, government liaison, identification of local community groups and charitable organizations for company participation.
<b>Research and Development Specialist</b>	Products	Advises the company relative to the creation of and execution of research and development initiatives, including: managing internal research scientists while providing direction and guidance, identifying opportunities for new products and product enhancement, maintaining the company's competitive position within the market, planning and formulating development projects, and engaging third parties to conduct studies or support newly developed products.



## 2.3 ORGANIZATION

Title	Focus	Roles and responsibilities
<b>Data and IT</b>	Technical	Advises the company relative to data analysis relating to sales, product consistency and quality, and the daily management of IT communication needs, including data protection advice to the Security Director.
<b>Security Director</b>	Security	Advises the company relative to the oversight and protection of company assets and employees, including: designing and implementing a comprehensive company security plan, researching and identifying third party solutions to enhance internal security operations, hiring and facilitating the training of security personnel, examining and analyzing security operations to ensure compliance and efficacy, creating emergency procedures and best practices, implementing an anti-diversion plan, and cultivating a relationship with local law enforcement and emergency services.
<b>Marijuana Industry Expert</b>	Compliance and Education	Advises the company relative to marijuana-specific issues and progress, including: advancements in the field, updates or changes to the regulatory scheme, market trends, advocacy on a local and national level, cannabis business operations improvements and potential synergistic relationships with industry experts.

## 2.3. Executive Team

Title	Roles and responsibilities
<b>Chief Executive Officer</b>	Responsible for oversight of entire business, including: building and leading the executive team, strategic and directional planning, evaluating and managing the fiscal performance of the company, team building and capital allocation.
<b>Chief Financial Officer</b>	Responsible for the oversight of all administrative and financial functions of the company, including: developing financial and tax strategies, budgeting, communicating financial needs and concerns with executive team, raising capital, implementing financial and operational best practices, risk management, monitoring financial practices of the bookkeeper and managers, developing and maintaining bank relationships, and cash management and forecasting.
<b>Chief Operations Officer</b>	Responsible for oversight of all company procedures and employees, including: managing the operations of the cultivation/manufacturing team, monitoring productivity and adherence to timelines and goals, oversight of all internal processes, auditing data in the business management platform via internally generated reports, reviewing standard operating procedures to ensure compliance and efficacy, strategic planning for all arms of the business, supporting the executive team, and budget and expenditure management.
<b>Chief of Extractions and Formulations</b>	Responsible for oversight of the extraction laboratory, including: extraction laboratory setup, equipment purchasing, ensuring adherence to industry best practices, auditing extraction standard operating procedures to ensure compliance and efficacy, oversight of retail business management platform users and data, reviewing standard operating procedures to ensure compliance and efficacy, and tracking market trends to ensure company maintains competitive edge.
<b>Human Resources Director</b>	Responsible for the daily management of the employees, including: conflict resolution, recruiting and staffing, employee orientation, performance management, maintaining employee schedules and the time clock, processing payroll, management of unemployment insurance and workman's compensation claims, benefits administration, management of staffing plan, onboarding, as well as coordination of company events.

Title	Roles and responsibilities
<b>Chief Compliance Officer</b>	Responsible for the daily management of local and state compliance, including: confirming all licenses, bonds and permits are in good standing, license renewal, ensuring all cultivation and retail procedures are compliant, keeping abreast of updates to local rules and regulations and adapting standard operating procedures to adhere to new local and state regulatory mandates, ensuring all inventory has compliant packaging and labeling, researching and responding to all intra-company compliance issues, monitoring all intra-company systems and reporting for accuracy and consistency, ensuring uniformity amongst intra-company data and record keeping, and monitoring good standing of all employee licensing.
<b>Marketing and Public Relations Officer</b>	Responsible for company marketing and public relations strategies, including: ensuring the company maintains a professional and positive reputation, fielding and vetting media requests, writing press releases, creating content for marketing materials and website, managing web presence, brand management, creation and implementation of marketing campaigns in accordance with retail and cultivation supply chains, ensuring strong social media presence, coordinating marketing events, and ordering promotional materials.
<b>Inventory Manager</b>	Responsible for the daily management of inventory throughout the company, including: cultivation and sales number tracking, inventory allotment and disbursement, inventory transfer reporting, ensuring safe and compliant transport of all medical marijuana products, cultivating relationships with suppliers of nutrients and other necessary raw materials, managing bulk ordering, inventory counts and adjustments, creation of standardized naming conventions and pricing for all company inventory, and data entry.
<b>Community Outreach Coordinator</b>	Responsible for cultivation and maintenance of a positive reputation within the community, including: participation in local community groups, spearheading the philanthropic action plan, coordinating community and facility events, handling all incoming requests from charitable organizations and community members, and developing a company educational packet to provide to interested parties relating the benefits of medical marijuana and information about the company.
<b>Bookkeeper</b>	Responsible for management of day-to-day financial transactions within the company, including: managing accounts payable and receivable, performing periodic financial audits, payrolls, preparing income statements and balance sheets, completing monthly reconciliations for cash and inventory, budgeting, and reporting to the Chief Financial Officer.



### 2.3.1 Cultivation and Manufacturing Team

Title	Roles and responsibilities
<p><b>Director of Cultivation</b></p>	<p>Responsible for management of day-to-day cultivation operations at the production facility, including: hands-on management of each stage of cultivation from cloning to harvest, creation and implementation of compliant standard operating procedures for the cultivation operations, management of all cultivation and processing employees, tracking retail trends to strategically plan the cultivation facility’s contents and schedule, ensuring compliance of all cultivation methods and procedures, developing and implementing systems for accurate record keeping; and development of proprietary formulas for cultivation including methodology, nutrient formulas, watering and light schedules.</p>
<p><b>Harvest and Processing Manager</b></p>	<p>Responsible for oversight of procedure from harvest through packaging and quality assurance for all internally produced products, including: developing standard operating procedures for harvest, trimming, drying, curing and any other processing of medicinal cannabis, management of harvest procedure, ensuring plants are properly trimmed and cured, identifying when plants are properly cured and ready for packaging, confirming packaged items are properly weighed out and labeled, certifying quality and consistency standards are met for all finished products, coordinating and managing testing process, and tracking yield and productivity data for submission to the data administration manager.</p>
<p><b>Extraction Manager</b></p>	<p>Responsible for the day-to-day management of the extraction laboratory, including: developing standard operating procedures for the extraction laboratory, development of comprehensive work flow charts, training and management of extraction staff, participation in and oversight of all extraction processes, ensuring compliance and efficacy of all laboratory processes, safeguarding against unwanted laboratory events via systematic sanitization and proper maintenance of laboratory and equipment, coordinating and managing the testing process, recording all relevant data about the extraction process and yields and submitting it to the data administration manager.</p>
<p><b>Data Administration Manager</b></p>	<p>Responsible for managing all data in the cultivation and manufacturing facility, including: collecting and recording data from the cultivation, processing and extraction teams in a timely fashion, ensuring data is accurate and complete, advising the compliance officer of any compliance issues in the cultivation and manufacturing facility, generating reports for the cultivation, harvest, processing and extraction team as necessary.</p>

### 2.3.1 Cultivation and Manufacturing Team

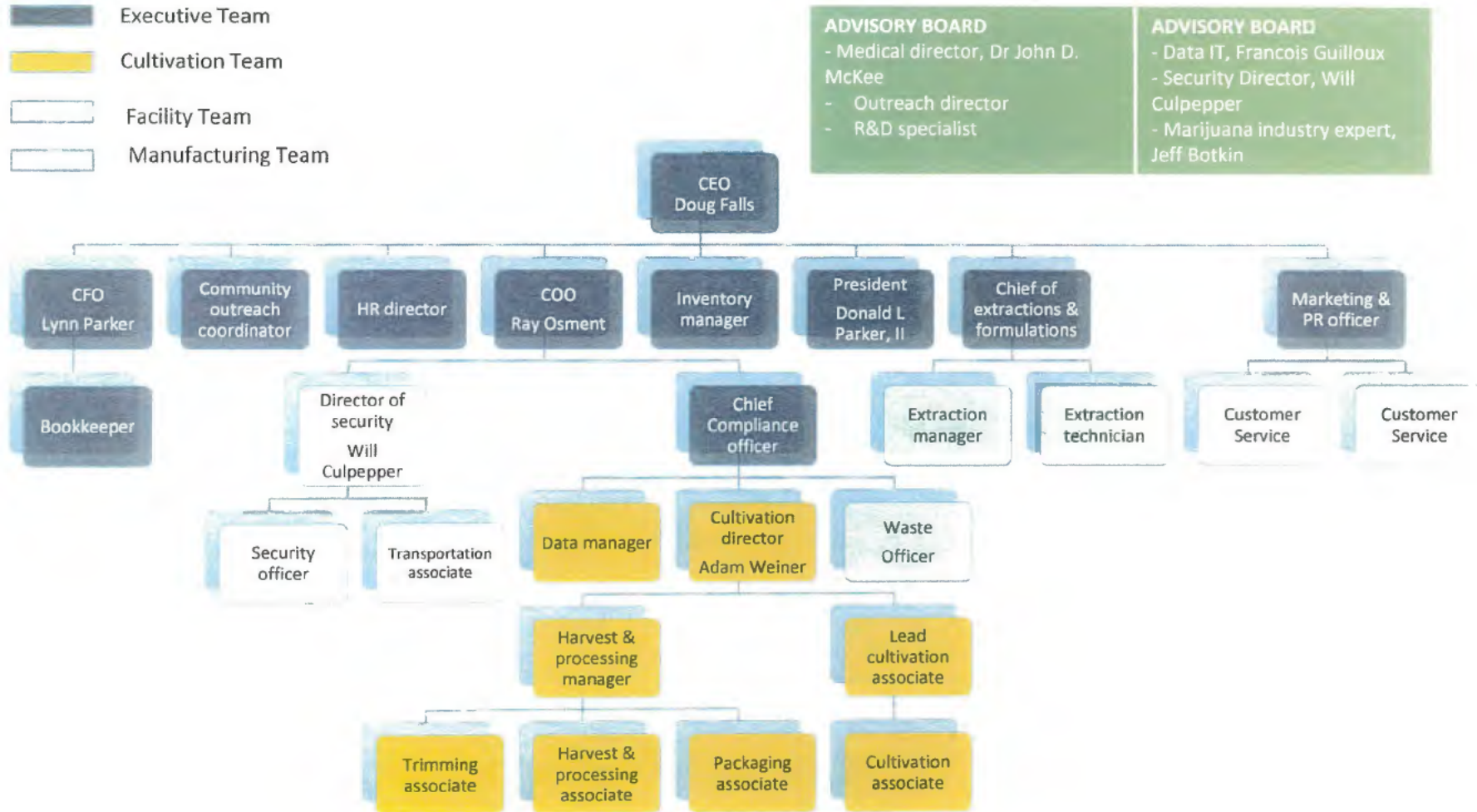
Title	Roles and responsibilities
<b>Lead Cultivation Assistant</b>	Responsible for leading the cultivation associate team in carrying out the day-to-day care of medical marijuana plants prior to harvest, including: following nutrient and watering schedules, cloning, pruning, transplanting, trimming, treating plants for disease or infestation, systematic cleaning and sanitization of the cultivation facility and equipment, ensuring waste is disposed of in a compliant fashion, and documenting all actions and data relative to the maintenance of the plants and submitting recorded information to the data administration manager.
<b>Cultivation Assistant</b>	Responsible for carrying out the day-to-day care of medical marijuana plants prior to harvest, including: following nutrient and watering schedules, cloning, pruning, transplanting, trimming, treating plants for disease or infestation, systematic cleaning and sanitization of the cultivation facility and equipment, ensuring waste is disposed of in a compliant fashion, and documenting all actions and data relative to the maintenance of the plants and submitting recorded information to the data administration manager.
<b>Harvest and Processing Assistant</b>	Responsible for adhering to compliant procedural guidelines relative to harvest and processing of the plants, including: cutting and hanging plants, curing, trimming, ensuring the integrity of the plants is maintained during the harvesting and processing procedure, ensuring waste is disposed of in a compliant fashion, systematic cleaning and sanitization of the harvest and processing area, as-needed trimming of mature plants for processing or preparation for wholesale, and documenting all actions and data relative to the harvest and processing of the plants and submitting recorded information to the data administration manager.
<b>Extraction Assistant</b>	Responsible for adhering to compliant procedural guidelines relative to extraction of plant matter, including: proper handling of pre-extraction plant matter, performing extractions, possessing an expert knowledge of terpene profiles and distillation processes, systematic cleaning and sanitization of the extraction laboratory, and tracking and recording all relevant data and yields for submission to the data administration manager.



### 2.3.1 Cultivation and Manufacturing Team

Title	Roles and responsibilities
<b>Packaging Associate</b>	Responsible for adhering to compliant procedural guidelines relative to packaging and labeling of extracted materials, including: carefully packaging of wholesale flower or finished extractions, ensuring packages are labeled with the correct product- specific labels, ensuring labels are placed properly and packaged items appear uniform, ensuring waste is disposed of in a compliant fashion, and tracking individual productivity numbers for submission to the data administration manager.
<b>Facilities Manager</b>	Responsible for facility cleanliness and maintenance, including: cleaning and sanitizing all rooms within the cultivation site on a daily basis, equipment maintenance and upkeep, keeping cultivation supplies neat and orderly, assisting with harvest and processing as needed, scheduling professional maintenance on equipment as needed.
<b>Security Staff</b>	Responsible for ensuring the safety of all materials, products and employees in the production facility, including: monitoring the interior and exterior of the facility's premises, ensuring the safety and security of employees and patients during business hours, providing assistance with movement of cash throughout the facility, controlling the flow of customer traffic, ensuring no loitering or illegal behavior occurs on or around the physical property, customer conflict management, upkeep and maintenance of security equipment, and assisting the store manager with security related issues as needed.

## 2.3.2 Organization Chart



## 2.3 ORGANIZATION

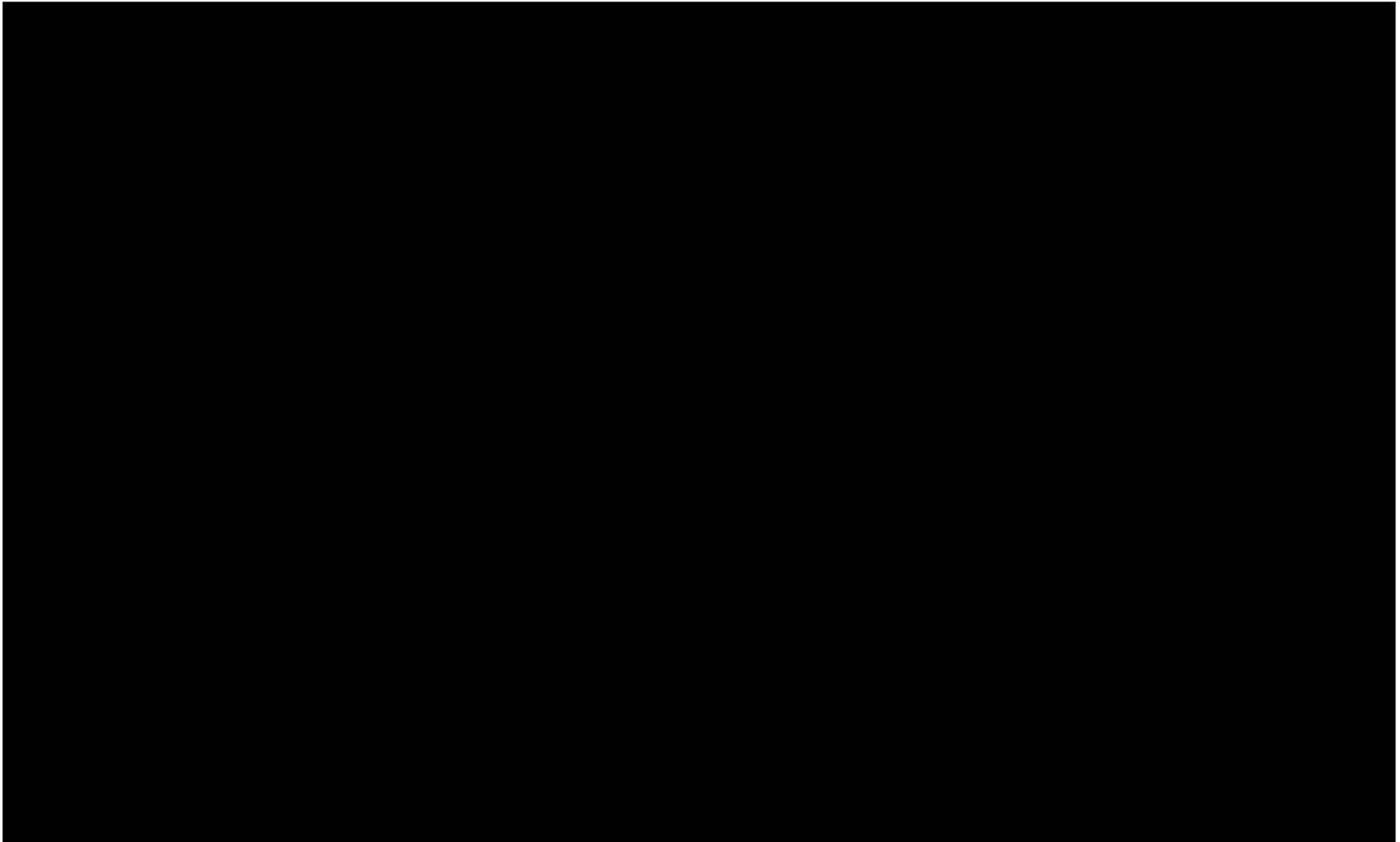
### 2.3.3 Compensation Summary





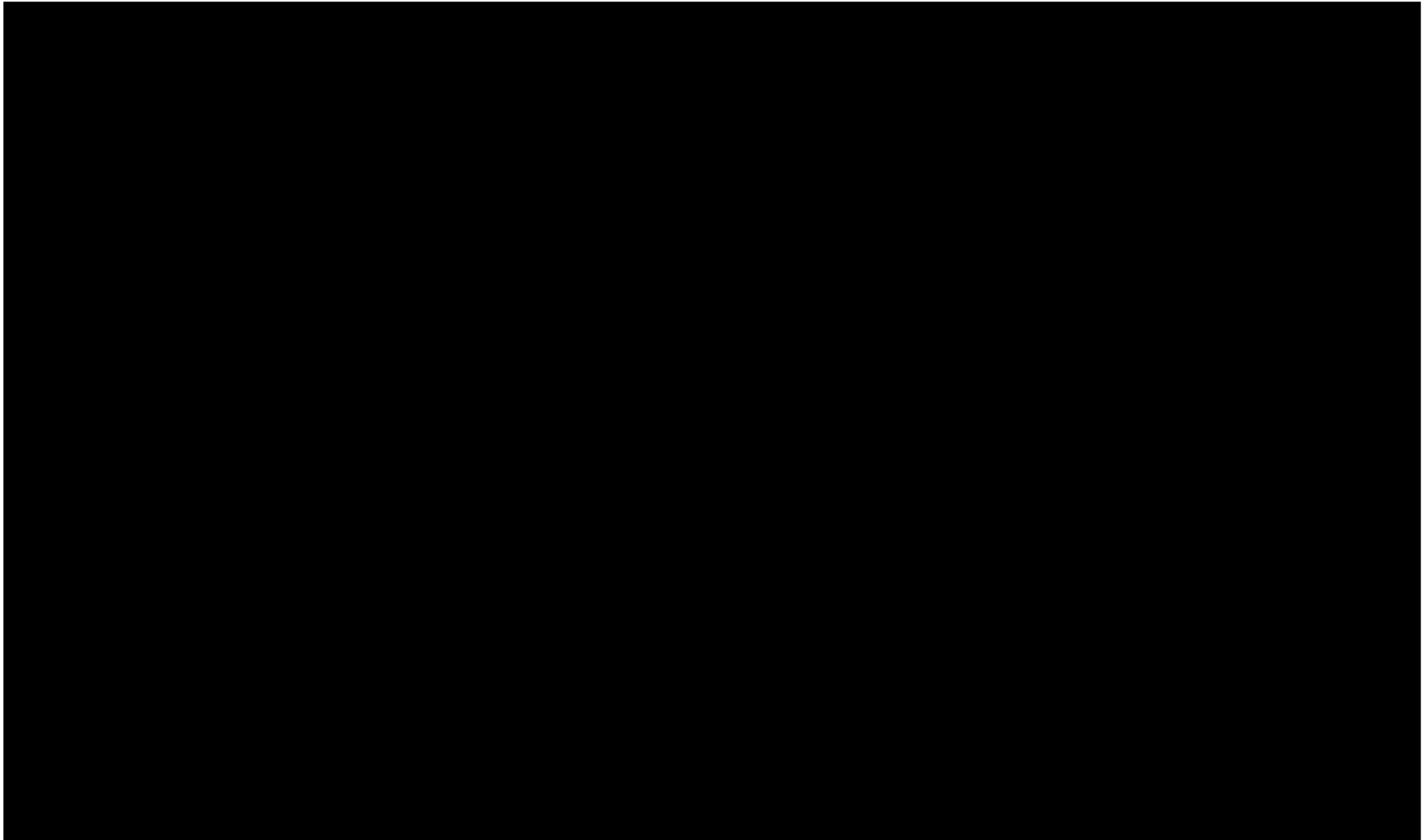
## 2.3 ORGANIZATION

### 2.3.4 Employee Hiring & Development



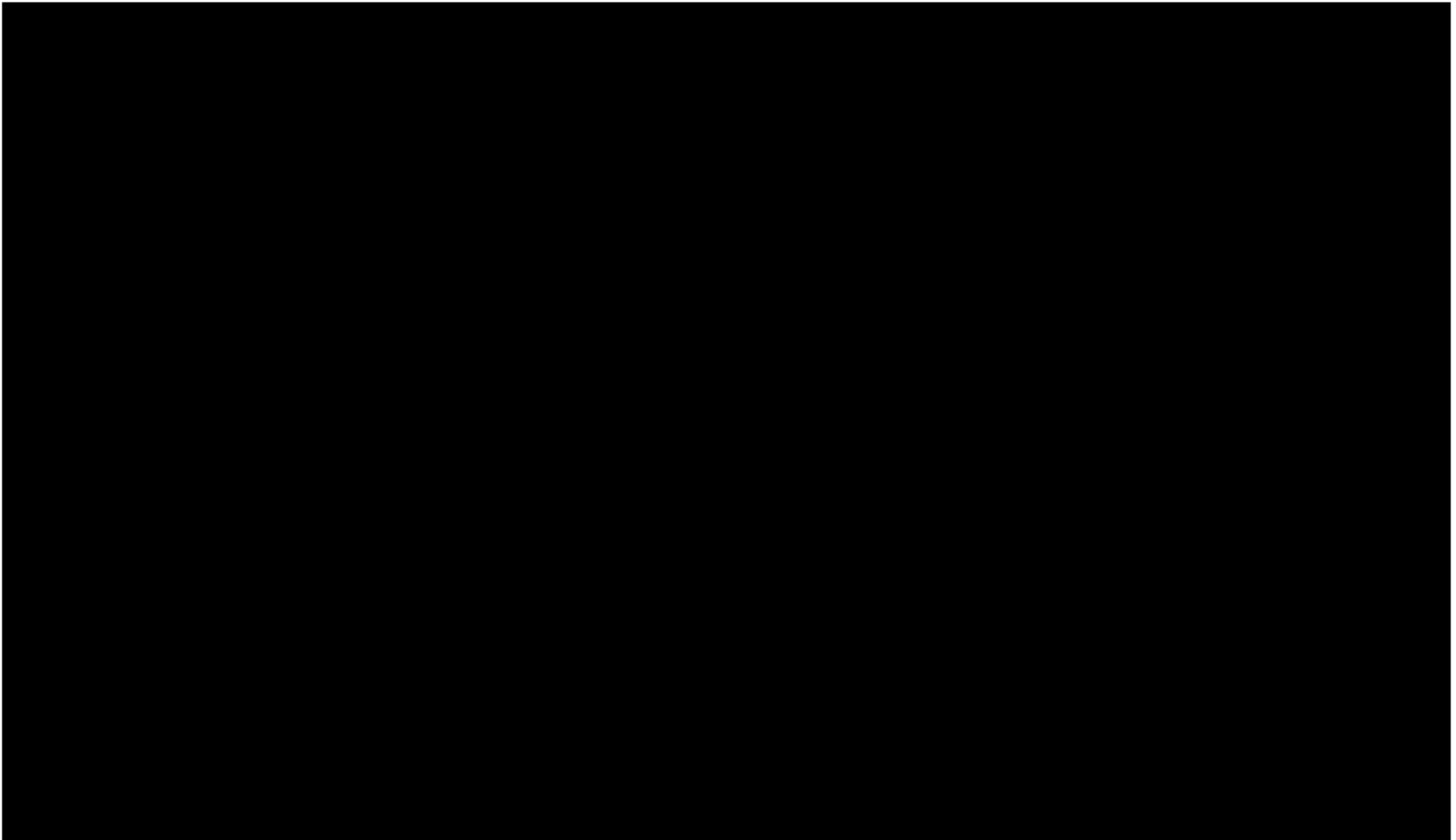
## 2.4 BUSINESS MANAGEMENT

### 2.4.1 Operational Standards



## 2.4 BUSINESS MANAGEMENT

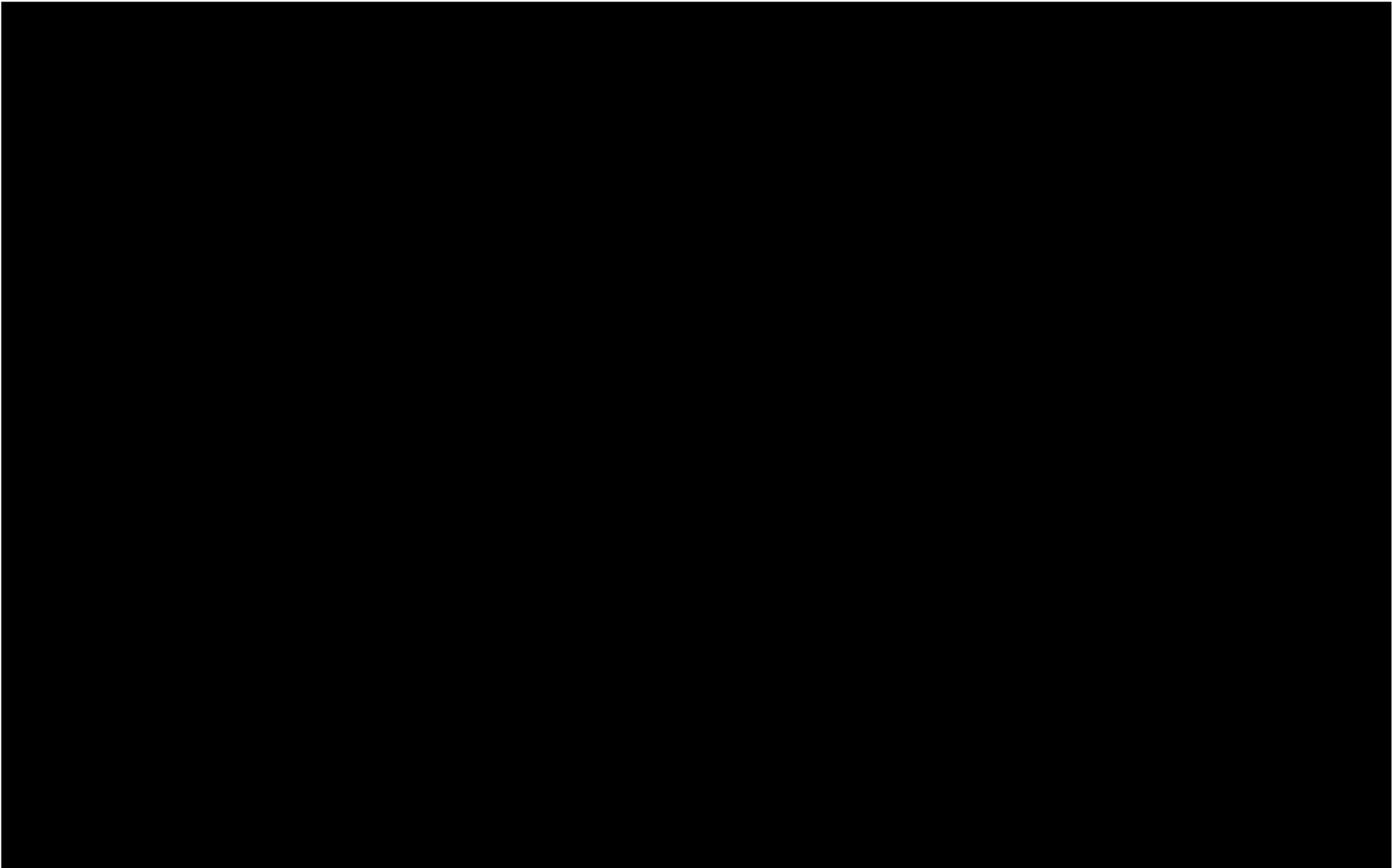
### 2.4.2 Inventory Management



## 2.4 BUSINESS MANAGEMENT

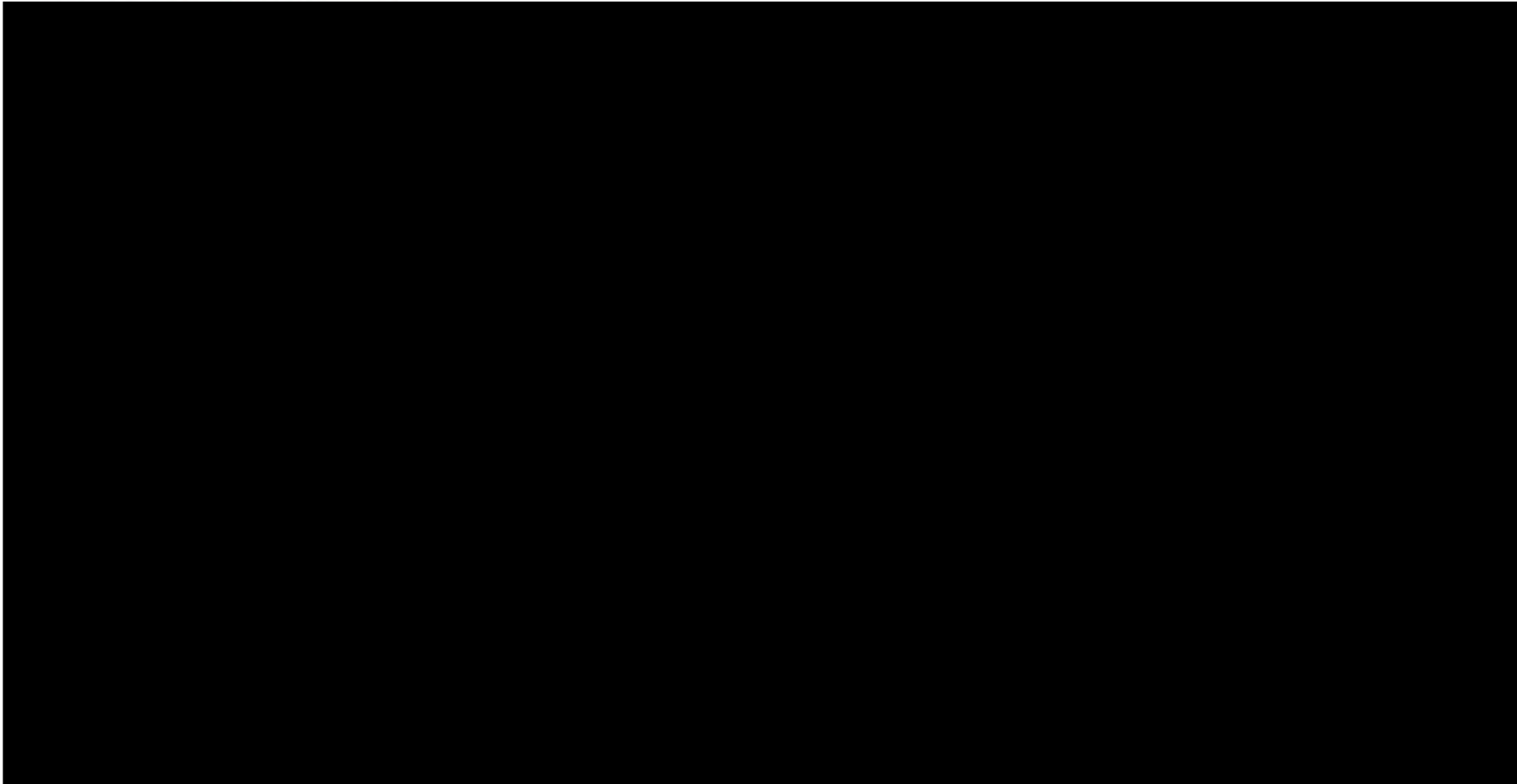


### 2.4.1 Inventory Management



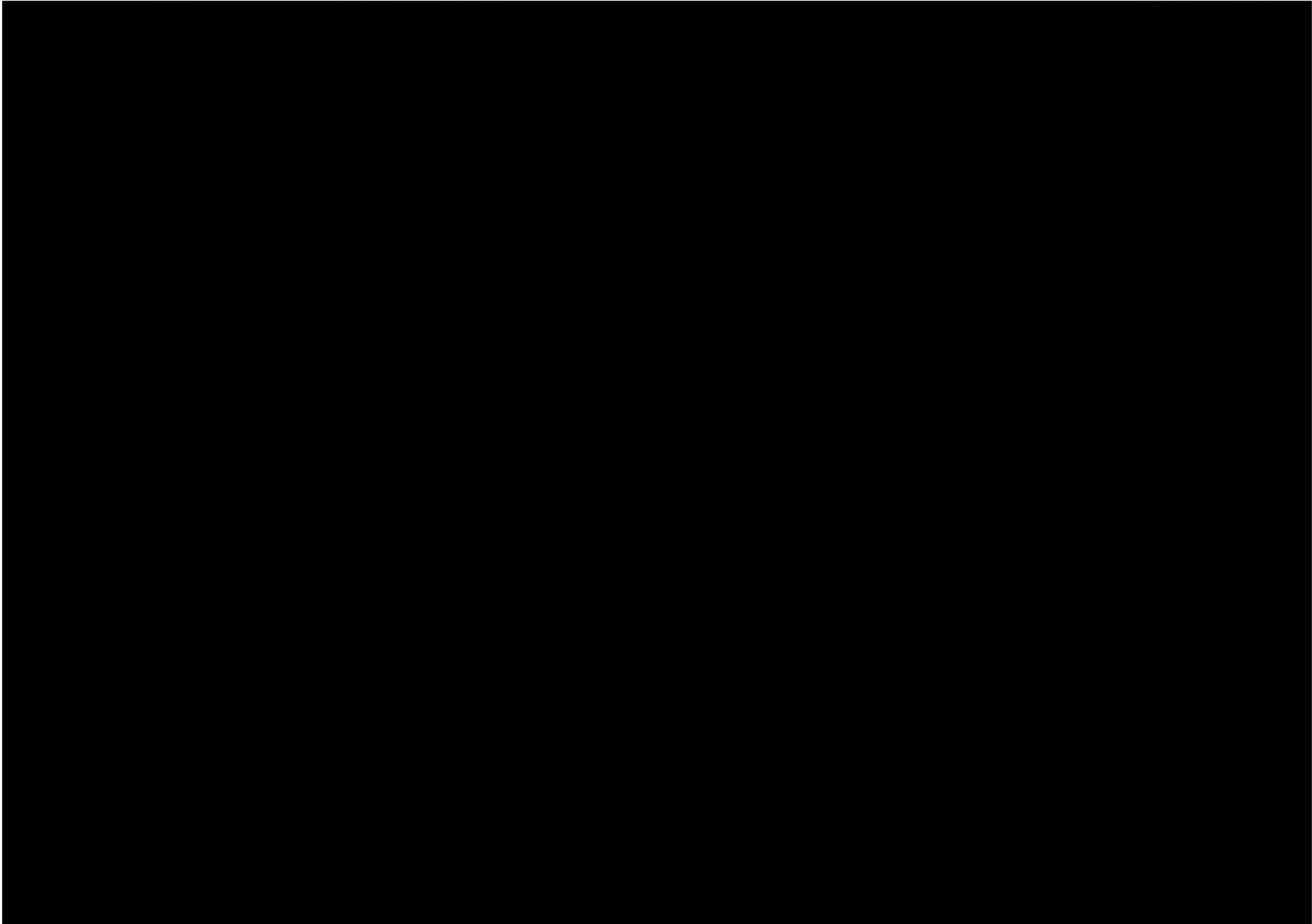
## 2.4 BUSINESS MANAGEMENT

### 2.4.3. Order Fulfillment

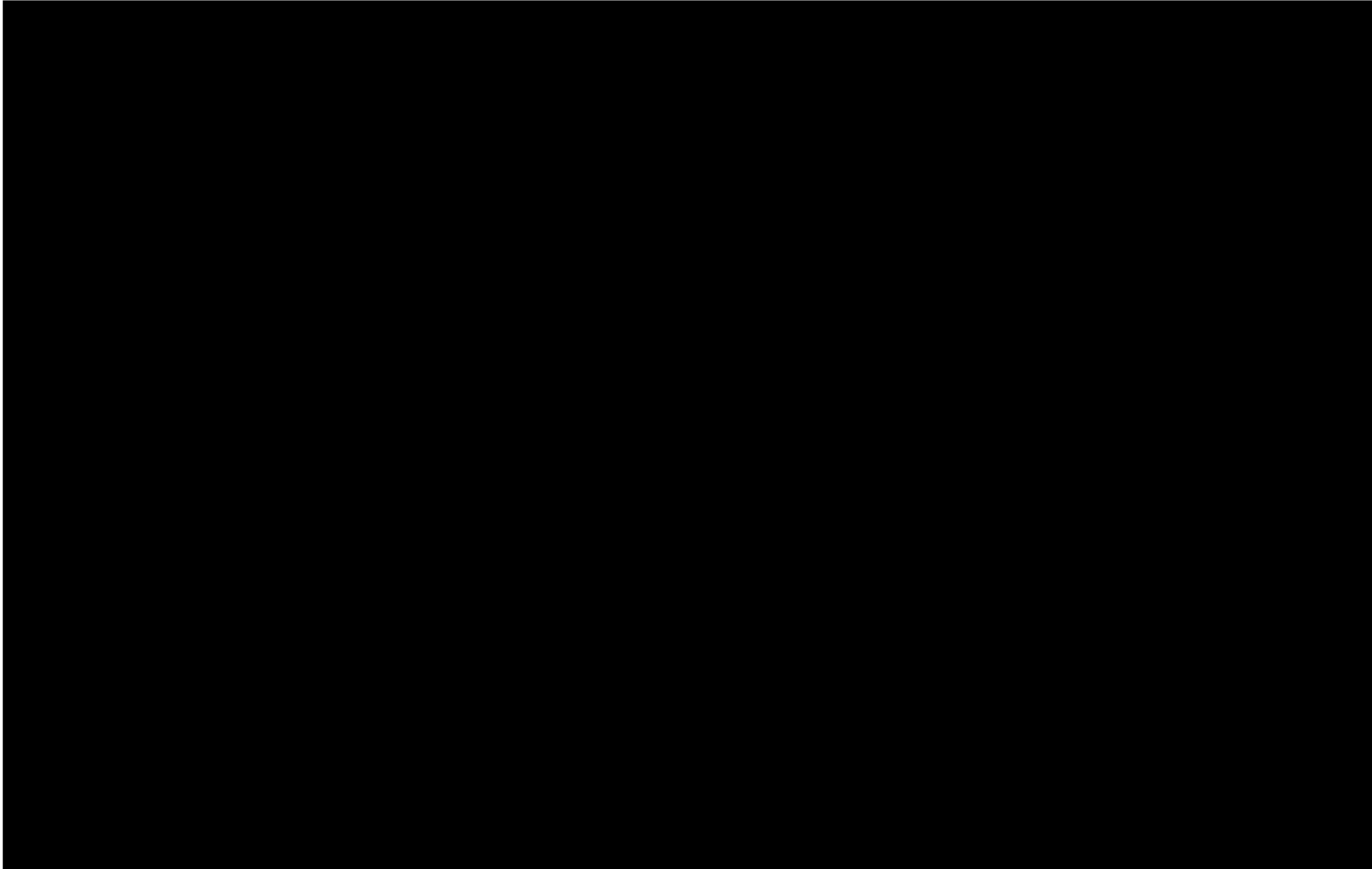


CONSUMPTION CONSIDERATIONS

There



## 2.4.5. MARKETING & SALES STRATEGY

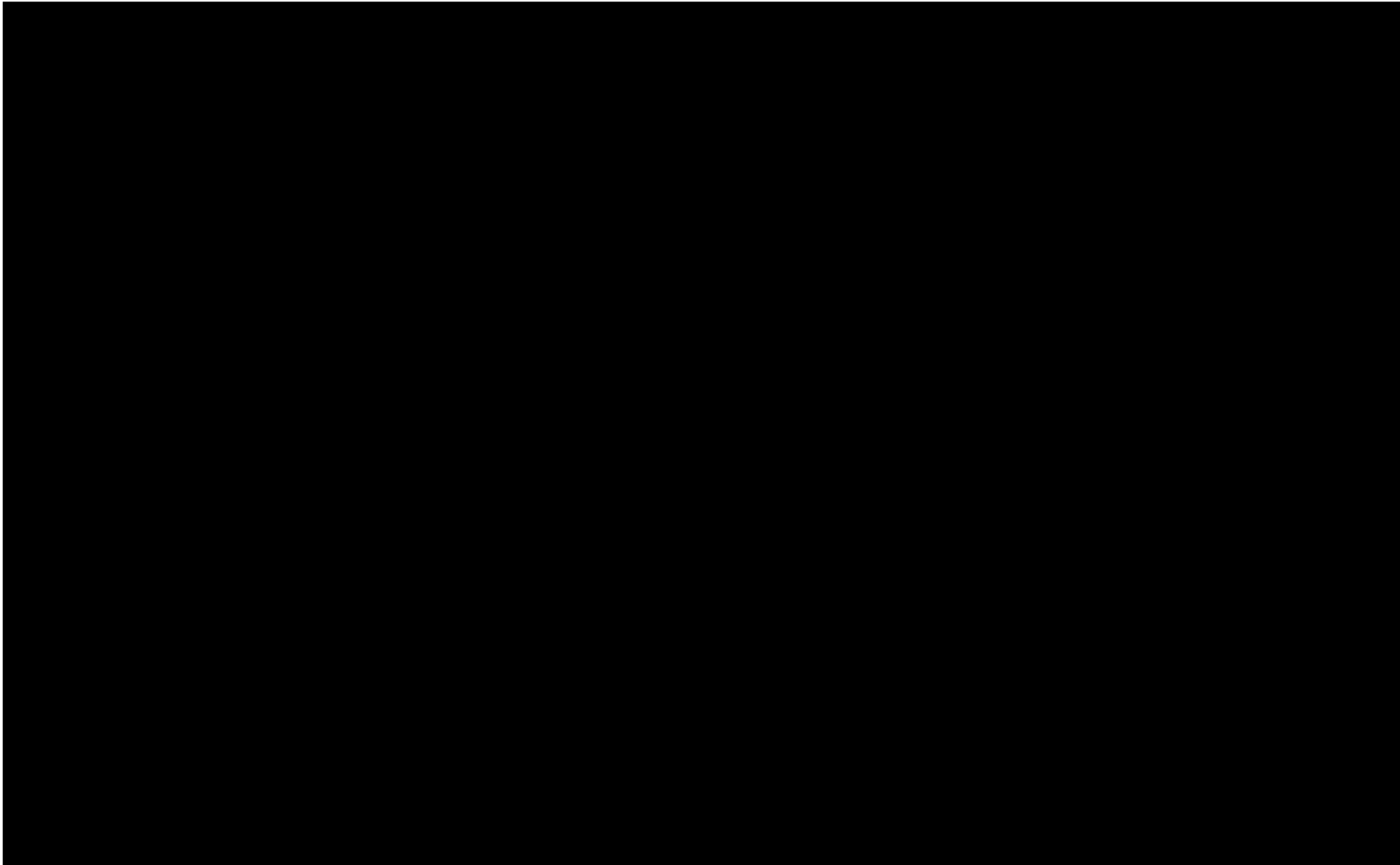


FINANCIALS

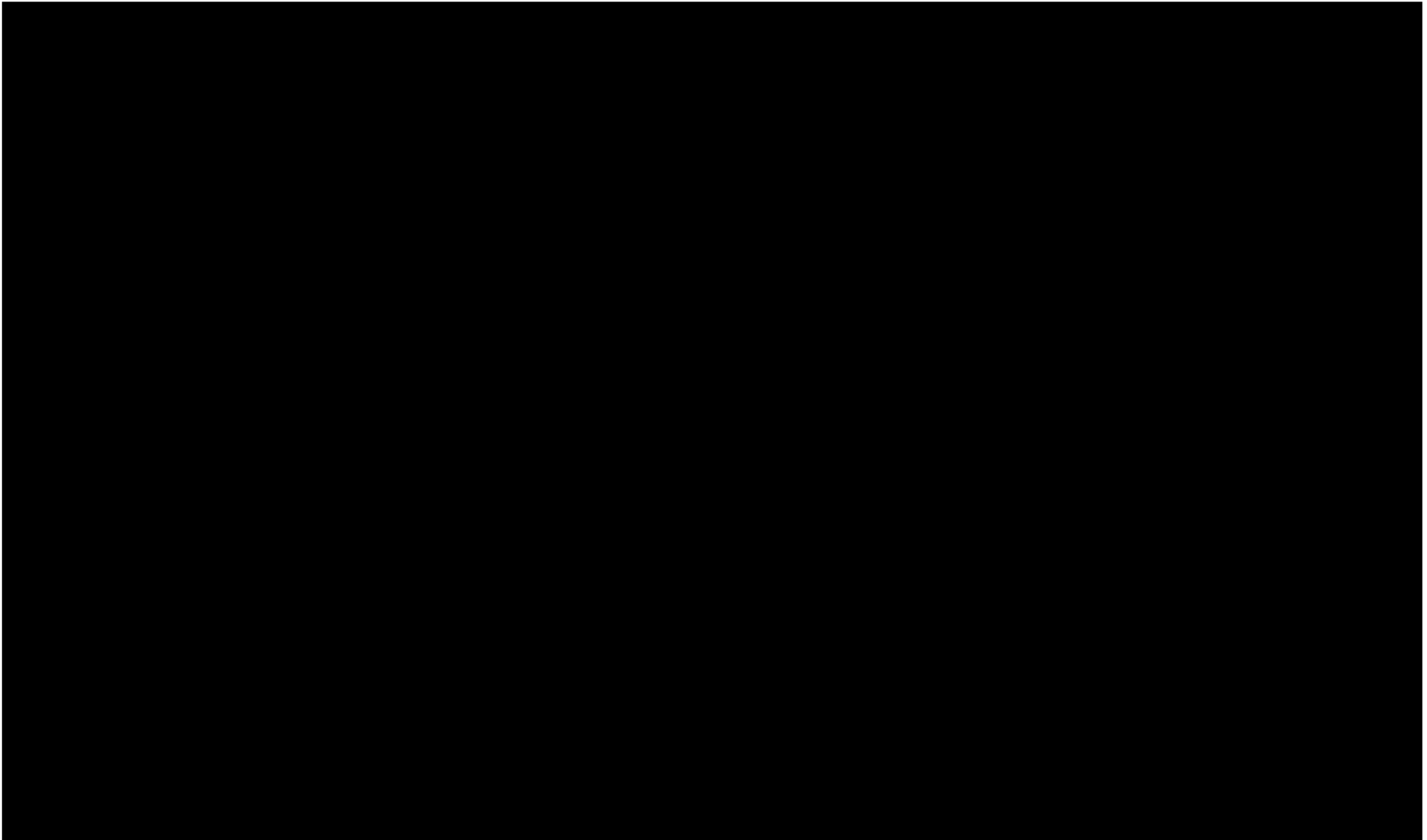




### 3. FINANCIALS

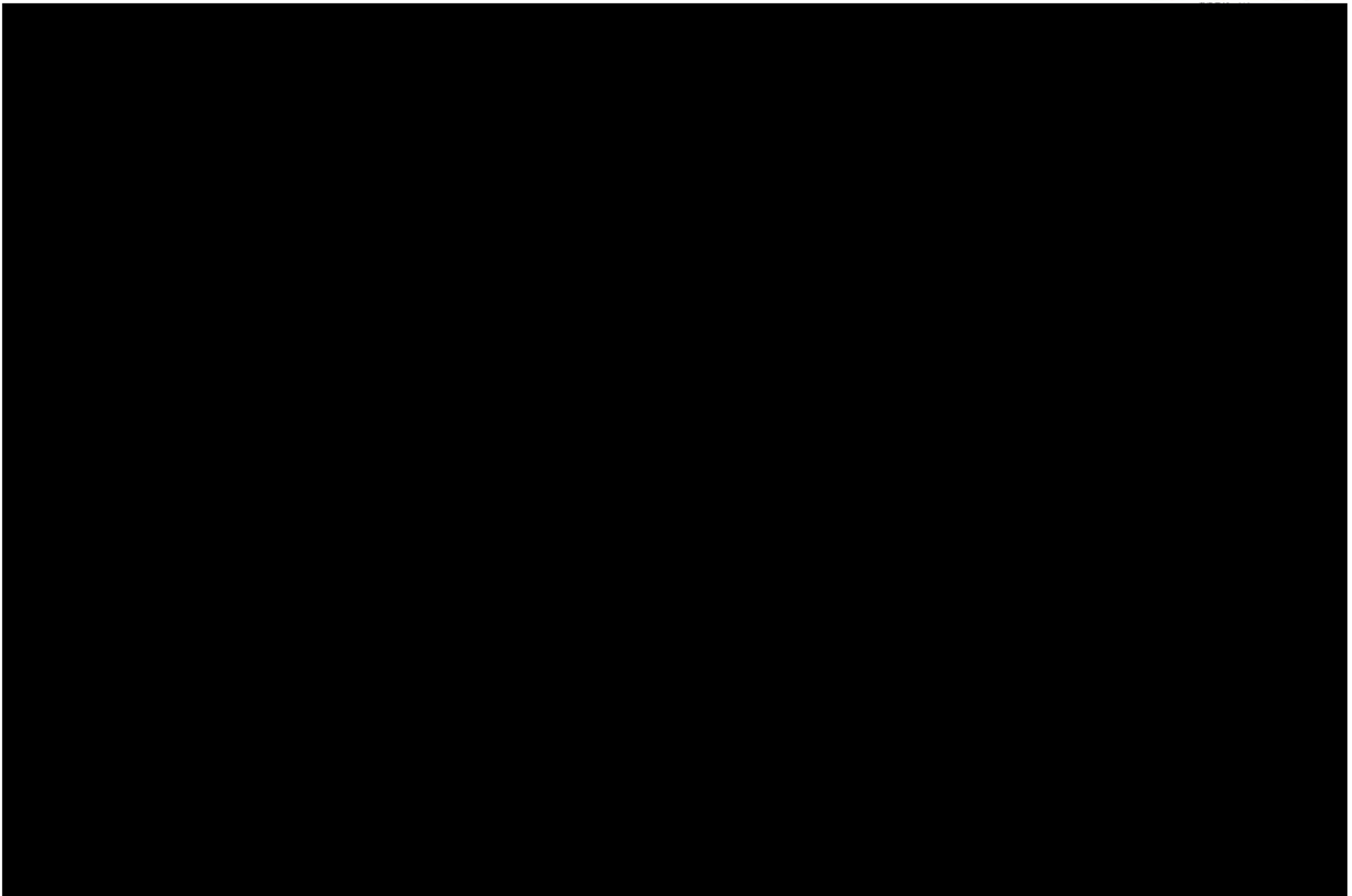


## 3.2 Financial Plat

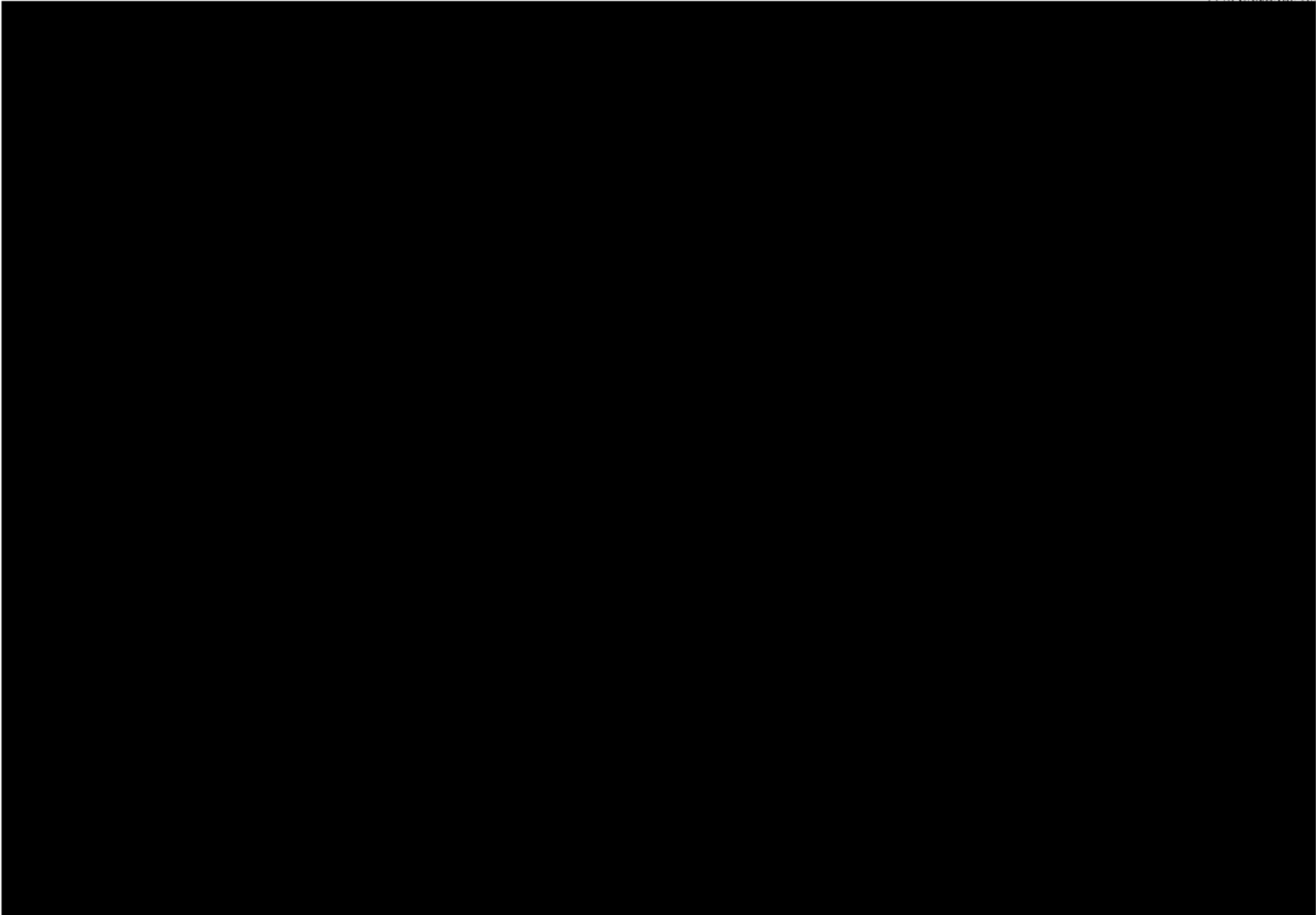


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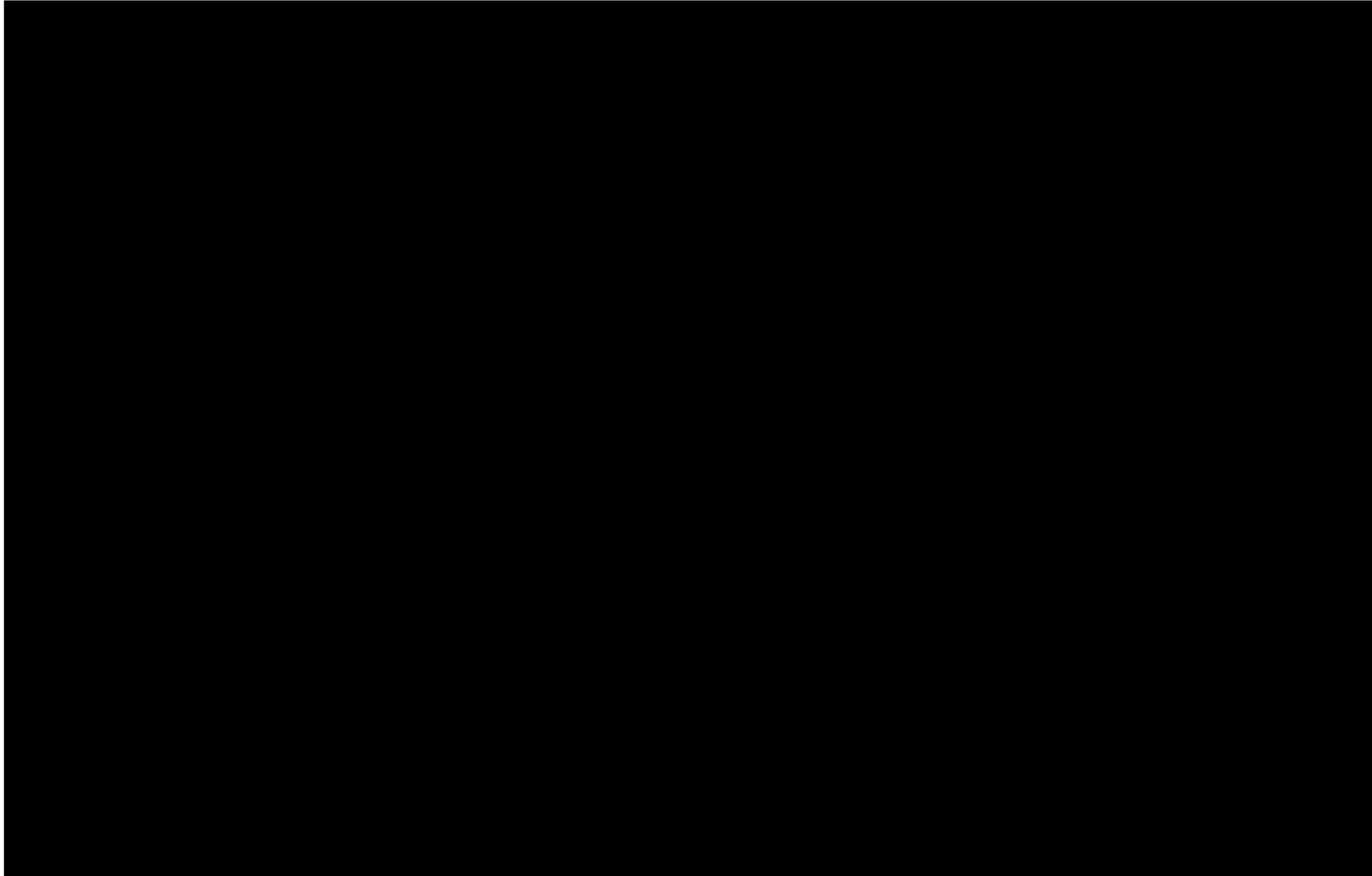
KEY ASSUMPTIONS



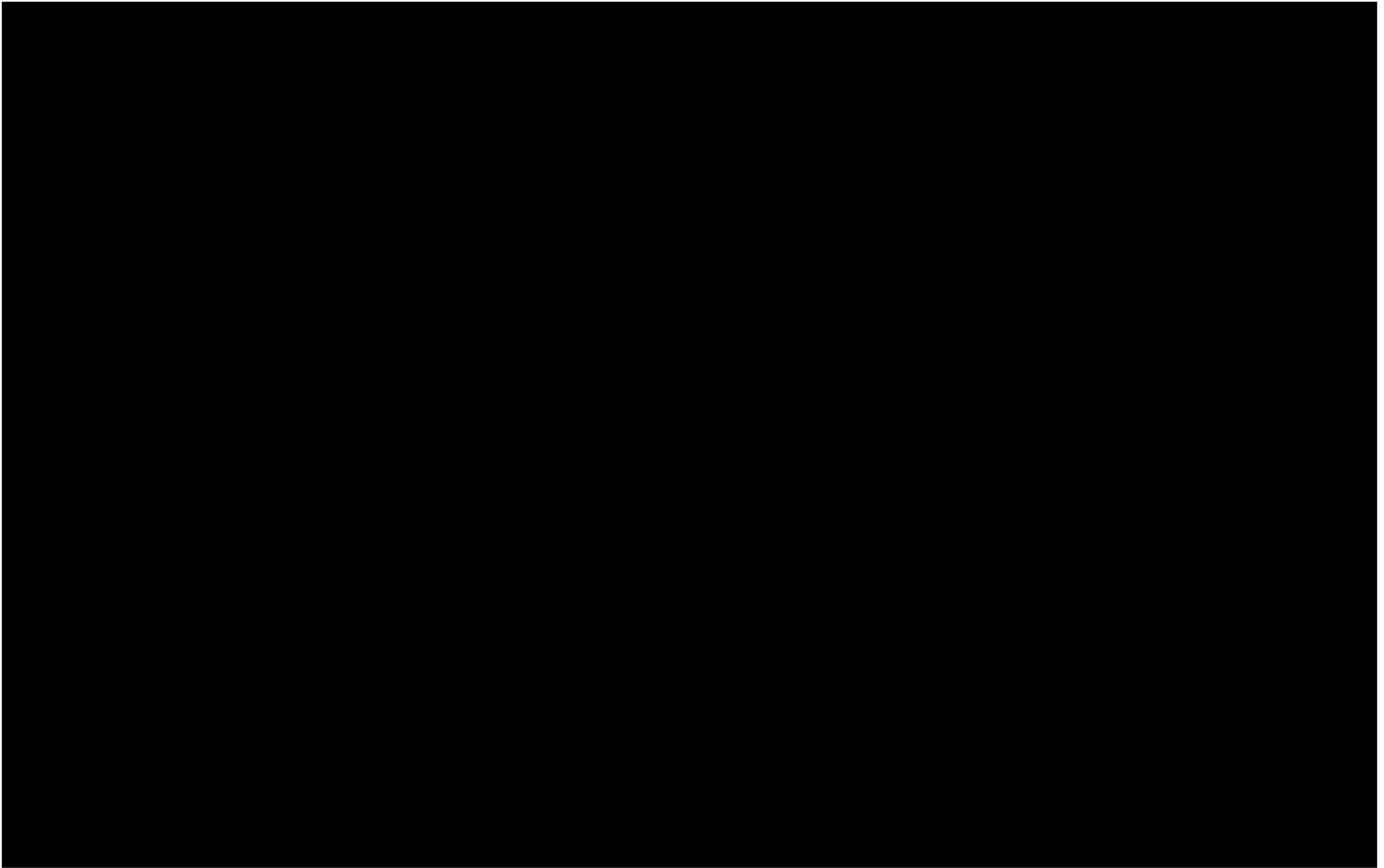
### 3.3. Key Assumption:



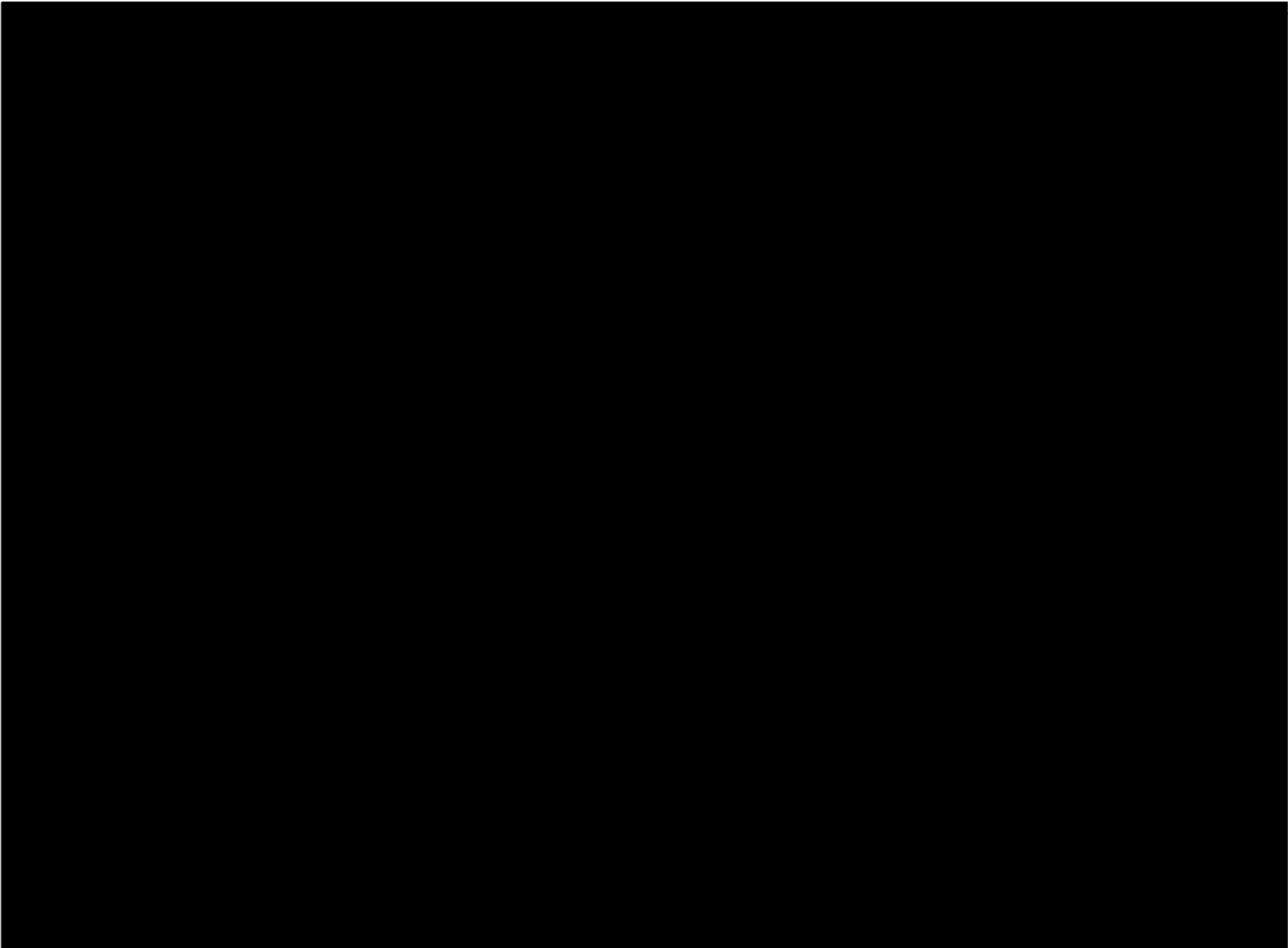
### 3.3 Key Assumptions



### 3.3 Key Assumptions

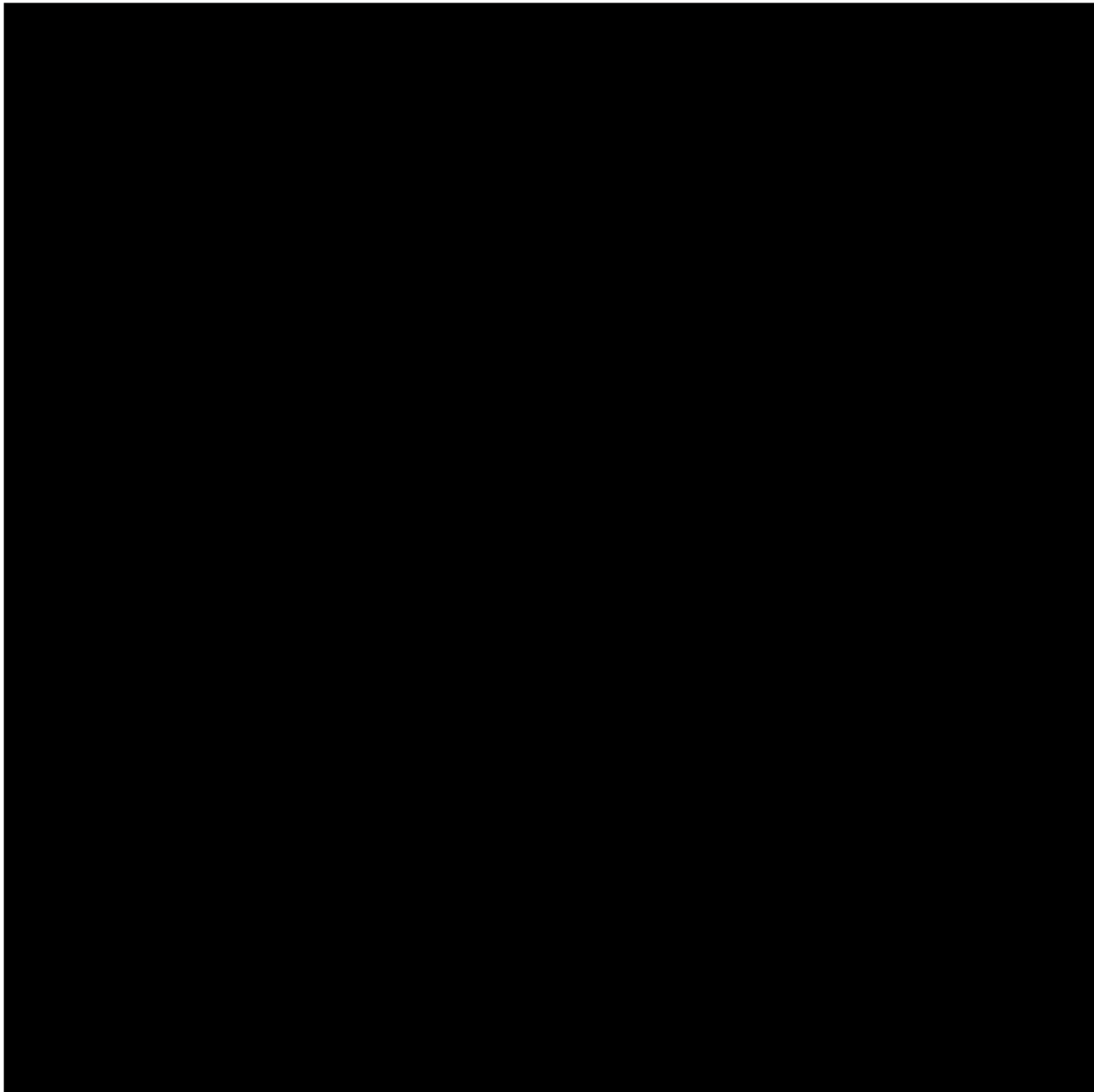


5.4. Income Statements – Monthly Forecast



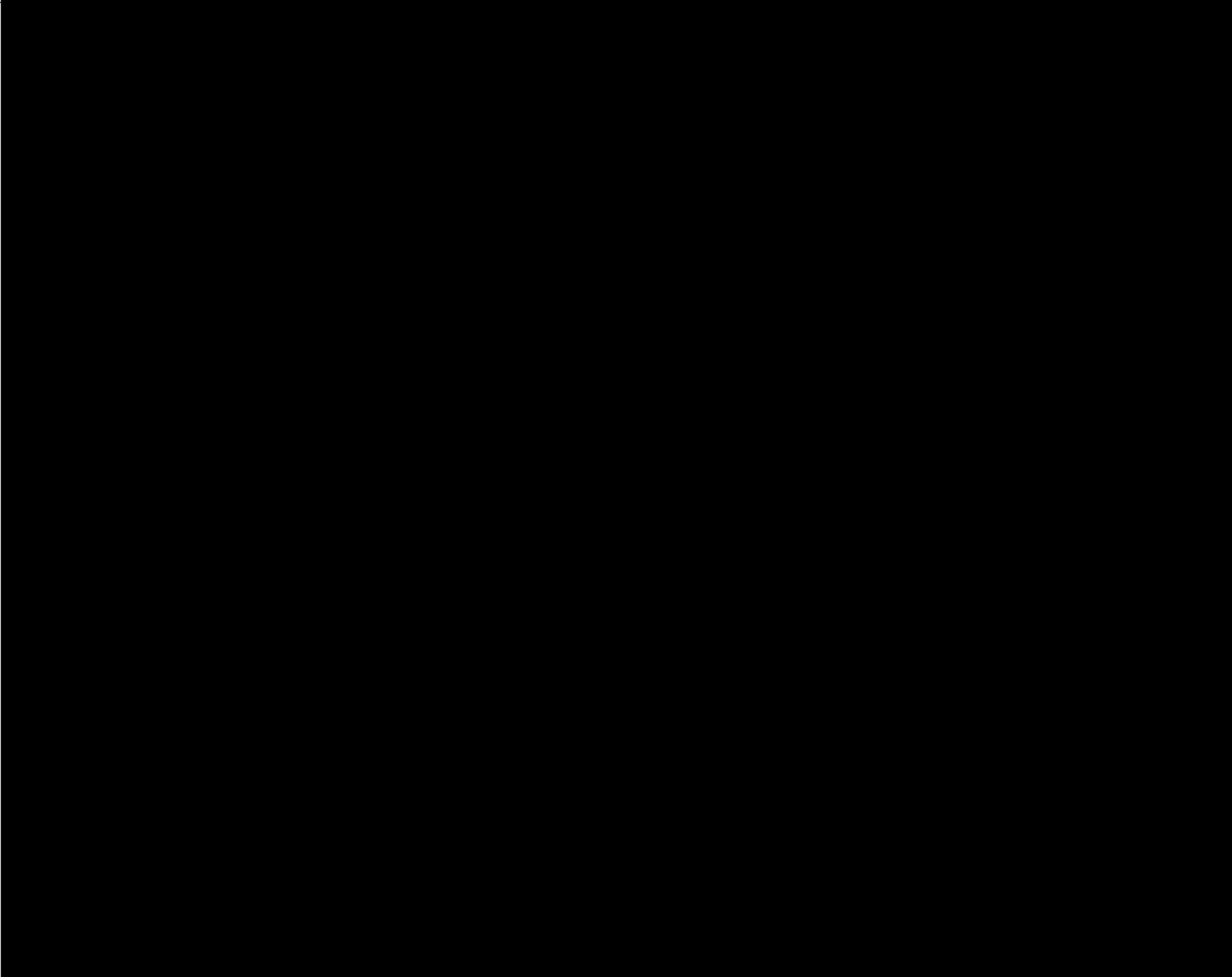
## 5.4. Income Statements – Annual Forecast

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## 5.6. Cash Flow

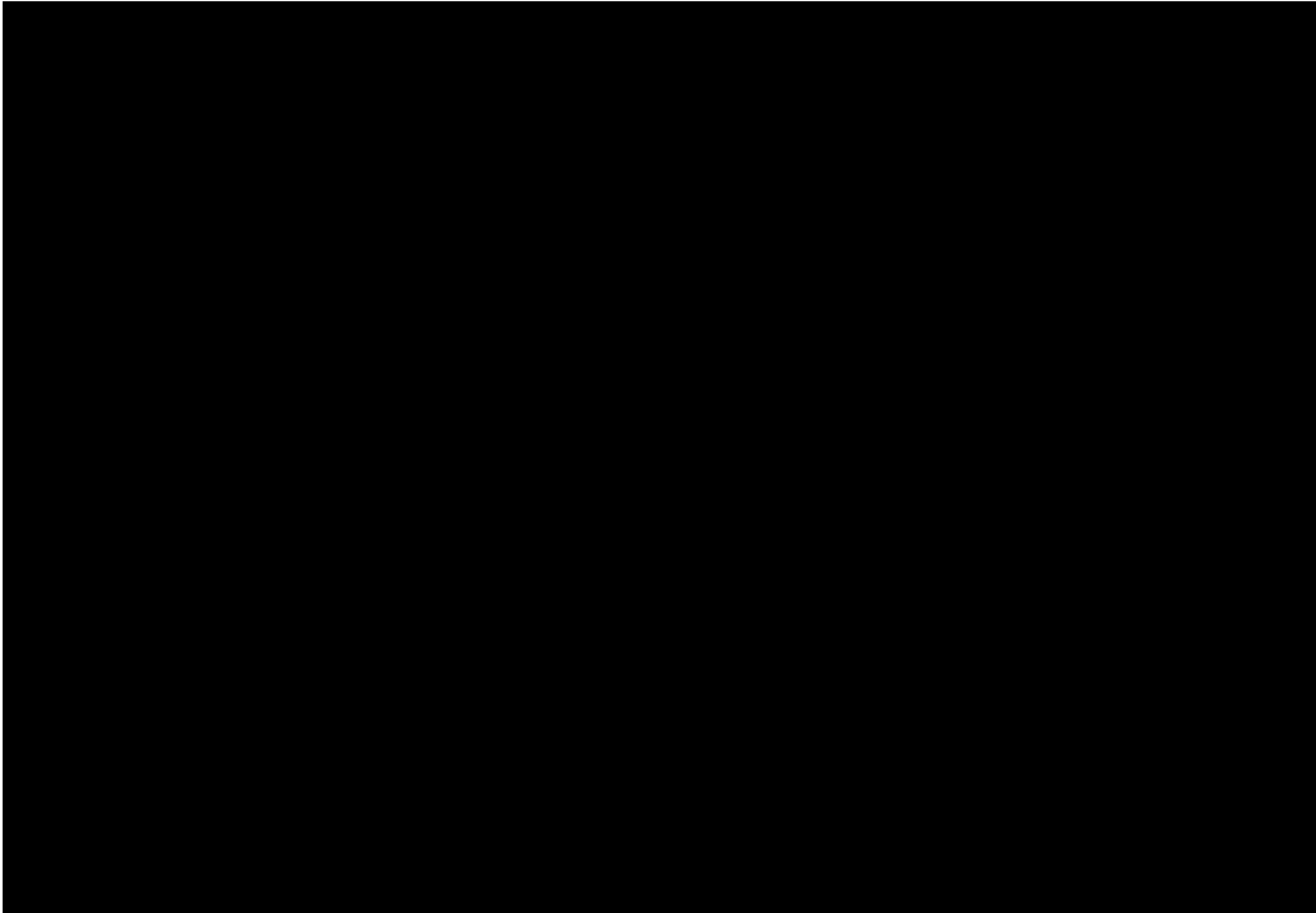


# **EXHIBIT**

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## **TOTAL ESTIMATED INVESTMENT**

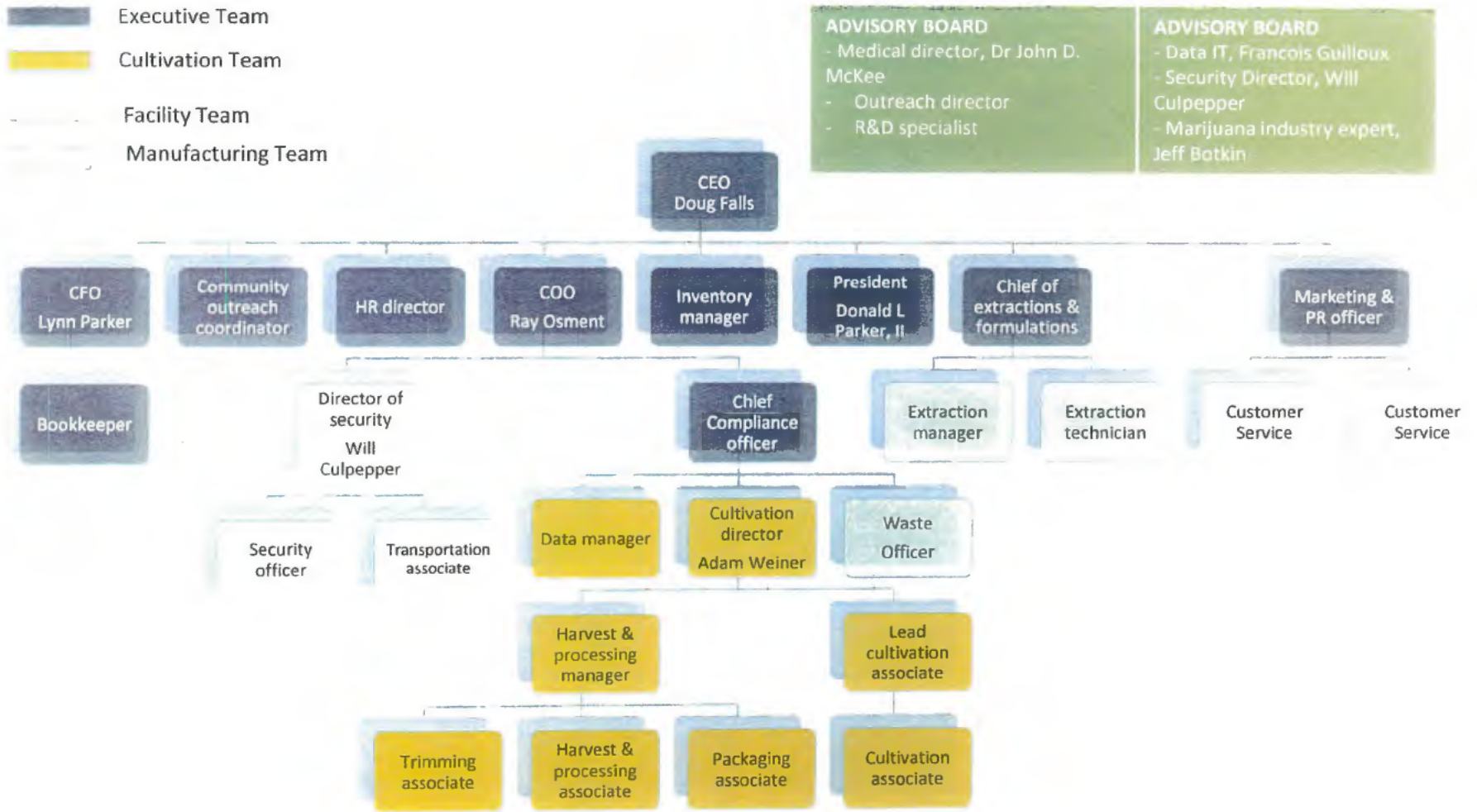
**DELTA MEDICAL  
ESTIMATED CAPITAL INVESTMENT**



**EXHIBIT**

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**ORGANIZATIONAL  
CHART**



# **EXHIBIT**

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## **CULTIVATION OPERATION PLAN**

# Delta Medical

## Cultivation Operations Plan | 2017

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## 1. Cultivation Overview

### a. Craft Company Position / Mission

- i. Delta Medical is committed to advancing the therapeutic potential of cannabinoids with the ultimate goal of increasing the accessibility of cannabis therapies to those in need. Delta Medical is dedicated to providing the highest quality products to the cannabis market. In addition, a Cannabis Program with our strategic partners will give Delta Medical the ability to build data and research and provide testimonials on the treatment of cannabis. Our patients and community are our focus, and our goal is to provide them with the best medicine possible.

## 2. Employee Responsibilities and Requirements

### a. Background checks

- i. The Division will conduct background checks on all applicants prior to being approved for employment and on an ongoing annual basis. If approved these employees will be licensed to work.
- ii. The Division may only use criminal history background check information obtained under this section to determine the character, fitness and suitability to serve in the designated capacity of the principal, financial backer, operator and employee.

### b. Employee retention efforts

- i. Conducting employee reviews quarterly, Delta Medical is looking to hire employees who see themselves making a career in the cannabis industry with the Delta Medical family. It's important for us to hire dedicated, passionate, hard-working employees and create a safe, exciting, manageable workplace for our team with endless opportunity to grow within the company. Providing employee performance reviews is important for a number of reasons.
  1. Helps let our employees know that we notice the work they do and are able to communicate highs and lows of each employee.
  2. Empowers employees to always give 100%.
  3. Allows us to monitor employee morale or identify issues within the team or workplace.
  4. Creates a great line for communication between our staff members.

### c. Positions

#### i. General Manager

1. Delta Medical will employ a general manager who will oversee and manage all employees in the facility. From cultivation to production, this employee will facilitate and enforce company, state and local procedures and regulations.

ii. **Cultivation Manager**

1. The Delta Medical cultivation manager will be responsible for direction, employee conduct, compliance, and will manage all aspects of daily operations within the cultivation department.

iii. **Cultivation Assistant**

1. The Delta Medical cultivation assistant staff is essential to our plants' success. Energized, passionate, hardworking employees are needed to help provide the environment for other co-workers and plants to thrive.

iv. **Processing Assistant**

1. Delta Medical processing assistant staff will be processing, handling and packaging our products. These assistants will be involved in all aspects of processing, compounding and packaging medicinal cannabis products. In a controlled, secure, safe method our staff will be held to the highest standards.

v. **Consultants**

1. Delta Medical will hire hand-selected consultants to help with processing and procedural needs for products and applications within the facility. From cultivation to product processing Delta Medical will stay relevant and up-to-date by receiving training and consulting from industry professionals.

**3. Operational Logs**

- a. Daily logs will be generated by the cultivation and processing assistants every day. These logs will overview all tasks, applications, incidents and remarks on plants and product. Logs will be documented and stored under each lot and batch number.
- b. These Logs will be reviewed with the supervising manager before the end of each shift.
  - i. All applications, operations and procedures conducted through the shift will be recorded. Information will include:
    1. Problems or identifications worth mentioning to superior.
    2. Water, Pests, Climate, Lighting, Waste and Task logs which are properly filled out.

- c. [REDACTED]

d. **Pest management Identification**

1. [REDACTED]



**4. Product Handling**

- a. Raw product, packaging supplies, in-process materials and concentrated products must at all times be handled, stored and distributed in a manner to prevent:

- i. [Redacted]
  - ii. [Redacted]
  - iii. [Redacted]
  - iv. [Redacted]
  - v. [Redacted]
  - vi. [Redacted]

- vii. [Redacted]

- c. [Redacted]

- d. Packaged products, non-tested product, raw cannabis, concentrated oil and cannabis waste must be stored in separate designated controlled limited-access areas.

- e. Raw product, plants and concentrated products must be used or distributed in a manner whereby the oldest batches or lots are used or distributed first.

- f. Products are not to be available for distribution until they have been classified as **non-contaminated products** by passing testing requirements.

- i. [Redacted]
  - ii. [Redacted]

- g. **Handling of Cannabis**

- i. [Redacted]
  - ii. [Redacted]
  - iii. [Redacted]
  - iv. [Redacted]
  - v. [Redacted]
  - vi. [Redacted]
  - vii. [Redacted]
  - viii. [Redacted]
  - ix. [Redacted]
  - x. [Redacted]
  - xi. [Redacted]
  - xii. [Redacted]
  - xiii. [Redacted]
  - xiv. [Redacted]
  - xv. [Redacted]
  - xvi. [Redacted]
  - xvii. [Redacted]
  - xviii. [Redacted]
  - xix. [Redacted]
  - xx. [Redacted]

**h. Fingernails**

- █ [Redacted]
- █ [Redacted]
- █ [Redacted]

**i. [Redacted]**

- █ [Redacted]
- █ [Redacted]

**j. Personal Clothing**

- █ [Redacted]
  - █ [Redacted]
  - █ [Redacted]
  - █ [Redacted]
  - █ [Redacted]
  - █ [Redacted]
  - █ [Redacted]

**5. Disposal of Medical Cannabis**

- a. When disposing of waste you need to add it to the collection of large waste that will be destroyed together in large batches. The daily waste production can be a lot when you have stems and stocks that need to be wasted and could trigger the need for a large destruction of the waste.
- b. Product will be collected, recorded and stored each day, and every time waste is generated.

**6. Product Storage**

**a. Product Storage Controls**

- █ [Redacted]
- █ [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

**b. Heat**

- i. [Redacted]
- ii. [Redacted]

**c. Light**

- i. [Redacted]
- ii. [Redacted]

**d. Air**

- i. [Redacted]
- █ [Redacted]
- [Redacted]

**e. Oxygen**

- i. [Redacted]

- ii. [REDACTED]

f. Temperature

- i. [REDACTED]

g. Humidity

- i. [REDACTED]

h. Storage Cabinets

- i. [REDACTED]

i. Product Vault

- i. [REDACTED]

7. Seed to Sale Inventory Tracking System: [REDACTED]

- a. "Electronic tracking system—An electronic seed-to-sale system approved by the Division that is implemented by Delta Medical to log, verify and monitor the receipt, use and sale of seeds, immature Cannabis plants or Cannabis plants, and the funds received by Delta Medical for the sale of Cannabis to a Cannabis organization."

b. Inventory tracking is one of the most critical components of running a fully compliant Cannabis operation. Without proper inventory management, there is a risk of security breach, diversion, loss of quality, theft and lack of accountability. Delta Medical' inventory control plan is designed to ensure safekeeping of Cannabis throughout the lifecycle of our product. Delta Medical will use [REDACTED] to manage inventory and seed to sale tracking.

c. [REDACTED]. This technology enables Delta Medical to track every action performed on each plant from its creation (e.g., from seed, clone or tissue) to finished Cannabis product, along with tracking every movement of the inventory, wholesale and retail sale, and all inventory transformations (e.g. extractions and infusions). [REDACTED]

## 8. Inventory Control Plan Overview

- a. Key roles within Delta Medical inventory control plan are identified within this document. The Inventory Manager is responsible for overseeing the compliance program at the Delta Medical facility, coordinating and participating in training and education for employees, independently investigating compliance matters and ensuring that any necessary corrective action is taken.
- b. Division Managers are responsible for following defined policies, procedures, regulations and best practices, as well as ensuring that staff members within the Division also comply.
- c. The Delta Medical inventory control plan includes operational procedures for each of the major phases in the seed to sale lifecycle of Cannabis in a cultivation facility. This includes propagation, vegetation, flowering, harvesting, processing, packaging and distribution.

## 9. Inventory Maintenance and Reporting

- a. Delta Medical will support state, local and federal rules and regulations when it comes to Inventory reporting and maintenance. Delta Medical will utilize technology to prevent and monitor product diversion and is dedicated to promoting public safety and patient product safety with traceability and transparency.
  - i. Through RFID tag technology combined with serialized tracking, we will utilize an end-to-end surveillance system to provide real-time visibility at any given time with real-time inventory at all locations and inside each Division.

## 10. Inventory Auditing

- a. Each shift a manager in each department will undergo a complete inventory audit.
  - i. This process will include matching physical inventory with [REDACTED] checked-in inventory and matching with the Seed to Sale tracking system issued by the Division.
- b. All product will be reconciled as needed [REDACTED].
  - i. Reconciliations will only be conducted by the Inventory Compliance Manager within each Department.
  - ii. Any missing product identified during an audit requires a full scale investigation to occur.



- iii. [REDACTED]
- c. [REDACTED]

### 11. RFID Tagging

- a. The advantage of utilizing RFID tags over traditional barcodes is the RFID system can read the information on a tag without line of sight and particular orientation from a short read distance with product that is highly susceptible to damage, theft and diversion.
- b. A RFID tag system helps provide a sense of accountability and data that traditional tracking systems cannot, while also providing a simplistic reporting and compliance advantage.
- c. There are two types of RFID tags Delta Medical will use.

#### i. Plant Tag

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]



#### ii. Package Tag

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]





[REDACTED]

### 13. Reconciliation Records

- [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

### 14. Record Retention

- a. Cultivation, processing, manufacturing, packaging, labeling, employee and storage of product records will be kept on file for a minimum of four years from creation of records.
- [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]

### 15. Manifest and Records

- a. Delta Medical will generate a printed or electronic transport manifest that accompanies every transport vehicle and contains the following information:
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]





- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]

19. Mother Plant Management

- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]

20. Watering Mother Plants

- █ [Redacted]
- █ [Redacted]

21. Manicuring Mother Plants

- █ [Redacted]
- █ [Redacted]
- █ [Redacted]

22. Cloning Overview

- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]

23. Watering Clones

- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]

24. Vegetative Plants

- █ [Redacted]
- █ [Redacted]
- █ [Redacted]
- █ [Redacted]

- [REDACTED]
- [REDACTED]
- d. Refer to the Micro Under Scheduling for procedure
- e. Refer to transplanting SOP for procedure

**25. Vegetative Plants Daily Operations**

- [REDACTED]
- [REDACTED]

**26. Vegetative Plants Watering**

- [REDACTED]
- [REDACTED]
- c. Refer to Vegetative Feeding Schedule for nutrient mixture.
- d. Refer to Vegetative Watering Procedure for operation steps.

**27. Flowering Plant Management**

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

**28. Daily Operations**

- [REDACTED]
- [REDACTED]
- [REDACTED]

**29. Flowering Plant Watering**

- [REDACTED]
- [REDACTED]
- [REDACTED]
- d. Please refer to the Flowering Watering operation for step by step and schedule for watering operations.

**30. Climate**

- [REDACTED]
  - [REDACTED]
  - [REDACTED]





[REDACTED]

**34. Harvesting**

[REDACTED]

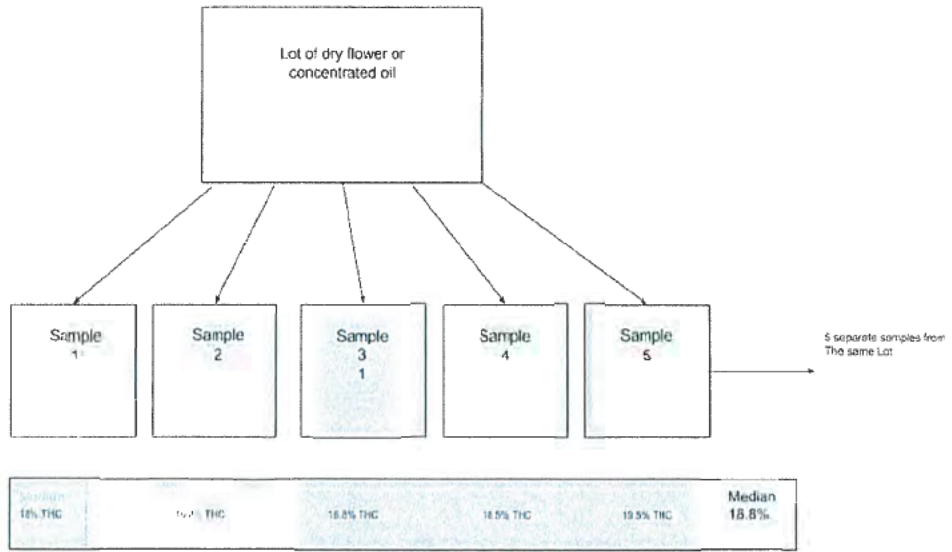
**35. Testing**

- a. Prior to conducting any testing of a sample of Cannabis for a grower/processor, a laboratory will enter into a written contract with the grower/processor for Cannabis testing services.
- b. A laboratory will provide a copy of the written contract under subsection within two days of a request.
- c. Prior to a laboratory identifying and collecting samples, Delta Medical will submit a written request, on a form prescribed by the Division, to the laboratory for each test the grower/processor is requesting the laboratory to conduct.
- d. Delta Medical will perform, at a minimum, testing:
  - i. On samples from a harvest batch or lot prior to being processed into Cannabis extract
  - ii. On samples from each process lot before the Cannabis is sold to a Cannabis organization
- e. The samples identified and collected under subsection (d) will be tested for the following:
  - i. Pesticides
  - ii. Solvents

- iii. Water activity and moisture content
  - iv. THC and CBD concentration
  - v. Microbiological contaminants
- f. Sampling and testing under this part will be conducted with a statistically significant number of samples and with acceptable methodologies as prescribed by the Division to assure that all batches or lots of Cannabis at harvest or after final processing are adequately assessed for contaminants and that the cannabinoid profile is consistent throughout.
  - g. A laboratory will not test any samples because of improper collection, improper preservation, apparent spoilage, excessive time lapse between collection of the sample and testing and, when applicable, any other reason sufficient to render the findings of questionable validity.
  - h. A laboratory will track in the electronic tracking system and properly dispose of any samples that are not tested.
  - i. Delta Medical will test all products in house and also through a third party testing facility.
  - j. A sample is removed from each batch of product produced in flower and in concentrated form.
  - k. Product will be manifested to licensed laboratory for potency and microbial testing.
  - l. Product will be considered contaminated until testing results are in and deliver clean results showing product is safe for processing.
  - m. Product will be provided to laboratory in the way and weight requested by laboratory conducting tests.

### **36. Standards for testing**

- a. A laboratory will follow the methodologies, ranges and parameters which are contained in the scope of the accreditation for testing Cannabis at the time of harvest and after final processing.



b.  
**37. Test results and reporting**

[Redacted text block containing test results and reporting details]

[REDACTED]

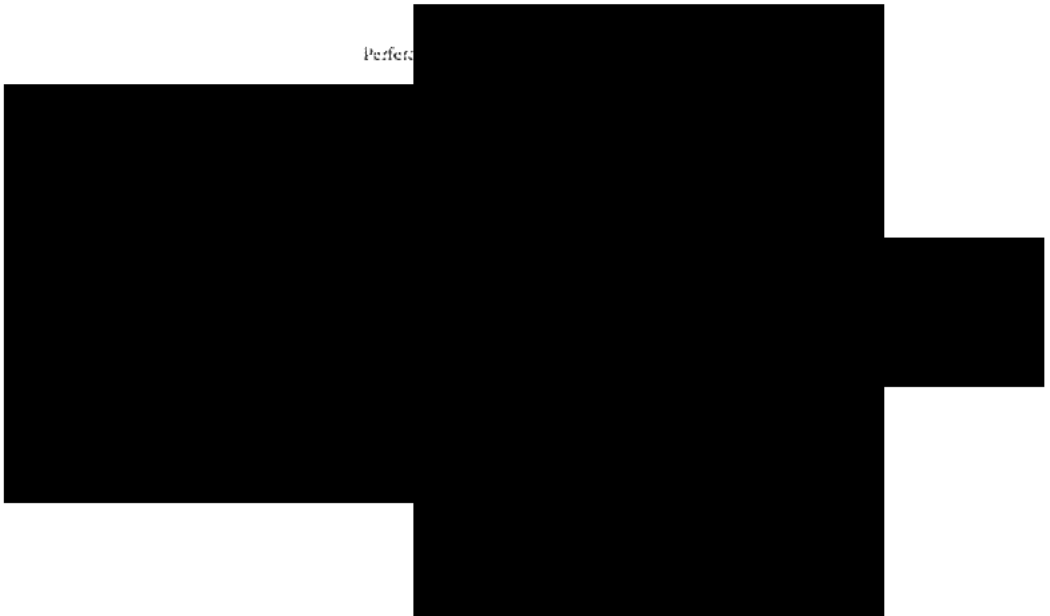
38. [REDACTED]

**39. Packaging and Labeling Controls**

- a. Cannabis products cannot exist at any time without proper labeling. Products will undergo multiple quality assurance tests that include a detailed identification process to ensure products are properly labeled correctly.
- b. Each product is required to have written procedures describing all required information for each label and product.
  - i. **Proper labeling**
    - 1. Products will be issued an individual RFID tag. Whether this is for a plant or for a package, all products will have an RFID tag. There are two types of RFID tags Delta Medical will use.
  - ii. **Package Tag**
    - 1. These tags will be used once the plants have been harvested and grouped together.
    - 2. We will not allow more than five lbs to live on more than one RFID package tag.
    - 3. Plant tags will be combined into a package tag.
    - 4. All concentrate batches will live under a package RFID tag number.

5. If two packaged are combined into a new package, all prior information recorded from both packaged will be kept and maintained.

Perfect



#### 40. Batch Recordkeeping

- a. Batch record must be kept for each batch of Cannabis product manufactured.
- b. **Each product must be assigned:**
  - i. Batch number
  - ii. Lot number
  - iii. Control number
  - iv. RFID Tag number
- c. **Batch record are required to include:**
  - i. Identity of the Cannabis product
  - ii. Batch number
  - iii. Lot number
  - iv. Control number
  - v. Batch size
  - vi. Date of production
  - vii. Date of expiration
  - viii. Major equipment used
  - ix. Equipment used
  - x. Actual yield statement
  - xi. Cannabis waste generated during production
  - xii. Record of all treatment and procedure adjustments made or occurred during production

#### **41. Sampling Requirements**

- a. Each batch will require a representative sample and must be collected and designated its own sample RFID tag.
  - i. This product will be used for testing submissions in house and by third party laboratory.
  - ii. Each sample will contain five individual testing samples.
- b. Other samples may be taken as well for:
  - i. Further testing
  - ii. Investigative purposes
  - iii. Quality assurance
- c. **The amount of samples required to be taken including the amount is based off these factors:**
  - i. Quantity needed for all testing requirements
  - ii. Consistency
  - iii. Research and development (internal)
- d. **Containers used for storing samples must be:**
  - i. Lockable
  - ii. Containers must be reliable and tamper resistant
  - iii. Cleaned and sanitized before each use
  - iv. Properly hold packages and material safely
  - v. Air tight
  - vi. Resealable
- e. **Containers must be identified by:**
  - i. Name
  - ii. Batch number
  - iii. Weight
  - iv. Control number
  - v. Quantity
  - vi. RFID Tag
- f. **Date of which sample was taken.**

#### **42. Packaging and Labeling**

- a. Packaging and Labeling Batch Record for each batch must include:
  - i. Product Name and variety information
  - ii. Strength of cannabinoids in mg
  - iii. Batch size
  - iv. Batch number
  - v. Lot number
  - vi. Control number
  - vii. Quantity
  - viii. Production and expiration dates
  - ix. Equipment used
  - x. Employee badge number

- xi. Supervisor signature
- xii. Health, safety and sanitation
  - 1. Operators
  - 2. Environment
  - 3. Equipment & utensils
  - 4. Workplace safety
  - 5. Handling of solvents
  - 6. Operating machinery
- xiii. Testing results
  - 1. Potency
  - 2. Microbial
- xiv. RFID Tag numbers
- xv. Waste log for generated waste material produced during processing
- xvi. Actual production Yield Analysis
- xvii. Documentation on applications, cultivation changes or incidents that occurred during cultivation for each specific batch.
- xviii. The amount of labels needed must reflect the amount of products labeled. Any waste of labels need to be logged just like Cannabis does. This policy is enforced to prevent diversion.
- xix. Labels that are damaged need to be wasted and destroyed by a manager and documentation will be required to ensure accountability.

**b. Label Inspection**

- i. Labels will be inspected for each product during application of the labeled. Each product will be required to contain specific information.

**c. Rejected labels**

- i. Any label that does not print correctly or contain the correct information will be rejected.
- ii. Before labels are placed onto each product they will need to be approved by a processing manager to ensure information is correct and compliant for retail sales.
- iii. All labels that do not meet the requirements or are damaged in any way must be wasted and properly destroyed.

**43. Packaging and labeling rules and regulations**

- a. Products will be inspected for correct tracking information
  - i. Lot number
  - ii. Batch number
  - iii. Expiration date
  - iv. Date of production
  - v. Name, address and permit number of grower processor
  - vi. Employee packaging identification number
  - vii. Testing results of cannabinoid contents
  - viii. Single dose information in milligrams
  - ix. Proper product handling, usage, dosage and storage instructions
  - x. Product ingredient list

- xi. Net weight

#### 44. Packaged products must contain the following warning label

- a.

#### 45. Rejection of Packages and Products

- a. Packages and products must follow packaging regulations or will be subject to rejection by Delta Medical.
- b. Products must:
  - i. Contains the correct tracking information (listed above)
  - ii. Correct quantity, matches exact items on manifest
  - iii. Labels must be in good condition clear and easy to read
  - iv. Weather Resistant Package Labels must be on all products
  - v. Packaged products cannot bear any resemblance to the trademarked, characteristic or product-specialized packaging of any commercially available candy, snack, baked good or beverage
  - vi. Cannot bear any statement, artwork or design that could reasonably mislead any person to believe that the package contains anything other than a medical cannabis finished product
  - vii. Cannot bear any seal, flag, crest, coat of arms or other insignia that could reasonably mislead any person to believe that the medical cannabis product has been endorsed, manufactured or used by any State, County or local municipality or agency
  - viii. Cannot bear any cartoon, color scheme, image, graphic or feature that might make the Cannabis package attractive to children, including anthropomorphic imagery

#### 46. Delta Medical process and packaging Division package all products in packages that minimizes exposure to oxygen and are:

- a. Child-resistant
- b. Tamper-proof or tamper-evident
- c. Light-resistant and opaque
- d. Re-sealable
- e. Each package will contain:
  - i. Lot and batch number of Cannabis with a unique identifier provided from our product RFID tag barcode number.
  - ii. Delta Medical will obtain the prior written approval of the Division of the content of any label that is to be affixed to a Cannabis package.
- f. Each label affixed to a product is required to:
  - i. Be easily readable
  - ii. Be made of weather-resistant and tamper-resistant materials
  - iii. Be conspicuously placed on the package
  - iv. Include the name, address and permit number of the grower/processor
  - v. List the form quantity and weight of Cannabis included in the package
  - vi. List the single dose THC and CBD content of the Cannabis set forth in milligrams (mg)







[Redacted text block]

- [Redacted text block]

- [Redacted text block]

- [Redacted text block]

- [Redacted text block]

- [Redacted text block]

- [Redacted text block]

■

- x. [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

**c. Delta Medical Biocontrol measures**

- [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
- [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
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  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]
  - [Redacted]

**d. Delta Medical Workflow**

- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]





























[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] in the 5.5-6.5 range,  
zinc tends to be absorbed better on the lower side)

**i. Water management**

i. The management of water quality, including pest infestation levels, is important for the maintenance of healthy plants. If water sources become contaminated they can spread pests throughout production areas.

ii. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

**48. Visitors**

a. Delta Medical will take steps to ensure visitors, contractors and vendors follow the rules and regulations set forth by the Division.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

c. The log will include

[REDACTED]



- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

**f. Access Control**

- i. [REDACTED]

**g. Signage**

- i. The use of signs will inform visitors of our security status and what will be required from them.

- ii. [REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

**49. Health, Safety, and Sanitation**

**a. Sanitation and safety in a facility**

- i. Delta Medical will maintain a facility in a sanitary condition to limit the potential for contamination or adulteration of the Cannabis grown and processed in the facility.

- 1. [REDACTED]

- [REDACTED]

- [REDACTED]
- [REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]

- [REDACTED]



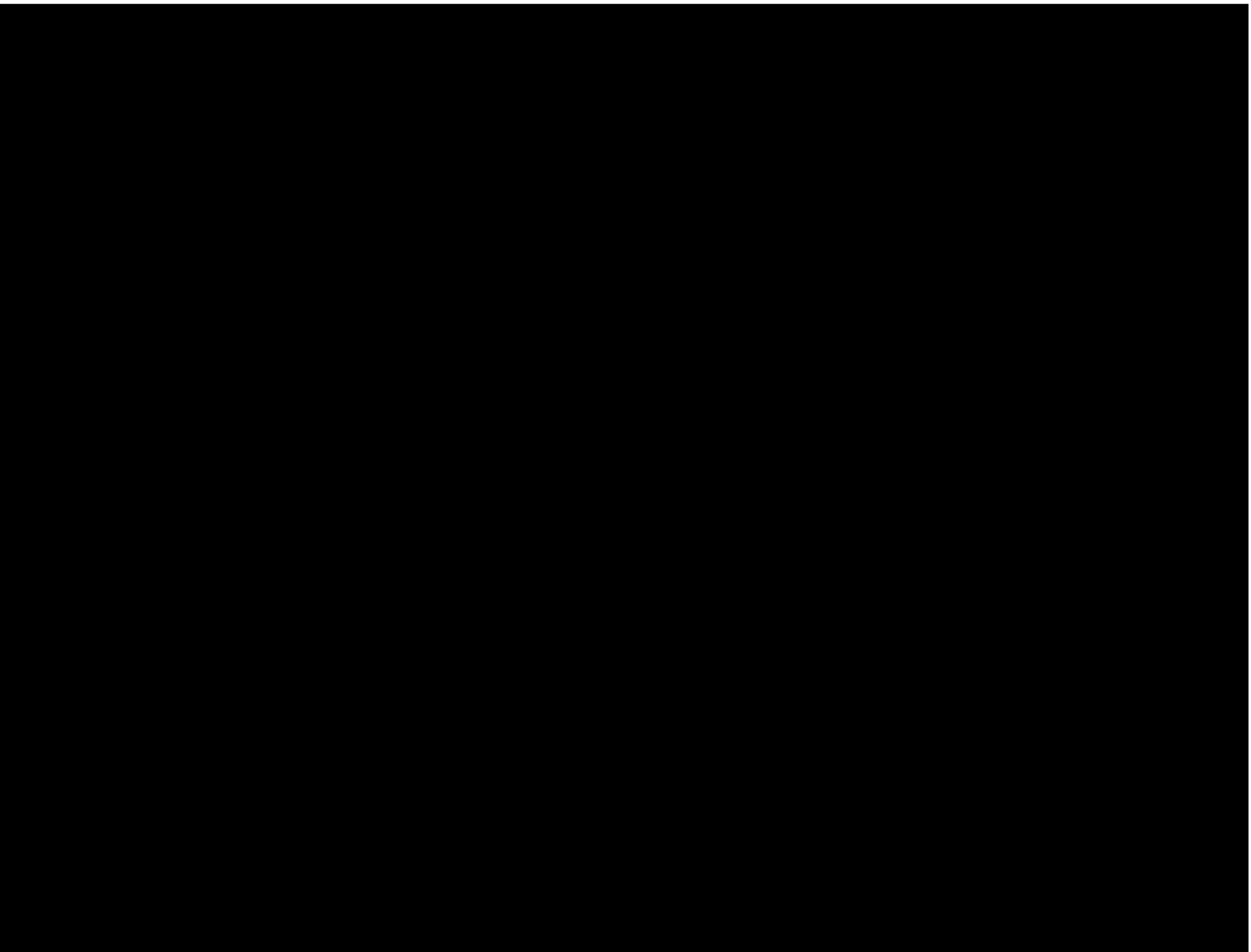




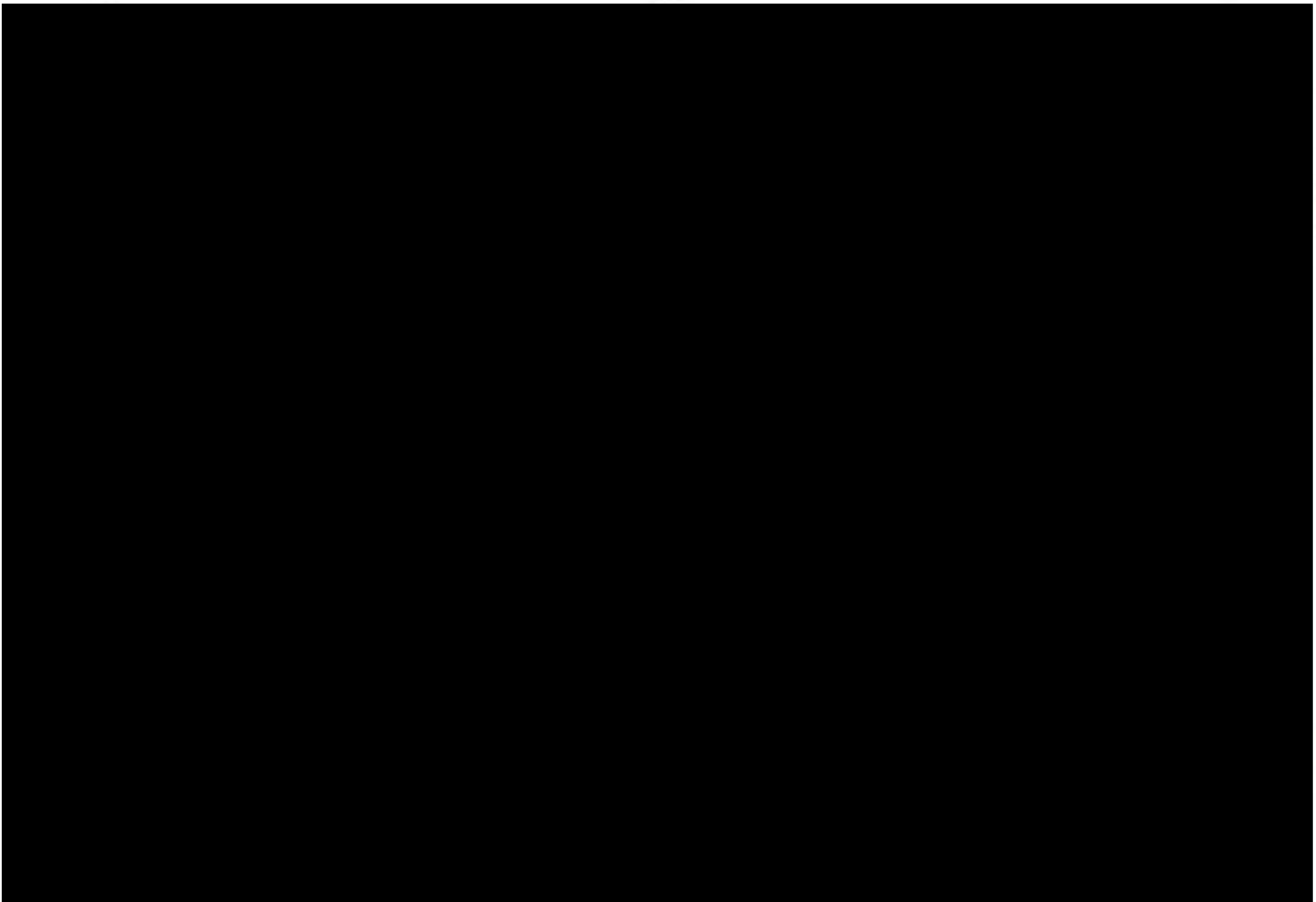
**EXHIBIT**  
**35**

**TIME LINE**  
**CHART**

Exhibit 35 Time Line Chart







**EXHIBIT**

**36**

**FINANCIAL  
INFORMATION  
AND  
CREDIT REPORTS**

**Brian Douglas Falls**  
**Jacquelyn Falls**



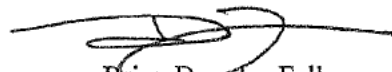
August 23, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, we pledge \$1,666,500 from available cash as shown on our financial statement, which is attached to this letter. We collectively own a 100% of the equity interest in Eagles, Birdies, Doubles and Triples, LLC, which owns 33.33% equity interest in Delta Medical Cannabis Company, LLC. At the time of the application, we believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 33.33% of \$5.0 Million is \$1,666,500.

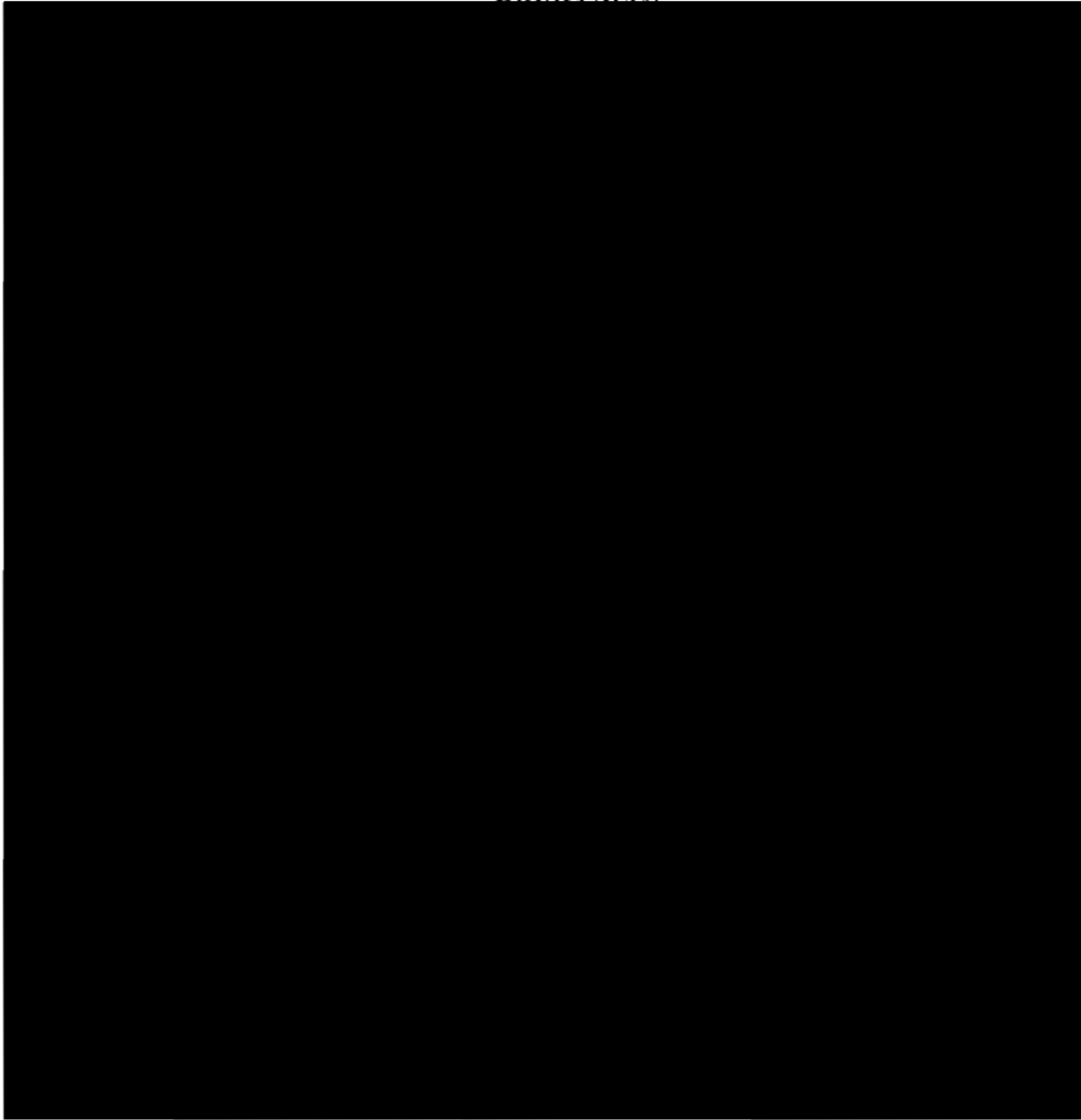
Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,



Brian Douglas Falls  
Jacquelyn Falls

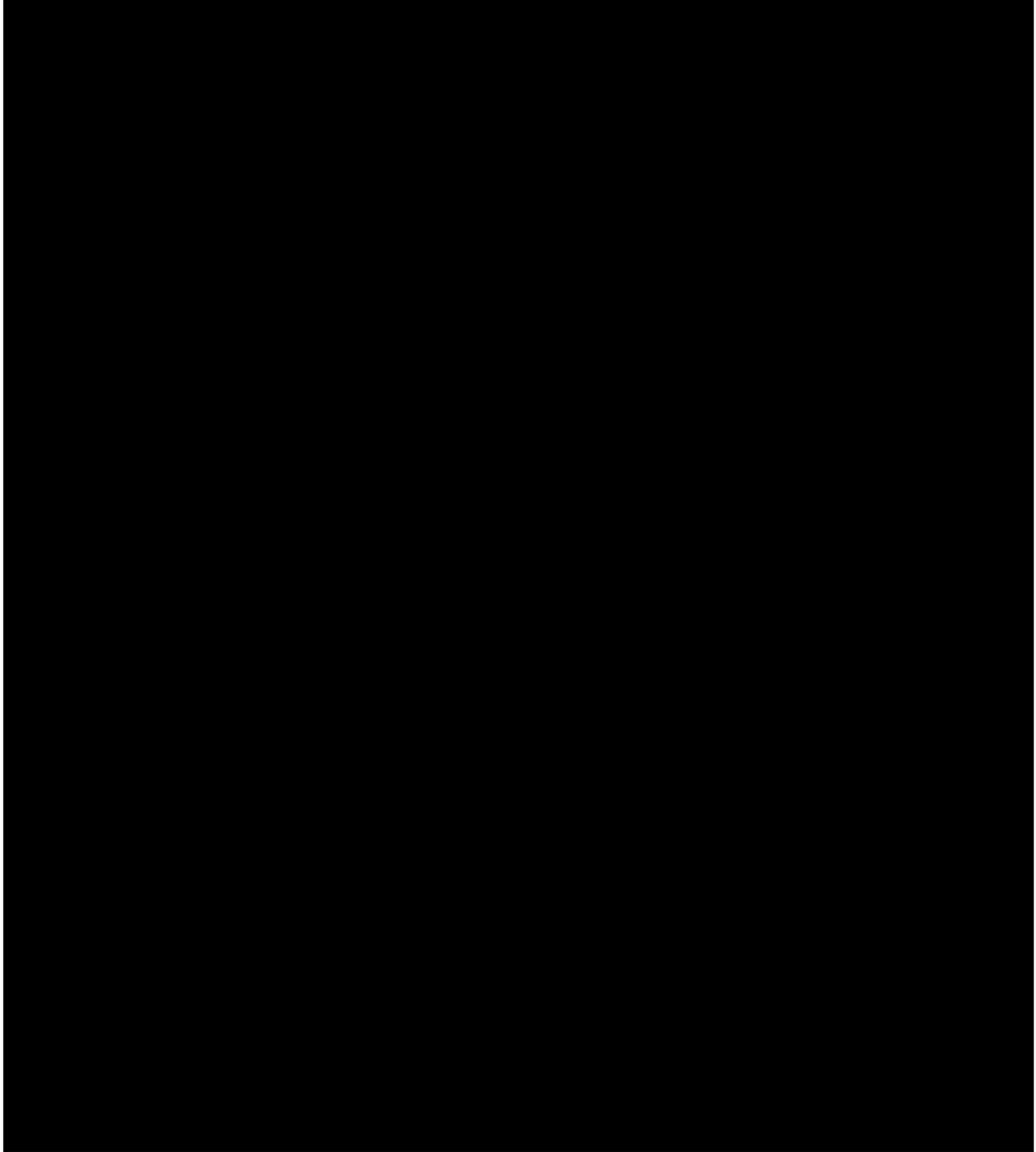
DOUG FALLS



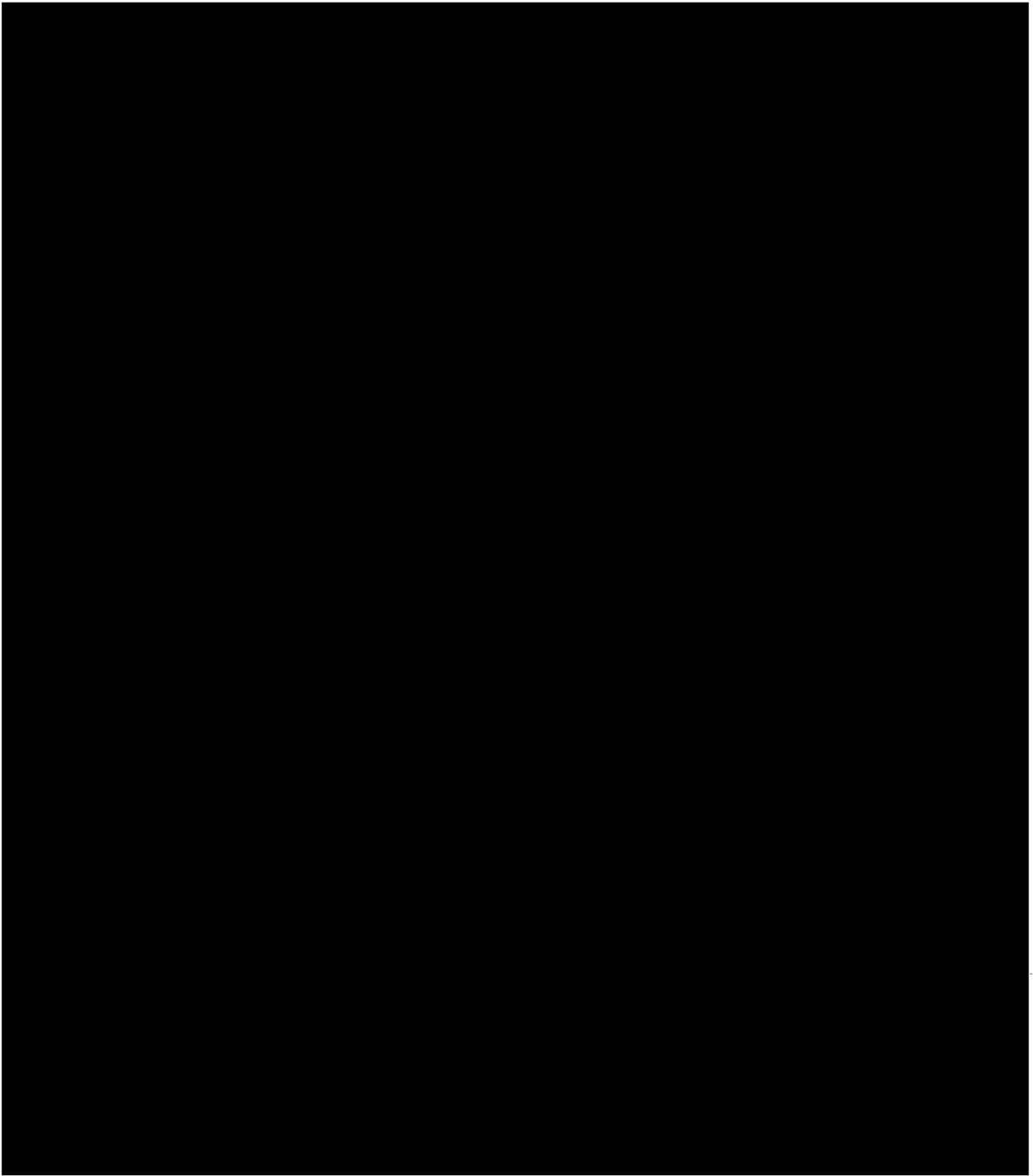
See Accompanying Notes

This financial statement has not been subjected to an audit or review or compilation engagement, and no assurance is provided on it.

Exhibit 36 Financial Information and Credit Reports

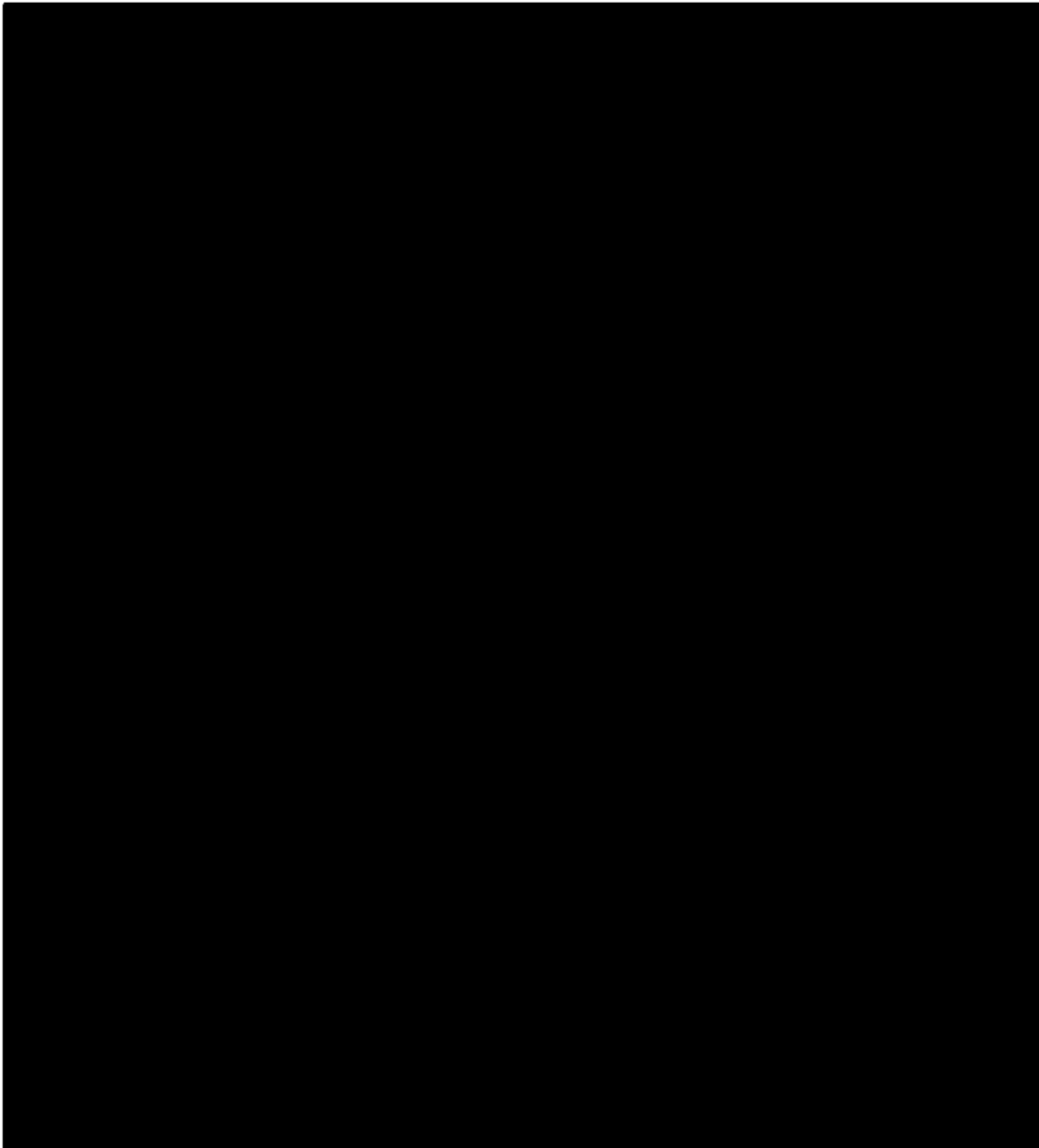


This financial statement has not been subjected to an audit or review or compilation engagement, and no assurance is provided on it.



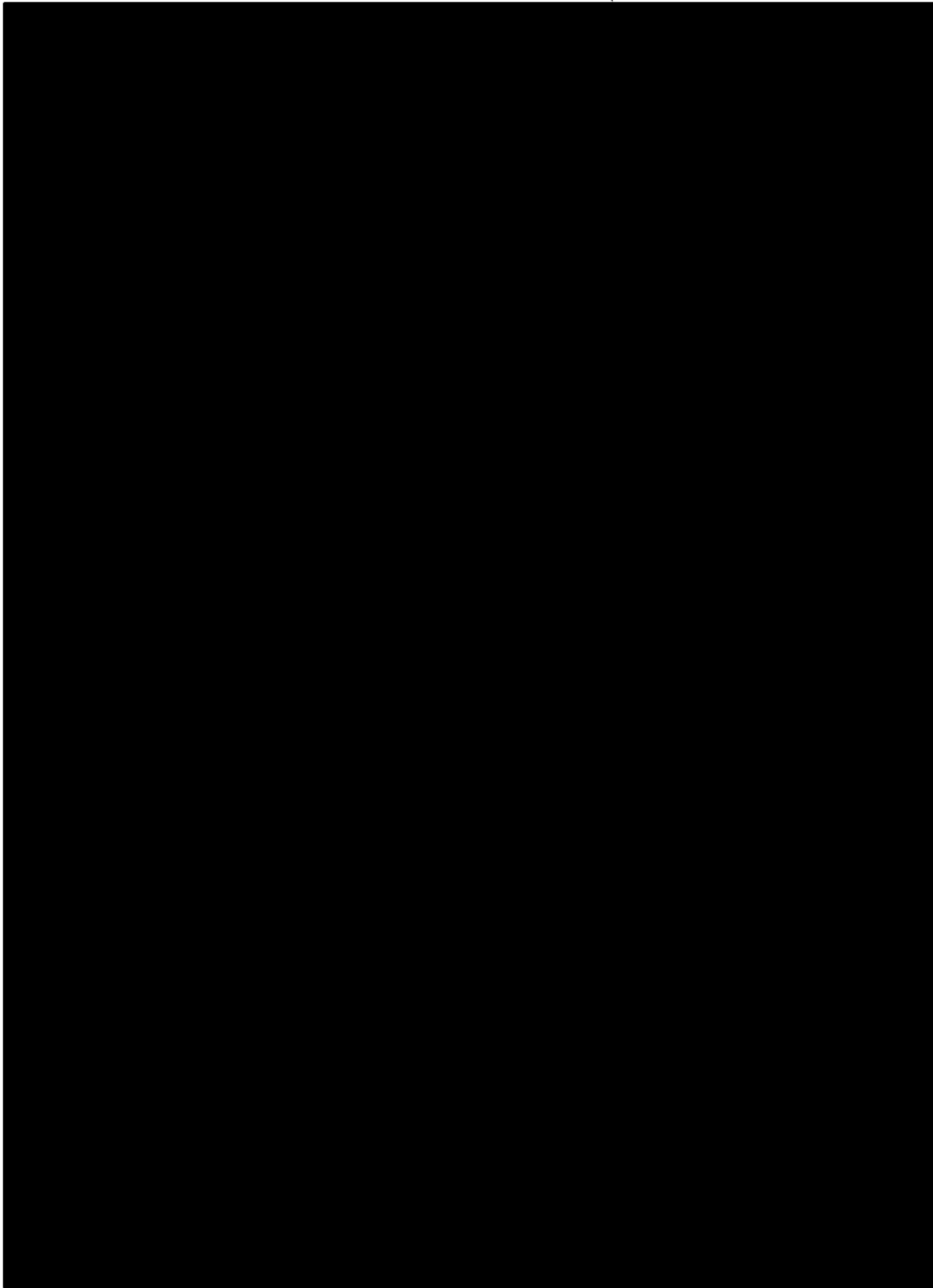
This financial statement has not been subjected to an audit or review or compilation engagement, and no assurance is provided on it.

Exhibit 36 Financial Information and Credit Reports



This financial statement has not been subjected to an audit or review or compilation engagement, and no assurance is provided on it.

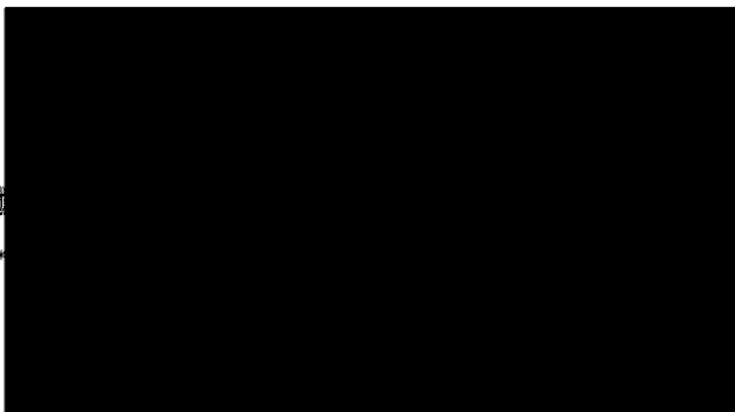
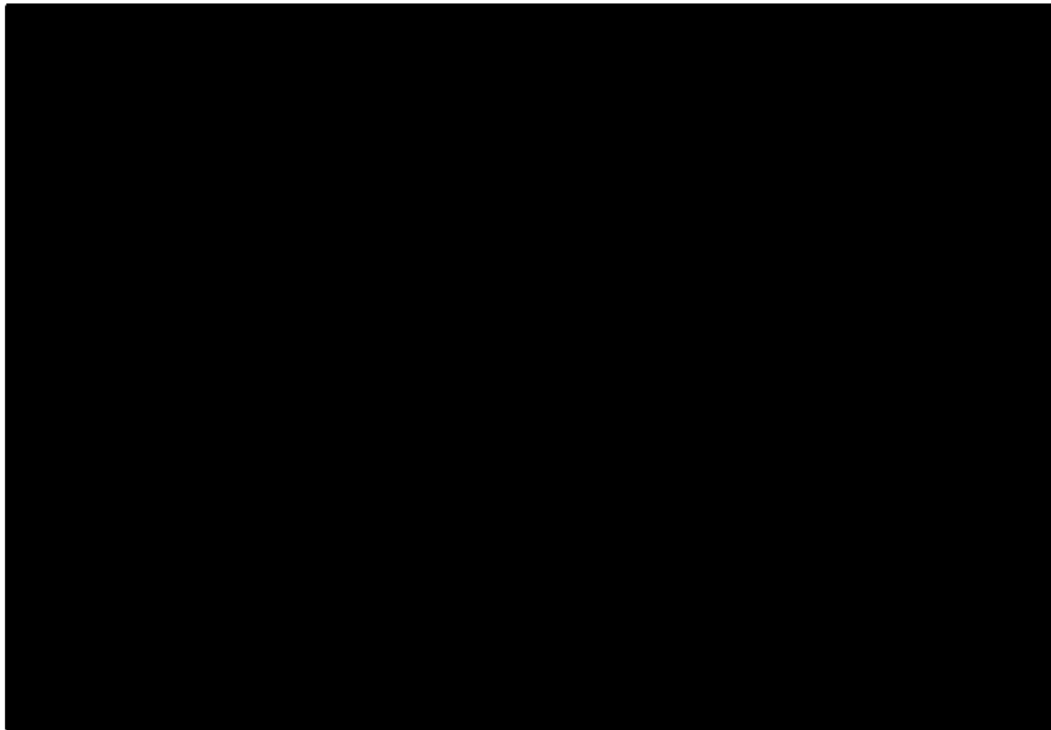
Exhibit 36 Financial Information and Credit Reports



Vertical text or lines on the right margin, possibly a page number or reference code.



Exhibit 36 Financial Information and Credit Reports



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my100bank.com  
A Home BancShares Company

August 25, 2017

RE: Doug Falls

To: Whom it May Concern:

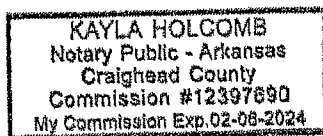
Doug Falls has been a customer of Centennial Bank for over 16 years. During this time we have conducted numerous transactions with Doug and his entities. Without exception all of our dealings with Doug have been handled in a professional and timely manner.

I highly recommend Doug Falls in any business venture he may be considering. Doug currently has available funds of \$4,425,890.

Sincerely,

Davy Carter  
Regional President

Sworn to and subscribed before me this 25 day of August, 2017.

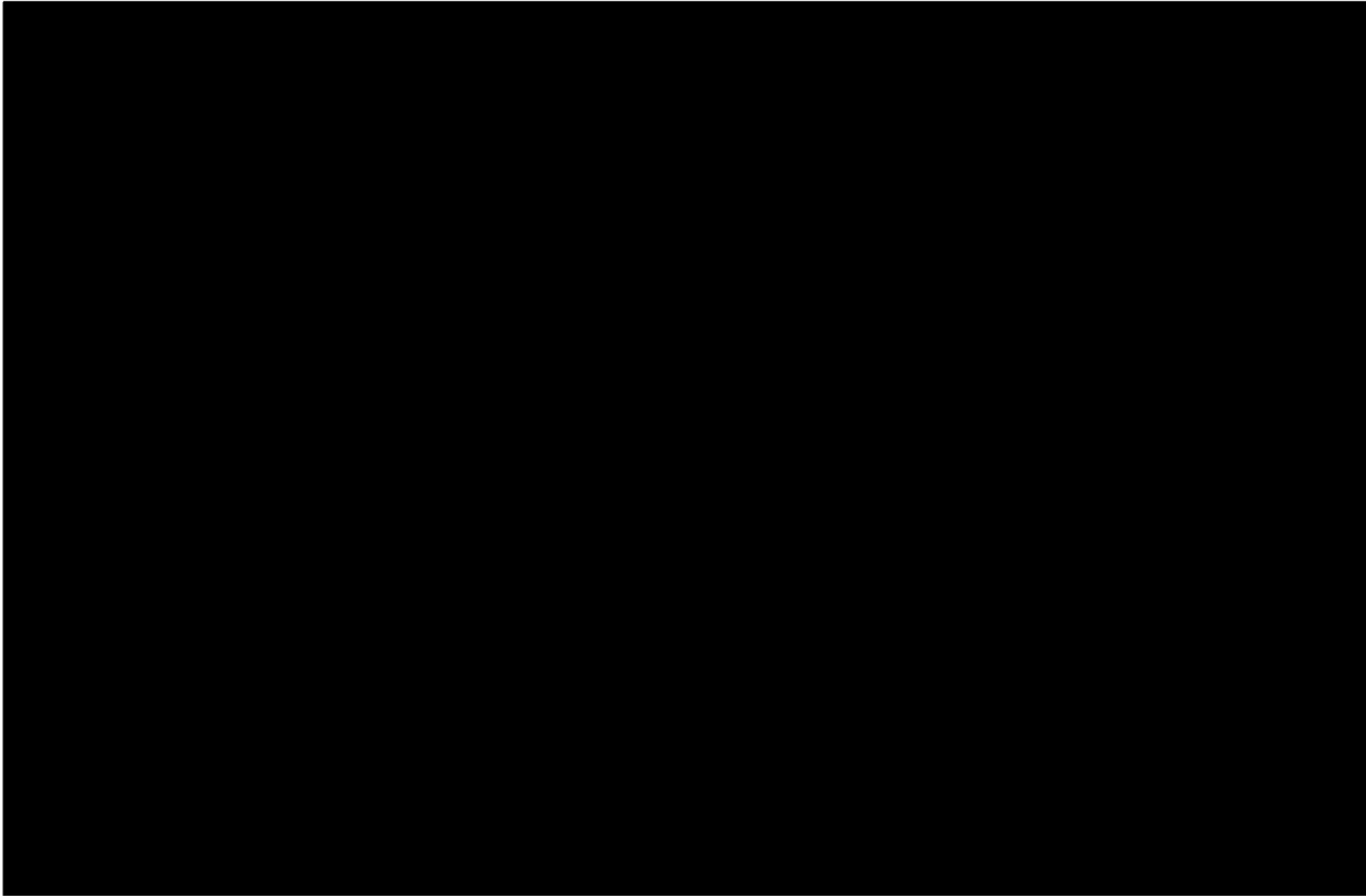


X Kayla Holcomb  
(Notary Public)

My Commission Expires: 2/6/2024



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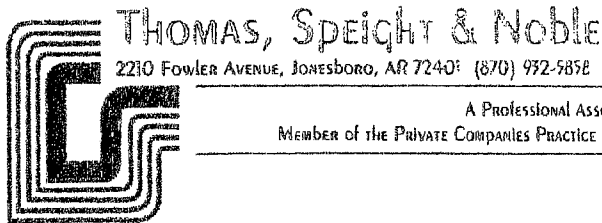








# Exhibit 36 Financial Information and Credit Reports



THOMAS, SPEIGHT & NOBLE

2210 FOWLER AVENUE, JONESBORO, AR 72401 (870) 932-5858

A PROFESSIONAL ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS  
MEMBER OF THE PRIVATE COMPANIES PRACTICE SECTION OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

June 12, 2017

To the Board of Directors  
Trinity Lighting, Inc.  
Jonesboro, Arkansas

We have audited the financial statements of Trinity Lighting, Inc. for the year ended December 31, 2016, and have issued our report thereon dated June 12, 2017. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated December 13, 2016. Professional standards also require that we communicate to you the following information related to our audit.

### Significant Audit Findings

#### *Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Trinity Lighting, Inc. are described in Note 1 to the financial statements. As described in Note 2, the Company changed accounting policies related to accounting for the change in the market value of inventory by adopting FASB ASC 330-10-35-1 Adjustments to Lower of Cost or Market in 2016. We noted no transactions entered into by the Company during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management's estimate of the depreciation expense is based on the estimated useful life of the fixed assets. We evaluated the key factors and assumptions used to develop the depreciation expense in determining that it is reasonable in relation to the financial statements taken as a whole.

Management's estimate of the bad debt allowance is based on the estimated uncollectable accounts receivable. We evaluated the key factors and assumptions used to develop the bad debt allowance in determining that it is reasonable in relation to the financial statements taken as a whole.

Management's estimate of the warranty reserve is based on the estimated potential future warranty expense. We evaluated the key factors and assumptions used to develop the warranty reserve in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

2210 Fowler Avenue  
PO Box 17167  
Jonesboro, AR 72403-6721  
870-932-5858  
Fax 870-932-2050

420 West Walk  
PO Box 205  
Blytheville, AR 72316  
870-762-5831  
Fax 870-762-5835

1400 West Kelsen  
PO Box 644  
Osceola, AR 72370  
870-563-2638  
Fax 870-563-7794

915 Townsend Drive  
PO Box 700  
Pocahontas, AR 72455  
870-892-2575  
Fax 870-892-2576

## Exhibit 36 Financial Information and Credit Reports

### *Difficulties Encountered in Performing the Audit*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

### *Corrected and Uncorrected Misstatements*

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. The attached misstatements detected as a result of audit procedures were corrected by management.

### *Disagreements with Management*

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### *Management Representations*

We have requested certain representations from management that are included in the management representation letter dated June 12, 2017.

### *Management Consultations with Other Independent Accountants*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Company's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### *Other Audit Findings or Issues*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Company's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

This information is intended solely for the use of the Board of Directors of Trinity Lighting, Inc. and is not intended to be, and should not be, used by anyone other than these specified parties.

Respectfully,

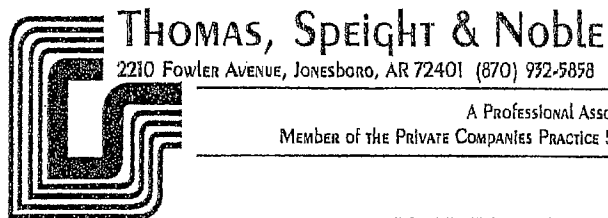
*Thomas, Speight & Noble, CPAs*

Thomas, Speight & Noble, CPAs  
Jonesboro, Arkansas

Trinity Lighting, Inc.  
Audited Financial Statements  
For the Year Ended December 31, 2016

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Statement of income.....	5
Statement of retained earnings.....	6
Statement of cash flows.....	7
Notes to financial statements.....	8-11



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A PROFESSIONAL ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS  
MEMBER OF THE PRIVATE COMPANIES PRACTICE SECTION OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

---

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholder  
of Trinity Lighting, Inc.  
Jonesboro, Arkansas

We have audited the accompanying financial statements of Trinity Lighting, Inc. (an Arkansas corporation), which comprise the balance sheet as of December 31, 2016, and the related statements of income, retained earnings, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

---

2210 FOWLER AVENUE  
PO Box 17167  
JONESBORO, AR 72403-6721  
870-932-5858  
FAX 870-932-2030

420 West Walnut  
PO Box 205  
Blytheville, AR 72316  
870-762-5631  
FAX 870-762-5633

1400 West Keiser  
PO Box 644  
OSCEOLA, AR 72370  
870-563-2638  
FAX 870-563-3794

915 TOWNSEND DRIVE  
PO Box 700  
POCAHONTAS, AR 72455  
870-892-2575  
FAX 870-892-2576

**Opinion**

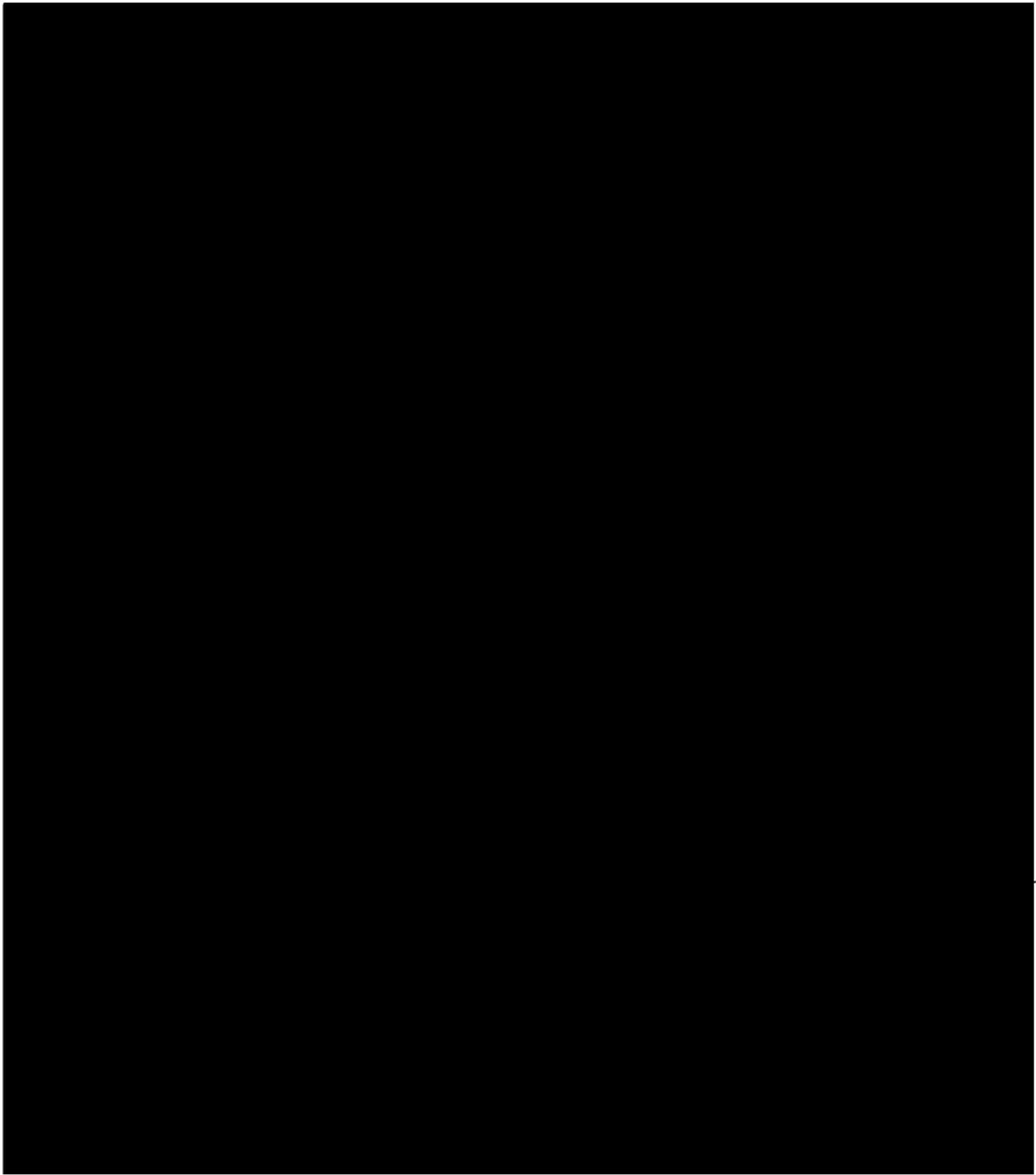
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Trinity Lighting, Inc. as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Thomas, Speight & Noble, CPAs*

Thomas, Speight & Noble, CPAs  
Jonesboro, Arkansas  
June 12, 2017

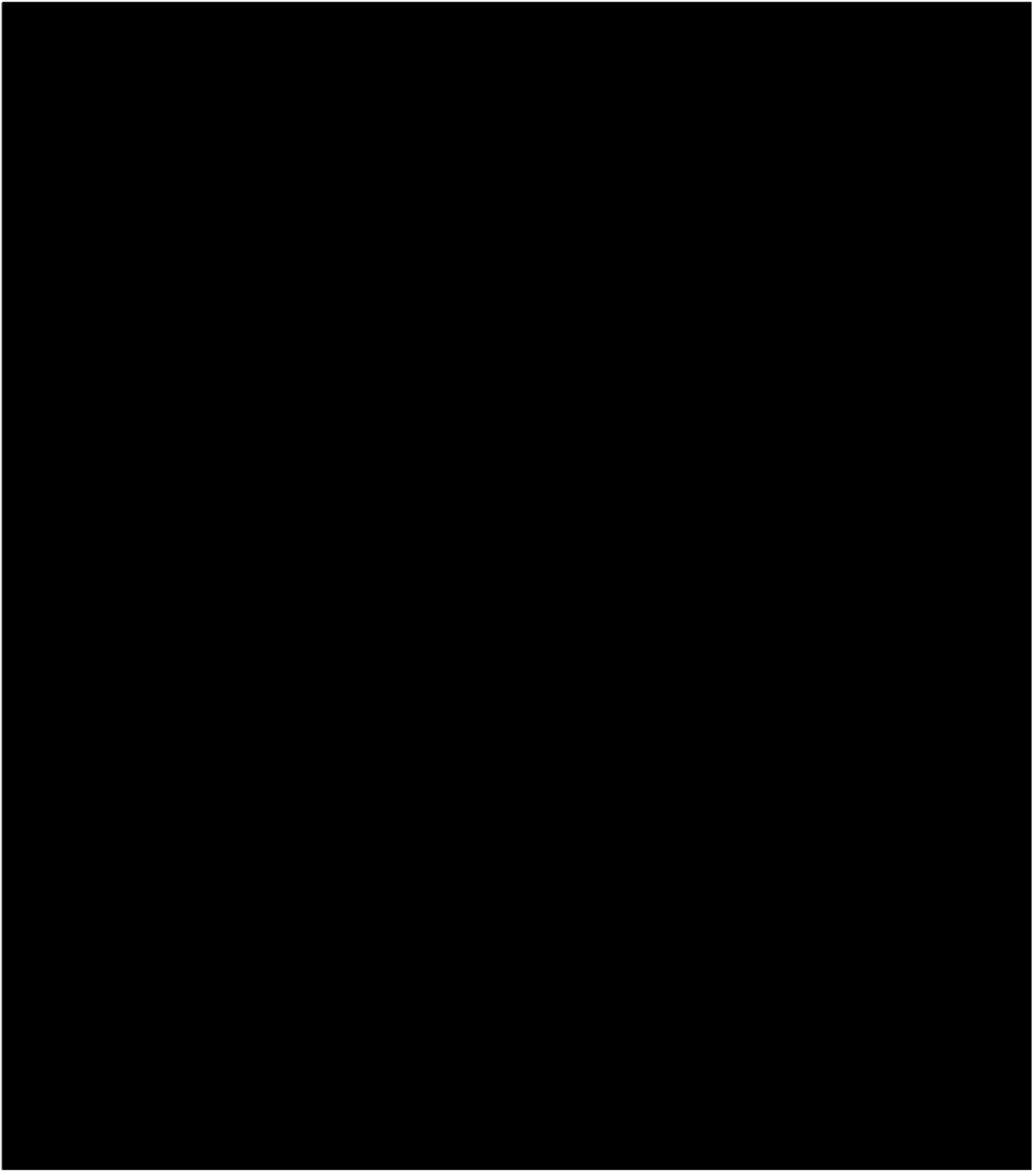


Exhibit 36 Financial Information and Credit Reports



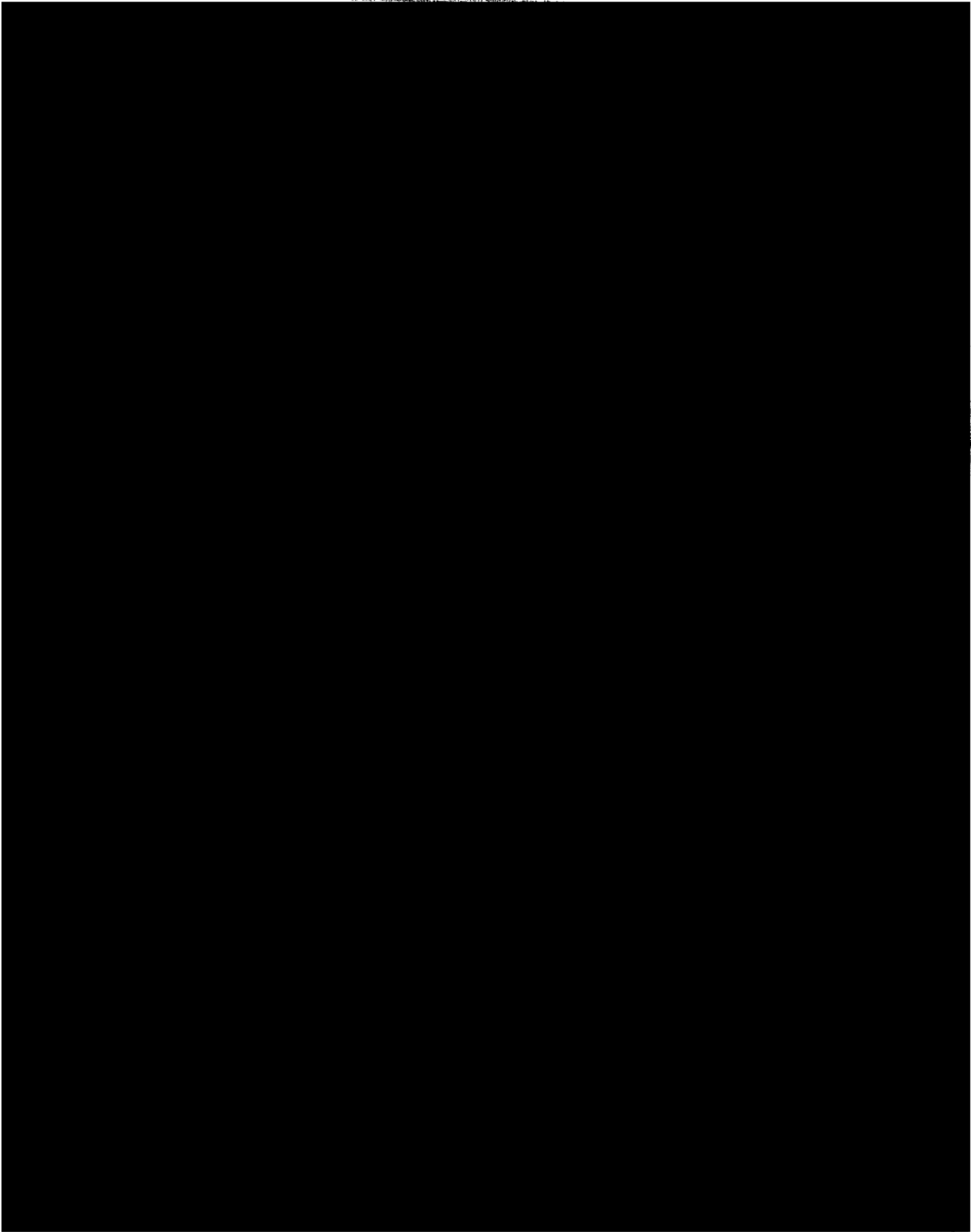
*See accompanying notes to financial statements.*

Exhibit 36 Financial Information and Credit Reports



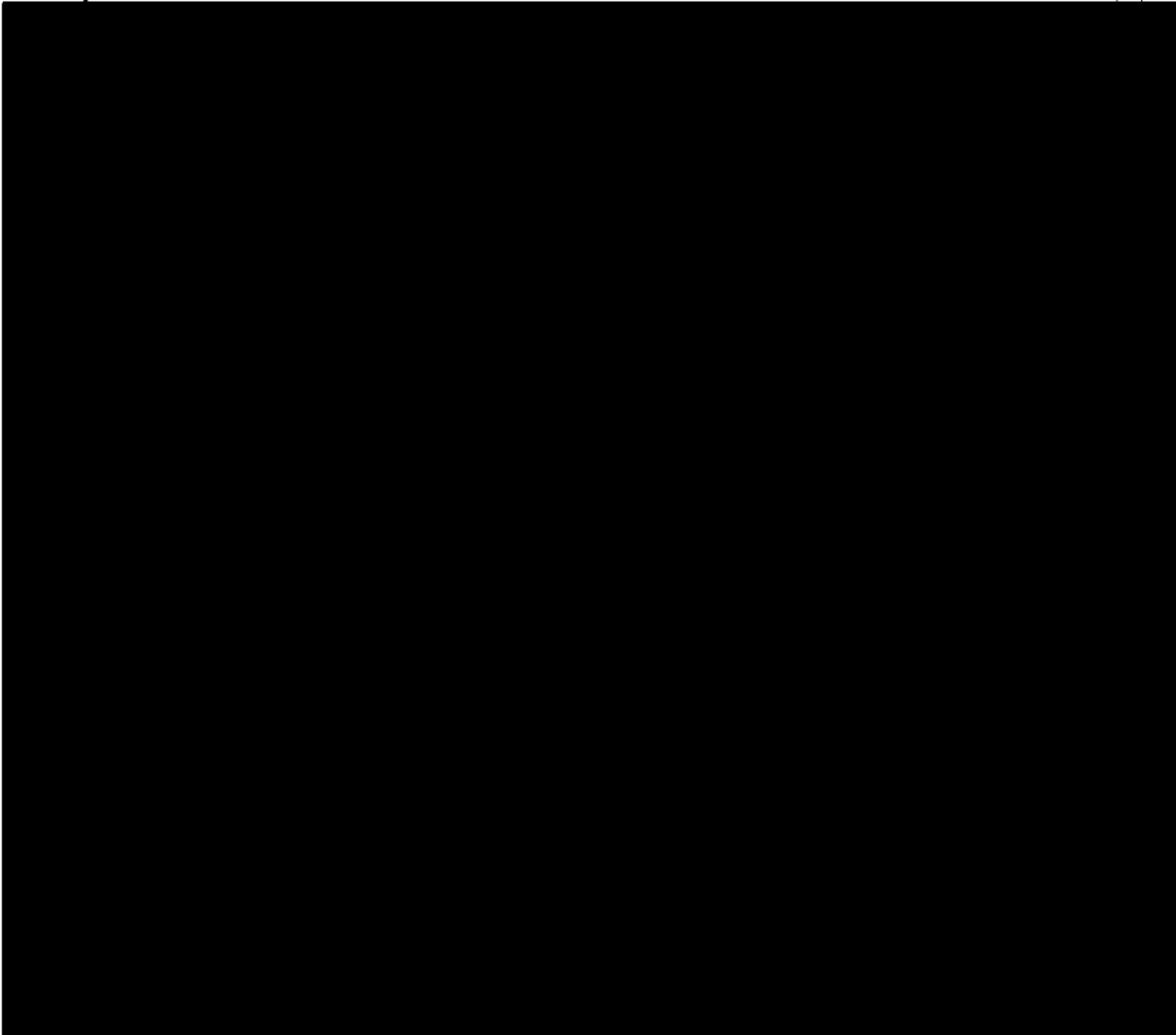
*See accompanying notes to financial statements.*

Exhibit 36 Financial Information and Credit Reports



*See accompanying notes to financial statements.*

Exhibit 36 Financial Information and Credit Reports



*See accompanying notes to financial statements.*

Exhibit 36 Financial Information and Credit Reports

*See accompanying notes to financial statements.*

Exhibit 36 Financial Information and Credit Reports

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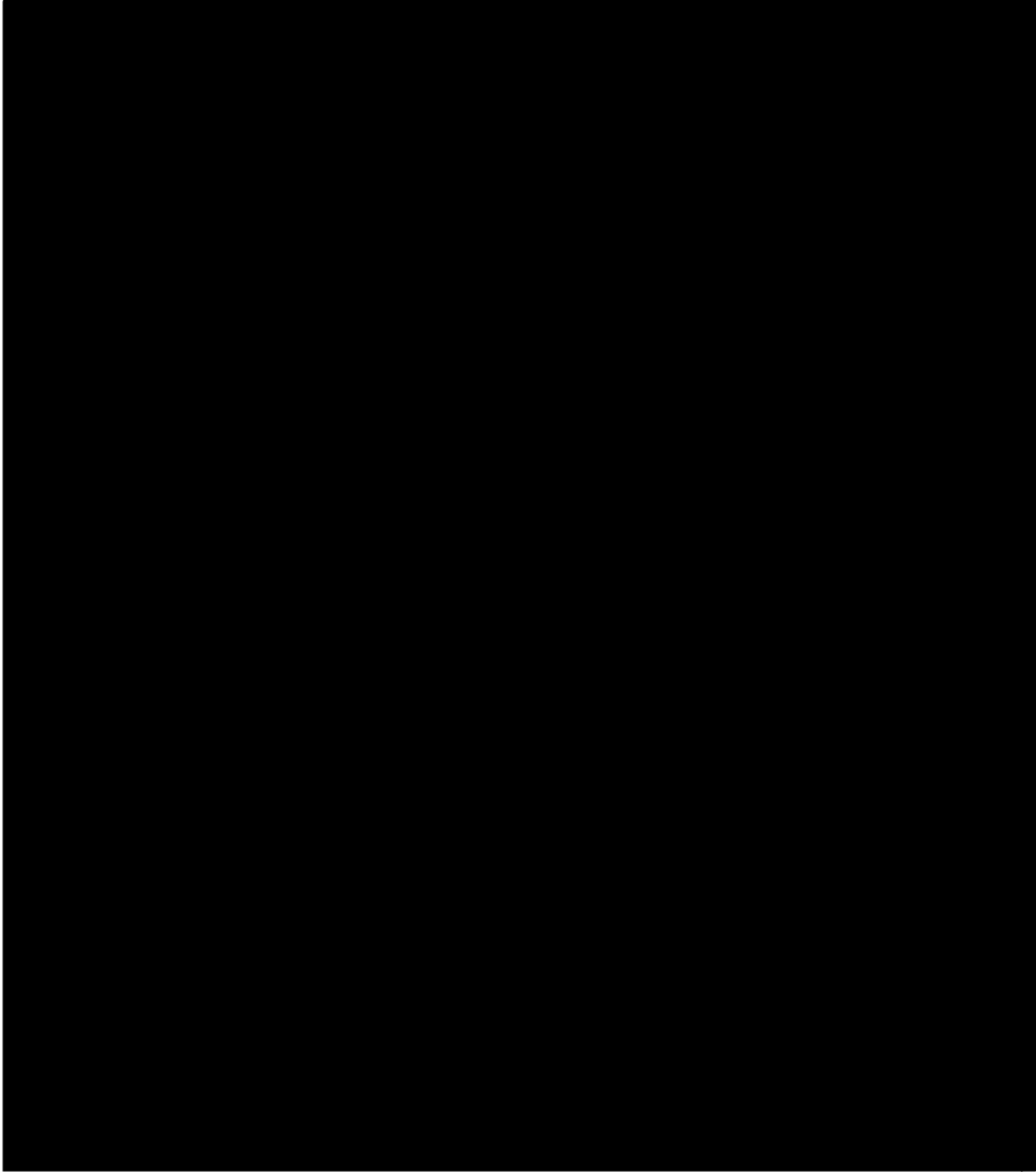


Exhibit 36 Financial Information and Credit Reports

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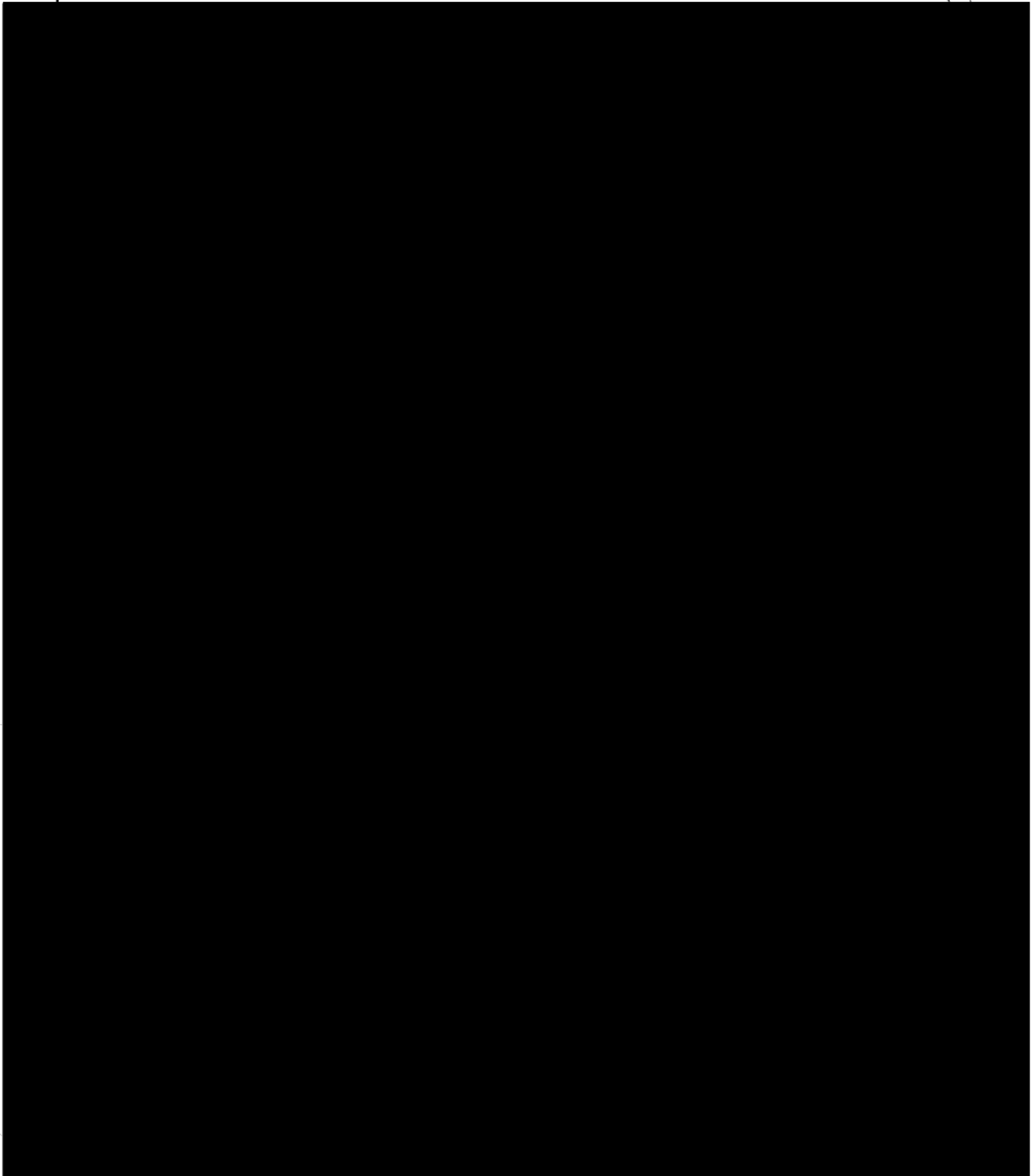


Exhibit 36 Financial Information and Credit Reports

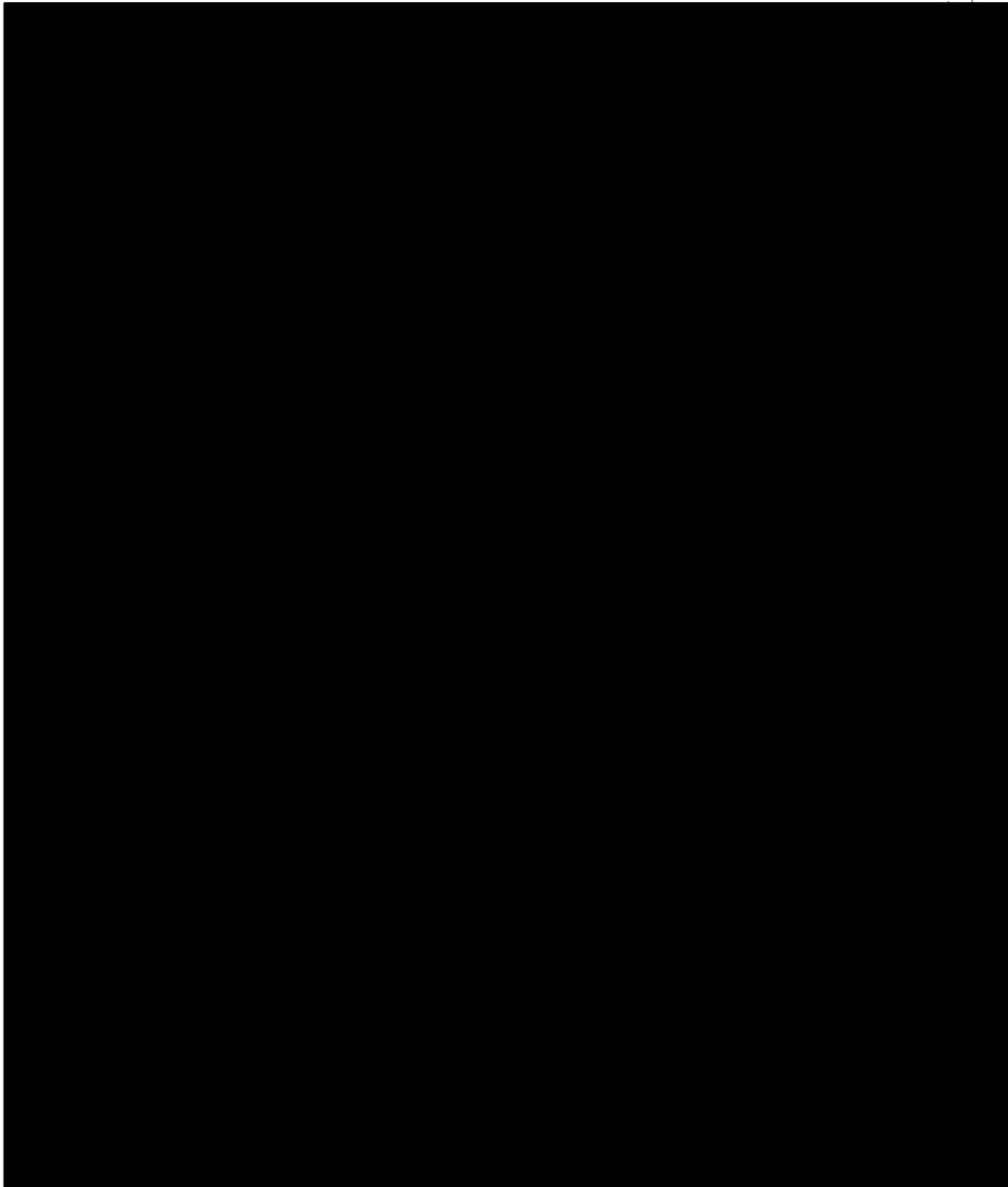
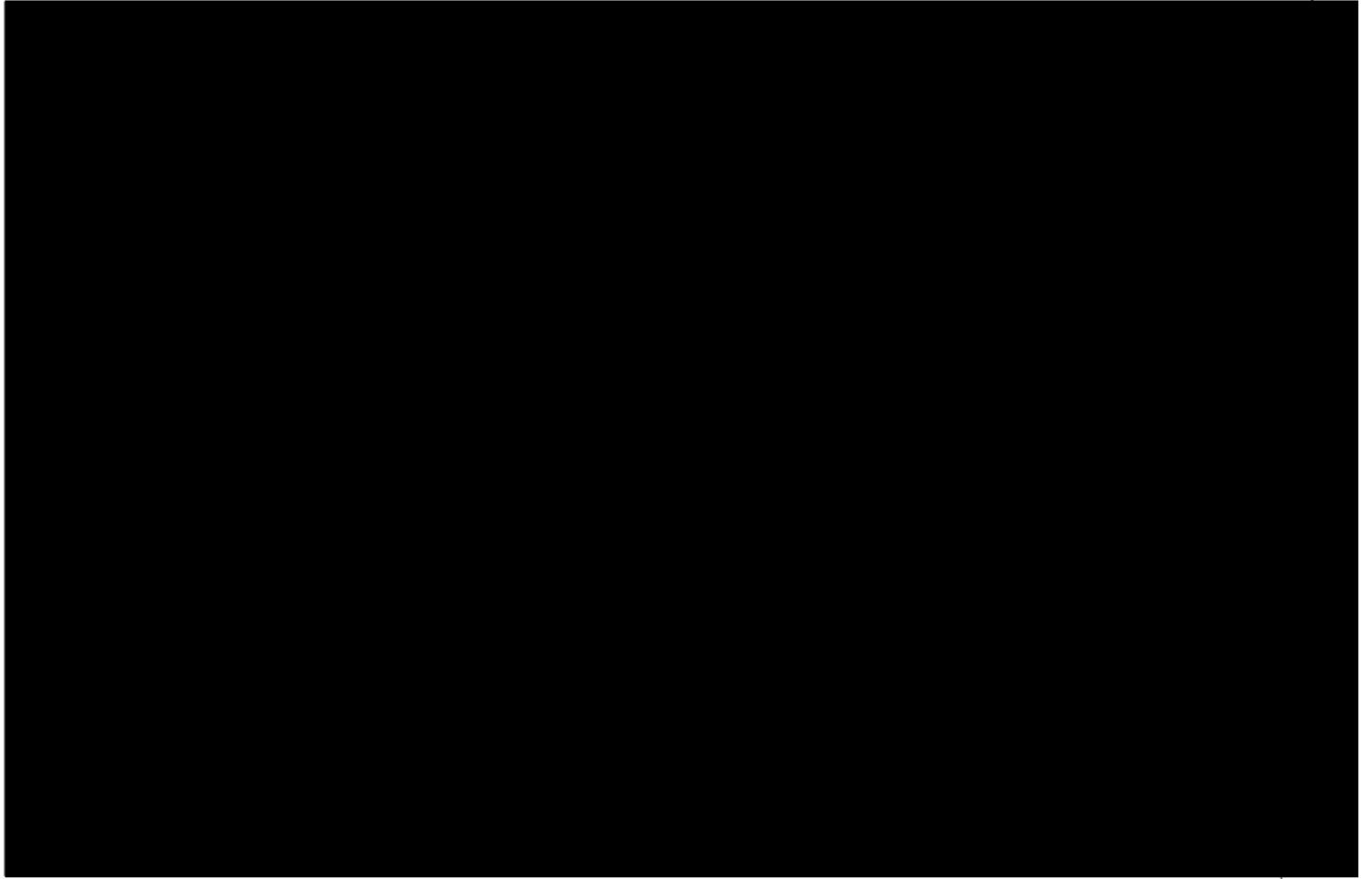
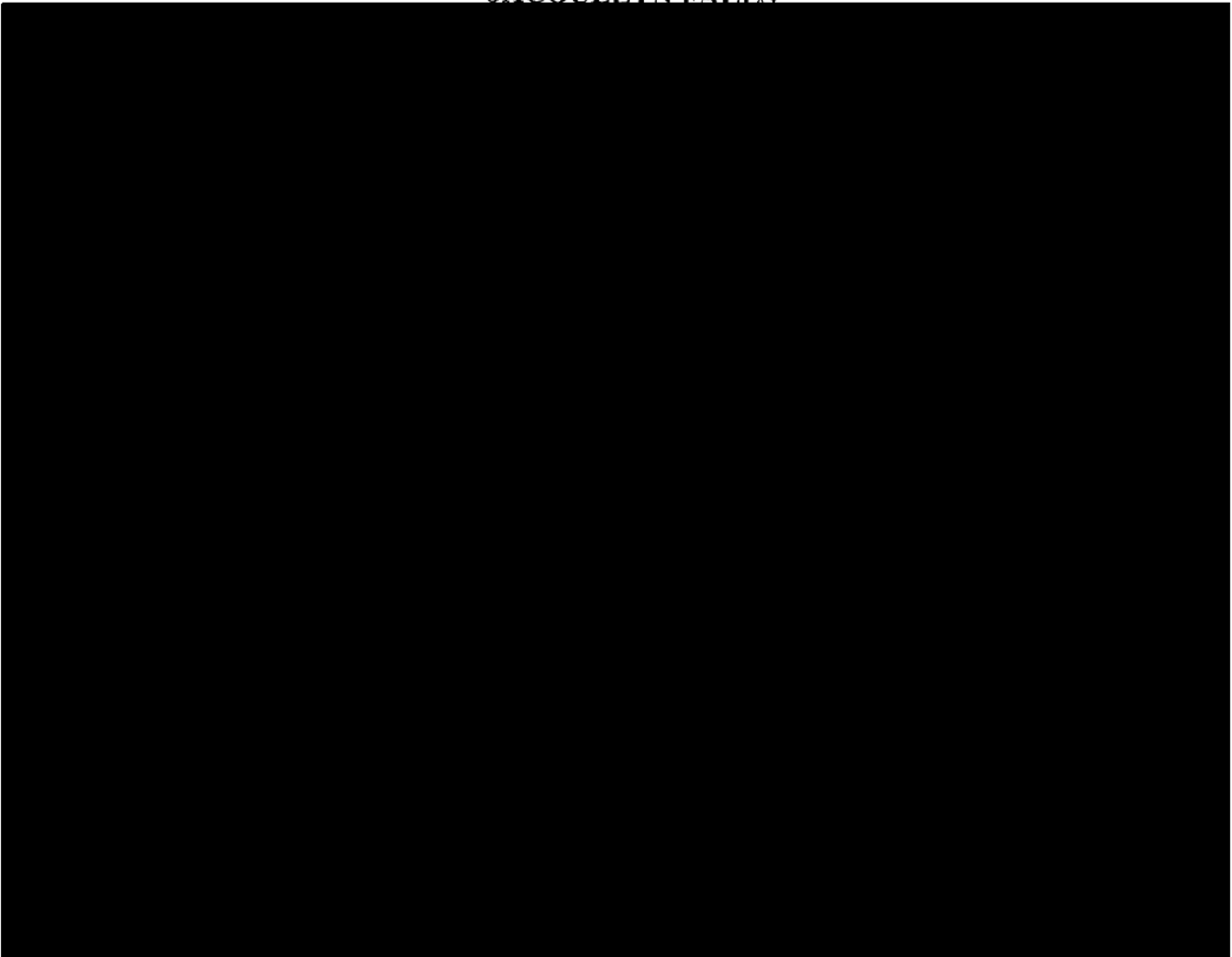




Exhibit 36 Financial Information and Credit Reports



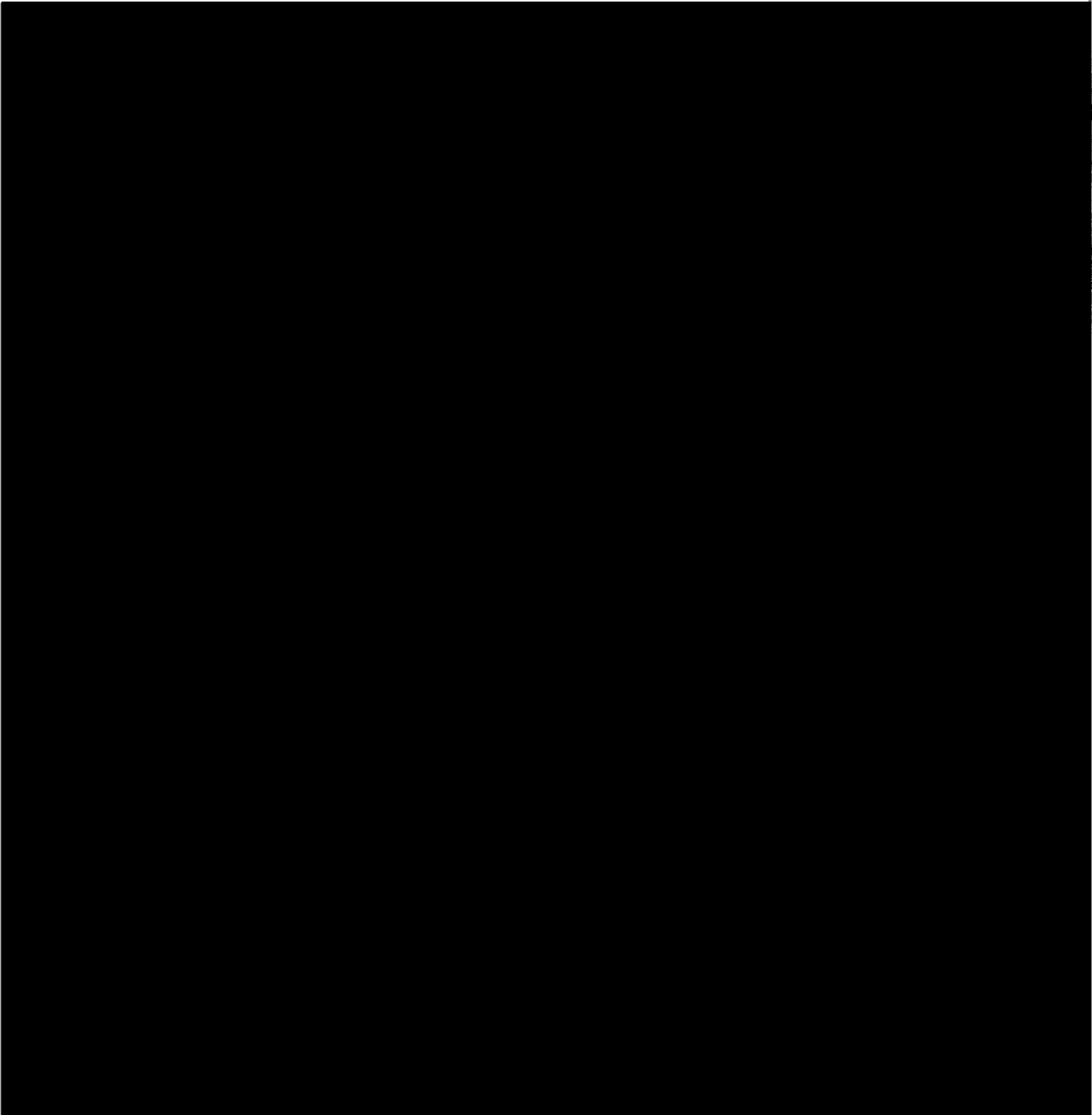
**JACOUELYN FALLS**



See Accompanying Notes

This financial statement has not been subjected to an audit or review or compilation engagement, and no assurance is provided on it.

Exhibit 36 Financial Information and Credit Reports

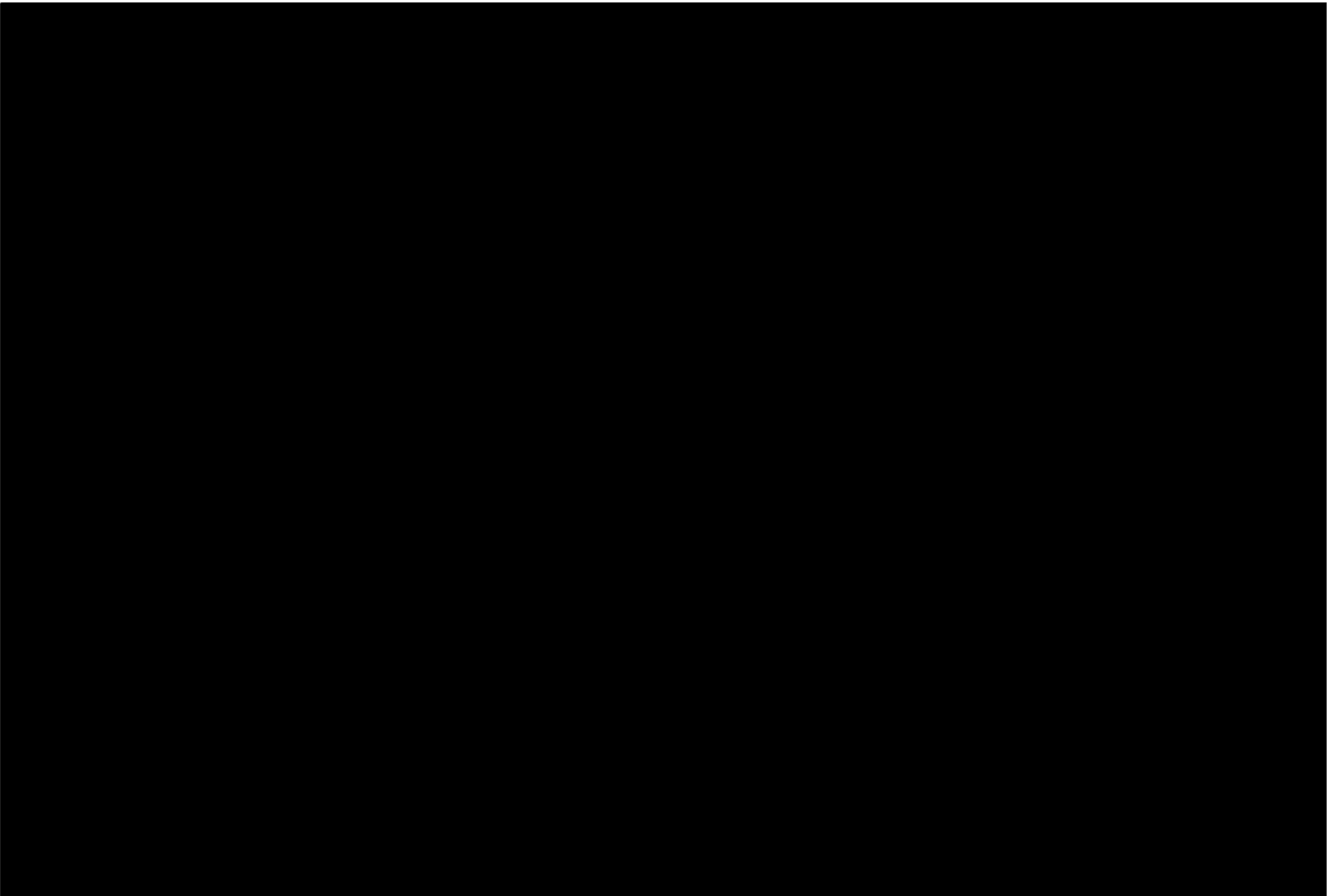


This financial statement has not been subjected to an audit or review or compilation engagement, and no assurance is provided on it.

Exhibit 36 Financial Information and Credit Reports



Exhibit 36 Financial Information and Credit Reports



Financial Information and Credit Reports

Exhibit 36 Financial Information and Credit Reports

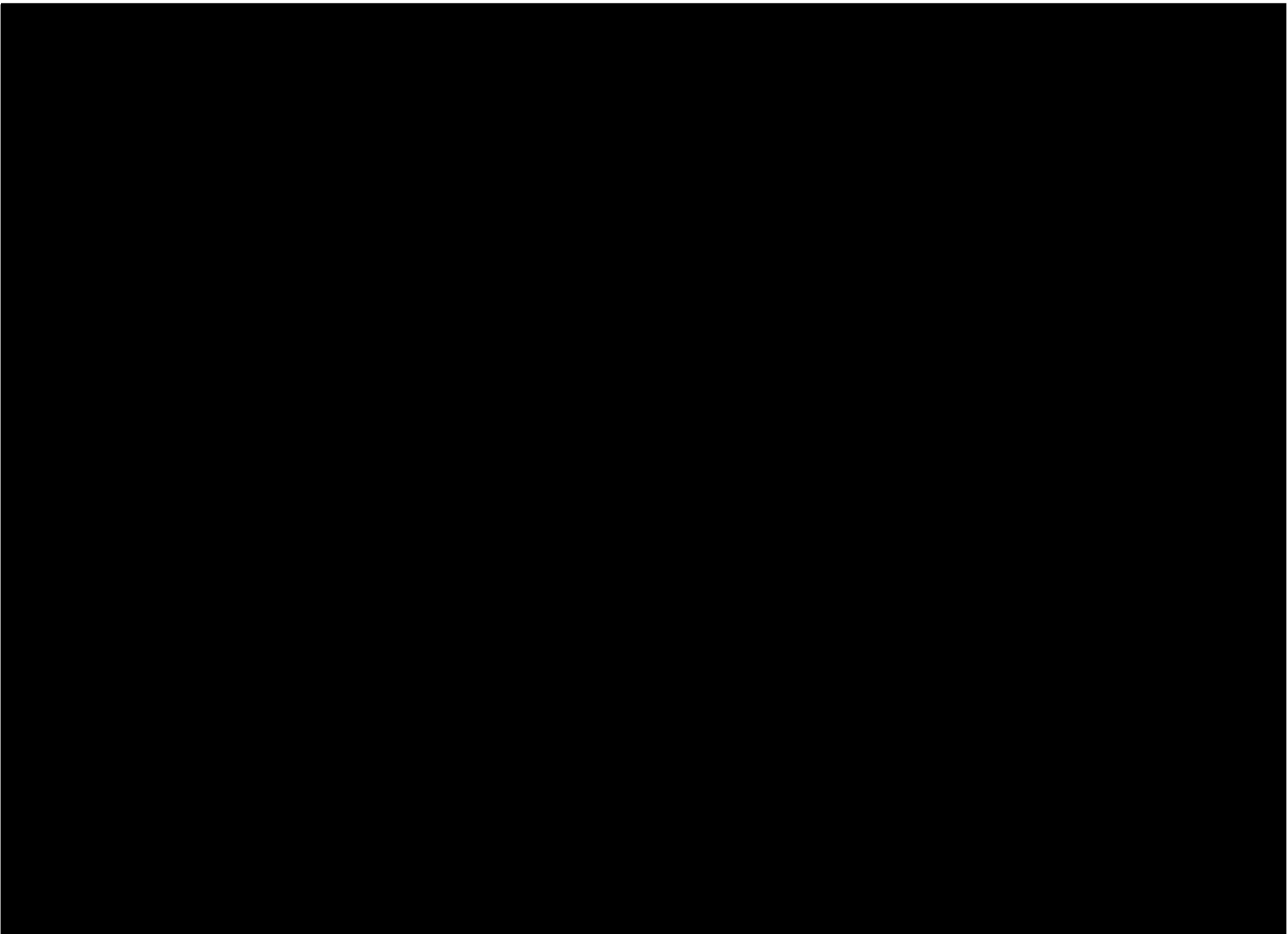
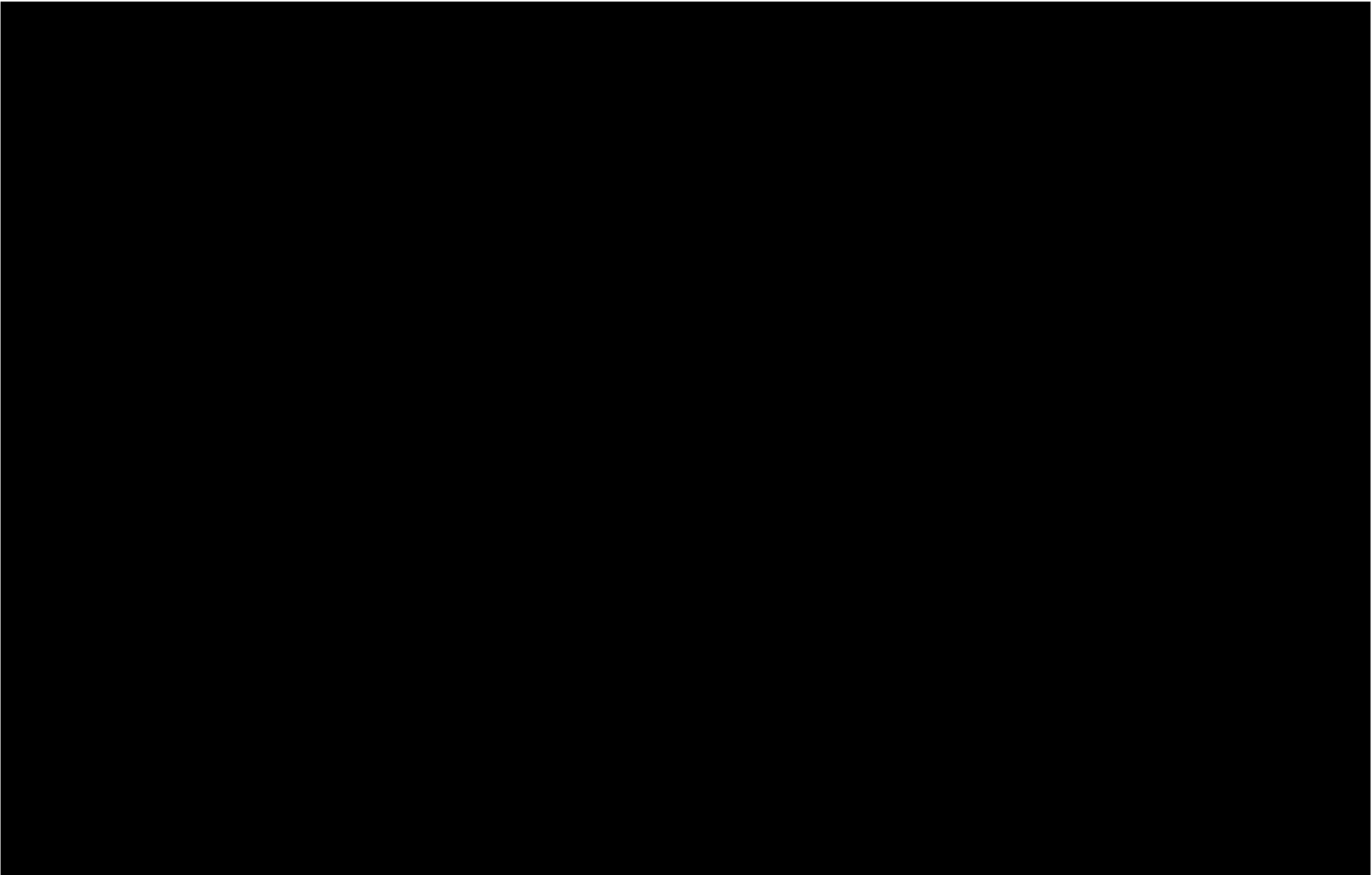


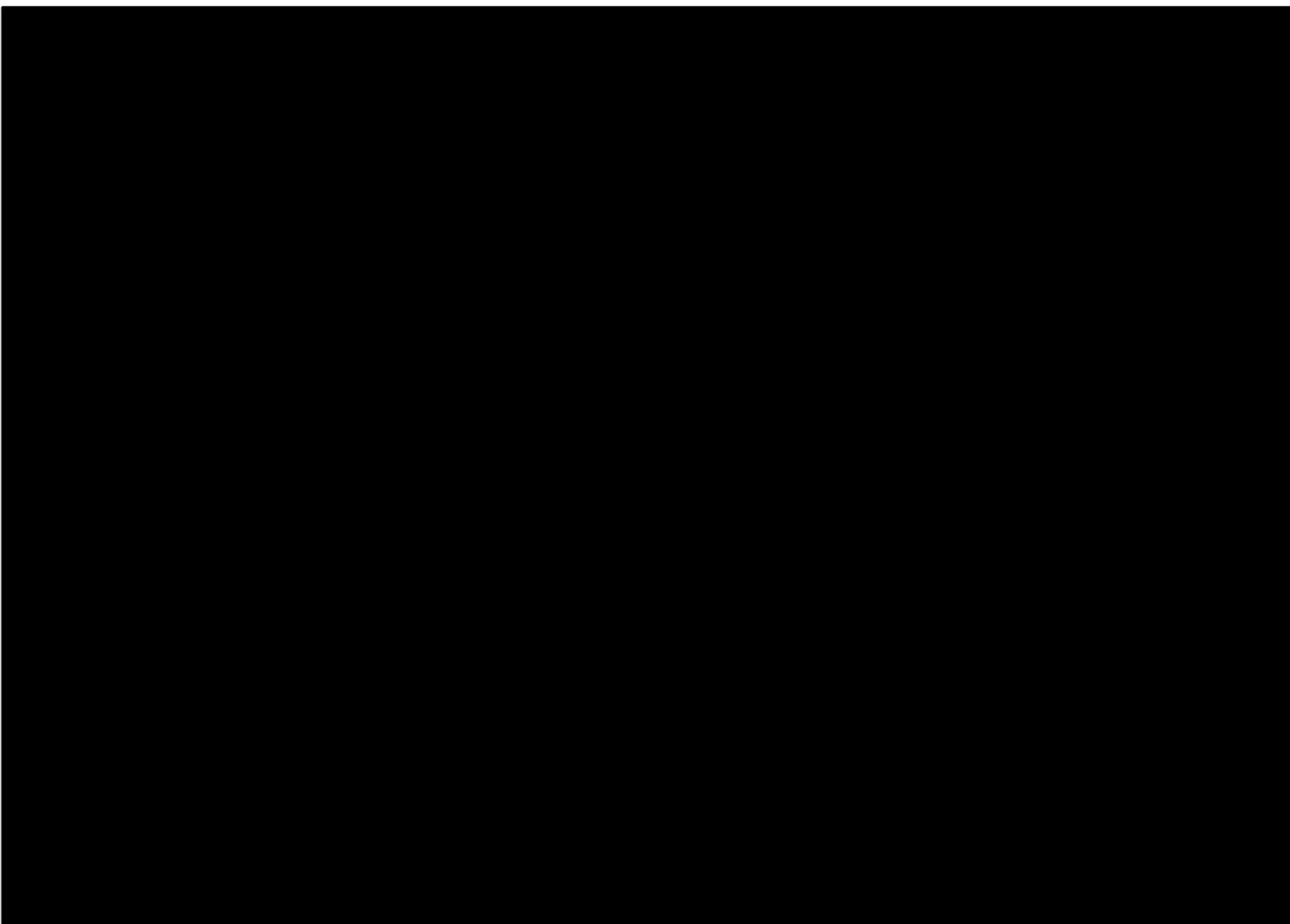
Exhibit 36 Financial Information and Credit Reports



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Exhibit 36 Financial Information and Credit Reports





Amy Fulkerson  

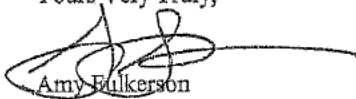

August 23, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, I pledge \$740,500 from available cash as shown on my financial statement, which is attached to this letter. I own a 14.81% equity interest in Delta Medical Cannabis Company, LLC. At the time of the application, I believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 14.81% of \$5.0 Million is \$740,500.

Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,

  
Amy Fulkerson

William B. and Amy L. Fulkerson  
Personal Financial Statement  
December 31, 2016

**William B. and Amy L. Fulkerson  
Personal Financial Statement  
Table of Content**

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Statement of Financial Condition	4
Notes to the Financial Statement	5
Asset Schedule	6
Liability Schedule	8



Report on the Statement of Financial Condition

William B. & Amy L. Fulkerson



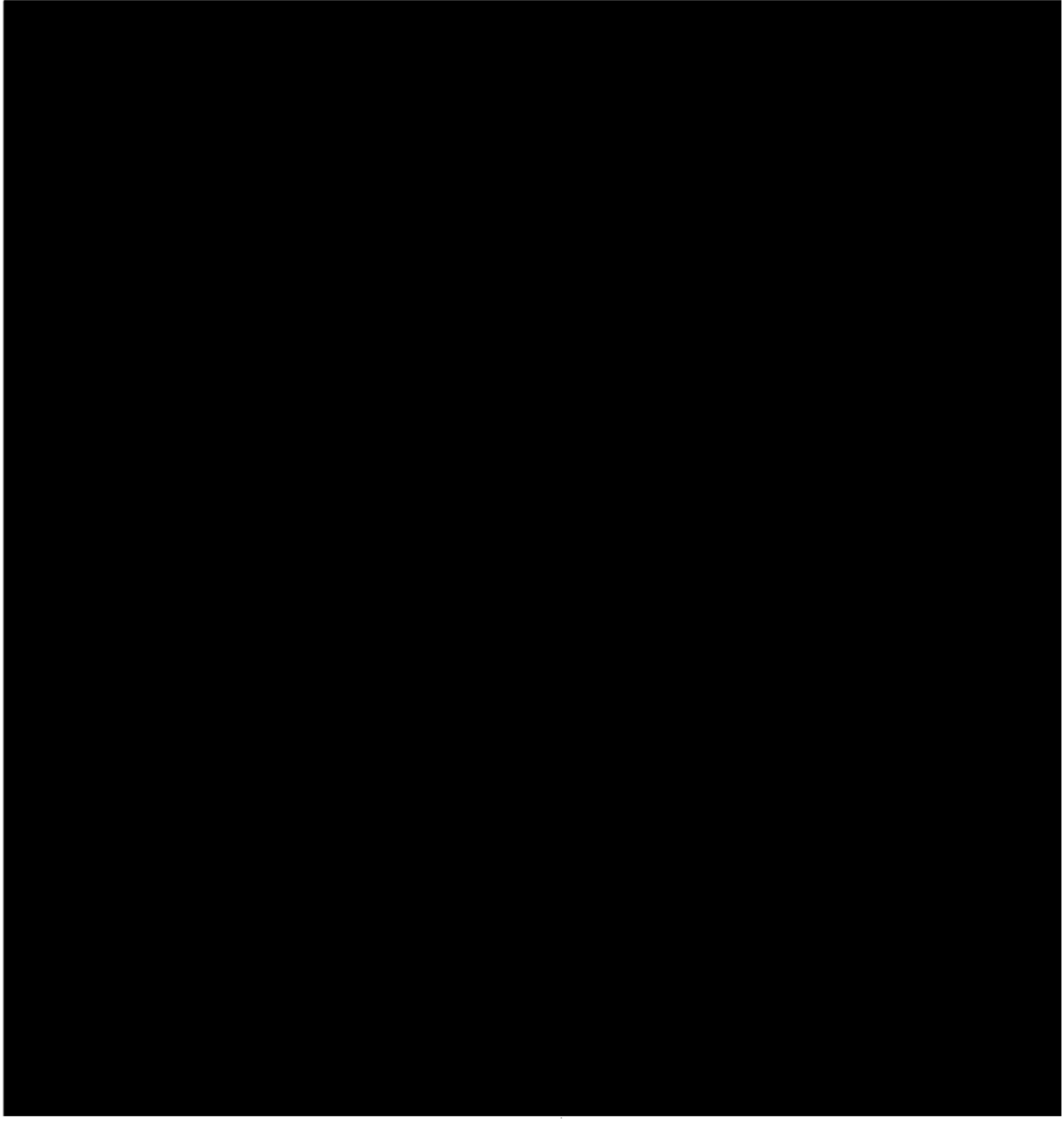
We have compiled the accompanying statement of financial condition of William B. and Amy L. Fulkerson as of December 31, 2016, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountant. These financial statements are intended to present the assets of William B. and Amy L. Fulkerson at their estimated current values and their liabilities at estimated amounts.

A compilation is limited to presenting, in the form of financial statements, information that is the representation of the individuals whose financial statements are presented. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

The individuals whose financial statements are presented have elected to omit substantially all disclosures required by generally accepted accounting principles, if the omitted disclosures were included in the financial statements, they might influence the user's conclusion about the individuals' assets, liabilities and net worth. Accordingly, these financial statements are not designed for those who are not informed about such matters.

A handwritten signature in dark ink, appearing to read 'McNamara'.

McNamara Financial Solutions, LLC  
Certified Public Accountant  
Jonesboro, AR  
August 11, 2017



*See accompanying notes and accountant's report*

Exhibit 36 Financial Information and Credit Reports

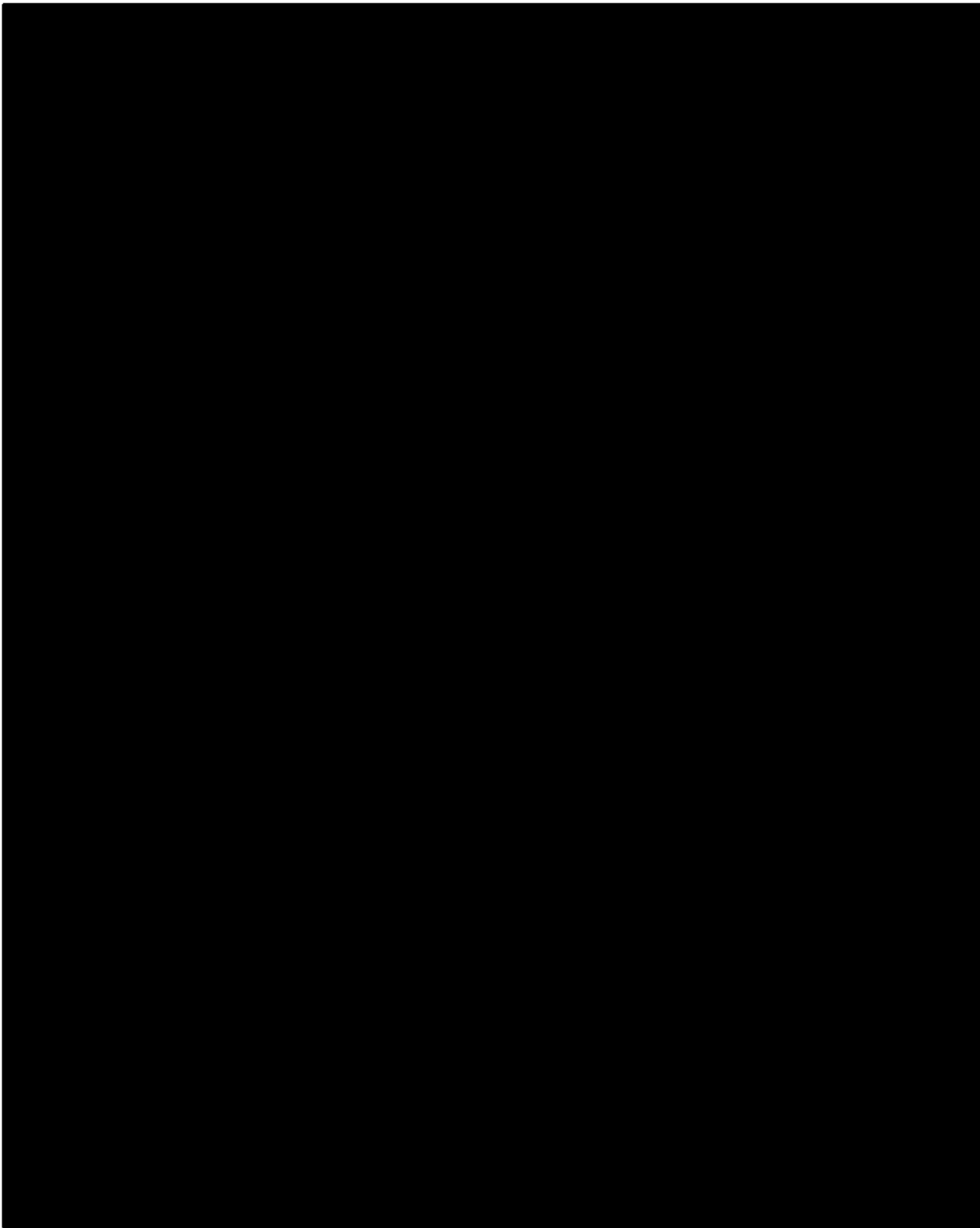


Exhibit 36 Financial Information and Credit Reports

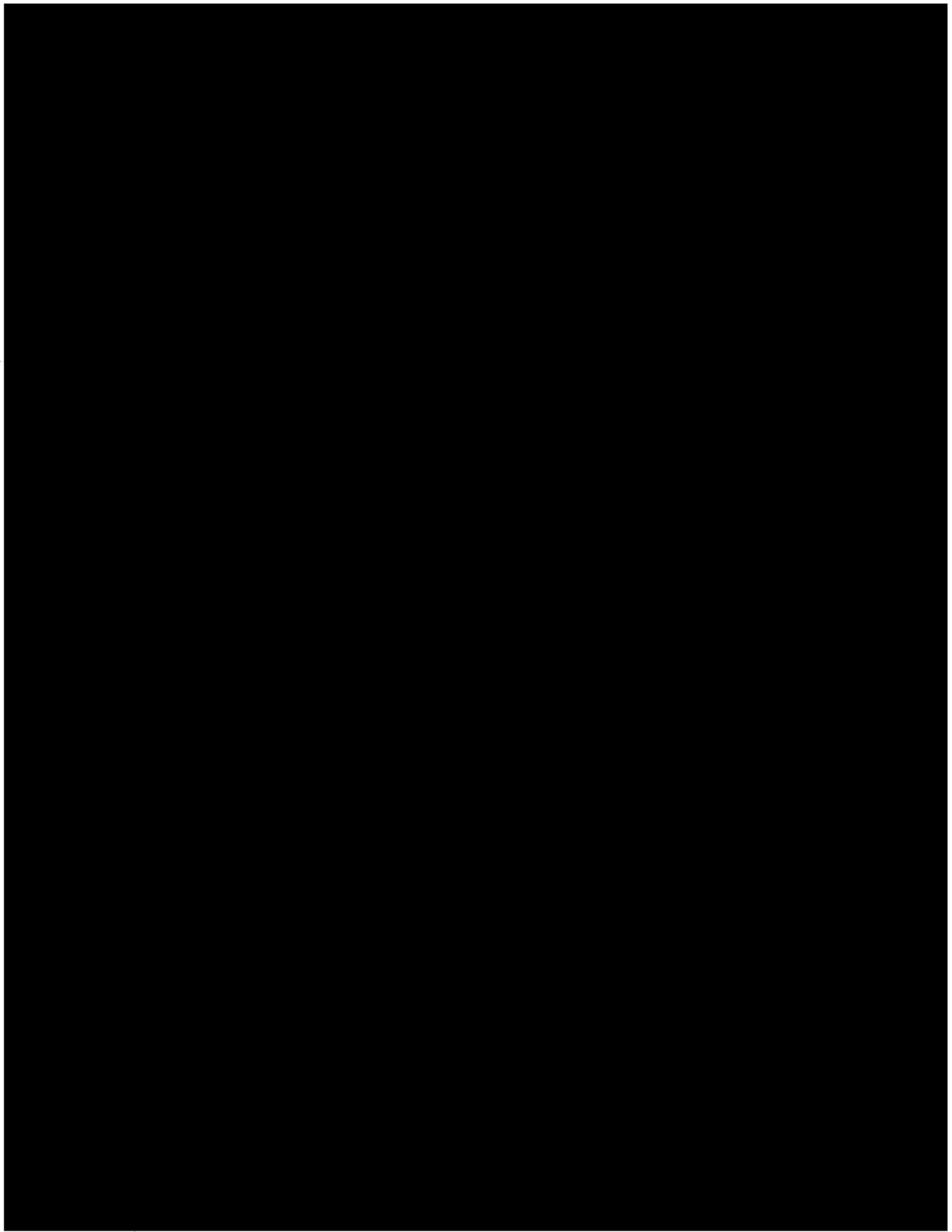
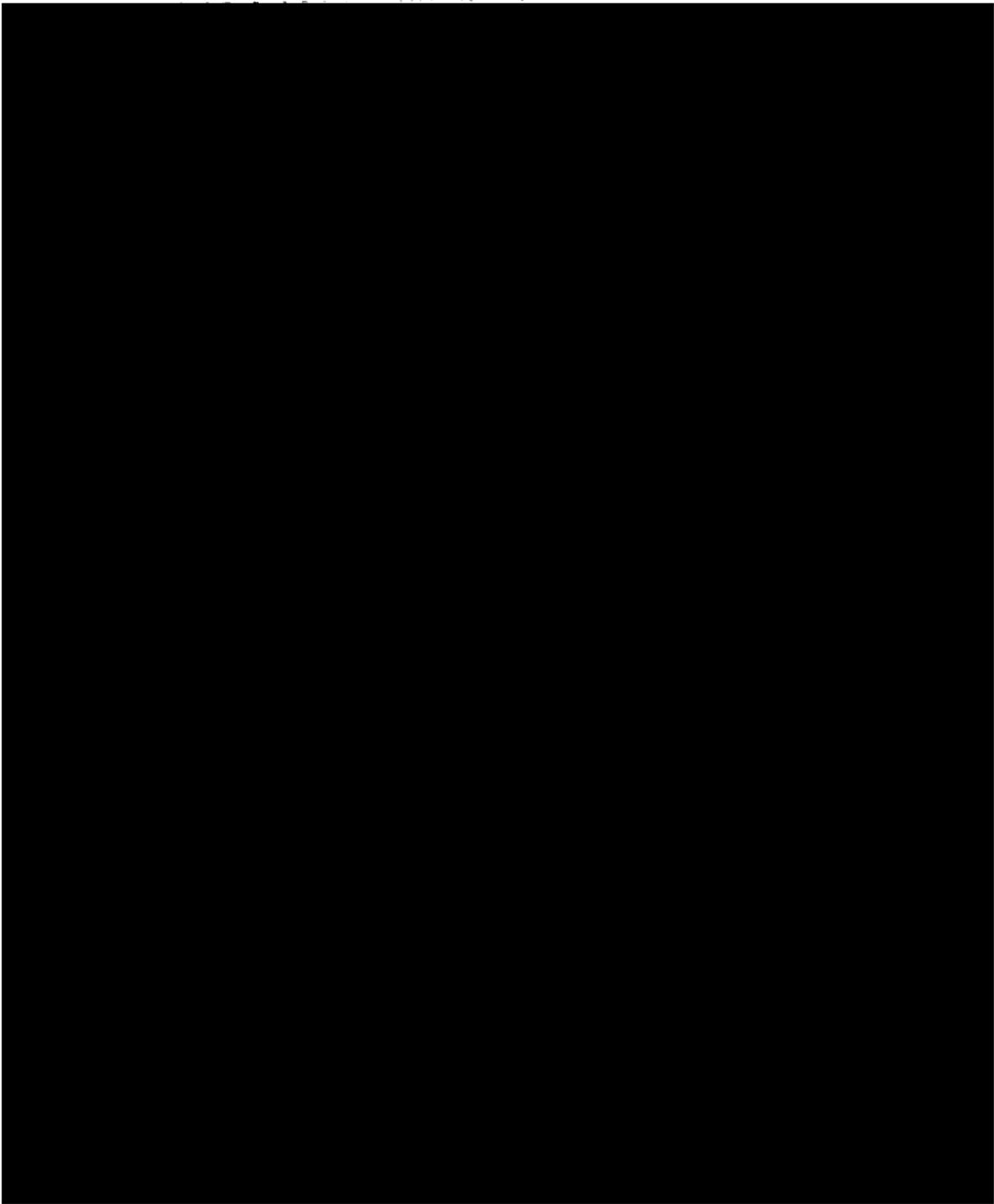


Exhibit 36 Financial Information and Credit Reports





Tracy Johnson

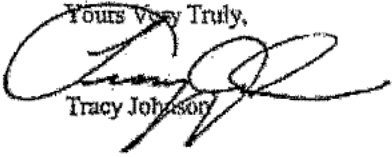
August 23, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, I pledge \$185,500 from available cash as shown on my financial statement, which is attached to this letter. I own a 3.71% equity interest in Delta Medical Cannabis Company, LLC. At the time of the application, I believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 3.71% of \$5.0 Million is \$185,500.

Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,

  
Tracy Johnson

**GENERAL INFORMATION**

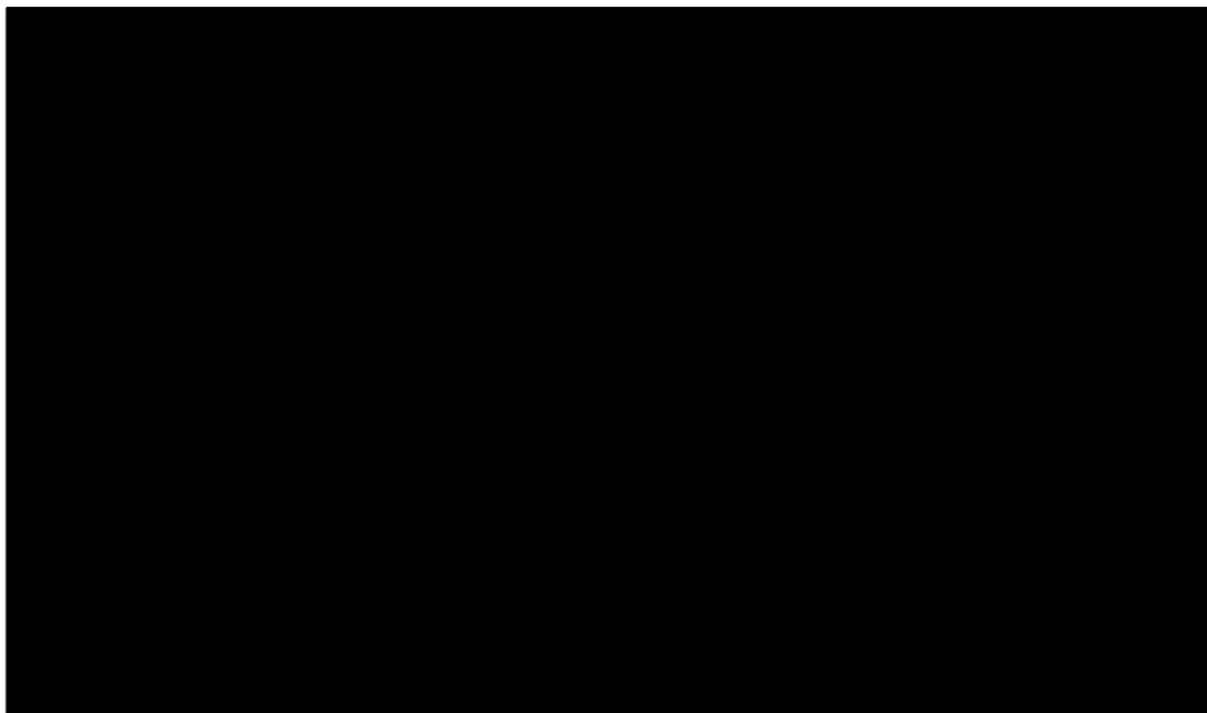


Exhibit 36 Financial Information and Credit Reports

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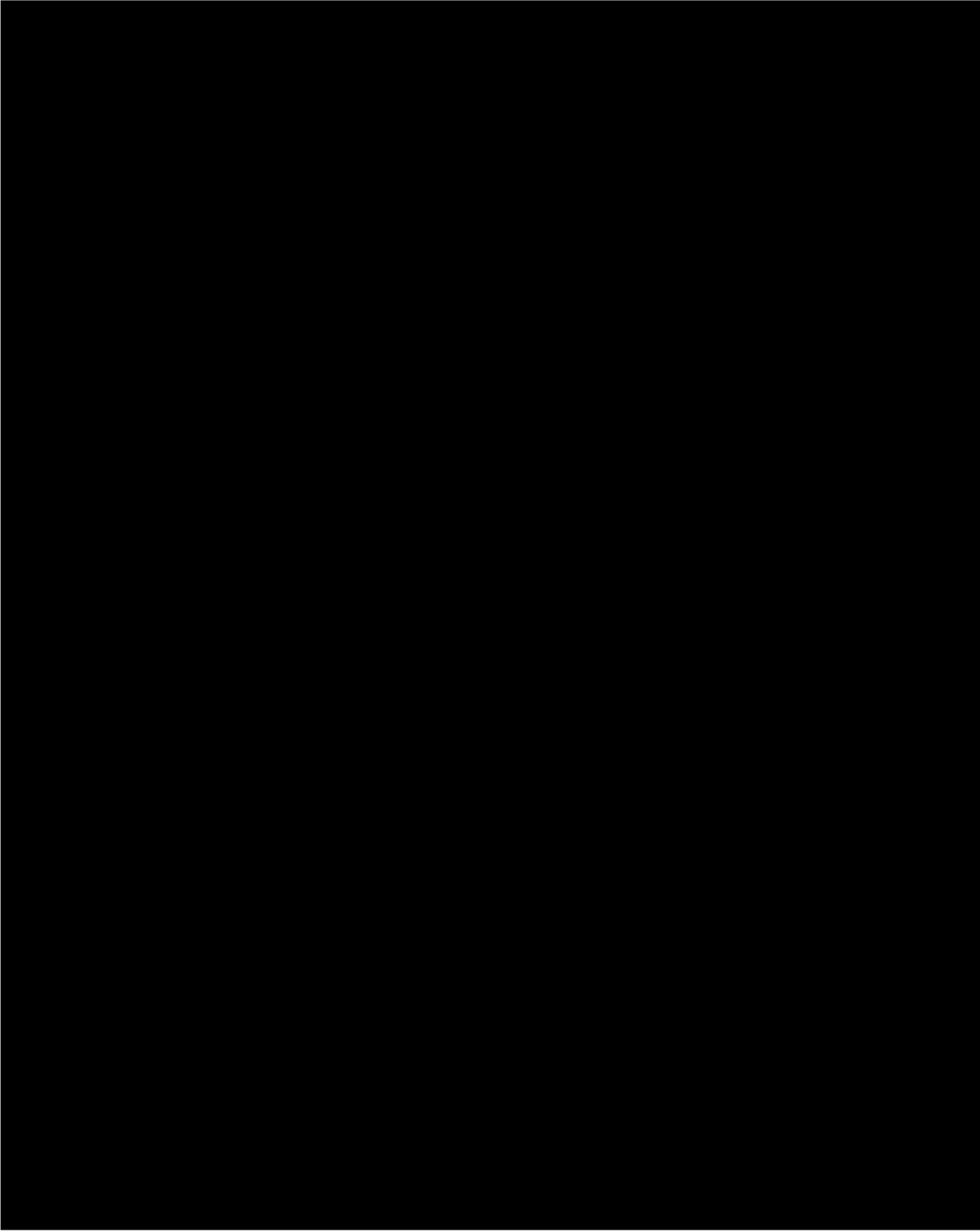
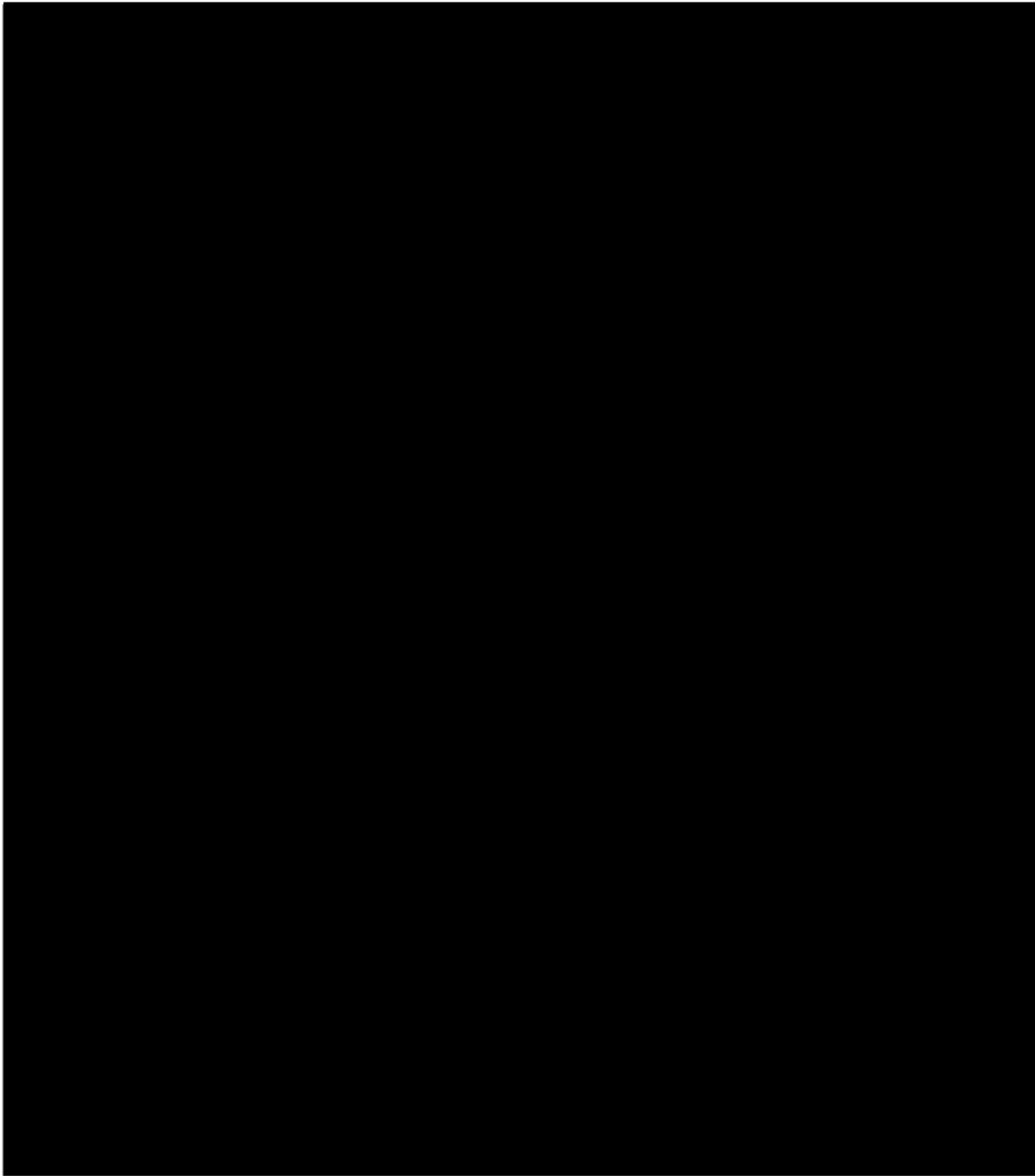




Exhibit 36 Financial Information and Credit Reports

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**CLUB GEMINI, INC.**

**FINANCIAL STATEMENT  
AS OF  
DECEMBER 31, 2016**

Exhibit 36 Financial Information and Credit Reports

**GEORGE S. MACKEY, CPA**  
**CERTIFIED PUBLIC ACCOUNTANT**

955 Carson Cove, Suite B 1215 Breckenridge, Suite 1  
Conway AR, 72034 Little Rock, AR 72205

To Management  
Club Gemini, Inc.  
Little Rock, AR

Management is responsible for the accompanying financial statements of Club Gemini, Inc (an S Corporation), which comprise the balance as of December 31, 2016, and related statement of income for the year then ended, and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America. I have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements, nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, a conclusion nor provide any form of assurance on these financial statements.



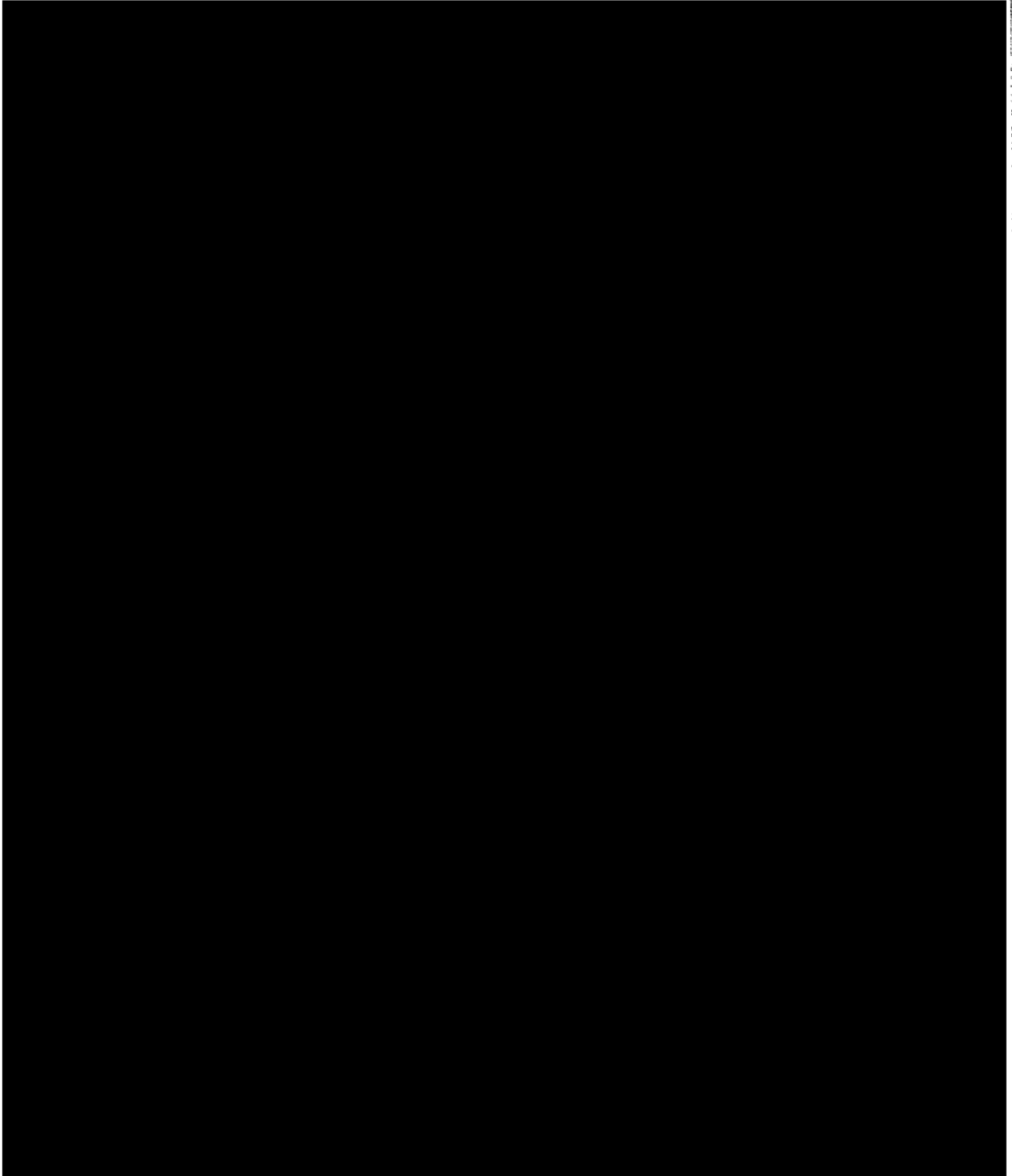
George S. Mackey, CPA  
Conway, AR  
August 27, 2017

Conway  
Phone (501) 327-6517  
Fax (501) 327-2639

Little Rock  
Phone (501) 225-4542  
Fax (501) 225-6230

Exhibit 36 Financial Information and Credit Reports

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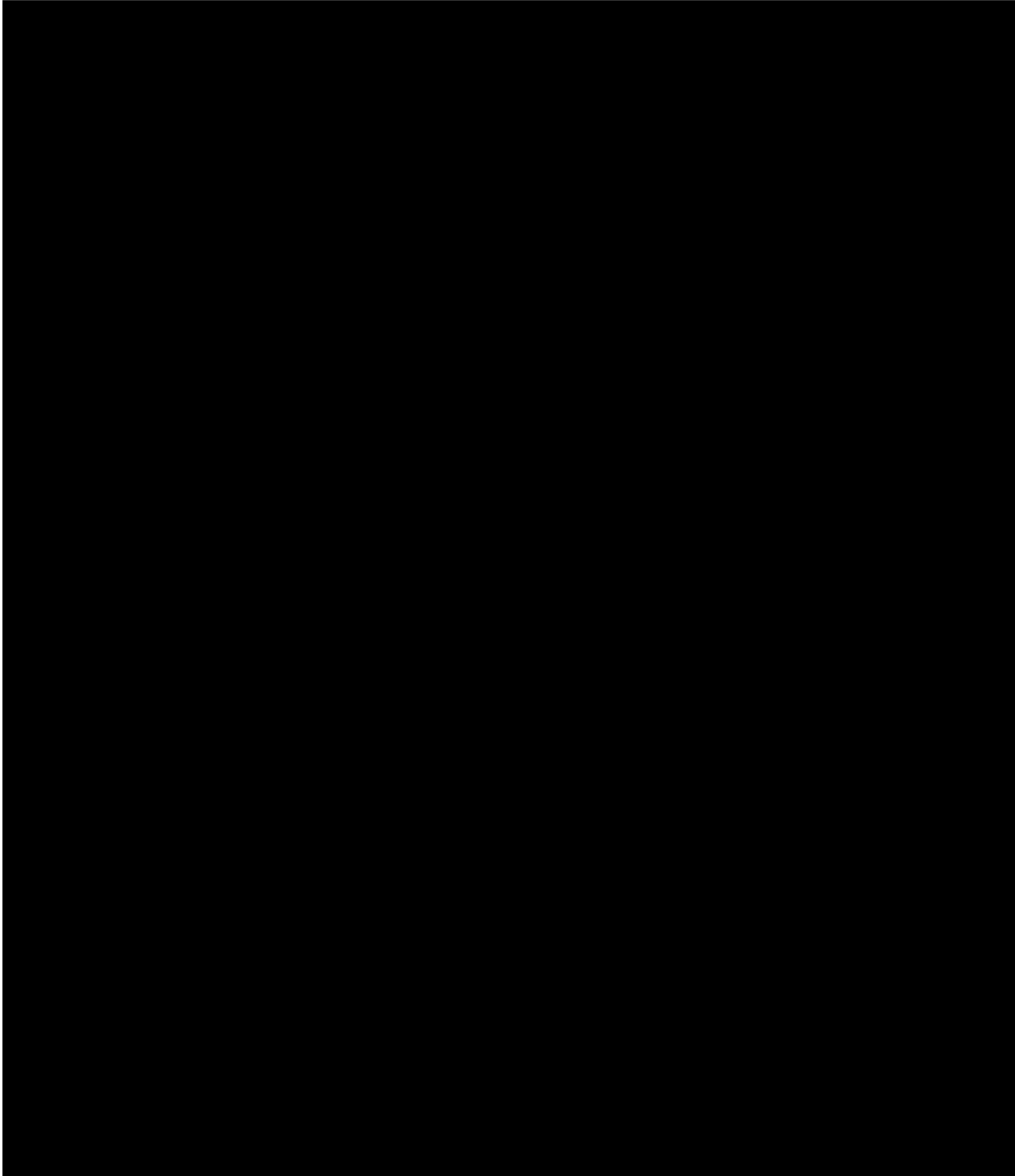


SEE ACCOUNTANT'S COMPILATION REPORT



Exhibit 36 Financial Information and Credit Reports

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SEE ACCOUNTANT'S COMPILATION REPORT

Exhibit 36 Financial Information and Credit Reports

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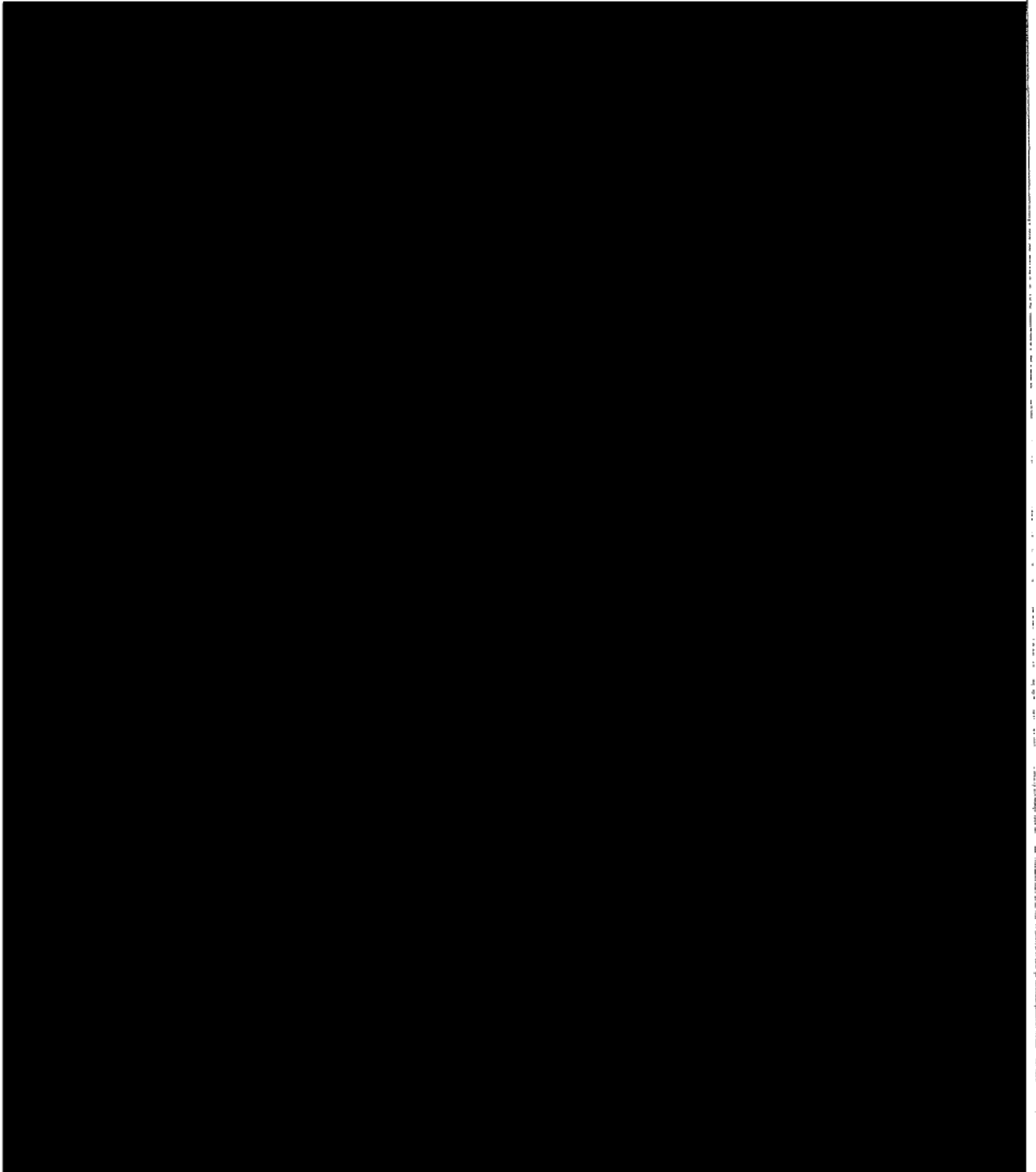


Exhibit 36 Financial Information and Credit Reports

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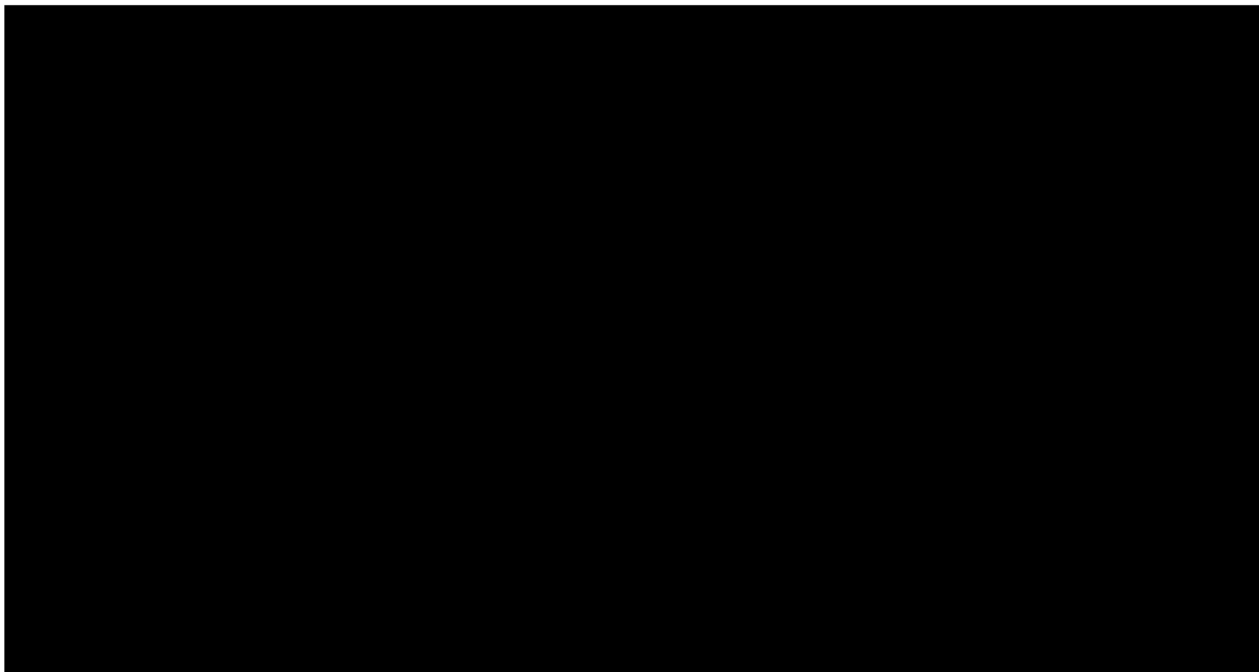


Exhibit 36 Financial Information and Credit Reports

Charles R. Kennemore II

August 29, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, I pledge \$370,250 from available cash as shown on my financial statement, which is attached to this letter. I own a 50% of the equity interest in 420 Grow, LLC, which owns 14.81% equity interest in Delta Medical Cannabis Company, LLC, giving me a 7.41% beneficial interest in Delta Medical Cannabis Company, LLC. At the time of the application, I believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 7.41% of \$5.0 Million is \$370,250.

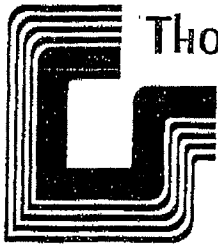
Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,

  
Charles R. Kennemore III

Exhibit 36 Financial Information and Credit Reports

**MR. AND MRS. CHARLES R. KENNEMORE, III**  
**STATEMENT OF FINANCIAL CONDITION**  
**AUGUST 23, 2017**



## THOMAS, SPEIGHT & NOBLE

A PROFESSIONAL ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS  
MEMBER OF THE PRIVATE COMPANIES PRACTICE SECTION OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

Mr. and Mrs. Charles Kennemore III,  
Osceola, Arkansas

Mr. and Mrs. Charles Kennemore, III are responsible for the accompanying statement of financial condition as of August 23, 2017, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by Mr. and Mrs. Charles Kennemore, III. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on this personal financial statement.

Accounting principles generally accepted in the United States of America require that personal financial statements include a provision for estimated income taxes on the differences between the estimated current value of assets and the estimated current amounts of liabilities and their tax bases. The accompanying statement of financial condition does not include such a provision, and the effect of this departure from accounting principles generally accepted in the United States of America has not been determined.

Mr. and Mrs. Charles Kennemore, III have elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the statement of financial condition, they might influence the user's conclusions about the financial condition of Mr. and Mrs. Charles Kennemore, III. Accordingly, this financial statement is not designed for those who are not informed about such matters.

*Thomas, Speight & Noble*

Thomas, Speight, & Noble, CPA's  
Osceola, Arkansas

August 23, 2017

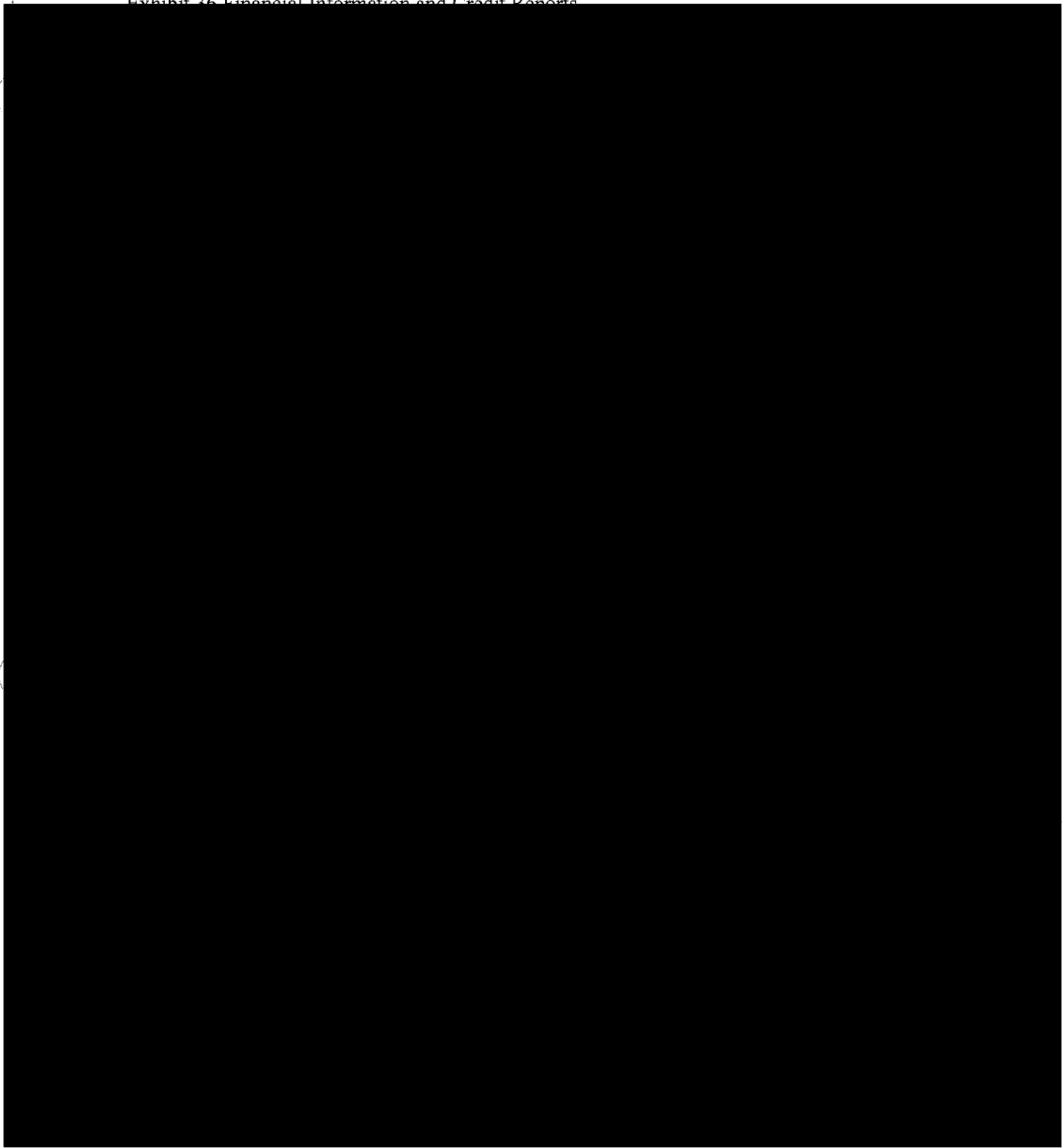
1400 WEST KEISER  
PO Box 644  
OSCEOLA, AR 72570  
870-563-2638  
FAX 870-563-3794

420 WEST WALNUT  
PO Box 207  
Blytheville, AR 72316  
870-762-5831  
FAX 870-762-5833

2210 FOWLER AVENUE  
PO Box 17167  
JONESBORO, AR 72401  
870-932-5858  
FAX 870-932-2030

915 TOWNSEND DRIVE  
PO Box 700  
POCAHONTAS, AR 72455  
870-892-2575  
FAX 870-892-2576

Exhibit 36 Financial Information and Credit Reports



Unaudited. See accountants' compilation report.

Criss Lacewell

August 23, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, I pledge \$185,500 from available cash as shown on my financial statement, which is attached to this letter. I own a 3.71% equity interest in Delta Medical Cannabis Company, LLC. At the time of the application, I believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 3.71% of \$5.0 Million is \$185,500.

Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,



Criss Lacewell



LARRY AND CRISS LACEWELL  
STATEMENT OF FINANCIAL CONDITION  
June 30, 2017

GOAD & COMPANY, PLLC  
CERTIFIED PUBLIC ACCOUNTANTS  
JONESBORO, ARKANSAS

Exhibit 36 Financial Information and Credit Reports



GOAD & COMPANY, PLLC  
CERTIFIED PUBLIC ACCOUNTANTS

[www.goadandcompany.com](http://www.goadandcompany.com)

James W. Goad, CPA  
Tamara D. Honeycutt, CPA

Brenna K. Boone, CPA  
John C. Hale  
Bryce E. Goad  
Cindy W. Gulley

Larry and Criss Lacewell  
Jonesboro, Arkansas

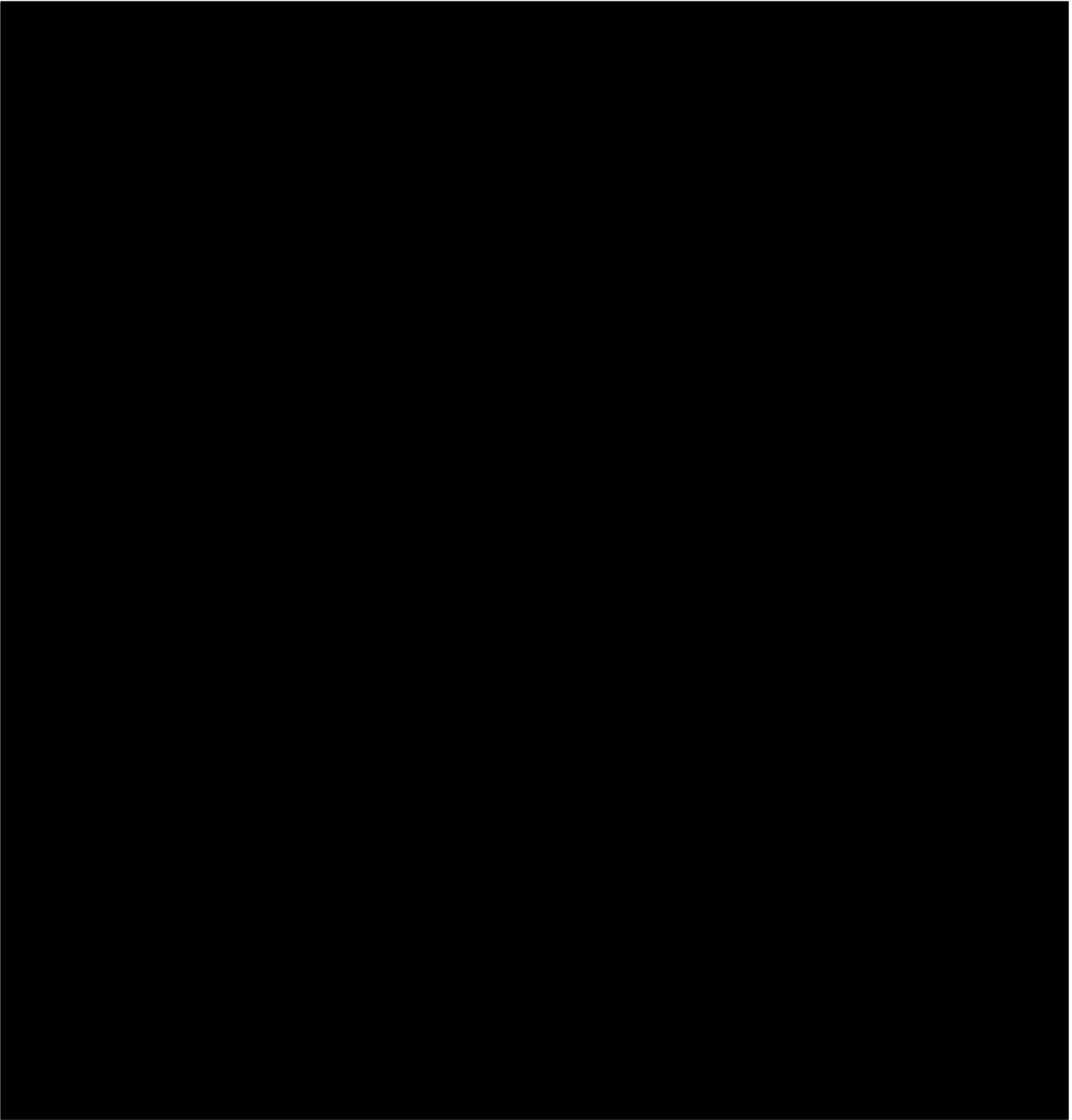
Larry and Criss Lacewell are responsible for the accompanying personal financial statements, which comprise the statement of financial condition as of June 30, 2017, and the related notes to the financial statement in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by Larry and Criss Lacewell. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these personal financial statements.

*Goad & Company*

Goad & Company, PLLC  
Jonesboro, Arkansas

August 23, 2017

Exhibit 36 Financial Information and Credit Reports



See accompanying notes and accountant's compilation report.

Exhibit 36 Financial Information and Credit Reports

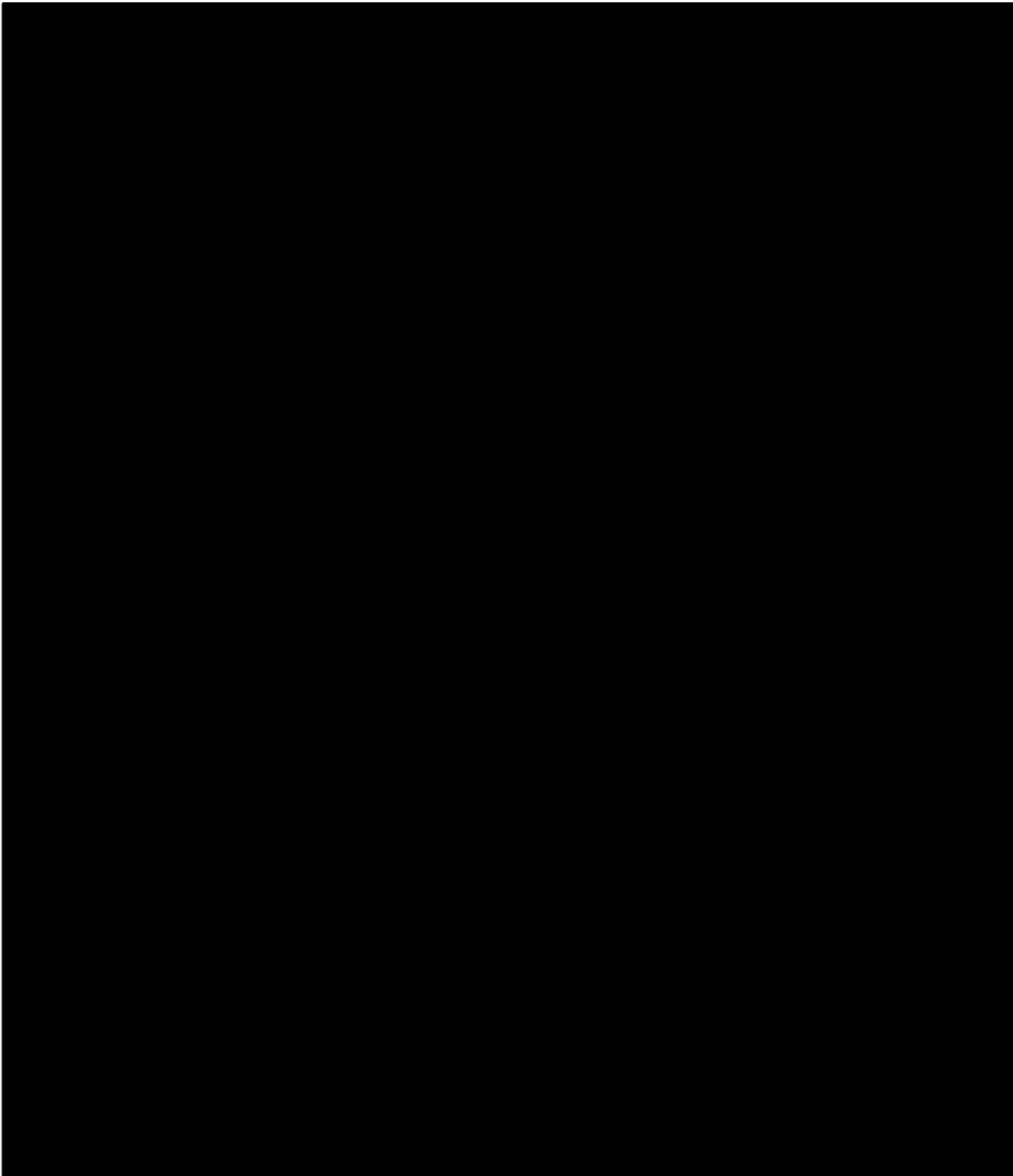


Exhibit 36 Financial Information and Credit Reports

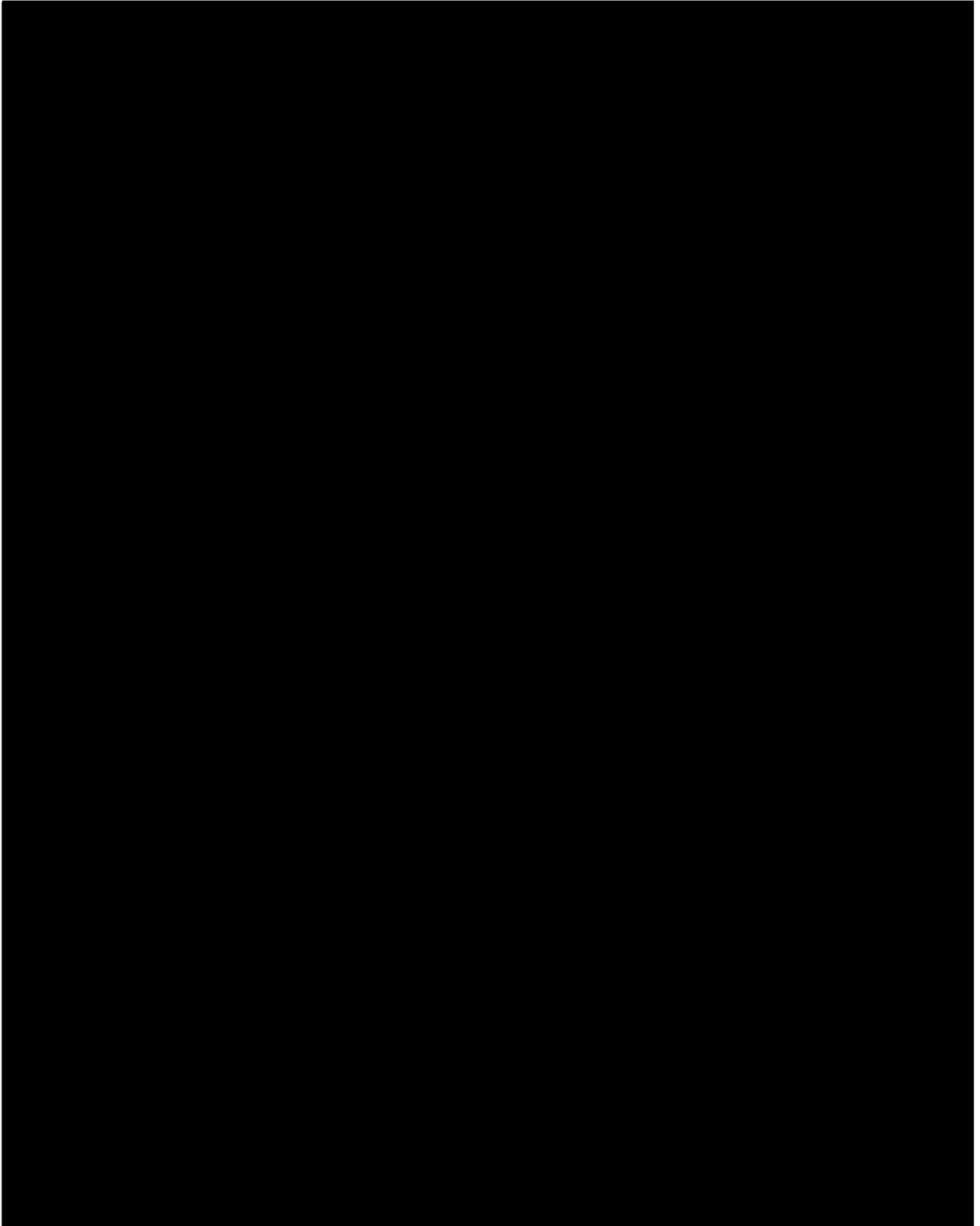


Exhibit 36 Financial Information and Credit Reports

**Balbir Mangat**

August 23, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, I pledge \$185,125 from available cash as shown on my financial statement, which is attached to this letter. I own a 25% of the equity interest in 420 Grow, LLC, which owns 14.81% equity interest in Delta Medical Cannabis Company, LLC, giving me a 3.7% beneficial interest in Delta Medical Cannabis Company, LLC. At the time of the application, I believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 3.7% of \$5.0 Million is \$185,125.

Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,



Balbir Mangat

**Personal Financial Statement**

Balbir Mangat

[Redacted]  
[Redacted]  
[Redacted]

[Redacted]

Exhibit 36 Financial Information and Credit Reports

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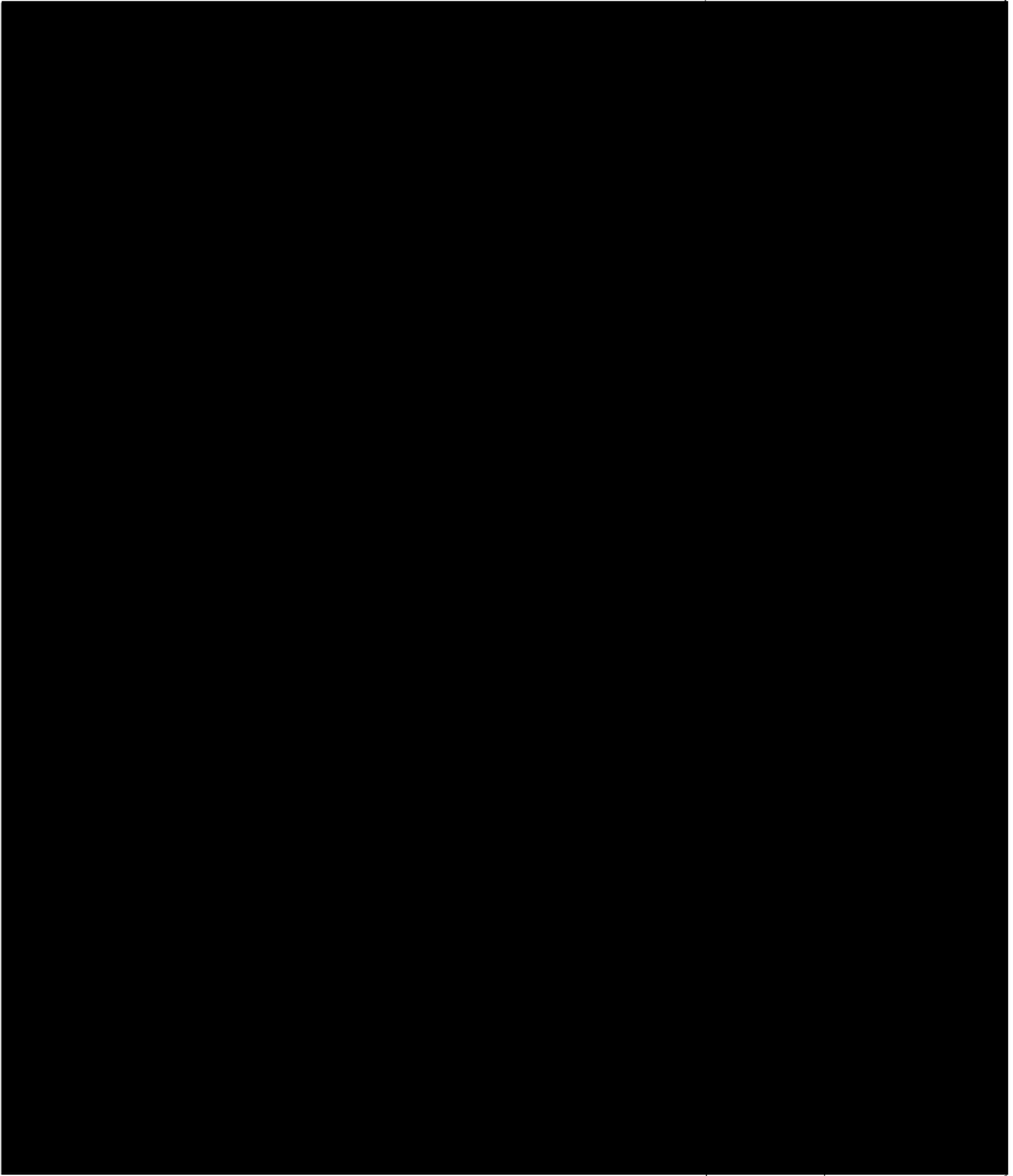




Exhibit 36 Financial Information and Credit Reports



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John D. McKee  
T. Michelle McKee

August 22, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, we pledge \$370,333 from available cash as shown on our financial statement, which is attached to this letter. We own a 33.3333% of the equity interest in Valentine Holdings, LLC, which owns 22.22% equity interest in Delta Medical Cannabis Company, LLC, giving us a 7.41% beneficial interest in Delta Medical Cannabis Company, LLC. At the time of the application, we believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 7.41% of \$5.0 Million is \$370,333.

Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,

  
John D. McKee

T. Michelle McKee



**JOHN AND MICHELLE MCKEE**  
**JONESBORO, ARKANSAS**

**STATEMENT OF FINANCIAL CONDITION**  
**DECEMBER 31, 2016**

SHERRY STRINGER, CPA  
BRENT STIDMAN, CPA  
JEREMY WATSON, CPA, CVA  
DEREK DODD, CPA, CITP

HAL WHITE, CPA/ABV, CVA  
CHERYL DEEN, CPA, CSEP  
CHARLOTT JONES, CPA  
KYLE WINDMEYER, CPA, CVA  
MELISSA WILLIAMS, CPA  
JOY EMERY, CPA  
ALAN ROGERS, CPA  
TODD THOMPSON, CPA

# Jones & Company, Ltd.

CERTIFIED PUBLIC ACCOUNTANTS

PHIL JONES  
1930 - 2004

MEMBER PRIVATE  
COMPANIES PRACTICE  
SECTION OF AMERICA  
INSTITUTE OF CERTIFIED  
PUBLIC ACCOUNTANTS

MEMBER  
ARKANSAS SOCIETY  
OF CERTIFIED PUBLIC  
ACCOUNTANTS

John and Michelle McKee  
Jonesboro, Arkansas

John and Michelle McKee are responsible for the accompanying personal financial statement, which comprises the statement of financial condition as of December 31, 2016 and the related notes to the financial statement in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by John and Michelle McKee. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on this personal financial statement.

The supplementary information contained in the "cost or book value" information, is presented for purposes of additional analysis and is not a required part of the basic financial statement. Such information is the responsibility of John and Michelle McKee. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any assurance on such supplementary information.

*Jones & Company LTD*

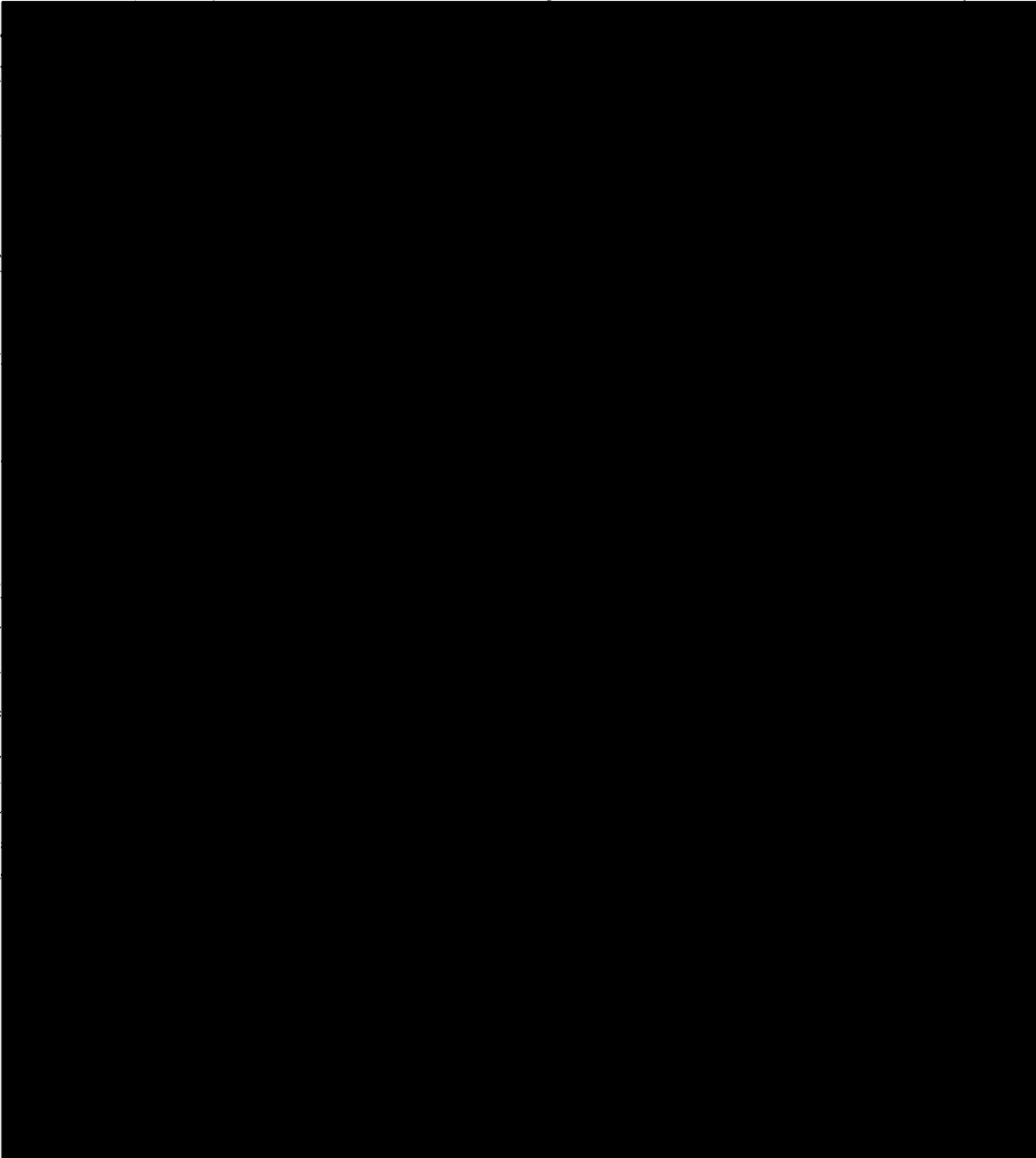
Jones & Company, Ltd.  
Jonesboro, Arkansas

August 28, 2017

"AN INDEPENDENT MEMBER OF THE BDO ALLIANCE USA"

PHONE 870.935.2871 | FAX 870.935.6374  
2223 BROWNS LANE | P.O. DRAWER 16307 | JONESBORO, ARKANSAS 72403  
WWW.JONESCPA.COM

AN INDEPENDENT MEMBER OF  
**BDO**  
ALLIANCE USA



*See independent accountants' compilation report and accompanying notes.*

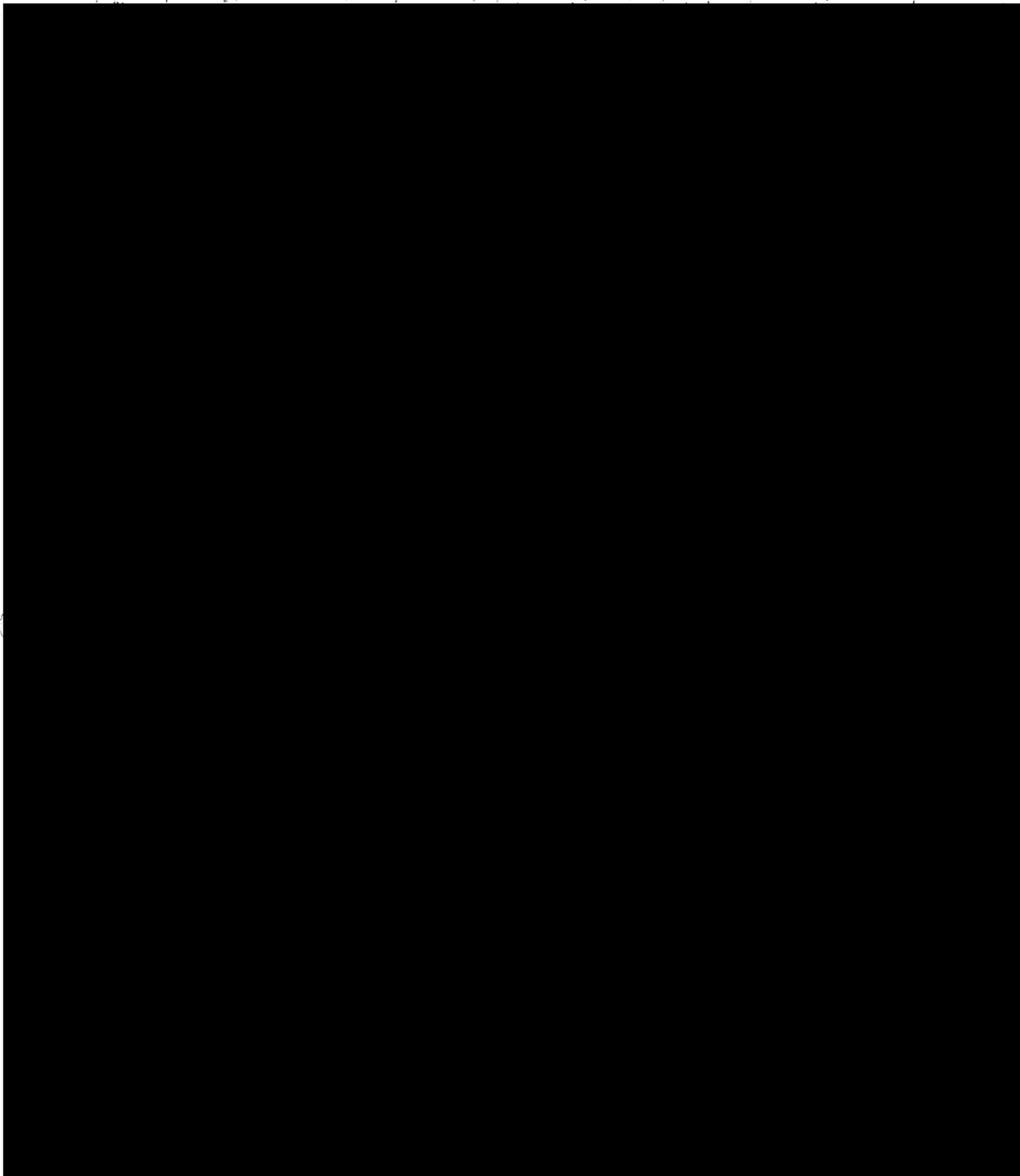
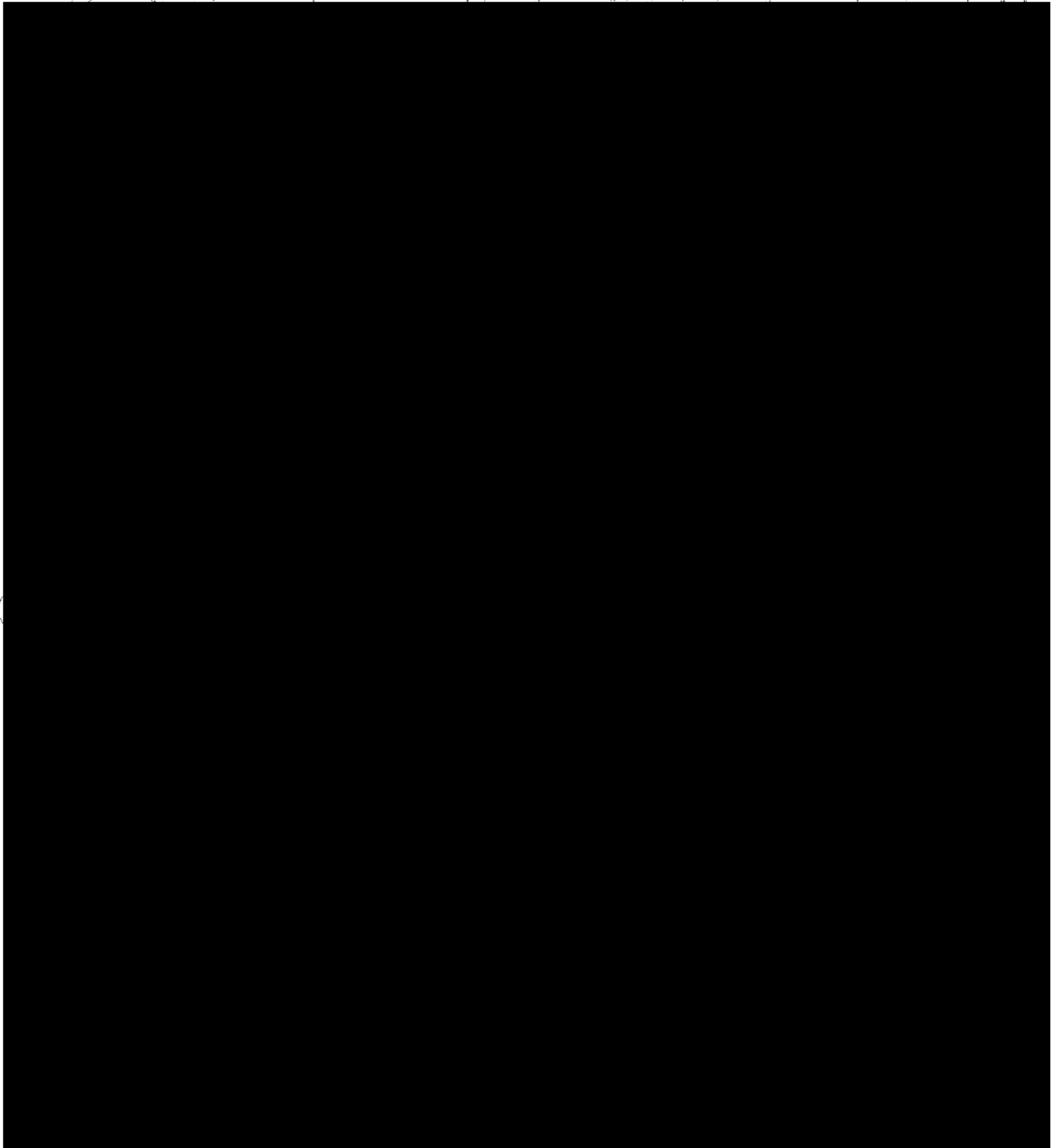
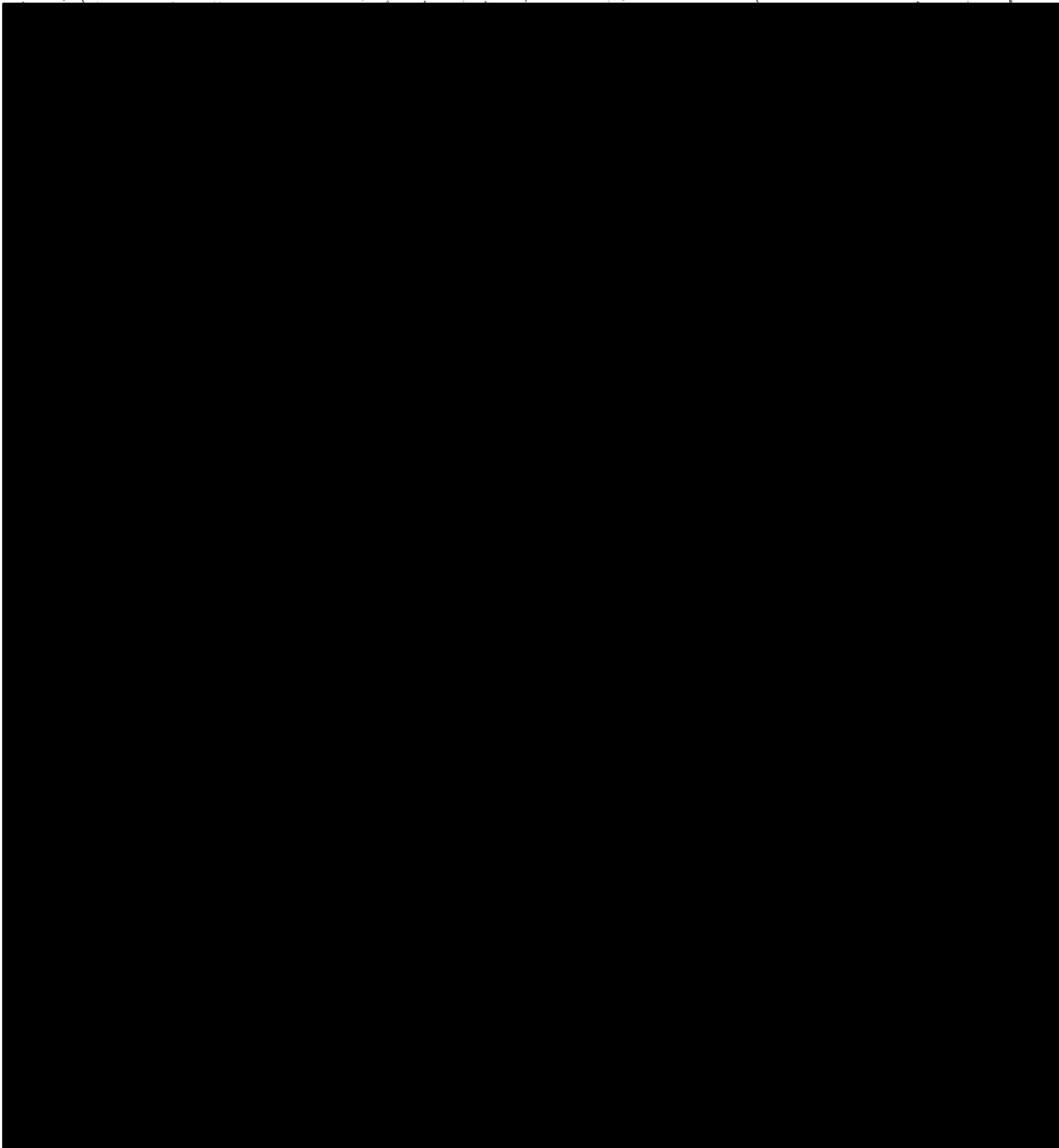


Exhibit 36 Financial Information and Credit Reports







Ray Osment


August 23, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, I pledge \$370,333 from available cash as shown on my financial statement, which is attached to this letter. I own a 33.3333% of the equity interest in Valentine Holdings, LLC, which owns 22.22% equity interest in Delta Medical Cannabis Company, LLC, giving me a 7.41% beneficial interest in Delta Medical Cannabis Company, LLC. At the time of the application, I believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 7.41% of \$5.0 Million is \$370,333.

Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,

  
Ray Osment

RAY AND DEANA OSMENT

FINANCIAL STATEMENTS

June 30, 2017

GOAD & COMPANY, PLLC  
CERTIFIED PUBLIC ACCOUNTANTS  
JONESBORO, ARKANSAS

Exhibit 36 Financial Information and Credit Reports



GOAD & COMPANY, PLLC  
CERTIFIED PUBLIC ACCOUNTANTS

[www.goadandcompany.com](http://www.goadandcompany.com)

James W. Goad, CPA  
Tamara D. Honeycutt, CPA

Brenna K. Boone, CPA  
John C. Hale  
Bryce E. Goad  
Cindy W. Gulley

Ray and Deana Osment  
Jonesboro, Arkansas

Ray and Deana Osment are responsible for the accompanying personal financial statements, which comprise the statement of financial condition as of June 30, 2017, and the related notes to the financial statement in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by Ray and Deana Osment. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these personal financial statements.

*Goad & Company*

Goad & Company, PLLC  
Jonesboro, Arkansas

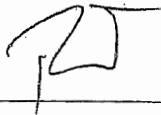
August 29, 2017

Exhibit 36 Financial Information and Credit Reports

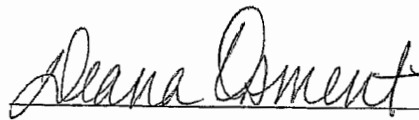
RAY AND DEANA OSMENT

FINANCIAL STATEMENTS

June 30, 2017

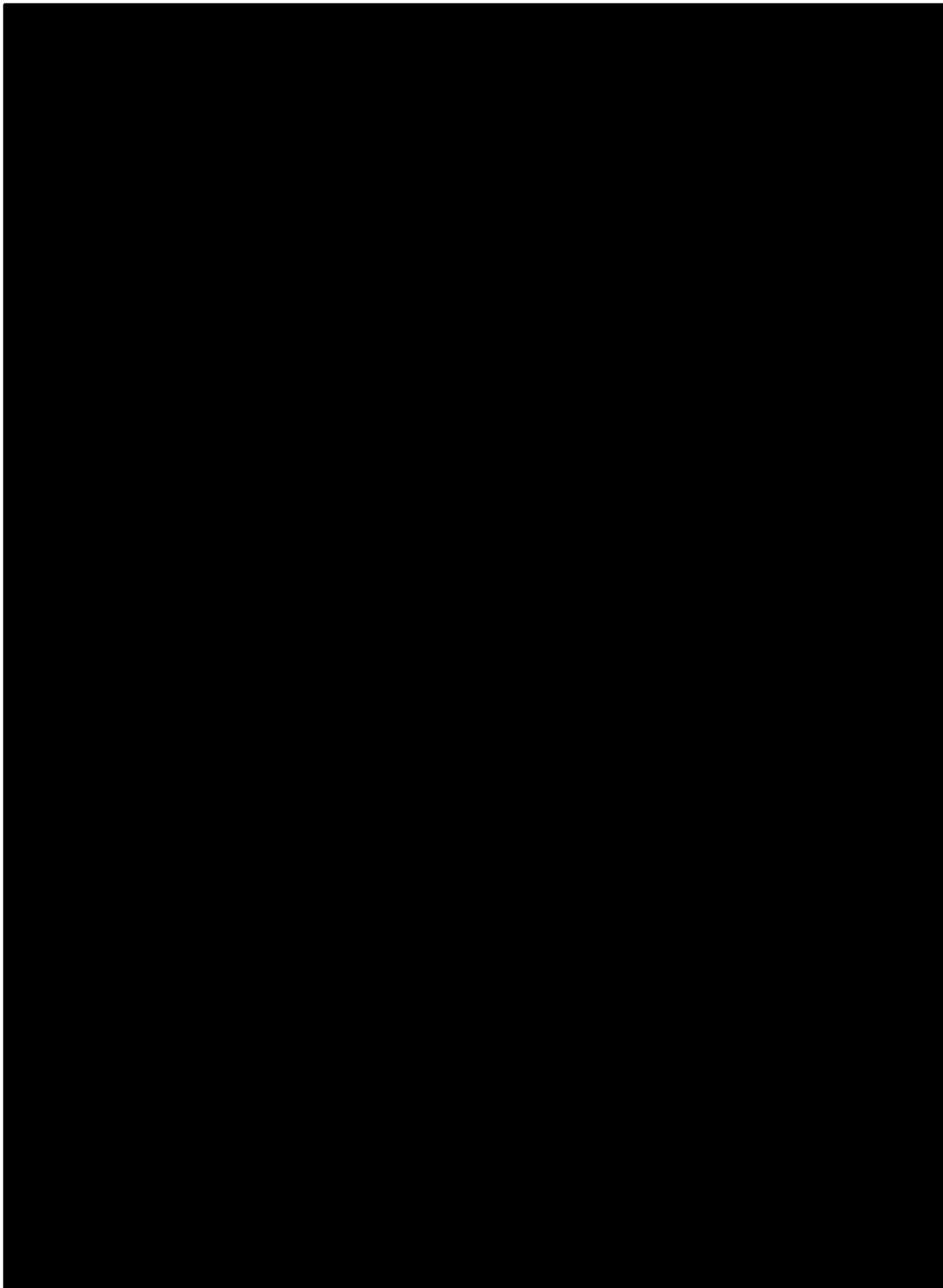


Ray Osment



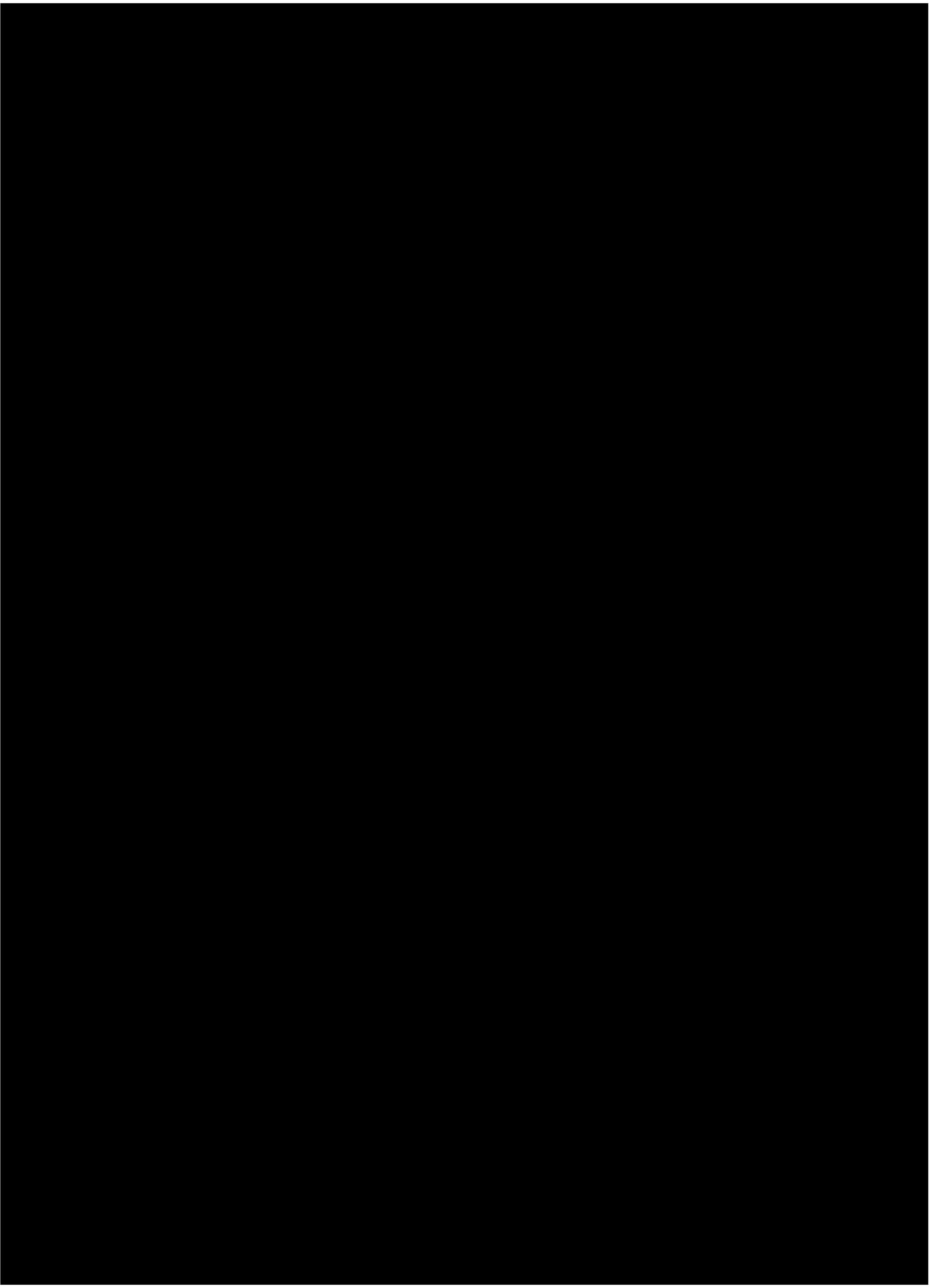
Deana Osment

Exhibit 36 Financial Information and Credit Reports











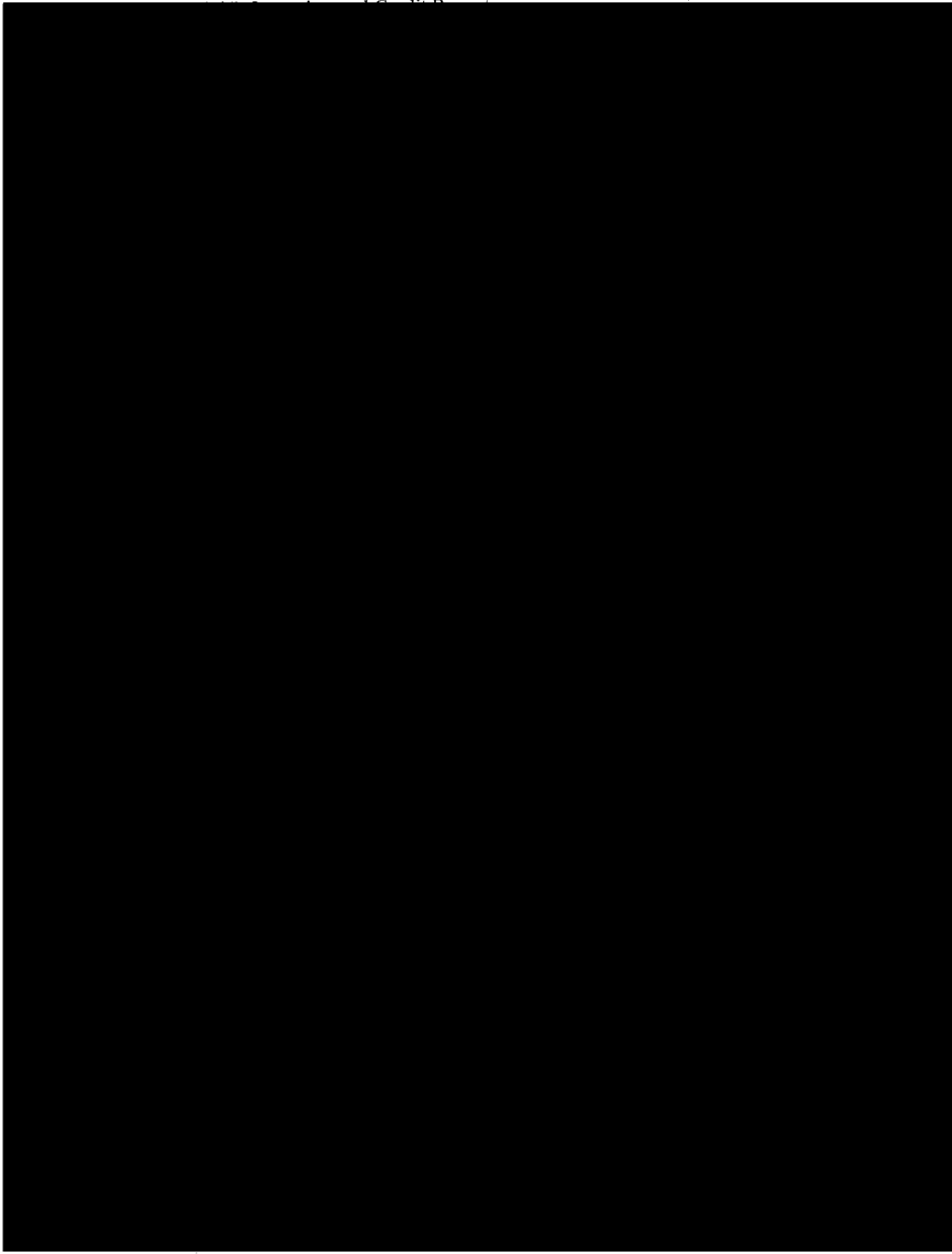
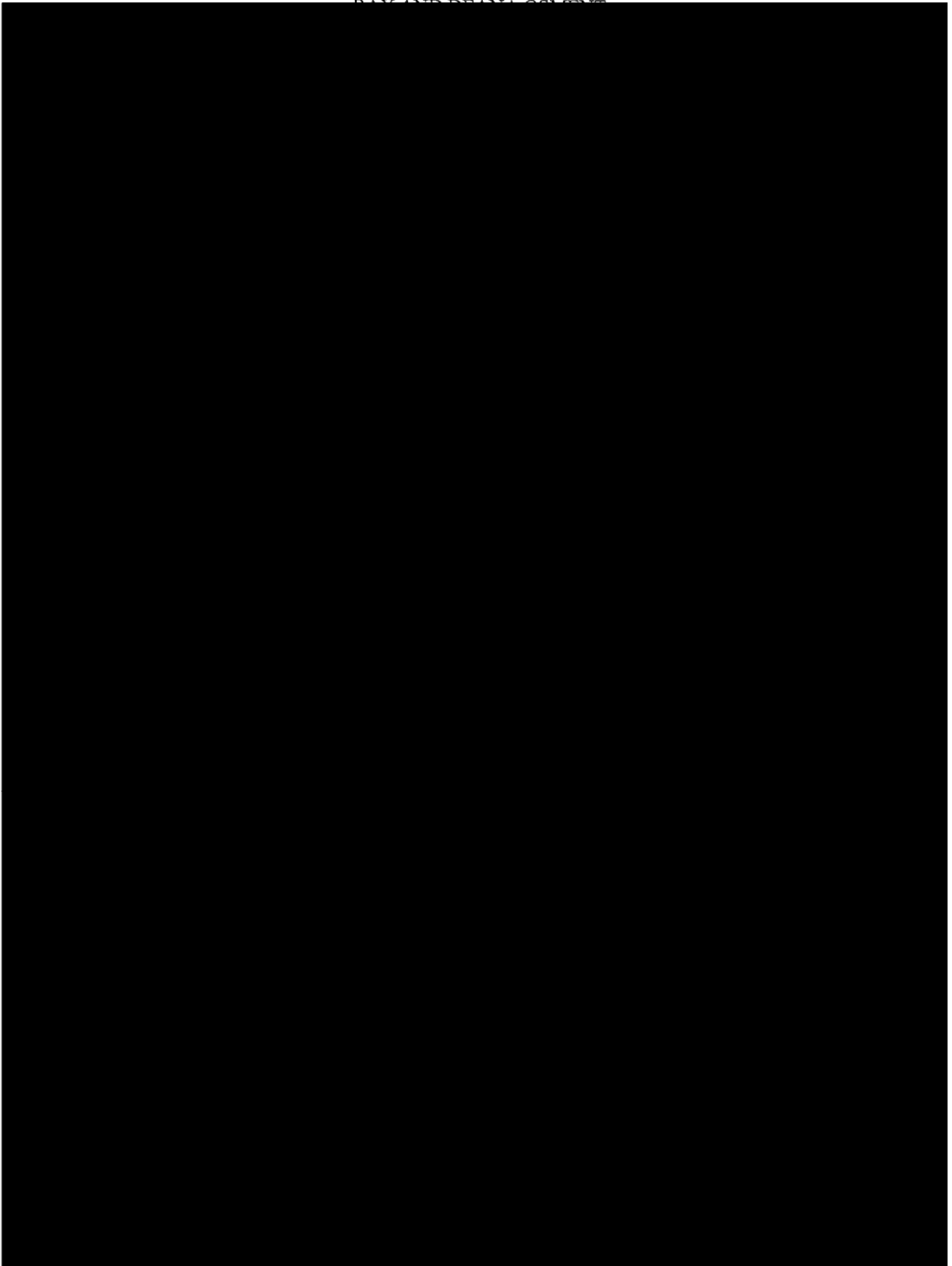




Exhibit 36 Financial Information and Credit Reports

DATE AND DEPT. OFFICE



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Exhibit 36 Financial Information and Credit Reports

RAY AND DEANA OSMENT

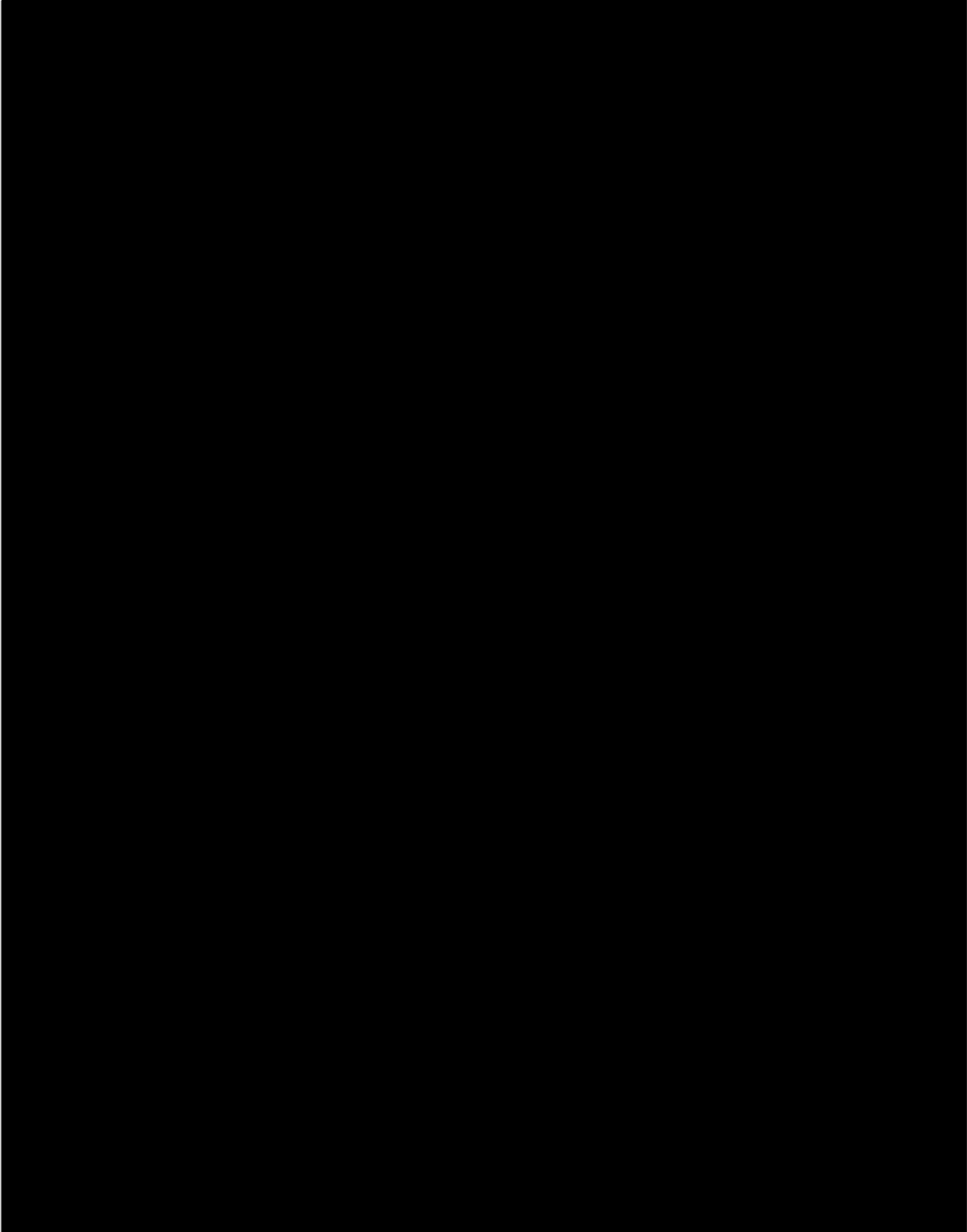




Exhibit 36 Financial Information and Credit Reports

Donald L. Parker II  
Lynn McKnight Parker



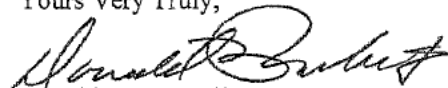
August 23, 2017

To Whom it May Concern:

In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, we pledge \$370,333 from available cash as shown on our financial statement, which is attached to this letter. We own a 33.3333% of the equity interest in Valentine Holdings, LLC, which owns 22.22% equity interest in Delta Medical Cannabis Company, LLC, giving us a 7.41% beneficial interest in Delta Medical Cannabis Company, LLC. At the time of the application, we believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 7.41% of \$5.0 Million is \$370,334.

Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,

  
Donald L. Parker II

  
Lynn McKnight Parker

**DONALD L. PARKER, II AND LYNN M. PARKER**  
**JONESBORO, ARKANSAS**

**FINANCIAL STATEMENT**  
**DECEMBER 31, 2016**

Exhibit 36 Financial Information and Credit Reports

SHERRY STRINGER, CPA  
BRENT STIDMAN, CPA  
JEREMY WATSON, CPA, CVA  
DEREK DODD, CPA, CITP

HAL WHITE, CPA/ABV, CVA  
CHERYL DEEN, CPA, CSEP  
CHARLOTT JONES, CPA  
KYLE WINDMEYER, CPA, CVA  
MELISSA WILLIAMS, CPA  
JOY EMERY, CPA  
ALAN ROGERS, CPA  
TODD THOMPSON, CPA

# Jones & Company, Ltd.

CERTIFIED PUBLIC ACCOUNTANTS

PHIL JONES  
1990 - 2004

MEMBER PRIVATE  
COMPANIES PRACTICE  
SECTION OF AMERICA  
INSTITUTE OF CERTIFIED  
PUBLIC ACCOUNTANTS

MEMBER  
ARKANSAS SOCIETY  
OF CERTIFIED PUBLIC  
ACCOUNTANTS

Donald L. Parker, II and Lynn M. Parker  
Jonesboro, Arkansas

Donald L. Parker, II, and Lynn M. Parker are responsible for the accompanying statement of financial condition as of December 31, 2016, and the related notes to the financial statement in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by Donald L. Parker, II, and Lynn Parker. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on this personal financial statement.

The supplementary information contained in the "cost or book value" information, schedule of stocks, and schedule of equities in limited liability companies is presented for purposes of additional analysis and is not a required part of the basic financial statement. Such information is the responsibility of Donald L. Parker, II, and Lynn M. Parker. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any assurance on such supplementary information.

*Jones & Company LTD*

Jones & Company, Ltd.  
Jonesboro, Arkansas

August 31, 2017

"AN INDEPENDENT MEMBER OF THE BDO ALLIANCE USA"

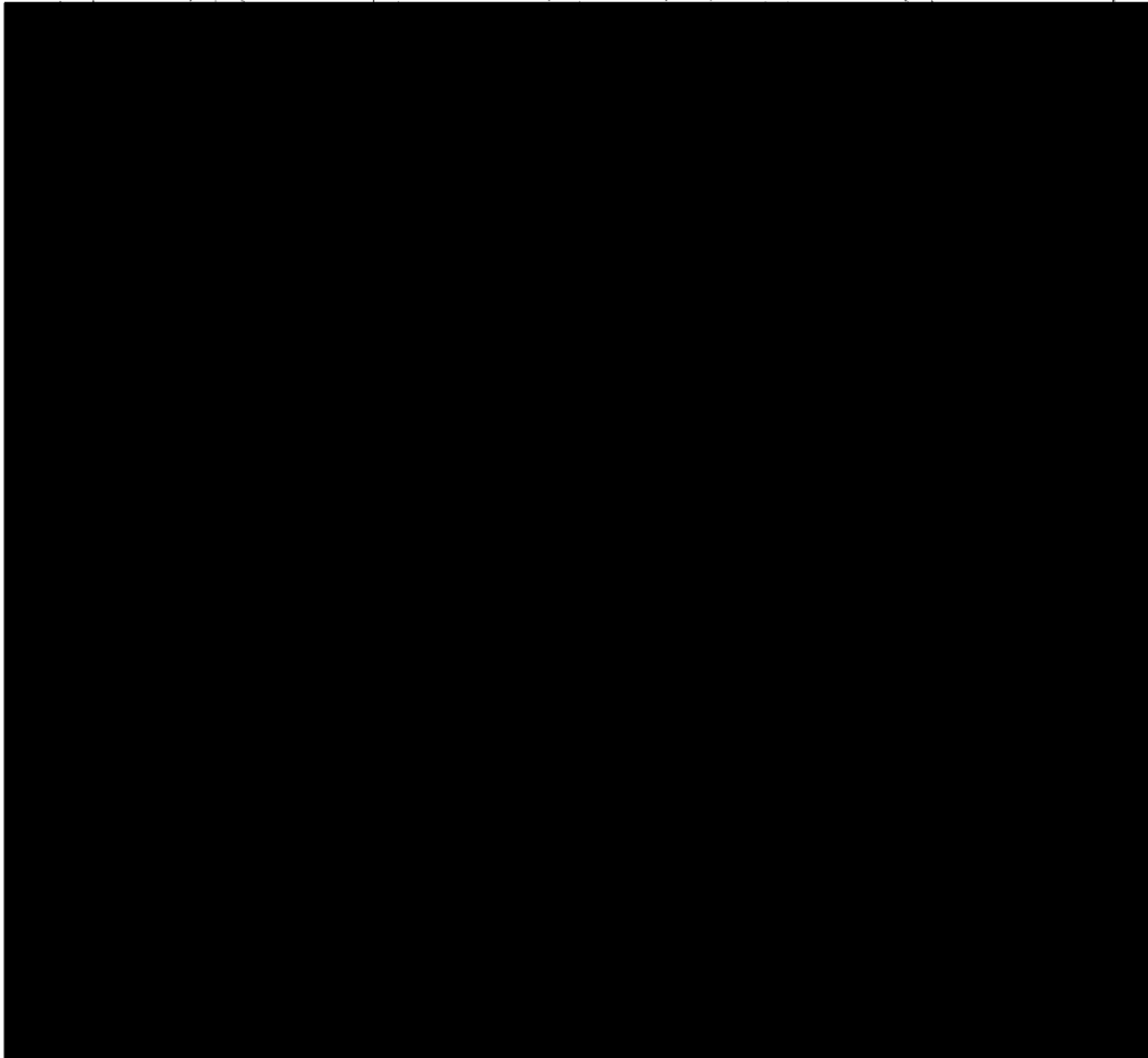
PHONE 870.935.2871 | FAX 870.935.6374  
2223 BROWNS LANE | P.O. DRAWER 16307 | JONESBORO, ARKANSAS 72403  
WWW.JONESCPA.COM

AN INDEPENDENT MEMBER OF  
**BDO**  
ALLIANCE USA



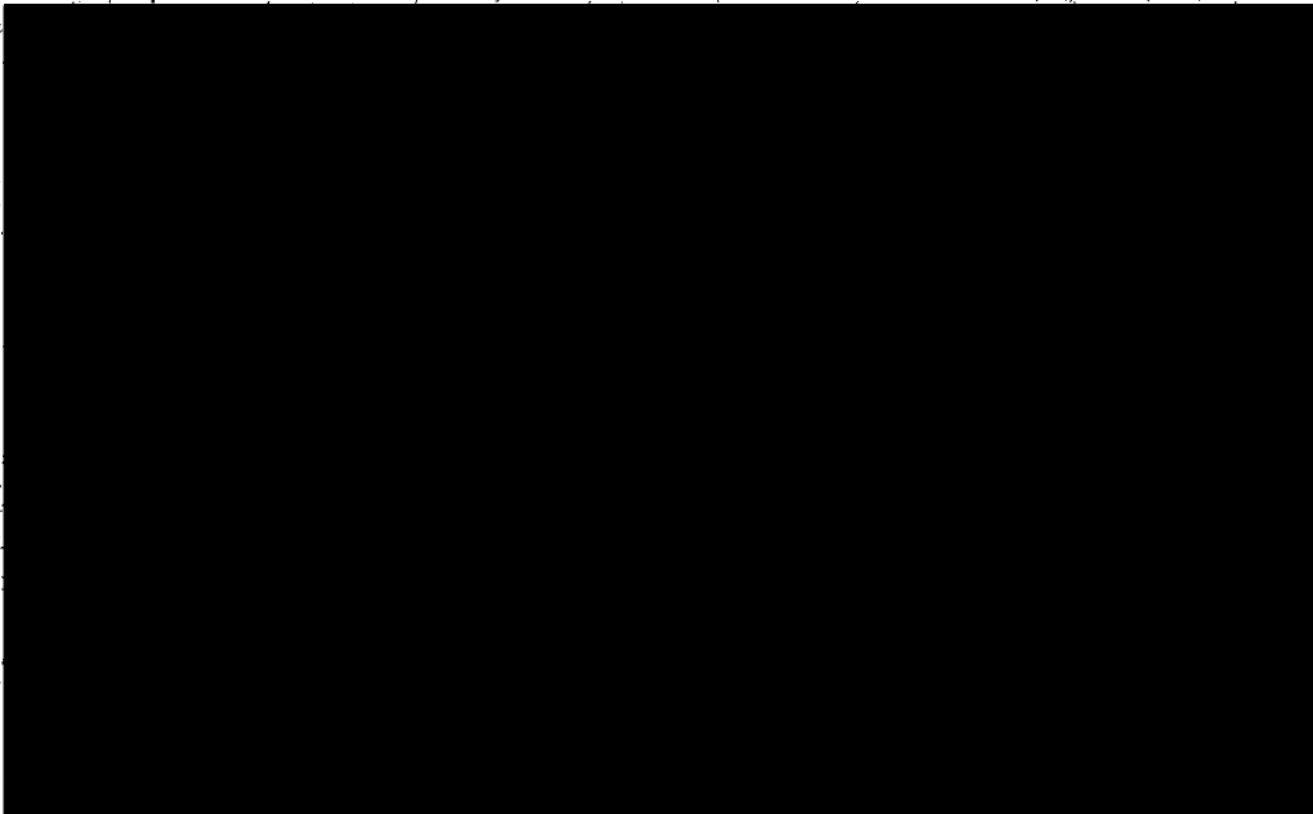
Exhibit 36 Financial Information and Credit Reports

Donald L. Parker, II and Lynn M. Parker  
Statement of Financial Condition  
December 31, 2016



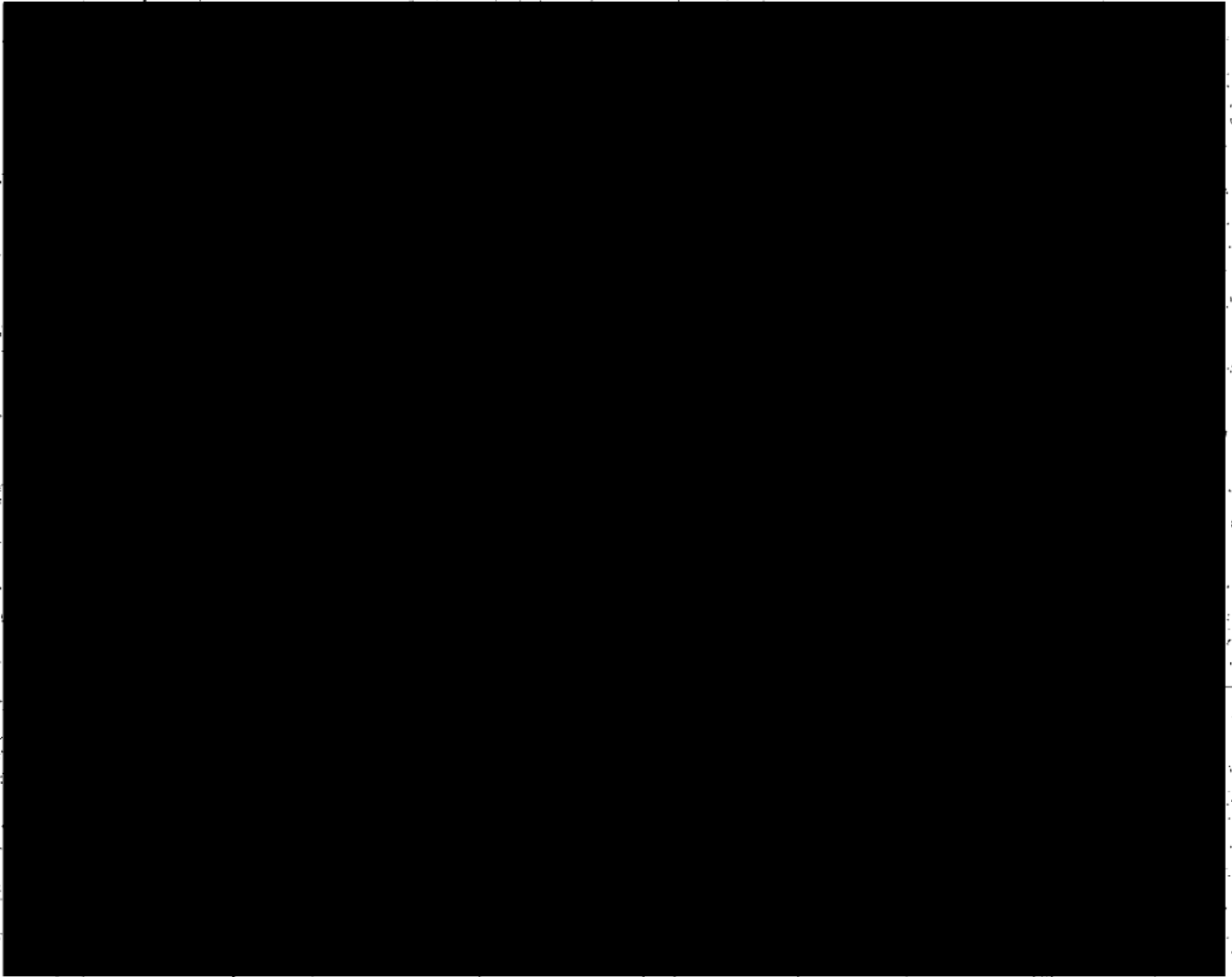
*See independent accountants' compilation report and accompanying notes.*

Exhibit 36 Financial Information and Credit Reports



*See independent accountants' compilation report and accompanying notes.*

Exhibit 36 Financial Information and Credit Reports



*See independent accountants' compilation report and accompanying notes.*

Exhibit 36 Financial Information and Credit Reports

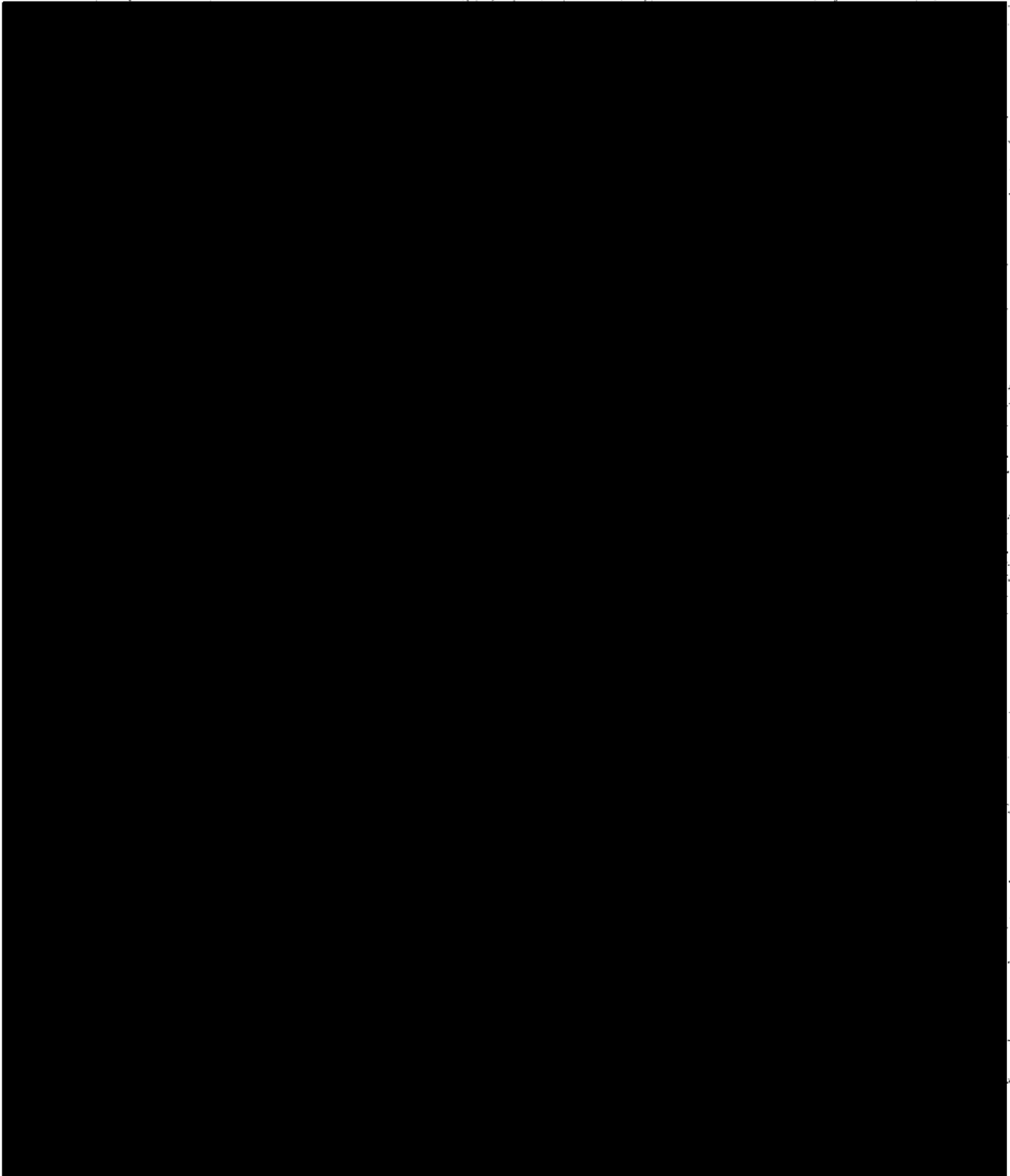


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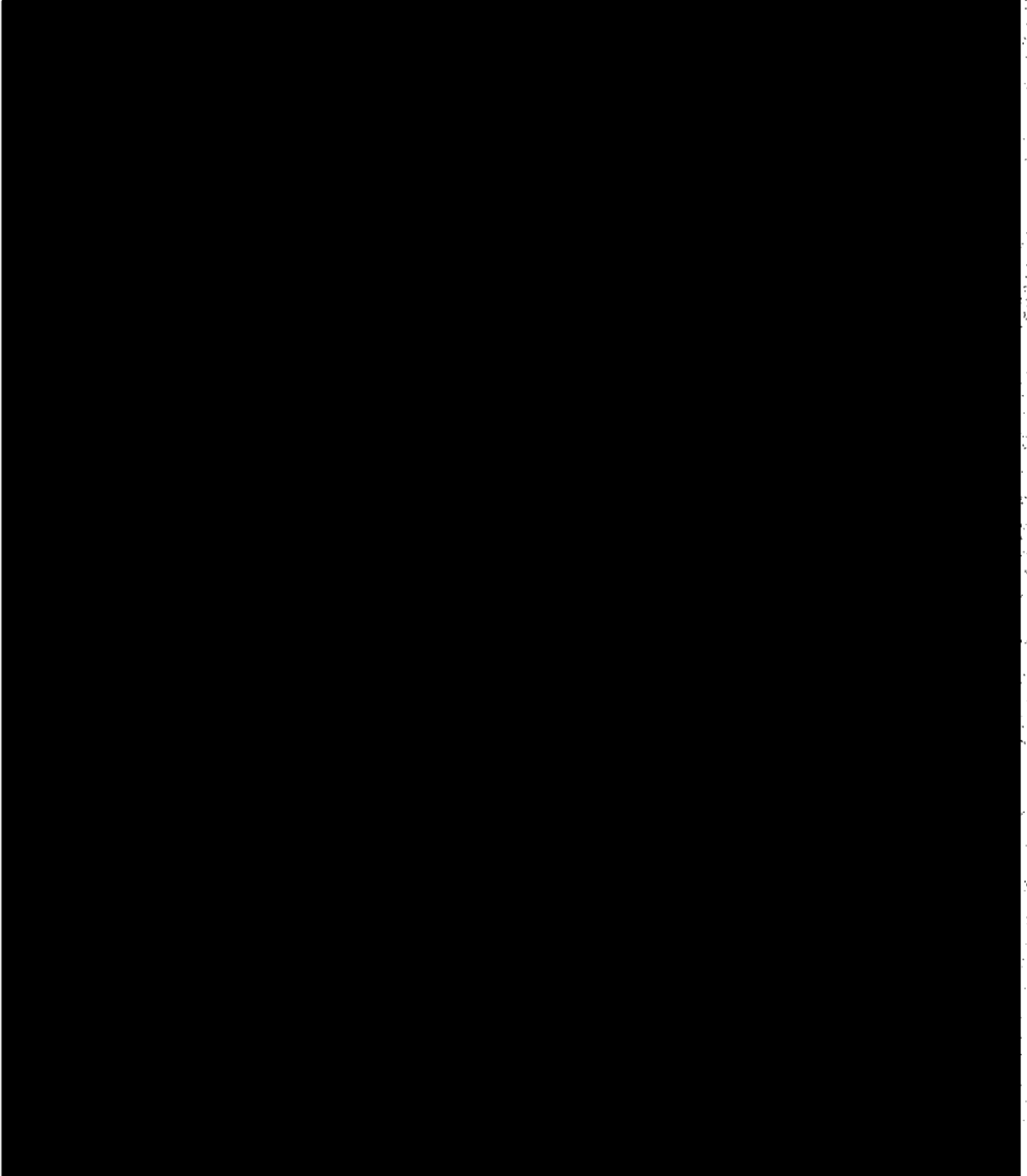


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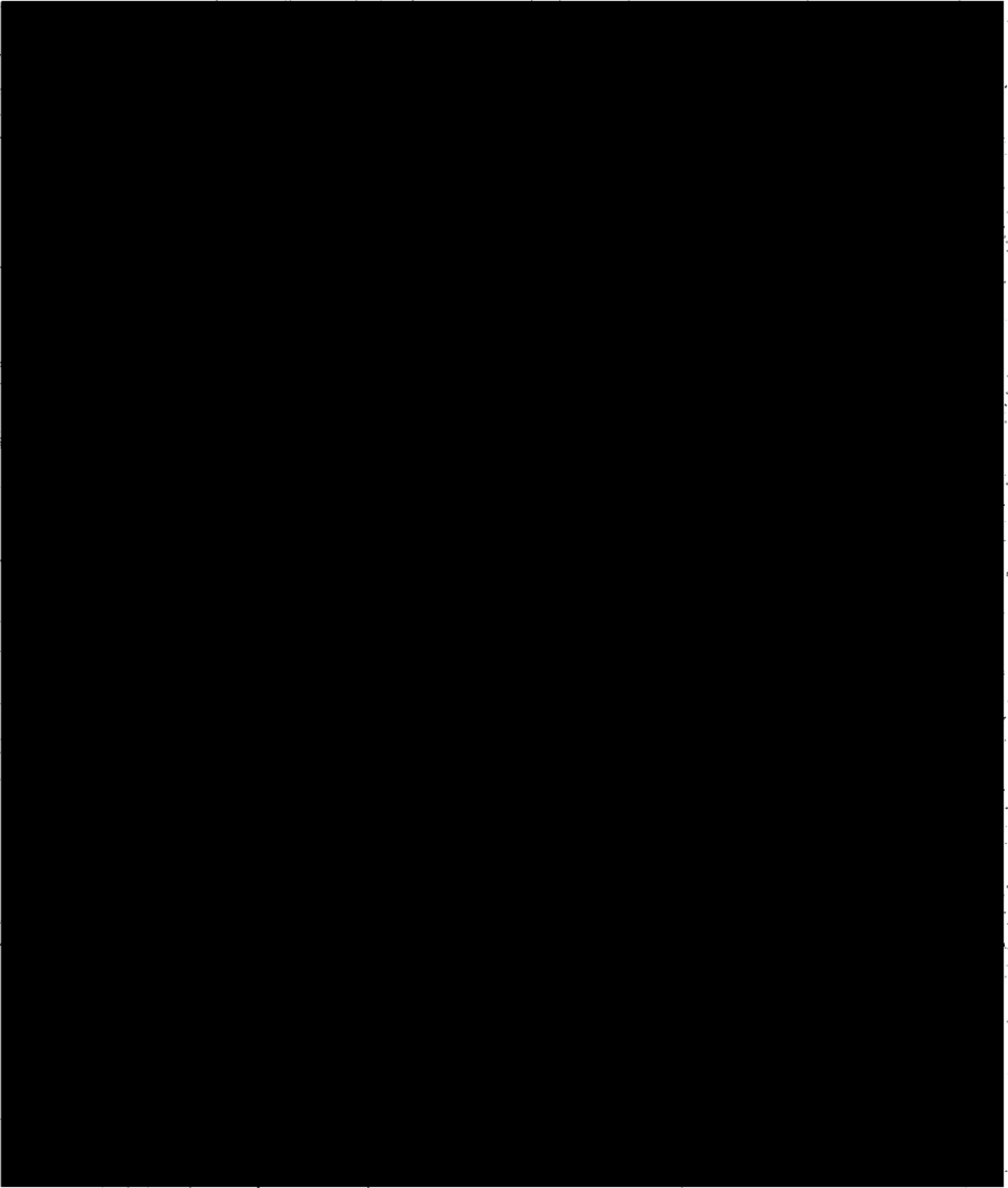


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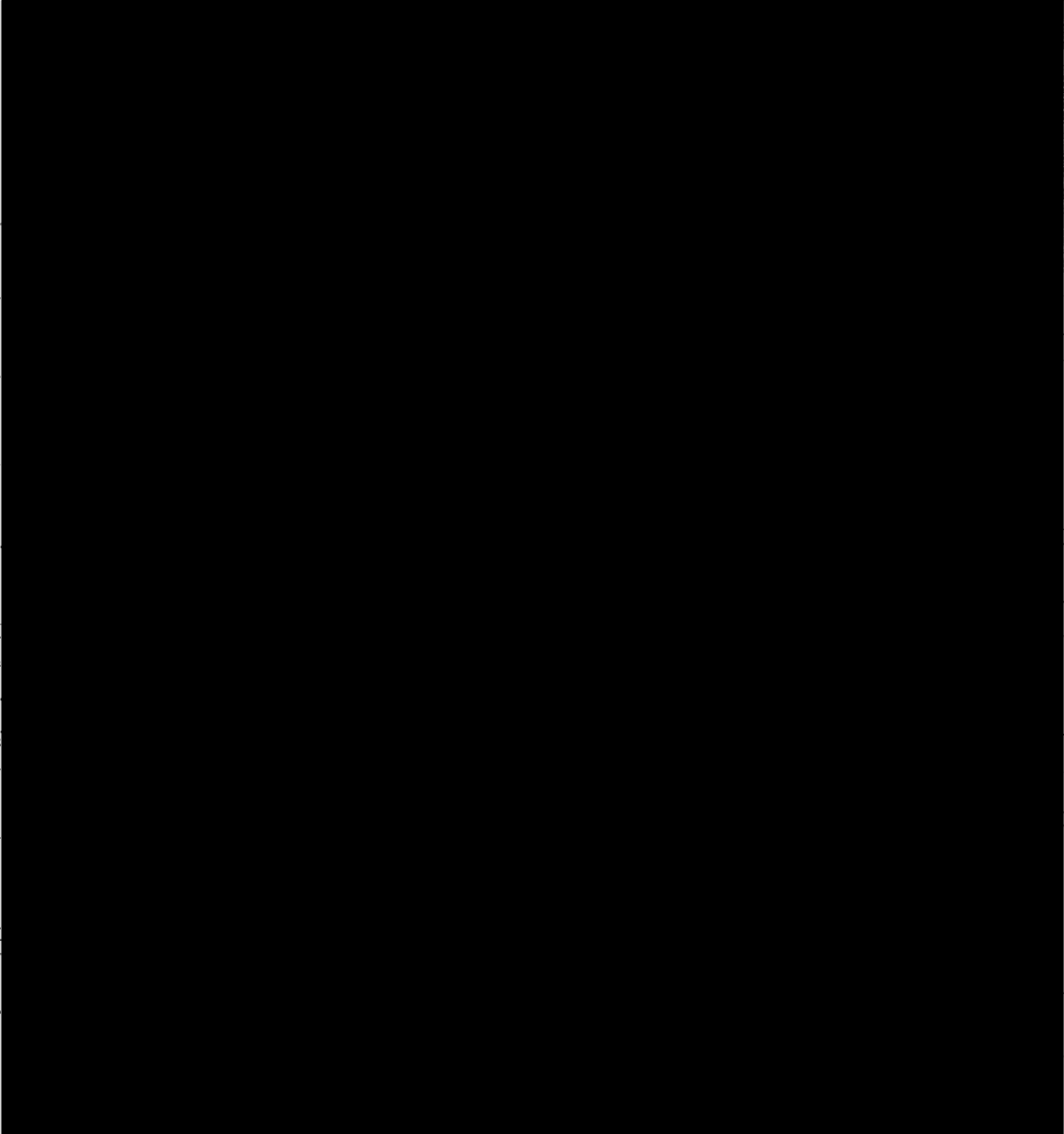


Exhibit 36 Financial Information and Credit Reports



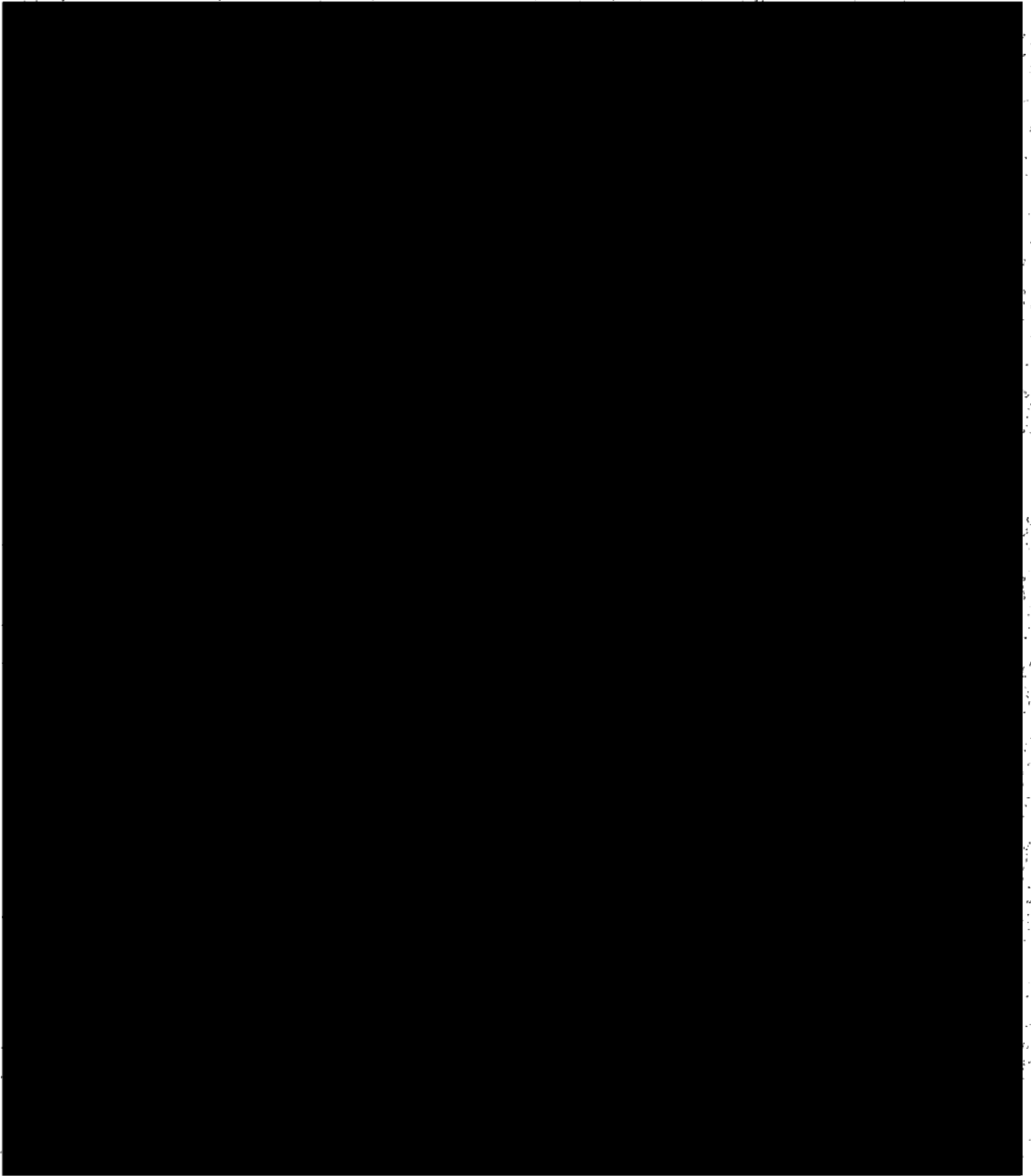
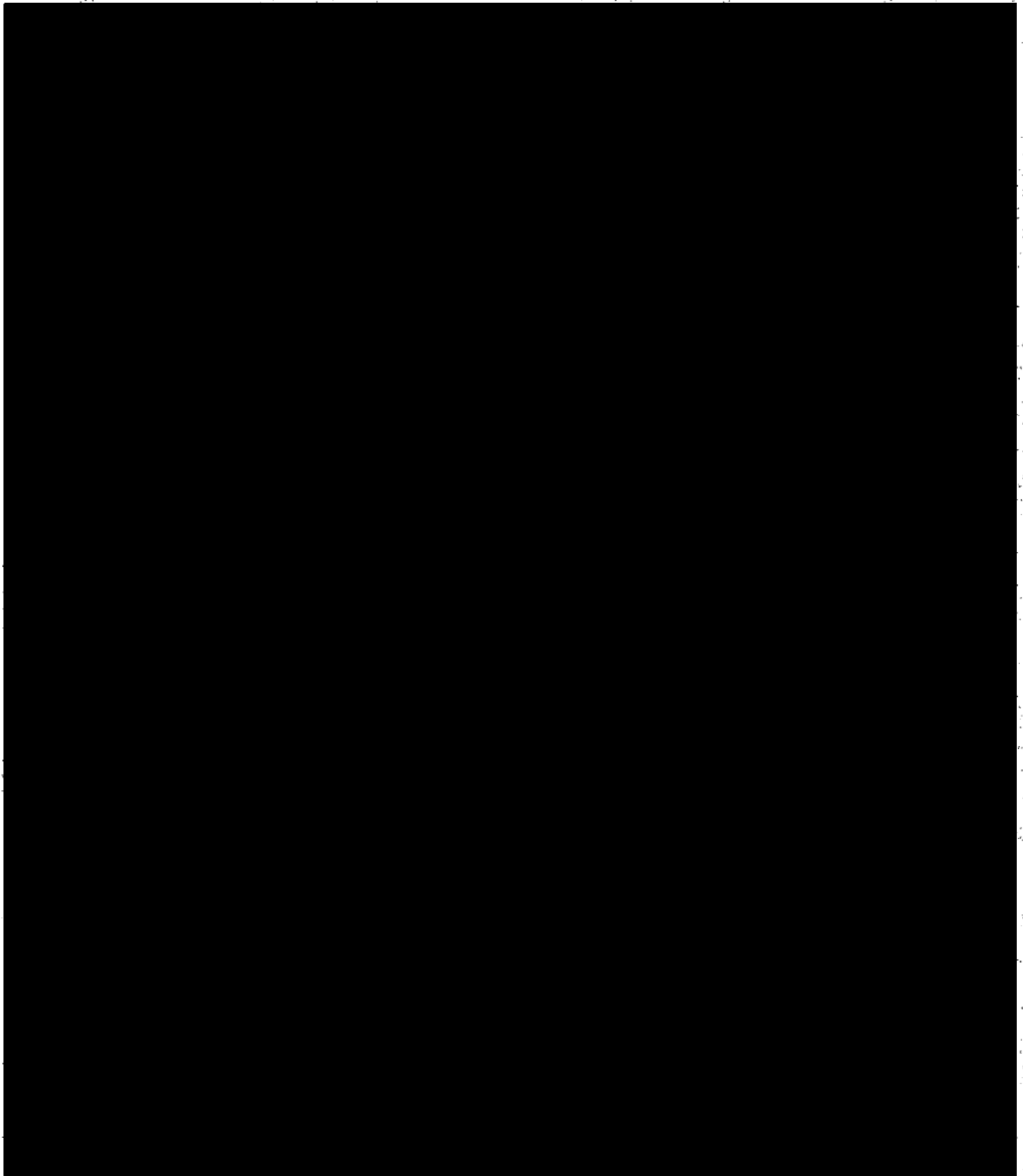
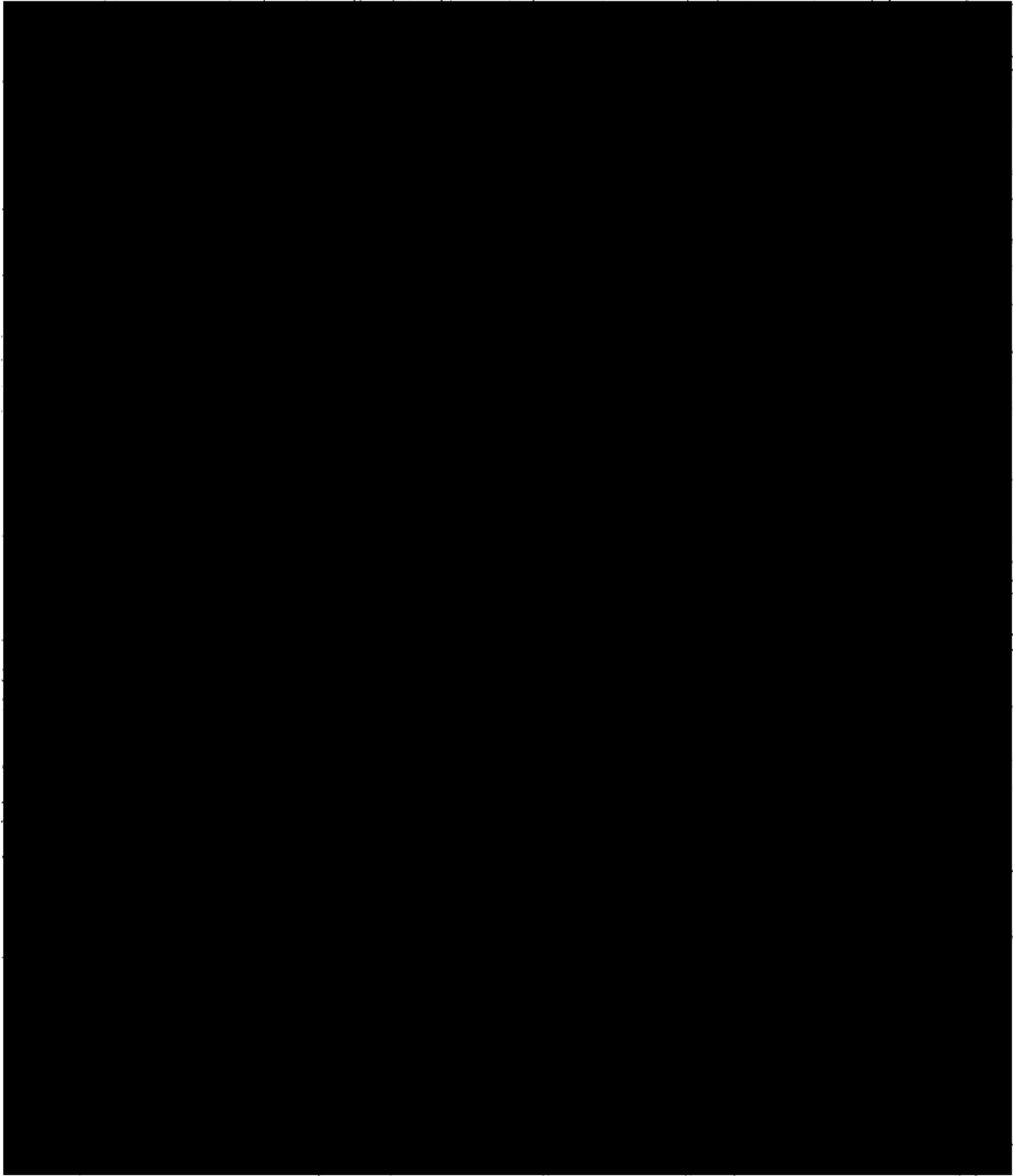
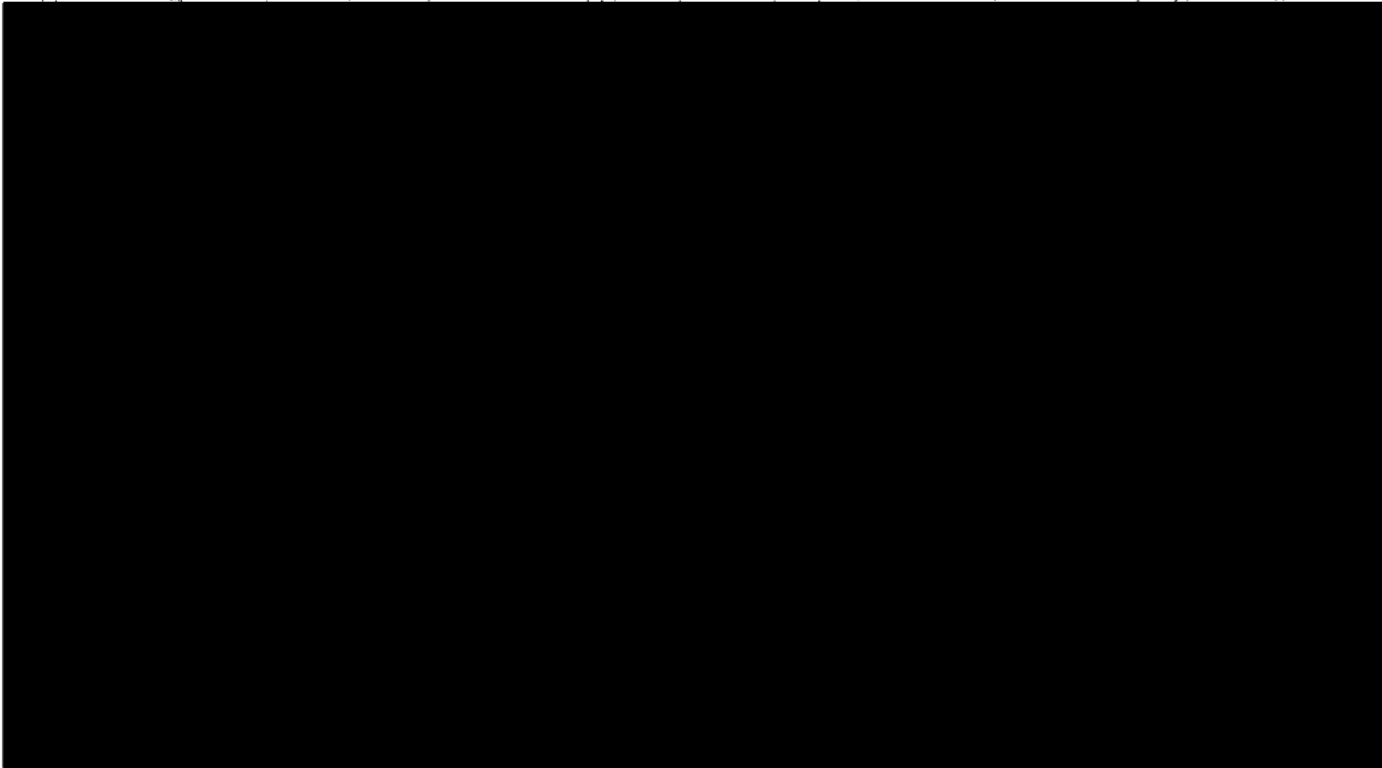


Exhibit 36 Financial Information and Credit Reports







Penelope A. Stanley  
[REDACTED]

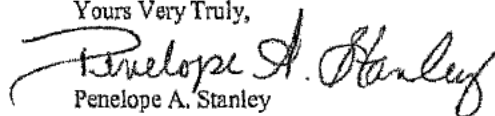
August 23, 2017

To Whom it May Concern:

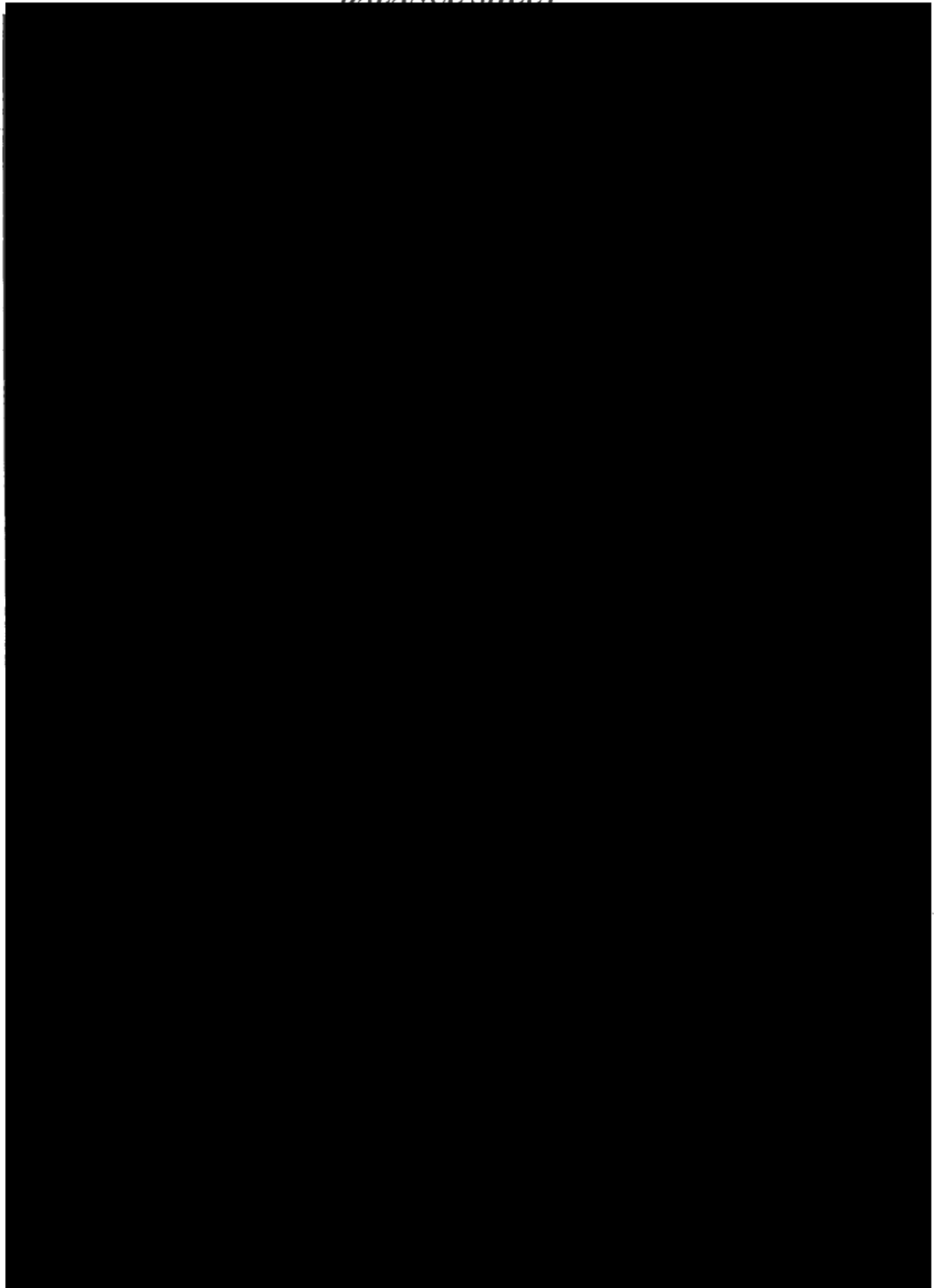
In connection with the application filed by Delta Medical Cannabis Company, LLC for a medical marijuana cultivation license, I pledge \$370,500 from available cash as shown on my financial statement, which is attached to this letter. I own a 7.41% equity interest in Delta Medical Cannabis Company, LLC. At the time of the application, I believe that Delta Medical Cannabis Company, LLC will require up to \$5.0 Million to become fully operational as described in the application. Thus, 7.41% of \$5.0 Million is \$370,500.

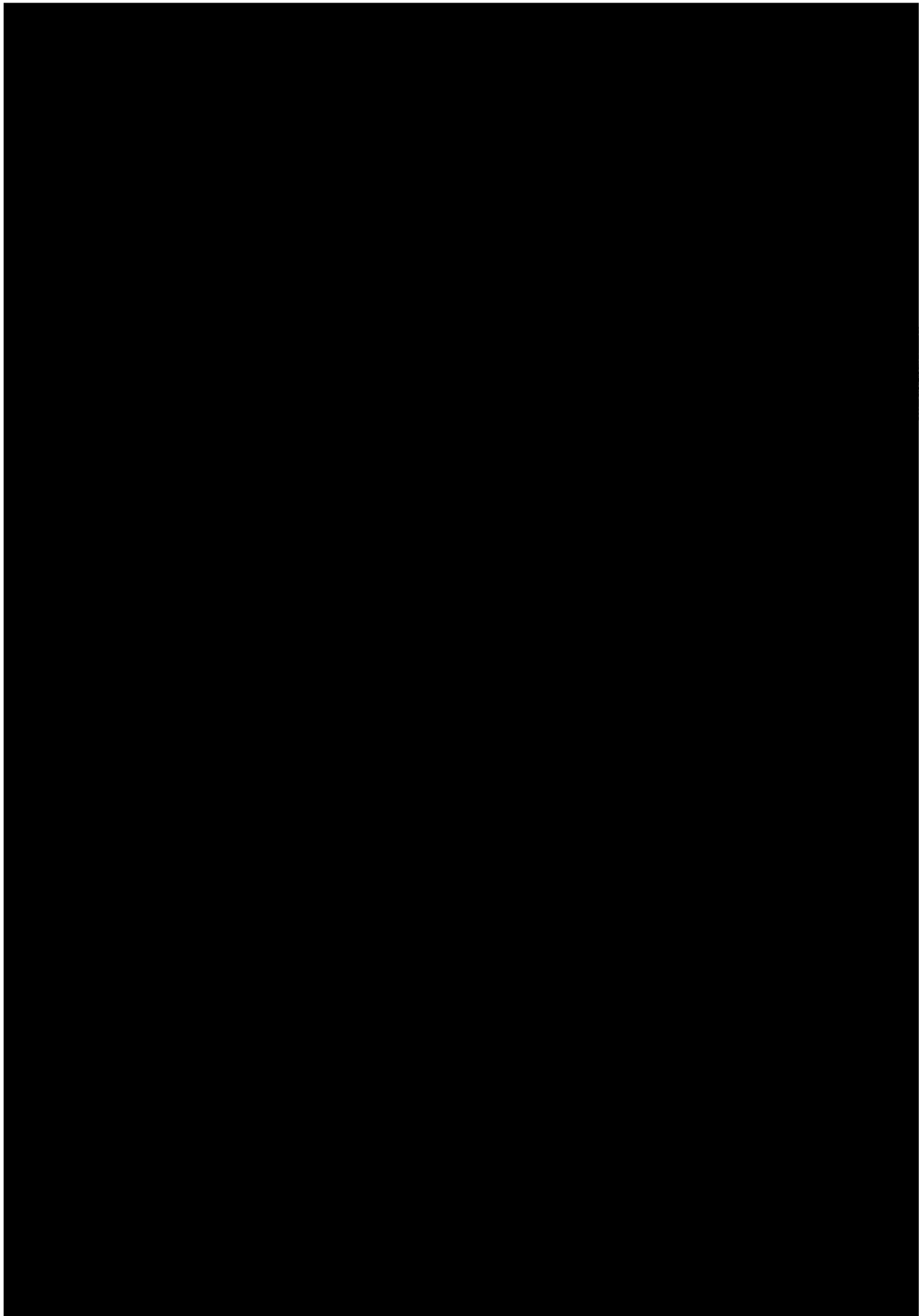
Thank you for your consideration of the Delta Medical Cannabis Company, LLC application.

Yours Very Truly,

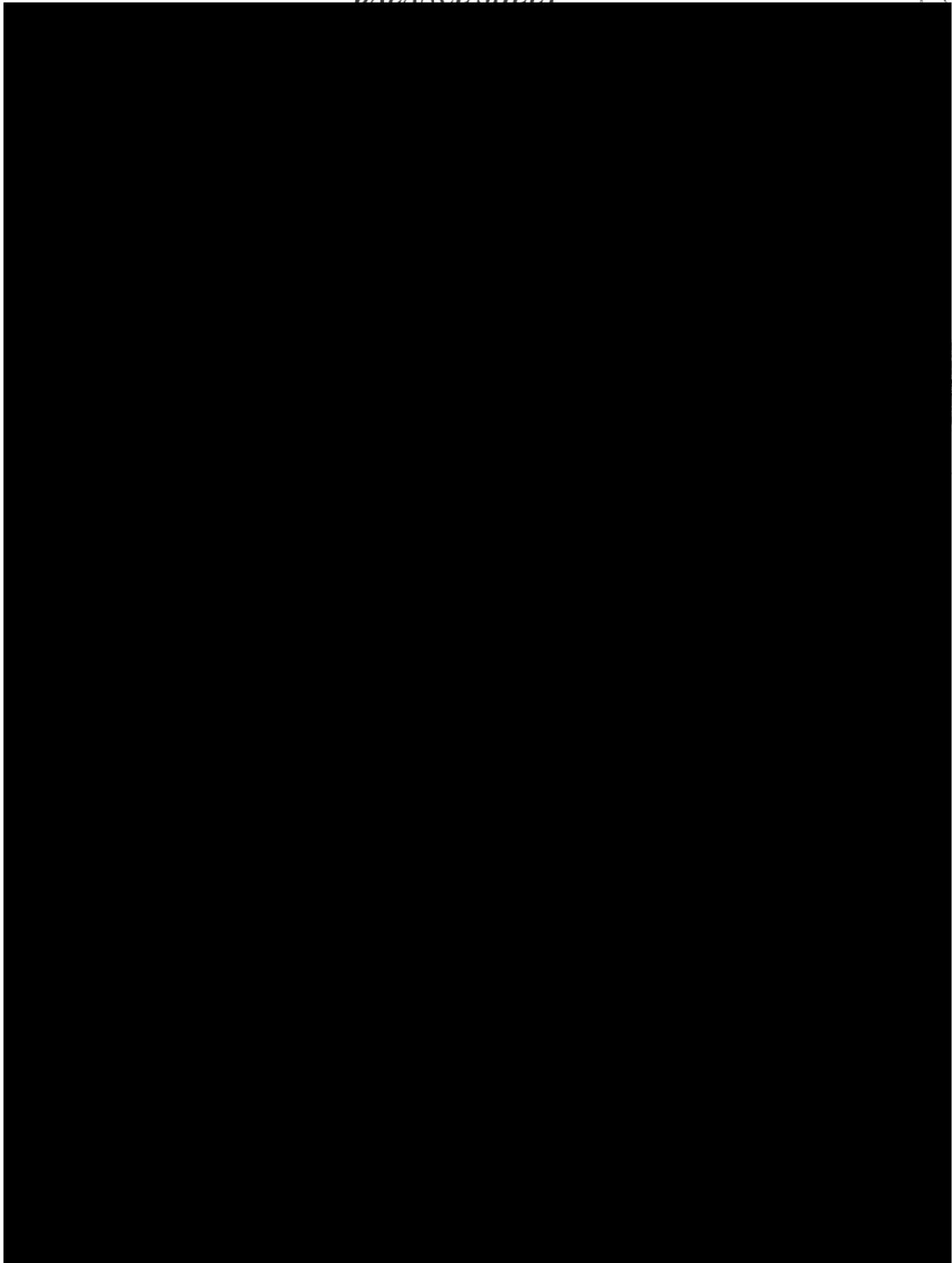
  
Penelope A. Stanley

***BALANCE SHEET***



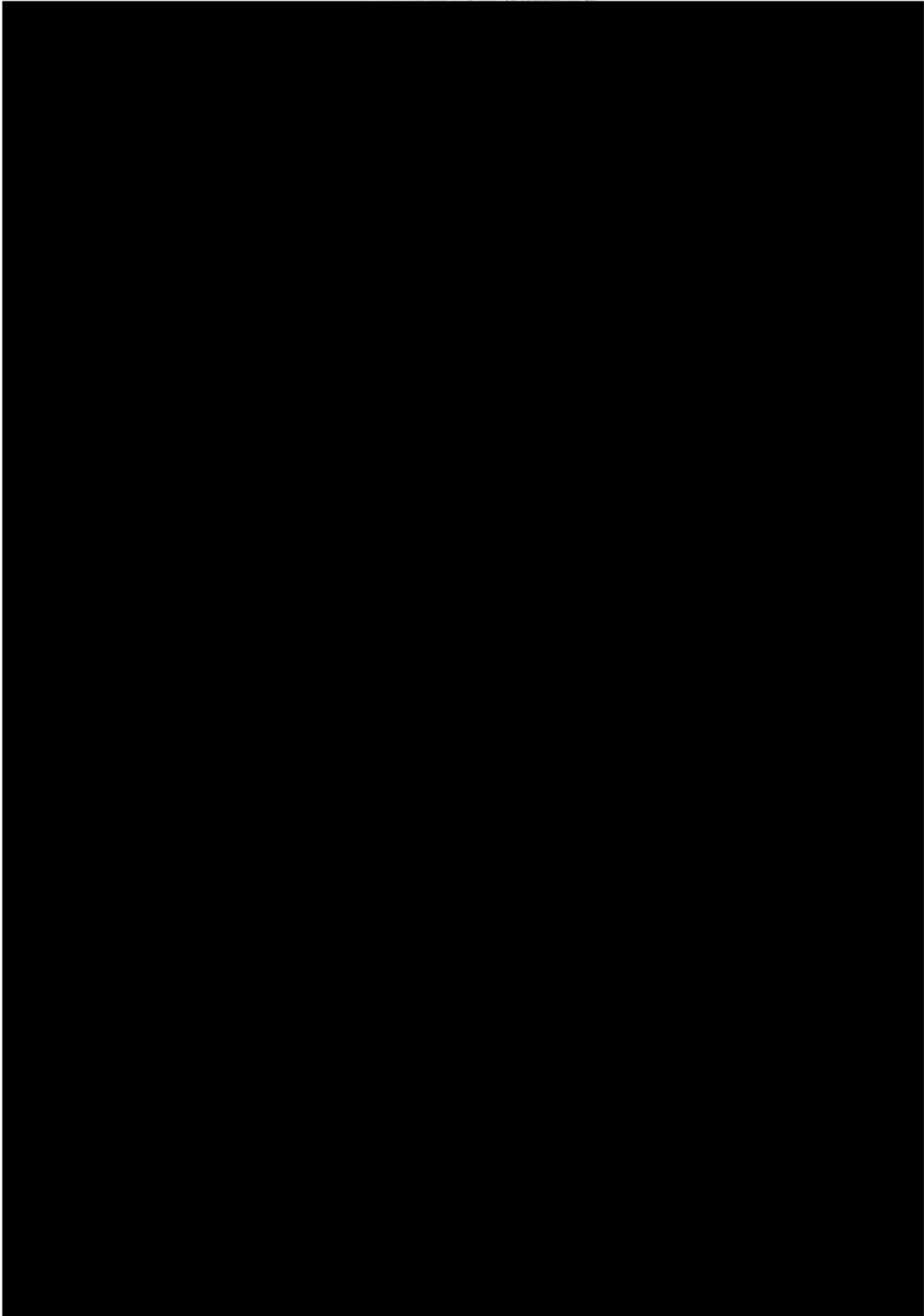


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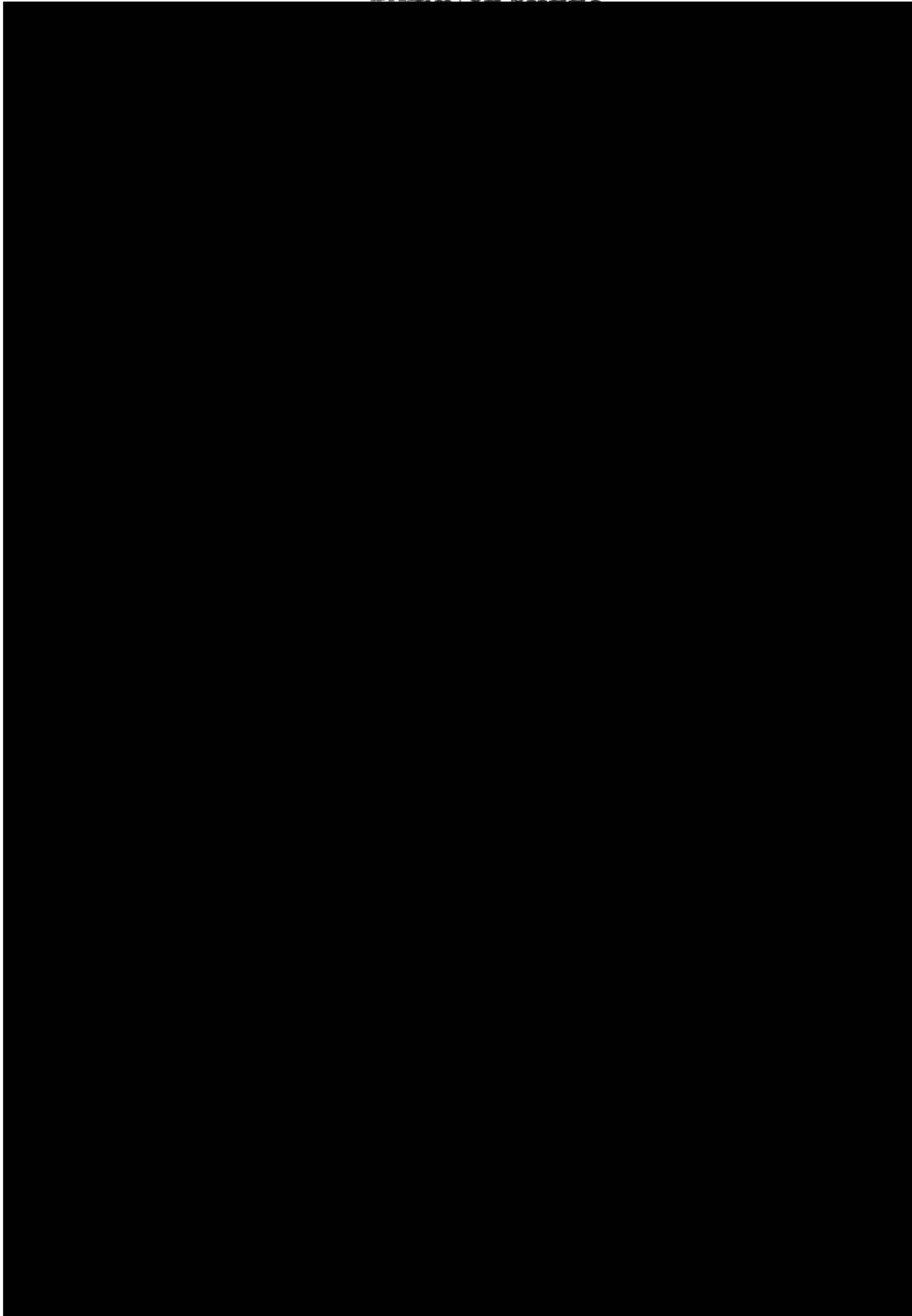




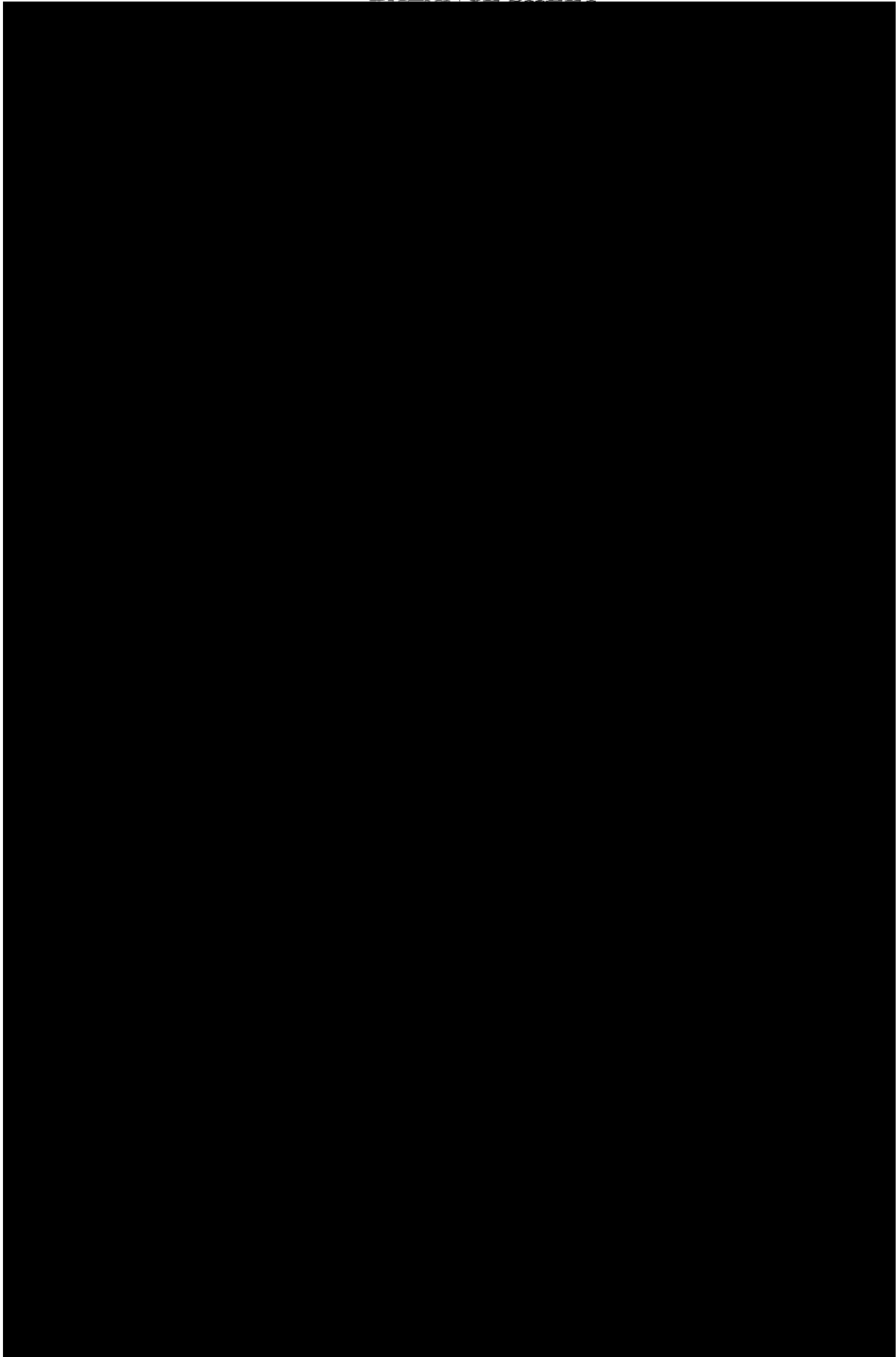
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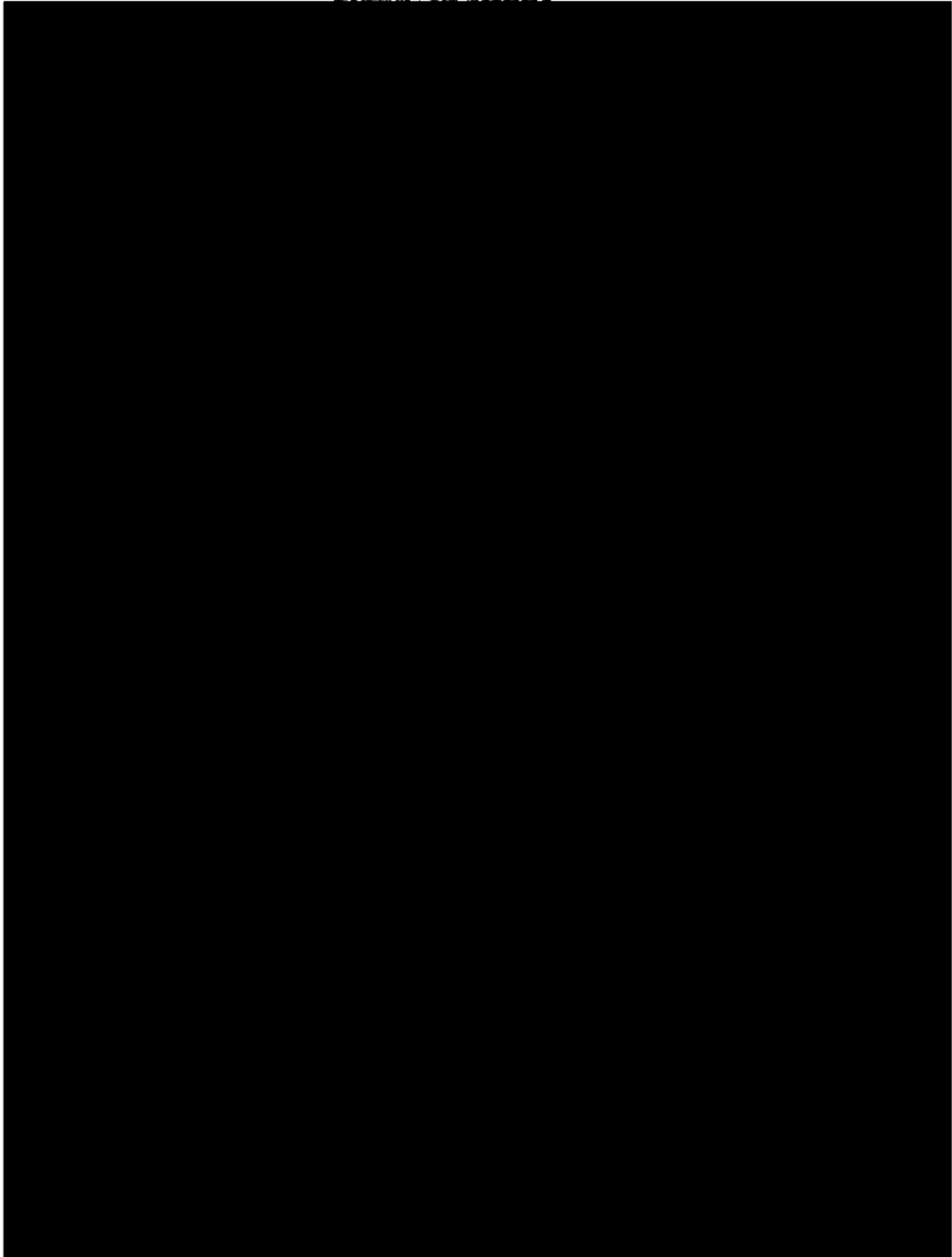
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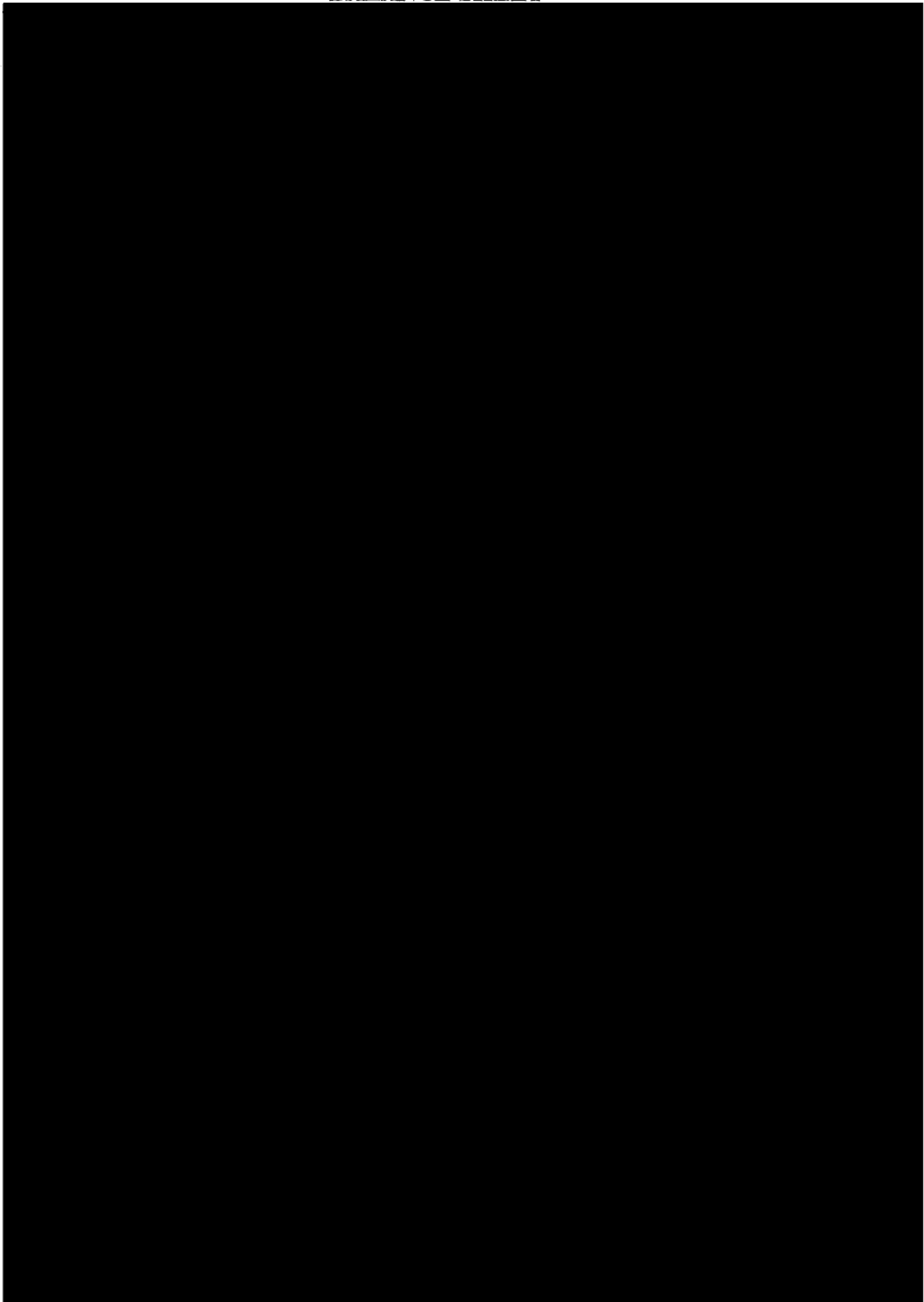


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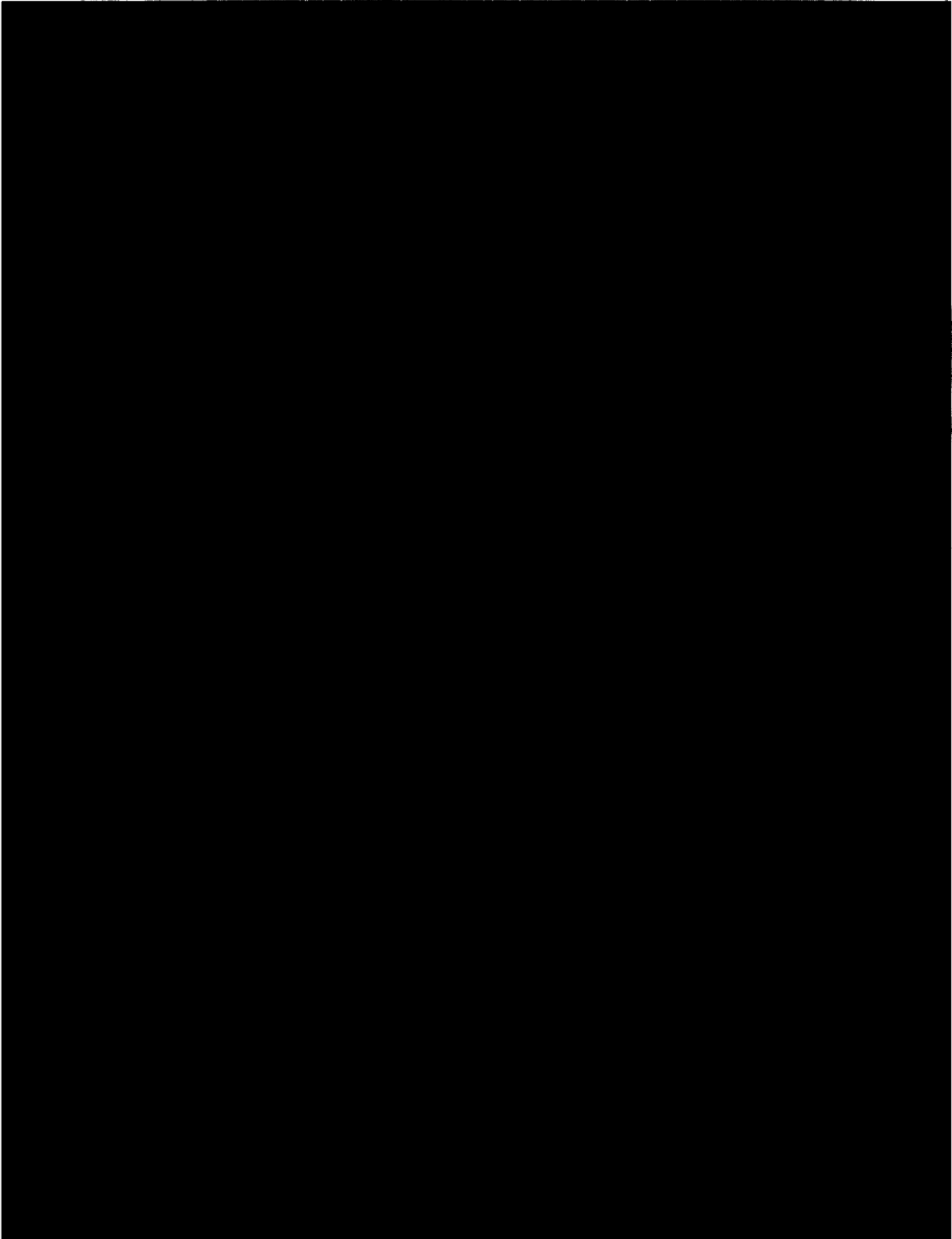




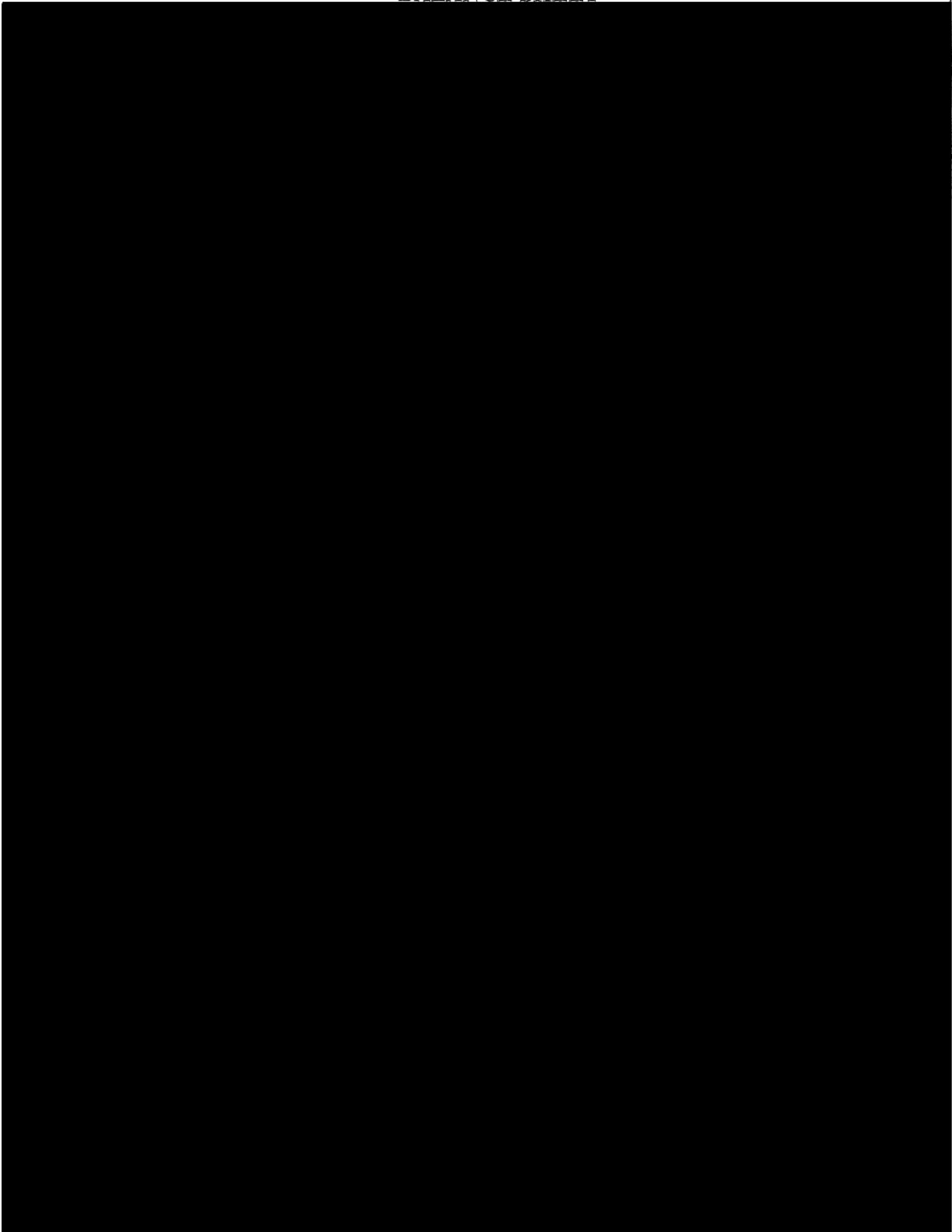
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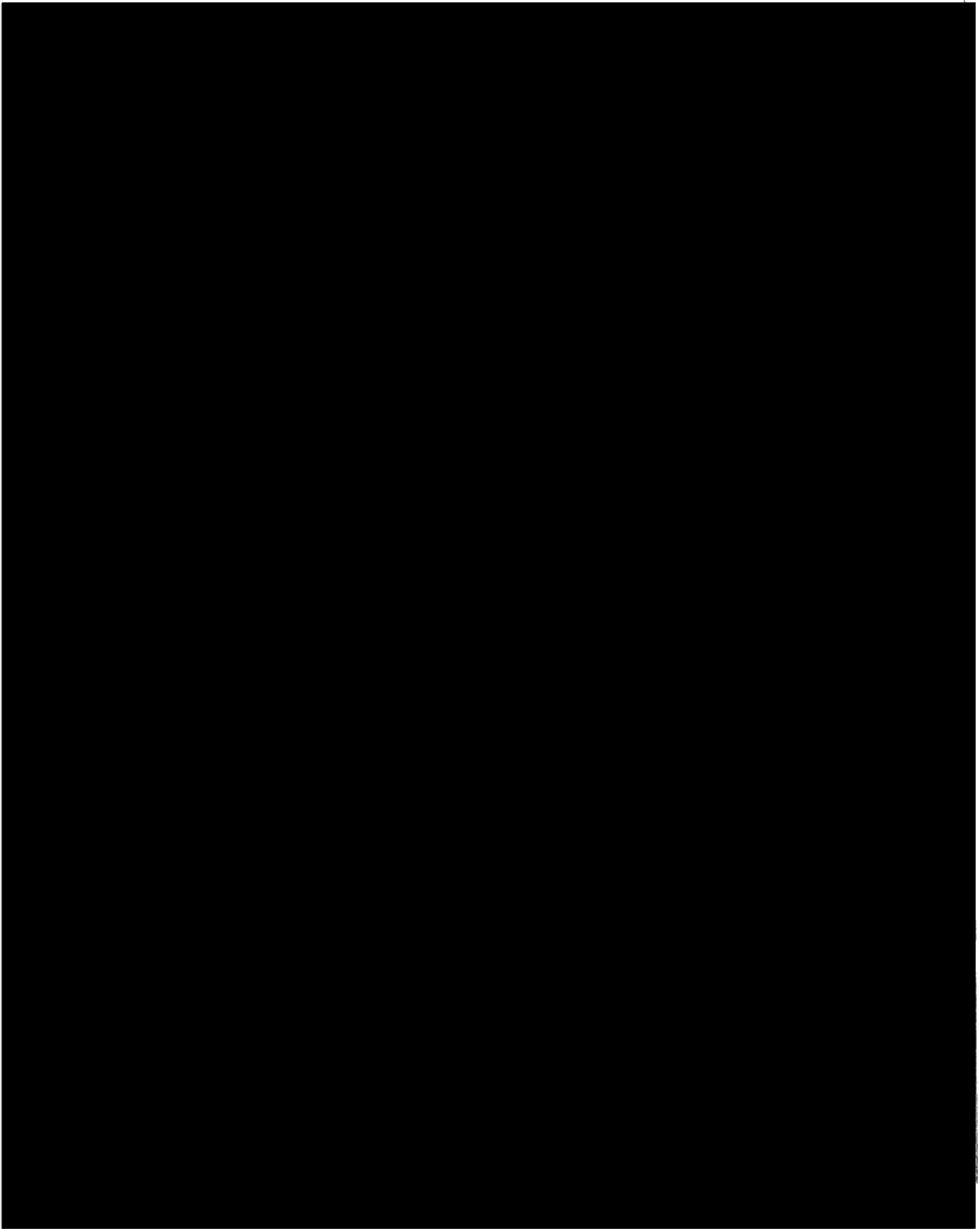


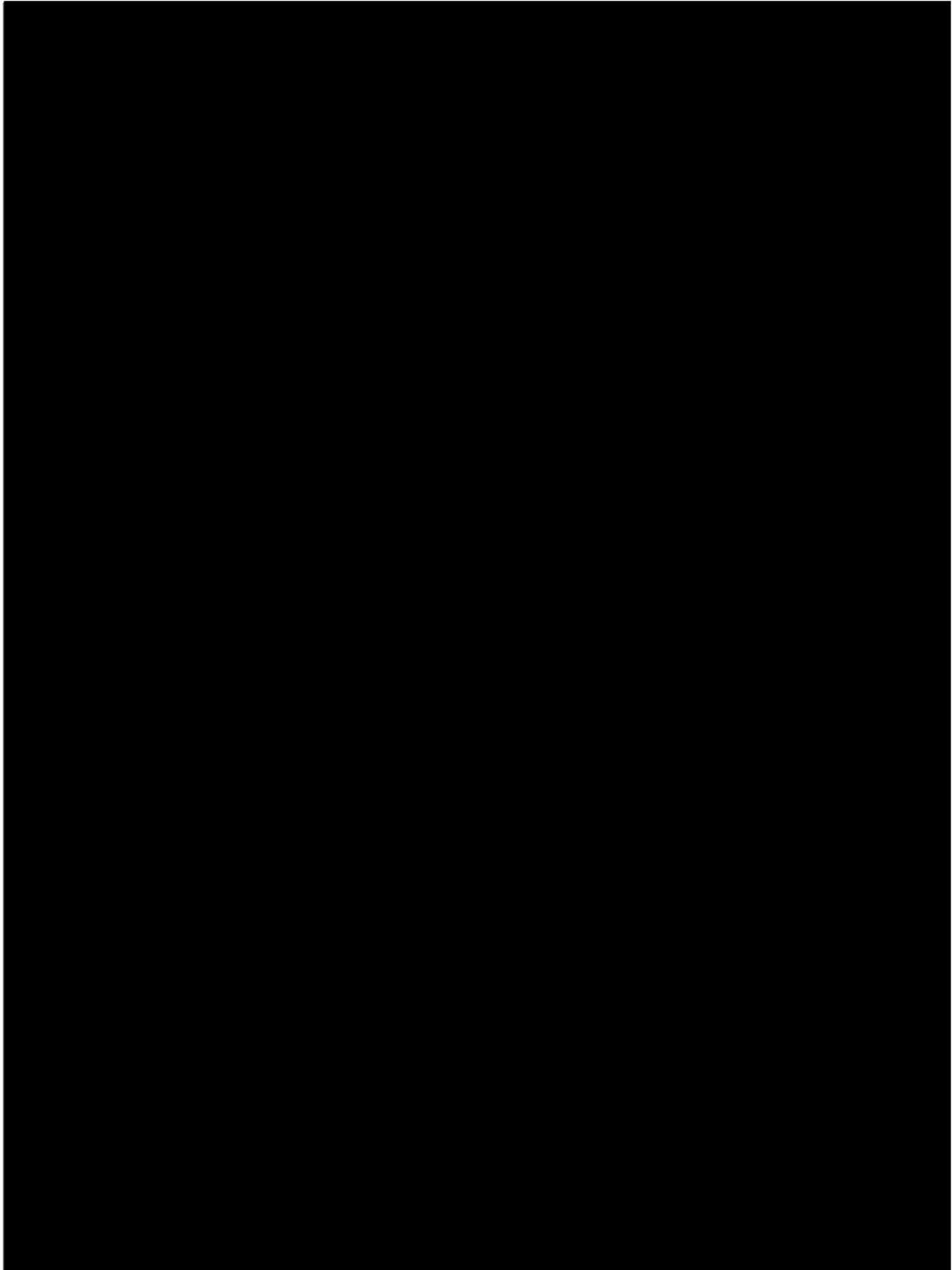
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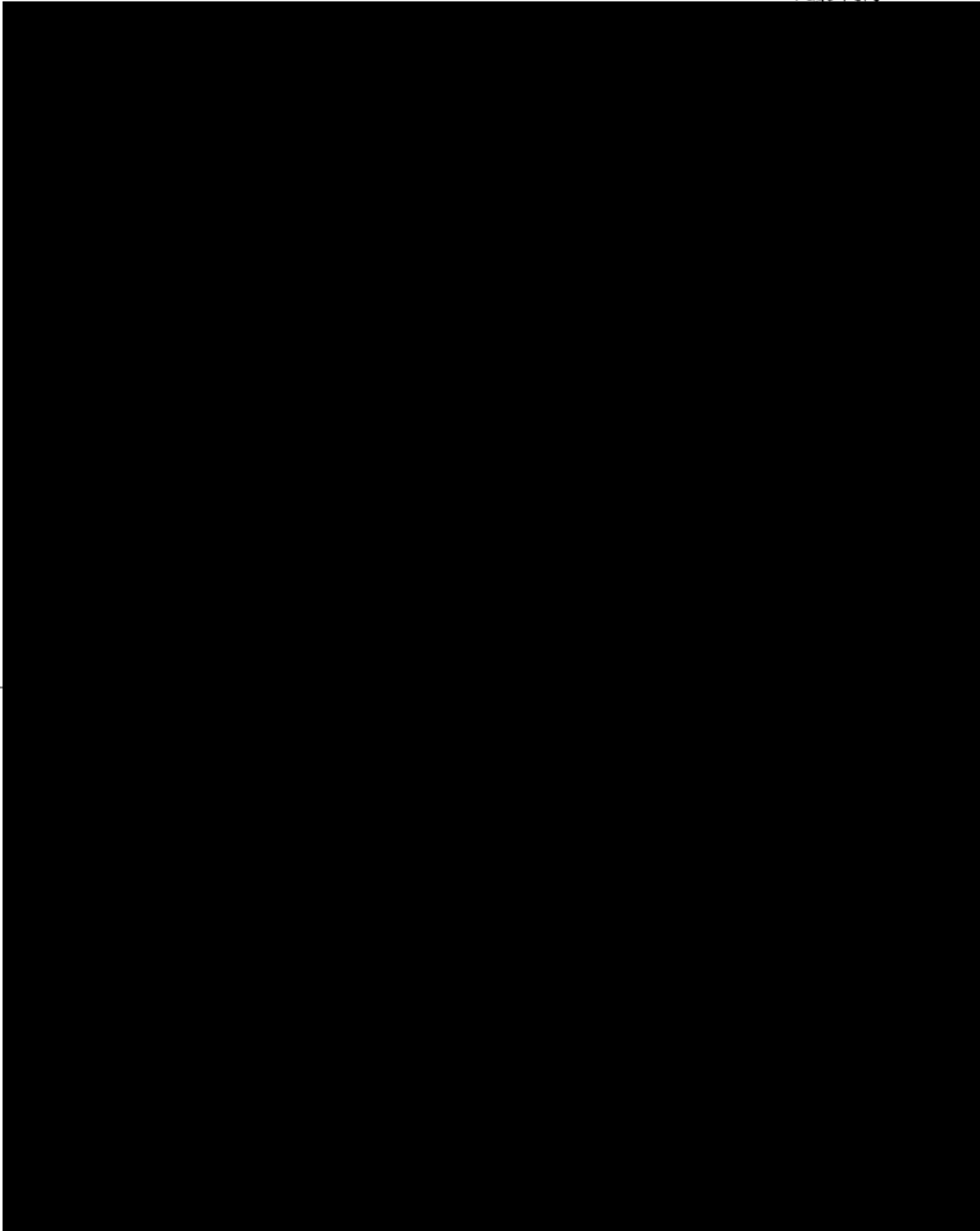












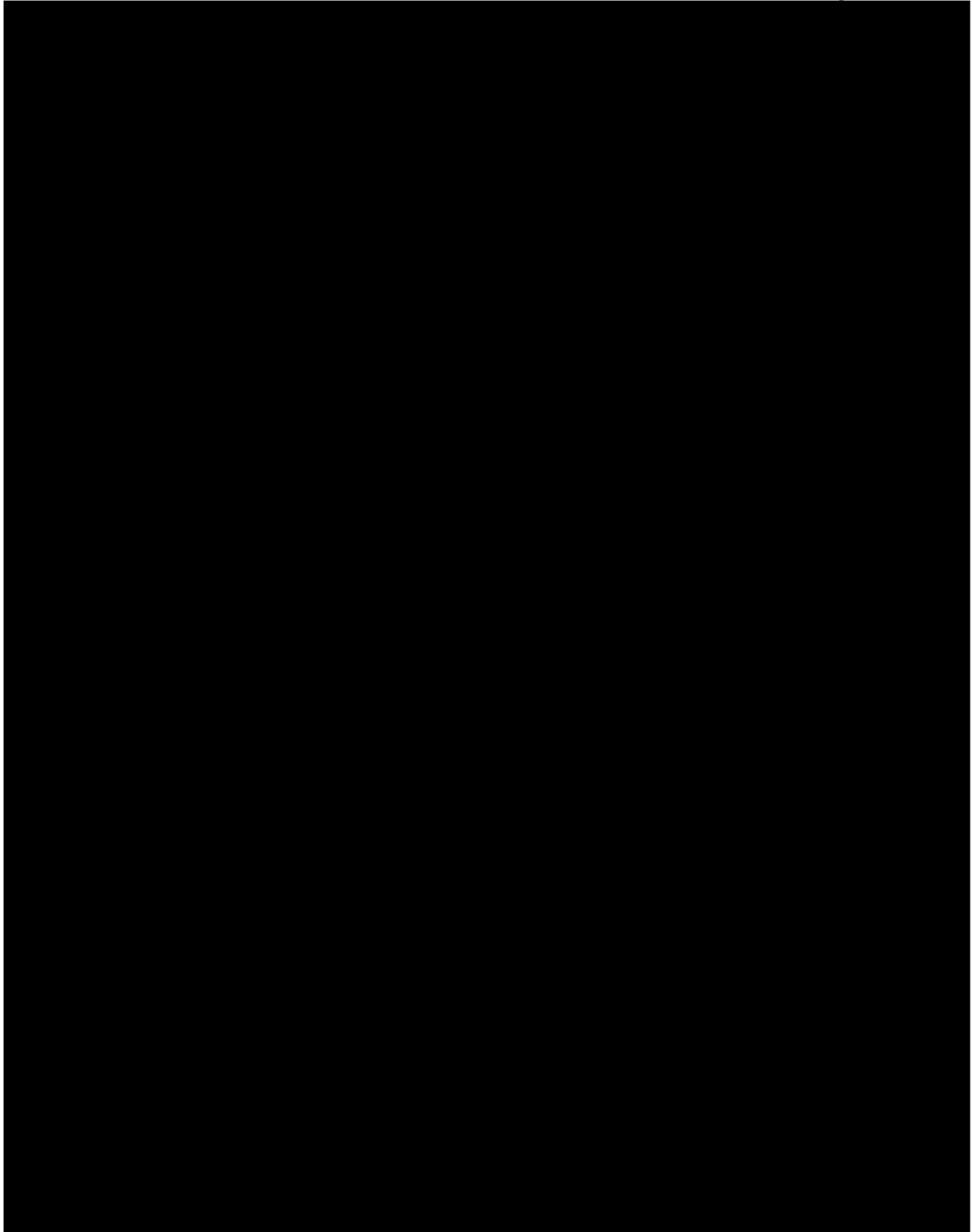








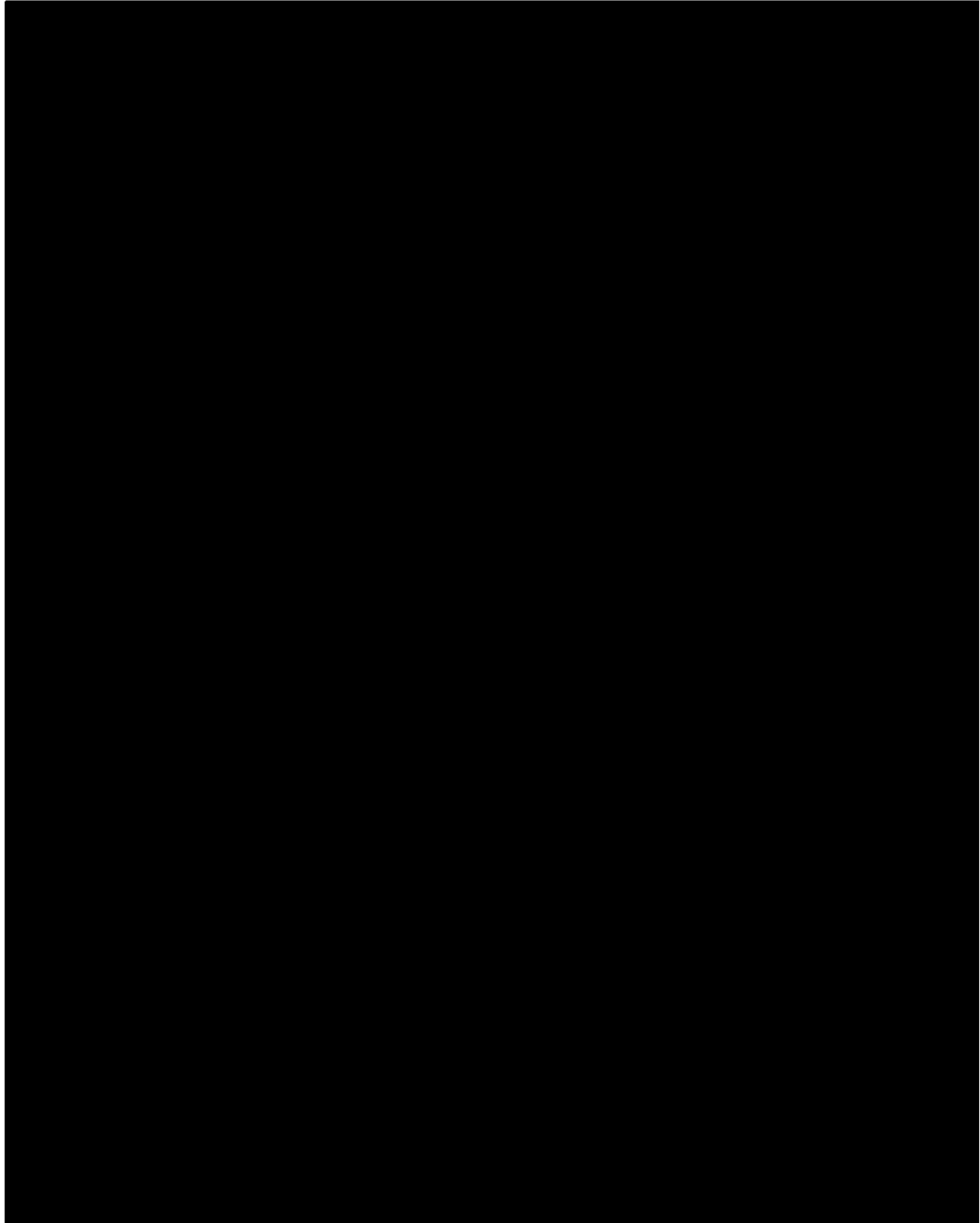










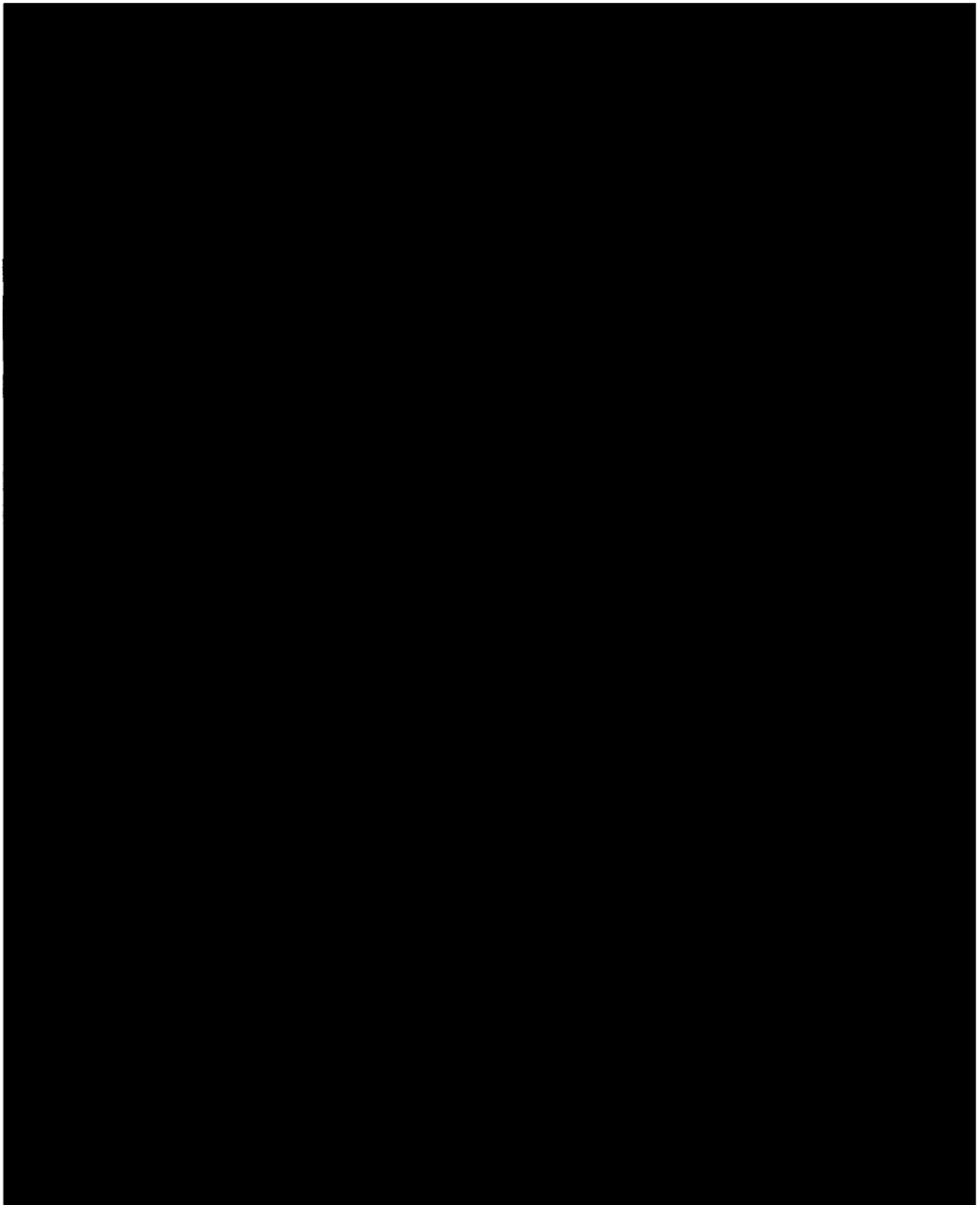








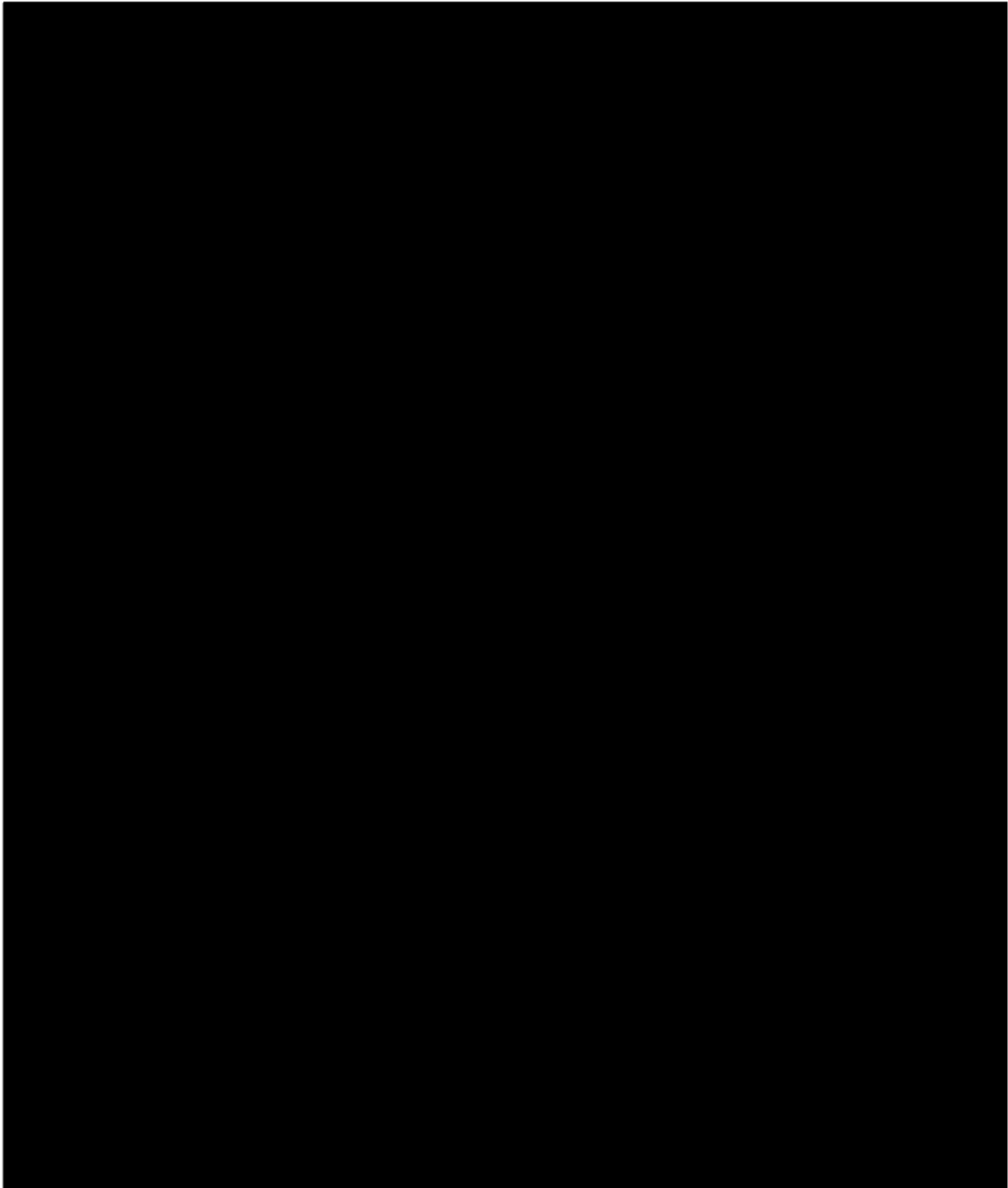










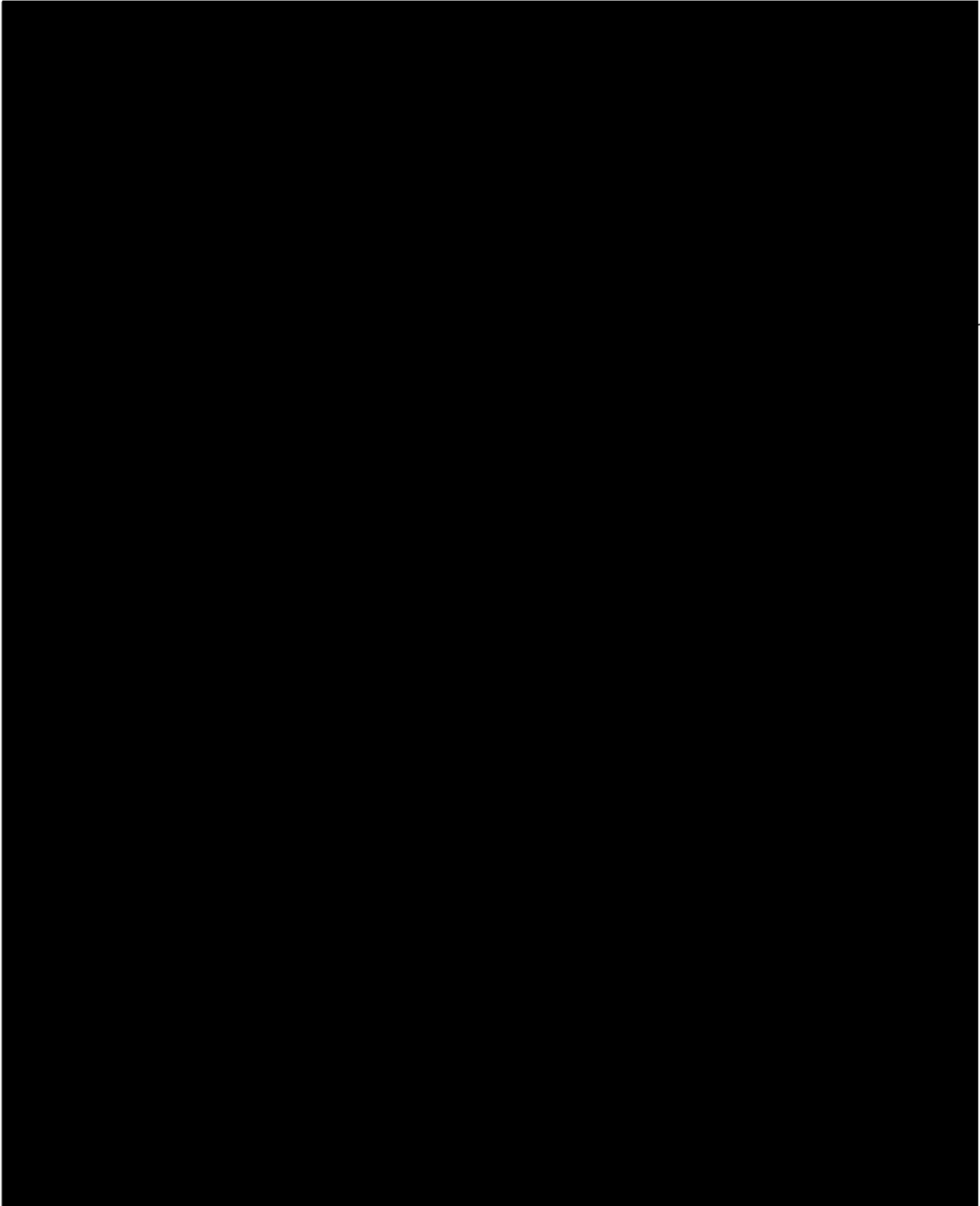
















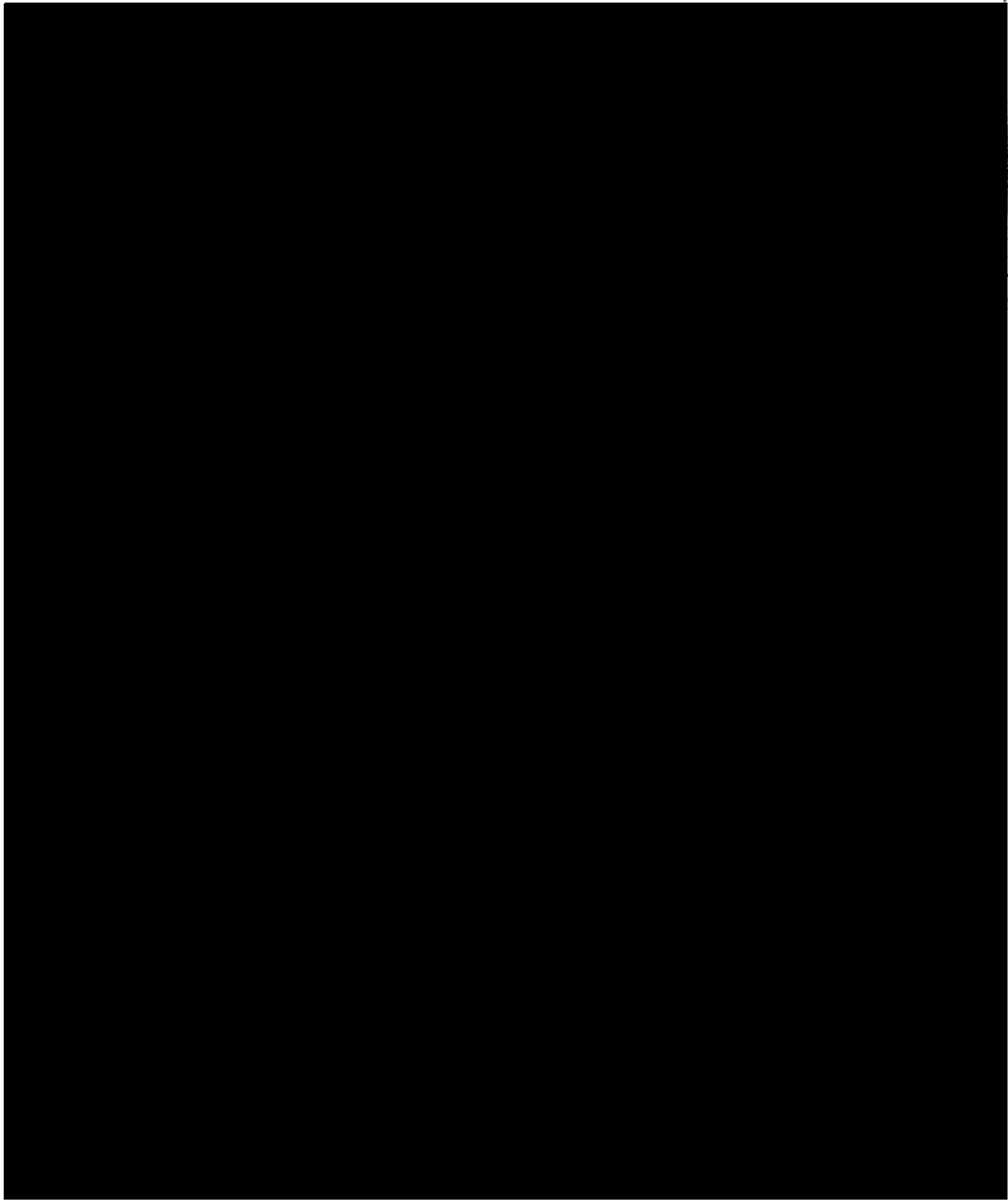








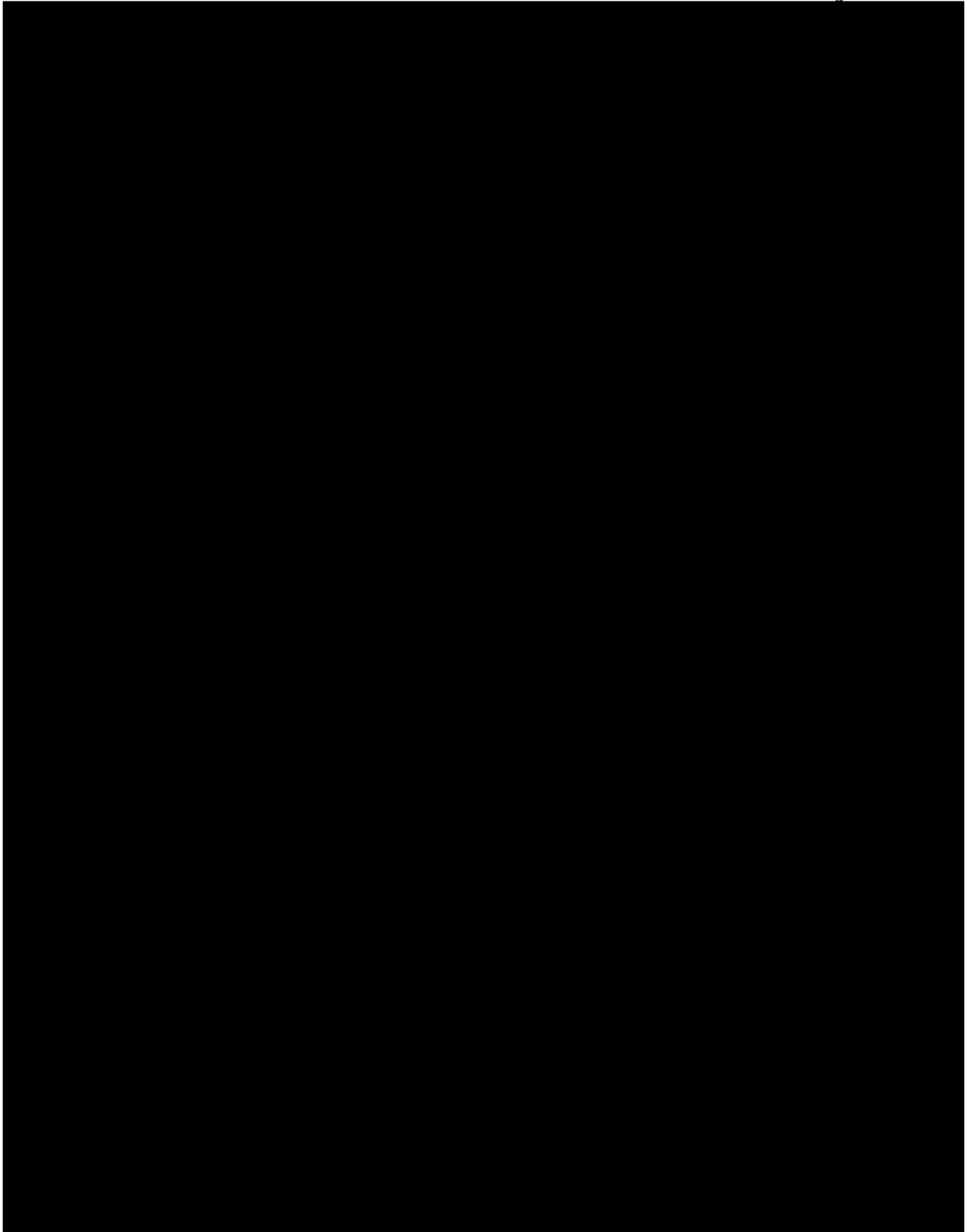










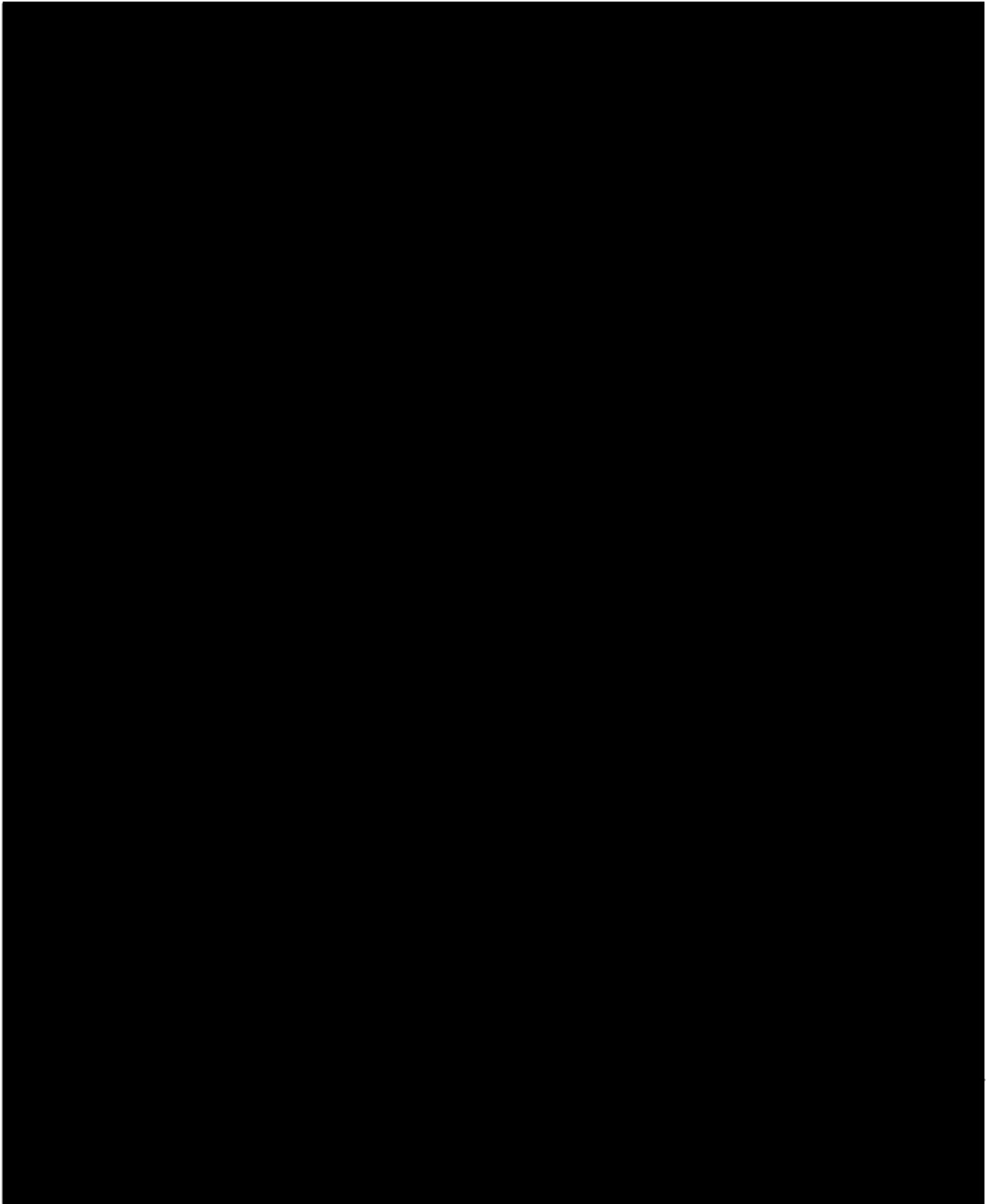








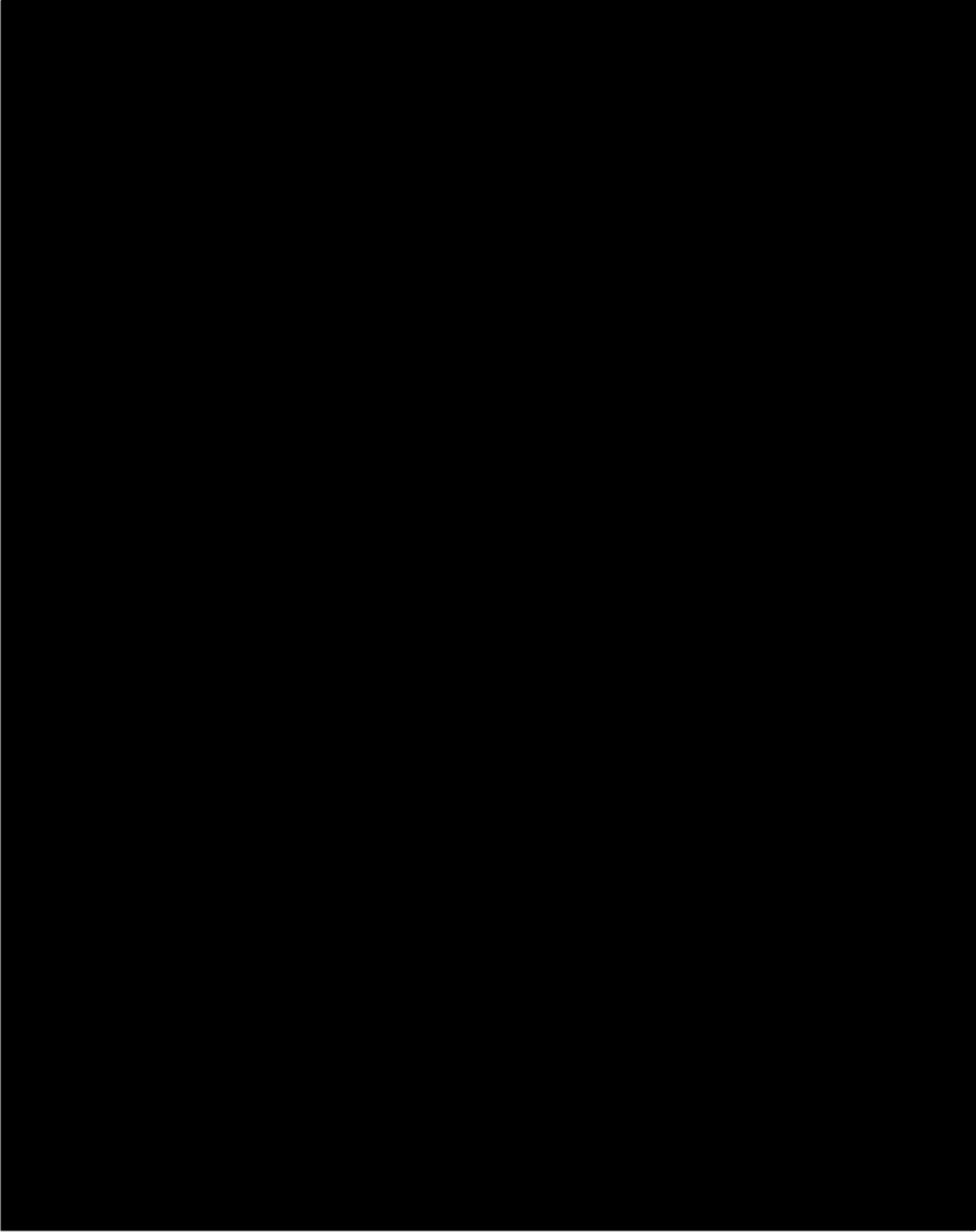












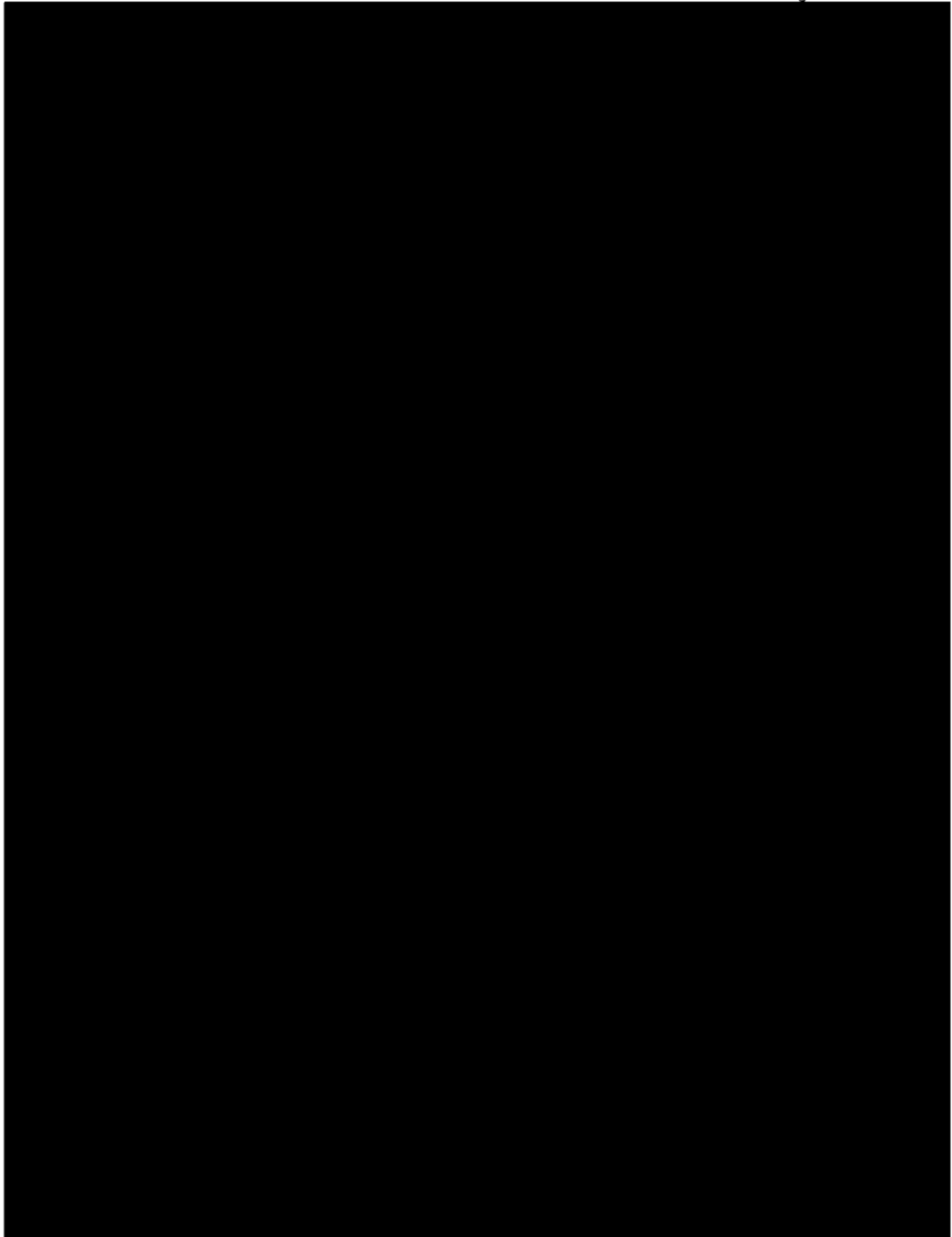












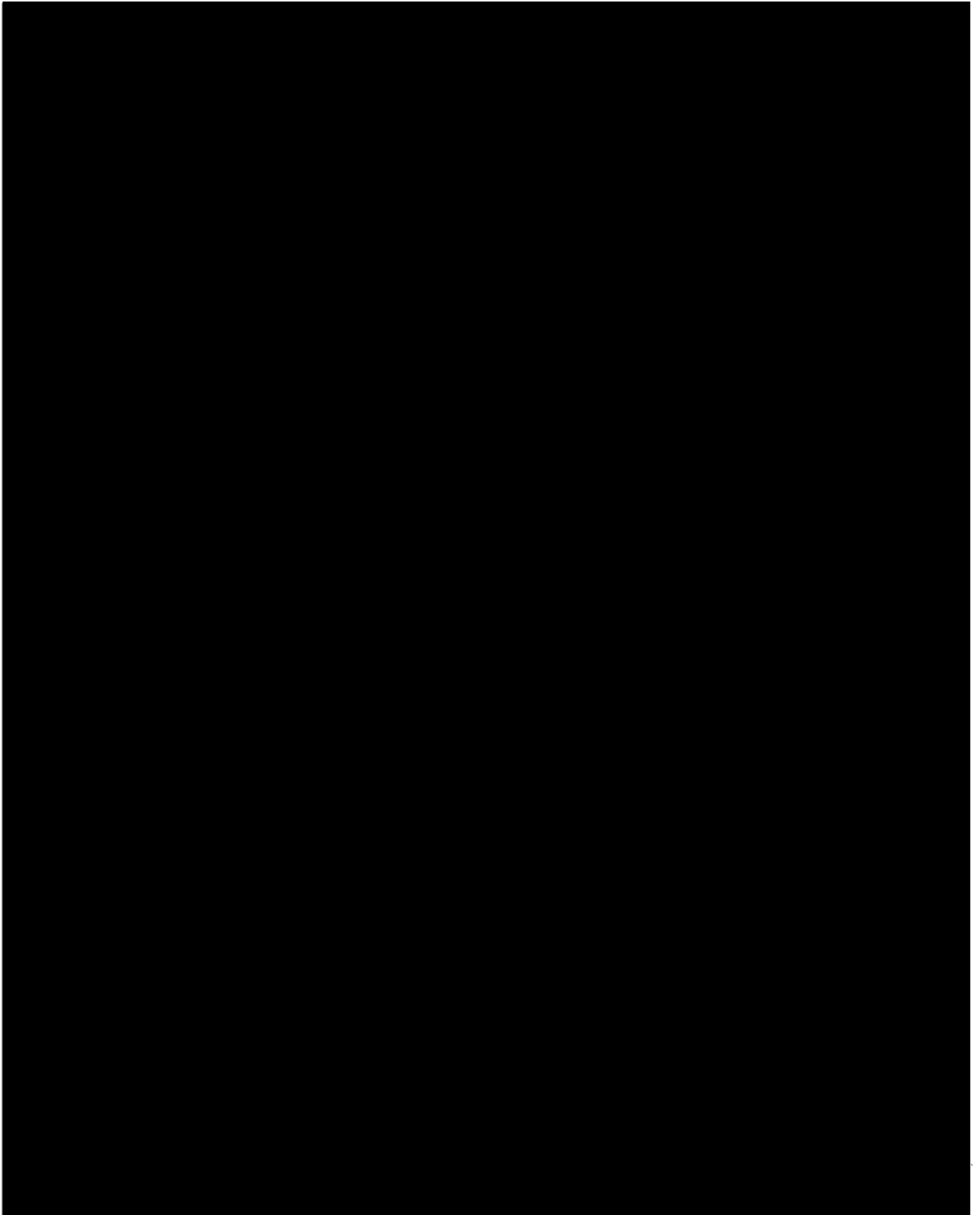




























**EXHIBIT**

**37**

**SUBSTANCE ABUSE  
PLAN**



# Northeast Arkansas Learning Initiative

Delta Medical Cannabis Company (“DMCC”) is run by Arkansans that understand the many responsibilities associated with serving as a cultivation center in Arkansas. If selected, DMCC has pledged to donate 10% of its annual net profits to charitable causes. As part of this investment, DMCC has directed that 70% of these funds be used to launch the Northeast Arkansas Learning Initiative (“NEALI”) that will provide opportunities for low-income children to attend quality early childhood education programs. (1)

Research indicates that children from low-income families have heard 30 million fewer words than children from affluent families by the age of 3. Early childhood is a crucial period of brain development; however, only 56% of our state’s kids have access to high-quality early childhood education programs. The future of our state depends on our investment in our children and DMCC is committed to doing its part.

Studies show that one of the best economic development investments is expanding access to early learning opportunities to low-income kids. Economists at the Federal Reserve Bank of Minneapolis argue that a \$1 investment could return \$16 worth of benefits to society. DMCC believes this is an investment worth making.

NEALI is modeled after the successful early childhood education program started by the Minnesota Early Learning Foundation (“MELF”). (2) Initially, NEALI will focus this effort exclusively in Jackson County—the home of the proposed cultivation center—for the first 5 years of the initiative. (3) After the conclusion of this initial period, NEALI will look to expand to other Northeast Arkansas counties that are in need of assistance. (4) DMCC envisions that NEALI will have three primary components: (a) Provide scholarships to quality preschool programs for 3-5 year olds; (b) Provide community parent mentors to parents who participate in the scholarship program (prenatal intervention with ongoing support until the age of 5); (c) Provide quality improvement grants to participating preschool programs in the area of operation. Eligibility to participate will be based on location and income level.



*A \$ 1 investment in high-quality early education could yield \$16 in benefits to society*



*The Time is Now to Invest!*

***“We looked at the results, and they were overwhelming. . . We calculated the returns on investment, and they are extraordinary—not from just one longitudinal study, but four longitudinal studies. We came to the conclusion that for a public investment, you can’t beat it.”***

**- Arthur J. Rolnick  
University of Minnesota  
Former senior vice president and  
director of research at the Federal Reserve Bank of  
Minneapolis**

- (1) NEALI will be a foundation that operates independently from DMCC. See, Appendix 1 for a timeline of activities.
- (2) NEALI is designed after the MELF’s “Minnesota Model” for early childhood education. To learn more about the success of this groundbreaking approach to economic development and expanding access to early learning see Appendix 2.
- (3) 70% of the funds directed to charities will be earmarked for NEALI or other early childhood learning initiatives operating in Jackson County.
- (4) After the initial 5-year period, DMCC commits to donating at least 35% of 70% directed to NEALI or other early childhood learning initiatives in Jackson County.



## *Northeast Arkansas Learning Initiative*

### **Timeline**

#### **Phase 1: Early 2018 to January 2020**

- Form Foundation with Independent Board
- Raise Capital
- Review Best Practice
- Finalize Program Design
- Identify Partners
- Hold Community Meetings
- Advertise Scholarship Opportunities to Families and Preschool Programs

#### **Phase 2: January 2020 to May 2020**

- Continue Phase 1 Activities
- Identify Community Parent Mentors
- Recruit Preschool Programs

#### **Phase 3: May 2021 to August 2021**

- Continue Phase 1 and Phase 2 Activities
- Select Mentors/Coaches
- Identify scholarship recipients

#### **Phase 4: August 2021 to April 2024**

- Launch Program in Jackson County
- Continue Phase 1-Phase 3 Activities
- Provide Scholarships

#### **Phase 5: April 2024 and beyond**

- Continue Phase 1-Phase 4 Activities
- Expand to other NEA Counties



DATE: 12-1-11  
DURATION: 5  
TEACHER:  
PREPARED BY:

**ACTION PLAN**

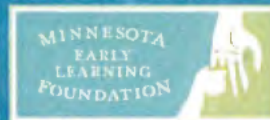
DATE: FALL 2011

Half of Minnesota kids arrive for kindergarten unprepared.  
Too many never catch up, and eventually drop out of school.

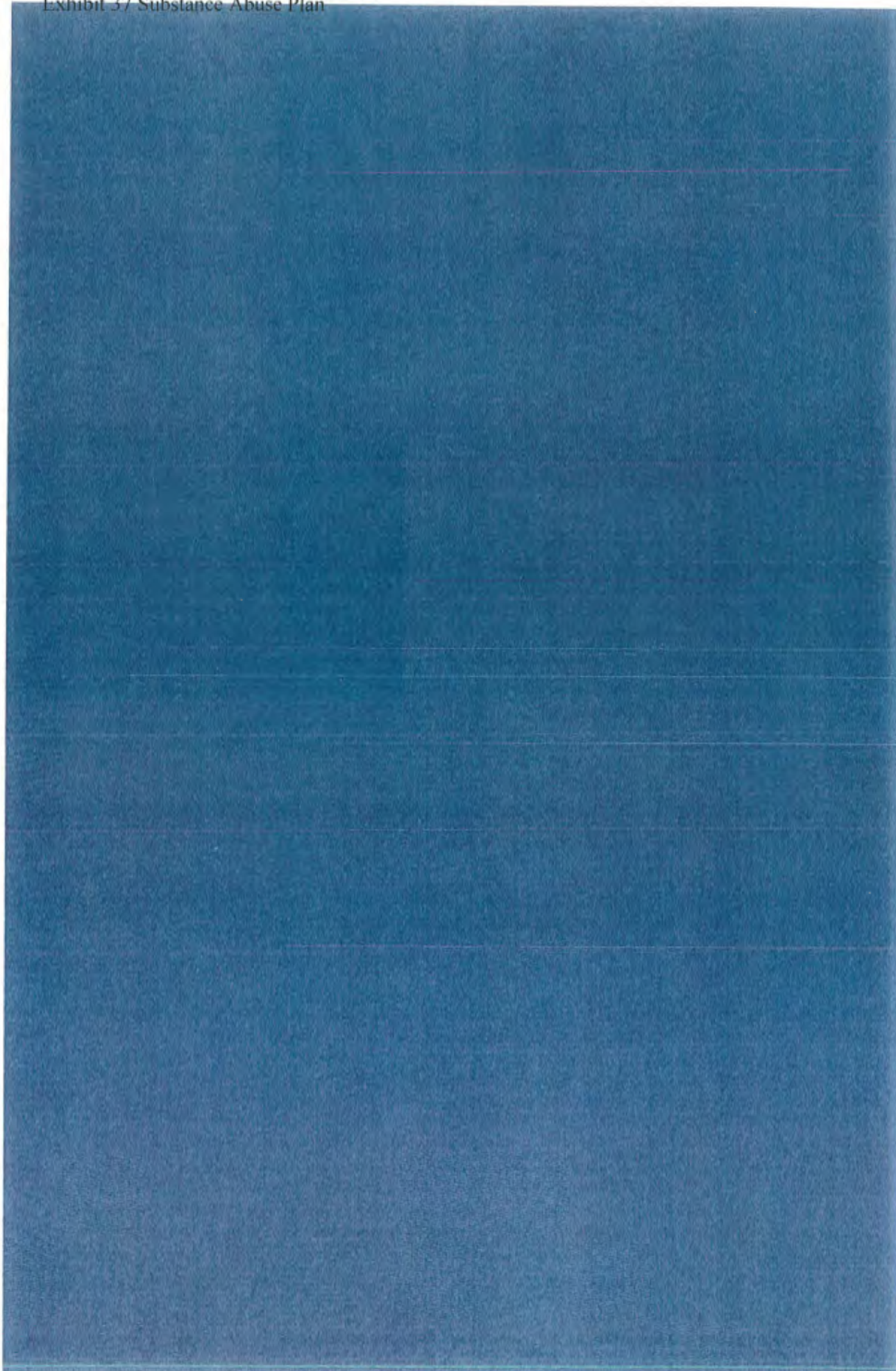
If that is unacceptable to you, **DO NOT THROW THIS  
BLUEPRINT AWAY.**

**EARLY  
EDUCATION REFORM  
BLUEPRINT**

Minnesota Early Learning Foundation  
**FALL 2011**







Dear Early Education Supporter:

Half of Minnesota kids arrive for kindergarten unprepared.  
Too many never catch up, and eventually drop out of school.

If that is unacceptable to you, **DO NOT THROW THIS  
BLUEPRINT AWAY.**

Blueprints guide construction projects every step of the way. So please use this Blueprint to guide the renovation of Minnesota's early education system. Use it to steer your construction team – your public, non-profit, and private leaders – to ensure they are staying true to this plan which was built on an unprecedented foundation of \$20 million worth of pilot testing and evaluation.

All too many evidence-based reform plans just gather dust on shelves. It's up to you, and all of us, to make sure that doesn't happen with this Blueprint.

Sincerely,

Brad Anderson, Chair  
Vice Chairman (retired), Best Buy Co., Inc

Kendall J. Powell  
CEO and Chairman of the Board, General Mills

Jean Taylor, Vice Chair  
CEO (former), Taylor Corporation

Duane Benson, Executive Director  
Minnesota Early Learning Foundation

Michael Fiterman, Treasurer  
CEO, Liberty Diversified International

Robbin S. Johnson  
President, Cargill Foundation

Mike Ciresi, Secretary  
Robins, Kaplan, Miller & Ciresi L.L.P.

Art Rolnick  
Senior Fellow, Humphrey School of Public Affairs

Douglas M. Baker, Jr.  
Chairman, CEO, and President, Ecolab, Inc.

Warren Staley  
Chairman and CEO (retired), Cargill Inc.

Peg Birk  
President and CEO, Interim Solutions

Ted Staryk  
Partner, CNote Management

Robert H. Bruininks  
President, University of Minnesota

Charlie Weaver  
Executive Director, MN Business Partnership



**blue-print (bloo' print) n.** A detailed plan of *action*.

**Action.** That's what this Blueprint is all about. The first portion of the Blueprint provides background on why the Minnesota Early Learning Foundation (MELF) formed, and the exciting things it has learned in its pilot projects. But in the end, it's about action.

## The Problem

Up to 90% of brain development happens by age five, making those early years a crucial time for children to be in stimulating learning environments.

Early learning looks more like play time than a formal elementary school classroom scene, but is the type of stimulating play that, according to research, helps young minds develop.

Minnesota is not doing well on the early learning front. Research consistently shows that only half of Minnesota children are arriving in kindergarten prepared to succeed. Too many who start behind never catch up, and eventually drop out of school.

That's a tragedy for those kids. Every child should start kindergarten prepared, so they have an opportunity to pursue the American dream.

And beyond the human tragedy, it's also a fiscal and economic tragedy.

When kids fall behind and ultimately drop out of school, it leaves Minnesota without the educated workforce it needs to compete in the global marketplace. It also costs taxpayers billions in expenses related to unemployment, social services, supplemental education, health care, law enforcement and prisons.

## The Opportunity

Because of these expenses, economists at the Federal Reserve Bank of Minneapolis estimate that every \$1 of investment in helping low-income kids access high quality early education yields about \$16 in benefits to society.

For this reason, Minnesota Early Learning Foundation (MELF) leaders sometimes refer to low-income children as “high-return” children, because helping them succeed delivers an especially high return-on-investment (ROI).

But to get that ROI, our investments must be directed to the kind of high quality early education that actually prepares kids for kindergarten. Investing in low quality not only doesn’t produce high returns, there is evidence that it sets children back.

So, as the commercial used to say, “quality is job one.” Increasing investments before reforms are in place to target investments to early education quality does a disservice to children and taxpayers.

Our investments must be directed to the kind of high quality early education that actually prepares kids for kindergarten. Investing in low quality not only doesn’t produce high returns, there is evidence that it sets children back.

## MELF

In 2005, Minnesota business and non-profit leaders formed the Minnesota Early Learning Foundation and raised \$20 million in private funding to learn more about how to improve early education quality.

MELF’s leaders weren’t players in the child care sector, so they had no prejudices on the subject, and no vested interest to protect. They also turned down government funding to remain independent of political influences.

From the beginning, the MELF Board was determined to be an “honest broker” in the early education debate.



MELF's sole focus: Determine effective and affordable ways to improve early education quality, so more kids would be ready for kindergarten.

To learn about what works, MELF piloted several approaches for improving early education quality in a number of Minnesota communities—Saint Paul, Minneapolis, Wayzata and Nicollet and Blue Earth counties.

### The Parent Aware Ratings

Through a rigorous evaluation of the pilots, MELF found a quality rating and improvement system (QRIS) to be an especially effective and efficient reform tool. In the pilots, the Parent Aware Ratings were a simple-to-use one- to four-star rating system for helping parents find the early care and education providers in their community who were using the best practices for preparing kids for kindergarten ([www.parentawareratings.org](http://www.parentawareratings.org)).

Some of the evidence-based best practices tracked included regular communication with parents, tracking each child's progress in learning, using evidence-based teaching materials and strategies and improving teacher training and education.

The ratings were voluntary, but child care providers who volunteered to be rated were rewarded with: 1) access to Parent Aware quality coaches and grants to help them implement best practices, 2) the business of parents using the Ratings in their shopping, 3) the business of parents using a new scholarship program and 4) marketing support.

The Parent Aware pilot represented the most market-based approach ever used in the nation. This is a reward model, not a regulatory model. Market forces, not government mandates, drive quality improvements.

While 36 other states use QRIS, the Parent Aware pilot represented the most market-based approach ever used in the nation.



Unlike other states, the Parent Aware Ratings were aggressively marketed to parents through yard signs, window clings, banners, mailings, press releases, a searchable website, a multi-lingual referral phone line, radio ads and online ads. This marketing encouraged parents to use the Parent Aware Ratings in their early care and education shopping, subsequently providing market rewards to providers who volunteered to be rated.

In other words, this is a reward model, not a regulatory model. Market forces, not government mandates, drive quality improvements.

Overall, MELF found the Parent Aware ratings to be a remarkably versatile reform tool.

- For parents, Parent Aware served as a sort of Consumer Reports-type resource to better inform their shopping.
- For providers, the rating system provided a clear quality improvement roadmap, and a host of rewards.
- For taxpayers, the Ratings could serve as a warrantee to ensure their tax dollars don't flow to providers who are not using school readiness best practices.

## Scholarships

Another central reform that proved especially promising in the MELF-funded pilots was a scholarship model tested in Saint Paul.

Scholarships were designed to help low-income children access high quality early care and education. But the scholarships were different than traditional government child care programs in fundamental ways.

- The scholarships were streamlined, involving less paperwork for parents and providers.
- They were portable. Families could take the scholarship from provider to provider without losing eligibility.
- They were empowering. Families viewed the funds as a scholarship for early learning, not a welfare program.
- Finally, they were focused on high quality early learning. Unlike traditional government programs, the scholarships could only be used with providers who had strong Parent Aware Ratings.

## Reforms Effective in Pilots

MELF's outside evaluators conducted a series of evaluations of the piloted reforms. All MELF research reports are available at [www.melf.us](http://www.melf.us), but these are among the most significant findings:

- **High-Return Kids Moved Into Proven Quality.** The coupling of the Parent Aware Ratings and the scholarship program greatly increased low-income/high-return kids' access to high-quality programs. Prior to receiving a scholarship, the majority of children were being cared for in unlicensed care (57%). After receiving a scholarship, all (100%) children were attending a program that could demonstrate, thanks to the Ratings, that they offered high quality early education.

Among those child care providers who have volunteered to be rated, 92% say that the Parent Aware program improved their quality.



- **Ratings Effectively Convinced Providers to Improve Quality.** The Ratings and the rewards associated with them successfully convinced providers to improve their early education quality. Over a two-year period in Saint Paul, the number of 3- and 4-star rated programs in and near the pilot area increased more than 55 percent. Throughout the pilot areas, the number of rated providers increased each year the Ratings were in use. Finally, 63% of fully rated providers improved their ratings the second time they sought them.
- **Rated Providers Used Grants to Improve Quality.** Quality improvement grant funds were used for improving the learning environment (58%), purchasing curriculum and assessment tools (33%) and covering the tuition for non-scholarship children (21%).
- **Rated Providers Said Parent Aware Helped Them.** Among those child care providers who have volunteered to be rated, 92% say that the Parent Aware program improved their quality, and over time more are volunteering (over 400 so far).
- **All Types of Providers Improved.** All types of programs, including smaller licensed home-based providers, proved able to achieve high ratings. On average, licensed family child care providers gained a full star upon re-rating, while center-based programs saw a one-half star improvement.



- **Scholarships Supported Continuity of Care.** An amazing 93% of providers viewed the scholarships as helping children stay enrolled in high-quality programs (compared to 70% for traditional government assistance).
- **Scholarships Reduced Provider Paperwork.** Almost all (95%) of the providers caring for families with scholarships said that the paperwork and administrative processes associated with scholarships were minimally disruptive to services, compared to 64% who said that of traditional government assistance (Child Care Assistance Program, or CCAP).
- **Teaching Materials and Strategies Needed Improvement Most.** Rated programs were making the most progress in implementing best practices in the "Family Partnerships" category. Rated providers had the most work to do in the "Teaching Materials and Strategies" category, which includes use of a research-based curriculum that the provider chooses, as well as the effectiveness of adult-child interactions.
- **Ads Increased Online Ratings Use, But Steady Promotion Needed.** About 40,000 unique visitors visited the Parent Aware Ratings search website. Visitors spiked by about 300% when a brief advertising campaign was piloted. However, only about 25% of parents with a child in a rated program had heard of Parent Aware, indicating that an ongoing multi-year marketing effort is needed to more fully tap into market forces.
- **Reforms Have Overwhelming Public Support.** A December 2010 MELF-commissioned survey found:
  - 96% of Minnesotans agreed that, "parents should have access to the best available information to help them find the best places for preparing children for kindergarten."

- An overwhelming majority (73%) agreed that “we should only allow tax dollars to be spent on early childhood education providers who have proven they are effective in preparing children for kindergarten.”
  - Overall, 82% agreed that “it is important for legislators to find ways to improve children’s kindergarten readiness, even if additional funding is not available.”
- Children in child care settings with high Parent Aware Ratings showed significant gains in kindergarten readiness measures.**
- **22,000 Children Were in Programs with Commitment to Quality.** At least 22,000 Minnesota kids, both low-income and non-low-income, were served in programs committed to quality, as demonstrated by their Parent Aware Rating.
  - **Low-income Kids Made Greater Gains.** In terms of language and literacy measures, low-income children in rated programs made greater progress than the full sample of children.
  - **Kids in Rated Programs Making Strong Gains.** Children in child care settings with high Parent Aware Ratings showed significant gains in kindergarten readiness measures, such as expressive and receptive vocabulary, phonological awareness, print knowledge and social competence. This is the most important finding of all.

### MELF Policy Recommendations

Based on these extraordinary findings, MELF worked with a bipartisan group of legislators and a broad community coalition on an early education reform package—Senate File 331 and House File 669. The central elements of the 2011 reform package were:

- **Parent Aware Ratings.** The legislation called for making the Parent Aware quality rating and improvement system available to providers and families statewide.

- **Scholarships.** The proposed legislation called for offering streamlined scholarships targeted to low-income Minnesota children. The scholarships could only go to highly rated child care providers.
- **Tax Incentives.** To further reward quality improvement, the legislation proposed three tax incentives for 1) child care providers who volunteer to enter Parent Aware; 2) child care workers who improve their education and stay on the job at rated programs and 3) private donors supporting quality improvement efforts and/or scholarships.
- **A Vision For Future Streamlining.** The proposal also required that the state government recommend options for making the current system of thirty-four child care and early education related revenue streams more streamlined, accountable and focused on early learning.
- **Reform Before New Funding.** Minnesota was facing a \$6 billion budget shortfall in 2011, but the reform bill was not dependent on new appropriations. MELF recommended that funding from existing programs should be shifted to cover the cost of the reforms. Moreover, MELF recommended that new funding not be put into the child care system until the reforms were enacted. It wanted to ensure that new funding would go to the kind of high quality early education that can produce a strong return-on-investment.

Beyond the legislation, the public sector also offered to support the reform initiative.

- **Public-Private Partnership.** If the state government enacted the early education reforms, Minnesota business and non-profit leaders pledged to raise millions of dollars in private funding for a new non-profit group Parent Aware for School Readiness (PASR, pronounced "passer").
  - PASR would market the Ratings to parents, a critically important step for making this a truly market-based, parent-empowered approach. The public sector is unwilling and ill-equipped to conduct such a multi-year Parent Aware marketing campaign, making the private sector role crucial.

- Anticipating that political pressure would mount to weaken rating standards, the more politically insulated PASR would also fight to keep the rating standards strong.
- Finally, the new organization would regularly evaluate the rating standards and recommend evidence-based improvements as needed.

### 2011 Legislature Fails To Act

The MELF reforms were supported by all three major political parties' 2010 gubernatorial candidates, the Minnesota Chamber of Commerce, the Minnesota Business Partnership, MinnCAN (the Minnesota Campaign for Achievement Now), a coalition of respected non-profits, a bipartisan group of legislators and an overwhelming majority of Minnesotans from all parties and all regions of the state.

Despite this, the reforms were blocked by a relatively narrow proportion of the Legislature. A small scholarship program was enacted, but MELF opposed the approach because it did not tie scholarships to early education quality.

### Governor Enacts Foundational Reforms

After the legislative session, Governor Mark Dayton acted to extend and expand Parent Aware, and link the newly adopted scholarship funding to quality ratings.

As a result of the Governor's leadership, private leaders agreed to move ahead to create and fund the new Parent Aware for School Readiness group.

While these were critical steps in the direction of reforming Minnesota's early childhood system, they were only the beginning of what is needed to ensure all Minnesota children enter kindergarten ready for success.

Therefore, Minnesota still has much reform work to do.





## EARLY EDUCATION REFORM BLUEPRINT

From its inception in 2005, MELF pledged to its funders and the community that it would sunset at the end of 2011. While MELF is keeping that pledge, the need to reform the early education system remains as pressing as ever.

The MELF Board of Directors recommends that Minnesota leaders in the public and private sector partner over the coming months and years to swiftly implement a very specific Early Education Reform Blueprint:

### Private Sector To-Do List

- ✓ Form non-governmental Parent Aware for School Readiness (PASR) group.
- ✓ Raise non-governmental money to adequately fund PASR work.
- ✓ Through PASR, fund parent-targeted advertising and promotions to empower parents and create market rewards for rated providers.
- ✓ Through PASR, use evaluation results to recommend continuous improvement of the rating system.
- ✓ Fight any efforts to weaken rating standards.
- ✓ Through employers, encourage parents to focus at home on their child's school readiness, including use of the MELF-funded [www.IsYourChildReady.com](http://www.IsYourChildReady.com) tool.



- ✓ Expand the size and level of commitment of the business coalition supporting reforms.
- ✓ Speak out in favor of the portions of the MELF reform agenda that were not passed in 2011.
  - o The three tax credits to reward quality improvement and encourage private investment.
  - o Reforming existing government child care and early education programs so that they are more streamlined (for parents and providers), accountable and focused on school readiness.
- ✓ After quality improvement reforms are in place, speak out in favor of improving low-income kids' access to quality programs.

### Public Sector To-Do List

- ✓ Make the Parent Aware Ratings available to all Minnesota parents, providers and children within three years.
- ✓ Make Parent Aware simple and easily accessible for parents.
- ✓ Make the quality improvement system simple and easily accessible for providers.
- ✓ Link the new scholarships to Parent Aware and make them simple and accessible for parents and providers.
- ✓ Resist pressure to weaken evidence-based Parent Aware Ratings standards.

- ✓ Strengthen Parent Aware Ratings standards whenever research supports stronger standards.
- ✓ Make the current government child care programs much more streamlined (for parents and providers), accountable and focused on school readiness.
- ✓ Seek federal Race to the Top grant to fund an acceleration of reforms.
- ✓ Enact the three tax credits MELF proposed in 2011 to reward quality improvement and encourage private investment.
- ✓ After quality improvement reforms are in place, invest in improving low-income kids' access to quality.

### Time To Build

It's just as true today as it was when MELF was launched in 2005: Half of Minnesota children start kindergarten behind, and too many never catch up.

Minnesota can't rest until that changes, so it's time to get to work.

## Thanks

The MELF initiative could not have succeeded without the following partners.

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- Child Trends
- University of Minnesota's
  - Center for Early Education and Development (CEED)
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- SRI International
- Wilder Research

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  - Sen. Carla Nelson
- GOP gubernatorial nominee Tom Emmer
- IP gubernatorial nominee Tom Horner
- Minnesota Chamber of Commerce
- Minnesota Business Partnership
- MinnCAN (Minnesota Campaign for Achievement Now)
- Minnesota Early Childhood Funders Network
- Minnesota's Future alliance

#### Parent Aware Quality Implementation Team

- Minnesota Department of Human Services
- Minnesota Department of Education
- Minnesota Child Care Resource and Referral Network

- Resources for Child Caring
- Child Care Resource & Referral
- Metropolitan State University's Minnesota Center for Professional Development
- University of Minnesota Center for Early Education and Development

#### Saint Paul Early Childhood Scholarship Pilot

- Federal Reserve Bank of Minneapolis
- City of Saint Paul Mayor Chris Coleman's Office
- Resources for Child Caring
- Saint Paul-Ramsey County Department of Public Health
- Minnesota Department of Human Services

#### Community Grantees

- Anoka Healthy Start Partnership
- Autism Society of Minnesota
- Bloomington Public Schools
- Caring for Kids Initiative (CfKI) (Wayzata Public Schools)
- Five Hundred Under Five/Minneapolis Youth Coordinating Board (North Minneapolis)
- Joyce Preschool
- Minnesota Head Start Association
- Parents as Teachers (ECFE programs at Waseca, Saint Paul and Anoka-Hennepin Public Schools)
- Saint Paul Public Schools Project Early Kindergarten
- Suburban Ramsey Family Collaborative (Moundsvew, North Saint Paul, Roseville and White Bear Lake Public Schools)
- Wilder Research Family Literacy and School Readiness Study

#### Hundreds of Early Educators and Thousands of Families in MELF Pilot Areas









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