



STATE OF DELAWARE
 DEPARTMENT OF SAFETY AND HOMELAND SECURITY
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TO: Honorable James N. Mosley
 Cabinet Secretary, DSHS

FROM: Captain Daniel K. Meadows
 Criminal Intelligence Unit

THROUGH: Colonel Nathaniel McQueen, Jr.
 Superintendent

THROUGH: Major John R. Evans
 Special Operations Officer

RE: Cellebrite USA – Sole Source Waiver

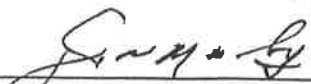
DATE: April 15, 2016

Attached for your review is an update to the existing Cellebrite USA Sole Source approval request. DAG Rae Mims approval memo is attached.

Recommendation:

Approve/Disapprove: MAS  Date: 4/18/16
 Major John R. Evans, Special Operations Officer DSP

Approve/Disapprove:  Date: 04/21/16
 Colonel Nathaniel McQueen, Jr., Superintendent DSP

Approved/Disapproved:  Date: 4-26-16
 Hon. James N. Mosley, Cabinet Secretary

DELAWARE STATE POLICE
Criminal Intelligence and Homeland Security Section

April 15, 2016

MEMORANDUM

TO: The Honorable James N. Mosley
Secretary, Department of Safety and Homeland Security

FROM: Captain Daniel K. Meadows
Officer-in-Charge

THROUGH: Major John R. Evans
Special Operations Officer

THROUGH: Colonel Nathaniel McQueen Jr.
Superintendent

RE: Sole Source Waiver-Cellebrite USA

The Delaware State Police High Technology Crimes Unit currently uses the UFED forensic examination system manufactured by Cellebrite USA. UFED provides investigators with an effective and efficient means to analyze the contents of legally seized cell phones and other devices for investigative purposes.

Cellebrite USA, Corporation is the sole developer and provider of the UFED Forensic System. Cellebrite USA Corporation was established in 1999. Cellebrite USA is incorporated in the state of Delaware and its' U.S. & Canadian operations are based in Glen Rock, NJ. Cellebrite USA has been selling direct for the past 11 years and they do not sell to any first source, GSA or other resellers.

With over 55 carriers in the U.S. and over 100 worldwide they are the exclusive provider of mobile synchronization systems for Verizon Wireless, AT&T, Sprint/Nextel, T-Mobile, Metro PCS, Western Wireless, US Cellular, Cricket Communications as well as thousands of privately held cellular retailers.

The Cellebrite UFED System is the only hand-held, cellular exploitation device worldwide that requires no PC connected phone drivers. The UFED system will quickly extract phonebook pictures, videos, SMS messages, call history, PSN/IM information, and deleted SMS/call histories off the SIM/USIM for rapid analysis. Cellebrite supports all the major technologies (TDMA, CDMA, GSM, IDEN) including , Smartphone operating systems and PDAs (Apple iPhone, Blackberry, Google Android, Microsoft Mobile, Palm and Symbian) for over 95% of all handset models worldwide.

Cellebrite's advantage is its extraction speed, intuitive user interface that is operable with little to no training. With exclusive nationwide carrier agreements they are receiving pre-

~~production handset and source codes from the cell phone manufacturer 2 months prior to retail launch which is a major advantage for reseller development.~~

The Delaware State Police High Technology Crimes Unit is currently using the physical analyzer function of Cellebrite technology to conduct forensic exams within the High Technology Crimes Lab. The dongles that facilitate access will expire in the coming months. The technology is proprietary and no other vendor in the market can supply this item to retain functionality. We are also currently seeking the expansion of our deployment of this tool to an evidence detection unit at Troop 2. The ability to access data as described in this document is the fundamental purpose of the High Technology Crimes Lab and the failure to retain this capability can put potential victims of child sexual exploitation in harms way. No other vendor can offer this item.

DAG Rae Mims advised that purchasing these goods and services falls within the sole source exception because there is only one source for the required contract, no other type of goods or service will satisfy the requirements of the agency and no reasonable alternative sources exist. 29 Del. C. Section 6904(i).

APPROVED



The Honorable James N. Mosley
Secretary, Department of Safety and Homeland Security

Date 4/26, 2016