



GLOBAL CLIMATE COALITION

GCC MEMORANDUM

DATE: November 27, 1991
TO: Interested Parties
FROM: John Cohen, *[Signature]* WAM
RE: Global Climate Coalition Information

Thank you for requesting information on the Global Climate Coalition (GCC). I've enclosed a GCC membership list and a comprehensive Coalition policy statement. As you may be aware, the GCC is in the process of formalizing to become a more structured organization with much broader resources. I've included background information that explains the formalization process and the direction the new organization is taking. The formalization process is nearly completed, and, if you're interested, I will be able to send you additional information about the GCC soon.

Once again, thank you for your interest in the Global Climate Coalition. Please let me know if you have any additional questions or if you would like additional information on the new formalized Coalition.



GLOBAL CLIMATE COALITION

GLOBAL CLIMATE COALITION MEMBERSHIP

(As of November 18, 1991)

Board-Level

American Electric Power Service Corporation
American Iron & Steel Institute
American Mining Congress
American Petroleum Institute
Amoco Corporation
Association of American Railroads
Association of International Automobile Manufacturers
Atlantic Richfield Company
Chemical Manufacturers Association
CSX Transportation, Inc.
Dow Chemical Company
Du Pont Company
Eastman Kodak Company
Edison Electric Institute
ELCON
Enron
Illinois Power Company
Kaiser Aluminum & Chemical Corporation
Motor Vehicle Manufacturers Association of the United States
National Association of Manufacturers
National Coal Association
Ohio Edison
Phillips Petroleum Company
Process Gas Consumers Group
Southern Company
Texaco, Inc.
Union Electric Company
U.S. Chamber of Commerce

General Membership

Aluminum Association, Inc.
American Gas Association
Armco, Inc.

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Association of Home Appliance Manufacturers
BP America, Inc.
Carolina Power & Light
Consumers Power
Drummond Company, Inc.
Duke Power Company
LTV Steel Company, Inc.
National Lime Association
National Rural Electric Cooperative Association
Pennsylvania Power & Light Company
Portland Cement Association
Rubber Manufacturers Association
Shell Oil Company
Union Carbide Corporation
U.S. Council for Energy Awareness*

*New Member



GLOBAL CLIMATE COALITION

GLOBAL CLIMATE COALITION: A PROPOSAL TO REORGANIZE AND STAFF THE COALITION

To provide the essential services to the U.S. business community described in the case statement (see attached case statement memorandum), the Global Climate Coalition has developed the reorganization and staffing proposal set out on the following pages. Staffing will be for a full time executive director and an administrator. The vastly streamlined organizational structure will include a Board of Directors and an Operating Committee who will represent a broad industry balance and make key policy decisions.

The suggested dues structure provides an opportunity for general membership at \$2,500 per year or Board of Directors/Operating Committee memberships ranging from \$10,000 to \$20,000 per year for corporations, and from \$5,000 to \$20,000 for trade associations, depending upon revenue category. The start-up budget is tentative; ad hoc funding may be required for special projects such as economic impact and scientific studies, etc. To implement the staffing recommendations proposed by the Coalition full dues support is required.

December 18, 1990

GCC ORGANIZATION AND STAFFING PROPOSAL

The Coalition has functioned under NAM's 501(C)(6) tax exemption and will file for its own 501(C)(6) exemption once organized.

I. BOARD OF DIRECTORS

- Board sets policy for the Global Climate Coalition and approves budget.
- Board to be composed of CEOs or senior officers of company or trade association.
- The Board shall initiate operation when it has membership from at least eight representatives from key industry sectors, such as:

Aluminum	Electric Utilities
Appliance	Gas Industry
Autos	Paper
Chemical	Petroleum
Coal	Steel
Electronics	Plastics
Broad Based Business	Nuclear

- No limit on size of Board. Eligibility to serve on Board keyed to dues structure based on gross revenues. (See IX)
- Board meets as necessary to build on high-level dialogue between business and government leaders and set long term goals.
- Board elects chair for one year term. Chair can serve maximum of two consecutive terms.

II. OPERATING COMMITTEE

A. Size and Composition

- Operating Committee members shall number not more than 18, with not more than one representative from each board member.

- Mix of companies and associations shall be decided by Board of Directors and reflect diverse elements of U.S. industry, as described in the bylaws.
- Operating Committee should have broadly balanced representation from key industry sectors, such as:

Aluminum	Electric Utilities
Appliance	Gas Industry
Autos	Paper
Chemical	Petroleum
Coal	Steel
Electronics	Plastics
Broad Based Business	Nuclear

B. Committee Chairs

- Standing and ad hoc committees shall be chaired by operating committee members. Other committee members may come from general membership. General members may serve as committee vice chairs.

III. SELECTION OF OPERATING COMMITTEE

- The Board selects candidates (not to exceed 18) to serve on Operating Committee. General membership ratifies by simple majority of members present.
- The Operating Committee selects chair and vice chair for approval by Board. Operating Committee chair and vice chair serve one year terms, not to exceed two consecutive terms.
- Operating Committee chair reports to the Board chair.
- Vice chair serves as chair in the absence of chair.
- Vacancies on Operating Committee are filled by the Board to reflect the need for industry diversity.

IV. TERMS OF THE OPERATING COMMITTEE MEMBERS

- Operating committee members serve staggered three year terms. One-third of the Committee will be elected each year after the first year.

- Selection of terms of first, second and third year Operating Committee members will be decided by a lottery.
- So as to insure some turnover, Operating Committee members shall be ineligible for reelection for one year after serving three year terms.

V. POLICY DEVELOPMENT AND DISPUTE RESOLUTION

A. Clearance Procedures

- Operating Committee recommends policies to Board consistent with general purposes and principles.
- Operating Committee prepares bylaws for Board approval.
- Operating Committee prepares statement of general purposes and principles.
- General membership ratifies statement of general purposes and principles and approves changes to them when necessary.
- Operating Committee has broad authority to clear letters and testimony, set lobbying objectives, fund projects, hire staff and consultants and make administrative decisions.
- Chair of Operating Committee has delegated authority to act on behalf of Operating Committee. Such actions must be consistent with established Coalition policy and should include consultation with appropriate committee(s).

B. Voting

- Operating Committee endeavors to work by consensus.
- Absent consensus, matters in dispute may be referred to the board. The Board shall establish procedures for consideration and disposition of such disputed matters. Voting by fax allowed.

VI. GENERAL MEMBERSHIP

- The Global Climate Coalition will operate according to a set of principles and bylaws.

- Membership eligibility will be determined by Operating Committee in accordance with bylaws.
- A general membership group will be created comprised of one member representative from each dues-paying trade association and company that agree to support coalition principles and pay annual dues proposed by Operating Committee, approved by Board of Directors and ratified by the full membership.
- General membership will meet quarterly.
- No limit will be set on size of general membership.
- General members are eligible to participate on committees.

VII. STAFFING RECOMMENDATIONS

Whether the Coalition will be able to implement the recommended staffing proposal depends upon the level of dues support. If the level of support warrants an immediate search for an Executive Director and an Administrator, the process will be initiated as soon as possible.

If the level of first year dues commitments will only support one permanent staff member, the Board can then decide whether to start a search for an Executive Director or an Administrator. If only the position of Administrator can be filled, the Coalition must continue to rely heavily on existing voluntary efforts, particularly of a company-volunteered chairman/spokesperson, reducing the effectiveness of the organization.

- **Executive Director/Spokesperson**
 - Salary: \$140,000 - 180,000 plus benefits
 - Experienced corporate or trade association executive
 - Act as full-time director and spokesperson for the Coalition
 - Should have strong Capitol Hill, Executive Branch and international experience and/or contacts
- **Administrator**
 - Salary: \$50,000 - 70,000 plus benefits
 - Role limited to day-to-day administrative activities
- **Secretary**
 - Salary: \$30,000 plus benefits

VIII. TENTATIVE START-UP EXPENSE BUDGET

	<u>RANGE</u>	
	Low Estimate	High Estimate
	(In thousands)	
● Office Operation with loaned space	\$ 40	- 50
● Office Operation with rented space	\$ 100	- 125
● Executive Director	\$ 140	- 180
● Administrator	\$ 50	- 70
● Travel, entertainment reimb.	\$ 30	- 60
● Secretary	\$ 30	- 30
● Scientific and Economic Research	\$ 100	- 100
● Public relation/media counsel	\$ 75	- 100
● Legal counsel	\$ 100	- 150
● Other	\$ 20	- 30
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Totals:	\$ 585	- 770 (Loaned Space)
	\$ 645	- 845 (Rented Space)

IX. ANNUAL DUES STRUCTURE

General Membership Level: \$2,500

Sustaining Membership Levels:

Associations

If less than \$1 million in revenues:	\$ 5,000
If between \$1 and \$10 million in revenues:	\$15,000
If greater than \$10 million:	\$20,000

Associations dues can be paid with in-kind contributions for specific contributions as approved by the Board.

Sustaining Membership Levels Continued:

Companies

If less than \$1 billion in revenues:	\$10,000
If between \$1 and \$5 billion in revenues:	\$15,000
If greater than \$5 billion in revenues:	\$20,000

X. TRANSITION

Until the Operating Committee is established, existing Steering Committee chair, vice chair and subcommittee chairs will have the option of continuing in their posts. Efforts also could be made to obtain loaned services from an existing company or trade association executive until full-time staff is secured.