



State of Georgia
Purchase Proposal Quote - Tabulation Method 1
Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
Tabulation Hardware for Polling Locations			
Model DS200 (For Use At Polling Locations):			
2,735	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and 4GB Jump Drive)	\$5,750.00	\$15,726,250.00
ExpressVote Ballot Marking Device:			
2,735	ExpressVote BMD Terminal (Includes Terminal, Soft-Sided Case, Internal Backup Battery, ADA Keypad, Headphones, 4GB Flash Drive and Power Supply with AC Cord)	\$3,500.00	\$9,572,500.00
Tabulation Hardware for Absentee By-Mail Voting			
Model DS200 (For Absentee By-Mail Voting):			
190	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and 4GB Jump Drive)	\$5,750.00	\$1,092,500.00
Model DS450 High Speed Digital Image Scanner:			
10	Model DS450 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Two (2) 8GB Thumb Drives, and Initial Annual License Fee)	\$49,950.00	\$499,500.00
Model DS850 High Speed Digital Image Scanner:			
4	Model DS850 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Three (3) 8GB Thumb Drives, and Initial Annual License Fee)	\$111,500.00	\$446,000.00
Tabulation Software			
159	ElectionWare Software - Reporting with Media Burn Capability (For County Use)		No Charge Upgrade
1	ElectionWare Software - PYO Standard with English and Spanish Language Synthesized Voice Files (For State Use)		No Charge Upgrade
X	1 Year Hardware and Software Warranty		Included
X	Customer Discount		(\$4,500,000.00)
Total Purchase Solution			\$22,836,750.00

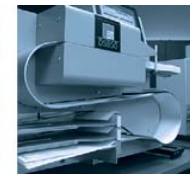
Total Purchase Solution Notes:

1. ES&S is able to provide lease financing for the Total Purchase Solution through its affiliate, Nationwide Capital. Payment terms are negotiable between the parties.
2. Training days, project management days, and election support events are not included in the Total Purchase Solution price above. Quantities for those services will depend on specific Customer needs. ES&S's current pricing for those services are listed below:
 - Training Services:** \$1,700.00 Per Day
 - Project Management Services:** \$1,700.00 Per Day
 - Election Support Events:** \$4,675.00 Per Event (One Event includes a person on-site the day before, day of, and day after an election)
3. The Total Purchase Solution Price above does not include a 3rd Party Election Management System (EMS) which will be required to run ElectionWare software. Election Management Systems are highly configurable and can be purchased through ES&S which will be priced per quote dependant upon county and state needs. The estimated price for an Election Management System and installation fees are listed below:
 - County EMS Configuration with One (1) Workstation and One (1) Printer:** \$2,247.00 per County
 - State EMS Configuration with One (1) Workstation and One (1) Printer:** \$2,659.00
 - Pre-Delivery EMS Configuration:** \$1,300.00 Per Day
4. The Total Purchase Solution Price above does not include tabulation hardware installation. If installation of the tabulation equipment is required, below is the current per unit pricing for installation if performed by ES&S personnel:
 - Model DS200:** \$115.00 Per Unit
 - ExpressVote Ballot Marking Device:** \$105.00 Per Unit
 - Model DS450:** \$1,925.00 for the 1st Unit, \$1,000.00 for each additional Unit
 - Model DS850:** \$1,925.00 for the 1st Unit, \$1,000.00 for each additional Unit
5. The Total Purchase Solution Price above does not include shipping & handling.

Optional Items

1	DS200 Tote Bin	\$225.00 per unit
1	ExpressVote Printer (For Printing of ExpressVote Activation Cards)	\$725.00 per unit

Note: Optional Items pricing does not include shipping & handling



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Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
Annual Post-Warranty License and Maintenance and Support Fees (Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)			
Annual Post-Warranty Hardware Maintenance and Support Fees:			
2,925	HMA DS200 - Bronze Coverage (Depot Repair Only)	\$110.00	\$321,750.00
2,735	HMA ExpressVote BMD - Bronze Coverage (Depot Repair Only)	\$75.00	\$205,125.00
10	HMA DS450 - Silver Coverage (Maintenance Once Every 24-Months)	\$1,895.00	\$18,950.00
4	HMA DS850 - Silver Coverage (Maintenance Once Every 24-Months)	\$2,525.00	\$10,100.00
Annual Post-Warranty Firmware License and Maintenance and Support Fees:			
2,925	Firmware License - DS200	\$80.00	\$234,000.00
2,735	Firmware License - ExpressVote	\$65.00	\$177,775.00
10	Firmware License - DS450	\$1,575.00	\$15,750.00
4	Firmware License - DS850	\$1,575.00	\$6,300.00
Annual Post-Warranty Software License and Maintenance and Support Fees:			
159	ElectionWare Software - Reporting with Media Burn Capability (For County Use)	\$8,165.00	\$1,298,235.00
1	ElectionWare Software - PYO Standard with English and Spanish Language Synthesized Voice Files (For State Use)	\$51,810.00	\$51,810.00
Total Annual Post-Warranty License and Maintenance and Support Fees			\$2,339,795.00



State of Georgia
Purchase Proposal Quote - Tabulation Method 2
Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
Tabulation Hardware for Polling Locations			
Model DS200 (For Use At Polling Locations):			
2,735	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and 4GB Jump Drive)	\$5,750.00	\$15,726,250.00
ExpressVote Ballot Marking Device:			
27,000	ExpressVote BMD Terminal (Includes Terminal, Soft-Sided Case, Internal Backup Battery, ADA Keypad, Headphones, 4GB Flash Drive and Power Supply with AC Cord)	\$3,500.00	\$94,500,000.00
Tabulation Hardware for Absentee By-Mail Voting			
Model DS200 (For Absentee By-Mail Voting):			
190	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and 4GB Jump Drive)	\$5,750.00	\$1,092,500.00
Model DS450 High Speed Digital Image Scanner:			
10	Model DS450 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Two (2) 8GB Thumb Drives, and Initial Annual License Fee)	\$49,950.00	\$499,500.00
Model DS850 High Speed Digital Image Scanner:			
4	Model DS850 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Three (3) 8GB Thumb Drives, and Initial Annual License Fee)	\$111,500.00	\$446,000.00
Tabulation Software			
159	ElectionWare Software - Reporting with Media Burn Capability (For County Use)		No Charge Upgrade
1	ElectionWare Software - PYO Standard with English and Spanish Language Synthesized Voice Files (For State Use)		No Charge Upgrade
X	1 Year Hardware and Software Warranty		Included
X	Customer Discount		(\$12,265,000.00)
Total Purchase Solution			\$99,999,250.00

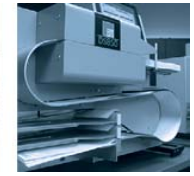
Total Purchase Solution Notes:

- ES&S is able to provide lease financing for the Total Purchase Solution through its affiliate, Nationwide Capital. Payment terms are negotiable between the parties.
- Training days, project management days, and election support events are not included in the Total Purchase Solution price above. Quantities for those services will depend on specific Customer needs. ES&S's current pricing for those services are listed below:
Training Services: \$1,700.00 Per Day
Project Management Services: \$1,700.00 Per Day
Election Support Events: \$4,675.00 Per Event (One Event includes a person on-site the day before, day of, and day after an election)
- The Total Purchase Solution Price above does not include a 3rd Party Election Management System (EMS) which will be required to run ElectionWare software. Election Management Systems are highly configurable and can be purchased through ES&S which will be priced per quote dependant upon county and state needs. The estimated price for an Election Management System and installation fees are listed below:
County EMS Configuration with One (1) Workstation and One (1) Printer: \$2,247.00 per County
State EMS Configuration with One (1) Workstation and One (1) Printer: \$2,659.00
Pre-Delivery EMS Configuration: \$1,300.00 Per Day
- The Total Purchase Solution Price above does not include tabulation hardware installation. If installation of the tabulation equipment is required, below is the current per unit pricing for installation if performed by ES&S personnel:
Model DS200: \$115.00 Per Unit
ExpressVote Ballot Marking Device: \$105.00 Per Unit
Model DS450: \$1,925.00 for the 1st Unit, \$1,000.00 for each additional Unit
Model DS850: \$1,925.00 for the 1st Unit, \$1,000.00 for each additional Unit
- The Total Purchase Solution Price above does not include shipping & handling.

Optional Items

1	DS200 Tote Bin	\$225.00 per unit
1	ExpressVote Printer (For Printing of ExpressVote Activation Cards)	\$725.00 per unit

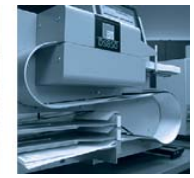
Note: Optional Items pricing does not include shipping & handling



State of Georgia
Purchase Proposal Quote - Tabulation Method 2
 Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
Annual Post-Warranty License and Maintenance and Support Fees			
(Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)			
Annual Post-Warranty Hardware Maintenance and Support Fees:			
2,925	HMA DS200 - Bronze Coverage (Depot Repair Only)	\$110.00	\$321,750.00
27,000	HMA ExpressVote BMD - Bronze Coverage (Depot Repair Only)	\$75.00	\$2,025,000.00
10	HMA DS450 - Silver Coverage (Maintenance Once Every 24-Months)	\$1,895.00	\$18,950.00
4	HMA DS850 - Silver Coverage (Maintenance Once Every 24-Months)	\$2,525.00	\$10,100.00
Annual Post-Warranty Firmware License and Maintenance and Support Fees:			
2,925	Firmware License - DS200	\$80.00	\$234,000.00
27,000	Firmware License - ExpressVote	\$65.00	\$1,755,000.00
10	Firmware License - DS450	\$1,575.00	\$15,750.00
4	Firmware License - DS850	\$1,575.00	\$6,300.00
Annual Post-Warranty Software License and Maintenance and Support Fees:			
159	ElectionWare Software - Reporting with Media Burn Capability (For County Use)	\$8,165.00	\$1,298,235.00
1	ElectionWare Software - PYO Standard with English and Spanish Language Synthesized Voice Files (For State Use)	\$51,810.00	\$51,810.00
Total Annual Post-Warranty License and Maintenance and Support Fees			\$5,736,895.00



State of Georgia
Purchase Proposal Quote - Tabulation Method 3
 Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
Tabulation Hardware for Polling Locations			
Model DS200 (For Use At Polling Locations):			
2,735	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and 4GB Jump Drive)	\$5,750.00	\$15,726,250.00
ExpressVote Ballot Marking Device:			
5,300	ExpressVote BMD Terminal (Includes Terminal, Soft-Sided Case, Internal Backup Battery, ADA Keypad, Headphones, 4GB Flash Drive and Power Supply with AC Cord)	\$3,500.00	\$18,550,000.00
Tabulation Hardware for Absentee By-Mail Voting			
Model DS200 (For Absentee By-Mail Voting):			
190	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and 4GB Jump Drive)	\$5,750.00	\$1,092,500.00
Model DS450 High Speed Digital Image Scanner:			
10	Model DS450 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Two (2) 8GB Thumb Drives, and Initial Annual License Fee)	\$49,950.00	\$499,500.00
Model DS850 High Speed Digital Image Scanner:			
4	Model DS850 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Three (3) 8GB Thumb Drives, and Initial Annual License Fee)	\$111,500.00	\$446,000.00
Tabulation Software			
159	ElectionWare Software - Reporting with Media Burn Capability (For County Use)		No Charge Upgrade
1	ElectionWare Software - PYO Standard with English and Spanish Language Synthesized Voice Files (For State Use)		No Charge Upgrade
X	1 Year Hardware and Software Warranty		Included
X	Customer Discount		(\$4,765,000.00)
Total Purchase Solution			\$31,549,250.00

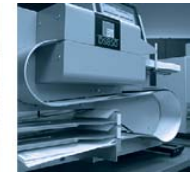
Total Purchase Solution Notes:

- ES&S is able to provide lease financing for the Total Purchase Solution through its affiliate, Nationwide Capital. Payment terms are negotiable between the parties.
- Training days, project management days, and election support events are not included in the Total Purchase Solution price above. Quantities for those services will depend on specific Customer needs. ES&S's current pricing for those services are listed below:
Training Services: \$1,700.00 Per Day
Project Management Services: \$1,700.00 Per Day
Election Support Events: \$4,675.00 Per Event (One Event includes a person on-site the day before, day of, and day after an election)
- The Total Purchase Solution Price above does not include a 3rd Party Election Management System (EMS) which will be required to run ElectionWare software. Election Management Systems are highly configurable and can be purchased through ES&S which will be priced per quote dependant upon county and state needs. The estimated price for an Election Management System and installation fees are listed below:
County EMS Configuration with One (1) Workstation and One (1) Printer: \$2,247.00 per County
State EMS Configuration with One (1) Workstation and One (1) Printer: \$2,659.00
Pre-Delivery EMS Configuration: \$1,300.00 Per Day
- The Total Purchase Solution Price above does not include tabulation hardware installation. If installation of the tabulation equipment is required, below is the current per unit pricing for installation if performed by ES&S personnel:
Model DS200: \$115.00 Per Unit
ExpressVote Ballot Marking Device: \$105.00 Per Unit
Model DS450: \$1,925.00 for the 1st Unit, \$1,000.00 for each additional Unit
Model DS850: \$1,925.00 for the 1st Unit, \$1,000.00 for each additional Unit
- The Total Purchase Solution Price above does not include shipping & handling.

Optional Items

1	DS200 Tote Bin	\$225.00 per unit
1	ExpressVote Printer (For Printing of ExpressVote Activation Cards)	\$725.00 per unit

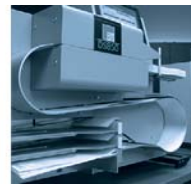
Note: Optional Items pricing does not include shipping & handling



State of Georgia
Purchase Proposal Quote - Tabulation Method 3
 Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
Annual Post-Warranty License and Maintenance and Support Fees (Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)			
Annual Post-Warranty Hardware Maintenance and Support Fees:			
2,925	HMA DS200 - Bronze Coverage (Depot Repair Only)	\$110.00	\$321,750.00
5,300	HMA ExpressVote BMD - Bronze Coverage (Depot Repair Only)	\$75.00	\$397,500.00
10	HMA DS450 - Silver Coverage (Maintenance Once Every 24-Months)	\$1,895.00	\$18,950.00
4	HMA DS850 - Silver Coverage (Maintenance Once Every 24-Months)	\$2,525.00	\$10,100.00
Annual Post-Warranty Firmware License and Maintenance and Support Fees:			
2,925	Firmware License - DS200	\$80.00	\$234,000.00
5,300	Firmware License - ExpressVote	\$65.00	\$344,500.00
10	Firmware License - DS450	\$1,575.00	\$15,750.00
4	Firmware License - DS850	\$1,575.00	\$6,300.00
Annual Post-Warranty Software License and Maintenance and Support Fees:			
159	ElectionWare Software - Reporting with Media Burn Capability (For County Use)	\$8,165.00	\$1,298,235.00
1	ElectionWare Software - PYO Standard with English and Spanish Language Synthesized Voice Files (For State Use)	\$51,810.00	\$51,810.00
Total Annual Post-Warranty License and Maintenance and Support Fees			\$2,698,895.00



State of Georgia
Electronic Pollbook Purchase Proposal Quote
Submitted by Election Systems and Software, LLC

Description	UOM	Qty	Unit Price	Total Price
ExpressPoll Solution: ExpressPoll Tablet with Barcode Scanning and Signature Capture Capabilities. Includes Stand, 16GB Thumb Drive, Power Supply and Cable, Carrying Case, and ExpressPoll Software.	Each	1	\$995.00	\$995.00
One-Year Hardware and Software Warranty	N/A			Included
Total Purchase Solution for One (1) ExpressPoll Tablet				\$995.00

Total Purchase Solution Notes:

- ES&S is able to provide lease financing for the Total Purchase Solution through its affiliate, Nationwide Capital. Payment terms are negotiable between the parties.
- Training days, project management days, and election support events are not included in the Total Purchase Solution price above. Quantities for those services will depend on specific Customer needs. ES&S's current pricing for those services are listed below:
Training Services: \$1,700.00 Per Day
Project Management Services: \$1,700.00 Per Day
Election Support Events: \$4,675.00 Per Event (One Event includes a person on-site the day before, day of, and day after an election)
- The Total Purchase Solution Price above does not include pollbook acceptance testing. If pollbook acceptance testing is required to be performed by ES&S, the current pricing for acceptance testing is \$50.00 per unit.
- The Total Purchase Solution Price above does not include shipping & handling.

Annual Post-Warranty Maintenance and Support Fees
(Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)

PollBook Software:

ExpressPoll Software License and Maintenance and Support Fee - Year 1	Per Unit	1	\$102.50	\$102.50
Data Conversion Software - Year 1	State License	1	\$9,500.00	\$9,500.00



State of Georgia
Ballot On Demand Purchase Proposal Quote
Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Price</u>
	Ballot On Demand Printer Hardware & Software	
1	Evolution Printer with Firmware	Included
1	Laptop Computer	Included
1	Installation & Acceptance Testing	Included
1	Balotar 1-Year Software License Including The Following Features:	Included
X	Single Request Capability	
Total Purchase Solution for One (1) Ballot On Demand System		<u><u>\$4,895.00</u></u>

Total Purchase Solution Notes:

- ES&S is able to provide lease financing for the Total Purchase Solution through its affiliate, Nationwide Capital. Payment terms are negotiable between the parties.
- The above configuration is for one (1) complete ballot on demand system. The number of required ballot on demand systems for the counties and state will be determined based upon specific customer needs.
- Per sheet ballot on demand click fees vary based upon the expected volume of printing per site and are not included in the Total Purchase Solution price above.
- Training days, project management days, and election support events are not included in the Total Purchase Solution price above. Quantities for those services will depend on specific Customer needs. ES&S's current pricing for those services are listed below:
Training Services: \$1,700.00 Per Day
Project Management Services: \$1,700.00 Per Day
Election Support Events: \$4,675.00 Per Event (One Event includes a person on-site the day before, day of, and day after an election)
- The Total Purchase Solution price above does not include shipping & handling.

<u>Annual Software License Fee Per Ballot On Demand System</u>		
1	Balotar Software License Including The Following Features:	
X	Single Request Capability	<u><u>\$780.00</u></u>