ACCIDENT AND HEALTH POLICY EXPERIENCE REPORT FOR 2018

Individual Market Share by Line of Business Grand Total for Individual Business

countrywide

Short-Term Medical

Rank	NAIC Code	Group/Company Name	Premiums Earned	Loss Ratio %	Number of Policies or Certificates as of Dec 31	Number of Covered Lives as of Dec 31	Market Share %	Cumulative Market Share %
1	707	UNITEDHEALTH GRP	\$41,748,955	37.32%	17,471	29,309	38.11%	38.11%
2	4928	NATIONAL GEN GRP	\$28,438,462	58.07%	11,801	18,117	25.96%	64.07%
3	450	GENEVE HOLDINGS INC GRP	\$17,475,030	36.22%	14,279	21,075	15.95%	80.02%
4	1290	BLUE CROSS OF ID GRP	\$4,119,484	54.90%	1,944	2,909	3.76%	83.78%
5	1207	CAMBIA HEALTH SOLUTIONS INC	\$2,793,662	9.34%	888	1,295	2.55%	86.33%
6	730	MEDICAL MUT OF OH GRP	\$2,721,307	40.04%	1,116	1,565	2.48%	88.81%
7	3383	SPECTRUM HLTH GRP	\$2,695,407	36.11%	1,951	1,951	2.46%	91.27%
8	537	BCBS OF KC GRP	\$2,567,439	78.88%	1,570	2,321	2.34%	93.62%
9	839	USHEALTH GRP INC GRP	\$2,321,755	1,896.17%	0	0	2.12%	95.74%
10	661	BCBS OF SC GRP	\$1,250,449	44.22%	1,191	1,221	1.14%	96.88%
11	876	ARKANSAS BCBS GRP	\$1,128,947	141.09%	943	1,321	1.03%	97.91%
12	4727	WARRIOR INVICTUS HOLDING CO GRP	\$800,337	48.34%	596	863	0.73%	98.64%
13	880	IHC INC GRP	\$353,635	18.68%	324	324	0.32%	98.96%
14	361	MUNICH RE GRP	\$332,866	76.41%	2,012	2,012	0.30%	99.27%
15	1192	CARLE HOLDING CO GRP	\$325,646	119.55%	257	347	0.30%	99.56%
16	71706	STANDARD LIFE & CAS INS CO	\$178,430	147.28%	212	424	0.16%	99.73%
17	1552	MEDICA GRP	\$92,483	0.00%	0	0	0.08%	99.81%
18	918	JACKSON NATL GRP	\$76,598	31.49%	740	1,108	0.07%	99.88%
19	520	NEW ERA LIFE GRP	\$64,582	(83.86)%	211	348	0.06%	100.00%
20	4807	CATHOLIC HLTH INITIATIVES GRP	\$42,149	70.67%	58	59	0.04%	100.00%
21	3098	TOKIO MARINE HOLDINGS INC GRP	\$22,329	(12,721.81)%	0	0	0.02%	100.00%
22	19178	SOUTHERN GUAR INS CO	\$8,379	0.00%	31	49	0.01%	100.00%
23	119	HUMANA GRP	\$600	(26.50)%	0	0	0.00%	100.00%
24	1230	CAPITAL BLUE CROSS GRP	\$231	(7,957.58)%	0	0	0.00%	100.00%
25	812	HIGHMARK GRP	\$127	(217.32)%	0	0	0.00%	100.00%
		Grand Total	\$109,551,339	82.23%	57,595	86,618		100.00%