DLN: 93493251008087

OMB No 1545-0047

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

Department of the Treasury Internal Revenue Service

Form **990** 

▶ Do not enter social security numbers on this form as it may be made public ▶ Information about Form 990 and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>

Open to Public Inspection

			<u> </u>				-
			alendar year, or tax year beginning 01-01-2016 , and ending 12-31-2	2016			
B Chec	· identif	ication number					
	dress ch me char	-			36-45340	086	
	al retu	_	Doing business as				
Fin Detur	al n/termi	nated			E Telephone	numher	
	ended r		Number and street (or P O box if mail is not delivered to street address) Room/suite 1875 I Street NW				
□ Арј	olication	n pending	City or town, state or province, country, and ZIP or foreign postal code		(202) 85	/-3293	
			Washington, DC 20006		<b>G</b> Gross rece	eipts \$ 5	,152,385
			F Name and address of principal officer	H(a) I	s this a group retu	ırn for	
			HEATHER HIGGINS 1875 I Street NW		subordinates?		□Yes <b>☑</b> No
			Washington, DC 20006		Are all subordinate	s	☐ Yes ☐No
I Tax	-exemp	pt status	☐ 501(c)(3) ☑ 501(c) (4) ◀ (insert no ) ☐ 4947(a)(1) or ☐ 527		ncluded? [f "No," attach a lis	t (see	
J W	ebsite	::► ww			Group exemption r	•	•
K Form	of ora	anization	✓ Corporation ☐ Trust ☐ Association ☐ Other ► L	. Year of	formation 2003	<b>M</b> State	of legal domicile DC
Pa		Sum					
	1 Br Er	riefly des naage m	cribe the organization's mission or most significant activities ore individuals in legislative advocacy, educate them about the impact of publ	lic poli	cies on their lives a	and our	economy, and build
e Ce	su	pport fo	r policies that empower individuals by giving them greater freedom and autor	nomy			
e Pi	_						
еш	_						
Governance	2 (	Check thi	s box $lacktriangle$ If the organization discontinued its operations or disposed of mor	re than	25% of its net as:	sets	
	<b>3</b> N	lumber o	of voting members of the governing body (Part VI, line 1a)			3	2
S e	<b>4</b> N	lumber o	if independent voting members of the governing body (Part VI, line 1b)			4	1
ME			nber of individuals employed in calendar year 2016 (Part V, line 2a)		5	0	
Activities &			nber of volunteers (estimate if necessary)			6	0
			elated business revenue from Part VIII, column (C), line 12			7a	0
	bΝ	let unrel	ated business taxable income from Form 990-T, line 34			7b	
					Prior Year		Current Year
₫:			ions and grants (Part VIII, line 1h)		978,83	37	5,145,690
Ravenue		-	service revenue (Part VIII, line 2g)				0
ά,			nt income (Part VIII, column (A), lines 3, 4, and 7d )			1	5,238
			enue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		1,48 980,32		1,457 5,152,385
			enue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)		·	_	
			id similar amounts paid (Part IX, column (A), lines 1–3 )		25,00	00	0
			paid to or for members (Part IX, column (A), line 4)		274.64		0
Expenses			other compensation, employee benefits (Part IX, column (A), lines 5–10)		274,64	+2	321,590
8			nal fundraising fees (Part IX, column (A), line 11e)				0
Ä			aising expenses (Part IX, column (D), line 25) ▶141,713  penses (Part IX, column (A), lines 11a-11d, 11f-24e)		1 401 41	7	2,049,697
			enses Add lines 13–17 (must equal Part IX, column (A), line 25)		1,481,41		· · · · · ·
			less expenses Subtract line 18 from line 12		-800,73	_	2,371,287
ي ج	19 1	Revenue	less expenses subtract fine to from fine 12	Regir	nning of Current Ye	_	End of Year
to o				J. Cyll	ig or ourrent le	-	
sse 3ala	<b>20</b> T	otal ass	ets (Part X, line 16)		239,33	34	3,024,789
Net Assets or Fund Balances	21 T	otal liab	lities (Part X, line 26)		30,92	25	35,282
žī	<b>22</b> N	let asset	s or fund balances Subtract line 21 from line 20		208,40	)9	2,989,507
Par			ature Block				
			erjury, I declare that I have examined this return, incluing f, it is true, correct, and complete Declaration of prepa				
	rowled		r, it is true, correct, and complete Declaration of prepa				
		<u> </u>					
		Signati	re of officer				
Sign		/ J.g., att					

**Paid** Preparer **Use Only** 

Here

Type or print name and title Print/Type preparer's name DOUGLAS S COREY CPA Preparer's signature DOUGLAS S COREY CF Firm's name Douglas Corey & Associates PC Firm's address ▶ 10201 Fairfax Blvd Suite 480 Fairfax, VA 22030

May the IRS discuss this return with the preparer shown above? (see instru

For Paperwork Reduction Act Notice, see the separate instructions.

HEATHER HIGGINS PRESIDENT & CEO

Form	990 (2016)					Page <b>2</b>
Par	t III Statement of Program	n Service Accomplis	hments			
	Check if Schedule O contain	ns a response or note to	any line in this Part III			. 🗆
1	Briefly describe the organization's					
Enga	ige more individuals in legislative adv	vocacy,				
_	5	<u> </u>				
2	Did the organization undertake any		- ·	n were not listed on	☐ Yes 🖸	<b>7</b> N -
	the prior Form 990 or 990-EZ? .				∟ Yes ⊠	∠ NO
3	If "Yes," describe these new service Did the organization cease conduct		changes in how it conducts	any program		
3	services?		changes in now it conducts	s, any program	□Yes	√ No
	If "Yes," describe these changes or				⊔ res	L NO
4	Describe the organization's program		ate for each of its three lar	gost program sorvices, as measure	d by evpense	
•	Section 501(c)(3) and 501(c)(4) or expenses, and revenue, if any, for	rganizations are required	to report the amount of g			:5
	(C-d- ) (Figure 1)	2.002.456		) /D		
4a	(Code ) (Expens See Additional Data	ses \$ 2,082,456	including grants of \$	) (Revenue \$	)	
	See Additional Data					
4b	(Code ) (Expens	ses \$	ıncludıng grants of \$	) (Revenue \$	)	
		·			,	
4-	\( \( \) \(			) (D	`	
4c	(Code ) (Expens	es \$	including grants of \$	) (Revenue \$	)	
4d	Other program convices (Describe	ın Eshadula O )				
+u	Other program services (Describe (Expenses \$	in Schedule O ) including grants of	\$	) (Revenue \$	)	
4e	Total program service expense		*	,	,	

or X as applicable

Section 501(c)(3) organizations.

Yes

Page 3

No

Nο

Nο

Nο

No

Nο

Νo

Nο

Νo

Nο

No

Nο

Nο

Nο

Nο

Nο

Nο

Νo

Νo

Nο

Nο

Nο

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Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII . . . . . . . . .

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII

b Was the organization included in consolidated, independent audited financial statements for the tax year?

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D. Parts XI and XII is optional

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D. Part X 🛸

e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX,

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V . . . . . . . . . .

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

13 Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Yes 3

4 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

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11a

11b

11c

11d

11e

11f

12a

12b

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14a

14b

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1

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Yes

Yes

Yes

23

29

36

Form	990 (2016)			Page <b>4</b>
Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . . . 💆 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX.

Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's

current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes,"

the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

**d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . 📆

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . . .

Yes 21 22

23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of

24a

24b

24c

24d

25a

25b

26

27

28a

28b

28c

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35a

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Yes

Form 990 (2016)

Yes

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No

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Nο

Nο

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Nο

Nο

Nο

Nο

Nο

Nο

Nο

Νo

Nο

Nο

orm '	990 (2016)			Page !
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 19	J 1		
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return	4 I		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b		
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			NO
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		<b>5</b> c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
0	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12   10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year   12b			
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.	-		
a	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand	1		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
.4a	bid the organization receive any payments for indoor tariffing services during the tax year	14a		'''

OHIII	990 (2010)			Page <b>o</b>
Par	Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	" respo	nse to li	nes
	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 2			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b 1			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?			NI.
_		4 5		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?	6		No No
6 7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more	$\vdash$		140
, a	members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b		No
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	<b>ction B. Policies</b> (This Section B requests information about policies not required by the Internal Revenue	<u>= Code</u>		
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a 10b		No
l1a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990		103	
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done.	12c	Yes	
L3	Did the organization have a written whistleblower policy?	13	Yes	
L <b>4</b>	Did the organization have a written document retention and destruction policy?	14	Yes	
L5	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
L6a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
L7	List the States with which a copy of this Form 990 is required to be filed AL , AR , AZ , WI , CA , CO , CT , FL , GA , , ME , MA , MN , MO , MS , ND , NH , NJ , , PA , RI , SC , TN , UT , VA , WA , WV , M	NY , NC		
L8	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply	,		
	Own website Another's website 🗹 Upon request 🗆 Other (explain in Schedule O)			
L9	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records  PETER LIPS 1875 I Street NW Washington, DC 20006 (540) 888-4752			

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Part VII Compensation of Officers, D and Independent Contracto		stees,	Key	/ Er	npl	oyee	s, F	lighest Comper	nsated Employ	ees,
Check if Schedule O contains a resp	oonse or note to	any lir	ne in	thıs	Parl	: VII				<u> </u>
Section A. Officers, Directors, Truste	es, Key Emp	loyee	s, ar	nd I	Higl	hest	Con	npensated Emp	loyees	
1a Complete this table for all persons required to year	·		•					,		ganızatıon's tax
• List all of the organization's <b>current</b> officers of compensation Enter -0- in columns (D), (E), a	and (F) If no cor	mpensa	tion v	was	paic	I				
List all of the organization's current key em										
<ul> <li>List the organization's five current highest of who received reportable compensation (Box 5 of organization and any related organizations</li> </ul>										
• List all of the organization's <b>former</b> officers, of reportable compensation from the organization	n and any relate	ed orga	nızatı	ons				·	·	,000
<ul> <li>List all of the organization's former directo organization, more than \$10,000 of reportable co</li> </ul>										
List persons in the following order individual tru:	•		-				•	-		
compensated employees, and former such perso		,				,		,,	,	
Check this box if neither the organization no	r any related o	ganızat	tion c	omp	ens	ated a	ny c	urrent officer, dire	ctor, or trustee	
(A) Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, in of	t ch unle: ficei rust	ss pers and a ee)	son	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	MISC)	MISC)	related organizations
(1) HEATHER R HIGGINS President & CEO	40 00	Х		x				308,500	0	C
(2) MIDGE DECTER Director	1 00	x						0	0	C
(3) PETER LIPS Treasurer	20 00			x				40,300	0	C
(4) CARRIE LUKAS Vice President	5 00			х				51,600	0	C
	1	1	I	1	1		I			

Form 990 (2016) Page 8 Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other hours per than one box, unless person compensation compensation is both an officer and a week (list from related from the compensation director/trustee) organization (Wany hours organizations (Wfrom the for related 2/1099-MISC) 2/1099-MISC) organization and employ organizations ndividu related below dotted organizations line)

compensated				
ployee				
Icnal Trustee				
al trustee for				
,				

1b Sub-Total c Total from continuation sheets to Part VII, Section A .  $\blacktriangleright$ 400,400 d Total (add lines 1b and 1c) . ۲

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ightharpoons 1

Yes No Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on

line 1a? If "Yes," complete Schedule J for such individual . 3 Nο For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the

organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . 4 Yes

2 3

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . 5 Nο

5

S	ection B. Independent Contractors		
1	Complete this table for your five highest compensated independent contractors that received from the organization. Report compensation for the calendar year ending with or within the contractors.		nsation
	(A) Name and business address	(B) Description of services	(C) Compensation
Victo	ory Media Group	Communications services	155,591
	Mill Street		

561,296 New Troy Strategies Mailing/communications services

700 S Washington St Alexandria, VA 22314 Ashdown Forest Strategies Management Consuting 308,500

Form **990** (2016)

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

35 N Moore St Apt 2A New York, NY 10013

compensation from the organization ▶ 3

Part		III Statement of Re	venue						rage 3
		Check if Schedule O		a respo	onse or note to any	line in this Part VIII			🗆
						<b>(A)</b> Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	1	a Federated campaigns		1a	I	l	revenue		512-514
ons, Gifts, Grants Similar Amounts		<b>b</b> Membership dues .		1b					
ira nou		c Fundraising events .		1c					
S. (		d Related organizations							
Siff lar		e Government grants (contri	hutions)	1e					
. <u>S</u>		f All other contributions, gift		l re					
tior or S		and similar amounts not in above		1f	5,145,690				
Contributions, Gifts, Grants and Other Similar Amounts		g Noncash contributions	ıncluded						
		ın lınes 1a-1f \$							
<u>ت</u> ت	ىل	<b>h Total.</b> Add lines 1a-1f .			<u> </u>	5,145,690			
Ę	_				Business	s Code			
Ven.	2a			_					
Service Revenue	ŀ	<b>,</b>							
يَ ج	(	· ———							
₹	(	d ————————————————————————————————————							
Iran	٠ 1	f All other program service							
Program		Total.Add lines 2a-2f .			_				
		Investment income (inclu			nterest and other	1	1		
		sımılar amounts)			•	5,238	В		5,238
		Income from investment		-		-			
	5	Royalties	(ı) Rea		(II) Personal	• <u> </u>			
	6	a Gross rents	(I) IVE	'	(II) Fersorial	-			
		<b>b</b> Less rental expenses							
	١,	c Rental income or							
		(loss)  d Net rental income or (lo	\cs\			_			
		·	(ı) Securit		(II) Other				
	7:	a Gross amount from sales of	(1) Securit		(ii) Other	1			
		assets other than inventory							
		<b>b</b> Less cost or				_			
		other basis and sales expenses							
	١,	C Gain or (loss)							
	,	d Net gain or (loss)			<b>•</b>				
•	8	<ul> <li>Gross income from funding (not including \$</li> </ul>		ents of					
Other Revenue		contributions reported or	n line 1c)						
e v e		See Part IV, line 18 .				_			
ď		<b>b</b> Less direct expenses <b>.</b> <b>c</b> Net income or (loss) fror		b sing ev	ents .	_			
the		a Gross income from gami		-	ents •				
Ō		See Part IV, line 19 .							
		<b>b</b> I double		a		_			
		<b>b</b> Less direct expenses <b>.</b> c Net income or (loss) fror		<b>b</b> activit	les				
		aGross sales of inventory	, less		les •				
		returns and allowances		_					
		<b>b</b> Less cost of goods sold		a b		$\dashv$			
		C Net income or (loss) from		invent	tory ►	_			
		Miscellaneous Rev			Business Code				
	1:	<b>1a</b> Other Income			90009	1,45	1,45	7	
		b							
	'	С							
		d All other revenue				-			
		e Total. Add lines 11a-11			•				
		<b>2 Total revenue.</b> See Ins				1,45	7		
				- '	• • • •	5,152,38	5 1,45	7	5,238 Form <b>990</b> (2016)

Form 990 (2016)				Page <b>10</b>
Part IX Statement of Functional Expenses				
Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all conclusions. Check if Schedule O contains a response or note to any	_	·	• •	П
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21		on portions	general expenses	
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.				
4 Benefits paid to or for members				_
<b>5</b> Compensation of current officers, directors, trustees, and key employees				
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	298,438	229,137	47,618	21,683
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)				
9 Other employee benefits				
<b>10</b> Payroll taxes	23,152	17,951	3,586	1,615
11 Fees for services (non-employees)				
a Management	331,691	215,950	54,041	61,700
<b>b</b> Legal	55,950	55,950	0	0
c Accounting	13,186	0	13,186	0
<b>d</b> Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	244,036	229,453	0	14,583
12 Advertising and promotion				
13 Office expenses	8,683	822	7,505	356
14 Information technology				
15 Royalties				_
<b>16</b> Occupancy				
<b>17</b> Travel	47,719	24,280	729	22,710
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings				_
<b>20</b> Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	1,437	0	1,437	0
23 Insurance	5,639	0	5,639	0
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O )				
a Communications	44,469	44,469	0	0

698,025

479,366

34,858

84,638

2,371,287

**b** Active engagement

d Web design/production

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

e All other expenses

c Polling

698,025

479,366

33,784

53,269

2,082,456

0

0

0

13,377

147,118

0

0

1,074

17,992

141,713

Form **990** (2016)

	Beginning of year		End of year
1 Cash-non-interest-bearing	185,421	1	862,853
2 Savings and temporary cash investments		2	
3 Pledges and grants receivable, net	10,000	3	
4 Accounts receivable, net	32,165	4	144,041
Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.		5	
6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete		6	

25,494

21,178

10a

10b

7

8

9

10c

11

12

13

14

15

16

17

18

19

20

21

22 23

24

25

26

27

28

29

30

31

32

33

34

30.925

198,409

10.000

208,409

239.334

9,521

2,227

239.334

30.925

2.005.237

8,342

4,316

3.024.789

35.282

35,282

2.989.507

2,989,507

3.024.789 Form **990** (2016)

		trustees, key employees, and highes
Ş	6	Loans and other receivables from ot section 4958(f)(1)), persons describ contributing employers and sponsori voluntary employees' beneficiary or Part II of Schedule L
ets	7	Notes and loans receivable, net .
SS	8	Inventories for sale or use

11

12

13

14

15

16

17

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21

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31

32

33

34

Liabilities 22

Fund Balances

Assets or

Net

Prepaid expenses and deferred charges

10a Land, buildings, and equipment cost or other

Investments—publicly traded securities .

Investments—other securities See Part IV, line 11 .

Total assets. Add lines 1 through 15 (must equal line 34) .

Escrow or custodial account liability Complete Part IV of Schedule D

Investments-program-related See Part IV, line 11

basis Complete Part VI of Schedule D

**b** Less accumulated depreciation

Intangible assets . . . .

Grants payable . .

Deferred revenue .

Other assets See Part IV, line 11 .

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

#### Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D Total liabilities. Add lines 17 through 25 . Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets Temporarily restricted net assets Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here > \( \subseteq \) and complete lines 30 through 34. Capital stock or trust principal, or current funds . . . Paid-in or capital surplus, or land, building or equipment fund . . . Retained earnings, endowment, accumulated income, or other funds Total net assets or fund balances

Total liabilities and net assets/fund balances

Form	990 (2016)				Page <b>12</b>
Par	t XI Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI			<u> </u>	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		5.	,152,385
2	Total expenses (must equal Part IX, column (A), line 25)	2		2.	,371,287
3	Revenue less expenses Subtract line 2 from line 1	3		2.	781,098
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			208,409
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		2.	,989,507
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
Ь	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basis,			
	☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Yes	
	If the organization changed either its oversight process or selection process during the tay year, explain in Sch	م ماريام			

3a

Зb

Νo

Form **990** (2016)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

#### Additional Data

Software Version:

**EIN:** 36-4534086

**Software ID:** 16000371

Name: Independent Women's Voice

Form 990 (2016)

Form 990, Part III, Line 4a:

EDUCATE THE PUBLIC ABOUT THE IMPACT OF PUBLIC POLICIES ON AMERICAN FAMILIES AND THE ECONOMY, AND ENCOURAGE THEIR ENGAGEMENT AND ACTION SO THAT POLICYMAKERS HEAR THE VOICES OF MAINSTREAM WOMEN AND INDEPENDENTS

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493251008087

Open to Public Inspection

12,983

12.983

✓ No

☐ Yes

Department of the Treasury Internal Revenue Service

EZ)

1 2

3

1

2

3

5

Enter the amount

**SCHEDULE C** (Form 990 or 990-

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

• Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

Section 527 organizations Complete Part I-A only

• Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c

(Proxy Tax) (see separate instructions), then

• Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization

Independent Women's Voice

Part I-A

Complete if the organization is exempt under section 501(c) or is a section 527 organization.

Political expenditures

Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

Provide a description of the organization's direct and indirect political campaign activities in Part IV

Enter the amount of any excise tax incurred by the organization under section 4955

36-4534086

**Employer identification number** 

Enter the amount of any excise tax incurred by organization managers under section 4955	<b>&gt;</b>	\$_		
If the organization incurred a section 4955 tax, did it file Form 4720 for this year?			☐ Yes	□ No
Was a correction made?			☐ Yes	□ No

If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

Enter the amount directly expended by the filing organization for section 527 exempt function activities

Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt

function activities

Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b

3

Did the filing organization fileForm 1120-POL for this year?

4

5

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing

fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated

(a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-

For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2016

Pt I-A Line 1

Pt I-A Line 1

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)). (a) (b) For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity Yes Nο **Amount** During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? **b** If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c) (6). Yes No 1 Were substantially all (90% or more) dues received nondeductible by members? 1 Yes 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 Yes 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? 3 No Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b Carryover from last year c Total 2c 3 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information Return Reference Explanation Pt I-A Line 1 IWV is an educational and issue advocacy organization Pt I-A Line 1 engaged in reaching conservative and mainstream Pt I-A Line 1 independents and women on the most important policy and

legislative battles of the day During 2016, IWV

used recorded phone calls to alert voters about which

efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

As Filed Data -

## Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

DLN: 93493251008087 OMB No 1545-0047

(Form 990)

Open to Public Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Inspection Internal Revenue Service Name of the organization **Employer identification number** Independent Women's Voice 36-4534086 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes □ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e g , recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure ☐ Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 20 C Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year > Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? ☐ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Revenue included on Form 990, Part VIII, line 1

2

Par	1111	Organizations Ma	aintaining Col	lections of	f Art, Hi	storical T	reasu	ires, or O	ther S	imilar Asset	t <b>s</b> (con	tınued)	
3	Using	g the organization's acq s (check all that apply)	quisition, accessior	n, and other	records, c	heck any of	the fo	llowing that	are a s	ignificant use o	of its co	llection	
а		Public exhibition				d 🗌	Loan	or exchange	e progr	ams			
b		Scholarly research				e 🗌	Othe	r					
С		Preservation for future	e generations										
4	Provi Part :	de a description of the XIII	organization's coll	lections and	explain ho	ow they furt	her the	e organizatio	n's exe	empt purpose ii	ו		
5		ng the year, did the org s to be sold to raise fur								ar	Yes		lo
Pai	rt IV		_										
		Complete if the ord X, line 21.	ganization answ	ered "Yes"	on Form	n 990, Part	: IV, lı	ne 9, or re	portec	l an amount o	on For	m 990,	Part
1a		e organization an agent ded on Form 990, Part		an or other II	ntermedia	ry for contri	bution	s or other as	ssets n	ot $\Box$	Yes		lo
ь	If "Ye	es," explain the arrange	ement in Part XIII	and complet	e the follo	owing table				Amou	ınt		<u> </u>
С		nning balance				- · · · · · · · · · · · · · · · · · · ·		10	С				<u>—</u>
d	_	ions during the year						10	d				
е	Distri	butions during the year	r					10	e				_
f		ng balance						1	f				_
2a	Dıd t	he organization include	an amount on Fo	rm 990, Part	X, line 21	1, for escrov	v or cu	stodial acco	unt liab	oility?	Yes		_ lo
b	76 P.V.	!!! bl	Dt VIII	Charle have	. <b>c</b>				D V1				10
	rt V	es," explain the arrange Endowment Fund									• • •		
- 0	IL V	Elidowillent Full	us. Complete ii	(a)Current		(b)Prior yea				(d)Three years ba	ack (e	Four yea	ırs hack
1a	Beginn	ning of year balance .		(a)carrent	7001	(B) Hor yea	<del>"  </del>	(c) mo years	Duck (	(a) mice years be	JOK (C	yr our yeu	no buck
ь	Contril	butions											
С	Net inv	vestment earnings, gair	ns, and losses										
d	Grants	or scholarships											
е		expenditures for facilities	es										
f	Admın	istrative expenses .											
g	End of	year balance											
2	Provi	de the estimated perce	ntage of the curre	nt year end	balance (I	lıne 1g, colu	mn (a)	)) held as					
а	Board	d designated or quasi-e	endowment 🟲										
b	Perm	anent endowment 🕨											
С	Temp	oorarily restricted endov	wment <b>&gt;</b>										
	The p	percentages on lines 2a	, 2b, and 2c shou	ld equal 100	%								
3a	organ	here endowment funds nization by	·	sion of the o	rganızatıo	n that are h	ield an	d administei	red for	the		Yes	No
		nrelated organizations									3a(i)		
h		elated organizations . es" on 3a(II), are the re				 Schodulo B					3a(ii 3b	<u> </u>	<u> </u>
4		ribe in Part XIII the inte	=		•						30		
	rt VI				3 CHGOW	TICHE FUNGS							
I (d)		Complete if the or			on Form	990, Part	IV, lın	ne 11a. See	e Form	990, Part X,	line 1	0.	
	Descr	iption of property	(a) Cost or oth (investme	er basis		other basis (		(c)Accumu				Book valu	е
1a	Land												
	Buildin												
		nold improvements											
		nent					6,569			2,603			3,966
							18,925			18,575			350
		lines 1a through 1e (Co	l olumn (d) must er	gual Form 99	00 Part X			10(c)) -	. •				4.316

rt VII Investments—Other Securities. Complete if t See Form 990, Part X, line 12.			
<ul><li>(a) Description of security or category</li><li>(including name of security)</li></ul>	( <b>b</b> )Book value	<b>(c)</b> Method o Cost or end-of-ye	
Financial derivatives			
Closely-held equity interests	· · ·		
il. (Column (b) must equal Form 990, Part X, col (B) line 12 )  † VIII Investments—Program Related. Complete If	the organization answer	red 'Yes' on Form 990	Part IV line 11c
See Form 990, Part X, line 13.			
(a) Description of investment	(b) Book value	(c) Method o Cost or end-of-ye	
A (Column (h) much court Form (000 Part V ext (0) top 12)			
	▶ d 'Yes' on Form 990, Part IV	/, line 11d See Form 990	, Part X, line 15
		/, line 11d See Form 990	, Part X, line 15  (b) Book value
rt IX Other Assets. Complete if the organization answere		/, line 11d See Form 990	
rt IX Other Assets. Complete if the organization answere		/, line 11d See Form 990	
rt IX Other Assets. Complete if the organization answere		, line 11d See Form 990	
rt IX Other Assets. Complete if the organization answere		/, line 11d See Form 990	
rt IX Other Assets. Complete if the organization answere		/, line 11d See Form 990	
<b>Other Assets.</b> Complete if the organization answere		/, line 11d See Form 990	
rt IX Other Assets. Complete if the organization answere		/, line 11d See Form 990	
rt IX Other Assets. Complete if the organization answere		/, line 11d See Form 990	
rt IX Other Assets. Complete if the organization answere		/, line 11d See Form 990	
Other Assets. Complete if the organization answere  (a) Description	in .	, line 11d See Form 990	
The state of the organization answere (a) Description (a) Description (a) Description (b) Description (b) Must equal Form 990, Part X, col (B) line 15 (c) Other Liabilities. Complete if the organization of the organization (b) The state (c) Description (b) Description (c) Description (c) Description (d) Description (	in		(b) Book value
Al. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization of See Form 990, Part X, line 25.  (a) Description of liability	in		(b) Book value
Al. (Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )	answered 'Yes' on Form		(b) Book value
The state of the organization answere (a) Description (a) Description (a) Description (a) Description (b) Description (b) Description (c) Description (c) Description (d) Description (d) Description (e) Desc	answered 'Yes' on Form		(b) Book value
The state of the organization answere (a) Description (a) Description (a) Description (a) Description (b) Description (b) Description (c) Description (c) Description (d) Description (d) Description of liability (e) Description of liability	answered 'Yes' on Form		(b) Book value
The state of the organization answere (a) Description (a) Description (a) Description (a) Description (b) Description (b) Description (c) Description (c) Description (d) Description (d) Description of liability (e) Description of liability	answered 'Yes' on Form		(b) Book value
The state of the organization answere (a) Description (a) Description (a) Description (a) Description (b) Description (b) Description (c) Description (c) Description (d) Description (d) Description of liability (e) Description of liability	answered 'Yes' on Form		(b) Book value
The state of the organization answere (a) Description (a) Description (a) Description (a) Description (b) Description (b) Description (c) Description (c) Description (d) Description (d) Description (e) Desc	answered 'Yes' on Form		(b) Book value
Al. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization of See Form 990, Part X, line 25.  (a) Description of liability	answered 'Yes' on Form		(b) Book value
Al. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization of See Form 990, Part X, line 25.  (a) Description of liability	answered 'Yes' on Form		(b) Book value
al. (Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )	answered 'Yes' on Form		(b) Book value
Al. (Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (b) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )  The Column (B) must equal Form 990, Part X, col (B) line 15 )	answered 'Yes' on Form		(b) Book value
al. (Column (b) must equal Form 990, Part X, col (B) line 15 )  art X Other Liabilities. Complete if the organization See Form 990, Part X, line 25.	answered 'Yes' on Form		(b) Book value

Schedule D (Form 990) 2015

Schedule D (Form 990) 2015				
Part XIII Supple	mental Info	ormation (continued)		
Return Referer	nce	Explanation		
			Schedule D (Form 990) 2016	

### **Additional Data**

**EIN:** 36-4534086

Name: Independent Women's Voice

Supplen	<u>1ental</u>	Information
R	eturn F	Reference

**Software ID:** 16000371

Explanation

Software Version:

Pt X, Line 2 IWV is exempt from income taxes on all activities

pplemental Information				
Return Reference	Explanation			
t X, Line 2	directly related to its exempt purpose under the			

Sι

upplemental Information		
Return Reference	Explanation	
t X, Line 2	Internal Revenue Service Code Section 501(c)(4) The	

Sι

pplemental Information				
Return Reference	Explanation			
X, Line 2	Organization is liable for income taxes on unrelated			

Sup

pplemental Information	
Return Reference	Explanation
: X, Line 2	business income There was no taxable net unrelated

Su

pplemental Information	
Return Reference	Explanation
X, Line 2	business income for the year ended December 31, 2016

Sui

pplemental Information	
Return Reference	Explanation
: X, Line 2	Accordingly, no provision for income taxes has been made

Su

upplemental Information	
Return Reference	Explanation
Pt X, Line 2	ın these financial statements

.

pplemental Information	
Return Reference	Explanation
X, Line 2	The Organization evaluated its tax positions and

Sup

pplemental Information			
Return Reference	Explanation		
X, Line 2	determined it has no uncertain tax positions as of		

Sui

pplemental Information	
Return Reference	Explanation
: X, Line 2	December 31, 2016 The Organization's 2014 through 2016

Su

pplemental Information	
Return Reference	Explanation
X, Line 2	tax years are open for examination by federal taxing

Sui

Supplemental Information	
Return Reference	Explanation
Pt X, Line 2	authorities

S

efile GRAPHIC print	t - DO NOT PROCESS	As Filed Data -					DL	N: 9349325100808	7
Schedule I (Form 990)  Department of the Treasury Internal Revenue Service	Grants and Other Assistance to Organizations, Governments and Individuals in the United States  Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.  Attach to Form 990.  Information about Schedule I (Form 990) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a> .						0	2016 Open to Public Inspection	
Name of the organization Independent Women's Vo	oice					'	oloyer identifica 4534086	ation number	
Part I General I	nformation on Grants	and Assistance							
the selection criterical Describe in Part IV  Part II Grants and	ion maintain records to sub la used to award the grants the organization's procedur Other Assistance to Dom d more than \$5,000 Part II	or assistance? res for monitoring the use nestic Organizations an	of grant funds in the Un  d Domestic Governme	ited States		·	ı, Part IV, lıne	Yes I	<b>1</b> 0
(a) Name and addres organization or government	ss of (b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	1 (3)		(h) Purpose of grant or assistance	
(1) The Club for Growth 2001 L St NW 600 Washington, DC 20036		501(c)(4)	25,000		n/a	n/a		promote economic growth	_
3 Enter total number	of section 501(c)(3) and go of other organizations liste Act Notice, see the Instruction	d in the line 1 table						edule I (Form 990) 2016	- -

Schedule I (Form 990) 2016					Page <b>2</b>
Part III Grants and Other Assista Part III can be duplicated if		als. Complete if the org	ganızatıon answered "Yes'	on Form 990, Part IV, line 22	-
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
Part IV Supplemental Info	rmation. Provide the inf	ormation required in	Part I, line 2, Part III	, column (b), and any other a	dditional information.
Return Reference Exp	olanation				

Schedule I (Form 990) 2016

efil	e GRAPHIC pr	rint - DO NOT PROCESS As File	d Dat	a -	DLN: 934	19325	1008	087		
Schedule J (Form 990)  Department of the Treasury Internal Revenue Service		Compensation Information					OMB No 1545-0047			
		For certain Officers, Director Cor Cor Complete if the organization  Information about Sch	, line 23.	2016 Open to Public Inspection						
Nar	ne of the organiz	ation —		.gov/form990.	Employer identificat					
Inde	ependent Women's V	/orce			36-4534086					
Pa	rt I Questi	ons Regarding Compensation								
1a		opiate box(es) if the organization provide ection A, line 1a Complete Part III to pro	,	,			Yes	No		
	Travel for	s or charter travel companions nification and gross-up payments nary spending account		Housing allowance or residence for Payments for business use of perso Health or social club dues or initiati Personal services (e g , maid, chauf	nal residence on fees					
b		xes in line 1a are checked, did the organi all of the expenses described above? If "N			nent or reimbursement	1b				
2		ation require substantiation prior to reimb les, officers, including the CEO/Executive			e 1a?	2				
3	organization's C	If any, of the following the filing organiza EO/Executive Director Check all that app d organization to establish compensation	ly Do	not check any boxes for methods						
	Independ	ation committee ent compensation consultant of other organizations	\ \ \	Written employment contract Compensation survey or study Approval by the board or compensa	tion committee					
4	During the year related organiza	, did any person listed on Form 990, Part ation	VII, Se	ection A, line 1a with respect to the fil	ing organization or a					
а	Receive a sever	ance payment or change-of-control paym	ent?			4a		No		
b		r receive payment from, a supplemental i				4b		No		
С		r receive payment from, an equity-based of lines 4a-c, list the persons and provide			t III	4c		No		
5	For persons liste	), 501(c)(4), and 501(c)(29) organized on Form 990, Part VII, Section A, line ontingent on the revenues of								
а	The organization	n <sup>?</sup>				5a		No		
b	Any related orga If "Yes," on line	anızatıon? 5a or 5b, describe ın Part III				5b		No		
6		ed on Form 990, Part VII, Section A, line ontingent on the net earnings of	1a, dıd	the organization pay or accrue any						
а	The organization	n?				6a	Yes			
b	Any related orga					6b		No		
	•	6a or 6b, describe in Part III								
7		ed on Form 990, Part VII, Section A, line escribed in lines 5 and 6 <sup>7</sup> If "Yes," descril			ed	7	Yes			
8		nts reported on Form 990, Part VII, paid nitial contract exception described in Regu			escribe	8		No		
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follow the reb	uttable	presumption procedure described in	Regulations section	9				
For F	Paperwork Redu	iction Act Notice, see the Instruction	s for F	orm 990. Cat No 5	50053T Schedule J	(Forn	1 990)	2016		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (B) Breakdown of W-2 and/or 1099-MISC compensation (A) Name and Title (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in column(B) reported as other deferred benefits (B)(i)-(D)(ii) (iii) (i) compensation deferred on prior Form Bonus & incentive Other reportable Base compensation 990 compensation compensation 1 HEATHER R HIGGINS 143,500 (i) 165.000 308,500 (ii) See Additional Data Table

Schedule J (Form 990) 2016							
Part III Supplemental Information							
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information							
Return Reference	Explanation						
Pt I Line 6a	The year-end bonus is based on overall management and performance						
Pt I Line 6a	of IWV, as well as many other factors A bonus is paid only if						
Pt I Line 6a	there is net cash available after all other bonuses and obligations						
Pt I Line 6a	are satisfied and a sufficient cash cushion is reserved						
Pt I Line 7	There was a year-end bonus paid in 2016						

Schedule J (Form 990) 2016

efile GRAPHI	C print - DO N	OT PROCES	S As F	iled Data -					DL	N: 93	4932	510	08087
Schedule L (Form 990 or 990	-EZ)		► Compl rm 990, Pa	lete if the orga art IV, lines 2!	rganization answered 25a, 25b, 26, 27, 28a, 28b, or 28c,						2016		
Department of the Trea Internal Revenue Servi	isurv	formation ab	► Attac	990-EZ, Part th to Form 990 ule L (Form 99 <u>www.irs.gov</u>	0 or Form 99 00 or 990-EZ	O-EZ.	ructio	ns is	at		)pen	to P	ublic
Name of the organization Independent Women's Voice									Inspection Employer identification number				
	ss Benefit Tra						rganız	ation:		no 40h			
	Name of disqua			Relationship be	tween disqua			0-EZ, Part V, line 40b (c) Description of		tion of			
				C	organization			tr	ansacti	ion	Y	es	No
4958 3 Enter the ar  Part II Loa  Con	mount of tax, if a  ans to and/or nplete if the orga orted an amount  (b) Relationshil with organizatio	From Internization answer	ested Pered "Yes" of Part X, line	bursed by the orsons. n Form 990-EZ, 5, 6, or 22	rganization .		90, Pa		line 26	\$ \$ <b>h)</b> ived by rd or nittee?	(	ianıza i)Writ ireem	ten
			То	From	-		Yes	No	Yes	No	+ -		No
Total					<u> </u>								
Part IIII Gra	nts or Assista		_	ested Perso	ns.								
(a) Name of Inter			between on and the	(c) Amount		(d) Type	of assi	stand	ce	<b>(e)</b> Pui	rpose o	of ass	istance
For Panerwork Red	luction Act Notice	see the Instru	ctions for Fo	rm 990 or 990-F	. <b>7</b> (-	t No 50056∆		<b>C</b> -1	hadula	l /Earm	000 0	. 000	E7) 2016

(a) Name of Interested person	(b) Relationship between interested	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of		
	person and the organization			organization's revenues?		
				Yes	No	
(1) Ashdown Forest Strategies LLC	See Supplemental info	308,500	Management consulting		No	

Explanation

Return Reference

Part V

Provide additional information for responses to questions on Schedule L (see instructions)



Schedule I. (Form 990 or 990-F7) 2016

**Supplemental Information** 

efile GRAPH	IIC print	- DO NOT PROCESS	As Filed Data -		DLN	N: 93493251008087		
CCHEDIII	ΕΛ	Supplement	OMB No 1545-0047					
SCHEDULE O (Form 990 or 990- EZ) Department of the Treasury		Complete to pro	vide information fo or 990-EZ or to prov ▶ Attach to Forn	ions on on.	2016 Open to Public Inspection			
Name of the organization Independent Women's Voice					Employer identification number 36-4534086			
990 Schedul	e O, Supp	olemental Informatio	n					
Return Reference				Explanation				
Pt VI, Line 12c	Board me	mbers are given the policy	and are asked to					

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line confirm there are no conflicts, or, if there are, to

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line address them with the board. The review is ongoing via

990 Schedule O, Supplemental Information Return Explanation Reference

Pt VI, Line review of invoices/financial data. In addition, the CEO

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line regularly points out to board members and consultants

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line that compliance policies are worthless without an ethical

12c

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line culture The board requires assurance that there are no

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line conflicts in any contractual relationship, while 12c

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line requiring full disclosure and evaluation where there may

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line be a conflict

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line The 990 is reviewed by the board and outside counsel prior to filing

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line IWV's top management official has a monthly consulting 15a

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line contract. The board has the discretion at year end to 15a

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line adjust the annual compensation based on executive 15a

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line compensation of similar organizations 15a

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line 19 | The documents are available upon request

990 Schedule O, Supplemental Information Return Explanation Reference

Pt VI, Line 8b | The board does not have any committees. The full board

990 Schedule O, Supplemental Information Return Explanation Reference Pt VI, Line 8b | makes all decisions

990 Schedule O, Supplemental Information Return Explanation Reference Postage and printing 1609 711 32 866

Form 990, Part IX, Line 24e

990 Schedule O, Supplemental Information Return Explanation Reference

Form 990, Part IX, Line Overhead allocated from affiliate 5245 0 5245 0

990 Schedule O, Supplemental Information Return Explanation Reference Form 990, Bank charges/merchant fees 12054 0 12054 0 Part IX, Line

24e

990 Schedule O, Supplemental Information Return Explanation Reference State registration fees 9449 0 0 9449

Form 990, Part IX, Line 24e

990 Schedule O, Supplemental Information Return Explanation Reference Dues and subscriptions 34827 34246 581 0

Form 990, Part IX, Line 24e

990 Schedule O, Supplemental Information Return Explanation Reference Cable/telephone 2178 1953 211 14

Form 990, Part IX, Line

990 Schedule O, Supplemental Information Return Explanation Reference Form 990, Allocated G & A costs 0 5130 -5615 485 Part IX, Line 24e

990 Schedule O, Supplemental Information Return Explanation Reference Form 990, Gifts 6256 659 869 4728 Part IX, Line

990 Schedule O, Supplemental Information Return Explanation Reference Form 990, Grass roots activity 5840 5840 0 0 Part IX, Line 24e

990 Schedule O, Supplemental Information Return Explanation Reference Events 7180 4730 0 2450

Form 990, Part IX, Line