



Year Over Year Enrollment and Rate Information

Plan Year	Coverage	Enrollment	Rate – Standard/Benefit Assist
July 2010 – June 2011	Medical only	36,403	\$100.00
July 2011 – June 2012	Medical only	37,284	\$95.00
July 2012 – June 2013	Medical + Pharmacy	38,814	\$220.00
July 2013 – December 2013	Medical + Pharmacy	40,546	\$223.87
January 2014 – December 2014	Medical + Pharmacy	42,807	\$249.39
January 2015 – December 2015	Medical + Pharmacy	44,373	\$261.03
January 2016 – December 2016	Medical + Pharmacy	46,069	\$279.52
January 2017 – December 2017*	Medical + Pharmacy	48,121	\$236.10
January 2018 – December 2018	Medical + Pharmacy	50,470	\$224.21 (includes HIF \$35.19)
January 2019 – December 2019*	Medical + Pharmacy	51,760	\$175.38
January 2020 – December 2020	Medical + Pharmacy	51,760	\$177.02 (includes HIF \$28.40)
January 2021 – December 2021	Medical + Pharmacy	52,457	\$148.62

Trend: The combined net medical trend was only **7.11% (excluding benefit changes) from 2010 to 2017** which is less than 1% per year. This has been achieved through improved clinical outcomes, provider contracting, claims cost containment and clinical and wellness programs.

The net drug trend from 2013 through 2017 has been a negative 10.7% (excluding benefit changes). Besides the initial first year savings of moving to a Part D drug plan, Humana has managed to contain drug costs through member education, manufacturer rebates, and clinical and utilization management programs.